



16th May 2024

The General Manager,
Department of Corporate Services
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code - 543308
ISIN: INE967H01017

The Manager,
Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor,
Plot No.C/1, 'G' Block,
Bandra - Kurla Complex,
Mumbai - 400 051.
Symbol - KIMS
ISIN: INE967H01017

Dear Sir,

Sub: Investor Presentation

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith the Investor Presentation on audited (Standalone & Consolidated) financial results of the Company for the quarter and financial year ended 31st March 2024.

The said presentation is being uploaded on the website of the Company i.e., <https://www.kimshospitals.com/investors/Disclosures> under Regulation 46 of SEBI (LODR) Regulations, 2015/Analysts Calls schedule, PPT & Transcripts/PPT's.

We request you to take this on record.

Thanking you,
Yours truly,

For Krishna Institute of Medical Sciences Limited

Umashankar Mantha
Company Secretary & Compliance Officer

Enclosed: As above

Krishna Institute of Medical Sciences Limited

D.No.: 1-8-31/1, Minister Road, Secunderabad - 500 003, Telangana, India
Phone: +91 40 4488 5000/4488 5184 | Fax: +91-40-27840980 | kimshospitals.com
CIN: L55101TG1973PLC040558



REAL
WEALTH IS
**GOOD
HEALTH**

Q4 FY24 UPDATE

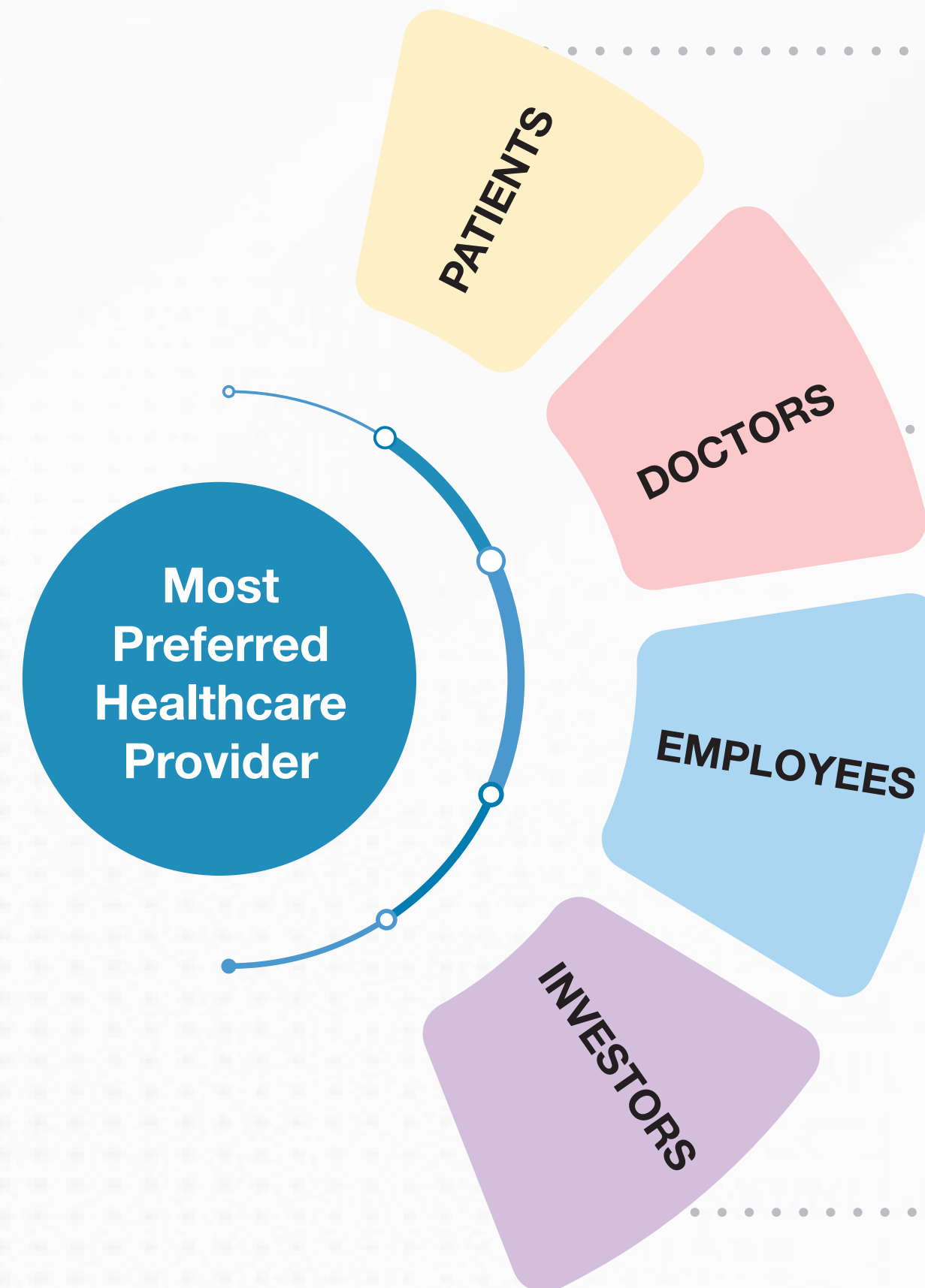
Driven by a Vision

VISION:

To be the most preferred healthcare services brand by providing affordable care and best clinical outcomes to patients.
 And to be the best place to work for doctors and employees.

OUR MISSION:

Provide affordable quality care to our patients with patient-centric systems and processes.
 Enable clinical outcome-driven excellence by engaging modern medical technology.
 Provide a strong impetus for doctors to pursue academics and medical research.



- Affordable Quality Care
- Best-in-Class Facilities
- Patient Centric Systems & Processes

- Clinical Outcome Driven Excellence
- Latest Medical Technology
- Strong Academics & Research Oriented

- Enriching Atmosphere
- Collaborative Culture
- Growth Driven Career Approach

- Transparent Governance
- Strong Operational Performance
- Consistent Growth

Multi Specialty Care

Brain

- Neurology
- Neurosurgery
- Psychiatry
- Neuro Rehabilitation

Heart

- Cardiology
- Cardiac Surgery
- Vascular Surgery
- Heart Transplant
- Cardio Rehabilitation

Lung

- Pulmonology
- Interventional Pulmonology
- Thoracic surgery
- Lung Transplant

ENT

- Ear
- Nose
- Throat
- Head and Neck Surgery

Eyes

- Ophthalmology

Gastro Intestinal Tract

- Medical Gastroenterology
- Surgical Gastroenterology
- Hepatobiliary Pancreatic Surgery

- Liver Transplant

- Bariatric Surgery

Genito Urinary Tract

- Nephrology

- Urology

- Andrology

- Renal Transplant

- Gynecology

- Urogynecology

- IVF and ART

- Fetal Medicine

- Obstetrics

Oncology

- Medical Surgical and Radiation

- BMT and Hematology

Bones and Spine

- Orthopedics
- Arthroscopic Surgery
- Spine Surgery
- Ortho Rehabilitation

Skin

- Dermatology
- Cosmetology
- Plastic and Reconstructive Surgery

Orthodontics

- Maxillo Facial Surgery

Anaesthesia

- OT Anaesthesia
- Day care Anaesthesia
- Pain Medicine

General Specialities

- Internal Medicine
- General Surgery
- Diabetology & Endocrinology

Pediatrics

- Pediatrics & Pediatric Sub Specialities
- Neonatology

Radiology

- Imaging
- Interventional Radiology

Lab Services

- Pathology
- Microbiology
- Biochemistry
- Molecular Biology
- Clinical Hematology

Critical Care Services

- ICU
- CTICU
- SICU
- NICU
- PICU
- Neuro ICU
- ECMO ICU
- Post Transplant ICU

Hospital Infection Control

- Clinical Infectious Diseases

Maharashtra

- Nagpur (334) 📍
- Nashik (Under Construction) 📍
- Thane (Under Construction) 📍

Telangana

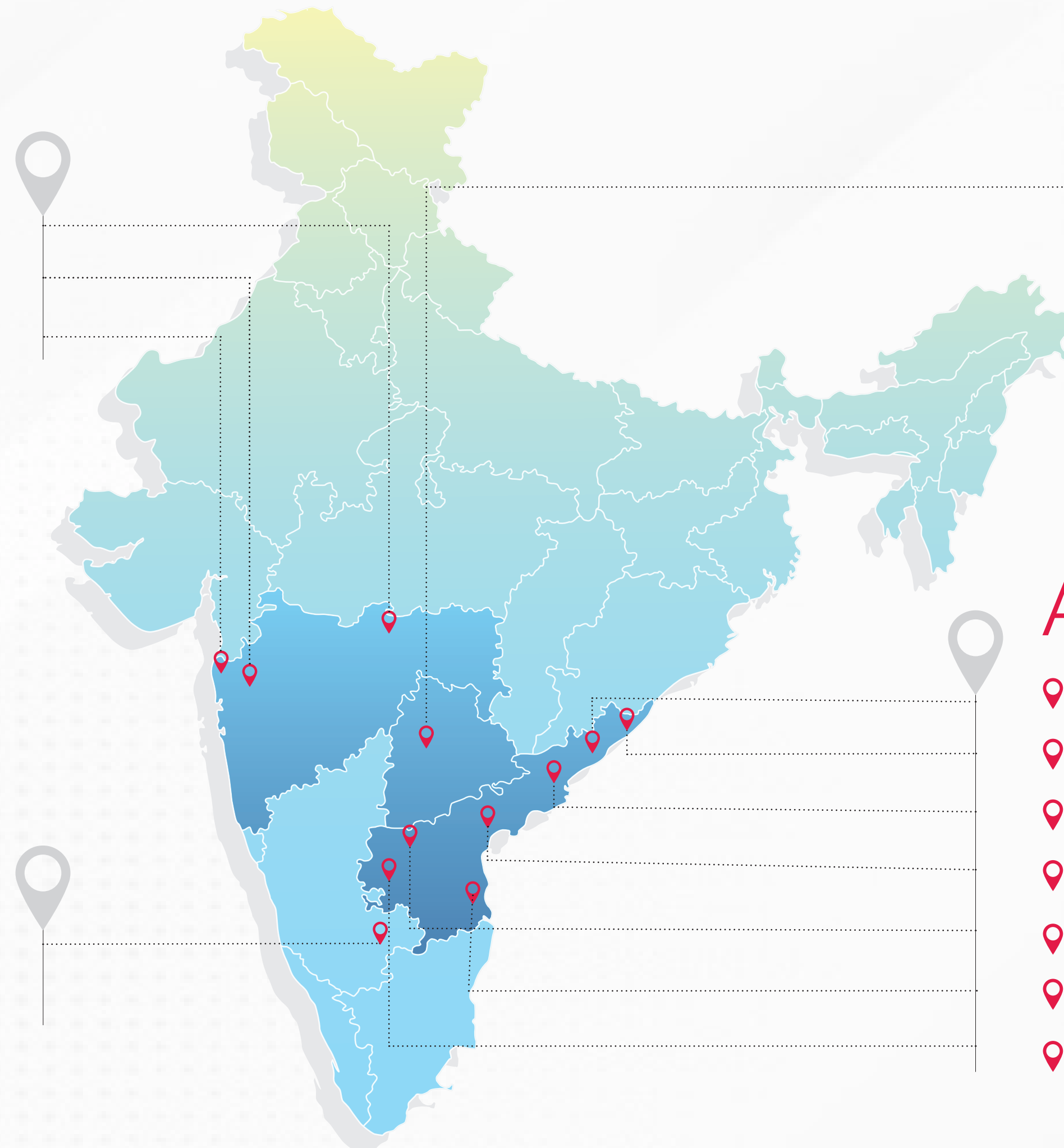
- 📍 Secunderabad (1000)
- 📍 Paradise Circle (290)
(Shifted to Begumpet)
- 📍 Kondapur (200)
- 📍 Gachibowli (237)

Karnataka

- Bengaluru 📍
(Under Construction)

Andhra Pradesh

- 📍 Visakhapatnam (469)
- 📍 Srikakulam (200)
- 📍 Rajahmundry (195)
- 📍 Ongole (350)
- 📍 Kurnool (200)
- 📍 Nellore (250)
- 📍 Anantapur (250)



No. in () Indicates no. of Beds
Map not to scale

Dr. B. Bhaskar Rao - Visionary Behind KIMS

Chairman & Managing Director



A legend in CT Surgery, Dr. Bollineni Bhaskar Rao {MBBS, MS, DNB (CT Surgery)} is one of the very few Cardio-Thoracic Surgeons in the country, who performed over 30000 surgeries in his career spanning over more than 25 years.

Well known in the medical fraternity for his passion towards his profession, Dr. Rao started his entrepreneurial journey at “Mahavir Cardio Vascular Centre” in Hyderabad with 50 beds and performed heart surgeries at an unimaginable low cost of just Rs. 45,000 only. Dr. Rao never turned away any patient from the hospital for want of money.

The brand “Krishna Institute of Medical Sciences”, under Dr. B. Bhaskar Rao’s aegis began its journey in 2004 with a 300 bed hospital on par with the then established hospitals of Hyderabad in professional excellence, the state of art technology and infrastructure facilities.

Today KIMS is spread across 12 locations in Telangana, Andhra Pradesh and Maharashtra.

Dr. Bhaskar Rao was instrumental in formulating Rajiv Gandhi Aarogyasri scheme, first time launched in Andhra Pradesh in 2007 for providing health care to the poorest of the poor.

This prestigious scheme has won him accolades from all quarters of the country and the world. He was the chief architect of Aarogyashri scheme for both creating it and implementing it successfully.

This well formulated scheme has become so popular that the other States in India have emulated it time and again.



Dr. Abhinay Bollineni

Chief Executive Officer



Dr. Abhinay Bollineni joined KIMS Hospitals in 2013 and spent the next couple of years in Hospital Operations before taking charge of Strategy & Marketing for the Group in 2015.

In a short span of 5 years, KIMS expanded and opened five additional units (Kondapur, Visakhapatnam, Anantapur, Ongole, and Kurnool). Shortly after that, he was appointed as the CEO in 2019. The recent acquisitions led by him were of Sunshine Hospitals, Hyderabad and Kingsway Hospitals, Nagpur.

Dr. B. Abhinay completed MBBS from the Deccan Medical College, Hyderabad, in 2010. He was the lone qualified medical practitioner from India to be selected by the office of Hillary Clinton in 2011, where he participated in the 'International Visitor Leadership Program on Oncology: Research, Prevention and Treatment' held by the US Department of State

He was named in Business World's "BW 40 Under 40" list in 2019.

Under his stewardship, KIMS Hospitals got successfully listed on the Stock Exchanges in India in 2021.

