



KEC INTERNATIONAL LTD.
RPG House
463, Dr. Annie Besant Road
Worli, Mumbai 400030, India
+91 22 66670200
kecindia@kecrpg.com
www.kecrpg.com

January 31, 2023

National Stock Exchange of India Limited

Exchange Plaza
Bandra Kurla Complex
Bandra (East), Mumbai - 400 051

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400 001

Symbol: KEC

Scrip Code: 532714

Dear Sir/Madam,

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Subject: Press Release and Investor Presentation – Financial Results

Please find enclosed herewith a copy of the Press Release and Investor Presentation on the Unaudited Financial Results of the Company for the quarter and nine months ended on December 31, 2022.

The above is for your information and records.

Thanking you,

Yours sincerely,

For KEC International Limited

Amit Kumar Gupta
Company Secretary & Compliance Officer

Encl: as above



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FINANCIAL PERFORMANCE FOR QUARTER & NINE MONTHS ENDED 31 DECEMBER 2022

KEC delivers Robust Revenue growth of 31% YoY in Q3 FY23 and 24% YoY in 9M FY23

YTD Order Intake of over Rs. 15,500 crore – Growth of 10% YoY

Highest Ever Order Book + L1 of over Rs. 35,000 crore

Mumbai, January 31, 2023: KEC International Ltd., a global infrastructure EPC major and an RPG Group Company, today announced its results for the third quarter (Q3 FY23) and nine months ended (9M FY23) ended December 31, 2022.

Consolidated Financial Performance:

<u>Q3 FY23 v/s Q3 FY22</u>	<u>9M FY23 v/s 9M FY22 (Excluding Exceptional Item*)</u>
Revenue: Rs. 4,375 crore against Rs. 3,340 crore	Revenue: Rs. 11,757 crore against Rs. 9,467 crore
EBITDA: Rs. 200 crore against Rs. 239 crore	EBITDA: Rs. 546 crore against Rs. 652 crore
EBITDA Margin (Y-o-Y): 4.6% against 7.2%	EBITDA Margin: 4.6% against 6.9%
EBITDA Margin (Q-o-Q): 4.6% against 4.4%	-
Interest as % to Revenue: 3.4% against 2.5%	Interest as % to Revenue: 3.2% against 2.3%
PBT: Rs. 11 crore against Rs. 122 crore	PBT: Rs. 75 crore against Rs. 325 crore
PBT Margin: 0.3% against 3.7%	PBT Margin: 0.6% against 3.4%
PAT: Rs. 18 crore against Rs. 94 crore	PAT: Rs. 104 crore against Rs. 251 crore
PAT Margin: 0.4% against 2.8%	PAT Margin: 0.9% against 2.7%

*In Q2 FY22, there was an exceptional write-off of Rs 44 Cr against a legacy arbitration case in South Africa.

Considering impact of this item, the PBT and PAT are as below:

<u>Q3 FY23 v/s Q3 FY22</u>	<u>9M FY23 v/s 9M FY22 (Including Exceptional Item*)</u>
PBT: Rs. 11 crore against Rs. 122 crore	PBT: Rs. 75 crore against Rs. 282 crore
PBT Margin: 0.3% against 3.7%	PBT Margin: 0.6% against 3.0%
PAT: Rs. 18 crore against Rs. 94 crore	PAT: Rs. 104 crore against Rs. 220 crore
PAT Margin: 0.4% against 2.8%	PAT Margin: 0.9% against 2.3%

Standalone Financial Performance:

<u>Q3 FY23 v/s Q3 FY22</u>	<u>9M FY23 v/s 9M FY22 (Excluding Exceptional Item*)</u>
Revenue: Rs. 3,868 crore against Rs. 3,001 crore	Revenue: Rs. 10,452 crore against Rs. 8,696 crore
EBITDA: Rs. 180 crore against Rs. 307 crore	EBITDA: Rs. 644 crore against Rs. 847 crore
EBITDA Margin (Y-o-Y): 4.7% against 10.2%	EBITDA Margin: 6.2% against 9.7%
EBITDA Margin (Q-o-Q): 4.7% against 6.2%	-
Interest as % to Revenue: 3.2% against 2.4%	Interest as % to Revenue: 2.9% against 2.2%
PBT: Rs. 28 crore against Rs. 213 crore	PBT: Rs. 279 crore against Rs. 578 crore
PBT Margin: 0.7% against 7.1%	PBT Margin: 2.7% against 6.7%
PAT: Rs. 15 crore against Rs. 153 crore	PAT: Rs. 214 crore against Rs. 420 crore
PAT Margin: 0.4% against 5.1%	PAT Margin: 2.0% against 4.8%

*In Q2 FY23, there is a provision of Rs. 76 Cr towards impairment of subsidiary in SAE Brazil and in Q2 FY22, there was an exceptional write-off of Rs 44 Cr against a legacy arbitration case in South Africa.

Considering impact of these items, the PBT and PAT are as below:

<u>Q3 FY23 v/s Q3 FY22</u>	<u>9M FY23 v/s 9M FY22 (Including Exceptional Item*)</u>
PBT: Rs. 28 crore against Rs. 213 crore	PBT: Rs. 203 crore against Rs. 535 crore
PBT Margin: 0.7% against 7.1%	PBT Margin: 1.9% against 6.1%
PAT: Rs. 15 crore against Rs. 153 crore	PAT: Rs. 151 crore against Rs. 389 crore
PAT Margin: 0.4% against 5.1%	PAT Margin: 1.4% against 4.5%

Consolidated Order Intake and Order Book:

Order Intake:

YTD Order intake of Rs. 15,554 crore, a growth of ~10% YoY

Order Book:

YTD Order Book of Rs. 28,981 crore including orders released in Q4 FY23 till date, a healthy growth of ~19% YoY; Additionally, L1 of ~Rs. 6,000 crore.



Consolidated Net Working Capital:

Net Working Capital (NWC) stands at 139 days as on 31st Dec'22 – Reduction of 9 days vis-à-vis 30th Sep'22 and reduction of 2 days vis-à-vis 31st Dec'21.

Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd. commented, *“We have delivered a robust growth in revenues. The growth is backed by good performances in T&D, Civil and Oil & Gas businesses. While our EBITDA margins have shown a sequential improvement, they have been impacted primarily due to execution of legacy projects with adverse commodity prices and performance of SAE Brazil. With the closure of last EPC project in Brazil, we are confident of a gradual revival in the performance of SAE in the quarters to come. We continue to witness a good traction in order intake. With the new orders announced yesterday, our order book along with current L1 pipeline stands at a record level of over Rs. 35,000 crore. Most of these orders have been secured at current commodity prices and logistics costs. Our robust and well diversified order book gives us confidence of concluding the year with a healthy growth.”*

About KEC International Limited

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Railways, Civil, Urban Infrastructure, Solar, Smart Infrastructure, Oil & Gas Pipelines, and Cables. The Company is currently executing infrastructure projects in 30+ countries and has a footprint in 110+ countries (includes EPC, Supply of Towers and Cables). It is the flagship Company of the RPG Group.

About RPG Enterprises

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover of US\$ 4 Billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation led technology businesses.

