

Rating Rationale

December 29, 2023 | Mumbai

Manappuram Finance Limited

Ratings reaffirmed at 'CRISIL $\overrightarrow{AA/S}$ table/CRISIL A1+'; rated amount enhanced for Bank Debt \hat{A}

Rating Action

| Total Bank Loan Facilities Rated | Rs.9500 Crore (Enhanced from Rs.7000 Crore) |
|----------------------------------|---|
| Long Term Rating | CRISIL AA/Stable (Reaffirmed) |
| Short Term Rating | CRISIL A1+ (Reaffirmed) |
| Â | |

Rs.2500 Crore Non Convertible Debentures

CRISIL AA/Stable (Reaffirmed)

Rs.190 Crore Non Convertible Debentures

CRISIL AA/Stable (Reaffirmed)

Rs.1500 Crore Non Convertible Debentures

CRISIL AA/Stable (Reaffirmed)

Rs.200 Crore Non Convertible Debentures

CRISIL AA/Stable (Reaffirmed)

Rs.150 Crore Non Convertible Debentures

CRISIL AA/Stable (Reaffirmed)

Rs.85 Crore Non Convertible Debentures

CRISIL AA/Stable (Reaffirmed)

Rs.4000 Crore Commercial Paper

CRISIL A1+ (Reaffirmed)

Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

CRISIL Ratings has reaffirmed its $\hat{a} \in \text{CRISIL AA/Stable/CRISIL A1} + \hat{a} \in \text{Manappuram}$ ratings on the bank facilities and outstanding debt instruments of Manappuram Finance Limited (MAFIL; part of the Manappuram group).

CRISIL Ratings has also **withdrawn** its rating on non-convertible debentures amounting to Rs 702.2 crore as CRISIL Ratings has received independent confirmation that these instruments have been redeemed (See annexure 'Details of Rating Withdrawn'). The withdrawal is in line with CRISIL Ratings' withdrawal policy.Â

The ratings continue to factor in MAFIL $\hat{a}\in^{\mathbb{T}}$ s established market position in the gold finance business while maintaining strong financial risk profile. These strengths are partially offset by high, though improving, operating costs, geographical concentration in operations and the associated risks, and potential challenges associated with the non-gold product segments.

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The consolidated assets under management as on September 30, 2023, stood at Rs 38,951 crore registering y-t-d growth of 6% as against Rs 35,452 crore as on March 31, 2023, compared to Rs 30,260 crore as on March 31,2022. The gold loan AUM stood at Rs 19993.3 crore as on September 30, 2023, registering y-t-d de-growth of 1% and y-o-y growth of 8.9% on account of continuous intense price competition from Banks and NBFCâ $^{\text{TM}}$ s in gold loan segment. CRISIL Ratings expects the companyâ $^{\text{TM}}$ s growth to increase over the medium term in a calibrated manner.

Asset quality for gold loans, as better measured by credit costs, has been sound, except for fiscal 2021 when non-performing asset (NPA) levels marginally increased to 1.9% as compared to 0.9% in previous fiscal on account of pandemic. However, the NPA position stood at 2.7% as of March 31, 2022, which is high as compared to previous fiscal mainly on account of change in accounting policy. As on March 31, 2023, the NPA position stood at similar levels at 1.30%. The ultimate credit costs during the first half of fiscal 2024 stood low at 0.34% (annualized), supported by the highly liquid nature of the collateral. During the first half of fiscal 2024, the cumulative auctions done by the company stood at Rs 29 crores as against Rs 772 crore during fiscal 2023. Nonetheless, the overall auction proceeds have been higher than the principal component of the collateral against which the loan was extended.

From a growth perspective, the micro finance, housing and vehicle finance reported growth of 8.5%, 19.1%, and 29.3% during the first half of fiscal 2024. CRISIL Ratings believes that the gold loan AUM will continue to account for around two-third of the consolidated AUM and over 75.6% of consolidated profit over the medium term. Consequently, the consolidated credit profile has the ability to absorb asset quality and earnings risks in the microfinance, vehicle or housing finance businesses in the near term.

