

05<sup>th</sup> August 2022

<b>BSE Limited,</b> Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001  <b>Scrip Code: 543232</b>	<b>National Stock Exchange of India Limited</b> Exchange Plaza, 5th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051  <b>Trading Symbol : CAMS</b>
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Dear Sir / Madam,

**Sub: Presentation of the Standalone and Consolidated Financial Data for the quarter ended June 30, 2022**


Please find enclosed presentation of the Standalone and Consolidated Financial Data for the quarter ended June 30, 2022. The Company has scheduled an Earnings call on August 08, 2022 at 11.30 AM IST. During this call, the Management will discuss the company's Q1 FY23 financial performance for the quarter ended June 30, 2022.

The details of the said earnings conference call has already been filed with the Exchanges and are available on the website of the Company.

We request you to kindly take the same on record.

Thanking you,

**Yours faithfully,  
For Computer Age Management Services Limited**



**G Manikandan  
Company Secretary and Compliance Officer**





## Safe Harbour Statement



This Presentation, except for the historical information, may contain statements, including the words or phrases such as ‘expects, anticipates, intends, will, would, undertakes, aims, estimates, contemplates, seeks to, objective, goal, projects, should’ and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements.

These forward-looking statements are based on certain expectations, assumptions, anticipated developments and other factors like risk and uncertainties regarding market growth, competition, ability to maintain and manage key customer relationship and those factors which may affect our ability to implement business strategies successfully.

The Company, therefore, cannot guarantee that the forward-looking statements made herein shall be realized. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof.



**Anuj Kumar**  
*Managing Director*



**Ram Charan Sesharaman**  
*Chief Financial Officer*



# Presentation flow

## Business Overview

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# **BUSINESS OVERVIEW**



## Key Highlights for the Q1 FY'23



- ❑ CAMS saw a 2.6% increase in equity AAuM despite the headwinds. Overall AAuM saw a marginal decline of 1.6%
- ❑ CAMS share in key metrics (SIP registration and Net sales) also improved QoQ. Retained market leadership with 69% share



- ❑ Alternative Services vertical continued its high growth trajectory recording ~30% y-o-y growth in revenue
- ❑ CAMS WealthServ, the digital onboarding platform for this segment was well received by the market with 40+ signups since launch



- ❑ CAMS launched the industry first CRA platform on cloud in March 2022. eNPS is live and POP & corporate are in pilot phase
- ❑ Within a short span of time, achieved 10.3% share and #2 position in new eNPS sales in Q1 FY'23



- ❑ Our account aggregator platform recorded 10+ wins in the quarter taking our overall tally to over 20 signups
- ❑ CAMSfinserv mobile app has over 12K downloads and is the most downloaded AA app



- ❑ MFCentral solidifies CAMS's role in the MF ecosystem by providing 360° range of services to investors and distributors
- ❑ myCAMS crossed 5.25 Mn user base and is the largest MF only app in India



- ❑ PolicyGenie Deep Contact Tracing Solution, uniquely offered by CAMS Insurance Repository, assisted insurance companies in closing ₹ 31 Cr of unclaimed benefits in Q1
- ❑ CAMSRep's Digital solutions and Insurance repository services significantly improved policyholder experience by refining contactability & policy benefit continuity

# Accelerating our journey towards building a full stack intelligent platform for capital markets

Continued focus on making significant enhancements to our digital offerings

## Creating a 360 degree digital stack for the capital market ecosystem



eKYC solutions



eSign services



Digital onboarding



AML checks



Validation Services

### Products to stakeholders to drive growth, efficiencies and superior customer service



ReconDynamix



LAMF



MFCentral

### Expanding our product suite for mutual funds to new areas



Wincentive  
*(sales incentive administration)*



Vision



APIs for AMCs & intermediaries  
 to power their business  
 expansion via digital

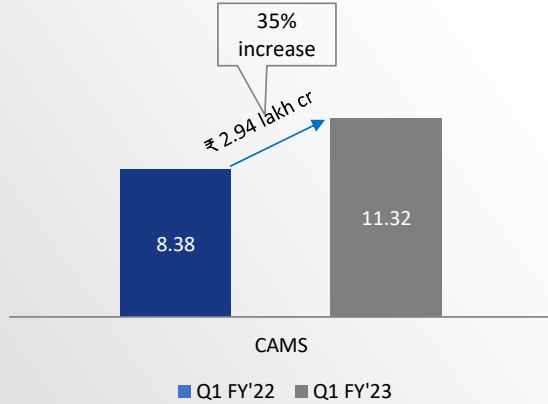


Expansion with UPI solutions  
*(1st time industry offering of UPI autopay)*



# CAMS share in overall AuM, Equity AuM, Equity Net sales and SIP registrations trend upwards

## Equity AUM growth\* (In ₹ lakh crore)



- ❑ CAMS's share in industry's equity assets has increased by ~3% Y-O-Y from 62.7% (Q1 FY'22) to 65.7% (Q1 FY'23)

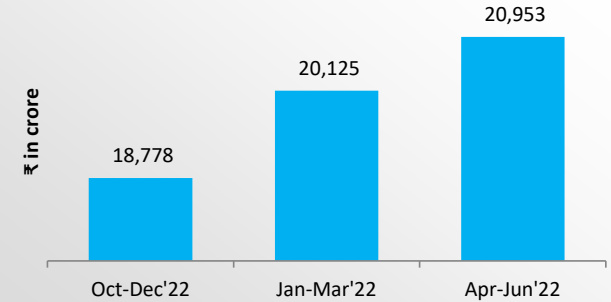
\*Quarterly AAUM

## New SIP Registrations



- ❑ CAMS's share in New SIP registrations increased to 61% in Q1 FY'23 compared to 55% in Q1 FY'22

## Steady growth in SIP Inflows



- ❑ CAMS serviced funds continue to clock over 10 Lakh new SIP registrations every month and collect about ~₹ 7000 cr

## CAMS Client base

- ❑ Top 5 AMCs
- ❑ 10 of Top 15 AMCs
- ❑ 4 out of Top 5 AMCs based on equity assets

MFCentral solidifies CAMS's role in the MF ecosystem by providing 360° range of services to investors and distributors



**User Registration Trend**

**800 to 1,000**  
per day

**Mobile App**

**75k+ downloads**

★★★★  
Rating

**Requests**

**1,200 to 1,400**  
per day

**Daily Login**

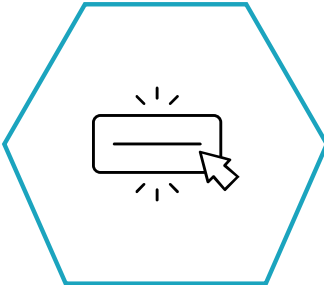
**8k to 10k**  
per day

- ✓ Well differentiated (vis-a-vis other large industry platforms and utilities) with rich feature sets and tight integration with core RTA platforms
- ✓ Exciting response from market for CAS APIs (for MF + demat MF holdings) and transaction APIs

The Alternatives business grows 30% Y-o-Y on the back of accelerated signings and rapid adoption of CAMS WealthServ



- ❑ CAMS continued its high growth trajectory in the Alternative Services vertical recording **~30% Y-o-Y growth** in revenues this quarter
- ❑ New business addition remained strong with **15 New wins** in the AIF/PMS space in Q1 FY23



- ❑ Over **40 Funds** have signed up for AIF/PMS digital onboarding with CAMS WealthServ since launch
- ❑ Ambitious target to take this count to over 100 within the financial year



- ❑ Fintuple Technologies builds momentum with multiple new client signups and **new offerings** in eSign and eKYC
- ❑ CAMS GIFT City operations signed up with **5 clients**

# Account Aggregator business is gaining momentum coupled with a compelling TSP offering and new sign ups



CAMSfinserv enables rapid, secure and consent-based sharing of financial asset information

- ❑ **For individuals** – AA framework enables them to access and review their financial information in one place
- ❑ **For Financial institutions and businesses** – AA Framework brings together Financial information providers and financial information users to unlock the value of customers financial information



**12 Entities now live in AA Ecosystem**

HDFC Bank, IDFC First, Axis, ICICI, IndusInd, Kotak, Federal, AU Small Finance, Karur Vysya, PNB, Canara and Union Bank



**TSP and AA together creating a compelling proposition, 20+ signed up**

20+ AA/TSP wins



**Government push**

via Ministry of Finance, regulators, PSU banks and media



**CAMSfinserv Mobile app**

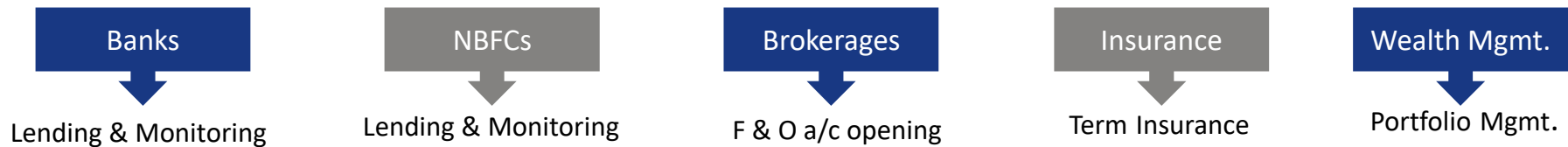
Mobile app has over 12K downloads, the most downloaded AA app.



