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Sub: Investor Presentation

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Yours faithfully,

For Century Plyboards (India) Ltd.

Company Secretary

Encl: As above

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FINANCIAL RESULTS UPDATE FOR THE
QUARTER AND HALF YEAR ENDED
30TH SEPTEMBER, 2020



SAFE HARBOR

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Contents

Topics	Page No.
Key Highlights	1
Balance Sheet	2
Key Ratios	3
Working Capital Cycle	4
Profit & Loss - Summary	5 - 6
Plywood - Volumes & Financials	7 - 8
Laminates - Volumes & Financials	9 - 10
MDF - Volumes & Financials	11 - 12
Particle Board - Volumes & Financials	13 - 14
Logistics (CFS) - Volumes & Financials	15 - 16
Others - Financial Details	17
Capex Details	18
Term Loan Projection	19
Fund Flow Statement	20 - 21
Forex Exposure	22
Summary - Consolidated Financials	23-24



KEY HIGHLIGHTS

Results for Q1 were adversely impacted due to the COVID-19 pandemic and consequent nationwide lockdowns. However as informed in Q1 call we looked Q2 with optimism. The recovery in Q2 was better, faster and swifter than what we expected. Blended Revenue for Q2 is almost 88% of revenue of corresponding Q2 last year with improved levels of EBIDTA and profitability. All business segments have done well and MDF segment has done exceptionally well. Total revenue for the quarter was Rs. 519.82 Cr against 589.35 Cr last year. Overall EBIDTA, without considering exceptional items, was 16.8% against 16.4% in corresponding last quarter and 15.6% for whole of FY 20. Profit after tax for Q2 is Rs 51.44 Cr against 52.15 Cr in Q2 last year.

On Balance sheet front all working capital parameters have come back to normal and working capital cycle is pegged at normal level of 2.3 Months. We have significantly reduced our debt level from Rs 243.53 Cr at Q1 to 85.07 Cr at Q2. We expect to become completely debt free by current financial year-end. Our average cost of borrowing is now reduced below 3% per annum.

Our October, 2020 sale is all time high in the history of our company. We feel that now worst is left behind, and we can continue to look future with optimism. We are constantly working with innovation and improvement to all our products. Recently introduced VIROKILL feature in our products has given us edge over similar products available in the market. We are working with some more such innovative ideas, details of which will be shared at appropriate time. All over shelved projects including green-field MDF & Particle Board Projects are now being taken up again.

BALANCE SHEET

Rs. Crores

PARTICULARS	2016	2017	2018	2019	2020	As on 30.06.20	As on 30.09.20
Net Worth (Including Share Capital -22.25 Cr)	525.05	708.63	837.95	969.12	1,073.38	1,064.80	1,115.23
Debt							
- Long Term Debt (Excl Current Maturities) - FCY	38.61	78.74	96.44	72.29	51.50	44.85	37.12
- Long Term Debt (Excl Current Maturities) - INR	25.35	68.00	70.50	59.98	1.43	0.27	0.25
- Capex Buyers' Credit	19.44	92.37	101.81	41.09	-	-	-
- Short Term Debt (From Banks)	159.04	172.07	91.54	294.87	39.72	69.71	44.83
- Short Term Debt (From Related party)	-	5.00	-	-	96.16	128.70	2.87
Total Debt	242.44	416.18	360.29	468.23	188.81	243.53	85.07
Non Current Liabilities	0.27	10.61	10.79	2.51	29.82	28.72	26.81
Total Liabilities	767.76	1,135.42	1,209.03	1,439.86	1,292.01	1,337.05	1,227.11
Fixed Assets	197.47	249.41	541.71	728.60	721.11	709.56	701.07
Capital Work in Progress	93.02	284.22	120.06	18.84	8.30	12.18	15.20
Investments	49.67	96.02	96.04	97.79	113.68	113.68	113.69
Current Assets							
- Finished Goods Inventory	125.50	123.88	169.13	179.52	167.17	160.20	131.89
- Raw Material Inventory	149.65	139.95	169.08	221.45	186.93	217.45	191.97
- Sundry Debtors	286.76	335.27	314.46	293.55	258.16	219.30	245.75
- Cash, Bank & Liquid Funds	19.04	53.84	16.51	22.61	21.22	39.75	16.83
- Other Current Assets	87.79	154.30	106.50	97.56	66.75	77.01	73.76
- Loans & Advances	4.80	4.61	19.07	7.63	5.56	10.56	5.24
Less : Current Liabilities							
- Sundry Creditors	84.33	141.10	176.43	162.50	161.08	121.86	149.61
- Buyers' Credit *	162.48	140.90	141.93	0.37	32.42	36.66	23.26
- Others	127.37	137.30	131.88	163.77	143.17	135.95	159.70
Net Current Assets	299.36	392.56	344.51	495.68	369.12	429.80	332.87
Non Current Assets	128.24	113.21	106.71	98.95	79.80	71.83	64.28
Total Assets	767.76	1,135.42	1,209.03	1,439.86	1,292.01	1,337.05	1,227.11

*Buyers' Credit is related to payment of import vendors and hence shown as part of current liabilities for analytical purpose

KEY RATIOS

KEY RATIOS	2015-16	2016-17	2017-18	2018-19	2019-20	Q1 FY 21	Q2 FY 21
Return on Avg Equity (ROAE) (%)	37.21%	30.08%	20.26%	17.58%	15.49%	-3.17%	18.87%
Return on Avg Capital Employed (ROACE) (%)	26.34%	22.89%	17.21%	17.88%	17.60%	-2.61%	21.55%
Total Outside Liabilities to Net Worth (TOL/TNW)	1.17	1.19	0.98	0.82	0.52	0.53	0.40
Total Debt / EBITDA	0.84	1.32	1.15	1.53	0.60	11.17	0.24
Total Debt / Equity Ratio	0.46	0.59	0.43	0.48	0.18	0.23	0.08
Long Term Debt (Incl capex buyers credit)/ Equity Ratio	0.16	0.34	0.32	0.18	0.05	0.04	0.03
Interest Cover	5.30	9.16	7.09	5.75	6.65	-1.75	39.57
Fixed Assets Turnover Ratio	5.63	3.34	2.97	3.03	3.13	1.11	2.90

Note 1: ROAE, ROACE, Total Debt/EBITDA, Interest Cover and Fixed Asset Turnover Ratio for the quarters are annualized

Note 2: Total debt and long term debt is taken as per Balance Sheet on page - 4 which excludes buyers' credit for working capital and current maturities of term loan. Both of these are considered as current liabilities.

WORKING CAPITAL CYCLE

RATIOS	UNIT	2015-16	2016-17	2017-18	2018-19	2019-20	Q1 FY 21	Q2 FY 21
Net Sales for the Period	In Rs Cr	1,635.69	1,782.46	1,967.22	2,263.83	2,282.68	200.68	519.82
Debtor	In Rs Cr	286.76	335.27	314.46	293.55	258.16	219.30	245.75
Annualized Debtor Days (A)		64	69	58	47	41	100	43
Net Sales for the Period	In Rs Cr	1,635.69	1,782.46	1,967.22	2,263.83	2,282.68	200.68	519.82
Raw Material Inventory	In Rs Cr	149.65	139.95	169.08	221.45	186.93	217.45	191.97
Annualized Raw Material Inventory Days (B)		33	29	31	36	30	99	34
Net Sales for the Period	In Rs Cr	1,635.69	1,782.46	1,967.22	2,263.83	2,282.68	200.68	519.82
Finished Goods Inventory	In Rs Cr	125.50	123.88	169.13	179.52	167.17	160.20	131.89
Annualized Finished Goods Inventory Days (C)		28	25	31	29	27	73	23
Net Sales for the Period	In Rs Cr	1,635.69	1,782.46	1,967.22	2,263.83	2,282.68	200.68	519.82
Trade Payables	In Rs Cr	84.33	141.10	176.43	162.49	161.08	121.86	149.61
Buyers Credit for Raw Materials	In Rs Cr	162.48	140.90	141.93	0.37	32.42	36.66	23.26
Total Payables	In Rs Cr	246.81	282.00	318.36	162.86	193.50	158.52	172.87
Annualized Payables Days (D)		55	58	59	26	31	72	30
Cash Conversion Cycle (days) = A+B+C-D		70	65	62	86	67	199	70
Cash Conversion Cycle (months)		2.34	2.16	2.07	2.86	2.23	6.65	2.32