Analytical Approach

For arriving at the ratings, CRISIL Ratings has combined the business and financial risk profiles of MAFIL and its subsidiaries, Asirvad Microfinance Ltd (Asirvad), Manappuram Home Finance Ltd (MAHOFIN) and Manappuram Insurance Brokers Pvt Ltd. This is because all the companies, collectively referred to as the Manappuram group, have significant financial, managerial, and operational linkages.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

Key Rating Drivers & Detailed Description Strengths:

Established market position in the gold finance business

The family of the promoter, Mr. V P Nandakumar, has been in the gold-loan business for more than 60 years. Based on this industry experience, the company has designed an appropriate assessment and underwriting methodology. Assessing the purity of gold, fixing the sum that can be lent against a gram of gold, and determining appropriate LTV ratios are critical aspects in the assessment process. The company has a strong brand and reputation in south India (particularly Kerala and Tamil Nadu). Reputation and trust play a significant role in this segment as these give the customer an assurance of getting back personal gold ornaments once the loan is repaid. After shifting towards

shorter tenure gold loans of three months in 2015 to de-risk the portfolio from sharp fluctuations in gold prices, the company has witnessed stability in business with an increase in customer base and gold holdings. Despite moderate volume growth and increased competition from banks due to LTV relaxation benefit extended to them the companyâ e^{TM} s gold loan AUM grew by 5.2% over first half of fiscal 2024 and stood at Rs 19,993 crore. Historically, the companyâ e^{TM} s operating efficiency â e^{TM} indicated by average gold loan AUM per branch â e^{TM} has been improving over the past few years. As on September 30, 2023, the average AUM per branch stood at Rs 5.67 crore, almost double of that for fiscal 2016. MAFILâ e^{TM} s extensive branch network and client base, which is relatively more diverse in terms of geographies and is gradually improving further, should support the further strengthening of its competitive position over the medium term. While the company had started to diversify into non-gold segments, its primary focus would remain on gold loans over the medium term in light of the challenges being faced by other asset classes after the pandemic,

Sound capitalisation

Profitability continues to remain strong

Profitability has remained strong with a consolidated RoMA being over 4.0% over the past 6 fiscals, driven by the large profit generated by the gold loan segment. The consolidated net profit for the company stood at Rs 1058.6 crore during first half of fiscal 2024 as against Rs 1,500 crore in fiscal 2023. During six months fiscal 2023, the company reported RoMA at 5.2%(annualized) owing to high operating cost. The microfinance segment reported a profit of Rs 229.4 crore during the first half of fiscal 2024 against Rs 218 crore in fiscal 2023 compared to Rs 13.4 crores during fiscal 2022. The home finance segment reported net profit of Rs 19.5 crore during fiscal 2023 as compared to Rs 7.2 crore in fiscal 2022. The ability of the company to maintain its yields and limit operating costs will be critical for stability in profitability. Besides, given its diversification into other segments, asset quality and profitability of the non-gold businesses will also remain monitorable.

Stable funding profile

During the first half of fiscal 2024, the company's consolidated incremental borrowings (including external commercial borrowings - ECBs) from banks (public and private) and financial institutions stood at around Rs 5101.8 crores. Because of its legacy and highly secured asset class, MAFIL is able to roll over existing bank lines/ CP and continue to raise fresh funds from diversified sources. During the fiscal 2023 the company raised fresh borrowings around Rs 7250 crore through CC/WCDL, term loans and NCDs. The incremental cost of borrowing was 8.8% during H1 2024 as compared to 7.9% in fiscal 2023 (8.6% in fiscal 2022). The increase in cost of funds has inched-up in line with rising interest rate environment. In terms of standalone funding, while a larger proportion of the borrowings comprised funding lines from banks and financial institutions (77.5%), the company's resource profile was diversified across avenues such as non-convertible debentures (NCDs) and subordinated debt (19.3%), Commercial paper (3%) as on September 30, 2023.

