



GAIL (India) Ltd.

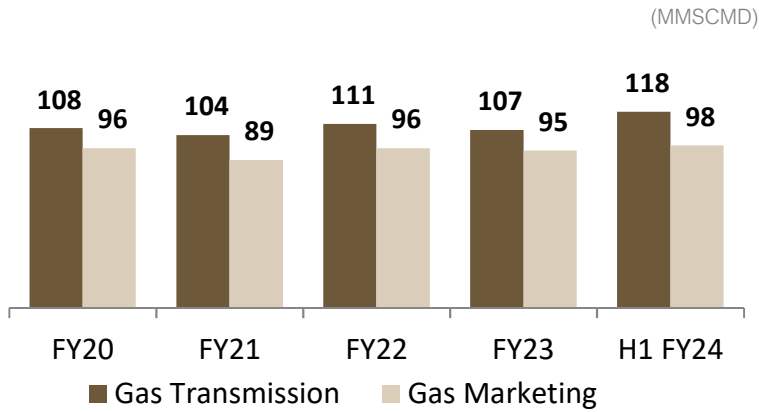
Investors' & Analysts' Presentation

H1 FY'24

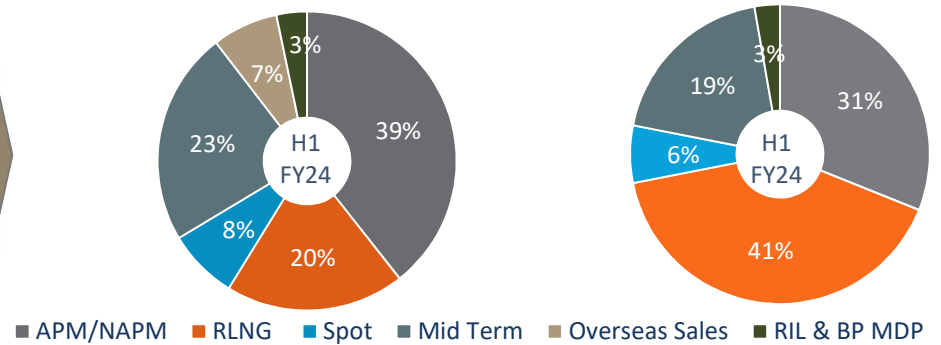


Physical Performance

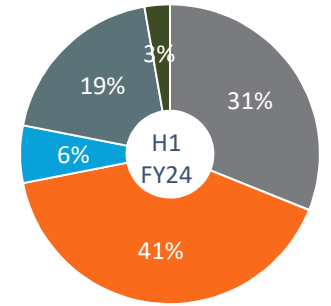
Gas Volume Trend



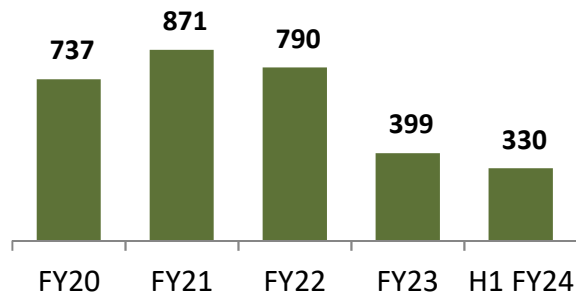
Gas Marketing Mix



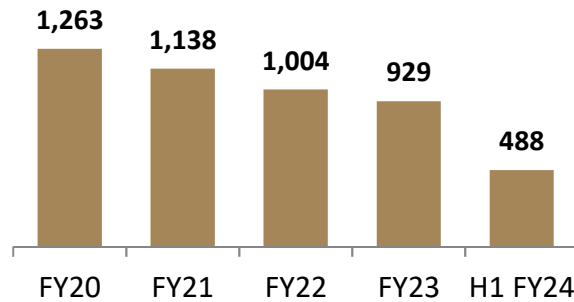
Gas Transmission Mix



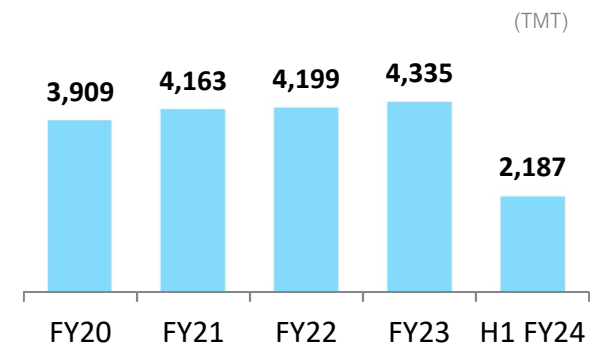
Petrochemicals Sales



