





REF: GPIL/NSE&BSE/2023/5264

Date 03.11.2023

To.

BSE Limited

Phiroze Jeejeebhoy Towers,

Dalal Street,

Mumbai-400001.

Scrip Code: BSE: 532734

To,

National Stock Exchange of India Limited

Exchange Plaza, C/1, Block G,

Bandra Kurla Complex, Bandra (East),

Mumbai-400051.

Scrip Code: GPIL

Dear Sirs/Ma'am,

Sub: Investor Presentation for Q2 & H1FY24.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, we are enclosing herewith the Investor Presentation for Q2 & H1 FY24.

The copy of the said presentation is also being hosted on the website of the company viz., www.godawaripowerispat.com. The said presentation will also be shared with various Analysts/investors.

Thanking you,

Yours faithfully,

FOR, GODAWARI POWER AND ISPAT LIMITED

Y.C. RAO

COMPANY SECRETARY

Encl: As Above

Rower & Co.

Godawari Power & Ispat Limited

An ISO 9001:2015, ISO 14001:2015 & ISO 45001:2018 certified company CIN L27106CT1999PLC013756

Registered Office and Works: Plot No. 428/2, Phase 1, Industrial Area, Siltara, Raipur - 493111, Chhattisgarh, India

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Q2FY24 Investor Presentation

3rd November'2023







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Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The Risk and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The company does not undertake to update any forward -looking statement that may be made from time to time by or on behalf of the company.

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Business at a Glance





Incorporated in 1999 &
Growing under leadership of
Mr. B.L. Agarwal, 1st
Generation Entrepreneur
supported by 2nd Generation.



Backward integrated with captive iron ore mines & Captive Power Generation



Large product portfolio ranging from Iron Ore pellets to Sponge Iron, Steel Billets, Wire Rod, HB Wire, Ferro Alloys and Galvanized Fabricated products.



Captive Iron Ore Mines and manufacturing plants are strategically located in Chhattisgarh



Strong Financial Performance

5 Year CAGR in Revenue, EBITDA, PAT = 118%, 113% & 131% respectively



Experienced Board of Directors

- Comprising more than 1/3rd
 Independent Directors
- Talented workforce of 2,900 employees



Focus on ESG & CSR

- Reducing carbon footprints with
- → 155 MW Solar Power.
- → 28.5 MW Bio Mass
- → 42 MW WHRB
- → 1.5 MW Wind Power
- CSR spend Rs. 21.64 Cr. (FY23)



Credit Ratings

Bank Loan Facility

- Long Term CRISIL AA-/Stable
- Short Term CRISIL A1+

Investment Thesis



01

<u>Captive Iron ore mines</u> with 165MnT Reserves and 35+

years of mine life. Present capacity = 3.05MnT; Expected to increase to = 6.7MnT by FY 24. 02

Unique presence across steel value chain

Iron Ore Mining &
Manufactures Pellets,
Sponge Iron, Steel Billets,
MS Rounds, HB Wires etc.

03

High Grade Pellets

Manufactures high grade pellets which earn premium of Rs. 1,000 to 1500/T over & above the market price of Pellets

04

Strong Growth Plan

To more than double the capacities of iron ore mining, pellets and integrated steel plant to 6.7Mnt; 5.7MnT & 1.5MnT respectively.

05

Net Cash Balance Sheet

Company with Zero Net Debt and Net Cash of Rs. 649 Cr 06

Simplified Group Structure

Company has over the years exited non-core businesses and consolidated stakes in subsidiaries.

07

Focus on ESG

- Increased use of Renewable energy in steel making.
- Responsible Corporate Governance practices.
- Community Development through focus on Health and Education.

08

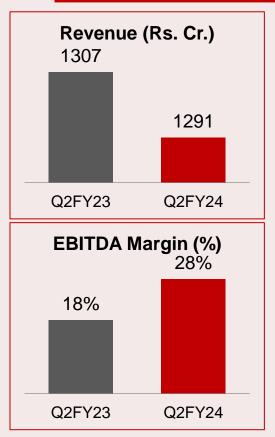
Reducing Carbon Footprint

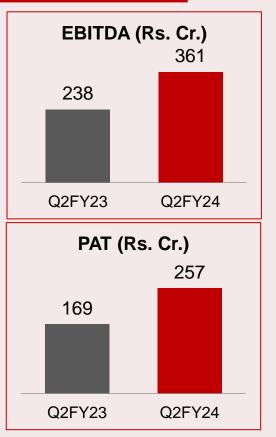
By generating power through renewable sources like Bio Mass, WHRB, Solar & Wind Power.





Financial Performance (Consolidated)





Operational Performance

- Highest ever Production of Billet, Power and Silico Manganese.
- Increase in Production Volume of Iron Ore Pellets by 21% on QoQ basis
- Increase in Production Volume of Sponge Iron,
 Steel Billets, MS Rounds & HB Wires both on QoQ and YoY basis.
- Sales for Pellets, Steel Billets & HB Wires increased by 45%, 41% and 15% on QoQ basis resp.
- Realisation for Pellets increased by 22% to Rs.9,955/T on YoY basis and declined marginally by 2% QoQ

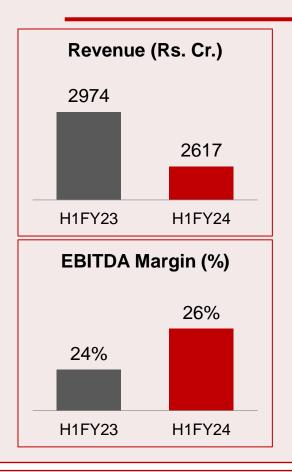
Strategic Updates

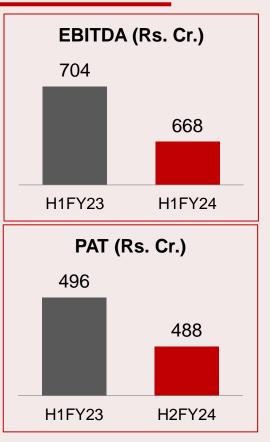
o CRISIL upgraded the Credit Rating of both - Long Term & Short Term Bank Loan Facility to AA-/Stable and A1+ from A+/Positive and A1





Financial Performance (Consolidated)





Operational Performance

- Highest ever Production of Sponge Iron, Billet & Power.
- Iron ore mining decreased by 21% due to prolonged monsoon and impact of OB dump collapse.
- Pellet Production decreased due to maintenance Shutdown.
- Production for Steel Billets, MS Rounds and HB Wires, increased by 28%, 27% and 71% resp.
- Sales for Steel Billets, MS Rounds and HB
 Wires increased by 30%, 9% and 64% resp.
- Realisation for Pellets increased by 4% to Rs.
 10,055/T whereas realizations for other products showed a decreasing trend.