PROFIT & LOSS - SUMMARY

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	16 Vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	NET TURNOVER	In Rs Cr	1,624.10	1,773.14	1,953.11	2,247.62	2,270.24	9.2%	10.1%	15.1%	1.0%	199.35	516.01	586.22	158.9%	-12.0%	715.36	1,157.21	-38.2%
A2	ADD: OTHER OPERATING INCOMES	In Rs Cr	11.59	9.32	14.11	16.21	12.44	-	-	-	-	1.33	3.81	3.13	-	-	5.14	5.85	
A3	TOTAL INCOME	In Rs Cr	1,635.69	1,782.46	1,967.22	2,263.83	2,282.68	9.0%	10.4%	15.1%	0.8%	200.68	519.82	589.35	159.0%	-11.8%	720.50	1,163.06	-38.1%
B1	MANUFACTURING & DIRECT EXPENSES	In Rs Cr	1,047.93	1,149.53	1,305.88	1,521.79	1,495.26	9.7%	13.6%	16.5%	-1.7%	145.05	338.66	383.85	133.5%	-11.8%	483.70	761.84	-36.5%
B2	FOREX LOSS / (GAIN)	In Rs Cr	(4.63)	(20.07)	1.89	7.06	(2.05)	-	-	-	-	(3.13)	(0.21)	(3.04)	-	-	(3.34)	(3.84)	
C1	GROSS PROFIT	In Rs Cr	592.39	653.00	659.45	734.98	789.47	10.2%	1.0%	11.5%	7.4%	58.76	181.37	208.54	209%	-13.0%	240.14	405.06	-40.7%
C2	GROSS PROFIT % OF TOTAL INCOME		36.2%	36.6%	33.5%	32.5%	34.6%	-	-	-	-	29.3%	34.9%	35.4%	-	-	33.3%	34.8%	
D1	SALES & OTHER EXPENSES	In Rs Cr	302.39	338.29	346.72	428.55	474.28	11.9%	2.5%	23.6%	10.7%	53.31	94.28	107.22	76.9%	-12.1%	147.59	209.98	-29.7%
E1	EBITDA	In Rs Cr	290.00	314.71	312.73	306.43	315.18	8.5%	-0.6%	-2.0%	2.9%	5.45	87.09	101.32	1499.3%	-14.0%	92.55	195.08	-52.6%
E2	EBITDA % OF TOTAL INCOME		17.7%	17.7%	15.9%	13.5%	13.8%	-	-	-	-	2.7%	16.8%	17.2%	-	-	12.8%	16.8%	
F	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	-	40.86	-	-	-	-	-	-	(4.77)	-	-	-	(4.77)	
G1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	290.00	314.71	312.73	306.43	356.04	8.5%	-0.6%	-2.0%	16.2%	5.45	87.09	96.55	1499.3%	-9.8%	92.55	190.31	-51.4%
G2	EBITDA (WITHOUT EXTRA-ORDINARY ITEM) % OF TOTAL INCOME	In Rs Cr	17.7%	17.7%	15.9%	13.5%	15.6%	-	-	-	-	2.7%	16.8%	16.4%	-	-	12.8%	16.4%	
H1	EBITDA WITHOUT FOREX & EXTRA-ORDINARY ITEM	In Rs Cr	285.37	294.64	314.62	313.49	353.99	3.2%	6.8%	-0.4%	12.9%	2.32	86.88	93.51	3652.0%	-7.1%	89.21	186.47	-52.2%
H2	EBITDA (W/O FOREX & EXTRA-ORDINARY ITEM) % OF TOTAL INCOME		17.4%	16.5%	16.0%	13.8%	15.5%	-	-	-	-	1.2%	16.7%	15.9%	-	-	12.4%	16.0%	
I	DEPRECIATION	In Rs Cr	43.73	52.38	81.04	49.99	67.55	19.8%	54.7%	-38.3%	35.1%	14.27	16.22	17.02	13.7%	-4.7%	30.49	33.96	-10.2%

* Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.

PROFIT & LOSS - SUMMARY-cont.

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	16 Vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
J1	EBIT (E1 - I)	In Rs Cr	246.27	262.33	231.69	256.44	247.63	6.5%	-11.7%	10.7%	-3.4%	(8.82)	70.87	84.30	-903.1%	-15.9%	62.06	161.12	-61.5%
J2	EBIT % OF TOTAL INCOME		15.1%	14.7%	11.8%	11.3%	10.8%	-	-	-	-	-4.4%	13.6%	14.3%	-	-	8.6%	13.9%	
K1	INTEREST	In Rs Cr	28.69	26.71	27.96	35.36	29.35	-6.9%	4.7%	26.5%	-17.0%	4.05	3.15	8.34	-22.2%	-62.2%	7.20	17.60	-59.1%
K2	FOREX TREATED AS BORROWING COST	In Rs Cr	17.77	1.93	4.72	9.22	7.90	-	-	-	-	1.00	(1.36)	2.47	-	-	(0.36)	2.17	
K3	TOTAL BORROWING COST	In Rs Cr	46.46	28.64	32.68	44.58	37.25	-38.4%	14.1%	36.4%	-16.5%	5.05	1.79	10.81	-64.5%	-83.4%	6.84	19.77	-65.4%
L1	PROFIT BEFORE TAX	In Rs Cr	199.81	233.69	199.01	211.86	210.38	17.0%	-14.8%	6.5%	-0.7%	(13.87)	69.08	73.49	-597.9%	-6.0%	55.22	141.35	-60.9%
L2	PBT AS % OF TOTAL INCOME		12.2%	13.1%	10.1%	9.4%	9.2%	-	-	-	-	-6.9%	13.3%	12.5%	-	-	7.7%	12.2%	
M	TOTAL FOREX (GAIN) / LOSS (IN EBITDA AND FINANCE COST)	In Rs Cr	13.14	(18.14)	6.61	16.28	5.85	-238.1%	-136.4%	146.3%	-64.1%	(2.13)	(1.57)	(0.57)	-26.3%	175.4%	(3.70)	(1.67)	121.6%
N1	PROFIT BEFORE TAX (EXCLUDING FOREX)	In Rs Cr	212.95	215.55	205.62	228.14	216.23	1.2%	-4.6%	11.0%	-5.2%	(16.00)	67.51	72.92	-521.8%	-7.4%	51.52	139.68	-63.1%
N2	PBT (EXCLUDING FOREX) AS % OF TOTAL INCOME	In Rs Cr	13.0%	12.1%	10.5%	10.1%	9.5%	-	-	-	-	-8.0%	13.0%	12.4%	-	-	7.2%	12.0%	
O1	CURRENT TAX	In Rs Cr	42.67	50.41	42.23	45.15	48.34	18.1%	-16.2%	6.9%	7.1%	-	10.07	18.26	-	-44.9%	10.07	35.53	-71.7%
O2	MAT CREDIT / DEFERRED TAX	In Rs Cr	(12.67)	(2.28)	0.14	7.95	3.87	-82.0%	-106.1%	5578.6%	-51.3%	(5.38)	7.57	3.08	-240.7%	145.8%	2.20	5.54	-60.3%
O3	TOTAL TAX EXPENSES	In Rs Cr	30.00	48.13	42.37	53.10	52.21	-	-	-	-	(5.38)	17.64	21.34	-	-	12.27	41.07	
O4	TAX AS % OF PBT		15.0%	20.6%	21.3%	25.1%	24.8%	-	-	-	-	-	25.5%	29.0%	-	-	22.2%	29.1%	
P1	PROFIT AFTER TAX	In Rs Cr	169.81	185.56	156.64	158.76	158.17	9.3%	-15.6%	1.4%	-0.4%	(8.49)	51.44	52.15	-705.6%	-1.4%	42.95	100.28	-57.2%
P2	PROFIT AS % OF TOTAL INCOME		10.4%	10.4%	8.0%	7.0%	6.9%	-	-	-	-	-4.2%	9.9%	8.8%	-	-	6.0%	8.6%	

Note: In view of carried forward MAT credit and exemption in some units, the Company is continuing with tax system existent before new notification