Liquid Hydrocarbons Sales



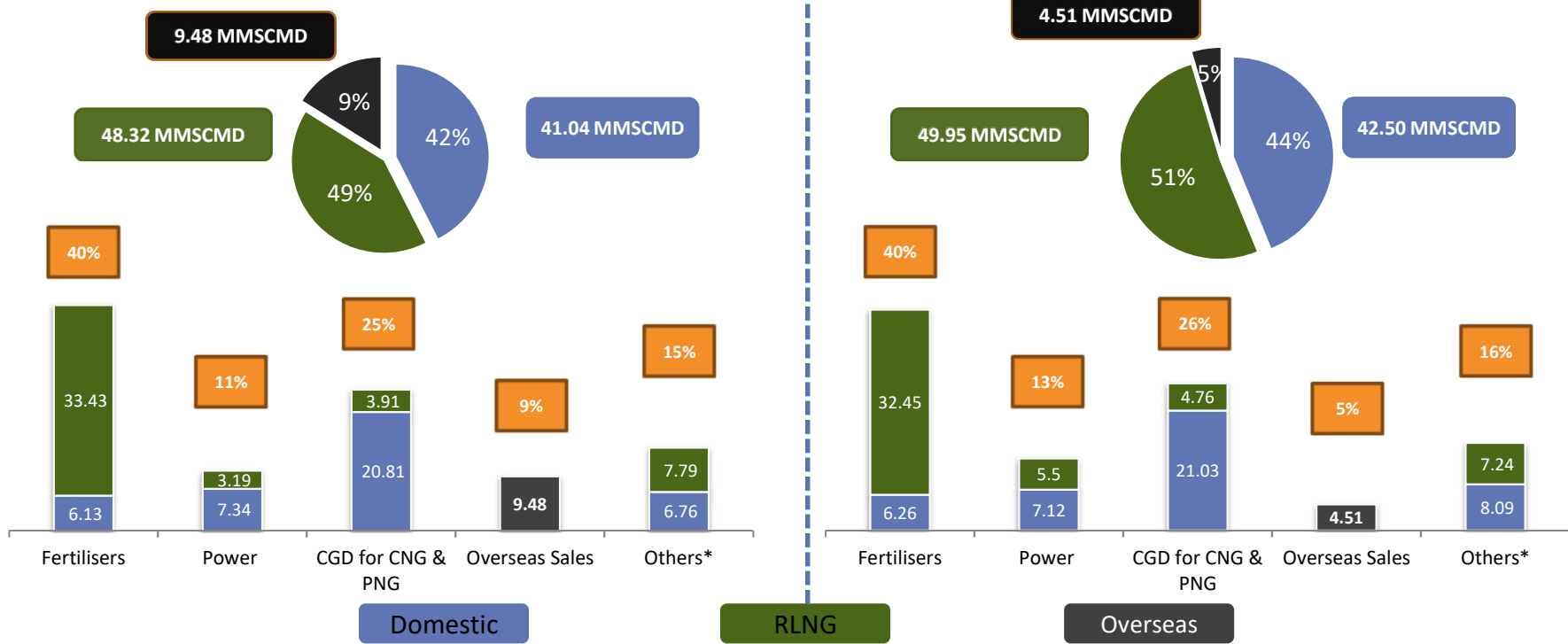
LPG Transmission



Natural Gas Sector Wise Supply– Q1 FY24 Vs. Q2 FY24

(Total 98.84 MMSCMD, % share)

(Total 96.96 MMSCMD, % share)



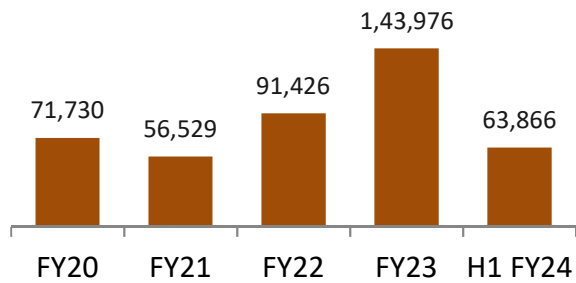
- Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- Highest demand of Natural Gas from Fertilizer, Power & CGD companies

* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.