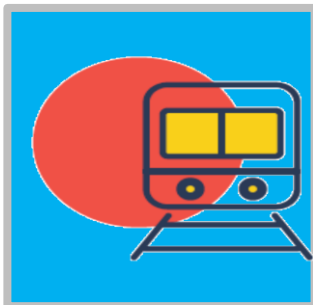
KEC International Limited

Investor Presentation – Q3 FY23

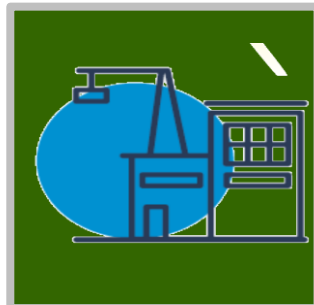
31 January 2023



Power T & D



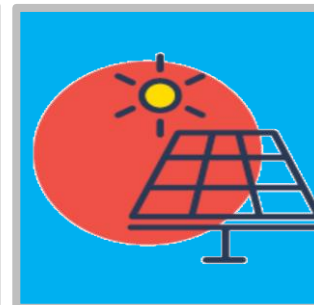
Railways



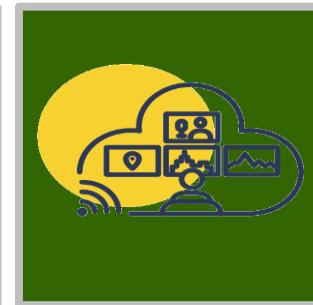
Civil



Cables



Solar



Smart Infra



Oil & Gas Pipelines

Disclaimer

This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events and involves known and unknown risks, uncertainties and other factors. The Company cannot guarantee that these assumptions and expectations are accurate or exhaustive or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. No obligation is assumed by the Company to update the forward-looking statements contained herein.

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**Overview –
RPG Group &
KEC International**

400 kV Padma River Crossing Transmission Line, Bangladesh

RPG Group: Powered by Passion, Driven by Ethics

UNLEASHTALENT
TOUCLIVES
OUTPERFORM
AND 😊

RPG Enterprises was founded in 1979. The group currently operates various businesses in Infrastructure, Technology, Life Sciences, Plantations and Tyre industries. The group has business history dating back to 1820 AD in banking, textiles, jute and tea. The Group grew in size and strength with several acquisitions in the 1980s and 1990s. CEAT became a part of the RPG Group in 1982, which is now one of India's fastest growing conglomerates with 30,000+ employees, presence in 100+ countries and annual gross revenues of ~USD 4 Bn



EPC major in infrastructure segments like T&D, Railways, Civil, Oil & Gas Pipelines, Solar, Smart Infra & Cables



One of India's leading tyre manufacturers



Global technology consulting and IT services company



Integrated pharma company in formulations and synthetic APIs



Technology solutions company catering to energy and infrastructure



HARRISONS MALAYALAM LIMITED

One of India's largest plantation companies producing tea, rubber, etc.

