





आपकी प्रगति का सच्चा साथी Good people to grow with

# PERFORMANCE ANALYSIS

Q4-FY23

12-05-2023









IOB Savingss

**Deposit** 







**MSME** 



आपकी प्रगति का सच्चा साथी Good people to grow with





वब्येव कुटुम्बकम्



**VISION** 

PERFORMANCE **HIGHLIGHTS** 

**FINANCIAL** PERFORMANCE

**BUSINESS PERFORMANCE** 

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CAPITAL **ADEQUACY** 

**FINANCIAL INCLUSION** 

**DIGITAL INITIATIVES** 

**CUSTOMER TOUCH POINT** 

**DIGITAL INITIATIVES** 

SHARE HOLDING **PATTERN** 

**ASSET LIABILITY** 

**ESG INITIATIVES** 

**VISION** 

"TO EMERGE AS THE PREFERRED BANK CONNECTING **GENERATIONS WITH HIGH STANDARDS OF ETHICS AND GOVERNANCE**"



# **CORE VALUE**

INTEGRITY AND TRANSPARENCY INNOVATION AND COLLABORATION **SUSTAINABILITY** 



# **MISSION**

"TO PROVIDE BEST BANKING SOLUTIONS THROUGH DIGITAL AND PHYSICAL EXPERIENCE FOR CUSTOMER DELIGHT WITH SKILLED **MANPOWER** "

















**PERFORMANCE ANALYSIS** Q4-FY23







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# PERFORMANCE HIGHLIGHTS





#### VISION

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BRANCHES

BUSSINESS GROWTH

(Rs. in Crores)

	Parameters	FY 2021-22	FY 2022-23	Y-O-Y ( %)
	CASA	113877	114113	0.21%
s +	CASA%	43.44%	43.74%	30 bps
BUSINESS GROWTH	Total Deposits	262159	260883	-0.49%
SIN	Home Loan	20483	24116	17.73%
BU GR	Jewel Loan	31280	36828	17.74%
	Advances	155801	189009	21.31%
	Business	417960	449892	7.64%



(Rs. in Crores)

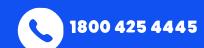
		FY 2021-22	FY 2022-23	Y-o-Y ( %)
>	Net Interest Income	6311	8255	30.80%
Profitablity	Net Interest Margin	2.41%	2.93%	52 bps
텵	Operating Expenses	5451	6422	17.81%
ō	Operating Profit	5763	5942	3.10%
<u>-</u>	Net Profit	1710	2099	22.76%

PERFORMANCE ANALYSIS
Q4-FY23



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# इण्डियन ओवरसीज़ बैंक Indian Overseas Bank

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### **PERFORMANCE HIGHLIGHTS**







**ASSET QUALITY** 

(Rs. in Crores)

		FY 2021-22	FY 2022-23	Y-o-Y (%)
>	Gross NPA	15299	14072	-8.02%
E E	Net NPA	3825	3266	-14.61%
% <b>⋖</b>	GNPA%	9.82%	7.44%	(238 bps)
'nŏ ¡Y	NNPA%	2.65%	1.83%	(82 bps)

STRENGTHENING FINANCIAL INDICATORS

(Rs. in Crores)

NING IAL ORS		FY 2021-22	FY 2022-23	Y-o-Y ( %)
HENI ICIAI ATOR	PCR	91.66%	92.63%	97 bps
H N I	CRAR	13.83%	16.10%	227 bps
N N N	ROA	0.59%	0.68%	9 bps
STREN( FIN, INDI	ROE	17.89%	17.39%	(50 bps)

**ESG INITIATIVES** 

**FOREIGN BRANCHES**  **PERFORMANCE ANALYSIS** Q4-FY23







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**FOREIGN BRANCHES**  **FINANCIAL AT GLANCE** 

(Rs. in Crores)

	Q	uarter Endin	g	Υe	ear	Grov	wth %
Particulars	Q4 21-22	Q3 22-23	Q4 22-23	FY 2021-22	FY 2022-23	Q-o-Q Q4 FY 2022- 23 Over Q4 2021-22	Y-o-Y
Interest Income	4215	5056	5192	16730	19401	23.20%	15.97%
Interest Expenses	2605	2784	2916	10419	11145	11.95%	6.97%
Net Interest Income	1610	2272	2276	6311	8255	41.42%	30.82%
Non Interest Income	1504	950	1430	4903	4108	-4.92%	-16.21%
Operating Income	3114	3222	3706	11214	12363	19.03%	10.25%
Operating Expenses	1499	1682	1824	5451	6422	21.71%	17.81%
Operating Profit	1614	1540	1882	5763	5942	16.58%	3.11%
Total Provisions	1062	985	1232	4053	3843	15.98%	-5.18%
Net Profit/Loss	552	555	650	1710	2099	17.77%	22.76%







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आपकी प्रगति का सच्चा साथी Good people to grow with **TOTAL INCOME** 

स्ट्रिक कुटुम्बकम्

आज़ादी<sub>का</sub> अमृत महोत्सव

(Rs. in Crores)

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**Growth % Quarter Ending** Year Q-0-Q Q4 FY 2022-**Particulars** FY 2021-22 FY 2022-23 Q4 21-22 Q3 22-23 Q4 22-23 23 Y-o-Y Over Q4 2021-22 2688 3515 3632 13151 35.11% 23.31% Interest on Loans 10665 3.94% 5675 -1.25% 1464 1445 5899 Interest on Investment 1448 351 -9.94% 93 390 83.78% Other Interest Income **Total Interest Income** 4215 5056 5192 16730 19401 23.20% 15.97% 372 1220 **Exchange & Commission** 308 307 1040 20.84% 17.35% 232 934 -87.64% -73.49% Profit on Sale of Investment 248 237 116 83 898 -64.99% -37.16% Profit on Exchange 564 Recovery from technichal Written of Ad 374 697 1711 670 1757 4.09% -2.62% 57 336.12% 253.60% All other Income 141 249 274 969 1504 1430 4903 -4.92% -16.21% 950 4108 Total Non Interest Income 5719 15.81% 8.67% **Total Income** 6006 6622 21633 23509

ASSET LIABILITY

**ESG INITIATIVES** 

FOREIGN BRANCHES







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### **FEE BASED INCOME**





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	Q	varter Endin	g	Ye	ar	Growth %	
Particulars	Q4 21-22	Q3 22-23	Q4 22-23	FY 2021-22	FY 2022-23	Q-o-Q Q4 FY 2022- 23 Over Q4 2021-22	Y-o-Y
A.Exchange & Commission	115	82	151	328	396	31.30%	20.73%
B.Income from Non Fund Based Business	46	45	50	180	184	8.69%	2.22%
C.Processing charges	89	102	92	301	360	3.37%	19.30%
D.ATM/DBD Related Income	71	95	84	268	320	18.30%	19.40%
E.Marketing/FI/Govt Business	17	11	24	60	63	41.18%	5.00%
F.Miscellaneous Income	51	78	197	256	328	286.27%	28.12%
FEE BASED INCOME (A+B+C+D+E+F)	389	413	597	1393	1651	53.47%	18.52%
Overseas	12	17	17.0	51	65	41.66%	27.45%
Fee Based Income - Global	401	430	614	1444	1716	53.12%	18.84%









