

October 27, 2021

The General Manager,
Department of Corporate services
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code - 543308
ISIN: INE967H01017

The Manager,
Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor,
Plot No.C/1, 'G' Block
Bandra - Kurla Complex
Mumbai - 400 051.
Symbol - KIMS
ISIN: INE967H01017

Dear Sir,

Sub: Press Release and Investor Presentation on the proposed Acquisition of Equity shares (fully and partly paid-up) of Sarvejana Healthcare Private Limited (Sunshine Hospitals)

With reference to the above stated subject, please find enclosed the Press Release and Investor Presentation in connection with execution of share purchase agreement (“SPA”) and shareholders agreement (“SHA”), each dated 27.10.2021, by Krishna Institute of Medical Sciences Limited (“Company”) with the existing promoter and certain other shareholders of Sarvejana Healthcare Private Limited (Sunshine Hospitals) (“Target Company”) to acquire 51.07% of the equity share capital of the Target Company (as a combination of 18.52% stake through equity shares and the remainder through partly paid-up equity shares, which shall be fully paid up by April 2022 based on agreed schedule).

We request you to take this on record.

Thanking you,

Yours truly

For Krishna Institute of Medical Sciences Limited



Umashankar Mantha
Company Secretary & Compliance Officer



Krishna Institute of Medical Sciences Limited

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CIN: L55101TG1973PLC040558

PRESS RELEASE

KIMS Hospitals has entered into definitive agreements to acquire 51.07% stake (as a combination of fully and partly paid-up equity shares) in Sunshine Hospitals (M/s Sarvejana Healthcare Private Limited)

- Acquisition will help KIMS Hospitals to consolidate its position as a leading provider of tertiary care services in its key markets and adds a world renowned orthopaedic surgical team led by Dr. A. V. Gurava Reddy.
- Augments and complements KIMS Cardio, Neuro, Transplant and Renal sciences team
- Combined entity will have 12 hospitals across 9 cities with 3666 beds and over 1,200 doctors and 12,000 + employees

27th October 2021: KIMS Hospitals has executed definitive agreements to acquire a majority stake (51.07%), (as a combination of 18.52% stake through equity shares and the remainder through partly paid-up equity shares, which shall be fully paid up by April 2022 based on an agreed schedule) in M/s Sarvejana Healthcare Private Limited (herein referred to as "Sunshine Hospitals"), which own and operates hospitals in and around Hyderabad, Telangana under the brand 'Sunshine Hospitals', at an Enterprise Value of ~ INR 7,300 mn, *subject to working capital adjustments on the closing date.*

For Financial Year ended March'21 Sunshine Hospitals reported INR 4,118 mn in revenue and INR 752 mn in operating EBITDA.

The acquisition deal is expected to be EPS accretive and provides an enhanced platform for KIMS to further strengthen its presence in the key home market of Hyderabad and Secunderabad.

About Sunshine Hospitals:

Sunshine Hospitals started in May 2009 by Dr. A.V. Gurava Reddy, a globally reputed Joint Replacement Surgeon. Under his leadership, within a very short period, Sunshine Hospitals has become the second largest Joint Replacement Centre in South East Asia. Sunshine Hospitals is only the 2nd hospital from Asia, to have a full membership of the prestigious society 'International Society of Orthopaedic Centres (ISOC)'.

Sunshine Hospitals currently operates at three locations in Telangana, out of which two are in Hyderabad (Secunderabad and Gachibowli), and the third is in Karimnagar, a fast upcoming Tier 3 town. With a total bed strength of over 600, it is the No. 1 player in Joint replacement and Spine department with over 4,000 knee transplants a year.

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Commenting on the acquisition, Dr Bhaskar Rao, MD, KIMS Hospitals said “We are very pleased to have Sunshine Hospitals and its distinguished team of doctors, clinicians and staff on board. Sunshine Hospitals is a natural fit, clinically and strategically to our vision of providing clinical excellence at affordable cost. It will also allow KIMS to consolidate its position in Hyderabad which is our core market.”

