



ಹಿಂದೂಸ್ತಾನ್ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್
ಪ್ರಧಾನ ಕಛೇರಿ
ಹಿಂದುಸ್ತಾನ್ ಏರೋನಾಟಿಕ್ಸ್ ಲಿಮಿಟೆಡ್
ಮುಖ್ಯಾಲಯ
HINDUSTAN AERONAUTICS LIMITED
CORPORATE OFFICE

CO/SEC/4(7)/2021-22/ BSE & NSE Filing/41

14th September, 2021

BSE Limited Listing Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001	National Stock Exchange of India Ltd Listing Department Exchange Plaza, 5 th Floor, Plot No C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051
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Dear Sir/ Madam,

**Sub: Update on Schedule of Analyst/ Institutional Investor meeting
under SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015**

Ref: BSE Scrip Code: 541154, NSE Symbol: HAL

In furtherance to our Letter No. CO/SEC/4(7)/2021-22/ BSE & NSE Filing/40 dated 13th September, 2021, on the subject, please find enclosed herewith copy of the Presentation which would be discussed during the meetings.

2. The details of the said meetings and presentation is also made available on Company's Website www.hal-india.co.in in Sub-section "Intimation to the Stock Exchange" under "Investors" Section.

Thanking you,

Yours Faithfully

For Hindustan Aeronautics Ltd

(G V Sessa Reddy)

Company Secretary & Compliance Officer

15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ, 15/1, ಕಬ್ಬನ್ ರೋಡ್, ಬೆಂಗಳೂರು - 560 001, ಕರ್ನಾಟಕ, ಭಾರತ

15/1, Cubbon Road, Bangalore - 560 001, Karnataka, India

ದೂರವಾಣಿ (ಫೋನ್) Ph. : +91-80-2232 0001, 2232 0475, ಫ್ಯಾಕ್ಸ್ (ಫೇಕ್ಸ್) Fax : +91-80-2232 0758

