

MCX/SEC/2337 February 10, 2024

The Dy. General Manager

Corporate Relations & Service Dept.

BSE Limited,

P.J. Towers, Dalal Street,

Mumbai - 400001

Scrip code: 534091, Scrip ID: MCX

Subject: Investor Presentation for quarter and nine months ended December 31, 2023

Dear Sir/Madam,

Please find enclosed herewith investor presentation for quarter and nine months ended December 31, 2023.

The same will be uploaded on the website of the Company at https://www.mcxindia.com/

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Multi Commodity Exchange of India Limited

Manisha Thakur Company Secretary

Encl: as above



# CONSOLIDATED HIGHLIGHTS Q3 FY23-24



#### ADT

FUT: Rs. 20,796 Cr. (14%)
(Rs. 24,265 Cr.)

OPT: Rs.95,989 Crs. 144%

(Rs.39,402 Crs.)

**OPERATING REVENUE** 

Rs.191.53 Cr. 33%

(Rs.143.57 Cr.)

**Total Revenue** 

Rs.209.26 Cr. 28%

(Rs.163.65 Cr.)

PAT

Rs. -5.35 Cr. 114%

(Rs.38.79 Cr.)

**EBIDTA** 

Rs. -1.97 Cr. | 104%

(Rs.52.82 Cr.)

SGF

Rs.759.09 Cr.\*

(Rs.574.64 Cr.)

**IPF** 

Rs.225.58 Cr.\*

(Rs.218.44 Cr.)

Book Value per share Rs.290\*\*

AVERAGE REALISATION

Rs.2.08 Per lakh

(Rs.2.07 per lakh)

#### CONSOLIDATED KEY FINANCIALS



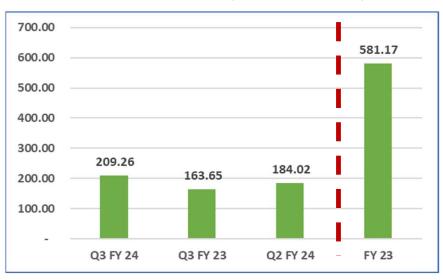
#### **OPERATING REVENUE (IN RS. CRORE)**



#### EBIDTA (IN RS. CRORE)



#### TOTAL REVENUE (IN RS. CRORE)



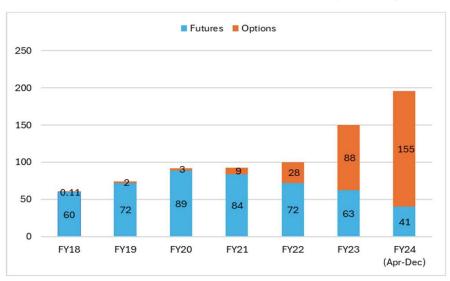
#### PAT (IN RS. CRORE)



### COMMODITY DERIVATIVES MARKET



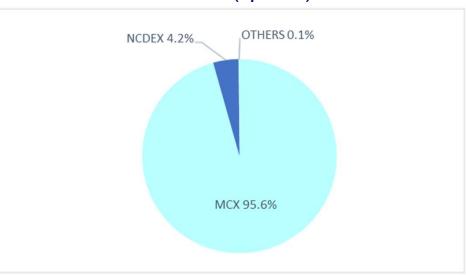
# INDIAN COMMODITIES MARKET IN TERMS OF VALUE OF FUTURES & OPTIONS TRADED (INR TN)



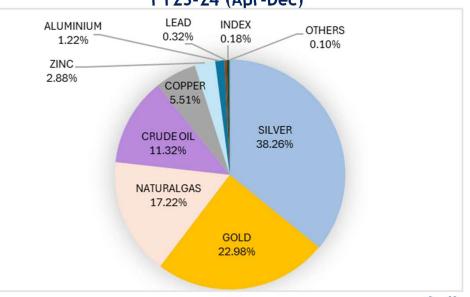
#### FUTURES MARKET SHARE IN KEY SEGMENTS FY23-24 (Apr-Dec)

