



ಹಿಂದೂಸ್ತಾನ್ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್

ಪ್ರಧಾನ ಕಛೇರಿ

ಹಿಂದುಸ್ತಾನ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್

ಮುಖ್ಯಾಲಯ

HINDUSTAN AERONAUTICS LIMITED  
CORPORATE OFFICE

CO/SEC/4(7)/2021-22/ BSE & NSE Filing/54

23<sup>rd</sup> November, 2021

BSE Limited Listing Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	National Stock Exchange of India Ltd Listing Department Exchange Plaza, 5 <sup>th</sup> Floor, Plot No C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051
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Dear Sir/ Madam,

**Sub: Update on Q2FY22 Results Conference Call under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Ref: BSE Scrip Code: 541154, NSE Symbol: HAL**

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In furtherance to our Letter No. CO/SEC/4(7)/2021-22/ BSE & NSE Filing/53 dated 22<sup>nd</sup> November, 2021, on the subject, please find enclosed herewith copy of the Presentation which would be discussed during the meeting.

2. The details of the said meeting and presentation is also made available on Company's Website [www.hal-india.co.in](http://www.hal-india.co.in) in Sub-section "Intimation to the Stock Exchange" under "Investors" Section.

Thanking you,

Yours Faithfully

**For Hindustan Aeronautics Ltd**

**(G V Sesha Reddy)**

**Company Secretary & Compliance Officer**

15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ, 15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ

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CIN: L35301KA1963GOI001622



हिन्दुस्तान एरोनॉटिक्स लिमिटेड  
HINDUSTAN AERONAUTICS LIMITED



INTEGRITY

MISSION

COMMITMENT

QUALITY



**ANALYST MEET**

**November 2021**

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**HY**  
**2021-22**

**Half yearly**  
**Financial Performance and Summary**



Hindustan Aeronautics Limited

# Significant Achievements during H1 2021-22

Signed an **agreement** with **Rolls-Royce** for **Make-in-India Adour Engine parts** to support **Rolls-Royce's international defence customer base**.

**The Indigenous Aircraft Carrier (IAC) 'Vikrant'** powered with **HAL supplied LM2500 Gas Turbines (GT)** commenced its sea trials in Aug 2021.

Signed a contract with **Mauritius Police Force (MPF)** of Govt. of Mauritius for supply of one new **Passenger Variant Dornier (PVD)** aircraft.

Signed a **lease agreement** with **Alliance Air Aviation Limited** for the supply of two Civil Do-228 aircraft for regional operations in Arunachal Pradesh, aimed at giving boost **RCS**.

Induction of ALH Mk III helicopters to CG commenced with the induction of three **ALH Mk-III**. 6 helicopters have been delivered to CG so far.

**ALH MK III CG** successfully demonstrated deck operations capabilities in **ship-borne trials**.

Successfully carried out the Ground Run and Low Speed Taxi Trials (LSTT) of the Hindustan-228 aircraft on for DGCA 'Type Certification'.

# Significant Achievements during H1 2021-22

The **heaviest Semi-Cryogenic propellant tank** (SC120- LOX) ever fabricated by HAL was delivered to Indian Space Research Organization (ISRO).

HAL supplied the first batch of **'Ring Forgings'** to **GE Aviation's LEAP engine program**. LEAP powers Airbus A320 neo family as well as the Boeing 737 MAX, the most produced aircraft in the world.

**MoU** signed with **Aeronautical Development Authority (ADA)**, for Participation in activities related to D&D Phase of **AMCA**.

In order to demonstrate the operational availability of **LCA fleet**, 43 Wing undertook a **Jumbo Formation Flying** involving **14 aircraft simultaneously**, first time in the exploitation of history of LCA at Sullur.

Basic Trainer Aircraft, **HTT 40** has **successfully completed the erect spin certification** flight trials which is a significant milestone and the platform is under certification.

The **indigenous engine development programs HTFE-25 Core Engine** and **HTSE-1200 Jet mode engine** successfully completed **High altitude cold weather trials at Leh**.