ಇ ಮೇಲ್ (ಇ) Email : cosec@hal-india.co.in

CIN: L35301KA1963GOI001622



हिन्दुस्तान एरोनॉटिक्स लिमिटेड
HINDUSTAN AERONAUTICS LIMITED



INTEGRITY

MISSION

COMMITMENT

QUALITY



ANALYST MEET

September 2021

FINANCIAL PERFORMANCE AND SUMMARY – Q1 2021-22

MAJOR FINANCIAL HIGHLIGHTS Q1 2021-22

Rs In Crs



Revenue from Operation



Rs. 1616 Cr

against Q1 20-21 Rs 1737 Cr

Profit Before Tax



Rs. 268 Cr

against Q1 20-21 Rs 218 Cr

Interest Income



Rs. 72 Cr

against Q1 20-21 Rs 15 Cr

Earning Per Share



Rs. 5.94

against Q1 20-21 Rs 4.53

Borrowing Cost



Nil

against Q1 20-21 Rs 66 Cr

Operation Profit %



8%

against Q1 20-21 10%

Receivable



Rs. 5229 Cr

against 31.03.21 Rs 5639 Cr

Collection



Rs. 3628 Cr

against Q1 20-21 Rs 7035 Cr

Order Book Position



Rs. 83530 Cr

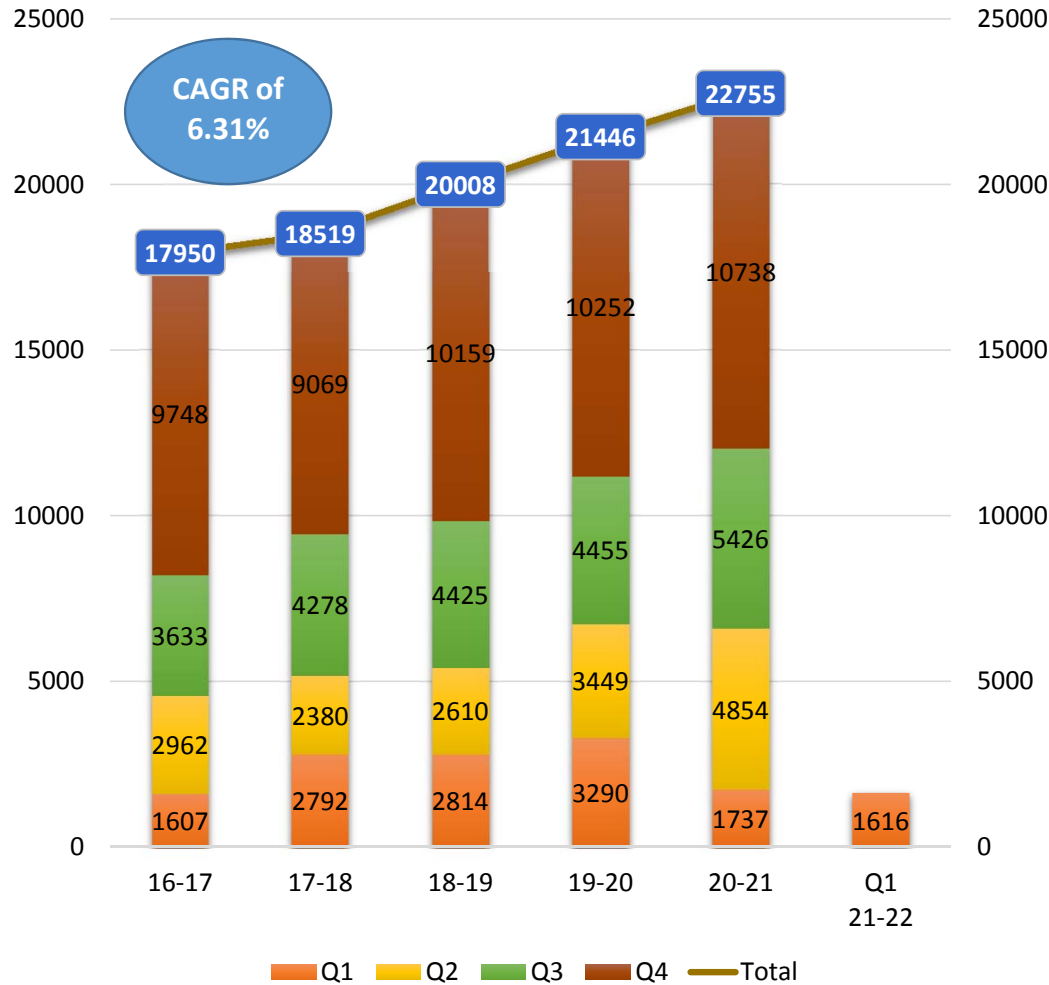
against 31.03.21 Rs 80639 Cr

FINANCIAL PERFORMANCE AND SUMMARY

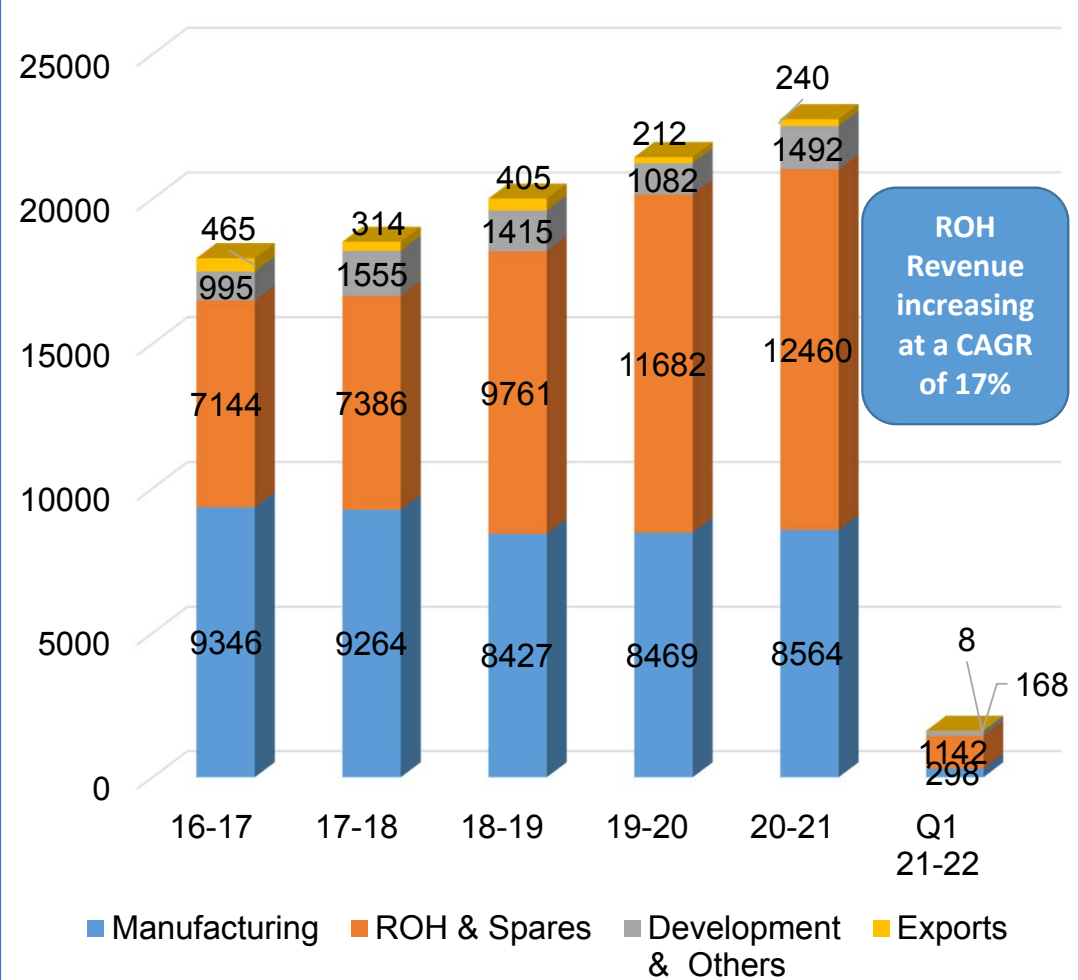
