

MCX/SEC/2011

January 29, 2022

The Dy. General Manager
Corporate Relations & Service Dept.
BSE Limited,
P.J. Towers, Dalal Street,
Mumbai - 400001

Scrip code: 534091, Scrip ID: MCX

Subject: Investor Presentation for quarter and nine months ended December 31, 2021

Dear Sir/Madam,

Please find enclosed herewith investor presentation for quarter and nine months ended December 31, 2021.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Multi Commodity Exchange of India Limited

Ajay Puri
Company Secretary

Encl: as above

INVESTOR PRESENTATION

Q3 FY 21-22

MCX
METAL & ENERGY
Trade with Trust

ADT

FUT- Rs.24,556 Cr. ↓ (25%)
 (Rs.32,684 Cr.)
 OPT- Rs.8,610 Crs. ↑ 965%
 (Rs.808 Crs.)

OPERATING REVENUE

Rs.89.55 Cr. ↓ (11%)
 (Rs.100.90 Cr.)

Total Revenue

Rs.104.06 Cr. ↓ (17%)
 (Rs.125.67 Cr.)

PAT

Rs.34.46 Cr. ↓ (52%)
 (Rs.71.80 Cr.)

EBIDTA

Rs.52.78 Cr. ↓ (28%)
 (Rs.73.45 Cr.)

SGF

Rs.510.96 Cr.*
 (Rs.458.38 Cr.)

IPF

Rs.207.77 Cr.*
 (Rs.204.79 Cr.)**

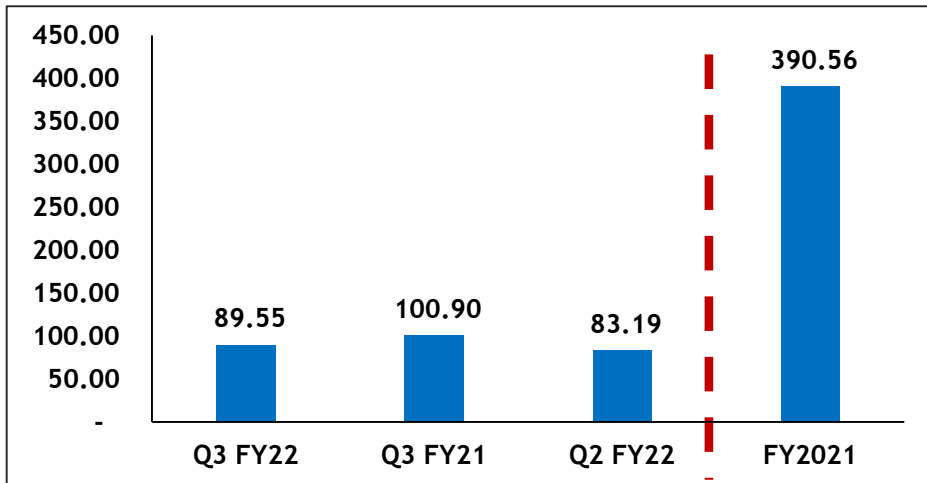
Book Value per share

Rs.273
 (Rs.278)**

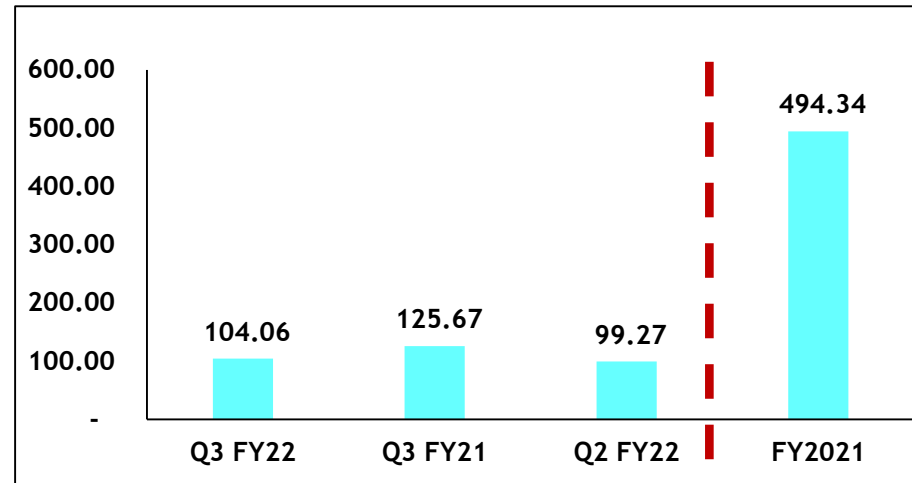
AVERAGE REALISATION

Rs.2.07 Per lakh
 (Rs.2.05 per lakh)

