



Ref. No: HSCL / Stock-Ex/2022-23/45

Date: 16/08/2022

Ref: Listing Code: 500184 BSE Limited Department of Corporate Services P. J. Towers, 25 th Floor, Dalal Street, Mumbai- 400 001	Ref: Listing Code: HSCL National Stock Exchange of India Ltd Exchange Plaza, C-1, Block-G Bandra Kurla Complex, Bandra (E) Mumbai- 400 051
--	--

Sub: Investor Presentation

Dear Sir/ Madam,

We are enclosing herewith Investor Presentation.

We request you to kindly take on record the same.

Thanking You.

Yours faithfully,
For Himadri Speciality Chemical Ltd

(Company Secretary &
Compliance Officer)
ACS: 29322

Himadri Speciality Chemical Ltd



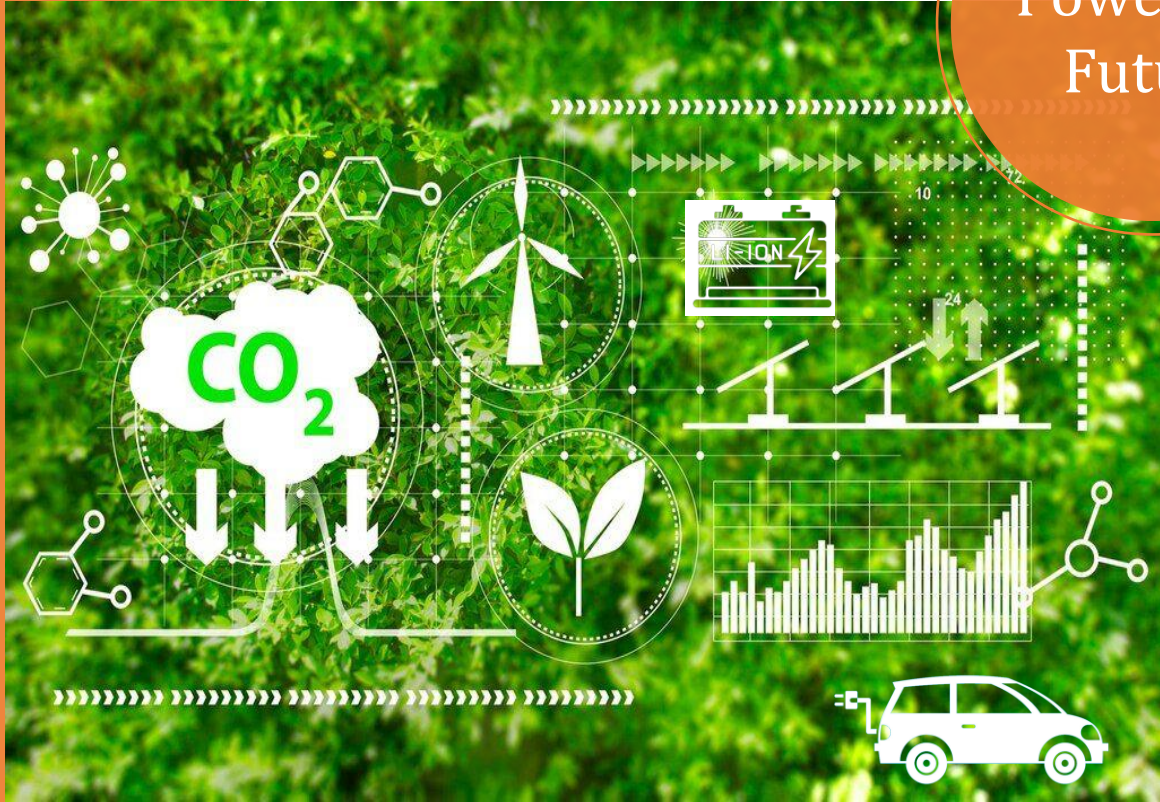
GROWING PRESENT
PROMISING FUTURE

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Himadri Speciality Chemical Ltd** (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Power the Future



“
Transformation Unfolds : From
Growing Carbon Value Chain to
Promising Mobility and Energy Storage
Opportunity
”

We will address substantial part of the critical raw material requirements of Lithium-Ion Batteries

Faster Growth in Core Business through Value-added products



Coal Tar Pitch

Developed specialized pitch – one of the very few global manufacturers and Improved life of anodes through continuous process improvements



Carbon Black

Launched a series of application-specific speciality blacks with superior performance parameters which finds application in fibres, semicon cables, engineering plastics, inks and several other specialised applications. Also developed food grade carbon black



Advanced Carbon Materials

Developed technology to manufacture anode material for Lithium-ion Batteries, thereby entering the select club of very few companies globally to do so



SNF & PCE

Developed application-specific SNF for non-construction segment (agrochemicals, gypsum and latex) and next-generation products in PCE.



