

Date: November 02, 2021

To,

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street Mumbai - 400001, India

To,

National Stock Exchange of India Limited
Exchange Plaza, C-1 Block G Sandra Kurla Complex,
Bandra (E) Mumbai - 400051, India

Sub: Investor Presentation

Dear Sir/ Madam,

With reference to the listing compliances, We hereby submit Investor Presentation of Easy Trip Planners Limited.

The aforesaid information will also be hosted on the website of the Company at www.easemytrip.com

You are requested to take the aforesaid on record

Thanking you

Yours faithfully,
For EASY TRIP PLANNERS LIMITED



Priyanka Tiwari
Company Secretary and Compliance Officer
Membership No: A50412

Easy Trip Planners Limited

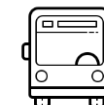
Registered Office :Building No 223, Patparganj Industrial Area, Patparganj, New Delhi, Delhi 110092

Phone : +91 - 11 - 43030303, 43131313 E-mail : support@easemytrip.com Web : www.EaseMyTrip.com | CIN No. L63090DL2008PLC17904






EaseMyTrip.com



Q2 FY22 Investor Presentation

November 2021

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Easy Trip Planners Limited (the “Company”) popularly know as “Ease My Trip”, have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the Company’s ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cashflows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

All Maps used in the Presentation are not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Key Performance Metrix for Q2 & H1FY22



The **2nd Largest** Online Travel Platform
Serving more than **11 Mn** Happy Customers

Q2 FY22

Gross Booking Revenue (GBR)
Rs. 895 Crs
+164% YoY

Adjusted Revenue
Rs. 101 Crs
+291% YoY

Air Segment Booking*
18.63 lacs
+153%YoY

Profit After Tax (PAT)
Rs. 27 Crs
+330% YoY

Gross Booking Revenue (GBR)
Rs. 1,252 Crs
+186% YoY

Adjusted Revenue
Rs. 150 Crs
+312% YoY

Air Segment Booking*
25.80 lacs
+189% YoY

Profit After Tax (PAT)
Rs. 42 Crs
+396% YoY

H1 FY22

*Air Segments net of Cancellations

Our Strength lies in our B2C business



92.3%
GMV comes from B2C business

88.8%
Transactions done by B2C customers

86%
of our Customers never stop using us

Customers Testimony

Shubhankar Banerjee – 10th October 2021
This is a very good application to book flights tickets and hotels at **cheaper rates** from other Apps

Mohsin Furkh – 30th September 2021
Whenever I had to book a ticket, nothing comes in my except easemytrip and the **customer service** they provide is very nice. 5/5 for there service

Raman Ranjan – 8th October 2021
Best app and best company to provide good services. **Hassle free** travel booking and customer service experience. Good work team

Satyam Yadav – 17th October 2021
Very useful app, saved a lot of money with **Zero Convenience Fees** or other coupons

Live to Travel – 4th January 2021
As the name suggests it is a really very easy to book your travel bookings, they provide **24/7 support**, and also in the recent pandemic they have extended their support of **free cancellations on flights and hotel bookings**

Nitesh Gupta, VP Holidays – Joined as Fresher, 11 years with EMT
Every day brings in a new set of learning and that is what I love about EaseMyTrip. The work culture and ethics are other things that are truly inspirational for me.

Sunil Arora, VP Operations – Joined as Fresher, 13 years with EMT
My role is to serve customers efficiently and keep the NPS score above 65. I feel blessed to have grown my career with EMT.

Sonal Arora, Team Leader, Tech Support – Joined as Fresher, 11 years with EMT
My team ensures 100% customer friendly and glitch free experience for our users while booking flights is just two clicks

Sumit Mahajan, AVP Technology – Joined as Fresher, 10 years with EMT
Our aim is to make technical advancement that consistently adds value to out users in terms of the experience. EMT truly recognizes team efforts

Ashish Malhotra, AVP Audit – Joined as Fresher, 13 years with EMT
My team ensures that all cancellations and refunds are handled smoothly, started as a fresher & now running team of 13 people

Employee Testimony

Strong & Sustainable Demand for Tourism Industry

Particulars (Rs. in Mn)	Q2FY22		Q2FY21		Q1FY22		H1FY22		H1FY21	
Gross Booking Revenue (GBR)	8,950.9		3,392.9		3,567.1		12,518.1		4,380.3	
Revenue/Income	Amount	% of GBR	Amount	% of GBR	Amount	% of GBR	Amount	% of GBR	Amount	% of GBR
A. Revenue from Operation (as per financials)	436.9	4.9%	99.5	2.9%	187.0	5.2%	623.9	5.0%	135.0	3.1%
B. Discounts to customers	442.3	4.9%	66.7	2.0%	176.6	4.9%	618.9	4.9%	84.5	1.9%
C. Other Income (claims written back)	129.5	1.4%	92.0	2.7%	126.1	3.5%	255.6	2.0%	144.4	3.3%
Adjusted Revenue (A + B + C)	1008.8	11.3%	258.2	7.6%	489.7	13.7%	1498.5	12.0%	363.9	8.3%
Other Income (Finance + Non Operating)	31.4		31.4		34.4		65.8		63.6	
Adjusted Income	1040.2	11.6%	289.6	8.5%	524.1	14.7%	1564.2	12.5%	427.5	9.8%
Total Expense										
Discounts to customers	442.3	4.9%	66.7	2.0%	176.6	4.9%	618.9	4.9%	84.5	1.9%
Employee Expenses	50.3	0.6%	49.8	1.5%	46.1	1.3%	96.4	0.8%	97.5	2.2%
Marketing & Sales Promotion	83.0	0.9%	27.3	0.8%	27.6	0.8%	110.6	0.9%	45.7	1.0%
Payment Gateway Charges	58.7	0.7%	23.3	0.7%	27.9	0.8%	86.6	0.7%	30.9	0.7%
Other Expenses	36.9	0.4%	27.1	0.8%	33.7	0.9%	70.6	0.6%	36.3	0.8%
Finance Cost	2.8	0.0%	5.2	0.2%	1.4	0.0%	4.2	0.0%	5.4	0.1%
Depreciation	2.2	0.0%	1.6	0.0%	2.2	0.1%	4.4	0.0%	3.2	0.1%
Total Expense	676.3	7.6%	200.9	5.9%	315.4	8.8%	991.7	7.9%	303.6	6.9%
PBT	363.8	4.1%	88.7	2.6%	208.7	5.9%	572.5	4.6%	123.9	2.8%
Tax	92.5		27.1		54.4		147.0		37.3	
Other Comprehensive Income	0.1		1.5		-4.4		-4.3		-1.7	
PAT	271.4	3.0%	63.1	1.9%	149.8	4.2%	421.2	3.4%	84.9	1.9%

Recent milestones achieved by EaseMyTrip

• Acquisition of Traviate

- The first-ever acquisition; will add a new revenue stream and enable EaseMyTrip to do B2B hotel and holiday transactions.
- A 100% technology-driven platform, Traviate lists more than 1.2 million hotels and has enabled more than 2 Lakh transactions to date.

• International Expansion

- Expanded our international presence to Philippines, Thailand, and the USA
- Anticipating a huge pent-up global demand for the travel and tourism sector in the coming months

• Partnership with SpiceJet

- SpiceHolidays- the newly launched holiday vertical of SpiceJet is exclusively powered by EaseMyTrip.
- Will strengthen its offerings in the holiday segment.

• USD 10 Million Agreement with Travelport

- Renewed agreement with InterGlobe Technology Quotient to provide seamless access to ITQ's travel commerce platform – Travelport (1G).

• Dubai Expo partnership

- Will promote Dubai Expo 2020 amongst the various spectrums along with FICCI for the next six months.
- As a part of this partnership, EaseMyTrip will also undertake various online and offline initiatives to promote the event in India.