Strategic Updates

o FY24 Volume Guidance - Sponge Iron, Steel Billets, Rolled Products achieved 62%, 56% and 59% resp.



Guidance – Status Check



| Particulars | FY24 Guidance | H1FY24 Performance | % Achieved |
|------------------|------------------|-----------------------|------------|
| Iron Ore Mining | 2.3MnT (Revised) | 1.1 T | 48% |
| Iron Ore Pellets | 2.6MnT | 1.2 T | 45% |
| Sponge Iron | 0.495MnT | 0.306 T | 62% |
| Steel Billets | 0.4MnT | 0.2 T | 56% |
| Ferro Alloys | 80,000T | 30,357 T | 38% |
| Rolled Products | 0.2MnT | 0.1 T | 59% |

^{*} Note – Mining Guidance for FY 24 revised to 2.3 MnT.



Ongoing Capex Plan



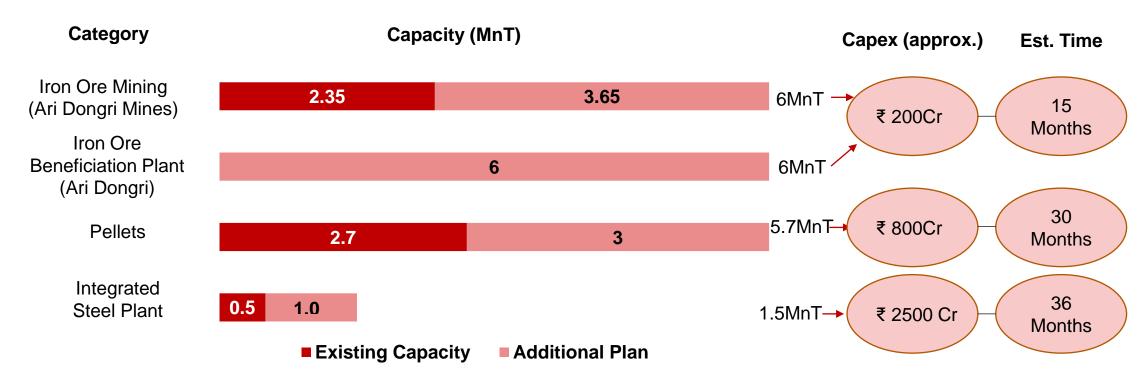
| | Capacity FY24 | C | apex (in Rs. C | r.) | |
|-----------------------------------|--|-------|---------------------|------------------------|--|
| Particulars | (E) | Total | Already incurred | Balance to be incurred | Current Status |
| GPIL – Khairagarh | 30 MW (Capacity enhanced from 25MW) | 125 | 107 | 18 | Construction activities going on. Project delayed due to prolonged monsoon. Expected to be commissioned in Q3FY24 |
| HFAL - Bemetara | 55 MW (Reduced from 60MW) | 250 | 244 | 6 | Out of 55 MW Capacity, 30MW Solar Power Plant is commissioned on 29 th March'2023. Balance 25 MW expected to be commissioned in Q3FY24. Delayed due to prolonged monsoon. |
| Modernisation & Maintenance Capex | Existing Steel & Power | 397 | 326 | 71 | SMS Capex for increasing capacity to 5 Lakh Ton has been completed, awaiting consent to operate. Debottlenecking Capex for replacement of Turbine & Rolling Mill Modification progressing as per schedule to be completed by Q4FY24 |

Note - E = Estimated.



Next Leg of Growth – Capex Plan





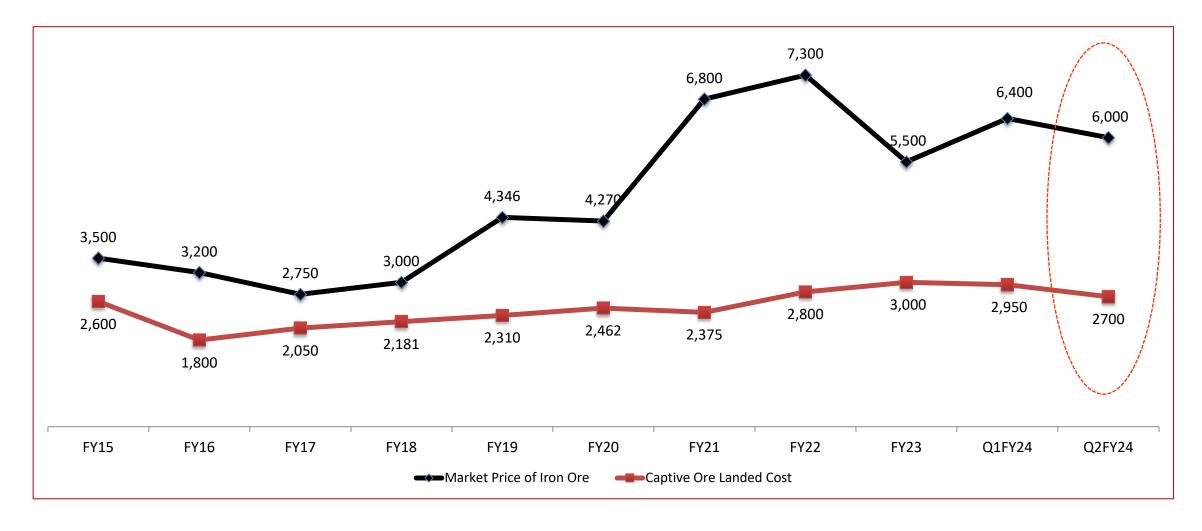
PROJECT UPDATE

The Company has applied to MoEF for environmental approval for expansion in iron ore mining capacity of Ari Dongri mines and Pellet Capacity and Integrated Steel Plant. Public hearing for pellet plant completed, clearances awaited. The applications are under consideration of the concerned ministry. The project implementation shall start post receipt of environment approval.