Dr. Abhinay is passionate about using technology to enhance patient experience and clinical care. Towards this, he has spearheaded vital initiatives such as Financial counseling tool which uses AI to help patients with surgery costings among many others



Dr. Bhaskara Rao Bollineni
Chairman & Managing Director



Dr. Abhinay Bollineni
Chief Executive Officer



Mrs. Anitha Dandamudi
Whole-time Director



Mr. Saumen Chakraborty
Independent Director,
Chairman (Audit Committee)



Mr. Adwik Bollineni
Non-Executive &
Non-Independent Director



Mr. Venkata Ramudu Jasthi
Independent Director

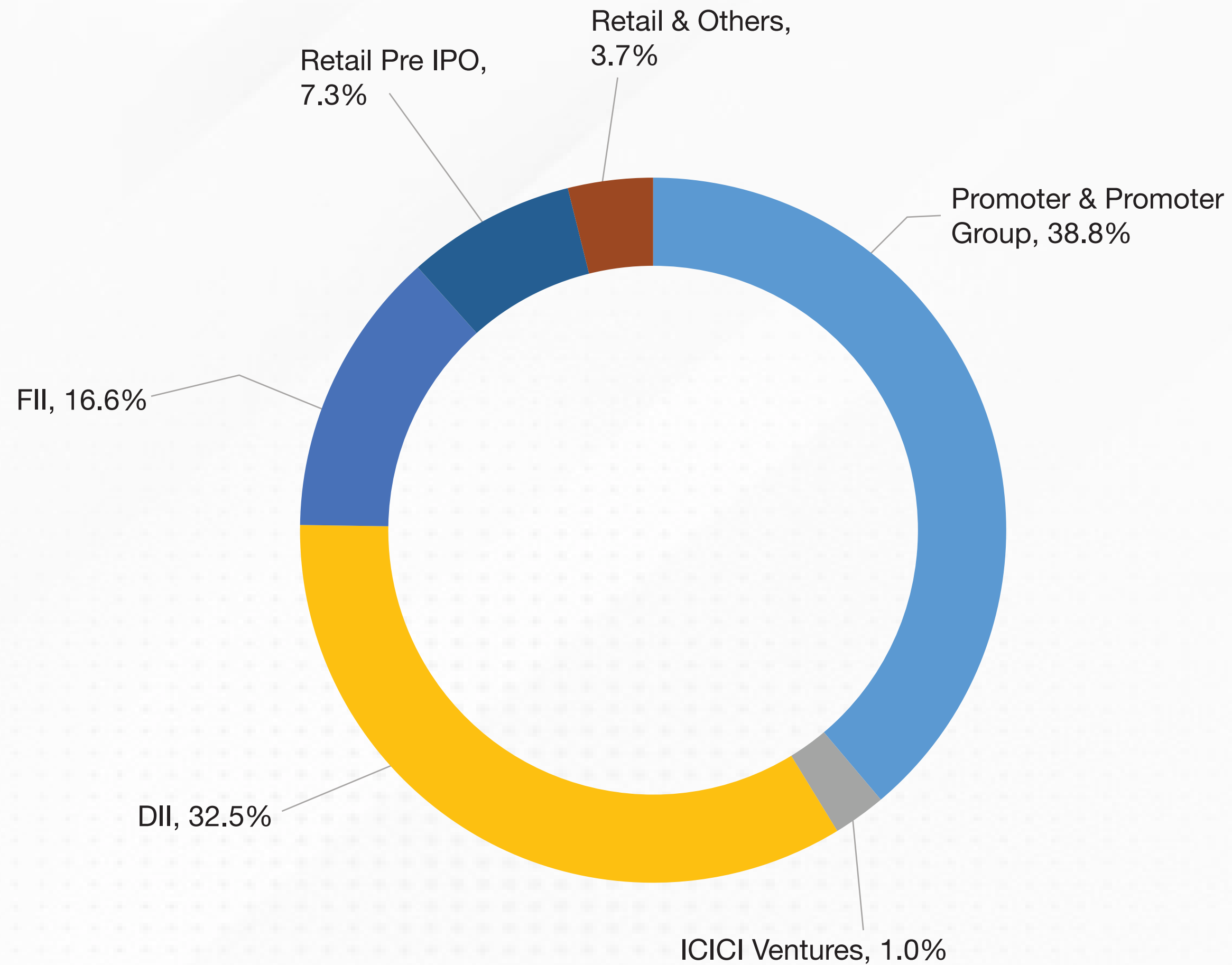


Mrs. Y. Prameela Rani
Independent Director
Chairman (Stakeholders'
Relationship Committee)



Mr. Ratna Kishore Kaza
Independent Director
Chairman (Nomination &
Remuneration Committee)

Shareholding Pattern - As on 31st March, 2024



Share Holder	No of Shares	Share Holding %	Category
Promoter	3,10,51,304	38.8%	
ICICI Ventures	7,75,758	1.0%	
Sbi Mf	57,42,961	7.2%	DII
Axis Mf	38,49,750	4.8%	DII
Hdfc Mf	34,04,891	4.3%	DII
Nomura	23,78,318	3.0%	DII
Vanguard Equity Funds	18,89,530	2.4%	DII
Amansa Holdings Private Limited	16,15,302	2.0%	DII
Emerald Investments Limited	15,70,000	2.0%	FII
Hdfc Life Insurance	14,13,172	1.8%	DII
SBI Insurance	14,78,841	1.8%	DII
Icici Mf	13,43,530	1.7%	DII

Modern Medical Technology



4-Arm HD da Vinci Robotic Surgical System

Facilitates complex surgeries that are virtually scarless



O-Arm Scanner

Multi-dimensional surgical imaging platform optimized for use in spine, orthopaedic, and trauma-related surgeries



Spy Glass

State of the art add on to ERCP that allows doctors to observe patients' biliary duct system and other tiny ducts in the pancreas



Fibroscan

Specialized non-invasive diagnostic ultrasound-based device that measures fibrosis and steatosis caused by different liver diseases



Novalis Tx Linear Accelerator

Machine used in radiosurgery and radiotherapy for treating cancer patients



3 Tesla MRI

Non-invasive diagnostic imaging technique performing faster scans and gives improved diagnostic sensitivity and specificity



Mako Robotic for Knee Replacement

Produces minimal blood loss and a smaller scar. Helps preserve healthy bone and soft tissue. Results in less post-operative pain than manual techniques.



Cuvis Ortho Robo

The most advanced surgical equipment capable of 3D pre-planning, virtual surgery and precise cutting to provide accurate and precise surgery results



EBUS

Used to diagnose lung cancer, infections, and other diseases causing enlarged lymph nodes in the chest



STEALTH STATION S8

Provides the Neuro surgeon to use data intraoperatively for advanced visualization.



IMPELLA

Impella, the world's smallest heart pump, is a percutaneous catheter-based technology that provides hemodynamic support to the heart



EVIS X1 Endoscopy System

The most advanced Endoscopy system helps improving clinical outcomes by providing Endoscopist with innovative and proven tools.

Many Firsts...

- **First in Asia** in to do Trans catheter Tricuspid Valve replacement procedure done in 2018
- **Largest** Joint replacement program in South Asia.
- **One of the largest** neuroscience programs for epilepsy among private hospitals in the country
- **Largest** ECMO program (18 machines) in the country.
- **First hospital in Hyderabad** to use an ECMO machine in 2013.
- **First hospital in Hyderabad** to do a Neonatal ECMO
- **First in India** to do TOF repair using CorMatrix patch for pulmonary valve reconstruction in 2017
- **First in the country** to do Robotic spleen preserving distal pancreatectomy

- **India's first** COVID Double Lung transplant done in 2020
- **India's first** Breathing Lung transplant done in 2021
- **First hospital in South India** to introduce Da Vinci Robotic System
- **The first hospital in Andhra Pradesh** and Telangana to have been Green OT certified in 2016
- **First hospital in India** to perform Arch Repair in Neonates and infants without TCA
- **First Hospital in South India** to do Total Skin Electron Beam Radiation therapy in 2018
- **Number 1 player** in Organ transplantation speciality (Heart, Lung, Liver and Kidney)*

- **Number 1** in Nephrology treatments in Andhra Pradesh*
- **Number 1** in Neurosurgery & Poly trauma treatments in Andhra Pradesh*
- **Number 1** in Cardio related surgeries and treatments programs in Andhra Pradesh *
- **Number 1** in Urology (Genito-Urinary) surgeries performed in Andhra Pradesh*

Key Accomplishments



Ranked No. 1 Hospital
by Times of India, Hyderabad



American Accreditation Commission
International (AACI)
Accredited



Pharmacie De Qualite (PDQ)
Certification Overall PDQ Evaluation
Performance Score - 98%
Grading - PLATINUM



'Best Patient Friendly Hospital'
AHPI Health Care Excellence
Award (2017)



'Best Hospital to Work For'
AHPI Global Conclave
Award (2019)



2nd Best Hospital in
Hyderabad (2021 & 2022)



20th National Award for
Excellence in Energy Management
Award 2019



National Quality Excellence
Awards 2019 for Best Super
Specialty Hospital in Telangana



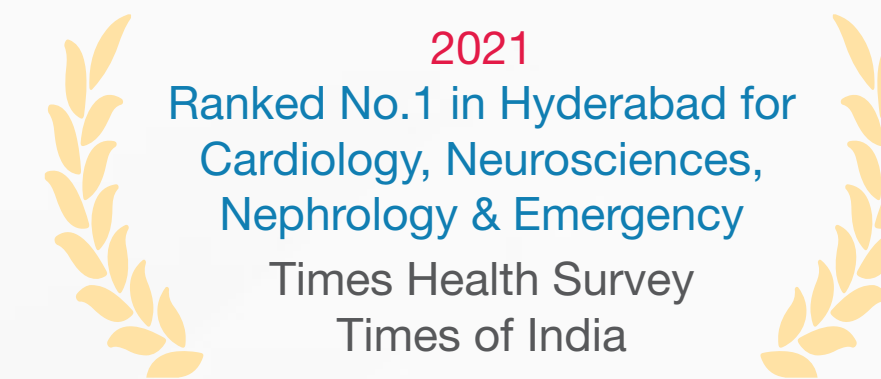
2016
Neurology Department at
KIMS Secunderabad
ranked 3rd in India
Neurology India General



2019
KIMS Sec. Best Super-Specialty
Hospital in Telangana
National Quality
Excellence Awards



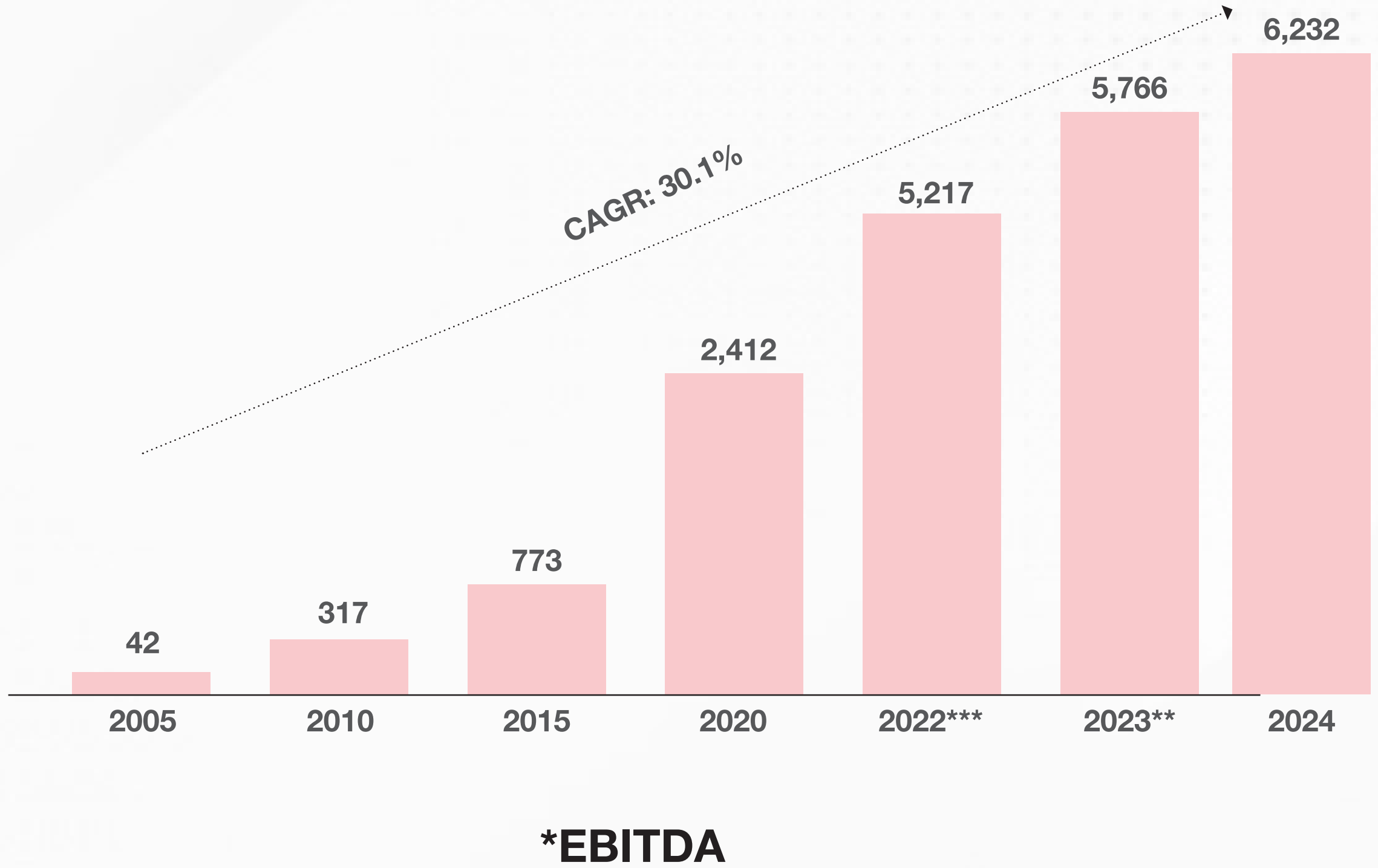
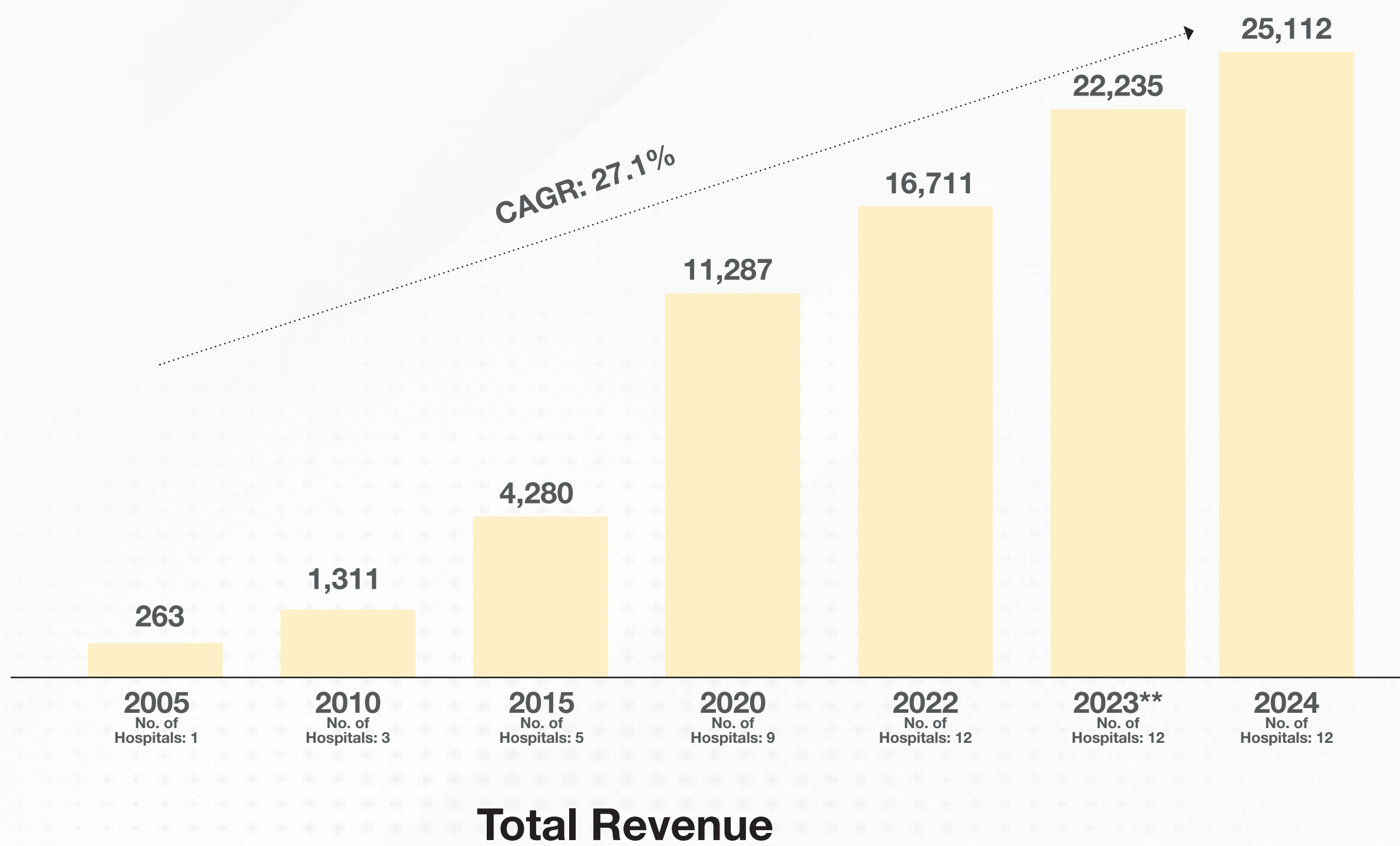
2020
Only Hospital in Telangana
to get NABH Accreditation for
Emergency Department



