

LTI/SE/STAT/2020-21/40

July 29, 2020

National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
NSE Symbol: LTI

The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001
BSE Scrip Code: 540005

Dear Sirs,

Subject: **Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation, which also will be available on the Company's website viz. www.Lntinfotech.com/Investors

Please take the same on your records.

Thanking You.

Yours sincerely,
For Larsen & Toubro Infotech Limited

Manoj Koul
Company Secretary & Compliance Officer
Membership No. ACS 16902

Larsen & Toubro Infotech Ltd.

Technology Tower 1, Gate No.5, Saki Vihar Road, Powai, Mumbai-400072, India
T +91 22 6776 6776 | F +91 22 2858 1130

Registered Office: L&T House, Ballard Estate, Mumbai 400 001, India
www.Lntinfotech.com | E-mail: info@Lntinfotech.com | CIN: L72900MH1996PLC104693



A Larsen & Toubro
Group Company

Powering the
BREAKAWAY
Enterprise



Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

Meet LTI

31,000+
Headcount

\$1.5Bn+
LTM Revenue

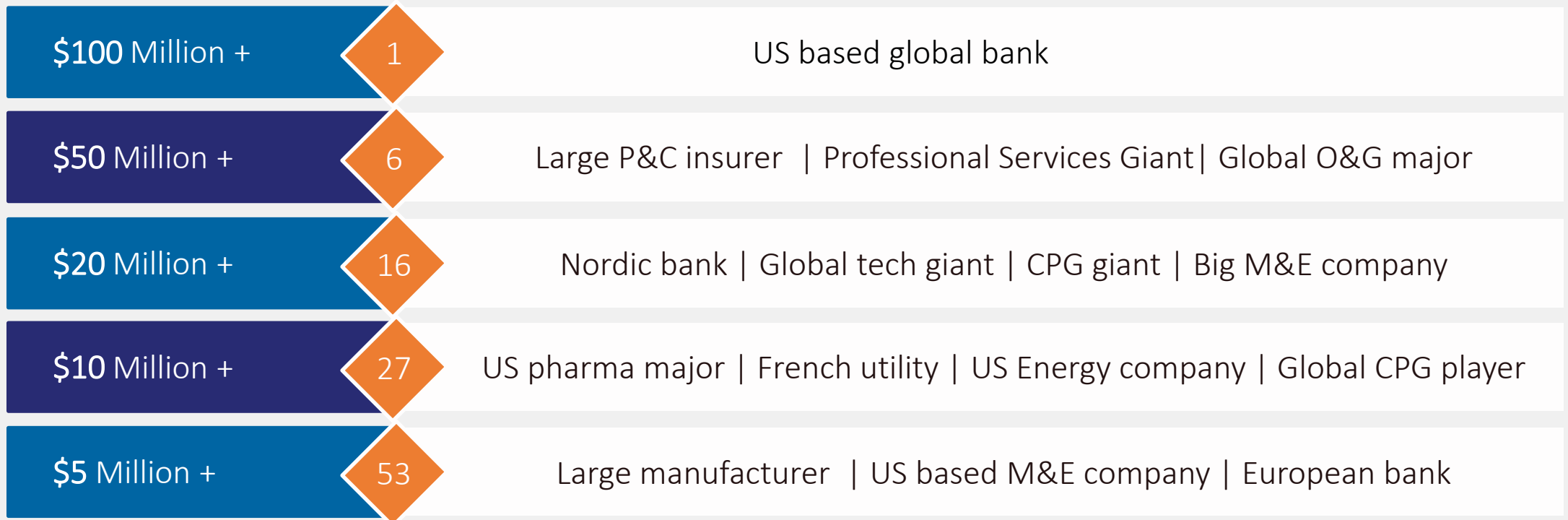
67
Global Fortune 500
clients

409
Active clients

6th
Largest Indian IT services
company

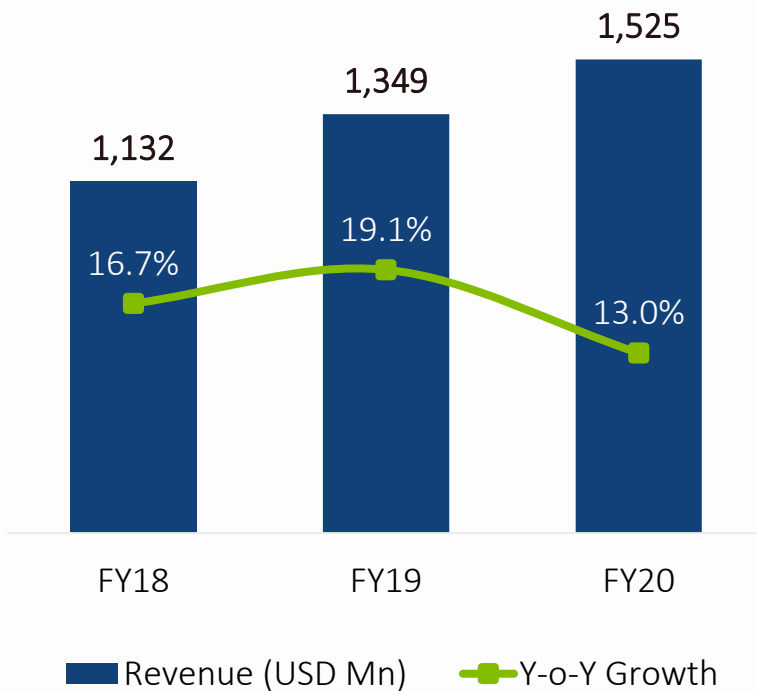
32
Delivery centers globally,
with 57 sales offices

