



ಹಿಂದೂಸ್ತಾನ್ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್
ಪ್ರಧಾನ ಕಛೇರಿ
ಹಿಂದುಸ್ತಾನ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್
ಮುಖ್ಯಾಲಯ
HINDUSTAN AERONAUTICS LIMITED
CORPORATE OFFICE

CO/SEC/4(7)/2023-24/ BSE & NSE Filing/17

17th May, 2023

BSE Limited Listing Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	National Stock Exchange of India Ltd Listing Department Exchange Plaza, 5 th Floor, Plot No C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051
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Dear Sir/ Madam,

Sub: Update on Conference Call

Ref: BSE Scrip Code: 541154, NSE Symbol: HAL

In furtherance to our Letter No. CO/SEC/4(7)/ 2023-24/ BSE & NSE Filing/16 dated 12th May, 2023 regarding intimation of Conference Call scheduled to be held today, the 17th May, 2023 at 1600 hours, please find attached herewith copy of the presentation which would be discussed during the meeting.

2. The details of the said meeting and presentation are also made available on Company's Website www.hal-india.co.in in Sub-section "Analyst / Investors Meet" under "Investors" Section.

3. This is for your information and record, please.

Thanking you,

Yours Faithfully
For Hindustan Aeronautics Ltd

(Shailesh Bansal)
Company Secretary & Compliance Officer

15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ, 15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ
15/1, Cubbon Road, Bangalore - 560 001, Karnataka, India

ದೂರವಾಣಿ (ಫೋನ್) Ph. : +91-80-2232 0001, 2232 0475, ಫ್ಯಾಕ್ಸ್ (ಫೇಕ್ಸ್) Fax : +91-80-2232 0758

ಇ ಮೇಲ್ (ಇ) Email : cosec@hal-india.co.in

CIN:L35301KA1963GOI001622



हिन्दुस्तान एरोनॉटिक्स लिमिटेड
HINDUSTAN AERONAUTICS LIMITED



INTEGRITY

MISSION

COMMITMENT

QUALITY



ANALYST MEET

17th May 2023

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MAJOR ACHIEVEMENTS - 2022-23

Major Achievements 2022-23



Hon'ble President of India, Smt Droupadi Murmu inaugurated HAL's state-of-the-art Integrated Cryogenic Engine Manufacturing Facility (ICMF) in Bengaluru on 27th Sep 2022. The facility will cater to the entire Rocket Engine Manufacturing under one roof for ISRO.

Hon'ble Prime Minister Shri Narendra Modi dedicated HAL's New Helicopter Factory in Tumakuru to the nation and also unveiled HAL's indigenously designed and developed LUH on 6th Feb 2023.

- Hon'ble Prime Minister Shri Narendra Modi unveiled HTT-40 the indigenous trainer aircraft designed and developed by HAL at the India Pavilion during DEFEXPO-2022 at Gandhinagar, Gujarat on 19th Oct 2022.

- HAL has supplied four LM2500 Gas Turbines to power the India's first indigenously designed and built aircraft carrier, IAC-1 Vikrant which was commissioned by the Hon'ble Prime Minister at Kochi as INS Vikrant.

Successfully completed the production of 15 Light Combat Helicopters (LCH) against the 15 LCH contract. HAL delivered 8 LCH ahead of contract schedule. LCH – Prachand were inducted into IAF at Jodhpur in the presence of Hon'ble Defence Minister Shri Rajnath Singh on 3rd Oct 2022.

HAL-L&T consortium bagged Rs 860 crore contract on 5th Sep 2022 for end-to-end realisation of five Polar Satellite Launch Vehicles (PSLV) from the New Space India Limited (NSIL).

- HAL has exported 1 No each of Do 228 PVD and ALH MK III ahead of contractual schedule to Mauritius Police Force.

Major Achievements 2022-23



•Marking a major milestone towards LCA MK1A program, the first flight of the LCA Mk1A prototype was conducted on 20th May 2022.

•The maiden arrested landing and ski-jump take-off from the indigenous aircraft carrier INS Vikrant was carried out by the LCA Navy MK1 aircraft on 6th Feb 2023.

HAL delivered the first set of hardware for Gaganyaan mission (first unmanned mission) as well as the 150th HAL made Satellite Bus-structure to ISRO on 4th Apr 2022.

Handed over the last of the 16 Advanced Light Helicopters (Maritime role) order to the Indian Coast Guard (ICG) on 15th Nov 2022. HAL also received a Letter of Intent (LoI) for nine more helicopters from ICG.

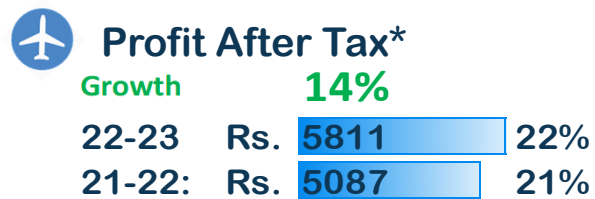
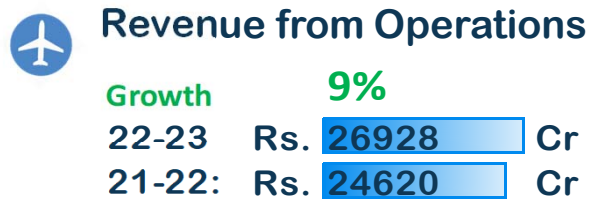
Order book position is maintained at Rs. 81784 Crores with receipt of fresh Manufacturing Contracts, ROH and Spares orders.