Captive Mining Provides Competitive Edge







Detailed Production Summary



| Description of Goods | M.T./ KWH | Q2FY24 | Q1FY24 | QoQ (%) | Q2FY23 | YoY (%) | H1FY24 | H1FY23 | FY23 |
|--------------------------------|----------------|---------|---------|---------|---------|---------|-----------|-----------|-----------|
| Iron ore Mining | M.T.s | 520,636 | 572,523 | -9% | 618,808 | -16% | 1,093,158 | 1,377,114 | 2,595,953 |
| Iron ore Pellets - GPIL | M.T.s | 636,200 | 523,950 | 21% | 644,900 | -1% | 1,160,150 | 1,312,250 | 2,616,500 |
| Sponge Iron | M.T.s | 156,366 | 149,216 | 5% | 143,578 | 9% | 305,582 | 304,579 | 494,991 |
| Steel Billets | M.T.s | 122,675 | 100,535 | 22% | 81,570 | 50% | 223,210 | 175,040 | 325,070 |
| M.S. Rounds/TMT | M.T.s | 60,401 | 57,183 | 6% | 46,126 | 31% | 117,584 | 92,511 | 173,139 |
| H.B. Wires | M.T.s | 21,445 | 16,130 | 33% | 13,325 | 61% | 37,575 | 22,020 | 53,622 |
| Ferro Alloys - Consolidated | M.T.s | 15,154 | 15,203 | 0% | 14,191 | 7% | 30,357 | 31,416 | 61,416 |
| Galvanized Fabricated Products | M.T.s | 19,963 | 21,891 | -9% | 14,514 | 38% | 41,853 | 32,597 | 74,857 |
| Power Generation | Units (Cr) KWH | 19 | 16 | 23% | 17 | 14% | 35 | 29 | 59 |
| Power Generation - HFAL | Units (Cr) KWH | 5 | 4 | 33% | 1 | 351% | 9 | 5 | 8 |
| Power Generation - Alok Ferro | Units (Cr) KWH | 0.2 | 1 | -79% | 1 | -76% | 1 | 2 | 3 |



Detailed Sales Volume Summary



| Description of Goods | M.T./ KWH | Q2FY24 | Q1FY24 | QoQ (%) | Q2FY23 | YoY (%) | H1FY24 | H1FY23 | FY23 |
|-------------------------------|-----------|---------|---------|---------|---------|---------|---------|---------|-----------|
| Iron Ore Pellet - GPIL | M.T.s | 432,697 | 297,656 | 45% | 531,877 | -19% | 730,353 | 942,544 | 1,979,415 |
| Sponge Iron | M.T.s | 10,859 | 31,567 | -66% | 48,598 | -78% | 42,426 | 98,860 | 125,575 |
| Steel Billets | M.T.s | 59,554 | 42,323 | 41% | 34,705 | 72% | 101,878 | 78,647 | 145,186 |
| M.S. Round/ TMT Bar | M.T.s | 35,403 | 38,778 | -9% | 31,806 | 11% | 74,182 | 67,815 | 116,736 |
| H.B. Wire | M.T.s | 18,948 | 16,519 | 15% | 13,135 | 44% | 35,467 | 21,666 | 52,940 |
| Ferro Alloys - Consolidated | M.T.s | 13,653 | 14,439 | -5% | 12,278 | 11% | 28,092 | 31,117 | 57,795 |
| Galvanized Fabricated Product | M.T.s | 21,398 | 18,354 | 17% | 11,915 | 80% | 39,752 | 28,518 | 72,882 |



Detailed Realisation Summary



(Ex plant realisation excluding export freight and expenses)

| Description of Goods | M.T./ KWH | Q2FY24 | Q1FY24 | QoQ (%) | Q2FY23 | YoY (%) | H1FY24 | H1FY23 | FY23 |
|-------------------------------|-----------|--------|--------|---------|--------|---------|--------|---------|--------|
| Iron Ore Pellet - GPIL | INR/M.T.s | 9,955 | 10,200 | -2% | 8,186 | 22% | 10,055 | 9,671 | 9,409 |
| Sponge Iron | INR/M.T.s | 30,277 | 30,290 | 0% | 33,873 | -11% | 30,287 | 34,170 | 33,804 |
| Steel Billets | INR/M.T.s | 43,932 | 46,171 | -5% | 49,626 | -11% | 44,862 | 51,550 | 49,512 |
| M.S. Round/ TMT Bar | INR/M.T.s | 47,053 | 50,763 | -7% | 53,383 | -12% | 48,993 | 53,845 | 52,331 |
| H.B. Wire | INR/M.T.s | 49,874 | 52,593 | -5% | 56,944 | -12% | 51,140 | 57,134 | 53,926 |
| Ferro Alloys - GPIL | INR/M.T.s | 67,458 | 72,106 | -6% | 78,414 | -14% | 68,513 | 87,690 | 80,354 |
| Ferro Alloys - HFAL | INR/M.T.s | 71,450 | 76,880 | -7% | 83,431 | -14% | 75,040 | 101,627 | 90,027 |
| Ferro Alloys - Alok Ferro | INR/M.T.s | 69,189 | 73,945 | -6% | 84,337 | -18% | 70,952 | 96,480 | 94,004 |
| Galvanized Fabricated Product | INR/M.T.s | 77,048 | 81,179 | -5% | 84,563 | -9% | 78,955 | 84,963 | 81,317 |



GPIL Consolidated - Profit & Loss



| | | | | | | 7 (1) | rigures in five | 1 0/0/0 |
|--|--------|--------|------|--------|------|--------|-----------------|---------|
| Particulars | Q2FY24 | Q1FY24 | QoQ% | Q2FY23 | YoY% | H1FY24 | H1FY23 | FY23 |
| Net Sales | 1,291 | 1,326 | -3% | 1,307 | -1% | 2,617 | 2,974 | 5,753 |
| Total Expenses | 930 | 1,019 | -9% | 1,069 | -13% | 1,948 | 2,269 | 4,589 |
| Other Income | 23 | 19 | 22% | 26 | -12% | 42 | 42 | 104 |
| EBIDTA | 361 | 307 | 18% | 238 | 52% | 668 | 704 | 1,164 |
| EBIDTA Margin (%) | 28% | 23% | | 18% | | 26% | 24% | 20% |
| Depreciation | 35 | 34 | 2% | 31 | 13% | 69 | 58 | 124 |
| Finance Costs | 10 | 10 | 3% | 10 | 5% | 20 | 19 | 51 |
| Share of Profit/(Loss) of Associate & JV | 3 | 8 | | -3 | | 11 | -3 | 4 |
| Exceptional item | | 18 | | | | 18 | | -15 |
| PBT | 343 | 307 | 12% | 221 | 55% | 650 | 666 | 1,083 |
| Tax | 86 | 76 | 13% | 52 | 66% | 162 | 170 | 289 |
| PAT from Ordinary Activities | 257 | 231 | 11% | 169 | 52% | 488 | 496 | 793 |
| OCI Net of Tax | 16 | 3 | 355% | -9 | NA | 19 | -9 | -14 |
| PAT for the Period | 273 | 234 | 16% | 160 | 71% | 507 | 487 | 779 |
| PAT from Continuing Operations Attributable to Owners of Company | 257 | 231 | 11% | 169 | 52% | 488 | 496 | 793 |
| EPS for Continuing Operations (INR) | 21 | 19 | 11% | 13 | 59% | 39 | 38 | 61 |