# MAJOR FINANCIAL HIGHLIGHTS H1 2021-22

# HY

2021-22

## Revenue from Operation



## Profit After Tax



## Interest Income



## Earning Per Share



## Financing Cost



## Operating Profit %



## Receivable



## Cash & Bank Balance

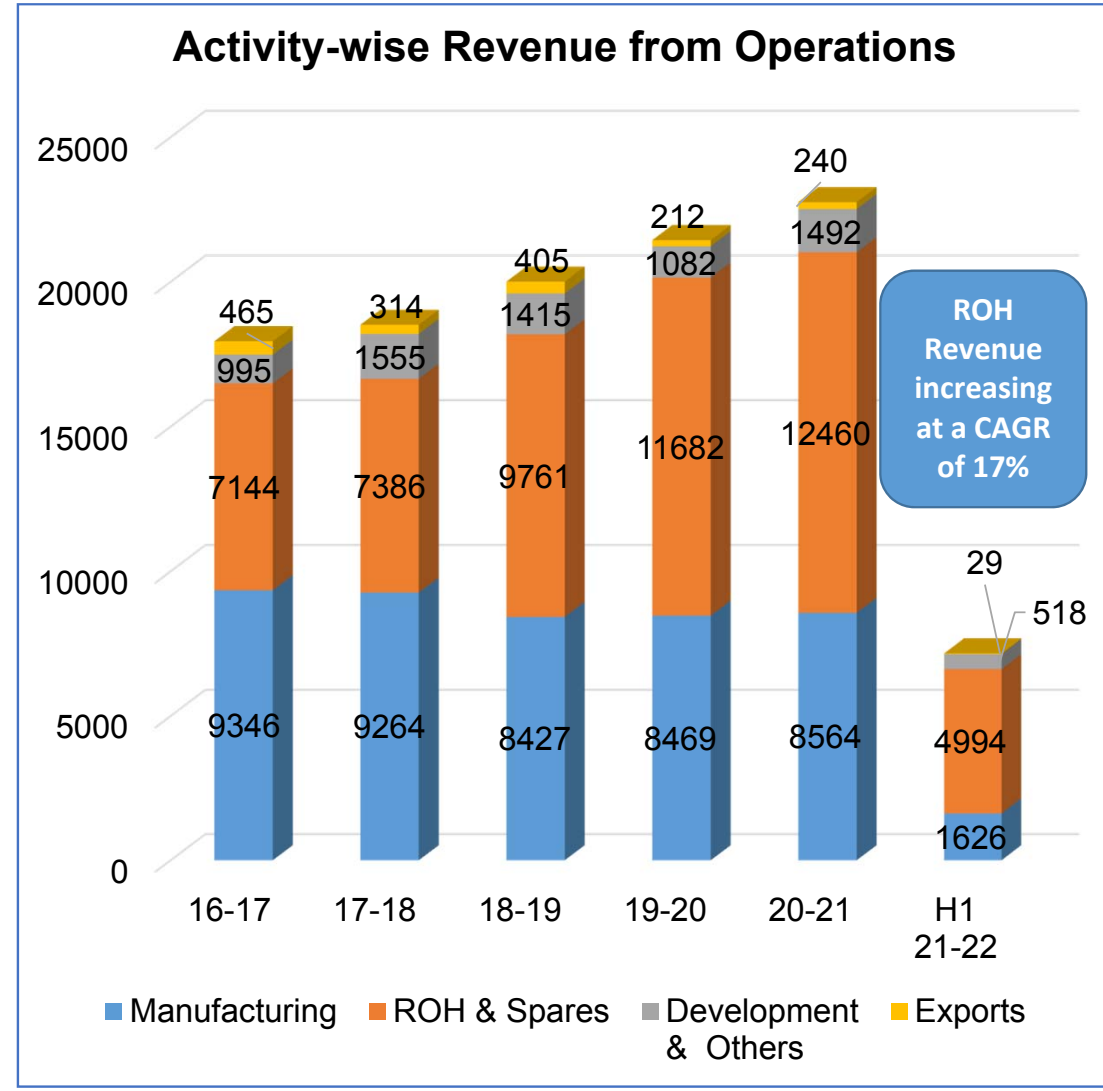
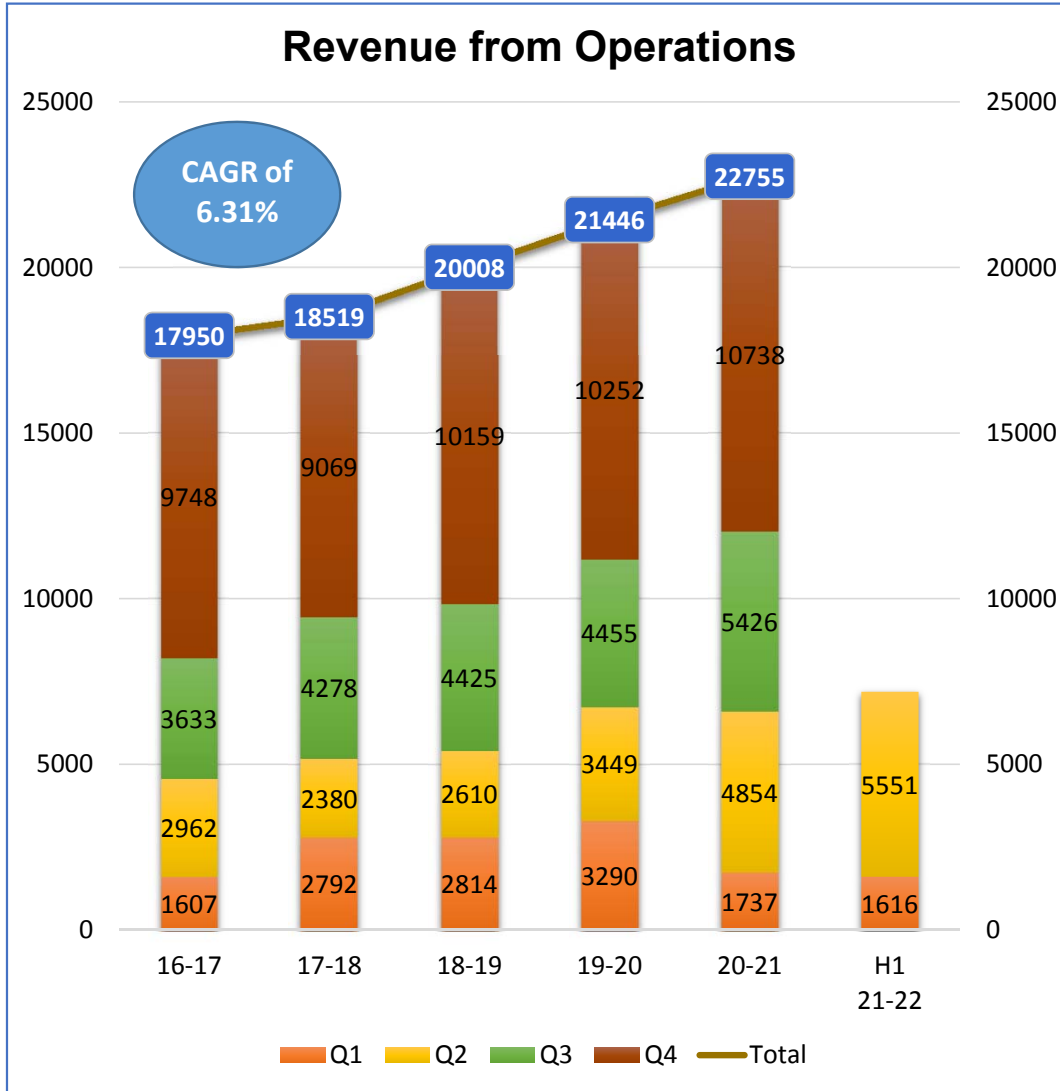