**Industry thinking creatively to solve problems**

All AAs working together to refine APIs and Use cases

## FIU Segments are warming up to the AA Framework



CAMS CRA – eNPS launched in March 2022, POP and Corporate segment are in pilot phase

CAMS launched the industry first CRA platform on cloud in March 2022. eNPS is live and POP & corporate are in pilot phase.

Within a short span of time, achieved **10.3% share** and **#2 position** in new eNPS sales in Q1 FY'23

Total eNPS industry registrations

**76,000+**

Total eNPS through camsnps.com

**7,910**

eNPS registrations, share of market

**~10.3%**

Position in new eNPS sales

**#2**



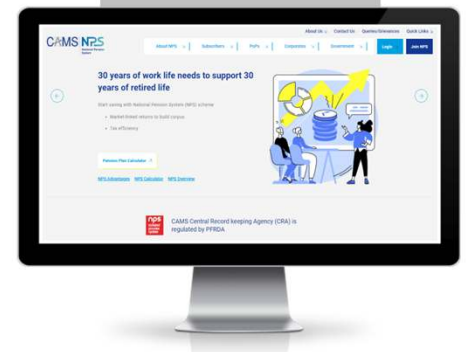
Platform design & development progressing for Govt & APY segments



Engagement with ecosystem entities Including PoPs, PFMs, ASPs & CRAs progressing well

CAMS NPS website logged over 2L visitors

**2,20,851**  
 website visitors



# Mutual Fund Industry & CAMS AAuM – Q1 FY23

## CAMS – Market Share (based on Quarterly AAuM)

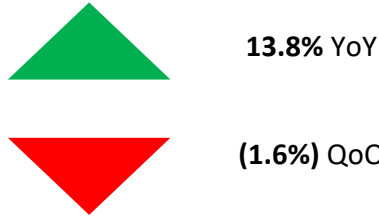
**~69%**

Net flows into equity assets remain positive in Q1 FY23

Inflows through SIP increased by 4.1% QoQ / 40.9% YoY

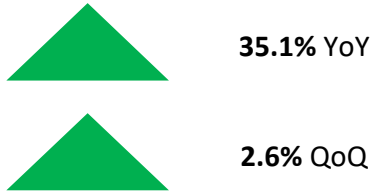
## AAuM Serviced by CAMS

₹ **26.2** trillion



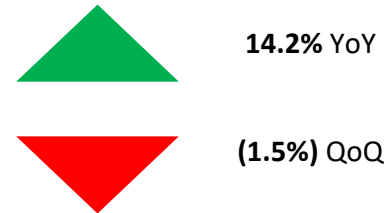
## Equity AAuM – CAMS

₹ **11.3** trillion



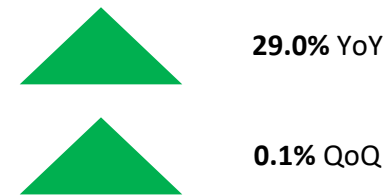
## Industry AAuM

₹ **38.2** trillion



## Equity AAuM – Industry

₹ **17.2** trillion



# Operational Metrics – Q1 FY23

**Transaction Volume**  
111.3 mn

▼ QoQ: (4%)  
▲ YoY: 27%

**SIP Book**  
31.3 mn  
(as on 30<sup>th</sup> June 22)

▲ QoQ: 5%  
▲ YoY: 37%

**Systematic Transactions Processed**  
90.1 mn

▲ QoQ: 3%  
▲ YoY: 39%

**Live Investor Folios**  
53.3 mn  
(as on 30<sup>th</sup> June 22)

▲ QoQ: 3%  
▲ YoY: 28%

**Unique Investors Serviced**  
23.6 mn  
(as on 30<sup>th</sup> June 22)

▲ QoQ: 3%  
▲ YoY: 39%





# FINANCIALS

# Revenue Highlights – Q1 FY23

<b>Revenue</b>	<b>₹23,642.3 Lakh</b>	<span style="color: green;">▲</span> 17.5 % YoY <span style="color: red;">▼</span> (2.8% ) QoQ
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<b>Asset Based Revenue</b>	<b>15.9% YoY</b> <span style="color: green;">▲</span> <b>(0.3%) QoQ</b> <span style="color: red;">▼</span>
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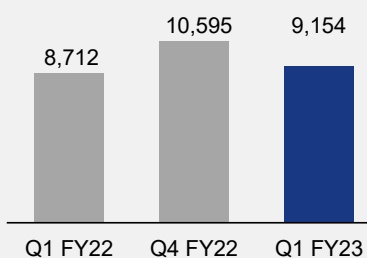
<b>Non-Asset Based Revenue</b>	<b>28.9% YoY</b> <span style="color: green;">▲</span> <b>(9.7%) QoQ</b> <span style="color: red;">▼</span>
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<b>Non-MF Revenue</b>	<b>15.3% YoY</b> <span style="color: green;">▲</span> <b>(10.7%) QoQ</b> <span style="color: red;">▼</span>
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<b>Asset Mix</b>	<b>Equity component: Q1 FY23 @43.2% (Q1 FY22 : @36.3% / Q4 FY22 : @ 41.4%)</b>
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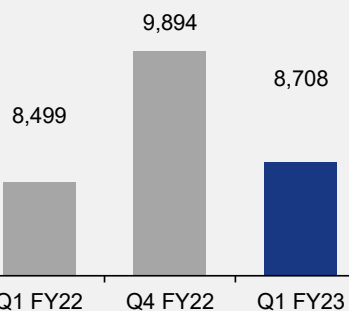
## Financial Highlights – Q1 FY23

