



MCX/SEC/1847

July 27, 2020

BSE Limited  
Department of Corporate Services  
PJ Towers  
Dalal Street  
Mumbai – 400 001.

Dear Sir / Madam,

**Subject: Revised Investor presentation for quarter ended June 30, 2020**

Please find enclosed herewith revised investor presentation for quarter ended June 30, 2020

We request you to kindly take the above-mentioned information on record.

Thanking you,

Yours faithfully,  
For Multi Commodity Exchange of India Limited

Ajay Puri  
Company Secretary  
#

# INVESTOR OVERVIEW

JULY 2020

**MCX**  
METAL & ENERGY  
Trade with Trust

ADT

Rs. 23,129 Cr.  
(Rs. 27,473 Cr.) ↓ 16%

OPERATING REVENUE

Rs. 73.01 Cr.  
(Rs. 84.97 Cr.) ↓ 14%

Total Revenue

Rs. 122.70 Cr. ↑ 11%  
(Rs. 110.84 Cr.)

PAT

Rs. 56.43 Cr. ↑ 29%  
(Rs. 43.70 Cr.)

EBIDTA

Rs. 76.20 Cr. ↑ 29%  
(Rs. 58.99 Cr.)

SGF

Rs. 422.61 Cr.\*  
(Rs. 340.16 Cr.)

IPF

Rs. 197.96 Cr.\*  
(Rs. 216.22 Cr.)

Book Value per share

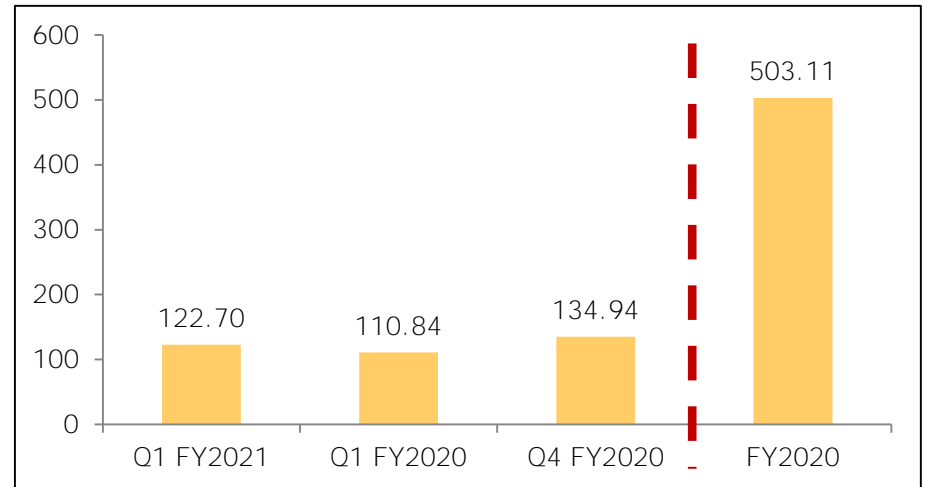
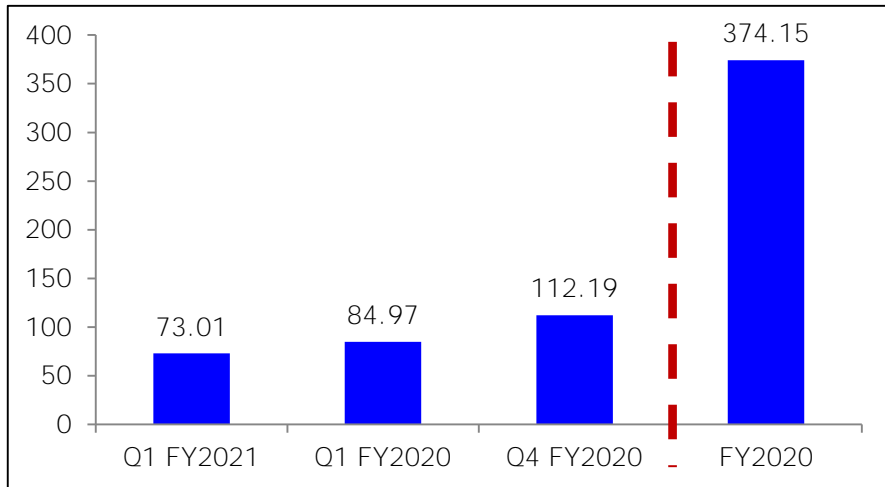
Rs. 267\*\*  
(Rs. 245^)

