



## माझगांव डॉक शिपबिल्डर्स लिमिटेड

(भारत सरकार का उपक्रम)

**Mazagon Dock Shipbuilders Ltd.**

(Formerly Mazagon Dock Limited)

(A Govt. of India Undertaking)

डॉकयार्ड रोड, माझगांव, मुंबई-400 010

Dockyard Road, Mazagon, Mumbai - 400 010

**Certified - ISO 9001 Company**

CIN : L35100MH1934GOI002079

संदर्भ क्रमांक :

Ref. No. :

30 May 2023

दिनांक :

Date :

To  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street,  
Mumbai- 400 001  
Scrip Code: **543237**

To  
National Stock Exchange of  
India Limited  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai - 400 051  
NSE Symbol: MAZDOCK

Sub: Corporate Investors Presentation on Company's Performance for the Fourth quarter of FY 2022-2023 - Reg

Dear Sir/Madam,

Reference the captioned subject, kindly note that Corporate Investor Presentation on Company's Performance for the Fourth quarter of FY 2022-2023 has been uploaded on Mazagon Dock Shipbuilders Limited website, a copy of which is enclosed herewith for your kind reference.

This is for your information and dissemination.

Thanking You,  
Yours Faithfully,  
For MAZAGON DOCK SHIPBUILDERS LIMITED

VIJAYALAKSHMI  
I KAMAL  
KUMAR

Digitally signed by  
VIJAYALAKSHMI KAMAL  
KUMAR  
Date: 2023.05.30 16:20:13  
+05'30'

(Vijayalakshmi Kumar)  
Company Secretary & compliance officer

Encl: as above



A DEPARTMENT OF  
INDIAN REGISTER OF  
SHIPPING

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वेबसाइट : www.mazdock.com  
Website : www.mazdock.com



# **Mazagon Dock Shipbuilders Limited**

**(Government of India Enterprise, Ministry of Defence)**

Investor Presentation  
May 2023  
[www.mazagondock.in](http://www.mazagondock.in)

