

## Century Plyboards (India) Limited

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Date: 10<sup>th</sup> August, 2021

BSE Ltd. Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400 001 <b>Scrip Code: 532548</b>	National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex, Bandra (E) Mumbai- 400 051 <b>Scrip Name- Centuryply</b>
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This is for your information and record.

Thanking you,  
Yours faithfully,

**For Century Plyboards (India) Ltd.**

**Sundeep Jhunjunwala**  
**Company Secretary**

Encl: As above



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**FINANCIAL RESULTS UPDATE FOR THE**  
**QUARTER ENDED 30<sup>TH</sup> JUNE, 2021**



# SAFE HARBOR

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# KEY HIGHLIGHTS

As stated in first quarter, this year has started with impact of second wave of pandemic, still we did reasonably well with good turnover and decent EBITDA margins. Q2 we are hoping that recovery will be sharp and margins will come back to normal. So far July month have been good and we are seeing normal business coming up.

In current quarter we did a topline of 448.88 crores as against 200.68 crores in corresponding quarter of last year which shows an increase of 124%. At EBITDA level we did a decent 66.11 crores (14.7% margins) as against 5.45 crores (2.7% margins) in Quarter 1 of last year. Profit after tax was at 33.88 crores as against a loss of 8.49 crores in last year Quarter 1.

Return ratios and working capital cycle was impacted due to second wave of Covid. Inventory was higher and as such cash conversion cycle was at 108 days, however in similar period last year it was 199 days.

Work on MDF expansion in existing unit at Hoshiarpur is in full swing and new MDF project at Andhra is still taking some time due to impact of second wave of Covid.

Overall business scenario and promising numbers from real estate sector gives us the confidence of growth which will be seen in coming quarters.

# BALANCE SHEET

Rs. Crores

PARTICULARS	2017	2018	2019	2020	2021	As on 30.06.21
<b>Net Worth (Including Share Capital -22.25 Cr)</b>	<b>708.63</b>	<b>837.95</b>	<b>969.12</b>	<b>1,073.38</b>	<b>1,264.88</b>	<b>1,298.63</b>
<b>Debt</b>						
- Long Term Debt (Excl Current Maturities) - FCY	78.74	96.44	72.29	51.50	23.73	17.31
- Long Term Debt (Excl Current Maturities) - INR	68.00	70.50	59.98	1.43	0.06	0.06
- Capex Buyers' Credit	92.37	101.81	41.09	-	-	-
- Short Term Debt (From Banks)	172.07	91.54	294.87	39.72	57.68	73.91
- Short Term Debt (From Related party)	5.00	-	-	96.16	-	5.29
<b>Total Debt</b>	<b>416.18</b>	<b>360.29</b>	<b>468.23</b>	<b>188.81</b>	<b>81.47</b>	<b>96.57</b>
<b>Non Current Liabilities</b>	<b>10.61</b>	<b>10.79</b>	<b>2.51</b>	<b>29.82</b>	<b>23.32</b>	<b>22.42</b>
<b>Total Liabilities</b>	<b>1,135.42</b>	<b>1,209.03</b>	<b>1,439.86</b>	<b>1,292.01</b>	<b>1,369.67</b>	<b>1,417.62</b>
<b>Fixed Assets</b>	<b>249.41</b>	<b>541.71</b>	<b>728.60</b>	<b>721.11</b>	<b>681.72</b>	<b>679.18</b>
<b>Capital Work in Progress</b>	<b>284.22</b>	<b>120.06</b>	<b>18.84</b>	<b>8.30</b>	<b>21.19</b>	<b>21.84</b>
<b>Investments</b>	<b>96.02</b>	<b>96.04</b>	<b>97.79</b>	<b>113.68</b>	<b>116.87</b>	<b>116.91</b>
<b>Current Assets</b>						
- Finished Goods Inventory	123.88	169.13	179.52	167.17	132.43	237.90
- Raw Material Inventory	139.95	169.08	221.45	186.93	197.73	254.22
- Sundry Debtors	335.27	314.46	293.55	258.16	297.01	255.65
- Cash, Bank & Liquid Funds	53.84	16.51	22.61	21.22	186.01	70.97
- Other Current Assets	154.30	106.50	97.56	66.75	70.17	80.79
- Loans & Advances	4.61	19.07	7.63	5.56	5.64	5.64
<b>Less : Current Liabilities</b>						
- Sundry Creditors	141.10	176.43	162.50	161.08	213.94	179.69
- Buyers' Credit *	140.90	141.93	0.37	32.42	15.04	36.35
- Others	137.30	131.88	163.77	143.17	188.32	169.95
<b>Net Current Assets</b>	<b>392.56</b>	<b>344.51</b>	<b>495.68</b>	<b>369.12</b>	<b>471.69</b>	<b>519.18</b>
<b>Non Current Assets</b>	<b>113.21</b>	<b>106.71</b>	<b>98.95</b>	<b>79.80</b>	<b>78.20</b>	<b>80.51</b>
<b>Total Assets</b>	<b>1,135.42</b>	<b>1,209.03</b>	<b>1,439.86</b>	<b>1,292.01</b>	<b>1,369.67</b>	<b>1,417.62</b>

\*Buyers' Credit is related to payment of import vendors and hence shown as part of current liabilities for analytical purpose

# NET BORROWINGS & TREASURY ASSETS

Rs. Crores

BORROWINGS	Rate of Interest	Long Term Debt	* Current Maturities	Total	Remarks
Long term Debt - ECB (FCY)	1.48%	17.31	26.79	44.10	
Long term Debt - Finance Lease (INR)	8.73%	0.06	0.64	0.70	
<b>Sub Total</b>				<b>44.80</b>	
<b>Short Term Debt</b>					
- Packing Credit	1.06%	-		65.00	
- Cash Credit	6.92%	-		8.91	
<b>Sub Total</b>	<b>2.19%</b>			<b>73.91</b>	
Others	5.00%	-	-	5.29	
<b>TOTAL BORROWINGS / AVERAGE RATE OF BORROWINGS</b>	<b>1.84%</b>	<b>17.37</b>	<b>27.43</b>	<b>124.00</b>	
<b>TREASURY ASSETS</b>					
	Rate of Interest			Total	Remarks
<b>Cash, Bank &amp; Liquid Funds</b>					
Fixed Deposit	5.50%			13.93	
Fixed Deposit	5.60%			50.00	
Fixed Deposit	6.00%			0.17	
Cash and Bank Balances	0.00%			6.87	
<b>Sub Total</b>	<b>5.04%</b>			<b>70.97</b>	
ICDs - Corporate Loan	10.00%			4.58	
<b>TOTAL TREASURY ASSETS / AVERAGE RATE OF RETURNS</b>	<b>5.34%</b>	-	-	<b>75.55</b>	
<b>NET BORROWINGS / (TREASURY ASSETS)</b>	<b>-0.88%</b>			<b>48.45</b>	

\* Current maturities of loan is taken under other current liabilities in balance sheet

# KEY RATIOS

KEY RATIOS	2016-17	2017-18	2018-19	2019-20	2020-21	Q1FY22
Return on Avg Equity (ROAE) (%)	30.08%	20.26%	17.58%	15.49%	16.43%	10.57%
Return on Avg Capital Employed (ROACE) (%)	22.89%	17.21%	17.88%	17.60%	20.00%	13.98%
Total Outside Liabilities to Net Worth (TOL/TNW)	1.19	0.98	0.82	0.52	0.41	0.39
Total Debt / EBITDA	1.32	1.15	1.53	0.60	0.24	0.37
Total Debt / Equity Ratio	0.59	0.43	0.48	0.18	0.06	0.07
Long Term Debt (Incl capex buyers credit)/ Equity Ratio	0.34	0.32	0.18	0.05	0.02	0.01
Interest Cover	9.16	7.09	5.75	6.65	25.17	18.38
Fixed Assets Turnover Ratio	3.34	2.97	3.03	3.13	3.01	2.56

Note 1: ROAE, ROACE, Total Debt/EBITDA, Interest Cover and Fixed Asset Turnover Ratio for the quarters are annualized

Note 2: Total debt and long term debt is taken as per Balance Sheet on page - 4 which excludes buyers' credit for working capital and current maturities of term loan. Both of these are considered as current liabilities.