GPIL Standalone Profit and Loss



| Particulars | Q2FY24 | Q1FY24 | QoQ% | Q2FY23 | YoY% | H1FY24 | H1FY23 | FY23 |
|-----------------------|--------|--------|------|--------|------|--------|--------|-------|
| Net Sales | 1,218 | 1,207 | 1% | 1,201 | 1% | 2,425 | 2,684 | 5,285 |
| Total Expenses | 857 | 905 | -5% | 962 | -11% | 1,762 | 2,010 | 4,142 |
| Other Income | 21 | 19 | 12% | 26 | -19% | 40 | 38 | 96 |
| EBIDTA | 361 | 302 | 20% | 239 | 51% | 662 | 673 | 1,143 |
| EBIDTA Margin (%) | 30% | 25% | | 20% | | 27% | 25% | 22% |
| Depreciation | 32 | 31 | 2% | 29 | 9% | 63 | 55 | 117 |
| Finance Costs | 8 | 8 | -3% | 9 | -10% | 16 | 17 | 46 |
| Extra Ordinary Income | | 18 | | | | 18 | 2 | 2 |
| PBT | 342 | 299 | 14% | 228 | 50% | 641 | 641 | 1,078 |
| Tax | 86 | 75 | 14% | 51 | 68% | 162 | 161 | 279 |
| PAT | 256 | 224 | 14% | 176 | 45% | 480 | 480 | 798 |
| EPS (INR) | 19 | 17 | 14% | 13 | 51% | 36 | 35 | 59 |



GPIL – Consolidated Balance Sheet

| | | | 7 til rigaroo iii i | | |
|---|------------|------------|---------------------------------------|------------|------------|
| Particulars Particulars Particulars | 30.09.2023 | 31.03.2023 | Particulars | 30.09.2023 | 31.03.2023 |
| ASSETS | | | EQUITY AND LIABILITIES | | |
| Non Current assets | | | EQUITY | | |
| (a) Property, Plant and Equipment | 1,921 | 1,965 | (a) Equity share capital | 62 | 65 |
| (b) Capital work-in-progress | 615 | 443 | (b) Other equity | 3970 | 3841 |
| (c) Other intangible assets | 68 | 73 | (c) Non Controlling/Minority Interest | 53 | 41 |
| (d) Investment in associates and joint ventures | 205 | 185 | Sub Total - Equity | 4085 | 3947 |
| (e) Financial assets | | | LIABILITIES | | |
| (i) Investments | 14 | 14 | Non-current liabilities | | |
| (ii) Loans | 50 | 50 | (a) Financial Liabilities | | |
| (iii) Other financial assets | 60 | 39 | (i) Borrowings | 9 | g |
| (f) Goodwill on Consolidation | 26 | 26 | (b) Provisions | 40 | 35 |
| (g) Non current tax assets | 1 | 1 | (c) Deferred Tax Liabilities (net) | 226 | 221 |
| (h) Other non current assets | 26 | 40 | | | |
| Sub Total - Non Current Assets | 2,986 | 2,837 | Sub Total - Non Current Liabilities | 275 | 265 |
| Current Assets | | | Current liabilities | | |
| (a) Inventories | 813 | 811 | | | |
| (b) Financial assets - | | | (a) Financial Liabilities | | |
| (i) Current Investments | 49 | 43 | (i) Borrowings | 81 | 307 |
| (ii) Trade Receivables | 109 | 296 | (ii) Trade Payables - MSME | 1 | 4 |
| (iii) Cash and cash equivalents | 222 | 507 | - Others | 362 | 521 |
| (iv) Bank balances other than (iii) above | 435 | 293 | (iii) Other financial liabilities | 97 | 52 |
| (v) Other financial assets | | 0 | | | |
| (vi) Loans | 93 | 133 | (b) Other current liabilities | 87 | 49 |
| (c) Current tax assets (net) | | 2 | (c) Provisions | 2 | 2 |
| (d) Other current assets | 337 | 238 | (d) Current tax liabilities (net) | 54 | 13 |
| Sub Total - Current Assets | 2058 | 2,323 | Sub Total - Current Liabilities | 684 | 948 |
| Total Assets | 5044 | 5,159 | Total Equity and Liabilities | 5044 | 5159 |

