



माझगांव डॉक शिपबिल्डर्स लिमिटेड

(भारत सरकार का उपक्रम)

Mazagon Dock Shipbuilders Ltd.

(Formerly Mazagon Dock Limited)

(A Govt. of India Undertaking)

डॉकयार्ड रोड, माझगांव, मुंबई-400 010

Dockyard Road, Mazagon, Mumbai - 400 010

Certified - ISO 9001 Company

CIN : L35100MH1934GOI002079

संदर्भ क्रमांक :

Ref. No. :

दिनांक : 08 November 2023

Date :

Ref: SEC/MDL/SE/BM 11/2023

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai- 400 001
Scrip Code: **543237**

To
National Stock Exchange of
India Limited
Exchange Plaza, C-1, Block G
Bandra Kurla Complex
Bandra (E), Mumbai - 400 051
NSE Symbol: MAZDOCK

Sub: Disclosure under Regulation 30 of SEBI(LODR) -Corporate Investors Presentation on Company's Performance for the quarter and half year ended on 30 September 2023

Dear Sir/Madam,

With reference to the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance for the quarter and half year ended on 30 September 2023 has been uploaded on Mazagon Dock Shipbuilders Limited website, a copy of which is enclosed herewith for your reference.

This is for your information and dissemination.

Thanking You,
Yours Faithfully,
For MAZAGON DOCK SHIPBUILDERS LIMITED

**Vijayalakshmi
Kamal Kumar**

Digitally signed by
Vijayalakshmi Kamal
Kumar
Date: 2023.11.08
16:29:43 +05'30'

(Vijayalakshmi Kumar)
Company Secretary & compliance officer
Encl: as above





Mazagon Dock Shipbuilders Limited

(Government of India Enterprise, Ministry of Defence)