2021
Ranked No.1 in Hyderabad for
Cardiology, Neurosciences,
Nephrology & Emergency
Times Health Survey
Times of India

Consistent Performer over 2 decades

(Rupees in Millions)



1) *EBITDA before IND AS and other income
 2) **Revenue and EBITDA are including 7 month performance (Sep'22 - Mar'23) of the newly acquired unit at Nagpur
 3) ***FY22 EBITDA includes share of profit from JV (Sunshine)

Q4 FY24 Updates

FINANCIAL HIGHLIGHTS

Q4 FY 24 Consolidated

- Gross revenue at INR 6376 Mn, an increase of 9.8% on YoY and 4.7% on QoQ basis.
- EBITDA of INR 1628 Mn, a decline of 3.2% on YoY and growth by 8.3% on QoQ basis.
- EBITDA margin in Q4FY24 stood at 25.5% vs. 28.9% in Q4 FY23 and 24.7% in Q3 FY24.
- EBITDA (excluding Other Income) Margin stands at 25.1%, showing a decline of 3.2% on YoY and an increase of 0.8% on QoQ.
- PAT at INR 716 Mn in Q4 FY24 against INR 987 Mn and INR 767 Mn in Q4 FY23 and Q3 FY24 respectively.
- Consolidated EPS declined by 29.8% on YoY and 8.8% on QoQ basis to INR 8
- **Bed occupancy in Q4 FY24 at 51.4%*, a decline by 1.7% on YoY and 2.8% QoQ basis.
- Cash and Cash Equivalents at INR 1,320 Mn as at 31st March, 2024. Net Debt to Equity ratio at 0.44
- Consolidated Key Financials figures are as follows (Rs in Mn) :

Particulars	Consolidated - FY24 Q4 Results				
	Q4 FY23	Q3 FY24	Q4 FY24	QoQ	YoY
Total Income	5,808.1	6,090.7	6,376.3		
Less : Other Income	48.8	32.3	38.3		
Revenue from Operations	5,759.3	6,058.4	6,338.0	4.6%	10.0%
PBT*	1,272.7	1,025.5	1,001.4	-2.4%	-21.3%
Add : Interest	54.2	124.3	163.6		
Add : Depreciation	354.3	353.8	463.0		
Reported EBITDA (Including other income) as per Financials	1,681.2	1,503.6	1,628.0	8.3%	-3.2%
Less : Other Income	48.8	32.3	38.3		
Less : INDAS	69.0	36.2	62.4		
EBITDA Pre INDAS & Excl.Other Income	1,563.3	1,435.0	1,527.3	6.4%	-2.3%
EBITDA % to Revenue from Operations	27.1%	23.7%	24.1%		

1) *PBT are excluding one time items of -Share of loss from associate of Rs1.23 mn in Q3 FY24 and 1.26 mn in Q4 FY24

2) **As per the industry standard, % occupancy is mentioned as % to bed capacity, rather than % to census beds, from this quarter

OPERATIONAL HIGHLIGHTS

Q4 FY 24 Consolidated

- ARPOB grew by 11.5% and 12.1% on QoQ and YoY basis respectively
- ARPP grew by 7.0% and 7.5% on QoQ and YoY basis respectively
- Conducted 4.1 lakhs OPD consults in Q4 FY24, grown by 7.9% on YoY and 4.9% on QoQ basis.

Particulars	FY24 Q4 Results				
	Q4 FY23	Q3 FY24	Q4 FY24	QoQ	YoY
IP Volumes	45,056	47,479	46,368	-2.3%	2.9%
OP Volumes	3,80,850	3,91,821	4,10,856	4.9%	7.9%
ARPOB (Rs)	30,573	30,741	34,270	11.5%	12.1%
ARPP(Rs)	1,27,916	1,28,507	1,37,500	7.0%	7.5%

DIGITAL INITIATIVES

KIMS continued to evolve 100% paperless for clinical workflows. As part of this initiative, KIMS delivered the following features in its EHR application:

- Dialysis Module • Corp OPD Module • OPD Enhancements • IP Module • ER Module • ICU - Fluid Chart • Operation Theatre Module • HIMS Integration - IP (Indents) • HIMS Integration - OP (Appointments and Indents) • Patient Engagement Integration - OP (Appointments and Patient Engagement) • QMS/OTM Integration • Vitals Integration - Dozee & LifeSigns • AI Integration (Rapid AI/Qure AI) • Endoscopy Integration
- Quality Indicators - CAUTI Infections, CLABSI Infections, VAP Infections • Analytics - OPD Review Checklist, Midnight Census, ICD Report, Task Summary, IP Trends, OPD Usage, Discharge Tracker Comments • Referral Dashboard • Incident Reporting • Cath Lab (Templates and Reports Integration) • PACS/Reporting Integration

ESG INITIATIVES

KIMS, Secunderabad has partnered up with Smart Joules Pvt Ltd (SJPL) a prominent Energy Services Company (ESCO) in 2018. A new and innovative model known as JoulePAYS was executed wherein, KIMS makes Zero Capital investment to implement various Energy Conservation Measures (ECMs) across the hospital and gets a guaranteed energy savings of minimum 10% annually over the baseline energy consumption. Company is also expecting to sign up Captive Solar Investment in Nagpur SPV as part of non renewal energy source, resulting in reduction in power cost. On the same lines company is also evaluating other locations.

For the period Jan 2024 – Mar 2024:

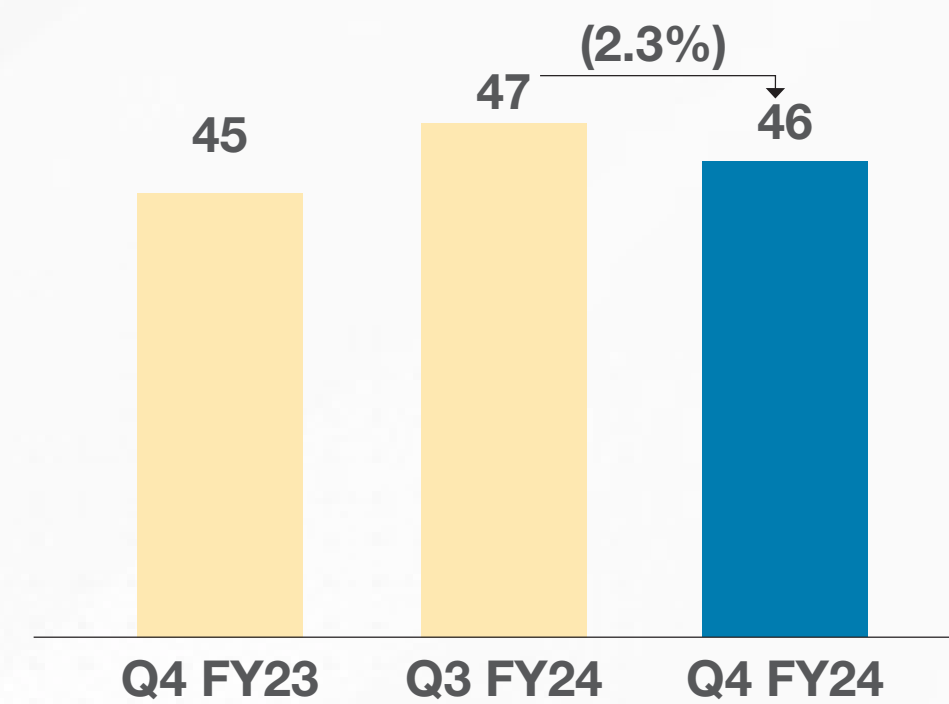
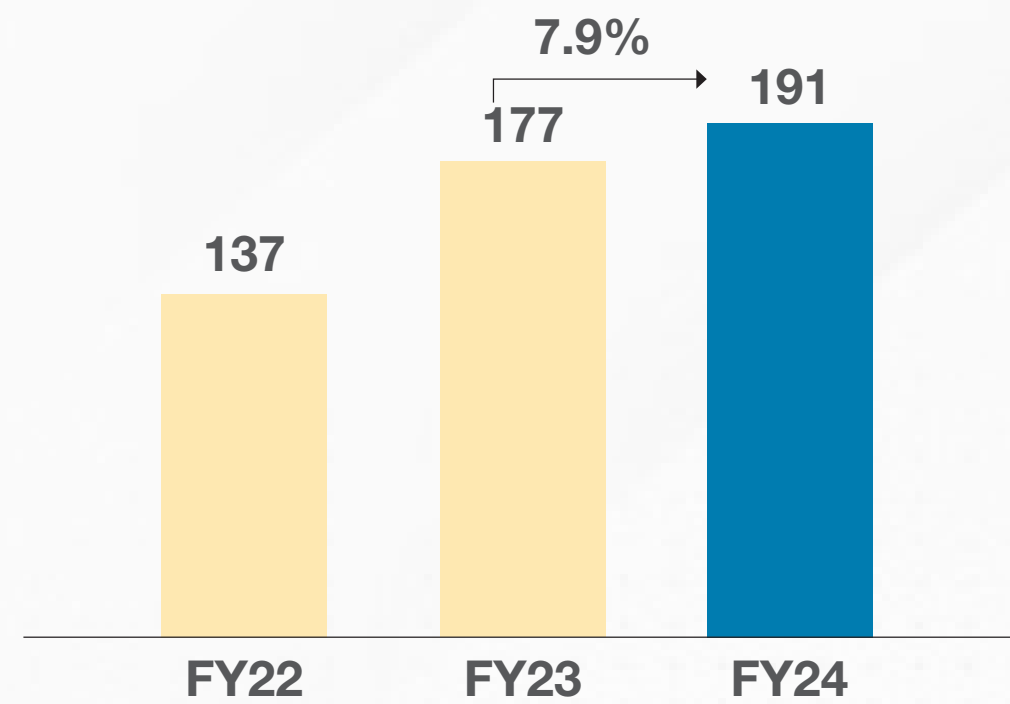
- 17.9% of total energy consumption saved
- INR 53.71 lakhs of total energy cost saving achieved
- 315 tonnes CO2 saved

In real life translation, the above translates to approximately the following:

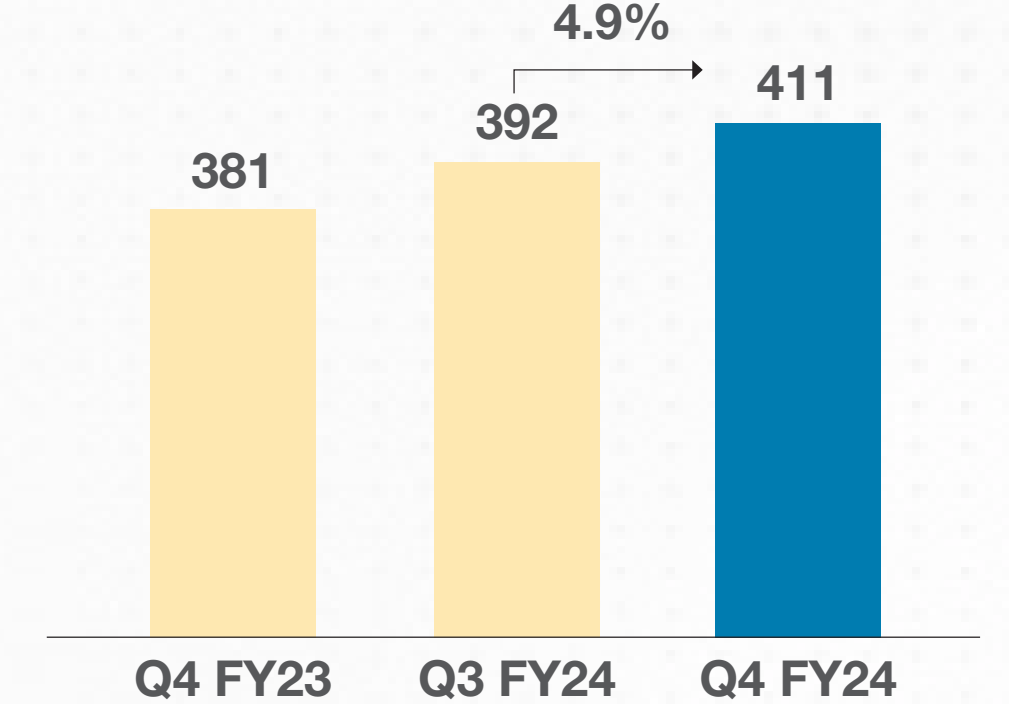
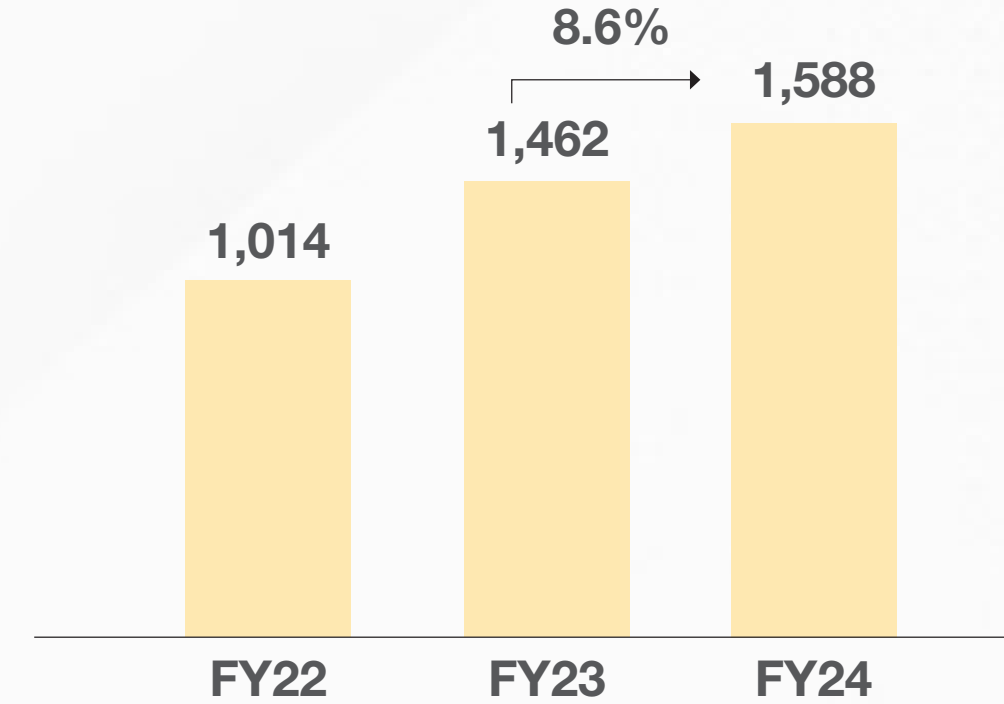
- 6,643 households getting electricity
- 12.72 Lakhs Kms less driven
- 12,898 trees planted