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### **TOTAL EXPENSES**







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**FOREIGN BRANCHES** 

**PERFORMANCE ANALYSIS** Q4-FY23

(Rs. in Crores)

	Quarter Ending			Υe	ear	Growth %	
Particulars	Q4 21-22	Q3 22-23	Q4 22-23	FY 2021-22	FY 2022-23	Q-o-Q Q4 FY 2022- 23 Over Q4 2021-22	Y-o-Y
Interest on Deposits	2559	2594	2717	10220	10536	6.17%	3.09%
Interest on Borrowings	46	190	200	199	609	333.76%	206.23%
Total Interest Expenses	2605	2784	2916	10419	11145	11.95%	6.97%
Staff Expenses	950	1107	1098	3486	4099	15.61%	17.60%
Other Expenses	549	575	726	1965	2322	32.25%	18.18%
Operating Expenses	1499	1682	1824	5451	6422	21.71%	17.81%
Total Expenses	4104	4466	4741	15870	17567	15.51%	10.69%







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#### **NET PROFIT**





(Rs. in Crores)

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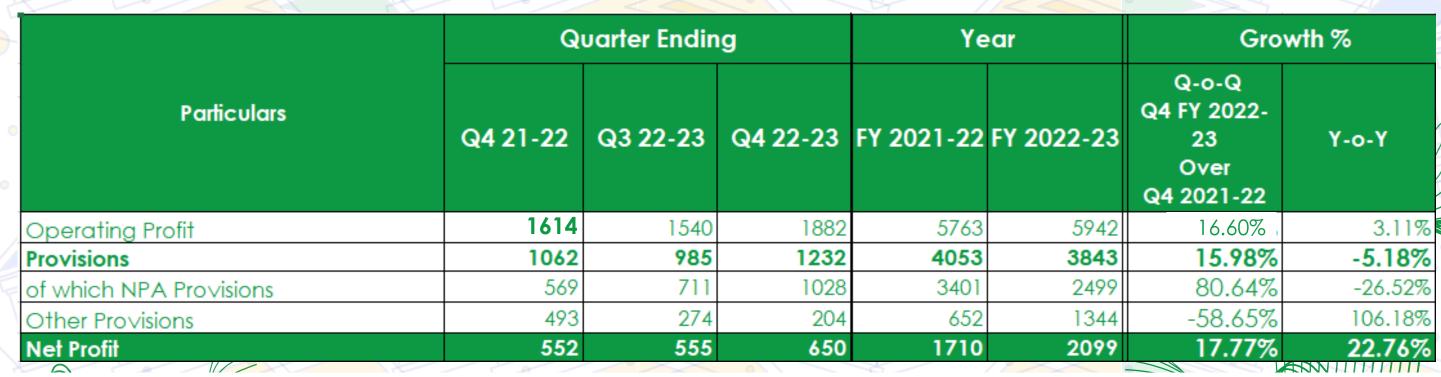
CUSTOMER TOUCH POINT

SHARE HOLDING PATTERN

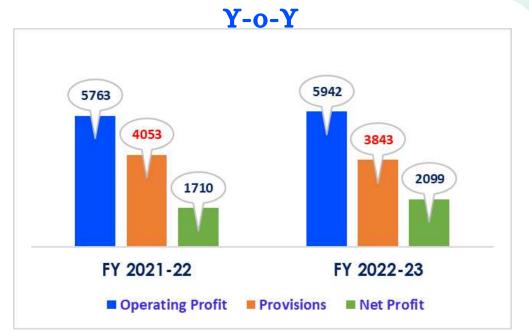
ASSET LIABILITY

ESG INITIATIVES

FOREIGN BRANCHES







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FOREIGN

**BRANCHES** 

### **PERFORMANCE RATIOS -QUATERLY**

















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ESG INITIATIVES

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### **RAM PERFORMANCE**

(Rs. in Crores)





#### **VISION**

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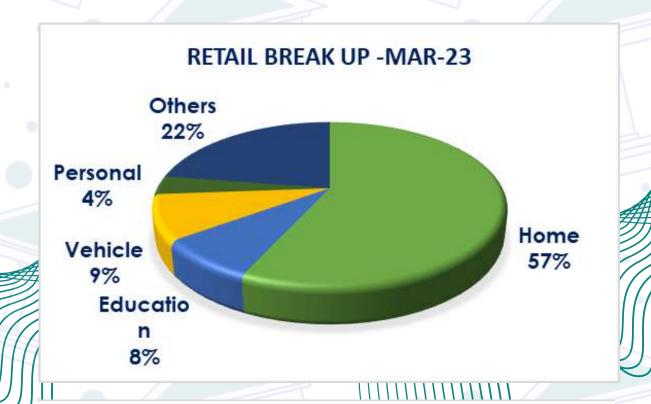
ASSET LIABILITY

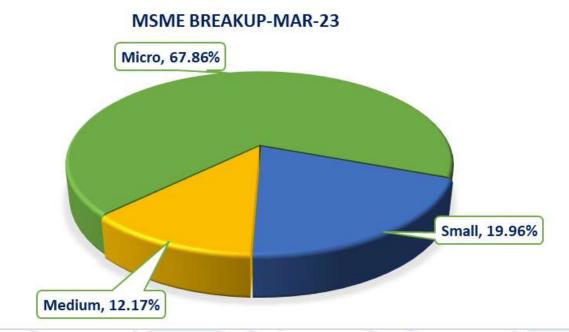
**ESG INITIATIVES** 

FOREIGN BRANCHES Parameters Mar-22 Dec-22 Mar-23 Q-o-Q %

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RETAIL CREDIT	36961	40838	42400	3.82%	14.72%
Of which					
Home	20483	23294	24116	3.53%	17.73%
Education	3916	3482	3443	-1.13%	-12.08%
Vehicle	3492	3677	3751	2.02%	7.43%
Personal	1095	1453	1537	5.81%	40.34%
Others	7975	8933	9553	6.94%	19.79%

AGRI	38577	42284	43988	4.03%	14.03%
MSME	29494	31783	34856	9.67%	18.18%
Of which					
Micro	18544	20201	23654	17.10%	27.55%
Small	6531	6927	6959	0.46%	6.55%
Medium	4419	4656	4243	-8.86%	-3.97%













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**ESG INITIATIVES** 

**FOREIGN BRANCHES**  **BUSINESS PERFORMANCE-GLOBAL** 

(Rs. in Crores)

