

08th May, 2020

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Phiroze Jeejeebhoy Towers	Exchange Plaza, 5th Floor
Dalal Street	Plot No. C/1, G Block
Mumbai: 400 001	Bandra Kurla Complex
Scrip Code: 500440	Bandra (East)
	Mumbai – 400 051
	Scrip Code: HINDALCO
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Sub: Press release & Investor Presentation of Novelis Inc. (wholly owned subsidiary of Hindalco Industries Limited)

Ref: Regulation 30 of the Securities Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Dear Sir/ Madam,

Pursuant to the provisions of Regulation 30 of Listing Regulations, enclosed herewith is the following:

- 1. Press release for the Fourth Quarter & Fiscal year 2020;
- 2. Investor presentation of Q4 & Full Fiscal year 2020 Earnings Conference call of Novelis Inc. (wholly owned subsidiary of Hindalco Industries Limited)

This is for your information & record.

Thanking you

Yours faithfully,

For HINDALCO INDUSTRIES LIMITED

**ANIL MALIK** 

President & Company Secretary

Encl: as above

**Hindalco Industries Limited** 



## News Release

#### **Novelis Reports Fourth Quarter and Fiscal 2020 Results**

Strategic vision, strong culture and operations deliver fourth consecutive year of record financial results

#### Fiscal Year 2020 Highlights

- Full year fiscal 2020 net income attributable to our common shareholder of \$420 million, down 3% YoY; excluding special items, net income of \$590 million, up 26% YoY
- Record full year Adjusted EBITDA of \$1,472 million, up 8% YoY
- Shipments of 3,273 kilotonnes, flat YoY
- Solid balance sheet with cash and cash equivalents of \$2.4 billion, \$2.6 billion in liquidity, and net leverage ratio of 2.1x at fiscal year end
- · Completed acquisition of Aleris in April and began integration to drive synergies

**ATLANTA, May 7, 2020** – Novelis Inc., the world leader in aluminum rolling and recycling, today reported net income attributable to its common shareholder of \$63 million for the fourth quarter of fiscal year 2020, down 39 percent from the fourth quarter of fiscal 2019, and \$420 million for the full year, down three percent from fiscal 2019. The decrease for both the quarter and full year is mainly due to a \$71 million loss on extinguishment of debt related to the refinancing of senior notes in the fourth quarter of fiscal 2020.

Excluding tax-effected special items in both years, the company grew its fourth quarter fiscal 2020 net income 18 percent to \$153 million, and its full year net income by 26 percent to \$590 million. The increase for both the quarter and year is primarily due to higher Adjusted EBITDA and lower interest expense.

"Our strategy to invest in our operations and our people has delivered four consecutive years of record financial results and an exceptionally strong balance sheet. It is this solid foundation, coupled with an unwavering commitment to our purpose of shaping a sustainable world together, that will help us safely and successfully navigate the challenges posed by the novel coronavirus and extend our leadership position in the aluminum industry," said Steve Fisher, President and CEO, Novelis Inc. "In addition, with the acquisition of Aleris now complete, I am more confident than ever that our diverse product portfolio, global footprint, deep customer relationships, reliable assets, and disciplined investments will deliver even more value to our customers and shareholder moving forward."

#### Fourth Quarter Fiscal 2020 Highlights

Net sales decreased twelve percent from the prior year period to \$2.7 billion for the fourth quarter of fiscal 2020 driven by lower average LME aluminum prices and local market premiums, and a seven percent decline in shipments. The decline in flat rolled product shipments to 811 kilotonnes was against a very strong prior year record level, and partially due to the initial impacts from COVID-19 related disruptions in March.

Adjusted EBITDA increased seven percent to \$383 million in the fourth quarter of fiscal 2020 compared to \$357 million in the prior year period. The current quarter includes a cumulative positive impact of \$29 million from a contractual customer obligation pertaining to the full fiscal year. Other favorable drivers for the year-over-year improvement include lower metal and other operating costs, lower SG&A, and favorable foreign exchange, mostly offset by lower shipments.

#### Full Year Fiscal 2020 Highlights

Net sales decreased nine percent from the prior year to \$11.2 billion for the full year driven by lower average LME aluminum prices and local market premiums. Flat rolled product shipments were flat compared to the prior year at 3.273 kilotonnes.

Adjusted EBITDA increased eight percent to a record \$1,472 million in fiscal 2020 compared to \$1,368 million in the prior year, primarily driven by portfolio optimization efforts, favorable North American Specialties product pricing,

operating cost efficiencies, and favorable foreign exchange, partially offset by less favorable recycling benefits due to lower aluminum prices.