## EBITDA



# FINANCIAL PERFORMANCE AND SUMMARY

Rs In Crs



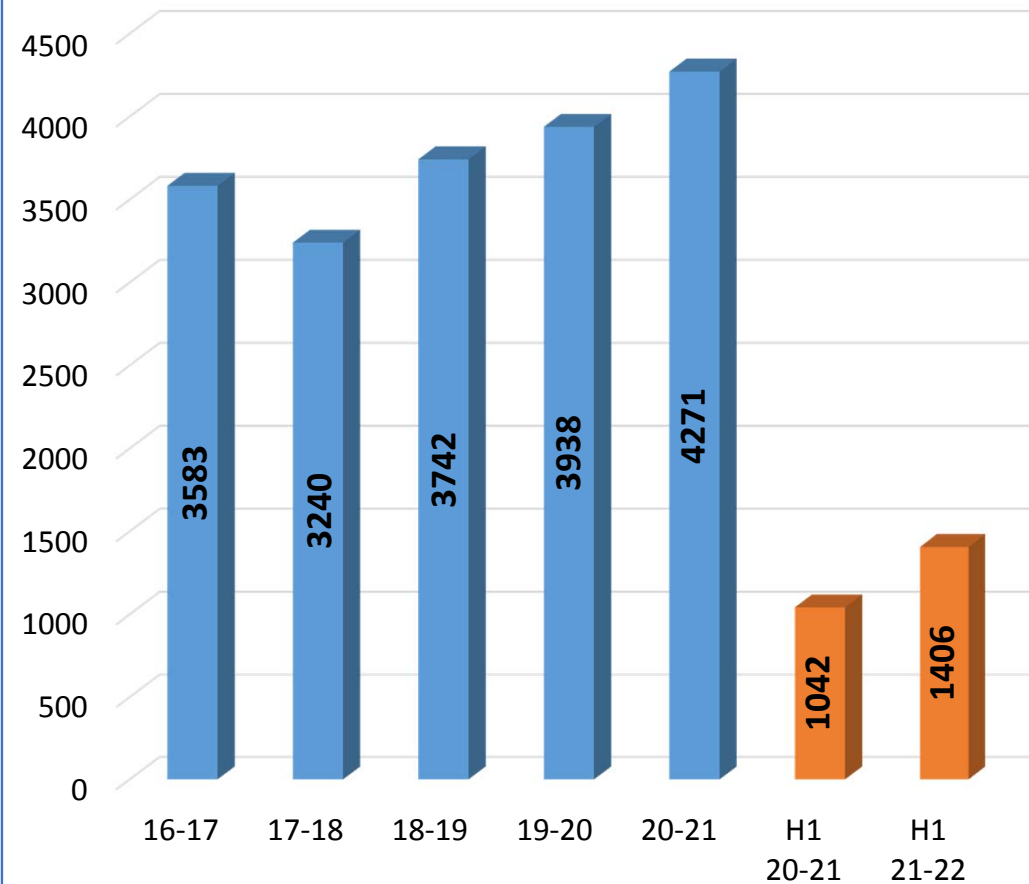


# FINANCIAL PERFORMANCE AND SUMMARY