Particulars	Mar 00	Dec-22	Mar-23	Q-0-Q v	ariation	Y-o-Y vo	ariation
Particulars	Mar-22	Dec-22 Mui-23	Amount	%	Amount	%	
CASA	113877	114591	114113	-478	-0.42%	236	0.21%
a)Retail Term Deposits	137234	130771	130303	-468	-0.36%	-6931	-5.05%
b)Bulk Deposits	7649	7951	11928	3976	50.01%	4279	55.94%
c)Overseas Term Deposits	3400	4167	4539	373	8.95%	1139	33.51%
Term Deposits (a+b+c)	148282	142889	146770	3881	2.72%	-1512	-1.02%
Total Deposits	262159	257480	260883	3403	1.32%	-1276	-0.49%
Advances	155801	175050	189009	13959	7.97%	33208	21.31%
<b>Business Mix</b>	417960	432530	449892	17362	4.01%	31932	7.64%
CASA%	43.44%	44.50%	43.74%	(76 b	ps)	30 b	ps
CD Ratio%	59.43%	67.99%	72.45%	446 l	ops	1302	bps









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### **DEPOSIT COMPOSITION**





(Rs. in Crores)

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**ESG INITIATIVES** 

							(Rs. in Crores)
Davaro otovo	Mar 00	Doc 00	Mar 02	Q-0-Q V	ariation	Y-0-Y \	variation
Parameters	Mar-22	Dec-22	Mar-23	Amount	%	Amount	%
		Do	mestic-De	posits			
Savings Bank	96276	96537	97211	674	0.70%	935	0.97%
Current Account	15731	15807	14882	-925	-5.85%	-849	-5.40%
CASA	112007	112344	112093	-251	-0.22%	86	0.08%
Term Deposits	144883	138723	142231	3509	2.53%	-2652	-1.83%
Deposits	256890	251066	254324	3258	1.30%	-2566	-1.00%
CASA%	43.60%	44.75%	44.07%	(67 b	ps)	47	bps
		Ov	erseas- De	posits			
Savings Bank	225	216	232	15	7.16%	7	2.99%
Current Account	1645	2031	1788	-243	-11.96%	143	8.70%
CASA	1870	2247	2020	-227	-10.12%	150	8.01%
Term Deposits	3400	4167	4539	373	8.95%	1139	33.51%
		G	lobal Dep	osits			
CASA	113877	114591	114113	-478	-0.42%	236	0.21%
Term Deposits	148283	142889	146770	3881	2.72%	-1513	-1.02%
Deposits	262159	257480	260883	3403	1.32%	-1276	-0.49%
CASA%	43.44%	44.50%	43.74%	(76 b	ps)	30	bps







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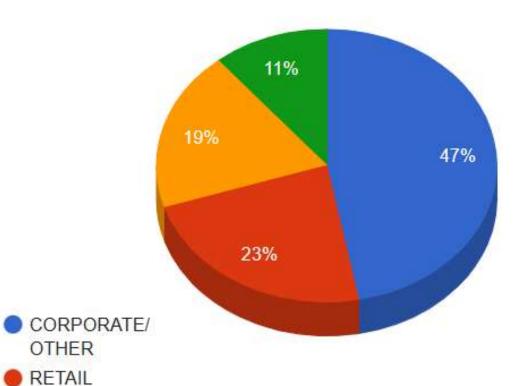
#### **BUSINESS COMPOSITION**



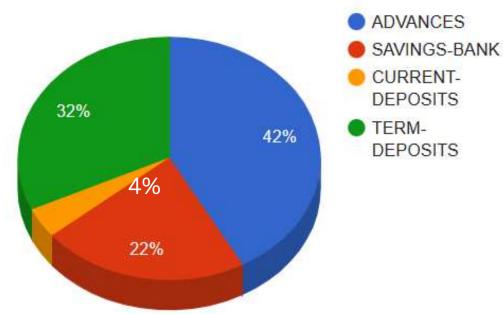








**BUSINESS PORTFOLIO SHARE - MAR 23** 



**PERFORMANCE HIGHLIGHTS** 

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**FOREIGN BRANCHES** 

**PERFORMANCE ANALYSIS** Q4-FY23

25%

30%

MSME

AGRI

% SHARE OF ADVANCE- MAR 23

25%

20%









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### **ADVANCES**







#### **VISION**

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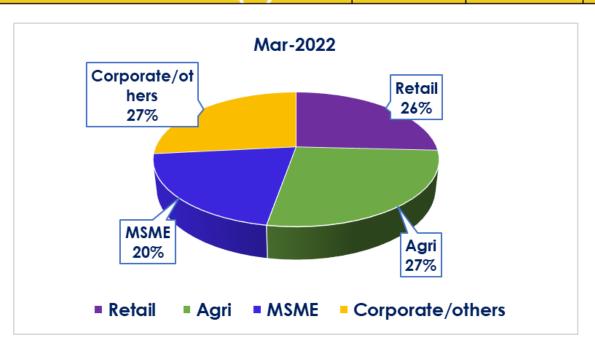


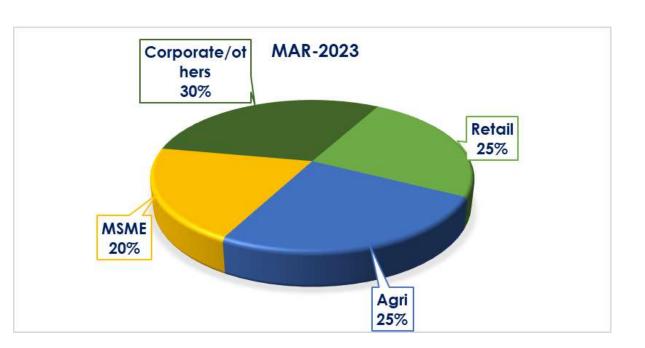
(Rs. in Crores)

Parameters	Mar-22	Dec-22	Mar-23
Retail	36961	40838	42400
<b>A</b> gri	38577	42284	43988
MSME	29494	31783	34856
Corporate/others	38170	45994	52425
Domestic Advances	143202	160900	173669
Overseas Advances	12599	14150	15340
Global Advances	155801	175050	189009
RAM to Domestic Adv (%)	73.35%	71.41%	69.81%

(Rs. in Crores)

Q-o-Q variation		Y-o-Y vo	ariation
Amount	%	Amount	%
1561	3.82%	5439	14.71%
1704	4.03%	5411	14.03%
3073	9.67%	5362	18.18%
6430	13.98%	14255	37.35%
12769	7.94%	30467	21.28%
1190	8.41%	2741	21.76%
13959	7.97%	33208	21.31%
(160	bps)	(353 bps)	













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### **AGRICULTURE**







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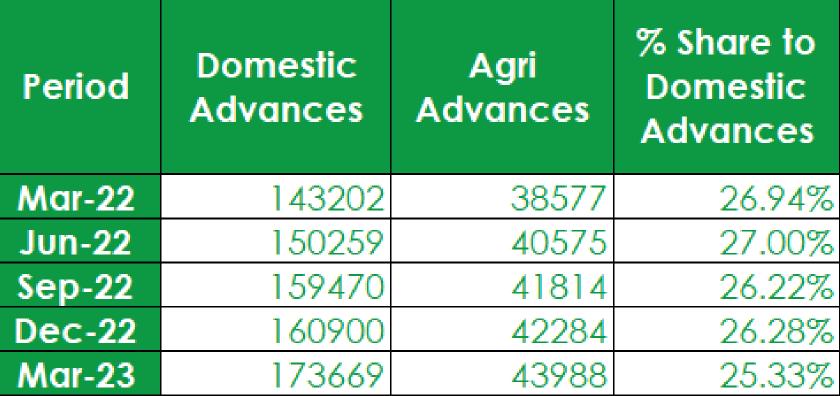
DIGITAL **INITIATIVES** 