Our Core Business will continue to deliver strong growth



In-house R&D team enabled Himadri to forward integrate and regularly launch new specialised products as well as improve the quality of the existing products significantly

Core Business on a Growth Trajectory



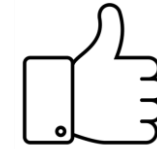
Highest ever Volume

Reported sales volume of 1,09,229 MT in Q1FY23




Highest ever Revenues

Revenues jumped by 94% to Rs. 1047 Crs in Q1FY23



Significant jump in EBITDA

EBITDA jumped by 131% to Rs. 85 Crores in Q1FY23



Sales Volume crosses 1 Lakh MT in Q1FY23

Revenue crosses Rs.1000 Crs in Q1FY23

Debt to Equity below 0.2X

Transformation Unfolds



Portfolio of Few Products

2010

- » Coal tar pitch – Binder grade
- » Coal tar pitch – Impregnating
- » Carbon Black
- » Advanced Carbon Material
- » Naphthalene
- » SNF
- » C. B. Oil



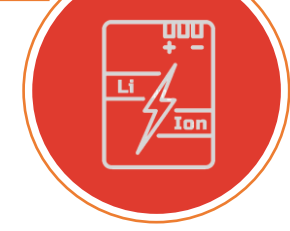
From Growing Carbon Value Chain to Promising Mobility and Energy Storage Opportunity

2011 to 2021

- | | |
|---|---|
| <ul style="list-style-type: none"> » Aluminium Grade Pitch » Graphite Grade Binder Pitch » Graphite Grade Zero QI (Quinolene Insoluble) coal tar impregnated pitch » Advance Carbon Material for Lithium- ion Batteries » Special Pitch » Naphthalene » Refined Naphthalene » Light Creosote Oils | <ul style="list-style-type: none"> » Heavy Creosote Oils » Anthracene Oil/Carbon Black Oil/ CT Oil » SNF » PCE » Carbon Black » Speciality Carbon Black » Himcoat enamel » Himcoat Primer-B » Himtape » Himwrap |
|---|---|



Introduction of Value-Added Products



Promising Growth Opportunity

- » Products forming the critical raw materials for Lithium-Ion Batteries to be included in the portfolio



Sustainable business model is the key

01



More than **90% of the power requirement** being met by inhouse generated clean and green power

02



No Water Discharge from Plants

03



Energy Conservation

- Waste Heat Recovery System
- Energy savings through Water Conservation
- Process Re-engineering

04



Strict Control Measures against Air, Water, Solid or Noise Pollution

Addressing the need for a green, long-term EV and renewable energy solution by providing critical raw material