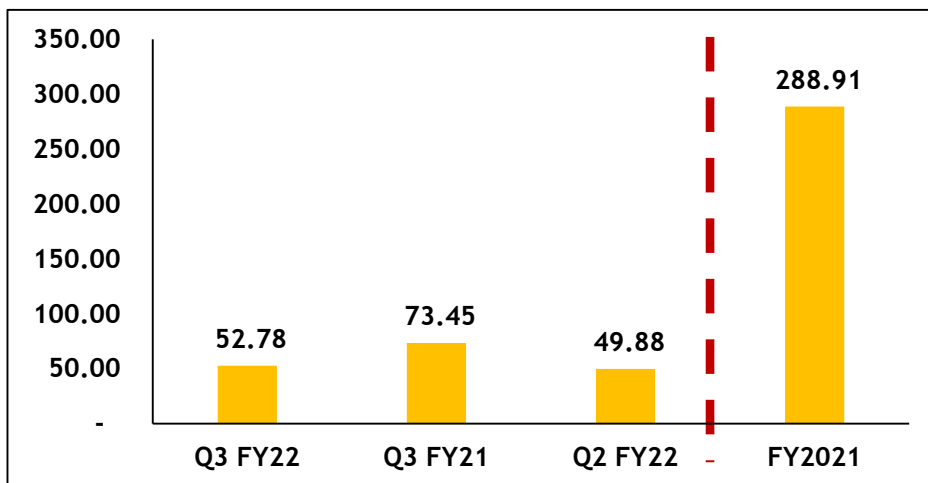
OPERATING REVENUE (IN RS. CRORE)



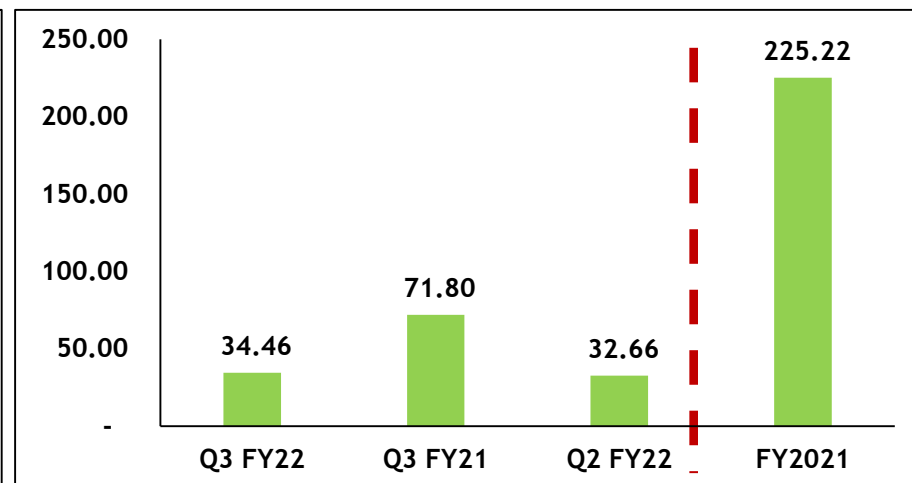
TOTAL REVENUE (IN RS. CRORE)



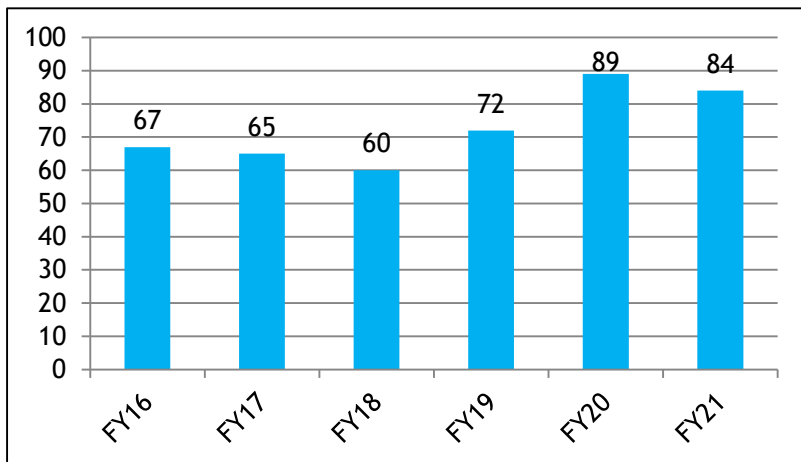
EBIDTA (IN RS. CRORE)



