



Let's Solve

LTI/SE/STAT/2022-23/88

November 1, 2022

National Stock Exchange of India Limited,
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E),
Mumbai - 400 051

The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

NSE Symbol: LTI

BSE Scrip Code: 540005

Dear Sir(s)/Madam,

Subject: **Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation, which also will be available on the Company's website viz. www.Lntinfotech.com/Investors

Please take the same on your records.

Thanking you.

Yours faithfully,
For Larsen & Toubro Infotech Limited

(Tridib Barat)
Company Secretary & Compliance Officer

Encl.: As above

Larsen & Toubro Infotech Ltd.

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www.Lntinfotech.com | E-mail: info@Lntinfotech.com | CIN: L72900MH1996PLC104693



A Larsen & Toubro
Group Company

LT1

Let's Solve

Solving for the Great Restructuring



A Larsen & Toubro
Group Company





Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements.

LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf

Meet LTI



\$2.30 Bn

LTM Revenue



500

Active clients



50,000+

Headcount



7

Acquisitions
since listing



77

Global
Fortune 500 clients



36

Delivery centers
globally
with 50 sales offices



6th

Largest Indian IT
services company



AA

ESG rating
by MSCI

Purpose

LT1

Let's Solve

Vision

Pioneering
Solutions in
a Converging
World

Mission

O2T

D2O

Powering the
Breakaway
Enterprise

DTC

EX

Core Beliefs

Be agile

Push the frontiers
of innovation

Keep learning

Go the extra mile

Solve for society

Culture

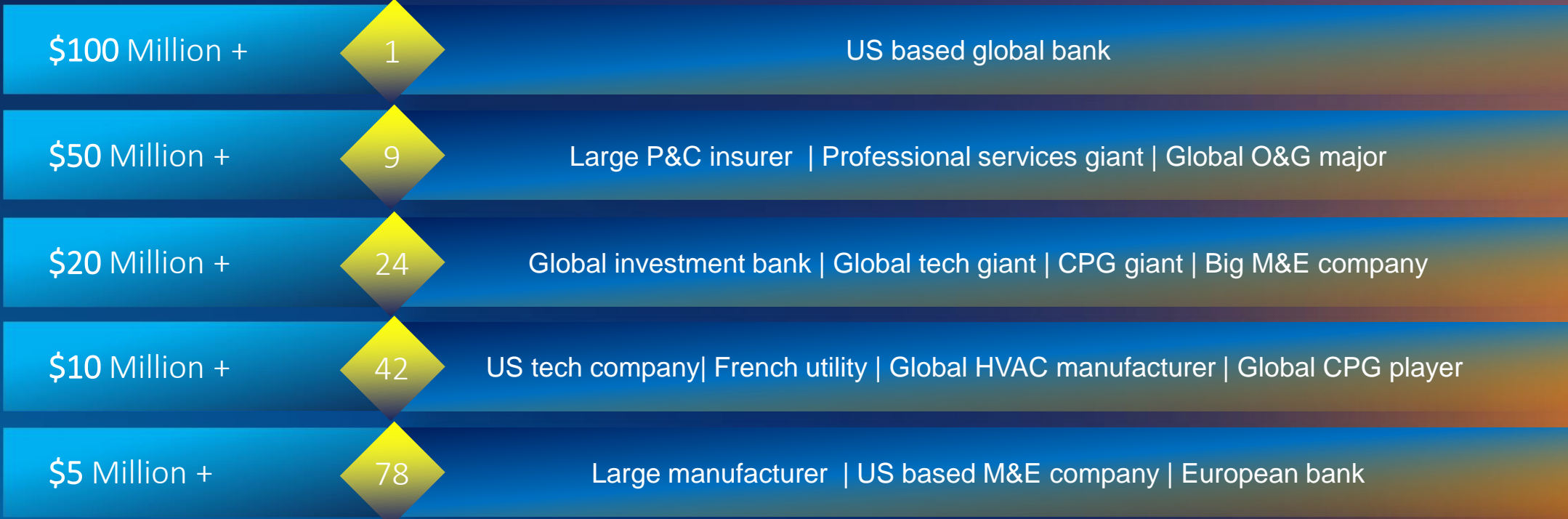
Shoshin

Ubuntu

ESG
leadership

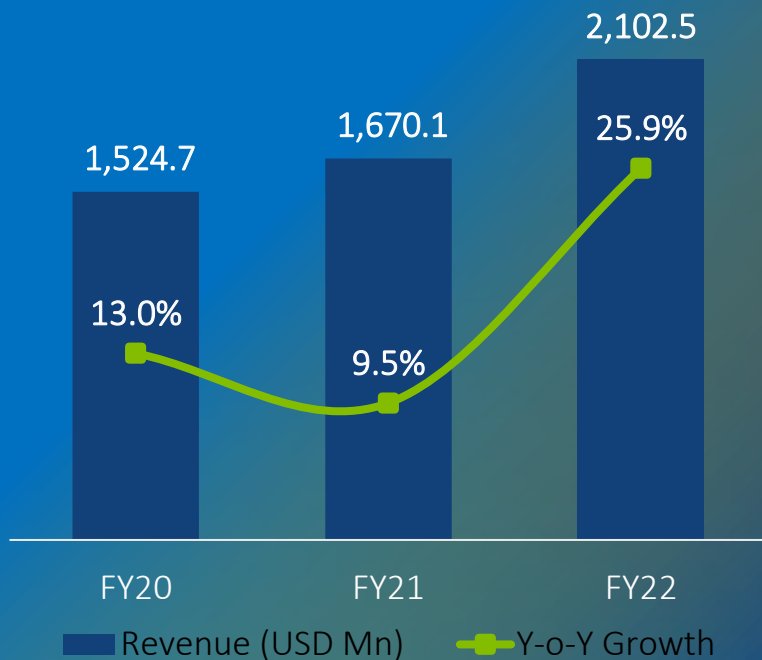
A robust framework to institutionalize
success for the next 25 years

Enviably Client Profile

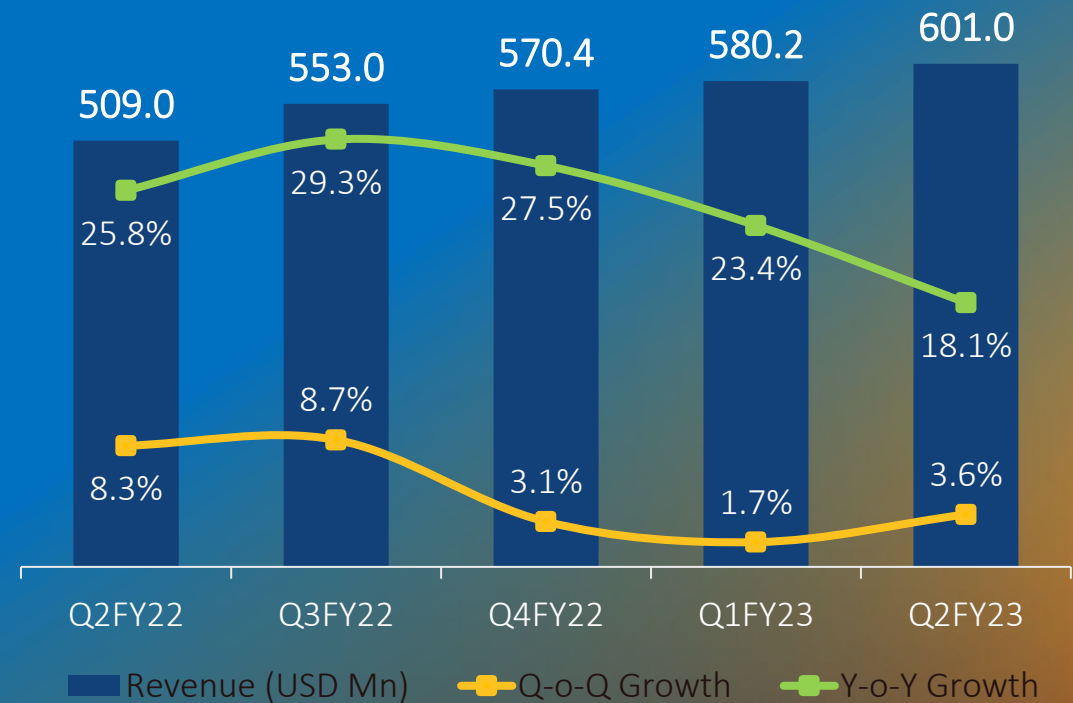


Consistently Delivering Industry Leading Revenue Growth

Annual Revenues (USD Mn)



Quarterly Revenues (USD Mn)