# MAZAGON DOCK SHIPBUILDERS LIMITED



**MDL Overview**

**Financial Performance Highlights**

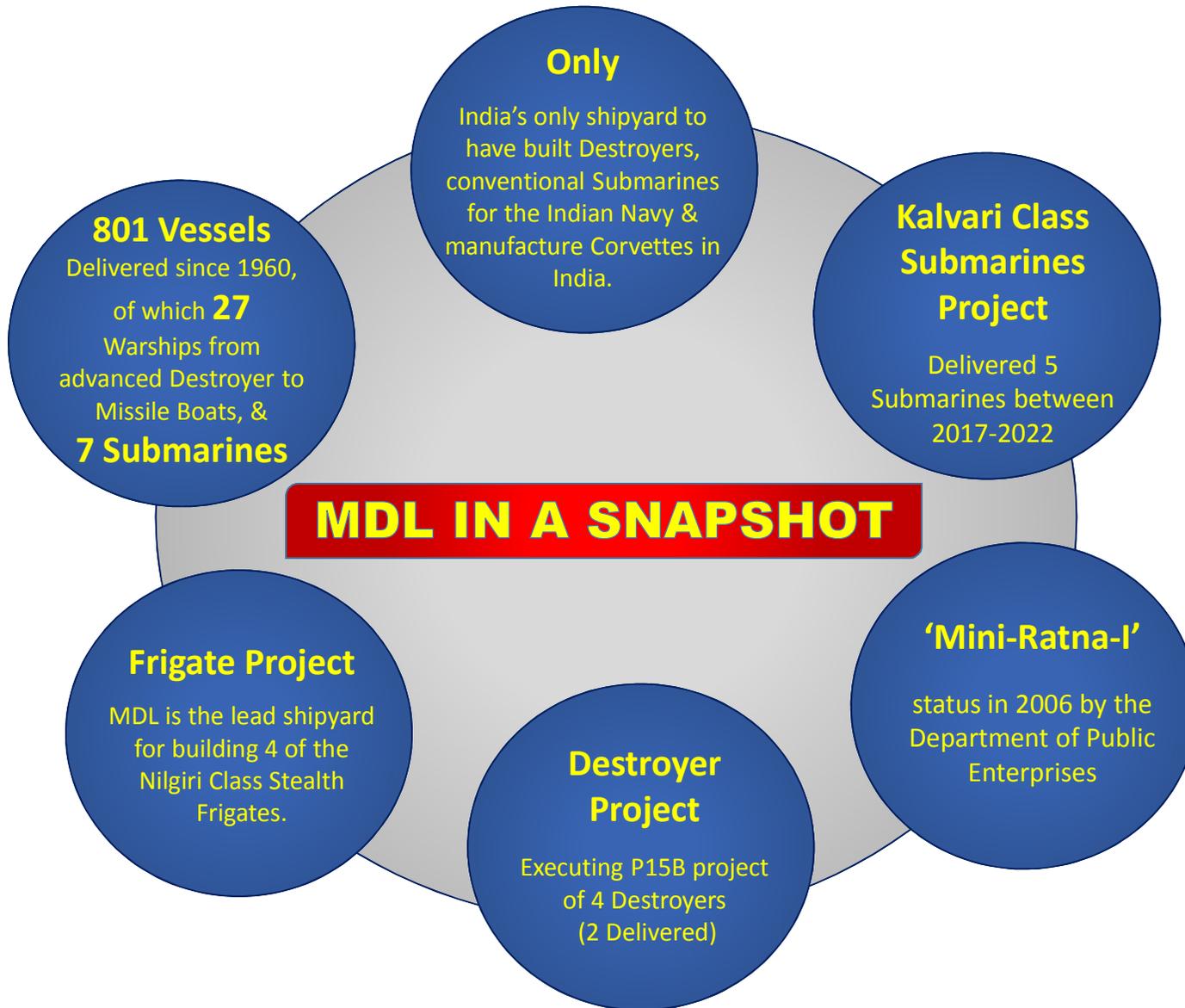
**Major Events**

**Awards**

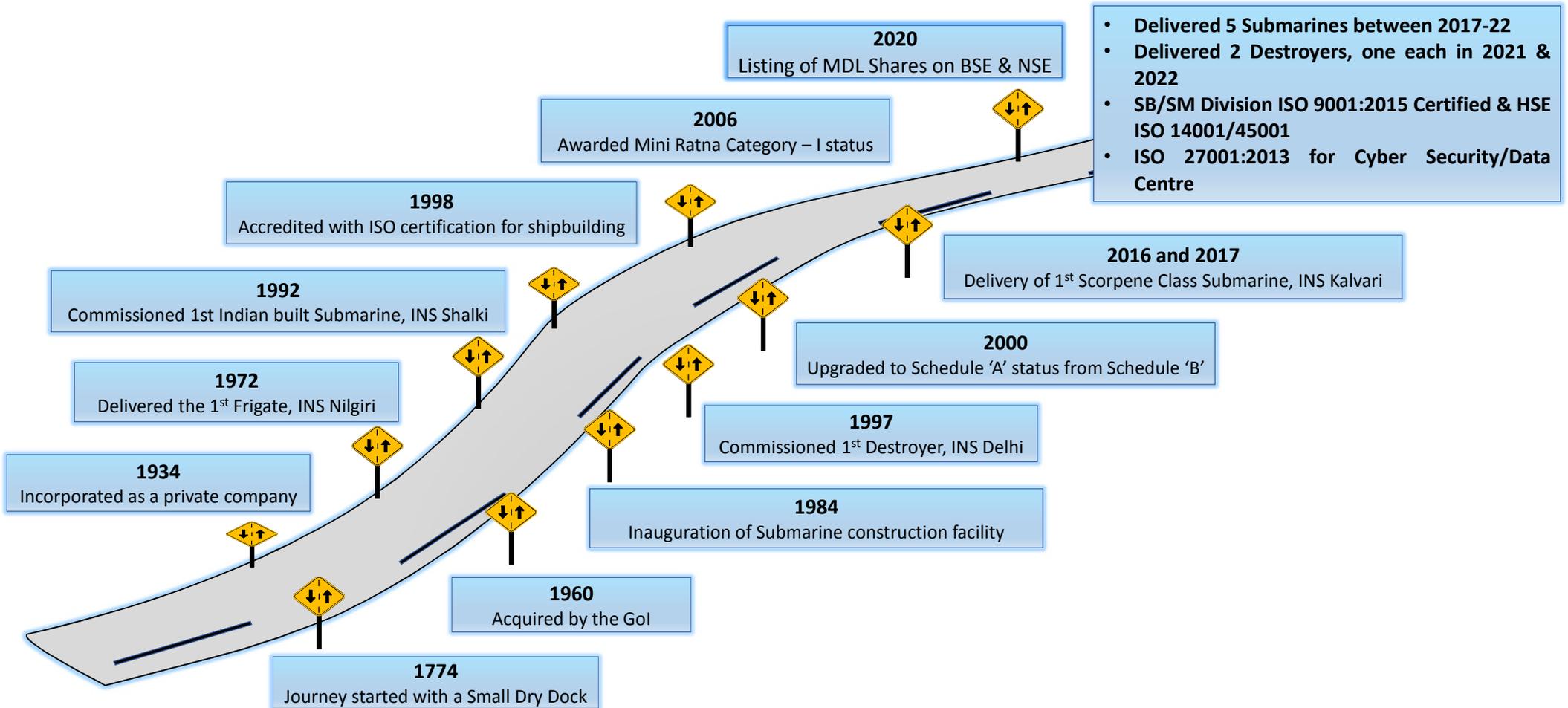




# MDL OVERVIEW



# THE JOURNEY SO FAR



# INCREASE IN INDIGENIZATION OF WARSHIPS



Set up a dedicated “Make in India” Department for Indigenization

Successfully indigenised equipment such as:

- ✓ Sonar Dome
- ✓ Ship installed chemical agent detection system
- ✓ Bridge window glass
- ✓ Main batteries for Kalvari Submarines
- ✓ Multiple cable transit glands
- ✓ Remote controlled valves

Cost saving, quality improvement & efficient after sales support services due to indigenization

Large number of equipment indigenised in order to give an impetus to the Govt's “Make in India” campaign

Indigenous content in warships increasing over the years has led to a reduction in construction cost

Indigenization has reduced reliance on 3<sup>rd</sup> party component manufacturers

