

Corporate Office : Plot No-18, Sector-35, Gurugram - 122004, Haryana (India) • Tel. : +91-124-4566300, 4786000  
E-mail : devyani@dil-rjcorp.com • Website : www.dil-rjcorp.com;  
CIN: L15135DL1991PLC046758

November 7, 2023

To,

<b>National Stock Exchange of India Ltd.</b> Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Email: <a href="mailto:cmlist@nse.co.in">cmlist@nse.co.in</a> <b>Symbol: DEVYANI</b>	<b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Email: <a href="mailto:corp.relations@bseindia.com">corp.relations@bseindia.com</a> <b>Security Code: 543330</b>
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**Sub: Regulation 30: Presentation on Unaudited Financial Results of the Company for the Quarter and Half Year ended September 30, 2023**

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached a copy of the Presentation on Unaudited Financial Results of the Company for the Quarter and Half Year ended September 30, 2023.

The same is also being uploaded on website of the Company at [www.dil-rjcorp.com](http://www.dil-rjcorp.com).

You are requested to take the above on record.

Yours faithfully,  
**For Devyani International Limited**

**Pankaj Virmani**  
**Company Secretary & Compliance Officer**

*Encl: As above*



# DEVYANI

INTERNATIONAL LIMITED



## Q2 FY 24 Results Presentation



Nov 7<sup>th</sup>, 2023

# Disclaimer

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The data and opinion expressed herein with respect to the Company is based on a number of assumptions, and is subject to a number of known and unknown risks, which may cause the Company’s actual results or performance to differ materially from any projected future results or performance expressed or implied by such statements. Further, certain figures (including amounts, percentages and numbers), as applicable, have been rounded-off to the nearest number and may not depict the exact number.

We use a variety of financial and operational performance indicators to measure and analyze our financial performance and financial condition from period to period and to manage our business. Further, financial or performance indicators used here, have limitations as analytical tools, and should not be considered in isolation from, or as a substitute for, analysis of our historical financial performance, as reported and presented in our financial statements. Further, past performance is not necessarily indicative of future results.

This presentation has been prepared by the Company. This document is a summary only and does not purport to contain all of the information that may be required to evaluate any potential transaction and any recipient hereof should conduct its own independent analysis of the Company and their businesses, including the consulting of independent legal, business, tax and financial advisers. The information in this presentation has not been independently verified and has not been and will not be reviewed or approved by any statutory or regulatory authority or stock exchange in India. No representation, warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information and opinions in this presentation. Further, nothing in this document should be construed as constituting legal, business, tax or financial advice.



*I am pleased to share that DIL has maintained its store expansion pace. and We have opened 115 net new stores in H1 taking the total store count to 1,358 as on 30th Sep'23. Out of 115 stores in H1, we have opened 68 stores in Q2, across our brand portfolio. We are making consistent progress in investing in our Core Brands and expanding our reach to our target set of consumers to capitalize on the available growth opportunities in India. We are now present in more than 240 cities in India.*

*High inflation across industries and categories from a macro-economic perspective has led to a short-term impact on consumer sentiment and depressed consumer spending in the last few quarters. Despite this, our performance continues to be resilient, and we continue to invest in the business for long-term growth. We are hopeful that the rebound in consumer spending will take place in the next few quarters. We are poised for success in the dynamic and evolving QSR landscape by optimizing menu pricing, reducing wastage, cost controls and improving operational efficiency.*

*To sum up, our store addition strategy stands as a testament to our belief in the long-term potential of the Indian QSR. By continuously expanding our footprint and staying attuned to emerging possibilities, we remain poised to capitalize on this huge opportunity and deliver a sustainable growth and value accretion to all our stakeholders.*

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Core Brands Performance - KFC, Pizza Hut & Costa Coffee



# H1 FY24 - Performance Highlights



## Continued momentum on store additions

- 115 NNUs in H1 FY24; Cumulative stores as of Sep 30, 2023 - 1,358

## Revenue Performance

- Sales at Rs. 1,666 Cr ; 14.7% growth on YoY basis
- Steady performance from Core Brands
  - KFC – Rs. 1,025 Cr (18.1% YoY) ; PH – Rs. 367 Cr (6.1% YoY) ; Costa – Rs. 67 Cr (69.0% YoY)

## Margin Performance

- Gross Margin – 70.8% vs 70.6% vs H1 FY23
- Brand contribution – 16.8% vs 20.0% in H1 FY23

## Earnings Performance

- Consolidated Reported EBITDA at Rs. 332 Cr vs. Rs. 330 Cr in H1 FY223
- Reported EBITDA margin at 19.9% vs. 22.7% in H1 FY23
- PBT at Rs. 32 Cr (Normalized PBT# at Rs. 93 Cr) vs Rs. 136 Cr in H1 FY23

# Q2 FY24 - Performance Highlights



## Continued momentum on store additions

- 68 NNUs in Q2 FY24; Cumulative stores as of Sep 30, 2023 - 1,358

## Revenue Performance

- Sales at Rs. 819 Cr ; 9.6% growth on YoY basis
- Steady performance from Core Brands
  - KFC – Rs. 509 Cr (14.9% YoY); PH – Rs. 184 Cr (1.5% YoY); Costa – Rs. 35 Cr (57.4% YoY)








## Margin Performance

- Gross Margin – Flat at 70.8% vs Q1 FY24
- Brand contribution – 15.4% vs 18.2% in Q1 FY24

## Earnings Performance

- Consolidated Reported EBITDA at Rs. 159 Cr vs. Rs. 173 Cr in Q1 FY24
- Reported EBITDA margin at 19.4% vs. 20.5% in Q1 FY24
- Reported PBT at Rs. 19 Cr vs Rs. 13 Cr in Q1 FY24

# New Store Openings

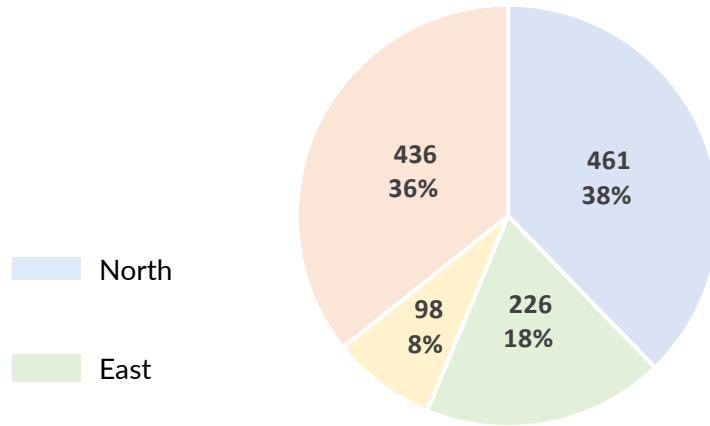
Brand	NET NEW UNITS (NNU)						FY23	H1 FY24	Stores as at 30 Sep 22	Stores as at 31 Mar 23	Stores as at 30 Sep 23
	Q2 FY23	Q3 FY23	Q4 FY23	Q1 FY24	Q2 FY24						
KFC 	32	38	29	20	30		126	50	423	490	540
PH 	30	17	23	15	14		93	29	466	506	535
Costa 	19	15	9	11	23		57	34	88	112	146
Vaango 	4	3	4	0	1		16	1	45	52	53
Others	1	0	-1	0	0		0	0	25	24	24
<b>Total India</b>	<b>86</b>	<b>73</b>	<b>64</b>	<b>46</b>	<b>68</b>		<b>292</b>	<b>114</b>	<b>1,047</b>	<b>1,184</b>	<b>1,298</b>
Nigeria 	0	7	1	1	0		9	1	29	37	38
Nepal  	2	1	1	0	0		4	0	20	22	22
<b>Total DIL</b>	<b>88</b>	<b>81</b>	<b>66</b>	<b>47</b>	<b>68</b>		<b>305</b>	<b>115</b>	<b>1,096</b>	<b>1,243</b>	<b>1,358</b>

**Core Brands – 1,279 stores as at 30<sup>th</sup> Sep'23 (1,212 : 30<sup>th</sup> Jun'23)**



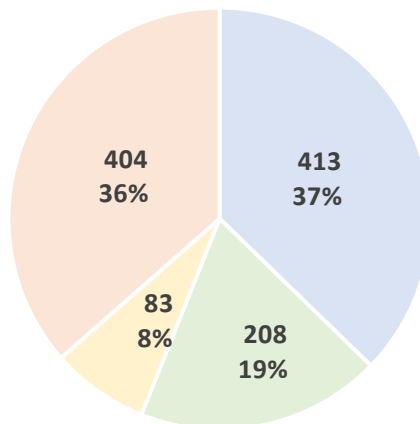
# Core Brands Stores; India – Regional split

As on Sep 30, 2023



- North
- East
- West
- South

As on March 31, 2023



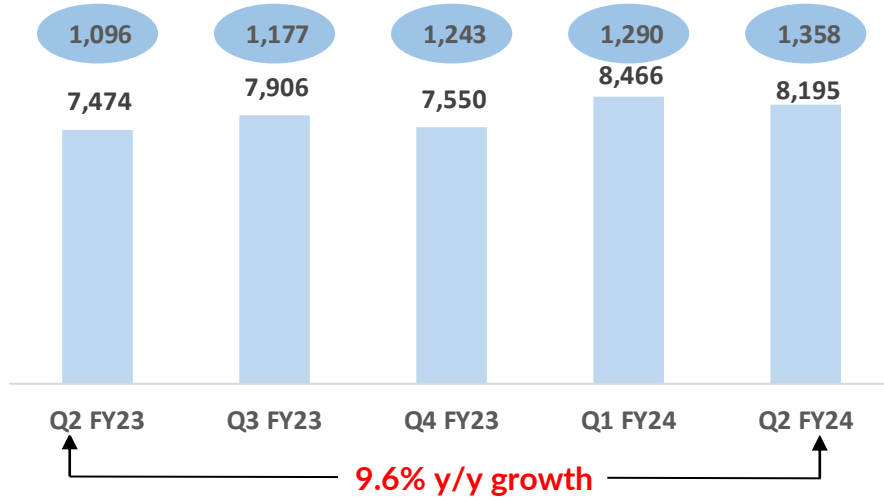
Core Brand Stores	Sep 30, 2022	March 31, 2023	Sep 30, 2023
Delhi NCR	179	202	236
Bangalore	118	132	141
Kolkata	56	61	71
Hyderabad	72	79	85
Other Metro Cities	44	51	62
<b>Total Metros *</b>	<b>469</b>	<b>525</b>	<b>595</b>
<b>Total Non Metros</b>	<b>508</b>	<b>583</b>	<b>626</b>
% in Metro	48%	47%	49%
% in Non Metro	52%	53%	51%
<b>Total Cities</b>	<b>224</b>	<b>242</b>	<b>244</b>
<b>Total Store Count</b>	<b>977</b>	<b>1,108</b>	<b>1,221</b>

\* Metro cities :- Delhi NCR, Mumbai, Kolkata, Bangalore, Hyderabad, Ahmedabad, Pune.