Enviably Client Profile

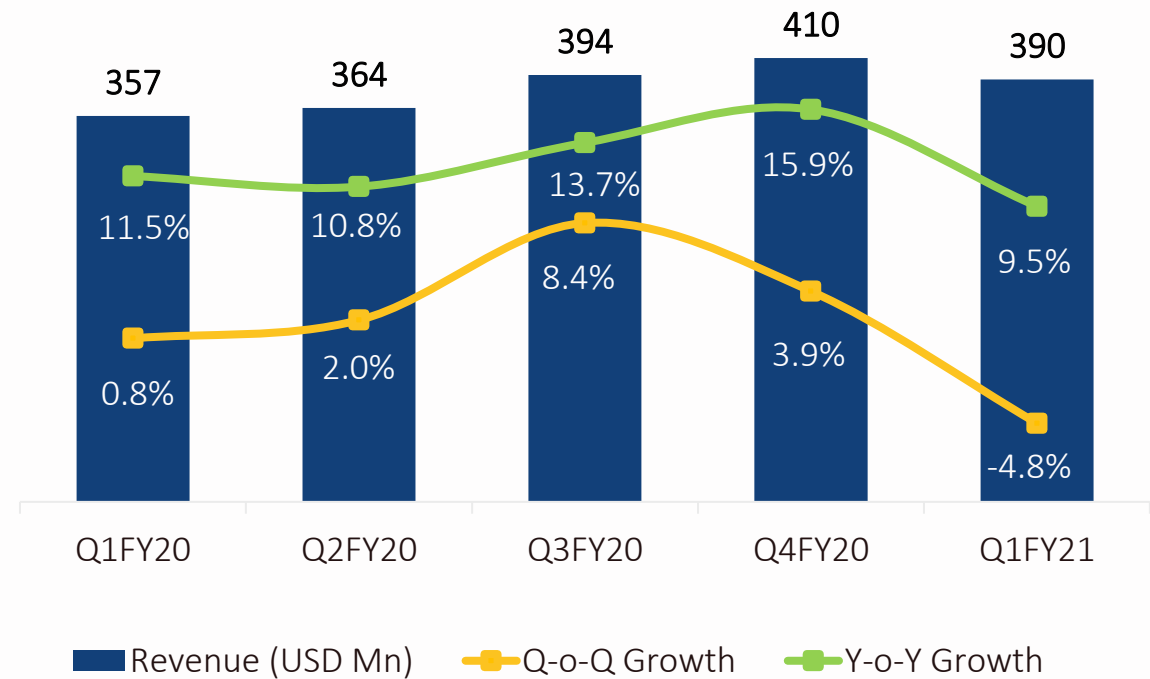


Consistently Delivering Industry Leading Revenue Growth

Annual Revenues (USD Mn)