### Operating EBITDA – 38.7%# (Non IND AS 116)



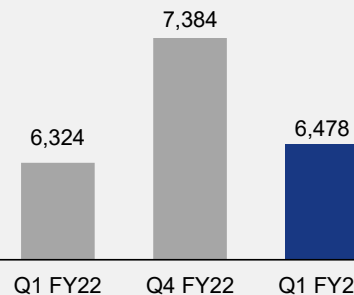
▲ 5.1% YoY

### PBT – 36.2%



▲ 2.5% YoY

### PAT – 26.9%



▲ 2.4% YoY

Return on  
 Net-Worth\*  
 ~39%

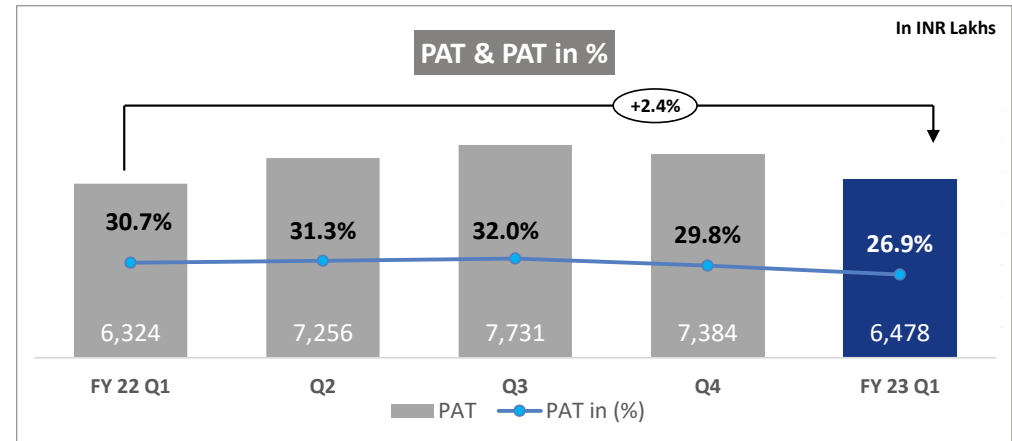
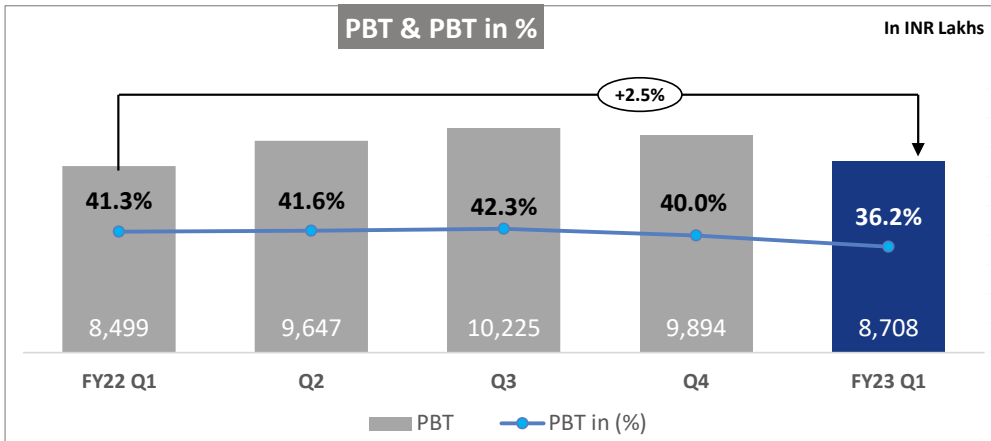
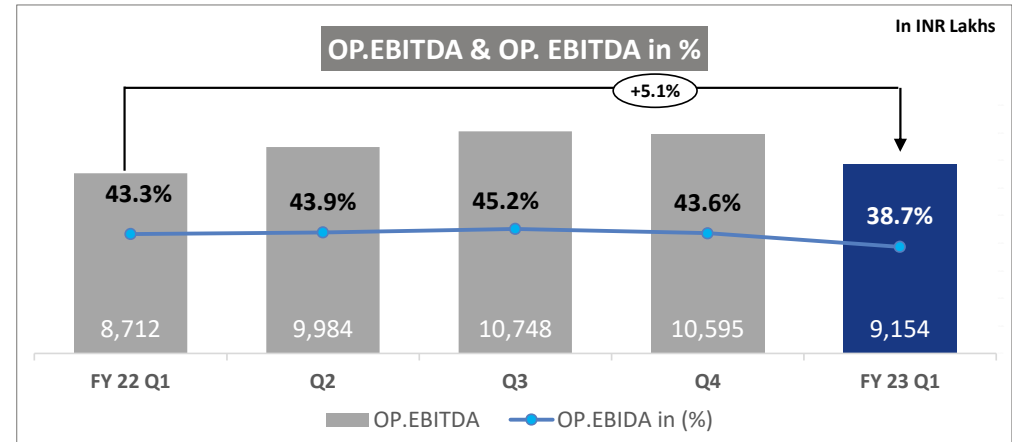
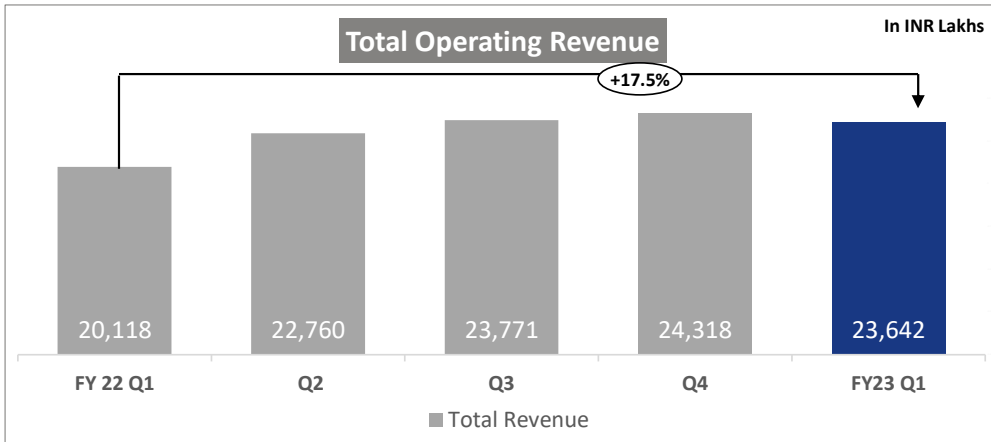
\*\* Cash & Cash Equivalent  
 as on 30<sup>th</sup> June 2022 was  
 ₹ 437 Cr

Profit numbers are after considering the non-cash charge (ESOPs) amounting to ₹ 9.58 Crs (Q1 FY'23), ₹ 3.36 Crs (Q1 FY'22) and ₹ 7.53 Crs (Q4 FY'22)

Interim Dividend: ₹ 6.75 Per share

□ Return on Net-worth – PAT(annualized) / Period end Net-worth | \*\* Includes Bank balances, Fixed deposit, Govt Bond & Investment in MF / Excludes money held in trust (ECS, NPS & Stamp duty collection a/c & Money in unpaid dividend a/c. | # 41.5% considering Ind AS 116 lease capitalization.

## Consolidated Financial Highlights – Quarterly



## Q1 FY23 Standalone P&L

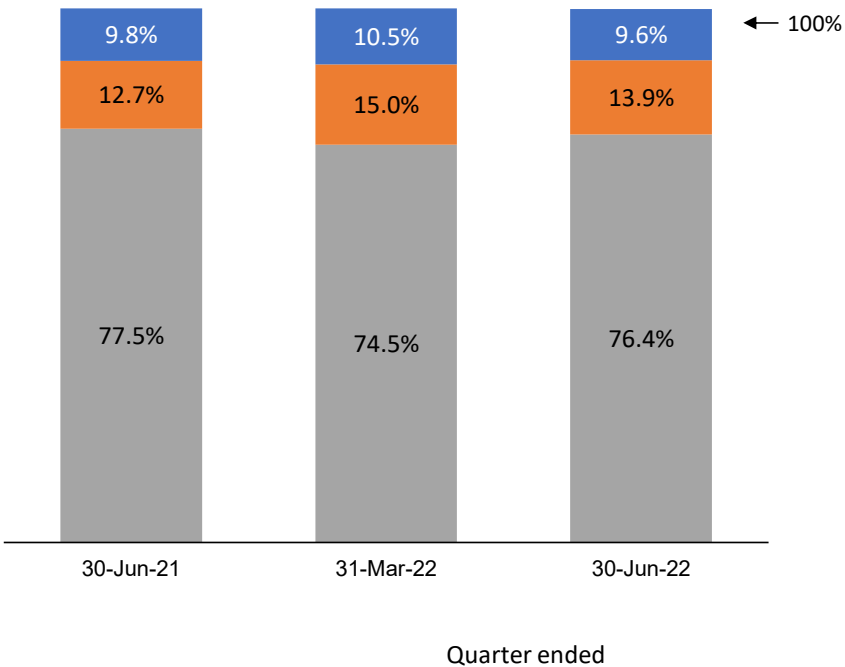
Particulars (In Rs Lakhs)	Q1 FY23	Q1 FY22	YoY%	Q4 FY22	QoQ%	FY22
Revenue from operations	22,641.05	19,128.85	18.4%	23,014.29	-1.6%	86,377.00
Other income	332.20	3,050.09	-89.1%	307.72	8.0%	3,976.29
<b>Total revenue</b>	<b>22,973.25</b>	<b>22,178.94</b>	3.6%	<b>23,322.01</b>	-1.5%	<b>90,353.29</b>
<b>Expenses</b>						
Employee benefits expense	7,748.54	6,054.90	28.0%	7,072.06	9.6%	27,030.38
Finance costs	160.41	167.11	-4.0%	163.13	-1.7%	662.40
Depreciation and amortisation expense	1,245.62	971.52	28.2%	1,434.23	-13.2%	4,739.88
Operating expenses	3,802.70	3,141.41	21.1%	3,888.85	-2.2%	13,919.75
Other expenses	1,655.55	1,508.33	9.8%	1,681.69	-1.6%	6,416.53
<b>Total expenses</b>	<b>14,612.82</b>	<b>11,843.28</b>	<b>23.4%</b>	<b>14,239.96</b>	<b>2.6%</b>	<b>52,768.94</b>
<b>Profit before tax</b>	<b>8,360.43</b>	<b>10,335.66</b>	<b>-19.1%</b>	<b>9,082.05</b>	<b>-7.9%</b>	<b>37,584.35</b>
<b>Tax expense</b>						
Current tax	2,130.66	1,960.71		2,211.92		8,891.76
Current tax expense of earlier years	-	-		-		(190.30)
Deferred tax	(2.63)	(17.42)		60.12		(58.54)
Net tax expense	2,128.03	1,943.29	9.5%	2,272.04	-6.3%	8,642.92
<b>Profit / (Loss) for the period</b>	<b>6,232.40</b>	<b>8,392.37</b>	<b>-25.7%</b>	<b>6,810.01</b>	<b>-8.5%</b>	<b>28,941.42</b>
<b>Earnings per share (In ₹):</b>						
Basic	12.74	17.19		13.93		59.23
Diluted	12.65	17.11		13.84		58.91