6 Reasons

We are confident of
emerging stronger in
the post-pandemic world

1. Demand

Secular demand, in line with our expertise

The Great Restructuring

New Spend Areas

The Great Resignation



2. Capabilities

We have been investing in relevant capabilities

Mature **vertical capabilities** across chosen domains



Scaled up, ecosystem driven **cloud and data services**



Innovative & Agile **productized IT organizations**



Design-led end-to-end **reimagination & transformation**

3. Talent

We are well-prepared to win the war on talent

Headcount



Yin-Yang Model

- Expanded ecosystem with Day 0/1 preference
- Highly effective referral & green channel programs
- Satellite offices in India
- Glocalization focus – USA delivery team
- Rapidly growing employer brand
- Next generation talent platform

4. Sales & Marketing

A robust blueprint for continued growth

CHIP framework

Next-gen marketing and branding

Strong alliances and partnerships

5. Team

An enviable management team



Expanded sales leadership

Stronger country leadership

Global delivery units

6. Operational Resilience

High-quality growth with predictable margin

Our heritage

Enviably client base

Balanced portfolio

ESG roadmap 2030

We're Winning



Leading Health Care System in North America



Strategic partner for transformation programs involving cyber security, clinical experience, enterprise data management, governance and digital business technology

Provider of IT Solutions to Global Organization



Involved with global conflict resolution and humanitarian assistance, to transform their digital solution landscape