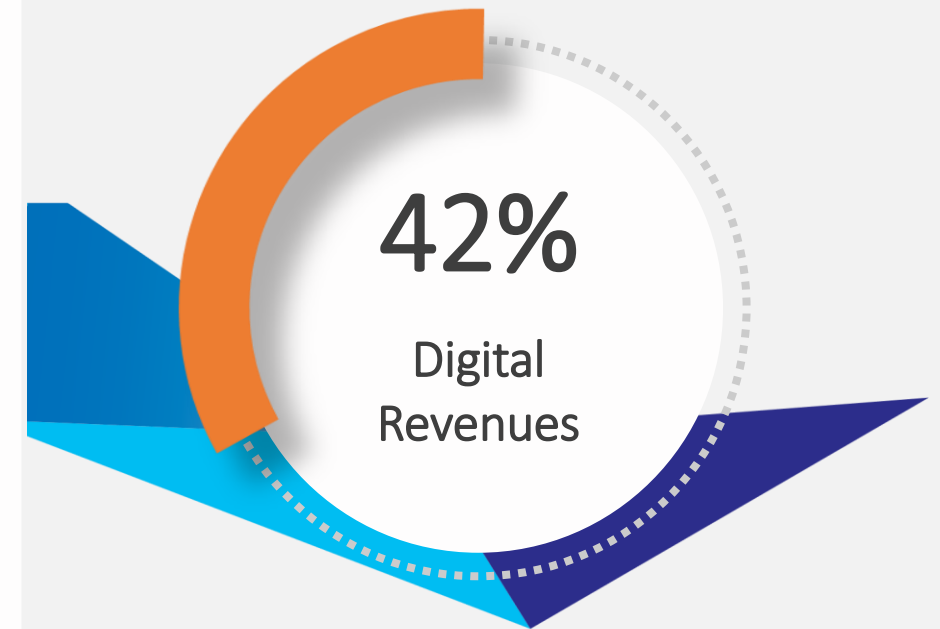
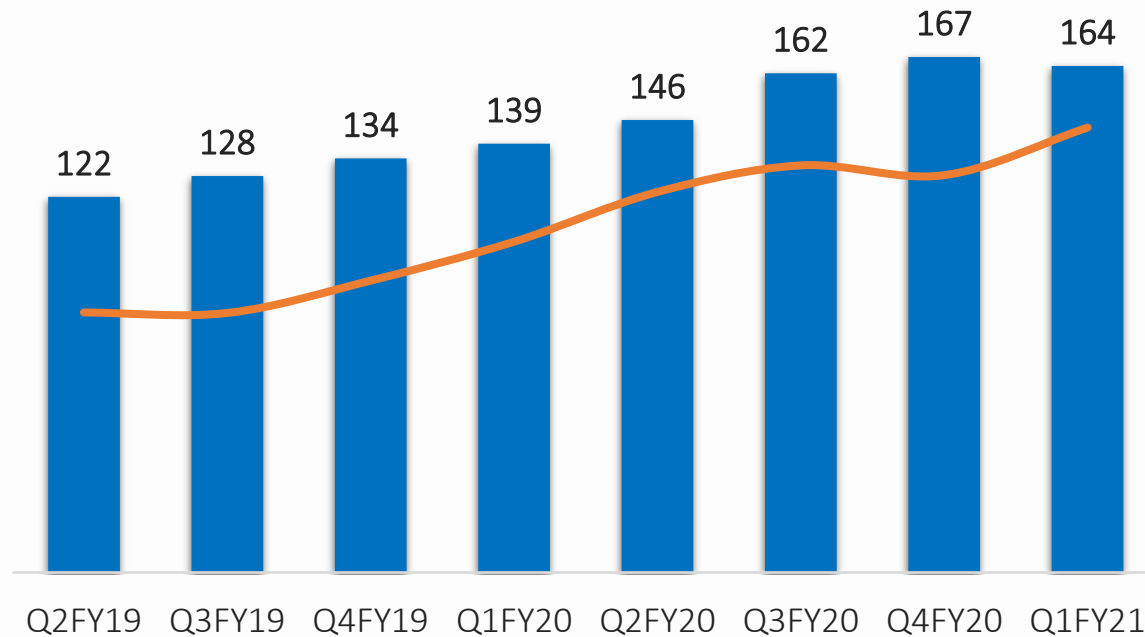


Quarterly Revenues (USD Mn)



Amplifying Outcomes With Digital | Analytics | IoT | Automation | Cloud

Quarterly Digital Revenue (USD Mn)

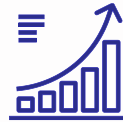


Some enterprises in mature industries don't just survive disruptive times. They...

BREAKAWAY



Enabling new business models



Enabling revenue growth



Transforming customer and employee experiences



Mastering next gen efficient operations

Solving sticky and persistent problems

Making the middleman redundant

Tech for the bottom billion

Service orientation of subscription economy

Faster time-to-market

LTI's strategy for helping Breakaway Enterprises

Operate to Transform



Do
Less



Do
Fast



Do
More



Do
Better

Data-Driven Organizations



Data as an enterprise asset



AI led automation

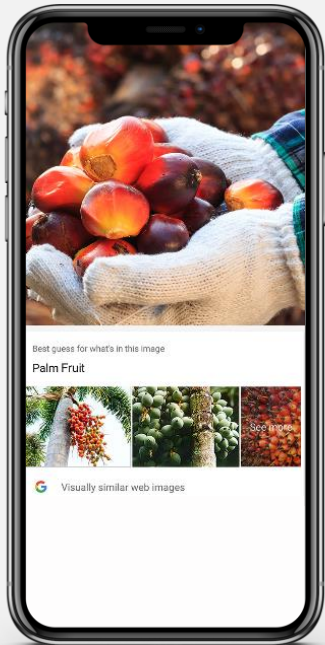


Monetization of data



Right data, right time, right people

Experience Transformation...



Empathy led



Persona and journey driven



Immersive to the core



Human centric

Digitizing the Core



Define
the core



Messy legacy to
digital core



Integrate
everything with
digital core



Embed
Automation and
Intelligence



We're Investing in our clients' Breakaway Success...