## Q1 FY23 Consolidated P&L

Particulars (In Rs Lakhs)	Q1 FY23	Q1 FY22	YoY%	Q4 FY22	QoQ%	FY22
Revenue from operations	23,664.61	20,117.63	17.6%	24,318.39	-2.7%	90,966.75
Other income	443.66	452.29	-1.9%	425.04	4.4%	1,727.44
<b>Total revenue</b>	<b>24,108.27</b>	<b>20,569.92</b>	<b>17.2%</b>	<b>24,743.43</b>	<b>-2.6%</b>	<b>92,694.19</b>
<b>Expenses</b>						
Employee benefits expense	9,326.82	7,238.08	28.9%	8,525.56	9.4%	32,175.22
Finance costs	177.42	180.41	-1.7%	178.99	-0.9%	713.39
Depreciation and amortisation expense	1,363.13	1,062.12	28.3%	1,568.61	-13.1%	5,162.17
Operating expenses	2,674.68	1,955.23	36.8%	2,742.51	-2.5%	9,298.80
Other expenses	1,875.79	1,635.00	14.7%	1,833.72	2.3%	7,079.79
<b>Total expenses</b>	<b>15,417.84</b>	<b>12,070.84</b>	<b>27.7%</b>	<b>14,849.39</b>	<b>3.8%</b>	<b>54,429.37</b>
<b>Profit before tax</b>	<b>8,690.43</b>	<b>8,499.08</b>	<b>2.3%</b>	<b>9,894.04</b>	<b>-12.2%</b>	<b>38,264.82</b>
<b>Tax expense</b>						
Current tax	2,256.66	2,183.12		2,391.61		9,762.42
Current tax expense of earlier years	-	-		-		(190.30)
Deferred tax	(26.69)	(8.18)		118.88		(1.99)
Net tax expense	2,229.97	2,174.94	2.5%	2,510.49	-11.2%	9,570.13
<b>Profit / (Loss) for the period</b>	<b>6,460.46</b>	<b>6,324.14</b>	<b>2.2%</b>	<b>7,383.55</b>	<b>-12.5%</b>	<b>28,694.69</b>
Non-Controlling Interest	(17.22)					
<b>Profit attributable to Owners of the Company</b>	<b>6,477.68</b>	<b>6,324.14</b>	<b>2.4%</b>	<b>7,383.55</b>	<b>-12.3%</b>	<b>28,694.69</b>
<b>Earnings per share (In ₹):</b>						
Basic	13.24	12.95		15.10		58.73
Diluted	13.14	12.89		15.00		58.41