Fiscal 2020 free cash flow before capital expenditures improved 30 percent over the prior year to \$983 million, driven primarily by higher Adjusted EBITDA and favorable working capital. Capital expenditures increased to \$599 million for the fiscal year ended 2020, mainly to support strategic investments in incremental rolling, recycling and automotive finishing capacity. As a result of this increased capital spending, fiscal 2020 free cash flow of \$384 million compares to \$408 million in the prior year period.

	Fiscal Year Ended March 31,								
(in \$ millions, non-GAAP measures)		2020							
Free cash flow	\$	384	\$	408					
Capital expenditures		599		351					
Free cash flow before capital expenditures	\$	983	\$	759					

"We entered a period of challenging market conditions in a position of strength with ample cash and liquidity," said Devinder Ahuja, Senior Vice President and Chief Financial Officer, Novelis Inc. "We remain committed to completing our strategic capacity expansion projects to position the company for long-term growth, while at the same time taking decisive steps to reduce costs and prioritize capital spend to ensure Novelis is positioned to continue to drive sustainable growth."

As of March 31, 2020, the company reported a strong total liquidity position of \$2.6 billion, including \$400 million in cash used to partially fund the Aleris acquisition in April 2020, and reduced its net leverage ratio to 2.1x as compared to 2.5x in the prior year period.

#### **COVID-19 Response**

Novelis is experiencing increasing disruption to our global aluminum production and supply chain – including the shutdown of some of our plants – as a result of government decrees and some customers temporarily shutting down their own manufacturing operations in response to the COVID-19 pandemic. The extent to which the pandemic impacts our business, results of operations, and financial condition will be dependent on future developments which are highly uncertain and cannot be predicted. While we currently anticipate lower demand will continue to negatively impact our sales in the near-term, particularly in the automotive segment, Novelis has several strategic advantages that provide confidence in our ability to maintain business continuity for the long term due to its strong balance sheet, diverse product mix and global operating footprint. As we all are navigating this dynamic environment, we will continue to work closely with all relevant parties to address challenges as they arise, and will continue making decisions that are in the best interest of our employees, our customers and our communities.

#### **Aleris Acquisition**

On April 14, 2020, Novelis closed its acquisition of Aleris Corporation and has begun integrating the two companies. The acquisition provides a number of strategic benefits, including product portfolio diversification with the entry into high-value aerospace, enhances our strategic position in Asia, and allows for approximately \$150 million in potential annual cost synergies. The financial results reported today for the fourth quarter and full fiscal year 2020 reflect legacy Novelis standalone performance. We will report combined company results beginning in the first quarter fiscal 2021, for the period ending June 30, 2020.

#### Fiscal Year 2020 Earnings Conference Call

Novelis will discuss its fiscal year 2020 results via a live webcast and conference call for investors at 7:30 a.m. ET on Thursday, May 7, 2020. To view slides and listen only, visit the web at https://cc.callinfo.com/r/1begjvw56r4xr&eom. To join by telephone, dial toll-free in North America at 800 920 5564, India toll-free at 1800 266 0835 or the international toll line at +1 212 231 2936. Presentation materials and access information may also be found at novelis.com/investors.

#### **About Novelis**

Novelis Inc. is driven by its purpose to shape a sustainable world together. As a global leader in innovative products and services and the world's largest recycler of aluminum, we partner with customers in the automotive, beverage can and specialties industries to deliver solutions that maximize the benefits of lightweight aluminum throughout North America, Europe, Asia and South America. Novelis is a subsidiary of Hindalco Industries Limited, an industry

leader in aluminum and copper, and the metals flagship company of the Aditya Birla Group, a multinational conglomerate based in Mumbai, India. For more information, visit novelis.com.

#### **Non-GAAP Financial Measures**

This news release and the presentation slides for the earnings call contain non-GAAP financial measures as defined by SEC rules. We believe these measures are helpful to investors in measuring our financial performance and liquidity and comparing our performance to our peers. However, our non-GAAP financial measures may not be comparable to similarly titled non-GAAP financial measures used by other companies. These non-GAAP financial measures have limitations as an analytical tool and should not be considered in isolation or as a substitute for GAAP financial measures. To the extent we discuss any non-GAAP financial measures on the earnings call, a reconciliation of each measure to the most directly comparable GAAP measure will be available in the presentation slides filed as Exhibit 99.2 to our Current Report on Form 8-K furnished to the SEC concurrently with the issuance of this press release. In addition, the Form 8-K includes a more detailed description of each of these non-GAAP financial measures, together with a discussion of the usefulness and purpose of such measures.

Attached to this news release are tables showing the Condensed Consolidated Statements of Operations, Condensed Consolidated Balance Sheets, Condensed Consolidated Statements of Cash Flows, Reconciliation to Adjusted EBITDA, Free Cash Flow, Liquidity, Net Income excluding Special Items, and Segment Information.

