



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

May 19, 2022

BSE Limited

Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai – 400 001

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and year ended March 31, 2022, which shall be shared with the Analysts / Investors.

You are requested to notify your constituents accordingly.

Thanking You,

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

Rajveer Singh

Vice President - Legal & Secretary

Encl.: a/a



**CHAMBAL FERTILISERS
AND CHEMICALS LIMITED**

INVESTOR PRESENTATION

Quarter and Year Ended March 31, 2022



Disclaimer

The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Chambal Fertilisers and Chemicals Limited (“CFCL” or “Chambal” or “Company”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/ likely events or circumstances.

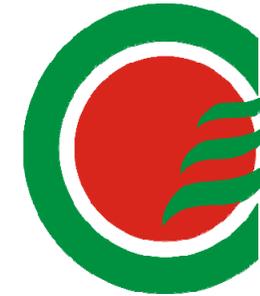
Contents



Highlights



- Gadepan III plant production continued beyond 100% post approval from Government of India. Significant benefit for the country considering high international price of Urea.
- Higher procurement of phosphatic fertilizer for upcoming Kharif. Prices remain elevated with global demand-supply and added Russia-Ukraine situation.
- Strong double digit growth in Crop Protection Chemicals (CPC) and Specialty Nutrients (SN) continues.
- 'Seed to Harvest' pilot project carried out. Plan to scale up further in next Financial Year to support farmers for quality CPC and SN products of major crops.
- Use of Drones on pilot basis to demonstrate efficient spray of CPC and SN products.
- Higher input prices leading to increase in working capital. However, continued support from Government of India on subsidy payments.
- Joint Venture – Indo Maroc Phosphore S.A. - IMACID continues to perform well.
- Technical Ammonium Nitrate project progressing as per plan.

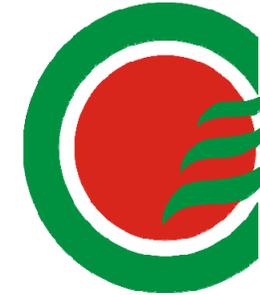


Technical Ammonium Nitrate Project

Status of Technical Ammonium Nitrate (TAN) Plant



- Overall progress is as per plan for completion in Financial Year 24-25.
- Bidding Process is on for the Project.
- Globally leading technology licensors participating in the bids.
- Applications for statutory approvals initiated.

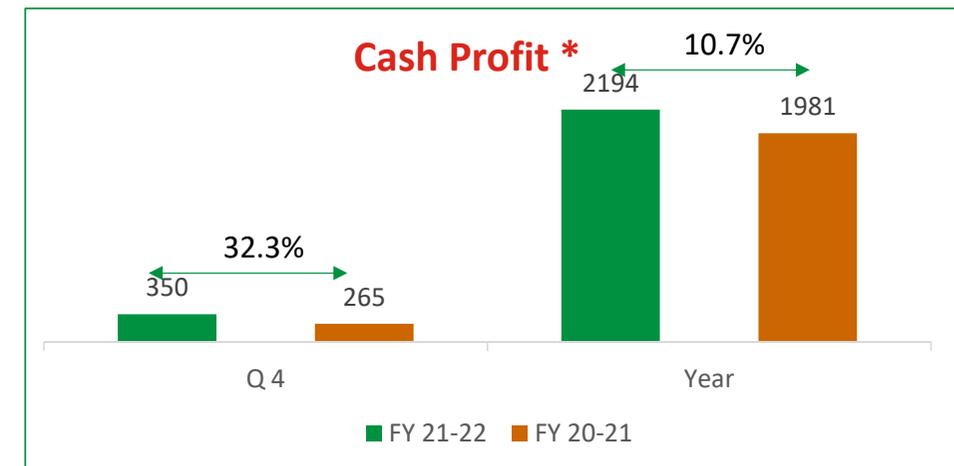
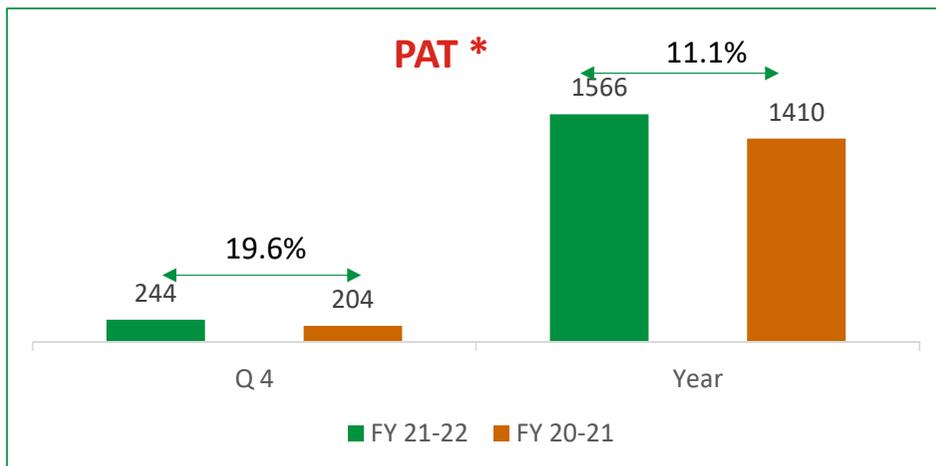
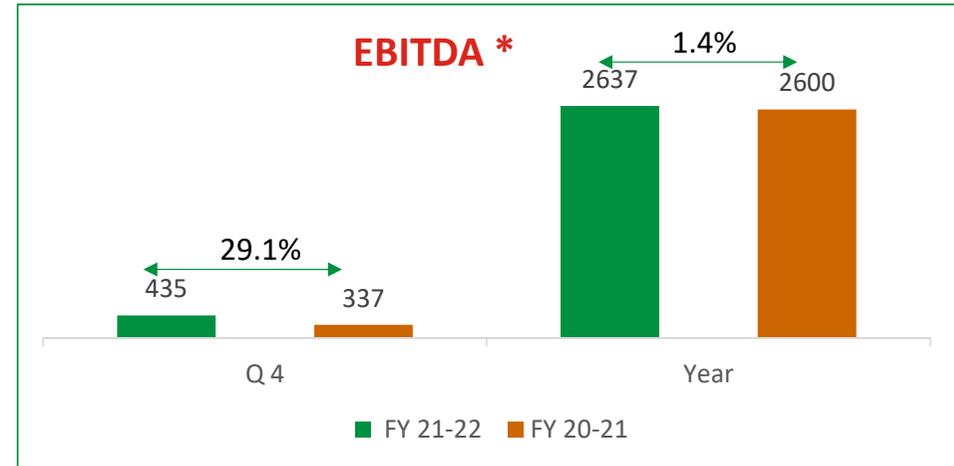
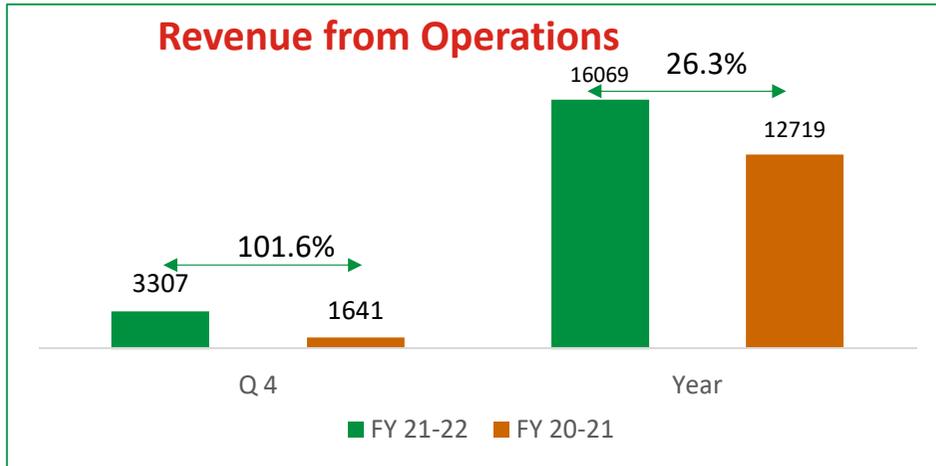