GODAWARI POWER & ISPAT

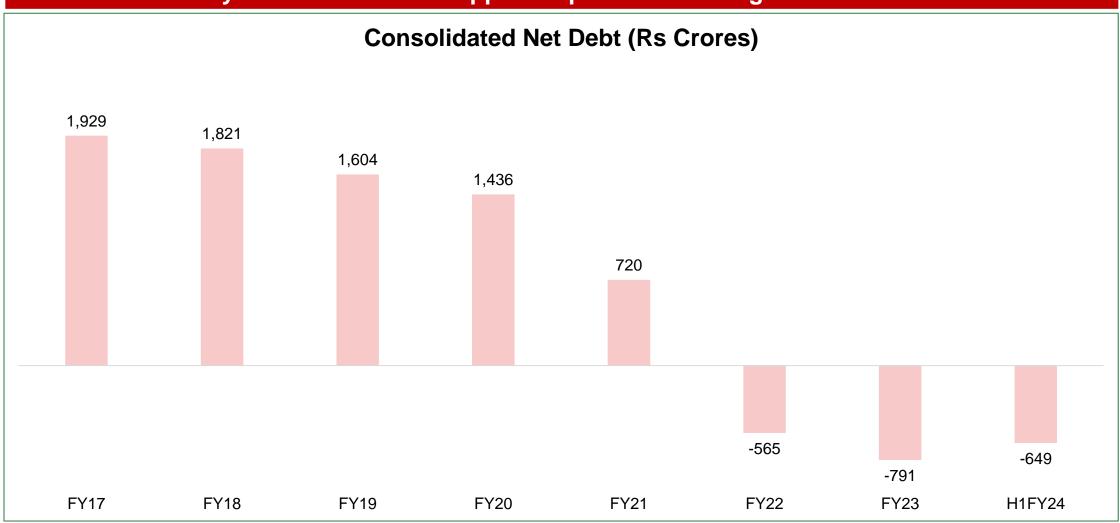
GPIL – Standalone Balance Sheet

| Particulars | 30.09.2023 | 31.03.2023 | Particulars | 30.09.2023 | 31.03.2023 |
|---|------------|------------|---------------------------------------|------------|------------|
| ASSETS | | | EQUITY AND LIABILITIES | | |
| Non Current assets | | | EQUITY | | |
| (a) Property, Plant and Equipment | 1,635 | 1,674 | (a) Equity share capital | 66 | 68 |
| (b) Capital work-in-progress | 410 | 240 | (b) Other equity | 3,815 | 3,694 |
| (c) Other intangible assets | 68 | 73 | (c) Non Controlling/Minority Interest | | |
| (d) Investment in associates and JV | | | Sub Total - Equity | 3,881 | 3,762 |
| (e) Financial assets | | | LIABILITIES | | |
| (i) Investments | 646 | 646 | Non-current liabilities | | |
| (ii) Loans | 50 | 50 | (a) Financial Liabilities | | |
| (iii) Other financial assets | 46 | 21 | (i) Borrowings | | |
| (f) Non current tax assets | 1 | 1 | (b) Provisions | 37 | 32 |
| (g) Other non current assets | 15 | 37 | (c) Deferred Tax Liabilities (net) | 178 | 174 |
| Sub Total - Non Current Assets | 2,871 | 2,742 | Sub Total - Non Current Liabilities | 215 | 206 |
| Current Assets | | | Current liabilities | | |
| (a) Inventories | 609 | 671 | | | |
| (b) Financial assets | | | (a) Financial Liabilities | | |
| (i) Investments | 49 | 43 | (i) Borrowings | 43 | 143 |
| (ii) Trade Receivables | 86 | 267 | (ii) Trade Payables – MSME | 1 | 4 |
| (iii) Bank, Cash and cash equivalents | 221 | 394 | - Others | 255 | 460 |
| (iv) Bank balances other than (iii) above | 427 | 256 | (iii) Other financial liabilities | 69 | 35 |
| (v) Loans | 76 | 116 | (b) Other current liabilities | 83 | 40 |
| (vi) Other Financial Assets | | 0 | (c) Provisions | 2 | 2 |
| (C) Other current assets | 264 | 176 | (d) Current tax liabilities (net) | 54 | 13 |
| Sub Total - Current Assets | 1,732 | 1,923 | Sub Total - Current Liabilities | 507 | 697 |
| Total Assets | 4,603 | 4,665 | Total Equity and Liabilities | 4,603 | 4,665 |



Strong Net Cash Balance Sheet

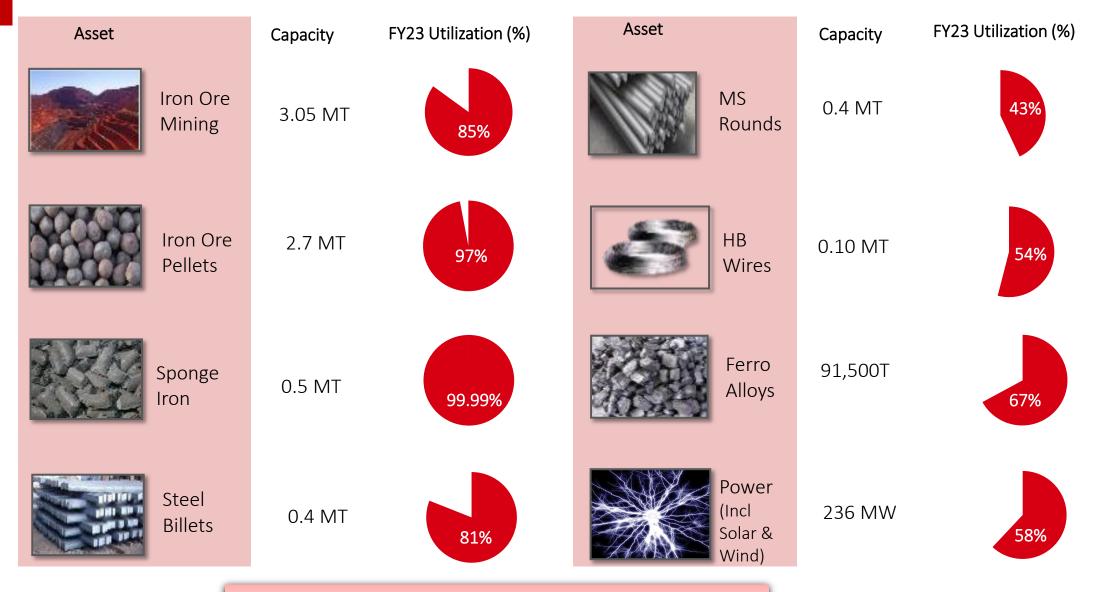
Healthy Balance Sheet to support Capex Plans through internal accruals



Short term borrowings are not included in calculation of Net Debt.

