

**Godrej Industries Limited**  
**Regd. Office:** Godrej One,  
Pirojshanagar,  
Eastern Express Highway,  
Vikhroli (E), Mumbai 400079. India.  
Tel.: 91-22-2518 8010/8020/8030  
Fax: 91-22-2518 8068/8063/8074  
Website: www.godrejindustries.com

CIN: L24241MH1988PLC097781

**Dated:** May 19, 2023

To,  
**BSE Limited**  
P. J. Towers, Dalal Street, Fort  
Mumbai – 400 001

**Ref.:** BSE Scrip Code No. "500164"

To,  
**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra - Kurla Complex,  
Bandra (East), Mumbai-400 051

**Ref.:** "GODREJIND"

**Debt Segment NSE:**

NCD- GIL23 - ISIN: INE233A08022  
NCD- GIL24 - ISIN: INE233A08030  
NCD- GIL25 - ISIN: INE233A08048  
NCD- GIL28 - ISIN: INE233A08055  
NCD- GIL26 - ISIN: INE233A08071  
NCD- GIL25A-ISIN: INE233A08063

**Sub.: Performance Update**

The Board of Directors at its Meeting held today, i.e. on May 19, 2023 have approved the Audited Financial Results (Standalone and Consolidated) for the Quarter and Financial Year ended March 31, 2023. We enclose herewith the performance update of the Financial Results.

Kindly take the same on your record.

Thanking you,

Yours sincerely,

**For Godrej Industries Limited**

**Tejal Jariwala**  
**Company Secretary & Compliance Officer**  
**(FCS 9817)**

**Encl.:** A/a





# **Performance Update**

Q4 & FY 2022-23

May, 19, 2023

# DISCLAIMER

*“Some of the statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.”*

# PRESENTATION FLOW

- Results
  - Financial Highlights – Consolidated
  - Segment Performance
- Business Performance
  - Performance highlights including Subsidiaries and Associates
- Other information

# FINANCIAL HIGHLIGHTS – CONSOLIDATED

# FINANCIAL HIGHLIGHTS - CONSOLIDATED

Particulars (₹crore)	Q4 FY 2022-23	Q4 FY 2021-22	% Growth	FY 2022-23	FY 2021-22	% Growth
<b>Total Income</b>	<b>5,085</b>	<b>4,727</b>	<b>8%</b>	<b>17,762</b>	<b>15,065</b>	<b>18%</b>
<b>PBDIT *</b>	<b>1,042</b>	<b>802</b>	<b>30%</b>	<b>2,928</b>	<b>2,179</b>	<b>34%</b>
<b>Depreciation</b>	<b>79</b>	<b>72</b>	<b>-</b>	<b>305</b>	<b>274</b>	<b>-</b>
<b>PBIT*</b>	<b>962</b>	<b>730</b>	<b>32%</b>	<b>2,623</b>	<b>1,906</b>	<b>38%</b>
<b>Interest</b>	<b>284</b>	<b>175</b>	<b>-</b>	<b>943</b>	<b>623</b>	<b>-</b>
<b>Net Profit *#</b>	<b>300</b>	<b>227</b>	<b>32%</b>	<b>975</b>	<b>654</b>	<b>49%</b>

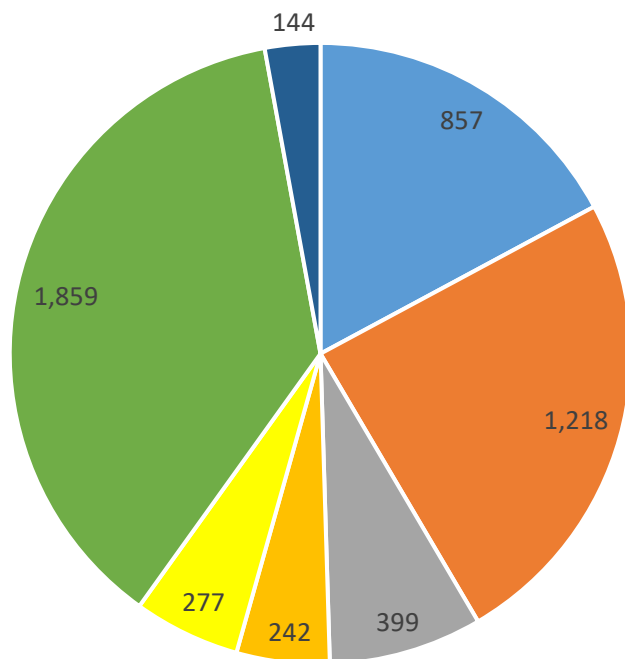
\* Including share of profit in associates & exceptional.