# Business Performance – DIL Consolidated

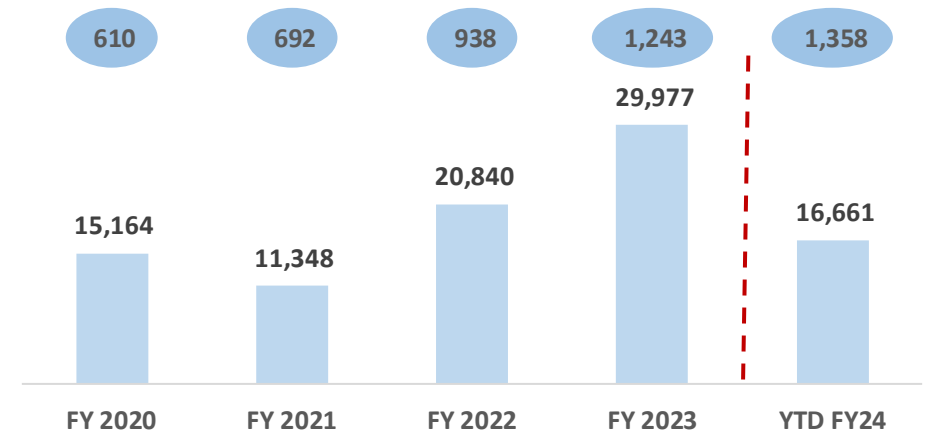


Revenue from Operations - Quarterly

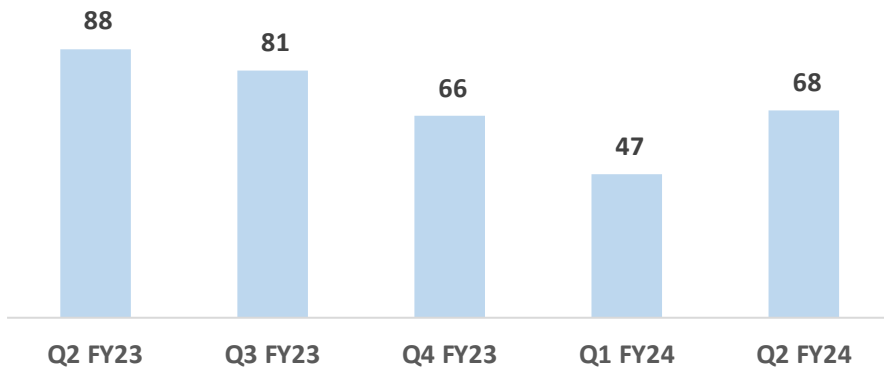


Revenue from Operations - Annual

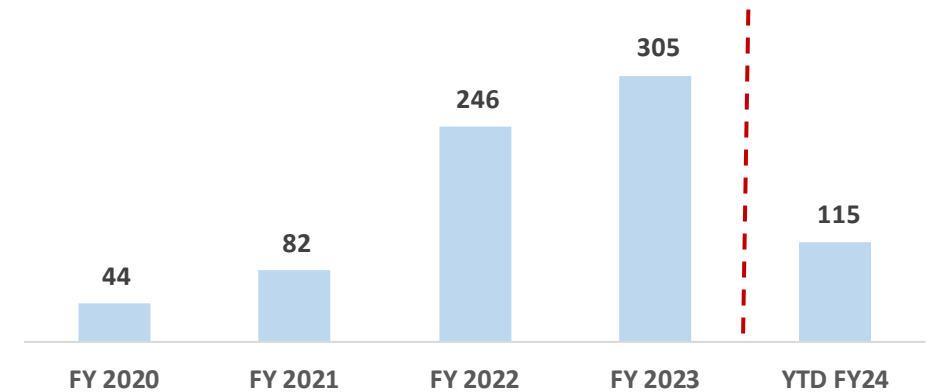
← Stores →



Net New Units - Quarterly



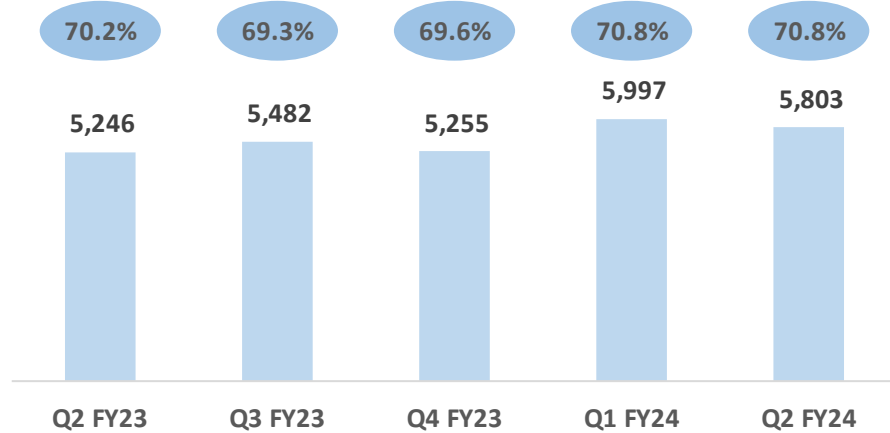
Net New Units - Annual



# Operating Margins – DIL Consolidated

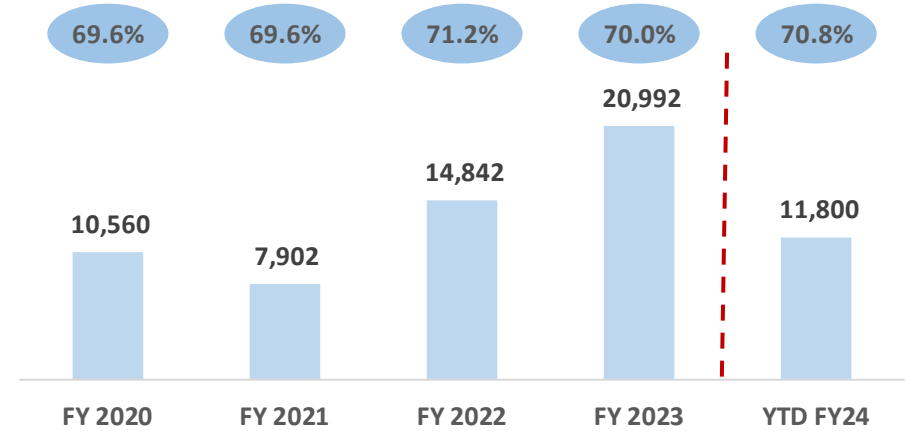


## Gross Margin - Quarterly

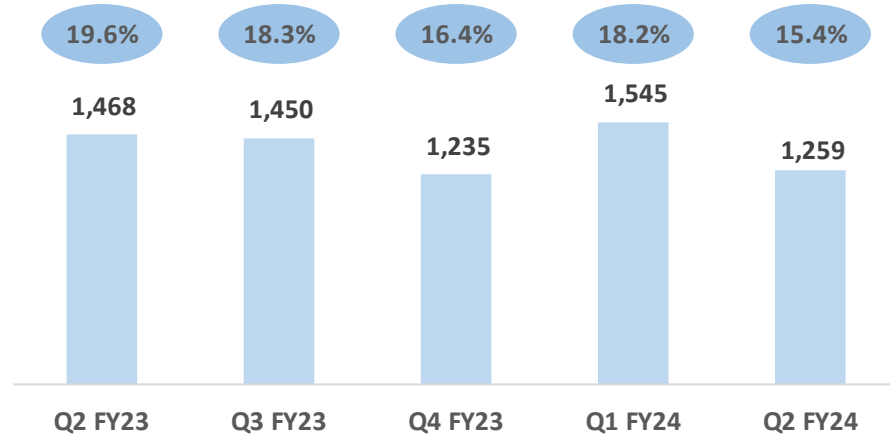


← GM % →

## Gross Margin - Annual

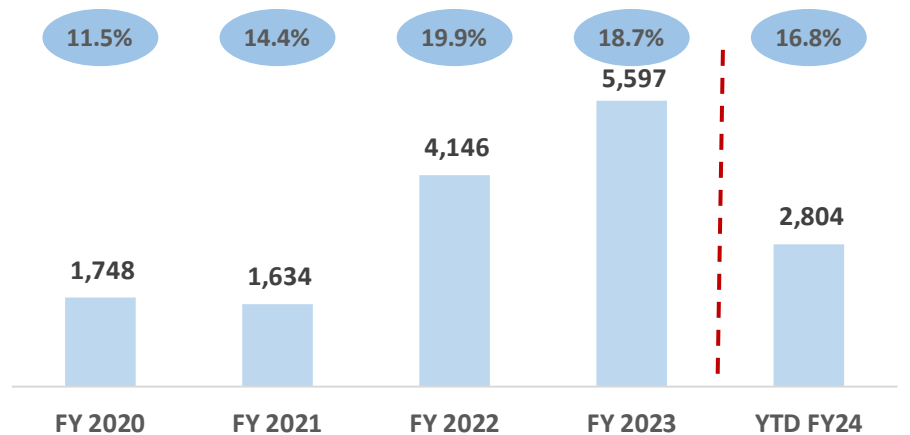


## Brand Contribution - Quarterly



← BC % →

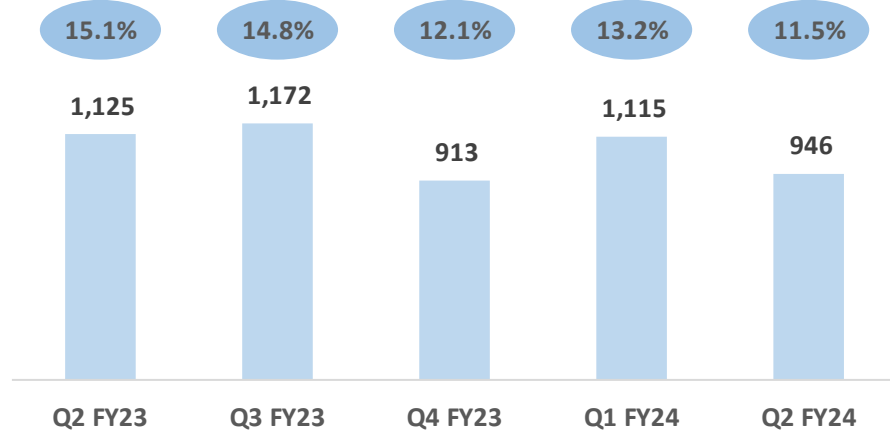
## Brand Contribution - Annual



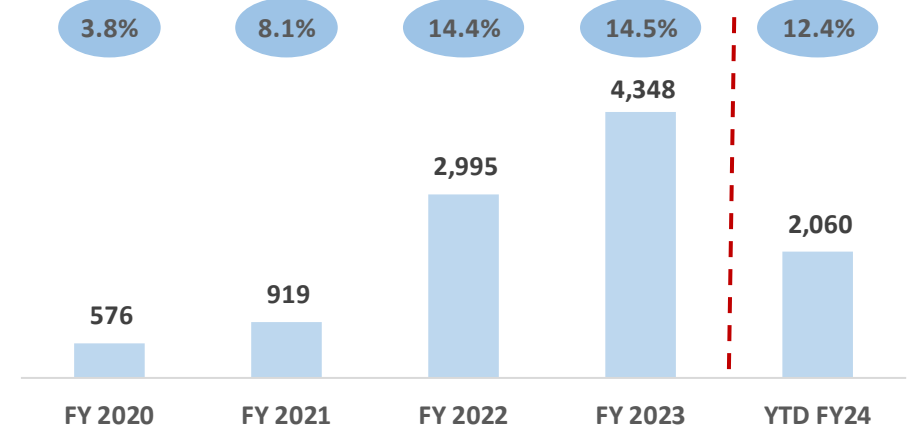