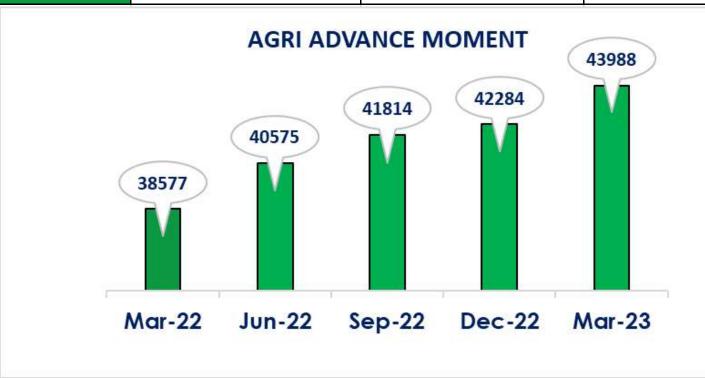
**CUSTOMER TOUCH POINT** 

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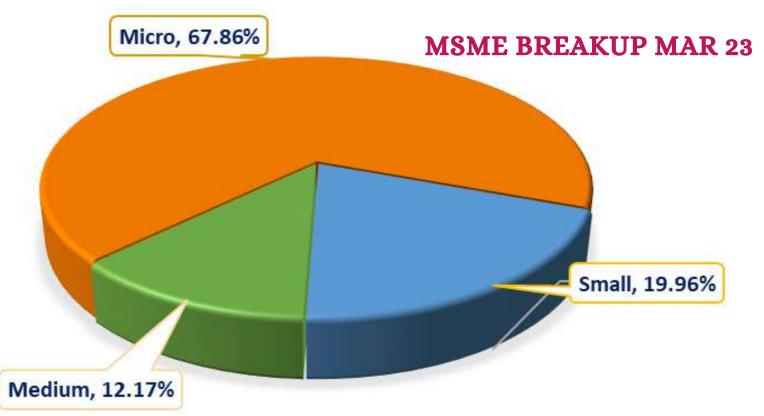


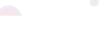


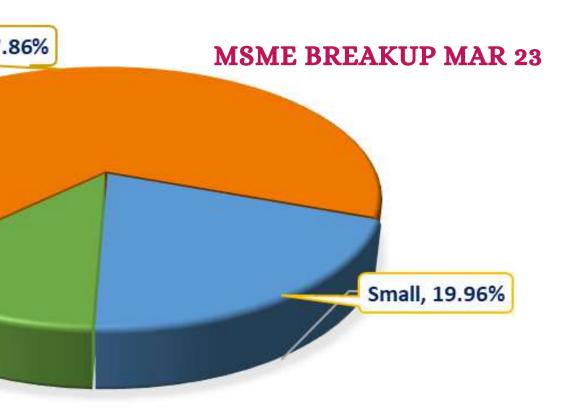


### (Rs. in Crores)

Category	Mar-22	Dec-22	Mar-23
Micro	18544	20201	23654
Small	6531	6927	6959
Medium	4419	4656	4243
Total	29494	31783	34856







**ESG INITIATIVES** 

ASSET LIABILITY

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#### **INVESTMENT**





(Rs in Crores)

Parameters	Mar-22	Dec-22	Mar-23
Domestic Investments	96409	92642	92134
SLR	66154	65043	64459
Non SLR	30255	27599	27675
Held to Maturity	76971	77454	77742
Available for Sale	19438	15158	14392
Held for Trading	0	30	0
Investment by Overseas Branches	4207	3877	4138
Global Investments	100616	96519	96272



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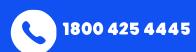
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ASSET LIABILITY

**ESG INITIATIVES** 









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### **VALUATIONS**





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CUSTOMER **TOUCH POINT** 

SHARE HOLDING **PATTERN** 

**ASSET LIABILITY** 

**ESG INITIATIVES** 

**FOREIGN** BRANCES

			_////		X
Particulars	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23
Return on Equity (%)	18.12	12.51	15.70	16.56	18.32
Basic & Diluted Earning per Share	0.29	0.21	0.27	0.29	0.34
Price Earning Ratio	62.11	79.29	64.81	109.29	65.57
Book value per share (in Rs)	6.54	6.73	6.98	7.21	7.75
Price/Book value (in Rs)	2.78	2.44	2.51	4.46	2.91
Adjusted Book value (in Rs)	4.51	4.77	4.79	5.09	6.02
Price/Adjusted Book value (in Rs)	4.02	3.45	3.66	6.31	3.75







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NPA MANAGEMENT







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**ESG INITIATIVES** 

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Details	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23
i) Opening Gross NPAs	15427	15299	14919	14726	14333
a. Cash Recoveries	284	379	243	340	292
b. Upgradation	178	260	207	380	175
c. Write-Offs	702	367	1287	1356	403
d. Sale to ARCs	40	0	11	0	0
ii) Total Reductions (a+b+c+d)	1203	1006	1747	2076	869
iii) Fresh Slippages to NPA category	981	551	1391	1556	531
iv) Other Debits	94	76	164	127	76
Closing Gross NPAs (i-ii+iii+iv)	15299	14919	14726	14333	14072
Gross NPA (%)	9.82%	9.12%	8.53%	8.19%	7.44%
Net NPAs (Absolute)	3825	3698	4149	4000	3266
Net NPA (%)	2.65%	2.43%	2.56%	2.43%	1.83%
Provision Coverage Ratio	91.66%	91.86%	90.94%	91.34%	92.63%









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#### **NPA MANAGEMENT**







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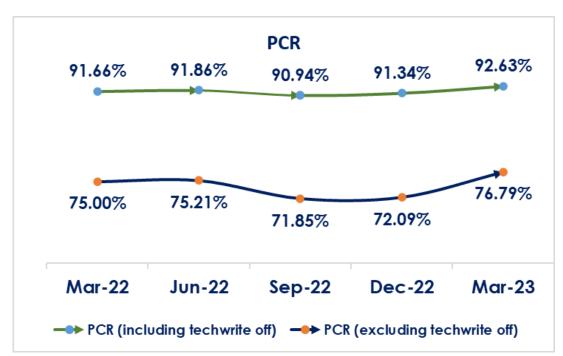
SHARE HOLDING
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Total