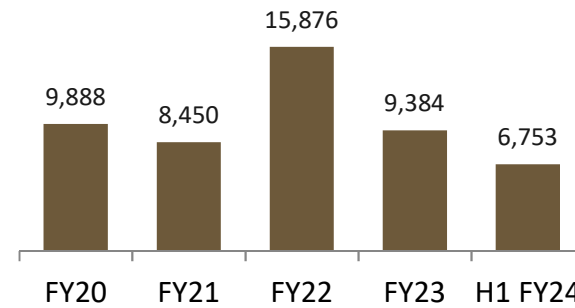
Financial Performance (Standalone)

(In Rs crores)

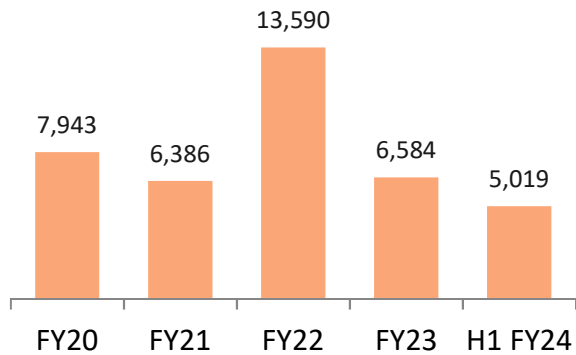
Turnover (Gross)



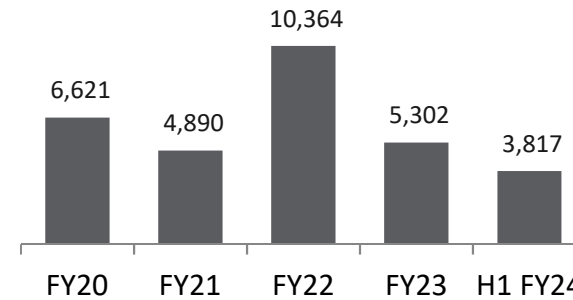
Gross Margin (PBDIT)



Profit Before Tax (PBT)