Introduced an indigenization clause in all tenders

Dependence on imports has been reduced

**Indigenous content in warships is around 75%**

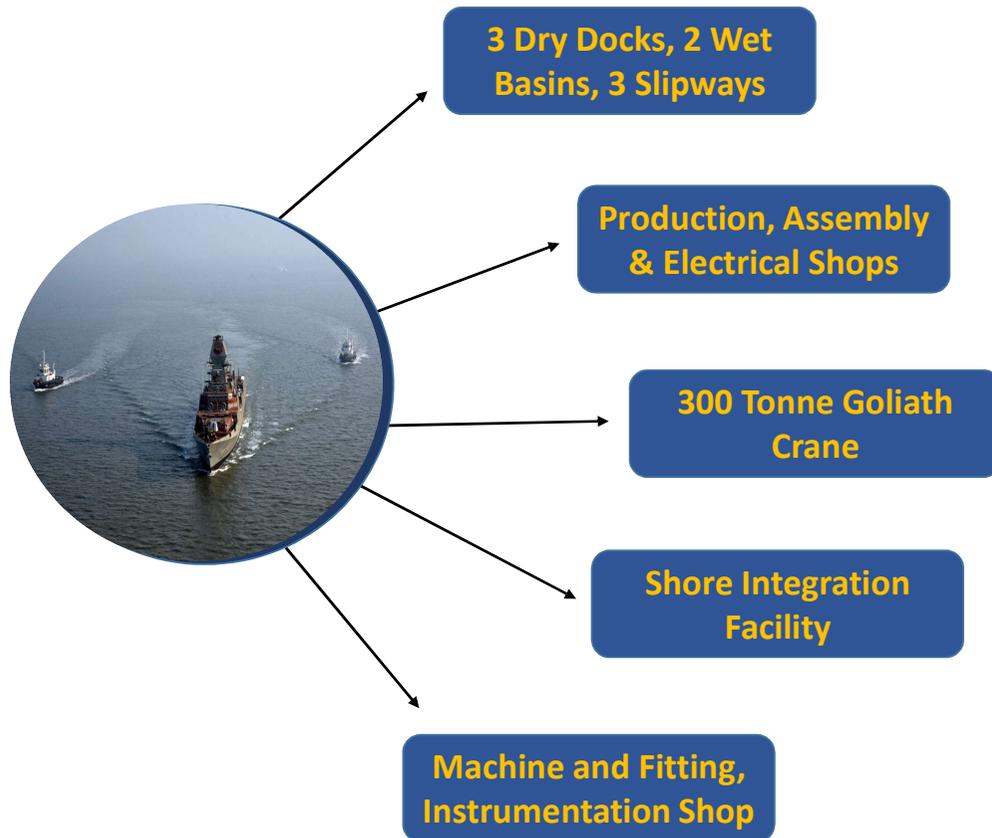
# KEY INVESTMENT HIGHLIGHTS



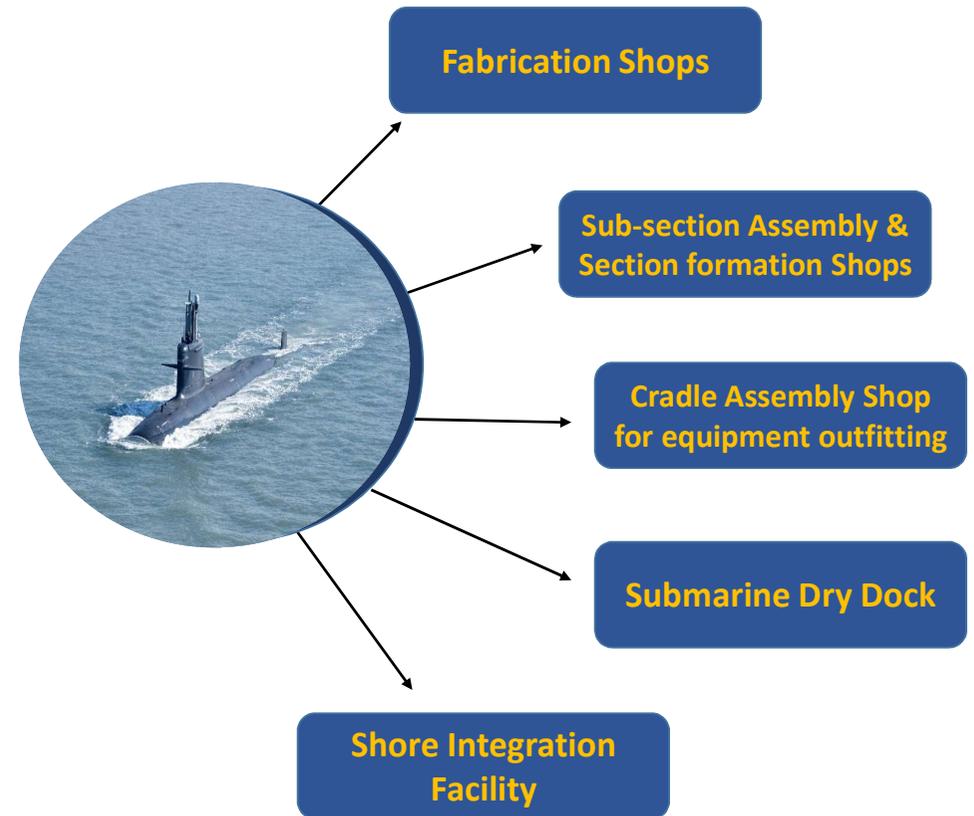
# WORLD- CLASS INFRASTRUCTURE



## ❑ Shipbuilding Facility Comprises of :



## ❑ Submarine Division Infrastructure includes:



# OUR PRODUCT PROFILE



## Naval Platforms

- ❖ Destroyers
- ❖ Conventional Submarines
- ❖ Frigates
- ❖ Corvettes
- ❖ Missile Boat
- ❖ Offshore Patrol vessels
- ❖ Floating Border Outposts