With continued budget allocation from the Customers Cash and Bank Balance Position has improved to Rs. 20306 Crores

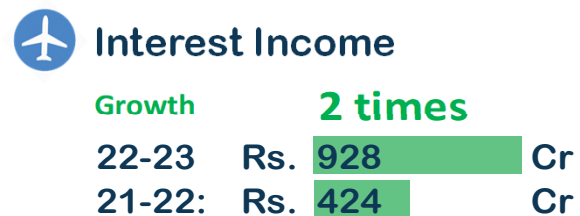
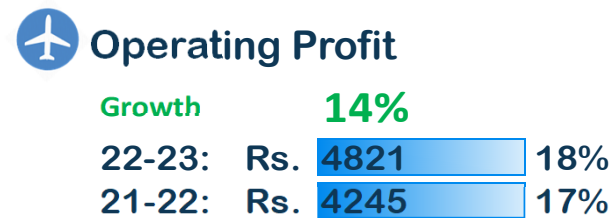
Declared 1st interim Dividend and 2nd Interim Dividend of 200% each for the FY 2022-23, cumulative Dividend of 400%.

MAJOR ACHIEVEMENTS – FY 2022-23

(Rs. Crore)



* including IT Refund of Rs. 973 Cr
PY IT Refund of Rs.1193 Cr



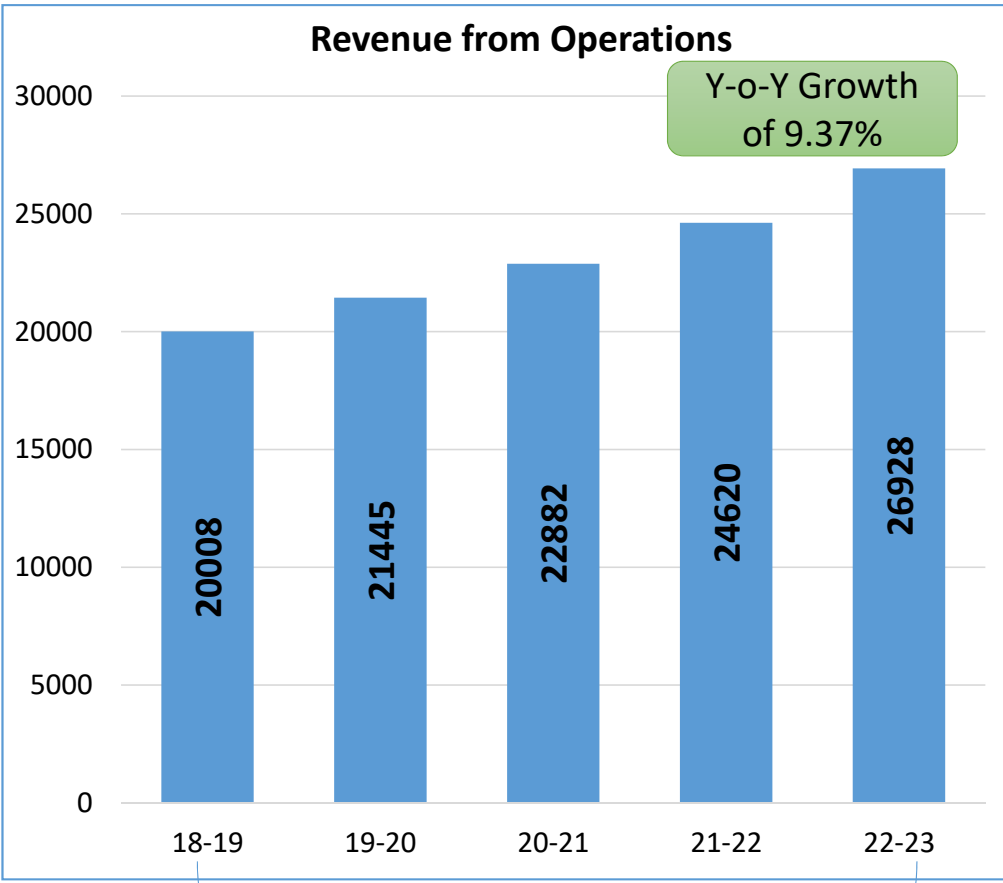
Percentage to Revenue from Operations

FINANCIAL PERFORMANCE

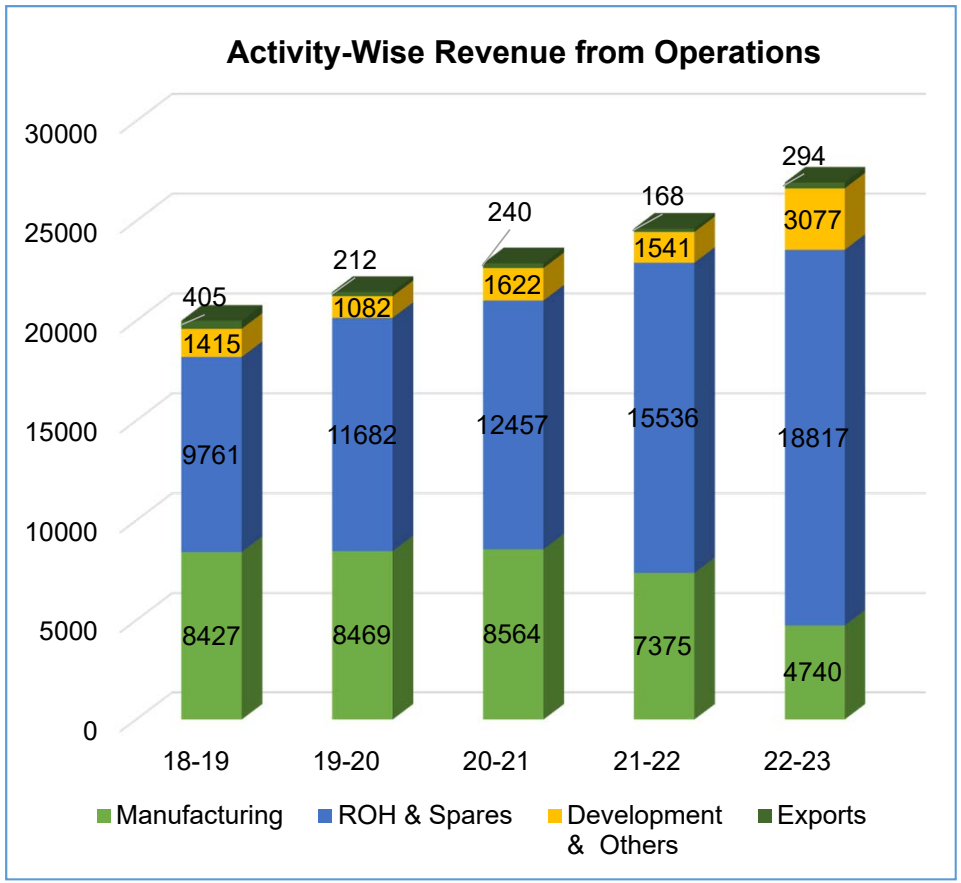


Rs In Crs

Revenue from Operations



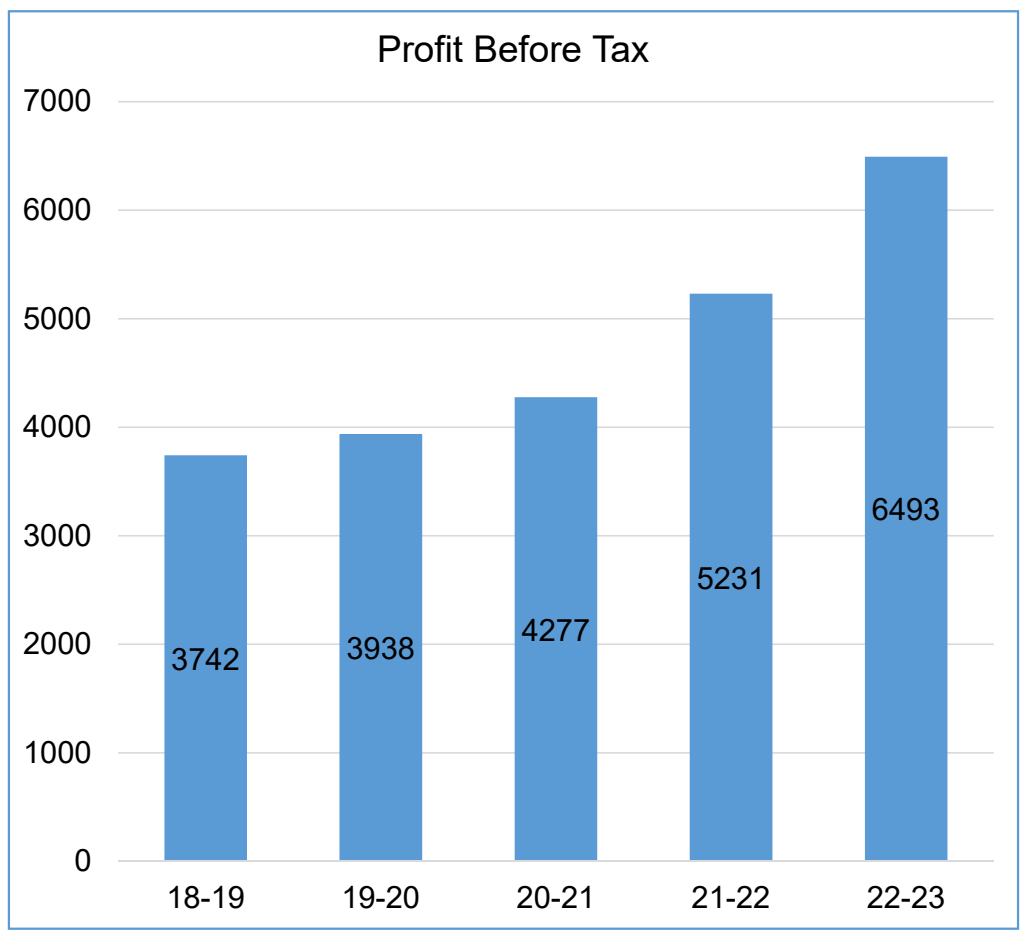
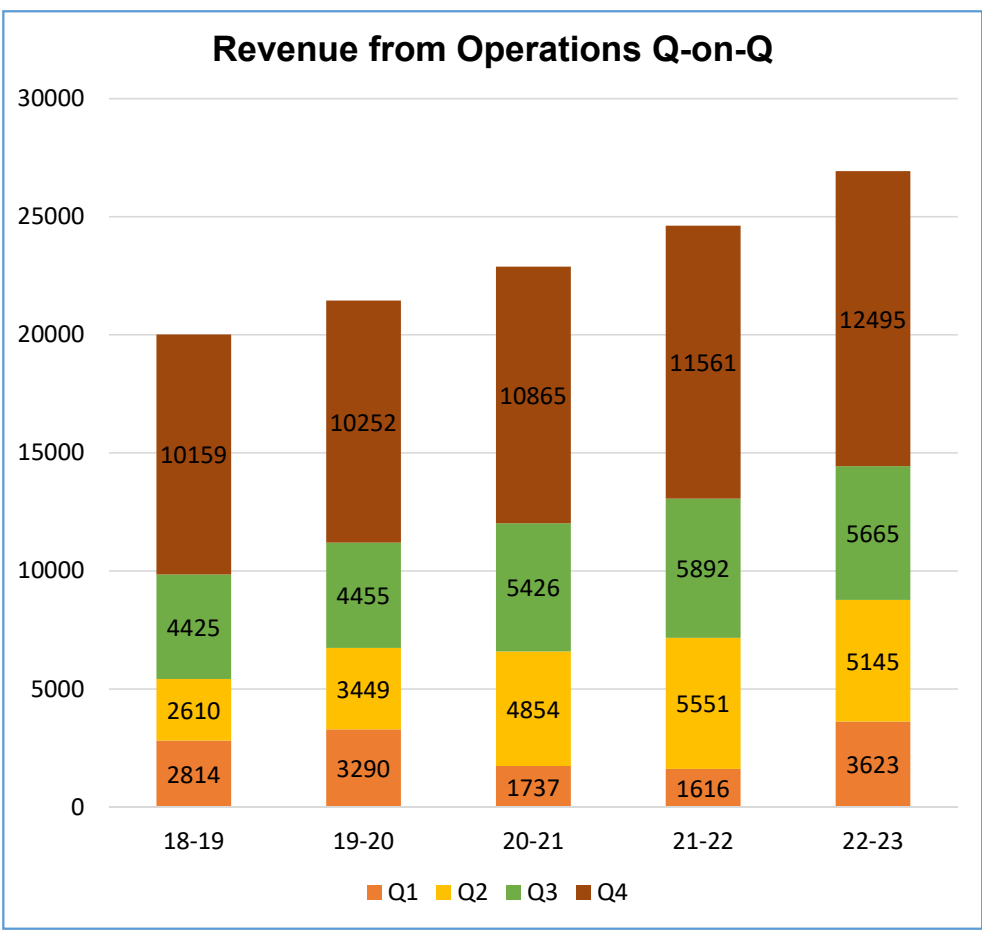
Activity-Wise Revenue from Operations