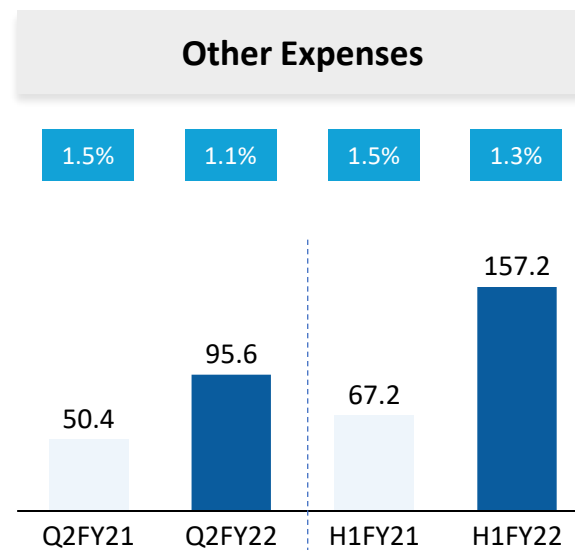
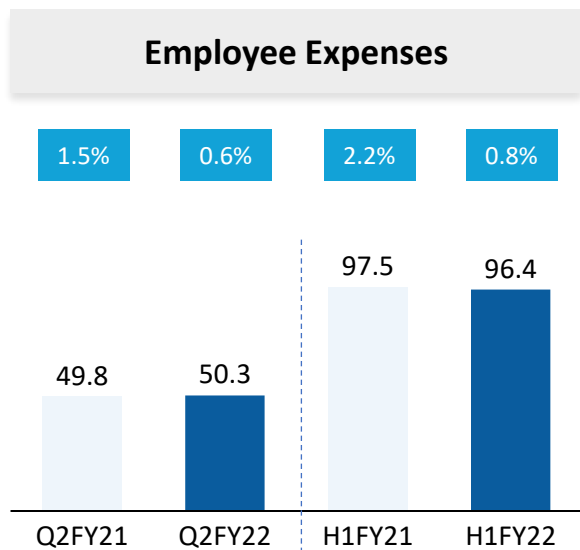
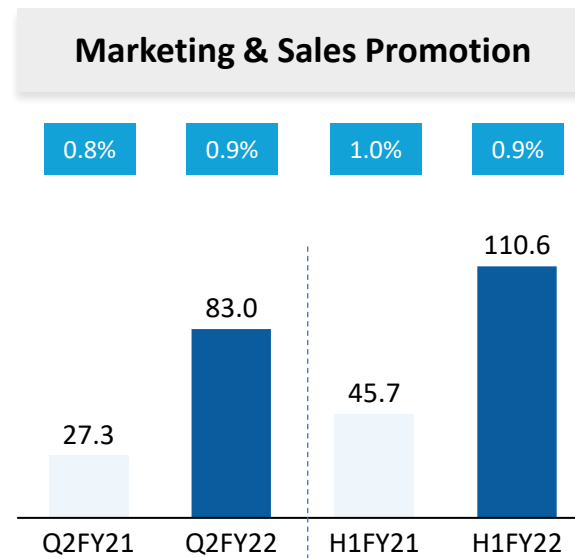
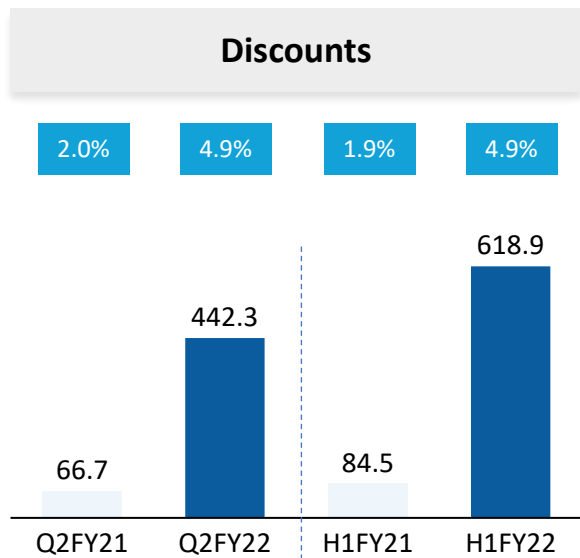
• Full-Refund due to medical reasons

- Launched an industry-first, free of charge, full refund medical policy through which customers can claim a complete refund on domestic air ticket cancellations caused due to medical emergencies.

• Special Airfare-Discount on Waitlisted Train-Ticket

- Offers discounted air tickets of up to 50% to users with waitlisted train tickets.
- Eases financial woes associated with last-minute flights and strengthening travel sentiments.

Attaining even better Operational Efficiencies

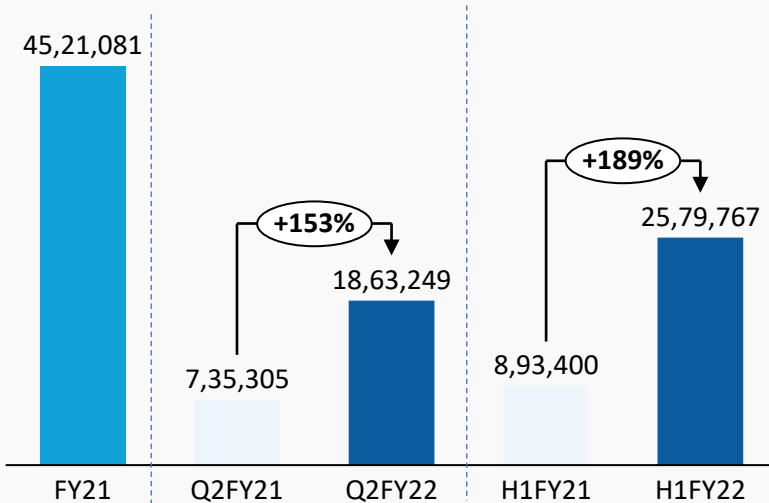


- ✓ In line with the competition intensity, we have offered more discounts for customer stickiness & acquisition across our portal. We anticipate discounts to ease off for coming quarters on the back of strong recovery in demand
- ✓ Our employee expenses has been under control and have been flat in absolute terms. However, our employee expenses as a % of GBR stood at 0.6% as compared to 1.5% for same quarter last year. For H1FY22 our employee expenses as a % of GBR stood at 0.8% as compared to 2.2% for H1FY21
- ✓ With focused marketing & sales promotion expenses we have been able to increase our market share. Our marketing expenses were marginally down at around 0.9% of GBR for H1FY22 as compared to 1.0% of GBR in H1FY21
- ✓ Other expenses as a % of GBR were down from 1.5% in Q2FY21 to 1.1% in Q2FY22