# Profitability – DIL Consolidated



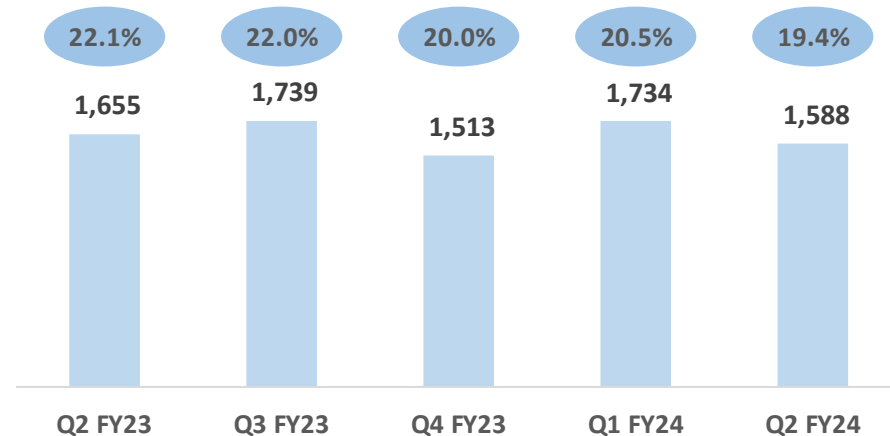
## Operating EBITDA - Quarterly



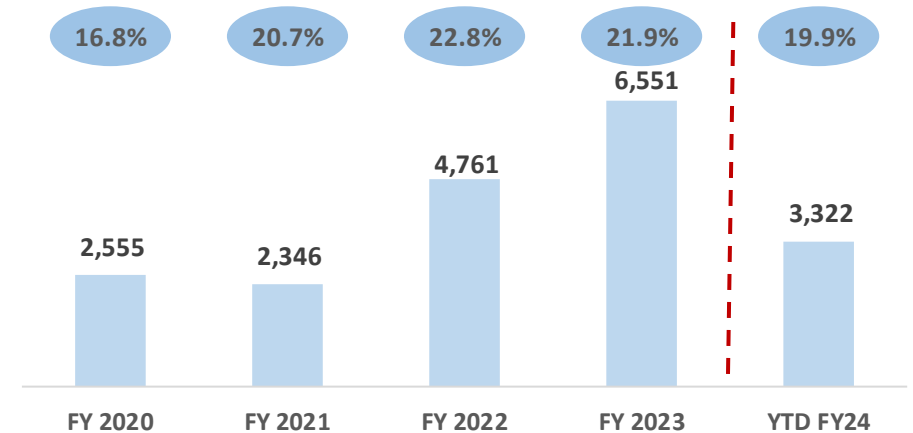
## Operating EBITDA - Annual



## Reported EBITDA - Quarterly

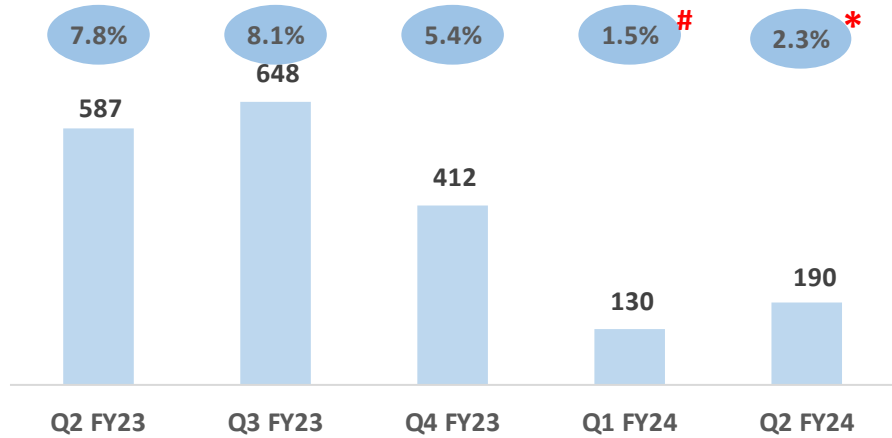


## Reported EBITDA - Annual



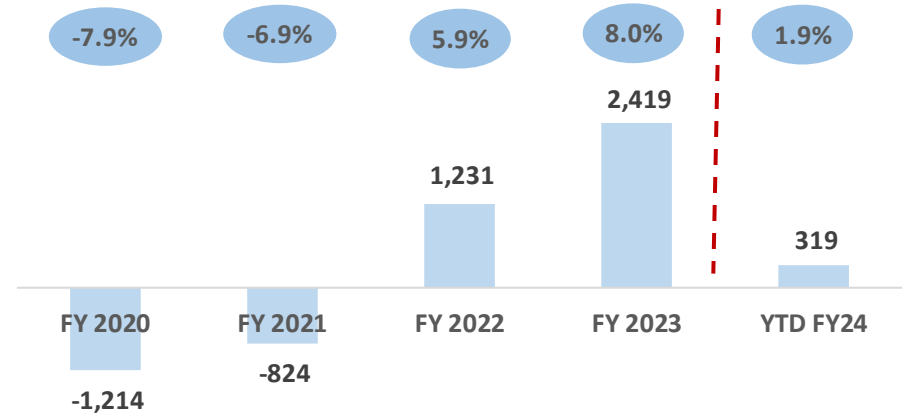
# Profitability – DIL Consolidated

Profit before Tax - Quarterly

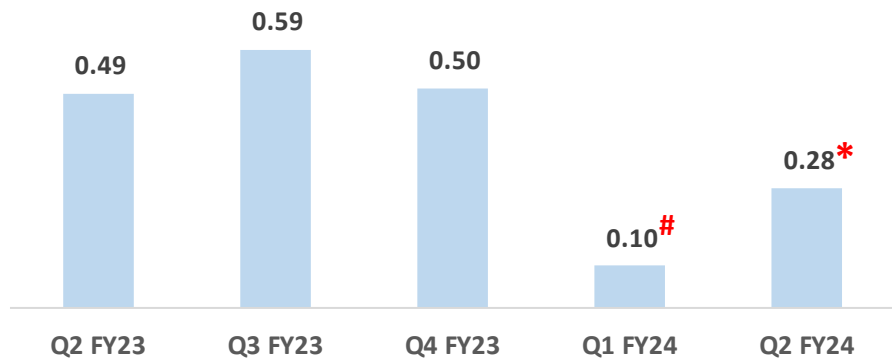


← % →

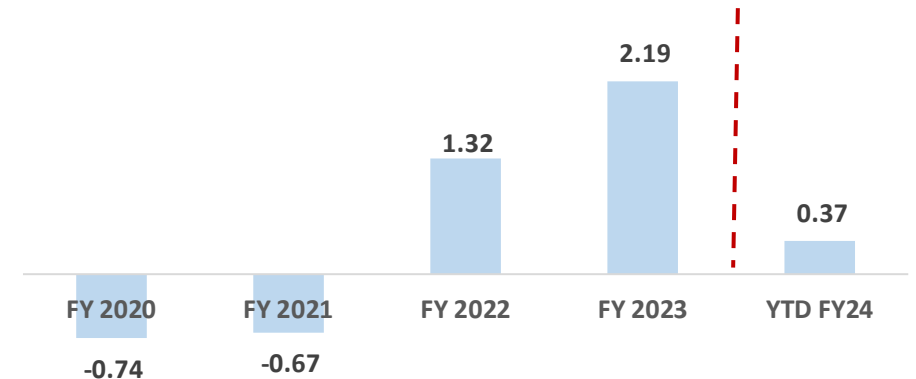
Profit before Tax - Annual



Diluted EPS\* – Quarterly



Diluted EPS\* – Annual



# Normalized PBT – Rs 60 Cr @ 7.1% and EPS - Rs. 0.37

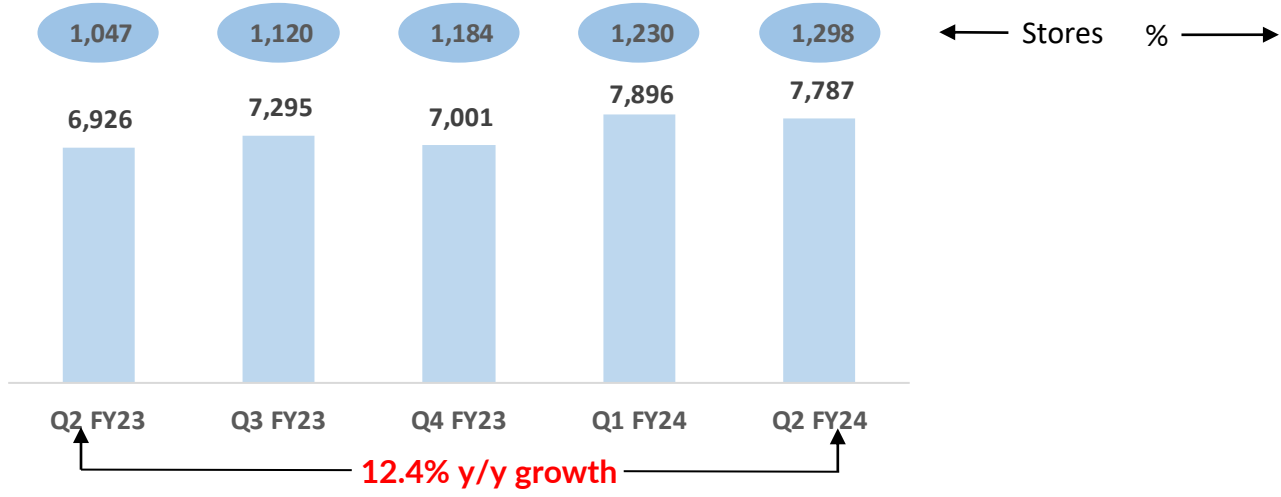
\* Normalized PBT – Rs 33 Cr @ 4.0% and EPS - Rs. 0.39

\* EPS: Earnings per share. (Face value Re 1 per share)