# WORKING CAPITAL CYCLE

RATIOS	UNIT	2016-17	2017-18	2018-19	2019-20	2020-21	Q1FY22
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88
Debtor	In Rs Cr	335.27	314.46	293.55	258.16	297.01	255.65
<b>Annualized Debtor Days (A)</b>		<b>69</b>	<b>58</b>	<b>47</b>	<b>41</b>	<b>51</b>	<b>52</b>
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88
Raw Material Inventory	In Rs Cr	139.95	169.08	221.45	186.93	197.73	254.22
<b>Annualized Raw Material Inventory Days (B)</b>		<b>29</b>	<b>31</b>	<b>36</b>	<b>30</b>	<b>34</b>	<b>52</b>
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88
Finished Goods Inventory	In Rs Cr	123.88	169.13	179.52	167.17	132.43	237.90
<b>Annualized Finished Goods Inventory Days (C)</b>		<b>25</b>	<b>31</b>	<b>29</b>	<b>27</b>	<b>23</b>	<b>48</b>
Net Sales for the Period	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	448.88
Trade Payables	In Rs Cr	141.10	176.43	162.49	161.08	213.94	179.69
Buyers Credit for Raw Materials	In Rs Cr	140.90	141.93	0.37	32.42	15.04	36.35
Total Payables	In Rs Cr	282.00	318.36	162.86	193.50	228.98	216.04
<b>Annualized Payables Days (D)</b>		<b>58</b>	<b>59</b>	<b>26</b>	<b>31</b>	<b>40</b>	<b>44</b>
<b>Cash Conversion Cycle (days) = A+B+C-D</b>		<b>65</b>	<b>62</b>	<b>86</b>	<b>67</b>	<b>69</b>	<b>108</b>
<b>Cash Conversion Cycle (months)</b>		<b>2.16</b>	<b>2.07</b>	<b>2.86</b>	<b>2.23</b>	<b>2.29</b>	<b>3.60</b>



# PROFIT & LOSS - SUMMARY

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	1,773.14	1,953.11	2,247.62	2,270.24	2,103.13	10.1%	15.1%	1.0%	-7.4%	735.61	448.06	199.35	-39.1%	124.8%
A2	ADD: OTHER OPERATING INCOMES	In Rs Cr	9.32	14.11	16.21	12.44	10.35	-	-	-	-	3.01	0.82	1.33	-	-
A3	TOTAL INCOME	In Rs Cr	1,782.46	1,967.22	2,263.83	2,282.68	2,113.48	10.4%	15.1%	0.8%	-7.4%	738.62	448.88	200.68	-39.2%	123.7%
B1	MANUFACTURING & DIRECT EXPENSES	In Rs Cr	1,149.53	1,305.88	1,521.79	1,495.26	1,374.90	13.6%	16.5%	-1.7%	-8.0%	476.90	286.08	145.05	-40.0%	97.2%
B2	FOREX LOSS / (GAIN)	In Rs Cr	(20.07)	1.89	7.06	(2.05)	(5.95)	-	-	-	-	(1.94)	(0.74)	(3.13)	-	-
C1	GROSS PROFIT	In Rs Cr	653.00	659.45	734.98	789.47	744.53	1.0%	11.5%	7.4%	-5.7%	263.65	163.54	58.76	-38%	178.3%
C2	GROSS PROFIT % OF TOTAL INCOME		36.6%	33.5%	32.5%	34.6%	35.2%	-	-	-	-	35.7%	36.4%	29.3%	-	-
D1	SALES & OTHER EXPENSES	In Rs Cr	338.29	346.72	428.55	433.42	398.47	2.5%	23.6%	1.1%	-8.1%	133.17	97.43	53.31	-26.8%	82.8%
D2	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	40.86	11.81	0.0%	0.0%	0.0%	0.0%	-	-	-	0.0%	0.0%
E1	EBITDA	In Rs Cr	314.71	312.73	306.43	315.18	334.25	-0.6%	-2.0%	2.9%	6.0%	130.48	66.11	5.45	-49.3%	1113.1%
E2	EBITDA % OF TOTAL INCOME		17.7%	15.9%	13.5%	13.8%	15.8%	-	-	-	-	17.7%	14.7%	2.7%	-	-
F1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	314.71	312.73	306.43	356.04	346.06	-0.6%	-2.0%	16.2%	-2.8%	130.48	66.11	5.45	-49.3%	1113.1%
F2	EBITDA (WITHOUT EXTRA-ORDINARY ITEM) % OF TOTAL INCOME	In Rs Cr	17.7%	15.9%	13.5%	15.6%	16.4%	-	-	-	-	17.7%	14.7%	2.7%	-	-
G1	EBITDA WITHOUT FOREX & EXTRA-ORDINARY ITEM	In Rs Cr	294.64	314.62	313.49	353.99	340.11	6.8%	-0.4%	12.9%	-3.9%	128.54	65.37	2.32	-49.1%	2717.8%
G2	EBITDA (W/O FOREX & EXTRA-ORDINARY ITEM) % OF TOTAL INCOME		16.5%	16.0%	13.8%	15.5%	16.1%	-	-	-	-	17.4%	14.6%	1.2%	-	-
H	DEPRECIATION	In Rs Cr	52.38	81.04	49.99	67.55	62.63	54.7%	-38.3%	35.1%	-7.3%	15.92	16.33	14.27	2.6%	14.5%

- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21 Q3, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order

# PROFIT & LOSS - SUMMARY-cont.

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
I1	EBIT (E1 - H)	In Rs Cr	262.33	231.69	256.44	247.63	271.62	-11.7%	10.7%	-3.4%	9.7%	114.56	49.78	(8.82)	-56.5%	-664.4%
I2	EBIT % OF TOTAL INCOME		14.7%	11.8%	11.3%	10.8%	12.9%	-	-	-	-	15.5%	11.1%	-4.4%	-	-
J1	INTEREST	In Rs Cr	26.71	27.96	35.36	29.35	11.38	4.7%	26.5%	-17.0%	-61.2%	2.55	1.96	4.05	-23.1%	-51.7%
J2	FOREX TREATED AS BORROWING COST	In Rs Cr	1.93	4.72	9.22	7.90	-0.59	-	-	-	-	0.33	0.75	1.00	-	-
J3	TOTAL BORROWING COST	In Rs Cr	28.64	32.68	44.58	37.25	10.79	14.1%	36.4%	-16.5%	-71.0%	2.88	2.71	5.05	-5.9%	-46.4%
K1	PROFIT BEFORE TAX	In Rs Cr	233.69	199.01	211.86	210.38	260.83	-14.8%	6.5%	-0.7%	24.0%	111.68	47.07	(13.87)	-57.9%	-439.4%
K2	PBT AS % OF TOTAL INCOME		13.1%	10.1%	9.4%	9.2%	12.3%	-	-	-	-	15.1%	10.5%	-6.9%	-	-
L	TOTAL FOREX (GAIN) / LOSS (IN EBITDA AND FINANCE COST)	In Rs Cr	(18.14)	6.61	16.28	5.85	(6.54)	-136.4%	146.3%	-64.1%	-211.8%	(1.61)	0.01	(2.13)	-100.6%	-100.5%
M1	PROFIT BEFORE TAX (EXCLUDING FOREX)	In Rs Cr	215.55	205.62	228.14	216.23	254.29	-4.6%	11.0%	-5.2%	17.6%	110.08	47.08	(16.00)	-57.2%	-394.3%
M2	PBT (EXCLUDING FOREX) AS % OF TOTAL INCOME	In Rs Cr	12.1%	10.5%	10.1%	9.5%	12.0%	-	-	-	-	14.9%	10.5%	-8.0%	-	-
N1	CURRENT TAX	In Rs Cr	50.41	42.23	45.15	48.34	64.47	-16.2%	6.9%	7.1%	33.4%	27.18	13.20	-	-51.4%	-
N2	MAT CREDIT / DEFERRED TAX	In Rs Cr	(2.28)	0.14	7.95	3.87	4.29	-106.1%	5578.6%	-51.3%	10.9%	1.27	(0.01)	(5.38)	-100.8%	-99.8%
N3	TOTAL TAX EXPENSES	In Rs Cr	48.13	42.37	53.10	52.21	68.76	-12.0%	25.3%	-1.7%	31.7%	28.45	13.19	(5.38)	-53.6%	-345.2%
N4	TAX AS % OF PBT		20.6%	21.3%	25.1%	24.8%	26.4%	-	-	-	-	25.5%	28.0%	38.8%	-	-
O1	PROFIT AFTER TAX	In Rs Cr	185.56	156.64	158.76	158.17	192.07	-15.6%	1.4%	-0.4%	21.4%	83.23	33.88	(8.49)	-59.3%	-499.1%
O2	PROFIT AS % OF TOTAL INCOME		10.4%	8.0%	7.0%	6.9%	9.1%	-	-	-	-	11.3%	7.5%	-4.2%	-	-