Investor Presentation
November 2023
www.mazagondock.in

MAZAGON DOCK SHIPBUILDERS LIMITED



MDL Overview

Financial Performance Highlights

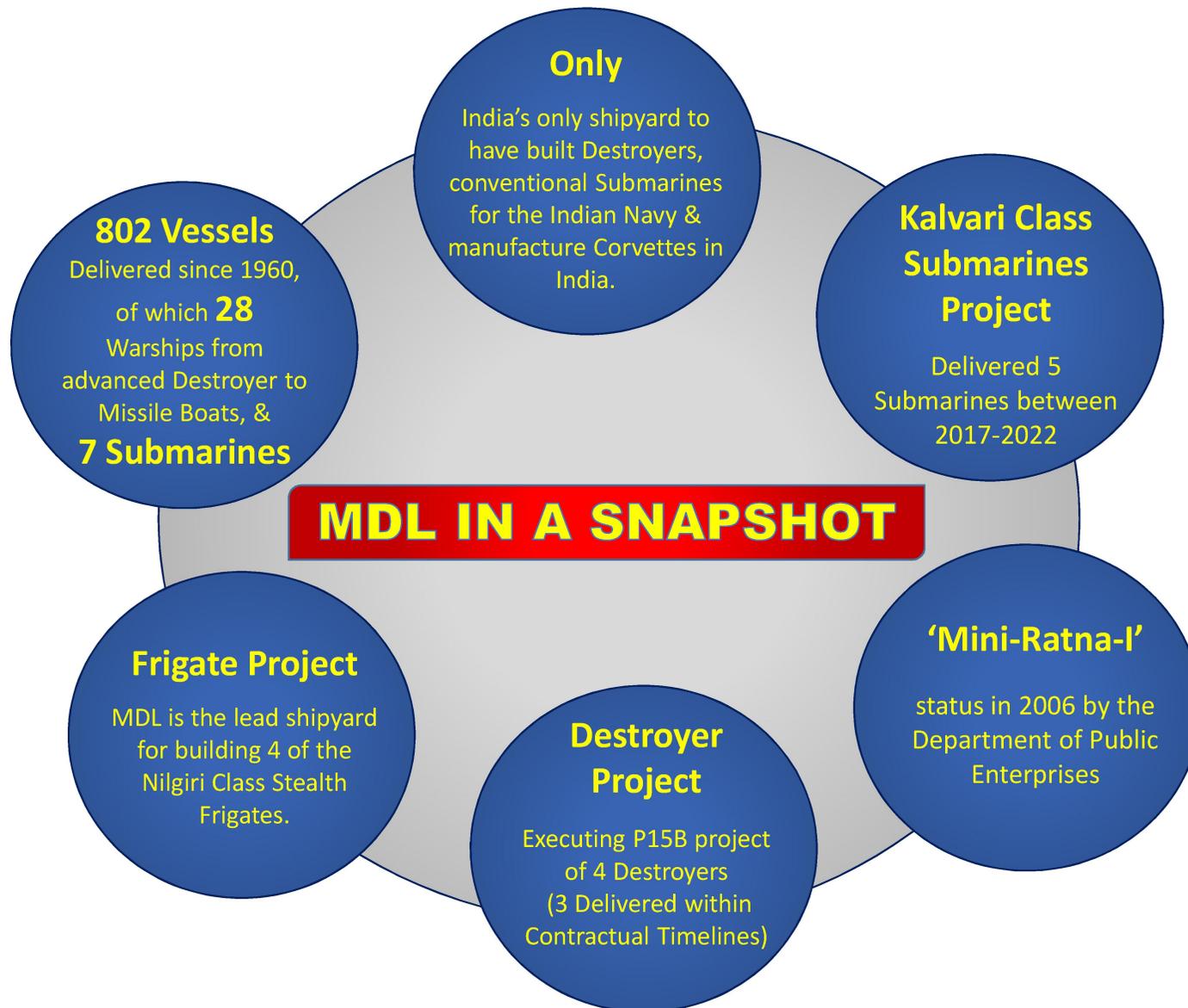
Major Events

Awards

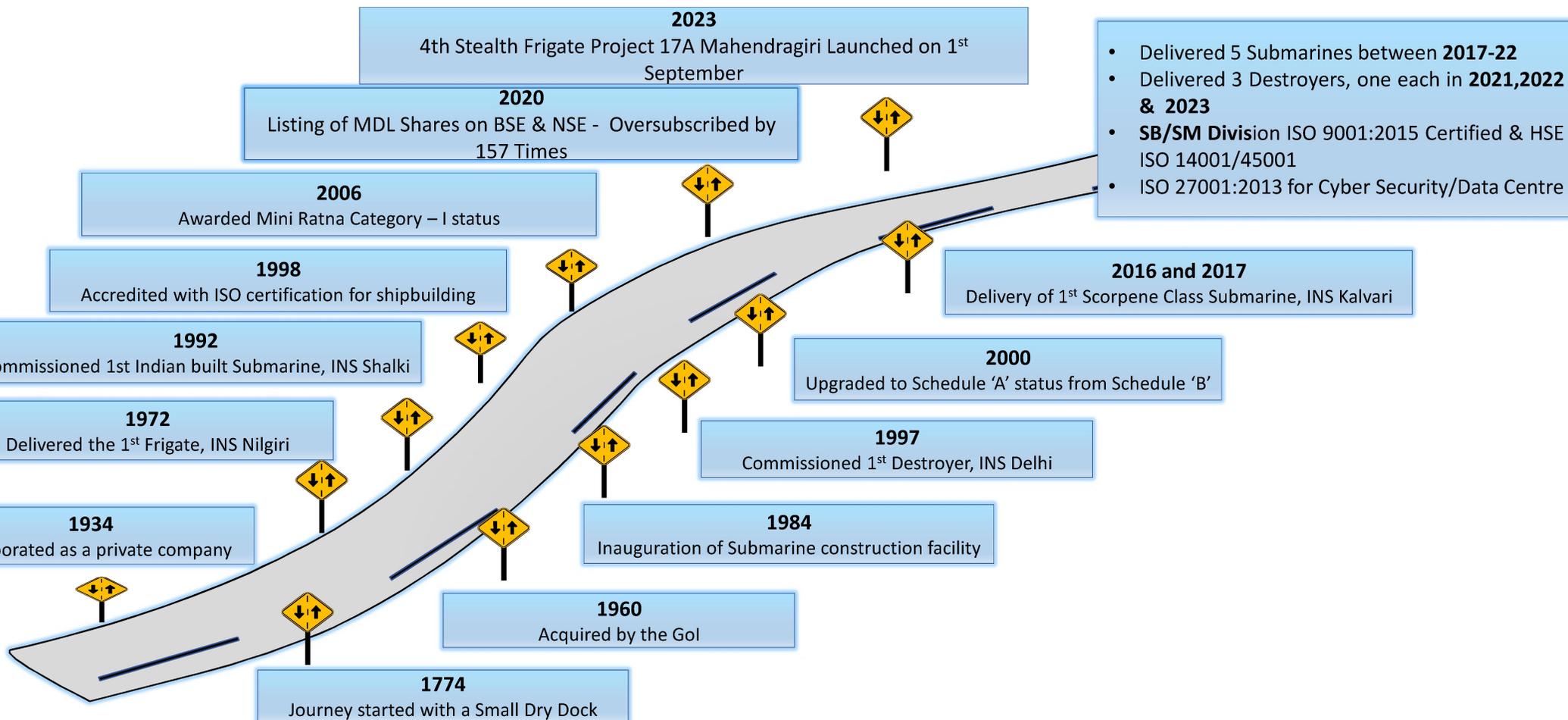




MDL OVERVIEW



THE JOURNEY SO FAR



INCREASE IN INDIGENIZATION OF WARSHIPS



Set up a dedicated “Make in India” Department for Indigenization

Successfully indigenised equipment such as:

- ✓ Sonar Dome
- ✓ Ship installed chemical agent detection system
- ✓ Bridge window glass
- ✓ Main batteries for Kalvari Submarines
- ✓ Multiple cable transit glands
- ✓ Remote controlled valves

Cost saving, quality improvement & efficient after sales support services due to indigenization

Large number of equipment indigenised in order to give an impetus to the Govt's “Make in India” campaign

Indigenous content in warships increasing over the years has led to a reduction in construction cost

Indigenization has reduced reliance on 3rd party component manufacturers

Introduced an indigenization clause in all tenders

Dependence on imports has been reduced

Indigenous content in warships is around 75%

KEY INVESTMENT HIGHLIGHTS



OUR PRODUCT PROFILE



Naval Platforms

- ❖ Destroyers
- ❖ Conventional Submarines
- ❖ Frigates