Group Operating Performance - 1/2

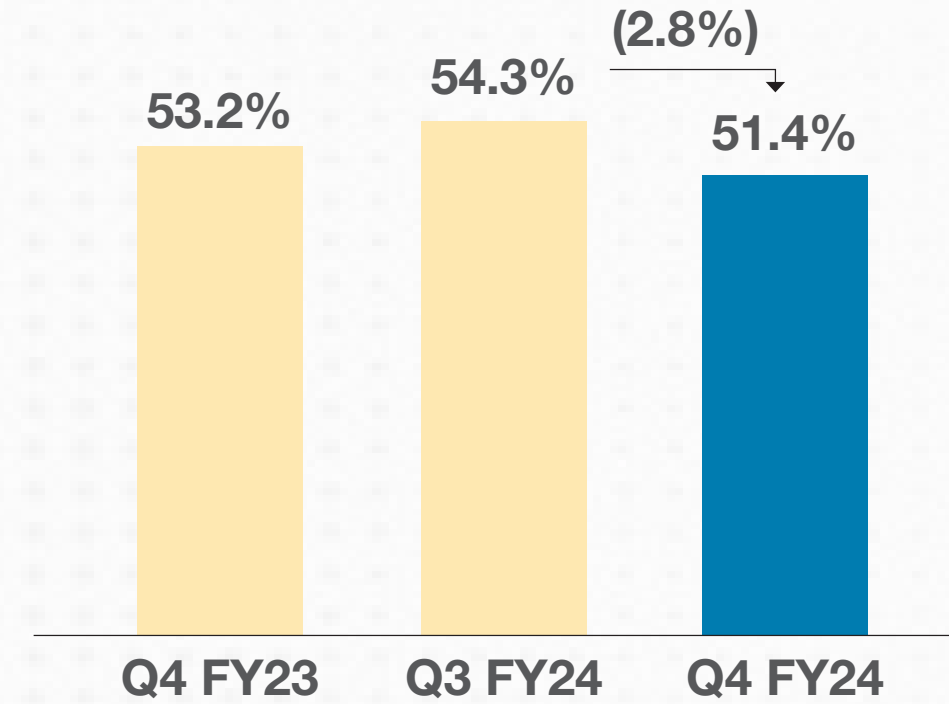
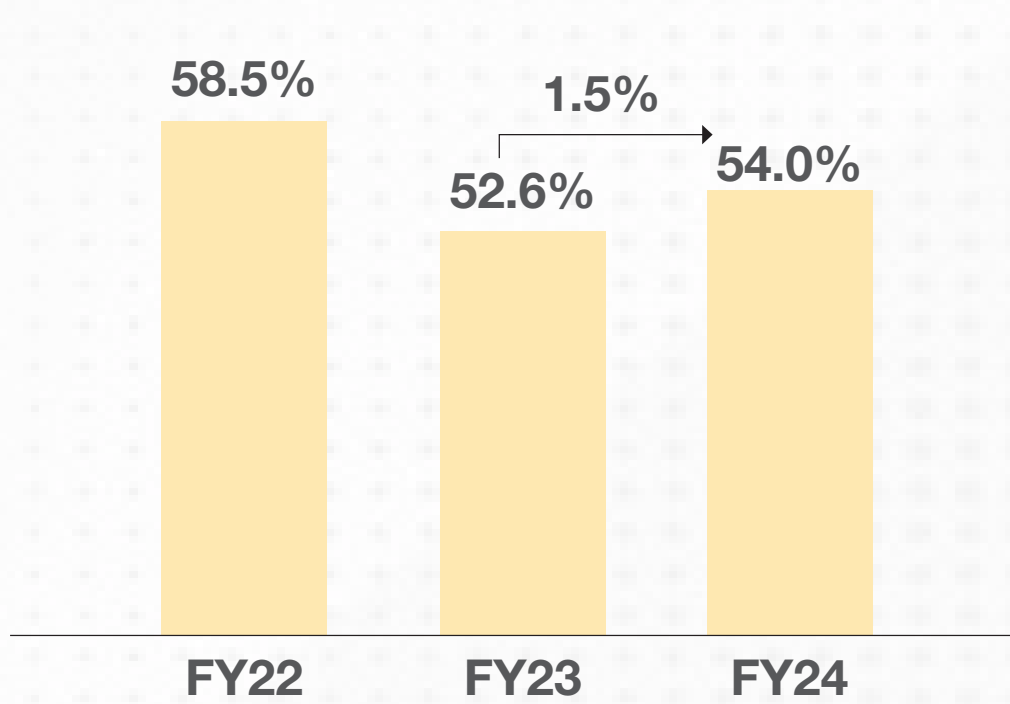
IP VOLUME ('000)



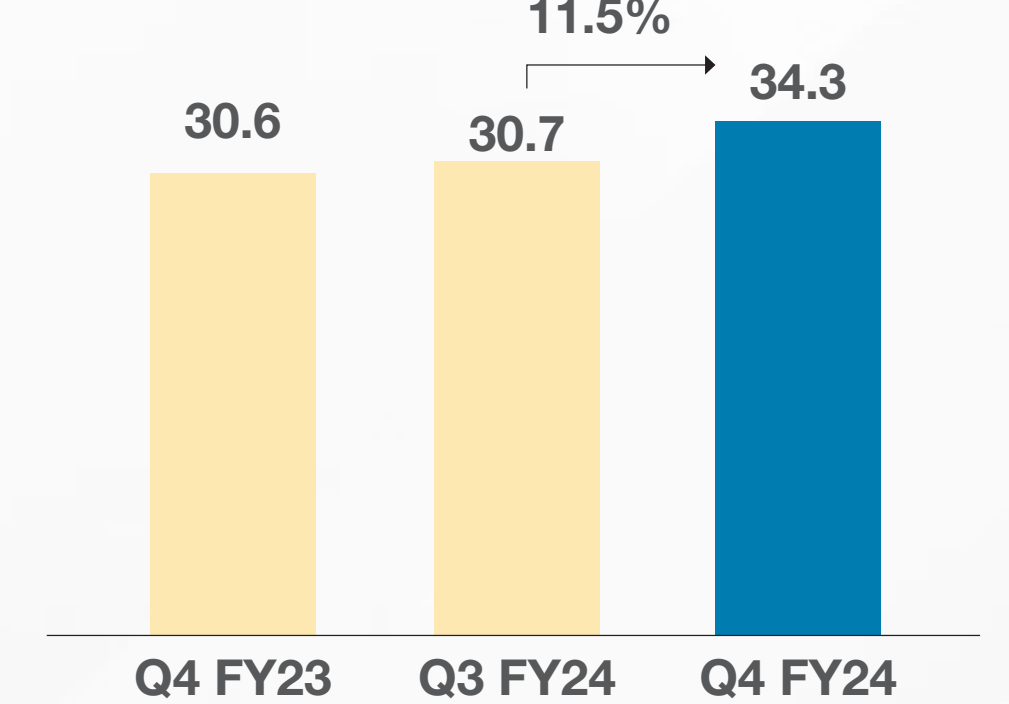
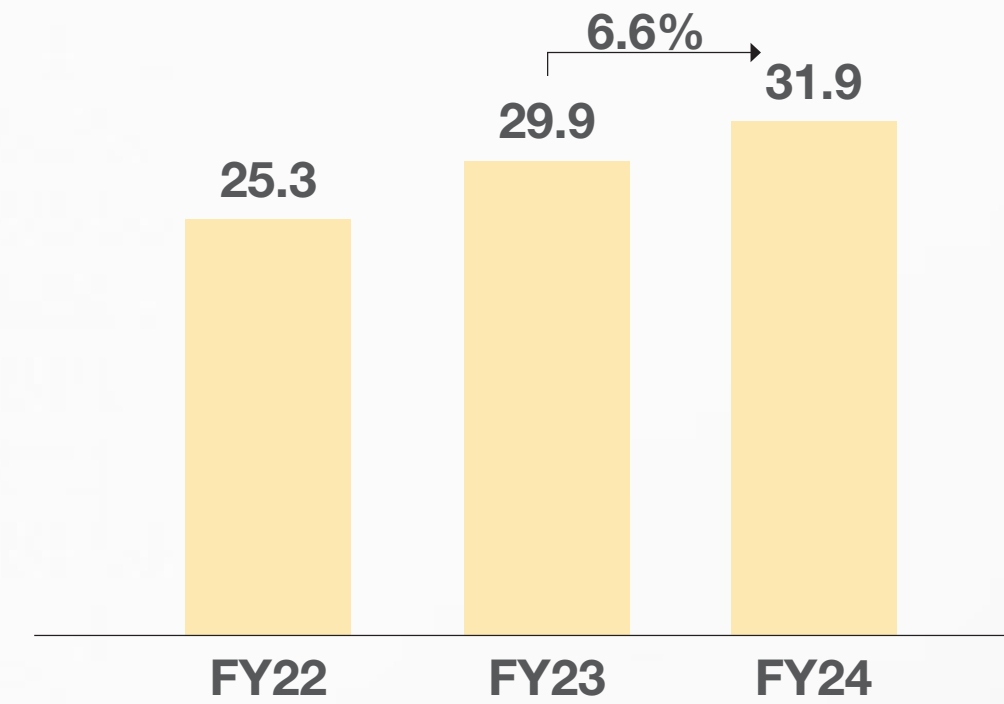
OP VOLUME ('000)



OCCUPANCY*



ARPOB ('000)



1) Nagpur - Started operations from September 2022

2) * As per the Industry standard, % of occupancy is mentioned as % to bed capacity, rather than the % to census beds, from this quarter

Group Operating Performance - 2/2

Particulars	FY22	FY23	FY24	Q4 FY23	Q3 FY24	Q4 FY24
Bed Capacity	3,064	3,940	3,975	3,940	3,975	3,975
Operational Beds	2,590	3,468	3,503	3,468	3,503	3,503
Census Beds	2,246	2,960	2,989	2,960	2,989	2,989
Non Census Beds	344	508	514	508	514	514
Occupied Beds	1,793	2,071	2,148	2,095	2,157	2,044
Occupancy*	58.5%	52.6%	54.0%	53.2%	54.3%	51.4%
IP volume	1,36,731	1,77,181	1,91,167	45,056	47,479	46,368
OP volume	10,13,759	14,62,439	15,87,997	3,80,850	3,91,821	4,10,856
ARPOB (Rs.)	25,323	29,946	31,916	30,573	30,741	34,270
ARPP (Rs.)	1,21,232	1,24,187	1,31,232	1,27,916	1,28,507	1,37,500
ALOS	4.79	4.15	4.11	4.18	4.18	4.01
Total Revenue (Rs.in Mn)	16,711	22,235	25,112	5,808	6,091	6,376
EBITDA (Rs.in Mn)	5,361	6,299	6,535	1,681	1,504	1,628
EBITDA % to Total Revenue	32.1%	28.3%	26.0%	28.9%	24.7%	25.5%
**PBT (Rs. in Mn)	4,473	4,701	4,599	1,273	1,026	1,001
**PAT (Rs. in Mn)	3,343	3,510	3,363	987	767	716

1) Nagpur - Started operations from September 2022

2) Associates share of profit of Rs. 95.1 Mn in FY22

3) Fair value gain on acquisition of control of Rs. 148.3 Mn in Q2 FY23

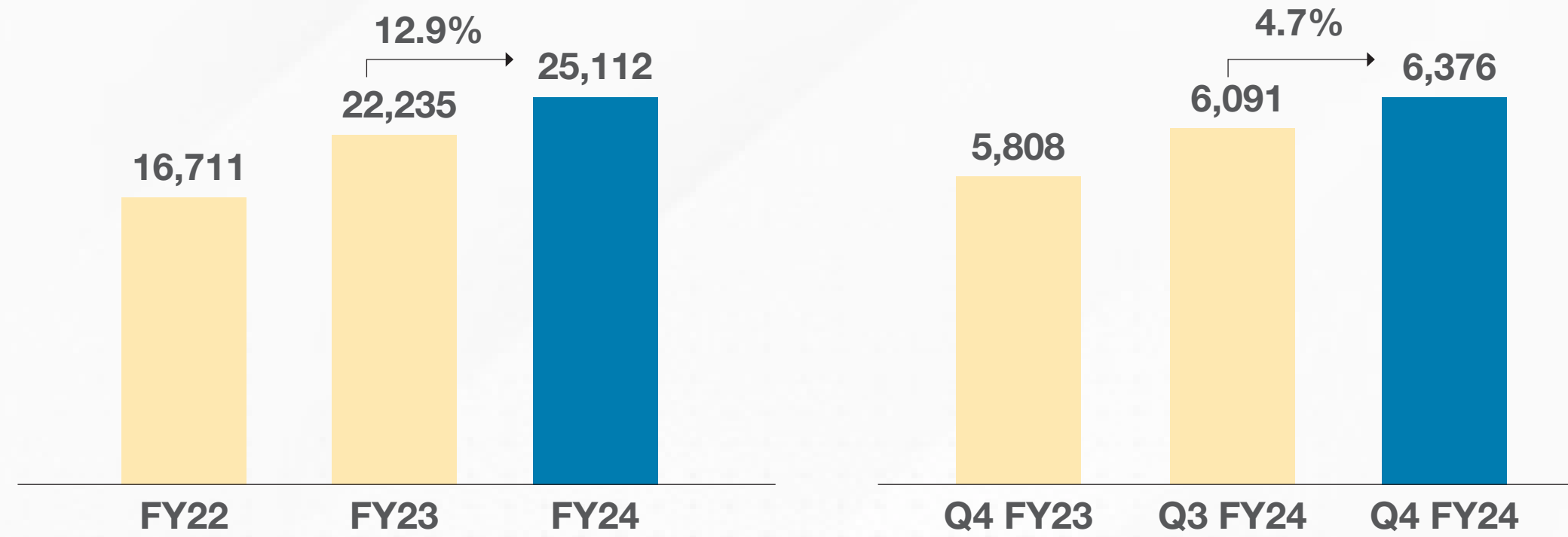
4) **PBT & PAT are excluding one time items of - Share of loss of associate of .22 Mn, 1.23 Mn & 1.26 Mn for Q2 FY24, Q3FY24 & Q4 FY24 respectively