Note: In view of carried forward MAT credit and exemption in some units, the Company is continuing with tax system existent before new notification

# PLYWOOD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
<b>A</b>	<b>VOLUME</b>															
A1	-Plywood	CBM	1,97,474	2,08,382	2,20,442	2,20,813	2,07,665	5.5%	5.8%	0.2%	-6.0%	72,874	40,114	17,958	-45.0%	123.4%
A2	-Deco Ply	CBM	8,756	8,873	10,609	10,292	7,481	1.3%	19.6%	-3.0%	-27.3%	2,392	1,378	803	-42.4%	71.6%
A3	-Commercial Veneer	CBM	45,490	36,671	21,586	13,089	7,482	-19.4%	-41.1%	-39.4%	-42.8%	2,223	1,262	720	-43.2%	75.3%
<b>B</b>	<b>NET SALES VALUE</b>															
B1	-Plywood	In Rs Cr	958.06	987.14	1,038.44	1,034.00	984.13	3.0%	5.2%	-0.4%	-4.8%	354.20	198.92	84.43	-43.8%	135.6%
B2	-Deco Ply	In Rs Cr	118.47	123.93	152.49	150.83	110.09	4.6%	23.0%	-1.1%	-27.0%	36.65	20.40	11.78	-44.3%	73.1%
B3	-Commercial Veneer	In Rs Cr	184.40	152.23	82.46	46.16	25.90	-17.4%	-45.8%	-44.0%	-43.9%	7.67	3.18	2.38	-58.5%	33.6%
	<b>Total</b>	In Rs Cr	1,260.93	1,263.30	1,273.39	1,230.99	1,120.12	0.2%	0.8%	-3.3%	-9.0%	398.52	222.50	98.59	-44.2%	125.7%
<b>C</b>	<b>AVERAGE</b>															
C1	-Plywood	Rs.	48,516	47,372	47,107	46,827	47,390	-2.4%	-0.6%	-0.6%	1.2%	48,605	49,589	47,014	2.0%	5.5%
C2	-Deco Ply	Rs.	1,35,302	1,39,671	1,43,736	1,46,551	1,47,153	3.2%	2.9%	2.0%	0.4%	1,53,200	1,48,041	1,46,741	-3.4%	0.9%
C3	-Commercial Veneer	Rs.	40,536	41,512	38,201	35,266	34,615	2.4%	-8.0%	-7.7%	-1.8%	34,497	25,188	33,071	-27.0%	-23.8%

# PLYWOOD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	NET TURNOVER	In Rs Cr	1,260.93	1,263.30	1,273.39	1,230.99	1,120.12	0.2%	0.8%	-3.3%	-9.0%	398.52	222.51	98.59	-44.2%	125.7%
A2	ADD: OTHER OPERATING INCOME / INDAS ADJUSTMENT	In Rs Cr	0.88	5.64	4.70	3.30	3.05	-	-	-	-	0.68	0.11	0.24	-	-
A3	TOTAL INCOME	In Rs Cr	1,261.81	1,268.94	1,278.09	1,234.29	1,123.17	0.6%	0.7%	-3.4%	-9.0%	399.20	222.62	98.83	-44.2%	125.3%
B1	GROSS PROFIT	In Rs Cr	429.32	372.48	395.55	367.69	330.73	-13.2%	6.2%	-7.0%	-10.1%	119.24	66.40	20.35	-44.3%	226.3%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	34.0%	29.4%	30.9%	29.8%	29.4%	-	-	-	-	29.9%	29.8%	20.6%	-	-
C1	EBITDA	In Rs Cr	216.37	181.17	174.43	112.32	121.19	-16.3%	-3.7%	-35.6%	7.9%	51.05	17.25	(6.96)	-66.2%	-348%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	17.1%	14.3%	13.6%	9.1%	10.8%	-	-	-	-	12.8%	7.7%	-7.0%	-	-
D	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	40.86	11.81	-	-	-	-	-	-	-	-	-
E1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	216.37	181.17	174.43	153.18	133.00	-16.3%	-3.7%	-12.2%	-13.2%	51.05	17.25	(6.96)	-66.2%	-347.9%
E2	EBITDA % OF TOTAL INCOME	In Rs Cr	17.1%	14.3%	13.6%	12.4%	11.8%	-	-	-	-	12.8%	7.7%	-7.0%	-	-
F1	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY ITEM)	In Rs Cr	209.87	180.10	178.11	152.92	129.17	-14.2%	-1.1%	-14.1%	-15.5%	50.31	17.09	(9.47)	-66.0%	-280.5%
F2	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY) % OF TOTAL INCOME	In Rs Cr	16.6%	14.2%	13.9%	12.4%	11.5%	-	-	-	-	12.6%	7.7%	-9.6%	-	-
G1	DEPRECIATION	In Rs Cr	18.95	20.34	8.63	12.11	11.11	7.3%	-57.6%	40.4%	-8.3%	2.94	3.01	2.35	2.3%	28.2%
G2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	16.98	8.08	17.08	8.15	18.37	-	-	-	-	12.20	-0.02	1.60	-	-
H1	SEGMENT PROFIT = (C1-G1+G2)	In Rs Cr	214.40	168.91	182.88	108.35	128.46	-21.2%	8.3%	-40.8%	18.6%	60.30	14.22	(7.71)	-76.4%	-284.4%
H2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	17.0%	13.3%	14.3%	8.8%	11.4%	-	-	-	-	15.1%	6.4%	-7.8%	-	-
I1	FOREX LOSS / (GAIN)	In Rs Cr	(6.50)	(1.07)	3.68	(0.25)	(3.84)	-	-	-	-	(0.74)	(0.16)	(2.51)	-	-
I2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	207.90	167.84	186.56	108.10	124.62	-19.3%	11.2%	-42.1%	15.3%	59.56	14.06	(10.22)	-76.4%	-237.6%
I3	SEGMENT PROFIT EXCLUDING FOREX DIFFERENCE %		16.5%	13.2%	14.6%	8.8%	11.1%	-	-	-	-	14.9%	6.3%	-10.3%	-	-

- Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.
- In FY21 Q3, 11.81 crores pertains to reversal of income recognized in previous years which is now disallowed by court order