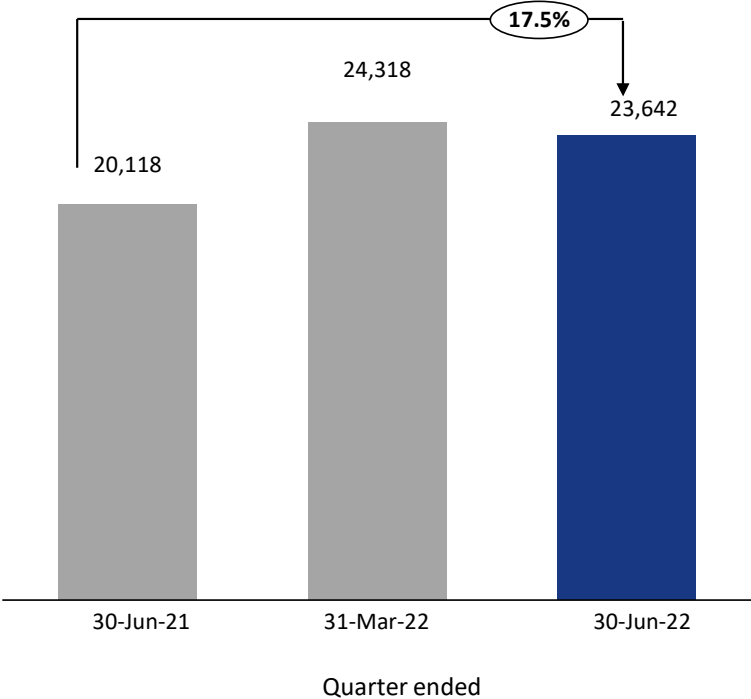
# Revenue Profile

**Revenue Breakup**



■ Non-Mutual Fund 
 ■ MF-Non assets Based 
 ■ MF - Assets Based

**Revenue (In ₹ lakh)**

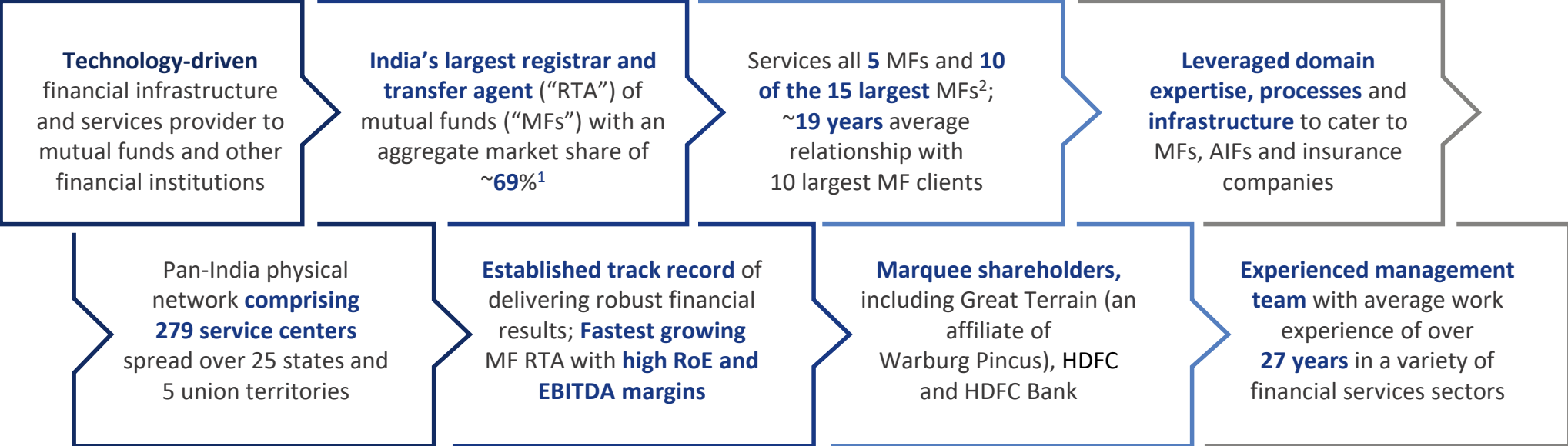






## **ABOUT CAMS**

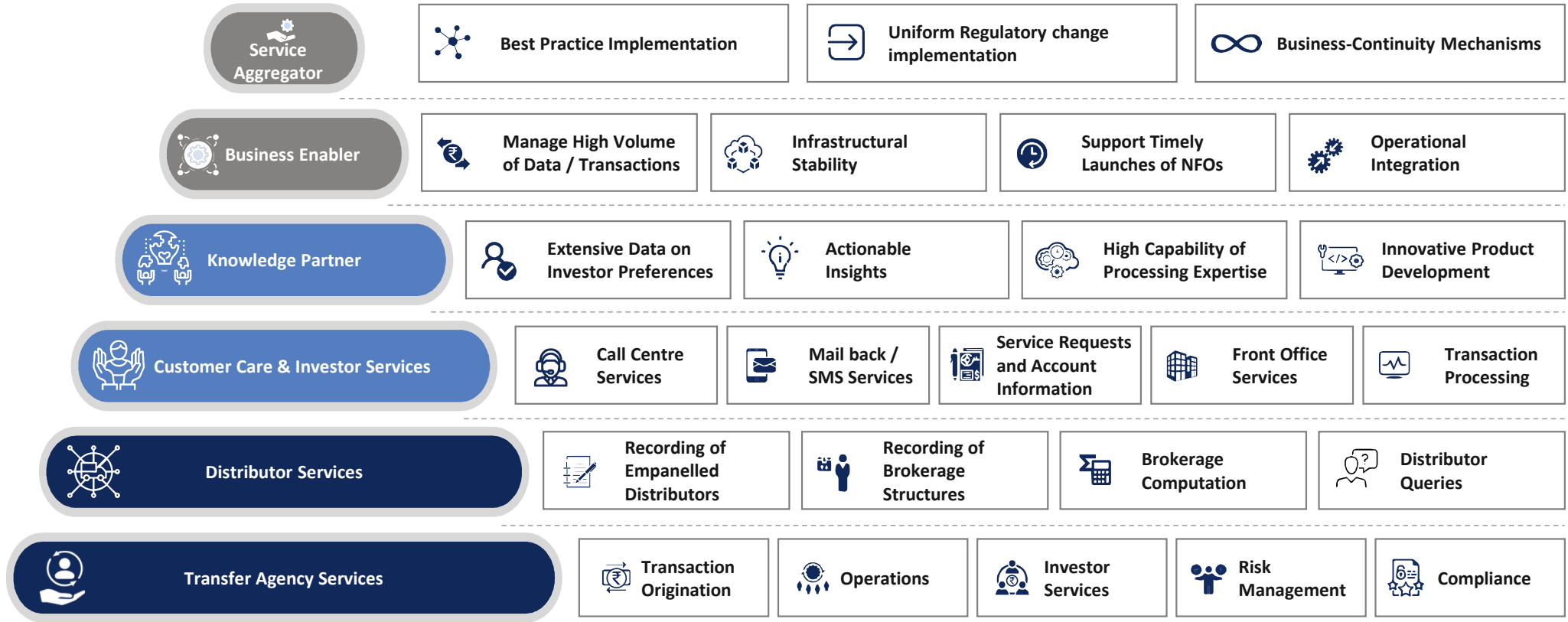
# CAMS – Business at a glance



**Notes:** 1. Market share basis FY22 Q4 (3 Months Average)  
 2. Based on mutual fund average assets under management managed by clients and serviced by CAMS as per AMF

# CAMS – Mutual Fund Services Business

Provides a range of technology-enabled infrastructure to mutual funds –  
**Involved through the life cycle** of an account from account creation to processing transactions and redemption of the amount invested



# CAMS – Proprietary technology platforms and mobile applications for MF, AIF and PMS

CAMS has developed and implemented various technology platforms and its technology driven infrastructure and services are integral to the operations of its clients



**mfCRM**  
 Mobility solution for MF RMs/SMs

**edge360**  
 App and Portal for MF distributors & advisors

**MFCentral**  
 Unified portal to serve investors across the MF industry

**MFDEX**  
 Sales & business intelligence tool

**CAMSmart**  
 Business intelligence service

**GoCORP**  
 Corporate investment portal

**CAMServ**  
 Self-service chatbot for investors

**mfCompass**  
 Allow MFs to sight funds real-time

**myCAMS**  
 B2C app over 5 Mn registered users

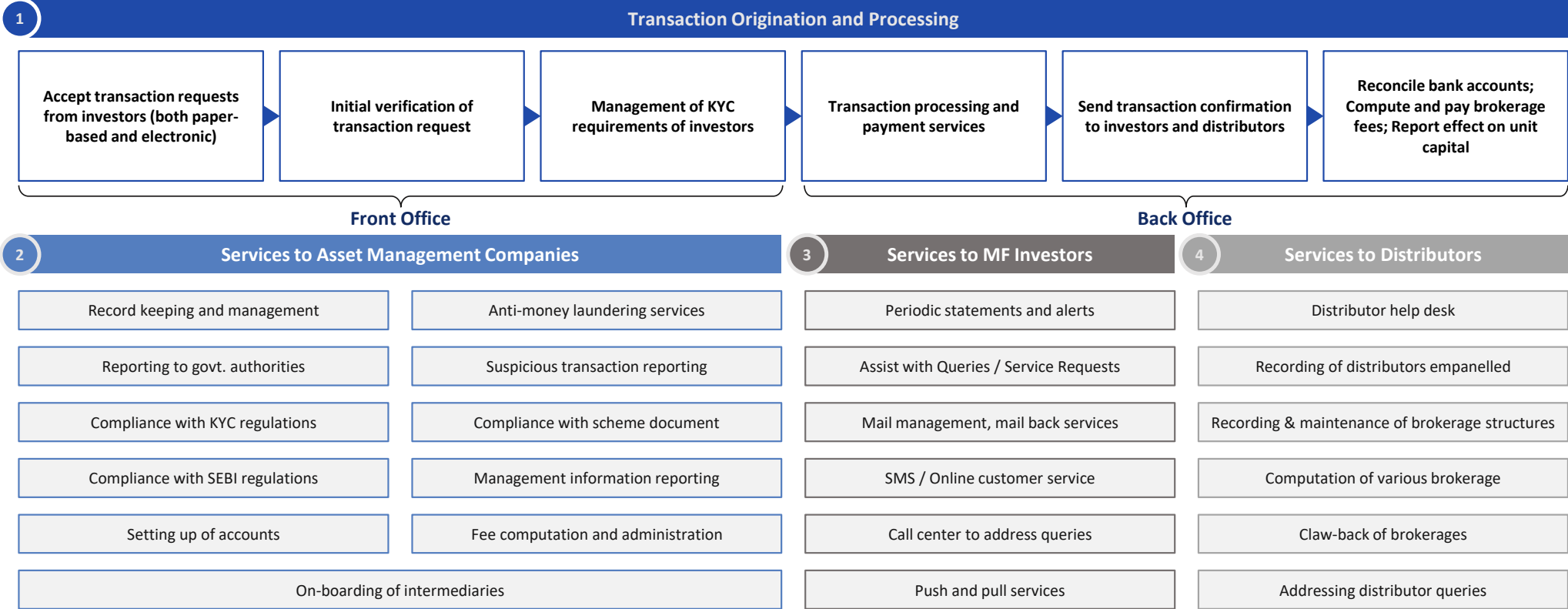
**mf360**  
 Proprietary investor service app

**Dice**  
 AMC interface for brokerage structure updation

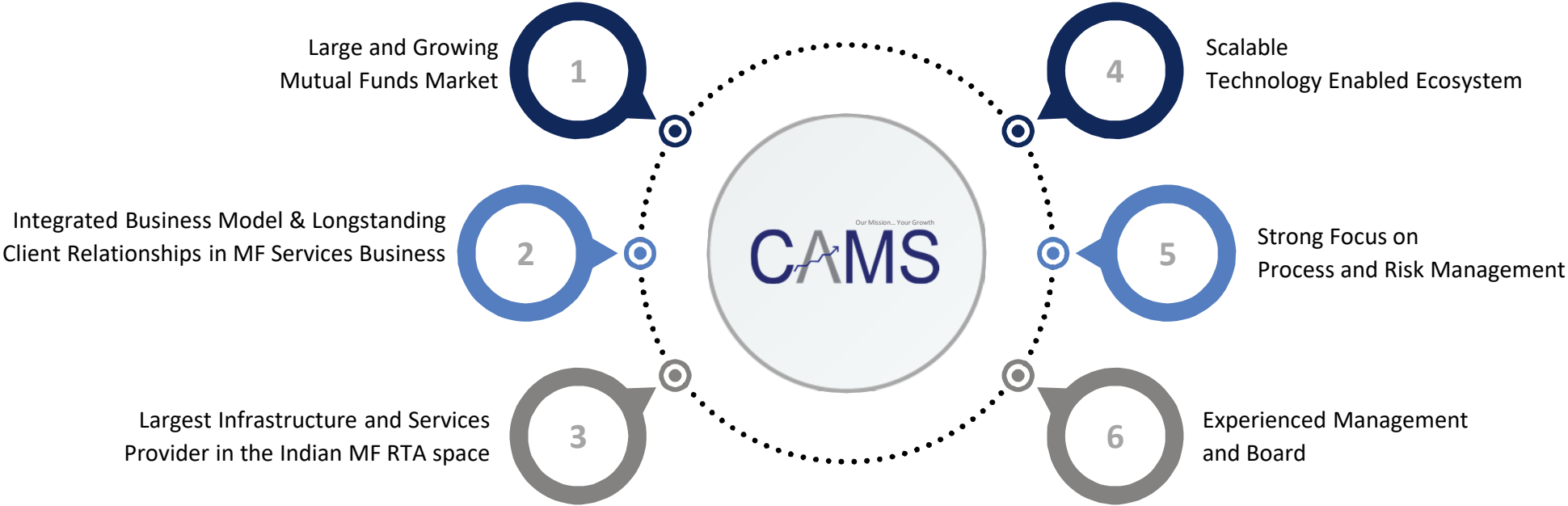
**CAMS Wealthserv**  
 Digital onboarding of PMS investors