Weaknesses:

• High, though, operating cost in the gold and microfinance businesses

The nature of the gold loan business results in high operating costs (due to operational intensive nature of the business). With a large network of \sim 5,200 branches as on September 30, 2023, the company incurs substantial branch operating costs as proximity to the customer plays a key role in gold loan financing. Additionally, the company incurs high security costs to ensure the safety of the gold ornaments. To reduce cost per branch, the company is taking steps to increase the gold AUM per branch, which has improved consistently over the years. Though still low at Rs 5.6 crore per branch during H1 2024, it has increased from Rs 4.8 crore per branch in fiscal 2020 (3.8 crore in fiscal 2019). The company has taken several steps to reduce the staff costs at branches. The online gold loan is one of the ways, the share of online gold loan has improved to 56% of the gold AUM during H1 2024 as compared to 50% in fiscal 2023. On a standalone basis, the operating cost of the company has decreased historically to 5.5% during H1 2024 as compared to 7.2% in fiscal 2019. The company has been taking steps to cross-sell other asset segments and use the existing branch network to reduce operating costs. In the microfinance business, the AUM per branch, though low at around Rs 8.4 crore during H1 2024, has increased from Rs 5.2 crore in fiscal 2023 (4.6 crore in Fiscal 2022). The operating cost is expected to benefit from operating leverage as the portfolio scales up.

Geographical concentration in operations and the associated risks

Operations have significant regional concentration compared to large asset-financing non-banking finance companies (NBFCs); South India accounted for 63% of total AUM as on September 30, 2022. Moreover, there is susceptibility to regulatory risks related to revenue concentration in a single asset class (gold-loan financing), which accounts for 75% of revenue. The non-gold loan segments like vehicle finance, affordable housing finance and microfinance segments, these accounted for 31.5% of the total portfolio and around 25% of revenue as on September 30, 2023. In view of the large gold loan book (68.5% of the total portfolio) and the presence of the gold loan business mainly in South India, revenue is likely to remain concentrated geographically and in terms of asset class over the medium term.

Potential challenges associated with non-gold loan segments

The non-gold segments accounted for 31.5% of the overall portfolio as on September 30, 2023 (29% as on March 31, 2022). While the company has managed to grow these businesses and increase the segmental share over the past two years, potential challenges linked to seasoning of the loan book and asset quality remain. Within the housing finance segment, MAHOFIN operates in the affordable housing finance segment, catering to self-employed customers engaged in small business activities and thus, have a relatively weak credit risk profile because of the volatile nature of their income and employment in un-organised segments. Similarly, microfinance loans (under Asirvad Microfinance), through which the company intends to cater to weaker sections of society, are unsecured in nature and are rendered to borrowers with a weak credit risk profile. This segment also exhibits high subjectivity to

local socio-political issues. The vehicle finance business (under MAFIL) deals with lending against commercial vehicles and equipment â€" majority of which are used/pre-owned vehicles. With respect to impact of covid-19, the non-gold businesses faced asset quality challenges in its aftermath leading to a spurt in reported NPAs requiring additional provisioning. While the asset quality situation has started to restore, owing to the inherent weaknesses of the non-gold segments in which MAFIL operates - the standalone earnings profile of non-gold businesses is expected to remain susceptible. From a longer-term perspective, as the growth within these segments has remained limited as yet, the asset quality and profitability in these businesses will be a key monitorable.

Liquidity: Strong

The company's liquidity remains strong, with liquid balance of Rs 4,837 crore as on October 31, 2023 (including cash and liquid investments of Rs 2,842 crore and unutilized CC/WCDL limit of Rs 1,995 crore). Liquidity cover for debt obligations arising over November 2023 and January 2024, without factoring in any roll over or incremental collections continues to remain adequate at over 1.8 time. The company has also been able to roll over existing working capital lines and also raise incremental funds at competitive rates over the last few quarters.