Dr A.V. Gurava Reddy, MD, Sunshine Hospitals added “We are excited to join KIMS Hospitals Group. We have a deep sense of admiration for KIMS’ commitment to providing high quality healthcare at affordable prices and believe this fits well with the mission of Sunshine Hospitals”

About KIMS Hospitals:

The Krishna Institute of Medical Sciences (KIMS) is the largest corporate healthcare group^(*) in Andhra Pradesh and Telangana with a network of 12 hospitals and over 3600 beds spread across Hyderabad (*Secunderabad, Kondapur and Gachibowli*), Nellore, Rajahmundry, Srikakulam, Ongole, Vizag, Anantapur, Kurnool and Karimnagar. The Group offers a comprehensive bouquet of healthcare services across specialties and super specialties across more than 25 specialties. The Group’s flagship hospital at Secunderabad, is one of the largest private hospitals in India at a single location with a capacity of 1,000 beds.

() Including 3 Hospitals of Sunshine Hospitals.*

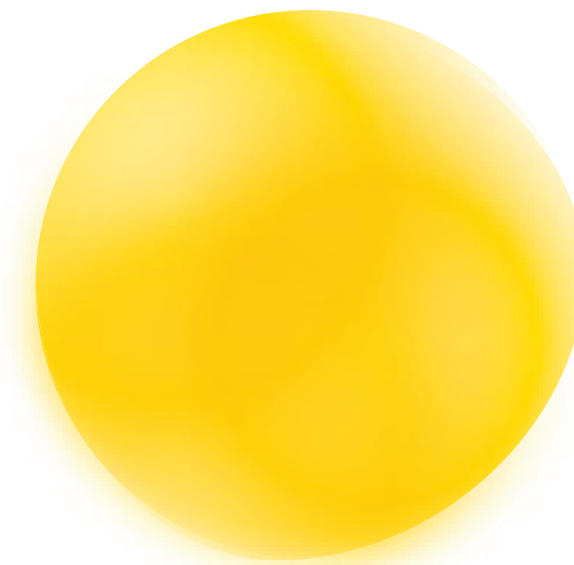
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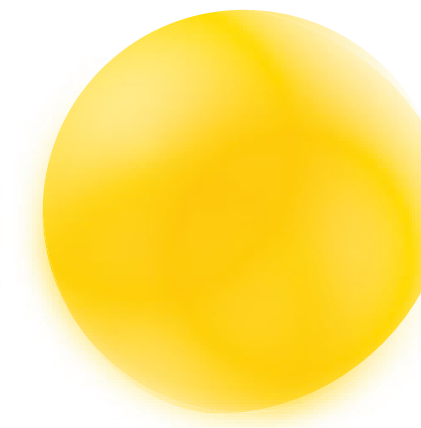
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Brief Presentation on



SUNSHINE
HOSPITALS

Krishna Institute of Medical Sciences Limited



SUNSHINE
HOSPITALS



Dr. A.V. Gurava Reddy
Managing Director



Dr. A. Bhavani
Director



SECUNDERABAD



GACHIBOWLI



KARIMNAGAR

- Started in 2009
- Founders: Dr. A.V. Gurava Reddy & Dr. A. Bhavani
- Second largest Orthopedic practice in South East Asia

- Locations: Secunderabad, Gachibowli & Karimnagar
- Beds Capacity: 600+
- Key Specialities: Ortho Sciences, Cardiac Sciences & Gastro Sciences

Largest Orthopaedic Group Practice in INDIA

40+ full time Orthopaedic Consultants including Visiting Consultants - Largest Group Practice



Ortho Sciences - Cutting-edge technology at work



- 1st Hospital in INDIA with ISOC Membership (Only 2 from India have this membership)
- 4000 Total joint replacements performed on average, every year
- More than 10,000 surgeries annually, across all the orthopaedic sub-specialities
- More than 700 Robotic Knee replacements done in less than 18 months - Fastest in the World!