KEC International : Building Infrastructure for the World of Tomorrow

Transmission & Distribution

Railways

Civil

Cables

Solar

Smart Infra

Oil & Gas Pipelines



7+

DECADES
OF EXPERIENCE
& EXPERTISE



FOOTPRINT IN
110+
COUNTRIES



290+
ONGOING
PROJECTS



\$1.8
BILLION
GLOBAL EPC
MAJOR



8
MANUFACTURING
FACILITIES



9000+
EMPLOYEES



35+
NATIONALITIES

Diverse Portfolio of Offerings



Transmission lines



Substations



Underground Cabling



Solar Plant



Smart City



OHE



Track Laying



S&T



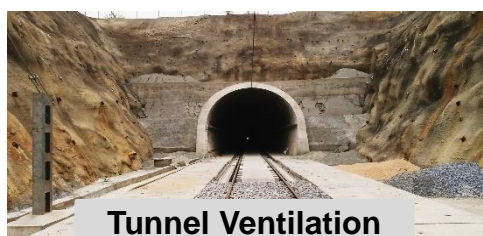
Railway bridges



Stations & Platforms



Metros - Tech



Tunnel Ventilation



Depot & Workshops



Speed Upgradation



TCAS - Kavach



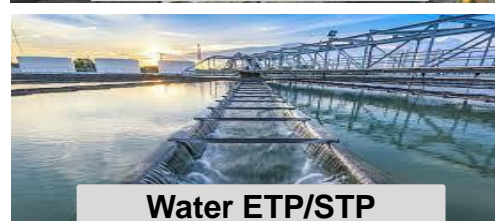
Factories



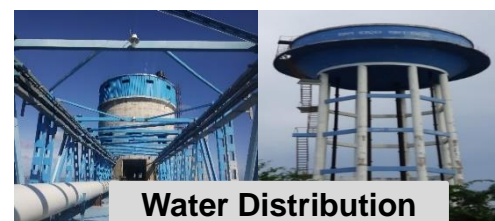
Buildings



Metros - Viaduct & Stations



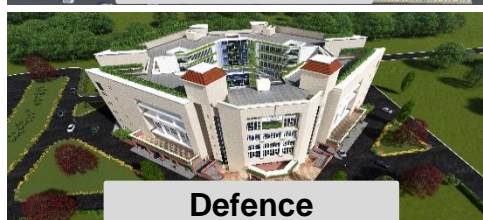
Water ETP/STP



Water Distribution



Hydrocarbons



Defence



Data Centre



Public Spaces - Airports



Oil & Gas Pipelines

Board of Directors



H. V. Goenka

Chairman, Non Executive Director



Vimal Kejriwal
Managing Director
& CEO



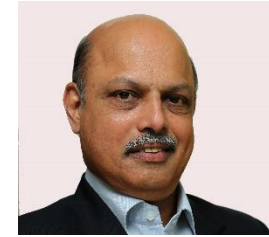
A. T. Vaswani
Non Executive
Independent Director



D. G. Piramal
Non Executive
Independent Director



G. L. Mirchandani
Non Executive
Independent Director



M.S. Unnikrishnan
Non Executive
Independent Director



Nirupama Rao
Non Executive
Independent Director



R. D. Chandak
Non Executive
Independent Director



S. M. Trehan
Non Executive
Independent Director



Vikram Gandhi
Non Executive
Independent Director



Vinayak Chatterjee
Non-Executive, Non-
Independent Director

Management Team



Vimal Kejriwal
Managing Director & CEO



Rajeev Agarwal
Chief Financial Officer



Neeraj Nanda
President – South
Asia (T&D, Solar &
Smart Infra)



Anand Kulkarni
Executive Director –
Business Operations



Kaushal Kodesia
Executive Director –
Railways



Manjit Singh Sethi
Executive Director –
Cables



Nagesh Veeturi
Executive Director –
Civil



Sanjeev Agarwal
Executive Director –
International
(T&D, Solar)



Rakesh Gaur
Chief Executive
Officer – SAE Towers



Pankaj Kalani
Chief Executive - Oil &
Gas Pipelines



Milind Apte
Chief Human
Resources Officer



Sumant Srivastava
Chief Executive – KEC
Towers LLC and
Senior Vice President -
MENA



2

Key Performance Highlights

Viaduct under construction at Delhi Metro project

Performance Snapshot – Q3 FY23



Revenues

- Robust Consolidated growth YoY; 31% in Q3 and 24% in H1
- Healthy growth in both T&D as well as Non T&D businesses



Order Book

- YTD order intake growth of 10% – YTD order inflows Rs. 15,554 Cr - Led by T&D, Civil and Railways
- Highest ever Order Book + L1 Pipeline of over Rs. 35,000 Cr – Diversified equally in T&D and Non T&D businesses



Margins

- Consolidated EBITDA margins at 4.6% in Q3 and 9M
- Targeting sequential improvement in margins in the upcoming quarters



Leverage

- Net Debt incl. Acceptances stands at Rs. 5,617 Cr - Brought down by over Rs. 300 Cr vis-à-vis last quarter despite a sequential Revenue increase of over Rs. 300 Cr - Targeting further reduction in Q4 FY23

Key Business Highlights – Q3 FY23



T&D

- Achieved Revenues of Rs. 2,259 Cr. in Q3, stellar growth of 40% YoY
- YTD order intake of over Rs. 7,000 Cr for T&D and cabling projects across India, Middle East, Africa & Americas
- Forayed in in the Growing segment of HVDC Terminal Station



Railways

- Delivered Revenues of Rs. 897 Cr in Q3
- Uptick in order intake –YTD orders of ~Rs. 2,900 Cr; stellar growth of 1.8 times YoY
- Strengthened presence in the tech enabled segment with multiple orders in metro for Ballast less tracks