# With share of profit in associate companies, post reduction of non-controlling interest.

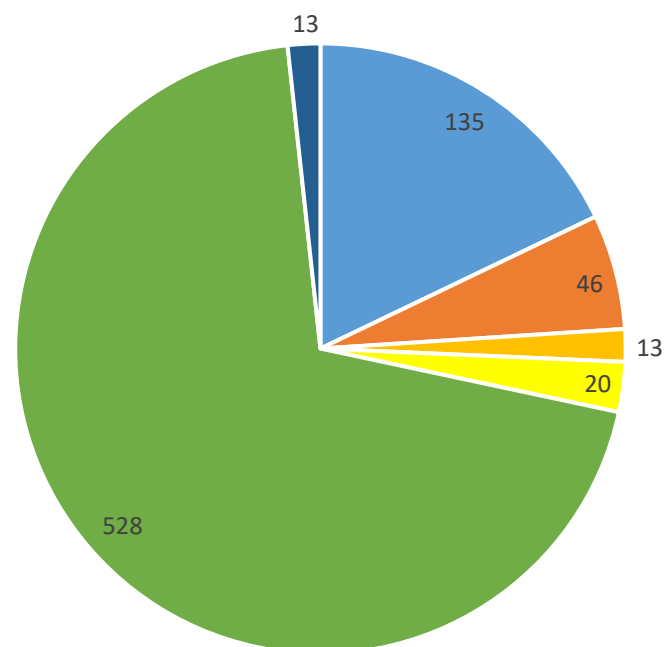
# **CONSOLIDATED RESULTS – SEGMENT PERFORMANCE**

# SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q4 FY 2022-23

Revenue \* (₹ crore)



PBIT \* (₹ crore)



■ CHEMICALS

■ DAIRY

■ VEG OILS

■ FINANCE & INVESTMENTS

■ ANIMAL FEEDS

■ CROP PROTECTION

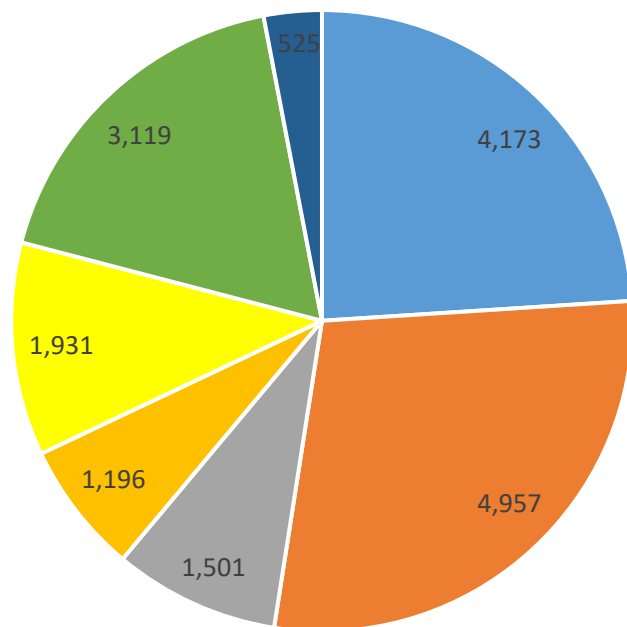
■ ESTATE & PROPERTY DEVELOPMENT

\*excluding others segment.