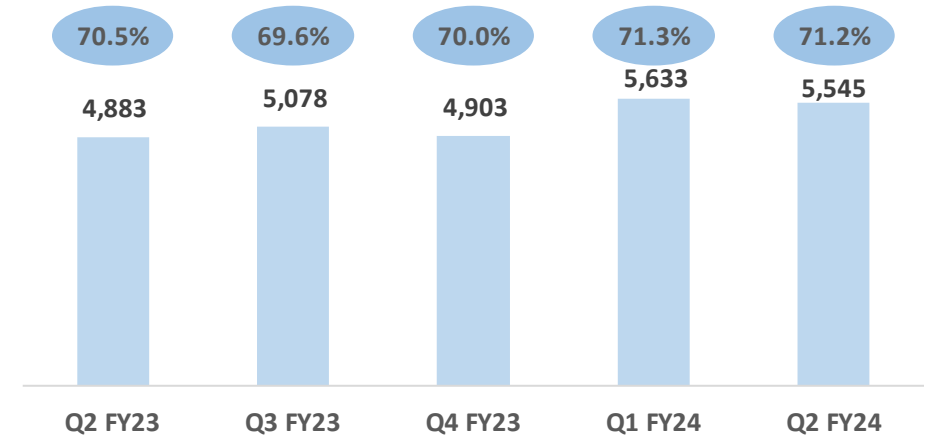
# Performance Trend – DIL India



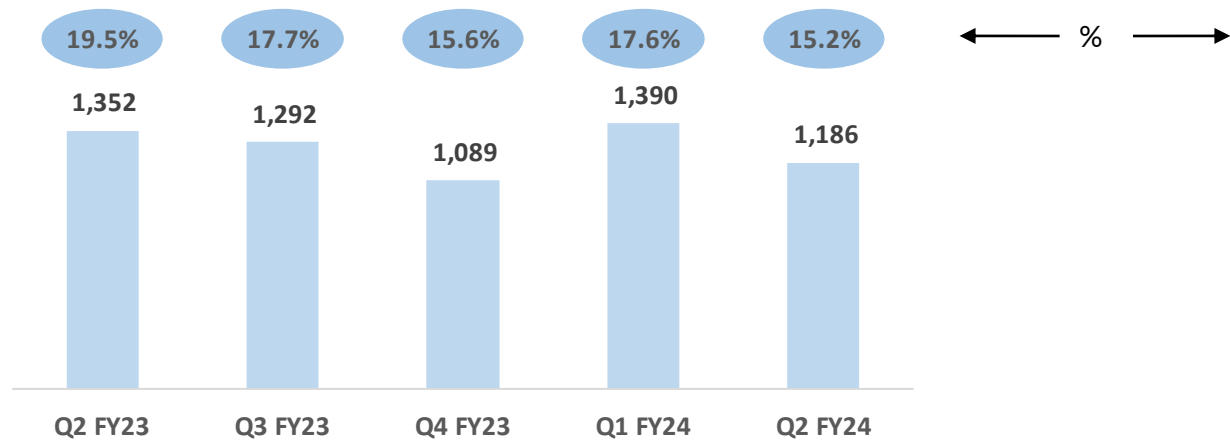
## Revenue from Operations



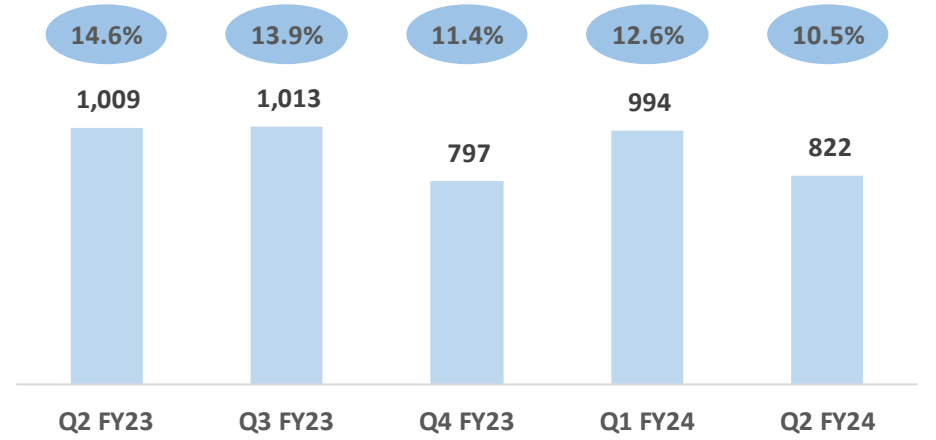
## Gross Margin



## Brand Contribution



## Operating EBITDA



Spicy Zinger

Zinger Pro



NEW

ULTIMATE  
*Chicken*  
BURGERS

Core Brands – KFC – India



This chicken product contains added monosodium glutamate not recommended for infants below 2 months and pregnant women. Product images are illustrative. Delivery available in select restaurants. Price exclusive of taxes. For details refer to online [kfc.co.in/terms-and-conditions](https://kfc.co.in/terms-and-conditions).