Outlook: Stable

CRISIL Ratings believes MAFIL's capitalisation and asset quality will remain strongly supported by its gold loan business. The strong earnings will also provide support as the company diversifies into other asset classes and scales up its non-gold business.

Rating Sensitivity factors

Upward factors

- Continued strong market position in the gold finance business with increasing diversity in AUM into non-gold business without affecting its asset quality
- · Sustenance of profitability with RoMA above 5% on a steady state basis, while improving asset quality

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Downward factors

- Increase in consolidated gearing to over 5 times
- Steep decline in interest collection in the gold loan business or deterioration in asset quality or profitability in the non-gold loan segments

About the Company

Incorporated in July 1992 and promoted by Mr. V P Nandakumar, MAFIL is the flagship company of the Manappuram group. It is a non-deposit-taking NBFC that provides finance against personal gold ornaments. It had ~5,000 branches across India as on December 31, 2022. The company went public in August 1995, with shares listed on the stock exchanges of Chennai, Kochi and Mumbai (Bombay Stock Exchange and National Stock Exchange). Over the past three years, the Manappuram group has diversified into other businesses such as microfinance, vehicle finance, loans against property and affordable housing finance. It also entered the insurance broking business.

The overall AUM of Rs 38,951 crore as on September 30, 2023, includes gold loan (68%), microfinance (26%), commercial vehicle finance (7%), housing (3%) and lending to other NBFCs (7%). The gold loan portfolio is diversified across 28 states and Union Territories, while the microfinance, commercial vehicle and housing finance portfolios are diversified across 24, 22 and 9 states, respectively. For fiscal 2023, consolidated profit after tax (PAT) was Rs 1,500 crore on total income of Rs 6,749 crore, against Rs 1,328 crore and Rs 6,126 crore, respectively, for fiscal 2022. During H1 2024, consolidated profit after tax stood at Rs 1,059 crore.

Key Financial Indicators

| Key Financiai mulcators | | | | | |
|-----------------------------|----------|-----------|----------|------------|------------|
| As on/ for the period ended | Â | Sept-2023 | Mar-2023 | March-2022 | March-2021 |
| Total managed assets # | Rs crore | 46,552 | 40,681 | 35,057 | 32,054 |
| Total income | Rs crore | 4,231 | 6,749 | 6,126 | 6,375 |
| Profit after tax | Rs crore | 1,059 | 1,500 | 1,329 | 1,725 |
| Gross NPA @ | % | 1.5 | 1.3 | 3.0 | 1.9 |
| On-book gearing | Times | 3.0 | 3.0 | 2.9 | 3.1 |
| Return on managed assets # | % | 5.2* | 4.0 | 4.0 | 7.4 |

including off balance sheet assets, @ standalone *annualised

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure -Â Details of Instrument'Â in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities -Â including those that are yet to be placed -Â based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the CRISIL Ratings` complexity levels please visit www.crisilratings.com. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

| ISIN | Name of instrument | Date of allotment | Coupon Rate (%) | Maturity Date | Issue size (Rs crore) | Complexity Level | Rating assigned with outlook |
|--------------|--------------------------------|-------------------|-----------------------|------------------|--------------------------------|---------------------|------------------------------|
| NA | Non-Convertible Debentures^ | NA | NA | NA | 179.53 | Simple | CRISIL AA/Stable |
| INE522D07AP4 | Non-Convertible Debentures | 29-Nov-18 | Zero Coupon | 29-Nov- 25 | 39.77 | Simple | CRISIL AA/Stable |
| INE522D07BA4 | Non-Convertible Debentures | 06-Mar-19 | Zero Coupon | 05-May- 26 | 20.47 | Simple | CRISIL AA/Stable |
| INE522D07AZ3 | Non-Convertible Debentures | 06-Mar-19 | Zero Coupon | 06-Mar- 24 | 8.99 | Simple | CRISIL AA/Stable |
| INE522D07AX8 | Non-Convertible Debentures | 06-Mar-19 | 10.15% | 06-Mar- 24 | 20.54 | Simple | CRISIL AA/Stable |
| INE522D07AV2 | Non-Convertible Debentures | 06-Mar-19 | 9.75% | 06-Mar- 24 | 28.5 | Simple | CRISIL AA/Stable |