PLYWOOD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A	<u>VOLUME</u>																		
A1	-Plywood	CBM	1,89,117	1,97,474	2,08,382	2,20,442	2,20,813	4.4%	5.5%	5.8%	0.2%	17,958	49,289	55,868	174.5%	-11.8%	67,248	1,12,510	-40.2%
A2	-Deco Ply	CBM	8,722	8,756	8,873	10,609	10,292	0.4%	1.3%	19.6%	-3.0%	803	1,972	2,852	145.7%	-30.8%	2,775	5,417	-48.8%
A3	-Commercial Veneer	CBM	44,076	45,490	36,671	21,586	13,089	3.2%	-19.4%	-41.1%	-39.4%	720	2,421	3,092	236.4%	-21.7%	3,140	6,563	-52.2%
B	<u>NET SALES VALUE</u>																		
B1	-Plywood	In Rs Cr	902.79	958.06	987.14	1,038.44	1,034.00	6.1%	3.0%	5.2%	-0.4%	84.43	230.27	262.16	172.7%	-12.2%	314.70	525.53	-40.1%
B2	-Deco Ply	In Rs Cr	113.80	118.47	123.93	152.49	150.83	4.1%	4.6%	23.0%	-1.1%	11.78	27.93	42.45	137.1%	-34.2%	39.71	80.56	-50.7%
B3	-Commercial Veneer	In Rs Cr	156.92	184.40	152.23	82.46	46.16	17.5%	-17.4%	-45.8%	-44.0%	2.38	8.80	11.21	269.7%	-21.5%	11.18	24.50	-54.4%
	Total	In Rs Cr	1,173.51	1,260.93	1,263.30	1,273.39	1,230.99	7.4%	0.2%	0.8%	-3.3%	98.59	267.00	315.82	170.8%	-15.5%	365.59	630.59	-42.0%
C	<u>AVERAGE</u>																		
C1	-Plywood	Rs.	47,737	48,516	47,372	47,107	46,827	1.6%	-2.4%	-0.6%	-0.6%	47,014	46,718	46,925	-0.6%	-0.4%	46,797	46,710	0.2%
C2	-Deco Ply	Rs.	1,30,475	1,35,302	1,39,671	1,43,736	1,46,551	3.7%	3.2%	2.9%	2.0%	1,46,741	1,41,615	1,48,843	-3.5%	-4.9%	1,43,097	1,48,717	-3.8%
C3	-Commercial Veneer	Rs.	35,602	40,536	41,512	38,201	35,266	13.9%	2.4%	-8.0%	-7.7%	33,071	36,353	36,255	9.9%	0.3%	35,601	37,330	-4.6%

PLYWOOD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth %
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	NET TURNOVER	In Rs Cr	1,173.51	1,260.93	1,263.30	1,273.39	1,230.99	7.4%	0.2%	0.8%	-3.3%	98.59	267.00	315.82	170.8%	-15.5%	365.59	630.59	-42.0%
A2	ADD: OTHER OPERATING INCOME / INDAS ADJUSTMENT	In Rs Cr	-14.99	0.88	5.64	4.70	3.30	-	-	-	-	0.24	1.05	0.69	-	-	1.28	1.63	
A3	TOTAL INCOME	In Rs Cr	1,158.52	1,261.81	1,268.94	1,278.09	1,234.29	8.9%	0.6%	0.7%	-3.4%	98.83	268.05	316.51	171.2%	-15.3%	366.87	632.22	-42.0%
B1	GROSS PROFIT	In Rs Cr	395.60	429.32	372.48	395.55	367.69	8.5%	-13.2%	6.2%	-7.0%	20.35	80.21	98.05	294.2%	-18.2%	100.56	191.12	-47.4%
B2	GROSS PROFIT % OF NET SALES	In Rs Cr	34.1%	34.0%	29.4%	30.9%	29.8%	-	-	-	-	20.6%	29.9%	31.0%	-	-	27.4%	30.2%	
C1	EBITDA	In Rs Cr	199.38	216.37	181.17	174.43	112.32	8.5%	-16.3%	-3.7%	-35.6%	(6.96)	35.04	49.09	-603.4%	-28.6%	28.08	95.18	-70.5%
C2	EBITDA % OF NET SALES	In Rs Cr	17.2%	17.1%	14.3%	13.6%	9.1%	-	-	-	-	-7.0%	13.1%	15.5%	-	-	7.7%	15.1%	-0.49
D	EXTRA-ORDINARY ITEM LOSS / (GAIN)*	In Rs Cr	-	-	-	-	40.86	-	-	-	-	-	-	(4.77)	-	-	-	(4.77)	
E1	EBITDA (WITHOUT EXTRA-ORDINARY ITEM)	In Rs Cr	199.38	216.37	181.17	174.43	153.18	8.5%	-16.3%	-3.7%	-12.2%	-6.96	35.04	44.32	-603.4%	-20.9%	28.08	90.41	-68.9%
E2	EBITDA % OF NET SALES	In Rs Cr	17.2%	17.1%	14.3%	13.6%	12.4%	-	-	-	-	-7.0%	13.1%	14.0%	-	-	7.7%	14.3%	-0.46
F1	EBITDA (WITHOUT FOREX & EXTRA-ORDINARY ITEM)	In Rs Cr	196.59	209.87	180.10	178.11	152.92	6.8%	-14.2%	-1.1%	-14.1%	-9.47	34.84	43.34	-467.9%	-19.6%	25.36	89.15	-71.5%
F2	WITHOUT FOREX & EXTRA-ORDINARY ITEM) % OF NET SALES	In Rs Cr	17.0%	16.6%	14.2%	13.9%	12.4%	-	-	-	-	-9.6%	13.0%	13.7%	-	-	6.9%	14.1%	
G1	DEPRECIATION	In Rs Cr	22.17	18.95	20.34	8.63	12.11	-14.5%	7.3%	-57.6%	40.4%	2.35	2.87	2.96	22.0%	-3.1%	5.22	5.85	-10.8%
G2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	5.81	16.98	8.08	17.08	8.15	-	-	-	-	1.60	2.04	-1.13	-	-	3.63	2.69	
H1	SEGMENT PROFIT = (C1-G1+G2)	In Rs Cr	183.02	214.40	168.91	182.88	108.35	17.1%	-21.2%	8.3%	-40.8%	(7.71)	34.21	45.00	-543.7%	-24.0%	26.49	92.02	-71.2%
H2	SEGMENT PROFIT % OF NET SALES	In Rs Cr	15.8%	17.0%	13.3%	14.3%	8.8%	-	-	-	-	-7.8%	12.8%	14.2%	-	-	7.2%	14.6%	
I1	FOREX LOSS / (GAIN)	In Rs Cr	(2.79)	(6.50)	(1.07)	3.68	(0.25)	-	-	-	-	(2.51)	(0.20)	(0.98)	-	-	(2.72)	(1.26)	
I2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	180.23	207.90	167.84	186.56	108.10	15.4%	-19.3%	11.2%	-42.1%	(10.22)	34.01	44.02	-432.8%	-22.7%	23.78	90.76	-73.8%
I3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		15.6%	16.5%	13.2%	14.6%	8.8%	-	-	-	-	-10.3%	12.7%	13.9%	-	-	6.5%	14.4%	

* Extra-ordinary items in the year 2019-20 pertains to impairment loss in our subsidiary amounting to 45.63 crores and gain of 4.77 crores by way of sale of fixed asset.

LAMINATES - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A	<u>VOLUME</u>																		
A1	- Laminates	NOS.	42,60,499	49,25,024	54,06,918	58,58,029	61,61,428	15.6%	9.8%	8.3%	5.2%	5,64,736	14,09,774	18,15,010	150%	-22%	19,74,510	32,15,741	-38.6%
A2	- Pre-Lam	SQM	10,31,181	9,03,697	-	-	-	-12.4%	-	-	-	-	-	-	-	-	-	-	-
A3	- Exteria Grade Laminates	NOS.	7,693	9,781	14,429	20,934	28,453	27.1%	47.5%	45.1%	35.9%	2,313	7,441	7,337	222%	1%	9,754	13,993	-30.3%
B	<u>NET SALES VALUE</u>																		
B1	- Laminates	In Rs Cr	293.00	324.13	361.59	420.35	439.32	10.6%	11.6%	16.3%	4.5%	37.97	94.83	128.71	150%	-26%	132.80	230.47	-42.4%
B2	- Pre-Lam	In Rs Cr	37.11	33.33	-	-	-	-10.2%	-	-	-	-	-	-	-	-	-	-	-
B3	- Exteria Grade Laminates	In Rs Cr	5.20	6.11	8.36	11.84	15.26	17.5%	36.8%	41.6%	28.9%	1.24	4.19	4.14	238%	1%	5.43	7.91	-31.4%
	TOTAL LAMINATES SEGMENT	In Rs Cr	335.31	363.57	369.95	432.19	454.58	8.4%	1.8%	16.8%	5.2%	39.21	99.02	132.85	153%	-25%	138.23	238.38	-42.0%
C	<u>AVERAGE</u>																		
C1	- Laminates	Rs.	688	658	669	718	713	-4.3%	1.6%	7.3%	-0.6%	672	673	709	0%	-5%	673	717	-6%
C2	- Pre-Lam	Rs.	360	369	-	-	-	2.5%	-	-	-	-	-	-	-	-	-	-	-
C3	- Exteria Grade Laminates	Rs.	6,759	6,247	5,794	5,656	5,363	-7.6%	-7.3%	-2.4%	-5.2%	5,361	5,631	5,643	5%	0%	5,567	5,653	-2%