# LAMINATES - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
<b>A</b>	<b><u>VOLUME</u></b>															
A1	- Laminates	NOS.	49,25,024	54,06,918	58,58,029	61,61,428	54,87,222	9.8%	8.3%	5.2%	-10.9%	19,30,535	11,46,575	5,64,736	-41%	103%
A2	- Pre-Lam	SQM	9,03,697	-	-	-	-	-100.0%	-	-	-	-	-	-	-	-
A3	- Exteria Grade Laminates	NOS.	9,781	14,429	20,934	28,453	30,557	47.5%	45.1%	35.9%	7.4%	11,680	5,283	2,313	-55%	128%
<b>B</b>	<b><u>NET SALES VALUE</u></b>															
B1	- Laminates	In Rs Cr	324.13	361.59	420.35	439.32	390.54	11.6%	16.3%	4.5%	-11.1%	144.19	84.12	37.97	-42%	122%
B2	- Pre-Lam	In Rs Cr	33.33	-	-	-	-	-	-	-	-	-	-	-	-	-
B3	- Exteria Grade Laminates	In Rs Cr	6.11	8.36	11.84	15.26	17.42	36.8%	41.6%	28.9%	14.2%	6.55	3.15	1.24	-52%	154%
	<b>TOTAL LAMINATES SEGMENT</b>	In Rs Cr	363.57	369.95	432.19	454.58	407.96	1.8%	16.8%	5.2%	-10.3%	150.74	87.27	39.21	-42%	123%
<b>C</b>	<b><u>AVERAGE</u></b>															
C1	- Laminates	Rs.	658	669	718	713	712	1.6%	7.3%	-0.6%	-0.2%	747	734	672	-2%	9%
C2	- Pre-Lam	Rs.	369	-	-	-	-	-100.0%	-	-	-	-	-	-	-	-
C3	- Exteria Grade Laminates	Rs.	6,247	5,794	5,656	5,363	5,701	-7.3%	-2.4%	-5.2%	6.3%	5,608	5,963	5,361	6%	11%

Note:

1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

# LAMINATES - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	Net Turnover	In Rs Cr	363.57	369.95	432.19	454.58	407.96	1.8%	16.8%	5.2%	-10.3%	150.74	87.27	39.21	-42.1%	122.6%
A2	Add: Other Operating Incomes/IndAS Adjustment	In Rs Cr	7.15	8.03	6.81	8.76	7.06	-	-	-	-	2.20	0.61	1.07	-	-
A3	TOTAL INCOME	In Rs Cr	370.72	377.98	439.00	463.34	415.02	2.0%	16.1%	5.5%	-10.4%	152.94	87.88	40.28	-42.5%	118.2%
B1	GROSS PROFIT	In Rs Cr	127.95	130.33	122.00	164.66	161.77	1.9%	-6.4%	35.0%	-1.8%	64.11	31.94	11.77	-50.2%	171.4%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	34.5%	34.5%	27.8%	35.5%	39.0%	-	-	-	-	41.9%	36.3%	29.2%	-	-
C1	EBITDA	In Rs Cr	58.64	59.62	38.61	62.67	74.21	1.7%	-35.2%	62.3%	18.4%	35.28	13.65	2.23	-61.3%	512.2%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	15.8%	15.8%	8.8%	13.5%	17.9%	-	-	-	-	23.1%	15.5%	5.5%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	53.36	60.94	36.82	60.95	72.41	14.2%	-39.6%	65.5%	18.8%	34.10	13.05	1.69	-61.7%	672.3%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	14.4%	16.1%	8.4%	13.2%	17.4%	-	-	-	-	22.3%	14.9%	4.2%	-	-
E1	DEPRECIATION	In Rs Cr	10.21	10.73	7.23	10.04	10.21	5.1%	-32.6%	38.9%	1.7%	2.71	2.85	2.04	5.3%	39.9%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	3.52	2.81	2.36	3.50	5.56	-	-	-	-	4.49	1.17	-	-	-
F1	SEGMENT PROFIT	In Rs Cr	51.95	51.71	33.74	56.13	69.56	-0.5%	-34.7%	66.4%	23.9%	37.06	11.96	0.19	-68%	6196.6%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	14.0%	13.7%	7.7%	12.1%	16.8%	-	-	-	-	24.2%	13.6%	0.5%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(5.28)	1.32	(1.79)	(1.72)	(1.80)	-	-	-	-	(1.18)	(0.60)	(0.54)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	46.67	53.03	31.95	54.41	67.76	13.6%	-39.7%	70.3%	24.5%	35.88	11.36	(0.35)	-68%	-3346.7%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		12.6%	14.0%	7.3%	11.7%	16.3%	-	-	-	-	23.5%	12.9%	-0.9%	-	-

Note:

1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.



# MDF - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 VS 19	19 VS 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
<b>A</b>	<b><u>VOLUME</u></b>															
A1	PLAIN MDF	CBM	-	48,307	1,15,563	1,30,989	1,21,617	-	139.2%	13.3%	-7.2%	37,895	25,631	9,916	-32.4%	158.5%
A2	PRELAM MDF	CBM	-	-	16,666	22,186	25,634	-	-	33.1%	15.5%	8,054	6,205	2,580	-23.0%	140.5%
A3	TOTAL	CBM	-	48,307	1,32,229	1,53,175	1,47,251	-	173.7%	15.8%	-3.9%	45,949	31,836	12,496	-30.7%	154.8%
<b>B</b>	<b><u>NET SALES VALUE</u></b>															
B1	PLAIN MDF	In Rs Cr	-	112.80	243.86	281.63	272.96	-	116.2%	15.5%	-3.1%	90.55	67.23	22.11	-25.8%	204.1%
B2	PRELAM MDF	In Rs Cr	-	-	51.27	68.75	86.28	-	-	34.1%	25.5%	28.44	23.73	8.20	-16.6%	189.4%
B3	TOTAL	In Rs Cr	-	112.80	295.13	350.38	359.24		161.6%	18.7%	2.5%	118.99	90.96	30.31	-23.6%	200.1%
<b>C</b>	<b><u>AVERAGE</u></b>															
C1	PLAIN MDF	Rs.	-	23,351	21,102	21,500	22,444	-	-9.6%	1.9%	4.4%	23,895	26,230	22,298	9.8%	17.6%
C2	PRELAM MDF	Rs.	-	-	30,763	30,988	33,658	-	-	0.7%	8.6%	35,310	38,243	31,784	8.3%	20.3%
C3	TOTAL	Rs.		23,351	22,320	22,874	24,396	-	-4.4%	2.5%	6.7%	25,896	28,572	24,257	10.3%	17.8%



# MDF - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	NET REVENUE - External Sales	In Rs Cr	-	112.80	295.13	350.38	359.24	-	161.6%	18.7%	2.5%	118.99	90.96	30.31	-23.6%	200.1%
A2	Add : Other Operating Income	In Rs Cr	-	0.31	0.22	0.13	0.16	-	-	-	-	0.09	0.08	0.01	-	-
A3	Add : Change in Inventory	In Rs Cr	-	7.42	-	-	-	-	-	-	-	-	-	-	-	-
A4	<b>TOTAL INCOME (Incl. Inventory)</b>	In Rs Cr	-	120.53	295.35	350.51	359.40	-	145.0%	18.7%	2.5%	119.08	91.04	30.32	-23.5%	200.3%
B1	GROSS PROFIT	In Rs Cr	-	41.93	90.43	139.31	141.74	-	115.7%	54.1%	1.7%	48.50	39.62	7.89	-18.3%	402.2%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	-	34.8%	30.6%	39.7%	39.4%	-	-	-	-	40.7%	43.5%	26.0%	-	-
C1	EBITDA	In Rs Cr	-	21.27	38.34	86.73	92.80	-	80.3%	126.2%	7.0%	31.92	25.54	2.28	-20.0%	1020.3%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	-	17.6%	13.0%	24.7%	25.8%	-	-	-	-	26.8%	28.1%	7.5%		
D1	EBITDA (Without Forex)	In Rs Cr	-	22.86	40.81	86.68	92.73	-	78.5%	112.4%	7.0%	31.91	25.54	2.25	-20.0%	1035.2%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	-	19.0%	13.8%	24.7%	25.8%	-	-	-	-	26.8%	28.1%	7.4%		
E1	DEPRECIATION	In Rs Cr	-	23.91	18.64	19.54	19.42	-	-22.0%	4.8%	-0.6%	4.73	4.88	4.80	3.1%	1.6%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.18	0.31	1.30	3.05	-	-	-	-	2.72	0.52	0.04		
F1	SEGMENT PROFIT	In Rs Cr	-	-2.46	20.01	68.49	76.43	-	-914.0%	242.3%	11.6%	29.91	21.18	(2.48)	-29.2%	-954.0%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-	-2.0%	6.8%	19.5%	21.3%	-	-	-	-	25.1%	23.3%	-8.2%		
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	1.59	2.47	(0.05)	(0.06)	-	-	-	-	(0.01)	-	(0.03)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	-	(0.87)	22.48	68.44	76.37	-	-2689%	204.4%	11.6%	29.90	21.18	(2.51)	-29.2%	-943.8%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-	-0.7%	7.6%	19.5%	21.2%	-	-	-	-	25.1%	23.3%	-8.3%	-	-