| INE522D07CE4 | Non-Convertible Debentures | 06-Oct-23 | 8.65% | 28-Mar- 25 | 400 | Simple | CRISIL AA/Stable |
|--------------|---|-----------|-------|---------------|--------|--------|------------------|
| INE522D07CD6 | Non-Convertible Debentures | 06-Oct-23 | 8.80% | 29-Sep- 25 | 600 | Simple | CRISIL AA/Stable |
| INE522D07CC8 | Non-Convertible Debentures | 13-Mar-23 | 9.22% | 13-Mar- 33 | 1100 | Simple | CRISIL AA/Stable |
| INE522D07BZ1 | Non-Convertible Debentures | 28-Jan-22 | 6.93% | 28-Feb- 24 | 400 | Simple | CRISIL AA/Stable |
| INE522D07CA2 | Non-Convertible Debentures | 28-Jan-22 | 6.93% | 28-Jan-24 | 400 | Simple | CRISIL AA/Stable |
| INE522D07BX6 | Non-Convertible Debentures | 28-Jan-21 | 8.57% | 28-Jan-28 | 300 | Simple | CRISIL AA/Stabl |
| INE522D07BX6 | Non-Convertible Debentures | 28-Jan-21 | 8.57% | 28-Jan-27 | 150 | Simple | CRISIL AA/Stabl |
| INE522D07BX6 | Non-Convertible Debentures | 28-Jan-21 | 8.57% | 28-Jan-26 | 150 | Simple | CRISIL AA/Stabl |
| INE522D07BN7 | Non-convertible debentures | 09-Jul-20 | 9.50% | 09-Jul-30 | 125 | Simple | CRISILÂ AA/Stab |
| NA | Commercial paper | NA | NA | 7-365 days | 4000 | Simple | CRISIL A1+ |
| NA | Proposed Long Term Bank Loan Facility | NA | NA | NA | 825.63 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 29-Apr- 26 | 166.64 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 30-Nov- 28 | 568.42 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 29-Dec- 25 | 250 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 03-Dec- 24 | 10 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 29-Mar- 28 | 3045 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 29-Dec- 23 | 235 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 28-Sep- 25 | 489.31 | NA | CRISIL AA/Stabl |
| NA | Term Loan | NA | NA | 30-Sep- 26 | 25 | NA | CRISIL AA/Stabl |
| NA | Working Capital Term Loan | NA | NA | 07-Feb- 25 | 600 | NA | CRISIL AA/Stabl |
| NA | Working Capital Demand Loan | NA | NA | NA | 1795 | NA | CRISIL A1+ |
| NA | Non-Fund Based Limit ^{&} | NA | NA | NA | 260 | NA | CRISIL A1+ |
| NA | Cash Credit | NA | NA | NA | 1230 | NA | CRISILÂ AA/Stab |

Annexure - Details of Rating Withdrawn

| ISIN | Name of | Date of | Coupon | Maturity | Issue size | Complexity | Rating |
|--------------|------------------------------------|-----------|----------------|---------------|------------|------------|-----------|
| | instrument | allotment | rate (%) | date | (Rs.Crore) | level | • |
| INE522D07BW8 | Non- Convertible Debentures | 22-Dec-20 | 7.45% | 22-Dec- 23 | 400 | Simple | Withdrawn |
| INE522D07BH9 | Non- convertible debentures | 27-Mar-20 | 9.25% | 27-Mar- 23 | 200 | Simple | Withdrawn |
| INE522D07AI9 | Non- Convertible Debentures* | 29-Nov-18 | 10.00% | 29-Nov- 23 | 57.42 | Simple | Withdrawn |
| INE522D07AO7 | Non- Convertible Debentures* | 29-Nov-18 | Zero Coupon | 29-Nov- 23 | 14.79 | Simple | Withdrawn |
| INE522D07AL3 | Non- Convertible Debentures* | 29-Nov-18 | 10.40% | 29-Nov- 23 | 29.99 | Simple | Withdrawn |