Civil

- Exponential Growth trajectory continues Revenues of Rs. 845 Cr, growth of 75% YoY
- Traction in order inflow continues - Secured YTD orders of Rs. 4,800 Cr+ including substantial orders in water pipelines, public spaces, industrial, residential and data centre segments



Oil & Gas

- Demonstrated very good performance post acquisition of KEC Spur Infrastructure last year
- Revenues of Rs. 159 Cr. in Q3, Growth of more than 2 times
- Strong order book + L1 of ~Rs. 1,000 Cr.



Solar

- Green hydrogen production capacity of ~5 MMTPA and associated renewable energy capacity of ~125 GW by 2030
- Secured largest order in renewables for a 500 MW Solar PV power plant in India



Cables

- Clocked Revenues of Rs. 368 Cr.
- Developed 10 new products this year and successfully commercialized 4 of them
- Enhancing backward integration & augmenting production capacity of LT and Telecom cables by adding a few balancing equipment



3

Financial Performance

Profit and Loss Summary (Consolidated)

(₹ crore)

Particulars	Q3		
	FY23	FY22	Growth (Y-o-Y)
Revenues	4,375	3,340	31%
EBITDA	200	239	-16%
<i>EBITDA Margins</i>	<i>4.6%</i>	<i>7.2%</i>	
(+) Other Income	2	5	
(-) Depreciation	41	39	
(-) Interest	149	82	81%
<i>Interest as % to sales</i>	<i>3.4%</i>	<i>2.5%</i>	
Operational PBT	11	122	-91%
<i>Operational PBT Margins</i>	<i>0.3%</i>	<i>3.7%</i>	
Exceptional Item*	0	0	
PBT after Exceptional Item*	11	122	-91%
<i>PBT Margins After Exceptional Item*</i>	<i>0.3%</i>	<i>3.7%</i>	
Tax	-6	29	
<i>Tax Rate %</i>	<i>-54.0%</i>	<i>23.5%</i>	
PAT	18	94	-81%
<i>PAT Margins</i>	<i>0.4%</i>	<i>2.8%</i>	

Particulars	9M		
	FY23	FY22	Growth (Y-o-Y)
Revenues	11,757	9,467	24%
EBITDA	546	652	-16%
<i>EBITDA Margins</i>	<i>4.6%</i>	<i>6.9%</i>	
(+) Other Income	26	10	
(-) Depreciation	120	116	
(-) Interest	377	221	71%
<i>Interest as % to sales</i>	<i>3.2%</i>	<i>2.3%</i>	
Operational PBT	75	325	-77%
<i>Operational PBT Margins</i>	<i>0.6%</i>	<i>3.4%</i>	
Exceptional Item*	0	-44	
PBT after Exceptional Item*	75	282	-73%
<i>PBT Margins After Exceptional Item*</i>	<i>0.6%</i>	<i>3.0%</i>	
Tax	-29	62	
<i>Tax Rate %</i>	<i>-38.3%</i>	<i>21.9%</i>	
PAT	104	220	-53%
<i>PAT Margins</i>	<i>0.9%</i>	<i>2.3%</i>	

(*) Exceptional item is amount written off against a legacy arbitration case in South Africa last year in Q2 FY22

Profit and Loss Summary (Standalone)

Particulars	Q3		
	FY23	FY22	Growth (Y-o-Y)
Revenues	3,868	3,001	29%
EBITDA	180	307	-41%
<i>EBITDA Margins</i>	<i>4.7%</i>	<i>10.2%</i>	
(+) Other Income	3	8	
(-) Depreciation	32	31	
(-) Interest	123	71	74%
<i>Interest as % to sales</i>	<i>3.2%</i>	<i>2.4%</i>	
Operational PBT	28	213	-87%
<i>Operational PBT Margins</i>	<i>0.7%</i>	<i>7.1%</i>	
Exceptional Item*	0	0	
PBT after Exceptional Item*	28	213	-87%
<i>PBT Margins After Exceptional Item*</i>	<i>0.7%</i>	<i>7.1%</i>	
Tax	13	60	
<i>Tax Rate %</i>	<i>46.9%</i>	<i>28.3%</i>	
PAT	15	153	-90%
<i>PAT Margins</i>	<i>0.4%</i>	<i>5.1%</i>	