# PARTICLE BOARD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A	<b>VOLUME</b>															
A1	PLAIN PARTICLE BOARD	CBM	13,141	23,808	25,916	28,340	23,680	81.2%	8.9%	9.4%	-16.4%	5,478	4,329	2,590	-21.0%	67.1%
A2	PRELAM PARTICLE BOARD	CBM	6,374	22,185	35,979	34,405	31,292	248.1%	62.2%	-4.4%	-9.0%	11,204	8,167	2,848	-27.1%	186.8%
A3	TOTAL	CBM	19,515	45,993	61,895	62,745	54,971	135.7%	34.6%	1.4%	-12.4%	16,681	12,496	5,438	-25.1%	129.8%
B	<b>NET SALES VALUE</b>															
B1	PLAIN PARTICLE BOARD	In Rs Cr	16.48	26.32	28.42	31.58	26.83	59.7%	8.0%	11.1%	-15.0%	6.31	5.99	2.84	-5.1%	110.9%
B2	PRELAM PARTICLE BOARD	In Rs Cr	6.65	46.61	69.05	67.53	63.25	600.9%	48.1%	-2.2%	-6.3%	23.65	17.79	5.47	-24.8%	225.3%
B3	TOTAL	In Rs Cr	23.13	72.93	97.47	99.11	90.08	215.3%	33.6%	1.7%	-9.1%	29.96	23.78	8.31	-20.6%	186.2%
C	<b>AVERAGE</b>															
C1	PLAIN PARTICLE BOARD	Rs.	12,541	11,055	10,966	11,143	11,330	-11.8%	-0.8%	1.6%	1.7%	11,520	13,837	10,964	20.1%	26.2%
C2	PRELAM PARTICLE BOARD	Rs.	10,433	21,010	19,192	19,628	20,213	101.4%	-8.7%	2.3%	3.0%	21,109	21,783	19,204	3.2%	13.4%
C3	TOTAL	Rs.	11,852	15,857	15,748	15,796	16,387	33.8%	-0.7%	0.3%	3.7%	17,960	19,030	15,279	6.0%	24.5%

Note:

1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

# PARTICLE BOARD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	NET REVENUE - EXTERNAL SALES	In Rs Cr	23.13	72.93	97.47	99.11	90.08	215.3%	33.6%	1.7%	-9.1%	29.96	23.78	8.31	-20.6%	186.2%
A2	ADD: OTHER OPERATING INCOME	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A3	ADD: CHANGE IN INVENTORY	In Rs Cr	3.58	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	TOTAL INCOME(INCL. INVENTORY)	In Rs Cr	26.71	72.93	97.47	99.11	90.08	173.0%	33.6%	1.7%	-9.1%	29.96	23.78	8.31	-20.6%	186.2%
B1	GROSS PROFIT	In Rs Cr	6.83	22.65	32.84	37.99	31.24	231.6%	45.0%	15.7%	-17.8%	10.14	9.62	2.39	-5.2%	302.5%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	25.6%	31.1%	33.7%	38.3%	34.7%	-	-	-	-	33.9%	40.5%	28.8%		
C1	EBITDA	In Rs Cr	5.16	13.86	21.89	24.07	18.08	168.6%	58.0%	10.0%	-24.9%	5.58	5.96	0.87	6.9%	585.3%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	19.3%	19.0%	22.5%	24.3%	20.1%	-	-	-	-	18.6%	25.1%	10.5%		
D1	EBITDA (WITHOUT FOREX)	In Rs Cr	5.14	14.05	22.07	23.94	18.01	173.3%	57.1%	8.5%	-24.8%	5.58	6.01	0.82	7.7%	632.4%
D2	EBITDA (WITHOUT FOREX) % OF TOTAL INCOME	In Rs Cr	19.2%	19.3%	22.6%	24.2%	20.0%	0.0%	0.0%	0.0%	0.0%	18.6%	25.3%	9.9%		
E1	DEPRECIATION	In Rs Cr	12.10	16.03	4.57	5.05	4.54	32.4%	-71.5%	10.5%	-10.0%	1.21	1.22	0.76	1.0%	60.7%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.38	0.39	0.34	0.33	-	-	-	-	0.30	0.13	0.01		
F1	SEGMENT PROFIT = (C1-E1+E2)	In Rs Cr	(6.94)	(1.79)	17.71	19.36	13.87	-74.2%	-1088.5%	9.3%	-28.4%	4.67	4.87	0.12	4.3%	3959%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-26.0%	-2.5%	18.2%	19.5%	15.4%	-	-	-	-	15.6%	20.5%	1.4%		
G1	FOREX LOSS /(GAIN)	In Rs Cr	(0.02)	0.19	0.18	(0.13)	(0.07)	-	-	-	-	-	0.04	(0.05)	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(6.96)	(1.60)	17.89	19.23	13.80	-77.0%	-1217.0%	7.5%	-28.3%	4.67	4.91	0.07	5.2%	6920.5%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-26.1%	-2.2%	18.4%	19.4%	15.3%	-	-	-	-	15.6%	20.7%	0.8%		

Note:

1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

# LOGISTICS (CFS) - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
<b>A</b>	<b><u>VOLUME</u></b>															
A1	- CFS	TEUs	80,153	80,936	69,055	59,904	53,356	1.0%	-14.7%	-13.3%	-10.9%	13,750	12,487	12,870	-9.2%	-3.0%
<b>B</b>	<b><u>NET SALES VALUE</u></b>															
B1	- CFS	In Rs Cr	87.61	99.32	99.18	86.26	82.26	13.4%	-0.1%	-13.0%	-4.6%	21.74	18.14	19.95	-16.5%	-9.1%
<b>C</b>	<b><u>AVERAGE</u></b>															
C1	- CFS	Rs.	10,930	12,271	14,362	14,400	15,418	12.3%	17.0%	0.3%	7.1%	15,808	14,527	15,501	-8.1%	-6.3%

