



Let's Solve

LTI/SE/STAT/2021-22/119

February 1, 2022

To,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051
NSE Symbol: LTI

The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001
BSE Scrip Code: 540005

Dear Sir/Madam,

Subject: **Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation, which also will be available on the Company's website viz. www.Lntinfotech.com/Investors

Please take the same on your records.

Thanking You.

Yours sincerely,
For Larsen & Toubro Infotech Limited

Tridib Barat
Company Secretary & Compliance Officer
ACS: 12247

Larsen & Toubro Infotech Ltd.

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www.Lntinfotech.com | E-mail: info@Lntinfotech.com | CIN: L72900MH1996PLC104693



A Larsen & Toubro
Group Company

LT1

Let's Solve

Solving for the Great Restructuring



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Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements.

LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf

Meet LTI



\$1.98 Bn

LTM Revenue



475+

Active clients



44,000+

Headcount



7

Acquisitions
since listing



72

Global
Fortune 500 clients



35

Delivery centers
globally
with 56 sales offices



6th

Largest Indian IT
services company



AA

ESG rating
by MSCI

Purpose

LT1

Let's Solve

Vision

Pioneering
Solutions in
a Converging
World

Mission

O2T

D2O

Powering the
Breakaway
Enterprise

DTC

EX

Core Beliefs

Be agile

Push the frontiers
of innovation

Keep learning

Go the extra mile

Solve for society

Culture

Shoshin

Ubuntu

ESG
leadership

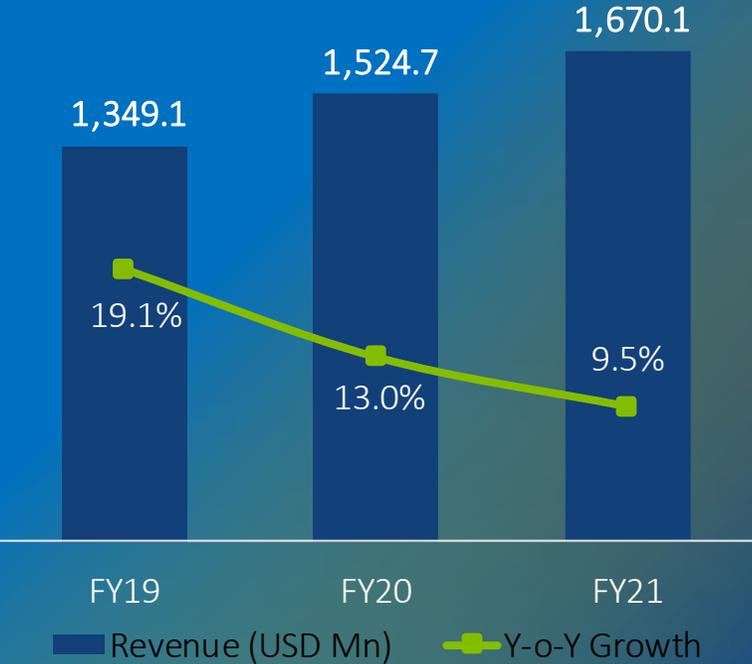
A robust framework to institutionalize
success for the next 25 years

