



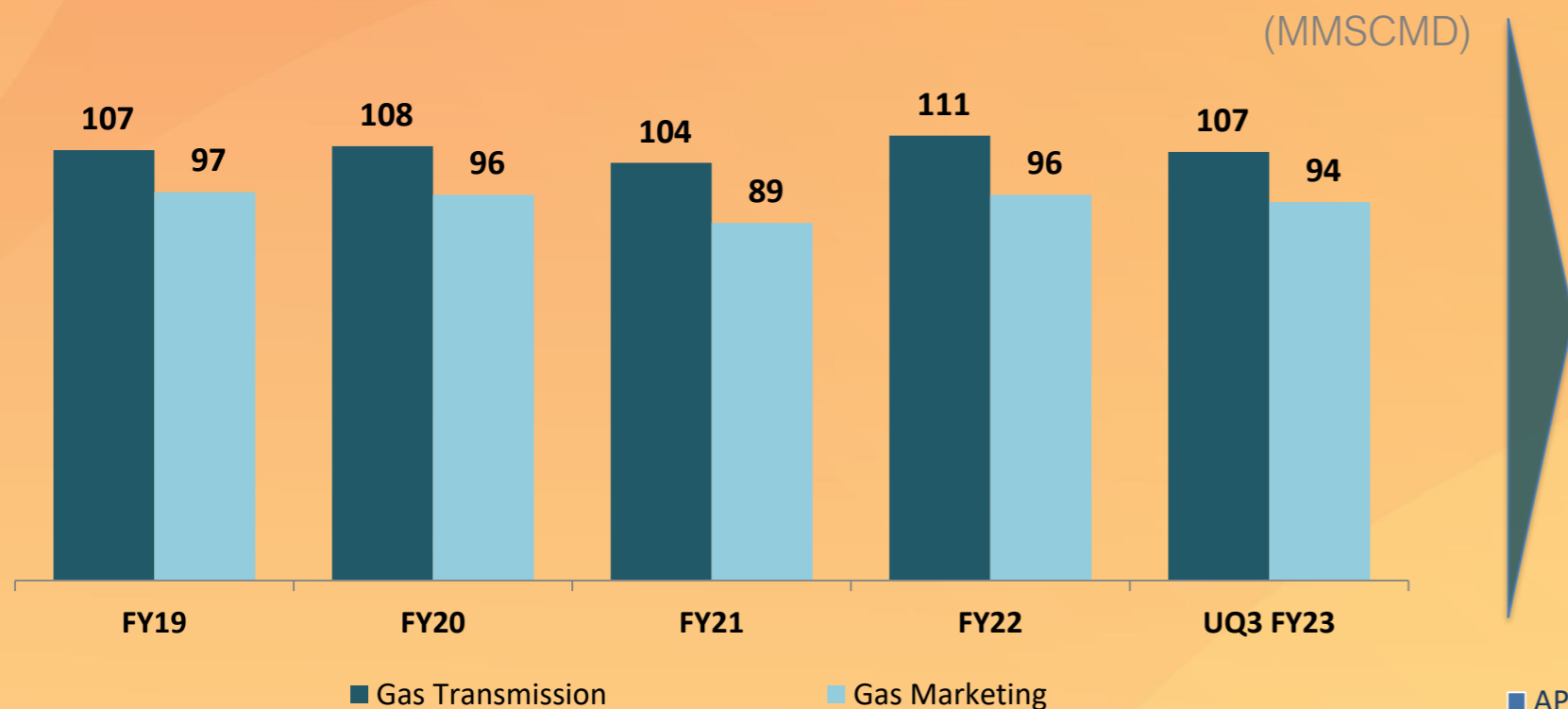
GAIL (India) Ltd.