# Mutual Fund Services provided by CAMS

**CAMS is involved through the life cycle of an account – from account creation to processing to redemption;  
 Also provides statutory statements, transaction origination, operations, investor and distributor services, risk management services and compliance services**



# Key Highlights



## CAMS – Overview of other services

Over the years, CAMS has leveraged its domain expertise, processes and infrastructure to diversify its service offering to cater to a variety of other financial services sectors



- ❑ Market leader servicing over ~145 AIF / PMS / Wealth Serve Clients
- ❑ Offers services such as creation of investor record, fund accounting services and reconciliation and creation of MIS and reporting systems
- ❑ Also offers intermediaries revenue management, investor service management
- ❑ 30-35% AIF industry growth projected between FY19-24<sup>1</sup>



- ❑ Manages end-to-end ACH transactions and ECS and services mutual funds, NBFCs and insurance companies
- ❑ Provides services through CAMSPay, which is a highly automated ECS or NACH platform
- ❑ Supports periodical or adhoc payments (including receipt of funds from mutual fund investors through SIP accounts)
- ❑ 26.3 mn ECS and ACH registrations and transactions executed in Q1 FY23, it was 28.9mn in Q1 FY22



- ❑ 35.3% market share in insurance repository business<sup>2</sup>, with ~4.3 mn<sup>2</sup> policies held
- ❑ Branch operations, servicing policies, renewal premium collections Claims processing & Unclaimed Management , Demat of Policies and other permitted support functions
- ❑ Assists with back-office operations as well as physical infrastructure and facility management functions

Note: ACH – Automated Clearing House. ECS – Electronic Clearance Services. 1. According to CRISIL Report. 2. Company Estimated as on 30<sup>th</sup> June 22 (Industry data not available)



# CAMS – Overview of other services (cont'd.)

Over the years, CAMS has leveraged its domain expertise, processes and infrastructure to diversify its service offering to cater to a variety of other financial services sectors



- ❑ Verification and maintenance of KYC records of investors for use by financial institutions
- ❑ Online services for intermediaries include verification of PAN card details, facilitate uploading new KYC data and entering data for new KYC applicants
- ❑ Also includes scanning and uploading KYC document and viewing and downloading KYC data maintained by KRAs (including CAMS)

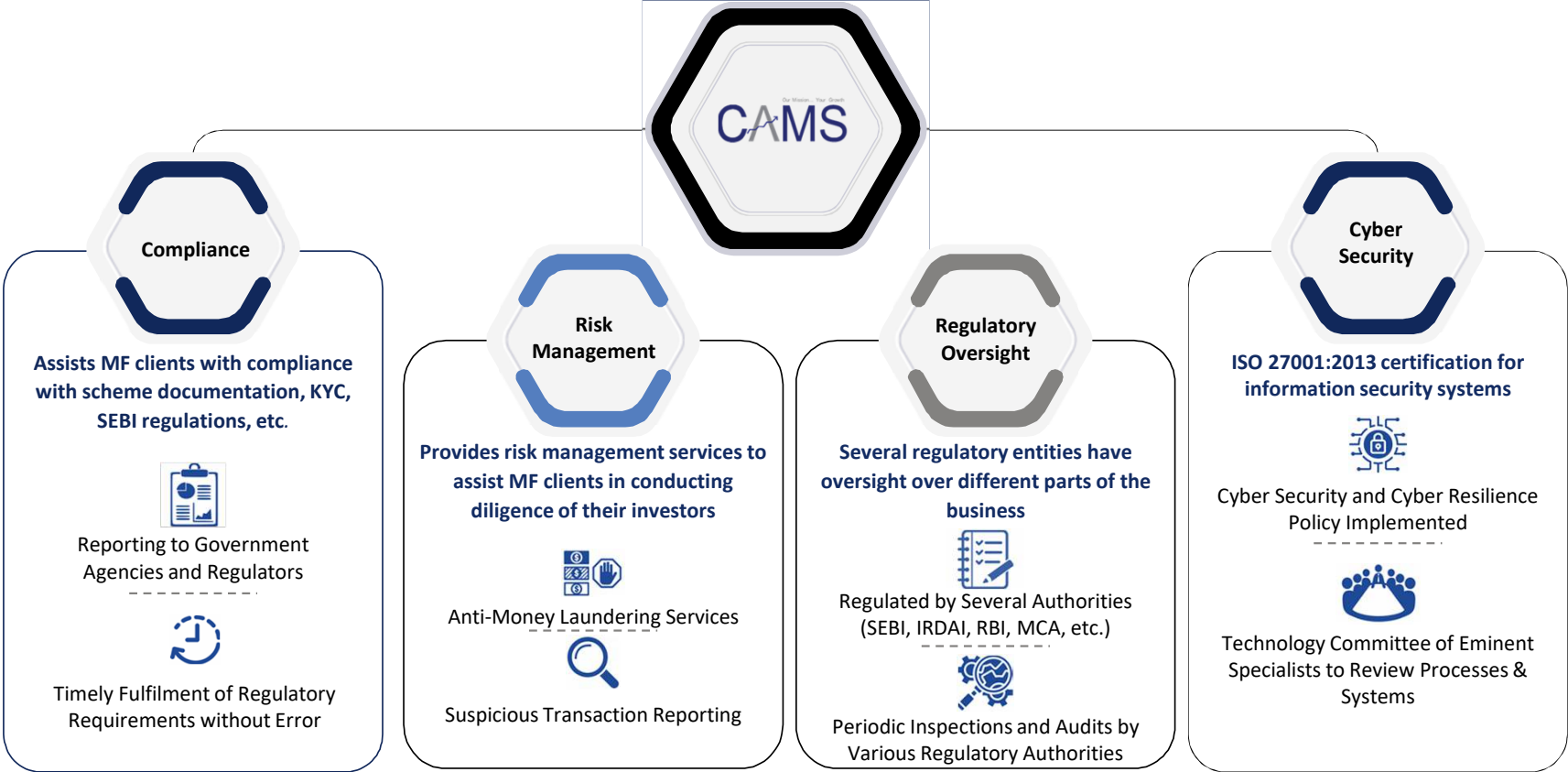


- ❑ Owns, develops and maintains the technology solutions for MF services business & MF clients
- ❑ Technology team of 787 personnel<sup>1</sup>
- ❑ Developed Investrak.NET, a scalable mutual fund transfer agency platform, among others
- ❑ Assists with website design and development, provides mobility solutions, performs trend analysis, business intelligence and analytics based services, etc.

Note: 1. As of June 30, 2022.








# CAMS – Compliance and risk management architecture

Relentless focus on systems and processes has allowed CAMS to become a trusted provider of services to its clients and other stakeholders



# Experienced Board of Directors

## Board of Directors

 <p><b>Dinesh Kumar Mehrotra</b>  <i>Chairman &amp; Independent Director</i></p>	 <p><b>Natarajan Srinivasan</b>  <i>Independent Director</i></p>
 <p><b>Vedanthachari Srinivasa Rangan</b>  <i>Non-Executive Director</i></p>	 <p><b>Vijayalakshmi Rajaram Iyer</b>  <i>Independent Director</i></p>
 <p><b>Narendra Ostawal</b>  <i>Non-Executive Director</i></p>	 <p><b>Sandeep Kagzi</b>  <i>Non-Executive Director</i></p>
 <p><b>Anuj Kumar</b>  <i>Managing Director</i></p>	

<b>Audit Committee</b>	<ul style="list-style-type: none"> <li>- <b>Natarajan Srinivasan</b></li> <li>- Dinesh Kumar Mehrotra</li> <li>- Vijayalakshmi Rajaram Iyer</li> <li>- Sandeep Kagzi</li> </ul>
Nomination & Remuneration committee	<ul style="list-style-type: none"> <li>- <b>Vijayalakshmi Rajaram Iyer</b></li> <li>- Dinesh Kumar Mehrotra</li> <li>- Narendra Ostawal</li> </ul>
<b>Stakeholders Relationship Committee</b>	<ul style="list-style-type: none"> <li>- <b>Natarajan Srinivasan</b></li> <li>- Sandeep Kagzi</li> <li>- Anuj Kumar</li> </ul>
Risk Management Committee	<ul style="list-style-type: none"> <li>- <b>Vijayalakshmi Rajaram Iyer</b></li> <li>- Natarajan Srinivasan</li> <li>- Dinesh Kumar Mehrotra</li> </ul>
<b>Corporate Social Responsibility Committee</b>	<ul style="list-style-type: none"> <li>- <b>Dinesh Kumar Mehrotra</b></li> <li>- Vijayalakshmi Rajaram Iyer</li> <li>- Anuj Kumar</li> <li>- Sandeep Kagzi</li> </ul>