Note:

1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

LAMINATES - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth %
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	Net Turnover	In Rs Cr	335.30	363.57	369.95	432.19	454.58	8.4%	1.8%	16.8%	5.2%	39.21	99.02	132.85	152.5%	-25.5%	138.23	238.38	-42.0%
A2	Add: Other Operating Incomes/IndAS Adjustment	In Rs Cr	-4.62	7.15	8.03	6.81	8.76	-	-	-	-	1.07	2.75	2.33	-	-	3.82	3.94	
A3	TOTAL INCOME	In Rs Cr	330.68	370.72	377.98	439.00	463.34	12.1%	2.0%	16.1%	5.5%	40.28	101.77	135.18	152.6%	-24.7%	142.05	242.32	-41.4%
B1	GROSS PROFIT	In Rs Cr	113.35	127.95	130.33	122.00	164.66	12.9%	1.9%	-6.4%	35.0%	11.77	35.59	49.04	202.4%	-27.4%	47.36	86.65	-45.3%
B2	GROSS PROFIT % OF NET SALES	In Rs Cr	34.3%	34.5%	34.5%	27.8%	35.5%	-	-	-	-	29.2%	35.0%	36.3%	-	-	33.3%	35.8%	
C1	EBITDA	In Rs Cr	53.74	58.64	59.62	38.61	62.67	9.1%	1.7%	-35.2%	62.3%	2.23	13.62	19.50	510.8%	-30.2%	15.85	30.76	-48.5%
C2	EBITDA % OF NET SALES	In Rs Cr	16.3%	15.8%	15.8%	8.8%	13.5%	-	-	-	-	5.5%	13.4%	14.4%	-	-	11.2%	12.7%	
D1	EBITDA (Without Forex)	In Rs Cr	51.99	53.36	60.94	36.82	60.95	2.6%	14.2%	-39.6%	65.5%	1.69	13.71	17.76	711.0%	-22.8%	15.40	28.66	-46.3%
D2	EBITDA (without forex) % OF NET SALES	In Rs Cr	15.7%	14.4%	16.1%	8.4%	13.2%	-	-	-	-	4.2%	13.5%	13.1%	-	-	10.8%	11.8%	
E1	DEPRECIATION	In Rs Cr	10.96	10.21	10.73	7.23	10.04	-6.8%	5.1%	-32.6%	38.9%	2.04	2.69	2.50	31.8%	7.6%	4.73	4.88	-3.0%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	1.42	3.52	2.81	2.36	3.50	-	-	-	-	-	0.42	0.82	-	-	0.42	1.54	-0.73
F1	SEGMENT PROFIT	In Rs Cr	44.20	51.95	51.71	33.74	56.13	17.5%	-0.5%	-34.7%	66.4%	0.19	11.35	17.82	5874%	-36.3%	11.54	27.42	-57.9%
F2	SEGMENT PROFIT % OF NET SALES	In Rs Cr	13.4%	14.0%	13.7%	7.7%	12.1%	-	-	-	-	0.5%	11.2%	13.2%	-	-	8.1%	11.3%	
G1	FOREX LOSS/(GAIN)	In Rs Cr	(1.75)	(5.28)	1.32	(1.79)	(1.72)	-	-	-	-	(0.54)	0.09	-1.74	-	-	-0.45	-2.10	
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	42.45	46.67	53.03	31.95	54.41	9.9%	13.6%	-39.7%	70.3%	-0.35	11.44	16.08	-3368%	-28.9%	11.08	25.32	-56.2%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		12.8%	12.6%	14.0%	7.3%	11.7%	-	-	-	-	-0.9%	11.2%	11.9%	-	-	7.8%	10.4%	

Note:

1. Pre-Lam has been excluded from the Laminates segment from FY17-18 onwards and the same has been taken to Particle board.
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

MDF - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 VS 19	19 VS 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A	<u>VOLUME</u>																		
A1	PLAIN MDF	CBM	-	-	48,307	1,15,563	1,30,989	-	-	139.2%	13.3%	9,916	32,943	27,967	232.2%	17.8%	42,859	63,352	-32.3%
A2	PRELAM MDF	CBM	-	-	-	16,666	22,186	-	-	-	33.1%	2,580	6,656	5,304	158.0%	25.5%	9,236	11,096	-16.8%
A3	TOTAL	CBM	-	-	48,307	1,32,229	1,53,175	-	-	173.7%	15.8%	12,496	39,599	33,271	216.9%	19.0%	52,095	74,448	-30.0%
B	<u>NET SALES VALUE</u>																		
B1	PLAIN MDF	In Rs Cr	-	-	112.80	243.86	281.63	-	-	116.2%	15.5%	22.11	71.70	61.25	224.3%	17.1%	93.81	135.51	-30.8%
B2	PRELAM MDF	In Rs Cr	-	-	-	51.27	68.75	-	-	-	34.1%	8.20	21.80	16.41	165.9%	32.8%	30.00	33.98	-11.7%
B3	TOTAL	In Rs Cr	-	-	112.80	295.13	350.38			161.6%	18.7%	30.31	93.50	77.66	208.5%	20.4%	123.81	169.49	-27.0%
C	<u>AVERAGE</u>																		
C1	PLAIN MDF	Rs.	-	-	23,351	21,102	21,500	-	-	-9.6%	1.9%	22,298	21,765	21,901	-2.4%	-0.6%	21,888	21,390	2.3%
C2	PRELAM MDF	Rs.	-	-	-	30,763	30,988	-	-	-	0.7%	31,784	32,752	30,939	3.0%	5.9%	32,480	30,624	6.1%
C3	TOTAL	Rs.			23,351	22,320	22,874	-	-	-4.4%	2.5%	24,256	23,612	23,342	-2.7%	1.2%	23,766	22,766	4.4%

MDF - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth %
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	NET REVENUE - External Sales	In Rs Cr	-	-	112.80	295.13	350.38	-	-	161.6%	18.7%	30.31	93.50	77.66	208.5%	20.4%	123.81	169.49	-27.0%
A2	Add : Other Operating Income	In Rs Cr	-	-	0.31	0.22	0.13	-	-	-	-	0.01	0.02	0.03	-	-	0.03	0.07	-
A3	Add : Change in Inventory	In Rs Cr	-	-	7.42	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	NET REVENUE (Incl. Inventory)	In Rs Cr	-	-	120.53	295.35	350.51	-	-	145.0%	18.7%	30.32	93.52	77.69	208.4%	20.4%	123.84	169.56	-27.0%
B1	GROSS PROFIT	In Rs Cr	-	-	41.93	90.43	139.31	-	-	115.7%	54.1%	7.89	37.42	29.98	374.3%	24.8%	45.31	65.80	-31.1%
B2	GROSS PROFIT % OF A4	In Rs Cr	-	-	34.8%	30.6%	39.7%	-	-	-	-	26.0%	40.0%	38.6%	-	-	36.6%	38.8%	
C1	EBITDA	In Rs Cr	-	-	21.27	38.34	86.73	-	-	80.3%	126.2%	2.28	26.27	18.01	1052.2%	45.8%	28.56	40.31	-29.1%
C2	EBITDA % OF A4	In Rs Cr	-	-	17.6%	13.0%	24.7%	-	-	-	-	7.5%	28.1%	23.2%			23.1%	23.8%	-0.03
D1	EBITDA (Without Forex)	In Rs Cr	-	-	22.86	40.81	86.68	-	-	78.5%	112.4%	2.25	26.29	17.98	1067.7%	46.2%	28.55	40.24	-29.1%
D2	EBITDA (without forex) % OF A4	In Rs Cr	-	-	19.0%	13.8%	24.7%	-	-	-	-	7.4%	28.1%	23.1%			23.1%	23.7%	-
E1	DEPRECIATION	In Rs Cr	-	-	23.91	18.64	19.54	-	-	-22.0%	4.8%	4.80	5.02	4.85	4.7%	3.6%	9.83	9.64	2.0%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	-	0.18	0.31	1.30	-	-	-	-	0.04	0.08	0.83			0.12	0.99	-0.88
F1	SEGMENT PROFIT	In Rs Cr	-	-	-2.46	20.01	68.49	-	-	-914.0%	242.3%	(2.48)	21.33	13.99	-959.9%	52.4%	18.85	31.66	-40.5%
F2	SEGMENT PROFIT % OF A4	In Rs Cr	-	-	-2.0%	6.8%	19.5%	-	-	-	-	-8.2%	22.8%	18.0%			15.2%	18.7%	
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	1.59	2.47	-0.05	-	-	-	-	(0.03)	0.02	-0.03	-	-	-0.01	-0.07	-0.83
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	-	-	(0.87)	22.48	68.44	-	-	-2689.0%	204.4%	(2.51)	21.34	13.96	-950.7%	52.8%	18.84	31.59	-40.4%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-	-	-0.7%	7.6%	19.5%	-	-	-	-	-8.3%	22.8%	18.0%	-	-	15.2%	18.6%	-