Q2 & H1 FY22 Operational Performance

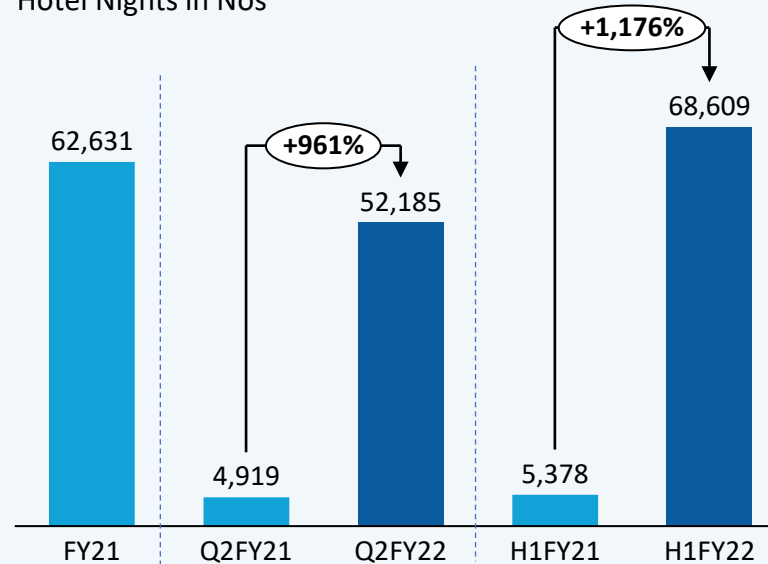
Flights

Air Segments in Nos*



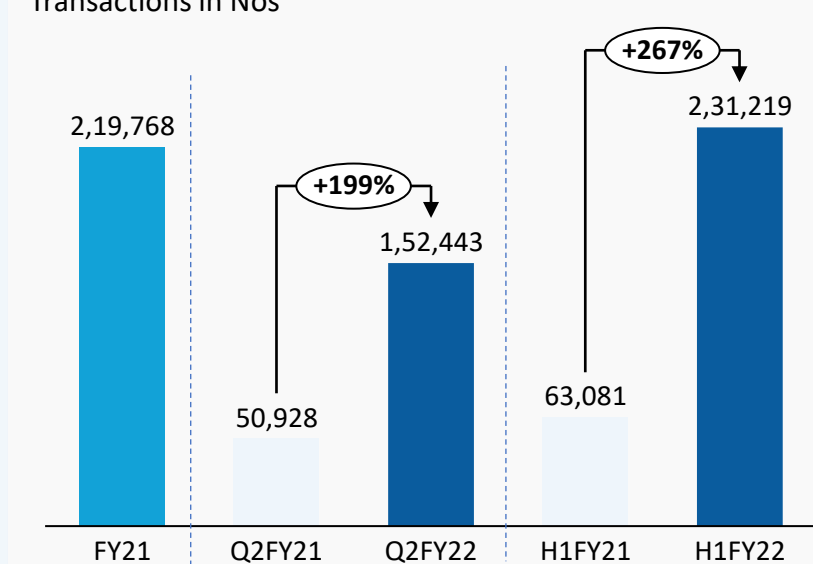
Hotels

Hotel Nights in Nos



Trains, Buses & Others

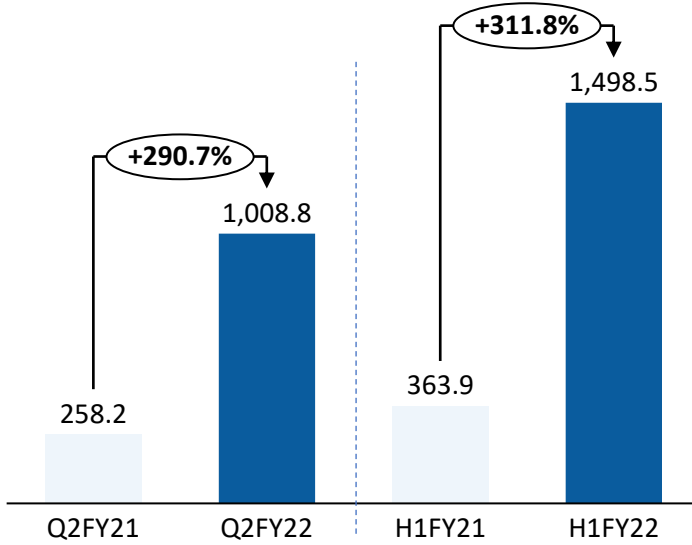
Transactions in Nos



- ✓ We have witnessed strong recovery in demand across our segments and are optimistic of the demand scenario going forward on the back of strong tailwinds in terms of **revenge travel and recovery in the travel and tourism industry**
- ✓ Air Segments for the quarter were **up by 153%** and for H1FY22 were **up by 189%**. We have witnessed strong demand and with our constant customer engagement, customer acquisition and focused marketing initiatives, we have been **able to inch up our market share** in the Air segment considerably
- ✓ We have been working on our hotel segment and has been able to successfully grow in that segment. Hotel nights booking in Q2FY22 & H1FY22 were **up by 961% & 1176%** respectively. We have surpassed our hotel nights booking of FY21 in just H1FY22 and are confident of **future growth in this segment, with our competitive pricing & wide offerings across hotels**
- ✓ Our Train, Buses & Other segment in H1FY22 together have seen a booking of 2.31 Lacs **up by 267%**

Q2 & H1 FY22 Financial Highlights

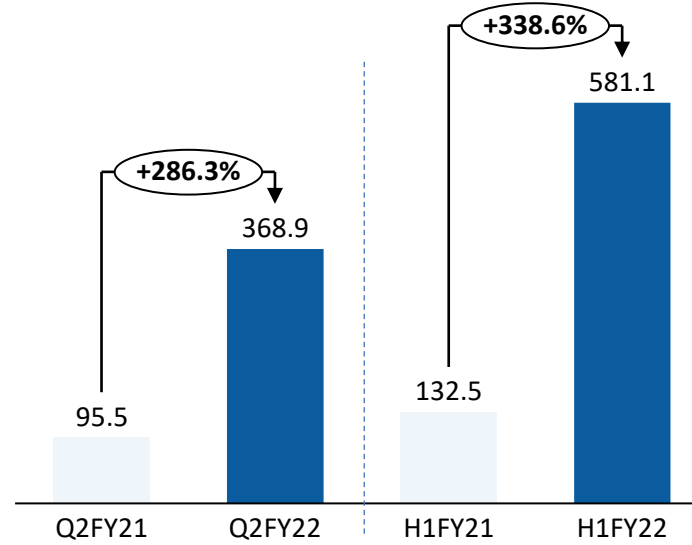
Adjusted Revenue



Adjusted Revenue

- ✓ Recovery in travel & tourism sector has enabled high growth in bookings across segments
- ✓ Adjusted revenue for Q2FY22 stood at Rs. 1,008.8 Mn as compared to Rs. 258.2 Mn in Q2FY21, a growth of 290.7%
- ✓ H1FY22 adjusted revenue was up by 311.8% on YoY basis

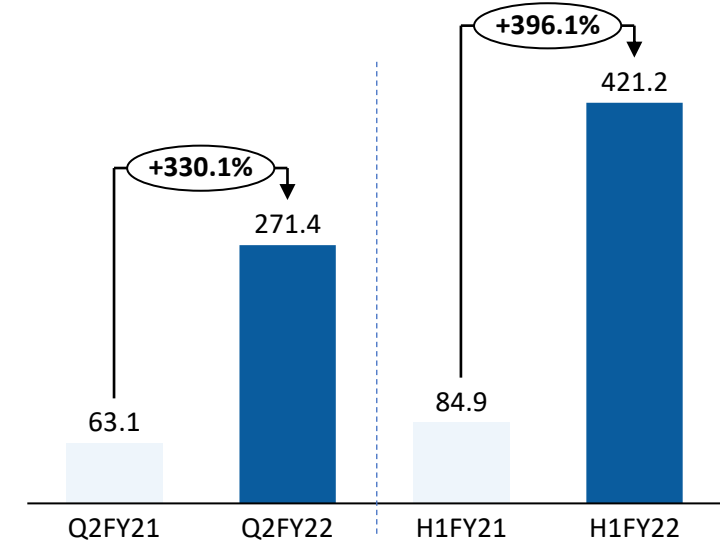
EBITDA



EBITDA

- ✓ EBITDA for the quarter stood at Rs. 368.9 Mn as compared to Rs. 95.5 Mn in Q2FY21, a significant growth of 286.3%. EBITDA for H1FY22 was up by 338.6% YoY
- ✓ Increase in operational efficiencies and efficient cost management systems are processes has led to increase in EBITDA

PAT



PAT

- ✓ PAT for H1FY22 stood at Rs. 421.2 Mn as compared to Rs. 84.9 Mn in H1FY21, a significant jump of 396.1%
- ✓ PAT for Q2FY22 was up by 330.1% at Rs. 271.4 Mn

Q2 & H1 FY22 Consolidated Profit & Loss Account

Profit & Loss Statement (Mn)	Q2FY22	Q2FY21	Y-o-Y	Q1FY22	Q-o-Q	H1FY22	H1FY21	Y-o-Y
Revenue from Operations	436.9	99.5		187.0		623.9	135.0	
Other Income	160.9	123.5		160.5		321.4	207.9	
Total Income	597.8	222.9	168.2%	347.5	72.0%	945.3	343.0	175.6%
Employee Benefits Expense	50.3	49.8		46.1		96.4	97.5	
Other Expenses	178.6	77.7		89.2		267.8	113.0	
EBITDA	368.9	95.5	286.3%	212.2	73.8%	581.1	132.5	338.6%
EBITDA %	61.7%	42.8%		61.1%		61.5%	38.6%	
Depreciation and Amortisation Expense	2.2	1.6		2.2		4.4	3.2	
EBIT	366.7	93.9		210.1		576.6	129.3	
Finance Costs	2.8	5.2		1.4		4.2	5.4	
PBT	363.8	88.7	310.2%	208.7	74.4%	572.4	123.9	362.1%
Total Tax Expense	92.5	27.1		54.4		147.0	37.3	
Profit for the year	271.3	61.6	340.3%	154.3	75.9%	425.4	86.6	391.4%
PAT %	45.4%	27.6%		44.4%		45.0%	25.2%	
Other Comprehensive Income for the year	0.1	1.5		-4.4		-4.3	-1.7	
Total Comprehensive Income for the year	271.4	63.1	330.1%	149.8	81.1%	421.1	84.9	396.1
EPS	2.50	0.57		1.42		3.92	0.80	