Investors & Analysts' Presentation 3Q FY23

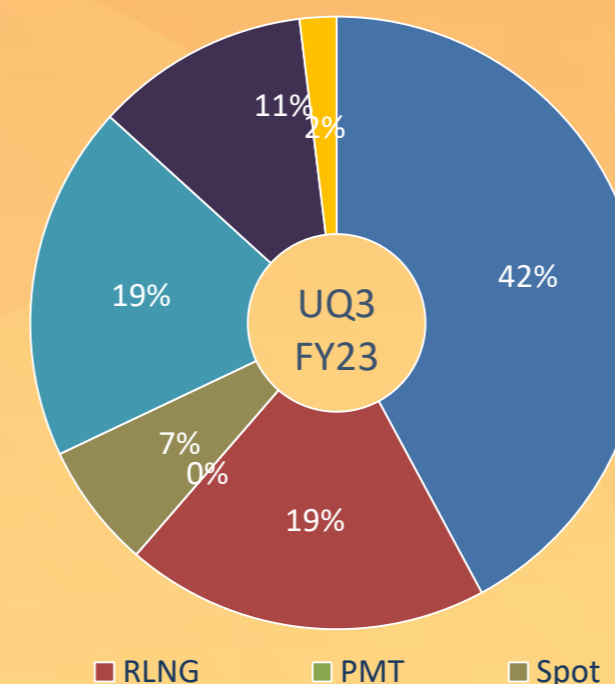


Physical Performance

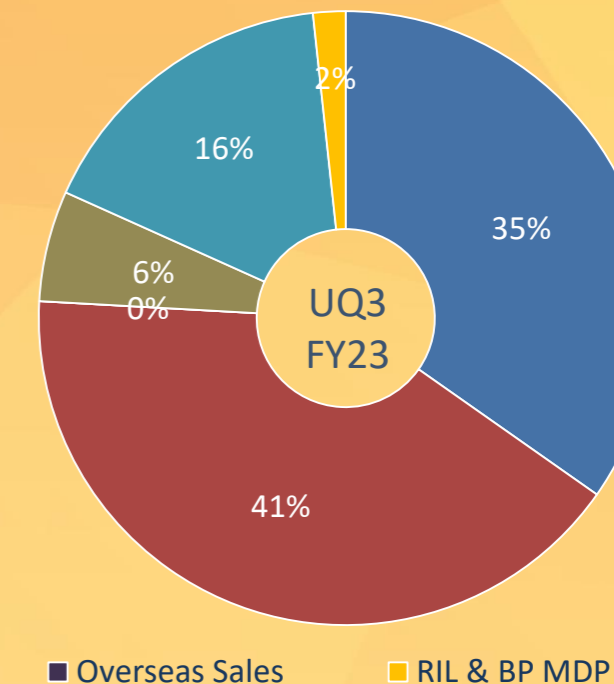
Gas Volume Trend



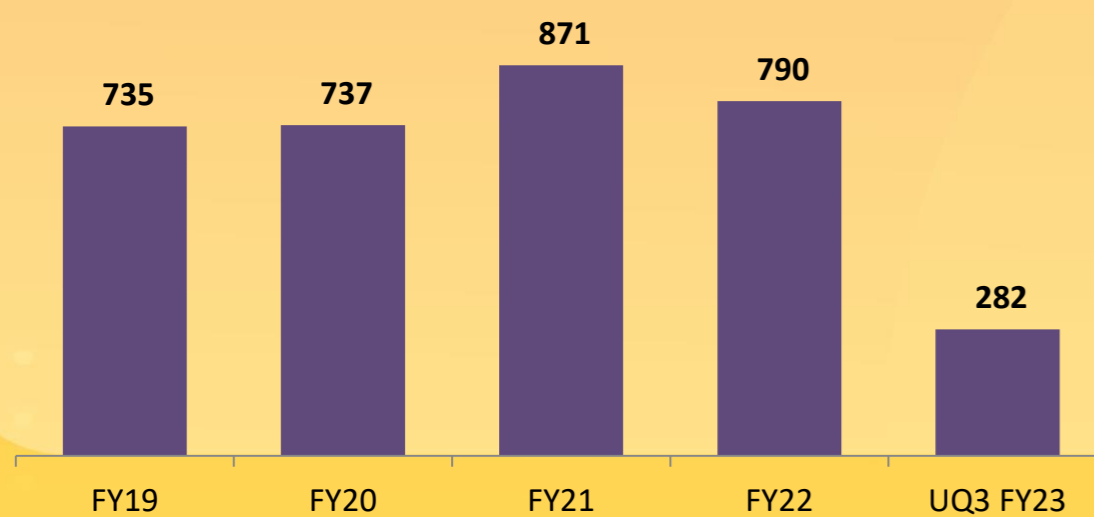
Gas Marketing Mix



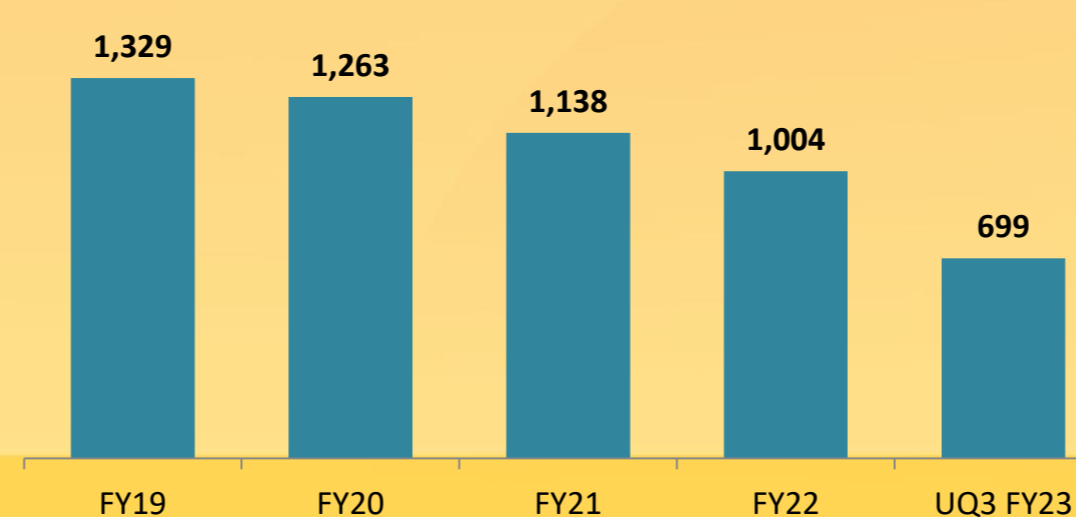
Gas Transmission Mix