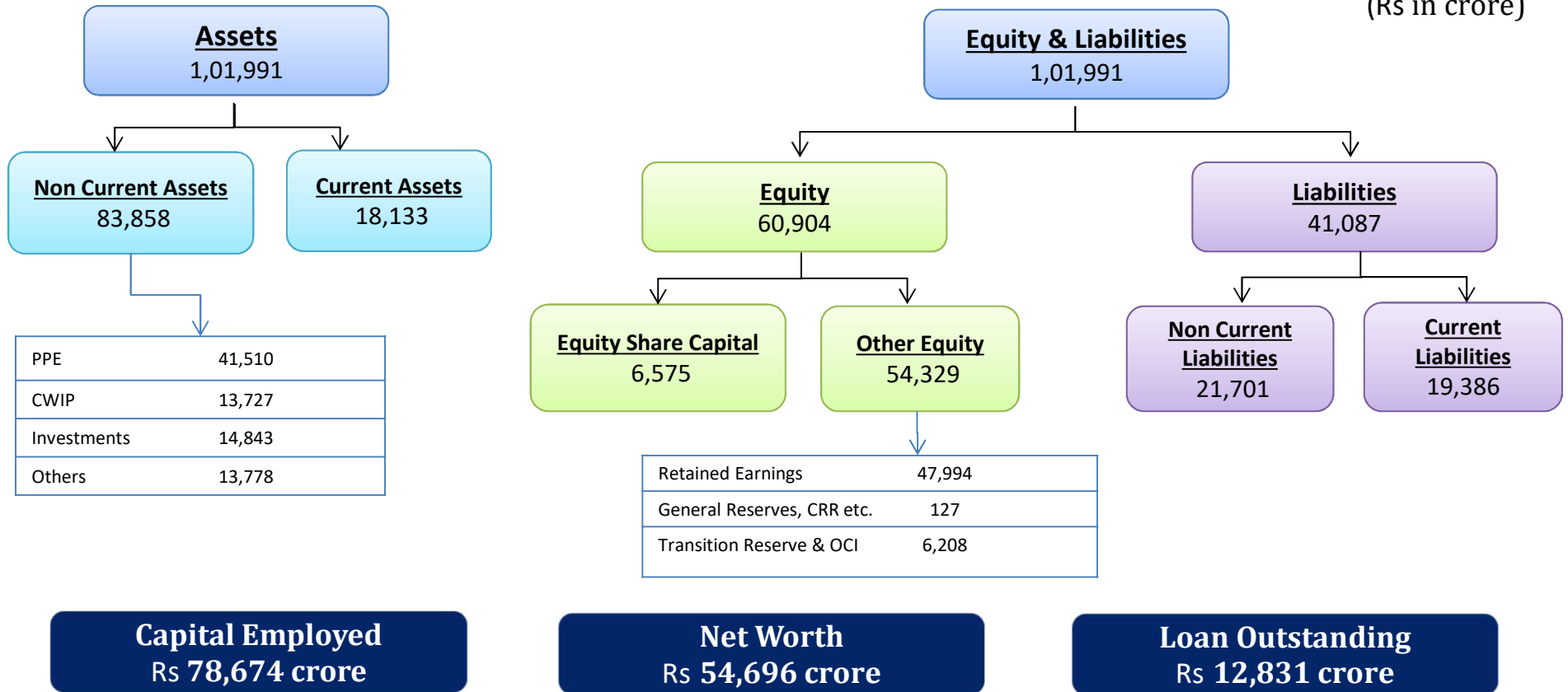


Profit After Tax (PAT)



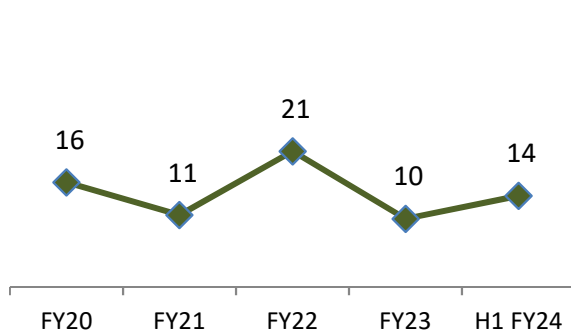
Balance Sheet as on 30th September 2023

(Rs in crore)

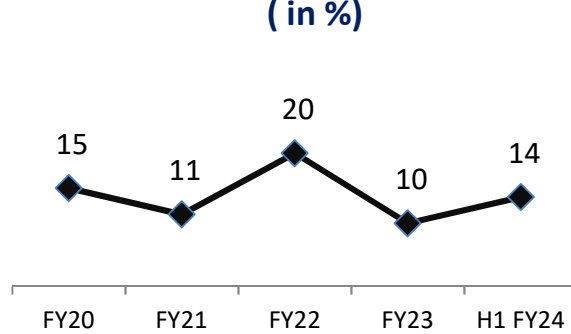


Key Financial Ratios

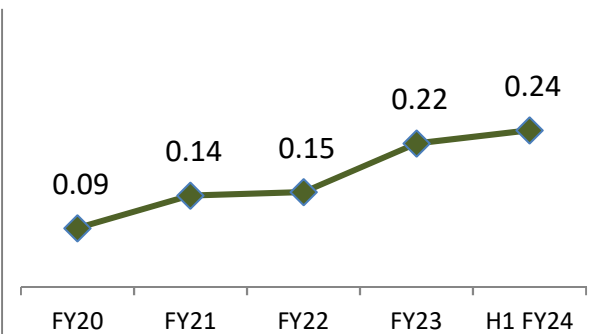
PAT to Net Worth* (in %)



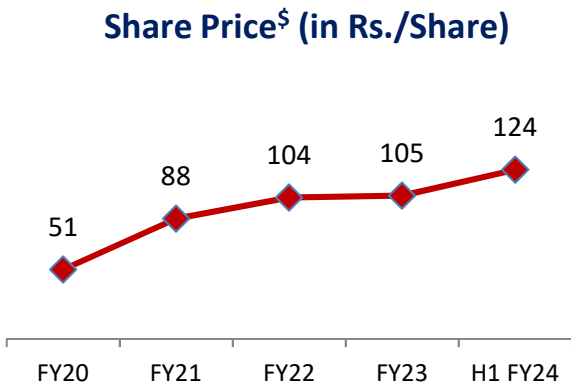
Return on Capital Employed* (in %)