#### **Forward-Looking Statements**

Statements made in this news release which describe Novelis' intentions, expectations, beliefs or predictions may be forward-looking statements within the meaning of securities laws. Forward-looking statements include statements preceded by, followed by, or including the words "believes," "expects," "anticipates," "plans," "estimates," "projects," "forecasts," or similar expressions. Examples of forward looking statements in this news release are statements about our expectation of strategic benefits, including synergies, of the Aleris acquisition, and the possible future risks of the COVID-19 pandemic on our business. Novelis cautions that, by their nature, forward-looking statements involve risk and uncertainty and Novelis' actual results could differ materially from those expressed or implied in such statements. We do not intend, and we disclaim any obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise. Factors that could cause actual results or outcomes to differ from the results expressed or implied by forward-looking statements include, among other things: changes in the prices and availability of aluminum (or premiums associated with such prices) or other materials and raw materials we use; the capacity and effectiveness of our hedging activities; relationships with, and financial and operating conditions of, our customers, suppliers and other stakeholders; fluctuations in the supply of, and prices for, energy in the areas in which we maintain production facilities; our ability to access financing including in connection with potential acquisitions and investments; risks relating to, and our ability to consummate, pending and future acquisitions, investments or divestitures; changes in the relative values of various currencies and the effectiveness of our currency hedging activities; factors affecting our operations, such as litigation, environmental remediation and clean-up costs, breakdown of equipment and other events; economic, regulatory and political factors within the countries in which we operate or sell our products, including changes in duties or tariffs; competition from other aluminum rolled products producers as well as from substitute materials such as steel, glass, plastic and composite materials; changes in general economic conditions including deterioration in the global economy; the risks of pandemics or other public health emergencies, including the continued spread and impact of, and the governmental and third-party responses to, the recent COVID-19 outbreak; changes in government regulations, particularly those affecting taxes, derivative instruments, environmental, health or safety compliance; changes in interest rates that have the effect of increasing the amounts we pay under our credit facilities and other financing agreements; and our ability to generate cash. The above list of factors is not exhaustive. Other important risk factors are included under the caption "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended March 31, 2020.

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#### Novelis Inc.

#### **CONSOLIDATED STATEMENTS OF OPERATIONS**

	Three Months Ended March 31,					Fiscal Year Ended March 31,				
(in millions) (Quarterly figures unaudited)		2020		2019		2020		2019		
Net sales	\$	2,726	\$	3,084	\$	11,217	\$	12,326		
Cost of goods sold (exclusive of depreciation and amortization)		2,230		2,606		9,231		10,422		
Selling, general and administrative expenses		118		129		498		502		
Depreciation and amortization		94		90		361		350		
Interest expense and amortization of debt issuance costs		63		67		248		268		
Research and development expenses		26		22		84		72		
Loss on extinguishment of debt		71		_		71		_		
Restructuring and impairment, net		7		_		43		2		
Equity in net loss (income) of non-consolidated affiliates		1		(1)		2		(3)		
Business acquisition and other integration related costs		17		9		63		33		
Other (income) expenses, net		15		11		18		44		
	\$	2,642	\$	2,933	\$	10,619	\$	11,690		
Income before income tax provision		84		151		598		636		
Income tax provision		21		48		178		202		
Net income	\$	63	\$	103	\$	420	\$	434		
Net income attributable to noncontrolling interest				_		_				
Net income attributable to our common shareholder	\$	63	\$	103	\$	420	\$	434		

#### Novelis Inc.

#### **CONSOLIDATED BALANCE SHEETS**

(in millions, execut number of shores)	March 31,			arch 31,
(in millions, except number of shares)		2020		2019
ASSETS Current assets:				
	Φ	2 202	Ф	950
Cash and cash equivalents	\$	2,392	\$	950
Accounts receivable, net				
<ul> <li>— third parties (net of allowance for uncollectible accounts of \$8 and \$7 as of March 31, 2020 and March 31, 2019, respectively)</li> </ul>		1,067		1,417
— related parties		164		164
Inventories		1,409		1,460
Prepaid expenses and other current assets		145		121
Fair value of derivative instruments		202		70
Deferred income tax assets		_		_
Assets held for sale		5		3
Total current assets	\$	5,384	\$	4,185
Property, plant and equipment, net		3,580		3,390
Goodwill		607		607
Intangible assets, net		299		351
Investment in and advances to non-consolidated affiliates		760		792
Deferred income tax assets		140		142
Other long–term assets		219		101
Total assets	\$	10,989	\$	9,568
LIABILITIES AND SHAREHOLDER'S EQUITY Current liabilities:				
Current portion of long-term debt	\$	19	\$	19
Short–term borrowings		176		39
Accounts payable				
— third parties		1,732		1,986
— related parties		176		175
Fair value of derivative instruments		214		87
Accrued expenses and other current liabilities		613		616
Total current liabilities	\$	2,930	\$	2,922
Liabilities held for sale				_
Long-term debt, net of current portion		5,345		4,328
Deferred income tax liabilities		194		223
Accrued postretirement benefits		930		844
Other long-term liabilities		229		180
Total liabilities	\$	9,628	\$	8,497
Commitments and contingencies				
Shareholder's equity				
Common stock, no par value; unlimited number of shares authorized; 1,000 shares issued and outstanding as of March 31, 2020 and March 31, 2019		_		_
Additional paid-in capital		1,404		1,404
Retained earnings		628		208
Accumulated other comprehensive income (loss)		(620)		(506)
Total equity of our common shareholder	\$	1,412	\$	1,106
Noncontrolling interest		(51)		(35)
Total equity	\$	1,361	\$	1,071
Total liabilities and equity	\$	10,989	\$	9,568