## Experienced Senior Management Team

Experienced management team, with an average work experience of **27 years**  
 and a demonstrated ability to grow and diversify the business and innovate services

### Anuj Kumar: Managing Director

- ❑ Joined the company in March 2016
- ❑ Previously associated with Godrej & Boyce, Escorts Finance & IBM India

### Syed Hassan: Chief Operating Officer

- ❑ Joined the company in March 2022
- ❑ Previously associated with DXC Technology, Britannia Industries, Unilever

### Indeevar Krishna: Chief Process Officer

- ❑ Joined the company in April 2021
- ❑ Previously associated with Citibank India, Bharti Airtel & Max Life Insurance

### N. Ravi Kiran: Head – New Businesses

- ❑ Joined the company in April 2017
- ❑ Previously associated with Dharma Software Solutions & Reliance Systems

### Vinodh Chelambathodi: Chief Human Resources Officer

- ❑ Joined the company in January 2022
- ❑ Previously associated with Godrej, Flextronics, HCL, Capgemini, Polaris/Intellect and FSS

### Ramcharan Sesharaman: Chief Financial Officer

- ❑ Joined the company in March 2020
- ❑ Previously associated with Photon Interactive and Reliance Jio Infocomm

### Ravi Kethana: Chief Platform Officer

- ❑ Joined the company in December 2019
- ❑ Previously associated with Tata Consultancy Services and Wipro

### Manikandan Gopalakrishnan: Company Secretary & Compliance Officer

- ❑ Joined the company in June 2011
- ❑ Previously associated with BPL, Precot Meridian & SJK Steel Plant

### Vasanth Jeyapaul Emmanuel: Senior Vice President

- ❑ Joined the company in October 2017
- ❑ Previously associated with Bennett, Coleman & Co, Agenda Net marketing

### Anish Mathew: CEO – CAMS Finserv AA

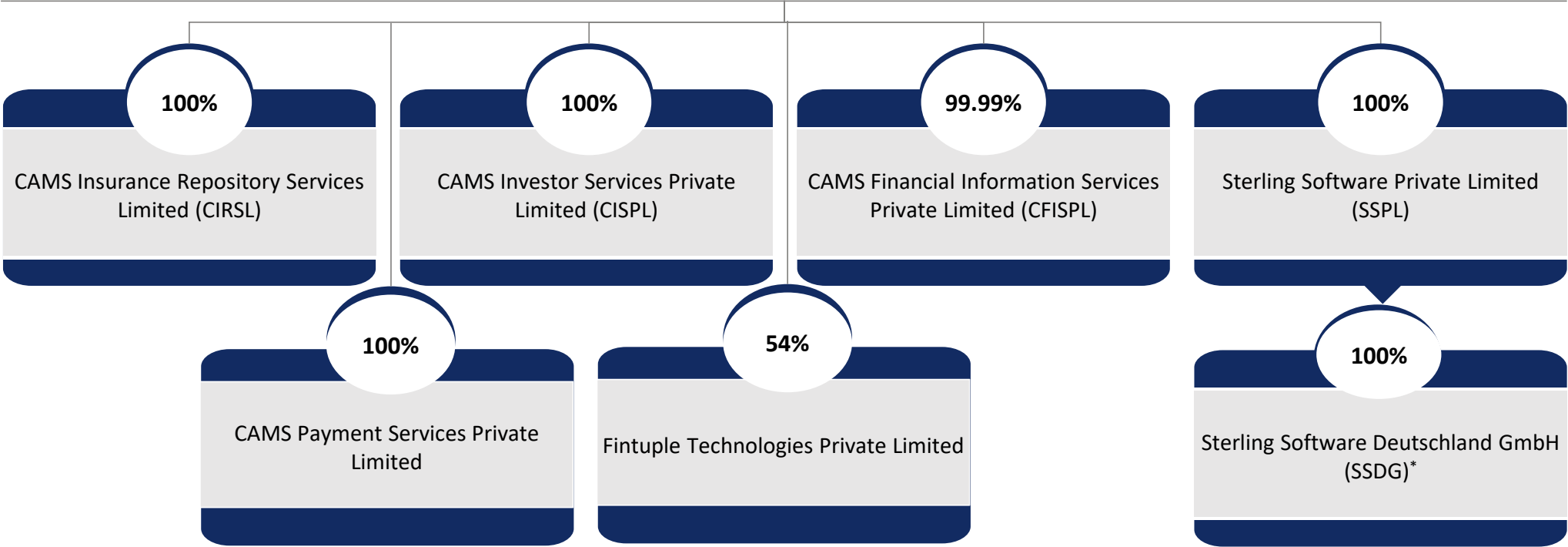
- ❑ Joined the company in October 2021
- ❑ Previously associated Sybml Wealth Management platform( Co-founder). Cisco, Premji Invest and Lehman Brothers



## APPENDIX

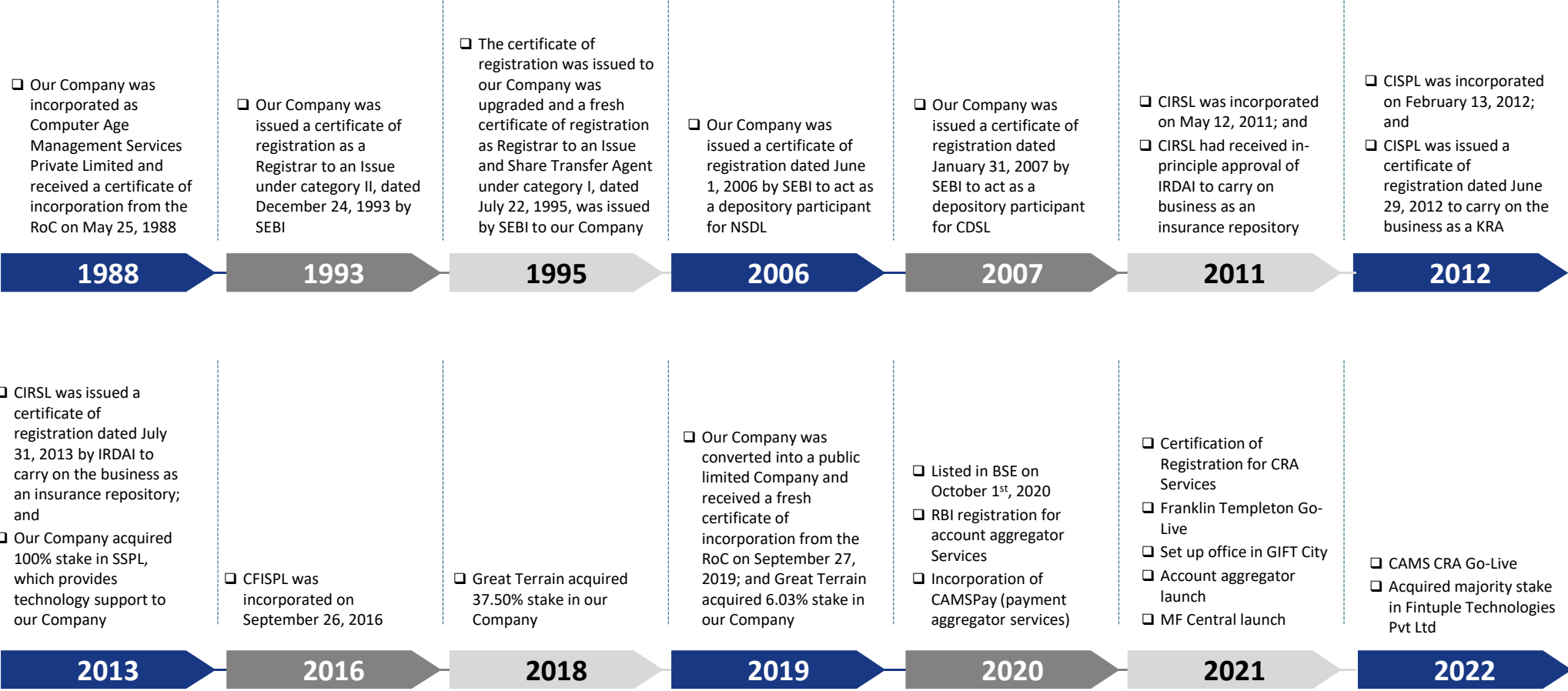
# Corporate Structure

**Computer Age Management Services Limited**  
 Mutual Funds Services, Alternate Investment Funds Services, Payment Services, Banking  
 and Non-Banking Service Businesses