Commodity Segment	MCX Market Share in Indian Commodity Futures	Proportion of MCX's turnover
Precious Metals	100%	61.24%
Energy	99.52%	28.54%
Base Metals	99.77%	9.93%
Agri Commodities	2.32%	0.1%
Index Futures	100%	0.18%

# COMMODITY FUTURES MARKET SHARE FY23-24 (Apr-Dec)



# MCX COMMODITIES FUTURES TURNOVER FY23-24 (Apr-Dec)

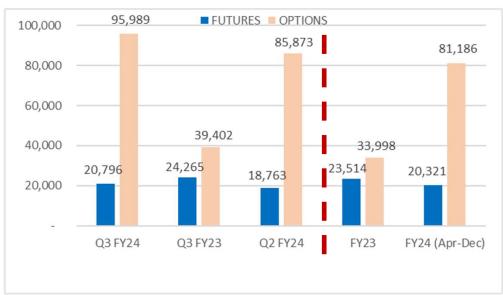


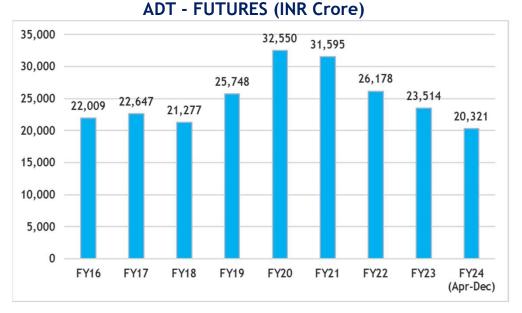
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### HIGHLIGHT



#### AVERAGE DAILY TURNOVER (ADT)\* (INR Crore)





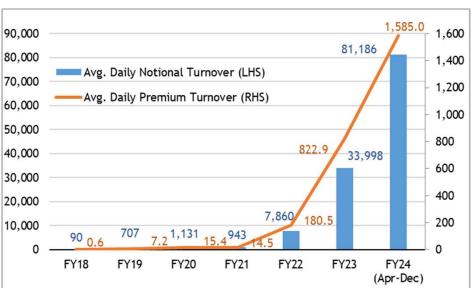
#### **EXTENSIVE REACH**

550 Members 40,047 Authorised Persons 691 cities/towns across India

\*No. of UCCs: 1,44,84,585

All data as on December 31, 2023; # Unique Client Code

#### **ADT - OPTIONS (INR Crore)**



### OPERATIONAL HIGHLIGHTS



Average Daily Turnover (Rs. in Crs.)*							
FUT & OPT	Q3 FY 23-24	Q2 FY 23-24	Q3 FY 22-23	FY23-24#	FY22-23		
BULLION	21,297	19,724	13,680	20,346	13,043		
ENERGY	91,879	82,758	44,801	78,550	40,392		
BASE METALS	1,748	2,098	4,060	2,025	3,684		
AGRI	16	23	64	22	84		
INDEX	22	33	83	37	88		
TOTAL	1,14,961	1,04,636	62,689	1,00,980	57,291		

Average Daily Turnover (Rs. in Crs.)*						
FUTURES	Q3 FY 23-24	Q2 FY 23-24	Q3 FY 22-23	FY23-24#	FY22-23	
BULLION	13,059	11,162	11,544	12,380	10,929	
ENERGY	5,655	5,465	8,144	5,770	8,642	
BASE METALS	1,719	2,079	4,058	2,008	3,682	
AGRI	16	23	64	22	84	
INDEX	22	33	84	37	88	
TOTAL	20,471	18,763	23,893	20,216	23,425	

