

LTIM/SE/STAT/2023-24/100

October 18, 2023

**National Stock Exchange of India Limited,**  
Exchange Plaza, Bandra-Kurla Complex,  
Bandra (E),  
MUMBAI - 400 051

**NSE Symbol:** LTIM

**The BSE Limited,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI - 400 001

**BSE Scrip Code:** 540005

Dear Sir(s)/Madam,

**Subject: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing a copy of Investor Presentation of performance for Q2FY-24, which will also be available on the Company's website viz. <https://www.ltimindtree.com/investors/>

Kindly take the above intimation on record.

Thanking you,

Yours faithfully,  
For **LTIMindtree Limited**

**Vinit Teredesai**  
**Chief Financial Officer**

**Encl.** As above

LTIMindtree Limited  
(Formerly Larsen & Toubro Infotech Limited)

Corporate Office: L&T Technology Centre, Tower 1, Gate No. 5, Saki Vihar Road, Powai, Mumbai - 400072, India  
T: + 22 6776 6776 F: + 22 4313 0997

Registered Office: L&T House, Ballard Estate, Mumbai – 400 001, INDIA  
[www.ltimindtree.com](http://www.ltimindtree.com) | Email: [info@ltimindtree.com](mailto:info@ltimindtree.com) | CIN: L72900MH1996PLC104693

LTIMindtree Limited is a subsidiary of Larsen & Toubro Limited



# LTIMindtree Investor Presentation

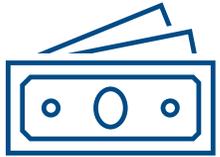
Oct 18, 2023

# SAFE HARBOR

---

Certain statements in this release concerning the future prospects are forward-looking statements. These statements by their nature involve risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. The Company assumes no obligation to revise or update any forward-looking statements that may be made from time to time by or on behalf of the Company.