## Merchant Ships

- ❖ General Cargo Vessel
- ❖ Multipurpose Support Vessel
- ❖ Offshore Supply vessel
- ❖ Tugs
- ❖ Dredgers
- ❖ Passenger cum Cargo Vessel
- ❖ Water tankers
- ❖ Barges
- ❖ Trawlers
- ❖ Windmill towers Pontoons



## Oil Sector

- ❖ Offshore Platforms
- ❖ Jack-up rigs



## FINANCIAL PERFORMANCE HIGHLIGHTS

# BEST EVER YEARLY PERFORMANCE (STANDALONE)



**HIGHEST EVER REVENUE FROM OPERATION & PAT**

**₹7,827<sub>Cr</sub>**

Revenue from operations



37% ▲

**CPLY: ₹5,733<sub>Cr</sub>**

**₹1,073<sub>Cr</sub>**

PAT



83% ▲

**CPLY: ₹586<sub>Cr</sub>**

# YEARLY FINANCIAL PERFORMANCE OF FY 22-23 (STANDALONE)



## Revenue from Operations

**₹7,827 Cr**  
(CPLY: ₹ 5,733 Cr) ▲ 37%

## EBITDA

**₹ 1,511 Cr**  
(CPLY: ₹ 868 Cr) ▲ 74%

## PBT

**₹1,429 Cr**  
(CPLY: ₹ 787 Cr) ▲ 82%

## Operating Profit

**₹716 Cr**  
(CPLY : ₹ 353 Cr) ▲ 103%

## PAT

**₹1,073 Cr**  
(CPLY: ₹ 586 Cr) ▲ 83%

# QUARTERLY FINANCIAL PERFORMANCE IN Q4 OF FY 22-23 (STANDALONE)



## Revenue from Operations

**₹2,079 Cr**  
(CPLY: ₹ 1,396 Cr) ▲ 49%

## EBITDA

**₹ 443 Cr**  
(CPLY: ₹ 206 Cr) ▲ 115%

## PBT

**₹421 Cr**  
(CPLY: ₹ 182 Cr) ▲ 131%

## Operating Profit

**₹188 Cr**  
(CPLY: ₹ 53 Cr) ▲ 255%

## PAT

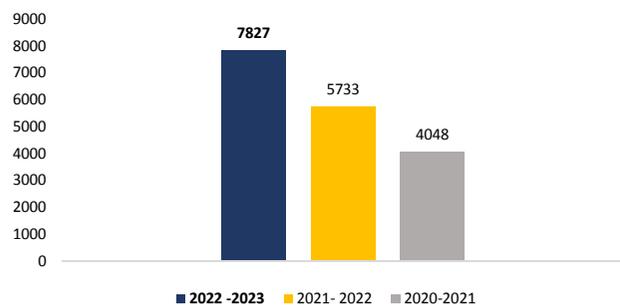