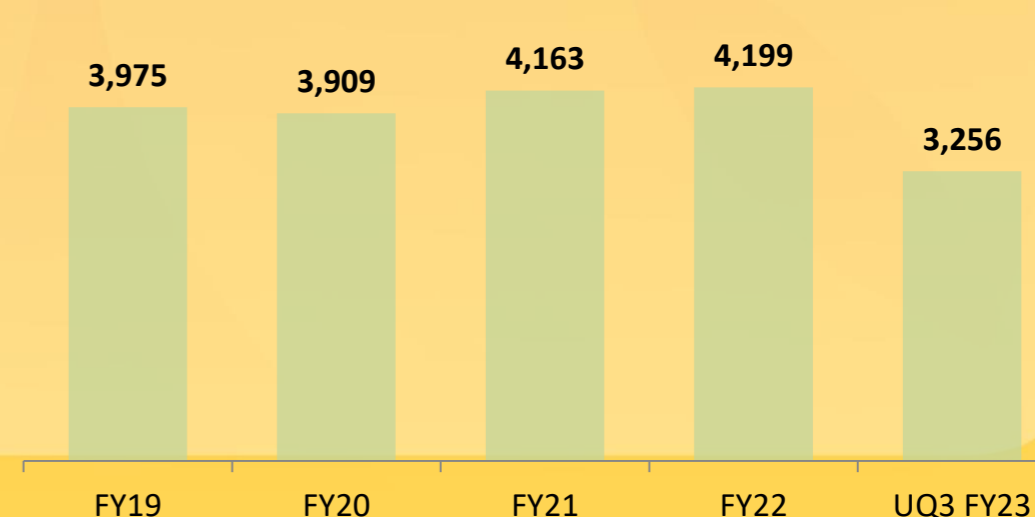
Petrochemicals Sales



Liquid Hydrocarbons Sales



LPG Transmission

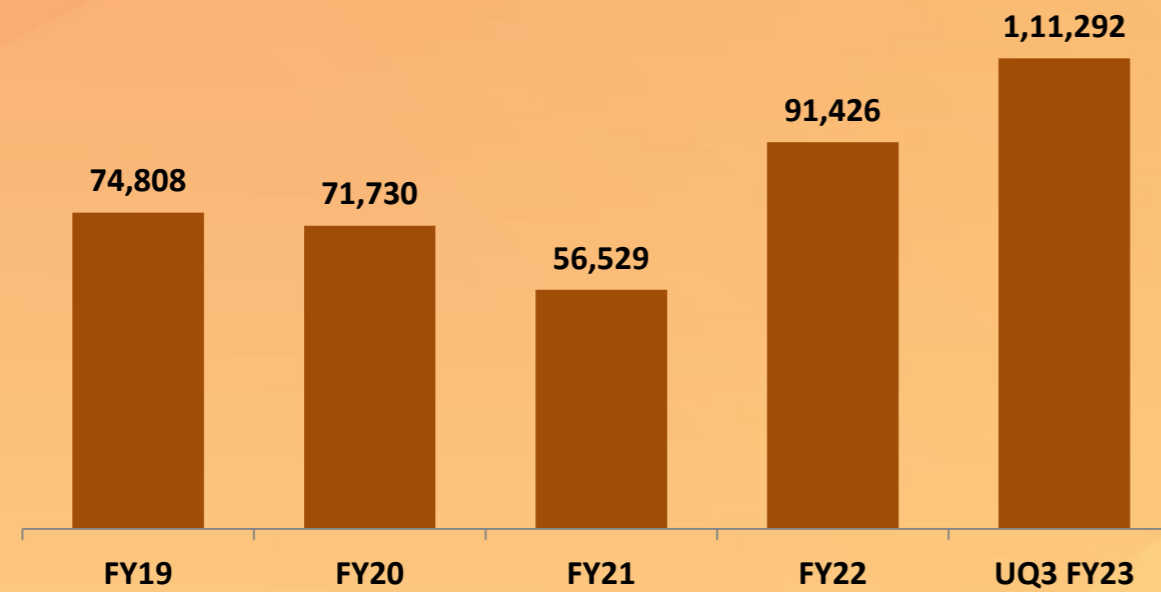


Financial Performance (Standalone)

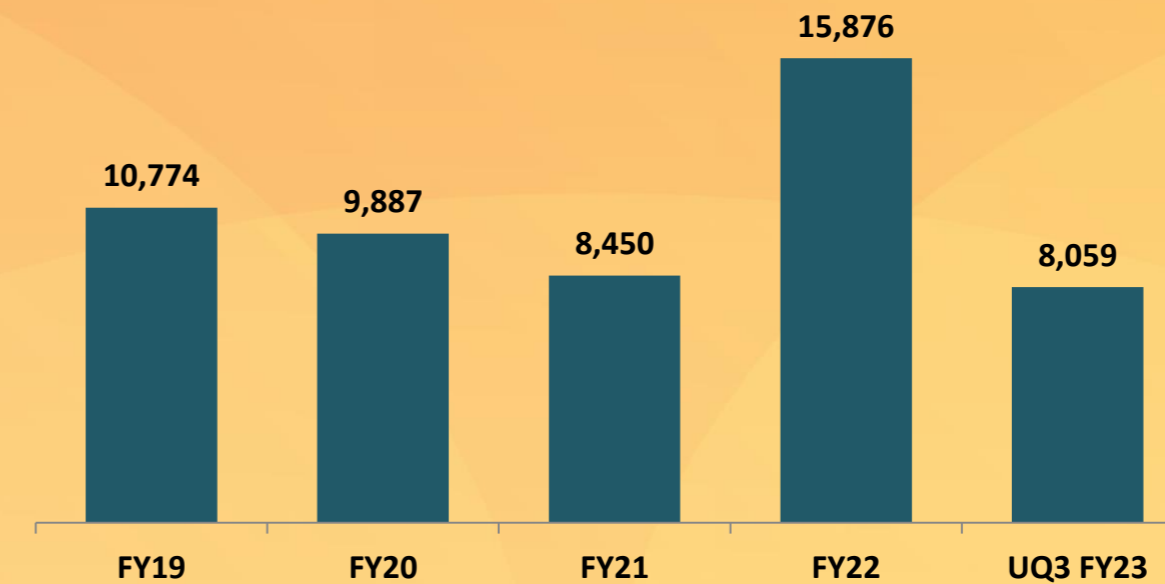


(in Rs. crore)

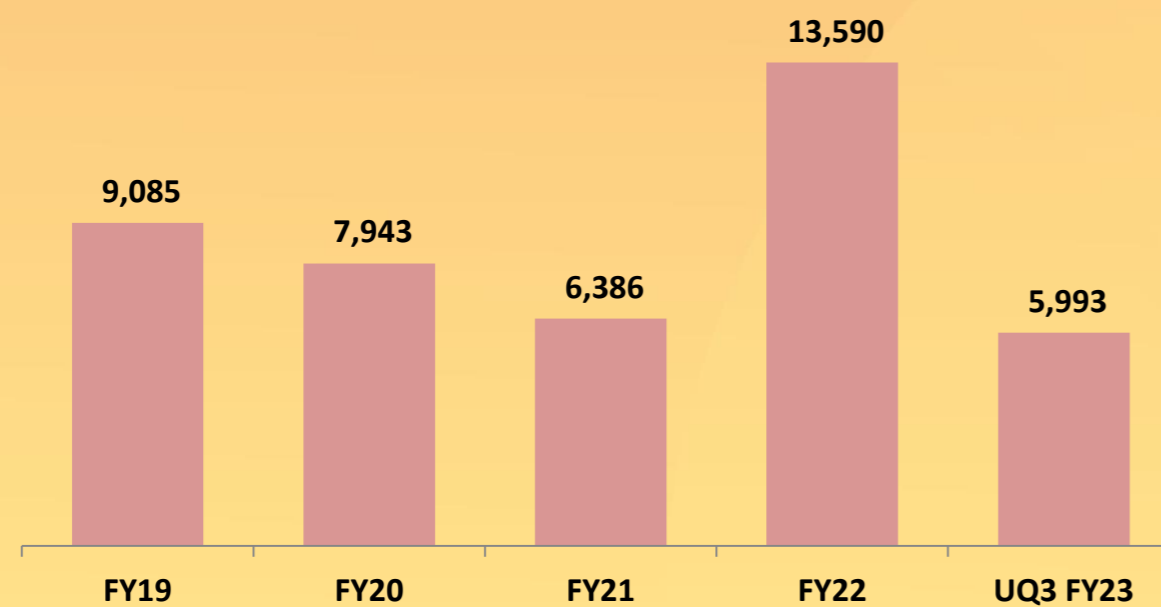
Turnover (Gross)