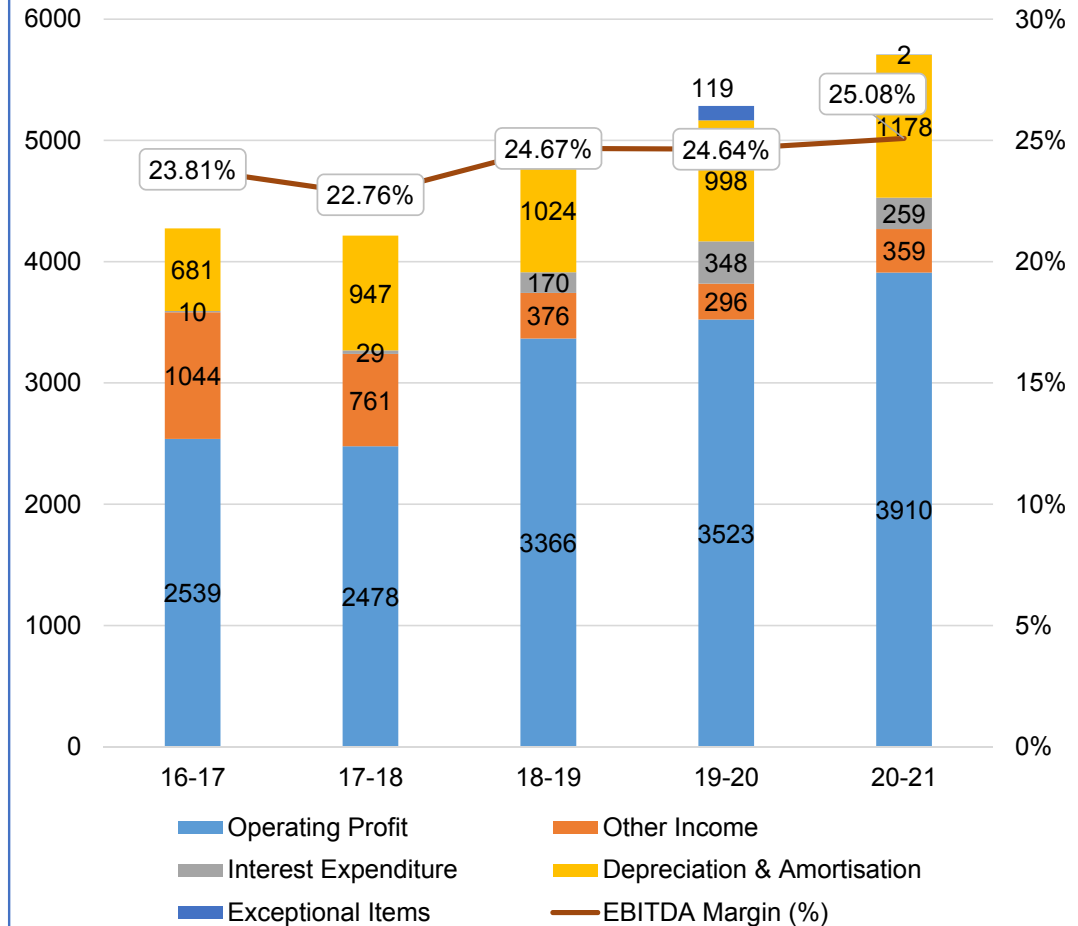
Rs In Crs



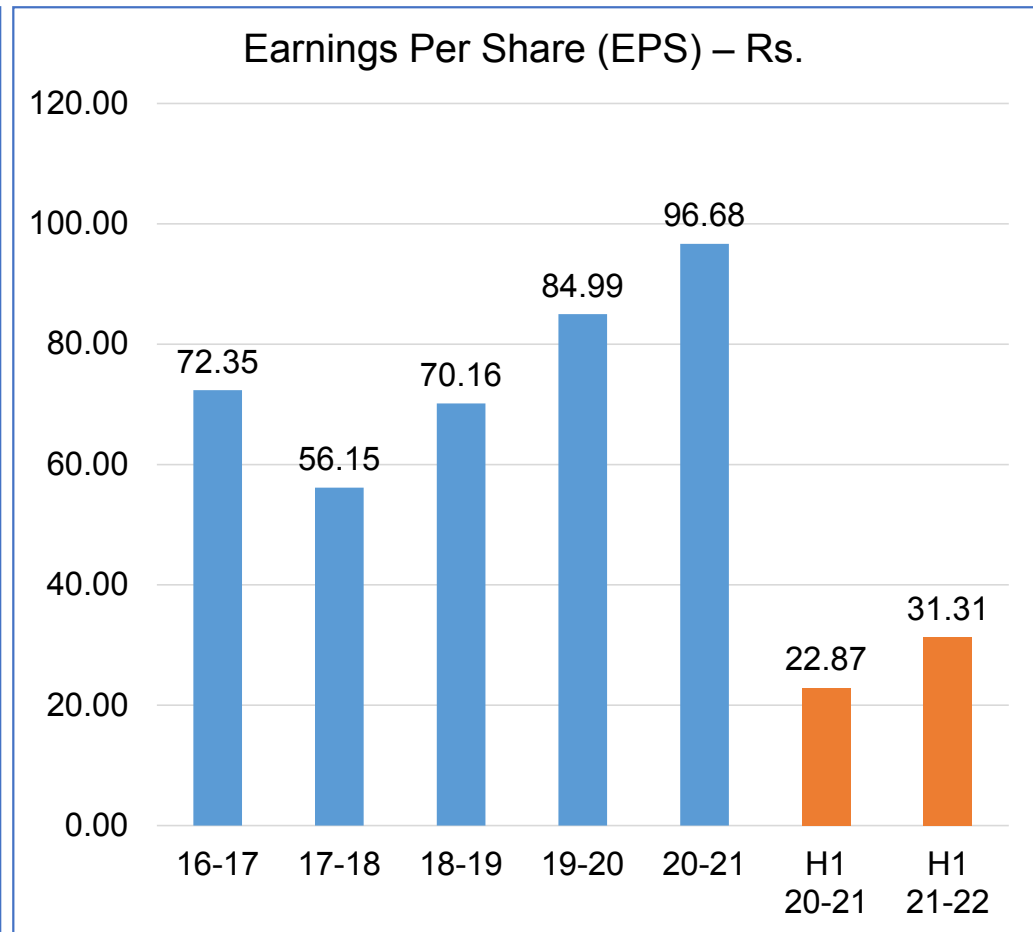
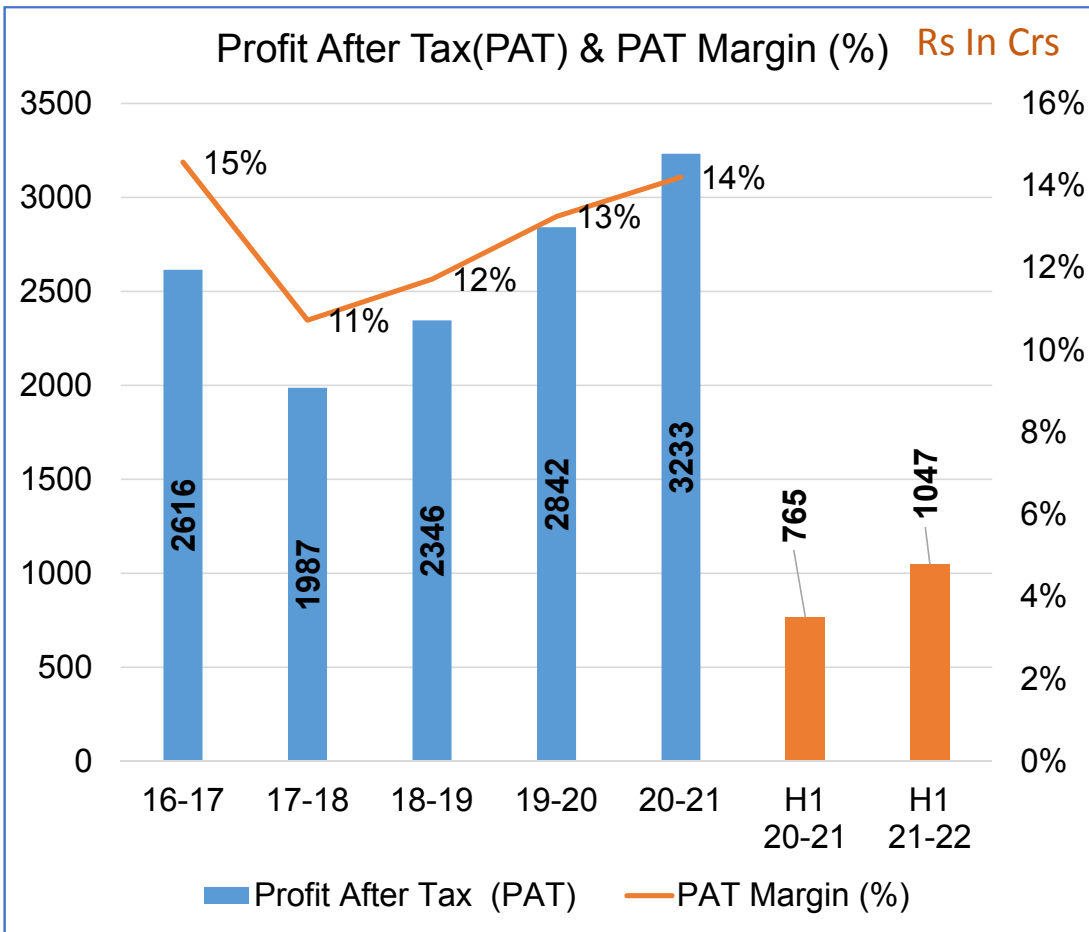
Profit Before Tax (PBT)