Global Fortune 500 Technology Company



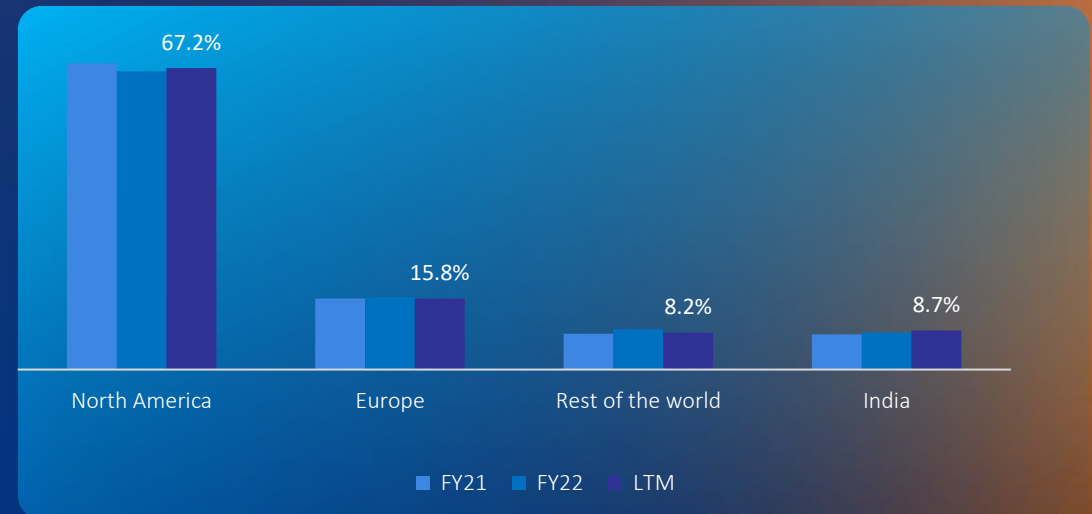
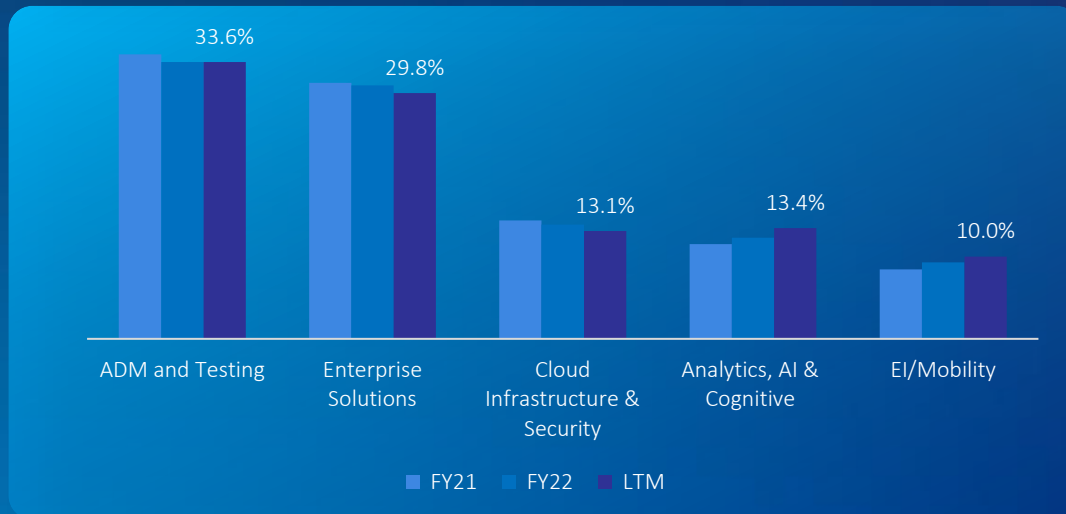
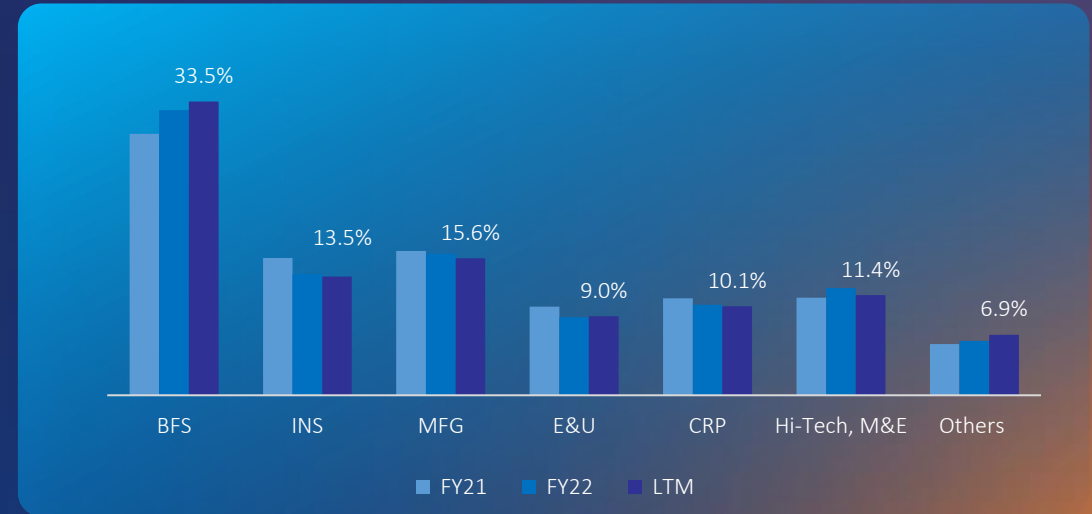
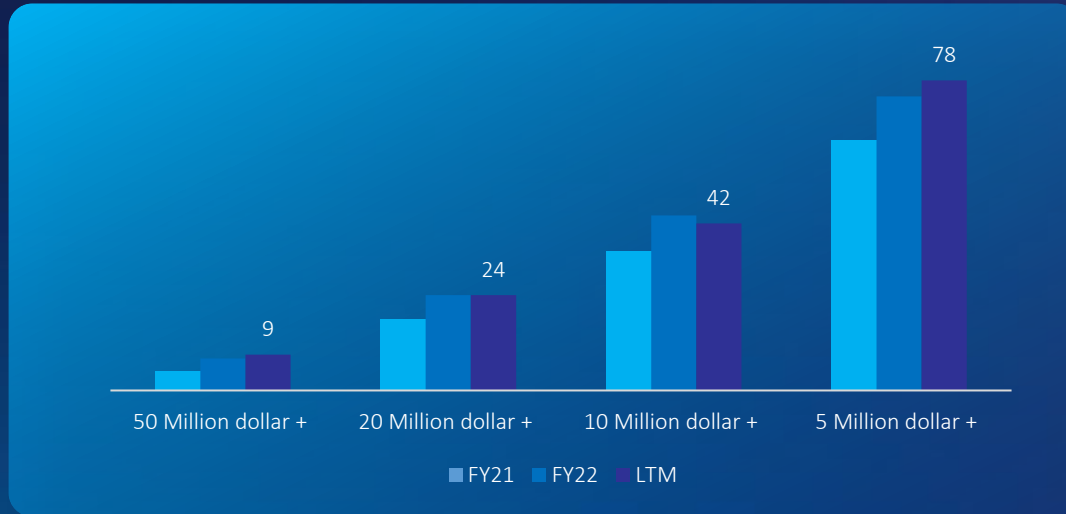
To design and implement SAP and data solutions to improve business KPIs. LTI will also provide consulting and architectural guidance to build a technology roadmap