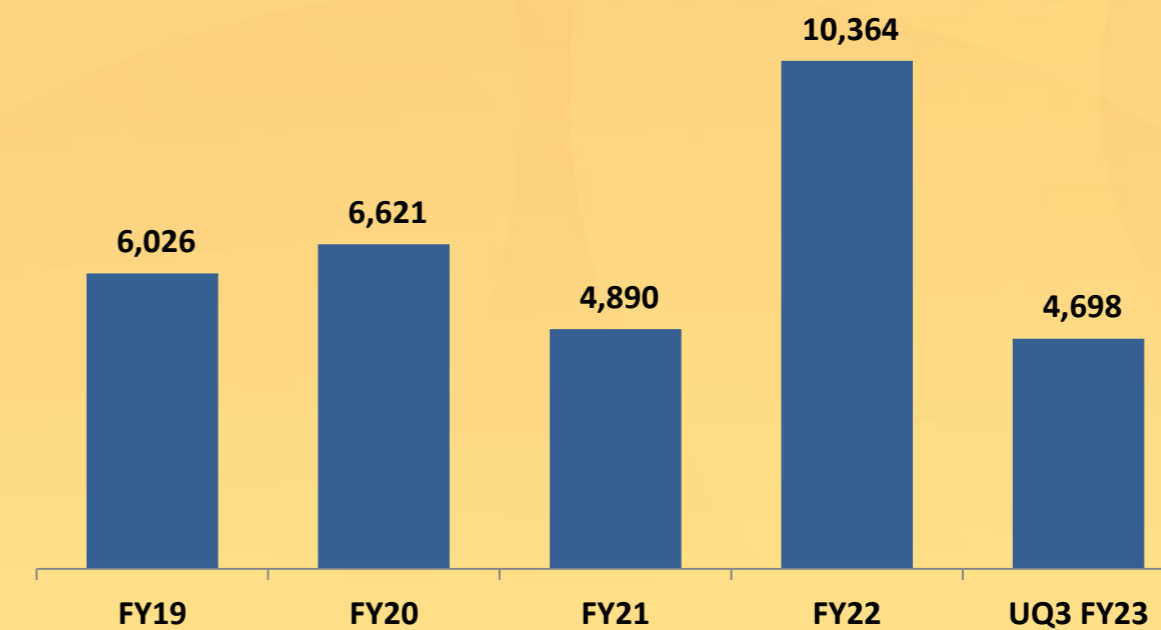
Gross Margin (PBDIT)



Profit Before Tax (PBT)



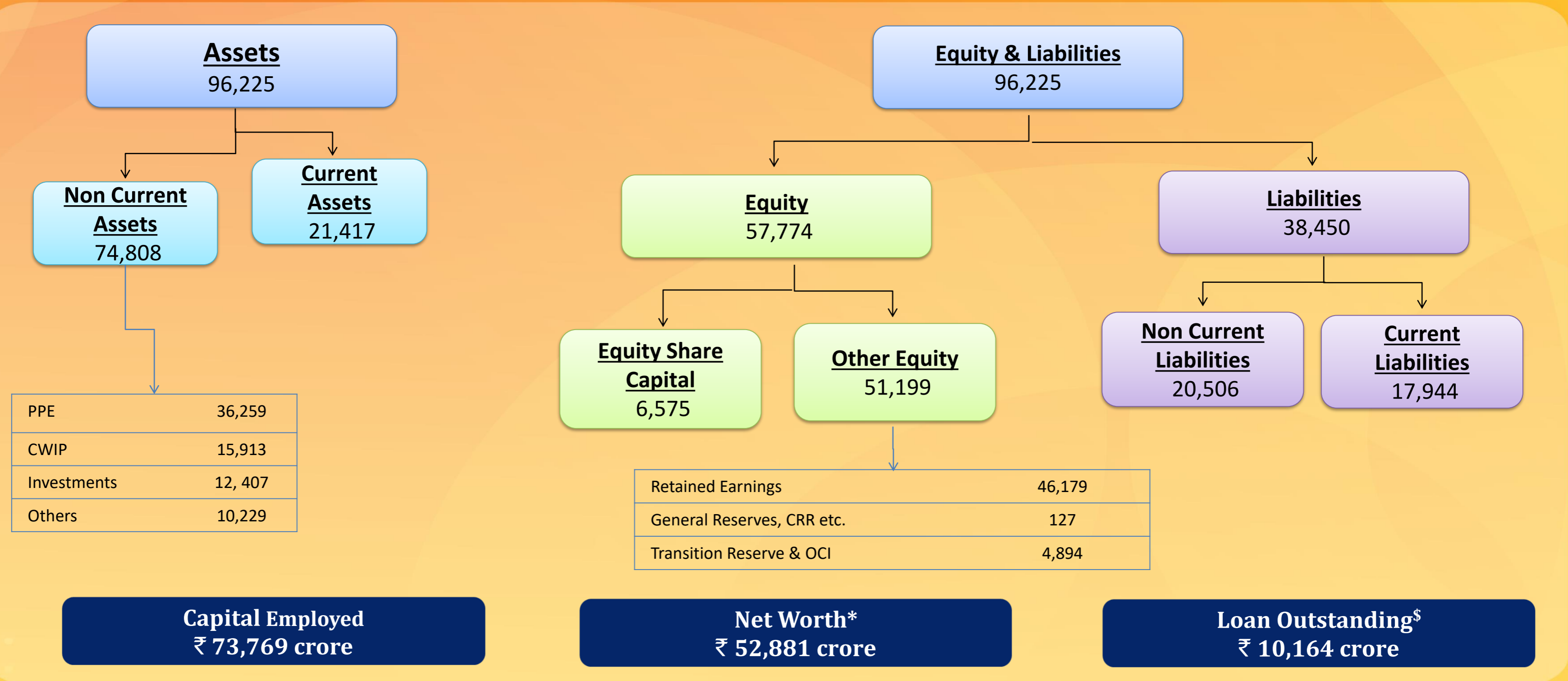
Profit After Tax (PAT)



Balance Sheet as on 31st December 2022



(₹ in crore)