Unique Presence Across Steel Value Chain









Siltara Integrated Plant Chhattisgarh

3.3 mn MTPA Iron ore beneficiation

2.7 mn MTPA Iron ore pellets

0.5 mn MTPA Sponge iron

0.4 mn MTPA Steel billets

0.2 mn MTPA Rolling Mill

0.1 mn MTPA HB wire

98 MW Captive Power

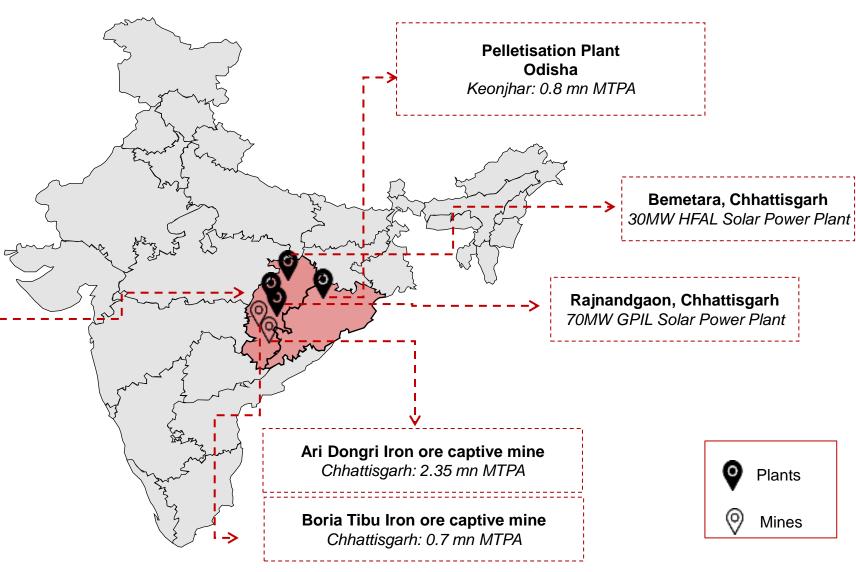
16,500 MTPA Ferro alloys

Urla Industrial Area

0.2 mn MTPA Rolling mill 0.11 Mn MTPA Fabrication Shop 60,500 TPA Ferro Alloys (HFAL) 20MW Captive Powrer (HFAL) 14,500 TPA Ferro Alloys (AFAL) 8 MW Captive Power (AFAL)

Other Locations

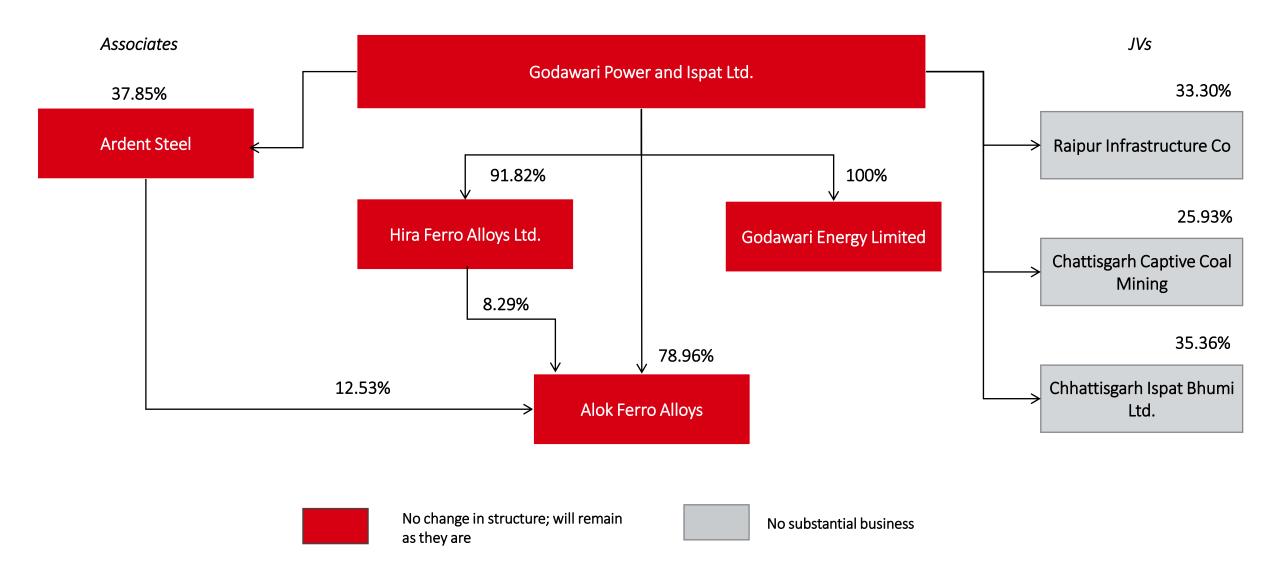
8.50 MW Bio Mass IPP (HFAL-Mahasamund) 1.50 MW Wind Mill (Karnataka)





Simplified Group Structure







Strong focus on Sustainability



Strengthening the ESG Framework

Aligned with United Nations' 10 principles for manufacturing responsibility and environmental sustainability



Environment Responsibility

- Investing in environmentally friendly technologies
- Focussed on renewable sources of energy
- Reducing carbon footprints
 aiming at Carbon Neutral growth through new solar
 PV projects



Social Responsibility

- Strong community engagement
- Talent development through skill set training and mentoring
- Developing a stable eco system of vendors



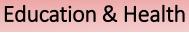
Governance Framework

- Strategic Clarity –
 delivering as per stated
 strategy (Sale of non core
 assets; balance sheet
 strengthening)
- Disciplined capital allocation
- Robust risk management framework



CSR Activities – Serving Society through Industry

















Environment & Infrastructure









International & Domestic Tailwinds



International Market

- O Global iron ore prices touched \$133/t CIF China in Mid-March'2023 on back of reopening of China's economy. However sharp increase in iron ore supplies by global major and lower than expected demand pick up in China has led to a correction to \$120/t. Recent announcement by China to support housing & infrastructure sector might lead to increase in consumption of Iron Ore.
- O World Steel Association (WSA) is forecasting steel demand to increase by a healthy 2.3% in 2023 and another 1.7% in 2024. This augurs well for demand for iron-ore and we expect prices to be well supported around current levels.

Domestic Market

- o Iron Ore prices (NMDC) have seen a slight increase from Rs.3,660/t in Jan'23 to Rs.4,460/t currently. Prices have recovered well from the lows seen post imposition of export tax but remain well below last year levels of Rs.5,000/t. On the other hand, pellet prices after touching Rs.8,800/Ton in July'23 has increased to Rs. 9,000/T in Sep end and is currently around Rs. 10,000/T. Given the positive steel demand outlook, pellet prices should be well supported at current levels.
- o India remains one of the bright spots globally for steel demand. WSA forecasts India's steel demand to increase by 7.3% in 2023 as compared to 8.2% in 2022. Indian government push for infrastructure with 33% increased capital outlay in addition to 75% increased outlay for railways augurs really well for the steel demand in the country, specially for long steel products.











Mr. Shashi Kumar (Chairman & Independent Director)

4+ decades of experience; B.Sc. In Mining Engineering; Advisor to NTPC, IFFCO & Chhattisgarh Power ltd. Former Chairman of Coal India Ltd.