Platforms



Partnership



Acquisitions

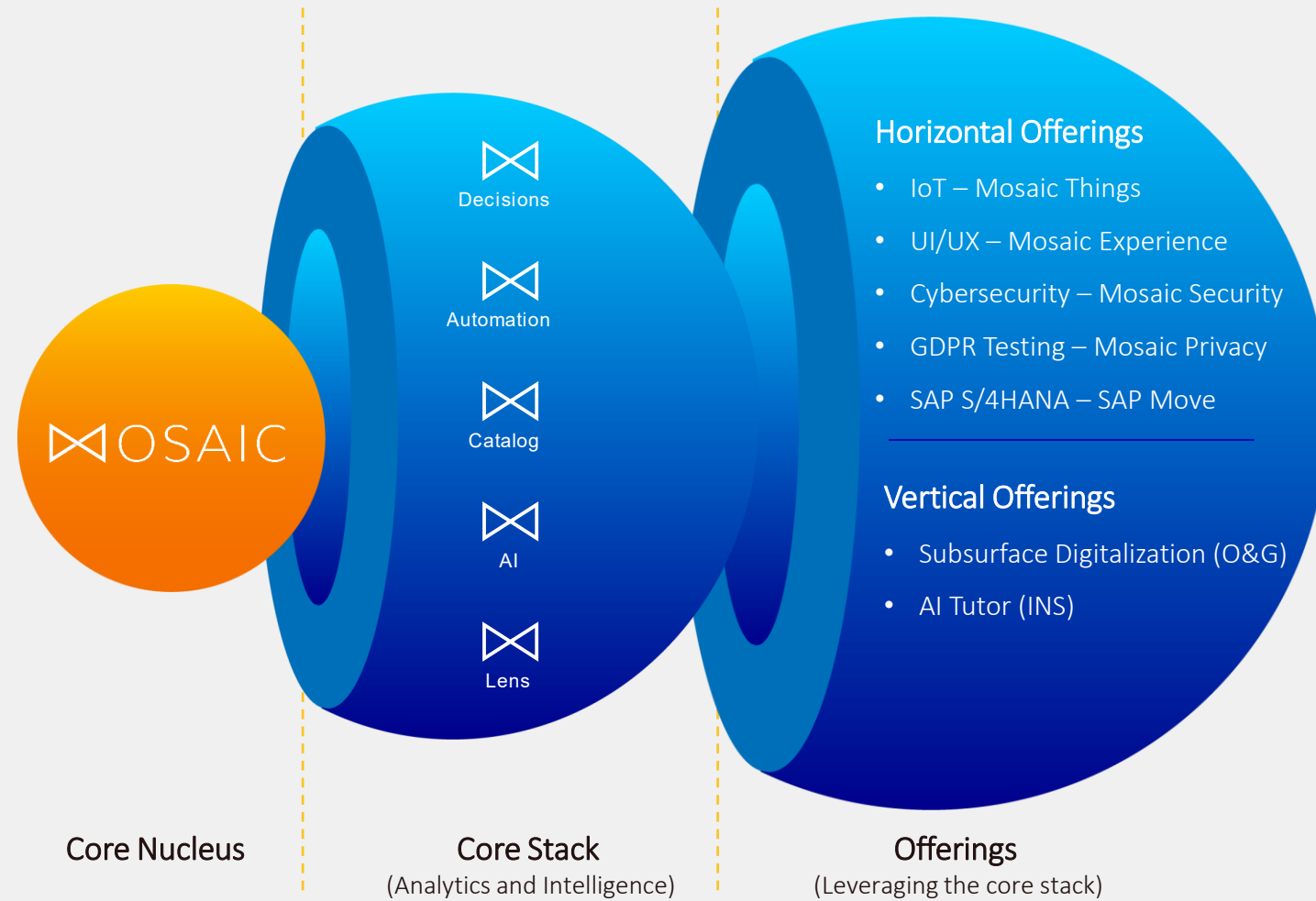


People



MOSAIC

Powering Enterprise
Decisions & Actions



Acquisitions



An LTI Company



Strategy-on-a-Page



Untapped Opportunity



Enterprises Trying to

- Enable new business models
- Enable revenue growth
- Transform experiences
- Build next gen operations



Focus on Outcomes

- Operate to Transform
- Data driven organizations
- Experience Transformation
- Digitizing the core



LTI Platforms Focus

- Industry specific
- Functional
- IaaS and PaaS
- Capability based



AI



ML



Data



Automation



Cloud



IoT

We're Winning

Wealth Management Firm



Multi-year multi-million deal for remote infrastructure support, modern cyber security and migration to cloud

Key Government Ministry



Multi-year multi-million large deal for complete digital transformation and building a data & analytics platform

Large Energy Retail Company



End to end managed services deal for its IT applications and infrastructure operations

Smart Energy Storage Solution Provider



Multi-year, multi-million dollar deal for transforming global application operations

COVID-19: Adapting to the New Normal

Primary Focus

Employee safety & safeguarding business interests of clients

Minimal Disruption of Operations

Flawless execution of BCP, 95% WFH within a week, currently at 99%

LTI Canvas – Future of Software Engineering

Enables a workforce to collaborate and deliver excellence remotely

SafeRadius - Custom Mobile App Created Inhouse

Calibrated approach to re-opening facilities, SafeRadius to track employee safety

Building Comfort Among Employees

Multiple channels of communication: global helpline, dedicated intranet page, inhouse crisis notification system, workplace Facebook