**Performance - Quarter
and Year Ended March
31, 2022**

Performance Highlights : Quarter and Year Ended FY 2021-22 Vs FY 2020-21 – Consolidated



Amount (Rs. Crore)

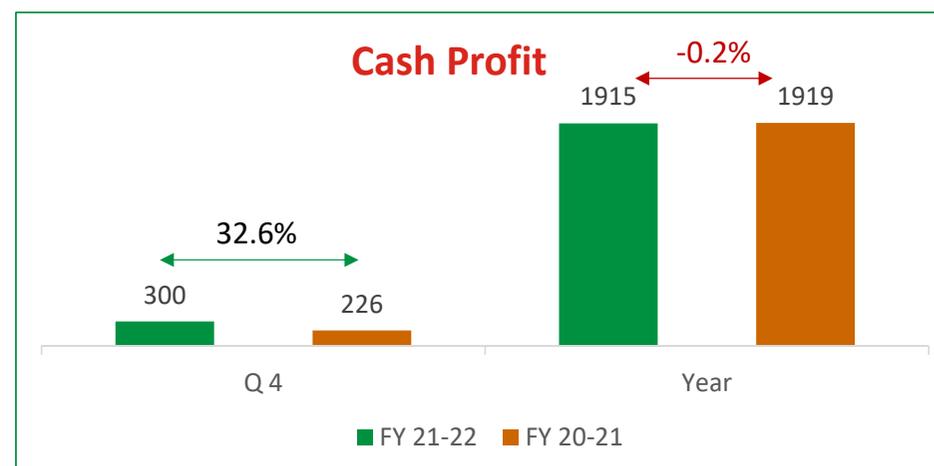
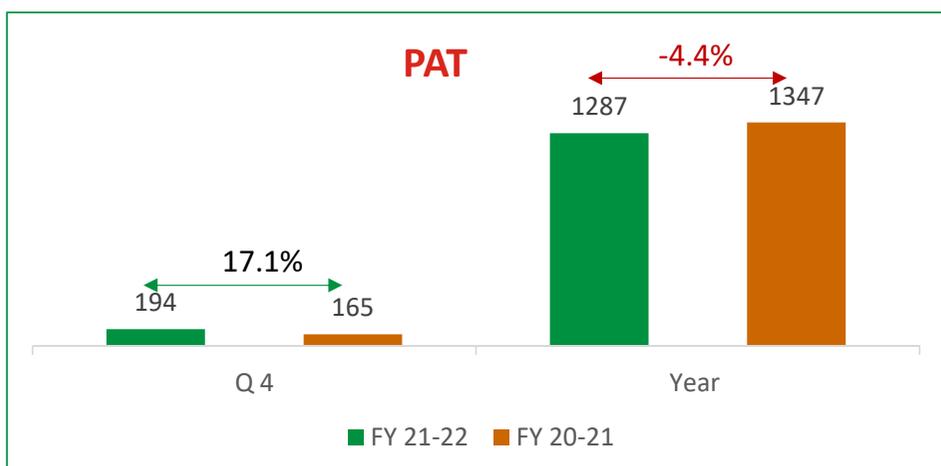
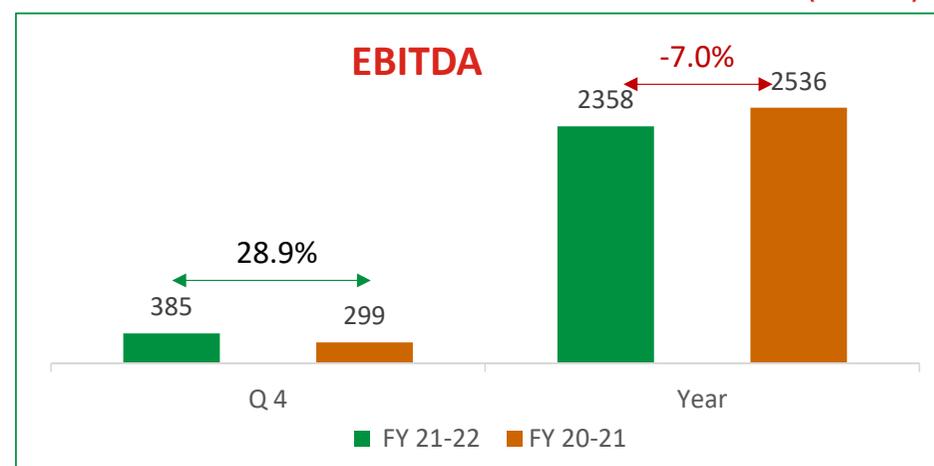
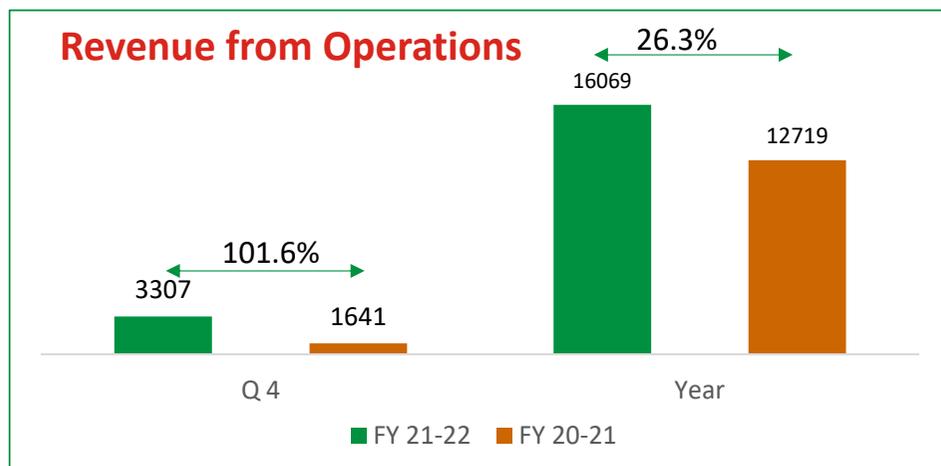