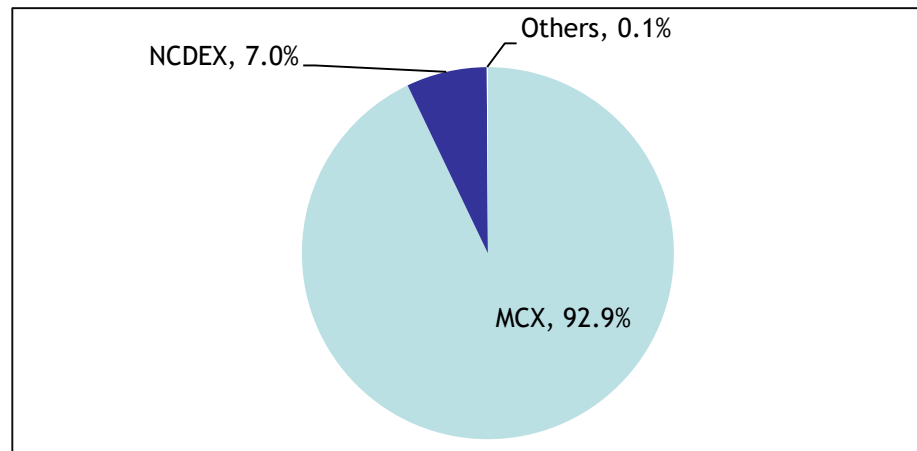
PAT (IN RS. CRORE)



INDIAN COMMODITIES MARKET IN TERMS OF VALUE OF FUTURES TRADED (INR TN)



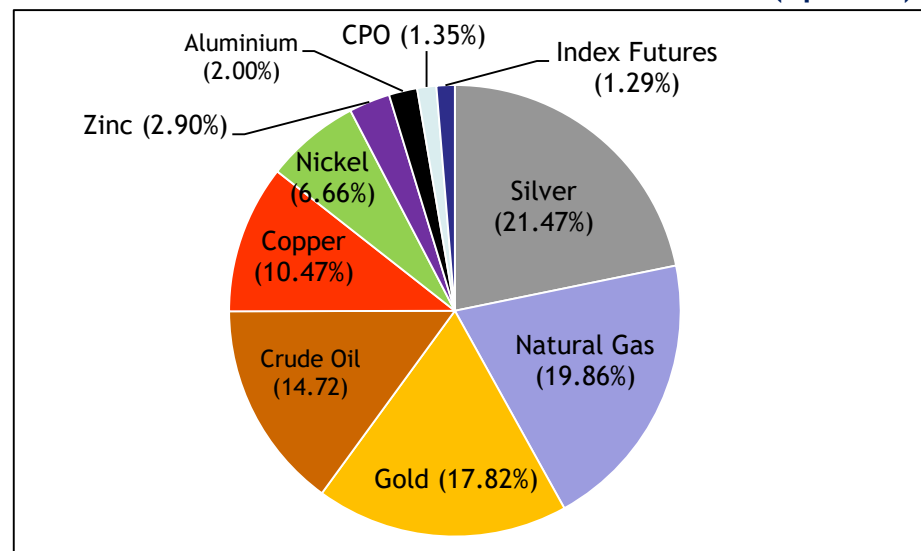
COMMODITY FUTURES MARKET SHARE FY21-22 (Apr-Dec)



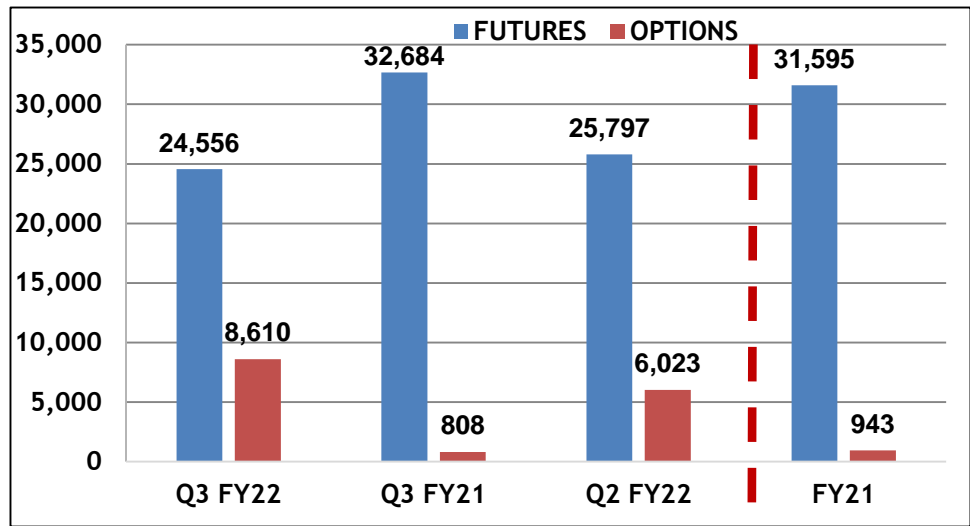
MARKET SHARE IN KEY SEGMENTS FOR FY21-22 (Apr-Dec)