Consolidated Balance Sheet

Equity & Liabilities (Mn)	Sep-21	Mar-21
Equity Share Capital	217.3	217.3
Other Equity	1,615.3	1,409.4
Total Equity	1,832.6	1,626.6
Financial Liabilities		
Contract Liabilities	126.4	212.4
Provisions	23.8	18.3
Total Non-Current Liabilities	150.2	230.7
Financial Liabilities		
(i) Borrowings	676.0	173.4
(ii) Trade payables	289.5	256.0
(iii) Other Financial Liabilities	1,147.5	1,074.3
Contract Liabilities	360.2	374.9
Provisions	6.4	5.0
Current Tax Liabilities (Net)	88.0	109.8
Other Current Liabilities	89.9	126.1
Total Current Liabilities	2,657.6	2,119.5
Total Equity & Liabilities	4,640.4	3,976.8

Assets (Mn)	Sep-21	Mar-21
Property, plant and equipment	77.1	75.6
Intangible assets	4.1	1.4
Goodwill	16.0	16.0
Investment Property	23.1	23.1
Intangible assets under development	0.0	3.3
Financial Assets		
(i) Other Financial Assets	587.2	138.7
Deferred Tax Assets (Net)	36.6	32.9
Other Non Current Assets	0.0	1.1
Total Non-Current Assets	744.0	292.1
Financial Assets		
(i) Loans	1.4	2.1
(ii) Investments	10.2	10.2
(iii) Trade Receivable	209.5	289.0
(iv) Cash and Cash Equivalents	209.6	426.4
(v) Other Bank Balances	1,670.3	1,858.3
(vi) Other Financial Assets	269.9	283.3
Other Current Assets	1,525.3	815.4
Total Current Assets	3,896.3	3,684.8
Total Assets	4,640.4	3,976.8

Historical Abridged Cash Flow

Consolidated Cash Flow Statement (Mn)	Sep-21	Sep-20
Cash Flow from Operating Activities		
Profit before Tax	572.5	123.9
Adjustment for Non-Operating Items	-293.0	-181.7
Operating Profit before Working Capital Changes	279.5	-57.9
Changes in Working Capital	-365.1	-104.9
Cash Generated from Operations	-85.6	-162.8
Less: Direct Taxes paid	-186.0	-15.9
Net Cash from Operating Activities	-271.7	-178.7
Cash Flow from Investing Activities	-225.8	-121.5
Cash Flow from Financing Activities	-222.6	-4.7
Net increase/ (decrease) in Cash & Cash equivalent	-720.1	-304.9
Cash & Cash Equivalents at the beginning of the period	325.7	134.1
Cash & Cash equivalents at the end of the period	-394.4	-170.8



Historical Financials

Historical Consolidated Profit & Loss Account

Profit & Loss Statement (Mn)	Mar-21	Mar-20	Mar-19	Mar-18
Revenue from Operations	1,067.1	1,413.6	1,011.1	1,001.1
Other Income	440.5	396.5	500.0	134.7
Total Revenue	1,507.6	1,810.1	1,511.1	1,135.7
Employee Benefits Expense	211.9	302.0	220.2	159.2
Other Expenses	419.8	971.7	842.8	853.8
EBITDA	875.8	498.9	448.1	122.8
EBITDA %	58.1%	27.6%	29.7%	10.8%
Depreciation and Amortisation Expense	6.6	7.1	4.6	2.4
EBIT	869.2	491.8	443.4	120.4
Finance Costs	35.3	33.0	31.7	15.1
PBT	833.9	458.8	411.8	105.2
Total Tax Expense	223.8	129.0	118.4	39.1
Profit for the year	610.1	329.8	293.4	66.1
PAT %	40.5%	18.2%	19.4%	5.8%
Discontinued Operations	0.0	0.0	-53.5	-65.8
Other Comprehensive Income for the year	4.0	0.4	-0.2	1.5
Total Comprehensive Income for the year	614.1	330.2	239.7	1.8
EPS	5.62	3.04	2.70	0.61

Consolidated Balance Sheet

Equity & Liabilities (Mn)	FY21	FY20
Equity Share Capital	217.3	217.3
Other Equity	1,409.4	795.2
Total Equity	1,626.6	1,012.5
Financial Liabilities		
Contract Liabilities	212.4	386.8
Provisions	18.3	17.5
Total Non-Current Liabilities	230.7	404.4
Financial Liabilities		
(i) Borrowings	173.4	67.6
(ii) Trade payables	256.0	266.4
(iii) Other Financial Liabilities	1,074.3	717.3
Provisions	5.0	2.9
Contract Liabilities	374.9	229.9
Current Tax Liabilities (Net)	126.1	114.8
Other Current Liabilities	109.8	83.1
Total Current Liabilities	2,119.5	1,482.0
Total Equity & Liabilities	3,976.8	2,898.8

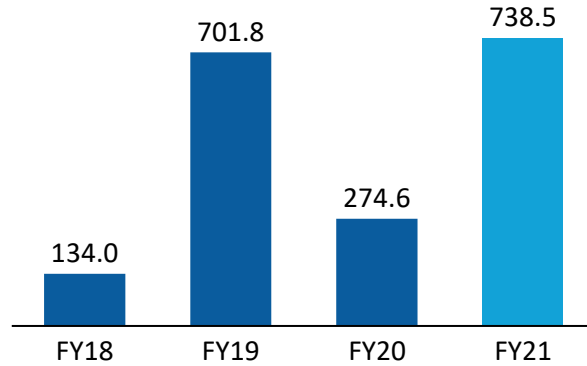
Assets (Mn)	FY21	FY20
Property, plant and equipment	75.6	77.6
Intangible assets	1.5	1.3
Goodwill	16.0	16.0
Investment Property	23.1	23.2
Intangible assets under development	3.3	3.3
Financial Assets		
(i) Loans	0.5	65.3
(ii) Other Financial Assets	138.2	150.2
Deferred Tax Assets (Net)	32.9	30.6
Other Non Current Assets	1.1	0.0
Total Non-Current Assets	292.1	367.5
Financial Assets		
(i) Loans	212.6	132.4
(ii) Investments	10.2	10.0
(iii) Trade Receivable	289.0	581.9
(iv) Cash and Cash Equivalents	426.4	134.1
(v) Other Bank Balances	1,858.3	1,178.0
(vi) Other Financial Assets	72.8	204.3
Other Current Assets	815.5	290.7
Total Current Assets	3,684.8	2,531.4
Total Assets	3,976.8	2,898.8

Historical Abridged Cash Flow

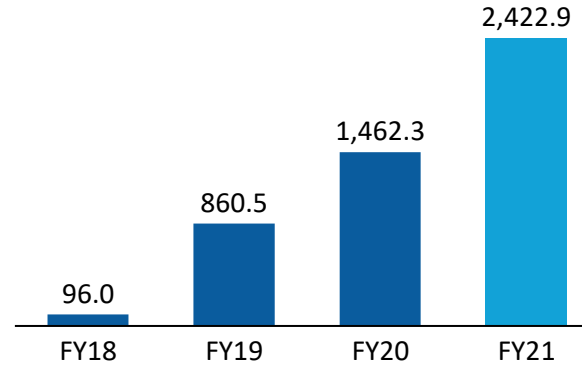
Consolidated Cash Flow Statement (Mn)	FY21	FY20
Cash Flow from Operating Activities		
Profit before Tax	833.9	458.8
Adjustment for Non-Operating Items	-358.1	-233.6
Operating Profit before Working Capital Changes	475.8	225.3
Changes in Working Capital	504.5	106.8
Cash Generated from Operations	980.3	332.1
Less: Direct Taxes paid	-241.8	-57.4
Net Cash from Operating Activities	738.5	274.6
Cash Flow from Investing Activities	-549.3	-545.2
Cash Flow from Financing Activities	2.4	64.0
Net increase/ (decrease) in Cash & Cash equivalent	191.6	-206.6
Cash & Cash Equivalents at the beginning of the period	134.1	340.8
Cash & Cash equivalents at the end of the period	325.7	134.1

Key Return Ratios

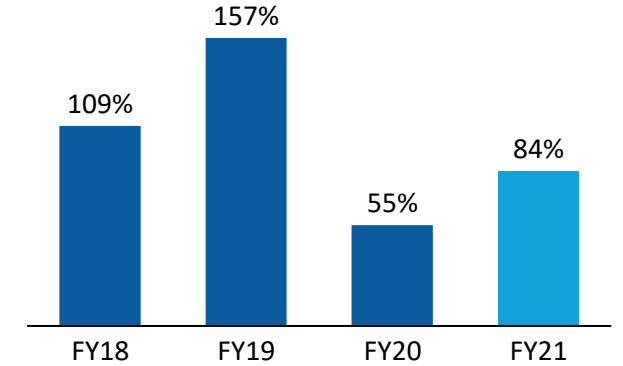
Cash Flow from Operations (Mn)