Rs In Crs



Revenue from Operations



Activity-wise Revenue from Operations

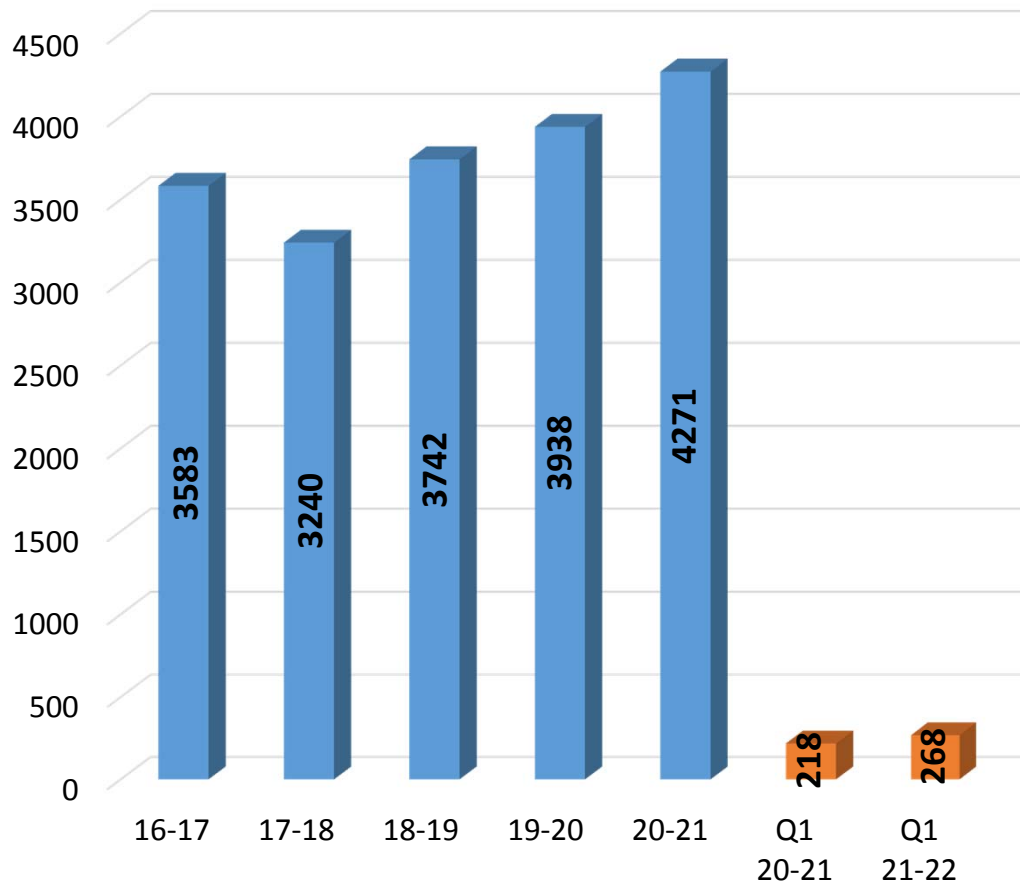


FINANCIAL PERFORMANCE AND SUMMARY

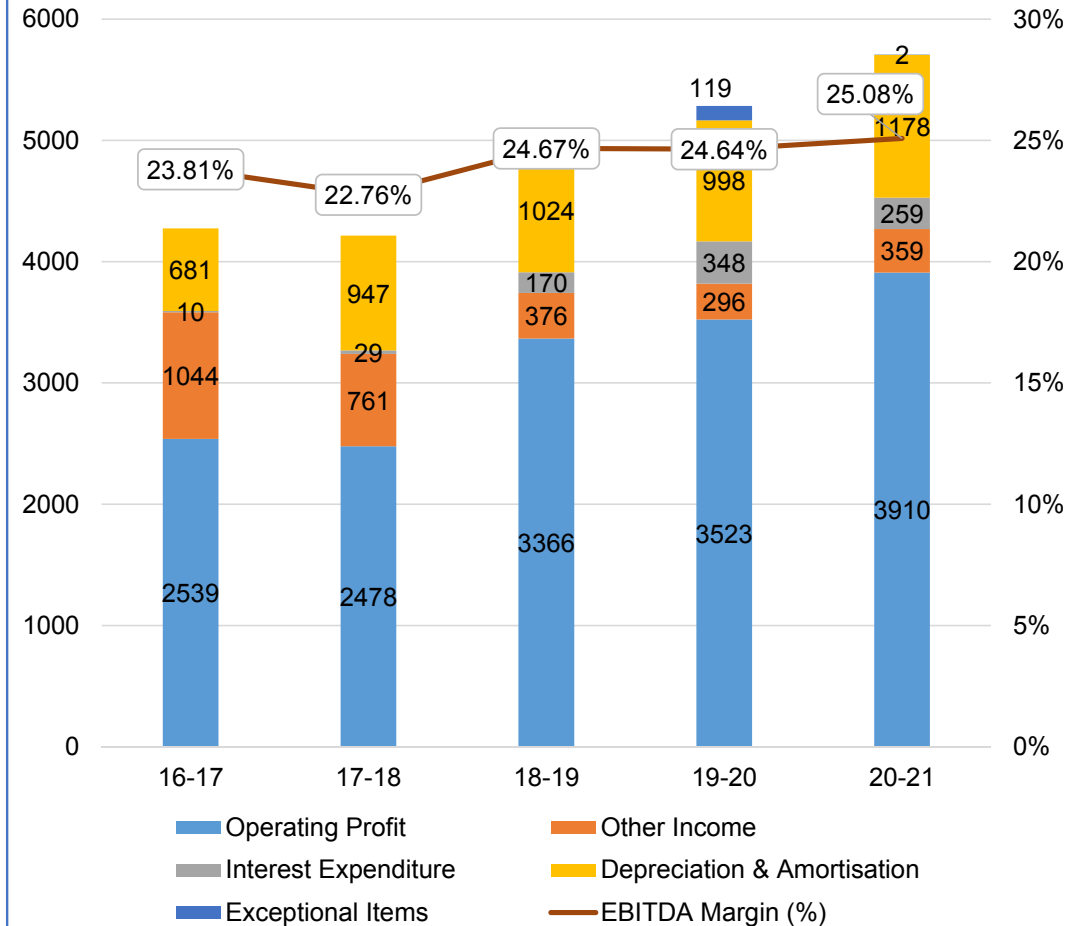
Rs In Crs



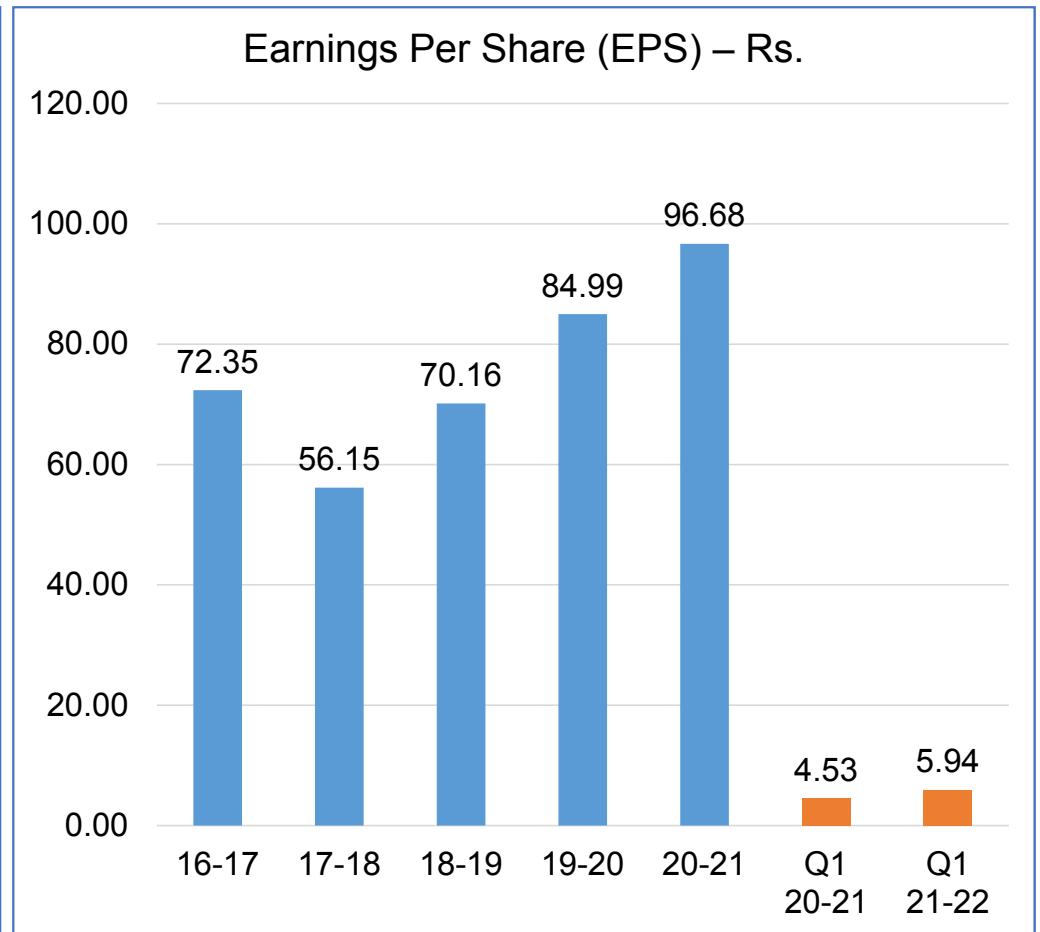
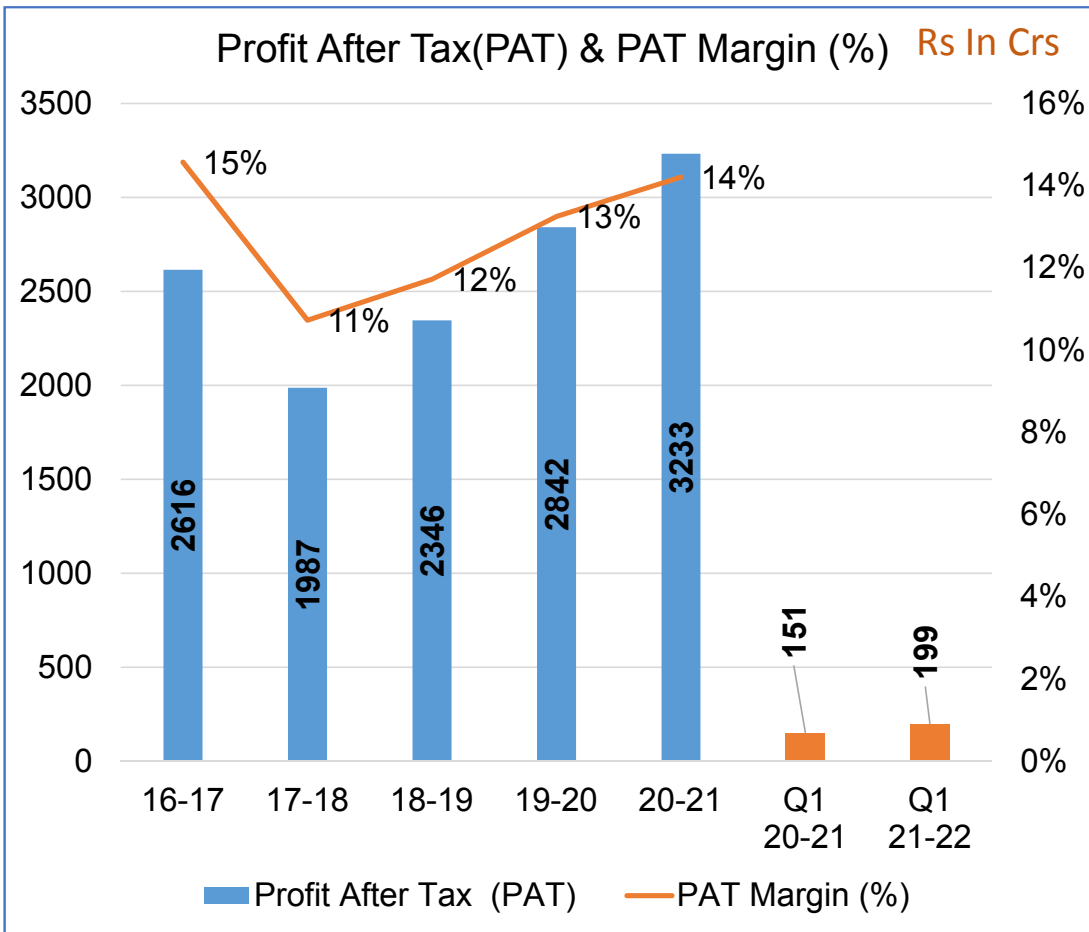
Profit Before Tax (PBT)