SECTOR-WISE CREDIT DEPLOYMENT & NPA



14072



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FOREIGN BRANCHES

(Rs. In Crores) Mar-22 Mar-23 Dec-22 **Segmental NPAs** Ratio % **ADV NPA** Ratio % **ADV** Ratio % **ADV NPA NPA** Retail 36961 1292 3.49% 40838 4.03% 42400 1802 4.25% 1646 38577 3039 7.88% 42284 2961 7.00% 43988 2974 6.76% Agri 31783 9.82% 34856 **MSME** 29494 3411 11.56% 3122 3193 9.16% 7742 7.37% 114905 6.73% 121244 6.57% **RAM** 105032 7730 7968 38170 4543 8.67% Corporate 5918 15.50% 45994 491 10.68% 52425 173669 **Domestic Advance** 7.20% 143202 13659 9.54% 160900 7.86% 12512 12641 12599 1639 4150 15340 10.17% 13.01% 1692 11.96% 1560 Overseas

175050



14333

8.19%



189009



7.44%

155801

15299

9.82%



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### CAPITAL ADEQUACY





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FOREIGN BRANCES



Particulars	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23
Market Risk RWA	12491	10352	9058	8695	8208
On a substitute of Distribution	10.400	1.5077	1.5077	1.5077	15077

 Operational Risk RWA
 13402
 15066
 15066
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 Total RWA (A)
 116069
 121580
 123184
 124055
 129981

 CET 1
 12428
 14279
 14921.13
 15704
 16736

 CET 1
 12428
 14279
 14921.13
 15704
 16736

 CET 1%
 10.71%
 11.75%
 12.11%
 12.66%
 12.88%

Tier 1 12428 14279 14921 15704 16736

 Tier 1%
 10.71%
 11.75%
 12.11%
 12.66%
 12.88%

 Tier 2
 3622
 3697
 3733
 3109
 4189

Tier 2% 3.12% 3.04% 3.03% 2.51% 3.22%

 Total Capital (B)
 16050
 17976
 18654
 18813
 20925

 CRAR (B/A)
 13.83%
 14.79%
 15.14%
 15.16%
 16.10%

Total RWA to Advance Ratio 74.50% 74.34% 71.32% 70.87% 68.77%

Credit RWA to Advance Ratio 57.88% 58.80% 57.36% 57.29% 56.46%









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### MOVEMENT OF CRAR & **RWAs**

57.36%

57.29%





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**CUSTOMER TOUCH POINT** 

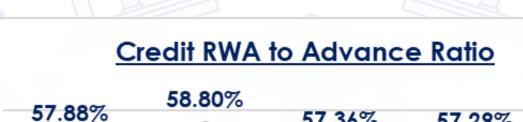
SHARE HOLDING **PATTERN** 

**ASSET LIABILITY** 

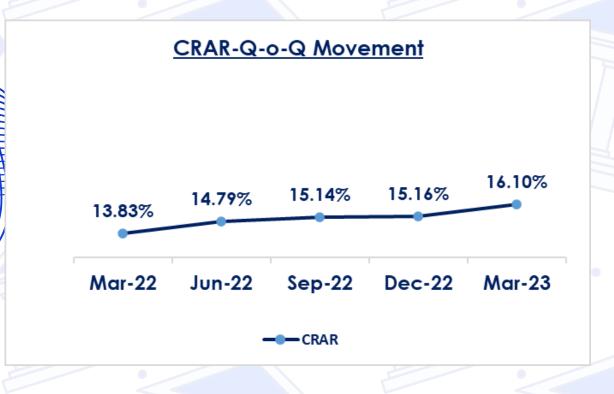
**ESG INITIATIVES** 

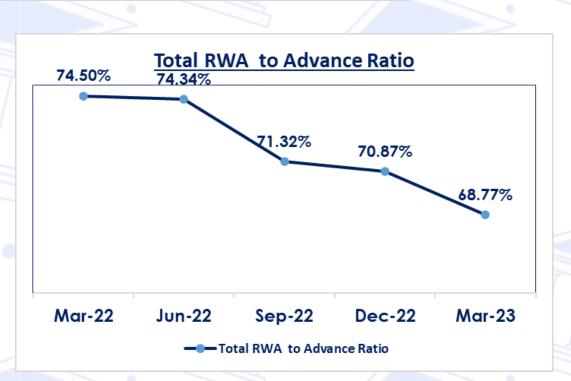
V-SECOND BUILDING **FOREIGN** 

**BRANCES** 





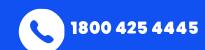




56.46%







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# FINANCIAL INCLUSION





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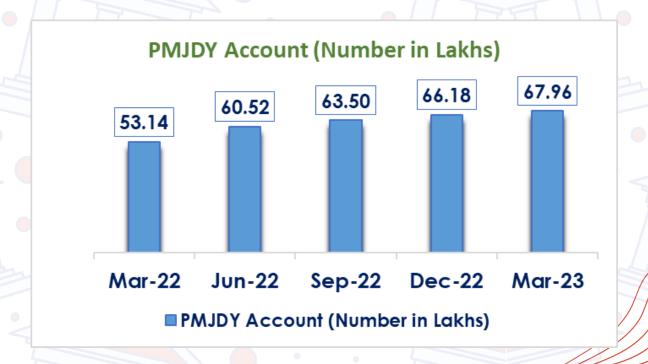
DIGITAL INITIATIVES

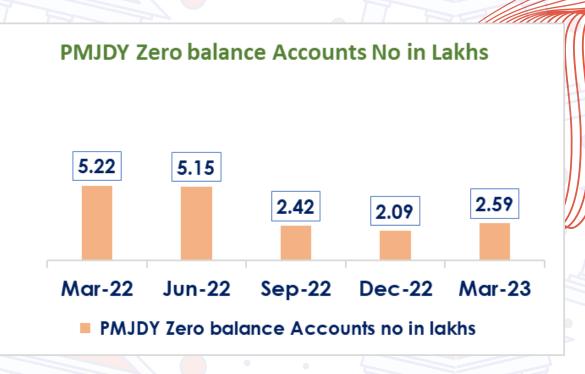
CUSTOMER TOUCH POINT

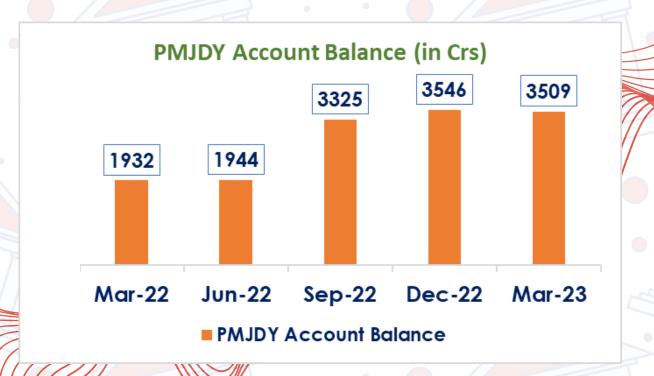
SHARE HOLDING PATTERN

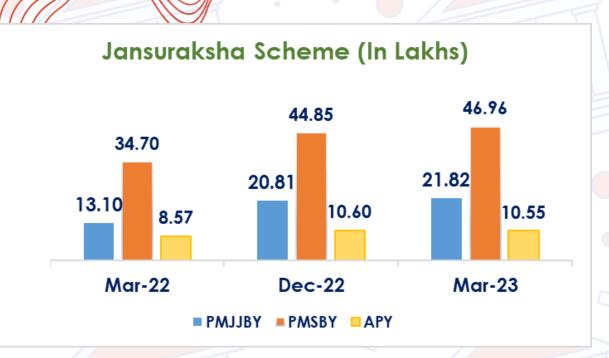
ASSET LIABILITY

**ESG INITIATIVES** 

















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#### **DIGITAL INITIATIVES**