*â€~These ISINs were verified by CRISIL Ratings in the month of April 2023.† $^{\text{m}}$

Annexure â€" List of entities consolidated

| Names of Entities Consolidated | Extent of Consolidation | Rationale for Consolidation |
|--------------------------------------|-------------------------|-----------------------------|
| Asirvad Microfinance Ltd | Full | Subsidiary |
| Manappuram Home Finance Ltd | Full | Subsidiary |
| Manappuram Insurance Brokers Pvt Ltd | Full | Subsidiary |

Annexure - Rating History for last 3 Years

| Â | | Current | | 2023 (| History) | 20 | 22Â | 20 | 21Â | 20 | 20Â | Start of 2020 |
|------------|------|-----------------------|----------------|--------|----------------|------|----------------|------|--------|------|--------|------------------|
| Instrument | Туре | Outstanding Amount | Rating | Date | Rating | Date | Rating | Date | Rating | Date | Rating | Rating |
| Fund Based | | | CRISIL A1+/ | | CRISIL A1+/ | | CRISIL A1+/ | | CRISIL | | CRISIL | |

| Facilities | LT/ST | 9240.0 | CRISIL AA/Stable | 04-09-23 | CRISIL AA/Stable | 14-10-22 | CRISIL AA/Stable | 11-03-21 | AA/Stable | 30-09-20 | AA/Stable | Withdrawn |
|---|-------|--------|---------------------|----------|---------------------------------------|----------|---------------------------------------|----------|------------------------------------|----------|------------------------------------|---------------------|
| Â | Â | Â | | 16-06-23 | CRISIL A1+/ CRISIL AA/Stable | 03-08-22 | CRISIL A1+/ CRISIL AA/Stable | Â | | 14-08-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 08-05-23 | CRISIL A1+/ CRISIL AA/Stable | 21-03-22 | CRISIL A1+/ CRISIL AA/Stable | Â | | 11-08-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 24-04-23 | CRISIL A1+/ CRISIL AA/Stable | 02-03-22 | CRISIL AA/Stable | Â | | 13-07-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 29-03-23 | CRISIL A1+/ CRISIL AA/Stable | Â | | Â | | 06-07-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 07-02-23 | CRISIL A1+/ CRISIL AA/Stable | Â | | Â | | 16-06-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 19-01-23 | CRISIL A1+/ CRISIL AA/Stable | Â | | Â | | 19-03-20 | CRISIL AA/Stable | |
| Â | Â | Â | | Â | | Â | | Â | | 08-01-20 | CRISIL AA/Stable | |
| Non-Fund Based Facilities | ST | 260.0 | CRISIL A1+ | 04-09-23 | CRISIL A1+ | 02-03-22 | CRISIL A1+ | 11-03-21 | CRISIL A1+ | 30-09-20 | CRISIL A1+ | |
| Â | Â | Â | | 16-06-23 | CRISIL A1+ | Â | | Â | | 14-08-20 | CRISIL A1+ | |
| Â | Â | Â | | 08-05-23 | CRISIL A1+ | Â | | Â | | 11-08-20 | CRISIL A1+ | |
| Â | Â | Â | | 24-04-23 | CRISIL A1+ | Â | | Â | | 13-07-20 | CRISIL A1+ | |
| Â | Â | Â | | 29-03-23 | CRISIL A1+ | Â | | Â | | 06-07-20 | CRISIL A1+ | |