# Introducing LTIMindtree



REVENUE

**\$4.2B+**

*Last twelve months*



EMPLOYEES

**83,000+**

*Highly talented &  
entrepreneurial professionals*



CLIENTS

**700+**

*Leading global enterprises*



PRESENCE

**30+**

*Countries across 5 continents*

Full Stack digital powerhouse,  
getting to the future, faster. **Together.**

# Culture

Built with purpose, **our beliefs and values fuel our client-centric culture.**

## PURPOSE

Solve to unleash possibilities



## VISION

Enable businesses and communities to flourish in a hyperconnected world



# Core Values



Be driven by purpose



Act with compassion



Be future-ready



Deliver impact



# Q2 FY24 Financials

## REVENUE (USD Mn)

▲ 1.6% Q-o-Q

▲ 5.2% Y-o-Y



## REVENUE (INR Mn)

▲ 2.3% Q-o-Q

▲ 8.2% Y-o-Y



## EBIT (INR Mn) / Margin (%)

▼ 1.9% Q-o-Q

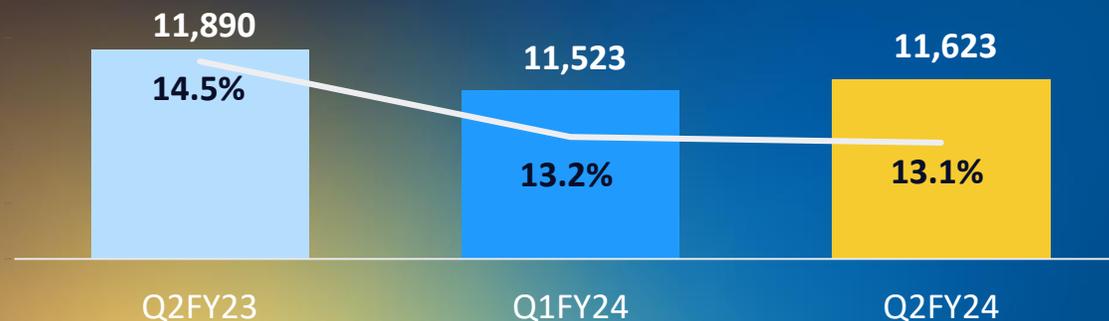
▼ 1.1% Y-o-Y



## PAT (INR Mn) / Margin (%)

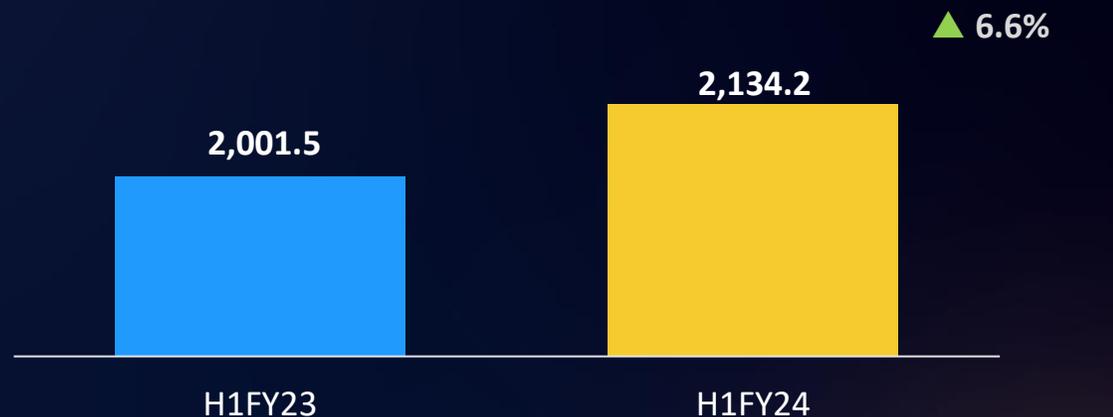
▲ 0.9% Q-o-Q

▼ 2.2% Y-o-Y

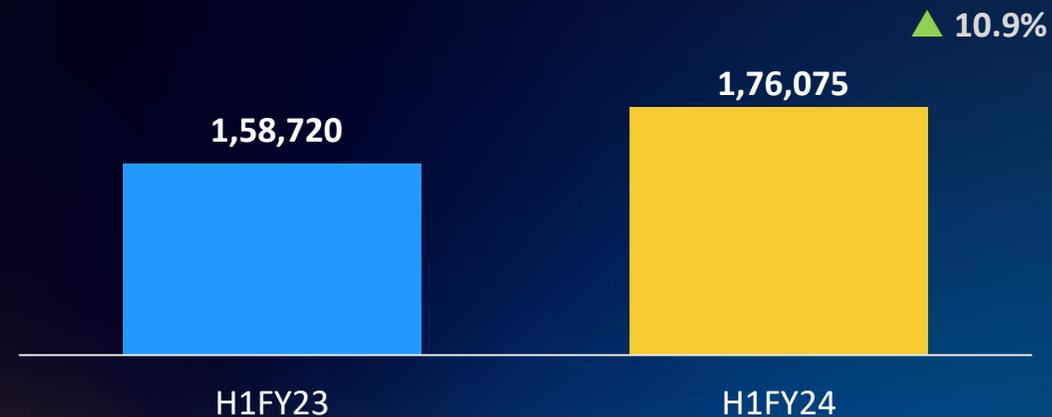


# H1 FY24 Financials

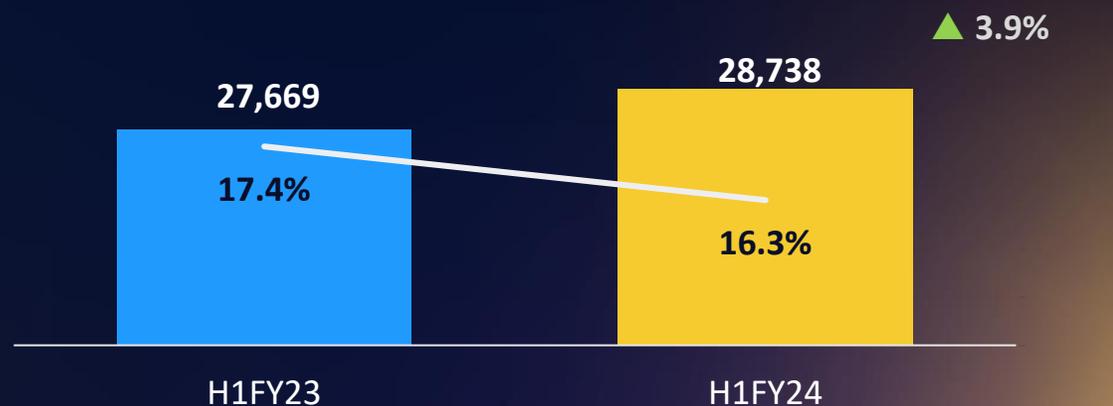
## REVENUE (USD Mn)