Commodity Segment	MCX Market Share in Indian Commodity Futures	Proportion of MCX's turnover
Precious Metals & Stones	99.99%	39.29%
Energy	100%	34.58%
Base Metals	100%	23.00%
Agri- Commodities	26.87%	1.84%
Index Futures	99.61%	1.29%

MCX MAJOR COMMODITIES TURNOVER % FY21-22 (Apr-Dec)



AVERAGE DAILY TURNOVER (ADT)* (INR Crore)

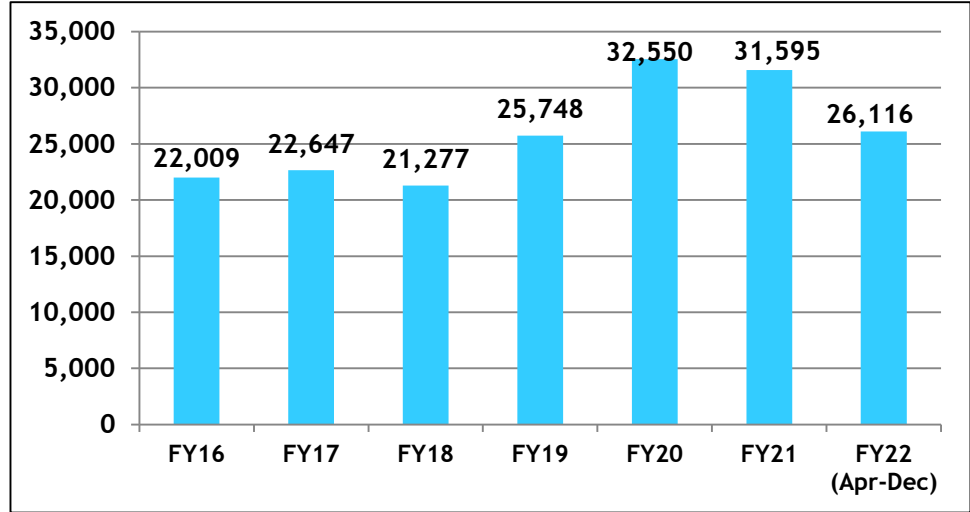


EXTENSIVE REACH

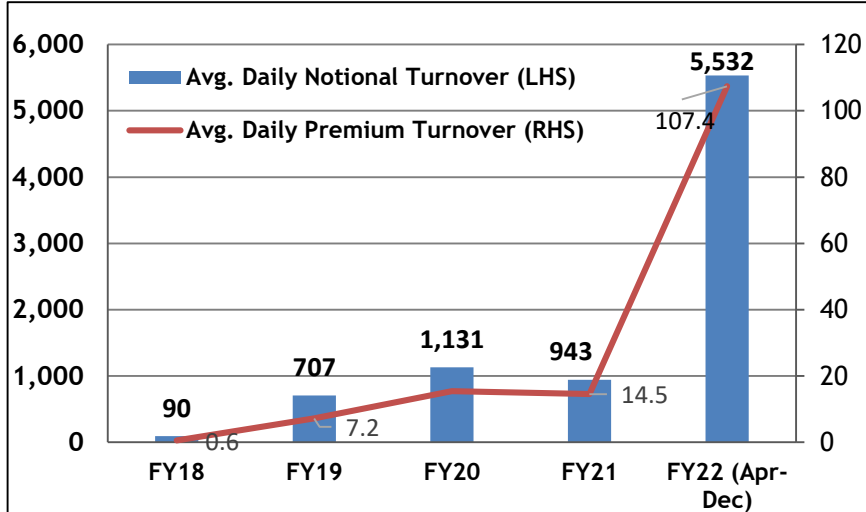
- 597 Members
- 49,999 Authorised Persons
- 51,72,706 terminals (including IBT, WT, CTCL)
- 1104 cities/towns across India
- #No. of UCCs : 86,83,887

All data as on December 31, 2021 ; # Unique Client Code

ADT - FUTURES (INR Crore)



ADT - OPTIONS (INR Crore)



*Excludes Muhurat Trading Day in day count while calculating ADT, Single Side turnover