Enviably Client Profile

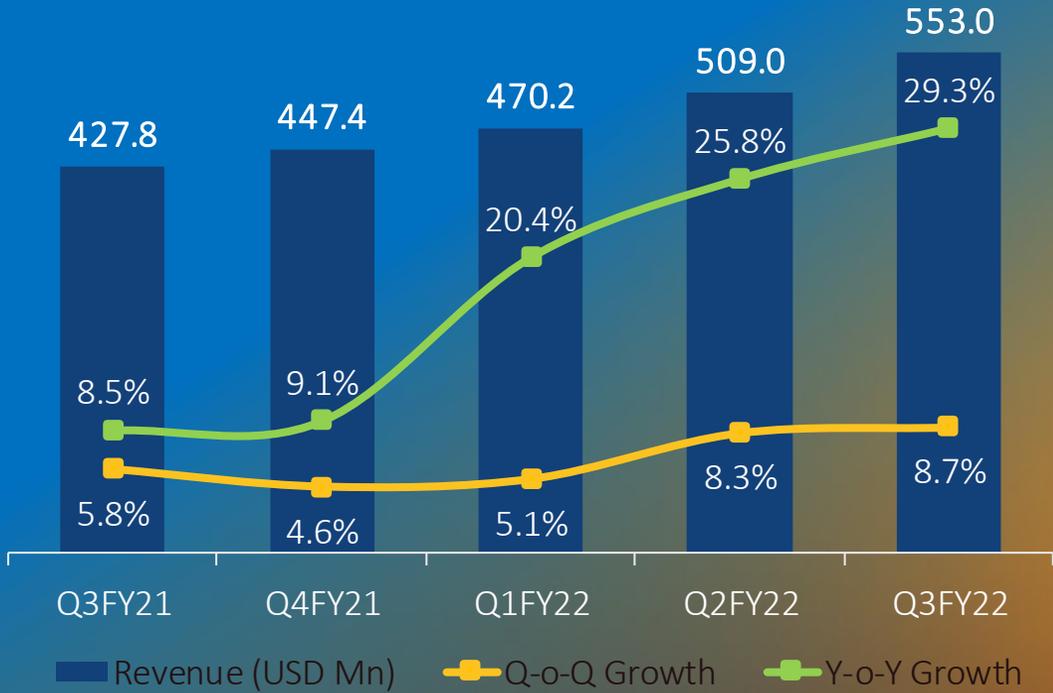


Consistently Delivering Industry Leading Revenue Growth

Annual Revenues (USD Mn)



Quarterly Revenues (USD Mn)





6 Reasons

We are confident of
emerging stronger in
the post-pandemic world

1. Demand

Secular demand, in line with our expertise

The Great Restructuring

New Spend Areas

The Great Resignation



2. Capabilities

We have been investing in relevant capabilities

Mature **vertical capabilities** across chosen domains



Scaled up, ecosystem driven **cloud and data services**



Innovative & Agile **productized IT organizations**



Design-led end-to-end **reimagination & transformation**

3. Talent

We are well-prepared to win the war on talent

Headcount



Yin-Yang Model

- Expanded ecosystem with Day 0/1 preference
- Highly effective referral & green channel programs
- Satellite offices in India
- Glocalization focus – USA delivery team
- Rapidly growing employer brand
- Next generation talent platform

4. Sales & Marketing

A robust blueprint for continued growth

CHIP framework

Next-gen marketing and branding

Strong alliances and partnerships

5. Team

An enviable management team



Expanded sales leadership

Stronger country leadership

Global delivery units

6. Operational Resilience

High-quality growth with predictable margin

Our heritage

Enviably client base

Balanced portfolio

ESG roadmap 2030

We're Winning

Global Veterinary Care Practice



Managed services deal involving cyber security and modernization of IT infrastructure including migration to cloud to gain operational efficiencies and transform clinic management

Digital Marketing Solutions Provider



Global, end-to-end managed services deal spanning across internal IT department. To cover multiple technologies and ensure costs efficiency, increased service flexibility and quality, and support growth