Options Average Daily Turnover (Rs. in Crs.)*											
	Q3 FY 23-24		Q2 FY 23-24		Q3 FY	Q3 FY 22-23		FY 23-24#		FY 22-23	
	Notional	Premium	Notional	Premium	Notional	Premium	Notional	Premium	Notional	Premium	
BULLION	8,237	77	8562	58	2,137	18	7,966	62	2,114	16	
ENERGY	86,224	1,858	77,293	1,522	36,657	966	72,780	1,514	31,750	804	
BASE METALS	28	0.2	18	0.2	2.7	0.04	17	0.15	2	0.03	
OPTIONS TOTAL	94,489	1,935	85,873	1,580	38,796	983	80,763	1,577	33,866	820	

# OPERATIONAL HIGHLIGHTS... (contd)



Participation	Q3 FY 23-24		Q2 FY 23-24		Q3 FY 22-23	
details	Futures	Options**	Futures	Options**	Futures	Options**
CLIENT TRADING %	52.26	45.62	52.56	46.96	53.32	50.74

TRADED UCC##	Q3 FY 23-24	Q2 FY 23-24	Q3 FY 22-23	FY23-24#	FY22-23	FY21-22
FUTURES	2.09	1.94	1.90	3.42	3.67	3.89
OPTIONS	3.49	3.27	1.96	5.72	4.04	1.73
TOTAL	4.77	4.45	3.25	7.53	6.22	4.71

Cumulative Delivery Details# (Since Inception)					
Commodities	Start Year	Units	Quantity		
GOLD	2004	MT	70.5		
GOLDGUINEA	2008	MT	2.1		
GOLDM	2005	MT	66.3		
GOLDPETAL	2011	MT	0.6		
GOLD ALL		MT	139.5		
SILVER	2004	MT	4,527.7		
SILVERM	2020	MT	165.2		
SILVERMIC	2020	MT	121.5		
SILVER ALL		MT	4,819.4		

Cumulative Delivery Details# (Since Inception)						
Commodities	Start Year	Units	Quantity			
ALUMINIUM	2019	MT	1,29,557			
COPPER	2019	MT	78,235			
LEAD	2019	MT	44,226			
NICKEL	2019	MT	11,409			
ZINC	2019	MT	1,01,521			
COTTON	2011	000'BALES	2,103.25			
COTTONCNDY	2023	CANDY	23,808			
MENTHAOIL	2005	MT	46,303.4			
RUBBER	2005	MT	2,598			

CPO Futures suspended w.e.f. Dec 20, 2021

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### DELIVERABLE METAL CONTRACTS



- Witnessed deliveries of over 3.5 lakh tonnes of metals since their transition into compulsory delivery contracts
- Has designated warehouses in Thane, Raipur, Chennai, Kolkata and National Capital Region (NCR)
- Delivery (all variants) details:- (in tonnes)

Metals	Q3 FY 23-24	Q2 FY 23-24	Q3 FY 22-23	FY 23-24 (Apr-Dec)	FY 22-23 (Apr-Dec)
Aluminium	8,744	5,317	7,640	19,756	24,740
Copper	10,325	2,410	6,445	16,297.5	17,465
Lead	2,734	832	1,510	6,331	5,945
Nickel	0	0	0	0	132
Zinc	6,001	8,762	4,005	22,436	8,705
Total	27,804	17,321	19,601.5	64,820.5	56,987

Note: All base metal contracts were converted into delivery-based settlement contracts from March 2019 onwards in a phased manner. Starting with Aluminium in March, followed by Zinc in April, Lead and Nickel in June, and finally Copper in July 2019.