AVERAGE REALISATION

Rs. 2.13 Per lakh  
(Rs. 2.15)

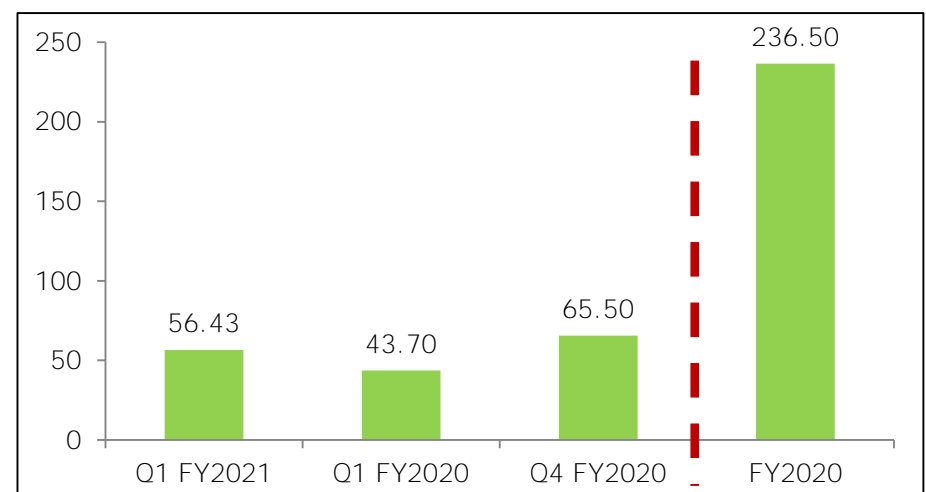
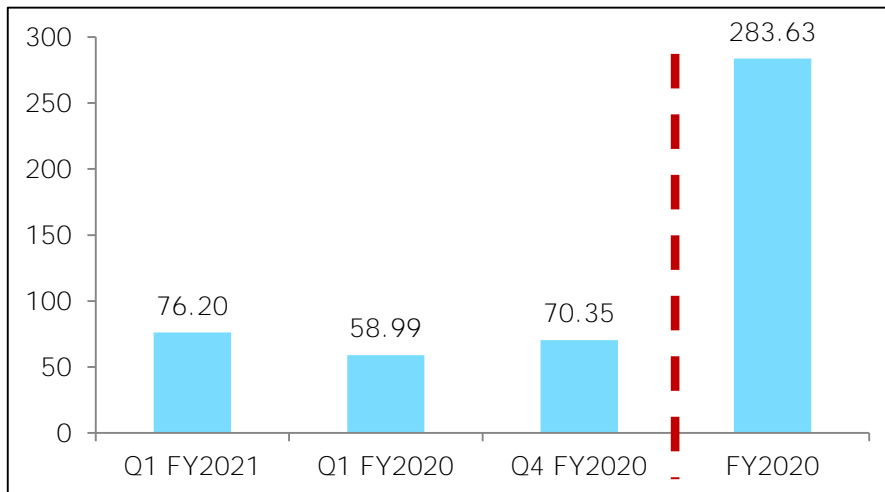
OPERATING REVENUE (IN RS. CRORE)

TOTAL REVENUE (IN RS. CRORE)