Strong Financial & Liquidity Position

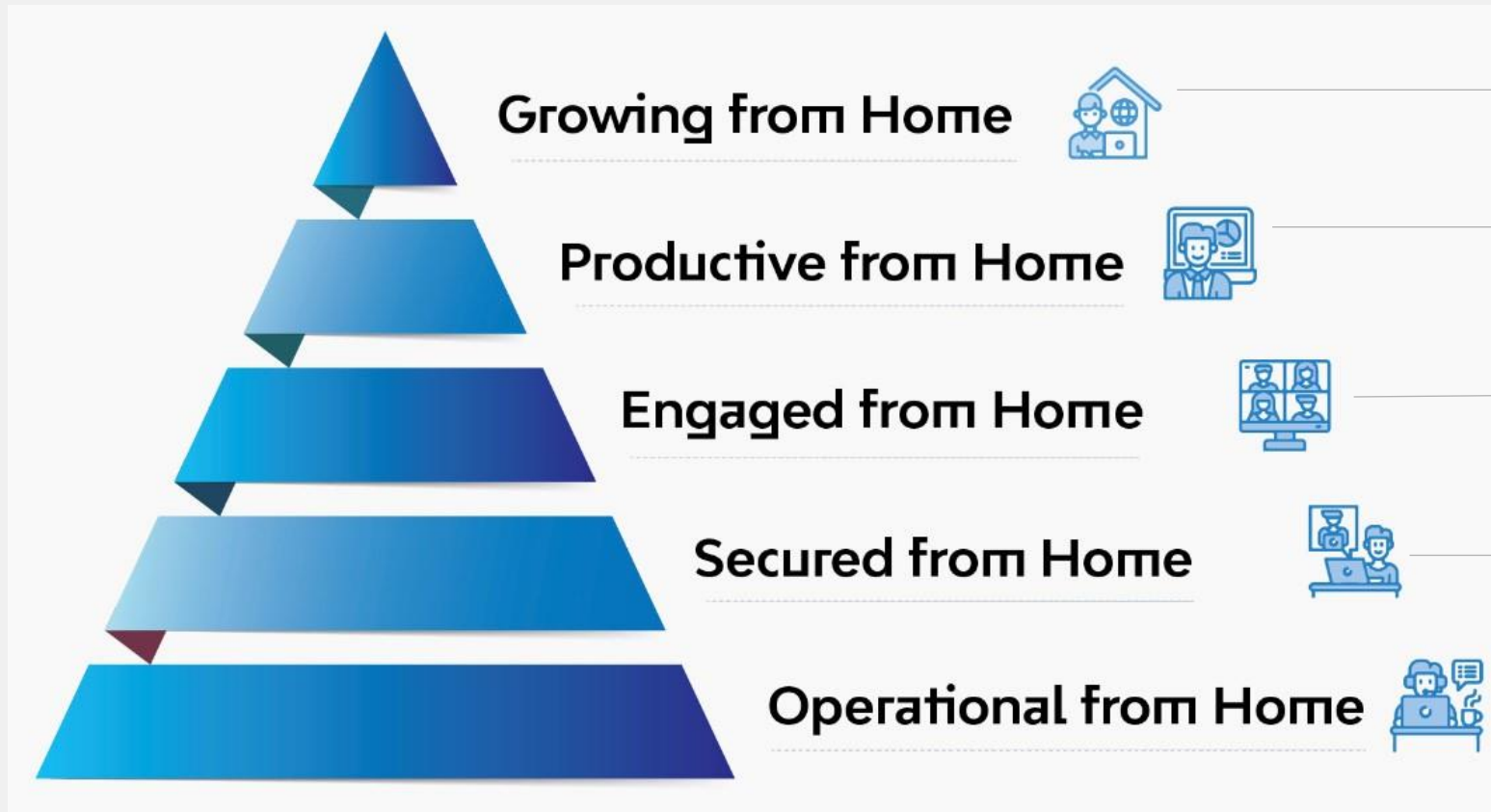
Upgrade in CRISIL rating to AAA/Stable, cash & liquid investments of INR 34,256 mn

The screenshot shows the 'Home' screen of the SafeRadius app. At the top, it says 'Home' and 'Basis Employee Survey'. Below that, it displays 'Low Risk' with a green and red icon. The survey results are as follows: 'Presence in Containment Zone (Yesterday)' is 'No'; 'Aarogya Setu App Status' is 'Low Risk (Green)'; 'Symptoms' are 'None'; and 'Has Travel History' is 'No'. A green banner at the bottom of the survey section says 'You are safe for today.' Below this, there is an 'Allocated Seat' section with the following details: 'Seat No. GE-A-8-080', 'Floor 8', 'Building L&T Infotech - Godrej Eternia-A,Pune', and 'City Pune'. At the bottom of the screen, there are two blue buttons: 'LTI Updates' and 'Advisory'. The footer of the app says 'Powered by LTI mosaic' and has a navigation bar with icons for home, help, and other functions.