* Before Exceptional Items

Performance Highlights : Quarter and Year Ended FY 2021-22 Vs FY 2020-21 – Standalone

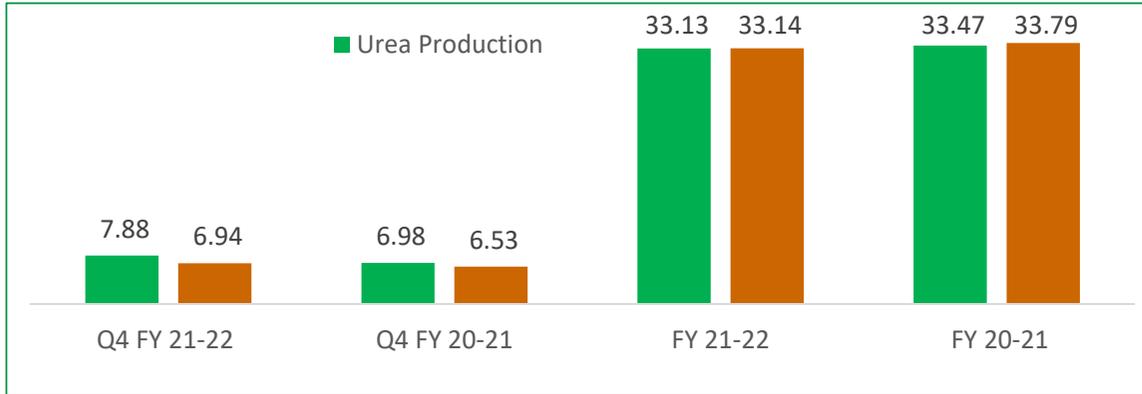


Amount (Rs. Crore)