# Q2 Net New Stores - 30



Kadappakada, Kollam



Yallagalhali, Bangalore



Janipur, Jammu



Phoenix Guntur, Andhra Pradesh



Pallakal Mall, Kerala



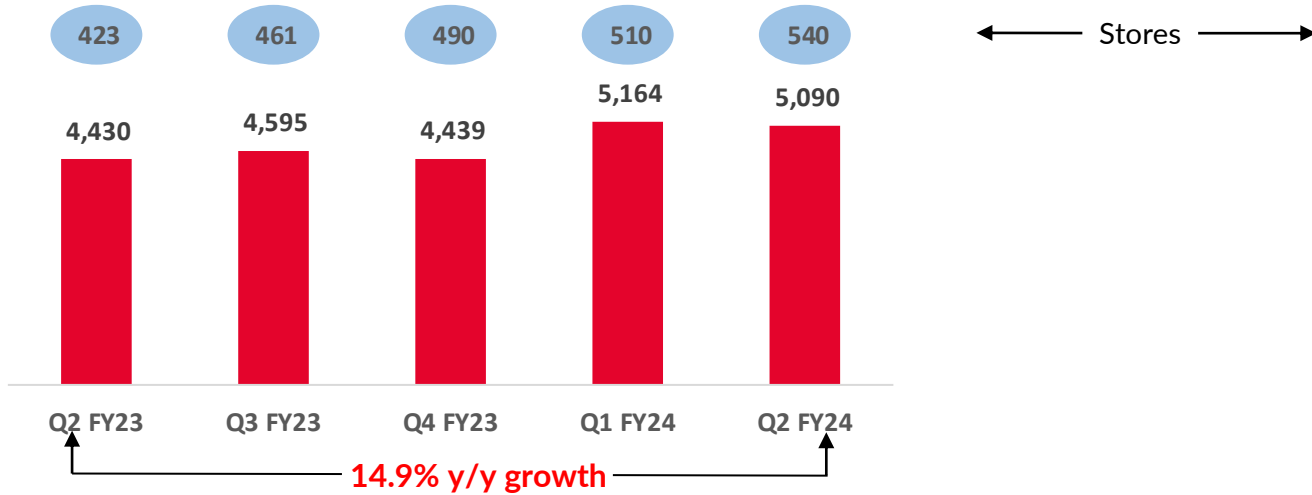
JMD, Gurgaon



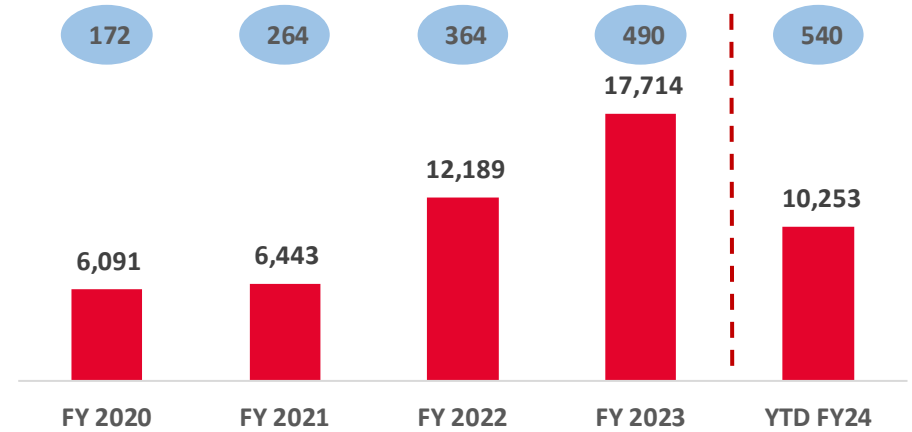
# Business Performance – KFC



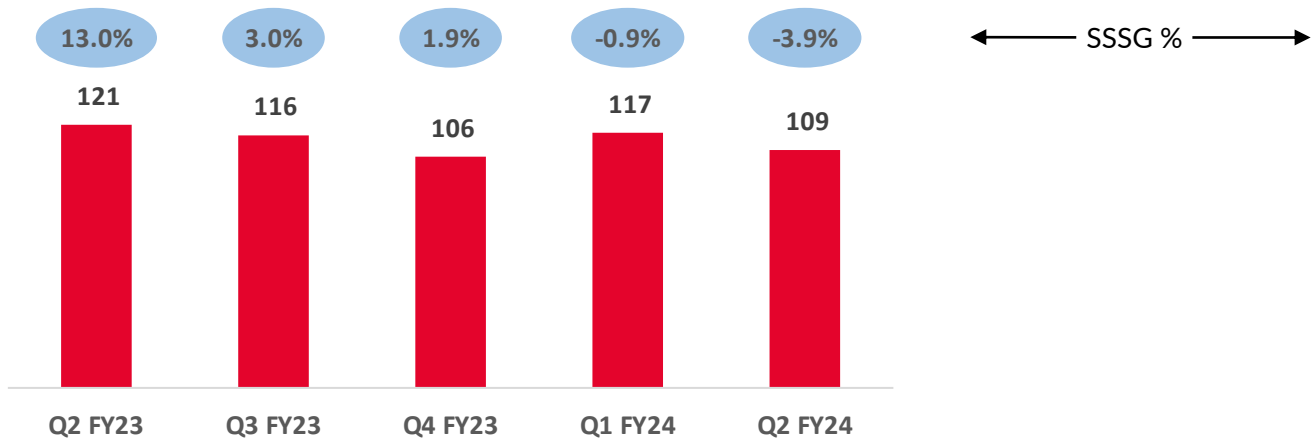
Revenue from Operations - Quarterly



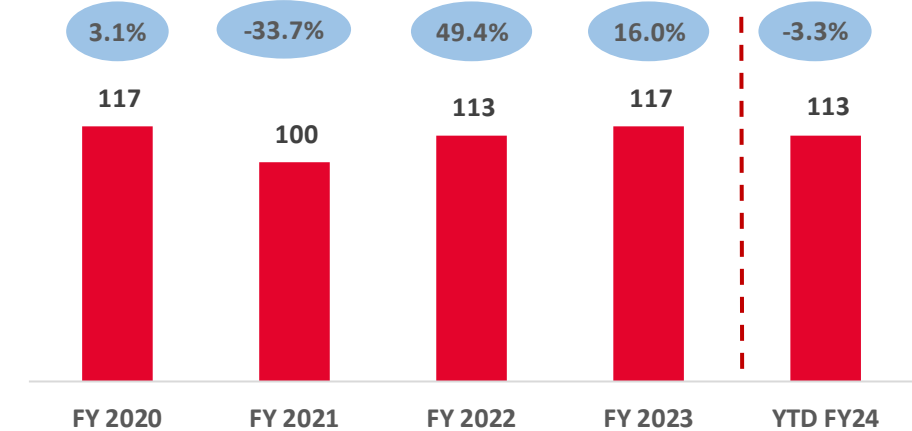
Revenue from Operations - Annual



ADS - Quarterly



ADS - Annual

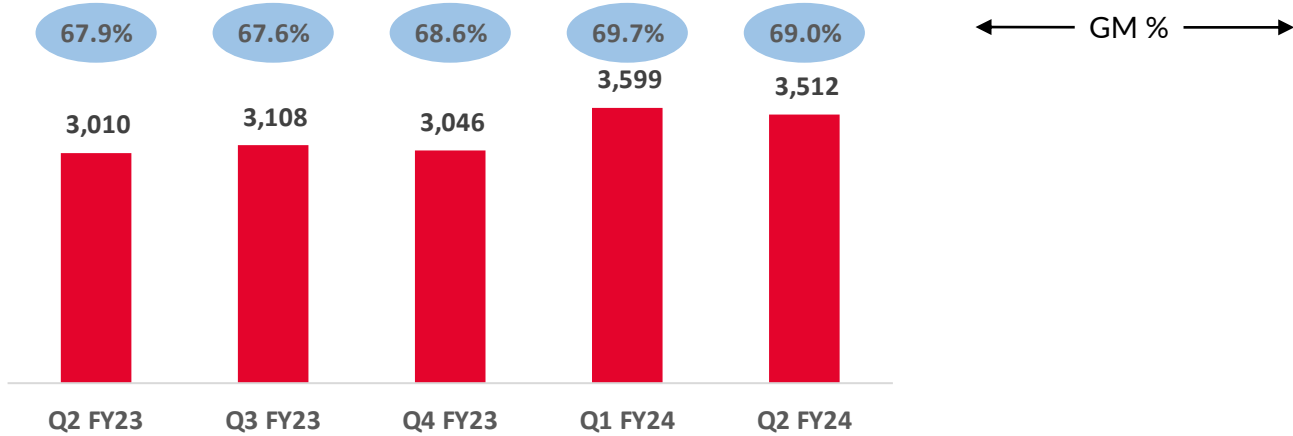


ADS: Average Daily sales in '000

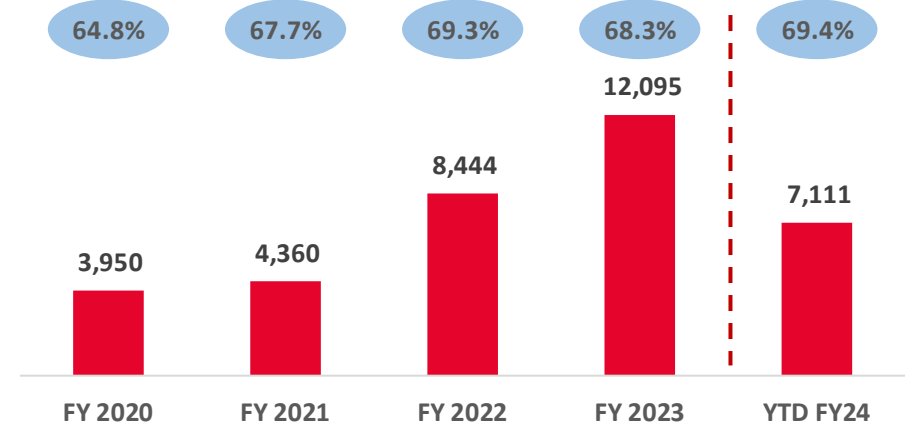
# Financial Performance – KFC



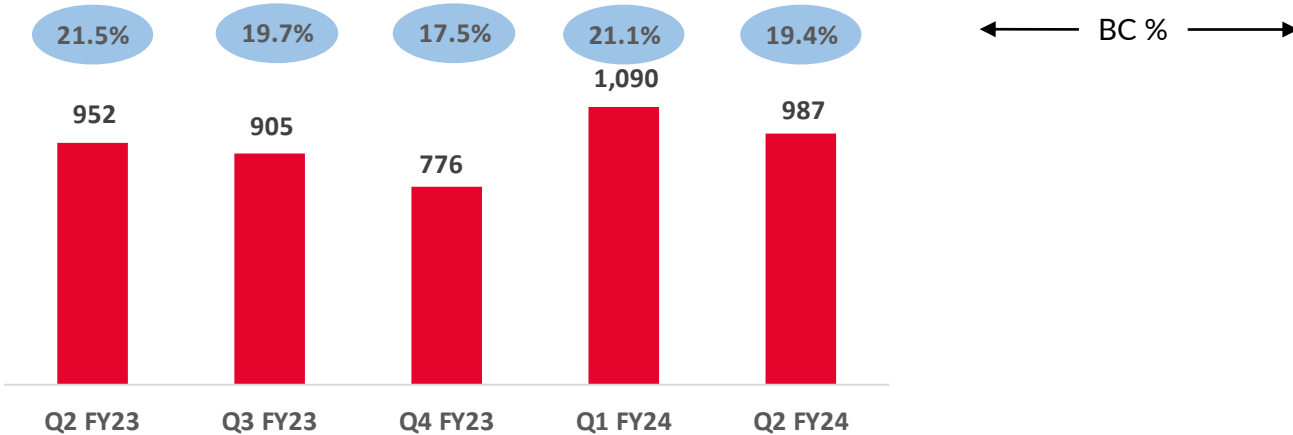
## Gross Margin - Quarterly



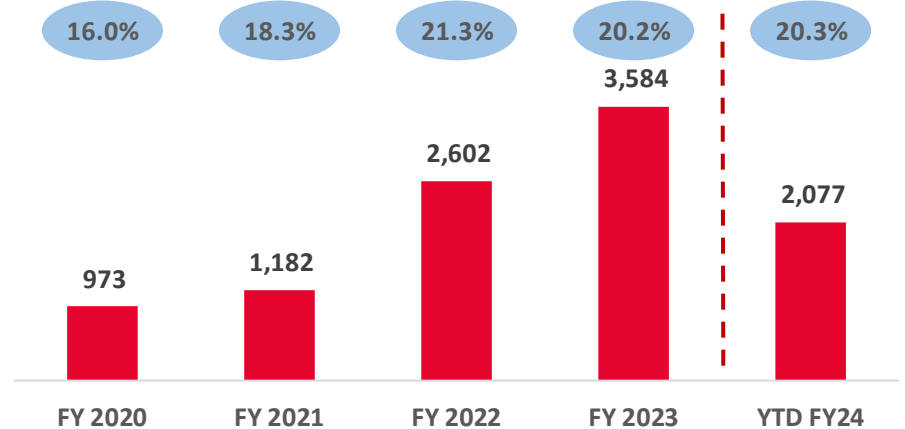
## Gross Margin - Annual



## Brand Contribution - Quarterly



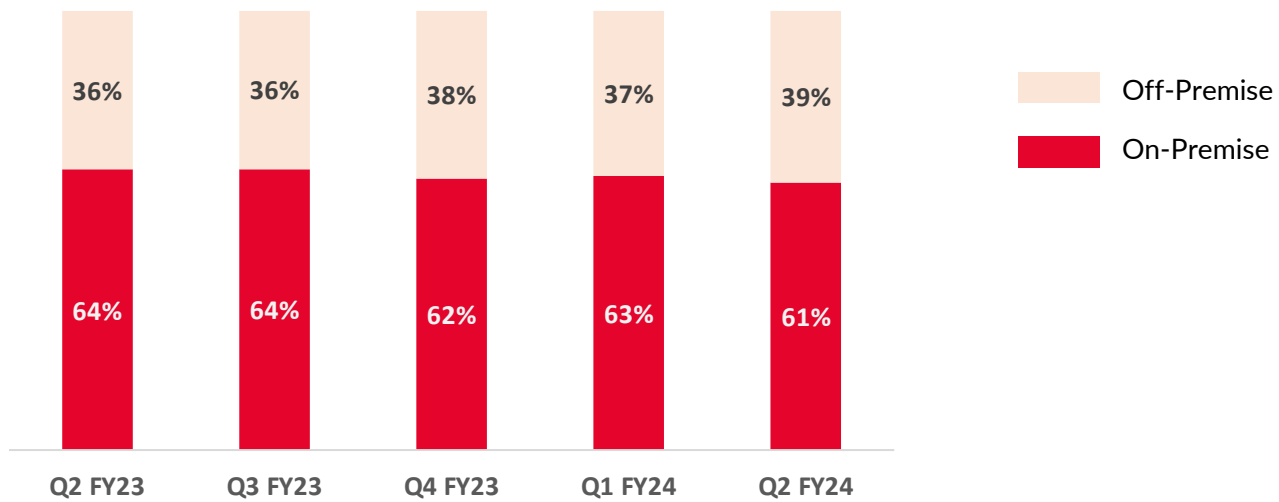
## Brand Contribution - Annual



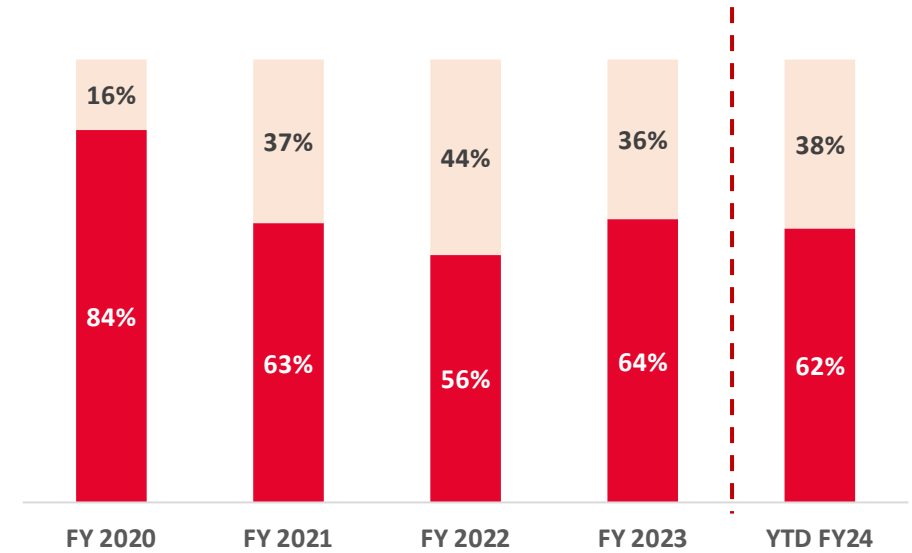
# Channel wise Sales Mix - KFC



KFC Sales Mix - Quarterly



KFC Sales Mix - Annual



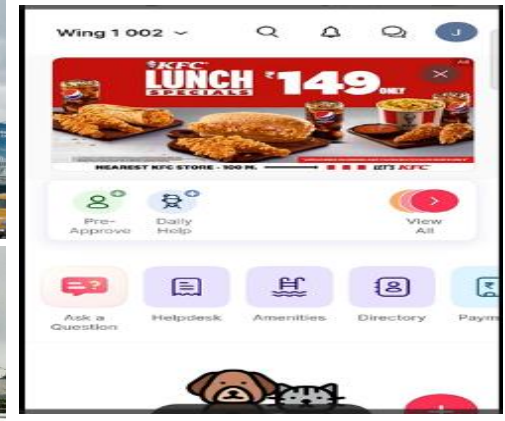
On-Premise = Dine-in, Eat-in or Takeaway  
 Off-Premise = Delivered (either Own or Aggregator)

# KFC Marketing Campaigns



180+ celebrities, influencers, hyperlocal pages and meme pages activated

494M+ Impressions total





**DON'T COOK**

**WEDNESDAY**

**50% OFF\***



**NAWABI MURG MAKHNI**

**MAZEDAR MAKHNI PANEER**

**AWESOME AMERICAN CHEESY**



**Core Brands – Pizza Hut – India**

**TRY 10 NEW PIZZAS**

**WALK-IN | TAKE AWAY**

\*T&Cs Apply. Valid on medium Signature & Supreme range. Prices applicable as per pizza selection by the consumer. Prices may vary basis channel or the store selected. Not valid on airport and Pizza Hut Express stores. All product images are for illustrative purposes only. Prices are exclusive of Govt taxes. Taxes applicable on prices post discount. For more details visit [pizzahut.co.in](http://pizzahut.co.in).