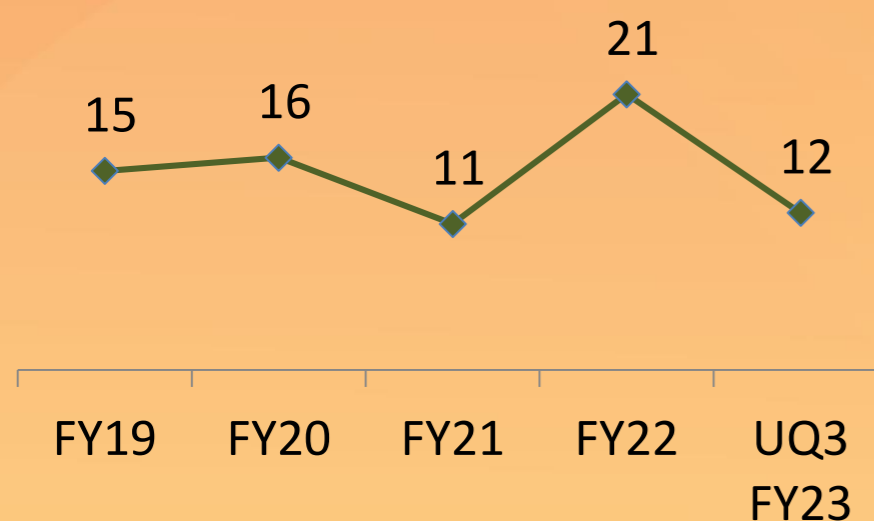


* as per companies' Act, \$ - excluding Lease Liability

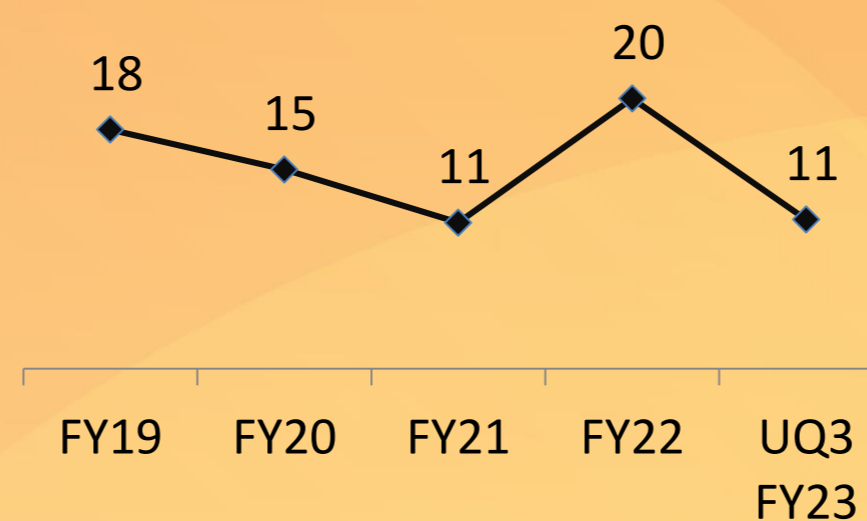


Key Financial Ratios

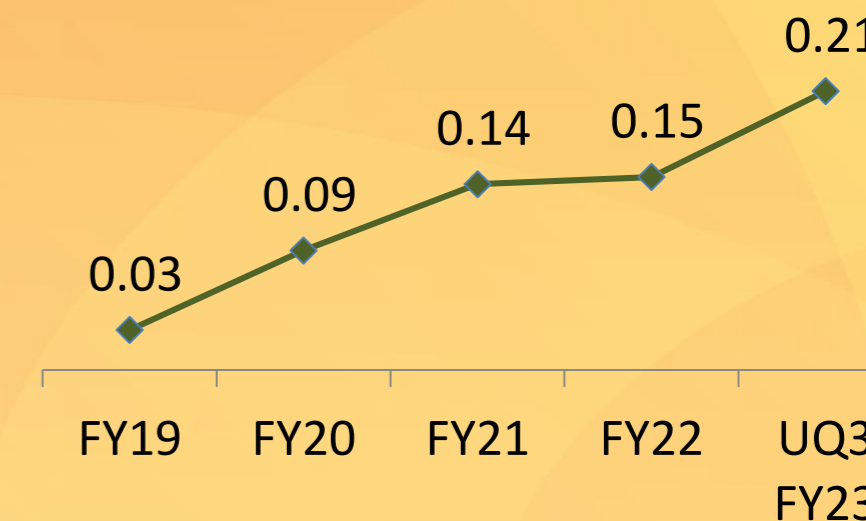
PAT to Net Worth* (in %)



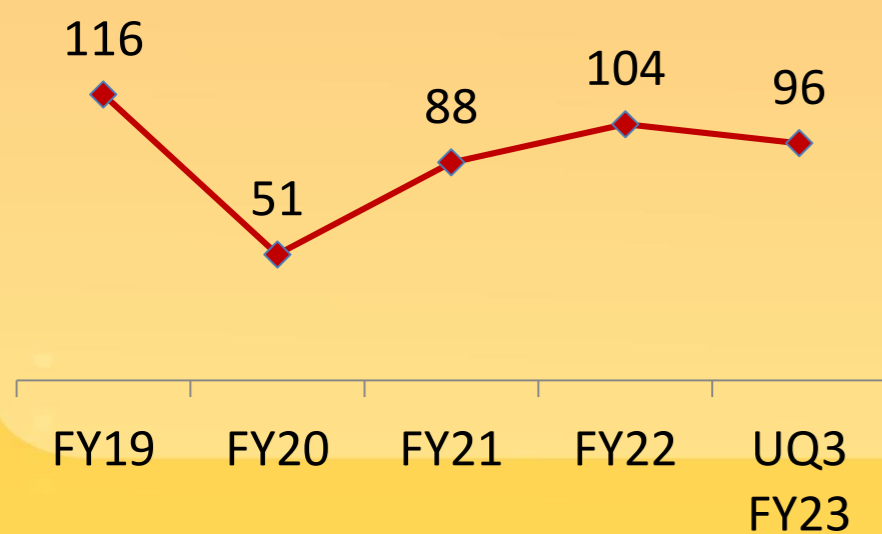
Return on Capital Employed* (in %)