#### **Distribution**

- Banks sponsored broking entities are allowed to provide services in commodity derivatives market
- Banks are allowed to serve as Professional Clearing Members (PCM)
- Integration of brokers: fungibility enabled at members level, resulting in ease of doing businesses at client level

#### **Participation**

- Institutional Participation
  - a. Mutual Funds (MFs) can participate in exchange-traded commodity derivatives except those on 'Sensitive Commodities' as clients through hybrid & multi asset schemes, and Gold & Silver ETFs
  - b. Portfolio Managers (PMS) can participate in Exchange Traded Commodity Derivatives (ETCDs)
  - c. SEBI allowed registered Foreign Portfolio Investors (FPIs) to trade in Exchange Traded cash settled non-agricultural commodity derivatives and indices comprising such contracts
  - d. SEBI allowed Exchanges to extend DMA facility to FPIs for participation in ETCDs

### Indices & Options

SEBI allowed trading in commodity index options

#### **Other Initiatives**

- Trading platforms for EGRs, Coal, etc.
- Empanelment of domestic brands for MCX good delivery e.g. Gold, Lead
- Electricity Derivatives

### KEY MILESTONES



- Licensing agreement with LME
- Commenced operations on November 10, 2003
- Incorporated in 2002

- Sign MoU with CME Group
- Change in Top Management and Board
- Became India's first listed exchange

- Go Live of new Commodity Derivatives Platform on Oct 16, 2023
- Launch of Mini Base Metal and Energy Products (Deliverable)
- Launched trading in iCOMDEX Sectoral Index futures
- Empaneled domestic refiners for good delivery of gold & Lead
- MCX joined other MIIs to set up IIBX at GIFT City
- Licensing agreement with Indian Energy Exchange (IEX)
- Signed consultancy agreement with CSE to establish Bangladesh's first Commodity Exchange

2002 - 2005

2006 - 2008

2012 - 2015

2017 - 2019

2020 - 2023

- Product licensing agreement with NYMEX (CME Group)
- Became a member of the International Organisation of Securities Commissions (IOSCO)

- Launched first-ever Options on Gold futures in India
- MCXCCL commenced operations from Sept 03, 2018
- Conversion of base metal futures contracts into compulsory deliverable contracts
- Launched new series of iComdex commodity indices

### INVESTMENT CRITERIA

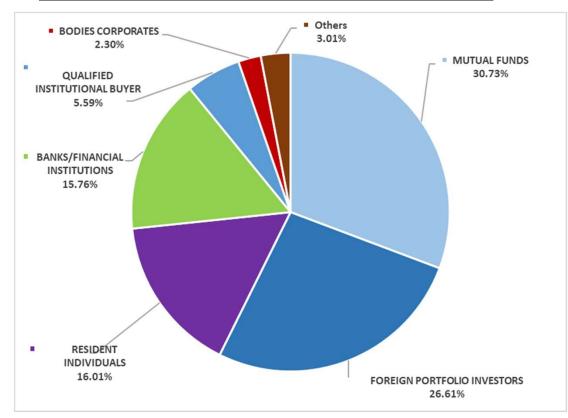


- Ensure that all shareholders are 'fit and proper'
- Shareholders who intend to acquire beyond five per cent would have to take a prior approval from SEBI
- Exchange to ensure 51 per cent of shareholding is held by the public at all times
- Aggregate Shareholding of trading members, their associates or agents should not exceed 49% paid-up capital at any point of time
- Foreign entity (like Exchanges, Depository, Banking & Insurance) can acquire or hold upto 15 per cent of the paid-up equity share capital

### SHAREHOLDING HIGHLIGHTS



#### **SHAREHOLDING STRUCTURE AS ON DECEMBER 31, 2023**



#### Stock Info:-

No. of Shares Outstanding (In MN) - 50.998

BSE - MCX - 52 Week - H -Rs. 3343.05 / L - Rs. 1289.2 (per share)

NSE - MCX - 52 Week - H -Rs. 3344 / L - Rs. 1285.05 (per share)