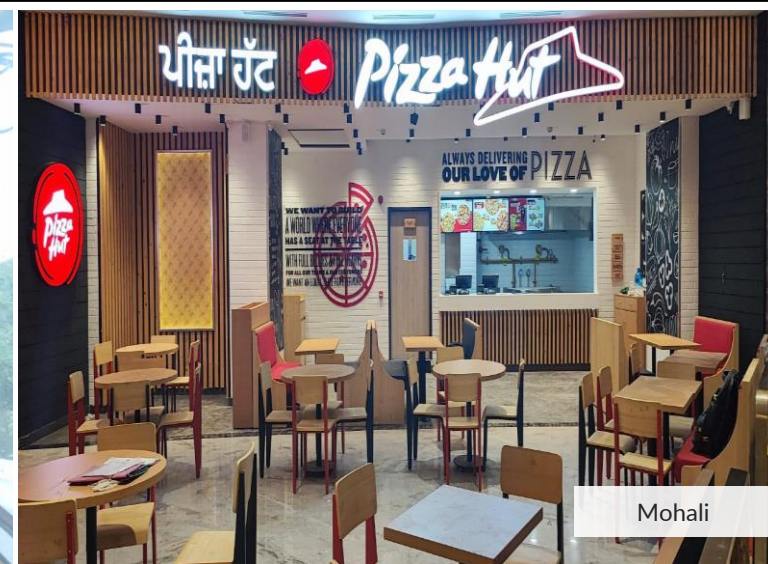
# Q2 Net New Stores - 14



Sarojini Nagar, Delhi



Green Park, Delhi



Mohali



Oasis Mall, Dehradun

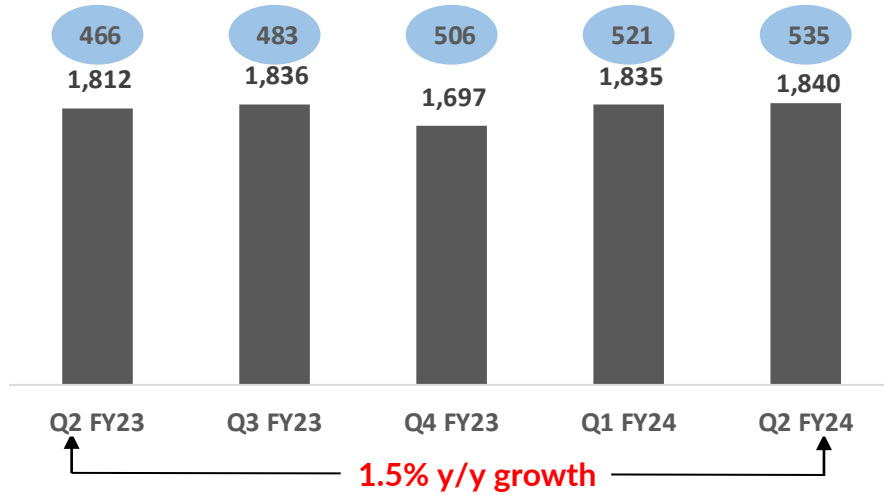


Jagatpura, Jaipur

# Business Performance – PH

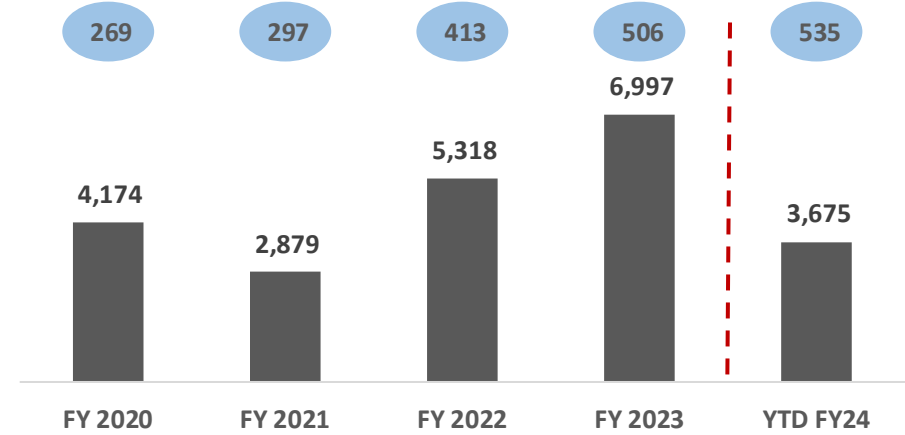


## Revenue from Operations - Quarterly

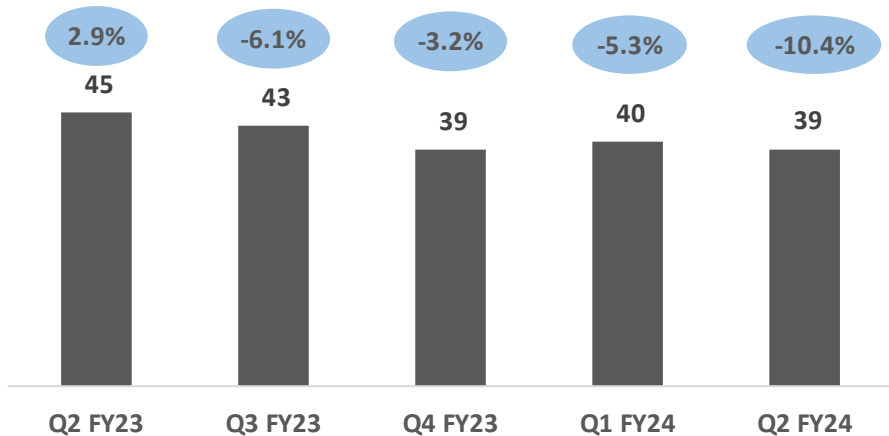


← Stores →

## Revenue from Operations - Annual

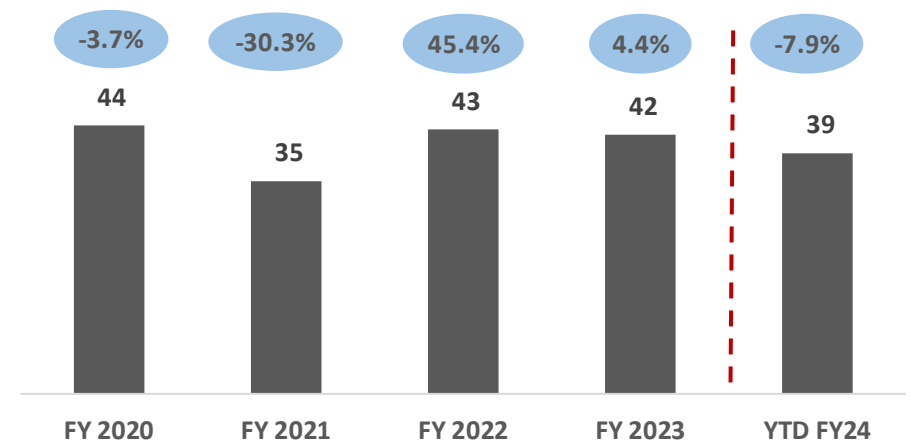


## ADS - Quarterly



← SSSG % →

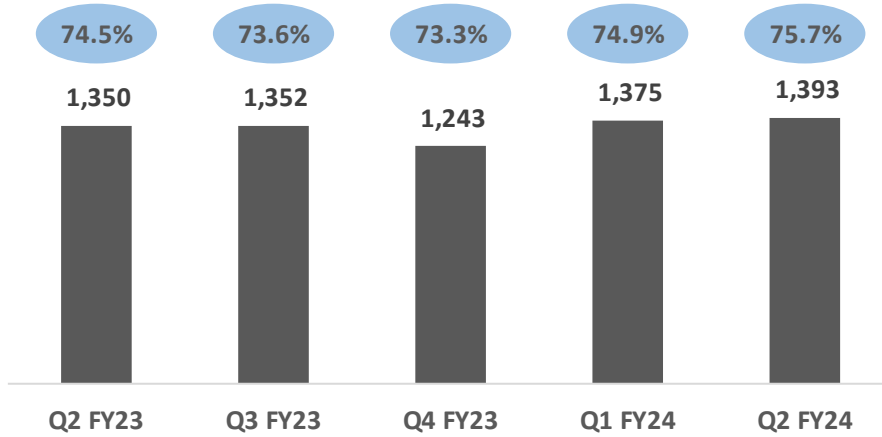
## ADS - Annual



# Financial Performance – PH

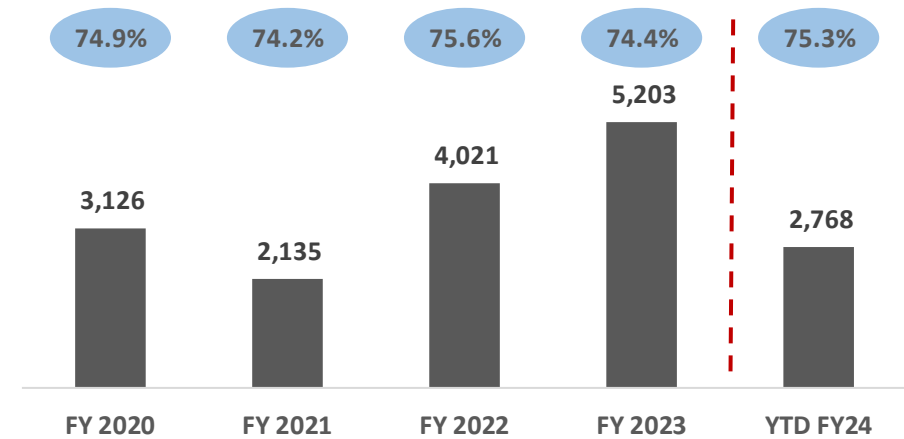


## Gross Margin - Quarterly

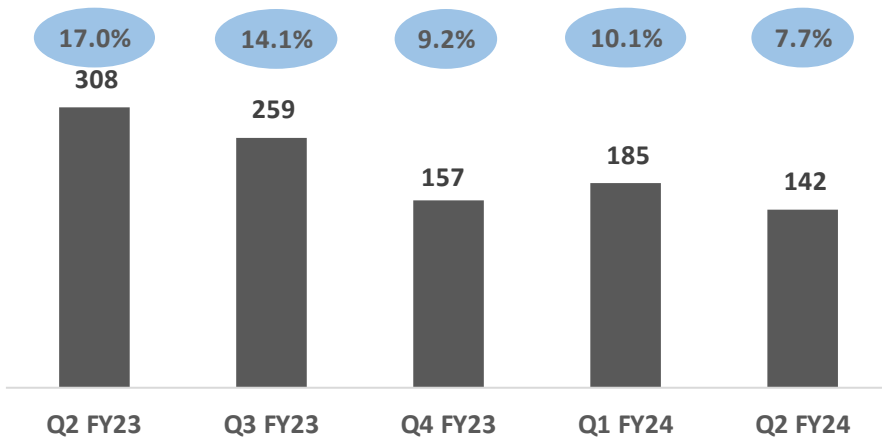


← GM % →

## Gross Margin - Annual

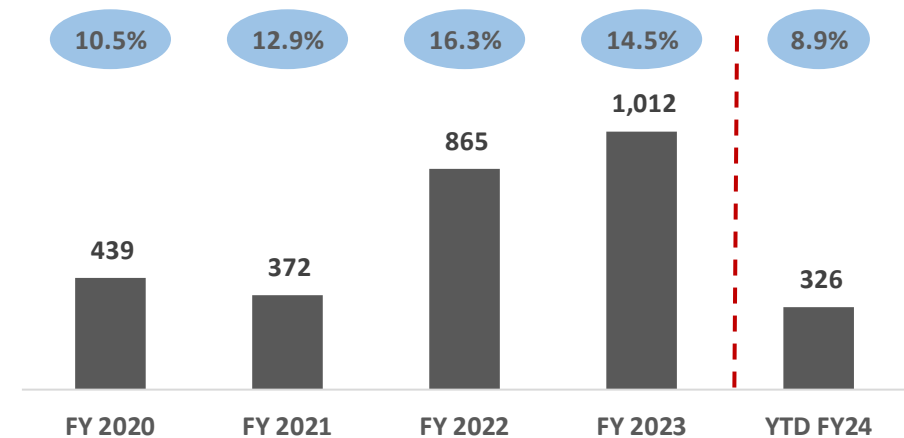


## Brand Contribution - Quarterly



← BC % →

## Brand Contribution - Annual

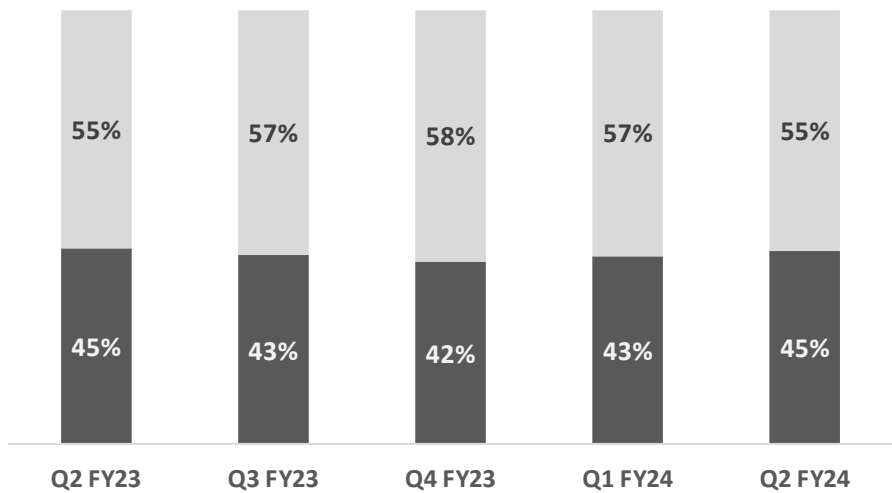




# Channel wise Sales Mix

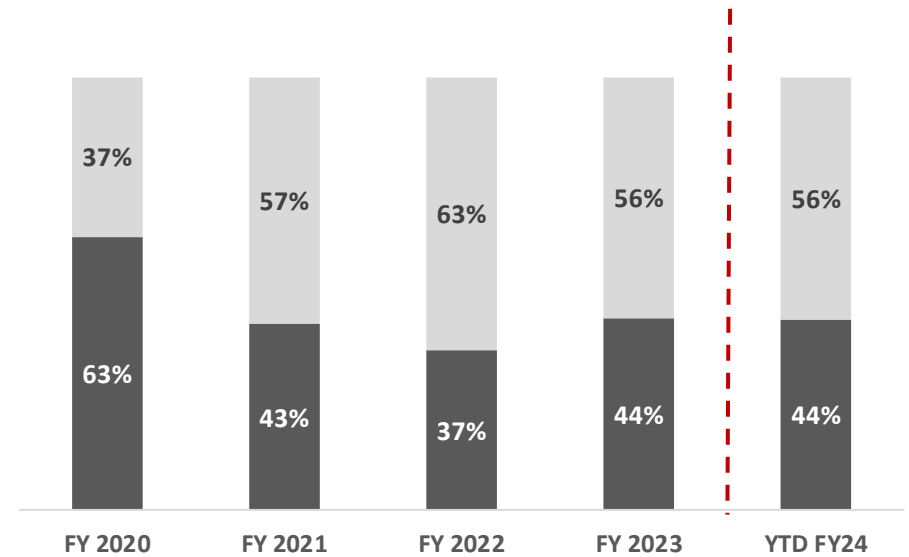


PH Sales Mix - Quarterly



Off-Premise  
 On-Premise

PH Sales Mix - Annual



On-Premise = Dine-in, Eat-in or Takeaway  
 Off-Premise = Delivered (either Own or Aggregator)