**₹318 Cr**  
(CPLY: ₹ 145 Cr) ▲ 119%

# FINANCIAL PERFORMANCE FY 2022-23

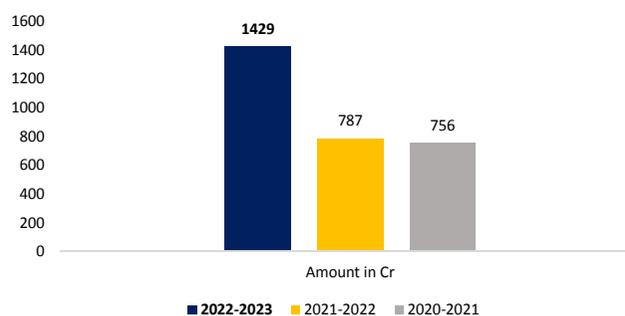


## Standalone

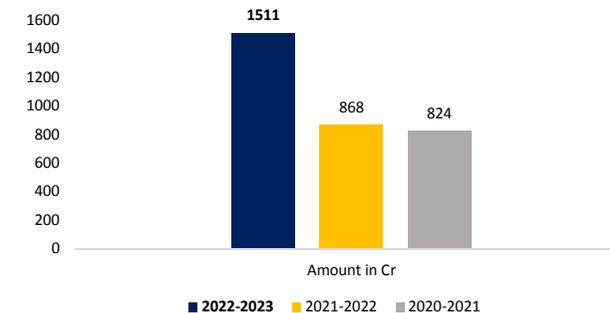
Revenue from operations  
Amount in Cr



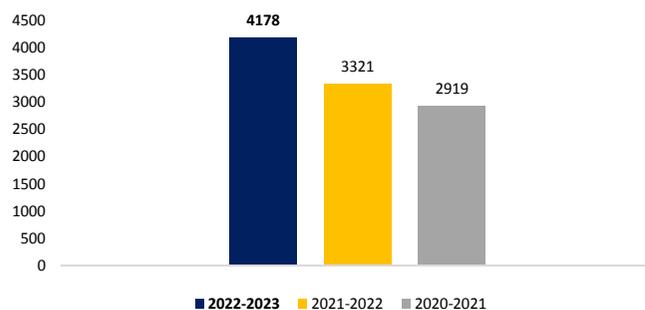
PBT  
Amount in Cr



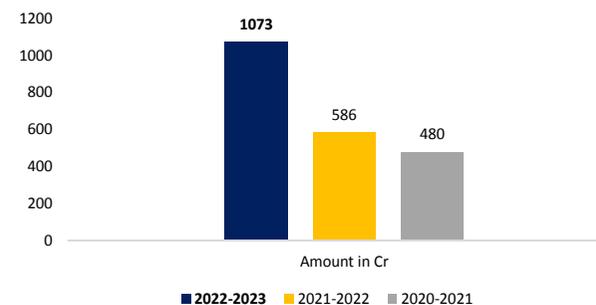
Gross Margins (EBIDTA)  
Amount in Cr



Net Worth  
Amount in Cr



PAT  
Amount in Cr

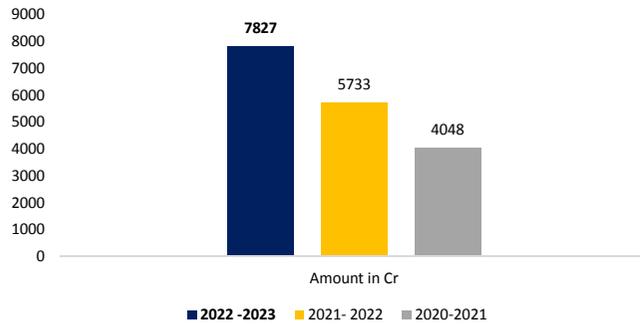


# FINANCIAL PERFORMANCE FY 2022-23

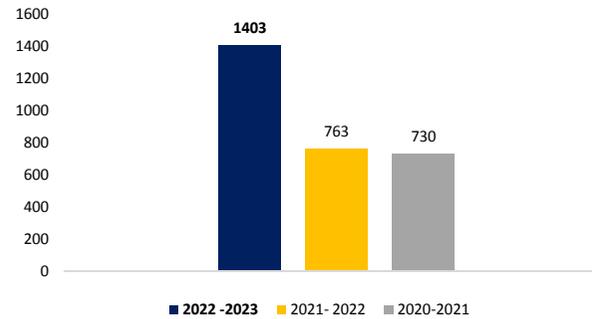


## Consolidated

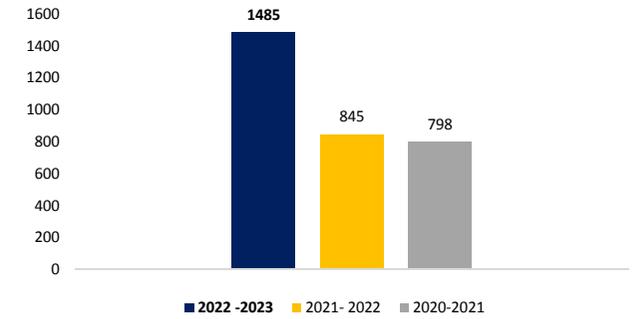
Revenue from operations  
Amount in Cr



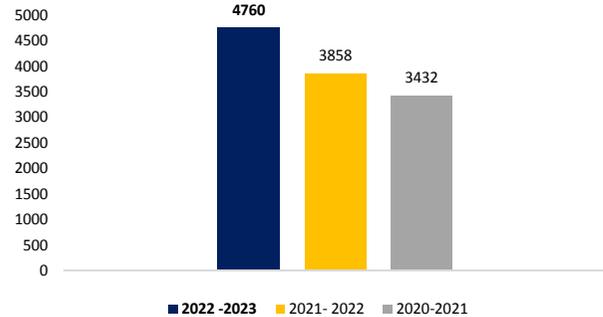
PBT  
Amount in Cr



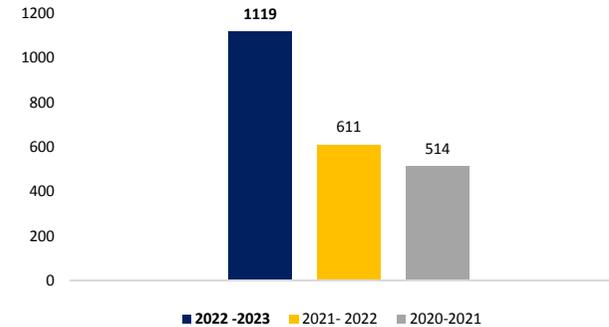
Gross Margins (EBIDTA)  
Amount in Cr



Net worth  
Amount in Cr



PAT  
Amount in Cr



# STRONG ORDER BOOK



Particulars	Project Value (INR Cr)	Nos. (Contracted)	Client	Value (INR Cr)	Nos. (pending to be delivered)
<b>Shipbuilding</b>					
P15B Destroyers	32,083	4	MoD	15,814	2
P17A Stealth Frigates	24,255	4	MoD	18,501	4
Others	84			84	
<b>Submarine and heavy engineering</b>					
P75 Kalvari Submarines	28,459	6	MoD	4,255	1
Medium Refit and Life Certification (MRLC) of a Submarine	1,252	1	MoD	100	1