EBITDA and EBITDA Margin (%)



FINANCIAL PERFORMANCE AND SUMMARY – 2020-21



•PAT Margin = PAT/ Revenue from Operations

Post Listing CAGR 17.62%

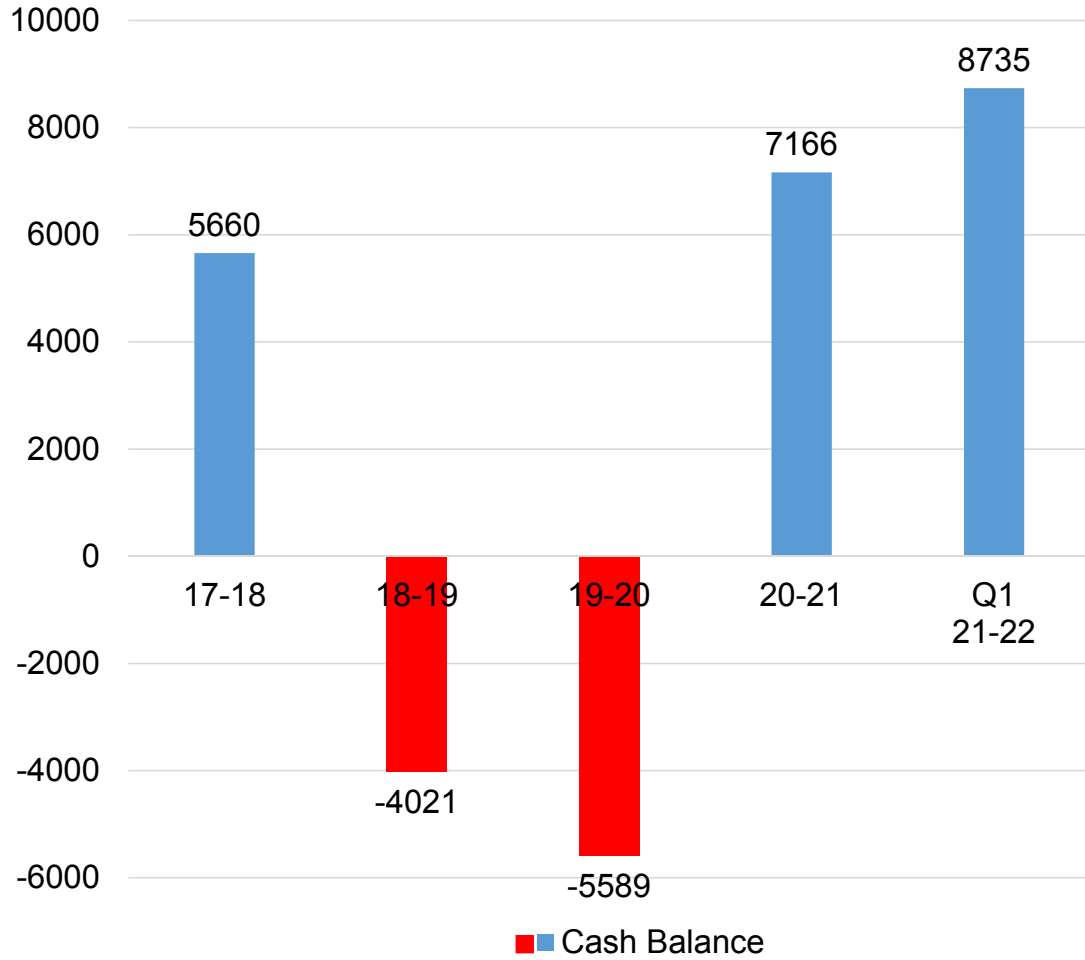
Post Listing CAGR 19.86%