#### Novelis Inc.

#### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

CONSOLIDATED STATEMENTS OF CASH FLOWS		Fiscal Ye	ar Er	nded		
(r. 111)			:h 31,	h 31, 2019		
(in millions) OPERATING ACTIVITIES		2020		2019		
Net income	\$	420	\$	434		
Adjustments to determine net cash provided by operating activities:	Ψ	720	Ψ	707		
Depreciation and amortization		361		350		
Gain on unrealized derivatives and other realized derivatives in investing activities, net		(4)		(6)		
Loss on sale of assets		1		6		
Impairment charges		18		_		
Loss on extinguishment of debt		71		_		
Deferred income taxes, net				50		
Equity in net loss (income) of non-consolidated affiliates		2		(3)		
Loss on foreign exchange remeasurement of debt		_		_		
Amortization of debt issuance costs and carrying value adjustments		17		17		
Other, net		2		(1)		
Changes in operating assets and liabilities:				( )		
Accounts receivable		304		(71)		
Inventories		23		32		
Accounts payable		(182)		(74)		
Other assets		(62)		(10)		
Other liabilities		(9)		4		
Net cash provided by operating activities	\$	962	\$	728		
INVESTING ACTIVITIES						
Capital expenditures		(599)		(351)		
Acquisition of assets under a capital lease				(239)		
Proceeds from sales of assets, third party, net of transaction fees and hedging		3		2		
Proceeds from the sale of a business				_		
Proceeds from investment in and advances to non-consolidated affiliates, net		3		12		
Proceeds from the settlement of derivative instruments, net		5		7		
Other		13		12		
Net cash used in investing activities	\$	(575)	\$	(557)		
FINANCING ACTIVITIES						
Proceeds from issuance of long-term and short-term borrowings		1,696		_		
Principal payments of long-term and short-term borrowings		(1,225)		(112)		
Revolving credit facilities and other, net		633		(2)		
Debt issuance costs		(40)		(4)		
Net cash provided by (used in) financing activities	\$	1,064	\$	(118)		
Net increase in cash, cash equivalents and restricted cash		1,451		53		
Effect of exchange rate changes on cash		(9)		(25)		
Cash, cash equivalents and restricted cash — beginning of period		960		932		
Cash, cash equivalents and restricted cash — end of period	\$	2,402	\$	960		
Cash and cash equivalents	\$	2,392	\$	950		
Restricted cash (Included in "Other long-term assets")		10		10		
Cash, cash equivalents and restricted cash — end of period	\$	2,402	\$	960		

#### Reconciliation of Net income attributable to our common shareholder to Adjusted EBITDA (unaudited).

The following table reconciles Net income attributable to our common shareholder to Adjusted EBITDA, a non-GAAP financial measure.

	-	Three Mor Marc	nths E th 31,	nded	Fiscal Year Ended March 31,			
(in millions)		2020 2019				2020	2019	
Net income attributable to our common shareholder	\$	63	\$	103	\$	420	\$	434
Net income attributable to noncontrolling interests		_		_		_		_
Income tax provision		21		48		178		202
Interest, net		57		65		234		258
Depreciation and amortization		94		90		361		350
EBITDA	\$	235	\$	306	\$	1,193	\$	1,244
Adjustment to reconcile proportional consolidation		15		13		57		58
Unrealized losses (gains) on change in fair value of derivative instruments, net		11		1		(4)		10
Realized (gains) losses on derivative instruments not included in segment income		(2)		(1)		_		(2)
Loss on extinguishment of debt		71				71		_
Restructuring and impairment, net		7		_		43		2
Loss on sale of fixed assets		2		2		1		6
Metal price lag		20		25		38		4
Business acquisition and other integration related costs		17		9		63		33
Other, net		7		2		10		13
Adjusted EBITDA	\$	383	\$	357	\$	1,472	\$	1,368

#### Free Cash Flow (unaudited)

The following table presents "Free cash flow".