Particulars	9M		
	FY23	FY22	Growth (Y-o-Y)
Revenues	10,452	8,696	20%
EBITDA	644	847	-24%
<i>EBITDA Margins</i>	<i>6.2%</i>	<i>9.7%</i>	
(+) Other Income	28	13	
(-) Depreciation	95	90	
(-) Interest	299	192	56%
<i>Interest as % to sales</i>	<i>2.9%</i>	<i>2.2%</i>	
Operational PBT	279	578	-52%
<i>Operational PBT Margins</i>	<i>2.7%</i>	<i>6.7%</i>	
Exceptional Item*	-76	-44	
PBT after Exceptional Item*	203	535	-62%
<i>PBT Margins After Exceptional Item*</i>	<i>1.9%</i>	<i>6.1%</i>	
Tax	52	146	
<i>Tax Rate %</i>	<i>25.7%</i>	<i>27.3%</i>	
PAT	151	389	-61%
<i>PAT Margins</i>	<i>1.4%</i>	<i>4.5%</i>	

(₹ crore)

(*) Exceptional item: 9M FY23 of Rs. 76 Cr is provision for impairment of subsidiary in SAE Brazil in Q2 FY23 and 9M FY22 of Rs. 44 Cr is amount written off against a legacy arbitration case in South Africa in Q2 FY22

Businesswise Revenue Performance (Consolidated)

(₹ crore)

Business Verticals	Q3		
	FY23	FY22	Growth (Y-o-Y)
T&D:	2,272	1,620	40%
- T&D (KEC)	1,927	1,400	38%
- SAE Towers	345	220	57%
Non T&D:	2,269	1,886	20%
- Railways	897	945	-5%
- Civil	845	482	75%
- Oil & Gas Pipelines	159	71	NA
- Cables	368	387	-5%
Inter SBU:	-166	-166	0%
Total Net Sales	4,375	3,340	31%
T&D Share	52%	49%	
Non T&D Share	48%	51%	

	9M		
	FY23	FY22	Growth (Y-o-Y)
	6,037	5,008	21%
	5,106	4,377	17%
	931	631	48%
	6,150	4,905	25%
	2,459	2,525	-3%
	2,183	1,232	77%
	332	71	NA
	1,176	1,077	9%
	-431	-446	3%
	11,757	9,467	24%
	51%	53%	
	49%	47%	

Borrowings & Working Capital (Consolidated)

Particulars	31-Dec-22	31-Dec-21	Increase/ (Decrease) YoY			(₹ crore)
				30-Sep-22	Increase/ (Decrease) QoQ	
I) Net Debt	3,432	2,913	519	3,548	-115	
II) Interest Bearing Acceptances	2,185	1,938	247	2,372	-187	
Total (I + II)	5,617	4,851	766	5,919	-302	

☐ With dedicated efforts, debt level including acceptances continues to show a declining trend and has reached Rs. 5,617 Cr as on 31st Dec'22, a reduction of over Rs. 300 Cr vis-à-vis 30th Sep'22, despite of a Revenue increase of over Rs. 300 Cr vis-à-vis Q2 FY23; targeting further reduction in Q4 FY23

☐ **Net Working Capital (NWC)** stands at 139 days as on 31st Dec'22 – Reduction of 9 days vis-à-vis 30th Sep'22. We continue to focus on below initiatives to optimize working capital:

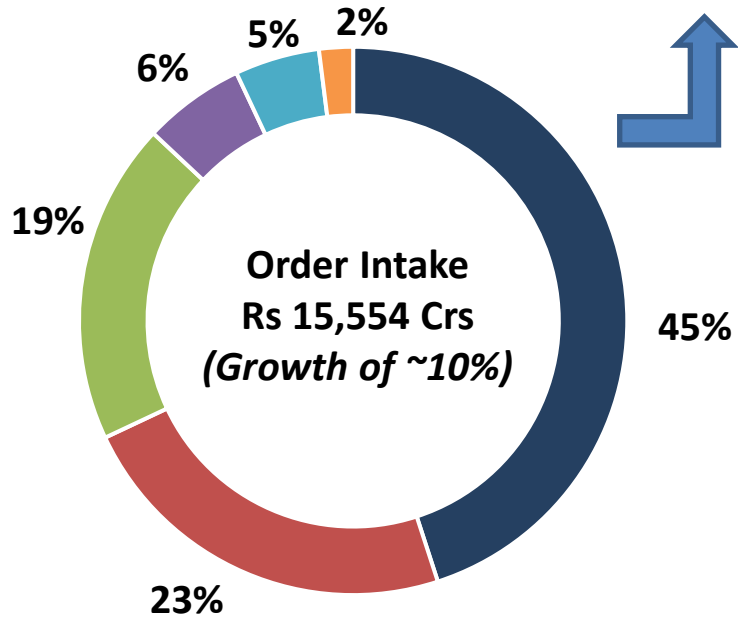
- Judicious monitoring of cash flows through daily/ weekly war rooms
- Setting up Cross Functional teams for collection of high value AR especially retention
- Concerted efforts on expediting commercial closure of projects
- Enhancing digitalisation efforts

Order Intake & Order Book (Consolidated)

Order Intake – YTD FY23

T&D : 36%

SAE : 9%



Order Intake
Rs 15,554 Crs
(Growth of ~10%)

■ T&D ■ Civil ■ Railways ■ Cables ■ Solar ■ Oil & Gas

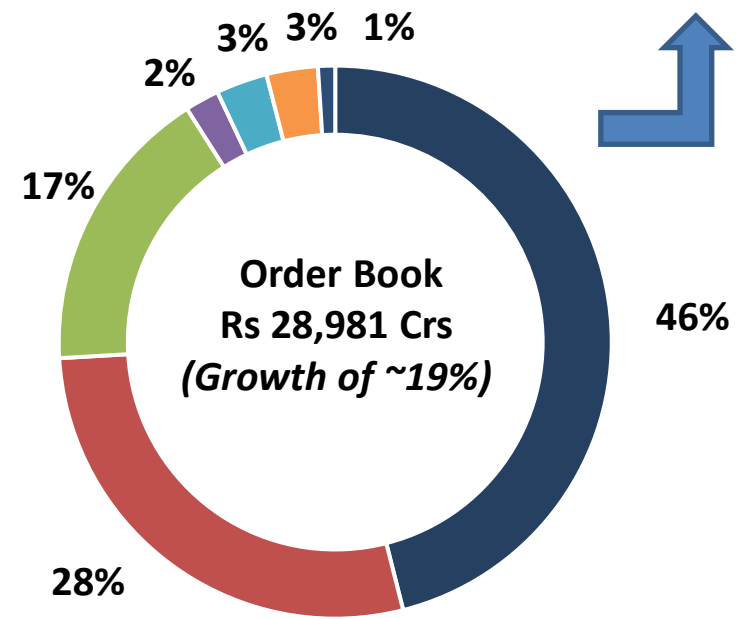
Domestic : 72%

International : 28%

Order Book – YTD FY23

T&D: 40%

SAE : 6%



Order Book
Rs 28,981 Crs
(Growth of ~19%)

■ T&D ■ Civil ■ Railways ■ Cables ■ Solar ■ Oil & Gas ■ Smart Infra

Domestic : 67%

International : 33%

Highest ever Order Book + L1 of Over Rs 35,000 Crs

Business Outlook – Exciting Times Ahead

- Government’s continued focus on Infrastructure
- Return of Private capex
- Enhanced GCC capex backed by high oil prices