OPERATIONAL HIGHLIGHTS

Average Daily Turnover (Rs. in Crs.)*		
FUTURES	Q3 FY 21-22	Q3 FY 20-21
BULLION	9,357	17,143
ENERGY	8,922	8,015
BASE METALS	5,449	6,769
AGRI	440	437
FUTCOM	24,168	32,364
INDEX FUTURES	387	319
FUTURES TOTAL	24,556	32,684

Average Daily Turnover (Rs. in Crs.)*				
OPTIONS	Q3 FY 21-22		Q3 FY 20-21	
	Notional	Premium	Notional	Premium
BULLION	916	7	702	8
ENERGY	7,690	177	106	3
BASE METALS	3	0.05	0.2	0
OPTIONS TOTAL	8,610	184	808	11

Participation Details		
FUTURES	Q3 FY 21-22	Q3 FY 20-21
ALGO %	49.9%	42.3%
NON - ALGO %	50.1%	57.7%
CLIENT %	52.5%	64.9%
PROPRIETARY %	47.5%	35.1%
MOBILE TRADING %	18.8%	27.4%

Cumulative Delivery Details# (since Inception)			
Commodities	Start Year	Units	Quantity
GOLD	2004	MT	65.4
GOLDGUINEA	2008	MT	2.1
GOLDM	2005	MT	58.4
GOLDPETAL	2011	MT	0.6
GOLD ALL##		MT	126.4
SILVER	2004	MT	3,972
SILVERM	2020	MT	65.3
SILVERMIC	2020	MT	35.3
SILVER ALL##		MT	4,078.0
ALUMINIUM	2019	MT	62,780
COPPER	2019	MT	36,367.5
LEAD	2019	MT	24,237
NICKEL	2019	MT	10,566
ZINC	2019	MT	59,832
COTTON	2011	000'BALES	1,872
MENTHAOIL	2005	MT	44,852.9
RUBBER	2005	MT	2,433

CPO Futures suspended** w.e.f. Dec 20, 2021

- Witnessed deliveries of over 193,000 tonnes of metals since their transition into compulsory delivery contracts
- Has designated warehouses in Thane, Raipur, Chennai, Kolkata and National Capital Region (NCR).
- Delivery details:- (in tonnes)

Commodities	Q3 FY21-22	Q3 FY20-21	FY 21-22 (Apr-Dec)	FY 20-21 (Apr-Dec)
Aluminum	10,905	1,865	27,665	7,414
Copper	2,532.5	1,535	7,558	8,187
Lead	2,290	1,535	10,245	8,117
Nickel	733.5	1,413	3,244	4,147
Zinc	1,885	5,060	10,190	20,110
Total	18,346	11,408	58,901	47,976

Note: All base metal contracts were converted into delivery-based settlement contracts from March 2019 onwards in a phased manner. Starting with Aluminium in March, followed by Zinc in April, Lead and Nickel in June, and finally Copper in July 2019.

Distribution

- Banks sponsored broking entities are allowed to provide services in commodity derivatives market
- Banks are allowed to serve as Professional Clearing Members (PCM)
- Integration of brokers: fungibility enabled at members level, resulting in ease of doing businesses at client level

Participation

- SEBI allowed participation of institutional investors such as Mutual Funds & Portfolio Managers (PMS)
 - MFs can participate in exchange-traded commodity derivatives except those on 'Sensitive Commodities' as clients through following schemes:-
 - Hybrid schemes & multi asset schemes, and Gold & Silver ETFs
 - PMS can participate in Exchange Traded Commodity Derivatives

Indices & Options

- Launched iCOMDEX BULLDEX, METLDEX and ENRGDEX futures
- Eligibility criteria, "to be amongst the top five futures contracts", for selection of commodity futures as underlying for options removed

Spot Initiatives

- Spot trading platforms for Bullion, Coal, etc.

Other Initiatives

- Empanelment of domestic brands for MCX good delivery e.g. Gold, Lead
- Electricity Derivatives

KEY MILESTONES

- Licensing agreement with LME
- Commenced operations on November 10, 2003
- Incorporated in 2002



2002 - 2005

- Sign MoU with CME Group
- Change in Top Management and Board
- Became India's first listed exchange



2006 - 2008

- Product licensing agreement with NYMEX (CME Group)
- Became a member of the International Organisation of Securities Commissions (IOSCO)



2012 - 2015

- Live with new version of trading software, enabling trade in negative prices
- Launched trading in iCOMDEX Sectoral Index futures
- Empaneled domestic refiners for good delivery of gold
- MCX joined other MIs to set up India International Bullion Exchange at GIFT City
- Licensing agreement with Indian Energy Exchange (IEX)