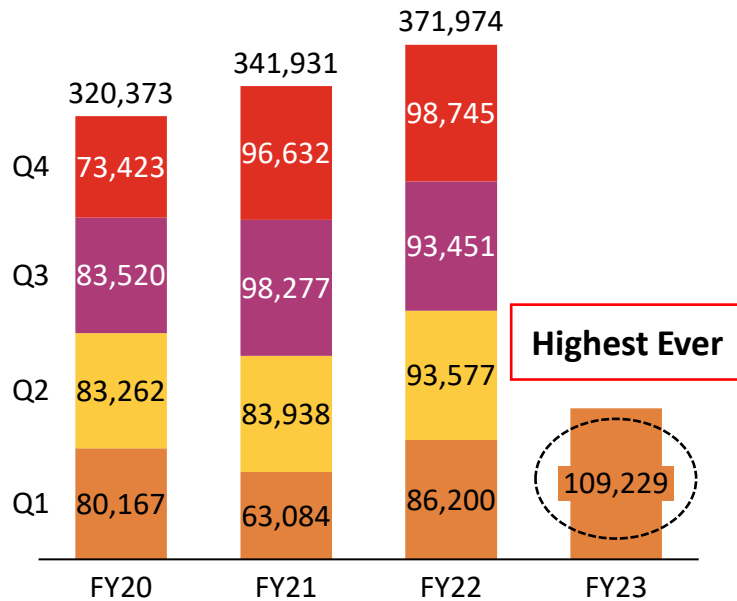


Financial Performance

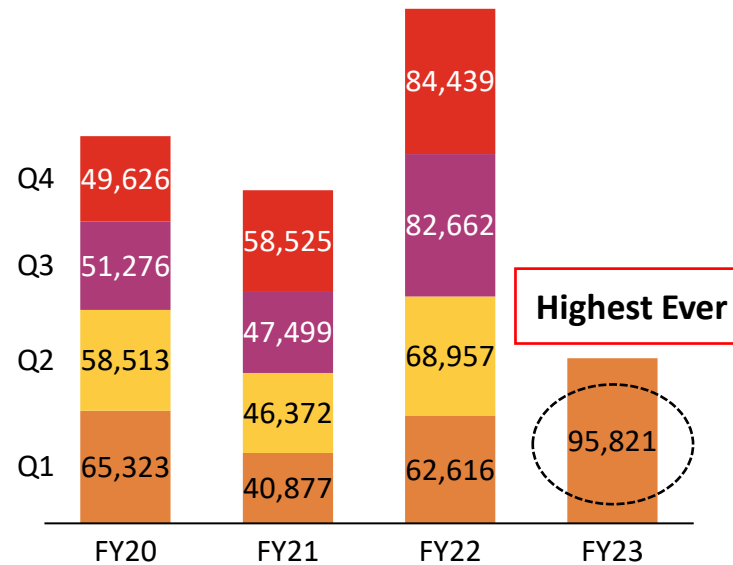
Performance
in
Q1FY23

Highest ever quarterly sales recorded in Q1FY23

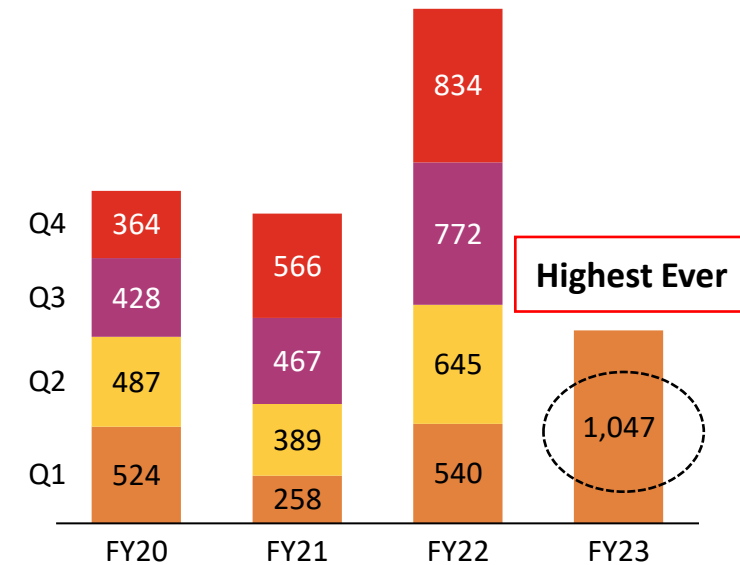
Sales Volume (MT)



Sales Realization (Per MT)

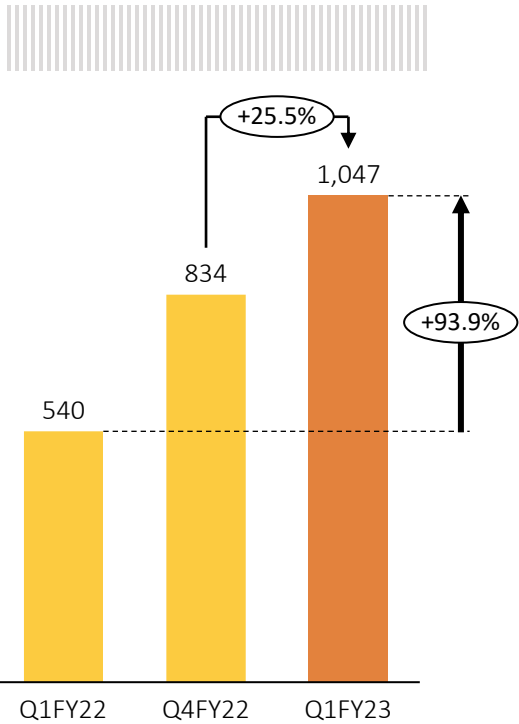


Sales (Rs. In Crs)