5) * As per the Industry standard, % of occupancy is mentioned as % to bed capacity, rather than the % to census beds, from this quarter

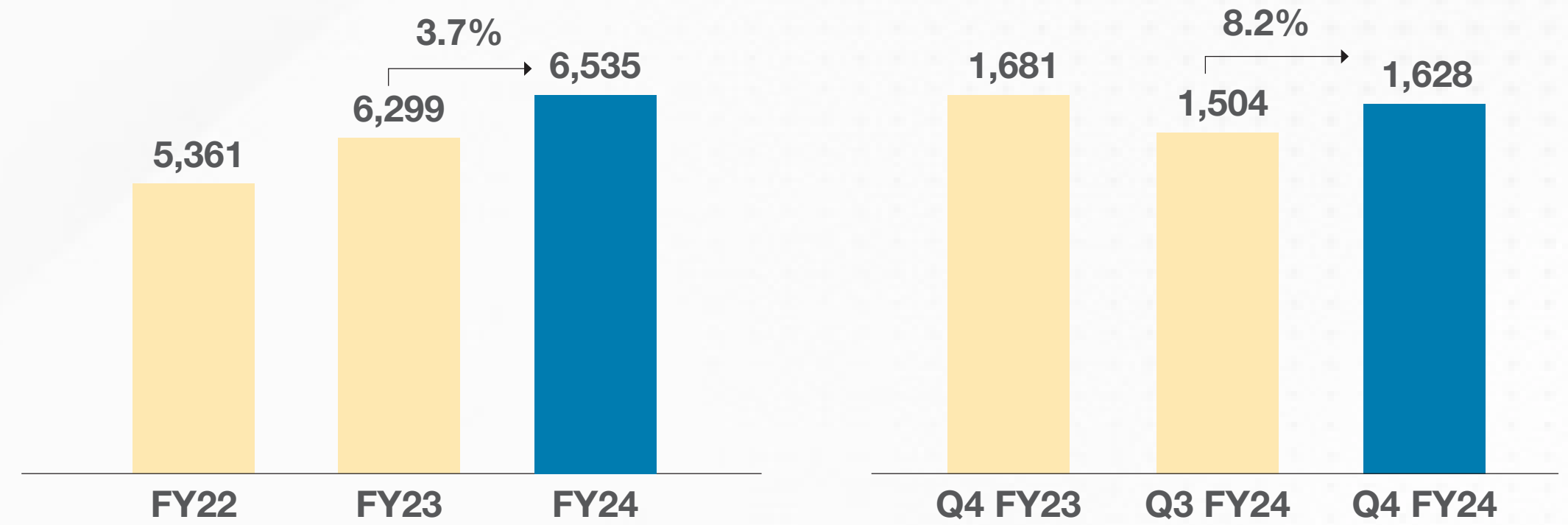
Group Financial Performance

(Rupees in Millions)

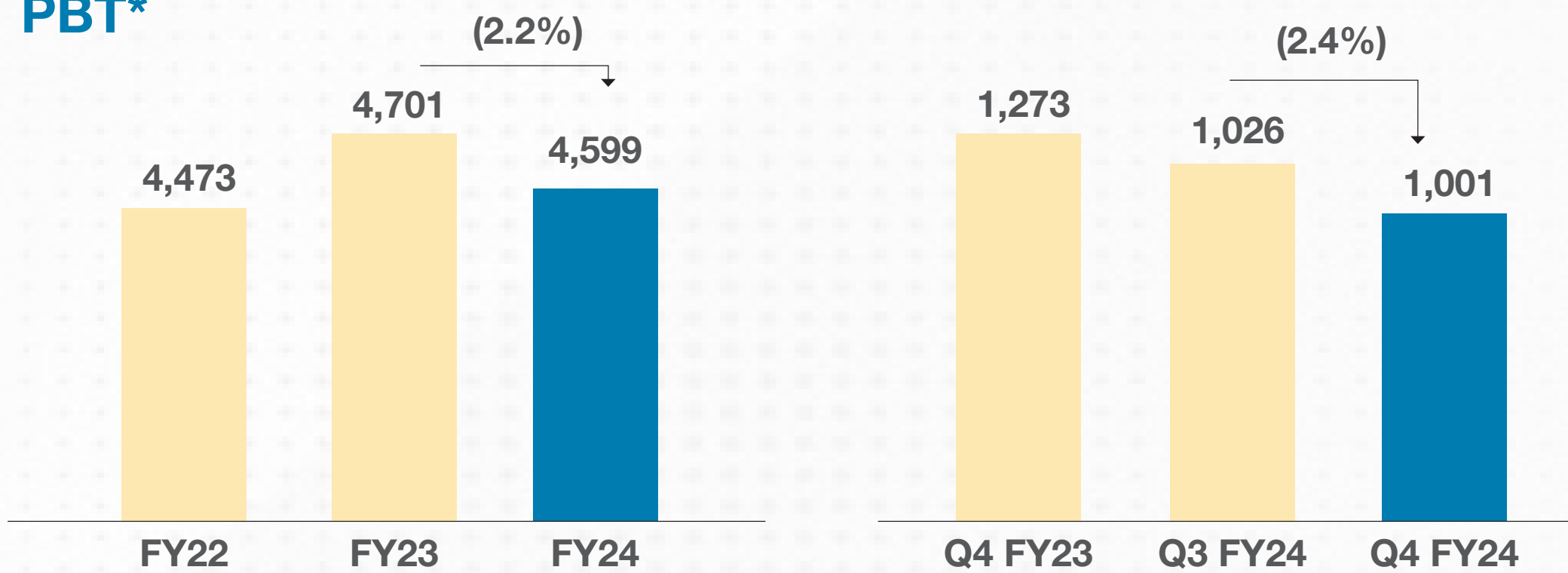
TOTAL REVENUE



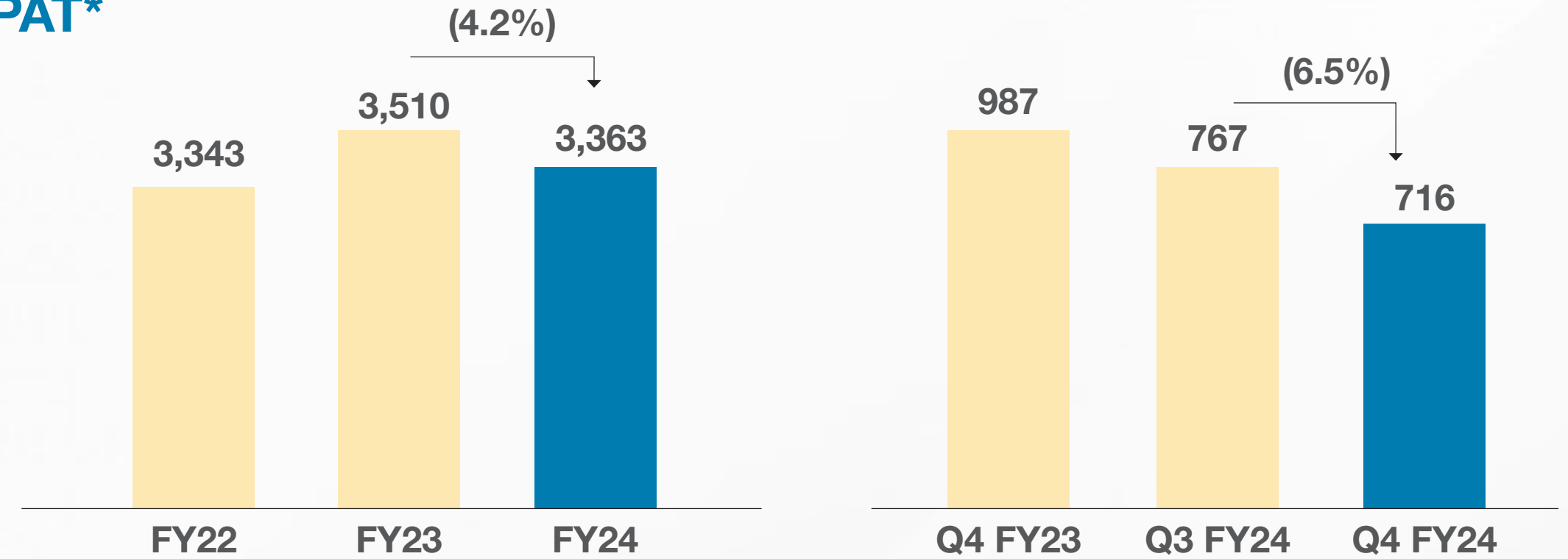
EBITDA



PBT*



PAT*



*PBT and PAT are excluding items of:

1) Associates share of profit of Rs. 95.1 Mn in FY22

2) PBT & PAT are excluding one time items of - fair value gain on acquisition of control of Rs 148.3 Mn in FY23 Q2 & Share of loss of associate of 1.23 Mn & 1.26 Mn for Q3FY24 & Q4 FY24 respectively

Particulars	Telangana (KIMS)						Andhra Pradesh (KIMS)					
	FY22	FY23	FY24	Q4 FY23	Q3 FY24	Q4 FY24	FY22	FY23	FY24	Q4 FY23	Q3 FY24	Q4 FY24
Bed Capacity	1,200	1,200	1,200	1,200	1,200	1,200	1864	1879	1,914	1879	1914	1,914
Operational Beds	1,035	1,085	1,085	1,085	1,085	1,085	1555	1606	1,641	1606	1641	1,641
Census Beds	856	906	906	906	906	906	1390	1441	1,470	1441	1470	1,470
Non Census Beds	179	179	179	179	179	179	165	165	171	165	171	171
Occupied Beds	642	644	647	639	654	624	1,151	1,107	1,154	1,167	1,146	1,077
Occupancy*	53.5%	53.7%	54.0%	53.2%	54.5%	52.0%	61.8%	58.9%	60.3%	62.1%	59.9%	56.2%
IP volume	53,567	59,077	60,737	14,592	14,920	14,708	83,164	88,092	93,572	22,510	23,408	22,505
OP volume	4,35,663	5,60,936	5,88,869	1,45,644	1,41,689	1,52,284	5,78,096	6,30,178	6,70,011	1,56,396	1,67,496	1,67,104
ARPOB(Rs.)	46,745	46,601	50,195	49,838	48,712	52,790	13,376	14,687	15,996	14,728	15,469	17,416
ARPP(Rs.)	2,04,519	1,85,540	1,95,831	1,96,382	1,96,546	2,03,814	67,585	67,339	72,198	68,701	69,673	75,809
ALOS	4.38	3.98	3.90	3.94	4.03	3.86	5.05	4.58	4.51	4.66	4.50	4.35
Total Revenue(Rs.in Mn)	11,066	11,096	11,883	2,891	2,914	2,986	5,645	5,952	6,775	1,549	1,634	1,714
EBITDA (Rs.in Mn)	4,107	3,710	3,624	1,071	840	879	1,254	1,445	1,506	345	316	371
EBITDA % to Total Revenue	37.1%	33.4%	30.5%	37.0%	28.8%	29.4%	22.2%	24.3%	22.2%	22.3%	19.3%	21.6%

1) Intercompany eliminations and dormant units are adjusted in Telangana

2) Telangana - Secunderabad and Kondapur

3) AP Assets - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam, Anantapur and Kurnool

4) * As per the Industry standard, % of occupancy is mentioned as % to bed capacity, rather than the % to census beds, from this quarter