	 Fiscal Year Ended March 31,					
(in millions)	2020		2019			
Net cash provided by operating activities	\$ 962	\$	728			
Net cash used in investing activities	(575)		(557)			
Plus: Cash used in the acquisition of assets under a capital lease			239			
Less: Proceeds from sales of assets and business, net of transaction fees, cash income taxes and hedging	(3)		(2)			
Free cash flow	\$ 384	\$	408			

#### **Cash and Cash Equivalents and Total Liquidity (unaudited)**

The following table reconciles the ending balances of cash and cash equivalents to total liquidity.

(in millions)	M	March 31, 2020						arch 31, 2019
Cash and cash equivalents	\$	2,392	\$	950				
Availability under committed credit facilities		186		897				
Total liquidity	\$	2,578	\$	1,847				

## Reconciliation of Net income attributable to our common shareholder to Net income attributable to our common shareholder, excluding special items (unaudited)

The following table presents Net income attributable to our common shareholder excluding special items. We adjust for items which may recur in varying magnitude which affect the comparability of the operational results of our underlying business.

	Three Months Ended March 31,				Fiscal Year Ended March 31,					
(in millions)		2020		2019		2020	2019			
Net income attributable to our common shareholder Special Items:	\$	63	\$	103	\$	420	\$	434		
Business acquisition and other integration related costs		17		9		63		33		
Loss on extinguishment of debt		71		_		71		_		
Metal price lag		20		25		38		4		
Restructuring and impairment, net		7		_		43		2		
Tax effect on special items		(25)		(7)		(45)		(5)		
Net income attributable to our common shareholder, excluding special items	\$ 153		\$	130	\$	590	\$	468		

#### **Segment Information (unaudited)**

The following table presents selected segment financial information (in millions, except shipments which are in kilotonnes).

Selected Operating Results Three Months Ended March 31, 2020		North merica	E	ırope		Asia	South America			nations Other	Total					
Adjusted EBITDA	\$	122	\$	86	\$	56	\$	112	\$	7	\$	383				
Shipments (in kt)																
Rolled products - third party		267		214		182		148		_		811				
Rolled products - intersegment				6		2				(8)						
Total rolled products		267		220		184		148		(8)		811				
Selected Operating Results Three Months Ended March 31, 2019		lorth nerica	Ει	ırope	Asia		Asia		Asia		South America			nations Other		Total
Adjusted EBITDA	\$	157	\$	56	\$	45	\$	99	\$		\$	357				
											-					
Shipments (in kt)																
Rolled products - third party		294		240		196		140		_		870				
Rolled products - intersegment		_		6		2		3		(11)						
Total rolled products		294		246		198		143 (11		(11)		870				
Selected Operating Results Fiscal Year Ended March 31, 2020	North America		E	Europe		Asia	South America							nations Other		Total
Adjusted EBITDA	\$	590	\$	246	\$	210	\$	421	\$	5	\$	1,472				
Shipments (in kt)																
Rolled products - third party		1,111		892		711		559				3,273				
Rolled products - intersegment				31		7		15		(53)		_				
Total rolled products		1,111		923		718		574		(53)		3,273				
			-													

Selected Operating Results Fiscal Year Ended March 31, 2019	North America		Europe		 Asia		South America		nations Other	Total
Adjusted EBITDA	\$	552	\$	226	\$ 196	\$	394	\$		\$ 1,368
Shipments (in kt)										
Rolled products - third party		1,142		896	710		526		_	3,274
Rolled products - intersegment		_		22	 13		11		(46)	 
Total rolled products		1,142		918	723		537		(46)	3,274