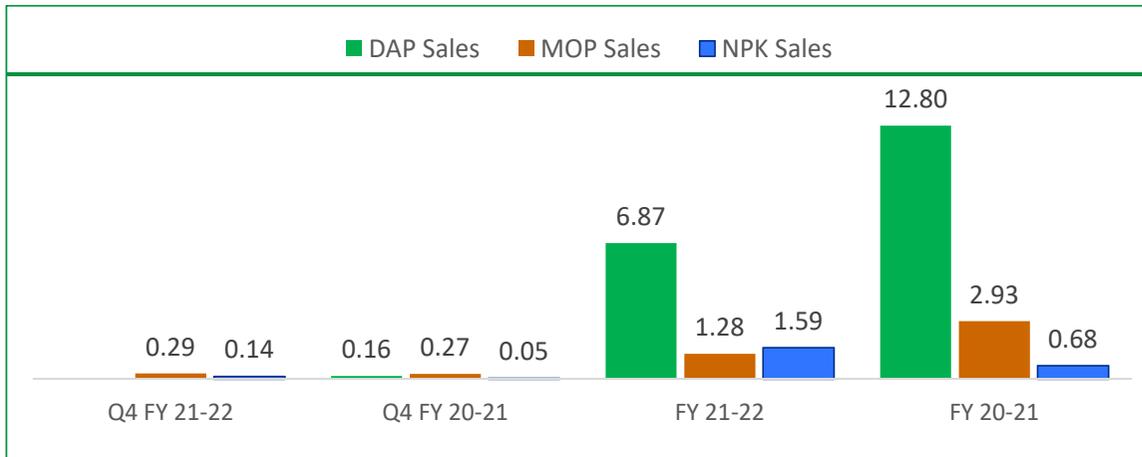




Urea Production and Sales

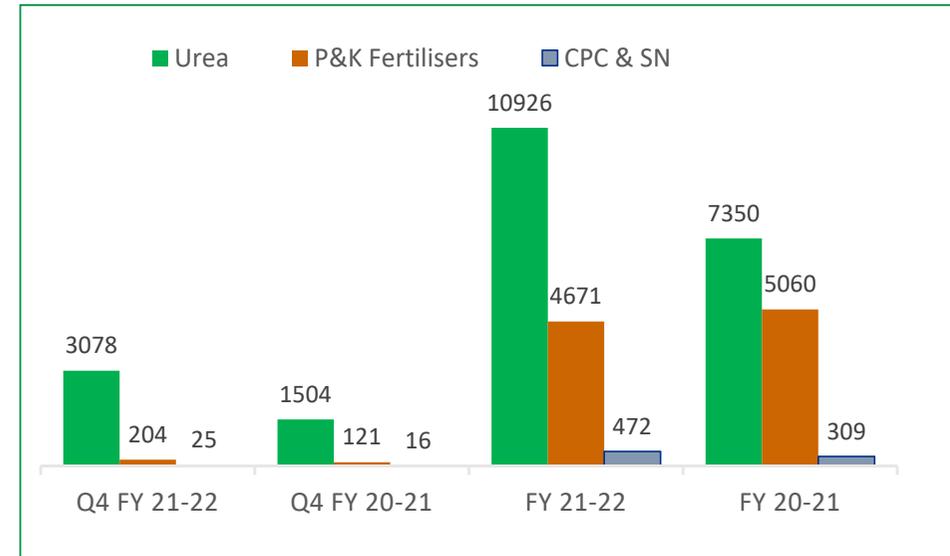


P & K Fertiliser Sales



- DAP & MOP sales significantly lower due to availability constraints

Revenue from Operations (Rs. Crore)

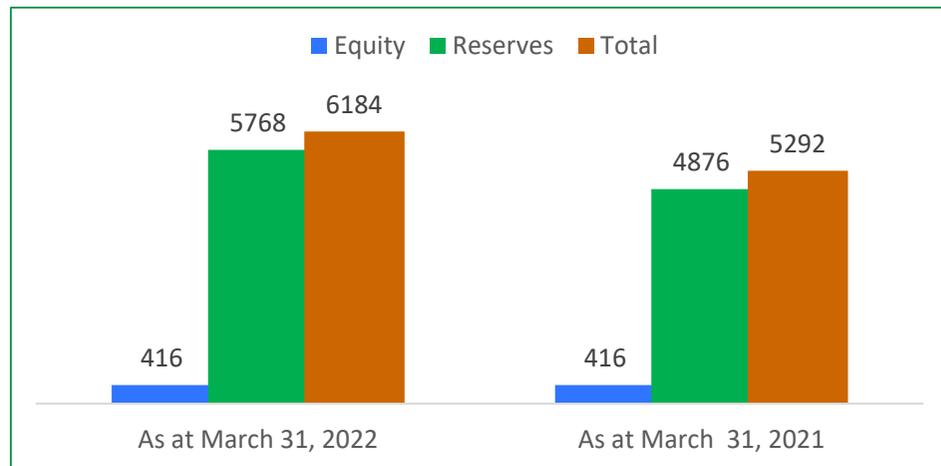


- Urea Revenue increased due to significantly higher gas prices.
- Low impact of P&K volume on revenue due to high input price
- Strong double digit growth in CPC and SN continues

Financial Position - Standalone

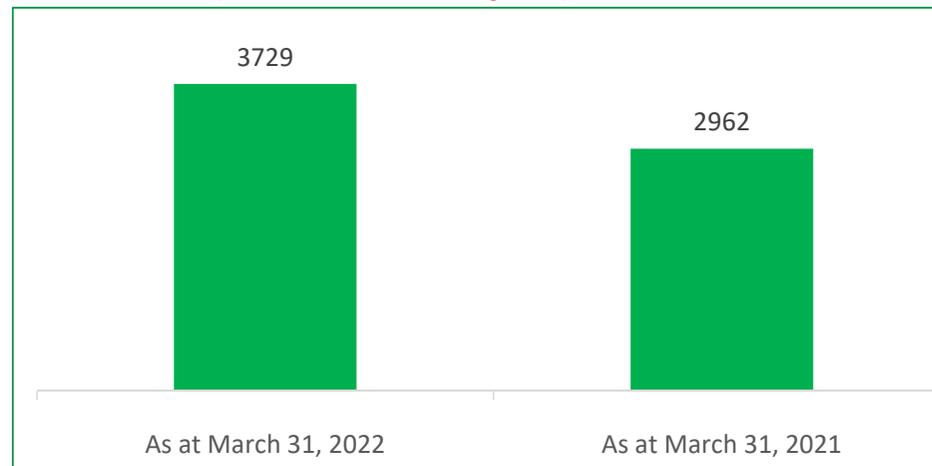


Total Shareholders' Funds

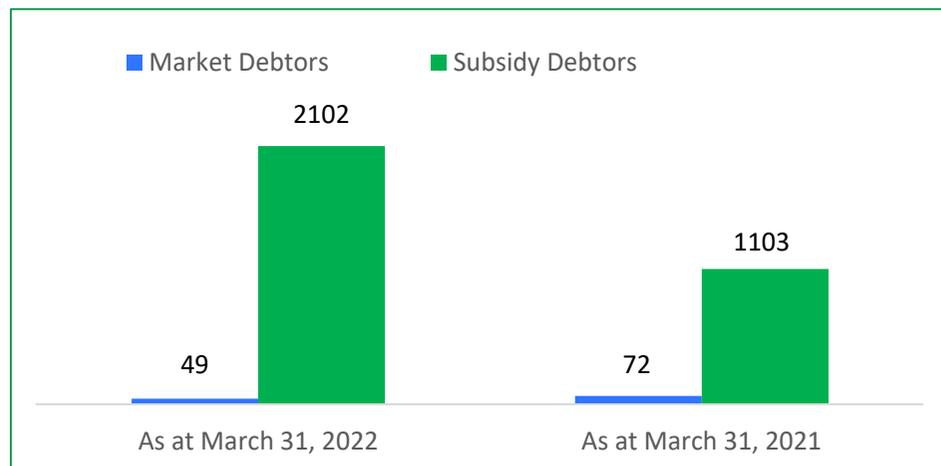


Net Debt (net of cash surplus)