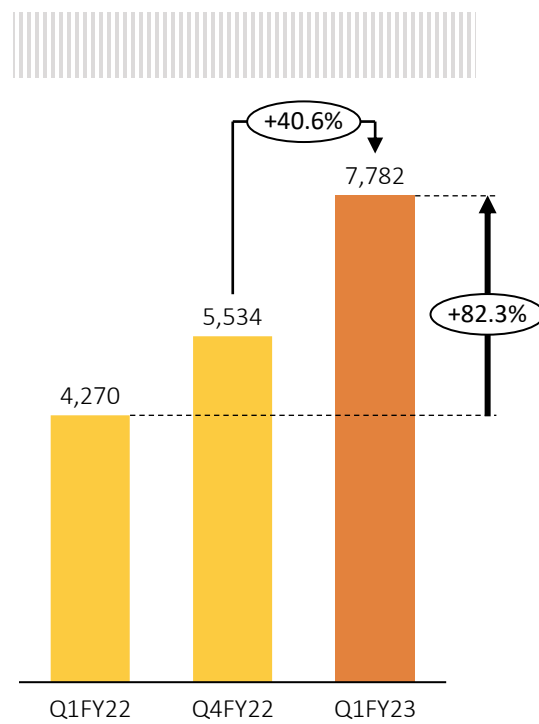


Strong profitability recorded in Q1FY23

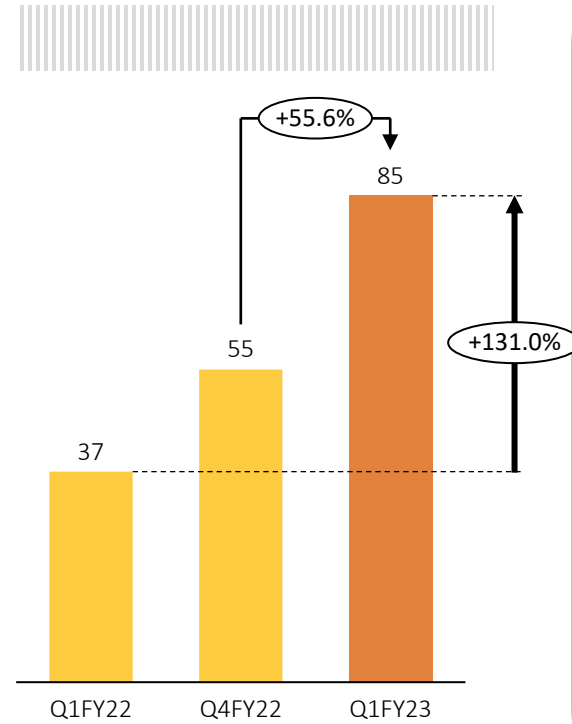
Revenue (Rs. In Crs)



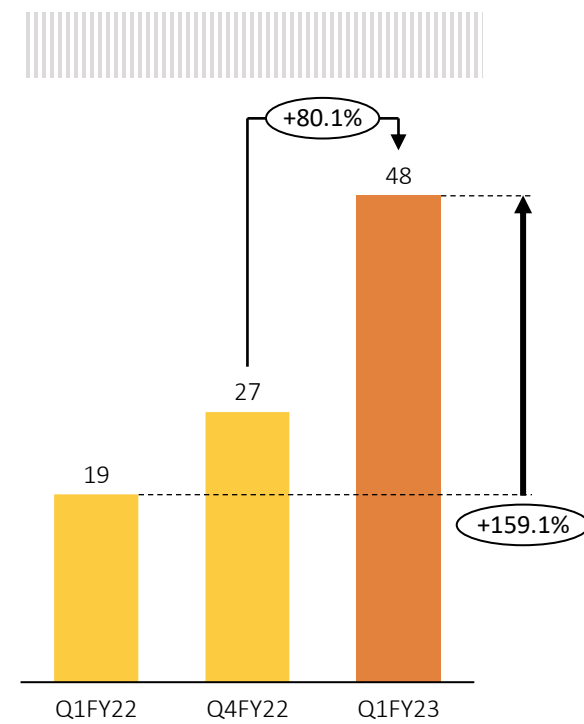
EBITDA (Per MT)



EBITDA (Rs. In Crs)