Mr. BL Agarwal (Managing Director)

1st generation entrepreneur with almost 4 decades of experience; Graduated as an electronic; started GPIL



Mr Raj Kamal Bindal (Independent Director)

MCOM, CA & MBA; 22 years experience in areas of Energy, Infrastructure, Project Management, Financial Services and Infrastructure Finance



Mr. Dinesh Agrawal (Executive Director)

2+ decades of association with GPIL; 2nd generation entrepreneur; Electrical Engineer; Overseeing setting up of captive power plant



Mr. Siddharth Agrawal (Executive Director)

MBA with over 10 years of experience in various competencies especially in Solar Power.



Mr. Samir Agrawal (Independent Director)

CA, CS, CFA; 20+ years of experience in sphere of capital raising, mergers and acquisitions, financial structuring and corporate restructuring.



Mr Abhishek Agarwal (Executive Director)

2nd generation entrepreneur; Masters in International Business from Leeds University, Started pellet plant in GPIL



Mr. Dinesh Gandhi (Executive Director)

3 decades of experience in Accounts, Finance & Project Financing; Chartered Accountant and Company Secretary.



Ms. Bhavna G. Desai (Woman Independent Director)

Over 2 decades of capital market experience; Bachelor of Commerce from University of Mumbai



Mr. Vinod Pillai (Non-Executive Director)

2 decades of experience in Sales, Administration, Liaison & Logistics; Commerce graduate

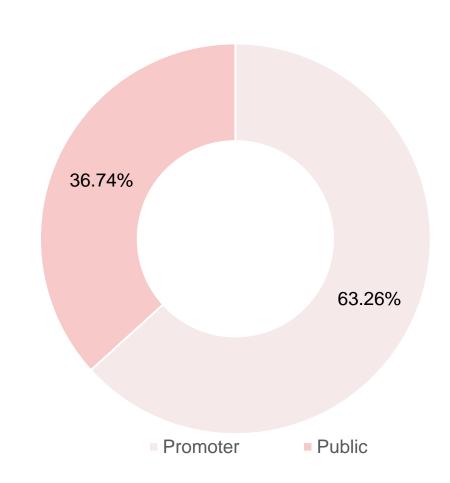


Shareholding Pattern on 30th Sep'2023



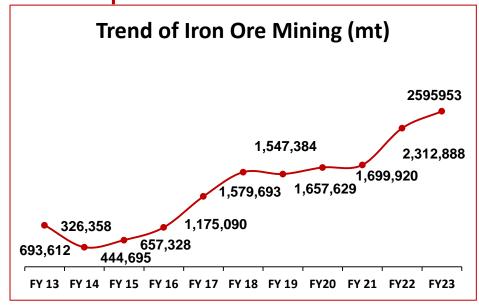
Shareholding Pattern 30th Sep'2023

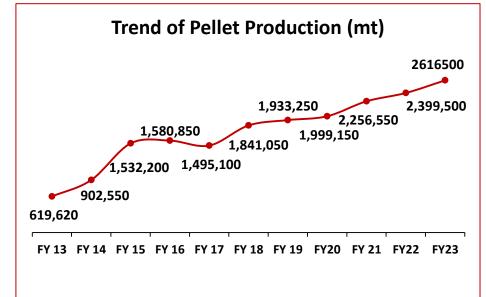
| Particulars | No of Shares | % of Total Sh. |
|-----------------------|--------------|----------------|
| Promoter | 8,60,04,908 | 63.26 |
| Domestic Institutions | 20,64,739 | 1.52 |
| FPI | 63,37,566 | 4.66 |
| Non Institution | 4,15,37,775 | 30.56 |
| Total | 13,59,44,988 | 100.00 |

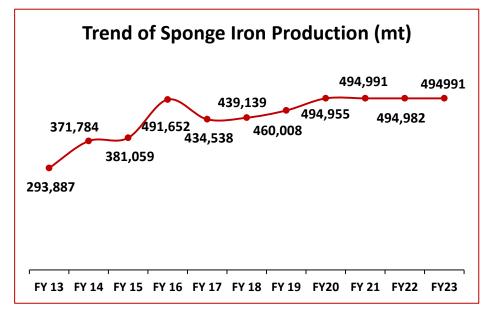


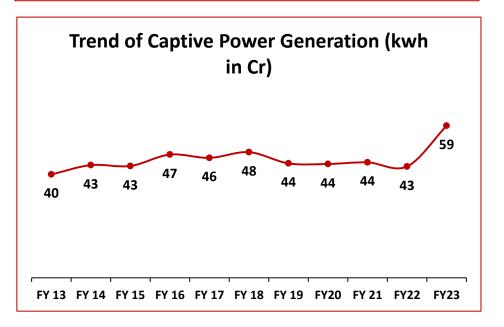


Past Operational Performance at a Glance...



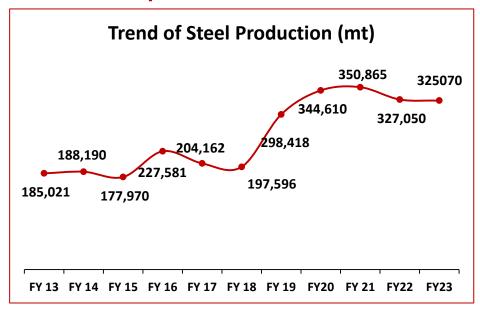


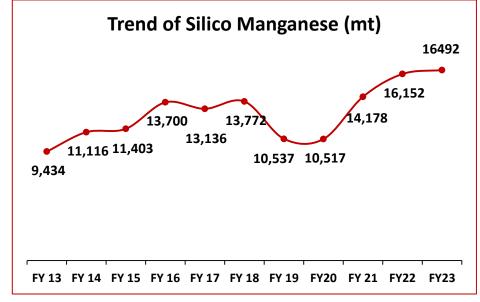


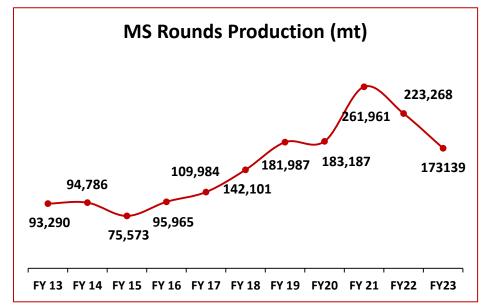


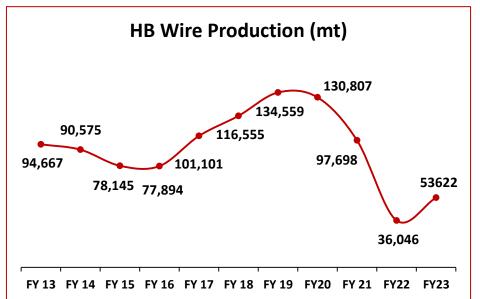


Past Operational Performance at a Glance (Ctd.)...