Screenshots of SafeRadius app

The screenshot shows the 'Employee Survey' form in the SafeRadius app. The question is 'Have you attended any meetups or gatherings in the last 14 days?'. There are two radio buttons: 'Yes' (selected) and 'No'. Below the question, it says 'Please provide the details.' There are two input fields: 'Date' (with a placeholder 'dd-mm-2020') and 'Location' (with a placeholder 'Add Location'). There are also two dropdown menus: 'No. of people' (with a placeholder 'People') and 'Reason' (with a placeholder 'Office Meeting'). At the bottom of the form, there is a blue arrow button and the text 'Swipe left to go back'. The footer of the app has a navigation bar with icons for home, help, and other functions.

xFH Stack: LTI's Remote Model Addressing the New Normal



Enable growth activities, both for personal growth and organizational growth, to be able to scale appropriately.

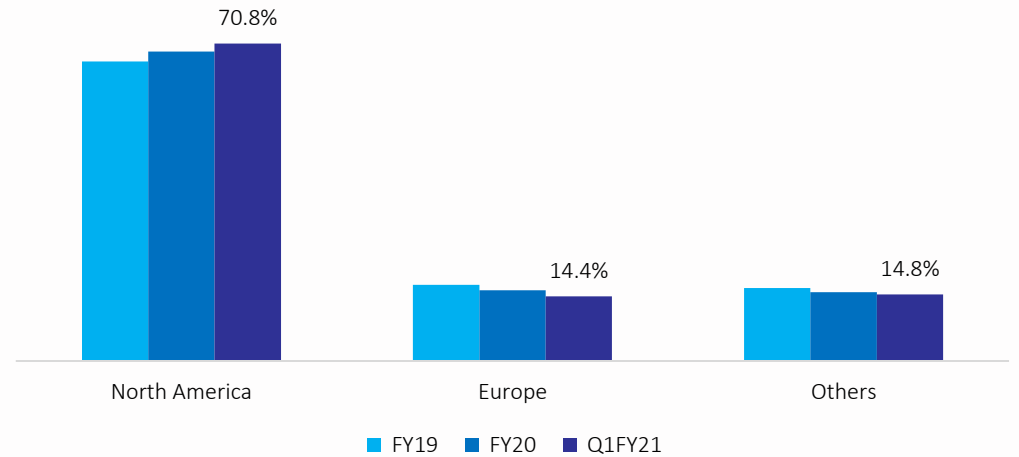
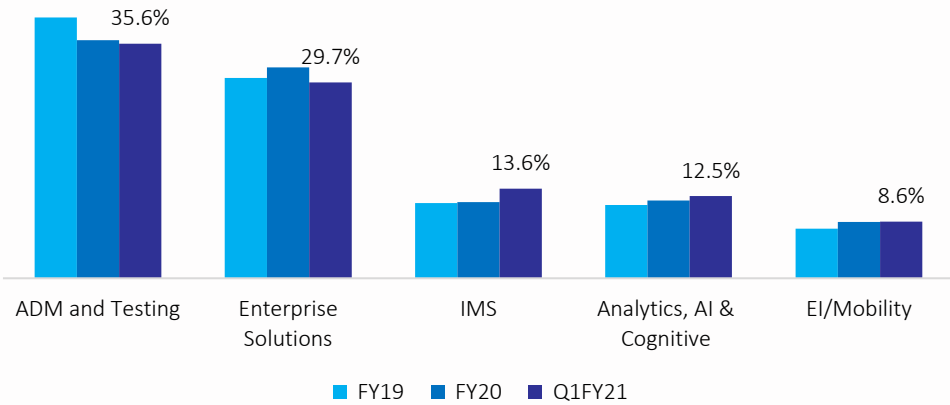
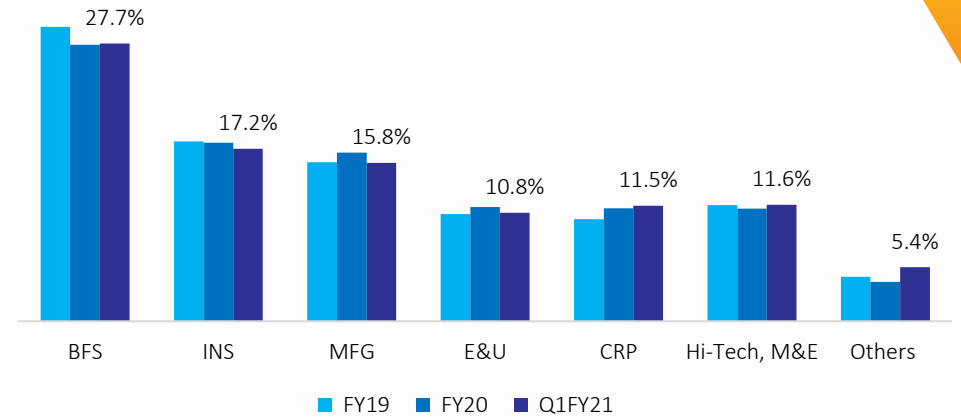
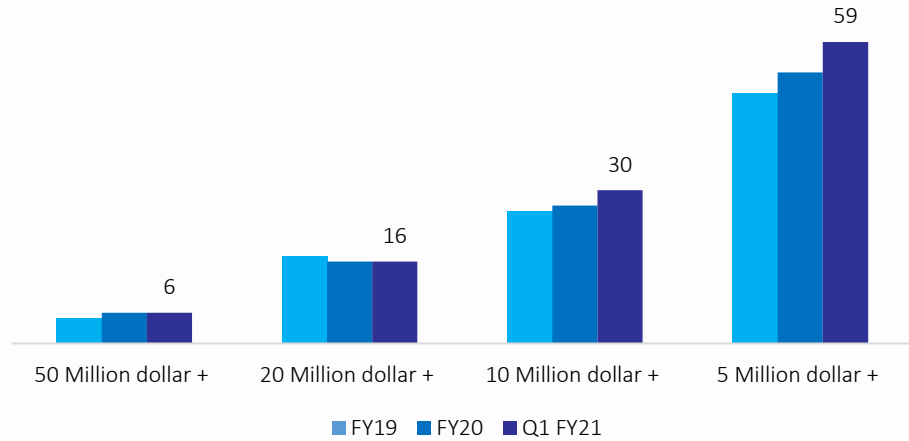
Evolving processes, tools and methodologies to ensure similar or higher productivity levels.