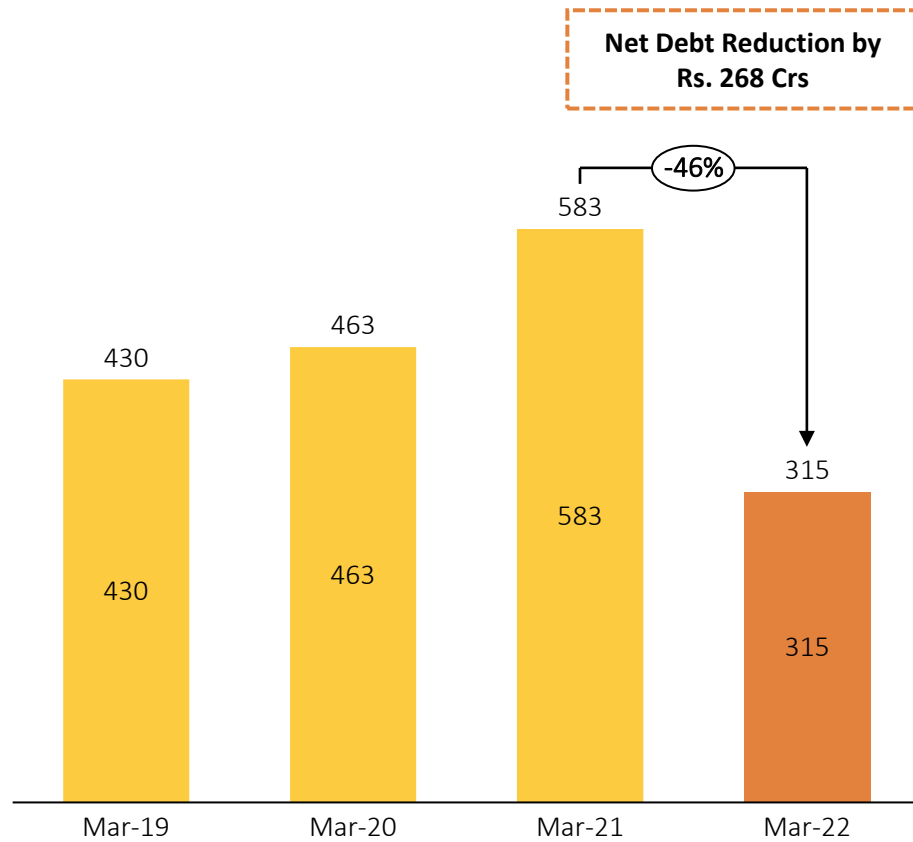


PBT (Rs. In Crs)

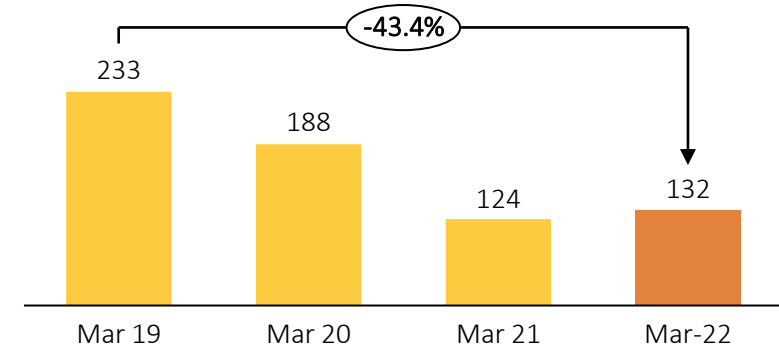


Capital Disciplined Balance Sheet

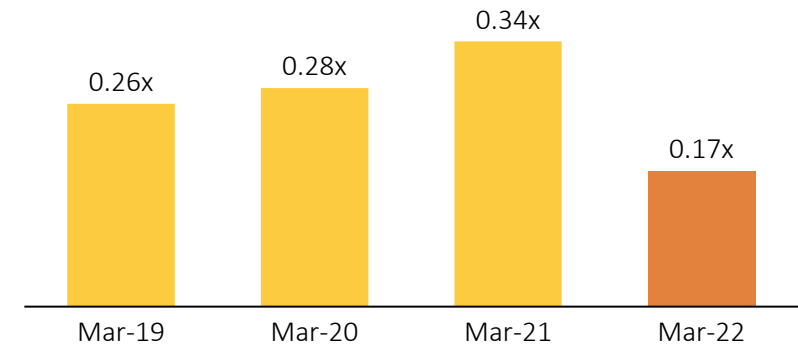
Net Debt (Rs. In Crs)



Long Term Borrowings (Rs. In Crs)