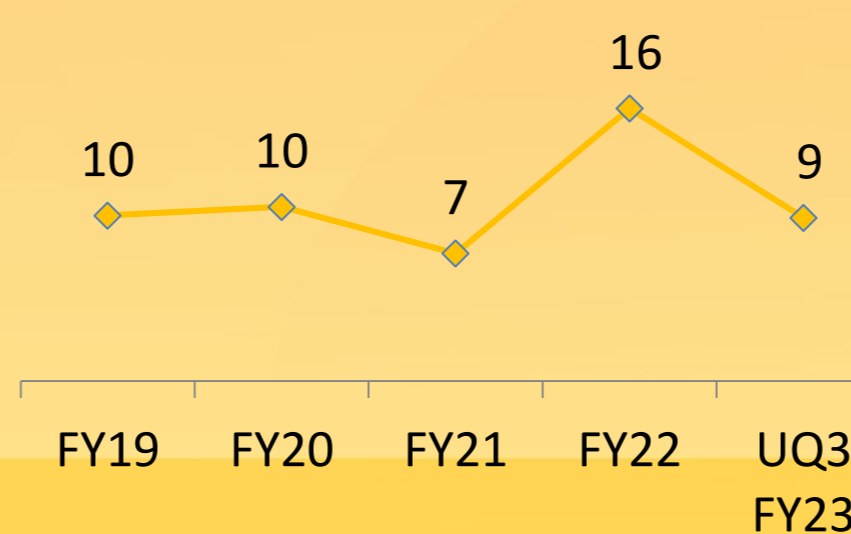
Debt to Equity Ratio



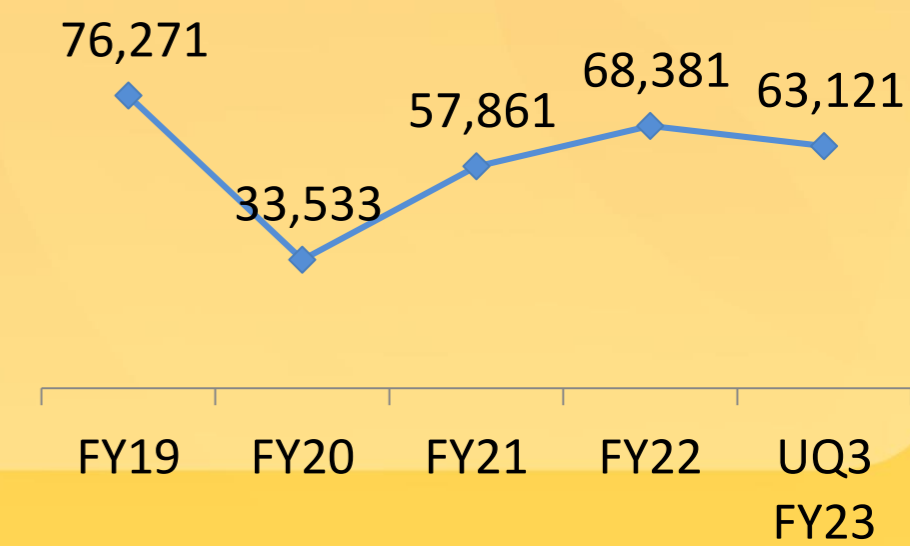
Share Price (in Rs./Share)\$



Earning Per Share*\$ (in Rs./Share)



Market Capitalization (in Rs./crore)



* Number are annualised. \$ Share price & EPS for past periods are adjusted for Bonus issued in the ratio of 1:2

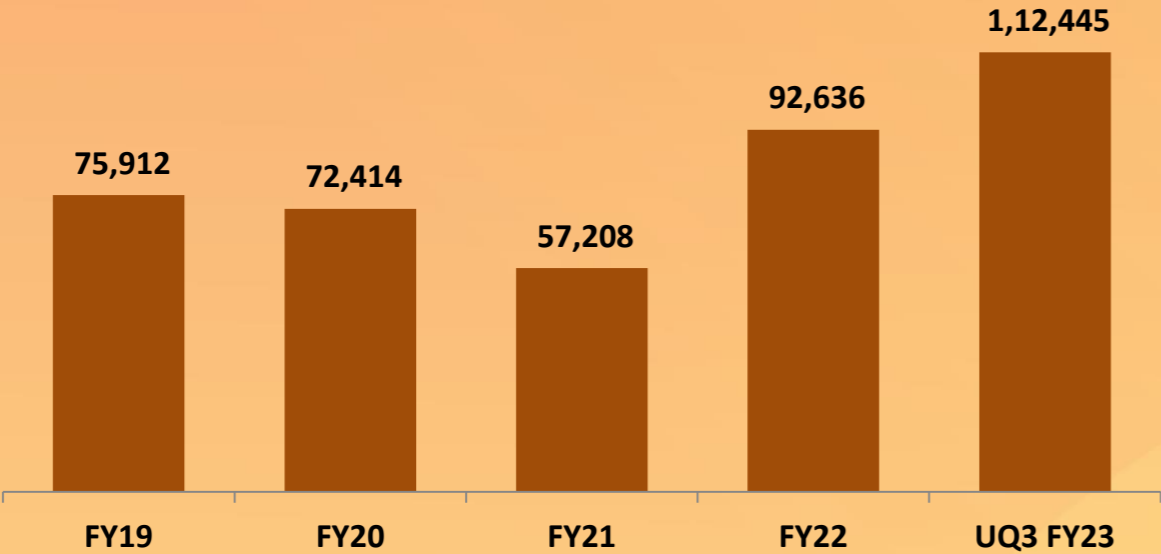


Financial Performance (Consolidated Basis)

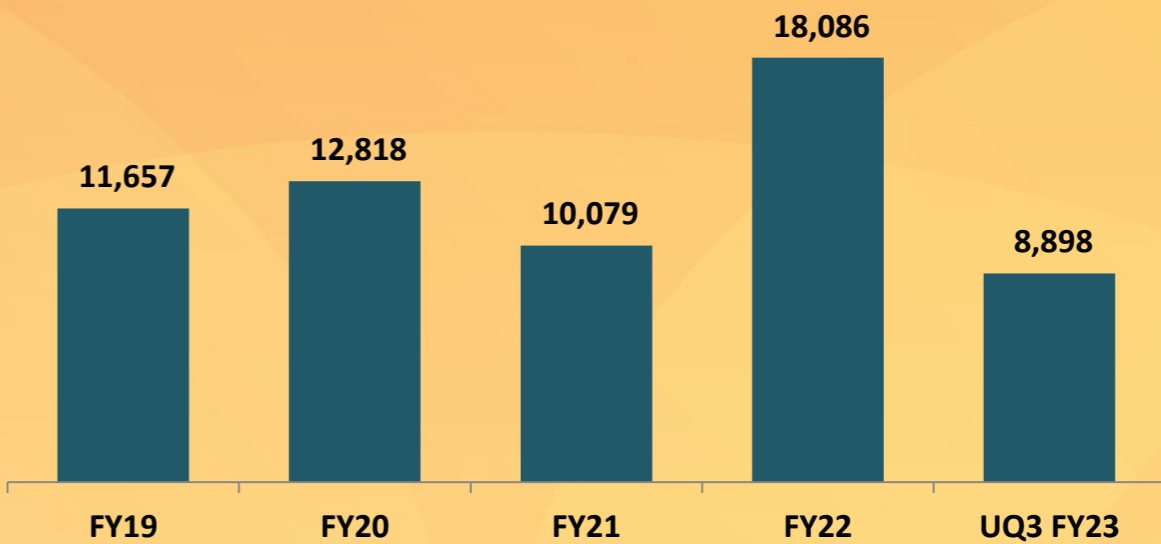


(in ₹ crore)