Design active engagement of a remote workforce to replace the otherwise usual connects that existed in a familiar work environment

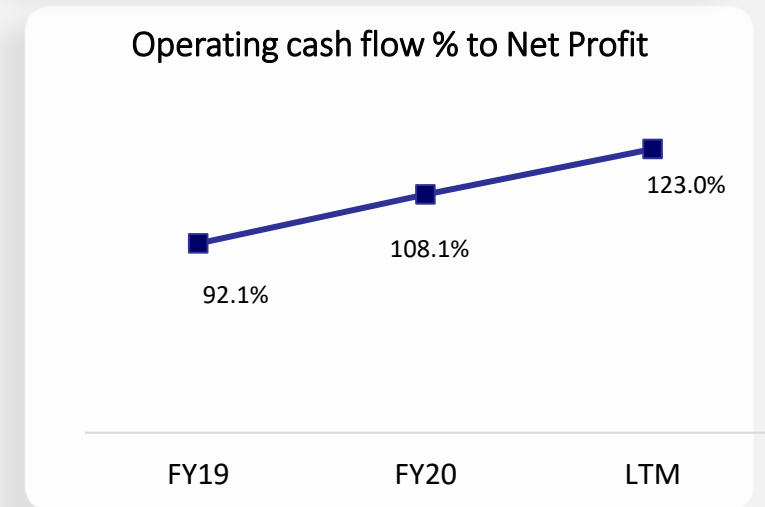
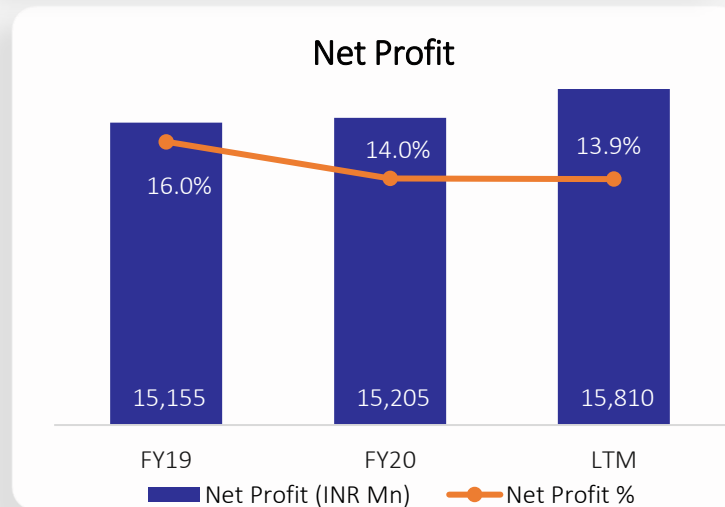
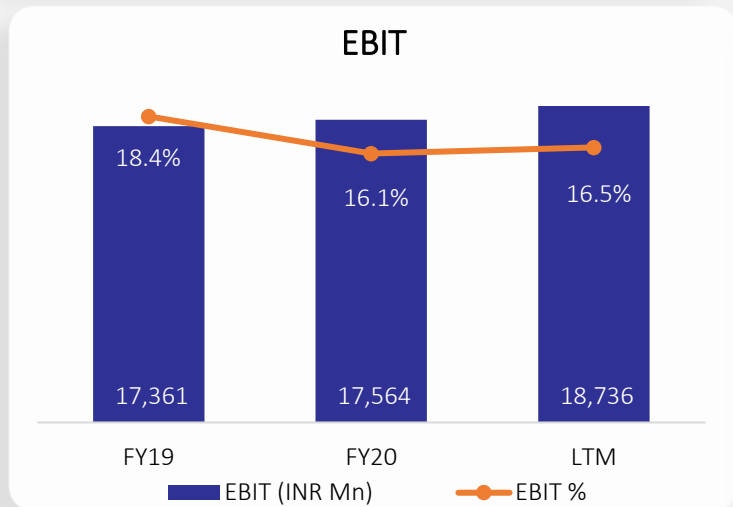
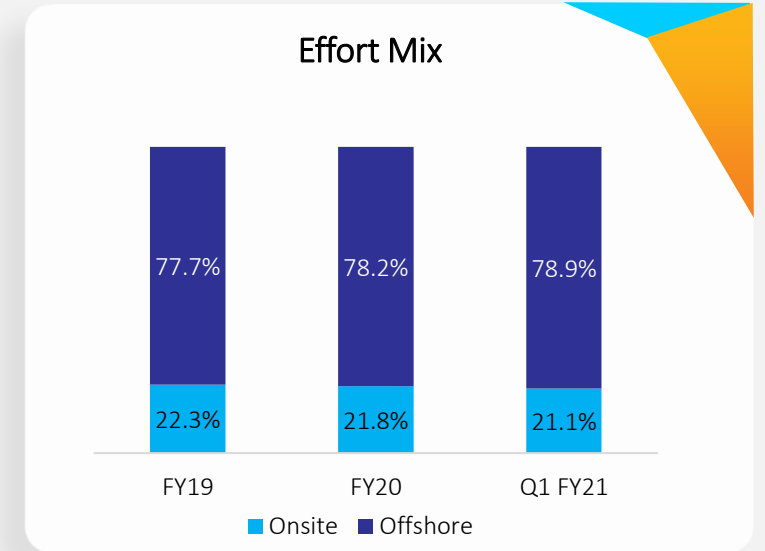
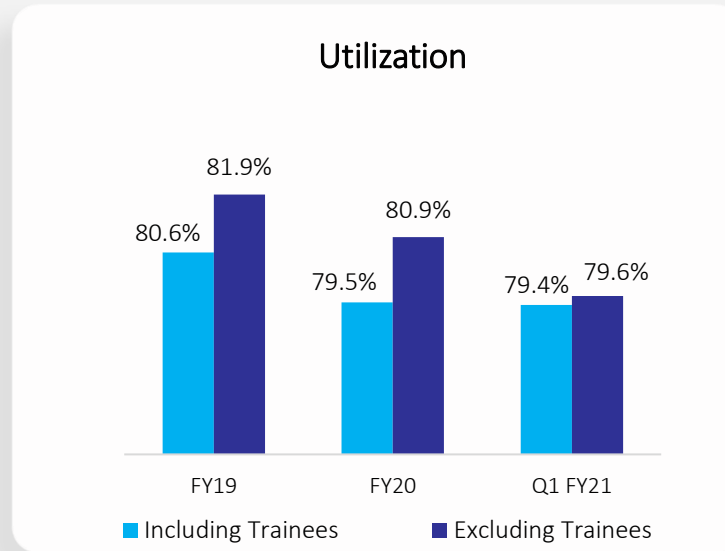
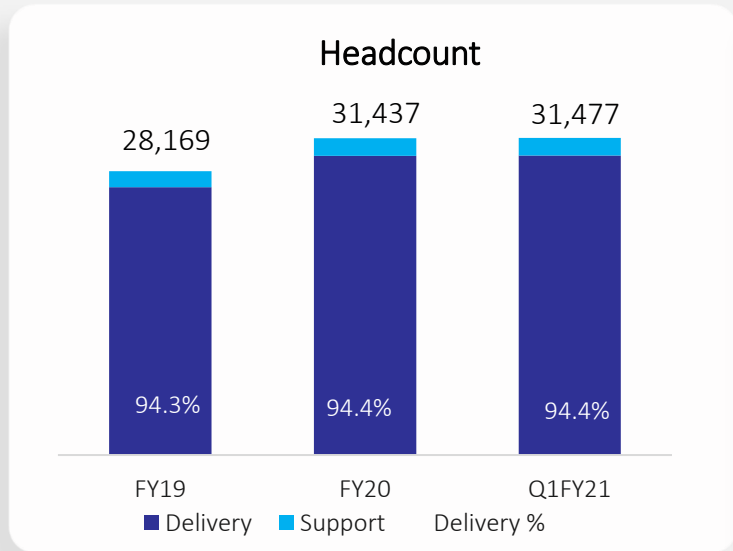
Provide reliable and secure connectivity options in order to have access to required resources

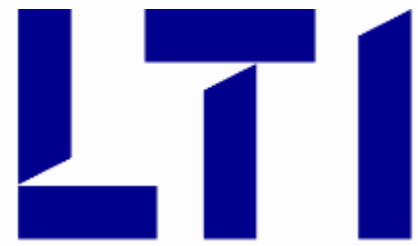
Quickly, efficiently and securely enable distributed employees to be operational from home

Well Diversified Portfolio



Operational Excellence Leading To Healthy Financial Performance





Let's Solve