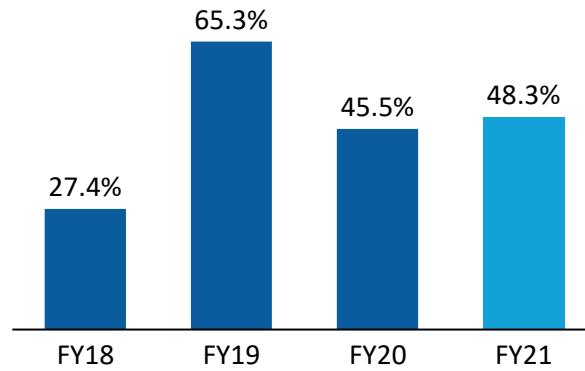
Cash & Term Deposits (Mn)



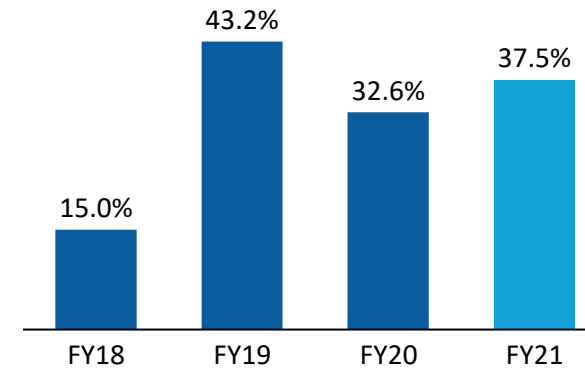
OCF to EBITDA (%)



ROCE (%)

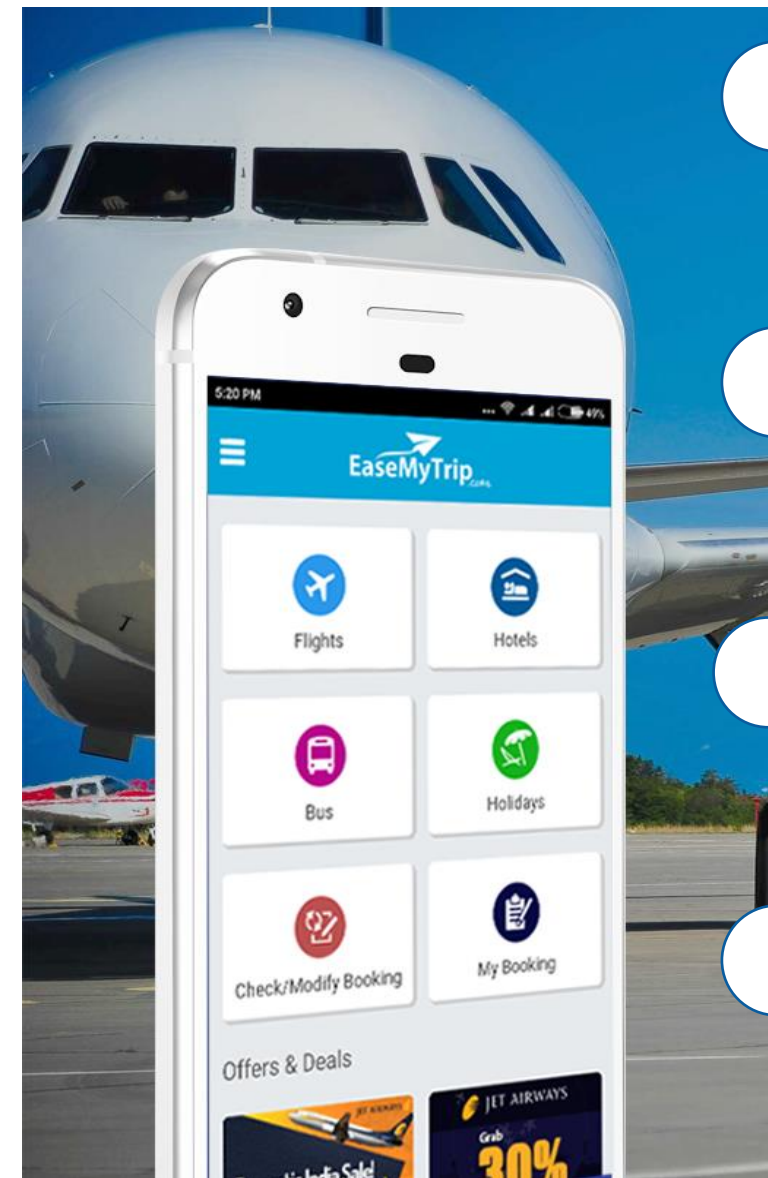


ROE (%)





Company Overview



2nd Largest OTA*

Founded in 2008, Easy Trip Planners Ltd (“EaseMyTrip”), is the 2nd largest Online Travel Portal in India

Growth at 47% CAGR

Fastest Growing Travel Portal in India. Gross booking revenue, grew at 47% CAGR during FY18-FY20

Only Profitable OTA

Profitable since inception. Even in Covid year, EBITDA for FY21 stood at Rs. 88 crs

Zero Debt & Cash Surplus

Zero debt with Cash & Term Deposit of INR 242 Crs as on Mar-21. Business requires minimal capex for growth.

“End to End” Travel Solutions

Offers “End to End” travel solutions which includes air tickets, hotels and holiday packages, rail tickets & bus tickets as well as ancillary value-added services

Growth Funded by Internal Accruals

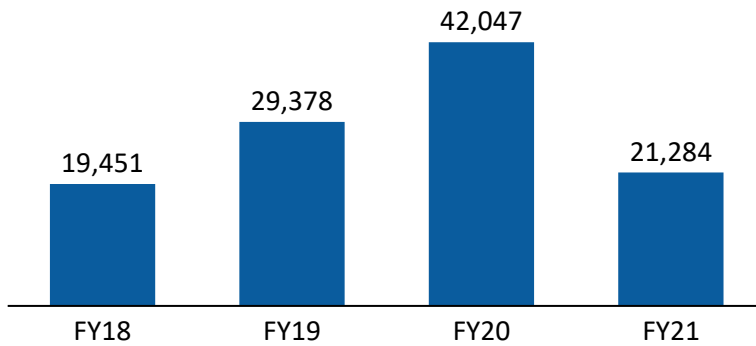
No external equity infusion since inception. Managed growth through internal accruals & sustained profitability

Brand Equity

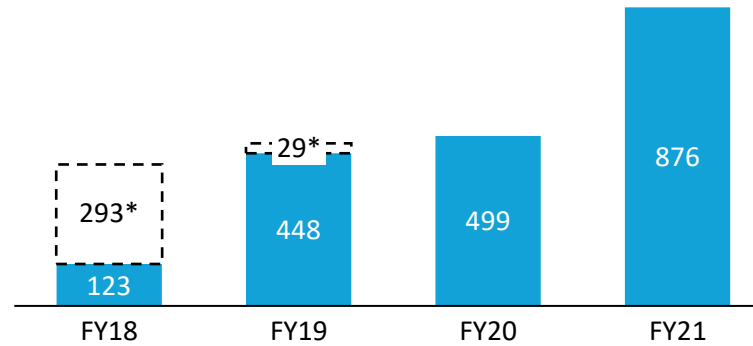
Well recognized brand with lean cost of operations to support profitability and growth

Fastest Growing & Only Profitable OTA in India...