PARTICLE BOARD - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	15 Vs 16	16 vs 17	17 vs 18	18 vs 19	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A	<u>VOLUME</u>																		
A1	PLAIN PARTICLE BOARD	CBM	-	13,141	23,808	25,916	28,340	-	81.2%	8.9%	9.4%	2,590	9,077	6,757	250.5%	34.3%	11,667	12,632	-7.6%
A2	PRELAM PARTICLE BOARD	CBM	-	6,374	22,185	35,979	34,405	-	248.1%	62.2%	-4.4%	2,849	7,889	9,284	176.9%	-15.0%	10,738	18,685	-42.5%
A3	TOTAL	CBM	-	19,515	45,993	61,895	62,745	-	135.7%	34.6%	1.4%	5,439	16,966	16,041	211.9%	5.8%	22,405	31,317	-28.5%
B	<u>NET SALES VALUE</u>																		
B1	PLAIN PARTICLE BOARD	In Rs Cr	-	16.48	26.32	28.42	31.58	-	59.7%	8.0%	11.1%	2.84	10.22	7.52	259.9%	35.9%	13.06	14.02	-6.8%
B2	PRELAM PARTICLE BOARD	In Rs Cr	-	6.65	46.61	69.05	67.53	-	600.9%	48.1%	-2.2%	5.47	15.43	18.67	182.1%	-17.4%	20.90	37.06	-43.6%
B3	TOTAL	In Rs Cr	-	23.13	72.93	97.47	99.11	-	215.3%	33.6%	1.7%	8.31	25.65	26.19	208.7%	-2.1%	33.96	51.08	-33.5%
C	<u>AVERAGE</u>																		
C1	PLAIN PARTICLE BOARD	Rs.	-	12,541	11,055	10,966	11,143	-	-11.8%	-0.8%	1.6%	10,965	11,259	11,129	2.7%	1.2%	11,194	11,099	0.9%
C2	PRELAM PARTICLE BOARD	Rs.	-	10,433	21,010	19,192	19,628	-	101.4%	-8.7%	2.3%	19,200	19,558	20,110	1.9%	-2.7%	19,464	19,834	-2%
C3	TOTAL	Rs.	-	11,852	15,857	15,748	15,796	-	33.8%	-0.7%	0.3%	15,279	15,118	16,327	-1.0%	-7.4%	15,157	16,311	-7.1%

Note:

1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.



PARTICLE BOARD - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth %
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	NET REVENUE - EXTERNAL SALES	In Rs Cr	-	23.13	72.93	97.47	99.11	-	215.3%	33.6%	1.7%	8.31	25.65	26.19	208.6%	-2.1%	33.96	51.08	-33.5%
A2	ADD: OTHER OPERATING INCOME	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A3	ADD: CHANGE IN INVENTORY	In Rs Cr	-	3.58	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A4	NET REVENUE (INCL. TRANSFER TO PRE-LAM & INVE	In Rs Cr	-	26.71	72.93	97.47	99.11	-	173.0%	33.6%	1.7%	8.31	25.65	26.19	208.6%	-2.1%	33.96	51.08	-33.5%
B1	GROSS PROFIT	In Rs Cr	-	6.83	22.65	32.84	37.99	-	231.6%	45.0%	15.7%	2.39	8.58	10.89	259.0%	-21.2%	1.97	20.06	-90.2%
B2	GROSS PROFIT % OF A5	In Rs Cr	-	25.6%	31.1%	33.7%	38.3%	-	-	-	-	28.8%	33.5%	41.6%			5.8%	39.3%	
C1	EBITDA	In Rs Cr	-	5.16	13.86	21.89	24.07	-	168.6%	58.0%	10.0%	0.87	5.58	7.08	541.4%	-21.2%	6.45	13.15	-51.0%
C2	EBITDA % OF A5	In Rs Cr	-	19.3%	19.0%	22.5%	24.3%	-	-	-	-	10.5%	21.8%	27.0%			19.0%	25.7%	
D1	EBITDA (WITHOUT FOREX)	In Rs Cr	-	5.14	14.05	22.07	23.94	-	173.3%	57.1%	8.5%	0.82	5.55	6.86	576.6%	-19.1%	6.37	12.91	-50.7%
D2	EBITDA (WITHOUT FOREX) % OF A5	In Rs Cr	-	19.2%	19.3%	22.6%	24.2%	-	0.0%	0.0%	0.0%	9.9%	21.6%	26.2%			18.8%	25.3%	
E1	DEPRECIATION	In Rs Cr	-	12.10	16.03	4.57	5.05	-	32.4%	-71.5%	10.5%	0.76	1.30	1.28	71.1%	1.6%	2.06	2.53	-18.6%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	-	0.38	0.39	0.34	-	-	-	-	0.01	-0.08	0.14			-0.06	0.13	
F1	SEGMENT PROFIT = (C1-E1+E2)	In Rs Cr	-	(6.94)	(1.79)	17.71	19.36	-	-74.2%	-1088.5%	9.3%	0.12	4.21	5.94	3404.2%	-29.2%	4.33	10.75	-59.7%
F2	SEGMENT PROFIT % OF A5	In Rs Cr	-	-26.0%	-2.5%	18.2%	19.5%	-	-	-	-	1.4%	16.4%	22.7%			12.8%	21.0%	
G1	FOREX LOSS /(GAIN)	In Rs Cr	-	(0.02)	0.19	0.18	(0.13)	-	-	-	-	-0.05	(0.03)	-0.22			(0.08)	-0.24	
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	-	(6.96)	(1.60)	17.89	19.23	-	-77.0%	-1217.0%	7.5%	0.07	4.17	5.72	5861.6%	-27.0%	4.25	10.51	-59.6%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-	-26.1%	-2.2%	18.4%	19.4%	-	-	-	-	0.8%	16.3%	21.8%			12.5%	20.6%	

Note:

1. Pre-Lam Particle board has been included in Particle board segment from FY17-18 onwards instead of Laminates
2. The comparative percentage figures for FY17 & FY18 are impacted because of above note.

LOGISTICS (CFS) - VOLUME DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth%
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A	<u>VOLUME</u>																		
A1	- CFS	TEUs	82,057	80,153	80,936	69,055	59,904	-2.3%	1.0%	-14.7%	-13.3%	12,870	12,932	15,772	0.5%	-18.0%	25,802	31,475	-18.0%
B	<u>NET SALES VALUE</u>																		
B1	- CFS	In Rs Cr	83.73	87.61	99.32	99.18	86.26	4.6%	13.4%	-0.1%	-13.0%	19.95	19.82	21.80	-0.7%	-9.1%	39.77	44.04	-9.7%
C	<u>AVERAGE</u>																		
C1	- CFS	Rs.	10,204	10,930	12,271	14,362	14,400	7.1%	12.3%	17.0%	0.3%	15,501	15,326	13,822	-1.1%	10.9%	15,414	13,992	10.2%