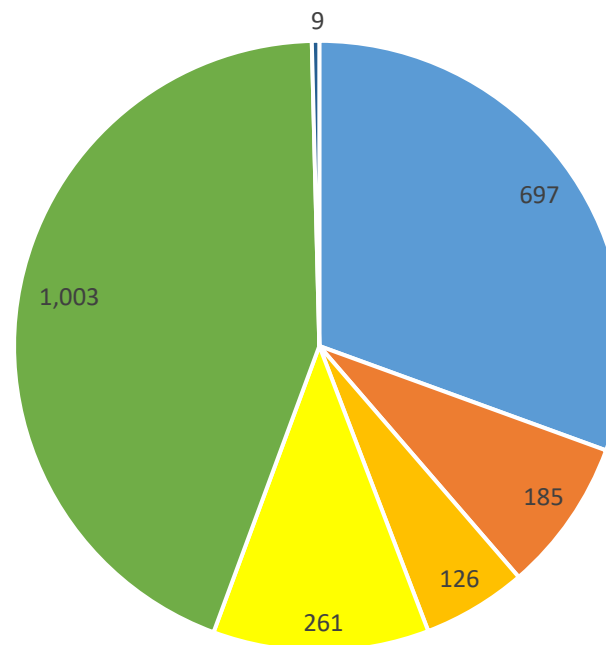


# SEGMENT-WISE CONTRIBUTION TO FINANCIALS: FY 2022-23

Revenue \* (₹ crore)



PBIT \* (₹ crore)



\*excluding others segment.

■ CHEMICALS

■ DAIRY

■ VEG OILS

■ FINANCE & INVESTMENTS

■ ANIMAL FEEDS

■ CROP PROTECTION

■ ESTATE & PROPERTY DEVELOPMENT

**BUSINESS PERFORMANCE: Performance Highlights  
incl. subsidiaries, JVs and Associates**



## Financial Highlights

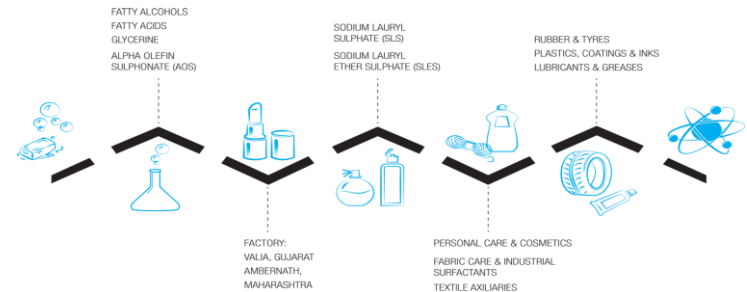
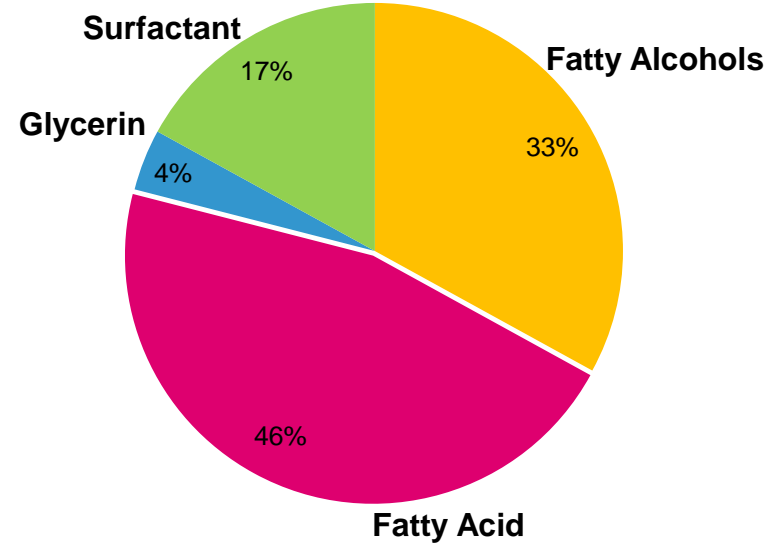
₹ crore	Q4 FY-23	Q4 FY-22	FY-23	FY-22
Revenue	857	802	4173	3057
PBIT	135	83	697	334