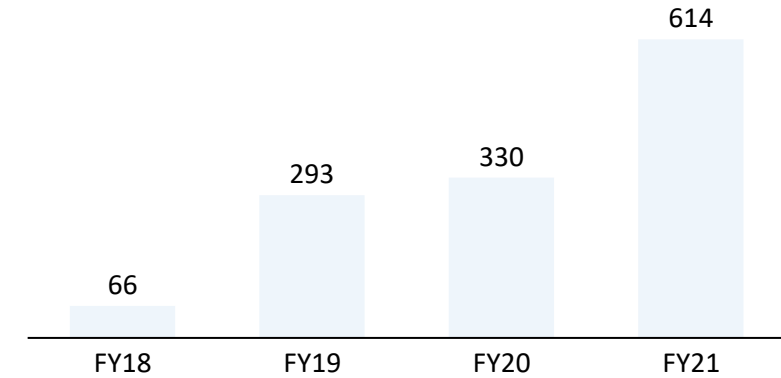
Gross Booking Revenue (Mn)



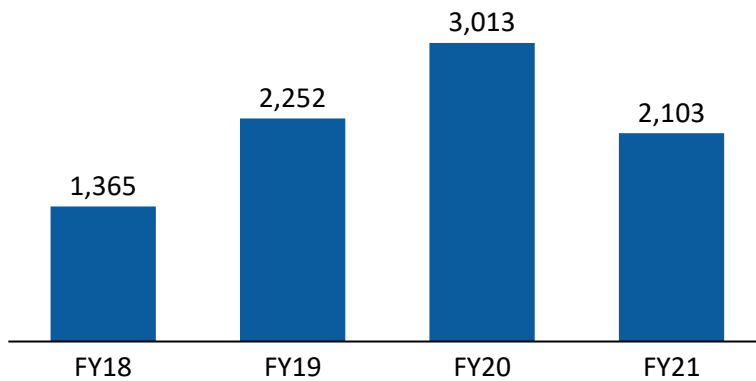
EBITDA (Mn)



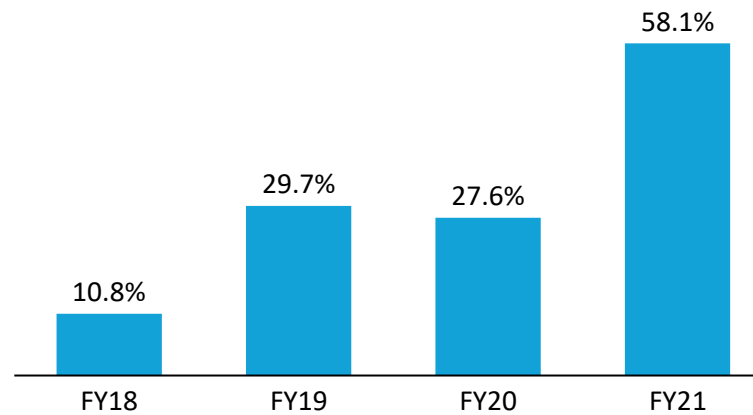
PAT (Mn)



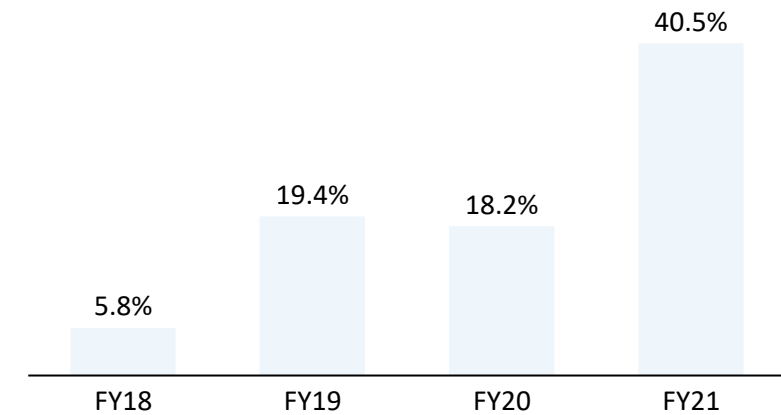
Adjusted Total Income# (Mn)



EBITDA Margin (%)



PAT Margin (%)

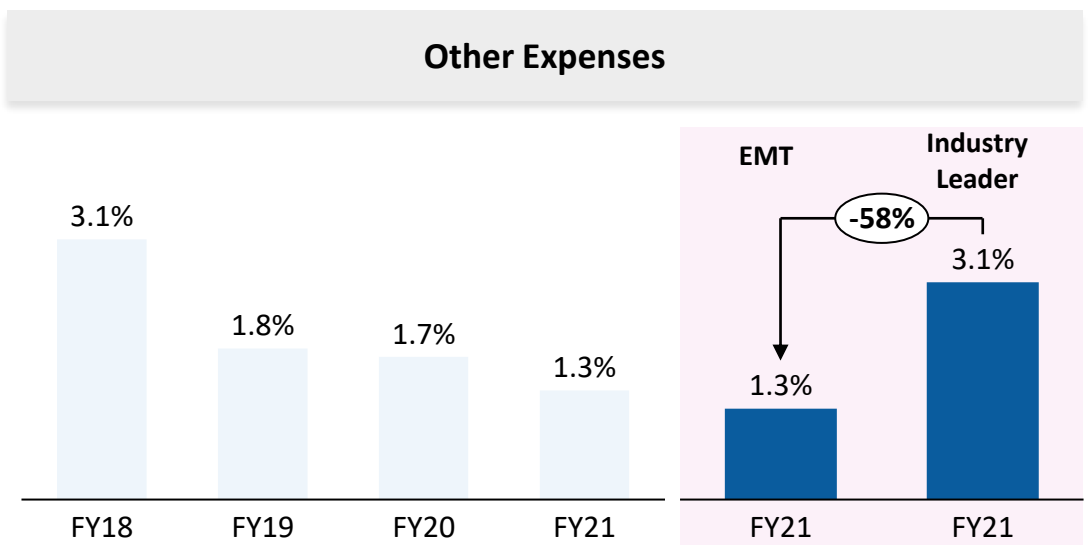
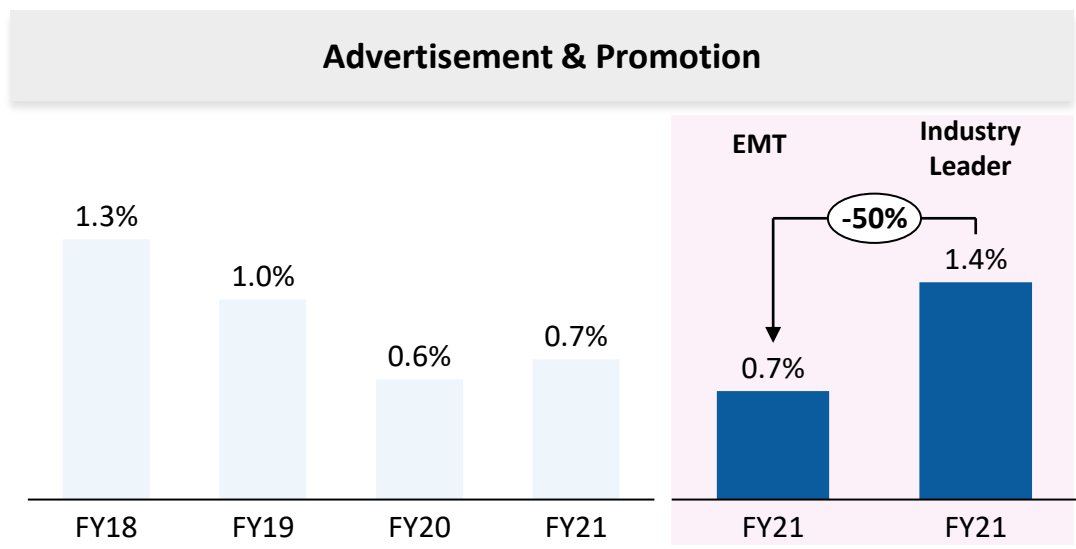
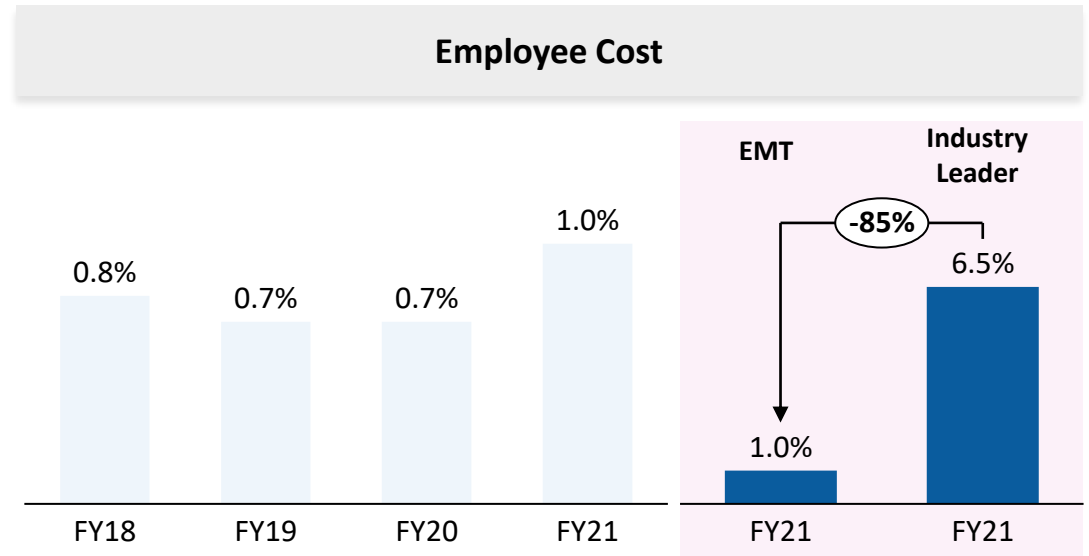
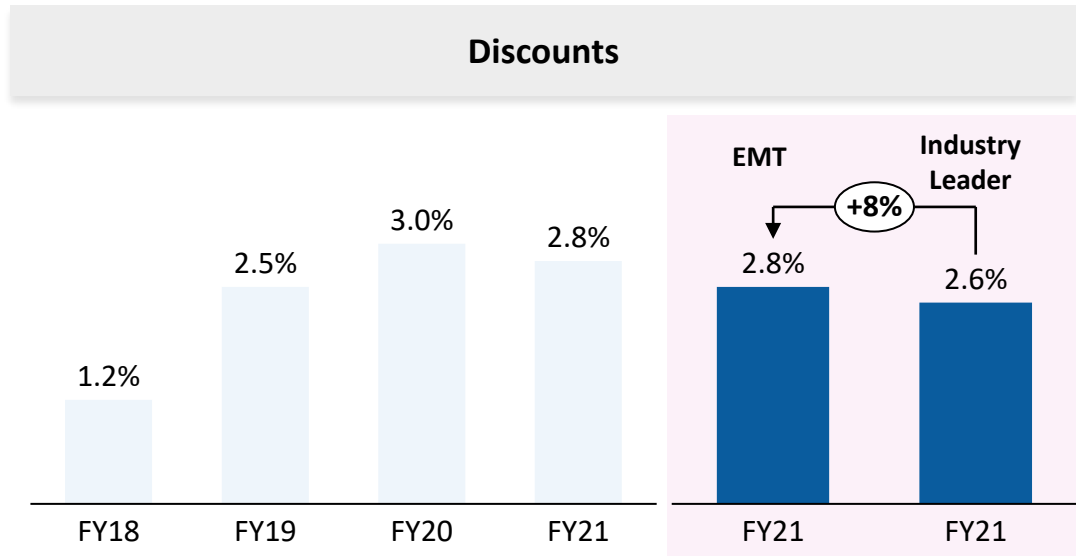