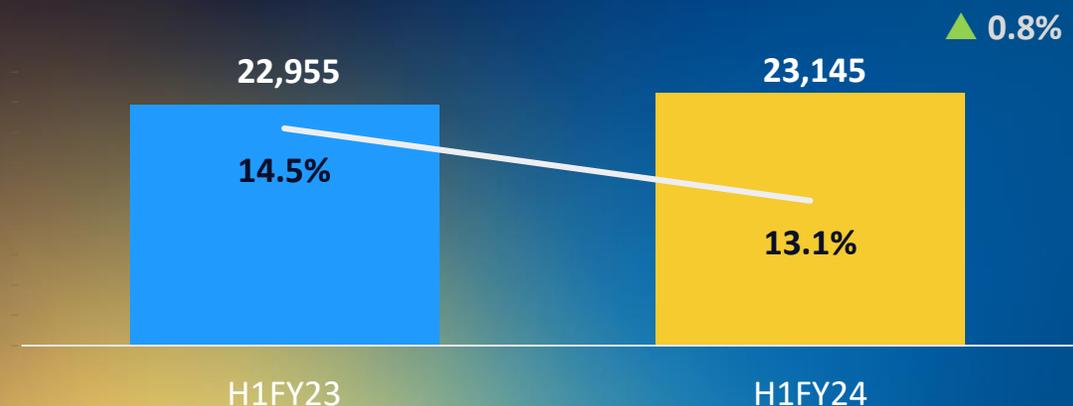
## REVENUE (INR Mn)