EBITDA and EBITDA Margin (%)



# FINANCIAL PERFORMANCE AND SUMMARY – 2020-21



•PAT Margin = PAT/ Revenue from Operations

**Post Listing CAGR 17.62%**

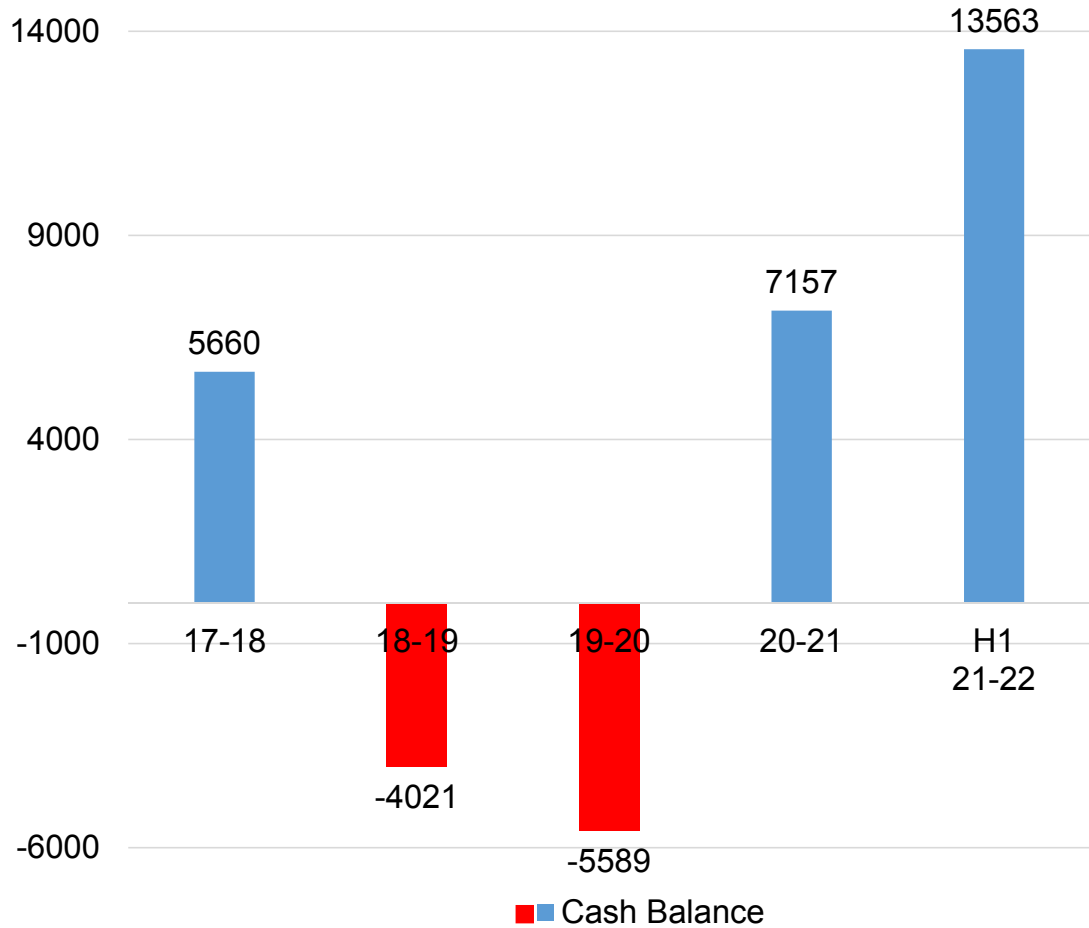