2017 - 2019

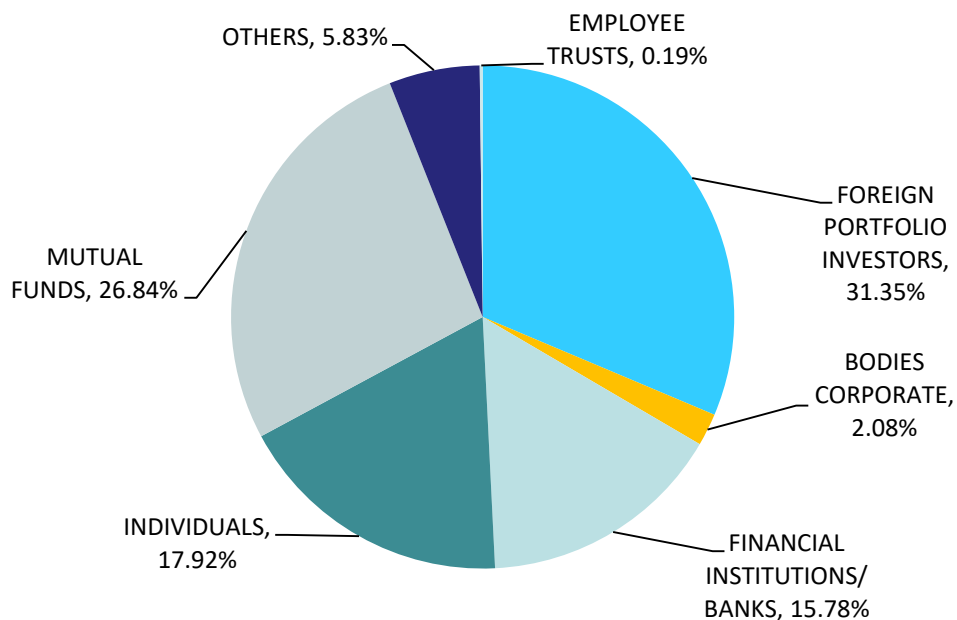
- Launched first-ever Options on Gold futures in India
- MCXCCL commenced operations from Sept 03, 2018
- Conversion of base metal futures contracts into compulsory deliverable contracts
- Launched new series of iComdex commodity indices



2020 - 2021

- Ensure that all shareholders are ‘fit and proper’
- Shareholders who intend to acquire **beyond five per cent** would have to take a prior approval from SEBI
- Exchange to ensure **51 per cent** of shareholding is held by the public at all times
- Aggregate Shareholding of trading members, their associates or agents should **not exceed 49% paid-up capital** at any point of time
- Foreign entity (like Exchanges, Depository, Banking & Insurance) can acquire or hold upto 15 per cent of the paid-up equity share capital

SHAREHOLDING STRUCTURE AS ON DECEMBER 31, 2021



Stock Info:-

No. of Shares Outstanding (In MN) - 50.998

BSE - MCX - 52 Week - H -Rs. 2067.45 / L - Rs. 1450.95 (per share)

NSE - MCX - 52 Week - H -Rs. 2067.75 / L - Rs. 1451.00 (per share)

As per BSE Market Capitalisation (In Rs. Bn) - 80.69[#]

MAJOR SHAREHOLDERS SHAREHOLDING MORE THAN 1%

Sr. No.	Name of Shareholders ^{# \$}	%
1	Kotak Mahindra Bank Ltd.	15.00%
2	PPFAS Mutual Fund*	4.98%
3	SmallCap World Fund	4.98%
4	WF Asian Smaller Companies Fund Limited	4.95%
5	Kontiki Master Fund	3.56%
6	Franklin Templeton Mutual Fund*	2.58%
7	HDFC Mutual Fund*	1.96%
8	Nippon India Mutual Fund*	1.94%
9	Aditya Birla Mutual Fund*	1.86%
10	IDFC Mutual Fund*	1.75%
11	JP Morgan Funds	1.59%
12	ICICI Prudential Small Cap Fund*	1.57%
13	UTI Mutual Fund*	1.48%
14	PGIM Mutual Fund*	1.45%
15	ICICI Prudential Life Insurance Company Ltd	1.42%
16	Abu Dhabi Investment Authority	1.31%
17	Sundaram Mutual Fund*	1.27%
18	SBI Mutual Fund*	1.18%
19	Ashoka India Opportunities Fund	1.16%
20	L and T Mutual Fund*	1.16%

EXPERIENCED BOARD OF DIRECTORS#

MR. SAURABH CHANDRA, IAS (Retd.), Chairman

- Former Secretary to the Ministry of Petroleum and Natural Gas, GoI, & in the Department of Industrial Policy and Promotion (DIPP)
- Has over 40 years of experience in various assignments, with State & Central Govt; in the Ministry of Finance, Ministry of Commerce and Industry, Ministry of Chemicals & Fertilizers, in the Govt. of India