# LOGISTICS (CFS) - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	Net Turnover	In Rs Cr	87.61	99.32	99.18	86.26	82.26	13.4%	-0.1%	-13.0%	-4.6%	21.74	18.14	19.95	-17%	-9%
A2	Add: Other Operating Incomes	In Rs Cr	0.40	0.12	3.81	0.24	0.07	-	-	-	-	0.04	0.01	0.01	-	-
A3	TOTAL INCOME	In Rs Cr	88.01	99.44	102.99	86.50	82.33	13.0%	3.6%	-16.0%	-4.8%	21.77	18.15	19.96	-17%	-9%
B1	GROSS PROFIT	In Rs Cr	77.28	87.65	88.34	71.91	67.97	13.4%	0.8%	-18.6%	-5.5%	18.01	14.57	16.32	-19%	-11%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	87.8%	88.1%	85.8%	83.1%	82.6%	-	-	-	-	82.7%	80.2%	81.8%	-	-
C1	EBITDA	In Rs Cr	34.41	38.21	33.42	29.22	24.20	11.0%	-12.5%	-12.6%	-17.2%	5.91	3.69	6.89	-37%	-46%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	39.1%	38.4%	32.4%	33.8%	29.4%	-	-	-	-	27.1%	20.3%	34.5%	-	-
D1	EBITDA (Without Forex)	In Rs Cr	34.41	38.21	33.42	29.22	24.20	11.0%	-12.5%	-12.6%	-17.2%	5.91	3.69	6.89	-37%	-46%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	39.1%	38.4%	32.4%	33.8%	29.4%	-	-	-	-	27.1%	20.3%	34.5%	-	-
E1	DEPRECIATION	In Rs Cr	10.87	10.03	7.42	14.09	10.89	-7.8%	-26.0%	89.8%	-22.7%	2.73	2.76	2.70	1%	2%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.02	-	0.01	0.11	-	-	-	-	0.10	0.01	-	-	-
F1	SEGMENT PROFIT	In Rs Cr	23.54	28.20	26.00	15.14	13.41	19.8%	-7.8%	-41.8%	-11.4%	3.27	0.94	4.19	-71%	-77%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	26.7%	28.4%	25.2%	17.5%	16.3%	-	-	-	-	15.0%	5.2%	21.0%	-	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	0%	0%
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	23.54	28.20	26.00	15.14	13.41	19.8%	-7.8%	-41.8%	-11.4%	3.27	0.94	4.19	-71%	-77%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		26.7%	28.4%	25.2%	17.5%	16.3%	-	-	-	-	15.0%	5.2%	21.0%	-	-

# OTHERS - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %	
			2016-17	2017-18	2018-19	2019-20	2020-21	17 vs 18	18 vs 19	19 vs 20	20 vs 21	Mar '21	Jun '21	Jun '20	QoQ	YoY
A1	Net Turnover	In Rs Cr	41.17	34.79	50.24	48.92	43.47	-15.5%	44.4%	-2.6%	-11.1%	15.66	5.42	2.98	-65%	82%
A2	Add: Other Operating Incomes	In Rs Cr	0.90	0.01	0.66	0.02	0.01	-	-	-	-	0.01	-			
A3	TOTAL INCOME	In Rs Cr	42.07	34.80	50.90	48.94	43.47	-17.3%	46.3%	-3.9%	-11.2%	15.67	5.42	2.98	-65%	82%
B1	GROSS PROFIT	In Rs Cr	3.68	4.39	8.29	9.01	11.36	19.3%	88.8%	8.7%	26.0%	3.77	1.40	0.15	-63%	834%
B2	GROSS PROFIT % OF TOTAL INCOME	In Rs Cr	8.7%	12.6%	16.3%	18.4%	26.1%	-	-	-	-	24.1%	25.9%	5.0%		
C1	EBITDA	In Rs Cr	(7.43)	(1.41)	2.75	2.40	5.97	-81.0%	-294.6%	-12.9%	149.4%	2.13	0.21	(0.72)	-90%	-129%
C2	EBITDA % OF TOTAL INCOME	In Rs Cr	-17.7%	-4.1%	5.4%	4.9%	13.7%	-	-	-	-	13.6%	3.9%	-24.2%		
D1	EBITDA (Without Forex)	In Rs Cr	(7.97)	(1.55)	3.36	2.50	5.79	-80.5%	-316.3%	-25.6%	131.6%	2.12	0.18	(0.72)	-91%	-126%
D2	EBITDA (without forex) % OF TOTAL INCOME	In Rs Cr	-18.9%	-4.5%	6.6%	5.1%	13.3%	-	-	-	-	13.5%	3.4%	-24.2%		
E1	DEPRECIATION	In Rs Cr	0.25	0.01	0.01	0.02	0.03	-94.3%	-29.6%	137.0%	41.5%	0.01	0.01	0.01	-	-
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	0.01	-	-	-	-	-	-	-	-	-	-	-	-
F1	SEGMENT PROFIT	In Rs Cr	(7.68)	(1.42)	2.74	2.37	5.94	-81.5%	-293.3%	-13.4%	150.4%	2.12	0.20	(0.73)	-90%	-128%
F2	SEGMENT PROFIT % OF TOTAL INCOME	In Rs Cr	-18.3%	-4.1%	5.4%	4.8%	13.7%	-	-	-	-	13.5%	3.8%	-24.5%		
G1	FOREX LOSS/(GAIN)	In Rs Cr	(0.54)	(0.14)	0.61	0.10	(0.18)	-	-	-	-	(0.01)	(0.03)	-	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(8.22)	(1.56)	3.35	2.48	5.76	-81.1%	-315.1%	-26.1%	132.5%	2.11	0.18	(0.73)	-92%	-124%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-19.5%	-4.5%	6.6%	5.1%	13.2%	-	-	-	-	13.5%	3.3%	-24.5%		



# CAPEX DETAILS

Particulars	Budgeted Cost	2014-15 to 2017-18	2018-19	2019-20	2020-21	Q1 FY 22	9M 2021-22	Total
MDF Plant	380.00	335.62	13.65	4.82	1.42	-	-	355.51
MDF Expansion at Hoshiarpur	220.00	-	-	-	15.74	2.46	201.80	220.00
MDF Project at Andhra Pradesh *	-	-	-	-	-	-	-	-
Plywood at Punjab	51.00	-	-	-	-	-	51.00	51.00
Solar Plant	14.00	-	-	-	-	-	14.00	14.00
Particle Board	67.73	60.53	-	-	-	-	-	60.53
Laminate	62.50	48.05	15.62	9.72	17.04	2.11	-	92.54
Gabon - Veneer Unit	30.00	-	5.89	10.19	2.70	-	11.22	30.00
Solar Panel Project	40.00	4.80	22.94	0.84	-	-	-	28.58
CFS	-	20.08	12.63	**30.67	0.42	0.02	-	63.82
Corporate Office + Interior Work	60+50=110	75.26	34.87	***-14.97	1.50	0.34	-	97.00
Joka Unit	-	22.74	9.56	3.41	7.92	6.00	-	49.63
Gandhidham Unit	-	18.10	1.60	0.52	1.04	1.25	-	22.51
Karnal Unit	-	6.68	4.98	1.48	1.12	1.91	-	16.17
Guwahati Unit	-	24.98	6.16	2.31	6.97	1.28	-	41.70
Chennai Unit	-	16.17	22.46	5.07	6.58	4.31	-	54.59
Others	-	7.08	2.41	3.62	0.57	0.23	-	13.91
<b>TOTAL</b>	<b>975.23</b>	<b>640.09</b>	<b>152.77</b>	<b>57.68</b>	<b>63.02</b>	<b>19.91</b>	<b>278.02</b>	<b>1,211.49</b>

\* MDF plant at Andhra Pradesh (to be set up by 100% subsidiary) is decided, however working on capex is being done and it will be added once finalized

\*\* CFS – Due to IndAs 116 effect we had to capitalize lease – Right of use of asset (No outflow of cash)

\*\*\* Corporate Office – The figure is net of sale of part of Corporate building to Star Cement