**Post Listing CAGR 19.86%**

# FINANCIAL PERFORMANCE AND SUMMARY

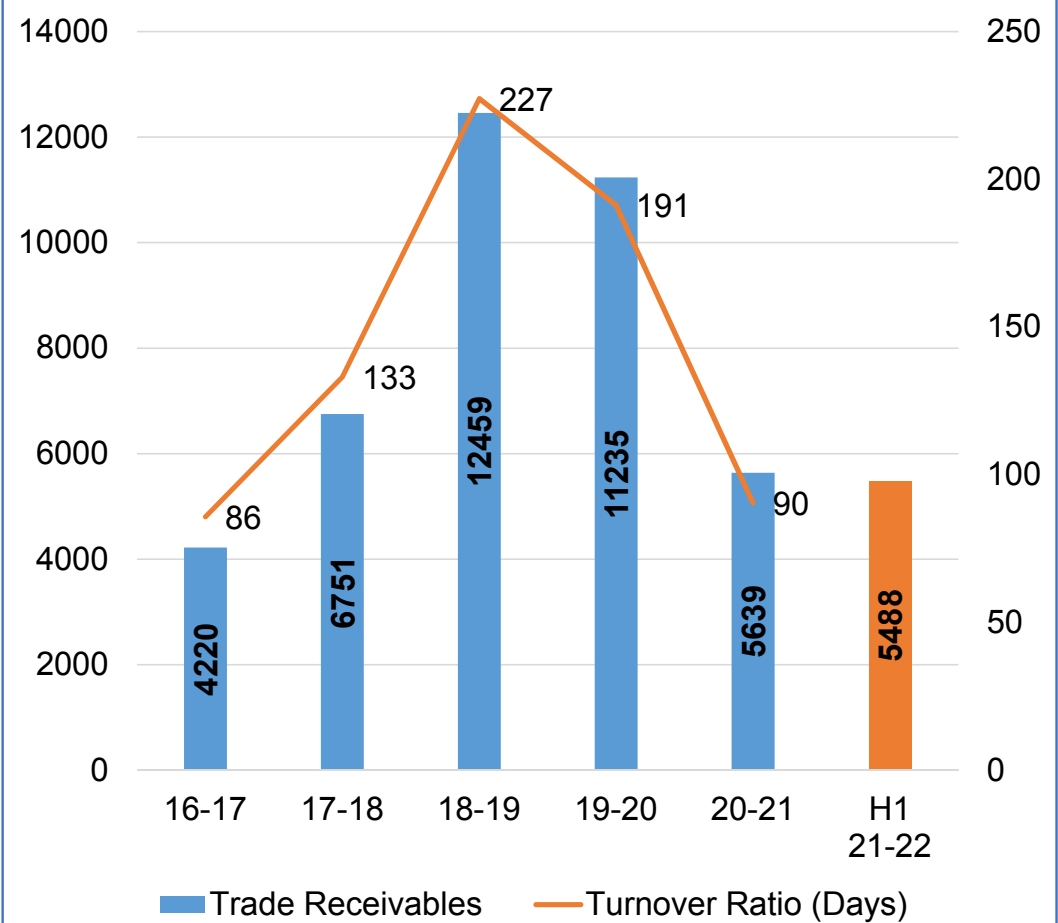
Rs In Crs



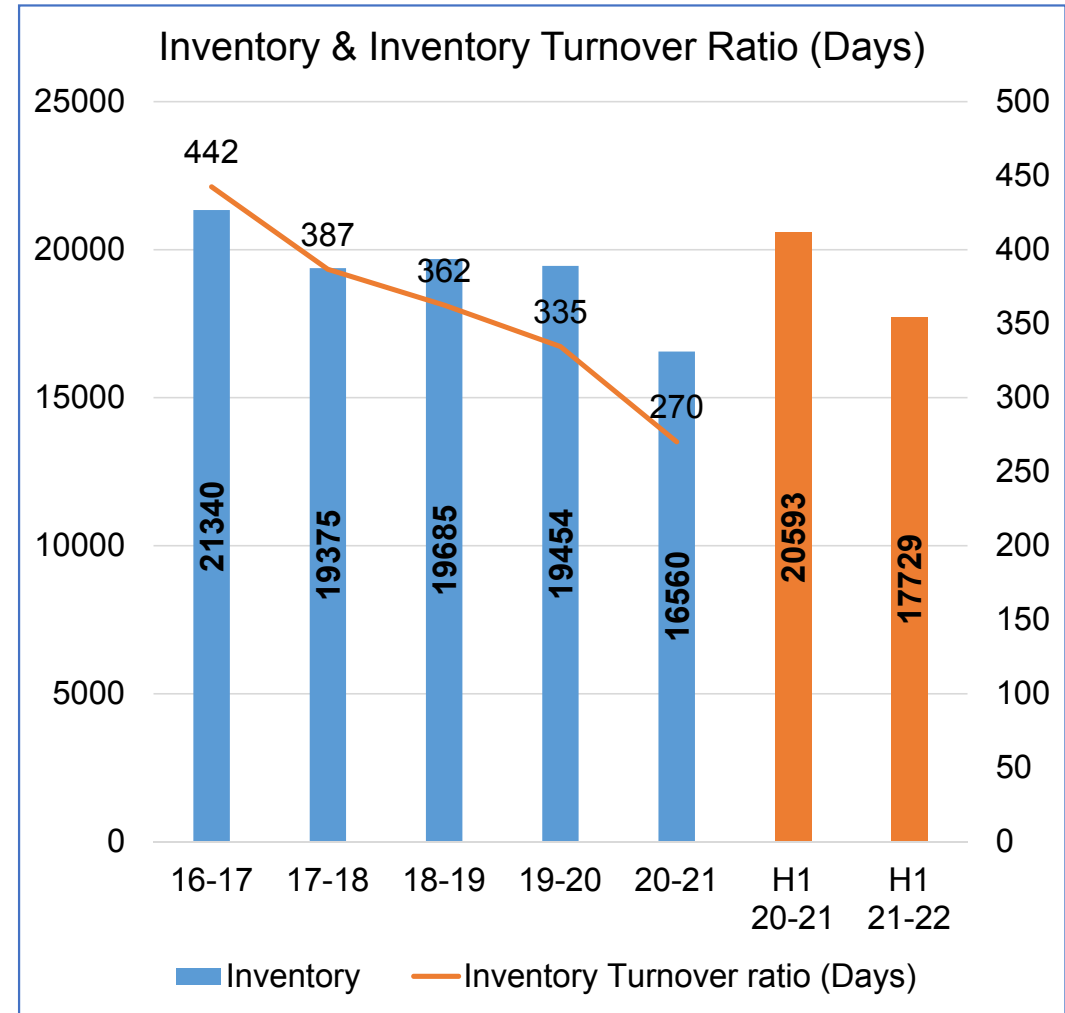
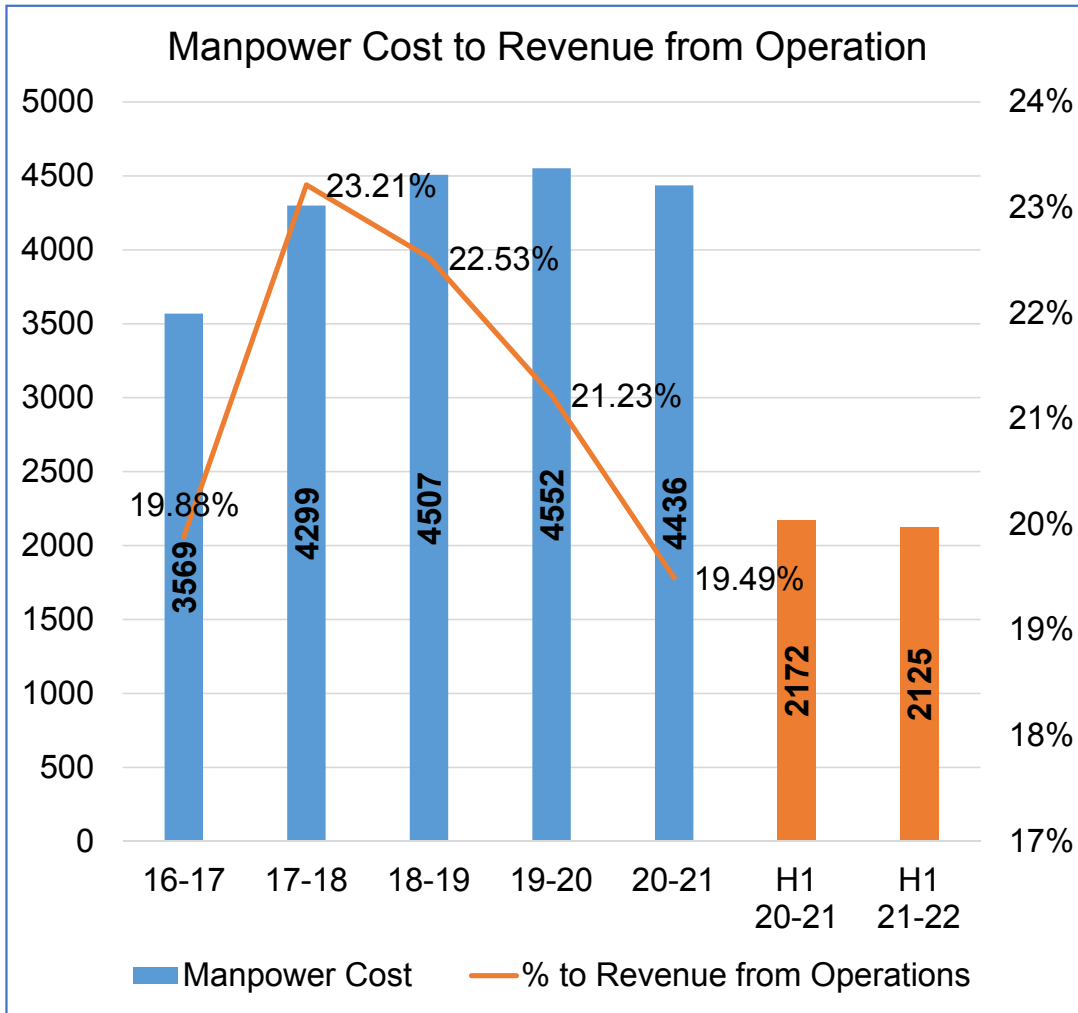
### Cash & Bank Balance