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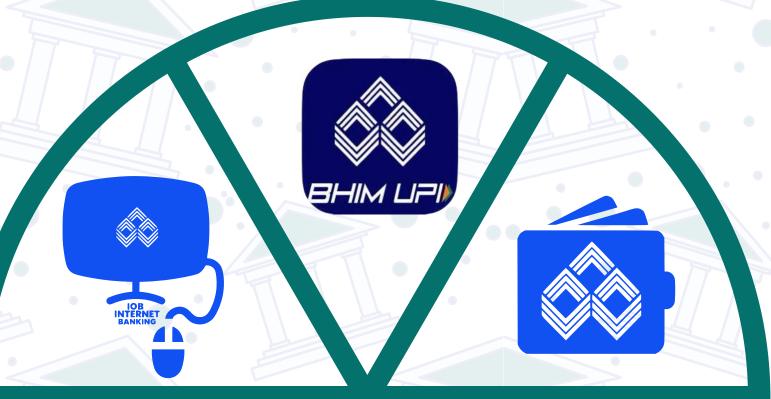
**CUSTOMER TOUCH POINT** 

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**FOREIGN BRANCHES** 









### PERFORMANCE ANALYSIS Q4-FY23

# Internet Banking

Anytime Anywhere Banking with a wide range of Banking functionalities

# Mobile Banking

Mobile App which offers major banking functions at ease

# IMPS

24\*7 instant fund transfer to other banks through Internet Banking and Mobile Banking

# 10B Pay

Payment Gateway to merchants towards payment of bills/fee

# **Bhim IOB UPI**

Send and receive money 24\*7

# **Debit Cards**

Wide range of Debit and Credit Cards available for shopping and cash withdrawal









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# SMS ALERTS FOR TRANSACTIONS

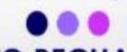
Customer will receive SMS alerts to their registered mobile numbers for all the transactions done from their IOB tag account

### **ONLINE RECHARGE**

Customer may recharge their tag account online through Debit Card or Net Banking.



Scan QR to Register



**AUTO RECHARGE** 

### NO NEED TO CARRY CASH

Customer no need to worry about carrying cash for the toll payments.



#### WEB PORTAL FOR CUSTOMERS

Customer can access their statements by logging on the FASTag customer portal.















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#### **DIGITAL INITIATIVES**







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**FOREIGN BRANCHES** 

**CROSS BORDER REMITTANCE THROUGH BHIM IOB UPI** 

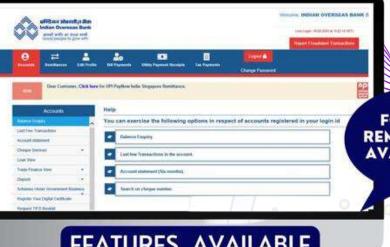
#### **CROSS-BORDER REMITTANCE**

SINGAPORE TO INDIA REMITTANCE IN REALTIME

### SEND & RECEIVE

MONEY FROM SINGAPORE USING

INTERNET BANKING

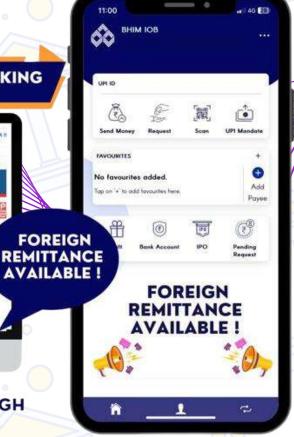


#### **FEATURES AVAILABLE**

- INSTANT MONEY TRANSFER THROUGH INTERNET BANKING TO SINGAPORE
- RECEIVE MONEY DIRECTLY IN ACCOUNT THROUGH BHIM IOB UPLAPP
- TRANSPARENT CROSS-BORDER REMITTANCE
- REALTIME EXCHANGE RATE CALCULATION
- MAXIMUM LIMIT IS ₹ 60,000 IN DAY (EQUIVALENT TO AROUND SGD 1,000)

**PERFORMANCE ANALYSIS** 

**BHIM IOB UPI** 





**ELECTRONIC BANK GAURANTEE** 











@IOBindia







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FOREIGN BRANCHES



# ONLINE ACCOUNT OPENING THROUGH V-KYC



### **Indian Overseas Bank**

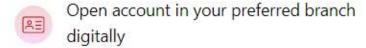
**Digital Savings Bank Account** 



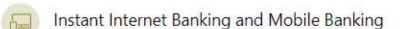
SCAN TO OPEN NOW

# Enjoy instant banking services on the GO

Paperless account opening through Video-KYC







Please be handy with:

- Original PAN Card
- Original Aadhaar Card
- Aadhaar Linked Mobile No
- White paper with black/blue pen for capturing signature during Video-KYC
- Ample light and clear background
- Stable network connection

#### Terms and Conditions

- I accept and confirm that I have read, understood and will abide by all the <u>Terms and Conditions</u> as applicable for opening and maintaining Digital Savings Bank Account with Indian Overseas Bank.
- I confirm that my current residential address is same as registered with Aadhaar.

LET'S START















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#### **DIGITAL INITIATIVES**





# **VARIOUS LOANS APPLY DIGITALLY**

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**ESG INITIATIVES** 

FOREIGN BRANCHES

Loan Type	Product Feature	Document Check List	Apply
Pension Loan	Click here	Click here	Apply Now
Agri Transport Loan	Click here	Click here	Apply Now
Home Loan	Click here	Click here	Apply Now
Vehicle Loan	Click here	Click here	Apply Now
Personal Loan	Click here	Click here	Apply Now
Apply Loan Against Deposit	Eu.	15.5	Apply Now
Apply Jewel Loan	-	<u>₹</u> ₩	Apply Now
KCC Loan	Click here	Click here	Apply Now
Loan Application Form for Agricultural Credit for PM- KISAN Beneficiaries			Application Form
SHG Loan	View	View	Apply Now



**APPLY ONLINE** 









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#### **DIGITAL OUTREACH**





**VISION** 

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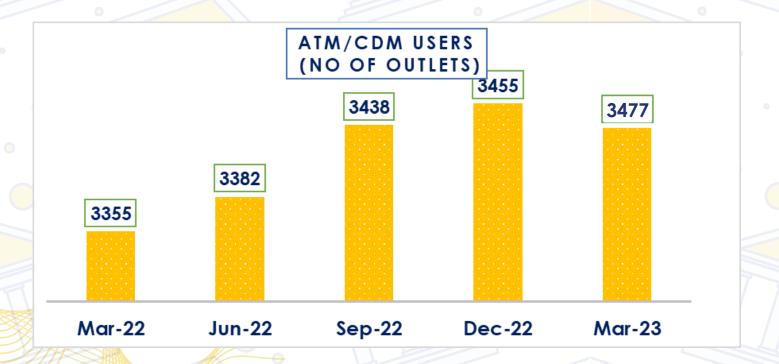
DIGITAL INITIATIVES