# TERM LOAN PROJECTION

Rs. Crores

PARTICULARS	2016-17	2017-18	2018-19	2019-20	2020-21	Q1FY22	9MFY22	2022-23	2023-24
<b>OPENING</b>									
- ECB	61.03	97.88	118.15	102.81	78.67	50.21	44.09	24.00	-
- Buyer's Credit - PB & Others	-	9.60	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	-	73.67	82.12	41.09	-	-	-	-	-
- Rupee Term Loan	39.34	83.11	82.68	68.30	-	-	-	-	-
<b>Total</b>	<b>100.37</b>	<b>264.26</b>	<b>294.56</b>	<b>212.20</b>	<b>78.67</b>	<b>50.21</b>	<b>44.09</b>	<b>24.00</b>	<b>-</b>
<b>ADDIDITIONS</b>									
- ECB	66.11	38.94	63.90	-	-	-	-	-	-
- Buyer's Credit - PB & Others	9.60	3.87	-	-	-	-	-	-	-
- Buyer's Credit - MDF	73.67	23.13	-	-	-	-	-	-	-
- Rupee Term Loan	66.27	20.00	-	-	-	-	-	-	-
<b>Total</b>	<b>215.65</b>	<b>85.94</b>	<b>63.90</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>REPAYMENTS</b>									
- ECB	29.26	18.67	79.24	24.14	28.46	6.12	20.09	24.00	-
- Buyer's Credit - PB & Others	-	1.86	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	-	14.68	41.03	41.09	-	-	-	-	-
- Rupee Term Loan	22.50	20.43	14.38	68.30	-	-	-	-	-
<b>Total</b>	<b>51.76</b>	<b>55.64</b>	<b>146.26</b>	<b>133.53</b>	<b>28.46</b>	<b>6.12</b>	<b>20.09</b>	<b>24.00</b>	<b>-</b>
<b>CLOSING BALANCE</b>									
	Reinstated	Reinstated	Reinstated	Reinstated					
- ECB	97.88	118.15	102.81	78.67	50.21	44.09	24.00	-	-
- Buyer's Credit - PB & Others	9.60	11.61	-	-	-	-	-	-	-
- Buyer's Credit - MDF	73.67	82.12	41.09	-	-	-	-	-	-
- Rupee Term Loan	83.11	82.68	68.30	-	-	-	-	-	-
<b>Total</b>	<b>264.26</b>	<b>294.56</b>	<b>212.20</b>	<b>78.67</b>	<b>50.21</b>	<b>44.09</b>	<b>24.00</b>	<b>-</b>	<b>-</b>
<b>Add : Other Capex Buyers Credit</b>	<b>9.10</b>	<b>8.08</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Less : Current Maturities</b>	<b>38.39</b>	<b>36.03</b>	<b>45.10</b>	<b>27.17</b>	<b>26.48</b>	<b>26.79</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Add : Financial Lease &amp; Other Debits</b>	<b>4.14</b>	<b>2.14</b>	<b>6.26</b>	<b>1.43</b>	<b>0.06</b>	<b>0.06</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Long Term Borrowings</b>	<b>239.11</b>	<b>268.75</b>	<b>173.36</b>	<b>52.93</b>	<b>23.79</b>	<b>17.36</b>	<b>-</b>	<b>-</b>	<b>-</b>

Note: Term loan projections are based on original payment schedule. However, we propose to prepay the term loans.



# FUND FLOW STATEMENT

Rs. Crores

<b>SUMMARY</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>Q1FY22</b>
OPENING CASH/CASH EQUIVALENT	17.03	19.04	53.84	16.51	22.61	21.22	186.01
ADD: OPERATIONAL CASH INFLOW / (OUTFLOW)	220.40	210.82	158.11	260.02	212.28	244.75	-90.35
LESS: DIVIDEND PAYMENTS	60.09	0.00	26.74	26.74	53.57	0.00	0.00
LESS: LONG TERM NET CASH OUTFLOW	158.30	176.02	168.70	227.18	160.10	79.96	24.69
<b>CLOSING CASH/CASH EQUIVALENT</b>	<b>19.04</b>	<b>53.84</b>	<b>16.51</b>	<b>22.61</b>	<b>21.22</b>	<b>186.01</b>	<b>70.97</b>

<b>OPERATIONAL CASH FLOW</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>Q1FY22</b>
<b>INFLOWS</b>							
Cash Profit (PAT + Depreciation + OCI)	211.68	235.95	237.10	207.95	225.37	254.14	50.08
Increase of Short Term Borrowings	0.00	13.03	0.00	203.33	0.00	17.96	16.23
Increase of Buyers Credit	17.45	0.00	1.03	0.00	32.05	0.00	21.31
Increase in Loan from Related Parties	0.00	5.00	0.00	0.00	96.16	0.00	5.29
Increase of Payables	19.11	56.77	35.33	0.00	0.00	52.86	0.00
Decrease of Raw Material Inventory	53.04	9.70	0.00	0.00	34.52	0.00	0.00
Decrease of Finished Goods Inventory	0.00	1.62	0.00	0.00	12.35	34.74	0.00
Decrease in Receivables	0.00	0.00	20.81	20.91	35.39	0.00	41.36
Decrease in other operational assets	0.00	0.00	33.34	20.38	32.88	0.00	0.00
Increase in other operational liabilities	21.57	20.41	0.00	25.70	0.00	43.10	0.00
Increase in Income Tax provision	0.00	4.75	0.00	0.00	8.17	8.64	7.80
<b>Sub Total</b>	<b>322.85</b>	<b>347.23</b>	<b>327.61</b>	<b>478.27</b>	<b>476.89</b>	<b>411.44</b>	<b>142.07</b>

<b>OUTFLOWS</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>Q1FY22</b>
Decrease of Short Term Borrowings	61.55	0.00	80.53	0.00	255.15	0.00	0.00
Decrease in Buyers Credit	0.00	21.58	0.00	141.56	0.00	17.38	0.00
Decrease in Loan from Related Parties	0.00	0.00	5.00	0.00	0.00	96.16	0.00
Decrease in Payables	0.00	0.00	0.00	13.93	1.42	0.00	34.25
Decrease in other operational liabilities	0.00	0.00	2.58	0.00	8.04	0.00	25.59
Increase of Receivables	18.62	48.51	0.00	0.00	0.00	38.85	0.00
Increase in Raw Material Inventory	0.00	0.00	29.13	52.37	0.00	10.80	56.49
Increase of Finished Goods Inventory	8.14	0.00	45.25	10.39	0.00	0.00	105.47
Increase in Current Tax Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Increase of Other Operational Assets	10.47	66.32	0.00	0.00	0.00	3.50	10.62
Decrease in Income Tax provision	3.67	0.00	7.01	0.00	0.00	0.00	0.00
<b>Sub Total</b>	<b>102.45</b>	<b>136.41</b>	<b>169.50</b>	<b>218.25</b>	<b>264.61</b>	<b>166.69</b>	<b>232.42</b>
<b>NET OPERATIONAL CASH INFLOW / (OUTFLOW)</b>	<b>220.40</b>	<b>210.82</b>	<b>158.11</b>	<b>260.02</b>	<b>212.28</b>	<b>244.75</b>	<b>-90.35</b>

# FUND FLOW STATEMENT - continued

Rs. Crores

<b>LONG TERM CASH FLOW</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>Q1FY22</b>
<b>INFLOWS</b>							
Long Term Borrowings							
- Rupee Term Loan & Finance Lease	5.38	65.34	20.50	4.27	0.00	0.00	0.00
- Foreign Currency Loan	23.08	66.56	38.98	0.00	0.00	0.00	0.00
- Buyers Credit	10.66	72.93	9.44	0.00	0.00	0.00	0.00
Increase in Non Current Liabilities	0.00	0.00	0.18	0.00	27.31	0.00	0.00
Decrease in MAT Credit	0.00	0.00	0.00	0.00	0.00	11.72	0.00
Decrease in Deferred Tax Assets	0.00	0.00	0.80	25.00	3.73	3.99	0.00
Decrease in Share Application Money	0.00	13.46	0.33	0.00	15.86	0.00	0.00
Decrease in Long Term Loans & Advances	0.00	0.00	0.00	0.32	2.45	0.76	0.00
<b>Sub Total</b>	<b>39.12</b>	<b>218.29</b>	<b>70.23</b>	<b>29.59</b>	<b>49.35</b>	<b>16.47</b>	<b>0.00</b>