Post Listing CAGR of 7.71%

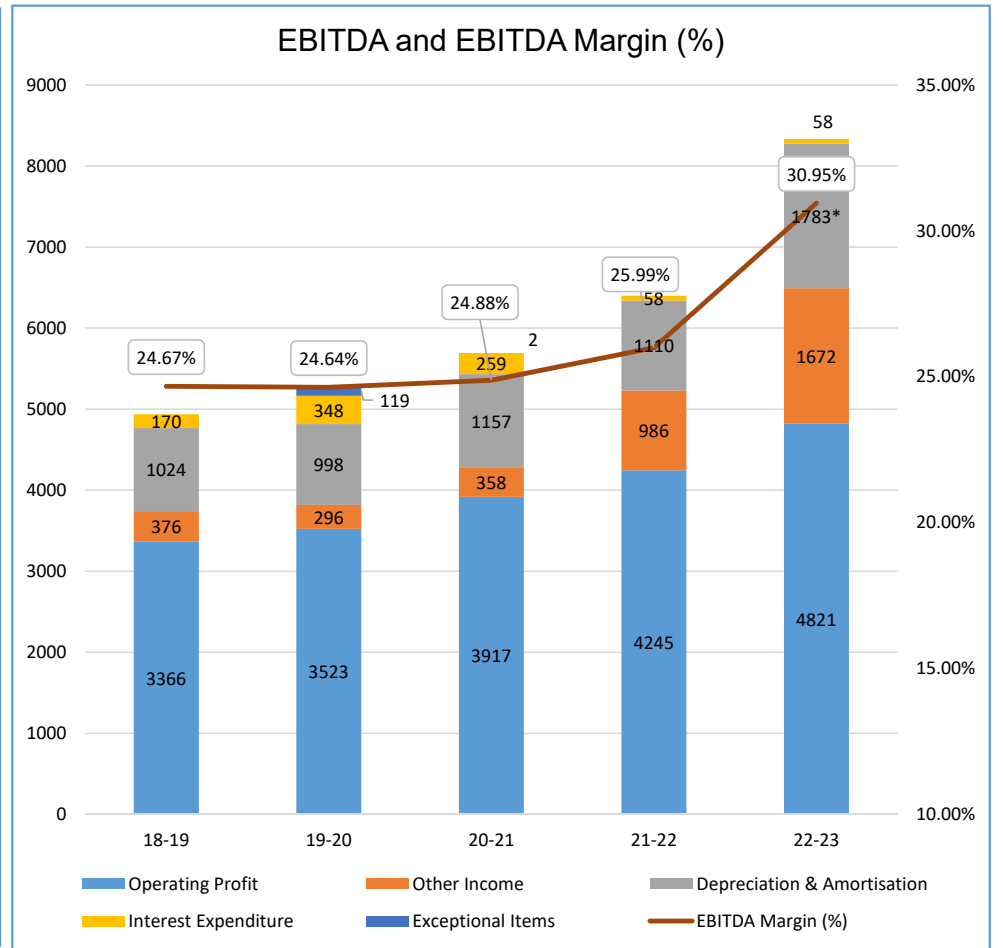
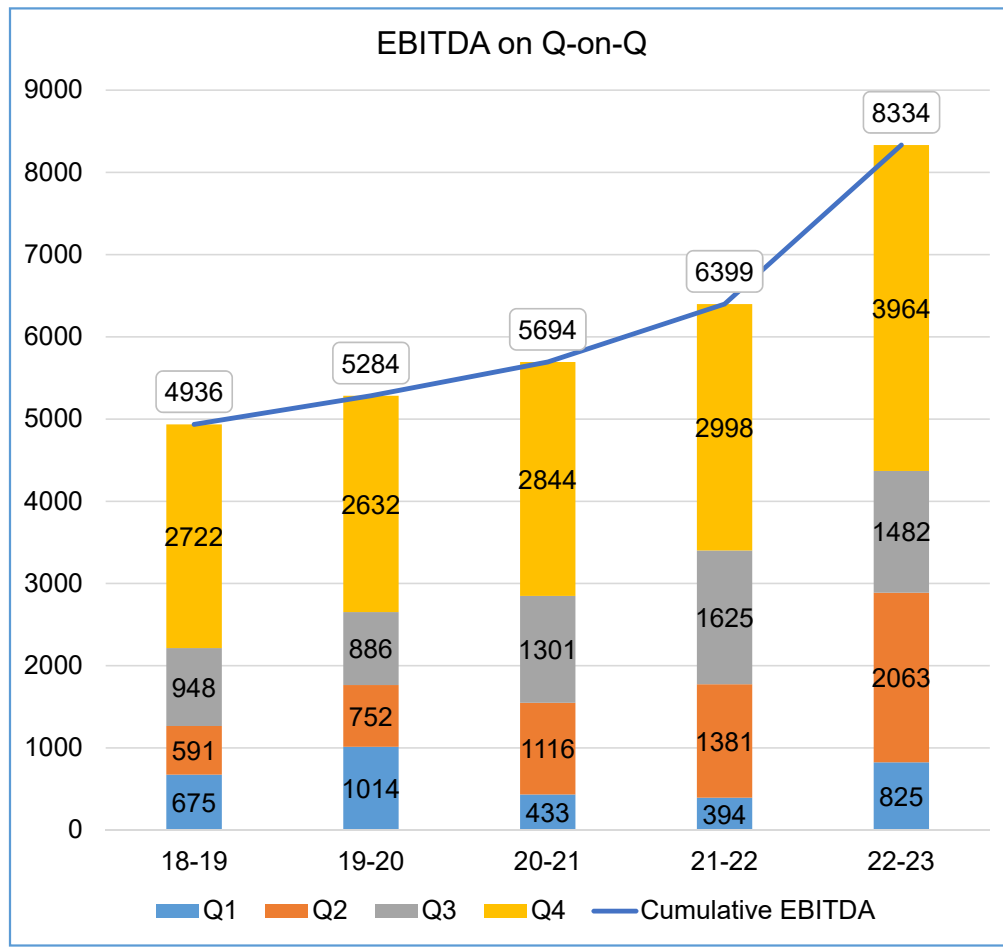
ROH Segment registered a CAGR of 17.83%

