

10th August, 2022

The General Manager,
Department of Corporate services
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code - 543308
ISIN: INE967H01017

The Manager,
Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor,
Plot No.C/1, 'G' Block,
Bandra - Kurla Complex,
Mumbai - 400 051.
Symbol - KIMS
ISIN: INE967H01017

Dear Sir,

Sub: Investor presentation

Pursuant to the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith the Investor Presentation on Un-Audited Financial Results of the Company for the 01st Quarter ended 30th June, 2022.

The said presentation is being uploaded on the website of the Company i.e., <https://www.kimshospitals.com/investors/Disclosures> under Regulation 46 of SEBI (LODR) Regulations, 2015/Analysts Calls schedule, PPT & Transcripts\PPT's.

We request you to take this on record.

Thanking you,

Yours truly,

For **Krishna Institute of Medical Sciences Limited**



Umashankar Mantha
Company Secretary & Compliance Officer



Krishna Institute of Medical Sciences Limited

Minister Road, Secunderabad - 500 003, Telangana, India
Phone: +91 40 4488 5000/4488 5184 | Fax: +91-40-27840980 | kimshospitals.com
CIN: L55101TG1973PLC040558



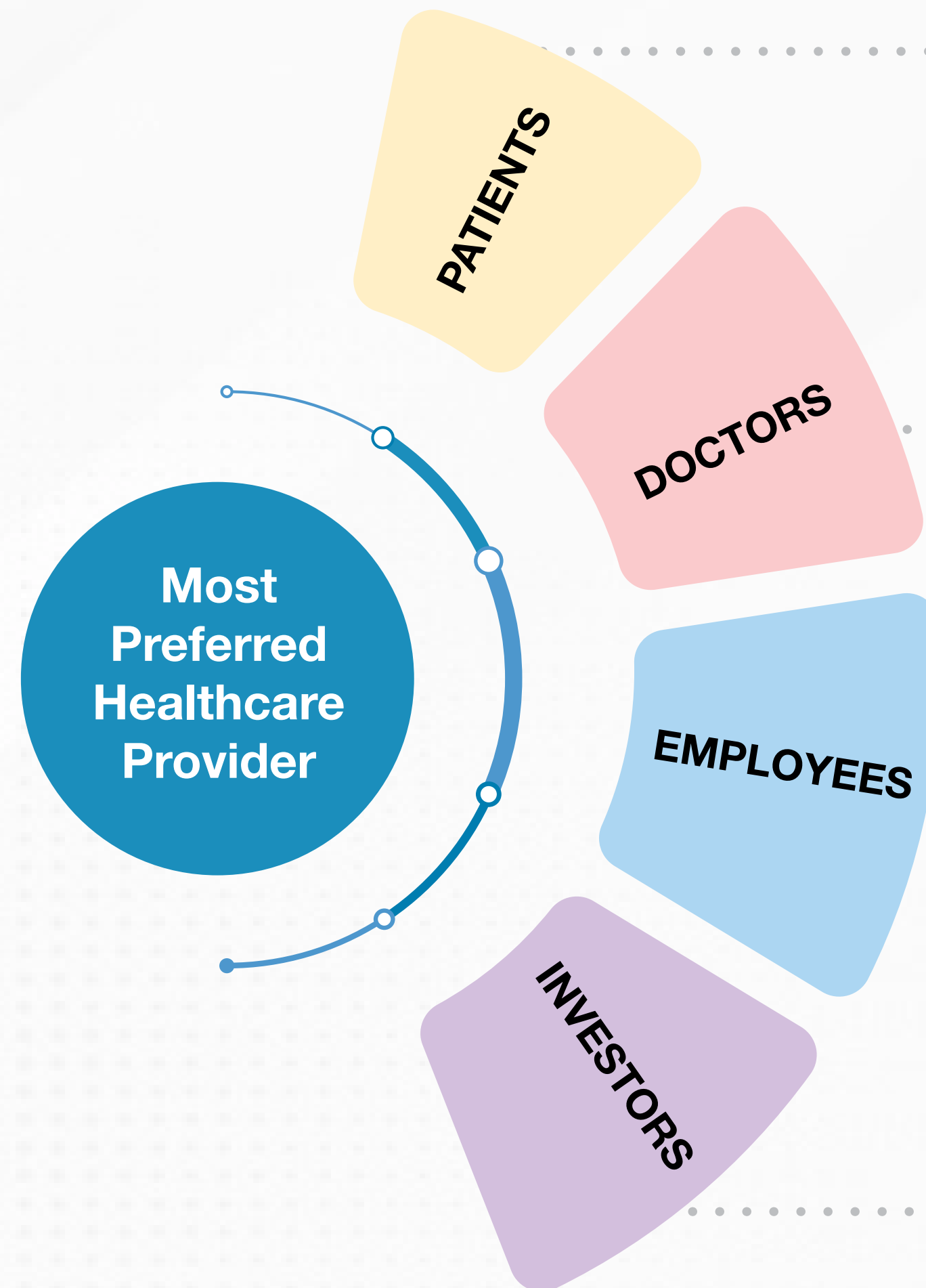
MAKING QUALITY
HEALTHCARE
**ACCESSIBLE &
AFFORDABLE**

DRIVEN BY A VISION

VISION:

To be the most preferred healthcare services brand by providing affordable care and best clinical outcomes to patients.

And to be the best place to work for doctors and employees.



- Affordable Quality Care
- Best-in-Class Facilities
- Patient Centric Systems & Processes

- Clinical Outcome Driven Excellence
- Latest Medical Technology
- Strong Academics & Research Oriented

- Enriching Atmosphere
- Collaborative Culture
- Growth Driven Career Approach

- Transparent Governance
- Strong Operational Performance
- Consistent Growth

MULTI SPECIALTY CARE

Brain

- Neurology
- Neurosurgery
- Psychiatry
- Neuro Rehabilitation

Heart

- Cardiology
- Cardiac Surgery
- Vascular Surgery
- Heart Transplant
- Cardio Rehabilitation

Lung

- Pulmonology
- Interventional Pulmonology
- Thoracic surgery
- Lung Transplant

ENT

- Ear
- Nose
- Throat
- Head and Neck Surgery

Eyes

- Ophthalmology

Gastro Intestinal Tract

- Medical Gastroenterology
- Surgical Gastroenterology
- Hepatobiliary Pancreatic Surgery

- Liver Transplant

- Bariatric Surgery

Genito Urinary Tract

- Nephrology

- Urology

- Andrology

- Renal Transplant

- Gynecology

- Urogynecology

- IVF and ART

- Fetal Medicine

- Obstetrics

Oncology

- Medical Surgical and Radiation

- BMT and Hematology

Bones and Spine

- Orthopedics
- Arthroscopic Surgery
- Spine Surgery
- Ortho Rehabilitation

Skin

- Dermatology
- Cosmetology
- Plastic and Reconstructive Surgery

Orthodontics

- Maxillo Facial Surgery

Anaesthesia

- OT Anaesthesia
- Day care Anaesthesia
- Pain Medicine

General Specialities

- Internal Medicine
- General Surgery
- Diabetology & Endocrinology

Pediatrics

- Pediatrics & Pediatric Sub Specialities
- Neonatology

Radiology

- Imaging
- Interventional Radiology

Lab Services

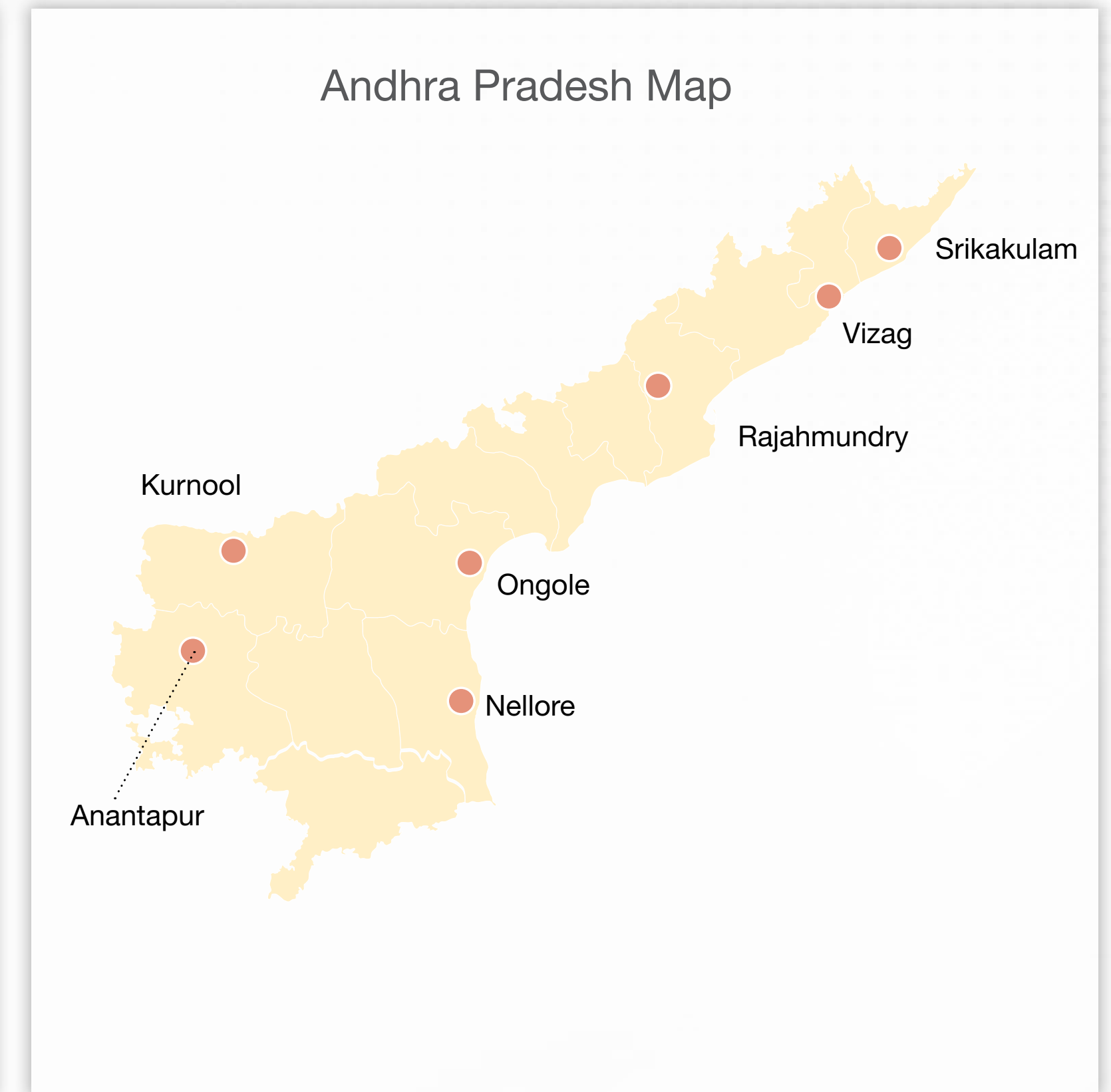
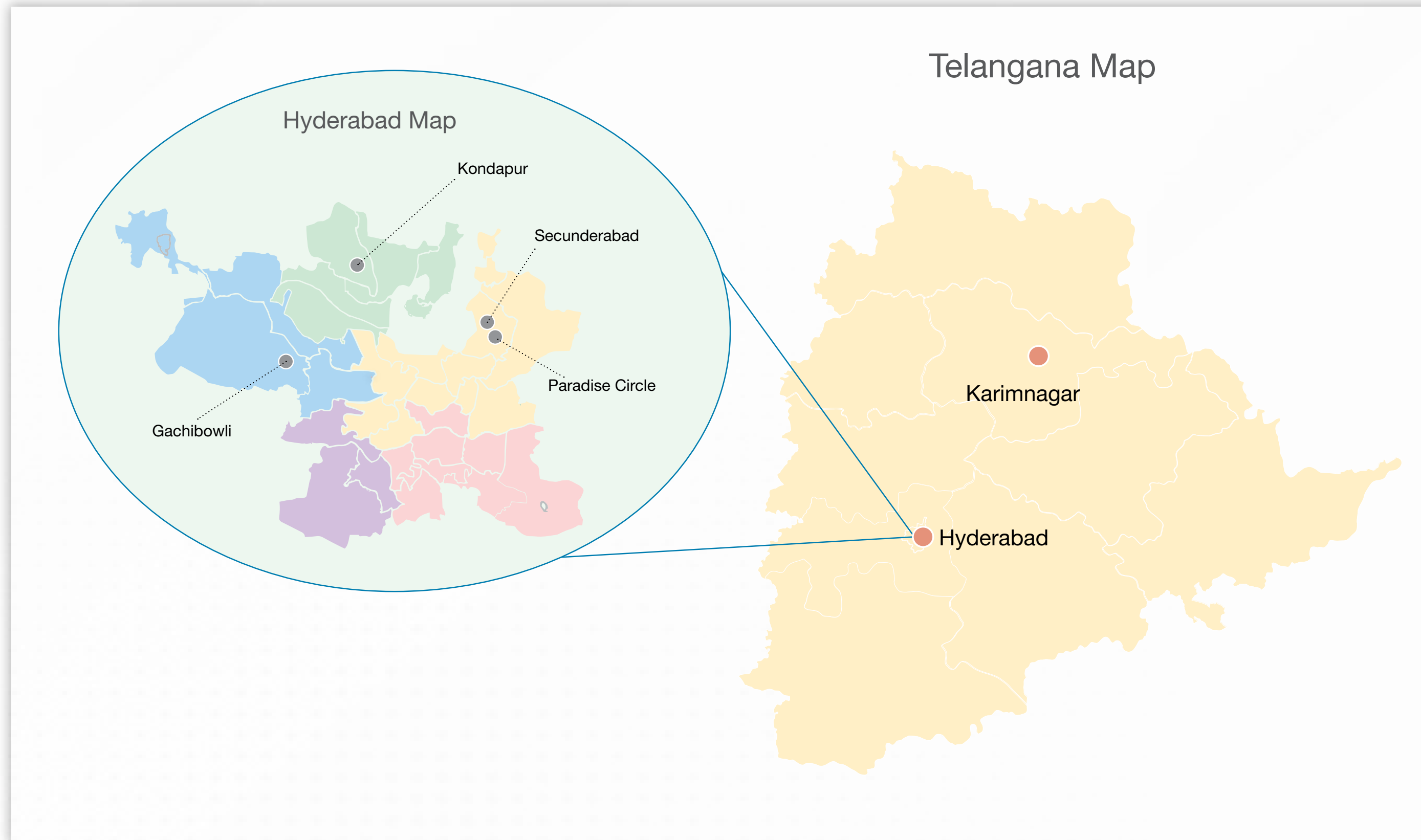
- Pathology
- Microbiology
- Biochemistry
- Molecular Biology
- Clinical Hematology