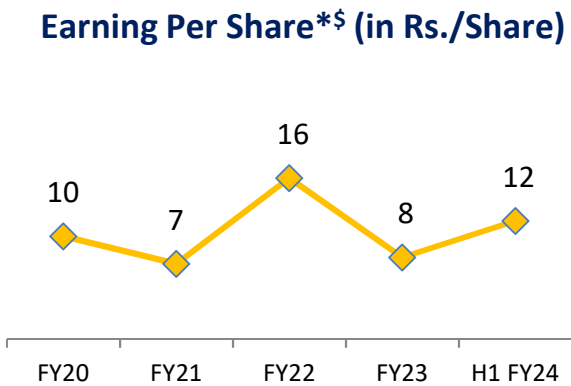
Debt to Equity Ratio



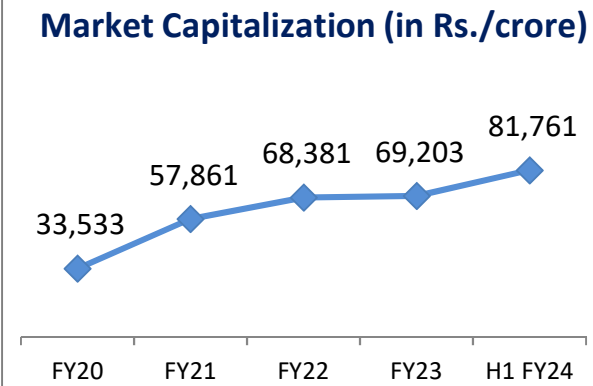
Share Price[§] (in Rs./Share)



Earning Per Share*[§] (in Rs./Share)



Market Capitalization (in Rs./crore)



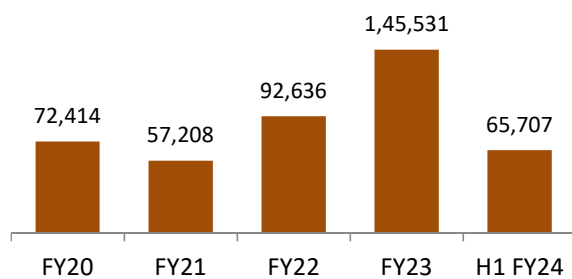
[§] Share Price & EPS for past periods are adjusted for Bonus issue

* Number are Annualized

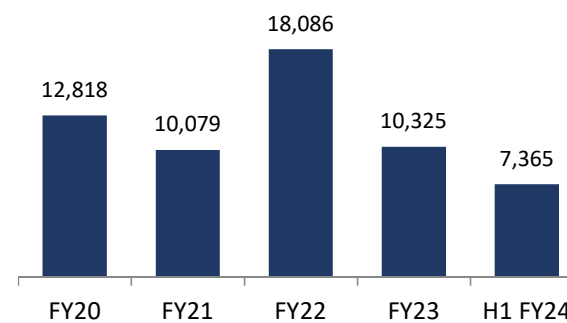
Financial Performance (Consolidated Basis)

(In Rs Crores)

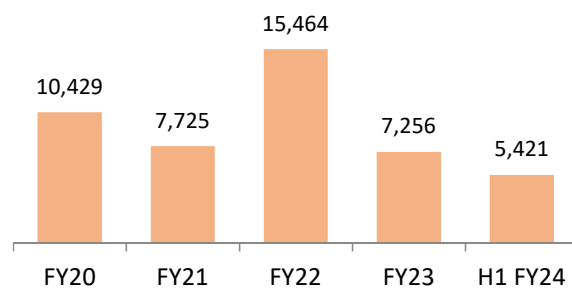
Turnover (Gross)



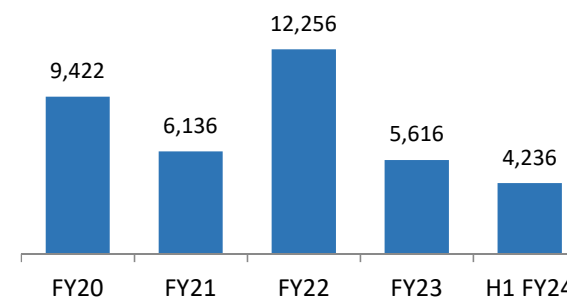
Gross Margin (PBDIT)



Profit Before Tax



Profit after Tax



Revenue Reconciliation on Consolidated Basis – H1 FY24

(in Rs crore)

Entity	Revenue (Gross)	Elimination	Consolidated Revenue
GAIL	64,050	(3,740)	60,310
GG SPL	4,195	(3,245)	950
GGUI	3,007	(2,959)	48
TNGCL	138	-	138
GAIL_GAS	4,937	(497)	4,440
BGCL	12	-	12
KLL	134	(134)	-
Consolidated Revenue from Operation	76,473	(10,575)	65,898