### Trade Receivables & Turnover Ratio (Days)



# FINANCIAL PERFORMANCE AND SUMMARY

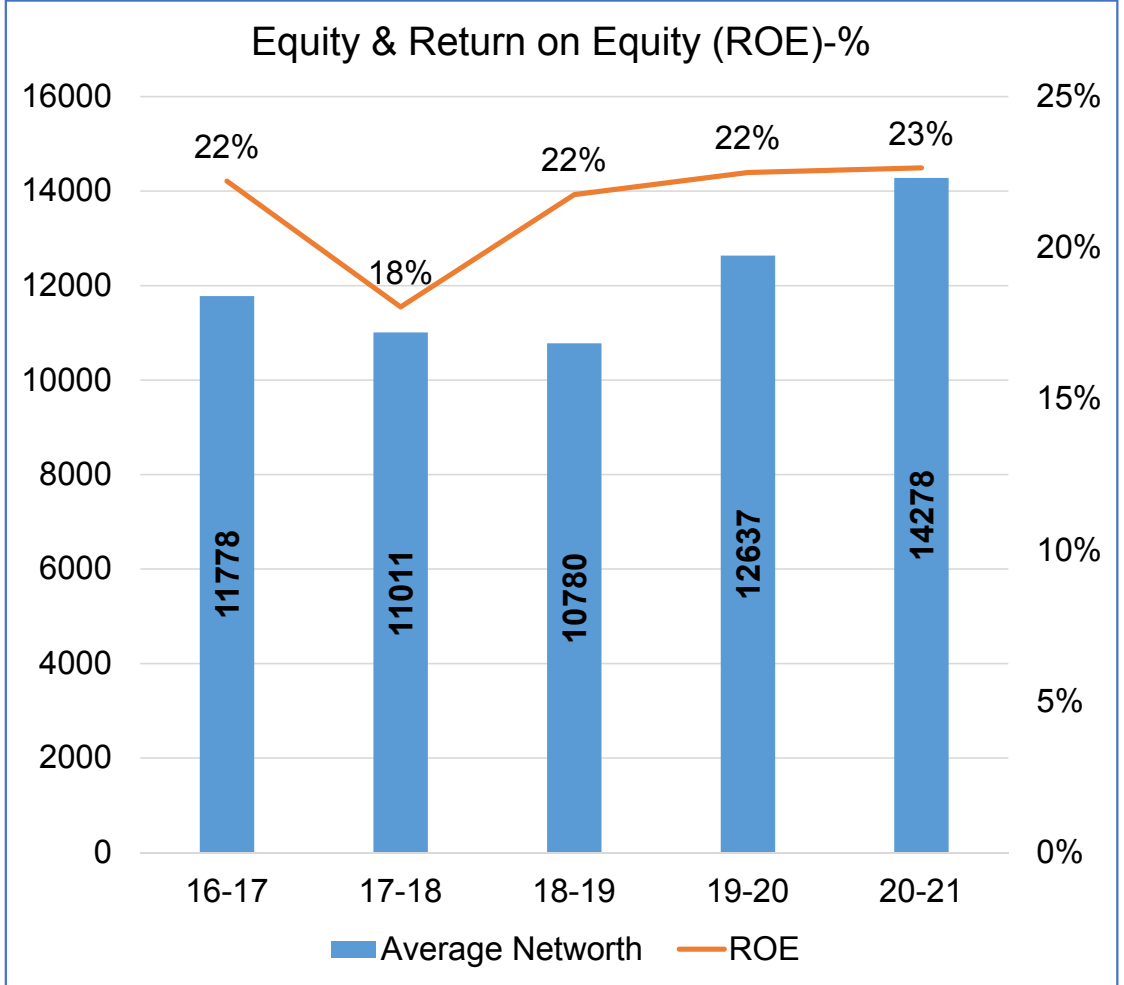
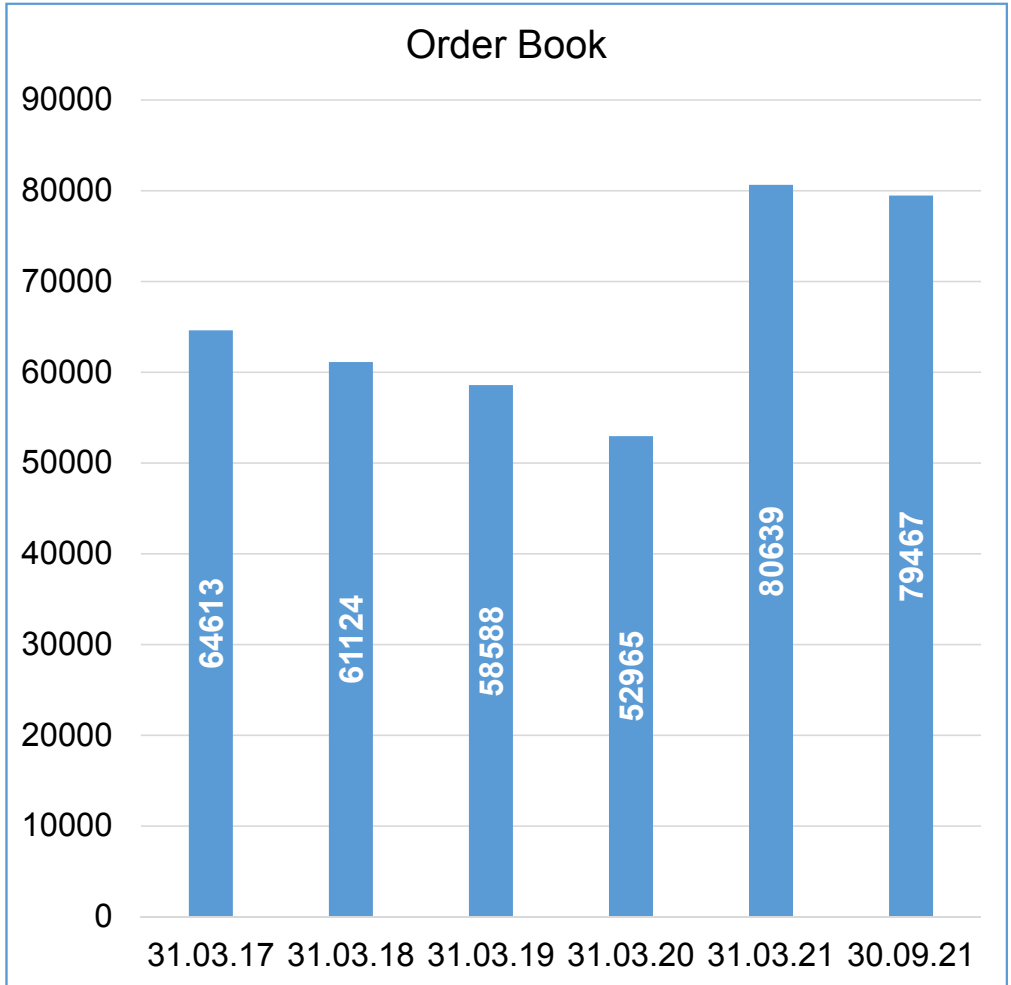


Manpower Cost adjusted for Provisions & Reversals

# FINANCIAL PERFORMANCE AND SUMMARY



Rs In Crs



ROE = PAT/ Average Net Worth

# SUMMING UP

- The setback in the 1st Quarter performance due to Covid-19 has largely been compensated and normalcy has been restored during 2nd Quarter.
- Following Platforms for which Acceptance of Necessity has been granted by MoD and are expected to strengthen the Order Book by Rs. 30000 Crores and keep the Order Book Position healthy in the medium-term and provide a strong visibility and platform to propel our growth.
  - 70 HTT-40
  - 12 Su-30s
  - 25 ALH for Indian Army
  - 12 LUH for Indian Army and Indian Air Force
  - Mid-life upgrade of Do-228 for Indian Navy
- Discussion are on with Customers for placement of additional orders for AL-31 FP Engine and RD-33 Engines.
- Strong Research and Development Capabilities Resulting in more Indigenously Designed and Developed Platforms to offer more products in the Domestic and Export Market.
- Stable Financial Position with consistent growth year on year. Cash surplus keeps improving.
- Government's push for Atmanirbhar Bharat and positive indigenisation list providing boost to HAL's Business.



**Thank You**