Critical Care Services

- ICU
- CTICU
- SICU
- NICU
- PICU
- Neuro ICU
- ECMO ICU
- Post Transplant ICU

Hospital Infection Control

- Clinical Infectious Diseases



Map not to scale

- BEDS (3,600+) • DOCTORS (1,300+) • NURSES (3,500+) • PARAMEDICS (1,800+) • ADMIN (5,500+)

DR. B. BHASKAR RAO - VISIONARY BEHIND KIMS

Managing Director



A legend in CT Surgery, Dr. Bollineni Bhaskar Rao {MBBS, MS, DNB (CT Surgery)} is one of the very few Cardio-Thoracic Surgeons in the country, who performed over 30000 surgeries in his career spanning over more than 25 years.

Well known in the medical fraternity for his passion towards his profession, Dr. Rao started his entrepreneurial journey at “Mahavir Cardio Vascular Centre” in Hyderabad with 50 beds and performed heart surgeries at an unimaginable low cost of just Rs. 45,000 only. Dr. Rao never turned away any patient from the hospital for want of money.

The brand “Krishna Institute of Medical Sciences”, under Dr. B. Bhaskar Rao’s aegis began its journey in 2004 with a 300 bed hospital on par with the then established hospitals of Hyderabad in professional excellence, the state of art technology and infrastructure facilities.

Today KIMS is spread across 12 locations in Telangana & Andhra Pradesh.

Dr. Bhaskar Rao was instrumental in formulating Rajiv Gandhi Aarogyasri scheme, first time launched in Andhra Pradesh in 2007 for providing health care to the poorest of the poor.

This prestigious scheme has won him accolades from all quarters of the country and the world. He was the chief architect of Aarogyashri scheme for both creating it and implementing it successfully.

This well formulated scheme has become so popular that the other States in India have emulated it time and again.



DR. ABHINAY BOLLINENI

Chief Executive Officer



Dr. Abhinay Bollineni joined KIMS Hospitals in 2013 and spent the next couple of years in Hospital Operations before taking charge of Strategy & Marketing for the Group in 2015.

In a short span of 5 years, KIMS expanded and opened five additional units (Kondapur, Vizag, Anantapur, Ongole, and Kurnool). Shortly after that, he was appointed as the CEO in 2019. The recent acquisitions led by him were of Sunshine Hospitals.

Dr. B. Abhinay completed MBBS from the Deccan Medical College, Hyderabad, in 2010. He was the lone qualified medical practitioner from India to be selected by the office of Hillary Clinton in 2011, where he participated in the 'International Visitor Leadership Program on Oncology: Research, Prevention and Treatment' held by the US Department of State

He was named in Business World's "BW 40 Under 40" list in 2019.

Under his stewardship, KIMS Hospitals got successfully listed on the Stock Exchanges in India in 2021.

Dr. Abhinay is passionate about using technology to enhance patient experience and clinical care. Towards this, he has spearheaded vital initiatives such as Financial counseling tool which uses AI to help patients with surgery costings among many others

BOARD OF DIRECTORS



Dr. Bhaskara Rao Bollineni
Managing Director



Dr. Abhinay Bollineni
Chief Executive Officer



Mrs. Anitha Dandamudi
Whole-time Director



Shantanu Rastogi
Non-Executive Director



Mr. Rajeswara Rao G
Independent Director,
Chairman (Stakeholders'
Relationship Committee)



Mr. Saumen Chakraborty
Independent Director,
Chairman (Audit Committee)



Mr. Pankaj Vaish
Independent Director,
Chairman (Nomination &
Remuneration Committee)



Mr. Venkata Ramudu Jasthi
Independent Director

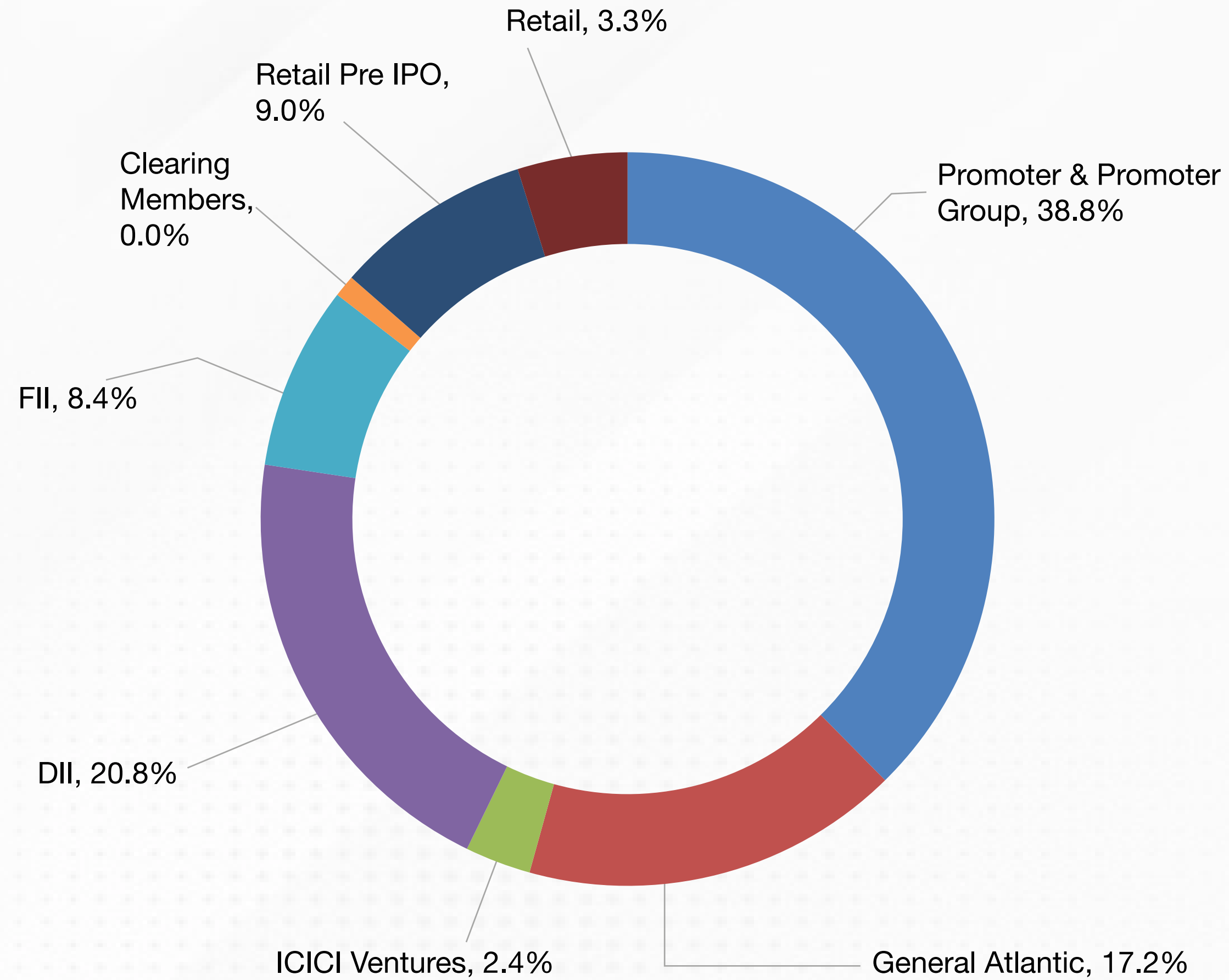


Mr. Ratna Kishore Kaza
Independent Director



Mrs. Y. Prameela Rani
Independent Director

SHAREHOLDING PATTERN - 30TH JUNE, 2022



As on 30th June 2022
Top Shareholders - DII / FII

Share Holder	No of Shares	Share Holding %	Category
Promoter	31,086,304	38.84%	
General Atlantica	13,796,898	17.24%	
ICICI Ventures	1,939,393	2.42%	
Mirae Asset MF	6,988,985	8.73%	DII
Axis MF	4,754,635	5.94%	DII
HDFC Life Insurance	1,274,632	1.59%	DII
TATA AIA Life Insurance	884,552	1.11%	DII
Invesco MF	477,867	0.60%	DII
Nomura	1,755,310	2.19%	FII
Polar Capital Fund	1,523,107	1.90%	FII
VANGUARD EQUITY FUNDS	922,676	1.15%	FII
IIFL Asset Management	428,920	0.54%	FII
Goldman Sachs	296,327	0.37%	FII



4-Arm HD da Vinci Robotic Surgical System

Facilitates complex surgeries that are virtually scar less



O-Arm Scanner

Multi-dimensional surgical imaging platform optimized for use in spine, orthopaedic, and trauma-related surgeries



Spy Glass

State of the art add on to ERCP that allows doctors to observe patients' biliary duct system and other tiny ducts in the pancreas



Novalis Tx Linear Accelerator

Machine used in radiosurgery and radiotherapy for treating cancer patients



3 Tesla MRI

Non-invasive diagnostic imaging technique performing faster scans and gives improved diagnostic sensitivity and specificity



Mako Robotic for Knee Replacement

Produces minimal blood loss and a smaller scar. Helps preserve healthy bone and soft tissue. Results in less post-operative pain than manual techniques.



EBUS

Used to diagnose lung cancer, infections, and other diseases causing enlarged lymph nodes in the chest



STEALTH STATION S8

Provides the Neuro surgeon to use data intraoperatively for advanced visualization.



IMPELLA

Impella, the world's smallest heart pump, is a percutaneous catheter-based technology that provides hemodynamic support to the heart

- **First in Asia** in to do Trans catheter Tricuspid Valve replacement procedure done in 2018
- **Largest** Joint replacement program in South Asia.
- **One of the largest** neuroscience programs for epilepsy among private hospitals in the country
- **Largest** ECMO program (18 machines) in the country.
- **First hospital in Hyderabad** to use an ECMO machine in 2013.
- **First hospital in Hyderabad** to do a Neonatal ECMO
- **First in India** to do TOF repair using CorMatrix patch for pulmonary valve reconstruction in 2017
- **First in the country** to do Robotic spleen preserving distal pancreatectomy

- **India's first** COVID Double Lung transplant done in 2020
- **India's first** Breathing Lung transplant done in 2021
- **First hospital in South India** to introduce Da Vinci Robotic System
- **The first hospital in Andhra Pradesh** and Telangana to have been Green OT certified in 2016
- **First hospital in India** to perform Arch Repair in Neonates and infants without TCA
- **First Hospital in South India** to do Total Skin Electron Beam Radiation therapy in 2018
- **Number 1 player** in Organ transplantation speciality (Heart, Lung, Liver and Kidney)*

- **Number 1** in Nephrology treatments in Andhra Pradesh*
- **Number 1** in Neurosurgery & Poly trauma treatments in Andhra Pradesh*
- **Number 1** in Cardio related surgeries and treatments programs in Andhra Pradesh *
- **Number 1** in Urology (Genito-Urinary) surgeries performed in Andhra Pradesh*

KEY ACCOMPLISHMENTS



Ranked No. 1 Hospital
by Times of India, Hyderabad



'Best Patient Friendly Hospital'
AHPI Health Care Excellence
Award (2017)



'Best Hospital to Work For'
AHPI Global Conclave
Award (2019)



Pharmacie De Qualite (PDQ)
Certification Overall PDQ Evaluation
Performance Score - 98%
Grading - PLATINUM



2nd Best Hospital in
Hyderabad (2021)



20th National Award for
Excellence in Energy Management
Award 2019



National Quality Excellence
Awards 2019 for Best Super
Specialty Hospital in Telangana

Over 200+ Liver Transplants done

Over 130+ Heart & Lung Transplants

Over 1000+ Kidney Transplants

1st Robotic Surgery performed in Hyderabad

1st Cochlear Implant in AP & Telangana

Over 1000 Epilepsy Surgeries done

AWARDS AND ACCOLADES

2016

Neurology Department at
KIMS Secunderabad
ranked 3rd in India
Neurology India General