## EBIT (INR Mn) / Margin (%)

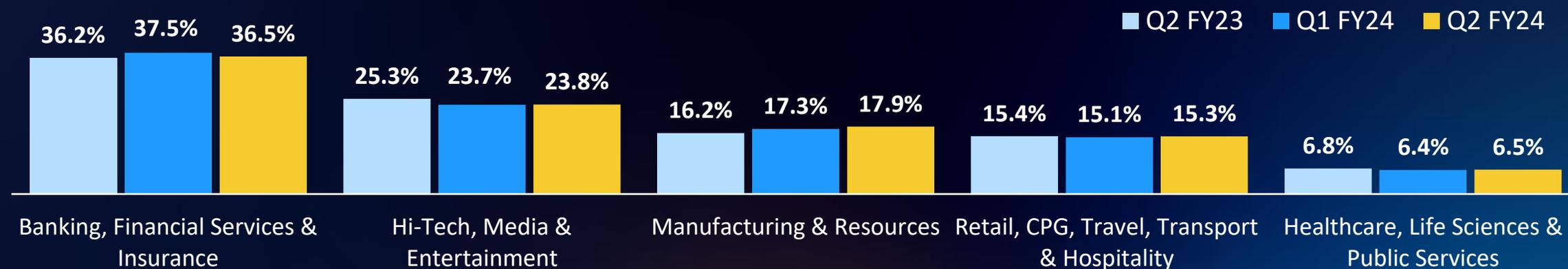


## PAT (INR Mn) / Margin (%)

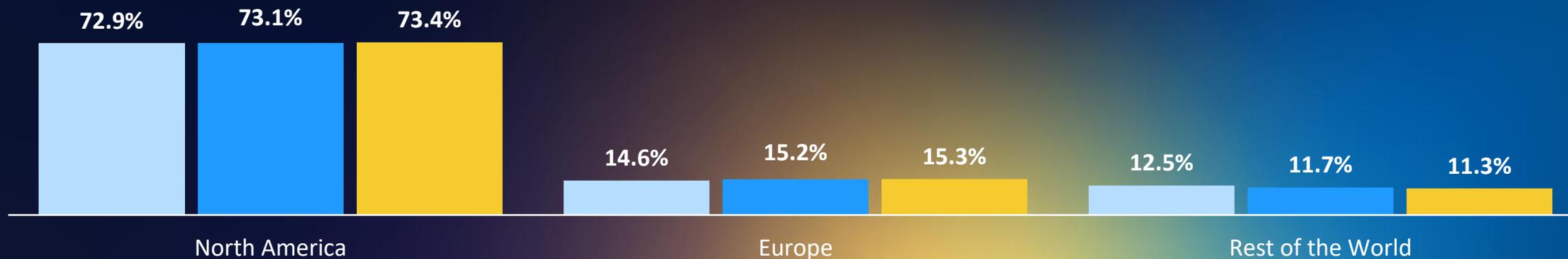


# Resilient Portfolio

## REVENUE BY INDUSTRY (%)

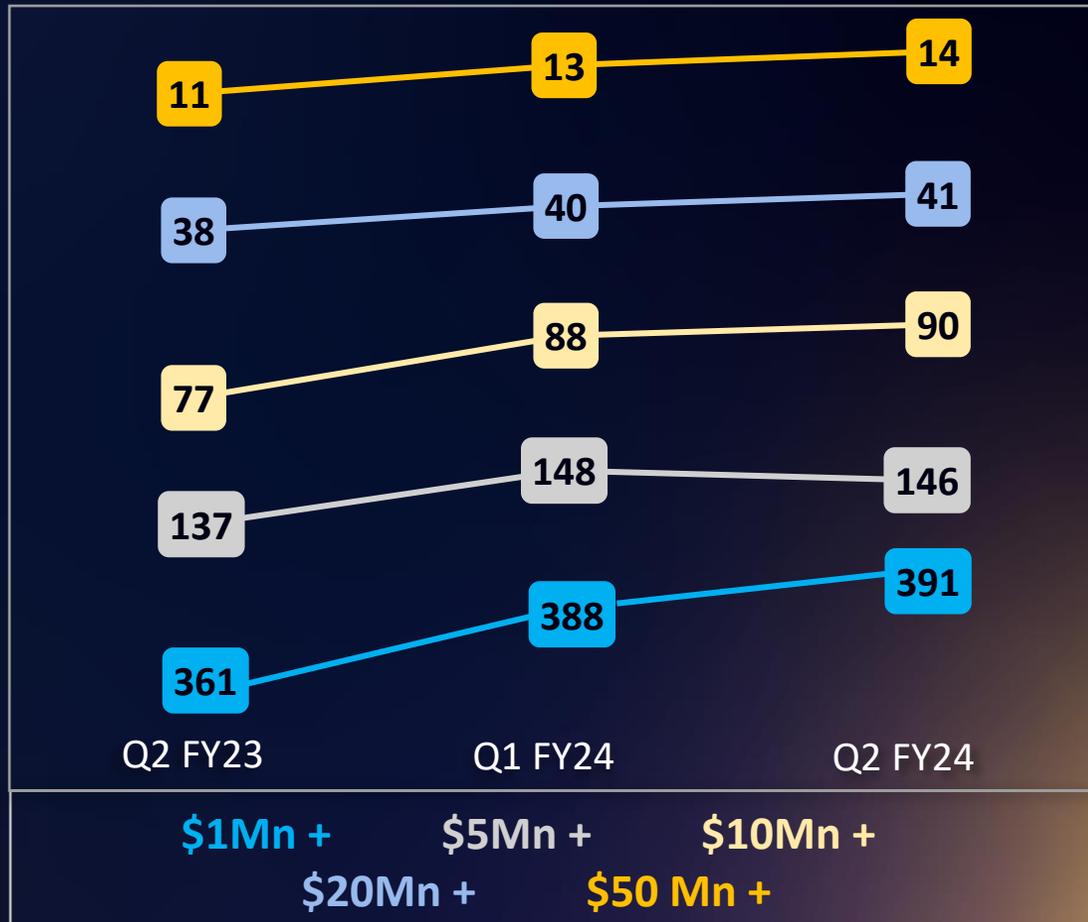


## REVENUE BY GEOGRAPHY (%)

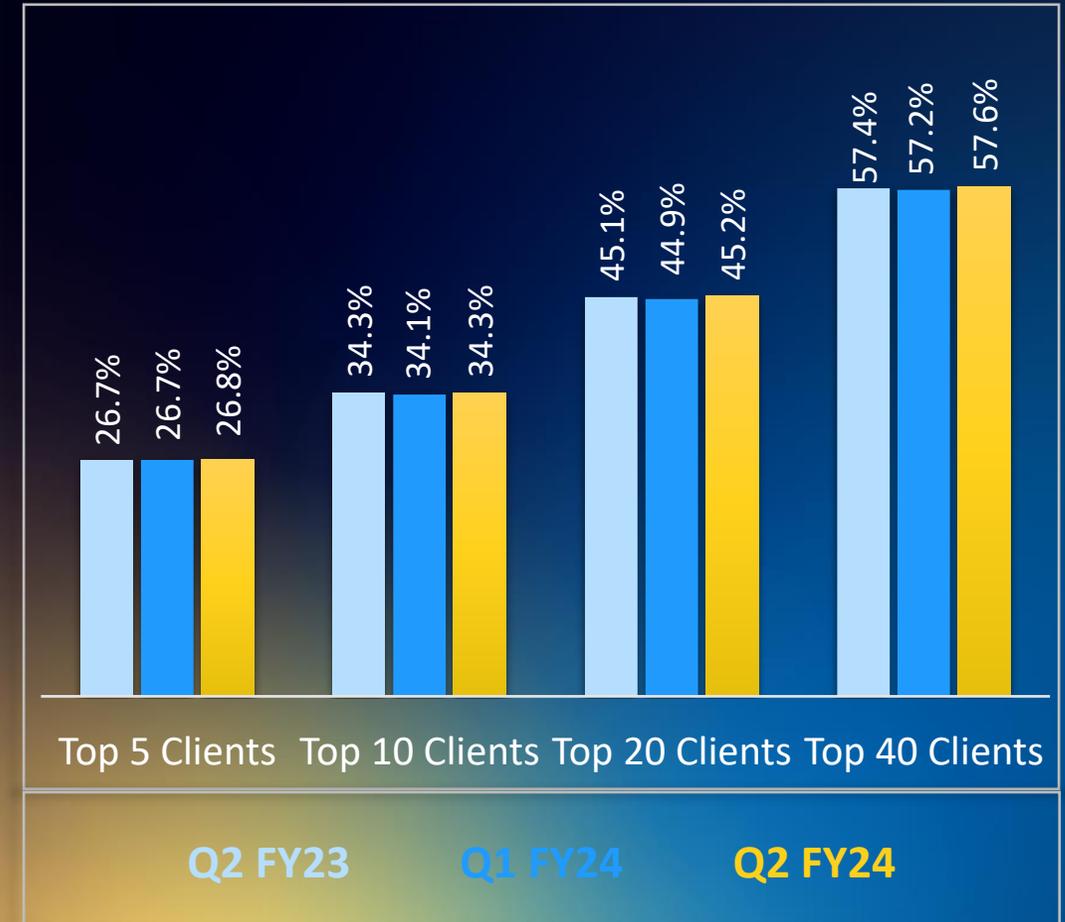


# Client Composition

## CLIENT METRICS



## CLIENT CONTRIBUTION TO REVENUE (%)

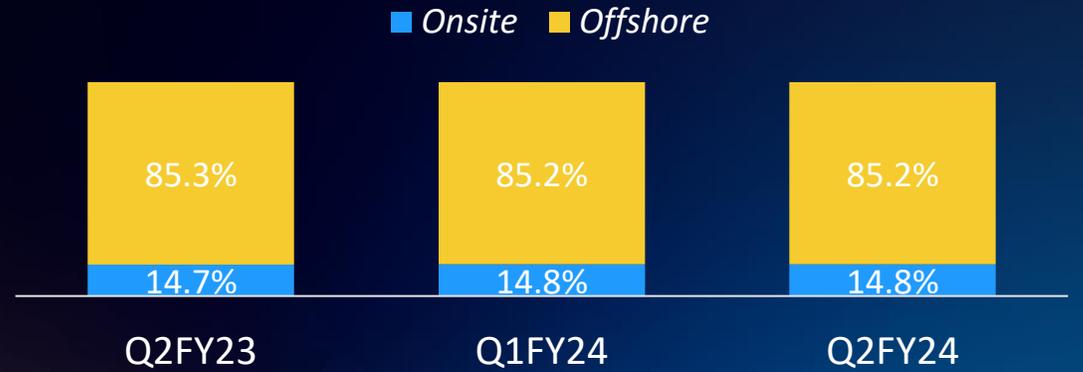


# Employee Metrics

## Utilization (excl. trainees) (%)



## Effort Mix (%)



## Total Employees

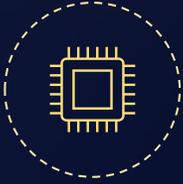


## Women Employees



Women employee % = Women employee Headcount / Total Headcount

# Key Deal Wins



## One of the largest Semiconductor Manufacturer in the world

Chose LTIMindtree as their key digital transformation partner to modernize its SAP application landscape, enrich the user experience, streamline business processes, and deliver contemporary digital operations



## A leading US-based apparel retailer with over 900 stores

Selected LTIMindtree for multiyear Managed services deal for Application and Infrastructure services



## A US-based insurance and retirement corporate

Awarded LTIMindtree a multi-year application development and maintenance program. This program comprises 500+ applications across all different services: Development, Testing & Maintenance.