DR. HARSH KUMAR BHANWALA, Public Interest Director

- Former Chairman of NABARD
- Former Executive Director and later Chairman cum MD of Infrastructure Finance Company Ltd (IIFCL) and Former MD of Delhi State Coop. Bank.
- Has over 36 years of experience in Development Finance, Organisational Transformation and Solving Rural Problems, enhancing farmer's income and promoting sustainable agriculture

MR. C. JAYARAM, Shareholder Director

- Former Joint Managing Director of Kotak Mahindra Bank Limited (KMBL)
- Currently on the board of KMBL, as a Non-Executive & Non-Independent Director
- Over 41 years of diverse experience in Financial Sector & related businesses

MR. VIVEK KRISHNA SINHA, Shareholder Director

- Former Zonal Head of NABARD Consultancy Services, Mumbai involved in consultancy work for both Government & private sector in areas such as rural banking, finance, food processing etc.
- Former Faculty Member at the Bankers Institute of Rural Development (BIRD), Lucknow
- Over 33 years of experience in NABARD.

DR. BHARTENDU KUMAR GAIROLA, Public Interest Director

- Founding member of National Informatics Centre (NIC) and has served in various capacities at NIC
- Helping the State Government of Chattisgarh in setting up an International Institute of Information Technology at Naya Raipur (IIITNR), as member of the Board of Governors

MS. PRAVIN TRIPATHI, Public Interest Director

- Former Deputy Comptroller & Auditor General of India & Chairperson Audit Board
- Was the member of Airport Economic Regulatory Authority Appellate and also the member of Competition Appellate Tribunal
- Director on the Boards of various companies in different sectors

MR. HEMANG RAJA, Shareholder Director

- Former, Country Advisor - India to Asia Growth Capital Advisors (AGCA) for managing India Investments
- Former MD and Head India at Ritchie Capital
- Over 36 year of experience in Financial Industry

MR. P. S. REDDY, MD and CEO

- Former MD & CEO of Central Depository Services (India) Limited (CDSL)
- Over 31 years of diverse experience in Indian Capital Market, especially in Stock Exchange, Clearing Corporation and its ecosystem businesses

MR. CHANDRA SHEKHAR VERMA, Public Interest Director

- Former Chairman & Managing Director of Steel Authority of India Limited (SAIL).
- Has held the additional charge of Chairman & Managing Director of National Mineral Development Corporation (NMDC).

MR. SHANKAR AGGARWAL, Public Interest Director

- Former Secretary to the Ministry of Labour and Employment, GoI
- Former Secretary to the Ministry of Urban Development, GoI
- Prior to working with the Central Government, he held diverse and important portfolios in the UP Government

MR. MOHAN NARAYAN SHENOI, Shareholder Director

- Retired as a President & Chief Operating Officer of Kotak Mahindra Bank in April 2018
- Participated in setting up of commercial banks - ICICI Bank (1994) and Kotak Mahindra Bank (2003)
- Veteran banker Over 42 year of wide-ranging experience in Industry

EXPERIENCED MANAGEMENT LEADERSHIP

MR. AJAY PURI, Company Secretary and Compliance Officer

- Ex-President - Atherstone Capital,
- Over 39 years of experience in the field of Company Law, Legal, Secretarial & taxation functions with organisations such as Bharti Telecom, Weston Elektronik, Crowne Plaza Toronto Centre

MR. CHITTARANJAN REGE, Head - Base Metals

- Previously with E&Y, Hindalco & Mecklai Financial
- Over 21 years of experience in financial and commodity risk management

MR. MANOJ JAIN, Chief Operating Officer (COO)

- Previously with Axis Bank, IL&FS Sec. Ser. Ltd., NTT Data (formerly Perot systems), Wipro, ICRA and SEBI.
- Over 25 years of domestic and global experience in Business Development, Product, Operations, IT Support and Relationship Management.

MR. PRAVEEN DG, Head - Corporate Office & Projects, Risk Officer, Index Derivatives

- Previously worked with MCX-SX & ICFAI - (Research Wing)
- Over 20 years of experience in financial markets

DR. RAJENDRAN NARAYANAN, Chief Digital Officer

- Previously with Indian Financial Technology and Allied Services, National Payment Corporation of India, Tata Communications Banking Infra - Solutions Ltd., Institute For Development and Research in Banking Technology.
- Over 20 years of experience in Technology.