2017

KIMS Secunderabad
Best Hospital of the Year
Times Healthcare
Achievers Awards

2019

KIMS Sec. Best Super-Specialty
Hospital in Telangana
National Quality
Excellence Awards

2020

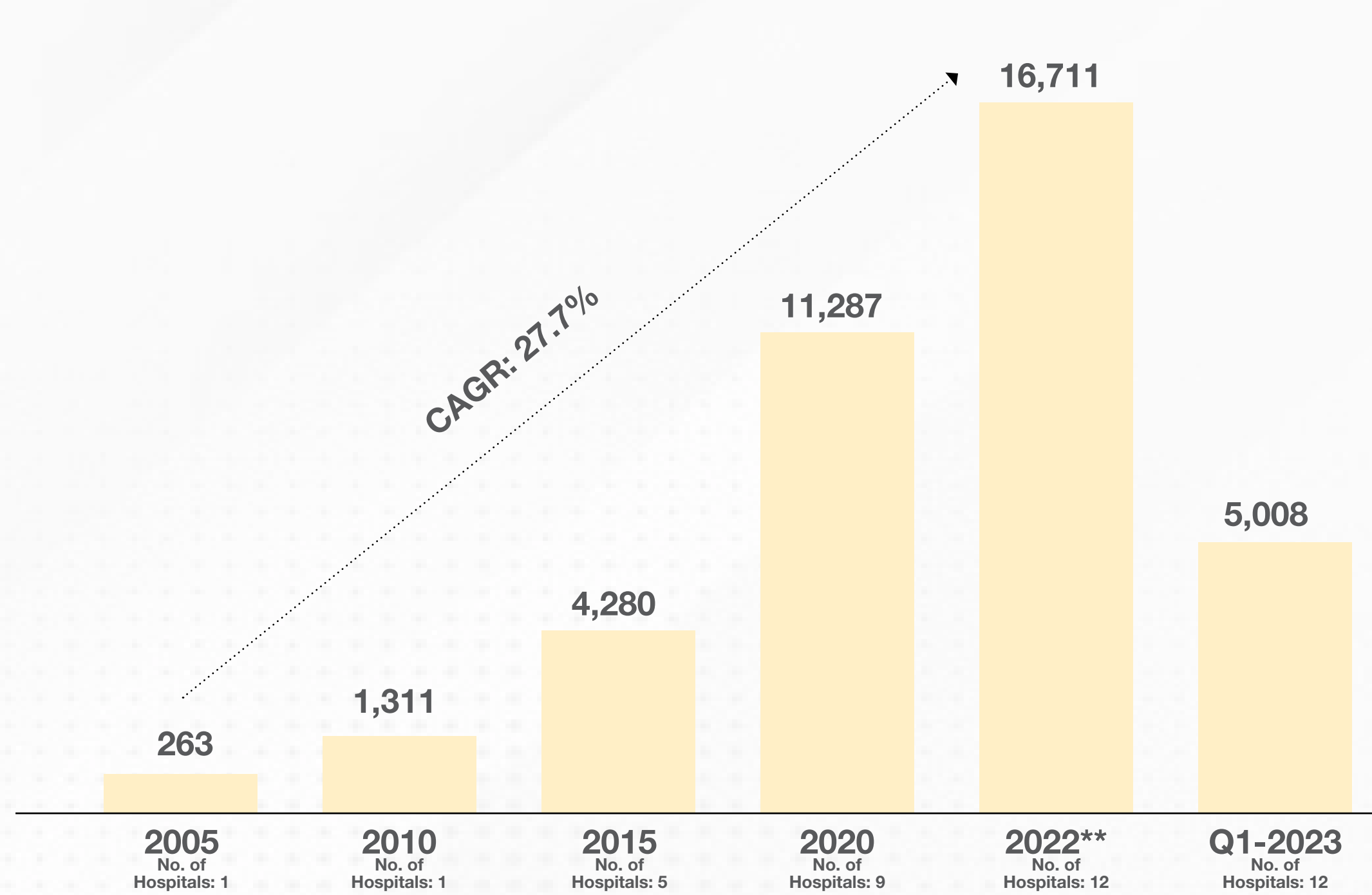
Only Hospital in Telangana
to get NABH Accreditation for
Emergency Department

2021

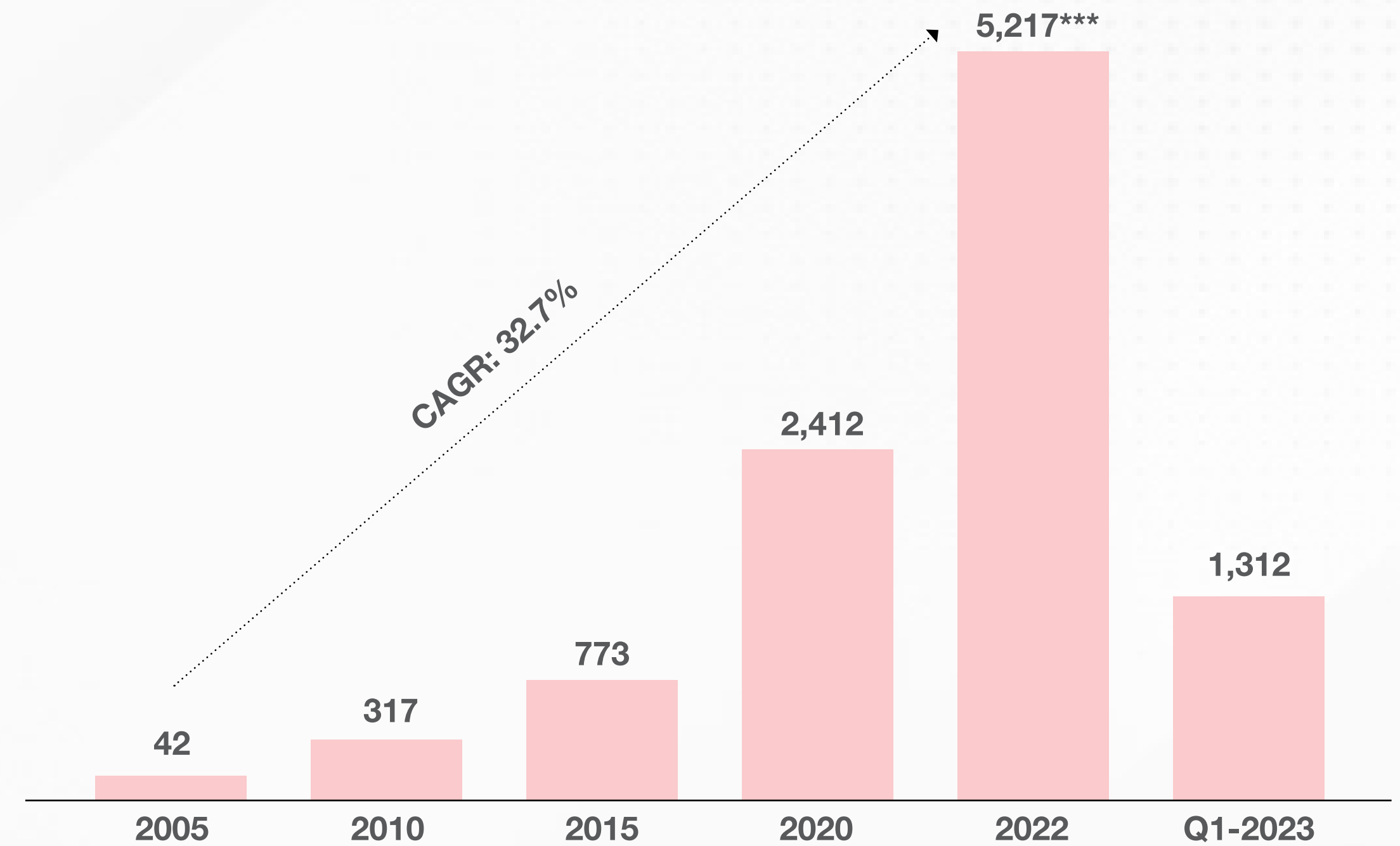
Ranked No.1 in Hyderabad for
Cardiology, Neurosciences,
Nephrology & Emergency
Times Health Survey
Times of India

CONSISTENT PERFORMER OVER 2 DECADES

(Rupees in Millions)



Total Revenue



***EBITDA**

*EBITDA before IND AS 116 and other income

**3 Hospitals of Sunshine were associates in FY22 and became subsidiary from 1st April 2022

***Including share of profit from JV

FINANCIAL HIGHLIGHTS

Q1 FY 23 Consolidated

- From 1st April'22, "Sunshine Hospitals" has become a subsidiary of "KIMS Hospitals", post completion of the acquisition of a 51.07% stake.
- Sunshine acquisition has consolidated KIMS hospital's position in the existing market (AP & Telangana). At the same time, the Sunshine acquisition has helped KIMS hospital get a national recognition for Orthopaedics practice.
- Consolidated Revenue from operation grew by 33% QoQ basis to Rs. 4,955 mn.
- Consolidated EBITDA (excluding other income and INDAS adjustments) grew by 9% on QoQ basis to Rs. 1,312 mn.
- Consolidated EBITDA Margin (excluding other income and INDAS adjustments) stands at 26.5%. The slight decline in EBITDA margin is due to the consolidation of Sunshine hospitals, which is operating at 17.8% EBITDA margin and also increased cost for employees, doctor and Power & Fuel cost at existing KIMS hospitals.
- The group continues to have a very strong balance sheet along with healthy operating cash flow and has built a strong financial foundation for the next phase of growth.
- Group continues to be Net Cash positive (Rs. 1,961 mn), which will be deployed for ongoing/upcoming projects.

OPERATIONAL HIGHLIGHTS

Q1 FY 23 Consolidated

All operational parameters (IP, OP volume, ARPOB) have shown improvements at the group level.

- IP volume and OP volume grew by 21.7 & 19.9% respectively on QoQ basis.
- ARPP has improved by 8.5% to Rs. 125,141 on QoQ basis.
- ARPOB has improved by 20.1% to Rs. 30,192 on QoQ basis.
- ALOS has improved to 4.14 from 4.59 on QoQ basis

DIGITAL INITIATIVES

During the quarter, steady progress was made on digital transformation with notable initiatives as below:

- We successfully launched the Docs App - An integrated app for doctors to manage patient progress and give real time feedback to the on ground team. This has been launched across all our units.
- Remote patient monitoring technology was deployed in the wards, integrated with a digital nursing application.
- Digital applications were flexible to meet the needs of bed management and telemedicine consultation of Omicron Covid cases resulting in a safer and convenient patient experience during challenging times.

KIMS Hospitals is well on the way to take the next steps in doctors ordering tests on a mobile app, completely digital patient experience and resource optimization. Several initiatives are planned in the JFM quarter that will take digital to the next level at all units of the group.

ESG INITIATIVES

KIMS, Secunderabad has partnered up with Smart Joules Pvt Ltd (SJPL) a prominent Energy Services Company (ESCO) in 2018. A new and innovative model known as JoulePAYS was executed wherein, KIMS makes Zero Capital investment to implement various Energy Conservation Measures (ECMs) across the hospital and gets a guaranteed energy savings of minimum 10% annually over the baseline energy consumption.

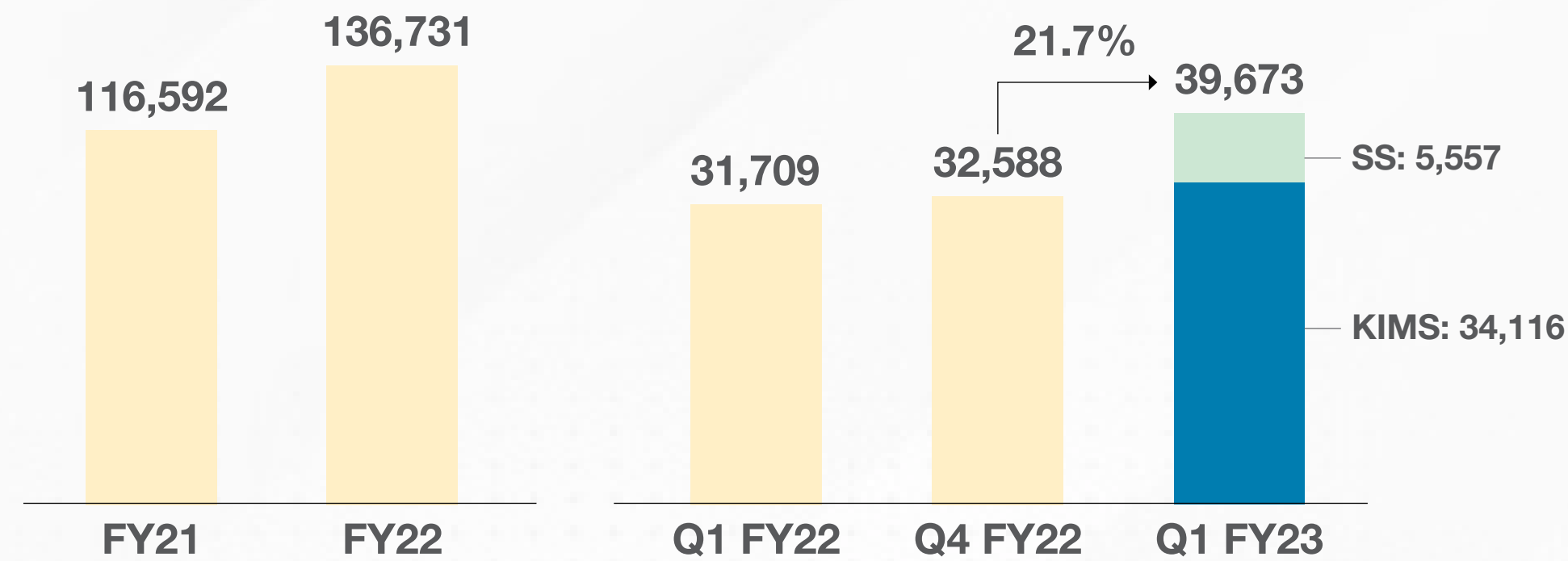
For the period Apr 2022 – Jun 2022:

- 19.6 % of total energy consumption saved
- INR 68.48 lakhs of total energy cost saving achieved
- 517 tonnes of CO2 saved

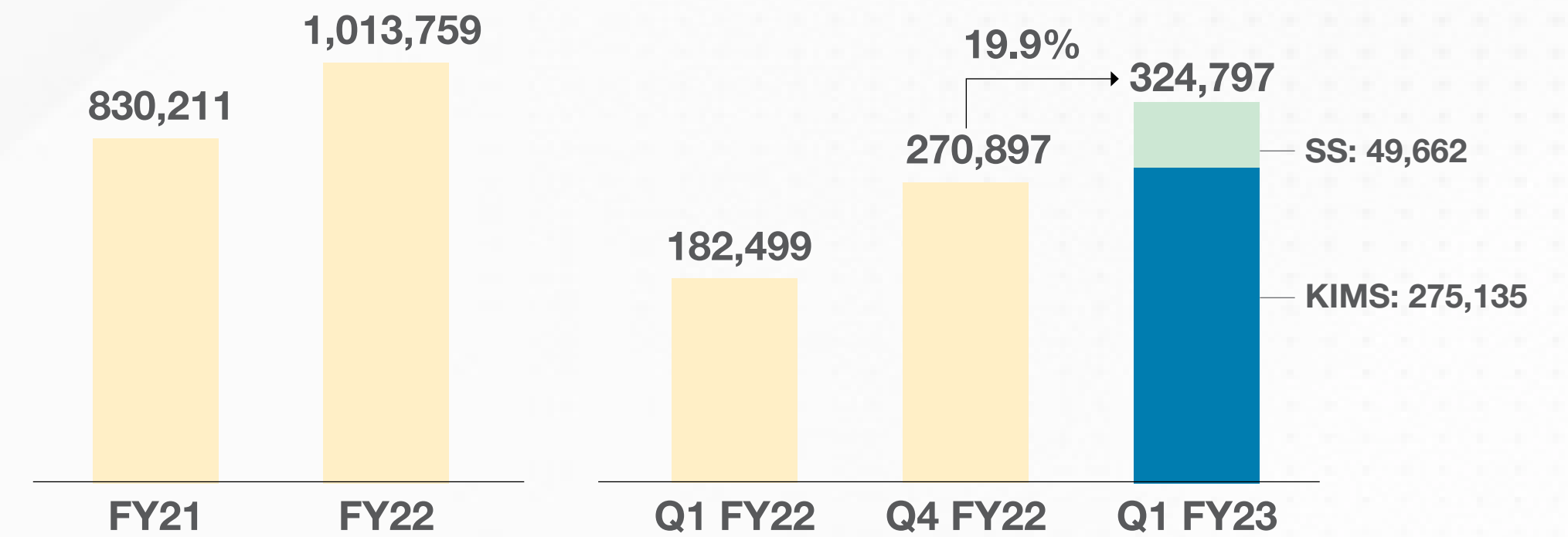
In real life translation, the above translates to approximately the following:

- 8,868 households getting electricity
- 20.9 Lakhs Kms less driven
- 21,190 trees planted