FINANCIAL PERFORMANCE AND SUMMARY

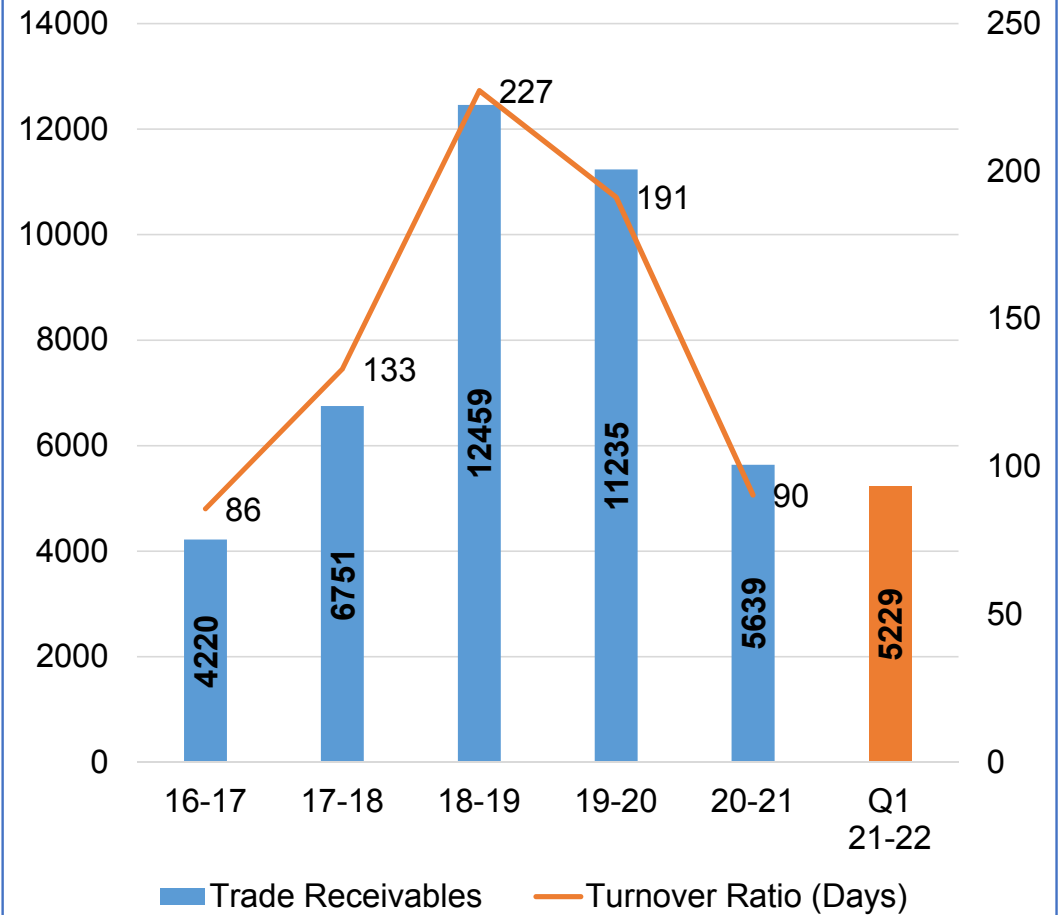
Rs In Crs



Collections and Cash & Bank Balance

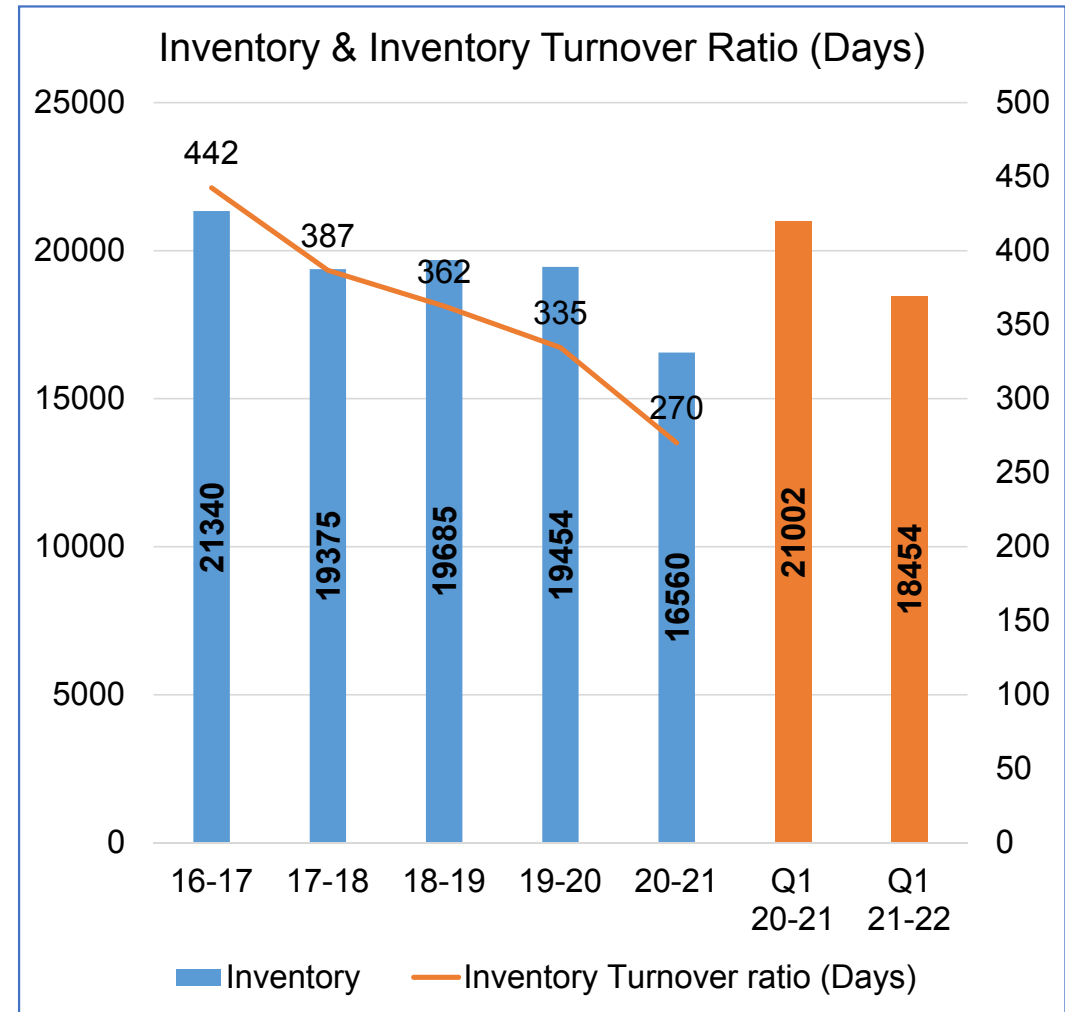
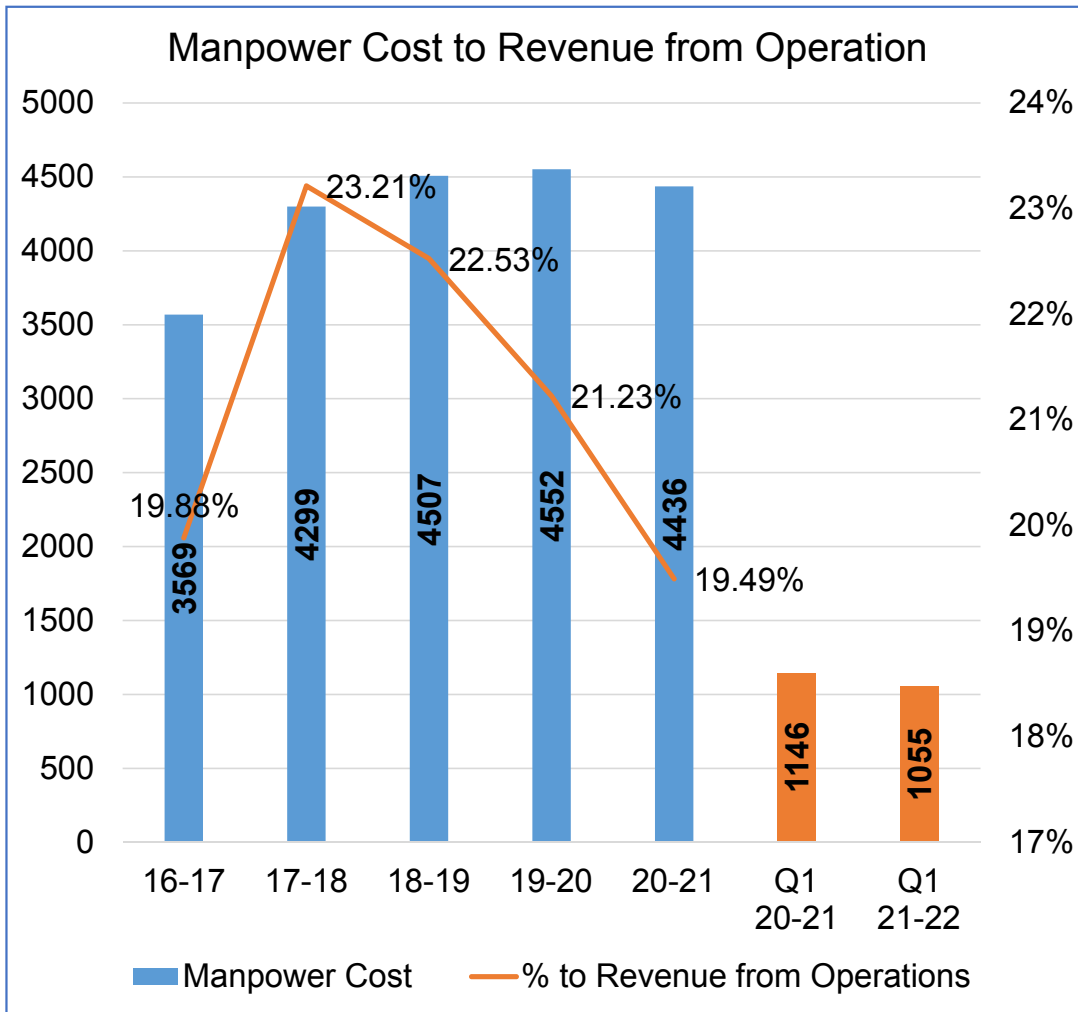