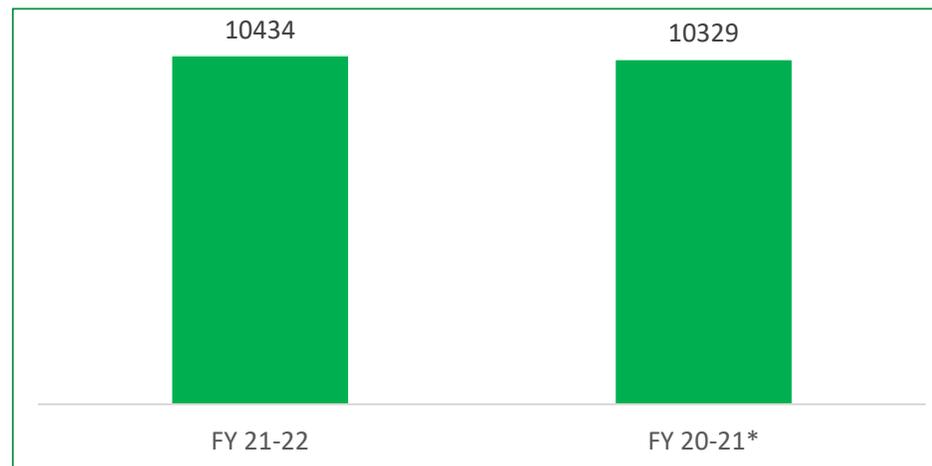
Amount (Rs. Crore)



Receivables



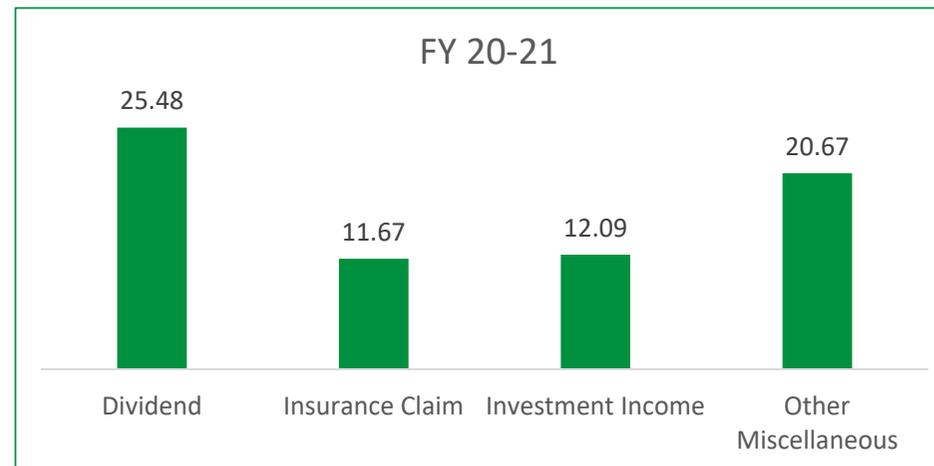
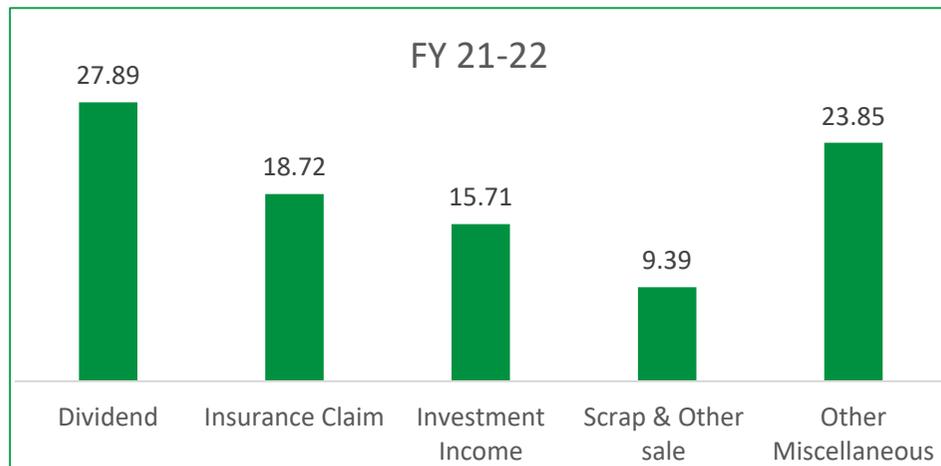
Subsidy Received