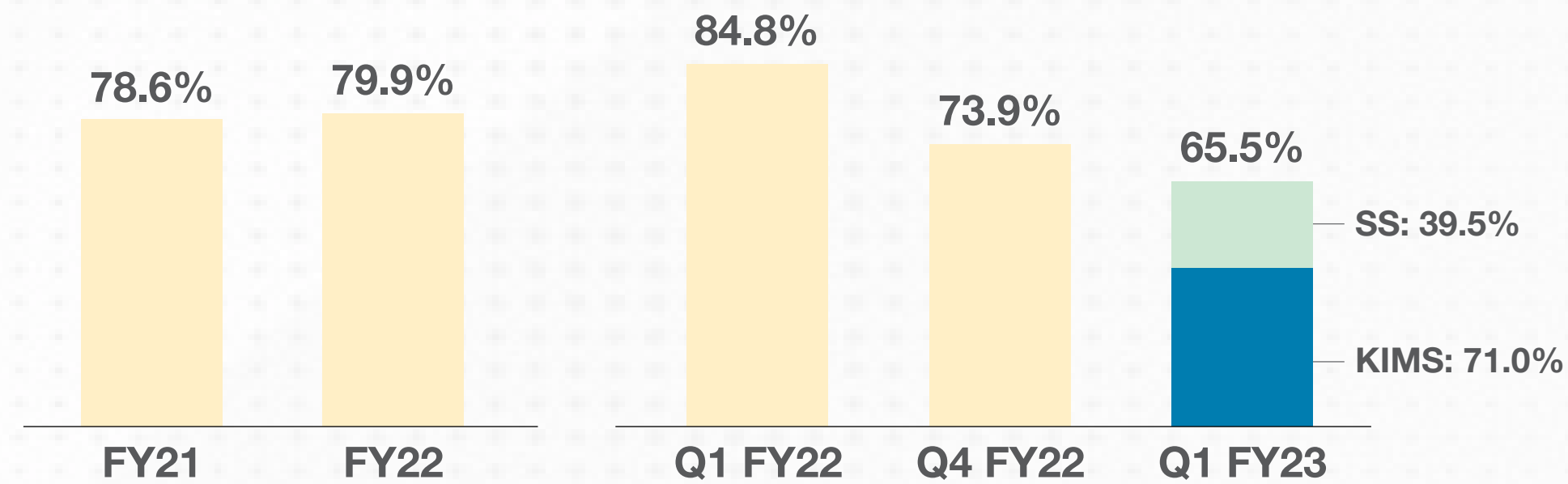
IP VOLUME



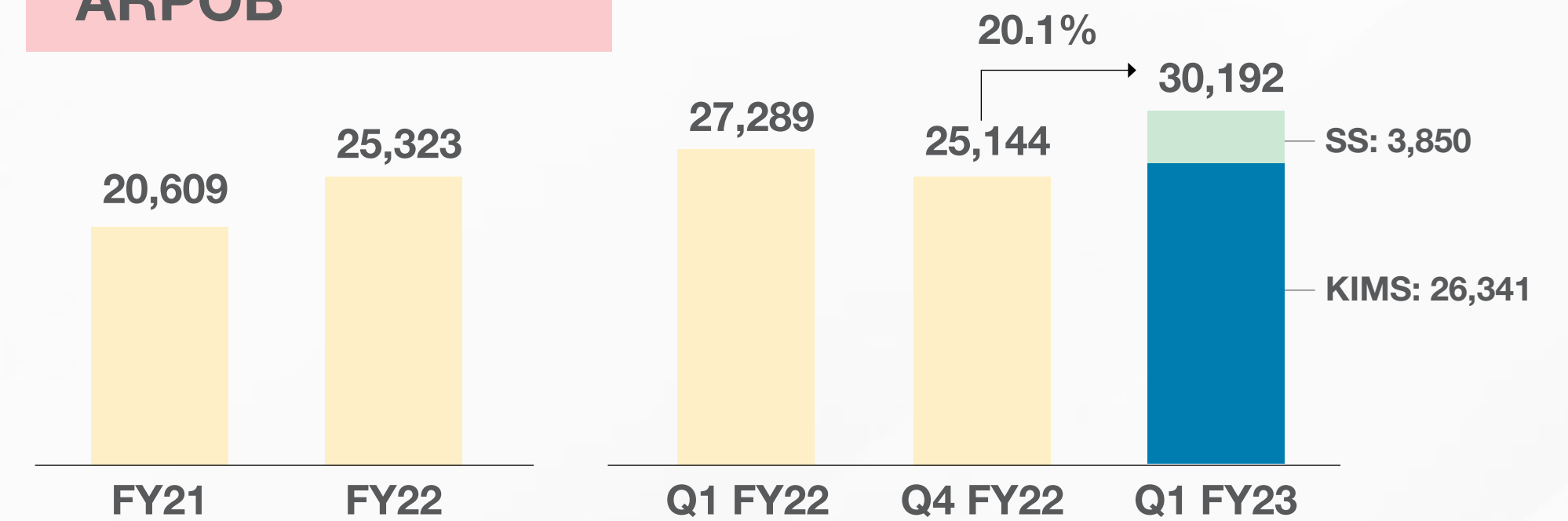
OP VOLUME



OCCUPANCY*

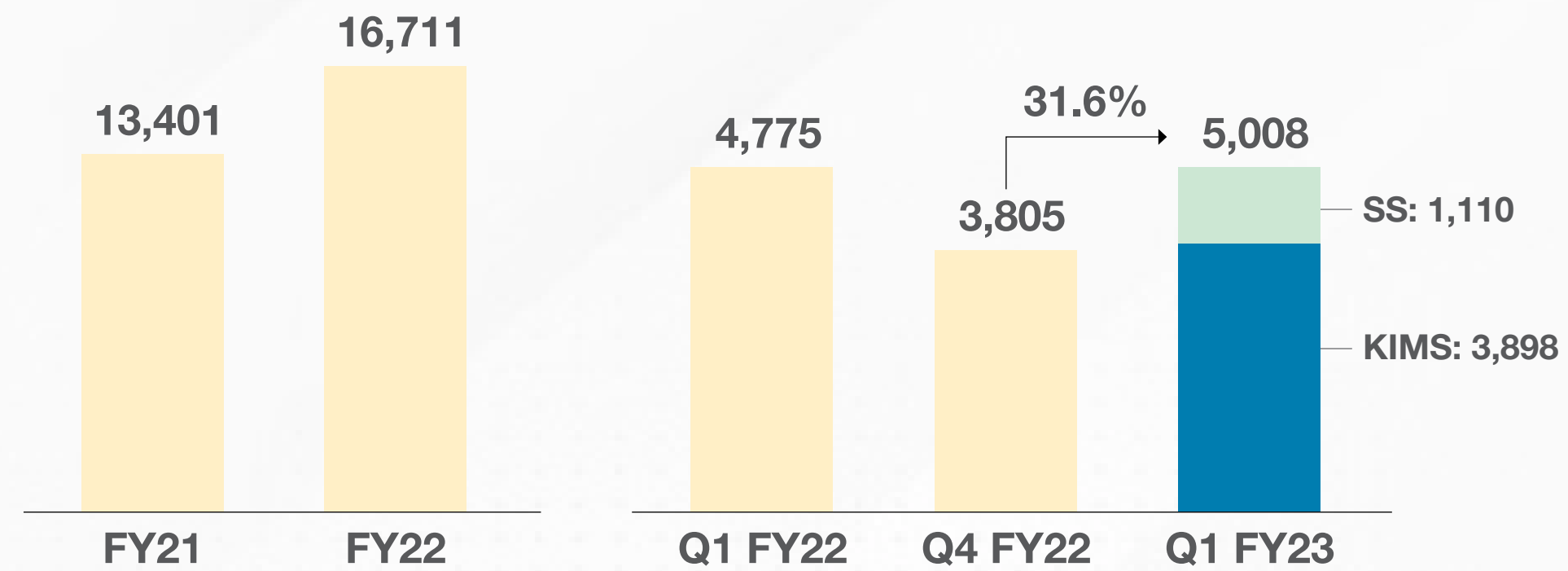


ARPOB

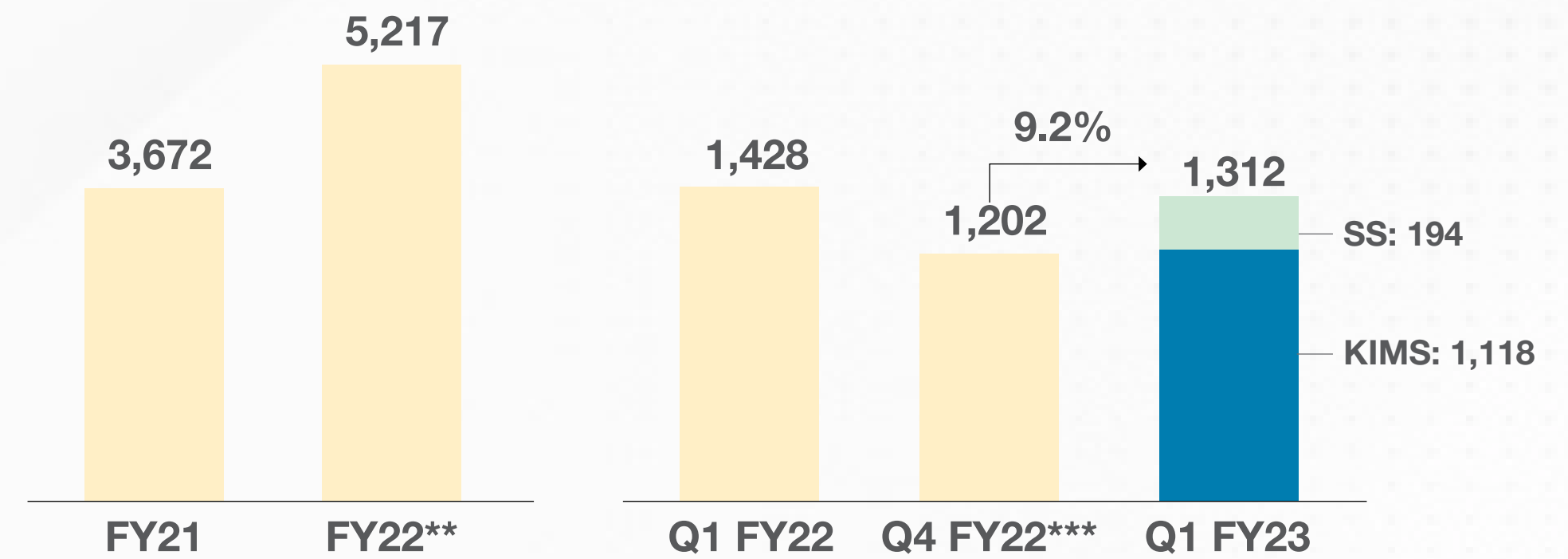


*Occupancy % based on operational Census Beds

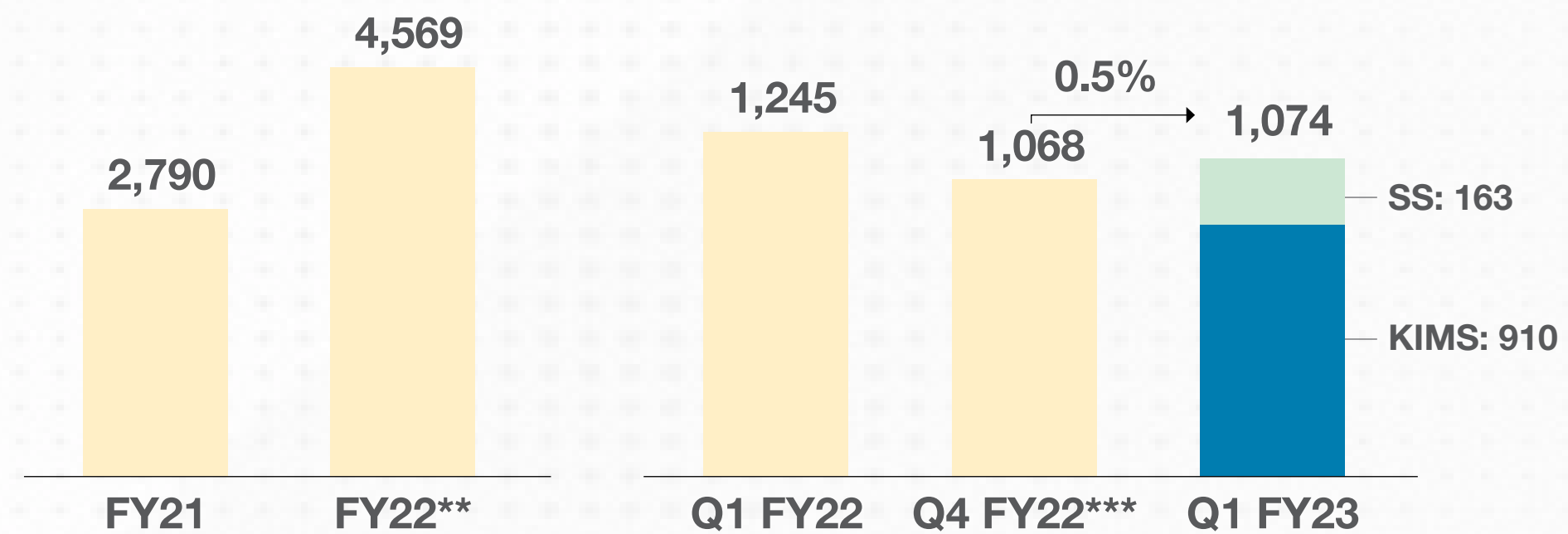
TOTAL REVENUE



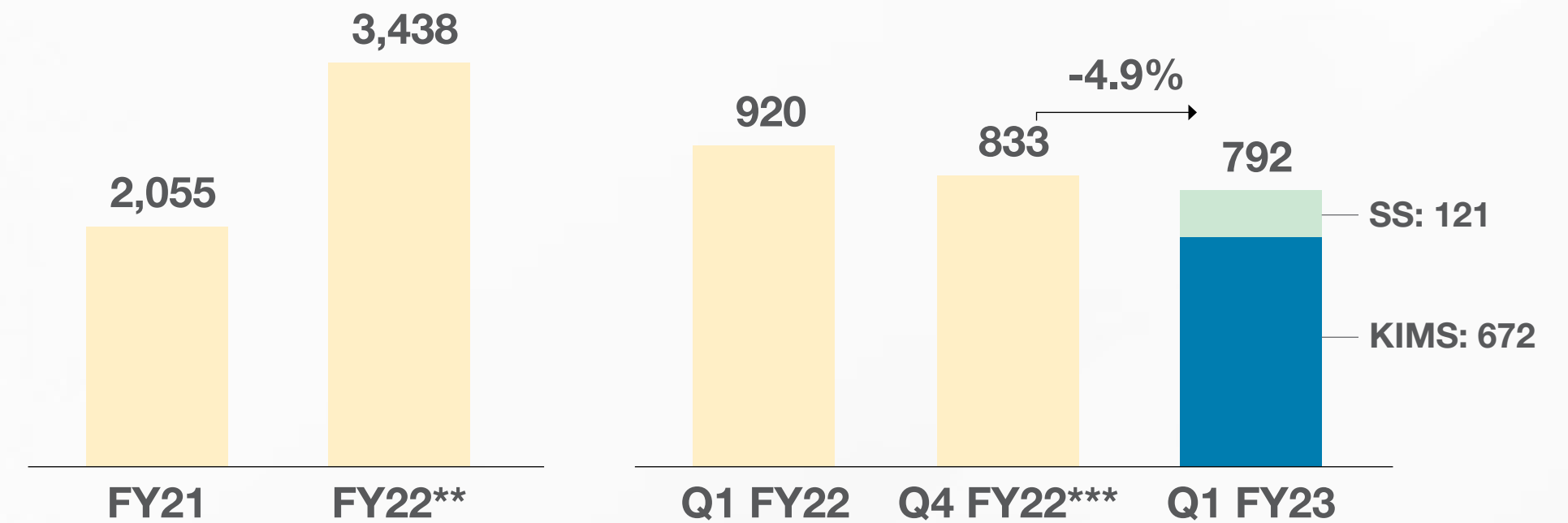
EBITDA*



PBT



PAT



*EBITDA before IND AS 116 and other income

**FY 22, Share of profit of associates(Sunshine group) of Rs 95.10 Mn included in EBITDA, PBT & PAT

***Q4 FY 22, Share of profit of associates (Sunshine group) of Rs 75.44 Mn included in EBITDA, PBT & PAT

GROUP OPERATING PERFORMANCE - 3/3

Particulars	FY21	FY22	Q1 FY23		
	KIMS	KIMS	KIMS	SS	Group
Bed Capacity	3,064	3,064	3,064	602	3,666
Operational Beds	2,590	2,590	2,620	602	3,222
Census Beds	2,246	2,246	2,276	484	2,760
Non Census Beds	344	344	344	118	462
Occupied Beds	1,765	1,793	1,616	191	1,807
Occupancy	78.6%	79.9%	71.0%	39.5%	65.5%
IP volume	116,592	136,731	34,116	5,557	39,673
OP volume	830,211	1,013,759	275,135	49,662	324,797
ARPOB	20,609	25,323	26,341	62,706	30,192
ARPP	113,904	121,232	113,523	196,464	125,141
ALOS	5.53	4.79	4.31	3.13	4.14
Total Revenue	13,401	16,711	3,898	1,110	5,008
EBITDA*	3,672	5,217**	1,118	194	1,312
PBT	2,790	4,569	910	163	1,074
PAT	2,055	3,438	672	121	792

*EBITDA before IND AS 116 and other income

**Including share of profit from JV

Occupancy % based on operational Census Beds

COMPARISON OF TELANGANA, ANDHRA PRADESH MATURE, ACQUIRED & SUNSHINE HOSPITALS

Particulars	Telangana (KIMS Matured Assets)			AP Matured Assets			AP Acquired Assets			Sunshine	Group		
	FY21	FY22	Q1 FY 23	FY21	FY22	Q1 FY23	FY21	FY22	Q1 FY23	Q1 FY23	FY21	FY22	Q1 FY23
Bed Capacity	1,200	1,200	1,200	630	630	630	1234	1234	1234	602	3,064	3,064	3,666
Operational Beds	1,035	1,035	1,065	580	580	580	975	975	975	602	2,590	2,590	3,222
Census Beds	856	856	886	515	515	515	875	875	875	484	2,246	2,246	2,760
Non Census Beds	179	179	179	65	65	65	100	100	100	118	344	344	462
Occupied Beds	586	642	656	413	405	356	766	746	603	191	1,765	1,793	1,807
Occupancy	68.5%	75.0%	74.1%	80.3%	78.7%	69.1%	87.5%	85.3%	69.0%	39.5%	78.6%	79.8%	65.5%
IP volume	45,087	53,567	14,001	30,503	30,963	7,548	41,002	52,201	12,567	5,557	116,592	136,731	39,673
OP volume	331,709	435,663	129,229	209,178	194,429	49,017	289,324	383,667	96,889	49,662	830,211	1,013,759	324,797
ARPOB	39,571	46,745	42,581	13,608	15,194	16,901	9,881	12,388	14,240	62,706	20,609	25,323	30,192
ARPP	187,738	204,519	181,687	67,303	72,566	72,491	67,381	64,631	62,226	196,464	113,904	121,232	125,141
ALOS	4.74	4.38	4.27	4.95	4.78	4.29	6.82	5.22	4.37	3.13	5.53	4.79	4.14
Total Revenue	8,639	11,214	2,583	2,060	2,252	549	2,781	3,392	787	1,110	13,401	16,711	5,008
EBITDA*	2,705	3,892	790	518	554	177	450	676	151	194	3,672	5,217	1,312
EBITDA %	31.3%	34.7%	30.6%	25.1%	24.6%	32.3%	16.2%	19.9%	19.2%	17.5%	27.4%	31.2%	26.2%