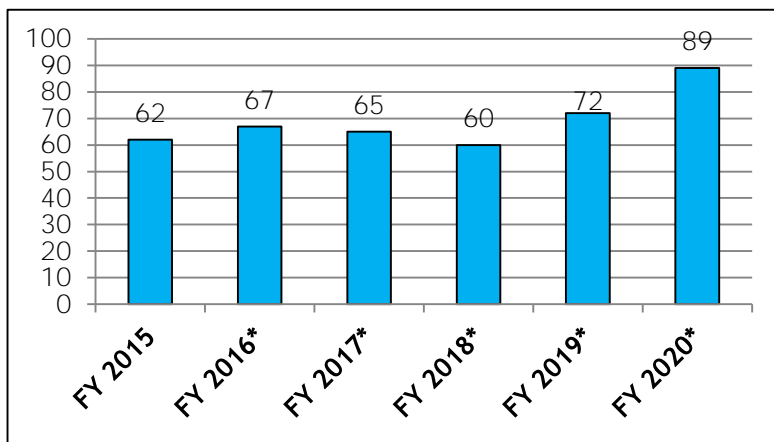
EBIDTA (IN RS. CRORE)

PAT (IN RS. CRORE)

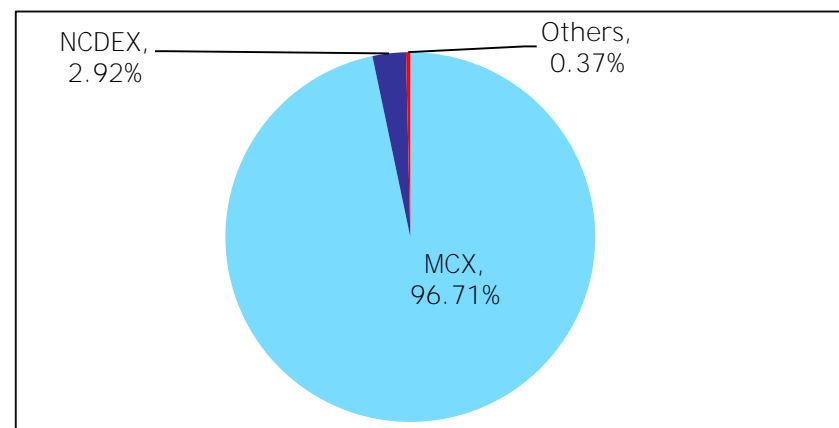




INDIAN COMMODITIES MARKET IN TERMS OF VALUE OF FUTURES TRADED (INR TN)



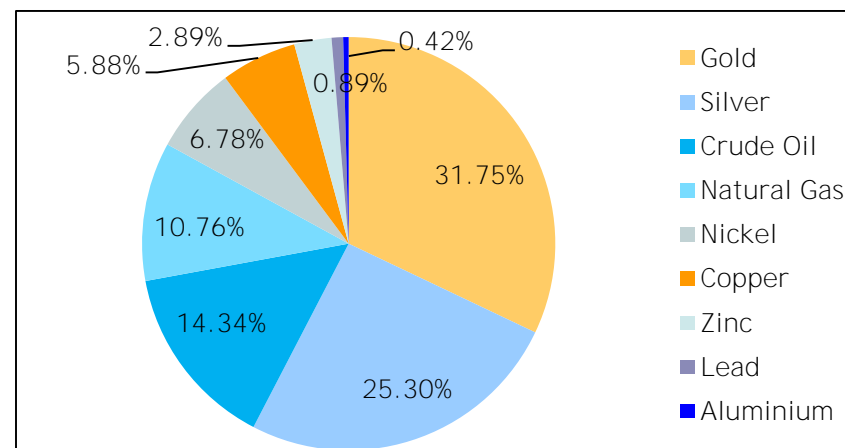
COMMODITY DERIVATIVES MARKET SHARE Q1 FY2021\*