## NOVELIS Q4 & FULL YEAR FISCAL 2020 EARNINGS CONFERENCE CALL

 Image: Control of the control of the

May 7, 2020

**Steve Fisher** 

President and Chief Executive Officer

Dev Ahuja

Senior Vice President and Chief Financial Officer





#### SAFE HARBOR STATEMENT



#### **Forward-looking statements**

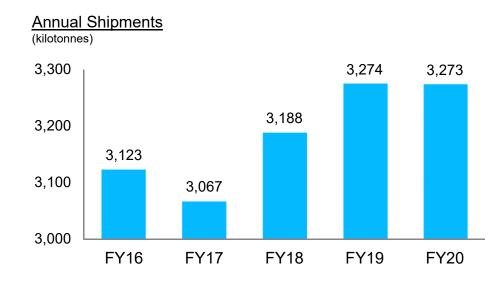
Statements made in this presentation which describe Novelis' intentions, expectations, beliefs or predictions may be forwardlooking statements within the meaning of securities laws. Forward-looking statements include statements preceded by, followed by, or including the words "believes," "expects," "anticipates," "plans," "estimates," "projects," "forecasts," or similar expressions. Examples of forward looking statements in this news release are statements about our expectation of strategic benefits, including synergies, of the Aleris acquisition, and the possible future risks of the COVID-19 pandemic on our business. Novelis cautions that, by their nature, forward-looking statements involve risk and uncertainty and Novelis' actual results could differ materially from those expressed or implied in such statements. We do not intend, and we disclaim any obligation, to update any forward-looking statements, whether as a result of new information, future events or otherwise. Factors that could cause actual results or outcomes to differ from the results expressed or implied by forward-looking statements include, among other things: changes in the prices and availability of aluminum (or premiums associated with such prices) or other materials and raw materials we use; the capacity and effectiveness of our hedging activities; relationships with, and financial and operating conditions of, our customers, suppliers and other stakeholders; fluctuations in the supply of, and prices for, energy in the areas in which we maintain production facilities; our ability to access financing including in connection with potential acquisitions and investments; risks relating to, and our ability to consummate, pending and future acquisitions, investments or divestitures; changes in the relative values of various currencies and the effectiveness of our currency hedging activities; factors affecting our operations, such as litigation, environmental remediation and clean-up costs, labor relations and negotiations; breakdown of equipment and other events; economic, regulatory and political factors within the countries in which we operate or sell our products, including changes in duties or tariffs; competition from other aluminum rolled products producers as well as from substitute materials such as steel, glass, plastic and composite materials; changes in general economic conditions including deterioration in the global economy; the risks of pandemics or other public health emergencies, including the continued spread and impact of, and the governmental and third-party responses to, the recent COVID-19 outbreak; changes in government regulations, particularly those affecting taxes, derivative instruments, environmental, health or safety compliance; changes in interest rates that have the effect of increasing the amounts we pay under our credit facilities and other financing agreements; and our ability to generate cash. The above list of factors is not exhaustive. Other important risk factors are included under the caption "Risk Factors" in our upcoming Annual Report on Form 10-K for the fiscal year ended March 31, 2020.

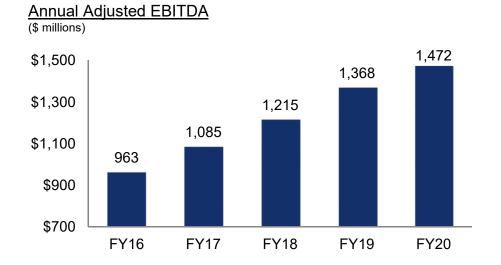
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#### **FY20 HIGHLIGHTS**



- Fourth consecutive year of record
   Adjusted EBITDA
- Strong underlying market demand for lightweight, sustainable aluminum FRP
- Continue focus on operational excellence to deliver quality products and unparalleled customer service
- Strong liquidity and balance sheet
- Well positioned to navigate nearterm uncertainty and extend industry leadership into our future





#### A STRONG FOUNDATION

## **Novelis**

#### **Defend the Core**

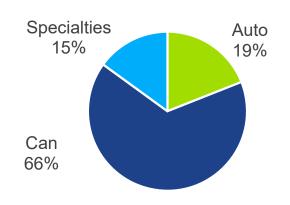
- Global leader in FRP and recycling
- Balanced approach to safely delivering operational excellence, customer service, quality, ROCE
- Utilizing high levels of recycled content



## Strengthen our Product Portfolio

- Optimizing our existing product portfolio
- Will further diversify with addition of high-value aerospace and expanded Specialties capabilities

#### **FY20 Novelis Shipment Mix**



# Invest in Growth Opportunities

- Committed to organic expansions in US, China and Brazil
- Integrating Aleris into the business to drive targeted synergies and value



Coil unwind in Guthrie, Kentucky

#### **NOVELIS COVID-19 RESPONSE**





#### **Protecting our Employees**

 Top priority to help ensure the safety, health and well-being of our employees, facilities and communities



#### **Customer Demand Impact**

#### Beverage can:

- Resilience in North America and Europe
- Trade restrictions in Asia limiting ability to export
- Reduced tourism, public events, consumer spending to impact South America and Asia



#### **Operational Impact**

- Temporary shutdowns due to reduced demand, government decrees
- Adjusting plant schedules in line with customer demand



#### **Strengthening our Financial Position**

- Targeting operating fixed cost, SG&A and R&D reductions
- Prioritize committed strategic and maintenance capex
- ABL draw down to increase cash and financial flexibility

#### **Automotive:**

- US & Europe: Customer shutdowns late March with expectation to resume operations in May
- China: Shutdowns in Jan/Feb; operations slowly resuming with good spot opportunities
- Global recession concerns