PAT Reconciliation on Consolidated Basis – H1 FY24

(in Rs crore)

Particulars	% Share holding as on 30 th Sept. 23	Investment (Net) on 30 th Sept. 23	Up to 30 th Sept. 2023
GAIL			3,817
Subsidiaries		4,368	(36)
GAIL GAS	100%	2,037	120
GGSP	100%	48	13
GGUI [§]	100%	187	(5)
Bengal Gas Company Limited	90%	560	(5)
Konkan LNG Limited	93%	886	(179)
TNGCL	49%	15	22
GMPL	100%	635	(2)
Less: Minority Interest	-	-	(1)
Associates		2,844	633
MGL	33%	32	230
PLL	13%	99	203
BCPL	70%	992	(136)
IGL	23%	32	234
Opal	49%	995	-
China Gas	3%	97	59
Fayum Gas	19%	8	3
Ramagundam Fertilizer	14%	270	27
ONGC Tripura Power Company Ltd	26%	319	14
Joint Ventures (JVs)		1,348	132
MNGL	23%	23	68
CGD JVs & Others (BGL, CUGL, GGL, AGL, VGL, TAPI, IGGL, BEOL, LJSCL, TFL)	-	1,325	65
Adjustments			
Elimination of Dividend	-	-	(254)
Elimination Profit/Loss recognized from investments			0
Others			(56)
Consolidated*			4,236

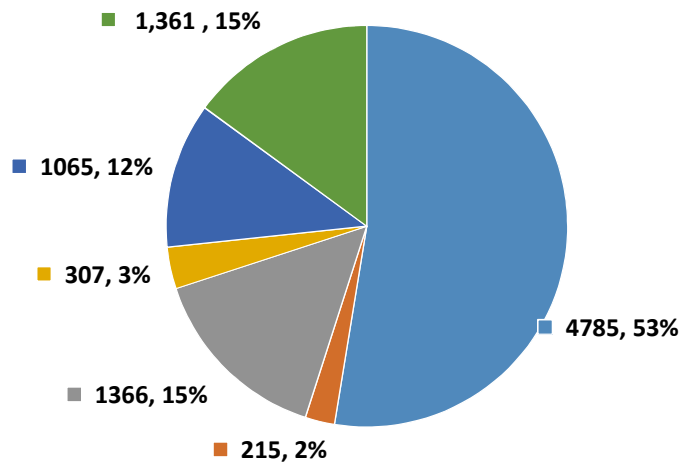
* Excluding Minority interest of Rs. (0.73) Crore

§ Investment amount of GGUI net of Provision for impairment is Rs 7.34 Crore

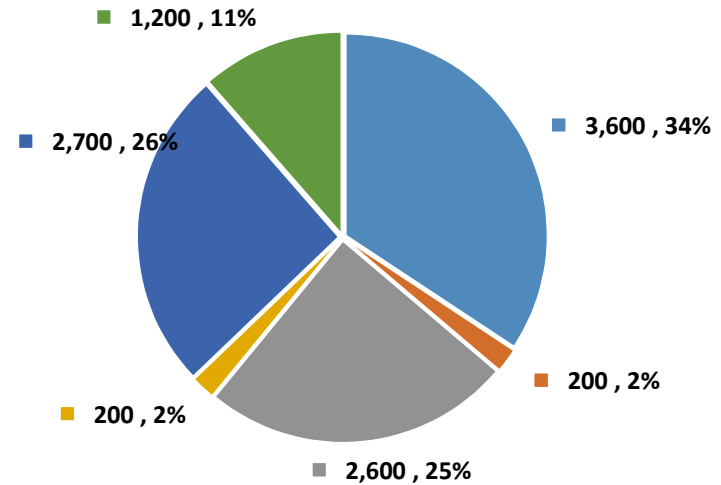
Capital Expenditure Profile *

(In Rs Crores)

FY 2022-23
~ 9,099



FY 2023-24E
~ 10,500



■ Pipeline ■ City Gas Distribution (Equity) ■ Petrochemical ■ E&P ■ Equity Investments # ■ Operational Capex & Others

* capital expenditure include plan, non-plan and operational capex
Excluding Loan of ~Rs. 1,500 Crores to GMPL (erstwhile JBF Petro)

Thank you