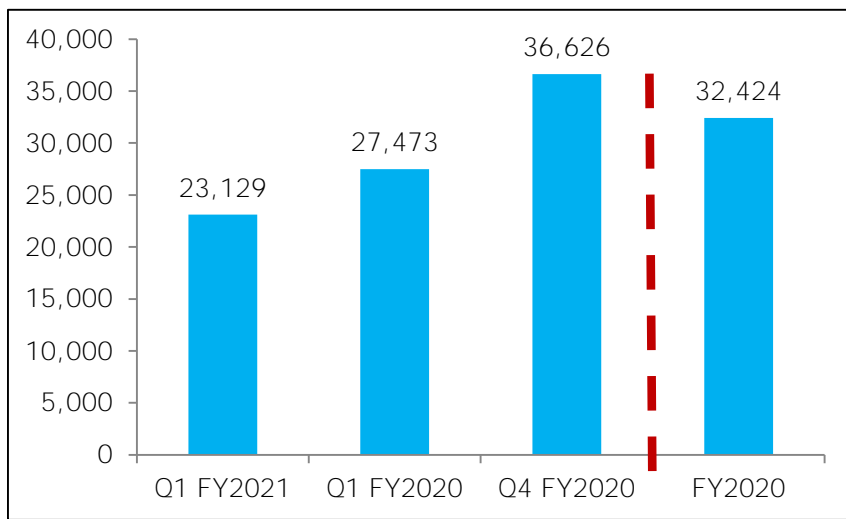
MCX: MARKET SHARE IN KEY SEGMENTS FOR Q1 FY2021\*

Commodity Segment	MCX Market Share in Indian Commodity Futures space	Proportion of MCX's turnover
Precious Metals & Stones	99.89%	57.04%
Energy	100.00%	25.10%
Base Metals	100.00%	16.85%
Agri- Commodities	23.38%	1.01%

MCX MAJOR COMMODITIES TURNOVER Q1 FY2021



AVERAGE DAILY TURNOVER - Single Side (INR Crore)\*

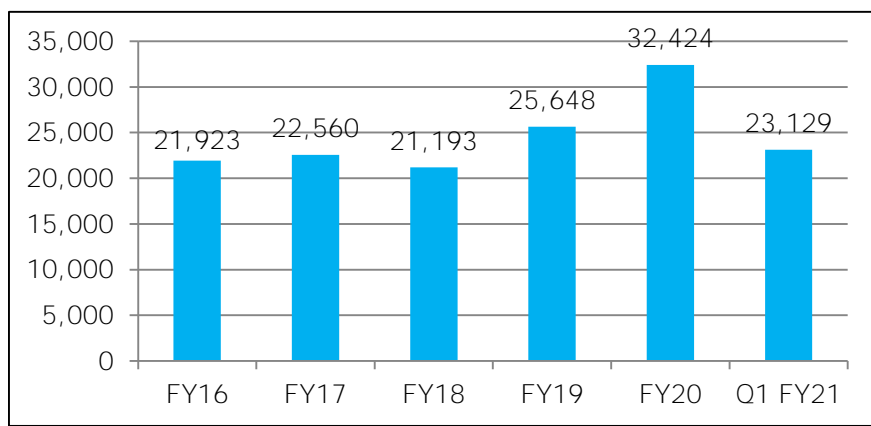


EXTENSIVE REACH

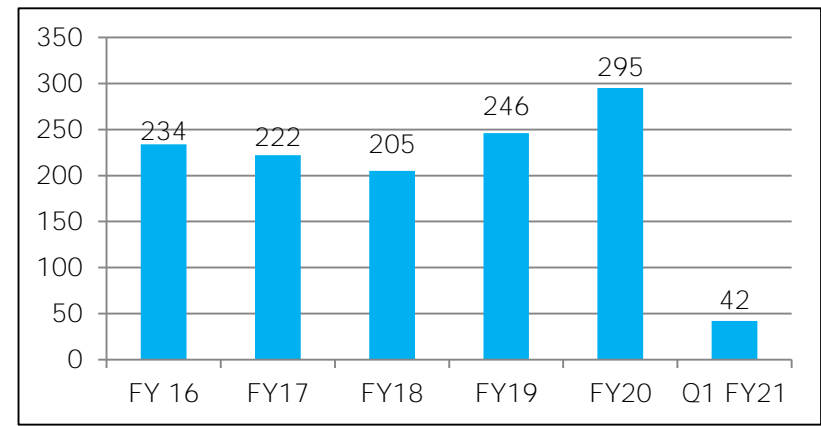
- 688 Members
- 54,471 Authorised Persons
- 27,74,349 terminals (including IBT, WT, CTCL)
- 1041 cities/towns across India
- ##No. of UCCs - 38,94,973