As per BSE Market Capitalisation (In Rs. Bn) - 163.10#

#### MAJOR SHAREHOLDERS HOLDING > 1%

Sr. No.	Name of the shareholder #	%
1	Kotak Mahindra Bank Ltd	14.99%
2	WF Asian Smaller Companies Fund Limited	4.94%
3	Parag Parikh Flexi Cap Fund	4.88%
4	Nippon Life India Trustee Ltd-A/C Nippon India Small Cap Fund	3.62%
5	Government Pension Fund Global	3.42%
6	Franklin India Smaller Companies Fund	1.87%
7	HSBC Value Fund	1.49%
8	Canara Robeco Mutual Fund A/C Canara Robeco Smallcap Fund	1.46%
9	JP Morgan Funds	1.32%
10	HSBC Global Investment Funds - Indian Equity	1.27%
11	TATA AIA Life Insurance Co Ltd-Whole Life Mid Cap	1.18%
12	HSBC Midcap Fund	1.18%

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# As on December 31, 2023

## EXPERIENCED BOARD OF DIRECTORS#



### DR. HARSH KUMAR BHANWALA, Chairman & Public Interest Director

- Executive Chairman of Capital India Finance Limited.
- Former Chairman of National Bank for Agriculture and Rural Development (NABARD).
- Has over 37 years of experience in Development Finance, Organisational Transformation and Solving Rural Problems, enhancing farmer's income and promoting sustainable agriculture.

### MR. CHANDRA SHEKHAR VERMA, Public Interest Director

- Former Chairman & Managing Director of Steel Authority of India Limited (SAIL).
- Has held the additional charge of Chairman & Managing Director of National Mineral Development Corporation (NMDC).

#### MR. ASHUTOSH VAIDYA, Public Interest Director

- Former Chief Delivery and Operations Officer, Dell Services Worldwide and Director at Dell International Services India Pvt Ltd.
- Was member of NASSCOM Executive Council.
- Has over 35 years of experience in the Global IT industry.

#### MS. SONU BHASIN, Public Interest Director

- Currently Independent Director in well known and reputed domestic and multinational companies.
- Former President of Axis Bank.
- Also worked with Tata Capital, Yes Bank, ING Vysya Bank and Tata Administrative Service in senior leadership positions.

### MR. ARVIND KATHPALIA, Non-Independent Director

- Former Group Chief Risk Officer, Group Head Operations, Technology & Finance of Kotak Mahindra Bank Ltd.
- Has held several leadership position both in India and overseas with ANZ Grindlays and Standard Chartered Bank.
- Has over 40 yrs of experience in Banking industry.

### MR.MOHAN NARAYAN SHENOI, Non-Independent Director

- Retired as a President & Chief Operating Officer of Kotak Mahindra Bank in April 2018
- Participated in setting up of commercial banks -ICICI Bank (1994) and Kotak Mahindra Bank (2003)
- Has over 43 years of wide ranging experience in the Banking industry.

#### MS. SUPARNA TANDON, Non-Independent Director

- Associated with NABARD as Chief General Manager and Chief Risk Officer.
- Former Managing Director of NABSAMRUDDHI Finance Limited, a subsidiary of NABARD.
- Has over three decades of experience in various sectors namely Corporate Finance, Project Finance, Risk Management and Leadership and Corporate Governance.

#### MR. P. S. REDDY, MD and CEO

- Former MD & CEO of Central Depository Services (India) Limited (CDSL)
- Over 31 years of diverse experience in Indian Capital Market, especially in Stock Exchange, Clearing Corporation and its ecosystem businesses