<b>Total Order Book as on 31<sup>st</sup> March, 2023</b>				<b>38,755*</b>	

## Shipbuilding



P15B Destroyer



P17A Stealth Frigates

## Submarine & Heavy Engineering



P75 Kalvari Submarines

**Healthy Order Book provides Execution Stability and consistent Cash availability**



# MAJOR EVENTS & AWARDS

# MAJOR EVENTS



- Delivered 2<sup>nd</sup> P15B Guided Missile Destroyer namely 'MORMUGAO' on 24<sup>th</sup> November 2022
- Commissioned on 18<sup>th</sup> December 2022



- Delivered 5<sup>th</sup> Kalvari Class Submarine namely 'VAGIR' on 20<sup>th</sup> December 2022
- Commissioned on 23<sup>rd</sup> January 2023



# AWARDS



2<sup>nd</sup> Recognition Award  
for Best Activity at 30<sup>th</sup>  
Regional Meet, Goa -  
12.11.2022



The ICC 11th PSE  
Excellence Award In  
Human Resource –  
22.02.2022



Sector - 27.03.2023 Best  
Performing DPSE for Effective  
Implementation of Electronic  
Procurement Under Defence  
Public Sector Undertakings



The National Awards for  
Excellence in CSR under  
the category “Best Relief  
Package Announced for  
COVID-19 – 27.10.2021



Kalinga Safety  
Excellence Award-  
2020 - 22.12.2021



**Thank You**

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