Net Debt/Equity



Standalone P&L - Q1FY23



Particulars (In Rs. Crs)	Q1FY23	Q1FY22	Y-o-Y	Q4FY22	Q-o-Q	FY22
Net Revenue From Operations	1,046.64	539.75	93.91%	833.79	25.53%	2,791.31
Cost of Materials Consumed	831.66	423.90		670.76		2,250.02
Gross Profit	214.98	115.85	85.57%	163.03	31.87%	541.29
Employee Benefits Expense	22.81	17.87		20.50		80.16
Other Expenses	107.17	61.18		87.89		299.54
EBITDA	85.00	36.80	130.98%	54.64	55.56%	161.59
Other Income	1.56	1.23		1.90		7.22
Foreign Exchange Fluctuation (Loss)/Gain	-13.63	-0.26		-6.15		-7.67
Depreciation and Amortization Expense	12.06	11.30		12.55		46.63
EBIT	60.87	26.47	129.96%	37.84	60.86%	114.51
Finance Costs	12.60	7.84		11.04		35.04
Profit / (Loss) Before Tax	48.27	18.63	159.10%	26.80	80.11%	79.47
Tax Expenses	9.34	2.89		5.59		14.41
Profit / (Loss) for the year	38.93	15.74	147.33%	21.21	83.55%	65.06
Other Comprehensive Income	-16.07	17.14		32.32		36.42
Total Comprehensive Income for the year	22.86	32.88	-30.47%	53.53	-57.29%	101.48

Consolidated P&L - Q1FY23



Particulars (In Rs. Crs)	Q1FY23	Q1FY22	Y-o-Y	Q4FY22	Q-o-Q	FY22
Net Revenue From Operations	1,046.64	539.75	93.91%	833.79	25.53%	2,791.32
Cost of Materials Consumed	831.02	423.96		673.31		2,244.86
Gross Profit	215.62	115.79	86.22%	160.48	34.36%	546.46
Employee Benefits Expense	22.95	18.00		20.67		80.77
Other Expenses	107.44	61.87		90.05		302.81
EBITDA	85.23	35.92	137.28%	49.76	71.28%	162.88
Other Income	1.56	1.22		1.89		7.22
Foreign Exchange Fluctuation (Loss)/Gain	-13.63	0.11		-6.07		-6.81
Depreciation and Amortization Expense	12.61	12.02		13.30		49.55
EBIT	60.55	25.23	139.99%	32.28	87.58%	113.74
Finance Costs	12.65	7.89		11.08		35.62
Exceptional Items	0.00	0.00		24.65		24.65
Profit / (Loss) Before Tax	47.90	17.34	176.24%	-3.45	-1488.41%	53.47
Tax Expenses	9.34	2.89		5.61		14.42
Profit / (Loss) for the year	38.56	14.45	166.85%	-9.06	-525.61%	39.05
Other Comprehensive Income	-15.89	19.97		35.20		39.65
Total Comprehensive Income for the year	22.67	34.42	-34.14%	26.14	-13.27%	78.70

Standalone Balance Sheet



Particulars (in Rs. Crs.)	Mar' 22	Mar'21
ASSETS		
Non-Current Assets	1,720.50	1,656.31
Property, Plant and Equipment	1456.38	1,352.30
Capital work-in-progress	76.55	159.61
Right of use Assets	23.28	26.70
Intangible Assets	0.67	1.31
Financial Assets		
(i) Investments	113.32	66.05
(ii) Trade Receivables	10.04	10.04
(iii) Loans	1.00	1.00
(iv) Other Financial Assets	19.22	17.19
Non-Current Tax Assets (net)	7.37	4.00
Other Non-Current Assets	12.67	18.11
Current Assets	1662.88	1,041.68
Inventories	772.40	334.82
Financial Assets		
(ii) Trade Receivables	505.03	461.45
(iii) Cash and Cash Equivalents	171.29	50.28
(iv) Bank Balances other than (iii) above	91.63	84.99
(v) Loans	1.71	1.42
(vi) Other Financial Assets	12.57	12.58
Other Current Assets	108.25	96.14
TOTAL	3383.38	2,697.99

Particulars (in Rs. Crs.)	Mar' 22	Mar'21
EQUITY AND LIABILITIES		
EQUITY	1,803.78	1,708.28
Equity Share Capital	41.90	41.90
Other Equity	1,761.88	1,666.38
Non-current liabilities	172.52	153.25
Financial Liabilities		
(i) Borrowings	93.17	84.39
(ii) Lease Liabilities	1.60	2.63
(iii) Other Financial Liabilities	0.26	0.26
Provisions	4.33	4.18
Deferred Tax Liabilities (net)	73.16	61.79
Current liabilities	1,407.08	836.46
Financial liabilities		
(i) Borrowings	485.21	634.70
(ii) Trade Payables	774.28	149.02
(iii) Lease Liabilities	1.89	2.19
(iv) Derivatives	11.30	-
(v) Other Financial Liabilities	63.05	24.85
Other Current Liabilities	69.74	24.08
Provisions	1.61	1.62
TOTAL	3,383.38	2,697.99