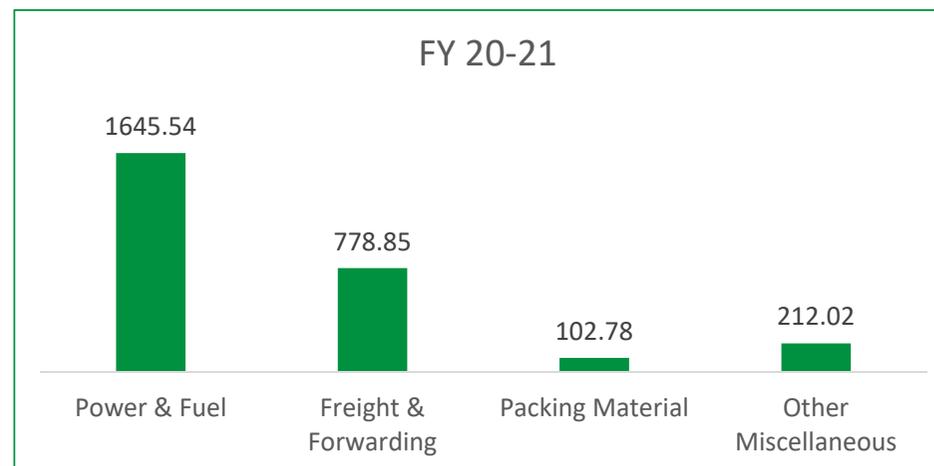
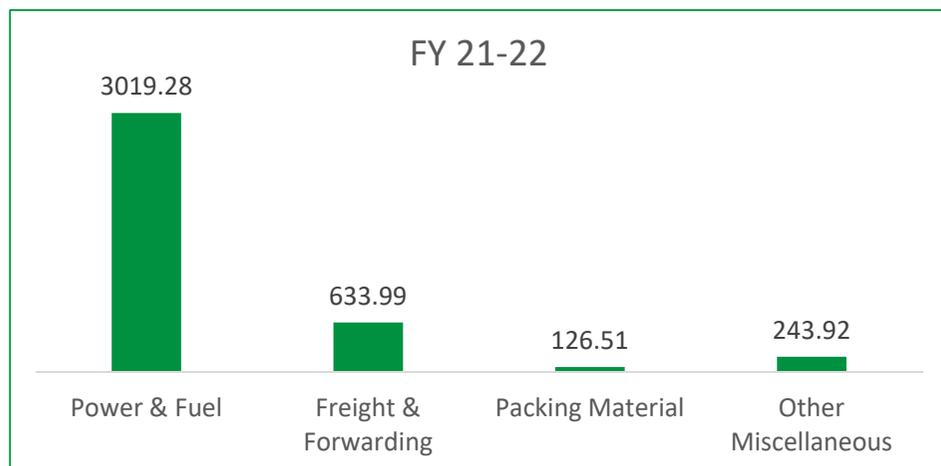
* excluding subsidy receipt of Rs.1,274 crore under Special Banking Arrangement.

Major Items of Other Income - Standalone

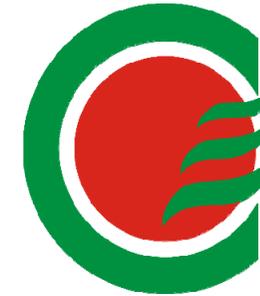
Amount (Rs. Crore)



Major Items of Other Expenses - Standalone



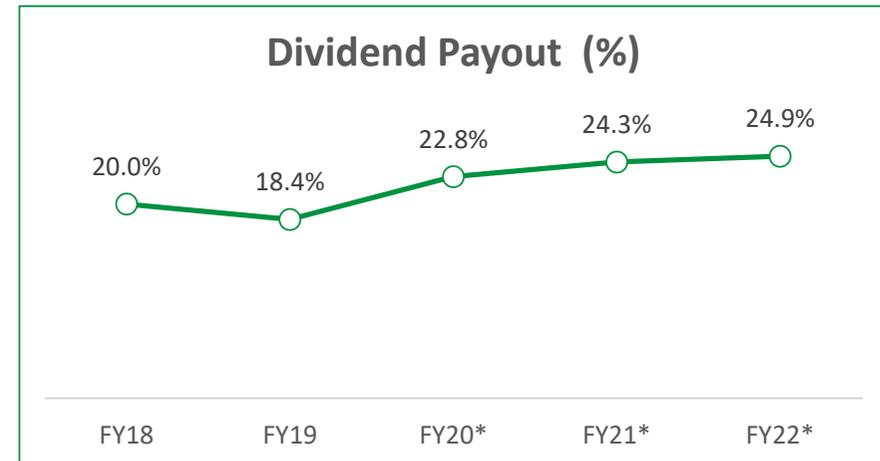
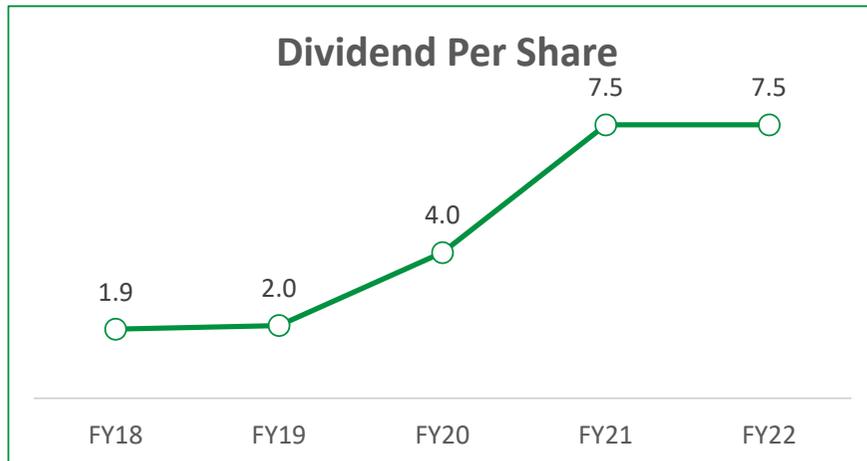
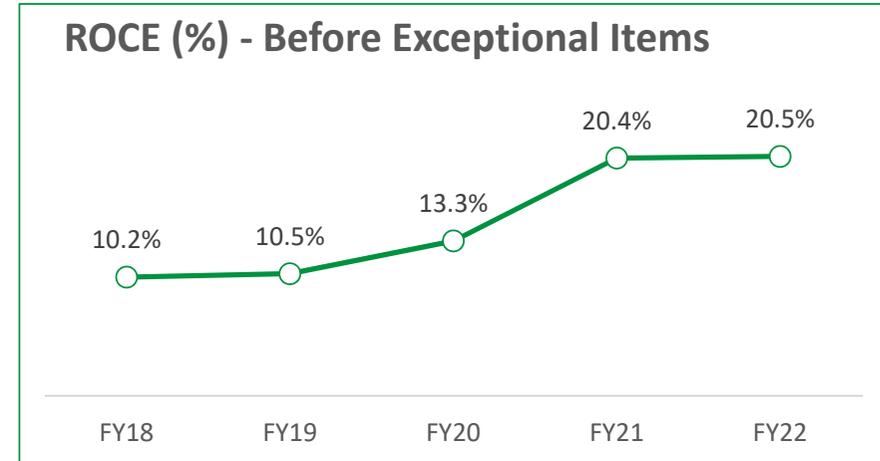
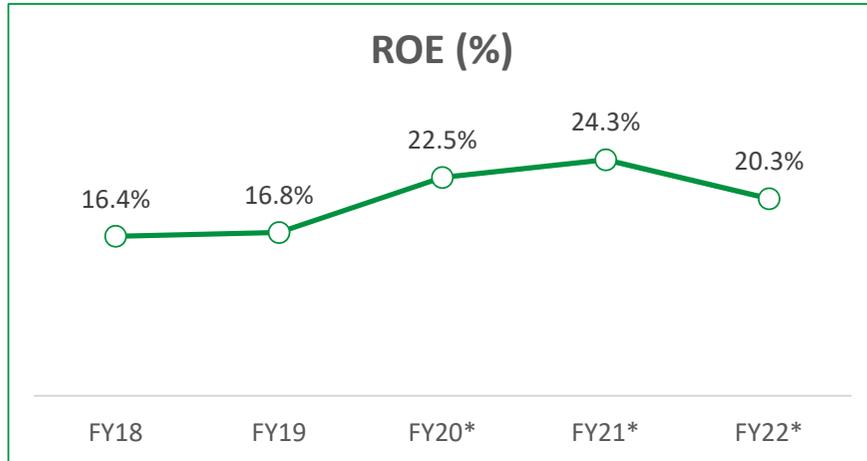
Note : 1. Increase in Power & Fuel due to increase in gas prices.
 2. Decrease in Freight & Forwarding mainly due to lower volumes of fertilisers.
 3. Increase in packing material due to increased cost.