LOGISTICS (CFS) - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth %
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	Net Turnover	In Rs Cr	83.73	87.61	99.32	99.18	86.26	4.6%	13.4%	-0.1%	-13.0%	19.95	19.82	21.80	-1%	-9%	39.77	44.04	-10%
A2	Add: Other Operating Incomes	In Rs Cr	1.17	0.40	0.12	3.81	0.24	-	-	-	-	0.01	-	0.09	-	-	0.01	0.22	-
A3	TOTAL INCOME	In Rs Cr	84.90	88.01	99.44	102.99	86.50	3.7%	13.0%	3.6%	-16.0%	19.96	19.82	21.89	-1%	-9%	39.78	44.26	-10%
B1	GROSS PROFIT	In Rs Cr	74.87	77.28	87.65	88.34	71.91	3.2%	13.4%	0.8%	-18.6%	16.32	16.45	17.94	1%	-8%	32.77	36.81	-11%
B2	GROSS PROFIT % OF NET SALES	In Rs Cr	88.2%	87.8%	88.1%	85.8%	83.1%	-	-	-	-	81.8%	83.0%	82.0%	-	-	82.4%	83.2%	-
C1	EBITDA	In Rs Cr	37.85	34.41	38.21	33.42	29.22	-9.1%	11.0%	-12.5%	-12.6%	6.89	5.87	6.98	-15%	-16%	12.76	14.64	-13%
C2	EBITDA % OF NET SALES	In Rs Cr	44.6%	39.1%	38.4%	32.4%	33.8%	-	-	-	-	34.5%	29.6%	31.9%	-	-	32.1%	33.1%	-
D1	EBITDA (Without Forex)	In Rs Cr	37.85	34.41	38.21	33.42	29.22	-9.1%	11.0%	-12.5%	-12.6%	6.89	5.87	6.98	-15%	-16%	12.76	14.64	-13%
D2	EBITDA (without forex) % OF NET SALES	In Rs Cr	44.6%	39.1%	38.4%	32.4%	33.8%	-	-	-	-	34.5%	29.6%	31.9%	-	-	32.1%	33.1%	-
E1	DEPRECIATION	In Rs Cr	10.04	10.87	10.03	7.42	14.09	8.3%	-7.8%	-26.0%	89.8%	2.70	2.72	3.79	1%	-28%	5.42	7.54	-28%
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	0.02	-	0.02	-	0.01	-	-	-	-	-	-	-	-	-	-	0.01	-
F1	SEGMENT PROFIT	In Rs Cr	27.83	23.54	28.20	26.00	15.14	-15.4%	19.8%	-7.8%	-41.8%	4.19	3.15	3.19	-25%	-1%	7.35	7.11	3%
F2	SEGMENT PROFIT % OF NET SALES	In Rs Cr	32.8%	26.7%	28.4%	25.2%	17.5%	-	-	-	-	21.0%	15.9%	14.6%	-	-	18.5%	16.1%	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	-	-	-	-	-	-	-	-	-	-	-	-	0%	0%	-	-	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	27.83	23.54	28.20	26.00	15.14	-15.4%	19.8%	-7.8%	-41.8%	4.19	3.15	3.19	-25%	-1%	7.35	7.11	3%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		32.8%	26.7%	28.4%	25.2%	17.5%	-	-	-	-	21.0%	15.9%	14.6%	-	-	18.5%	16.1%	-

OTHERS - FINANCIAL DETAILS

SL	PARTICULARS	UNIT	Annual					Growth %				Quarter			Growth %		Half Year		Growth %
			2015-16	2016-17	2017-18	2018-19	2019-20	16 vs 17	17 vs 18	18 vs 19	19 vs 20	Jun '20	Sep '20	Sep '19	QoQ	YoY	Sep '20	Sep '19	H1 to H1
A1	Net Turnover	In Rs Cr	54.29	41.17	34.79	50.24	48.92	-24.2%	-15.5%	44.4%	-2.6%	2.98	11.01	11.90	270%	-7%	13.99	23.63	-41%
A2	Add: Other Operating Incomes	In Rs Cr	0.16	0.90	0.01	0.66	0.02	-	-	-	-	-	-	-	-	-	-	-	-
A3	TOTAL INCOME	In Rs Cr	54.45	42.07	34.80	50.90	48.94	-22.7%	-17.3%	46.3%	-3.9%	2.98	11.01	11.90	270%	-7%	13.99	23.63	-41%
B1	GROSS PROFIT	In Rs Cr	8.42	3.68	4.39	8.29	9.01	-56.3%	19.3%	88.8%	8.7%	0.15	3.16	2.93	2007%	8%	3.31	5.15	-36%
B2	GROSS PROFIT % OF NET SALES	In Rs Cr	15.5%	8.7%	12.6%	16.3%	18.4%	-	-	-	-	5.0%	28.7%	24.6%	-	-	23.6%	21.8%	-
C1	EBITDA	In Rs Cr	(1.12)	(7.43)	(1.41)	2.75	2.40	563.4%	-81.0%	-294.6%	-12.9%	-0.72	1.95	1.27	-371%	54%	1.23	2.08	-41%
C2	EBITDA % OF NET SALES	In Rs Cr	-2.1%	-17.7%	-4.1%	5.4%	4.9%	-	-	-	-	-24.2%	17.7%	10.7%	-	-	8.8%	8.8%	-
D1	EBITDA (Without Forex)	In Rs Cr	(1.49)	(7.97)	(1.55)	3.36	2.50	434.9%	-80.5%	-316.3%	-25.6%	-0.72	1.87	1.20	-360%	56%	1.15	1.90	-40%
D2	EBITDA (without forex) % OF NET SALES	In Rs Cr	-2.7%	-18.9%	-4.5%	6.6%	5.1%	-	-	-	-	-24.2%	17.0%	10.1%	-	-	8.2%	8.0%	-
E1	DEPRECIATION	In Rs Cr	0.56	0.25	0.01	0.01	0.02	-55.4%	-94.3%	-29.6%	137.0%	0.01	0.01	0.01	-	-	0.02	0.01	-
E2	SHARE OF UNALLOCABLE EXPENSES / (INCOME)	In Rs Cr	-	-	0.01	-	-	-	-	-	-	-	-	-	-	-	-	-	-
F1	SEGMENT PROFIT	In Rs Cr	(1.68)	(7.68)	(1.42)	2.74	2.37	357.1%	-81.5%	-293.3%	-13.4%	-0.73	1.94	1.26	-367%	54%	1.21	2.07	-42%
F2	SEGMENT PROFIT % OF NET SALES	In Rs Cr	-3.1%	-18.3%	-4.1%	5.4%	4.8%	-	-	-	-	-24.4%	17.6%	10.6%	-	-	8.6%	8.8%	-
G1	FOREX LOSS/(GAIN)	In Rs Cr	(0.37)	(0.54)	(0.14)	0.61	0.10	-	-	-	-	-	-0.08	-0.07	-	14%	-0.08	-0.18	-
G2	SEGMENT PROFIT EXCL FOREX DIFFERENCE	In Rs Cr	(2.05)	(8.22)	(1.56)	3.35	2.48	301.0%	-81.1%	-315.1%	-26.1%	-0.73	1.86	1.19	-356%	57%	1.13	1.89	-40%
G3	SEGMENT PROFIT EXCL FOREX DIFFERENCE %		-3.8%	-19.5%	-4.5%	6.6%	5.1%	-	-	-	-	-24.4%	16.9%	10.0%	-	-	8.1%	8.0%	-

CAPEX DETAILS

Rs. Crores

Particulars	Budgeted Cost	2014-15 to 2017-18	2018-19	2019-20	H1 2020-21	Estimated H2 2020-21	Total
MDF	380.00	335.62	13.65	4.82	1.04	-	355.13
Plywood at Punjab *	64.00	-	-	-	-	-	-
Particle Board	67.73	60.53	-	-	-	-	60.53
Laminate	62.50	48.05	15.62	9.72	10.60	-	83.99
Gabon - Veneer Unit	30.00	-	5.89	10.19	0.73	8.19	25.00
Solar Panel Project	40.00	4.80	22.94	0.84	-	-	28.58
CFS	-	20.08	12.63	** 30.67	0.24	-	63.62
Corporate Office + Interior Work	60+50=110	75.26	34.87	*** -14.97	0.87	-	96.03
Joka Unit	-	22.74	9.56	3.41	1.29	-	37.00
Gandhidham Unit	-	18.10	1.60	0.52	0.28	-	20.50
Karnal Unit	-	6.68	4.98	1.48	0.10	-	13.24
Guwahati Unit	-	24.98	6.16	2.31	2.32	2.68	38.45
Chennai Unit	-	16.17	22.46	5.07	3.25	-	46.95
Others	-	7.08	2.41	3.62	0.23	-	13.34
TOTAL	754.23	640.09	152.77	57.68	20.95	10.87	882.36