*EBITDA before IND AS 116 and other income

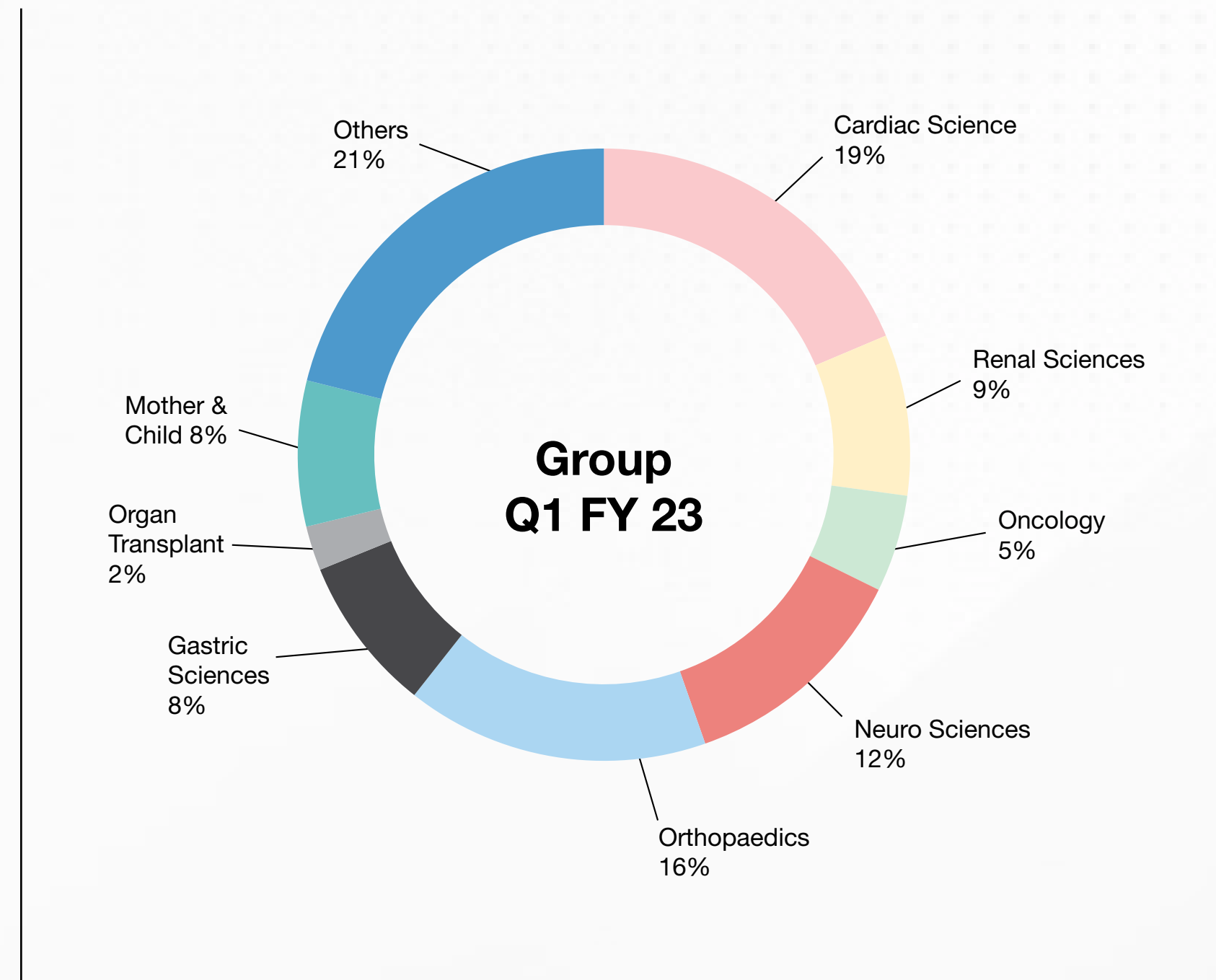
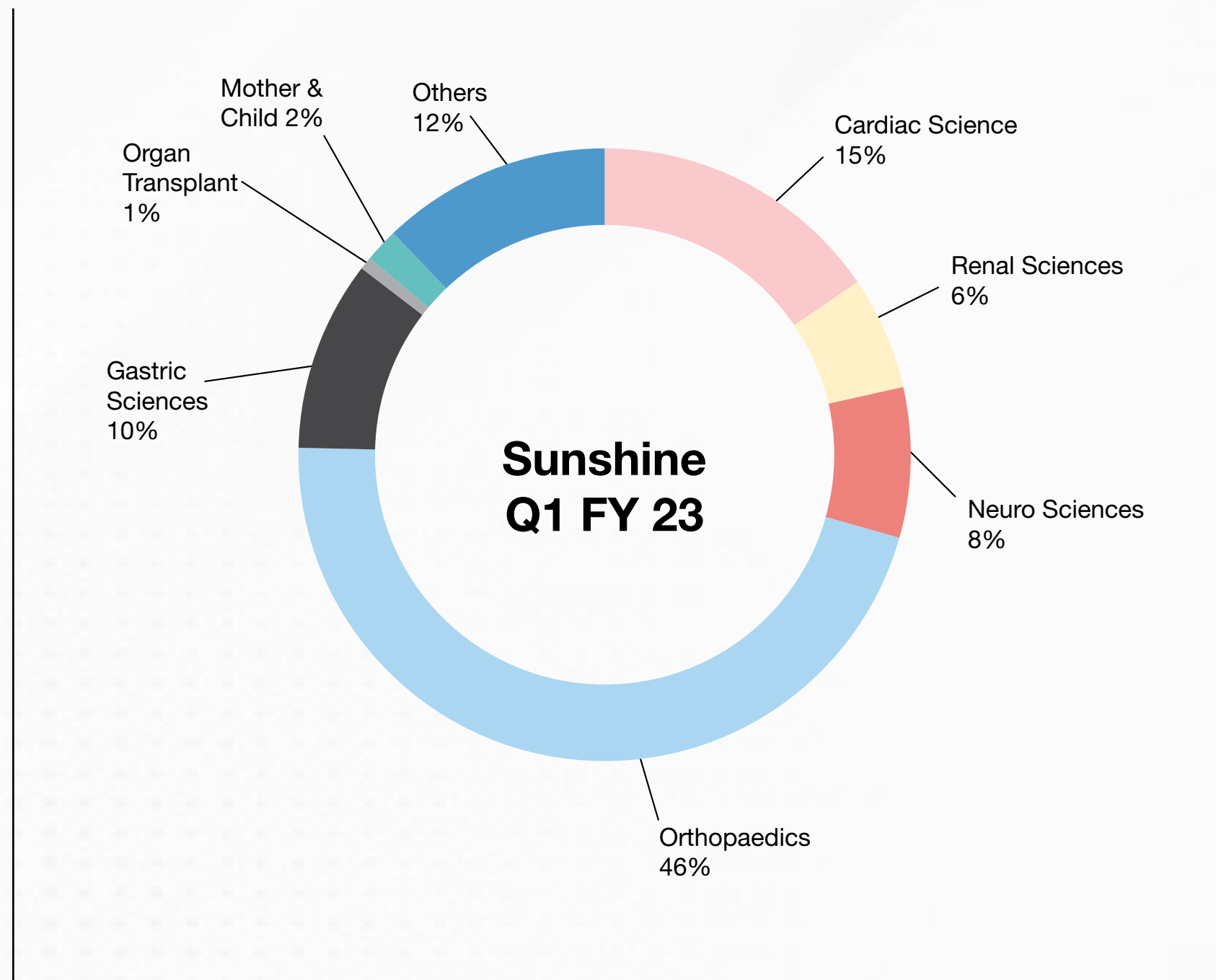
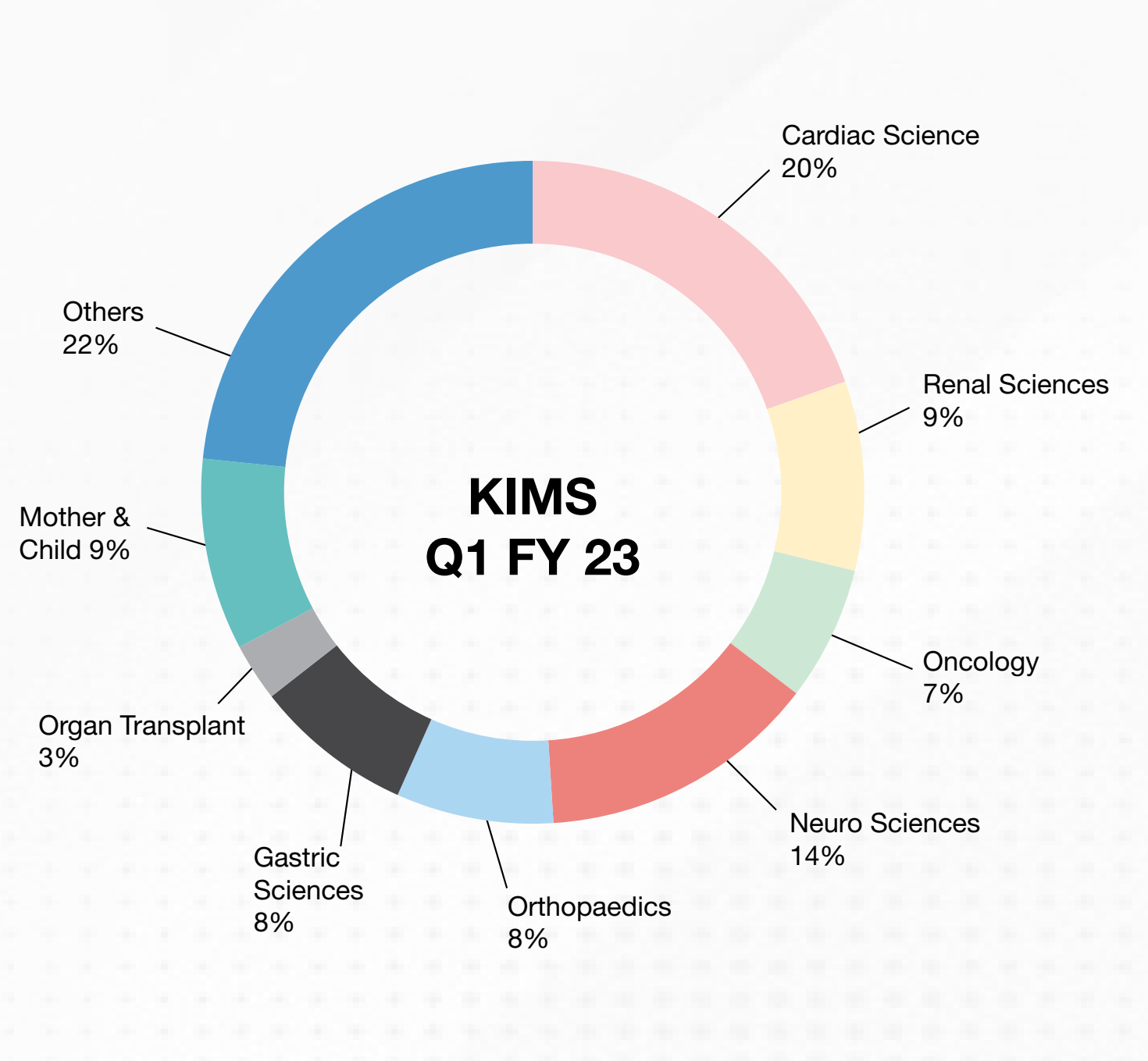
Cluster level revenue and EBITDA: Before inter company eliminations

Group level revenue: After inter company eliminations

Group level EBITDA: After inter company eliminations and after include share of profit from JV (Sunshine)

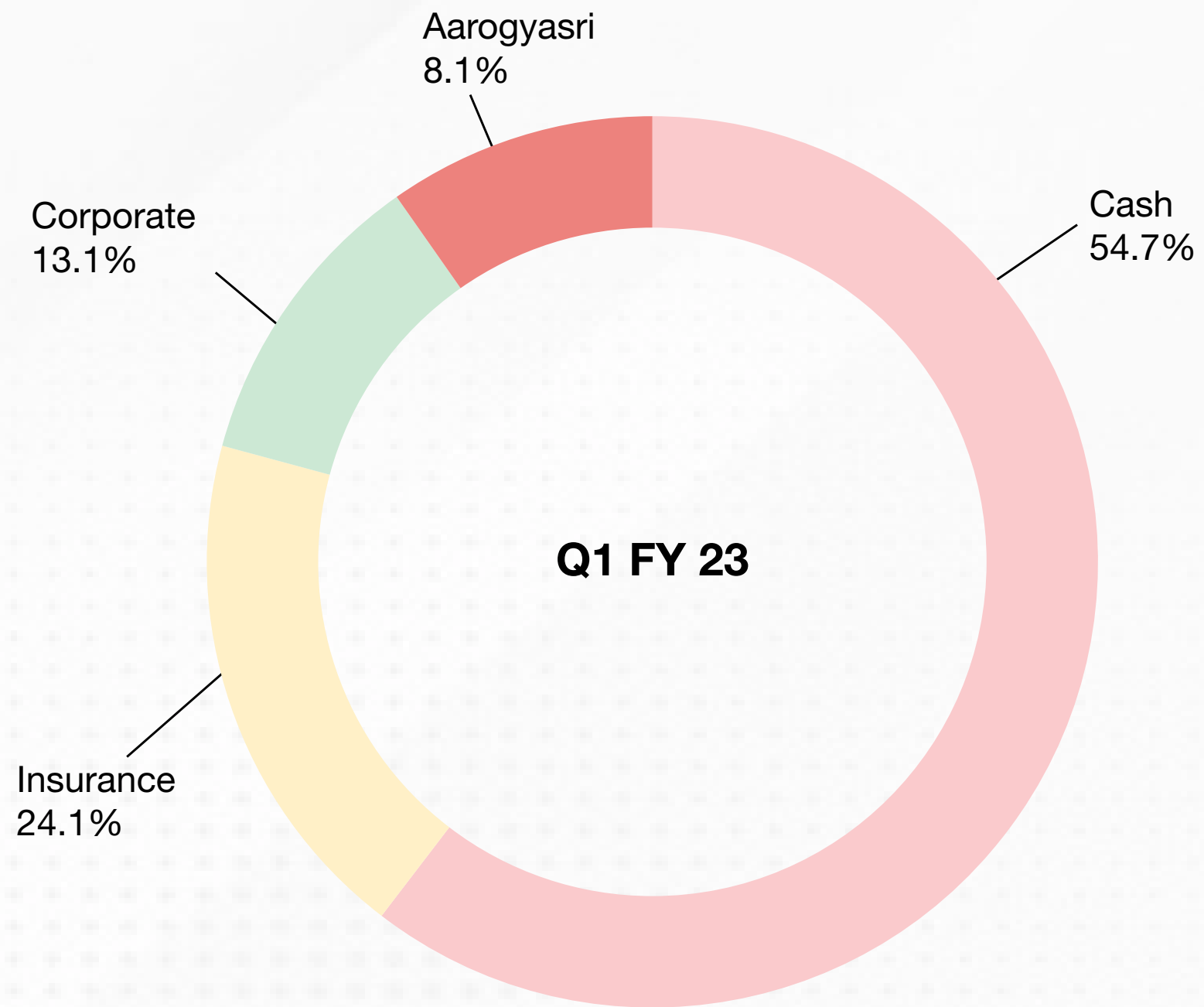
1) Telangana - Secunderad and Kondapur 2) AP Matured Assets - Nellore, Rajahmundry and Srikakulam 3) AP Acquired Assets - Ongole, Vizag, Anantapur and Kurnool