Consolidated Balance Sheet



Particulars (in Rs. Crs.)	Mar' 22	Mar'21
ASSETS		
Non-Current Assets	1,785.70	1,743.75
Property, Plant and Equipment	1,514.04	1,431.93
Capital work-in-progress	76.55	159.61
Right of use Assets	30.82	34.51
Intangible Assets	0.67	1.31
Financial Assets		
(i) Investments	113.32	66.05
(ii) Trade Receivables	10.04	10.04
(iii) Loans	1.00	1.00
(iv) Other Financial Assets	19.22	17.19
Non-Current Tax Assets (net)	7.37	4.00
Other Non-Current Assets	12.67	18.11
Current Assets	1,668.13	1,047.42
Inventories	771.51	339.40
Financial Assets		
(ii) Trade Receivables	505.03	461.45
(iii) Cash and Cash Equivalents	173.38	52.72
(iv) Bank Balances other than (iii) above	91.63	84.99
(v) Loans	2.26	2.45
(vi) Other Financial Assets	12.57	12.58
Other Current Assets	111.75	93.83
TOTAL	3,453.83	2,791.17

Particulars (in Rs. Crs.)	Mar' 22	Mar'21
EQUITY AND LIABILITIES		
EQUITY	1,864.95	1,792.22
Equity Share Capital	41.90	41.90
Other Equity	1,825.74	1,751.01
Total Equity attributable to the equity holders of the Co.	1,867.64	1,792.91
Non-Controlling Interest	-2.69	-0.69
Non-current liabilities	176.51	157.68
Financial Liabilities		
(i) Borrowings	93.17	84.39
(ii) Lease Liabilities	5.59	7.06
(iii) Other Financial Liabilities	0.26	0.26
Provisions	4.33	4.18
Deferred Tax Liabilities (net)	73.16	61.79
Current liabilities	1,412.37	841.27
Financial liabilities		
(i) Borrowings	485.21	634.70
(ii) Trade Payables	778.59	152.91
(iii) Lease Liabilities	2.82	3.06
(iv) Derivatives	11.30	0.00
(iv) Other Financial Liabilities	63.09	24.90
Other Current Liabilities	69.74	24.08
Provisions	1.61	1.62
Current tax liabilities (net)	0.01	0.00
TOTAL	3,453.83	2,791.17

Cash Flow Statement

Particulars (Rs. Crs.)	Standalone		Consolidated	
	Mar-22	Mar-21	Mar-22	Mar-21
Profit Before Tax	79.47	63.98	53.47	64.57
Adjustments for: Non-Cash Items / Other Investment or Financial Items	98.8	82.6	124.86	82.95
Operating profit before working capital changes	178.27	146.58	178.33	147.52
Changes in working capital	168.89	-172.23	169.8	-174.32
Cash generated from/ (used in) Operations	347.16	-25.65	348.13	-26.8
Direct taxes paid (net of refund)	-17.26	-13.6	-17.26	-13.6
Net Cash generated from/ (used in) operating activities (A)	329.9	-39.25	330.87	-40.4
Net Cash generated from/ (used in) Investing Activities (B)	28.23	-113.46	-28.23	-113.55
Net Cash generated from/ (used in) financing activities(C)	180.66	165.56	-181.98	164.65
Net Increase in Cash and Cash equivalents	121.01	12.85	120.66	10.7



Business Overview

Integrated
Business Model

Our Ethos – “ We Care, We Innovate”



Innovation

Innovations: To deliver value-added products across segments



Sustainability

Sustainable business model : We care for the Environment



Employee Care

Employees: Our most valuable assets

Coal Tar Pitch

Largest Indian player



Carbon Black

3rd Largest player in India



Speciality Carbon Black

Largest Indian Player



Refined Naphthalene

Largest Indian Player



Advance Carbon Material

Largest Indian player



SNF

Largest player in India



Specialty Oils

Niche segments in India and internationally



Power

Green Power from In-house process gas



Strong Research & Development

World Class Laboratory



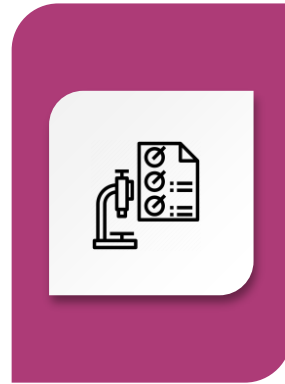
New brands introduced with multiple grades catering to different application segments of Speciality Carbon Black

An Innovation Mindset



Continuous working on reducing energy consumption in certain processes

Continuous R&D



Working towards increasing productivity of certain grades through debottlenecking/ new techniques & processes

Techno-Commercial Team



Global Knowledge Bank



Manufactured speciality chemicals at '**Zero Discharge**' world-class facilities across India