Global Fortune 500 Insurance Company



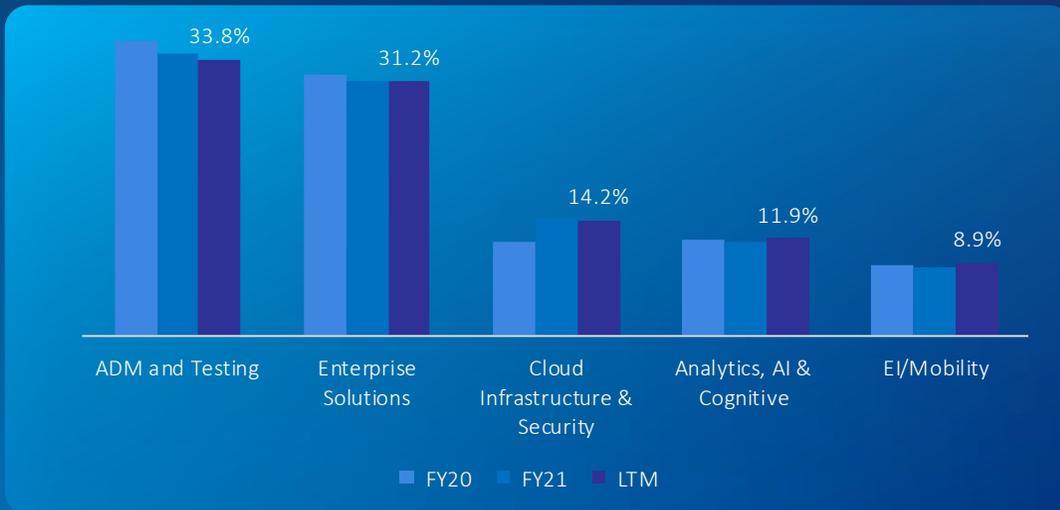
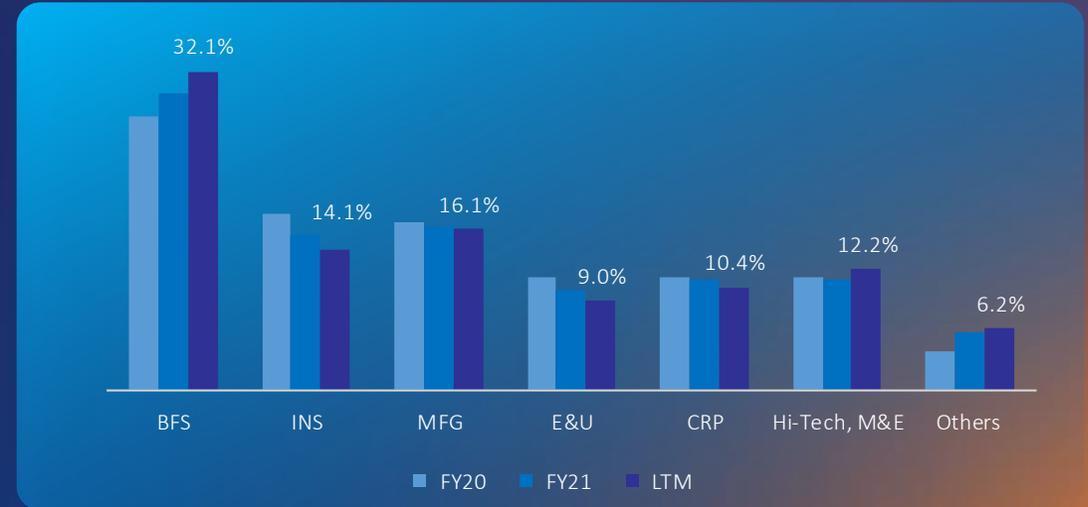
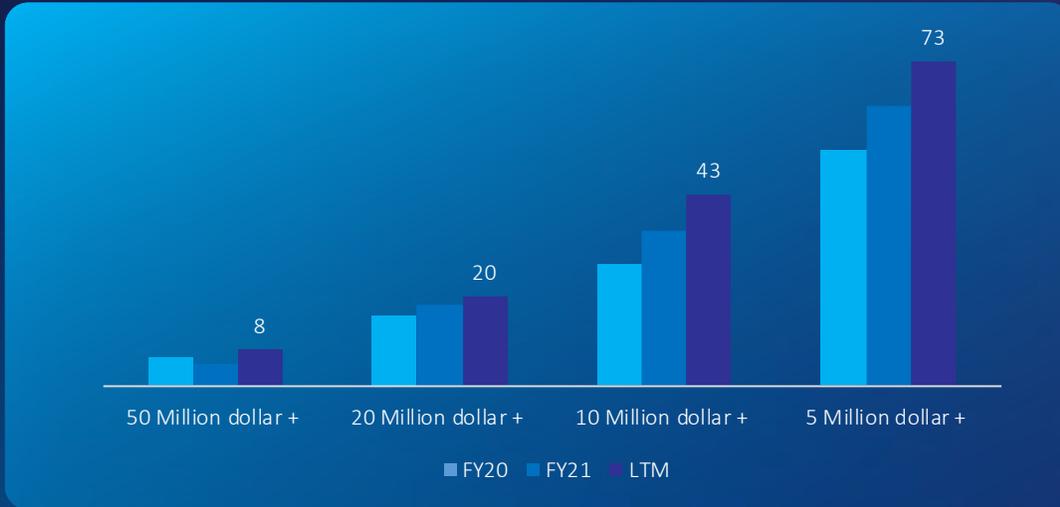
Vendor consolidation win for management of core insurance platforms and several modernization programs across multiple core areas in the P&C space