Operational and Financial Performance - 2/2 Sunshine, Nagpur & Group

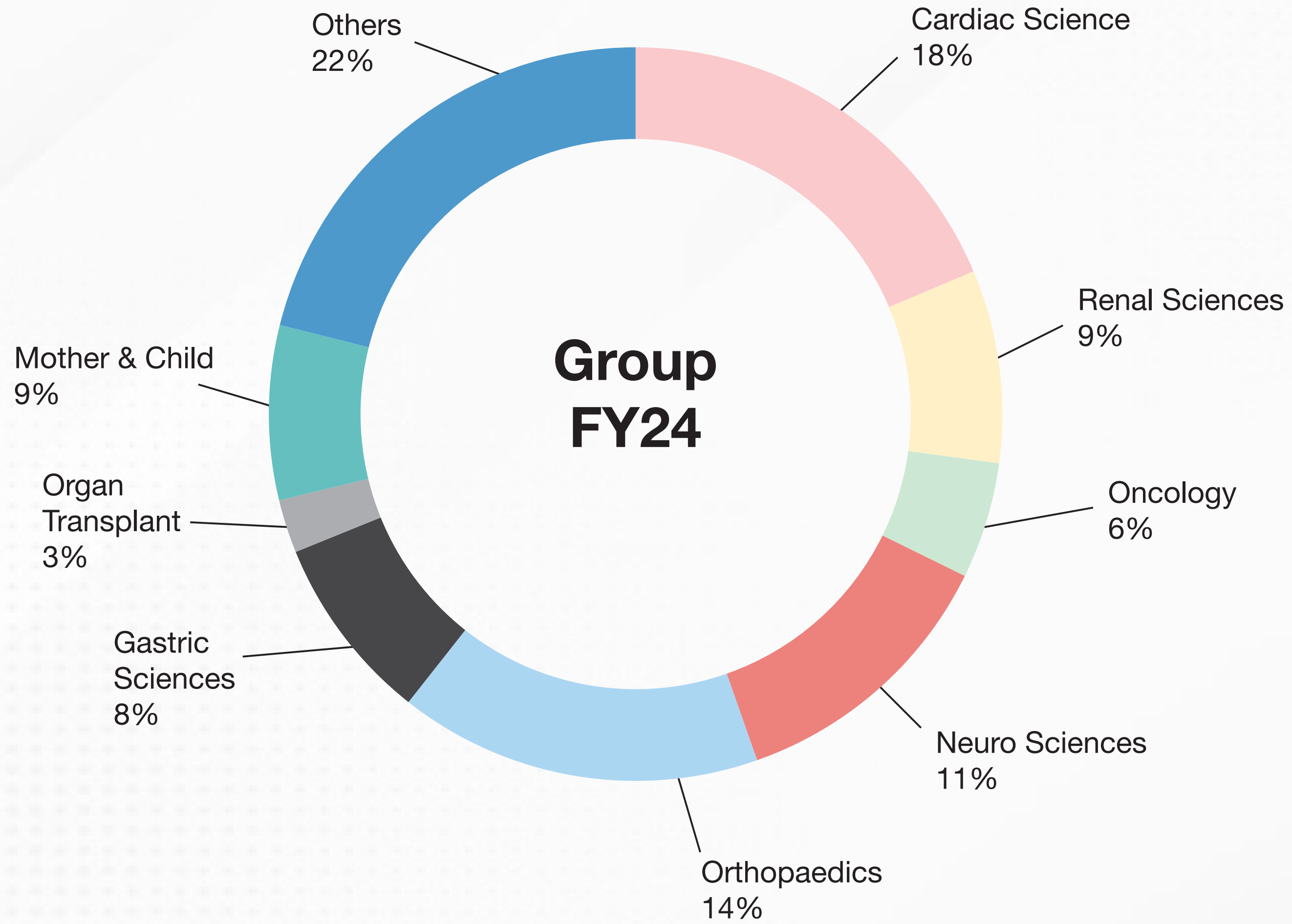
Particulars	Sunshine					Nagpur					Group					
	FY23	FY24	Q4 FY23	Q3 FY24	Q4 FY24	FY23**	FY24	Q4 FY23	Q3 FY24	Q4 FY24	FY22	FY23	FY24	Q4 FY23	Q3 FY24	Q4 FY24
Bed Capacity	527	527	527	527	527	334	334	334	334	334	3,064	3,940	3,975	3,940	3,975	3,975
Operational Beds	527	527	527	527	527	250	250	250	250	250	2,590	3,468	3,503	3,468	3,503	3,503
Census Beds	418	418	418	418	418	195	195	195	195	195	2,246	2,960	2,989	2,960	2,989	2,989
Non Census Beds	109	109	109	109	109	55	55	55	55	55	344	508	514	508	514	514
Occupied Beds	182	201	165	204	196	137	145	124	153	148	1,793	2,071	2,148	2,095	2,157	2,044
Occupancy*	34.6%	38.2%	31.4%	38.6%	37.2%	41.1%	43.4%	37.0%	45.9%	44.2%	58.5%	52.6%	54.0%	53.2%	54.3%	51.4%
IP volume	20,788	22,094	4,600	5,402	5,434	9,224	14,764	3,354	3,749	3,721	1,36,731	1,77,181	1,91,167	45,056	47,479	46,368
OP volume	2,05,697	2,17,051	49,845	51,688	58,237	65,628	1,12,066	28,965	30,948	33,231	10,13,759	14,62,439	15,87,997	3,80,850	3,91,821	4,10,856
ARPOB(Rs.)	63,844	63,064	67,362	56,979	66,898	29,597	33,782	31,309	33,348	35,520	25,323	29,946	31,916	30,573	30,741	34,270
ARPP(Rs.)	2,04,371	2,10,158	2,18,081	1,97,608	2,19,803	93,448	1,21,517	1,03,792	1,25,508	1,28,301	1,21,232	1,24,187	1,31,232	1,27,916	1,28,507	1,37,500
ALOS	3.20	3.33	3.24	3.47	3.29	3.16	3.60	3.32	3.76	3.61	4.79	4.15	4.11	4.18	4.18	4.01
Total Revenue(Rs.in Mn)	4,304	4,658	1,000	1,072	1,198	884	1,796	368	471	478	16,711	22,236	25,112	5,808	6,091	6,376
EBITDA (Rs.in Mn)	1,078	1,155	230	268	291	66	251	35	80	87	5,361	6,299	6,535	1,681	1,504	1,628
EBITDA % to Total Revenue	25.0%	24.8%	23.0%	25.0%	24.3%	7.5%	13.9%	9.5%	16.9%	18.3%	32.1%	28.3%	26.0%	28.9%	24.7%	25.5%

1) Sunshine - Paradise, Gachibowli, Karimnagar (Sold in November 22)

2) **Nagpur - Started operations from September 2022

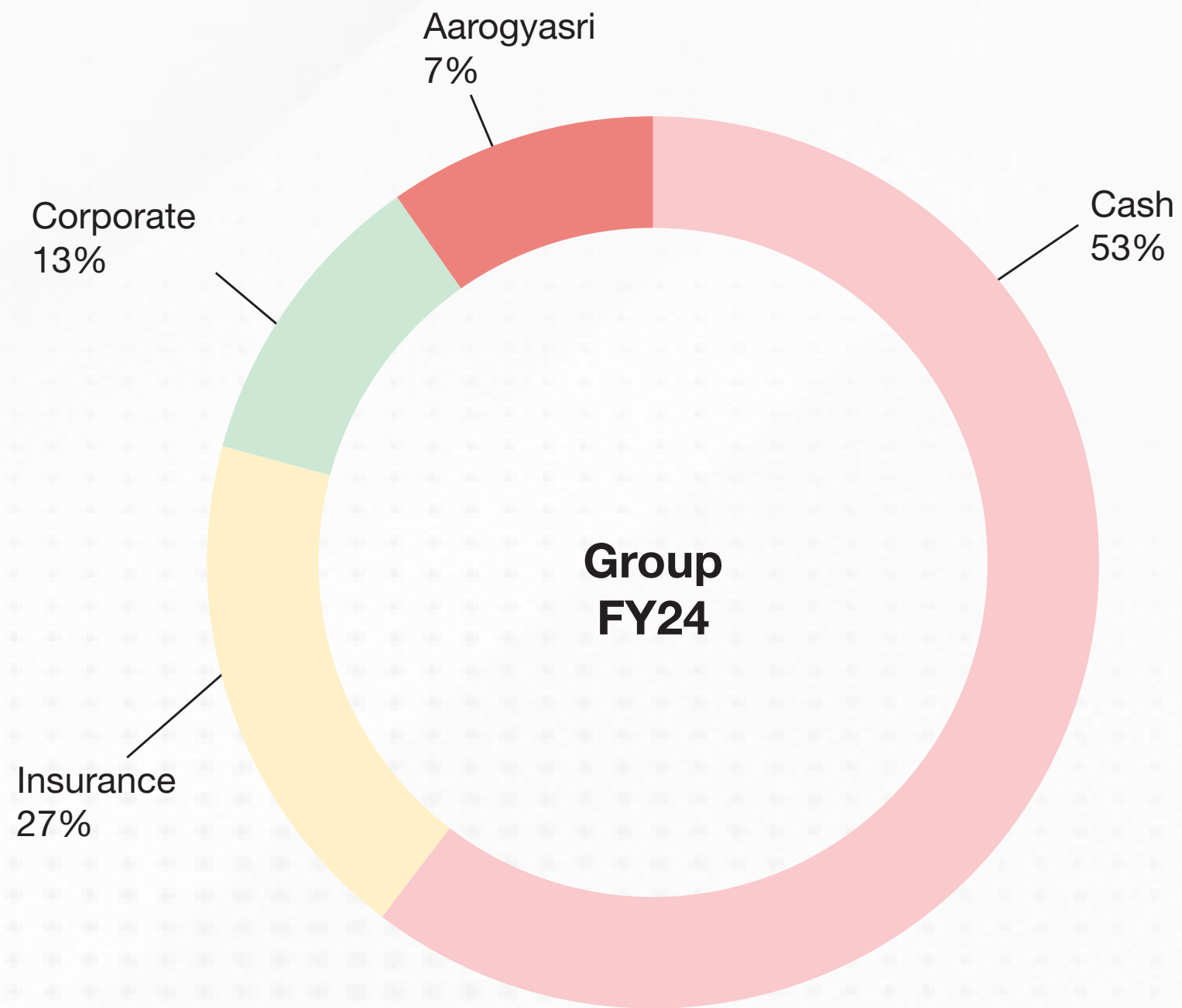
3) * As per the Industry standard, % of occupancy is mentioned as % to bed capacity, rather than the % to census beds, from this quarter

Speciality Mix

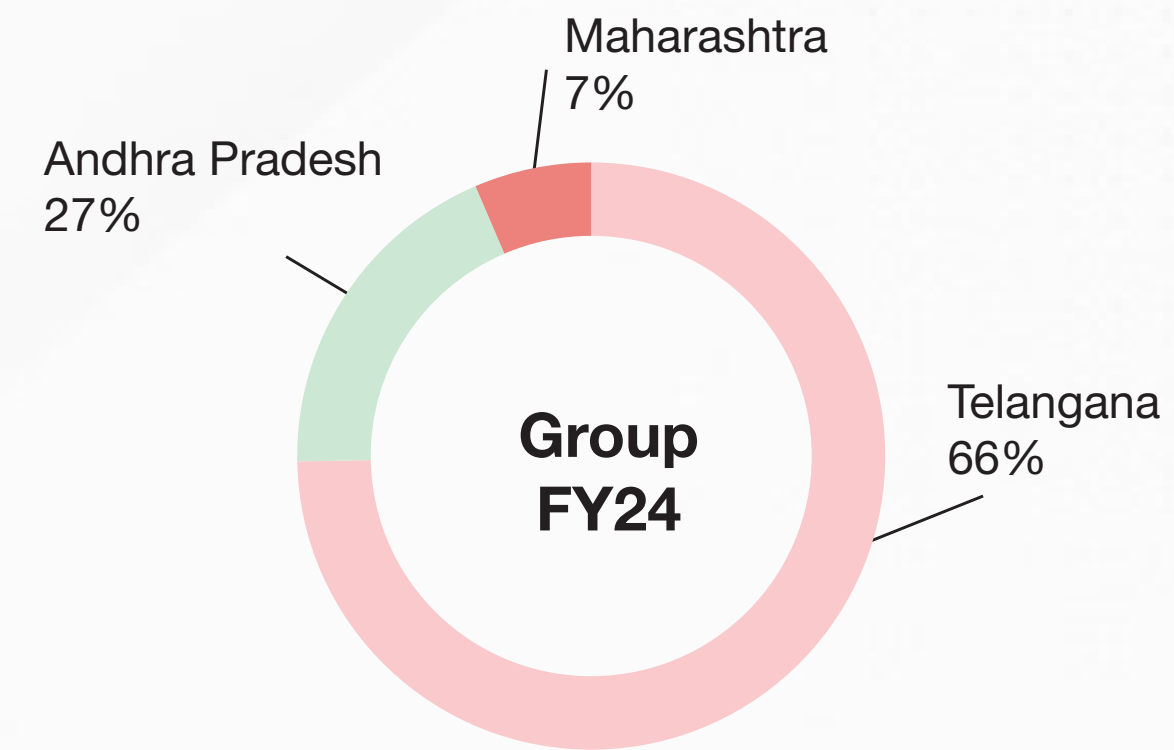


Payor & Cluster Profile

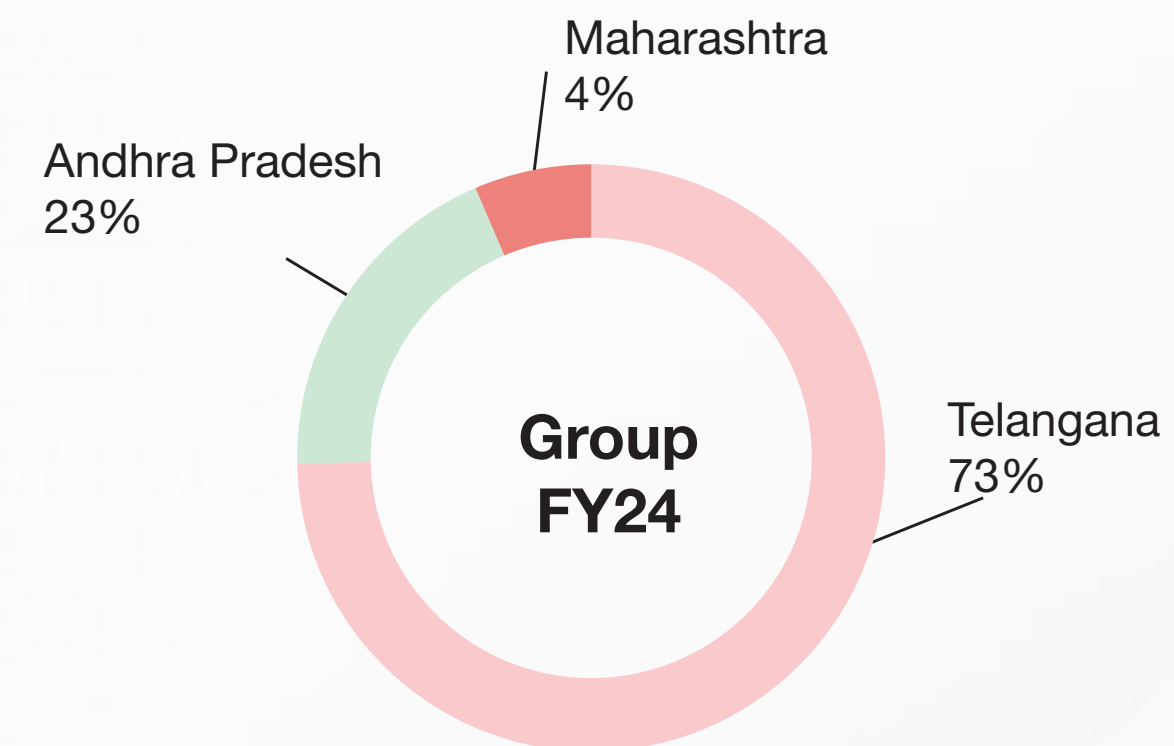
PAYOR MIX



CLUSTER TOTAL REVENUE



CLUSTER EBITDA



1) Telangana - Secunderad , Kondapur, Begumpet & Gachibowli
 2) Andhra Pradesh - Nellore, Rajahmundry, Srikakulam, Ongole, Visakhapatnam, Anantapur and Kurnool
 3) Maharashtra - Nagpur

Key Achievements in Q4 FY24

Successful complex open heart surgery in a preterm baby

Visakhapatnam: A 34-week preterm baby girl, weighing only 1.3 kg, has undergone a successful complex open heart surgery in Visakhapatnam for the first time in the city's history. The baby was one of the twins and was born prematurely at 32 weeks of pregnancy. While the boy twin was healthy, the girl developed breathing difficulties shortly after birth. She received critical medical care at Lotus Children Hospital in Vizag, under the supervision of the Chief Neonatologist, Dr. Ganesh Sanku. At the time of her admission, the baby weighed only 1.2 kg.

During the cardiac evaluation of a premature neonate, conducted by Dr. Shanti Priya, a pediatric cardiologist from the Cuddles Unit of KIMS Hospital in Vizag, a rare congenital cardiac defect was discovered. This defect is known as Infradiaphragmatic Total Anomalous Pulmonary Venous Connection (TAPVC). It is a complex condition where the pulmonary veins that carry pure blood from the lungs to the heart drain abnormally to the liver located below the heart. To plan for a major open-heart surgery in this neonate, it was necessary to



wait until the 34th week of age, to ensure that the lungs have matured sufficiently. The surgical team led by Dr. Anil Kumar Dharmapuram at the Cuddles unit of KIMS ICON Hospital performed an intra-cardiac repair of TAPVC on the baby. The procedure lasted for over eight hours and involved diverting and rerouting the pulmonary veins, which were draining abnormally to the liver, and the left side of the heart - the normal route.