- Revenues for Q4FY23 increased by 7% & FY23 increased by 37%
- PBIT for Q4FY23 increased by 63% & FY23 increased by 108%
- Exports for FY23 stood at ₹1,383 crore



**Godrej Industries Ltd (Chemicals) has received the prestigious Export Excellence Award**

## Product Portfolio Q4 FY 2022-23



## Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q4 FY23	Q4 FY22	FY23	FY22
Total Income	1,930	1,476	2,998	2,397
Net Profit after tax	412	260	571	352

## Business & Sales Highlights for Q4 & FY 2022-23

- GPL's best ever quarterly sales- booking value stood at ₹ 4,051 crore in Q4 FY23, up 25%
- GPL's best ever annual sales- booking value stood at ₹ 12,232 crore in FY23, up 56%
- Added 5 new projects with a total estimated saleable area of nearly 9 million sq. ft. and total estimated booking value of ~₹ 5,750 Crore in Q4 FY23.
- Received 17 awards in Q4 FY23 and a total of 91 awards in FY23

# AGRI BUSINESS

## Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q4 FY23	Q4 FY22	FY23	FY22
Total Income	2,108	2,134	9,481	8,386
Net Profit after tax	31	122	302	403

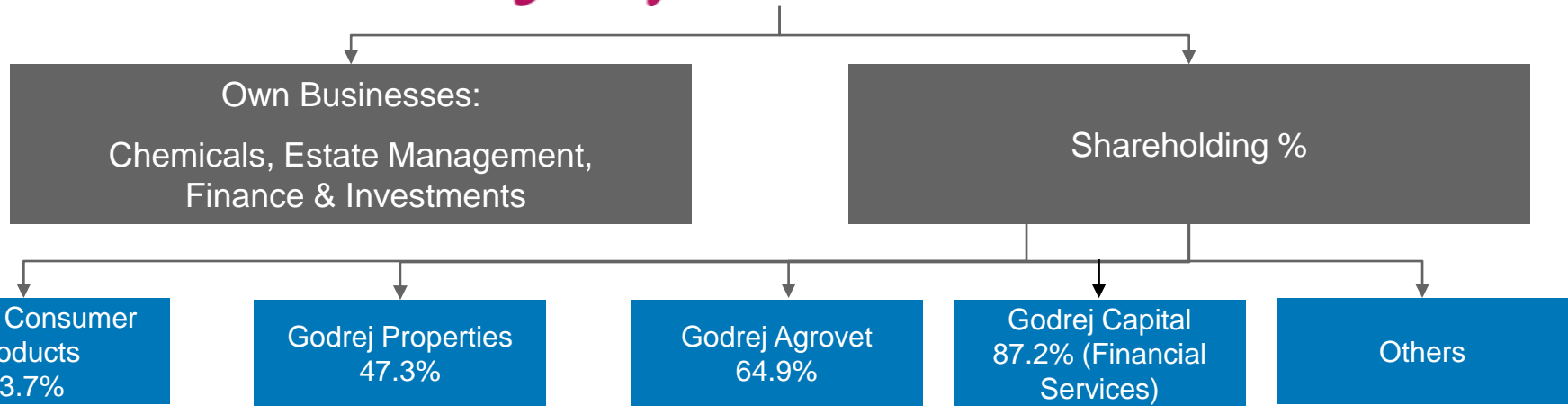
- **Animal Feed:** Animal Feed segment revenue for the quarter grew by 10% however the margin for the quarter was impacted by volatile commodity price movements and limited transmission due to pricing pressure, mainly in poultry feed.
- **Vegetable Oil:** Strong volume growth in Q4 FY23; however, performance was impacted by lower crude palm oil prices as compared to previous year.
- **Crop Protection Business:** In Q4FY23, Consolidated revenues stood at ₹242 crore as compared to ₹353 crore in the corresponding quarter of the previous year.
- **Dairy:** In Q4FY23, revenues stood at ₹399 crore a growth of 19% as compared to the corresponding quarter of the previous year.