## Unique Client Code

AVERAGE DAILY TURNOVER - Single Side (INR Crore)\*



VOLUME OF CONTRACTS (Lots in MN)\*



\* Only Futures Trading Data

- The base metal contracts were all successfully converted into delivery based contracts over last fiscal year
- The deliveries have been witnessed across base metal contracts
- Has designated warehouses in Bhiwandi (Thane) and Chennai
- Base metals delivery details:-

Commodities	Delivery in Q1 FY2021 (in MT)	Delivery in Q1 FY2020 (in MT)	% Change
Aluminum	3,454	3,278	5.37%
Copper	5,202.5	-	
Lead	4,682	-	
Nickel	1,245	85.50	1356.14%
Zinc	6,445	1,370	370.44%

Note: All base metal contracts were converted into delivery-based settlement contracts from March 2019 onwards in a phased manner. Starting with Aluminium in March, followed by Zinc in April, Lead and Nickel in June, and finally Copper in July 2019.

## Distribution

- Banks sponsored broking entities are allowed to provide services in commodity derivatives market
- Banks are allowed to serve as Professional Clearing Members (PCM)
- Integration of brokers: fungibility enabled at members level, resulting in ease of doing businesses at client level

## Participation

- SEBI allowed participation of institutional investors such as Mutual Funds & Portfolio Managers (PMS)
  - Mutual Funds to participate in exchange-traded commodity derivatives except in commodity derivatives on **'Sensitive Commodities'** as clients through following schemes:-
    - Hybrid schemes & multi asset schemes
    - Gold ETFs
  - PMS to participate in Exchange Traded Commodity Derivatives on behalf of their clients

## Indices & Options

- Received SEBI approval to launch MCX iComdex Bullion and MCX iComdex base metal index futures
- Eligibility criteria, **"to be amongst the top five futures contracts"**, for selection of commodity futures as underlying for options has been removed
- SEBI allowed launch of delivery based **'Option in Goods'** contracts
  - Options with gold mini (100 grams) bar as underlying has been introduced

## Spot Initiatives

- Spot trading platforms for Bullion, Natural Gas, etc.



# KEY MILESTONES

- Licensing agreement with LME
- Commenced operations on November 10, 2003
- Incorporated in 2002

- Sign MoU with CME Group
- Change in Top Management and Board
- **Became India's first listed exchange**

- Going live with new version of trading software, enabling trade in negative prices
- Launched Gold Mini Options in goods Contract