Dr. R. Nagarajan, a pediatric cardiac anesthesiologist, managed the anesthesia during the operation while the neonatal team, led by Dr. Nikhil Thenneti & Dr. Santosh, successfully cared for the baby postoperatively in the neonatal ICU. It was a technical challenge for the surgeon to perform such a major open-heart surgery on a preterm baby weighing only 1.3 kg. The heart tissues were fragile and tender, making the procedure even more delicate. The anesthe-

sia and intensive care required were equally challenging. There is a high mortality rate in preterm small-weight babies worldwide who undergo complex cardiac surgery. However, one of the smallest-weight preterm babies in the Telugu states has successfully undergone the surgery with positive outcomes. Following the surgery, the baby's condition remarkably improved in the neonatal unit. The baby resumed regular feeding and was discharged from the hospital in good health. The family of the baby is overjoyed and grateful to the entire team of doctors who provided exceptional care for their child. The doctors, in turn, are grateful to the family for their cooperation and support throughout the baby's treatment. KIMS-CUDDLES boasts of a comprehensive team of Pediatric cardiologist, Pediatric CTVS surgeons, Neonatologists and Pediatric Intensivists providing care of highest standards in Vizag.

KIMS successfully treats life-threatening pus accumulation in four-year-old boy in Kurnool

DECCAN NEWS SERVICE
HYDERABAD

A young boy of four years old had an accumulation of nearly half a liter of pus around his heart, which made it difficult for him to breathe. Thanks to the Aarogyasree scheme, the doctors at KIMS Hospital in Kurnool were able to treat him for free, ultimately saving him from a life-threatening condition. The details were revealed by Dr. Bharath Reddy, a leading pediatrician, as well as Dr. Naveen Reddy, Pediatrician and PICU specialist, and Dr. Vasu and Dr. Ravi, other intensivists both of whom work at the hospital. A four-year-old boy from a village near Kurnool was rushed to a local hospital after he complained of fever and fatigue. He was shifted to KIMS



admitted him to the PICU because of his serious condition. Since his BP was low, we started saline and adrenaline to increase it first. We have started antibiotics to reduce the infection and oxygen for breathing difficulty. However, as it did not improve, we did ultrasound scanning of the heart and found that large amount of pus had accumulated around the heart. Under the USG guidance, we inserted

started improving, again the child showed deterioration. We repeated scanning and thoroughly examined to find that there was pus around the right side of the lungs. As it required surgery, Dr. Srikanth Babu, a renowned pediatric surgeon, immediately stepped into the field. He immediately scheduled the child surgery and removed the pus that had accumulated around his lungs. Due to timely recognition and

melt it, and removed more than half a liter of pus in two days. Following which the respiratory difficulty and fever subsided. Just as the condition started improving, again the child showed deterioration. We repeated scanning and thoroughly examined to find that there was pus around the right side of the lungs. As it required surgery, Dr. Srikanth Babu, a renowned pediatric surgeon, immediately stepped into the field. He immediately scheduled the child surgery and removed the pus that had accumulated around his lungs. Due to timely recognition and

DNB students services, the boy stayed in the PICU for one week and in the ward for another week and was fully cured and discharged. All this treatment is done completely free of cost in the Aarogyasree scheme.

Pediatricians Dr. Bharath Reddy and Dr. Naveen Reddy said "Sepsis is a dangerous disease. It can be caused by infection anywhere in the body. Due to this disease, the organs in the body can be damaged, BP falls, and breathlessness occurs. This disease can occur in any age group. It is very important to detect it early, ensure the right amount of saline, assess the infection and start appropriate antibiotics. If the severity increases, we need to put the patient on a ventilator and dialysis also maybe required. Children with such a

A seven-year-old girl from Zambia saves her brother's life

ZAMBIAN FAMILY FINDS HOPE AT KIMS HOSPITAL AS SEVEN-YEAR-OLD SISTER BECOMES LIFESAVER

Hyderabad, 19th January 2024: In a remarkable testament to familial love and transcending borders for healthcare, a heart-warming story unfolds at KIMS Hospital in Secunderabad, where a seven-year-old girl's bone marrow donation becomes the beacon of hope for her 14-year-old brother battling severe sickle cell disease. The family, hailing from Lusaka, Zambia, sought medical help from KIMS Hospital, where Dr. Narender Kumar Thota, HOD of Department of BMT & Consultant medical oncologist, Hemato-oncologist and bone marrow transplant specialist, orchestrated a life-saving procedure.

Amidst the typical fears associated with medical procedures for a child of her age, the seven-year-old sister exhibited extraordinary courage by choosing to donate her bone marrow to rescue her ailing brother while she herself was suffering from milder sickle cell anemia. The boy's severe sickle cell disease had cast a shadow over his daily life, with joint pains, hemoglobin depletion, and severe weakness. Dr. Narender Thota, impressed by the sister's courage, emphasizes the rarity of such swift and courageous acts of donation, particularly in a scenario where detection and awareness of sickle cell disease are lacking in their home country. Before the



bone marrow transplant, Dr. Thota elucidates the critical matching process, involving Human Leukocyte Antigen (HLA) typing for both the donor and the recipient. The sister's stem cells presented a 100% match, offering a lifeline to her brother. The procedure becomes not only a medical milestone but also a profound testimony to the power of familial bonds and selflessness. The successful transplant is set to alleviate the boy's severe illness, turning it into a milder form without further complications. Dr. Thota assured that the boy can lead a healthy life, free from the struggles imposed by sickle cell disease.

Dr. Thota sheds light on the prevalence of sickle cell disease in forested areas, particularly in countries like India and African countries like Kenya, and Zambia, where it acts as a natural defense against malaria but poses significant health challenges. He underscores the lack of advanced care options, facilities, and awareness in African countries, leading families like the one from Zambia to seek treatment abroad. In case of non-availability of donors, prospective patients can seek assistance from the Indian Marrow Stem Cell Register, which might facilitate individuals needing donors.

A 10-year-old gets a rare kidney problem successfully treated in Kurnool KIMS Hospital

A rare kidney problem called Dense Deposit Disease Very rare problem, with an occurrence rate of 1 in one lakh population
First pediatric case in Andhra Pradesh

DECCAN NEWS SERVICE
HYDERABAD

Charan, a 10-year-old boy from the Yemmiganur area, experienced swelling of his feet and face, followed by high blood pressure and blood in his urine. He visited multiple doctors in Yemmiganur and Kurnool, but his symptoms did not improve. Eventually, he went to KIMS hospital to see Nephrologist Dr. K. Anantha Rao, who then explained the details of his case. "Testing showed loss of protein and blood in the urine. Due to heavy protein loss in urine, blood albumin levels decreased which led to swelling of the feet. This is called nephrotic syndrome. This child also had a loss of blood in the urine associated with high BP, and a decrease in kidney function which is called nephritic syndrome. This child had both nephrotic- nephritic syndromes.

We did a Kidney biopsy to

diagnosis to be "Dense Deposit Disease". Subsequently, special tests were done to identify the cause of the disease, including anti-factor H antibody level, C3 Nef level, and genetic testing. This child had a genetic defect in the complement protein. After complete evaluation, the child was started on immunosuppression treatment to which the child has responded well" explained Dr. K. Anantha Rao. Only 9 cases in South India so far

Dense deposit disease is a very rare disease that affects one child in one lakh population. Electron microscopy is essential for the diagnosis of this disease. Only 9 pediatric patients with Dense Deposit Disease have been reported from south India in the literature and this is the first pediatric case in Andhra Pradesh. Previously, such issues are diagnosed only in metros like Hyderabad and Bangalore. Such facilities are available at



ney biopsy is essential in the diagnosis of most kidney diseases. A delay in identifying the problem may lead to permanent loss of kidney function and lead to a need for dialysis. Early biopsy and treatment prevent loss of kidney function and thereby prevent entering the dialysis stage. Any person detected to have kidney dysfunction should consult a nephrologist and undergo a kidney biopsy if required. Dr.

Doctors race with the time

Oman patient undergoes emergency surgery at KIMS
Vascular surgeon Dr. Narendranadh Meda's rare achievement



DECCAN NEWS SERVICE
HYDERABAD

The term "Emergency" itself highlights the crucial role of medical science. When a patient's life is at risk, every second counts. It's the responsibility of skilled doctors to provide life-saving treatment

family explored hospitals in both India and abroad. Eventually, they arrived at KIMS Hospital in Secunderabad.

Taking on this particular case, I have realized that time was of the essence and that immediate intervention was vital to prevent further complications. We have developed a

several hours of surgery, we were finally able to save the patient's life."

The patient who underwent surgery has made a full recovery and has given credit to Dr. Meda's expertise, as well as the collaborative effort of the entire medical team. The dedicated nurses, anesthesiolo-

KIMS performs first kidney swap transplant in Rayalaseema



KIMS doctors along with the patients and the donors in Kurnool on Friday

HANS NEWS SERVICE
KURNOOL

KIMS Hospital in Kurnool has done first swap transplant on January 30, 24, which is also first of its kind in Rayalaseema region. The first pair, recipient Daiva Prasad, working as DSP in Kurnool, was detected with kidney failure one year ago. But transplantation was not done as his wife was of different blood group.

Second patient Venkata Kondiah was initiated for dialysis six months ago. Since both his wife and mother cannot donate their organs, swap transplant was discussed with both the patients.

Swap transplant is exchange of organs between two families, who cannot donate the organ to their own

family member because of blood group mismatch.

After discussing with the families of both the patient and after getting approval from State Authorisation Committee, KIMS doctors along with about 20 health care staff, did the transplant surgery for 12 hours. The transplants have been successful and both patients and donors were discharged with stable kidney function performed surgery.

Daiva Prasad's wife donated kidney to Venkata Kondiah and Venkata Kondiah's mother donated kidney to Daiva Prasad.

The team included D Anantha Rao, Dr Suresh Dr Uma Maheshwar Rac Dr Manoj Kumar, Dr Durg Prasad, Dr Balasubramanyam, Dr Bhuvaneshwari, D Akthar and Dr Swati.

Historic Balloon Angioplasty Saves 5-Year-Old in Anantapur



Anantapur, March 19: In a groundbreaking medical feat, Jeevan, a five-year-old from Kalyanadurgam, underwent balloon angioplasty at KIMS Saveera Hospital, Anantapur. Dr. Moode Sandeep, the senior interventional cardiologist, diagnosed Jeevan's condition, Coarctation of Aorta, which affects only

through a state-of-the-art balloon angioplasty, a first in Anantapur for a child of his age. Initially seen at RDT Hospital due to fatigue during play, Jeevan's condition was swiftly identified, leading to his referral to KIMS Saveera. Following tests, including 2D Echo and CT scan, the severity of

strains, the procedure was performed under Aarogyasree, providing the treatment free of cost. Dr. Moode Sandeep's expertise ensured a successful procedure, restoring blood supply to Jeevan's legs promptly. The family expressed gratitude to the hospital management and Dr. Moode

Doctors at KIMS Saveera perform complicated heart surgery

A 65-year-old lady's heart issue solved with Rotapro Rotablator
Used this latest technology for the first time in Anantapur • Calcification in Coronary Arteries cleared • KIMS Saveera Doctors achieve success

DECCAN NEWS SERVICE
ANANTHAPUR

Calcification that forms in coronary arteries can be very hard and difficult to remove. In the past, doctors used balloon-based techniques to treat this condition. However, a new cutting-edge technology called Rotapro Rotablator has been developed and was recently launched in India in April 2022. A senior interventional cardiologist, DR. MOODE SANDEEP at KIMS Saveera Hospitals in Anantapur, India, used this ultra-modern technology to treat a 65-year-old woman. The cardiologist explained the details of the procedure. "A 65-year-old woman had a heart attack and was taken to the hospital for treatment. However, her blood vessels had heavy calcifications due to her age, making regular angioplasty impossible. To address this issue, we used Rotapro Rotablator in combination with angioplasty, resulting in positive outcomes. Rotapro Rotablator Atherectomy System is a cutting-edge technology.

India in April 2022. Unlike the previous pedal-based system, Rotapro is hand-operated. This advanced system uses a diamond-tipped burr with front-cutting and stable rotation to safely ablate and simplify the complex process of angioplasty, ensuring the patient's safety. There are numerous techniques for treating calcified coronary lesions, including balloon-based techniques, cutting balloons, scoring balloons, ultrahigh pressure balloons, lithotripsy, ablation techniques, rotational atherectomy, excimer laser atherectomy, and orbital atherectomy. According to Dr. Sandeep, Rotapro has proven effective in reducing procedural time, fluoroscopy time, contrast volume, and radiation dosage, and improving feasibility, patient safety, and in-hospital outcomes. He also discussed the reasons for calcification and measures to control it. What causes coronary artery calcification? Coronary artery calcification is a common condition that usually affects older adults with calcium buildup



However, some chronic medical conditions can increase the risk of calcification, in addition to rare medical conditions that cause calcifications in young people. Examples of such chronic conditions include metabolic syndrome, hypertension, diabetes, dyslipidemia (irregular cholesterol levels), obesity, and chronic kidney disease. It is also worth noting that tobacco use is a risk factor for coronary artery calcification. How to reduce the risk of calcification? It is recommended to take medication to reduce high blood pressure and high cho-

lesterol intake by avoiding high-fat foods like fried foods. Proper management of diabetes is crucial. To prevent and slow down the accumulation of calcium deposits in the arteries, there are specific lifestyle changes you can make. These include: • Always have a heart-healthy diet and limit intake of cholesterol, fat, and sodium • Quit smoking and boozing • Exercise and maintain an active lifestyle • Lose weight • A low-fat diet and exercise can help reduce your risk of calcifications and other chronic health conditions

लोकमत

अवरुद्ध मूत्रविसर्जन मार्ग शस्त्रक्रियेने केला खुला

शस्त्रक्रिया झाली मोफत : सहा वर्षीय रौनकला ११ वर्षानंतर मिळाला दिलासा

सिराज पठाण

लोकमत न्यूज नेटवर्क
कुरखेडा : तालुक्यातील गांगोली येथील दुर्दैवी बालक रौनक सोमेश्वर मठे हा इयत्ता सहावीचा विद्यार्थी रौनकचा नैसर्गिक मूत्र विसर्जन मार्ग हा जन्मजात अवरुद्ध असल्याने डाक्टरांनी त्याचा पोटाचा खाली कृत्रिम छिद्र करीत मूत्र विसर्जनाची तात्पुरती व्यवस्था केली. मागील ११ वर्षांपासून यथूनच ही क्रिया सुरू होती; मात्र हा नैसर्गिक मार्ग नसल्याने २४ तास अर्खंडितपणे येथून मूत्र विसर्जन सुरूच राहत असल्याने दुर्गंधी व इतर अडचणीमुळे त्याचे जगणे कठीण झाले होते. नागपूर येथे रौनकवर शस्त्रक्रिया



नागपूर येथील रुग्णालयात शस्त्रक्रियेसाठी दाखल रौनक.