* Plywood at Punjab which was kept in abeyance for the time being, will now be taken up but Capex is not yet frozen

** CFS – Due to IndAs 116 effect we had to capitalize lease – Right of use of asset

*** Corporate Office – The figure is net of sale of part of Corporate building to Star Cement

TERM LOAN PROJECTION

Rs. Crores

PARTICULARS	2015-16	2016-17	2017-18	2018-19	2019-20	H1 FY 20	H2 FY 20	2021-22	2022-23	2023-24
OPENING										
- ECB	55.86	61.03	97.88	118.15	102.81	78.67	63.71	47.96	26.96	5.96
- Buyer's Credit - PB & Others	-	-	9.60	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	-	-	73.67	82.12	41.09	-	-	-	-	-
- Rupee Term Loan	62.87	39.34	83.11	82.68	68.30	-	-	-	-	-
Total	118.73	100.37	264.26	294.56	212.20	78.67	63.71	47.96	26.96	5.96
ADDIDITIONS										
- ECB	23.22	66.11	38.94	63.90	-	-	-	-	-	-
- Buyer's Credit - PB & Others	-	9.60	3.87	-	-	-	-	-	-	-
- Buyer's Credit - MDF	-	73.67	23.13	-	-	-	-	-	-	-
- Rupee Term Loan	-	66.27	20.00	-	-	-	-	-	-	-
Total	23.22	215.65	85.94	63.90	-	-	-	-	-	-
REPAYMENTS										
- ECB	18.05	29.26	18.67	79.24	24.14	14.96	15.75	21.00	21.00	5.96
- Buyer's Credit - PB & Others	-	-	1.86	11.61	-	-	-	-	-	-
- Buyer's Credit - MDF	-	-	14.68	41.03	41.09	-	-	-	-	-
- Rupee Term Loan	23.53	22.50	20.43	14.38	68.30	-	-	-	-	-
Total	41.58	51.76	55.64	146.26	133.53	14.96	15.75	21.00	21.00	5.96
CLOSING BALANCE		Reinstated	Reinstated	Reinstated	Reinstated					
- ECB	61.03	97.88	118.15	102.81	78.67	63.71	47.96	26.96	5.96	0.00
- Buyer's Credit - PB & Others	-	9.60	11.61	-	-	-	-	-	-	-
- Buyer's Credit - MDF	-	73.67	82.12	41.09	-	-	-	-	-	-
- Rupee Term Loan	39.34	83.11	82.68	68.30	-	-	-	-	-	-
Total	100.37	264.26	294.56	212.20	78.67	63.71	47.96	26.96	5.96	0.00
Add : Other Capex Buyers Credit	19.44	9.10	8.08	-	-	-	-	-	-	-
Less : Current Maturities	44.71	38.39	36.03	45.10	27.17	26.59	-	-	-	-
Add : Financial Lease & Other Debits	8.30	4.14	2.14	6.26	1.43	0.25	-	-	-	-
Long Term Borrowings	83.40	239.11	268.75	173.36	52.93	37.37	-	-	-	-

Note: Term loan projections are based on original payment schedule. However we propose to prepay the term loans

FUND FLOW STATEMENT

Rs. Crores

SUMMARY	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1FY21	Q2FY21
OPENING CASH/CASH EQUIVALENT	17.03	19.04	53.84	16.51	22.61	21.22	39.76
ADD: OPERATIONAL CASH INFLOW / (OUTFLOW)	220.40	210.82	158.11	260.02	212.28	26.07	-5.88
LESS: DIVIDEND PAYMENTS	60.09	0.00	26.74	26.74	53.57	0.00	0.00
LESS: LONG TERM NET CASH OUTFLOW	158.30	176.02	168.70	227.18	160.10	7.54	17.05
CLOSING CASH/CASH EQUIVALENT	19.04	53.84	16.51	22.61	21.22	39.76	16.83

OPERATIONAL CASH FLOW	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1FY21	Q2FY21
INFLOWS							
Cash Profit (PAT + Depreciation + OCI)	211.68	235.95	237.10	207.95	225.37	5.69	66.64
Increase of Short Term Borrowings	0.00	13.03	0.00	203.33	0.00	29.99	0.00
Increase of Buyers Credit	17.45	0.00	1.03	0.00	32.05	4.24	0.00
Increase in Loan from Related Parties	0.00	5.00	0.00	0.00	96.16	32.54	0.00
Increase of Payables	19.11	56.77	35.33	0.00	0.00	0.00	27.75
Decrease of Raw Material Inventory	53.04	9.70	0.00	0.00	34.52	0.00	25.48
Decrease of Finished Goods Inventory	0.00	1.62	0.00	0.00	12.35	6.97	28.31
Decrease in Receivables	0.00	0.00	20.81	20.91	35.39	38.86	0.00
Decrease in other operational assets	0.00	0.00	33.34	20.38	32.88	0.00	13.37
Increase in other operational liabilities	21.57	20.41	0.00	25.70	0.00	0.95	17.86
Increase in Income Tax provision	0.00	4.75	0.00	0.00	8.17	0.00	10.07
Sub Total	322.85	347.23	327.61	478.27	476.89	119.24	189.48

OUTFLOWS	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1FY21	Q2FY21
Decrease of Short Term Borrowings	61.55	0.00	80.53	0.00	255.15	0.00	24.88
Decrease in Buyers Credit	0.00	21.58	0.00	141.56	0.00	0.00	13.40
Decrease in Loan from Related Parties	0.00	0.00	5.00	0.00	0.00	0.00	125.83
Decrease in Payables	0.00	0.00	0.00	13.93	1.42	39.22	0.00
Decrease in other operational liabilities	0.00	0.00	2.58	0.00	8.04	0.00	0.00
Increase of Receivables	18.62	48.51	0.00	0.00	0.00	0.00	26.45
Increase in Raw Material Inventory	0.00	0.00	29.13	52.37	0.00	30.52	0.00
Increase of Finished Goods Inventory	8.14	0.00	45.25	10.39	0.00	0.00	0.00
Increase in Current Tax Assets	0.00	0.00	0.00	0.00	0.00	4.69	4.80
Increase of Other Operational Assets	10.47	66.32	0.00	0.00	0.00	10.57	0.00
Decrease in Income Tax provision	3.67	0.00	7.01	0.00	0.00	8.17	0.00
Sub Total	102.45	136.41	169.50	218.25	264.61	93.17	195.36
NET OPERATIONAL CASH INFLOW / (OUTFLOW)	220.40	210.82	158.11	260.02	212.28	26.07	-5.88

FUND FLOW STATEMENT - continued

Rs. Crores

LONG TERM CASH FLOW	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1FY21	Q2FY21
INFLOWS							
Long Term Borrowings							
- Rupee Term Loan & Finance Lease	5.38	65.34	20.50	4.27	0.00	0.00	0.09
- Foreign Currency Loan	23.08	66.56	38.98	0.00	0.00	0.00	0.00
- Buyers Credit	10.66	72.93	9.44	0.00	0.00	0.00	0.00
Increase in Non Current Liabilities	0.00	0.00	0.18	0.00	27.31	0.00	0.00
Decrease in MAT Credit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Decrease in Deferred Tax Assets	0.00	0.00	0.80	25.00	3.73	6.29	7.03
Decrease in Share Application Money	0.00	13.46	0.33	0.00	15.86	0.00	0.00
Decrease in Long Term Loans & Advances	0.00	0.00	0.00	0.32	2.45	0.00	1.53
Sub Total	39.12	218.29	70.23	29.59	49.35	6.29	8.65

OUTFLOWS	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	Q1FY21	Q2FY21
Repayment of Long Term Borrowings							
- Rupee Term Loan & Finance Lease	23.63	25.02	24.93	14.38	73.51	1.16	1.15
- Foreign Currency Loan (Including Forex Fluctuation)	18.05	29.26	18.67	15.06	24.25	6.65	8.31
- Buyers Credit	0.00	0.00	0.00	60.72	41.09	0.00	0.00
Fixed Assets Investments	121.07	288.76	192.89	133.56	54.66	3.34	13.41
Investment in Subsidiaries	4.55	46.35	0.02	1.75	15.89	0.00	0.01
Increase in MAT Credit	6.43	1.59	0.96	17.47	0.05	0.00	0.00
Increase in Deferred Tax Assets	8.04	1.75	0.00	0.00	0.00	0.00	0.00
Increase in Long Term Loans & Advances	6.59	1.54	1.46	0.00	0.00	1.50	0.00
Decrease in Non Current Liabilities	2.59	0.04	0.00	8.28	0.00	1.10	1.91
Share Application money to Subsidiaries	6.47	0.00	0.00	5.55	0.00	0.08	0.91
Sub Total	197.42	394.31	238.93	256.77	209.45	13.83	25.70
NET LONG TERM CASH OUT FLOW / (INFLOW)	158.30	176.02	168.70	227.18	160.10	7.54	17.05