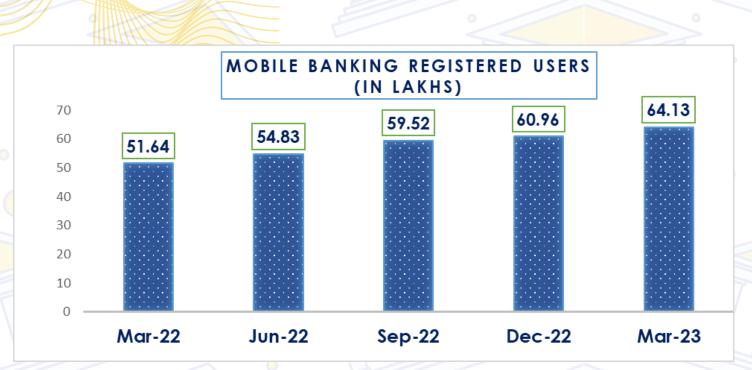
CUSTOMER TOUCH POINT

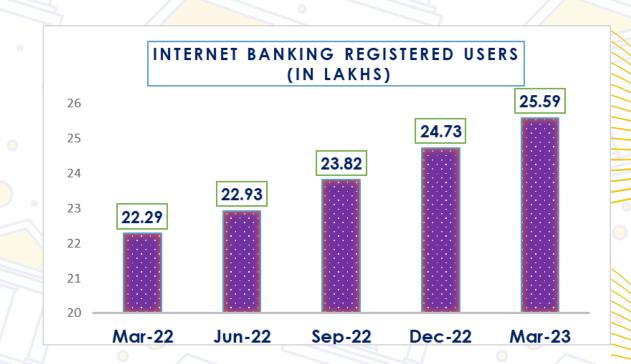
SHARE HOLDING PATTERN

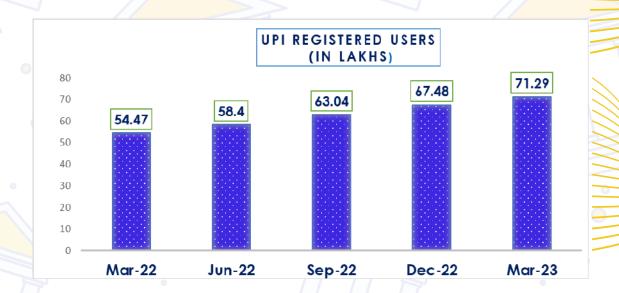
ASSET LIABILITY

ESG INITIATIVES

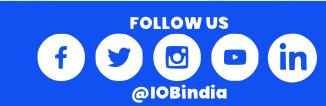
















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### **CUSTOMER TOUCH POINT**





# CUSTOMER TOUCH POINT PAN INDIA AS ON 31.03.2023

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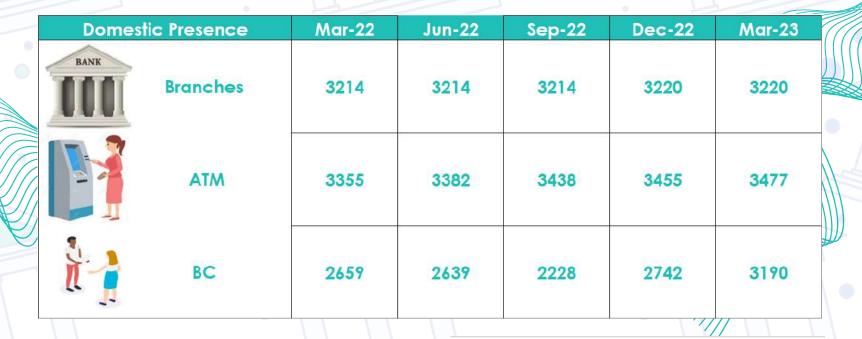
TOUCH POINT

SHARE HOLDING PATTERN

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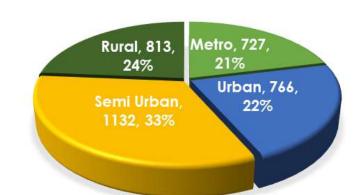
**ESG INITIATIVES** 

FOREIGN BRANCHES



MAR-23 BRANCHES





MAR-23 ATM







(D)

DBU

**SOLAN** 

DBU

**THANJAVUR** 



### SHARE HOLDING PATTERN





**VISION** 

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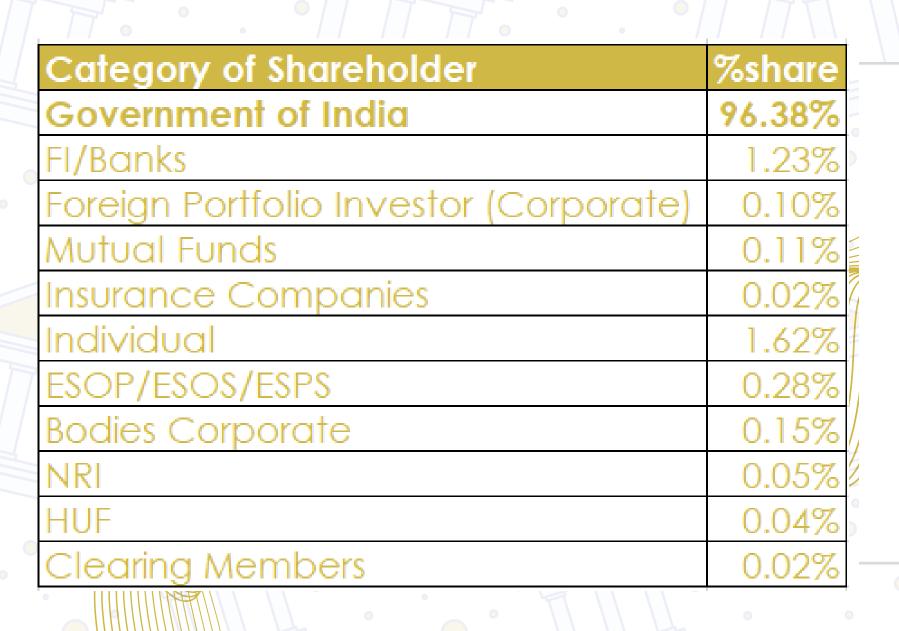
DIGITAL INITIATIVES

CUSTOMER
TOUCH POINT

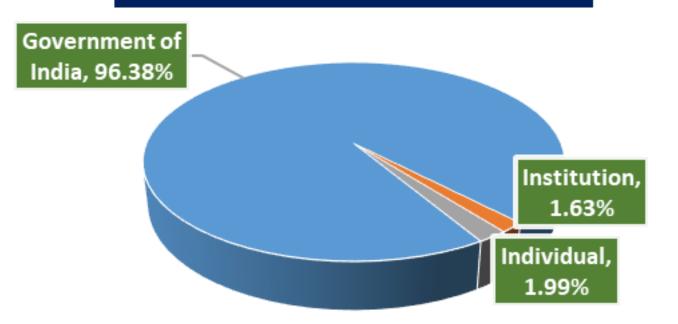
SHARE HOLDING PATTERN

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Individual









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#### STRATEGIC INVESTMENTS **JOINT VENTURE**