यशस्वीरीत्या पार पाडण्यात आली. रौनकची ही अडचण शाळा भेट उपक्रमादरम्यान येथील उपजिल्हा रुग्णालयाचे वैद्यकीय अधिकारी डॉ. जगदीश बोरकर यांच्या निदर्शनास

या डॉक्टरांच्या प्रयत्नांना यश

इंडियन असोसिएशन ऑफ पेडियाट्रिक सर्जन स्पुकान नागपूरची वार्षिक परिषद स्किम वे हास्पिटल नागपूर येथे आयोजित आहे येथे देशभरातील यूरो सर्जन येणार आहेत येथे हा गुंतागुंतीची असलेली शस्त्रक्रिया शक्य आहे ही माहिती डॉ. गौयल यांच्याकडून मिळताच डॉ. बोरकर यानी स्वतः पुढाकार घेत मठे दाम्पत्यांना बालकासह तिथे घेऊन गेले. याठिकाणी सर गंगाराम हास्पिटल दिल्ली येथील सुप्रसिद्ध बालरोग सर्जन डॉ. सतीश अग्रवाल, डॉ. दीपक गौयल, डॉ. अल्बम, डॉ. राजकुमार किरतकर, डॉ. कुलदीप सुखदेवे, डॉ. स्यनील भिसेकर या तज्ज्ञ वैद्यकीय चमूद्वारे ही अवघड शस्त्रक्रिया दोन टप्प्यात विनामूल्य पार पाडण्यात आली, सध्या बालकाची तब्येत स्वस्थ आहे व नैसर्गिक मार्गानेच त्याच मूत्र विसर्जन क्रिया सुरू आहे.

आली. त्यांनी विविध स्तरांवर याकरिता पाठपुरावा करीत कठीण व गुंतागुंतीची असलेली ही शस्त्रक्रिया विनामूल्य दिल्ली येथील तज्ज्ञ वैद्यकीय चमूच्या देखरेखीत नागपूर येथे यशस्वीपणे पार पाडण्यात सहकार्य केले. सन २०१२ मध्ये मठे या दाम्पत्याला येथील उपजिल्हा रुग्णालयात पुत्र रत्न प्राप्त झाल्याने कुटुंब आनंदित होते; हा आनंद दःखात परावर्तित झाला.



Large Potato size tumor in women's brain, 14-hour long surgery done by doctors at KIMS Kurnool

(Standard Post Bureau)

A 48-year-old woman presented with speech disturbances and progressive headaches. She was diagnosed with a large tumor at KIMS Hospital in Kurnool. Dr. Sumanth Kumar, the consultant neurosurgeon, explained the details of the condition. "Mrs. M. Eeswaramma, aged 48 developed a large tumor in the brain. Initially, she went to another hospital, and doctors referred her case to us. On evaluation, she was found to have a large tumor (Large Potato) measuring 4.6x4.1x4.8 cm involving the left temporal skull base region with significant surrounding brain edema.

The left temporal region of the brain is responsible

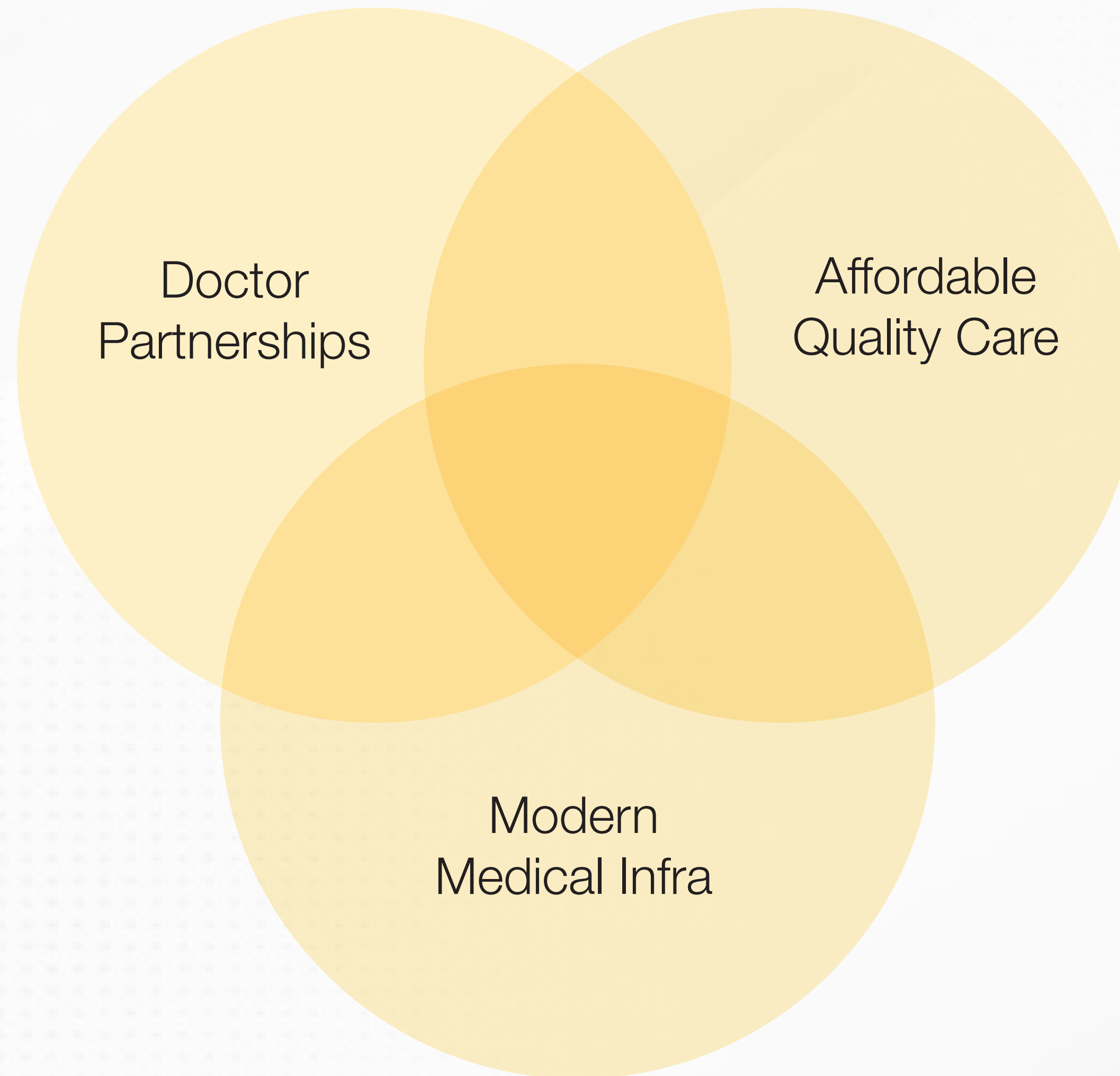
for speech and memory.

As this tumor involves this region, it was a difficult scenario for the patient's family to decide on surgery as there are high chances of further worsening of these functions.

But, as Kurnool KIMS hospital has state-of-the-art facilities along with a specialist doctors team, we have decided to take up the surgery.

As the tumor was very large, it took 14 long hours to completely remove this safely without any compromising to her abilities and achieved near total resection. Post-surgery, all her symptoms settled well, and she is living a quite normal life" explained Dr. Sumanth Kumar.

Key to our success

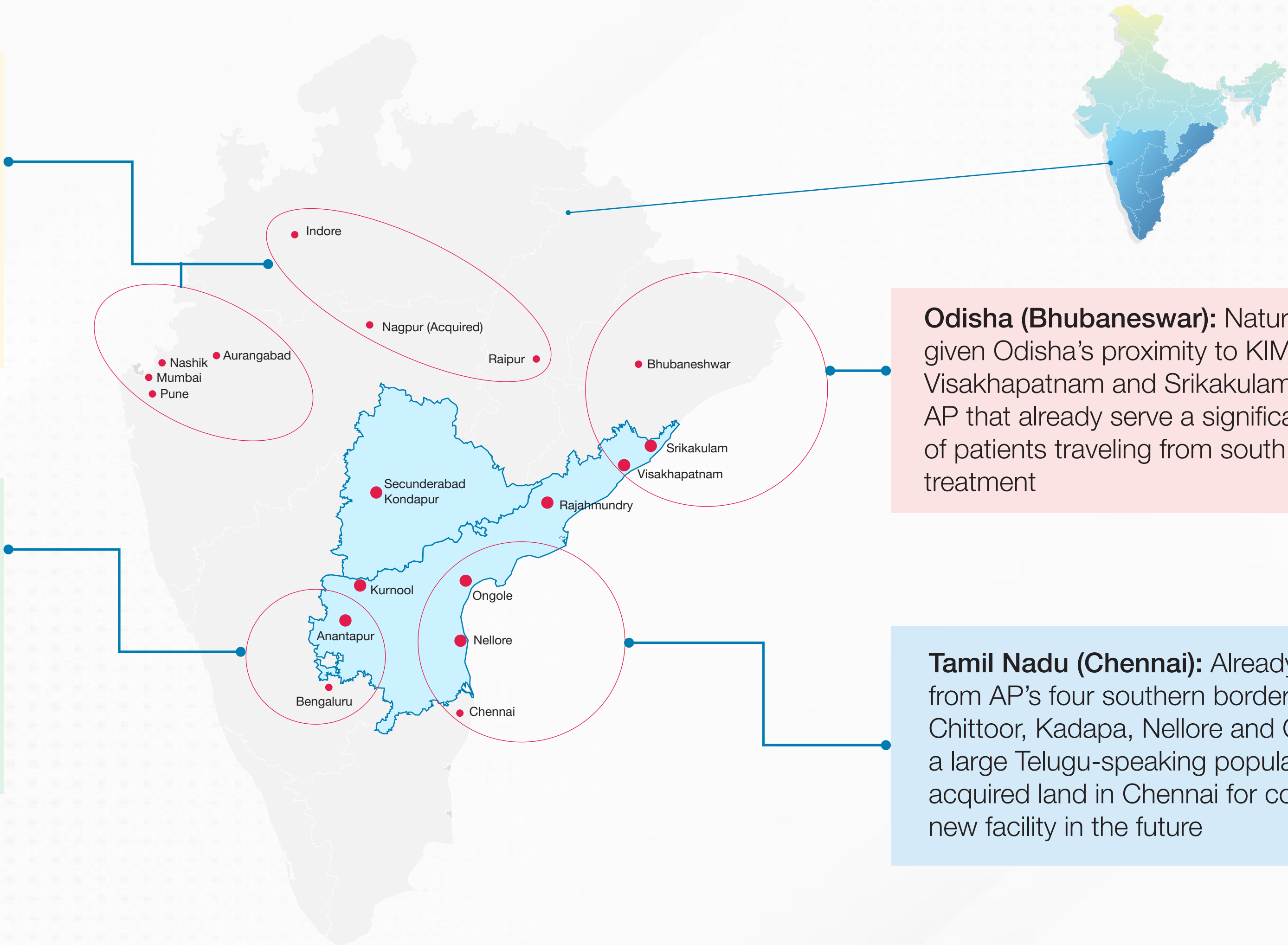


KIMS has a disciplined growth strategy - strategically grow in adjacent markets some of which are 'natural extensions'

KIMS Plans to Grow into Markets that are Adjacent to the Current Core Markets of AP and Telangana

Central & Western India (Mumbai, Indore, Aurangabad, Nagpur & Raipur): KIMS flagship hospital witnesses influx of patients and doctors from Central India. Given scarcity of quality healthcare and existing KIMS brand awareness in Central India, smaller facilities can be set up in Central India

Karnataka (Bangalore and greater Karnataka): KIMS has observed both cash patients and insurance patients traveling from the districts of AP bordering Karnataka to seek treatment at larger hospitals in Bangalore (Karnataka). Karnataka is a natural growth market because a sizeable portion of the state speaks Telugu - the main language spoken in AP and Telangana



Odisha (Bhubaneswar): Natural extension given Odisha's proximity to KIMS hospitals in Visakhapatnam and Srikakulam in northern AP that already serve a significant number of patients traveling from south Odisha for treatment

Tamil Nadu (Chennai): Already attracts patients from AP's four southern border districts of Chittoor, Kadapa, Nellore and Ongole and has a large Telugu-speaking population. KIMS has acquired land in Chennai for construction of a new facility in the future

Expansion plans

Units	Current Beds	Incremental Beds	New Departments	Approx. Capex	Expected Year of Operation
Nashik	-	300	All Specialities	200-250 Cr	Q1 FY25
Mumbai (Thane)	-	300	All Specialities	500-525 Cr	Q4 FY25
Bangalore (Project-1)	-	415	All Specialities	350-400 Cr	Q4 FY25
Anantapur	250	200	Cancer Centre / Mother & Child	90-110 Cr	Q4 FY26
Kondapur	200	500	All Specialities	300-350 Cr	Q1 FY27
Srikakulam	200	120	All Specialities	70-75 Cr	Q4 FY25
Ongole	350	-	Cancer Centre	40-50 Cr	Q4 FY25

Profit and Loss Statement

(Rupees in Millions)

Particulars	Consolidated							
	Q4 FY 23	Q3 FY 24	Q4 FY 24	QoQ(%)	YoY(%)	FY 23	FY 24	YoY(%)
Operating Revenue	5,759	6,058	6,338	4.6%	10.0%	21,977	24,981	13.7%
Other Income	49	32	38	18.4%	-21.6%	259	131	-49.5%
Total Revenue	5,808	6,091	6,376	4.7%	9.8%	22,236	25,112	12.9%
EBITDA*	1,563	1,435	1,527	6.4%	-2.3%	5,766	6,232	8.1%
EBITDA (%) on operating revenue	27.1%	23.7%	24.1%			26.2%	24.9%	
PBT**	1,273	1,026	1,001	-2.4%	-21.3%	4,701	4,599	-2.2%
PBT (%) on total revenue	21.9%	16.8%	15.7%			21.1%	18.3%	
PAT**	987	767	716	-6.5%	-27.4%	3,510	3,363	-4.3%
PAT (%) on total revenue	17.0%	12.6%	11.2%			13.4%	13.4%	
Basic EPS(Rs.)	9.5	9.0	8.2	-8.6%	-13.7%	42.0	38.8	-7.8%
Diluted EPS (Rs.)	9.5	9.0	8.2	-8.6%	-13.7%	42.0	38.8	-7.8%
IND AS 116	69	36	62			274	172	
EBITDA Post IND AS & Other Income	1,681	1,504	1,628	8.3%	-3.2%	6,299	6,535	3.7%

1) *EBITDA - Pre IND AS & Excl. Other Income

2) **PBT & PAT are excluding one time items of - Share of loss of associate of .22 Mn, 1.23 Mn & 1.26 Mn for Q2 FY24, Q3FY24 & Q4 FY24 respectively

3) Minority share of EBITDA for Q4FY24 stands at 12%

Krishna Institute of Medical Sciences Limited

KIMS Secunderabad (100%)

KIMS Nellore (100%)

KIMS Rajahmundry (100%)

KIMS Ongole (100%)

AHPL Srikakulam (67.7%)

KHEPL Kondapur (90.7%)

KIMS ICON Visakhapatnam (51.0%)

KIMS Saveera Anantapur (76.5%)

KIMS Kurnool (55.0%)

Sunshine (Sarvejana) (64.2%)

KIMS-Manavata Nashik (51.0%)

SPANV Nagpur (69.3%)

KIMS Hospitals Bengaluru (100%)

Doctor Partnership Hospitals

Thank You