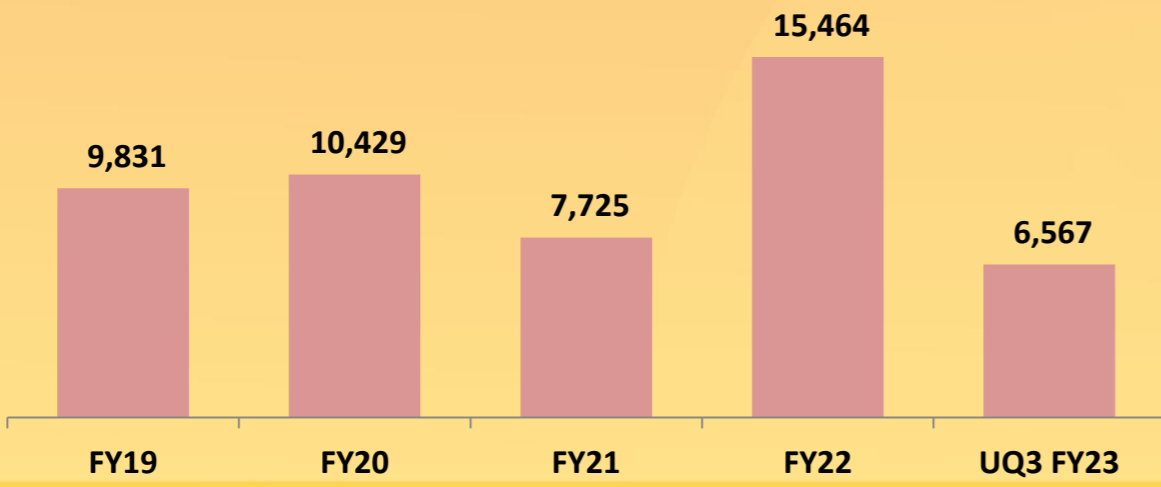
Turnover (Gross)



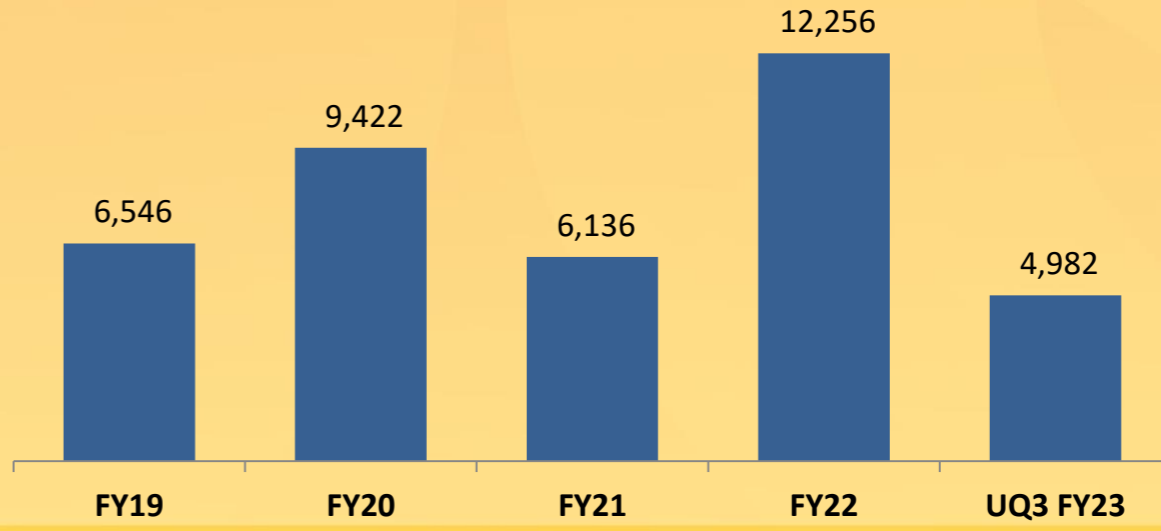
Gross Margin (PBDIT)