FOREX EXPOSURE

PARTICULARS	31.03.2016	31.03.2017	31.03.2018	31.03.2019	31.03.2020	30.06.2020	30.09.2020	30.09.20 vs 30.06.20		2019 vs 2020	
								Diff	Diff %	Diff	Diff %
AVERAGE FOREX BOOKING RATES @ Rs.											
- USD	64.17	67.61	64.96	64.04	72.94	77.20	77.86	0.66	1%	8.90	14%
- EURO	71.99	74.48	75.26	81.73	80.61	84.42	86.20	1.78	2%	(1.12)	-1%
FOREX REINSTATEMENT RATES @ Rs.											
- USD	66.33	64.84	65.04	69.17	75.39	75.53	73.80	(1.73)	-2%	6.22	9%
- EURO	75.10	69.25	80.62	77.70	83.05	84.67	86.57	1.90	2%	5.35	7%
EXPOSURE											
- USD (Million) Working Capital (Net of Advances and Receivable)	13.41	15.65	27.40	(1.85)	0.89	(0.98)	(1.56)	(0.58)	59%	2.74	-148%
- USD (Million) TOTAL ECB	9.20	15.10	18.17	14.86	10.44	9.53	8.63	(0.90)	-9%	(4.43)	-30%
- Total USD (Million)	22.61	30.75	45.57	13.01	11.32	8.56	7.07	(1.48)	-17%	(1.69)	-13%
- EURO (Million)	4.58	9.15	7.93	2.09	2.19	2.50	1.82	(0.68)	-27%	0.10	5%
EQUIVALENT INR (In Rs. Crores)											
- Working Capital - USD	88.97	101.50	178.21	(12.81)	6.69	(7.39)	(11.51)	(4.12)	56%	19.50	-152%
- ECB - USD	61.02	97.88	118.16	102.81	78.67	72.01	63.71	(8.30)	-12%	(24.14)	-23%
- Total - USD	150.00	199.38	296.37	90.00	85.36	64.62	52.21	(12.42)	-19%	(4.64)	-5%
- EURO	34.43	63.36	63.96	16.26	18.20	21.18	15.76	(5.41)	-26%	1.94	12%
- Other Currencies	1.86	18.11	4.24	3.31	2.48	2.87	0.92	(1.95)	-68%	(0.84)	-25%
TOTAL (In Rs. Crores)	186.28	280.84	364.57	109.57	106.04	88.67	68.89	(19.78)	-22%	(3.54)	-3%
Nature of Exposure (In Rs. Crores)											
- ECB	61.02	97.88	118.16	102.81	78.67	72.01	63.71				
- Buyers' Credit - Capex	19.44	92.37	101.81	41.09	-	-	-				
- Working Capital (Net of Advances)	105.82	90.60	144.61	(34.33)	27.37	16.65	5.18				
TOTAL (In Rs. Crores)	186.28	280.84	364.57	109.57	106.04	88.67	68.89				
EXPOSURE SUMMARY											
- USD	81%	71%	81%	82%	81%	73%	76%				
- EURO	18%	23%	18%	15%	17%	24%	23%				
- Other Currencies	1%	6%	1%	3%	2%	3%	1%				
FOREX LOSS/(GAIN) SUMMARY (Rs. Crs)											
Treated as Borrowing Cost	17.77	1.93	4.72	9.22	7.90	1.00	(0.36)				
Taken in Segment Profit or in EBIDTA	(4.63)	(20.07)	1.89	7.07	(2.05)	(3.13)	(3.34)				
TOTAL In Rs. Crores	13.14	(18.14)	6.61	16.29	5.85	(2.13)	(3.70)				
Realized - Loss / (Gain)	6.83	(2.28)	1.83	9.89	(1.59)	(2.10)	(1.58)				
Unrealized - Loss / (Gain)	6.31	(15.86)	4.78	6.40	7.44	(0.03)	(2.12)				
Total - Loss / (Gain)	13.14	(18.14)	6.61	16.29	5.85	(2.13)	(3.70)				

SUMMARY - CONSOLIDATED FINANCIALS - Q2FY21

Particulars	Century Ply Standalone	SUBSIDIARIES												Consolidated Total
		Auro Sundaram	Auro - NCI	Century Singapore	Singapore NCI	Ara, Arham, Apnapan, Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century Myanmar	Century Myanmar - NCI	Century MDF	Century Gabon & Century Panel	
Revenue from Operations	519.82	19.17	-19.34	-	-	-	-	-	-	7.33	-4.75	-	-	522.23
EXPENSES	432.72	17.64	-19.35	0.31	-	0.01	-	-	-	7.80	-4.75	-	-	434.38
EBITDA	87.10	1.53	0.01	-0.31	-	-0.01	-	-	-	-0.47	-	-	-	87.85
Depreciation and Amortisation Expense	16.22	0.58	-	0.52	-	-	-	-	-	0.37	-	-	-	17.69
EBIT	70.88	0.95	0.01	-0.84	-	-0.01	-	-	-	-0.84	-	-	-	70.16
Finance Cost	1.79	0.55	-	-	-	-	-	-	-	0.01	-	-	-	2.35
PBT	69.09	0.40	0.01	-0.84	-	-0.01	-	-	-	-0.85	-	-	-	67.80
Tax Expenses	17.65	-0.11	-	-	-	-	-	-	-	-	-	-	-	17.54
PAT	51.44	0.51	0.01	-0.84	-	-0.01	-	-	-	-0.85	-	-	-	50.26
Century Ply - Shareholding	100%	51%	-	90.60%	-	80%	-	60.06%	-	100%	-	100%	100%	-
Percentage - Minority Interest	-	-	49%	-	9.40%	-	20%	-	39.94%	-	-	-	-	-
Non controlling interest	-	-	0.25	-0.14	-0.08	-	-0.00	-	-	-	-	-	-	0.03
Equity holders of the Parent	51.44	0.51	-0.24	-0.70	0.08	-0.01	0.00	-	-	-0.85	-	-	-	50.23

SUMMARY - CONSOLIDATED FINANCIALS - H1FY21

Particulars	Century Ply Standalone	SUBSIDIARIES											Consolidated Total	
		Auro Sundaram	Auro - NCI	Century Singapore	Singapore NCI	Ara, Arham, Apnapan, Adonis	Ara, Arham, Adonis, Apn, NCI	Century Infotech	Infotech NCI	Century Myanmar	Century Myanmar - NCI	Century MDF		Century Gabon & Century Panel
Revenue from Operations	720.50	28.03	-27.57	-	-	-	-	-	-	14.56	-10.26	-	-	725.26
EXPENSES	627.95	26.43	-27.50	0.35	-	-	-	-	-	16.45	-10.26	-	-	633.42
EBITDA	92.55	1.60	-0.07	-0.35	-	-	-	-	-	-1.89	-	-	-	91.84
Depreciation and Amortisation Expense	30.49	1.10	-	1.06	-	-	-	-	-	0.74	-	-	-	33.39
EBIT	62.06	0.50	-0.07	-1.41	-	-	-	-	-	-2.63	-	-	-	58.45
Finance Cost	6.84	1.00	-0.07	-	-	-	-	-	-	0.04	-	-	-	7.81
PBT	55.22	-0.50	-0.00	-1.41	-	-	-	-	-	-2.67	-	-	-	50.64
Tax Expenses	12.27	-0.11	-	-	-	-	-	-	-	-	-	-	-	12.16
PAT	42.95	-0.39	-0.00	-1.41	-	-	-	-	-	-2.67	-	-	-	38.48
Century Ply - Shareholding	100%	51%	-	90.60%	-	80%	-	60.06%	-	100%	-	100%	100%	-
Percentage - Minority Interest	-	-	49%	-	9.40%	-	20%	-	39.94%	-	-	-	-	-
Non controlling interest	-	-	-0.19	-0.18	-0.13	-	-	-	-	-	-	-	-	-0.50
Equity holders of the Parent	42.95	-0.39	0.19	-1.23	0.13	-	-	-	-	-2.67	-	-	-	38.98

Thank You

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