2002 - 2005

2006 - 2008

2012 - 2015

2017 - 2019

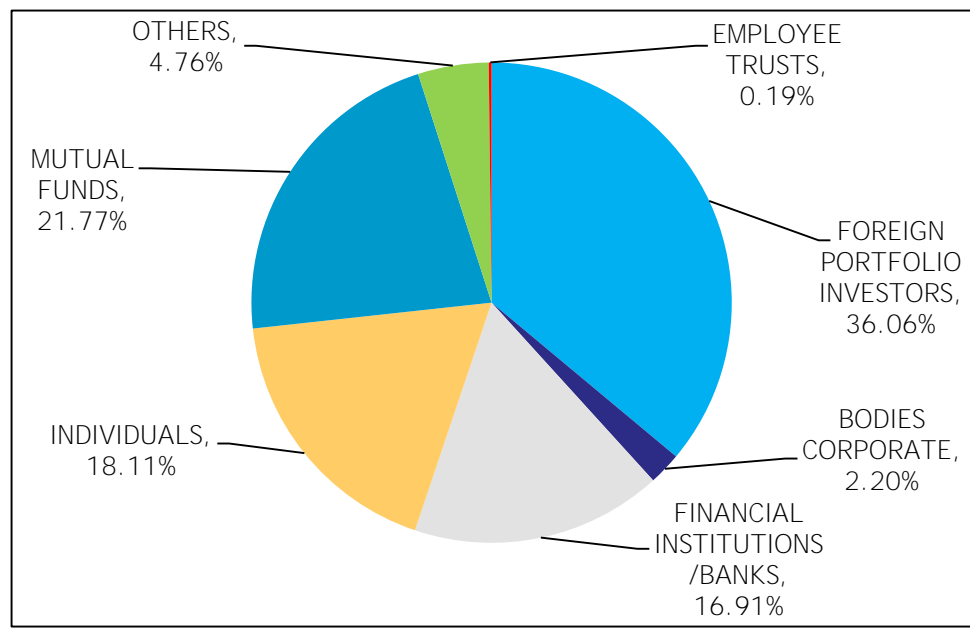
2020

- Product licensing agreement with NYMEX (CME Group)
- Became a member of the International Organisation of Securities Commissions (IOSCO)

- Launched first-ever Options on Gold futures in India
- MCXCCL has commenced operations from September 03, 2018
- Became a member of the World Federation of Exchanges (WFE)
- Conversion of base metal futures contracts into compulsory deliverable contracts
- Launch new series of iComdex commodity indices

- Ensure **that all shareholders are ‘fit and proper’**
- Shareholders who acquire above two per cent would have to seek approval from SEBI within 15 days of acquisition by submitting the application to the Exchange
- Shareholders who intend to acquire beyond five per cent would have to take a prior approval from SEBI
- Exchange to ensure 51 per cent of shareholding is held by the public at all times
- Aggregate Shareholding of trading members, their associates or agents should not exceed 49% paid-up capital at any point of time
- Foreign entity (like Exchanges, Depository, Banking & Insurance) can acquire or hold upto 15 per cent of the paid-up equity share capital

SHAREHOLDING STRUCTURE AS ON JUNE 30, 2020



Stock Info:-

No. of Shares Outstanding (In MN) - 50.998  
 BSE - MCX - 52 Week - H -Rs. 1529.00 / L - Rs. 779.05 (per share)  
 NSE - MCX - 52 Week - H -Rs. 1530.00 / L - Rs. 778.65 (per share)  
 As per BSE Market Capitalisation (In Rs. Bn) - 65.42<sup>#</sup>

MAJOR SHAREHOLDERS  
SHAREHOLDING MORE THAN 1%

Sr. No.	Name of Shareholders <sup>##</sup>	%
1	Kotak Mahindra Bank Limited	15.00
2	WF Asian Smaller Companies Fund Limited	4.95
3	Axis Mutual Fund*	4.88
4	Kontiki Master Fund	4.38
5	Jhunjhunwala Rakesh Radheshyam	3.92
6	UTI Mutual Fund*	3.20
7	Government Pension Fund Global	2.62
8	Canara Robeco Mutual fund*	2.17
9	L&T Mutual Fund*	1.94
10	IDFC Multi Cap Fund	1.87
11	SBI Mutual Fund*	1.84
12	J P Morgan Funds	1.62
13	ICICI Prudential Life Insurance Co. Ltd.	1.35
14	Reliance Mutual Fund*	1.30
15	Aditya Birla Mutual Fund*	1.13
16	JP Morgan Indian Investment Company (Mauritius) Ltd.	1.08
17	HDFC Bank Ltd.	1.03

<sup>##</sup> Based on PAN

**SAURABH CHANDRA, IAS (Retd.), *Chairman***

- Former Secretary to the Ministry of Petroleum and Natural Gas, GoI, & in the Department of Industrial Policy and Promotion (DIPP),
- Has over 40 years of experience in various assignments, with State & Central Govt; in the Ministry of Finance, Ministry of Commerce and Industry, Ministry of Chemicals & Fertilizers, in the Govt. of India

**MS. PRAVIN TRIPATHI, *Public Interest Director***

- Former Deputy Comptroller & Auditor General of India & Chairperson Audit Board.
- Was the member of Airport Economic Regulatory Authority Appellate and also the member of Competition Appellate Tribunal
- Director on the Boards of various companies in different sectors