# New Initiatives



## PAN INDIA TV - 1 PLUS 1 WITH FREE PEPSI

**YOUR MOOD YOUR PIZZA**

**INTRODUCING 10 NEW PIZZAS**

**2 PERSONAL PIZZAS STARTING AT ₹299**

**2 PEPSI FREE**

**MAZEDAR MASHIN PANEER**

**AWESOME AMERICAN CHEESY**

**SIZZLING SCHEZWAN MEATBALL**

Download our app or visit [pizzahut.co.in](http://pizzahut.co.in) | **ORDER ONLINE | DINE-IN**

\*T&Cs apply. Prices applicable as per pizza selection by the consumer. Prices may vary basis the channel dine-in, delivery, takeaway or the store selected. Offer is not valid at airports and Pizza Hut Express stores. All product images are for illustrative purpose only. Actual products may vary. Prices are exclusive of Govt taxes. Taxes applicable on prices post discount. Pizza Hut reserves the right to change, modify, withdraw the offer at any point in time without any prior notice. For more details visit [pizzahut.co.in](http://pizzahut.co.in)

## YOUTUBE NON-SKIPPABLE VIDEOS

Delhi

Bangalore Hyderabad

- Duration - 4 weeks
- 17Mn+ Video Views
- 5Mn+ Reach
- Frequency of 4

YouTube Non-Skippable Videos | Go-Live : 5<sup>th</sup> Jul

**BFF'S WEEKEND BASH**

**FREE MARGHERITA**

CODE: FREEPIZZA

\*T&Cs Apply ON MINIMUM ORDER VALUE OF ₹249\*

**FEAST OF AUGUST**

**FREEDOM TO SAVOUR**

**FREE MARGHERITA**

CODE: FREEPIZZA

\*T&Cs Apply ON MINIMUM ORDER VALUE OF ₹249\*

**FEAST OF AUGUST**

**FREE CLASSIC BREAD STIX!**

CODE: FREECBS

\*T&Cs Apply ON MINIMUM ORDER VALUE OF ₹199\*

Performance campaign: FREE products & coupons on OLO across month (More Details will be shared during the Month)

### YouTube Videos | Go-Live : 1<sup>st</sup> Aug

**Wowza!!!**

\*T&Cs Apply. All product images are for illustrative purposes only. Prices are exclusive of Govt taxes. Taxes applicable on prices post discount. For more details visit [pizzahut.co.in](http://pizzahut.co.in)

Top 7 Metros

18Mn+ Video Views  
6Mn+ Reach

### JIO /HOTSTAR/SONYLIV | Go-Live : 1<sup>st</sup> Aug

**Inspector Avinash**

\*T&Cs Apply. All product images are for illustrative purposes only. Prices are exclusive of Govt taxes. Taxes applicable on prices post discount. For more details visit [pizzahut.co.in](http://pizzahut.co.in)

Ahead of Disney+ & India Launch, Hotstar Rebranded to Disney+ Hotstar | Entertainment News

14Mn+ Video Views  
5.5Mn+ Reach



**DON'T COOK WEDNESDAY 50% OFF**

ON SIGNATURE & SUPREME MEDIUM PIZZAS

**WALK-IN | TAKE AWAY**

**10 NEW PIZZAS**

\*T&Cs Apply. All product images are for illustrative purposes only. Prices are exclusive of Govt taxes. Taxes applicable on prices post discount. For more details visit [pizzahut.co.in](http://pizzahut.co.in)