| Â | Â | Â | | Â | | Â | | Â | | 16-06-20 | CRISIL A1+ | |
| Â | Â | Â | | Â | | Â | | Â | | 19-03-20 | CRISIL A1+ | |
| Â | Â | Â | | Â | | Â | | Â | | 08-01-20 | CRISIL A1+ | |
| Commercial Paper | ST | 4000.0 | CRISIL A1+ | 04-09-23 | CRISIL A1+ | 14-10-22 | CRISIL A1+ | 11-03-21 | CRISIL A1+ | 30-09-20 | CRISIL A1+ | CRISIL A1+ |
| Â | Â | Â | | 16-06-23 | CRISIL A1+ | 03-08-22 | CRISIL A1+ | Â | | 14-08-20 | CRISIL A1+ | |
| Â | Â | Â | | 08-05-23 | CRISIL A1+ | 21-03-22 | CRISIL A1+ | Â | | 11-08-20 | CRISIL A1+ | |
| Â | Â | Â | | 24-04-23 | CRISIL A1+ | 02-03-22 | CRISIL A1+ | Â | | 13-07-20 | CRISIL A1+ | |
| Â | Â | Â | | 29-03-23 | CRISIL A1+ | Â | | Â | | 06-07-20 | CRISIL A1+ | |
| Â | Â | Â | | 07-02-23 | CRISIL A1+ | Â | | Â | | 16-06-20 | CRISIL A1+ | |
| Â | Â | Â | | 19-01-23 | CRISIL A1+ | Â | | Â | | 19-03-20 | CRISIL A1+ | |
| Â | Â | Â | | Â | | Â | | Â | | 08-01-20 | CRISIL A1+ | |
| Non Convertible Debentures | LT | 4625.0 | CRISIL AA/Stable | 04-09-23 | CRISIL AA/Stable | 14-10-22 | CRISIL AA/Stable | 11-03-21 | CRISIL AA/Stable | 30-09-20 | CRISIL AA/Stable | CRISIL AA/Stable |
| Â | Â | Â | | 16-06-23 | CRISIL AA/Stable | 03-08-22 | CRISIL AA/Stable | Â | | 14-08-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 08-05-23 | CRISIL AA/Stable | 21-03-22 | CRISIL AA/Stable | Â | | 11-08-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 24-04-23 | CRISIL AA/Stable | 02-03-22 | CRISIL AA/Stable | Â | | 13-07-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 29-03-23 | CRISIL AA/Stable | Â | | Â | | 06-07-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 07-02-23 | CRISIL AA/Stable | Â | | Â | | 16-06-20 | CRISIL AA/Stable | |
| Â | Â | Â | | 19-01-23 | CRISIL AA/Stable | Â | | Â | | 19-03-20 | CRISIL AA/Stable | |
| Â | Â | Â | | Â | | Â | | Â | | 08-01-20 | CRISIL AA/Stable | |
| Long Term Principal Protected Market Linked Debentures | LT | Â | | 07-02-23 | CRISIL PPMLD AA/Stable | 14-10-22 | CRISIL PPMLD AA r /Stable | 11-03-21 | CRISIL PPMLD AA r /Stable | 30-09-20 | CRISIL PPMLD AA r /Stable | |
| Â | Â | Â | | 19-01-23 | CRISIL PPMLD AA r /Stable | 03-08-22 | CRISIL PPMLD AA r /Stable | Â | | 14-08-20 | CRISIL PPMLD AA r /Stable | |
| Â | Â | Â | | Â | | 21-03-22 | CRISIL PPMLD | Â | | 11-08-20 | CRISIL PPMLD | |

| | | | | | AA r /Stable | | | AA r /Stable | |
|---|---|---|-------|--------------|------------------------------------|---|--------------|------------------------------------|--|
| Â | Â | Â | Â | 02-03-22 | CRISIL PPMLD AA r /Stable | Â | 13-07-20 | CRISIL PPMLD AA r /Stable | |
| Â | Â | Â | Â | Â | | Â | 06-07-20 | CRISIL PPMLD AA r /Stable | |

All amounts are in Rs.Cr.