Trade Receivables & Turnover Ratio (Days)



*Q1 Collection Figures are Budget Allocation received from Customer as of 30.06.2021

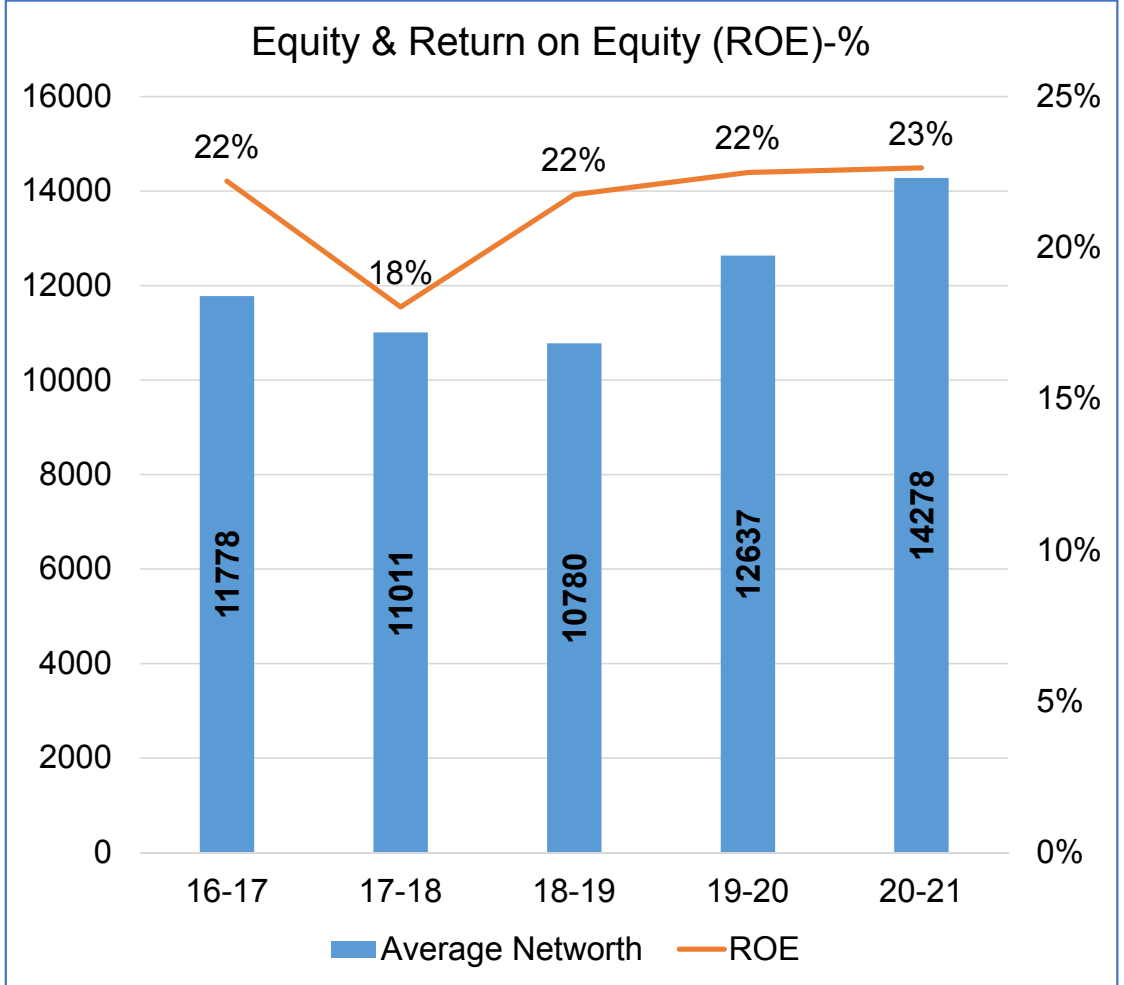
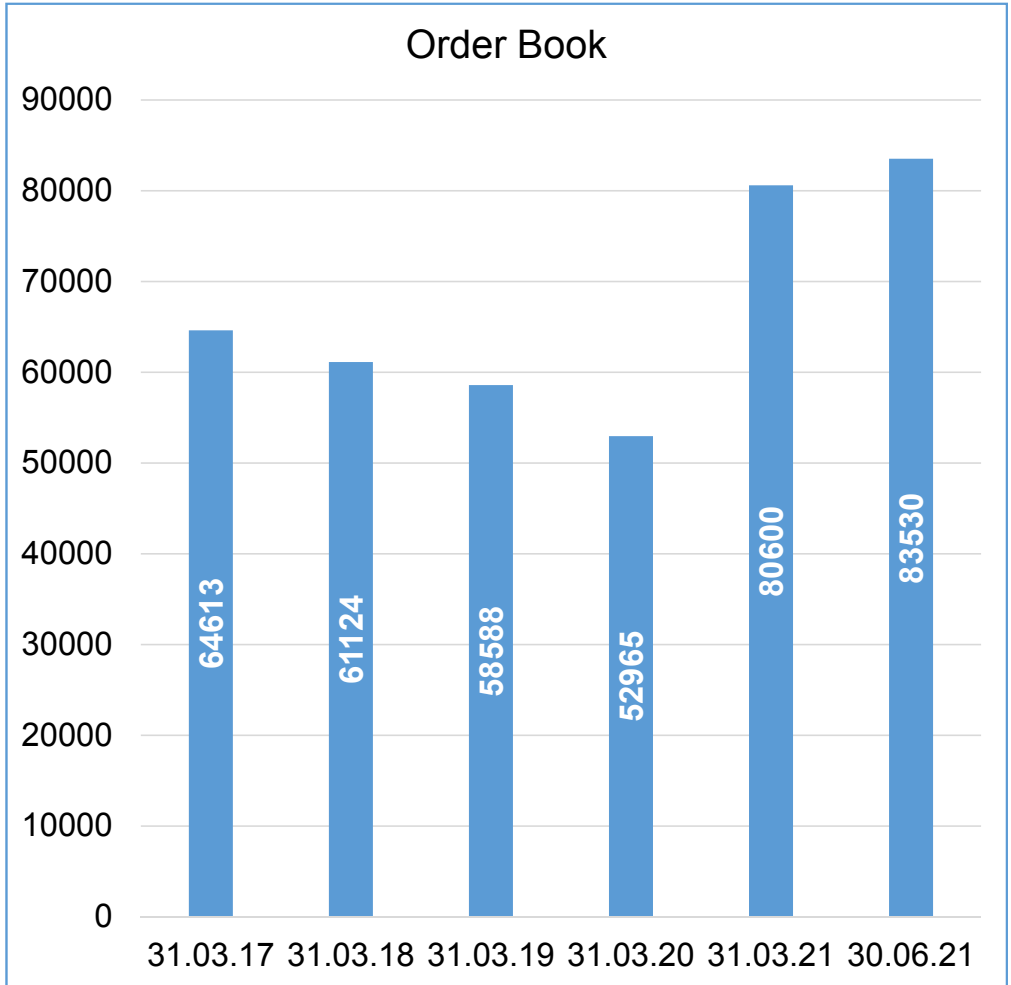
FINANCIAL PERFORMANCE AND SUMMARY



Manpower Cost adjusted for Provisions & Reversals

FINANCIAL PERFORMANCE AND SUMMARY

Rs In Crs



ROE = PAT/ Average Net Worth

SUMMING UP

- 1st Qtr Performance was affected due to 2nd Wave of Covid-19. Expected to return to normalcy during the remaining period of the year.
- Strong Research and Development Capabilities Resulting in more Indigenously Designed and Developed Platforms to offer more products in the Domestic and Export Market.
- Stable Financial Position with consistent growth year on year. Cash surplus keeps improving.
- Government's push for Atmanirbhar Bharat and positive indigenisation list providing boost to HAL's Business.
- Strong Order Book Position with prospects for further additions.
- New Orders Anticipated for 15 LCH, 12 SU-30, HTT-40, LUH etc.



Thank You