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# As on December 31, 2023

### EXPERIENCED MANAGEMENT



		Trade with Trust
<ul> <li>MR. MANOJ JAIN, Chief Operating Officer (COO)</li> <li>Previously with Axis Bank, IL&amp;FS Sec. Ser. Ltd., NTT Data, Wipro, ICRA and SEBI.</li> <li>Over 25 years of domestic and global experience in Business Development, Product, Operations, IT Support and Relationship Management.</li> </ul>	<ul> <li>MR. SATYAJEET BOLAR, Chief Financial Officer</li> <li>Former Chief Operating Officer of a group company of BSE Ltd.</li> <li>Over 28 years of experience in Capital Markets.</li> </ul>	<ul> <li>DR. RAJENDRAN NARAYANAN, Chief Digital Officer#</li> <li>Previously with Indian Financial Technology &amp; Allied Services, NPCI, Tata Communications, Banking Infra - Solutions Ltd., Institute For Development &amp; Research in Banking Technology.</li> <li>Over 20 years of experience in Technology.</li> </ul>
<ul> <li>MR. RAMESH GURRAM, Chief Information Security Officer (CISO) &amp; Data Protection Officer (DPO)</li> <li>Previously worked with Bank of Baroda, State Bank of India &amp; Indian Air force.</li> <li>Over 22 years of experience in the field of Technology.</li> </ul>	<ul> <li>MR. RISHI NATHANY, Chief Business Officer</li> <li>Former Chief- Financial Segment at NCDEX and CEO and COO of various broking companies.</li> <li>Over 22 years of experience across the Financial Services domain.</li> </ul>	<ul> <li>MS. KAVITA RAVICHANDRAN, (Chief Regulatory Officer)</li> <li>Previously worked with BOB Capital Markets Ltd., Sharekhan Ltd., Centrum Broking Ltd., CIMB Securities (India) Pvt Ltd., Edelweiss Broking Ltd. and NSE etc.</li> <li>Over 19 year of experience in Regulatory Compliance, Internal Audit, Surveillance, AML etc.</li> </ul>
<ul> <li>MR. PRAVEEN DG, Chief Risk Officer</li> <li>Previously worked with MCX-SX &amp; ICFAI - (Research Wing)</li> <li>Over 21 years of experience in financial markets.</li> </ul>	<ul> <li>MR. CHITTARANJAN REGE, Head of Department</li> <li>Base Metals</li> <li>Previously with E&amp;Y, Hindalco and Mecklai Financial.</li> <li>Over 21 years of experience in financial and commodity risk management.</li> </ul>	<ul> <li>MS. RUCHI SHUKLA, Head of Department - Energy</li> <li>Previously worked with Forward Markets Commission (FMC), MCX-SX, ICICI Bank and other financial institutions.</li> <li>Over 17 year of experience in capital markets and banking.</li> </ul>
<ul> <li>MR. SHIVANSHU MEHTA, Head of Department-Bullion</li> <li>Previously worked with Aditya Birla Group (Hindalco and Grasim)</li> <li>Previously worked with NCDEX.</li> <li>Over 21 years of experience in physical and financial markets of precious and base metals.</li> </ul>	<ul> <li>MR. SAMBIT PATNAIK, Head of Department - Financial Institutional Marketing</li> <li>Previously worked with TickerPlant Limited and Refinitiv.</li> <li>Over 21 years of experience in Marketing and Business Development.</li> </ul>	<ul> <li>MS. MANISHA THAKUR, Company Secretary and Compliance Officer</li> <li>Previously worked with MSEI, ICCL, ISE Sec. &amp; Serv Ltd, DSP Merrill Lynch AMC, IL&amp;FS and Investsmart India Ltd.</li> <li>Over 25 years of experience in Secretarial, Legal and Compliance.</li> </ul>
<ul> <li>MR. HIMANSHU ASHAR, Head of Department-Market Operations</li> <li>Previously worked with MSEI, BSE, Mukesh Brokerage and Financial (I) Ltd, Dalal Street Communication Ltd.</li> <li>Over 25 years of experience in Capital Markets and Exchange.</li> </ul>	<ul> <li>MR. ABHISHEK GOVILKAR, Head of Department         <ul> <li>Agri</li> </ul> </li> <li>Previously worked with Deepak Fertilizers &amp; Petrochemicals Limited, NCDEX, HDFC Bank &amp; other financial institutions.</li> <li>Over 19 year of experience in Capital Markets and Banking.</li> </ul>	Note: # Currently holding the interim charge of the Chief Technology Officer(CTO) Portfolio