<b>OUTFLOWS</b>	<b>FY 2016</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>	<b>FY 2020</b>	<b>FY 2021</b>	<b>Q1FY22</b>
Repayment of Long Term Borrowings							
- Rupee Term Loan & Finance Lease	23.63	25.02	24.93	14.38	73.51	4.55	0.90
- Foreign Currency Loan (Including Forex Fluctuation)	18.05	29.26	18.67	15.06	24.25	28.46	6.11
- Buyers Credit	0.00	0.00	0.00	60.72	41.09	0.00	0.00
Fixed Assets Investments	121.07	288.76	192.89	133.56	54.66	53.73	14.82
Investment in Subsidiaries	4.55	46.35	0.02	1.75	15.89	3.19	0.04
Increase in MAT Credit	6.43	1.59	0.96	17.47	0.05	0.00	0.00
Increase in Deferred Tax Assets	8.04	1.75	0.00	0.00	0.00	0.00	0.09
Increase in Long Term Loans & Advances	6.59	1.54	1.46	0.00	0.00	0.00	1.83
Decrease in Non Current Liabilities	2.59	0.04	0.00	8.28	0.00	6.50	0.90
Share Application money to Subsidiaries	6.47	0.00	0.00	5.55	0.00	0.00	0.00
<b>Sub Total</b>	<b>197.42</b>	<b>394.31</b>	<b>238.93</b>	<b>256.77</b>	<b>209.45</b>	<b>96.43</b>	<b>24.69</b>
<b>NET LONG TERM CASH OUT FLOW / (INFLOW)</b>	<b>158.30</b>	<b>176.02</b>	<b>168.70</b>	<b>227.18</b>	<b>160.10</b>	<b>79.96</b>	<b>24.69</b>

# FOREX EXPOSURE

PARTICULARS	31.03.2017	31.03.2018	31.03.2019	31.03.2020	31.03.2021	30.06.2021	30.06.21 vs 31.03.21	
							Diff	Diff %
<b>AVERAGE FOREX BOOKING RATES @ Rs.</b>								
- USD	67.61	64.96	64.04	72.94	71.26	74.60	3.34	5%
- EURO	74.48	75.26	81.73	80.61	83.41	94.70	11.29	14%
<b>FOREX REINSTATEMENT RATES @ Rs.</b>								
- USD	64.84	65.04	69.17	75.39	73.50	74.35	0.85	1%
- EURO	69.25	80.62	77.70	83.05	86.10	88.50	2.40	3%
<b>EXPOSURE</b>								
- USD (Million) Working Capital (Net of Advances and Receivable)	15.65	27.40	(1.85)	0.89	(2.54)	0.20	2.74	-108%
- USD (Million) TOTAL ECB	15.10	18.17	14.86	10.44	6.83	5.93	(0.90)	-13%
- Total USD (Million)	30.75	45.57	13.01	11.32	4.29	6.13	1.84	43%
- EURO (Million)	9.15	7.93	2.09	2.19	(0.24)	0.39	0.63	-266%
<b>EQUIVALENT INR (In Rs. Crores)</b>								
- Working Capital - USD	101.50	178.21	(12.81)	6.69	(18.67)	1.51	20.18	-108%
- ECB - USD	97.88	118.16	102.81	78.67	50.21	44.10	(6.12)	-12%
- Total - USD	199.38	296.37	90.00	85.36	31.54	45.60	14.06	45%
- EURO	63.36	63.96	16.26	18.20	(2.04)	3.48	5.52	-271%
- Other Currencies	18.11	4.24	3.31	2.48	0.84	1.68	0.83	99%
<b>TOTAL (In Rs. Crores)</b>	<b>280.84</b>	<b>364.57</b>	<b>109.57</b>	<b>106.04</b>	<b>30.35</b>	<b>50.76</b>	<b>20.42</b>	<b>67%</b>
<b>Nature of Exposure (In Rs. Crores)</b>								
- ECB	97.88	118.16	102.81	78.67	50.21	44.10		
- Buyers' Credit - Capex	92.37	101.81	41.09	-	-	-		
- Working Capital (Net of Advances)	90.60	144.61	(34.33)	27.37	(19.87)	6.67		
<b>TOTAL (In Rs. Crores)</b>	<b>280.84</b>	<b>364.57</b>	<b>109.57</b>	<b>106.04</b>	<b>30.35</b>	<b>50.76</b>		
<b>EXPOSURE SUMMARY</b>								
- USD	71%	81%	82%	81%	104%	90%		
- EURO	23%	18%	15%	17%	-7%	7%		
- Other Currencies	6%	1%	3%	2%	3%	3%		
<b>FOREX LOSS/(GAIN) SUMMARY (Rs. Crs)</b>								
Treated as Borrowing Cost	1.93	4.72	9.22	7.90	(0.59)	0.75		
Taken in Segment Profit or in EBIDTA	(20.07)	1.89	7.07	(2.05)	(5.95)	(0.74)		
<b>TOTAL In Rs. Crores</b>	<b>(18.14)</b>	<b>6.61</b>	<b>16.29</b>	<b>5.85</b>	<b>(6.54)</b>	<b>0.01</b>		
Realized - Loss / (Gain)	(2.28)	1.83	9.89	(1.59)	(4.24)	0.05		
Urealized - Loss / (Gain)	(15.86)	4.78	6.40	7.44	(2.30)	(0.04)		
<b>Total - Loss / (Gain)</b>	<b>(18.14)</b>	<b>6.61</b>	<b>16.29</b>	<b>5.85</b>	<b>(6.54)</b>	<b>0.01</b>		

# SUMMARY - CONSOLIDATED FINANCIALS - Q1FY22

Particulars	Century Ply Standalone	SUBSIDIARIES													Consolidated Total
		Auro Sundaram	Auro - NCI	Century Singapore	Singapore NCI	Ara, Arham, Apnapan, Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century Myanmar	Century Myanmar NCI	Century MDF & Century Panel	Century Gabon	Century Gabon NCI	
Revenue from Operations	448.88	17.71	-16.34	-	-	-	-	-	-	10.15	-2.95	-	9.48	-9.38	457.54
Expenses less: Other Income	382.78	16.97	-16.34	-0.06	-	-0.01	-	-0.30	-	10.79	-2.95	0.01	10.58	-9.38	392.10
EBITDA	66.10	0.74	-	0.06	-	0.01	-	0.30	-	-0.64	-	-0.01	-1.10	-	65.45
Depreciation and Amortisation Expense	16.33	0.49	-	0.44	-	-	-	-	-	0.36	-	-	0.44	-	18.06
EBIT	49.77	0.25	-	-0.38	-	0.01	-	0.30	-	-1.00	-	-0.01	-1.54	-	47.39
Finance Cost	2.71	0.38	-	0.00	-	-	-	-	-	0.02	-	-	0.00	-	3.11
PBT	47.06	-0.13	-	-0.39	-	0.01	-	0.30	-	-1.02	-	-0.01	-1.55	-	44.27
Tax Expenses	13.19	0.01	-	-	-	-	-	-	-	-	-	-	-	-	13.20
PAT	33.87	-0.14	-	-0.39	-	0.01	-	0.30	-	-1.02	-	-0.01	-1.55	-	31.08
Century Ply - Shareholding Percentage - Minority Interest	100%	51%	-	90.65%	-	80%	-	60.06%	-	100%	-	100%	100%	-	-
Non controlling interest	-	-	-0.07	-0.30	-0.04	-	0.00	-	0.12	-	-	-	-	-	-0.28
Equity holders of the Parent	33.87	-0.14	0.07	-0.09	0.04	0.01	-0.00	0.30	-0.12	-1.02	-	-0.01	-1.55	-	31.36

# Thank You

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