FINANCIAL PERFORMANCE



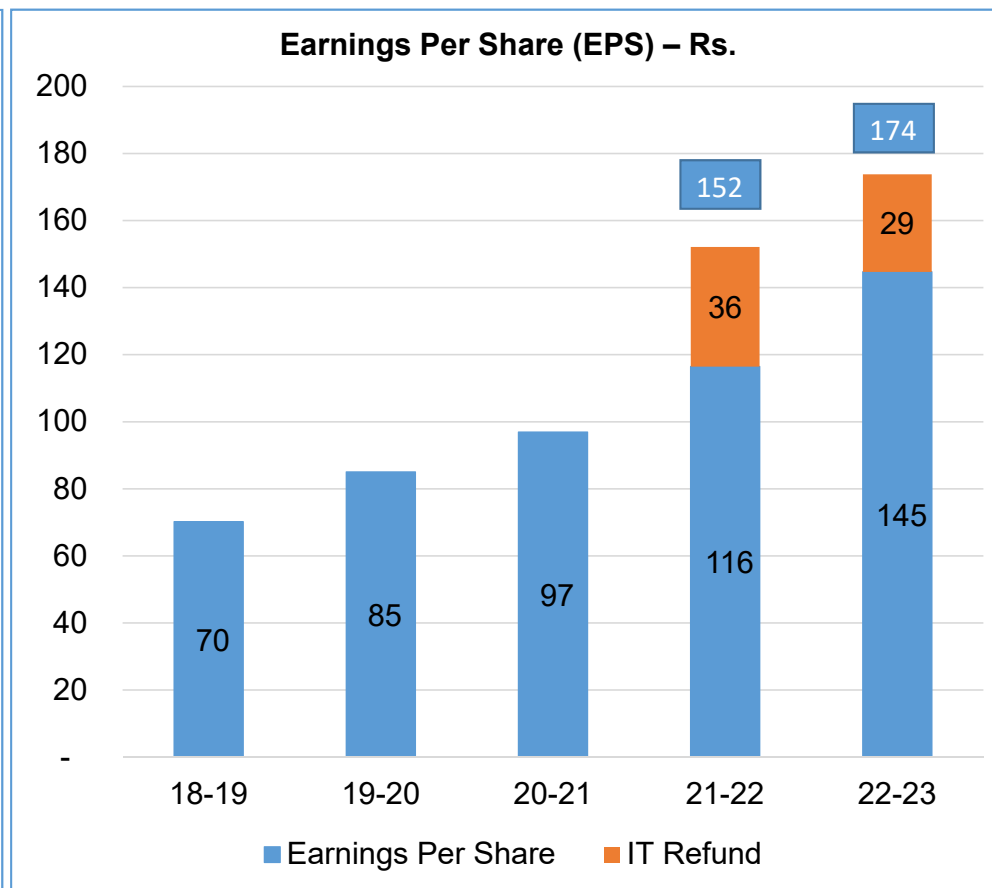
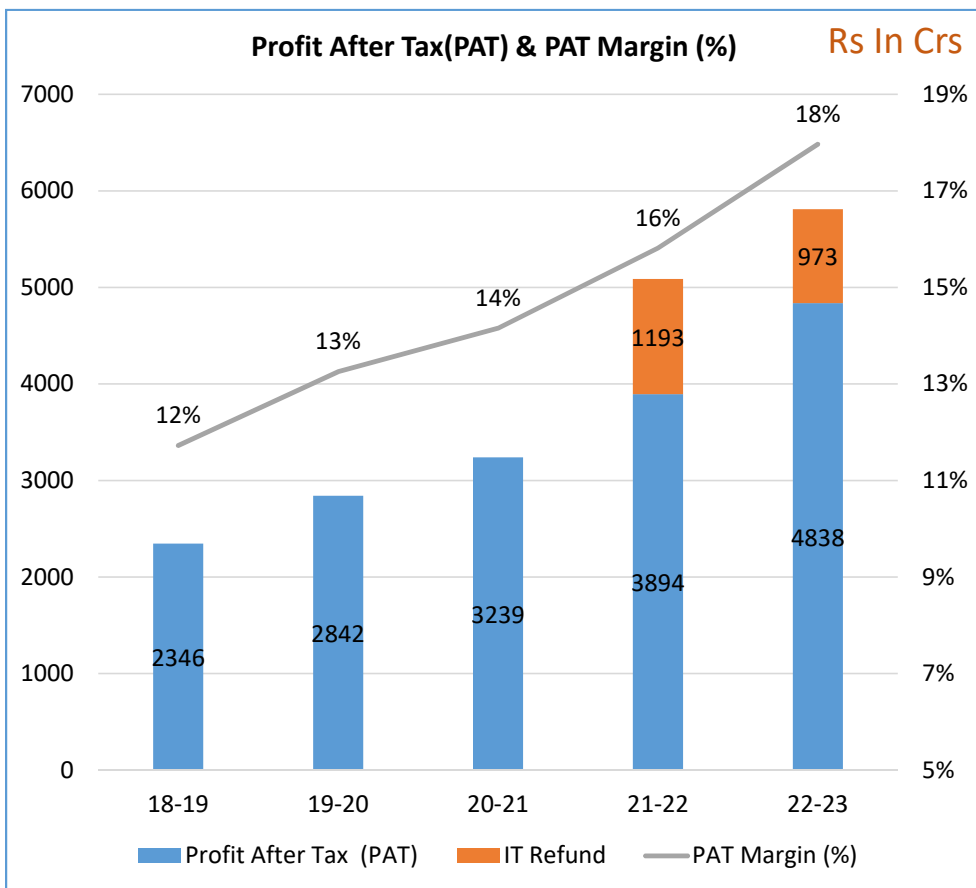
Post Listing CAGR of 14.77%