1st Hospital in INDIA with
International Society of Orthopaedic Centers (ISOC) Membership



Members Centers 2020

Argentina: Hospital Italiano de Buenos Aires (Buenos Aires)

Australia: Mater Hospital (Sydney)

Belgium: University Hospitals Leuven (Leuven)

Brazil: Instituto Nacional de Traumatologia e Ortopedia (Rio de Janeiro)

Canada: Sunnybrook Health Sciences Centre (Toronto)

Chile: Clinica Alemana (Santiago)

China: Peking Union Medical College Hospital (Beijing)

France: Institute for Locomotion (Marseille)

Germany: Helios Endo-Klinik (Hamburg)

India: Sancheti Institute for Orthopaedics & Rehabilitation

India: Sunshine Hospital (Telangana)

Israel: Hadassah University Medical Center (Jerusalem)

Italy: Istituto Ortopedico Rizzoli (Bologna)

Italy: I.R.C.C.S. Istituto Ortopedico Galeazzi (Milan)

Mexico: Instituto Nacional De Rehabilitacion (Mexico City)

The Netherlands: Sint Maartenskliniek (Nijmegen)

Sweden: Skåne University Hospital (Lund)

Switzerland: Schulthess Klinik (Zurich)

United Kingdom: Royal National Orthopaedic Hospital (London)

USA: Campbell Clinic (Tennessee)

USA: Hospital for Special Surgery (New York)

USA: Mayo Clinic (Minnesota)

A Snapshot of Sunshine Hospitals



	Secunderabad	Gachibowli	Karimnagar
Year of Inception	2009	2018	2016
Beds	290	237	75
ICU Beds	120	50	10
OT	12	8	3
Doctors	100+	30+	20+
Depts	15+	15+	5+
COE Ortho	●	●	●
COE Cardiac	◐	◐	-
COE Neuro	◐	◐	◐
COE Gastro	◐	◐	◐
COE Renal	◐	◐	-
Robotics Ortho	1	1	-
Pentax Endosono	-	1	-
Ebus	1	-	-
Cath Lab	1	1	1



SECUNDERABAD



GACHIBOWLI



KARIMNAGAR

COE: Centre of Excellence

Stronger, Together - Hyderabad Market



	KIMS	SUNSHINE	KIMS & SUNSHINE TOGETHER
No of Hospital	2	2	4
Beds	1200	525+	1725+
No of years in Hyd	17+	12+	17+
COE Cardiac	●	◐	●
COE Ortho	◐	●	●
COE Neuro	●	◑	●
COE Gastro	◐	◑	◑
COE Onco	◐	-	◐
COE Renal	●	◑	●

Key Operational Parameters



Secunderabad (In INR Mn)	FY21	FY20
Revenue	2,740	2,349
EBITDA	534	323
EBITDA %	20%	14%
ARPOB (In INR)	43,683	33,651
ARPP (In INR '000)	218	136
ALOS	5.0	4.1

Gachibowli (In INR Mn)	FY21	FY20
Revenue	1,286	847
EBITDA	281	50
EBITDA %	22%	6%
ARPOB (In INR)	35,697	29,324
ARPP (In INR '000)	197	113
ALOS	5.5	3.9

Karimnagar (In INR Mn)	FY21	FY20
Revenue	134	121
EBITDA	19	14
EBITDA %	14%	12%
ARPOB (In INR)	16,451	13,205
ARPP (In INR '000)	53	46
ALOS	3.2	3.5

Source: FDD Report

Consolidated Financial Snapshot (P&L)

(Indian GAAP)



P&L Summary (In INR Mn)	FY21	FY20
Revenue	4,118	3,643
EBITDA	752	331
EBITDA %	18%	9%
Other Income	49	93
Finance Cost	91	103
Depreciation	236	367
PBT	465	-47
PAT	364	-60

Source: Audited Financial Statement

Thank You