Manufacturer of Vertical Transportation Systems

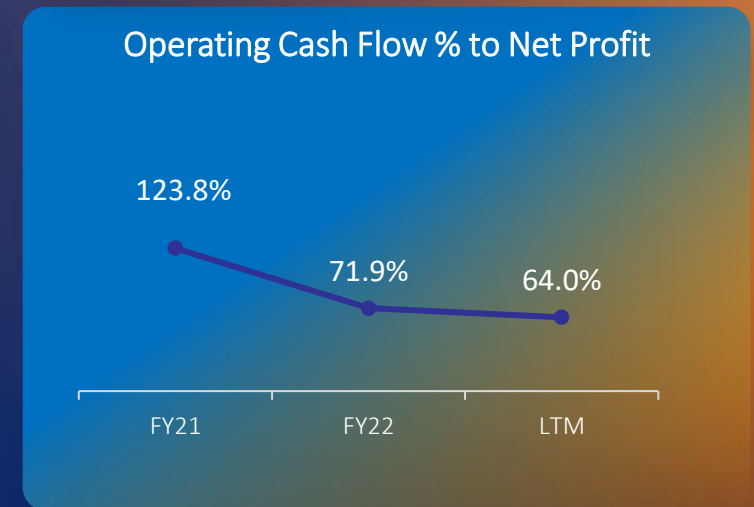
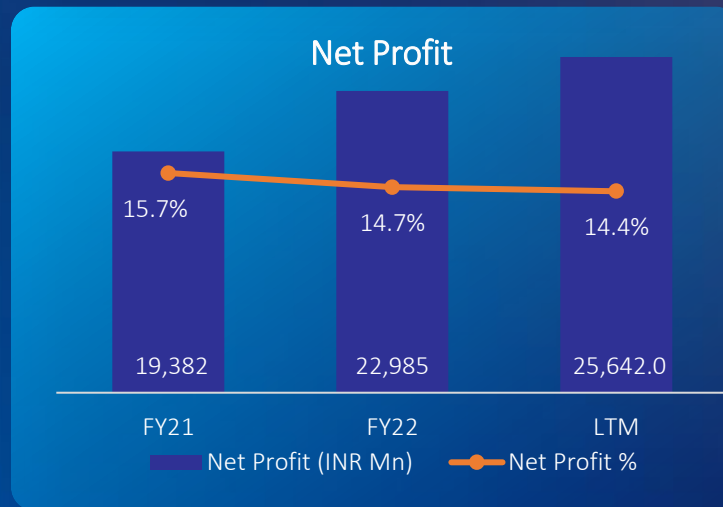
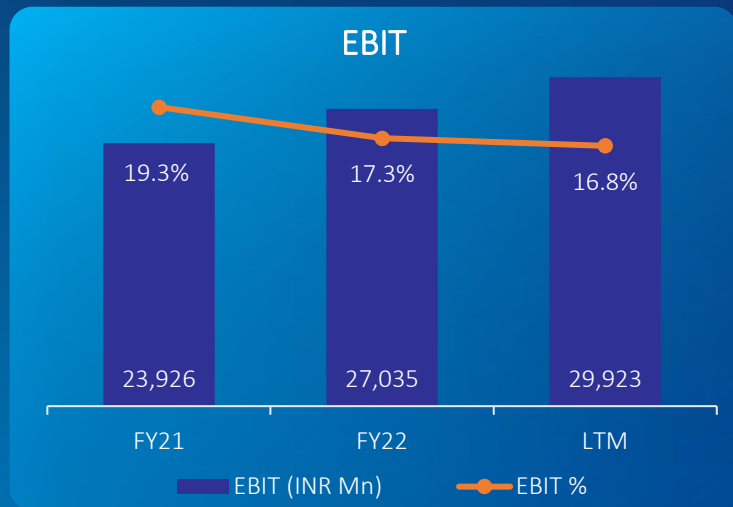
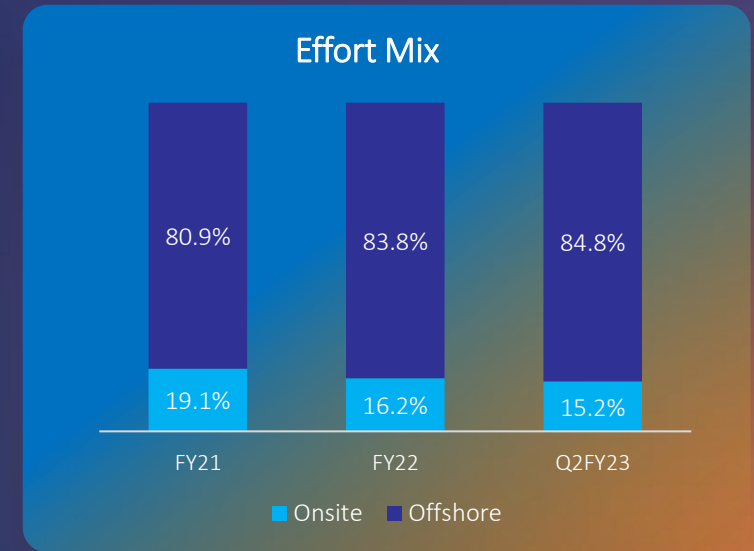
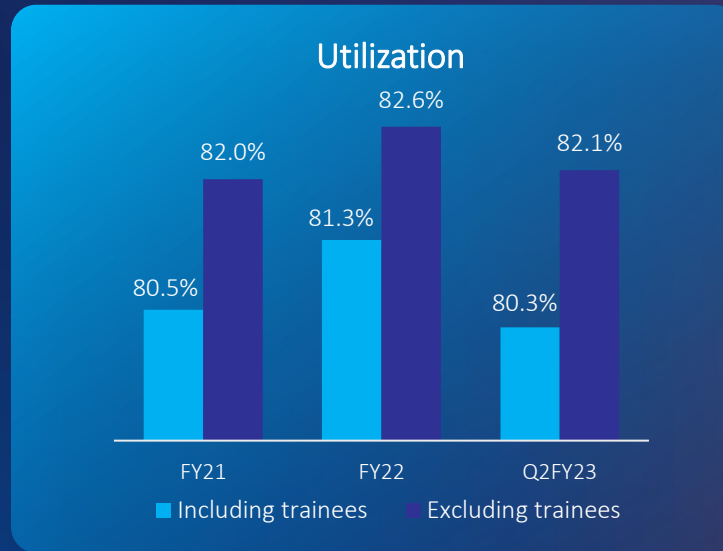
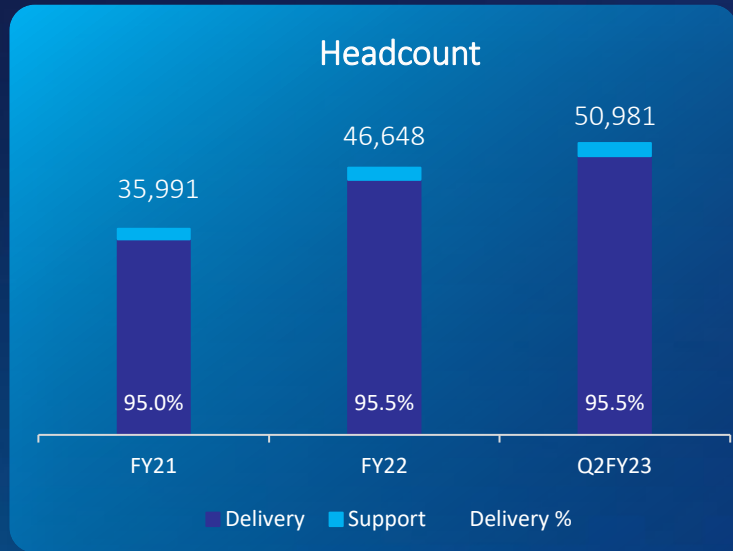


To operate and transform their global JD Edwards solution

Well Diversified Portfolio



Operational Excellence Leading To Healthy Financials



Sustainability Framework & Alignment with SDGs



Education



Empowerment



Environment



Business Resilience



Awards & Recognition in Last 12 Months



LTI in ITS Top 10 list in Everest Group's PEAK Matrix® IT Service Provider of the Year 2022



ISG Provider Lens™: Digital Business — Solutions and Service Partners 2021
Positioned as a Leader in Digital Business Consulting Services – US
Positioned as a Leader in Digital Business Experience Services - US



LTI recognized as GSI Global Delivery Platform Partner of the Year by Snowflake, the Data Cloud Company



LTI recognized as Temenos Service Partner of the Year



Positioned as a Major Player in IDC MarketScape Worldwide Managed Multicloud Services Vendor Assessment 2021



LTI ranked amongst top 3 across all sell-side categories in Technology/IT Services & Software space. Recognized in 'Most-Honored' Companies Asia List 2022



LTI

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