**AMIT GOELA, *Shareholder Director***

- Former AVP (Private Equity) Reliance Capital and CEO at Alchemy Share & Stock Brokers,
- Over 24 years of experience in Capital Market

**MS. MADHU VADERA JAYAKUMAR, *Shareholder Director***

- An independent investor in Financial Markets
- Founder CEO of E-Commodities Limited,
- Over 32 years of experience in Risk Management & Financial Services Industry

**BASANT SETH, *Public Interest Director***

- Currently on the Board of State Bank of India, Roto Pumps Ltd. and Accountscore India Pvt. Ltd.
- Former Central Information Commissioner
- Over 39 years of experience in finance & banking, management & administrative matters

**DR. DEEPALI PANT JOSHI, *Public Interest Director***

- Former Executive Director of Reserve Bank of India (RBI)
- Former Chief Appellate Authority under the Right to information Act and head of the RBI Legal Department
- Over 38 years of experience; held several senior positions with RBI

**C. JAYARAM, *Shareholder Director***

- Former Joint Managing Director of Kotak Mahindra Bank Limited
- Currently on the board of Kotak Mahindra Bank Ltd., as a Non-Executive and Non-Independent Director
- Over 41 years of diverse experience in Financial Sector & related businesses

**MS. PADMA RAGHUNATHAN, *Shareholder Director***

- Presently, working as Chief General Manager in Finance Department at NABARD
- Has closely worked with community-centred institutions engaged in upliftment of livelihood prospects of rural poor

**DR. BHARTENDU KUMAR GAIROLA, *Public Interest Director***

- Founding member of National Informatics Centre (NIC) and has served in various capacities at NIC
- Helping the State Government of Chattisgarh in setting up an International Institute of Information Technology at Naya Raipur (IIITNR), as member of the Board of Governors

**SHANKAR AGGARWAL, *Public Interest Director***

- Former Secretary to the Ministry of Labour and Employment, GoI
- Former Secretary to the Ministry of Urban Development, GoI
- Prior to working with the Central Government, he held diverse and important portfolios in the UP Government

**HEMANG RAJA, *Shareholder Director***

- Former, Country Advisor - India to Asia Growth Capital Advisors (AGCA) for managing India Investments
- Former MD and Head India at Ritchie Capital
- Over 36 year of experience in Financial Industry

**P. S. REDDY, *MD and CEO***

- Former MD & CEO of Central Depository Services (India) Limited (CDSL)
- Over 31 years of diverse experience in Indian Capital Market, especially in Stock Exchange, Clearing Corporation and its ecosystem businesses

AJAY PURI, *Company Secretary*

- Ex-President - Atherstone Capital,
- Over 39 years of experience in the field of Company Law, Legal, Secretarial & taxation functions with organisations such as Bharti Telecom, Weston Electronik, Crowne Plaza Toronto Centre

CHITTARANJAN REGE, *Head - Base Metals*

- Previously with E&Y, Hindalco & Mecklai Financial
- Over 21 years of experience in financial and commodity risk management

PRAVEEN DG, *Head - Corporate Office and Projects, Risk Officer*

- Previously worked with MCX-SX & ICFAI - (Research Wing)
- Over 19 years of experience in financial markets

PARESHNATH PAUL, *Chief Information Officer*

- Former Chief Technology Officer at Indian Energy Exchange (IEX)
- Over 26 years of experience in the Information Technology Sector

RISHI NATHANY, *Head - Business Development & Marketing*

- Former Chief- Financial Segment at NCDEX and CEO and COO of various broking companies
- Over 22 years of experience across the Financial Services domain

SANJAY GOLECHA, *Chief Regulatory officer*

- Previously with MSEI Ltd and BSE Ltd
- Over 31 years of diverse experience in Capital Markets