Applications across Industries



Paints, Plastic & Fibre



Graphite Electrodes



Anti Corrosive Material



Defence



Construction Chemical



Aluminium



Lithium - Ion Batteries



Infrastructure



Rubber Industries



Wood Preservative Oils

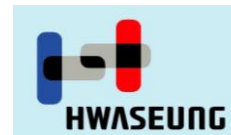


Power

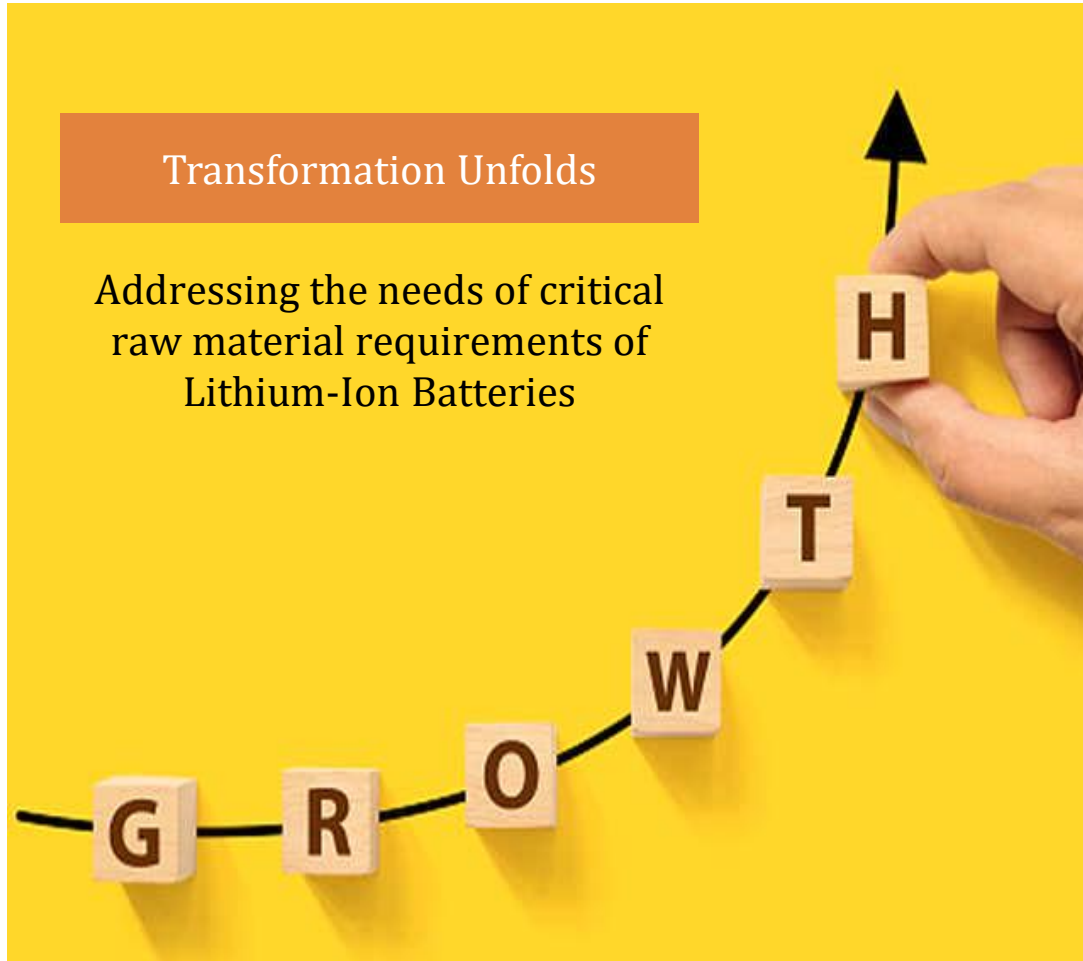


Specialized Products

Marquee Clients across Industries



Unparalleled access to growth opportunities



High Value Product Pipeline	Right Capacity	Strong Clientele
Product Leadership	Strong R&D	Strategic Location
Diversified End Markets	Global Management Team	Cutting Edge Technologies

Contact Details:



Company :

Himadri Speciality Chemical Ltd

CIN: L27106WB1987PLC042756

Mr. Somesh Satnalika
VP Strategy & Business Development

Email: ssatnalika@himadri.com

www.himadri.com

Investor Relations Advisors :



Ms. Payal Dave : +91 9819916314
payal.dave@linkintime.co.in

Ms. Rasika Sawant: +91 9594457518
rasika.sawant@linkintime.co.in

www.orientcap.com