- Volatility in commodity prices
- Increase in interest costs
- Geopolitical instability



- Revival in outlook of SAE Towers
- Civil will continue to be largest growth driver
- Green Hydrogen mission leading to increase in projects for solar as well as associated transmission lines & substations

- Commenced execution of projects secured at current commodity costs
- Confident of an improving margin trajectory
- Revenue visibility for next 7 to 8 quarters – Highest ever Order Book and L1 Position of over Rs. 35,000 Cr



4

**Environmental,
Social and
Governance
(ESG)**

Solar rooftop installed at Dubai plant

ESG & Sustainability Goals and Status



Happiness Quotient

Target: Increase Happiness Quotient to 85% by FY26

Status: Happiness Quotient for FY22 is 80%, in line with FY21



Diversity & Inclusion

Target: Increase in diversity by 25% by FY26

Status: Diversity has increased by 4% YoY in FY22



Occupational Health & Safety

Target: Work towards the goal of achieving Zero accidents

Status: LTIFR has reduced to 0.26 in FY22 vis-à-vis 0.68 in FY21, a reduction of 62% YoY



Corporate Social Responsibility

Target: Reach 2 lac CSR beneficiaries by FY 26

Status: CSR beneficiaries for FY22 are 3.3 lakh (includes COVID-19 response beneficiaries of 2.4 lakh)



Circularity

Target: Zero waste to landfill by FY 26 for manufacturing plants

Status: Waste to landfill has reduced by 34% YoY in FY22



Water Positive Approach

Target: Reduce water consumption intensity in manufacturing plants by 20% by FY26

Status: Water consumption intensity has reduced by 16% YoY in FY22



Energy Consumption

Target: Reduce energy consumption intensity of manufacturing plants by 15% by FY26

Status: Energy consumption intensity has reduced by 26% YoY in FY22



Carbon Emission

Target: Reduce Greenhouse Gas (GHG) emissions intensity of manufacturing plants by 20% by FY26

Status: GHG emission intensity has reduced by 12% YoY in FY22



Sustainable Procurement

Target: 100% of key suppliers to be assessed under ESG criteria by FY23

Status: Formulated Sustainable Procurement Policy & Assessment process initiated

Sustainability Roadmap – Key Initiatives and Approach



Happiness Quotient

- Launched LIT Network (Listen, Inspire & Talk) enabling KEC’s community building. Self help groups driving solutions on sensitive themes like Parenting, Veteran Support, Wellness & Hygiene will be taken up by formal & informal groups.



Circularity

- Improving efficiency of Acid Recovery Plant to eliminate Acid sludge generation
- Developing eco-friendly hybrid drums for cables with steel and HDPE sheets to reduce steel and eliminate wood



Diversity & Inclusion

- Womenocity, a unique initiative where expressions towards experiences of our women employees are encouraged.
- Hiring transgenders for various roles



Water Positive Approach

- Installation of treatment plant for RO rejected water - treatment and reuse of the same for horticulture and urinals
- Rainwater Recharge Well in plants & society



Occupational Health & Safety

- Trailing of all employees and workmen through Virtual Realty modules prepared inhouse
- E – Permit to Work and Last-Minute Risk Assessment (LMRA) module has been digitalized through ‘RAKSHA’ app (inhouse safety app)



Decarbonisation

Reducing energy consumption & carbon emission

- Installation of solar rooftop at Dubai plant
- Deployment of energy-efficient LED lighting solutions and elimination of exhaust fans by replacing them with natural ventilators



Corporate Social Responsibility

- Installed 69 fever clinics for rural healthcare services in Maharashtra, 4 lakh beneficiaries
- Initiated a new programme to support 500 farmers for organic cotton farming and weaving and encourage alternative sources of income



Sustainable Procurement

- Formulated the Code of Conduct (CoC) based on sustainability / ESG criteria
- Formulated Sustainable Procurement Policy

THANK YOU



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