 **Core Brands – Costa Coffee – India**

# Q2 Net New Stores 23



Elan Town Centre, Gurgaon



Janakpuri, Delhi



Marengo Asia Hospital, Gurgaon



Film City, Noida



SDA Market, Delhi

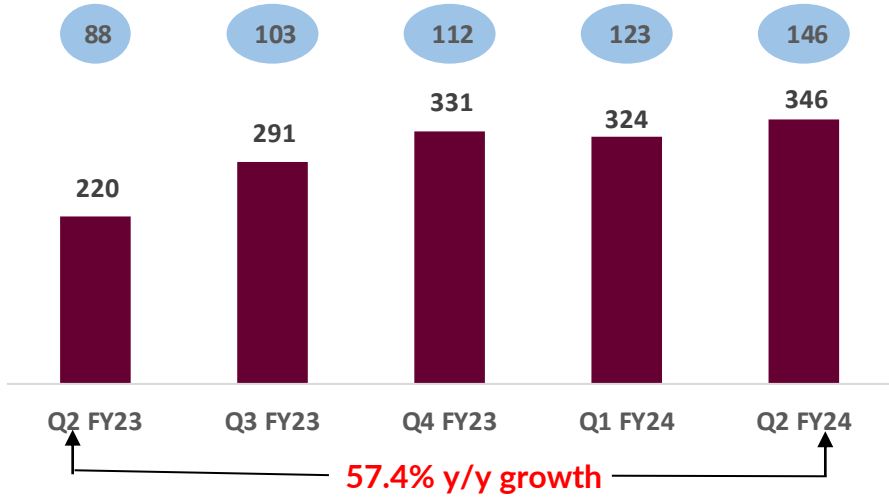


Jammu AIRPORT, Jammu

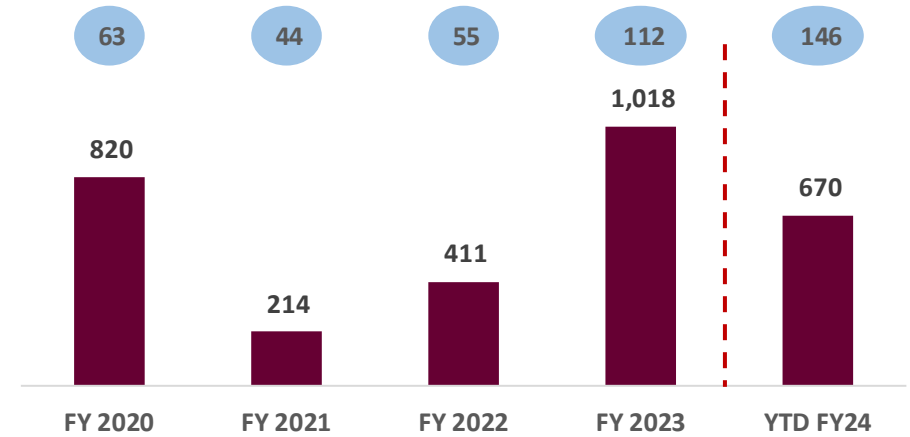
# Business Performance – Costa



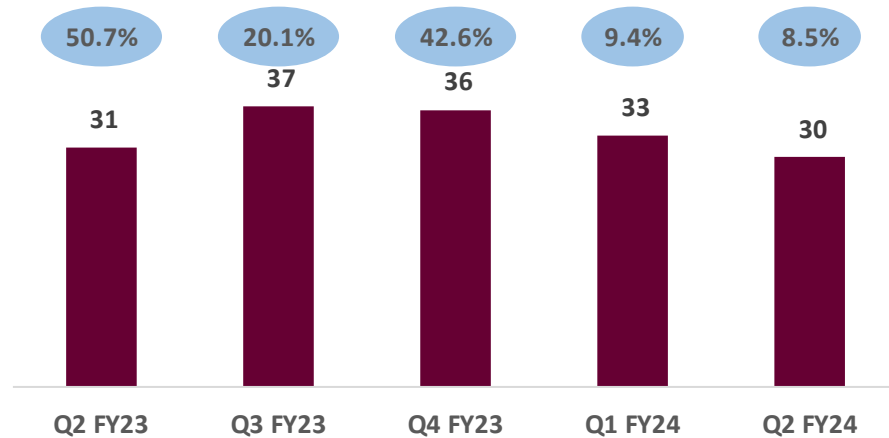
Revenue from Operations - Quarterly



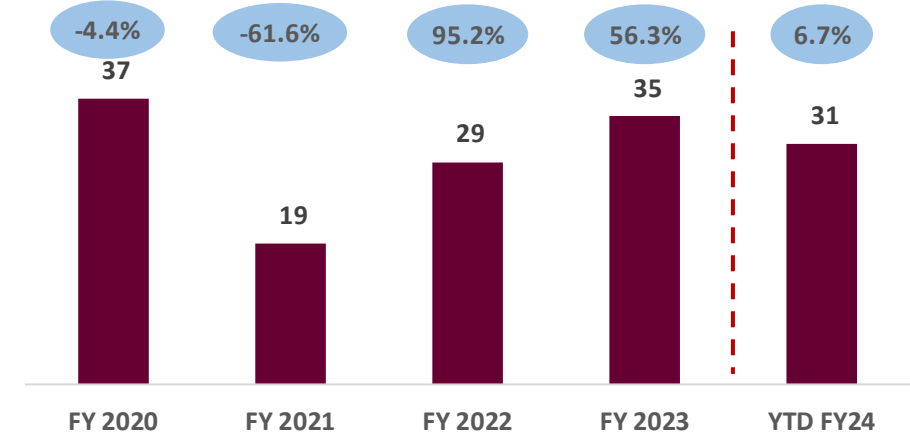
Revenue from Operations - Annual



ADS - Quarterly



ADS - Annual

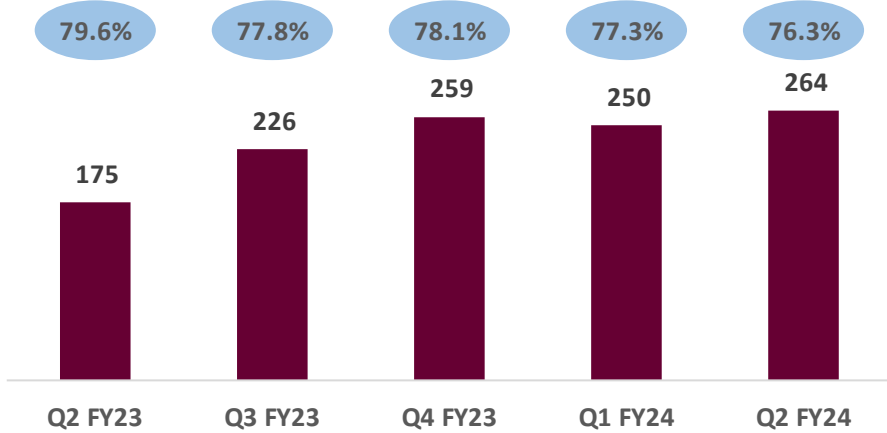


ADS: Average Daily sales in '000

# Financial Performance – Costa

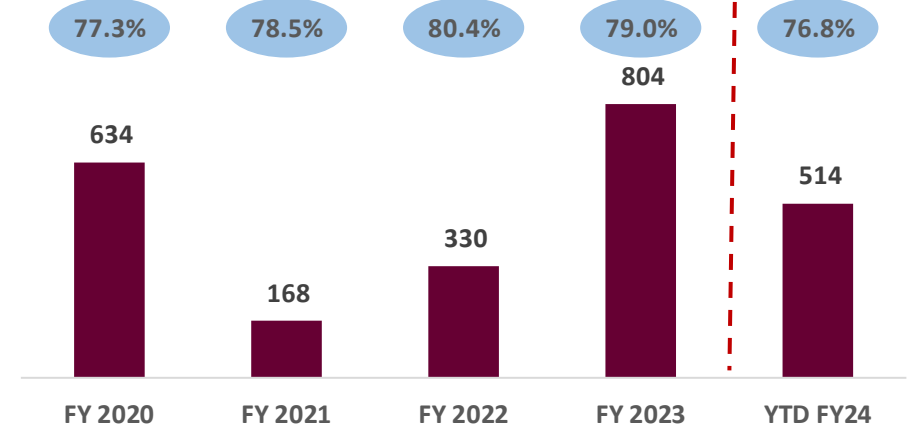


Gross Margin - Quarterly

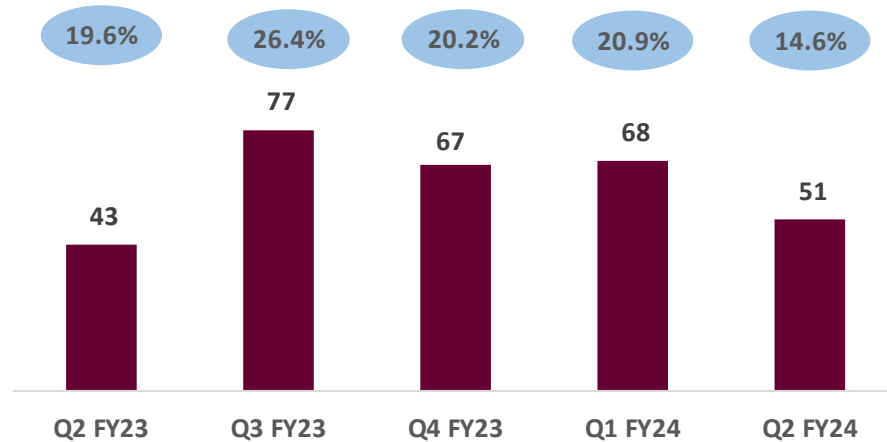


← GM % →

Gross Margin - Annual

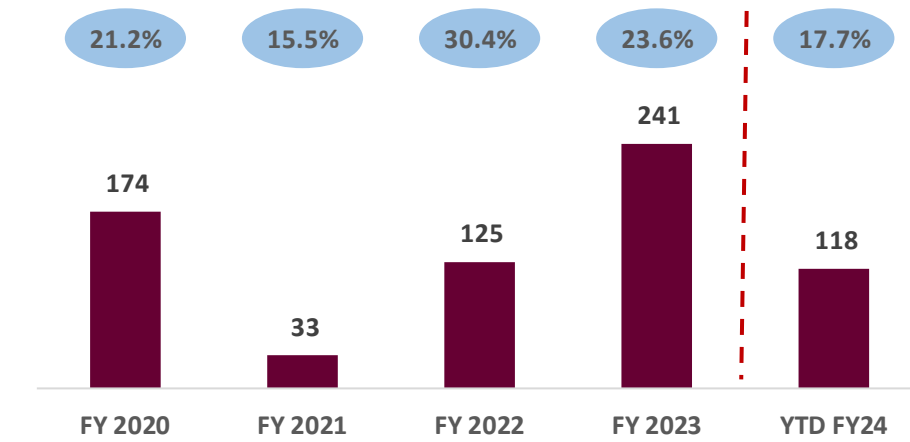


Brand Contribution - Quarterly



← BC % →

Brand Contribution - Annual



# Marketing Initiatives



**Nigeria**  
38 Stores



**Nepal**  
22 Stores



	Q2 FY23	Q3 FY23	Q4 FY23	Q1 FY24	Q2 FY24	FY 22	FY23
Exit Stores	49	57	59	60	60	46	59
Revenue from Operations (INR Mn)	559	622	555	580	416	1,902	2,271
ADS (INR '000')	134	134	110	111	79	132	127





# Summary Financials



# Consolidated Profit & Loss Statement



Particulars (Rs. Million)	Q2'FY23	Q1' FY24	Q2' FY24	FY23	H1 FY24
Revenue from Operations	7,474	8,466	8,195	29,977	16,661
Other Income	45	68	66	326	134
<b>Total Income</b>	<b>7,519</b>	<b>8,535</b>	<b>8,260</b>	<b>30,303</b>	<b>16,795</b>
Raw Material Cost	2,229	2,468	2,393	8,986	4,861
<b>Gross Profit</b>	<b>5,246</b>	<b>5,998</b>	<b>5,802</b>	<b>20,991</b>	<b>11,800</b>
<i>Gross Margin</i>	<i>70.2%</i>	<i>70.8%</i>	<i>70.8%</i>	<i>70.0%</i>	<i>70.8%</i>
Employee benefits expense	881	1118	1109	3,452	2227
Other expenses	2,710	3,146	3,105	10,988	6,250
<b>Total Expenses</b>	<b>3,591</b>	<b>4,264</b>	<b>4,214</b>	<b>14,440</b>	<b>8,478</b>
<b>EBITDA</b>	<b>1,655</b>	<b>1,734</b>	<b>1,588</b>	<b>6,551</b>	<b>3,322</b>
<i>EBITDA Margin</i>	<i>22.1%</i>	<i>20.5%</i>	<i>19.4%</i>	<i>21.9%</i>	<i>19.9%</i>
Finance Costs	348	404	417	1,475	820
Depreciation & Amortization Expense	660	796	863	2,788	1659
Impairment	-9	0	44	-5	44
Exceptional (Gain)/ Loss	113	473	140	200	613
<b>Profit before Tax (PBT)</b>	<b>588</b>	<b>130</b>	<b>190</b>	<b>2,419</b>	<b>319</b>
Tax Expense	19	146	-168	-206	-23
<b>Profit after Tax (PAT)</b>	<b>568</b>	<b>-16</b>	<b>358</b>	<b>2,625</b>	<b>342</b>

# Consolidated Balance Sheet




Particulars (Rs. Million)	30-Sep-22	31-Mar-23	30-Sep-23	Particulars (Rs. Million)	30-Sep-22	31-Mar-23	30-Sep-23
Equity Share Capital	1,205	1,205	1,206	(a) Property, plant and equipment	7,769	9,470	10,286
Other equity	7,036	8,499	9,149	(b) Capital work-in-progress	100	153	165
Non-controlling Interest	-68	-62	-126	(c) Right-of-use assets	10,287	12,258	13,142
<b>Total Equity</b>	<b>8,172</b>	<b>9,642</b>	<b>10,229</b>	(d) Investment properties	354	353	320
(a) Financial liabilities				(e) Goodwill	644	644	505
(i) Borrowings	499	767	-	(f) Other intangible assets	1,482	1,542	1,464
(ii) Lease liabilities	11,802	13,874	14,960	(h) Financial assets			
(iii) Other financial liabilities	41	46	44	(ii) Other financial assets	687	791	835
(b) Provisions	176	179	176	(i) Deferred tax assets (net)	635	963	1,160
(c) Other non-current liabilities	9	23	8	(j) Income tax assets (net)	159	390	309
<b>Total Non-Current Liabilities</b>	<b>12,526</b>	<b>14,889</b>	<b>15,188</b>	(k) Other non-current assets	478	223	210
(a) Financial liabilities				<b>Total Non-Current Assets</b>	<b>22,596</b>	<b>26,787</b>	<b>28,396</b>
(i) Borrowings	874	7	799	(a) Inventories	1,201	1,290	1,084
(ii) Lease liabilities	944	1,001	1,073	(b) Financial assets			
(iii) Trade payables				(i) Trade receivables	259	289	379
(a) total outstanding dues of MSME	407	227	153	(ii) Cash and cash equivalents	299	626	298
(b) total outstanding dues of creditors other than MSME	1,946	2,192	2,382	(iii) Bank balances other than cash and cash equivalents	22	226	234
(iv) Other financial liabilities	771	1,230	1,050	(iv) Other financial assets	1,309	259	436
(b) Other current liabilities	251	523	312	(c) Other current assets	342	409	472
(c) Provisions	104	98	105				
(d) Current tax liabilities (net)	32	77	9				
<b>Total Current Liabilities</b>	<b>5,330</b>	<b>5,355</b>	<b>5,883</b>	<b>Total Current Assets</b>	<b>3,433</b>	<b>3,099</b>	<b>2,904</b>
<b>Total Liabilities</b>	<b>17,857</b>	<b>20,243</b>	<b>21,071</b>	<b>Total Assets</b>	<b>26,029</b>	<b>29,885</b>	<b>31,300</b>
<b>Total Equity and Liabilities</b>	<b>26,029</b>	<b>29,885</b>	<b>31,300</b>				

## Devyani International's Q2 FY24 Conference Call on Tuesday, November 07, 2023 at 4:00 PM IST

Devyani International Limited (DIL), a multi-dimensional comprehensive QSR player in India, will host a conference call for investors and analysts on Tuesday, November 07, 2023 at 4:00 PM IST to discuss its results and developments for the quarter ended September 30, 2023. The results will be announced earlier the same day.

The senior management of the Company will be present to address the call.

### Details of the conference call are as follows:

Timing	:	Tuesday, November 07, 2023 at 4:00 PM IST
Conference Dial-In Primary Number	:	+91 22 6280 1141 / +91 22 7115 8042
Toll Free Numbers	:	
Hong Kong Local Access Number	:	800 964 448
Singapore Local Access Number	:	800 101 2045
UK Local Access Number	:	0 808 101 1573
USA Local Access Number	:	1 866 746 2133
Pre-Registration	:	To enable participants to connect to the conference call without having to wait for an operator, please register at the link below:  <a href="#">Click here to ExpressJoin the Call</a>

# About Us



Devyani International Limited (DIL) is the largest franchisee of Yum Brands in India and is among the largest operators of chain quick service restaurants (QSR) in India, on a non-exclusive basis, and operates 1,358 stores across more than 244 cities in India, Nigeria and Nepal, as of September 30, 2023. In addition, DIL is a franchisee for the Costa Coffee brand and stores in India.

Yum! Brands Inc. operates brands such as KFC, Pizza Hut and Taco Bell brands and has presence globally with more than 54,000 restaurants in over 155 countries.

Founded in London by Italian brothers Sergio and Bruno Costa in 1971, Costa Coffee is present in 41 countries around the world, with over 2,800+ coffee shops in the UK&I and 1,100+ globally.

**Please visit [www.dil-rjcorp.com](http://www.dil-rjcorp.com) for more information. You may also reach out to:**

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## Safe Harbor

*Certain statements that may be made or discussed at the conference call may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, litigation, labour relations etc. Actual results might differ substantially from those expressed or implied. Devyani International will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.*



**DEVYANI**  
INTERNATIONAL LIMITED



***Thank You!***