*In Fiscal 2018 and Fiscal 2019, advance written off amounted to ₹ 293.11 million and ₹ 29.50 million, respectively

#Including Discounts offered to customers & excluding service cost

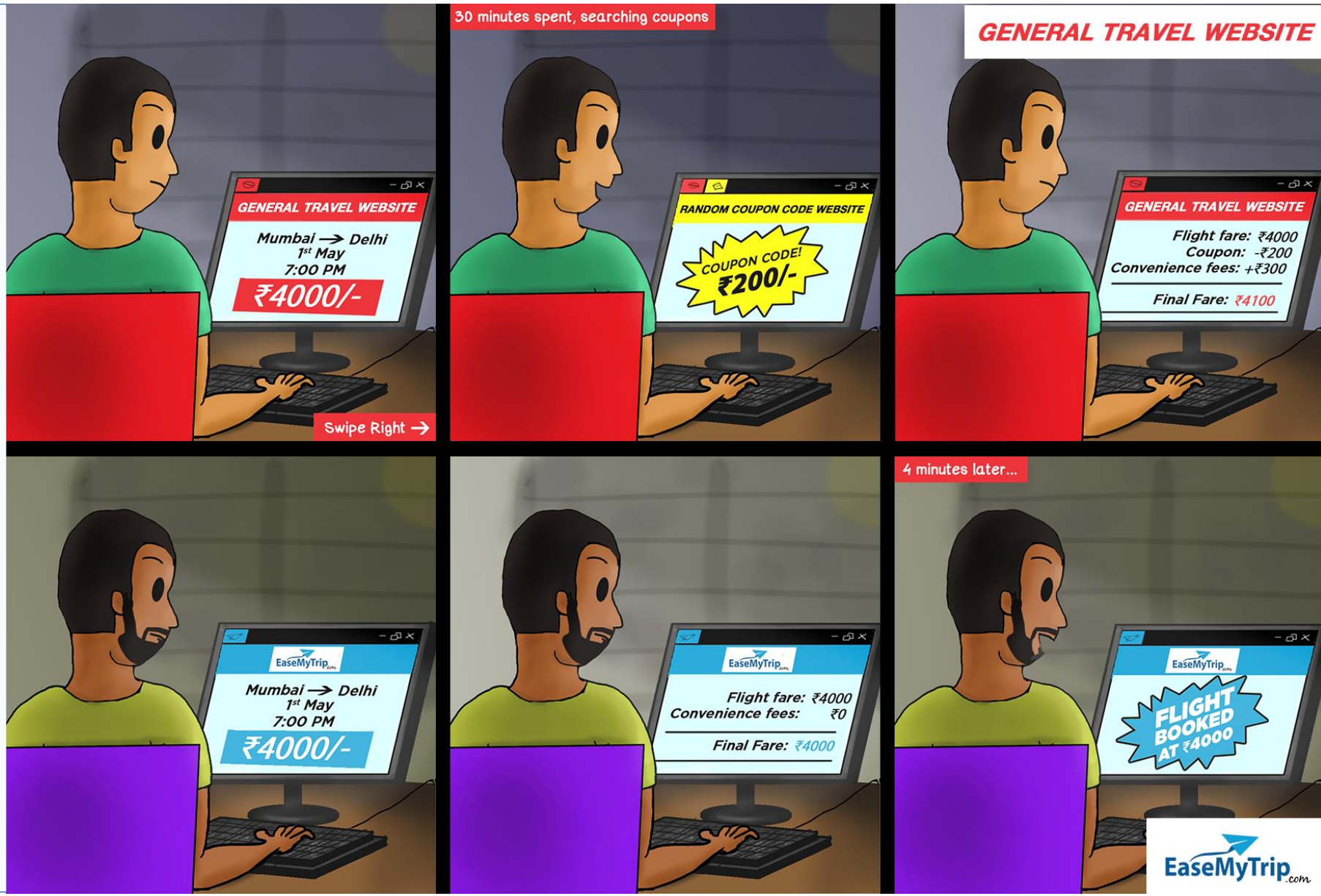
...due to our Lean Cost Model...