FINANCIAL PERFORMANCE



*Includes one time amortisation of Rs. 585 Crores for HTT-40 Project.

FINANCIAL PERFORMANCE



•PAT Margin = PAT (excluding IT Refund) / Revenue from Operations

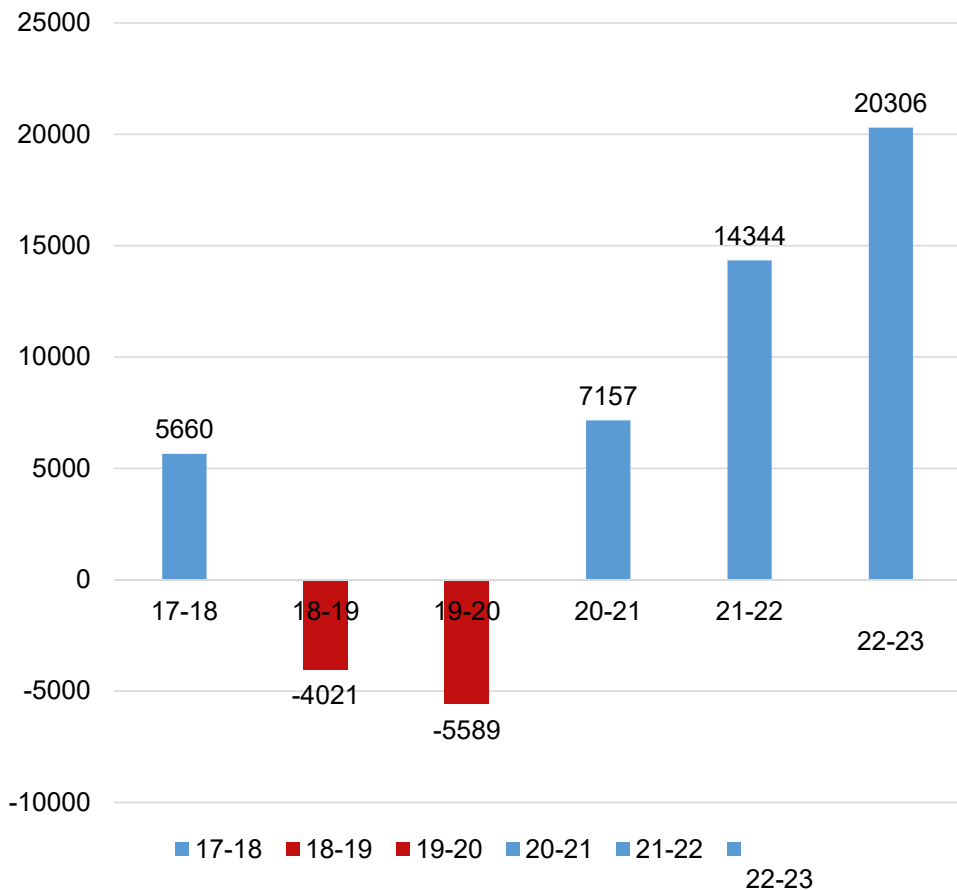
CAGR of 19.84% post listing excluding IT Refund