#### **Specialties:**

 Temporary customer shutdowns and softening demand beginning in late March

#### Aerospace:

 Lower demand resulting from significantly reduced production and consumer travel

#### **COMPLETED ACQUISITION OF ALERIS**



- On April 14, 2020, Novelis completed its acquisition of Aleris
- Strong strategic rationale for transaction
  - Leverage Novelis' deep manufacturing and recycling expertise to optimize Aleris' assets
  - Diversify product portfolio with addition of high-value aerospace
  - Enhances sustainability focus with high recycled content B&C business
  - Enhances and complements Asia operations
  - Strong pro-forma financial profile, including \$150 million of synergies

## Next steps

- Priority is the safe integration of our new employees and facilities
- Continue to work with relevant parties to divest Lewisport and Duffel plants



# FINANCIAL HIGHLIGHTS

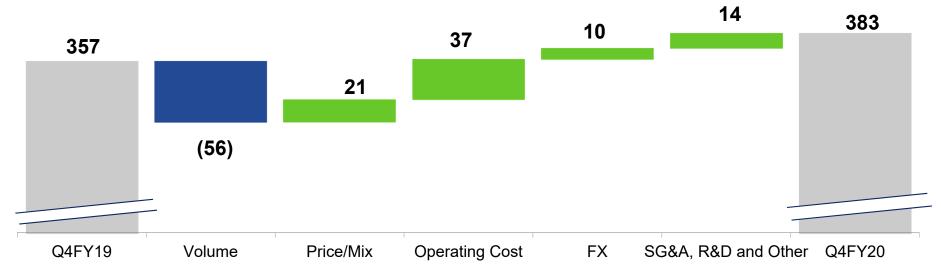
#### **Q4 FISCAL 2020 FINANCIAL HIGHLIGHTS**



Q4FY20 vs Q4FY19

- Net income of \$63 million; Excluding tax-effected special items\*, net income of \$153 million compared to \$130 million in the prior year
  - \$71 million pre-tax loss on extinguishment of debt associated with January bond refinancing
- Sales down 12% to \$2.7 billion from lower shipments and lower aluminum prices
- Total FRP Shipments down 7% to 811 kilotonnes
- Adjusted EBITDA up 7% from \$357 million to \$383 million
  - Includes favorable timing related to full year \$29 million FY20 contractual customer obligation all recorded in Q4

#### Adjusted EBITDA bridge, \$ Millions



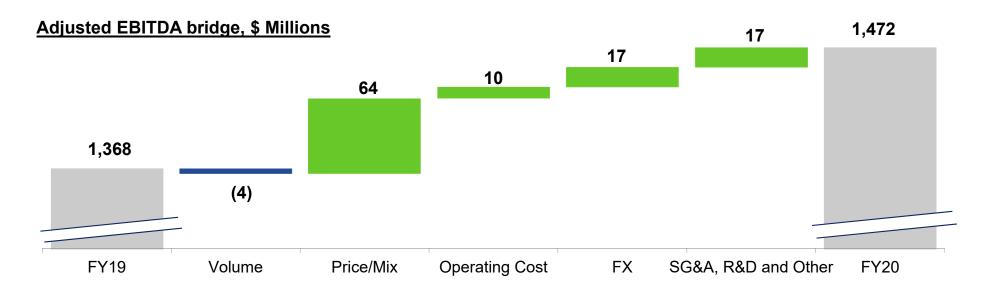
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#### **FULL YEAR FISCAL 2020 FINANCIAL HIGHLIGHTS**



#### FY20 vs FY19

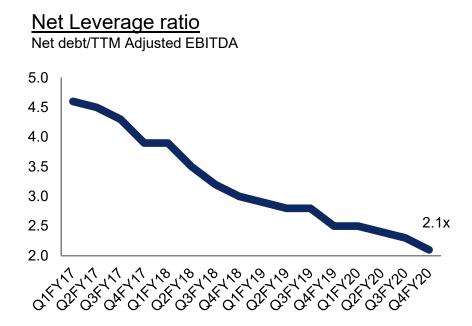
- Net income of \$420 million; Excluding tax-effected special items\*, net income of \$590 million compared to \$468 million in the prior year
- Sales down 9% to \$11.2 billion on lower average LME aluminum price and local market premiums
- Total FRP Shipments flat at 3,273 kilotonnes
- Adjusted EBITDA up 7% from \$1,368 million to \$1,472 million
- Adjusted EBITDA per ton \$450



#### FREE CASH FLOW AND NET LEVERAGE



\$ Millions	FY20	FY19
Adjusted EBITDA	1,472	1,368
Interest paid	(224)	(248)
Taxes paid	(182)	(159)
Working capital & other	(83)	(202)
Free cash flow before CapEx	983	759
Capital expenditures	(599)	(351)
Free cash flow	384	408



Prior period is adjusted to conform to current presentation

- Free cash flow before capital expenditures increased 30%
- FY20 capital expenditures increased 71% primarily to support strategic capacity expansions
- Net leverage ratio 2.1x compared to 2.5x FY19