SPECIALITY MIX

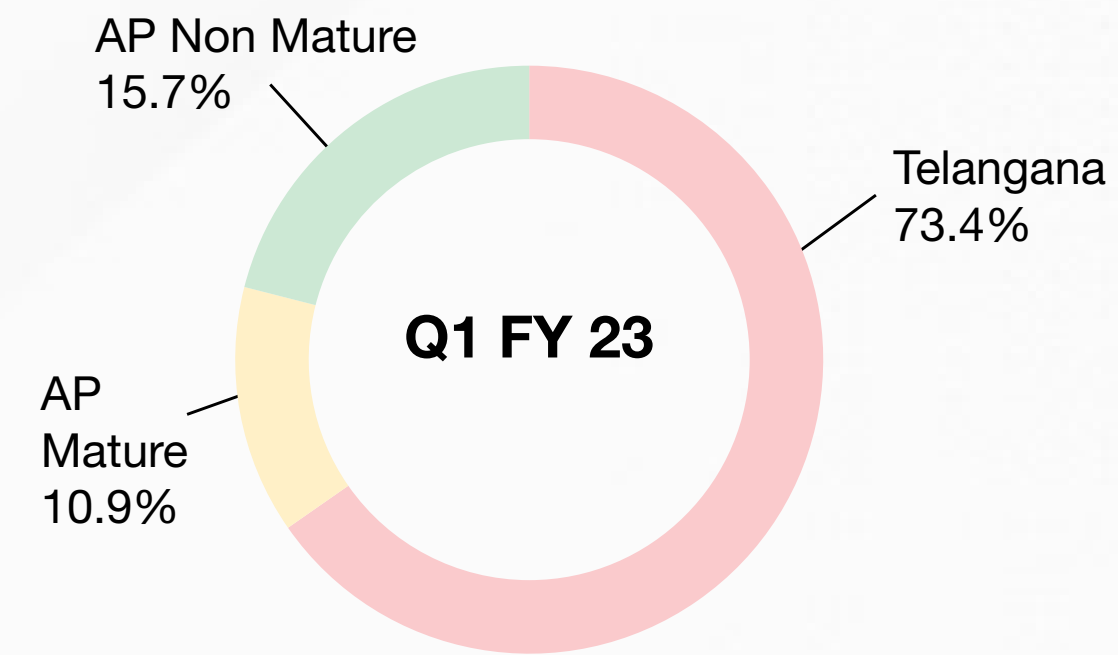


With Sunshine integration, Orthopedic share has gone up from 8% to 16% at Consolidated group level

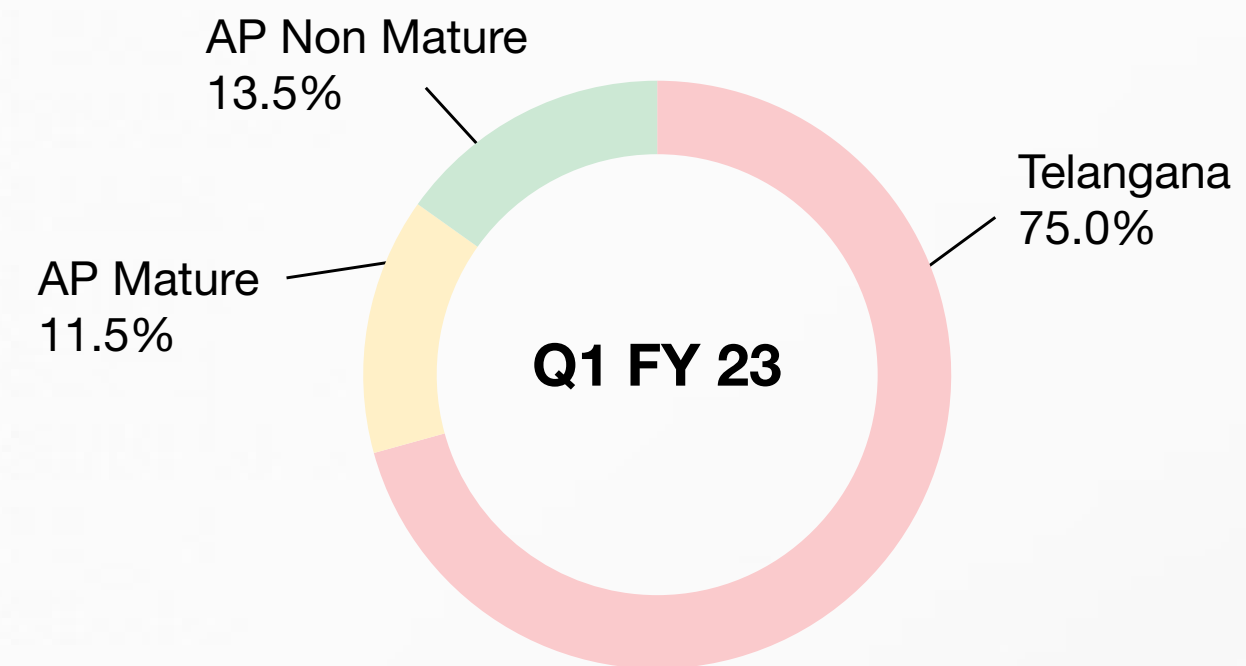
PAYOR MIX



CLUSTER REVENUE



CLUSTER EBITDA*



*EBITDA before IND AS 116 and other income
 1) Telangana - Secunderabad, Kondapur & Sushine 3 hospitals
 2) AP Mature - Nellore, Rajahmundry and Srikakulam
 3) AP Non Mature - Ongole, Vizag, Anantapur and Kurnool

KIMS doctors perform liver surgery successfully

HANS NEWS SERVICE
KURNOOL

KIMS doctors on Friday successfully performed liver surgery on a person injured in a road accident. According to sources, a 27-year-old Venkatasivudu was severely injured in a road accident near Nandyal. His right toe and left thumb were fractured besides that he suffered internal bleeding. When he went to a local hospital, they took a scan and told him that his liver was damaged. They suggested him to go to Kurnool. When he came to KIMS hospital, the doctors found his liver was damaged. KIMS consultant surgical gastroenterologist Dr Janakiram S J has performed the surgery after



considering his other parameters like BP and pulse. He was kept in the ICU and treated with proper medication. After that, Consultant

Orthopedic surgeon Dr P Kiran performed surgery on the patient's fractured fingers. Now, Venkatasivudu was fully recovered.

Doctors perform rare surgery on woman to prevent cancer recurrence

EXPRESS NEWS SERVICE
@ Visakhapatnam

DOCTORS at KIMS Icon hospital, Visakhapatnam, performed a rare surgery on a 47-year-old woman who is at risk of recurring cancer.

Saying that only 5 to 15 per cent of normal cancer patients are at risk of contracting cancer in the same part or other parts due to genetic causes, but

it will be severe when the recurrence occurs, the doctors explained such surgeries are performed in advance to prevent recurrence of cancer.

They said that the woman, a native of Gajuwaka, had breast cancer in the past and her right breast was removed in 2018.

As she is likely to develop uterus or ovarian cancer at some point in the future, she underwent genetic tests as a

precautionary measure, in which BRCA gene 1 was found to be positive.

She consulted the doctors at KIMS seeking to remove her uterus, ovaries, and left breast to keep the risk of recurring cancer away. Under the leadership of Dr D Leela, consultant gynecologist and gynecological oncologist of the hospital, the woman's uterus and ovaries were removed.

KIMS doctors save life of preterm twin babies

HANS NEWS SERVICE
ANANTAPUR

A woman belonged to Tadipatri of Anantapur district, successfully delivered twins at KIMS Saveera hospital, at 28 weeks of pregnancy. Senior gynaecologist Dr Udayini said the preterm babies, one was weighing 1 kg and the other 1.4 kgs, were kept in NICU as a preventive



measures. NICU facilities have saved both the twins and her

KIMS Saveera Hospital performs bilateral Cochlear Implant surgery

ANANTAPUR

A boy, who was suffering from hearing impairedness for both years, and was speechless from birth was relieved from the problem by KIMS Saveera hospital doctors at Anantapur by placing bilateral Cochlear Implants. Muhammad Irfan, who belongs to the Eduguru village of Thadipatri-Mandal in Anantapur district has had a deaf and dumb problem since birth. His parents thought that the problem will subside with growing age. But, as it was persisting, they have contacted Dr Raghavendra Reddy, consultant ENT surgeon, KIMS Saveera Hospital, Anantapur. After doing all the tests, he sug-



gested cochlear implant surgery is the first of its kind in Anantapur. Earlier,

Dr Raghavendra Reddy also participated in the team. Since it has been two weeks as the surgery

KIMS doctors perform rare surgery on 9-day-old baby

HANS NEWS SERVICE
ANANTAPUR

A 9-day-old baby suffering from neural tube defect called meningomyelocele is successfully operated at KIMS hospital, Anantapur. Consultant Neurosurgeon Dr Rohith Reddy said the baby was suffering with a complaint of swelling in lower back since birth. It was undiagnosed before birth. Immediately after the birth, they have observed but thought that it will heal itself and neglected. Then, they have presented the child with fecal incontinence. It is the inability to control bowel movements, causing stool (feces) to leak unexpectedly from the rectum, whenever the child gets strained. The nerves which come out from the swelling is called meningomyelocele. The nerves which go to the bowel, bladder



and lower limbs are entangled. In this case, the nerves were involved with the bowel. So, the child has fecal incontinence. "We have operated by excising the meningomyelocele and repairing it. Post operatively, the child came for the follow-up after nearly one month. Now, the child has no

deficits, the fecal incontinence has also resolved and the child is neurologically intact now," Dr Rohith Reddy said. Consultant neurosurgeons Dr Rammohan Naik, Consultant Paediatrician Dr Mahesh, Consultant anesthetists Dr Chandrasekhar and Dr Ravishankar have participated in the surgery.

Teen undergoes complex surgery

CITY BUREAU

Hyderabad

The spine surgeons at KIMS Hospitals, Kondapur, have successfully conducted a corrective surgery on a 13-year-old youngster who had congenital scoliosis, the side-ways curvature of the spine due to a birth defect among children.

A majority of congenital scoliosis could be treated by a procedure known as hemivertebrae resection to correct the deformity, said Dr K Sri Krishna Chaitanya, spine surgeon, KIMS Hospitals. "The youngster had hemivertebrae in the dorsal spine

Kenyan boy's limb salvaged

CITY BUREAU

Hyderabad

Surgeons at KIMS, Kondapur, conducted a complex surgery to salvage the limb of a 10-year-old boy from Kenya, Favor Elisha, who was suffering from a tumour in the right thigh bone. Since he was just 10, surgeons decided to avoid amputation and reconstruct the right thigh bone after treatment for cancer.

Elisha was first administered radiation and chemotherapy to reduce the tumour and later limb salvage surgery wherein healthy bone is also removed along with tumour and an artificial joint is placed, was taken up. As

KIMS surgeons remove massive fibroid

CITY BUREAU

Hyderabad

Surgeons at Hyderabad-based KIMS Hospital performed robotic surgery on a 45-year-old woman with a massive fibroid. For the past three months, the 45-year-old woman from Hyderabad had been struggling with symptoms including heaviness and abdomen bloating.

Due to the serious nature of the symptoms, the woman approached Krishna Institute of Medical Sciences (KIMS) where the doctors conducted a series of diagnostic tests that revealed the presence of a massive fibroid in her abdomen. The fibroid was so big that it was looking as if she is with 7-month pregnancy.

There was swelling in her uterus and both kidneys too because of this. In case she was not treated even in such a condition, her kidneys might have gotten damaged, said Dr Bindhu Priya, gynaecologist and laparoscopic surgeon, KIMS hospitals. The surgery was performed on May 17 and the patient was discharged from the hospital on May 20 as there were no health complications.

KIM's doctors give the advantage of minimally invasive surgery to a high-risk patient

(Standard Post, Bureau)
Hyderabad, May 23 : Minimally invasive hysterectomy is a standard procedure. Different approaches, such as laparoscopically assisted vaginal hysterectomy, vaginal hysterectomy, and subtotal and total laparoscopic hysterectomy, have been described and evaluated by various investigations as safe and cost-effective methods. In particular, in comparison to abdominal hysterectomy, the minimally invasive methods have undoubted advantages for the patients. The main reason for a primary abdominal hysterectomy or conversion to abdominal hysterectomy during a