**OTHER INFORMATION**

# GODREJ INDUSTRIES LIMITED

## CORPORATE STRUCTURE



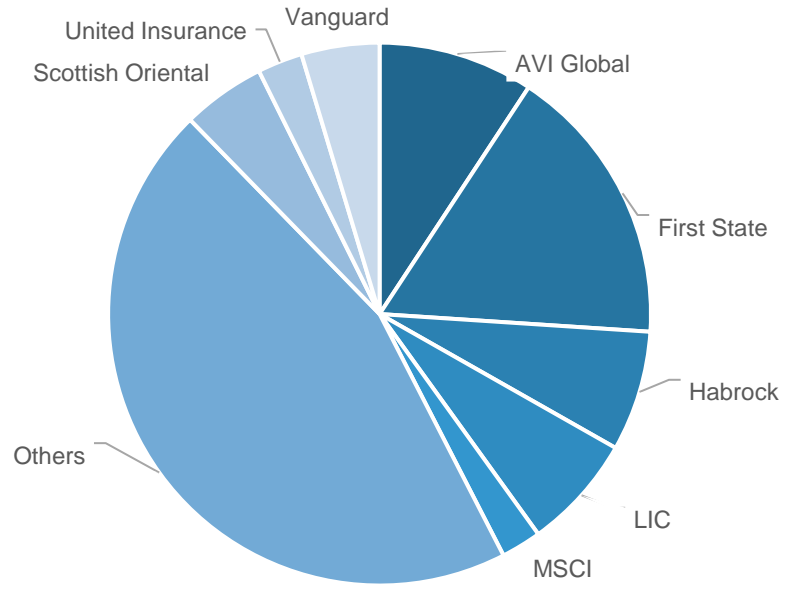
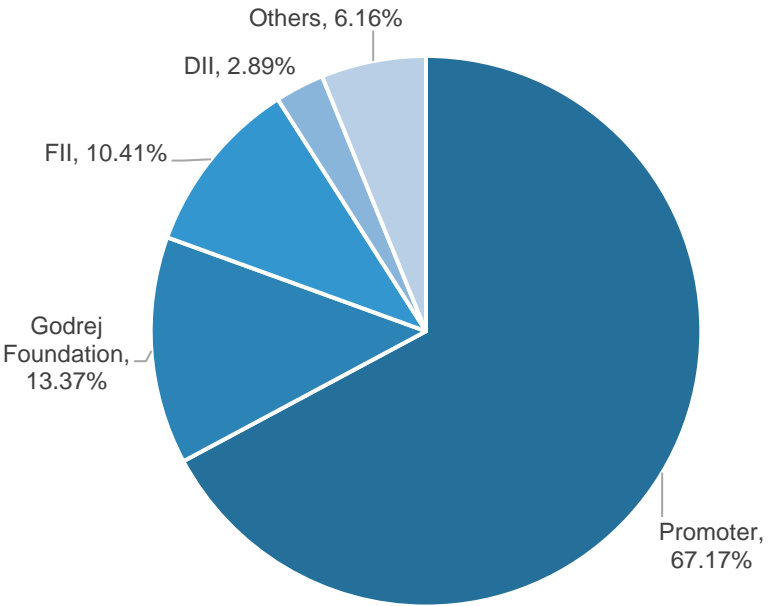
- Other investments



# SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value <sup>^</sup> of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.7%	1,366	23,513
Godrej Properties (GPL)	Real Estate and Property Development	47.3%	1780	13,564
Godrej Agrovet	Animal Feed, Agri-inputs, Poultry, Dairy & Oil Palm	64.9%	1043	5,148
Godrej Capital Ltd	Financial Services	87.2%	1494	
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others		--	23	
	<b>Total</b>		<b>5,725</b>	

# SHAREHOLDING PATTERN AS ON MAR 31, 2023



Major Institutional Investors



**THANK YOU FOR YOUR TIME AND CONSIDERATION**