Financial Ratios

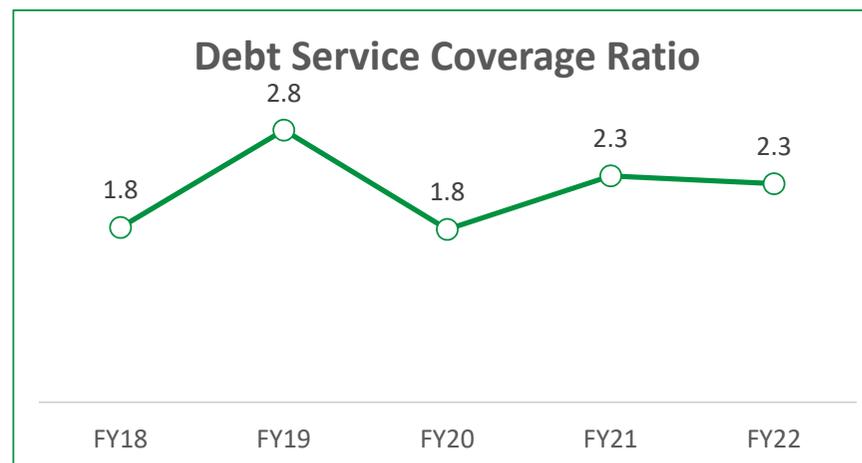
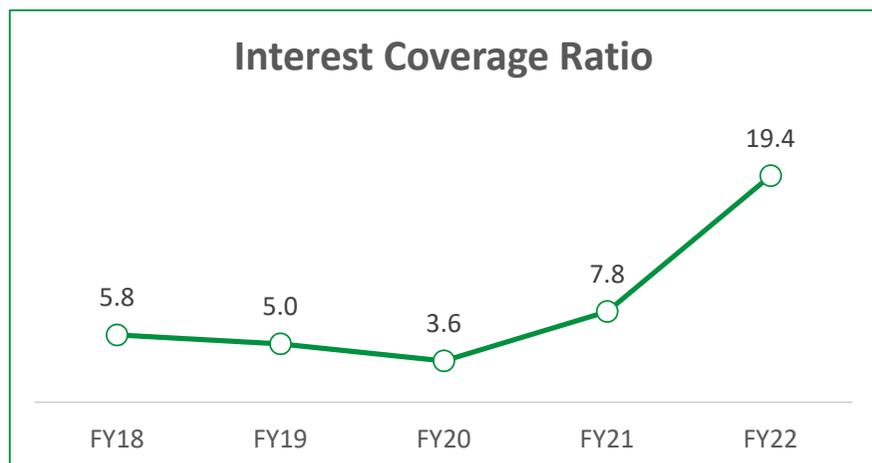
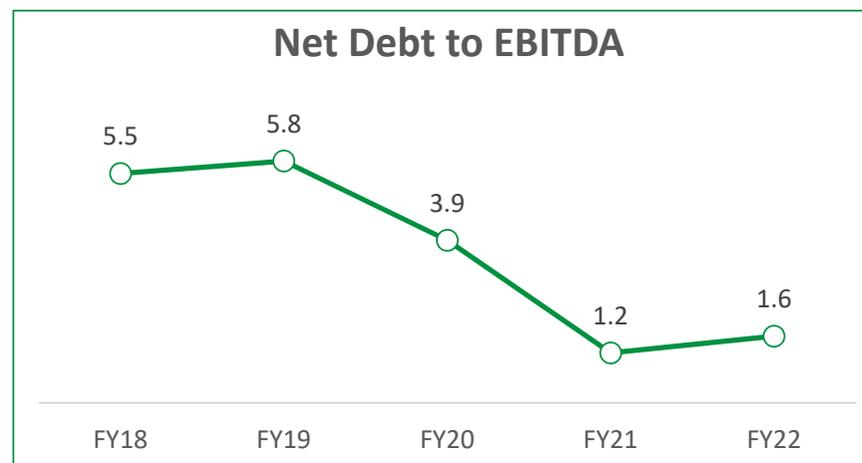
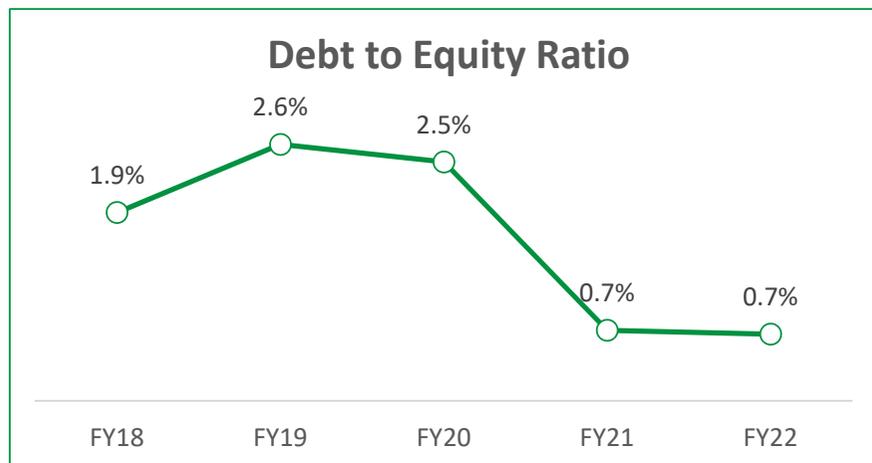