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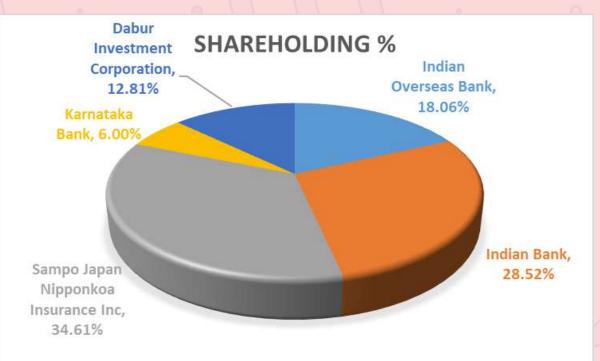
ESG INITIATIVES

**FOREIGN BRANCHES** 



IOB entered into Non Life Insurance Business with Universal Sompo General Insurance (USGI) Company Limited with equity participation of 18% along with the other Banks and Institutions

Name of Entity	Shareholding %
Indian Overseas Bank	18.06%
Indian Bank	28.52%
Sampo Japan Nipponkoa Insurance Inc	34.61%
Karnataka Bank	6.00%
Dabur Investment Corporation	12.81%
Total Control of the	100%



- USGIC has entered into Bancassurance tie up with Allahabad Bank, IOB & Karnataka Bank.
- IOB entered into Corporate Agency arrangements with effect from 20th December 2008 for distribution of USGI products.

# Strategic Investment-Joint Venture

Indian Overseas Banak (35%) has a joint venture Bank in Malaysia with Bank Of Baroda(40%) and Union Bank of India (25%), named "India International Bank(Malaysia) Berhad"









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#### ASSET & LIABILITY





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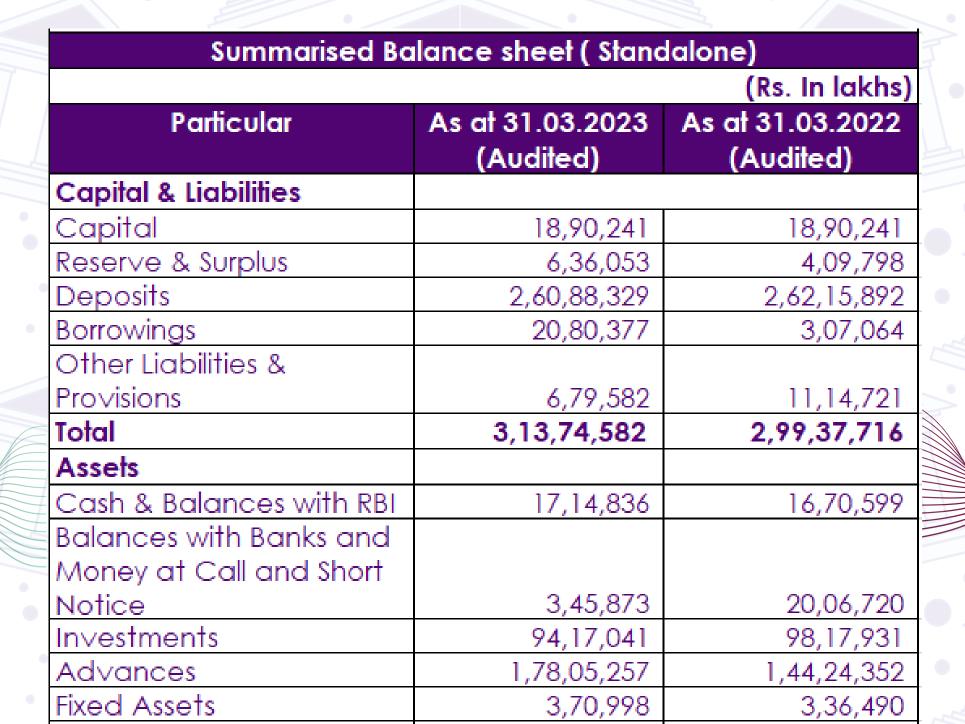
**CUSTOMER TOUCH POINT** 

HARE HOLDING **PATTERN** 

ASSET LIABILITY

**ESG INITIATIVES** 

**FOREIGN BRANCHES** 





17,20,577

3,13,74,582





16,81,624

2,99,37,716

Total

Other Assets



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#### **ESG INITIATIVES**







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**IOB SURYA** FOR RENEWAL SOLAR **ENERGY EQUIPMENT** 

> **CREDIT FACILITY** TO WIND MILL





















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#### **ESG INITIATIVES**









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SOCIAL



**ENVIRONMENTAL** 





GOVERNANCE

THE SAKTHI- IOB **CHIDAMBARAM** 



**CHETTIAR MEMORIAL TRUST** 

**FRIENDLY WORK ENVIRONMENT** 





LOAN









1800 425 4445

**PERFORMANCE ANALYSIS** Q4-FY23



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**VISION** 

PERFORMANCE **HIGHLIGHTS** 

FINANCIAL **PERFORMANCE** 

**BUSINESS PERFORMANCE** 

NPA **MANAGEMENT** 

**CAPITAL ADEQUACY** 

FINANCIAL **INCLUSION** 

DIGITAL **INITIATIVES** 

**CUSTOMER TOUCH POINT** 

SHARE HOLDING **PATTERN** 

**ASSET LIABILITY** 

**ESG INITIATIVES** 

**FOREIGN BRANCHES** 



**GOVERNANCE** 



**EFFECTIVE MONITORING** 



**COMPLYING WITH ALL GUIDELINES** &REGULATIONS

> **EFFECTIVE CUSTOMER COMPLAINTS RESOLUTION**







**RIGHT POLICY** 









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### **FOREIGN REACH**

VISION

PERFORMANCE HIGHLIGHTS

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OVERSEAS FOOTPOINT



HONG KONG BRANCH

> SINGAPORE BRANCH

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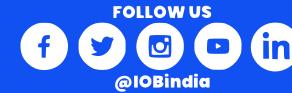


COLOMBO BRANCH

> BANGKOK BRANCH











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Except for the historical information contained herein, statements in this release which contain words or phrases such as "will", "aim" "will likely result", "would", "believe", "may", "expect", "will continue ", "anticipate", "estimate" "intend", "plan", "cóntemolate" "seek to" "future", "objective", "goal", "strategy", "philosophy", "project", "should", "will pursue" and similar expressions or variations of such expressions may constitute "forward-looking statements".

These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. Indian Overseas Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.











We express our heartfelt gratitude to all our stakeholders for their support & trust and solicit their continued patronage to make our beloved Bank grow exponentially in the coming years

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