SATYAJEET BOLAR, *Chief Financial Officer*

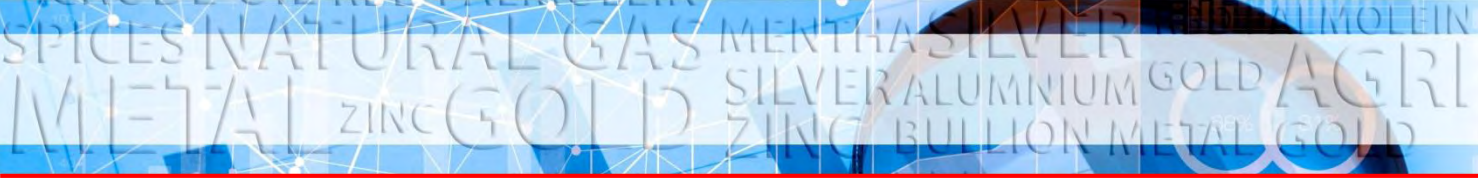
- Former Chief Operating Officer of a group company of BSE Ltd.
- Over 28 years of experience in Capital Markets

SHIVANSHU MEHTA, *Head - Bullion*

- Previously worked with Aditya Birla Group (Hindalco and Grasim)
- Previously worked with NCDEX
- Over 20 years of experience in physical and financial markets of precious and base metals



- ❖ 100% subsidiary of Multi Commodity Exchange of India Ltd. (MCX)
- ❖ Commenced operations on September 03, 2018
- ❖ Settlement Guarantee Fund (SGF) corpus is Rs. 422.61 crs. as on June 30, 2020
- ❖ Has a paid-up share capital of Rs. 240 cr as on March 31, 2020
- ❖ 13 clearing banks empanelled for funds settlement
- ❖ Central counterparty for all trades executed on MCX
- ❖ 208 Clearing Members
- ❖ **Granted recognition by European Securities & Markets Authority (ESMA) as a “third-country CCP”**
- ❖ Became a member of Asia-Pacific Central Securities Depository Group (ACG) and Primary member of CCP12.
- ❖ Accorded with ISO 27001:2013 & 9001:2015 certifications for its Information Security Management System (ISMS) & Quality Management System (QMS) respectively
- ❖ Risk Management and Clearing & Settlement functions: -
  - State of the art risk management system using SPAN based value-at-risk margining model
  - Collection of margin from the members, effect pay-in and payout of funds and commodities
  - Electronic Warehouse Receipts System
    - Commodity accounting and receipts tracking system (Non-Agri) 
    - Agri Commodities settled through CDSL Commodity Repository Ltd. (CCRL) 



# FINANCIAL OVERVIEW

## INCOME STATEMENT (CONSOLIDATED)

INR in Crore, except for per share amounts			
	Q1 FY2021 (Unaudited)	Q1 FY2020 (Unaudited)	Q4 FY2020 (Audited)
Revenue from Operations	73.01	84.97	112.19
Other Income	49.69	25.87	22.75
Total Revenue	122.70	110.84	134.94
Employee Cost	17.84	18.78	21.29
Other Operating Expenditure	28.66	33.07	43.30
Total Operating Expenditure	46.50	51.75	64.59
EBITDA	76.20	58.99	70.35
Depreciation/Finance cost	4.85	4.03	5.74
Exceptional items	-	-	-
Share of Profit/(Loss) of Associate	0.11	0.11	(0.04)
Profit Before tax	71.46	55.07	64.58
Provision for tax	15.03	11.37	(0.92)
Profit After tax	56.43	43.70	65.50
Basic EPS* (INR) (Quarterly figures not Annualised)	11.09	8.59	12.87

As mentioned in the last quarter presentation with reference to cost control, gross salaries of employees in grade G7 (Assistant Vice President) & above which was reduced by 10 % same has been restored from August 2020

Certain statements in this presentation contain forward-looking information about Multi Commodity Exchange of India Limited and its subsidiary companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, **uncertainties**, and assumptions, etc. about the Company, economic factors and the industry in general. The **Company's** actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulations.

The material mentioned in this presentation is general background information about the **Company's** activities current at the date of the presentation. It is information given in summary form and does not purport to be complete, is subject to change without notice and its accuracy is not guaranteed. This presentation (including any information contained herein and any information, whether or not in writing, supplied in connection herewith) is strictly confidential.

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