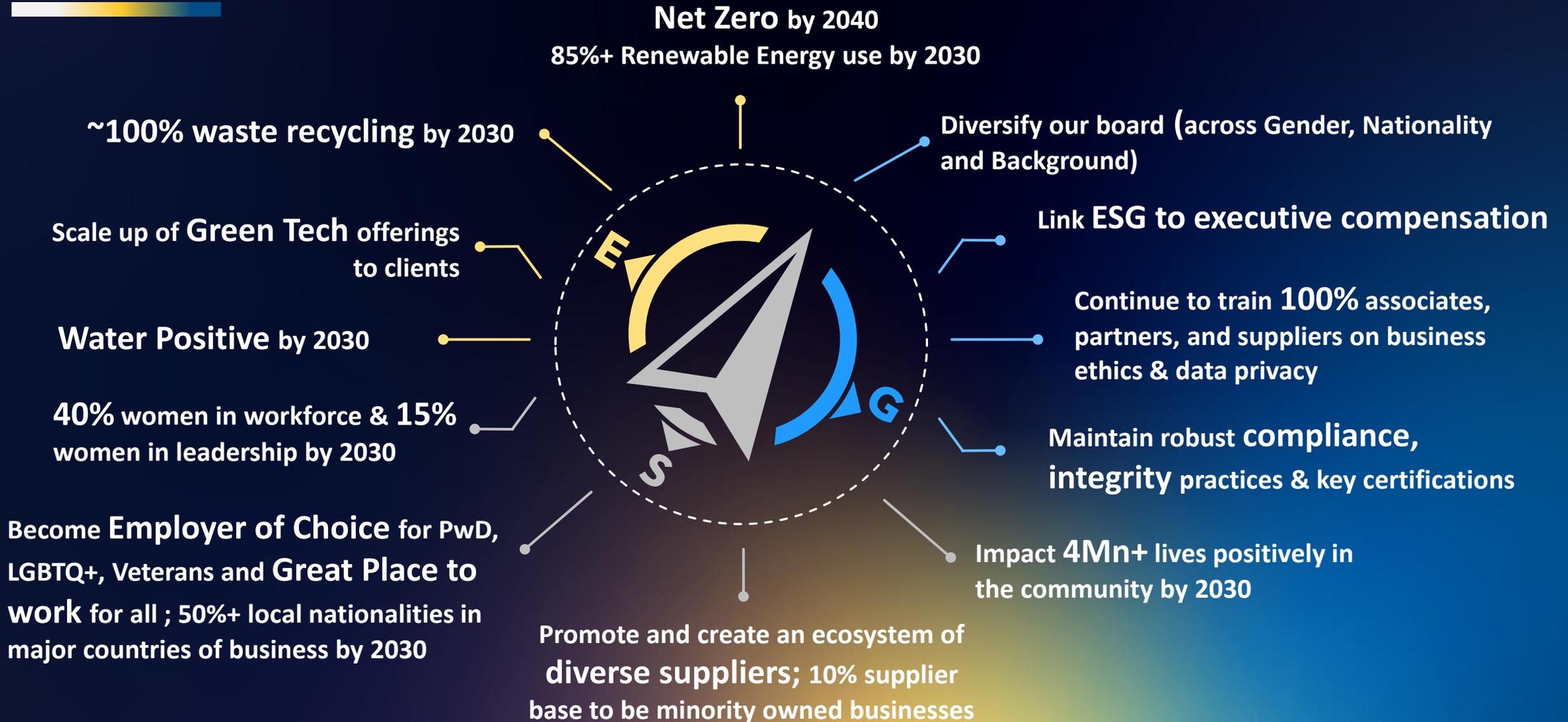
## A US based global fast casual restaurant

Chose LTIMindtree as their strategic Digital Transformation partner, to provide Application Development & Support, Data & Analytics, Quality Engineering & Assurance Services.

# Robust Strategic Alliances



# ESG Goals





## In Summary

Digital Engineering Powerhouse  
Industry leading Profitable Growth

Let's get to the **Future, Faster.**

**Together.**