#### LIQUIDITY UPDATE



- March 31, 2020 liquidity position of \$2.6 billion
  - In March, drew down \$555 million under our ABL revolver
  - March 31 position includes \$400 million raised in January to partially fund the Aleris acquisition
- April 14 Aleris acquisition financing

#### **Transaction Financing Approximate Sources and Uses**

\$ billions

Uses		Sources	
Equity <sup>1</sup>	0.8	1-year bridge loan at LIBOR +0.95%	1.1
Estimated net debt	2.0	5-year secured term loan at LIBOR +1.75%	8.0
Total Uses	~\$2.8	ABL and cash <sup>2</sup>	0.9
		Total Sources	~\$2.8

Current liquidity end of April 2020 ~\$2.0 billion

<sup>1)</sup> Includes \$50 million earn-out payment based upon Aleris meeting specified commercial margin targets outlined in the Merger Agreement

<sup>2)</sup> Cash includes \$400 million proceeds from Novelis senior notes issued in January 2020

## Novelis

# SUMMARY

**SUMMARY** 

## **Novelis**

- Well positioned after four consecutive years of record results; FY20 Adjusted EBITDA of \$1.5 billion and free cash flow before capital expenditures of nearly \$1 billion
- Business model durability and comfortable net leverage and liquidity position to sustain operations and critical investments during downturn
- Integration of Aleris and completion of organic expansion projects to strengthen our business for the long term
- Taking appropriate actions today to manage near-term uncertainty associated with COVID while positioning to respond quickly when demand recovers









## Novelis

# THANK YOU QUESTIONS?

## Novelis

# **APPENDIX**

## NET INCOME RECONCILIATION TO ADJUSTED EBITDA



(in \$ m)	Q1	Q2	Q3	Q4	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
Net income attributable to our common shareholder	137	116	78	103	434	127	123	107	63	420
- Noncontrolling interests	_	_	_	_	_	_	_	_	_	_
- Income tax provision	53	64	37	48	202	63	45	49	21	178
- Interest, net	63	66	64	65	258	62	58	57	57	234
- Depreciation and amortization	86	86	88	90	350	88	88	91	94	361
EBITDA	339	332	267	306	1,244	340	314	304	235	1,193
- Unrealized (gain) loss on derivatives	4	(1)	6	1	10	(6)	(3)	(6)	11	(4)
- Realized (gain) loss on derivative instruments not included in segment income	-	(1)	-	(1)	(2)	2	1	(1)	(2)	-
- Adjustment to reconcile proportional consolidation	16	15	14	13	58	15	14	13	15	13
- (Gain) loss on sale of fixed assets	3	(1)	2	2	6	(1)	(1)	1	2	1
- Restructuring and impairment, net	1	-	1	_	2	1	32	3	7	43
- Metal price lag (income) expense	(33)	(1)	13	25	4	2	5	11	20	38
- Business acquisition and other integration costs	2	8	14	9	33	17	12	17	17	63
- Other, net	2	4	5	2	13	2	-	1	7	10
Adjusted EBITDA	\$334	\$355	\$322	\$357	<b>\$1,368</b>	\$372	\$374	\$343	\$383	\$1,472

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### FREE CASH FLOW AND LIQUIDITY



(in \$ m)	Q1	Q2	Q3	Q4	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
Cash provided by (used in) operating activities	48	162	114	404	728	57	240	167	493	962
Cash provided by (used in) investing activities		(291)	(91)	(123)	(557)	(149)	(127)	(124)	(175)	(575)
Plus: Cash used in the acquisition of assets under a capital lease		239	-	-	239	-	-	-	-	-
Less: (proceeds) outflows from sale of assets, net of transaction fees, cash income taxes and hedging		(2)	-	-	(2)	(2)	(1)	-	-	(3)
Free cash flow	\$(4)	\$108	\$23	\$281	\$408	\$(94)	\$112	\$43	\$318	\$384
Capital expenditures	54	60	96	141	351	162	138	122	177	599

"Free cash flow" consists of: (a) "net cash provided by (used in) operating activities," (b) plus "net cash provided by (used in) investing activities" (c) plus cash used in the "Acquisition of assets under a capital lease", and (d) less "proceeds from sales of assets and business, net of transaction fees, cash income taxes and hedging". All prior periods presented conform to the presentation adopted for the current period.

(in \$ m)	Q1	Q2	Q3	Q4	FY19	Q1 FY20	Q2 FY20	Q3 FY20	Q4 FY20	FY20
Cash and cash equivalents Availability under committed credit facilities	853 1,059	829 907	797 884	950 897	950 897	859 870	935 875	1,031 838	2,392 186	2,392 186
Liquidity	\$1,912	\$1,736	\$1,681	\$1,847	\$1,847	\$1,729	\$1,810	\$1,869	\$2,578	\$2,578

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