minimally invasive approach is the uterine size. Big fibroids, and large

ovarian cysts, especially in the previous history of multiple surgeries are

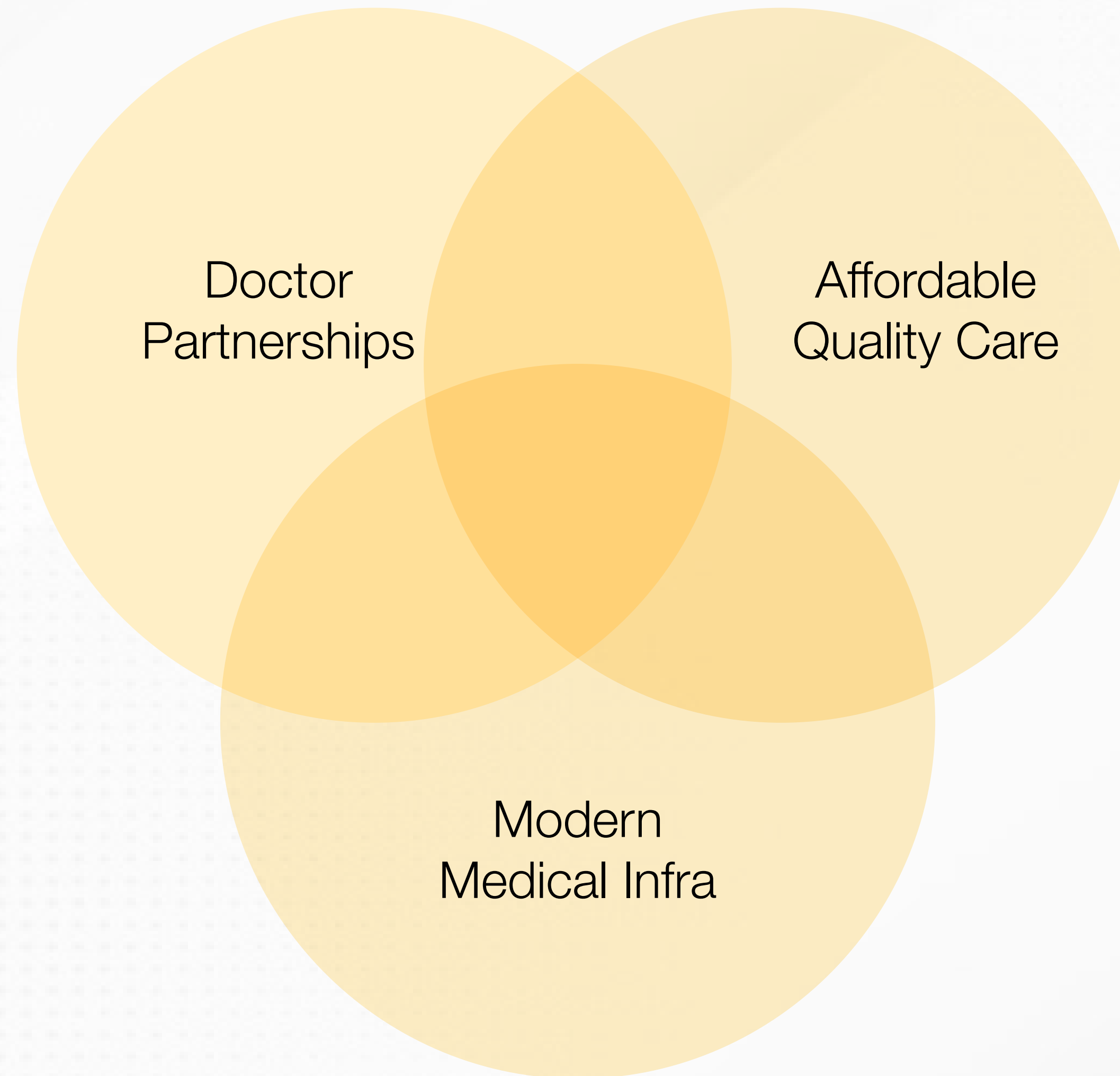
challenging to lap surgeons. With the advent of new techniques and instruments available at

from Mallapur Uppal of Rangareddy District, Hyderabad, Telangana, has already had a KT. She underwent our institutional standard preoperative evaluation for Hysterectomy.

Her medical history was also significant for menorrhagia and anemia secondary to uterine fibroids managed symptomatically. Her preoperative evaluation included an abdomen/pelvis Ultra Sonography reportedly showing an enlarged uterus (10.3 x 14.0 x 14.3 cm), of which size of leiomyomatous uterus (5.5 x 6 cm).

She was admitted with a history of symptomatic menorrhagia and irregular cycles with anemia despite

KEY TO OUR SUCCESS



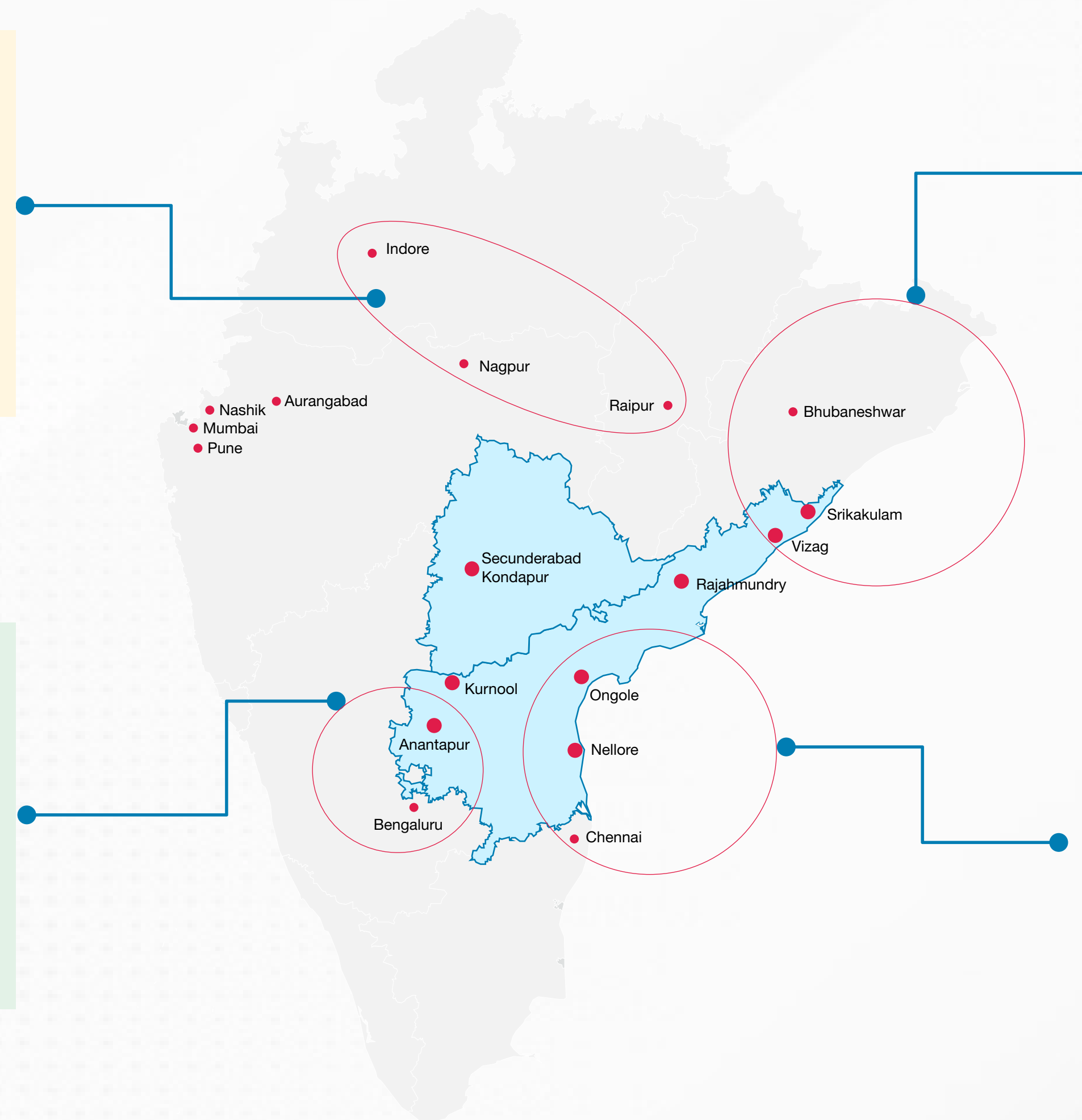
KIMS Plans to Grow into Markets that are Adjacent to the Current Core Markets of AP and Telangana

Central & Western India (Indore, Aurangabad, Nagpur & Raipur): KIMS flagship hospital witnesses influx of patients and doctors from Central India. Given scarcity of quality healthcare and existing KIMS brand awareness in Central India, smaller facilities can be set up in Central India

Odisha (Bhubaneswar): Natural extension given Odisha's proximity to KIMS hospitals in Vizag and Srikakulam in northern AP that already serve a significant number of patients traveling from south Odisha for treatment

Karnataka (Bangalore and greater Karnataka): KIMS has observed both cash patients and insurance patients traveling from the districts of AP bordering Karnataka to seek treatment at larger hospitals in Bangalore (Karnataka). Karnataka is a natural growth market because a sizeable portion of the state speaks Telugu - the main language spoken in AP and Telangana

Tamil Nadu (Chennai): Already attracts patients from AP's four southern border districts of Chittoor, Kadapa, Nellore and Ongole and has a large Telugu-speaking population. KIMS has acquired land in Chennai for construction of a new facility in the future



Update on Expansion Plans

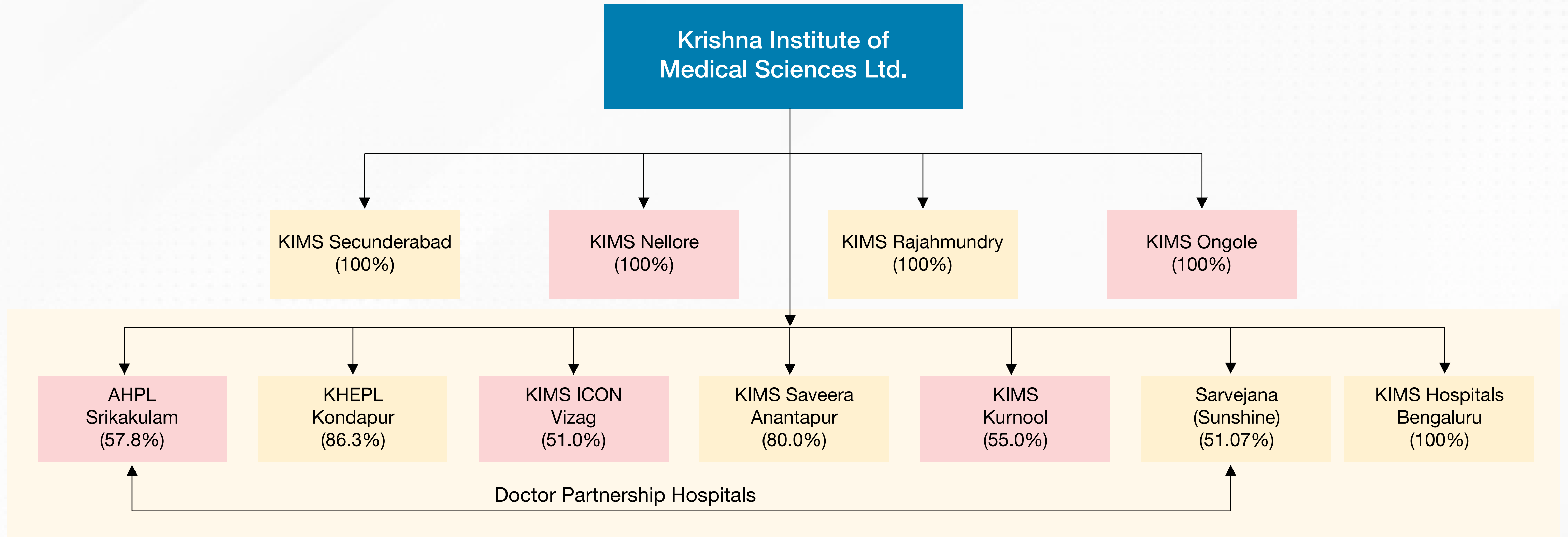
EXPANSION PLANS

Units	Current Beds	Incremental Beds	New Departments	Approx. Capex	Approx. Timeline (Starting April 2021)
Kondapur	200	500	All Specialities	300 Cr	36-42 months
Vizag	434	50	Cancer Centre	15-20 Cr	36 months
Anantapur	250	150	Cancer Centre / Mother & Child	50-60 Cr	36-48 months
Ongole	350	-	Cancer Centre	15-20 Cr	36-42 months
Bangalore	-	350-400	All Specialities	300-330 Cr	36 months
Western / Central India	-	250-300	All Specialities	300 Cr	24-36 months
Nashik	-	325	All Specialities	200-250 Cr	24-36 months
Chennai	-	350-400	All Specialities	400 Cr	On hold

Particulars	KIMS	Sunshine	Consol					Consol		
	Q1 FY 23	Q1 FY 23	Q1 FY 23	Q4 FY 22	Q1 FY 22	QoQ(%)	YoY(%)	FY 22	FY 21	YoY(%)
Operating Revenue	3,864	1,091	4,955	3,723	4,732	33.1%	4.7%	16,508	13,299	24.1%
Other Income	34	19	53	82	43	-34.9%	24.8%	203	102	99.3%
Total Revenue	3,898	1,110	5,008	3,805	4,775	31.6%	4.9%	16,711	13,401	24.7%
EBITDA *	1,118	194	1,312	1,202**	1,428	9.2%	-8.1%	5,217**	3,672	42.1%
EBITDA (%) on operating revenue	28.9%	17.8%	26.5%	32.3%	30.2%	-18.0%	-12.3%	31.6%	27.6%	14.5%
PBT	910	163	1,074	1,068	1,245	0.5%	-13.8%	4,569	2,790	63.7%
PBT (%)	23.4%	14.7%	21.4%	28.1%	26.1%	-23.6%	-17.8%	27.3%	20.8%	31.3%
PBT	672	121	792	833	920	-4.9%	-13.9%	3,438	2,055	67.3%
PAT (%)	17.2%	10.9%	15.8%	21.9%	19.3%	-27.7%	-17.9%	20.6%	15.3%	34.2%
Basic EPS(Rs.)	8.09	4.09	8.74	10.08	11.48	-13.3%	-23.9%	41.88	26.87	55.9%
Diluted EPS (Rs.)	8.09	4.09	8.74	10.08	11.48	-13.3%	-23.9%	41.88	26.42	58.5%
IND AS 116 Adjustment	8	51	59	9	8			35	37	

*EBITDA before IND AS 116 and other income

**Including share of profit from JV



Thank You