FINANCIAL PERFORMANCE

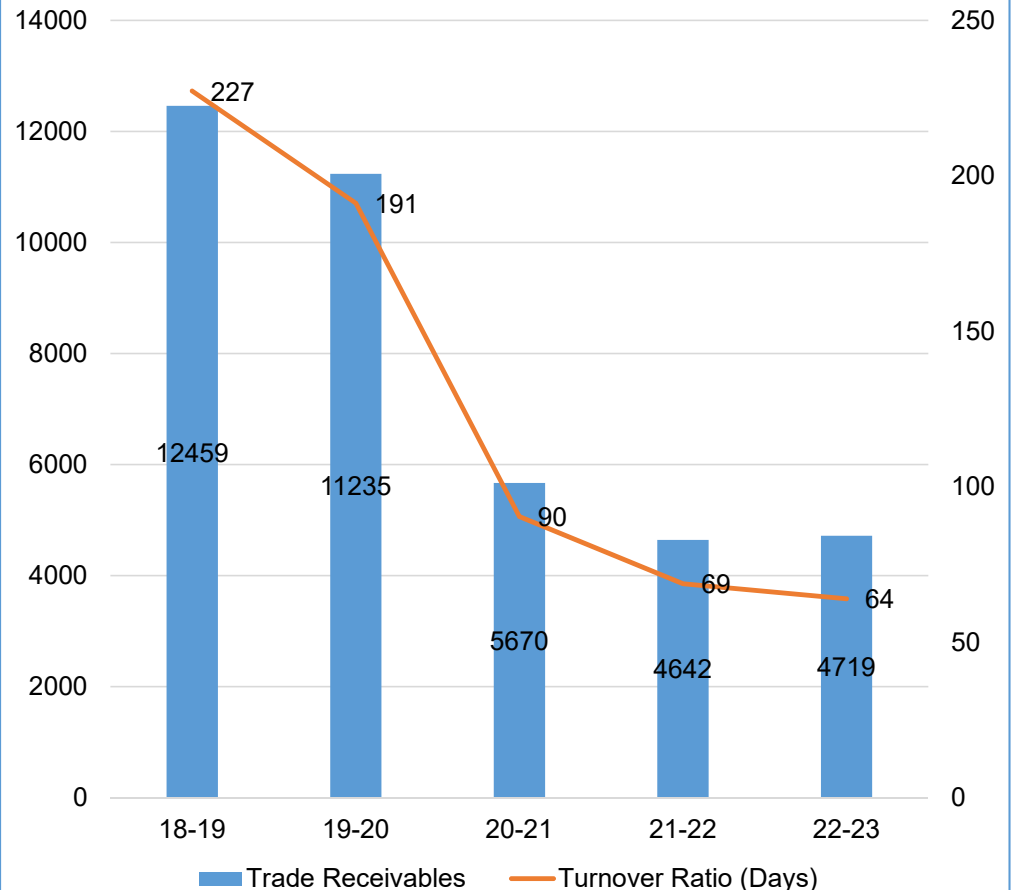
Rs In Crs

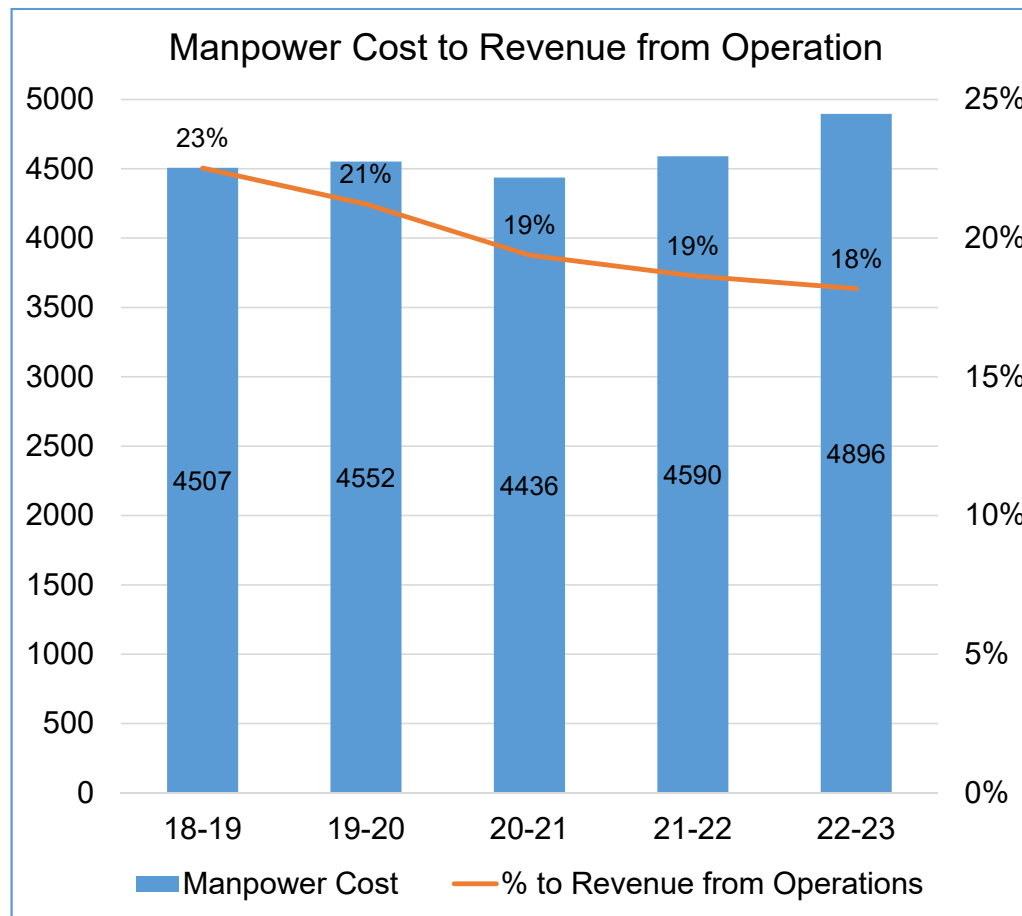


Cash & Bank Balance



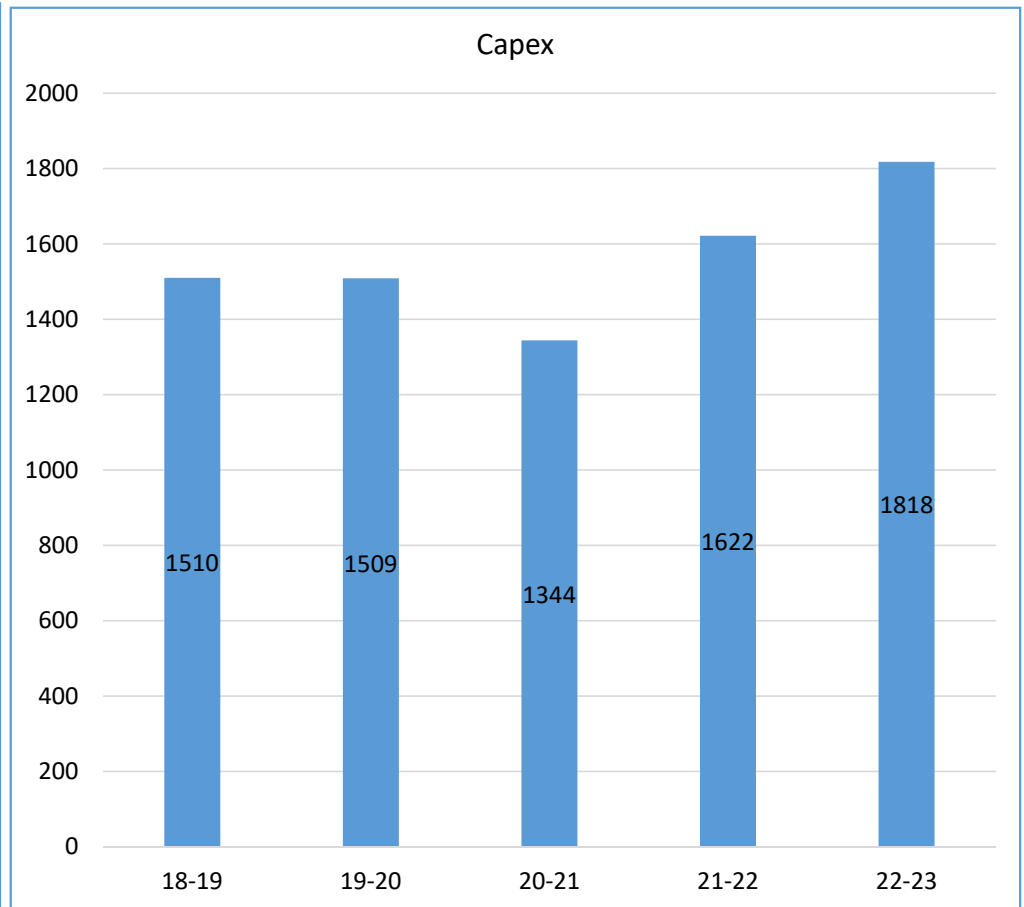
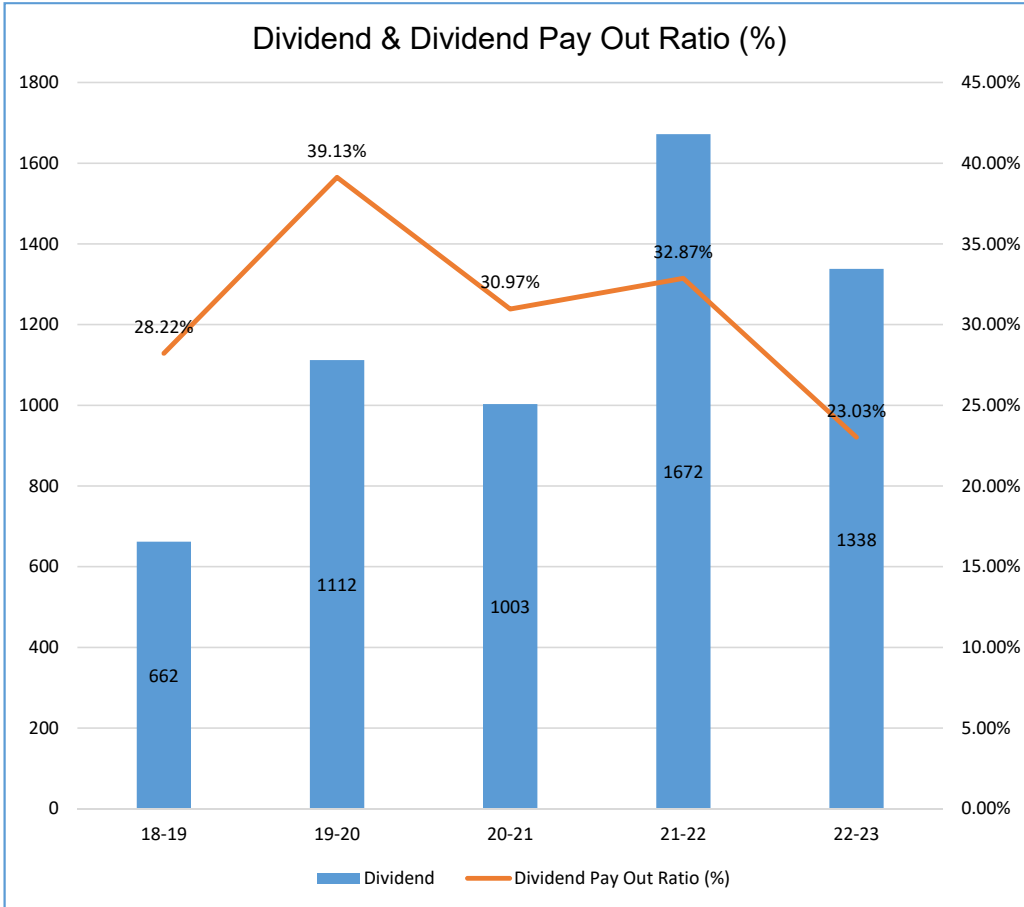
Trade Receivables & Turnover Ratio (Days)





Manpower Cost adjusted for Provisions & Reversals

FINANCIAL PERFORMANCE



Dividend Payout Ratio = Dividends Paid / PAT
 Final Dividend of Rs. 10 for 2021-22 and Two Interim Dividends of Rs. 20 each was declared during 22-23 .

ROE = PAT/ Average Net Worth

ORDER BOOK STATUS



Rs In Crs

Particulars	Balance as on 01.04.2022	Fresh Orders (During 22-23)	Order Liquidated (During 22-23)	Outstanding Sanction /supplies
Manufacturing Contracts	61564			60470
Repair & Overhaul	8141			8537
Spares	11162	25990	26360	11192
Design & Development Projects	1100			1345
Exports	187			241
Total	82154	25990	26360	81784



Thank You