One of the world's largest Islamic banks

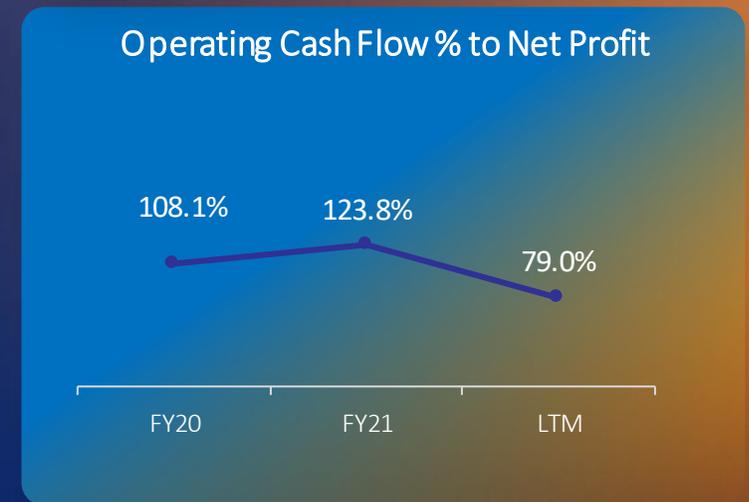
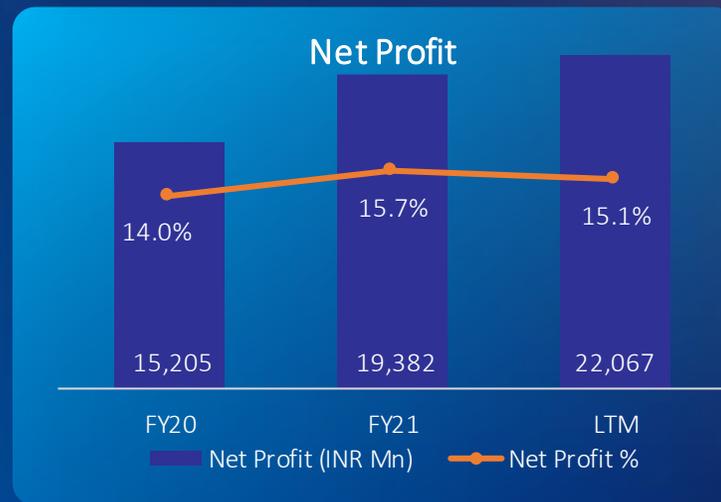
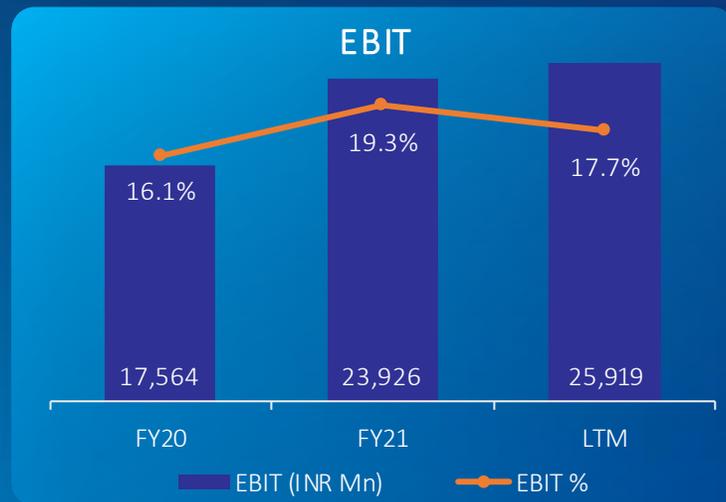
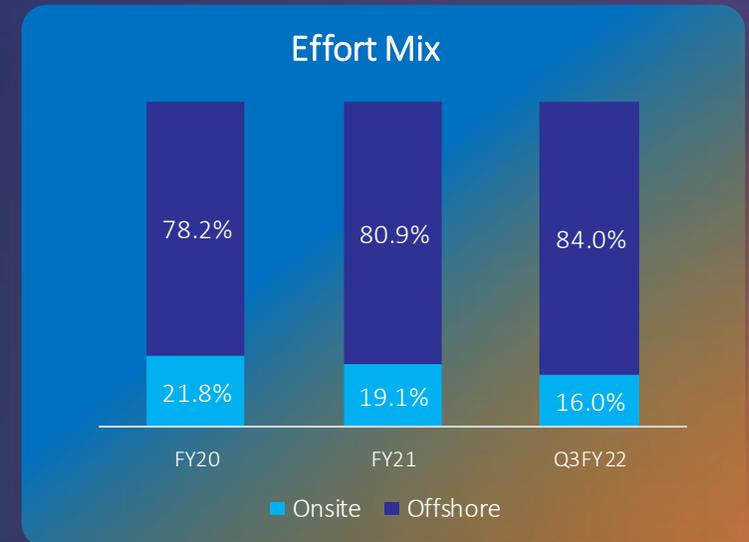
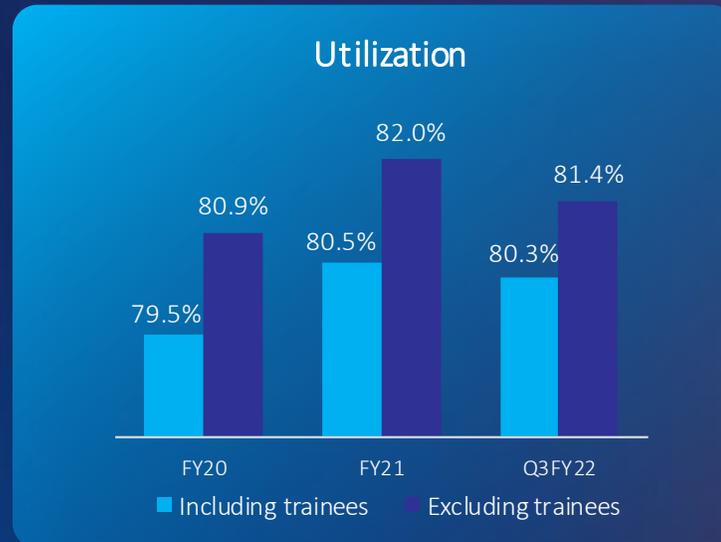


Core banking transformation program using Temenos T24 platform to introduce new lending products, reduce complexities, service increasing customer base & lower total cost of ownership

Well Diversified Portfolio



Operational Excellence Leading To Healthy Financials



Sustainability Framework & Alignment with SDGs



Education



Empowerment



Environment



Business Resilience



Awards & Recognition in Last 12 Months



LTI topped the list of 'IT Services Challenger 2021' in Everest Group's PEAK Matrix Service Provider of the Year™ Awards



ISG Provider Lens™: Digital Business — Solutions and Service Partners 2021
Positioned as a Leader in Digital Business Consulting Services – US
Positioned as a Leader in Digital Business Experience Services - US



LTI recognized as Global Innovation Partner of the Year by Snowflake, the Data Cloud Company



LTI recognized as Temenos Service Partner of the Year



Positioned as a Major Player in IDC MarketScape Worldwide Managed Multicloud Services Vendor Assessment 2021



LTI recognized amongst top 3 by sell-side in Technology/IT Services & Software space: Best CEO, Best CFO, Best ESG, Best IR Program and Best IR Professional



LTI

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