## MULTI COMMODITY EXCHANGE CLEARING CORPORATION LIMITED

(MCXCCL) - India's First Clearing Corporation in Commodity Derivatives Market



- 100% subsidiary of MCX
- Commenced operations on September 03, 2018
- Settlement Guarantee Fund (SGF) corpus is Rs. 759.09 cr.
- Has a paid-up share capital of Rs. 240 cr.
- 10 clearing banks empanelled for funds settlement
- Central counterparty for all trades executed on MCX
- 213 Clearing Members
- ❖ Became a member of Asia-Pacific Central Securities Depository Group (ACG) and Primary member of CCP12.
- Accorded with ISO 27001:2013, 9001:2015 and 22301:2019 certifications for its Information Security Management System (ISMS), Quality Management System (QMS) and Business Continuity Management System (BCMS) respectively
- \* Risk Management and Clearing & Settlement functions:-
  - State of the art risk management system using SPAN based value-at-risk margining model
  - o Collection of margin from the members, effect pay-in and payout of funds and commodities
  - o Electronic Warehouse Receipts System
    - Commodity accounting and receipts tracking system (Non-Agri)



Agri Commodities settled through CDSL Commodity Repository Ltd. (CCRL)



As on December 31, 2023





### FINANCIAL OVERVIEW

# FINANCIAL HIGHLIGHTS Q3 FY23-24UM GOLD



### **INCOME STATEMENT (CONSOLIDATED)**

INR in Crore, except for per share amount						
	Q3 FY2024	Q3 FY2023	Q2 FY2024			
	(Unaudited)	(Unaudited)	(Unaudited)			
Revenue from Operations	191.53	143.57	165.11			
Other Income	17.73	20.08	18.91			
Total Revenue	209.26	163.65	184.02			
Employee Cost	28.99	22.89	27.37			
Other Operating Expenditure	182.24	87.94	166.44			
Total Operating Expenditure	211.23	110.83	193.81			
EBITDA	(1.97)	52.82	(9.79)			
Depreciation and Finance cost	11.30	4.34	6.63			
Share of loss of Associate	(1.14)	(0.70)	(1.02)			
Profit / (loss) Before tax	(14.41)	47.78	(17.44)			
Provision for tax	(9.06)	8.99	1.63			
Profit / (loss) After tax	(5.35)	38.79	(19.07)			
Basic EPS* (INR) (Quarterly figures not Annualised)	(1.05)	7.62	(3.74)			

# FINANCIAL HIGHLIGHTS 9M FY23-24UM GOLD



### **INCOME STATEMENT (CONSOLIDATED)**

INR in Crore, except for per share amounts		
	9M FY 2024	9M FY 2023
	(Unaudited)	(Unaudited)
Revenue from Operations	502.41	379.76
Other Income	57.08	47.58
Total Revenue	559.49	427.34
Employee Cost	81.63	68.48
Other Operating Expenditure	458.49	163.66
Total Operating Expenditure	540.12	232.14
EBITDA	19.37	195.20
Depreciation and Finance cost	22.36	15.93
Share of loss of Associate	(3.42)	(2.71)
Profit Before tax	(6.41)	176.56
Provision for tax	(1.65)	33.04
Profit After tax	(4.76)	143.52
Basic EPS* (INR) (nine months figures not Annualised)	0.93	28.20

### DISCLAIMER



Certain statements in this presentation contain forward-looking information about Multi Commodity Exchange of India Limited and its subsidiary companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, uncertainties, and assumptions, etc. about the Company, economic factors and the industry in general. The Company's actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulations.

The material mentioned in this presentation is general background information about the Company's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete, is subject to change without notice and its accuracy is not guaranteed. This presentation (including any information contained herein and any information, whether or not in writing, supplied in connection herewith) is strictly confidential.

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