Profit Before Tax



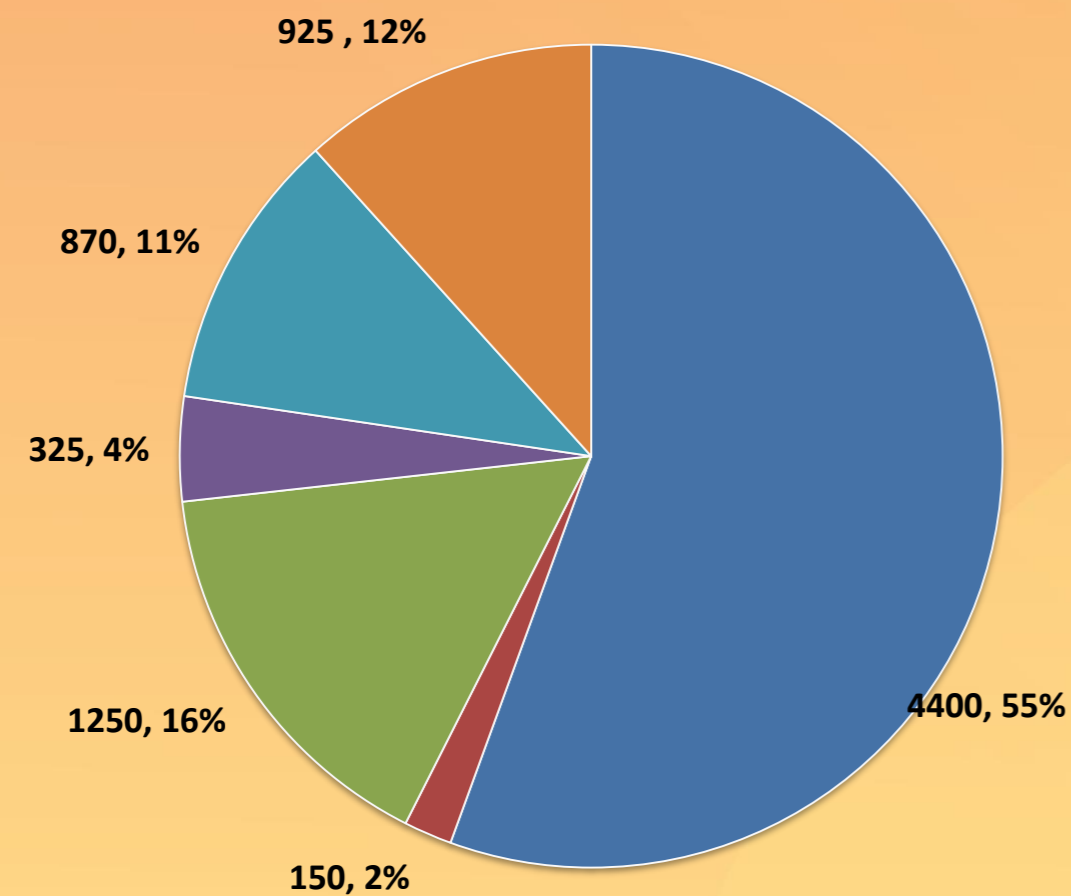
Profit after Tax



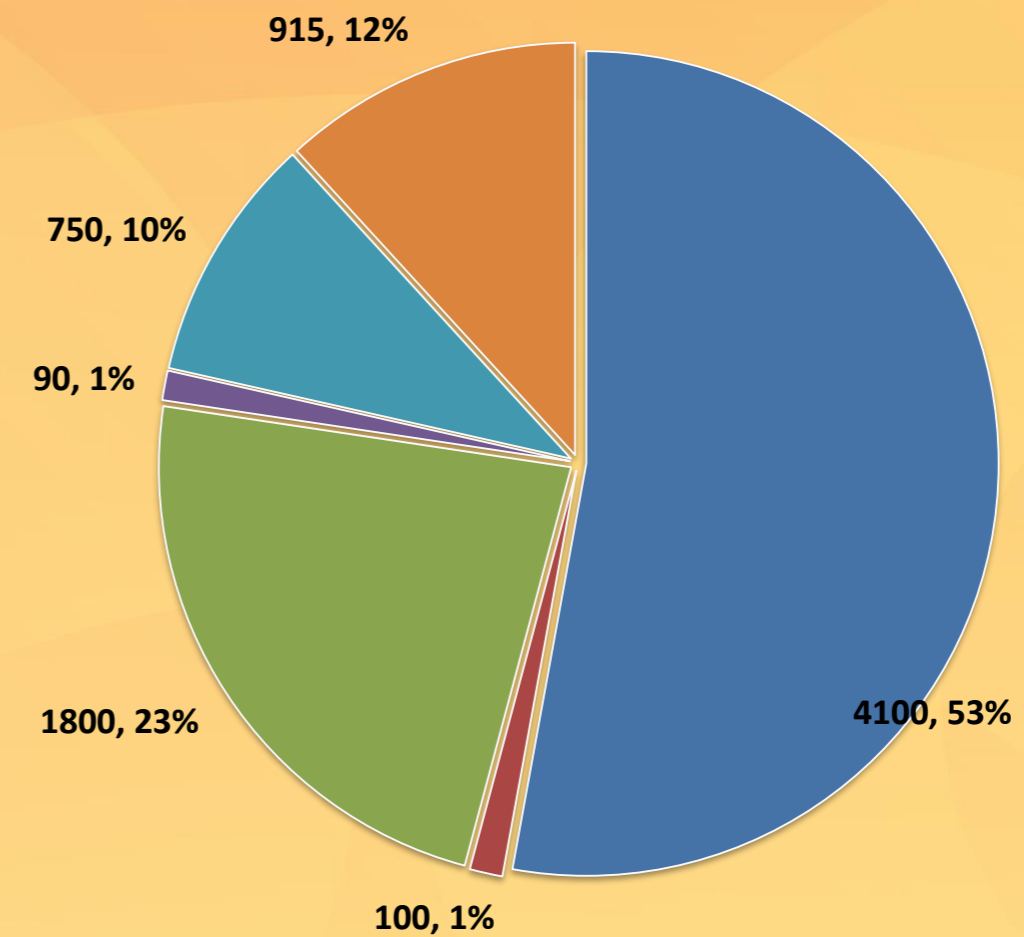
Capital Expenditure Profile

(in ₹ crore)

FY 2022-23E
~7,900 Cr.



FY 2023-24E
~ 7,750 Cr.



■ Pipeline
 ■ City Gas Distribution (Equity)
 ■ Petrochemical
 ■ E&P
 ■ Equity Investments
 ■ Operational Capex & Others



* capital expenditure include plan, non-plan and operational capex

Revenue Reconciliation on Consolidated Basis 9M FY23



(in ₹ crore)

Entity	Revenue (Gross)	Elimination	Consolidated Revenue
GAIL	1,11,443	(12,083)	99,360
GG SPL	13,002	(8,043)	4,959
GGUI	8,003	(7,920)	83
TNGCL	194		194
GAIL_GAS	8,002		8,002
BGCL	7		7
KLL	233	(228)	6
Elimination	(28,273)		(28,273)
Consolidated Revenue from Operation	1,12,611	(28,273)	1,12,611



PAT Reconciliation on Consolidated Basis 9M FY23



(In ₹ crore)

Particulars	% Holding	Investment as on 31st December 2022	Up to 31 st December 2022
GAIL			4,698
Subsidiaries		3,324	-230
GAIL GAS	100%	1,855	224
GG SPL	100%	42	9
GGUI	100%	186	9
Bengal Gas Company Limited	88%	439	-7
Konkan LNG Limited	93%	786	-510
TNGCL	49%	15	17
Less: Minority Interest	-	-	29
Associates		2845	1060
MGL	33%	32	170
PLL	13%	99	338
BCPL	70%	992	41
IGL	23%	32	279
Opal	49%	995	0
China Gas	3%	97	206
Fayum Gas	19%	8	3
Ramagundam Fertilizer	15%	270	-17
ONGC Tripura Power Company Ltd	26%	319	40
LLC Bharat Energy Office	20%	1	0
Joint Ventures (JVs)		1,198	130
CGD JVs & Others (BGL, CUGL, GGL, MNGL, AGL, VGL, TAPI, IGGL)	-	1,198	130
Adjustments			
Less: Elimination of Dividend	-	-	615
Add: Elimination Profit/Loss recognized from investments	-	-	0
Less: Others	-	-	61
Consolidated*			4,982

* Excluding Minority interest of Rs. (-28.67) Crore



Thank you