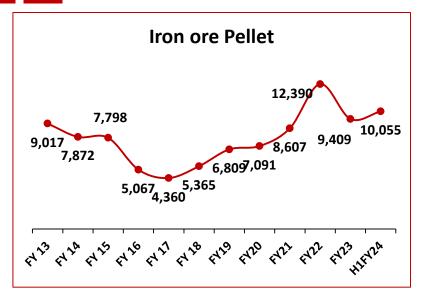


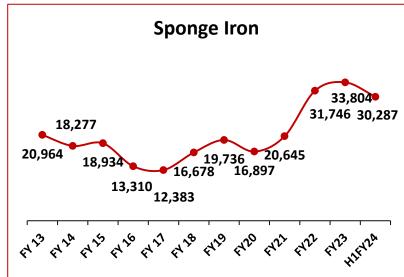


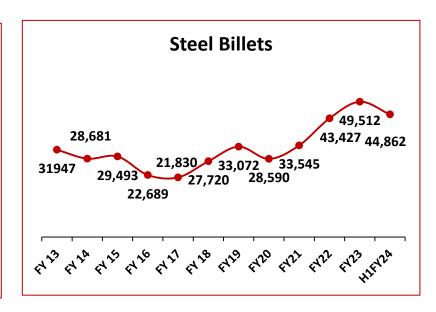


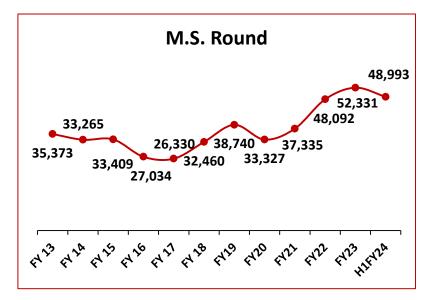
Past Sales Realisations

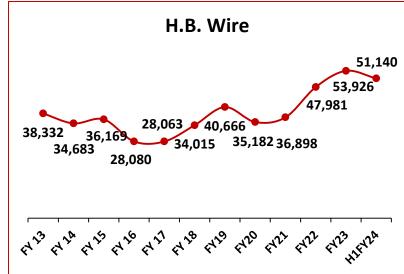


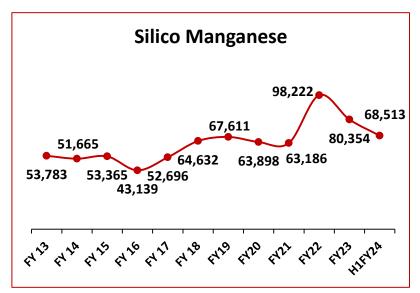














GPIL Consolidated – Historical Profit & Loss



| Particulars | H1FY24 | FY23 | FY22 | FY21 | FY20 | FY19 | FY18 |
|-----------------------------|--------|-------|-------|-------|-------|-------|-------|
| Net Sales | 2,617 | 5,753 | 5,399 | 3,958 | 3,289 | 3,322 | 2,527 |
| Total Expenses | 1,948 | 4,589 | 3,535 | 2,821 | 2,664 | 2,532 | 1,931 |
| Other Income | 42 | 104 | 29 | 3 | 5 | 6 | 9 |
| EBITDA | 668 | 1,164 | 1,864 | 1,137 | 629 | 795 | 606 |
| EBITDA Margin (%) | 26% | 20% | 35% | 29% | 19% | 24% | 24% |
| Depreciation | 69 | 124 | 105 | 109 | 137 | 133 | 132 |
| Finance Costs | 20 | 51 | 20 | 115 | 212 | 253 | 263 |
| PBT | 650 | 1,083 | 1,933 | 947 | 280 | 410 | 210 |
| Tax | 162 | 289 | 451 | 307 | 95 | 153 | -6 |
| PAT (attributable to Owner) | 488 | 793 | 1,481 | 627 | 174 | 261 | 215 |



GPIL Consolidated – Historical Balance Sheet

| Particulars | H1FY24 | FY23 | FY22 | FY21 | FY20 | FY19 | FY18 |
|---|--------|-------|-------|-------|-------|-------|-------|
| Net Worth | 4,085 | 3,947 | 3,442 | 2,108 | | | |
| Debt | , | , | , | , | • | , | , |
| Long Term Debt | 9 | 9 | 10 | 771 | 1,465 | 1,643 | 1,873 |
| Short Term Debt | 81 | 307 | 418 | 125 | 160 | 139 | 134 |
| Other Long Term Liabilities | 266 | 256 | 189 | 187 | 61 | 13 | 10 |
| Current liabilities | | | | | | | |
| Accounts Payable | 363 | 525 | 530 | 194 | 178 | 203 | 161 |
| Other Current Liabilities | 240 | 116 | 301 | 88 | 115 | 177 | 189 |
| Total Liabilities and Equity | 5,044 | 5,159 | 4,890 | 3,474 | 3,482 | 3,511 | 3,452 |
| Non Current Assets | | | | | | | |
| Net Fixed Assets | 2,536 | 2,409 | 2,056 | 2,057 | 2,407 | 2,379 | 2,436 |
| Other Long Term Assets | 450 | 428 | 455 | 398 | 142 | 147 | 208 |
| Current Assets | | | | | | | |
| Inventory | 813 | 811 | 874 | 504 | 557 | 616 | 432 |
| Accounts Receivable | 109 | 296 | 350 | 275 | 177 | 167 | 156 |
| Loans and Advances and Other Current Assets | 479 | 416 | 581 | 189 | 170 | 163 | 168 |
| Cash and Cash Eq. (Incl. bank bal) | 657 | 800 | 575 | 51 | 29 | 39 | 52 |
| Total Application of Funds | 5,044 | 5,159 | 4,890 | 3,474 | 3,482 | 3,511 | 3,452 |

Thank You

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