MR. RAMESH GURRAM, Chief Information Security Officer (CISO)

- Previously worked with Bank of Baroda, State Bank of India & Indian Air force
- Over 22 years of experience in the field of Technology

MR. RISHI NATHANY, Head - Business Development & Marketing

- Former Chief- Financial Segment at NCDEX and CEO and COO of various broking companies
- Over 22 years of experience across the Financial Services domain

MS. RUCHI SHUKLA, Head - Energy

- Previously worked with Forward Markets Commission (FMC), MCX-SX, ICICI Bank and other financial institutions
- Over 17 year of experience in capital markets and banking

MR. SAMBIT PATNAIK, Vice President- Financial Institutional Marketing

- Previously worked with TickerPlant Limited and Refinitiv
- Over 21 years of experience in Marketing and Business Development

MR. SANJAY GOLECHA, Chief Regulatory officer



- Previously with MSEI Ltd and BSE Ltd
- Over 31 years of diverse experience in Capital Markets

MR. SATYAJEET BOLAR, Chief Financial Officer

- Former Chief Operating Officer of a group company of BSE Ltd.
- Over 28 years of experience in Capital Markets

MR. SHIVANSHU MEHTA, Head - Bullion

- Previously worked with Aditya Birla Group (Hindalco and Grasim)
- Previously worked with NCDEX
- Over 20 years of experience in physical and financial markets of precious and base metals

- ❖ 100% subsidiary of MCX
- ❖ Commenced operations on September 03, 2018
- ❖ Settlement Guarantee Fund (SGF) corpus is Rs. 510.96 cr. as on December 31, 2021
- ❖ Has a paid-up share capital of Rs. 240 cr. as on December 31, 2021
- ❖ 10 clearing banks empanelled for funds settlement
- ❖ Central counterparty for all trades executed on MCX
- ❖ 187 Clearing Members
- ❖ Granted recognition by European Securities & Markets Authority (ESMA) as a “third-country CCP”
- ❖ Became a member of Asia-Pacific Central Securities Depository Group (ACG) and Primary member of CCP12.
- ❖ Accorded with ISO 27001:2013 & 9001:2015 certifications for its Information Security Management System (ISMS) & Quality Management System (QMS) respectively
- ❖ **Risk Management and Clearing & Settlement functions:-**
 - State of the art risk management system using SPAN based value-at-risk margining model
 - Collection of margin from the members, effect pay-in and payout of funds and commodities
 - Electronic Warehouse Receipts System
 - Commodity accounting and receipts tracking system (Non-Agri) 
 - Agri Commodities settled through CDSL Commodity Repository Ltd. (CCRL) 



FINANCIAL OVERVIEW

INCOME STATEMENT (CONSOLIDATED)

INR in Crore, except for per share amounts			
	Q3 FY2022 (Unaudited)	Q3 FY2021 (Unaudited)	Q2 FY2022 (Unaudited)
Revenue from Operations	89.55	100.90	83.19
Other Income	14.51	24.77	16.07
Total Revenue	104.06	125.67	99.27
Employee Cost	20.39	19.48	20.64
Other Operating Expenditure	30.89	32.74	28.74
Total Operating Expenditure	51.28	52.22	49.38
EBITDA	52.78	73.45	49.88
Depreciation & Finance cost	6.77	5.93	6.64
Share of Profit of Associate	(0.54)	0.07	(0.54)
Profit Before tax	45.47	67.59	42.70
Provision for tax	11.01	(4.21)	10.04
Profit After tax	34.46	71.80	32.66
Basic EPS* (INR) (Quarterly figures not Annualised)	6.77	14.10	6.42

INCOME STATEMENT (CONSOLIDATED)

	INR in Crore, except for per share amounts	
	9M FY2022 (Unaudited)	9M FY2021 (Unaudited)
Revenue from Operations	260.35	293.59
Other Income	51.92	92.30
Total Revenue	312.27	385.89
Employee Cost	61.77	57.48
Other Operating Expenditure	89.64	95.24
Total Operating Expenditure	151.41	152.72
EBITDA	160.86	233.17
Depreciation	20.14	16.06
Share of Profit of Associate	(1.15)	0.16
Profit Before tax	139.57	217.27
Provision for tax	32.65	30.50
Profit After tax	106.92	186.77
Basic EPS* (INR) (Quarterly figures not Annualised)	21.00	36.69

Certain statements in this presentation contain forward-looking information about Multi Commodity Exchange of India Limited and its subsidiary companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, uncertainties, and assumptions, etc. about the Company, economic factors and the industry in general. The Company's actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulations.

The material mentioned in this presentation is general background information about the Company's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete, is subject to change without notice and its accuracy is not guaranteed. This presentation (including any information contained herein and any information, whether or not in writing, supplied in connection herewith) is strictly confidential.

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