- ❖ Corvettes
- ❖ Missile Boat
- ❖ Offshore Patrol vessels
- ❖ Floating Border Outposts



Merchant Ships

- ❖ General Cargo Vessel
- ❖ Multipurpose Support Vessel
- ❖ Offshore Supply vessel
- ❖ Tugs
- ❖ Dredgers
- ❖ Passenger cum Cargo Vessel
- ❖ Water tankers
- ❖ Barges
- ❖ Trawlers
- ❖ Windmill towers Pontoons



Oil Sector

- ❖ Offshore Platforms
- ❖ Jack-up rigs



FINANCIAL PERFORMANCE HIGHLIGHTS

HALF YEARLY PERFORMANCE (STANDALONE)



Total Income

₹4,494 Cr

(H1 FY 22-23: ₹ 4,238 Cr) ▲ 6.04%

EBITDA

₹842 Cr

(H1 FY 22-23: ₹ 597 Cr) ▲ 41.04 %

Revenue From Operation

₹4,000 Cr

(H1 FY 22-23: ₹ 3,933 Cr) ▲ 1.70%

Operating Margin

7.65%

(H1 FY 22-23: 6.41 %) ▲ 19.34 %

PBT

₹799 Cr

(H1 FY 22-23: ₹ 557 Cr) ▲ 43.45%

Standalone PAT

₹600 Cr

(H1 FY 22-23: ₹ 417 Cr) ▲ 43.88%

PBT is Profit Before Tax and Exceptional Items

HALF YEARLY PERFORMANCE (CONSOLIDATED)



Total Income

₹4,485 Cr

(H1 FY 22-23: ₹ 4,232 Cr) ▲ 5.98%

EBITDA

₹833 Cr

(H1 FY 22-23: ₹ 591 Cr) ▲ 40.95 %

Revenue From Operation

₹4,000 Cr

(H1 FY 22-23: ₹ 3,933 Cr) ▲ 1.70%

Operating Margin

7.65%

(H1 FY 22-23: 6.41 %) ▲ 19.34 %

PBT

₹790 Cr

(H1 FY 22-23: ₹ 551 Cr) ▲ 43.38%

Consolidated PAT

₹647 Cr

(H1 FY 22-23: ₹ 439 Cr) ▲ 47.38%

PBT is Profit Before Tax and Exceptional Items