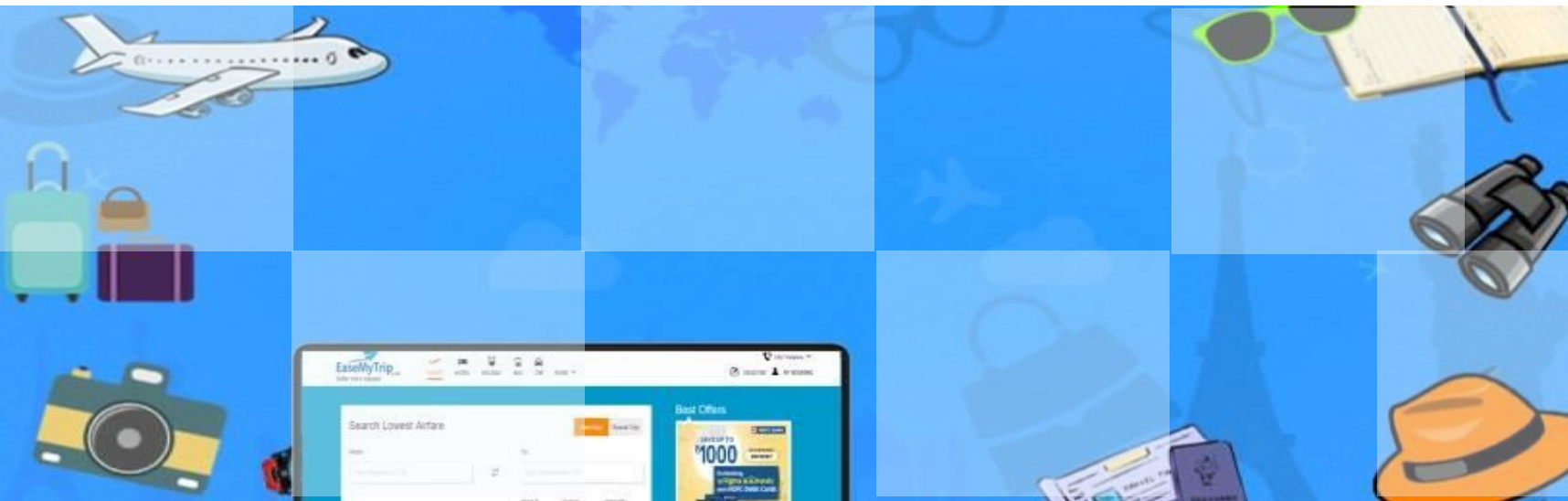
% of Gross Booking Revenue



*Data as per publicly available documents

...and No Convenience Fees Strategy

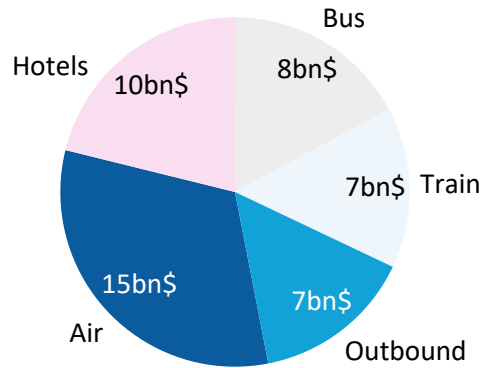




Industry Overview

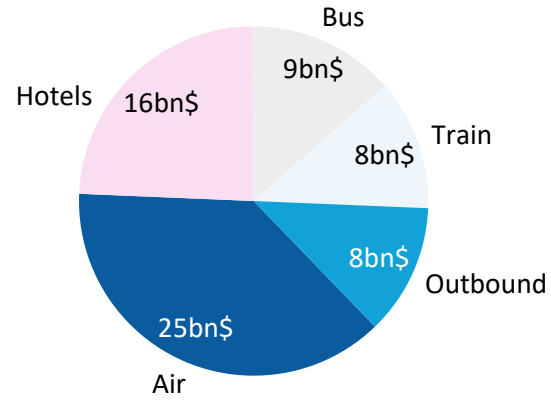
Indian Travel & OTA Market

Total Travel Market (FY20)



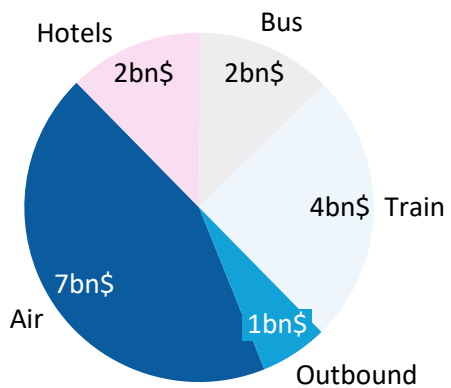
US\$ 46 bn

Total Travel Market (FY25E)



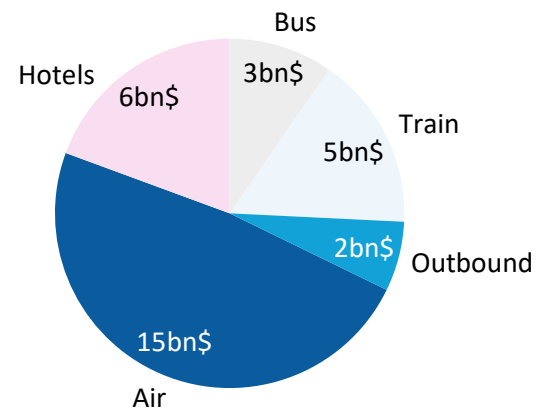
US\$ 66 bn

Online Travel Market (FY20)



US\$ 16 bn

Online Travel Market (FY25E)



US\$ 31 bn

FY20-25 CAGR

	Total	Online
	11%	16%
	9%	20%
	4%	15%
	3%	6%
	4%	11%
	8%	14%

Online travel market in India to **double over the next five years** to reach US\$31 bn FY25, **growing at 14% CAGR** from FY20 levels

Key Drivers

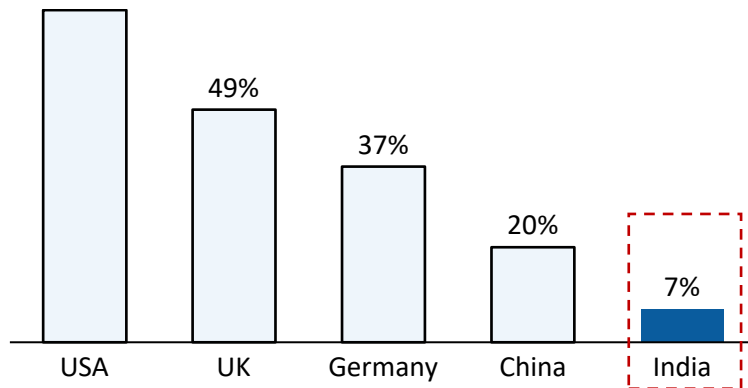
Increased adoption of internet platforms in under-penetrated segments such as hotels, international travel and bus (online volume penetration <20% in each of these segments)

Elevated growth in the underlying demand in sectors like air and hotels due to rising income levels

Deeper penetration of travel into lower tier towns.

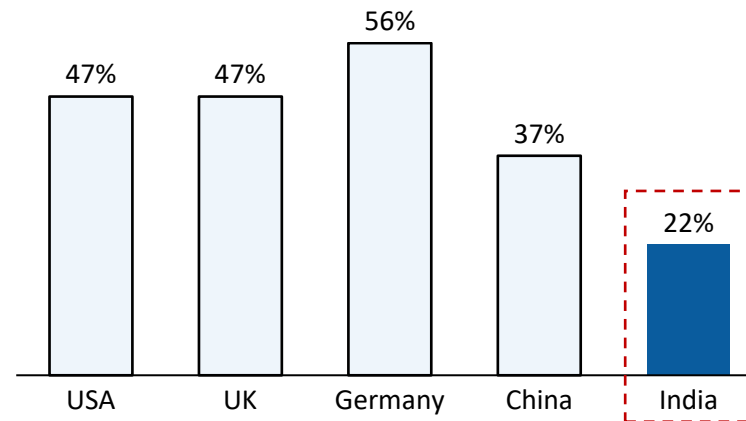
Indian Hotel Industry

Least penetration of Chain Affiliated Hotels



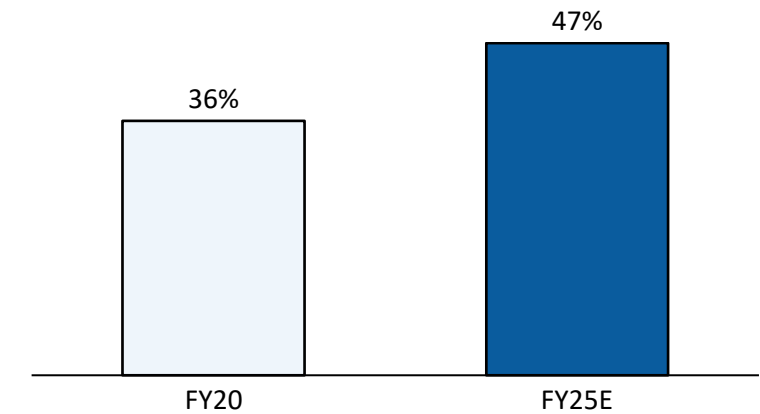
<10% of total room inventory in India (as of 2019) is affiliated with chains, vs 20%/70% in China/US. Higher fragmentation of suppliers (and low occupancy levels and low online penetration) will result in structurally higher takes rates for hotel platforms in India vs global peers.

Online penetration of Hotels Lowest in the World



Hotels to be the fastest growing segment within online travel (20% FY20-25E CAGR), as the fragmented supply chain of ~2mn rooms in India increasingly moves online

Contribution of Hotels in Online Travel Revenue pool



Online travel is one of the worst hit sectors due to the outbreak of COVID-19, with recovery likely to be “U-shaped” at best. Domestic travel in India to recover faster relative to international travel (incl. hotels and holidays/packages). For domestic travel, industry should reach pre-COVID volumes by early 2021



Easy Trip Planners Limited

CIN: L63090DL2008PLC179041

Mr. Himank Tripathi

himank@easemytrip.com

Mr. Sagar Shroff

+91 98205 19303

sagar.shroff@linkintime.co.in

Ms. Neha Shroff

+91 77380 073466

Neha.shroff@linkintime.co.in