Annexure - Details of Bank Lenders & Facilities

| Facility | Amount (Rs.Crore) | Name of Lender | Rating |
|--|-------------------|--|------------------|
| Cash Credit | 1225 | State Bank of India | CRISIL AA/Stable |
| Cash Credit | 5 | The Federal Bank Limited | CRISIL AA/Stable |
| Non-Fund Based Limit& | 260 | State Bank of India | CRISIL A1+ |
| Proposed Long Term Bank Loan Facility | 825.63 | Not Applicable | CRISIL AA/Stable |
| Term Loan | 2500 | State Bank of India | CRISIL AA/Stable |
| Term Loan | 545 | State Bank of India | CRISIL AA/Stable |
| Term Loan | 250 | Kotak Mahindra Bank Limited | CRISIL AA/Stable |
| Term Loan | 25 | YES Bank Limited | CRISIL AA/Stable |
| Term Loan | 166.64 | Bajaj Finance Limited | CRISIL AA/Stable |
| Term Loan | 10 | Shinhan Bank | CRISIL AA/Stable |
| Term Loan | 489.31 | The Federal Bank Limited | CRISIL AA/Stable |
| Term Loan | 568.42 | Bank of Maharashtra | CRISIL AA/Stable |
| Term Loan | 235 | Sumitomo Mitsui Banking Corporation | CRISIL AA/Stable |
| Working Capital Demand Loan | 350 | Citibank N. A. | CRISIL A1+ |
| Working Capital Demand Loan | 400 | YES Bank Limited | CRISIL A1+ |
| Working Capital Demand Loan | 145 | The Federal Bank Limited | CRISIL A1+ |
| Working Capital Demand Loan | 500 | Kotak Mahindra Bank Limited | CRISIL A1+ |
| Working Capital Demand Loan | 400 | DBS Bank India Limited | CRISIL A1+ |
| Working Capital Term Loan | 600 | IndusInd Bank Limited | CRISIL AA/Stable |

&Credit Exposure Limit for hedging for foreign currency exposure

Criteria Details

| | Links | to | related | criteria |
|--|-------|----|---------|----------|
|--|-------|----|---------|----------|

CRISILs Bank Loan Ratings - process, scale and default recognition

Rating Criteria for Finance Companies

CRISILs Criteria for rating short term debt

CRISILs Criteria for Consolidation

| Media Relations | Analytical Contacts | Customer Service Helpdesk |
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| Aveek Datta | Ajit Velonie | Timings: 10.00 am to 7.00 pm |
| Media Relations | Senior Director | Toll free Number:1800 267 1301 |
| CRISIL Limited | CRISIL Ratings Limited | |
| M: +91 99204 93912 | B:+91 22 3342 3000 | For a copy of Rationales / Rating |
| B: +91 22 3342 3000 | ajit.velonie@crisil.com | Reports: |
| AVEEK.DATTA@crisil.com | | CRISILratingdesk@crisil.com |
| | Malvika Bhotika | Â |
| | Director | For Analytical queries: |
| | CRISIL Ratings Limited | ratingsinvestordesk@crisil.com |
| | B:+91 22 3342 3000 | |
| Prakruti Jani | malvika.bhotika@crisil.com | |
| Media Relations | | |
| CRISIL Limited | Pratibha Sahoo | |
| M: +91 98678 68976 | Rating Analyst | |
| B: +91 22 3342 3000 | CRISIL Ratings Limited | |
| PRAKRUTI.JANI@crisil.com | B:+91 22 3342 3000 | |
| Rutuja GaikwadÂ | Pratibha.Sahoo@crisil.com | |
| Media Relations | | |
| CRISIL Limited | | |
| B: +91 22 3342 3000 | | |
| Rutuja.Gaikwad@ext-crisil.com | | |
| | | |

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