*Note: \* Currently in the process of winding down the operations of Sterling Software (Deutschland) GmbH. | Currently in the process of closing banking and non-banking services business.*

# History/Milestones





# Awards and Accolades



2015

- ❑ Our Company was awarded 'Best App' for 'myCAMS' app under finance category at the Global Mobile App Summit and Awards
- ❑ CIRSL was awarded 'Best Newcomer Award' at Asia Insurance Technology Awards
- ❑ CIRSL was awarded 'Best Service Provider' award in 'Feet on Street Collections' category by ICICI Prudential Life Insurance Company Limited at Tatva Annual Meet



2016

- ❑ Our Company was awarded SME Business Excellence Awards in mid-corporate IT and IT-enabled services category by Dun and Bradstreet and RBL Bank Limited
- ❑ Our Company was awarded 'Best App' for 'myCAMS' app under finance category at the Global Mobile App Summit and Awards



2017

- ❑ Our Company was awarded 'Best use of digital media/platform' in the mutual fund category for 'myCAMS' app at the Drivers of Digital Awards
- ❑ Our Company was awarded 'Best App' for 'myCAMS' app under finance category at the Global Mobile App Summit and Awards
- ❑ CIRSL was awarded 'Best Newcomer Award' at Asia Insurance Technology Awards
- ❑ CIRSL received the Celent Award for CIRSL's iCare services
- ❑ 20 most promising capital market solution provider



2018

- ❑ Our Company was awarded 'Special Mention for Use of Digital Media in the Mutual Fund Category' for 'GoCorp' app at the Drivers of Digital Awards 2018
- ❑ Our Company was awarded 'Best Application of Technology' for 'myCAMS' app at 4th edition of CX Strategy Summit and Awards
- ❑ CIRSL was awarded 'Best Service Provider' award



2019

- ❑ CIRSL was awarded 'OSCAR' by TATA AIA for outstanding support in DJFM 2019
- ❑ CIRSL was awarded 'Best Service Provider' award in 'Mandate Registration and Insurance Repository' category by ICICI Prudential Life Insurance Company Limited at Tatva Annual Meet
- ❑ SSPL was awarded "20 Most Promising Capital Market Solution Providers – 2019" by CIO Review India
- ❑ Our Company was awarded "Highly Commended – Harnessing the Power of Technology" at the Adam Smith Awards Asia 2019
- ❑ SSPL was awarded for "Digital and Fintech Solutions" at the SME Business Excellence Awards 2019 by Dun & Bradstreet and RBL Bank Limited



2020

- ❑ Recognized as the Star of FinTech in Tamil Nadu (highest category recognition) by Tamil Nadu Government

2021

- ❑ CAMSPay won the prestigious FINNOVITI 2021 Award
- ❑ CAMS Insurance Repository Services limited has been recognized as 'Feet on Street (FOS)-Best Service provider' by ICICI Prudential Life Insurance company limited at the 15<sup>th</sup> Annual TATVA annual awards 2021

# Shareholders' Information

## Stock Data as on 30<sup>th</sup> June 2022

**Market Capitalisation**  
**11,045.54 Cr**

**Shares Outstanding**  
**4,89,31,441**

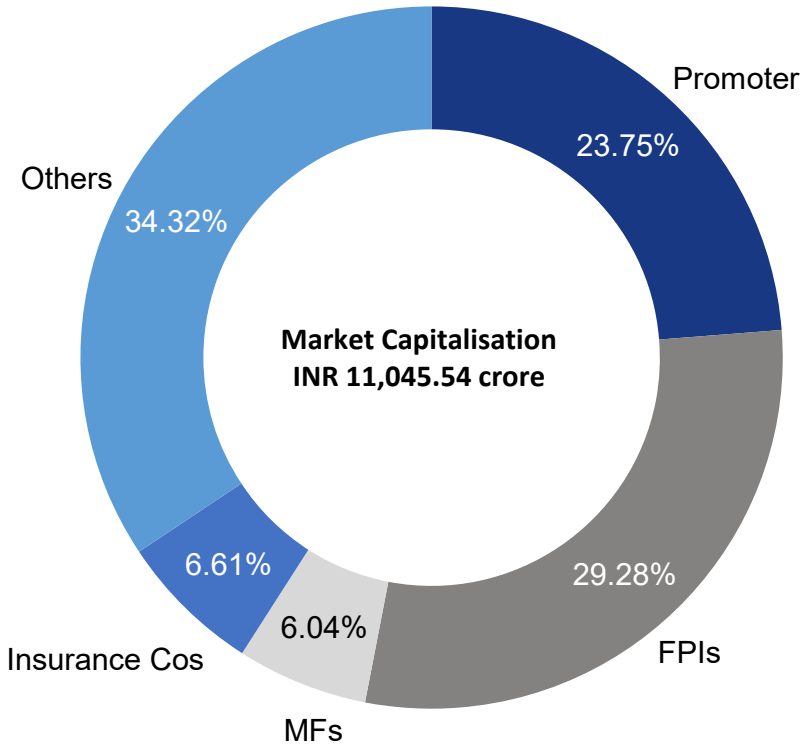
**Free Float**  
**8,836.43 Cr**

**Scrip Symbol / Code**  
**CAMS/543232**

## Top Institutional Holders

- Housing Development Finance Corporation Limited
- Smallcap World Fund, Inc.
- Life Insurance Corporation of India
- Acsys Investments Private Limited
- Goldman Sachs Funds
- IIFL India Private Equity Fund
- Ashoka India Opportunities Fund
- Vanguard Investment Funds
- Abu Dhabi Investment Authority
- SBI Life Insurance CO. Limited
- Grandeur Peak Investment Funds
- Matthews Asian Growth and Income Fund
- Fidelity Investment Trust Fidelity Emerging Asia Fund

## Shareholding Pattern (%)



# Glossary

Term	Description
AAUM	Average Assets under Management
ACH	Automated Clearing House
Aditya Birla Capital	Aditya Birla Capital Limited
AIF	Alternative Investment Fund
AMC	Asset Management Company
AUM	Assets under Management
B2C	Business-to-Customer
c.	Approximately
CEO	Chief Executive Officer
DDT	Dividend Distribution Tax
DNS	Domain Name System
DSP Investment Managers	DSP Investment Managers Private Limited
EBITDA	Earnings before Interest, Tax, Depreciation and Amortization
ECS	Electronic Clearance Services
FI	Financial Institutions
FII	Foreign Institutional Investors
GDP	Gross Domestic Product
Great Terrain	Great Terrain Investment Ltd
HDFC	Housing Development Finance Corporation
HDFC AMC	HDFC Asset Management Company Limited
HDFC Bank	HDFC Bank Limited
HNI	High Net worth Individual
ICICI Prudential AMC	ICICI Prudential Asset Management Company Limited
ICICI Securities	ICICI Securities Limited
IIT	Indian Institute of Technology
IRDAI	Insurance Regulatory and Development Authority of India
IT	Information Technology

Term	Description
Kotak	Kotak Mahindra Capital Company Limited
Kotak Mahindra AMC	Kotak Mahindra Asset Management Company Limited
KRA	KYC Registration Agency
KYC	Know your Customer
MCA	Ministry of Corporate Affairs
MF	Mutual Fund
MIS	Management Information Systems
NACH	National Automated Clearing House
NBFC	Non-Banking Financial Company
NSE Investments	NSE Investments Limited
Nomura	Nomura Financial Advisory and Securities (India) Private Limited
PAN	Permanent Account Number
PAT	Profit after Tax
RBI	Reserve Bank of India
RFI	Regulated Financial Institutions
RM	Relationship Manager
RoE	Return on Equity
RTA	Registrar and Transfer Agent
SBI Fund Management	SBI Fund Management Private Limited
SEBI	Securities and Exchange Board of India
SIP	Systematic Investment Plan
SM	Sales Manager
SMS	Short Message Service
SSPL	Sterling Software Private Limited
TB	Terabyte
TER	Total Expense Ratio
UT	Union Territory



Computer Age  
Management Services  
Limited (CAMS)



Mr. Anish Sawlani, Head - IR



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Investor Relations  
Orient Capital



Mr. Rajesh Agrawal



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**THANK YOU**