Financials Ratios (Standalone) – Continued Operations



*Excluding one time deferred tax benefit of Rs. 344 crore , Rs. 61.25 crore and Rs. 33 Crore crore during FY 2020, FY 2021 and FY 2022 respectively.

Financials Ratios (Standalone) – Continued Operations





Pan India Presence

Accessible market
(of total market size)

- Urea : 88%
- DAP : 88%
- MOP : 71%
- NPK : 76%
- Crop Protection Chemicals : 90%

We have made inroads in the emerging markets during 1st year of operations with sales of 2.11 Lakh MT of phosphatic and potassic Fertilisers

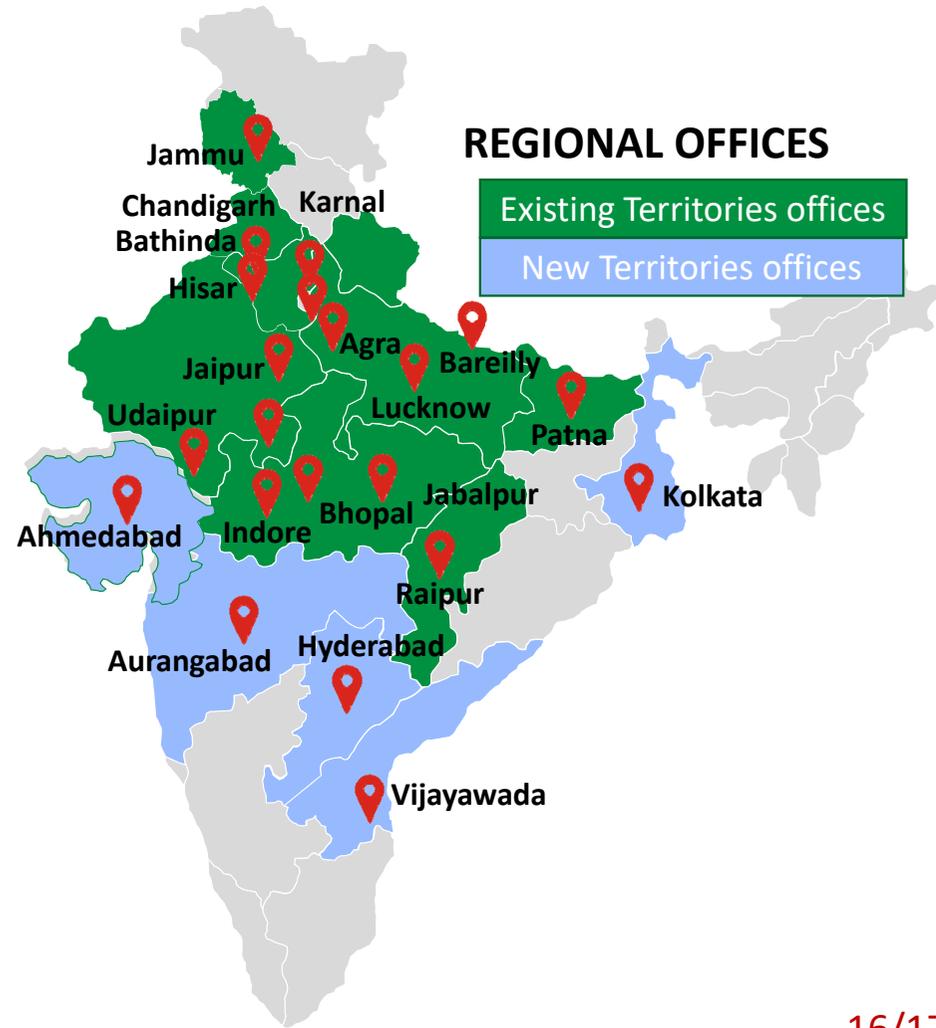
Marketing network comprises of

Deeply entrenched dealer and distribution network and brand association built over decades

20
Regional offices

~3,750
Dealers

~50,000
Retailers



Contact Us



For queries and requests, please contact:

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www.chambalfertilisers.com