

MCX/SEC/1932 May 23, 2021

BSE Limited
Department of Corporate Services
PJ Towers
Dalal Street
Mumbai – 400 001.

Ref: Scrip Code: 534091, Scrip Name: MCX

Sub: Investor Presentation for quarter and year ended March 31, 2021

Dear Sir/Madam,

Please find enclosed herewith investor presentation for quarter and year ended March 31, 2021.

Kindly take the same on record.

Thanking you,

For Multi Commodity Exchange of India Limited

Ajay Puri Company Secretary

Encl: as above



CONSOLIDATED HIGHLIGHTS FY2021UM



ADT

Rs.31,595 Cr. (2.9%)

(Rs.32,550 Cr.)

OPERATING REVENUE

Rs.390.56 Cr. (2%)

(Rs.397.84 Cr.)

Total Revenue

Rs.494.34 Cr. (2%)

(Rs.503.11 Cr.)

PAT

Rs.225.22 Cr. (5%)

(Rs.236.50 Cr.)

EBIDTA

Rs.288.91 Cr. (2%)

(Rs.283.63 Cr.)

SGF

Rs.469.23 Cr.*

(Rs.409.77 Cr.)

IPF

Rs.203.94 Cr.*

(Rs.198.36 Cr.)

Book Value per share

Rs.278**

(Rs.267)

AVERAGE REALISATION

Rs.2.07 Per lakh

(Rs.2.10)

CONSOLIDATED HIGHLIGHTS Q4 FY2021



ADT

Rs.31,823 Cr. $\downarrow_{(13)\%}$ (Rs.36,626 Cr.)

OPERATING REVENUE

Rs.96.97 Cr. 1(14%)

(Rs.112.19 Cr.)

Total Revenue

Rs.108.46 Cr. (20%)

(Rs.134.94 Cr.)

PAT

Rs.38.44 Cr. | (41%)

(Rs.65.50 Cr.)

EBIDTA

Rs.55.73 Cr. (21%)

(Rs.70.36 Cr.)

SGF

Rs.469.23 Cr.*

(Rs.409.77 Cr.)

IPF

Rs.203.94 Cr.*

(Rs.198.36 Cr.)

Book Value per share

Rs.278**

(Rs.267)

AVERAGE REALISATION

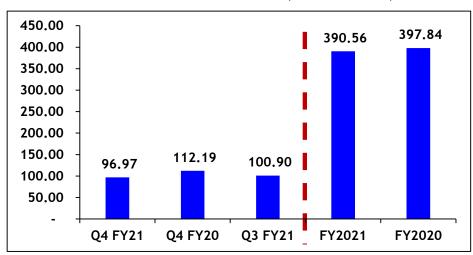
Rs.2.07 Per lakh

(Rs.2.06)

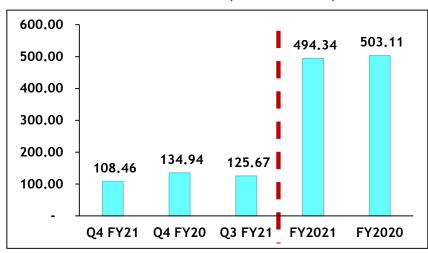
CONSOLIDATED KEY FINANCIALS



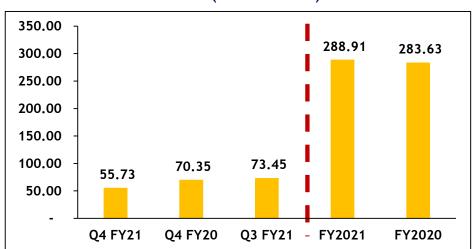
OPERATING REVENUE (IN RS. CRORE)



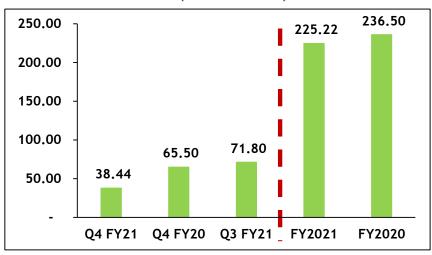
TOTAL REVENUE (IN RS. CRORE)



EBIDTA (IN RS. CRORE)



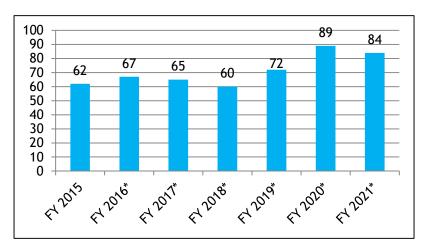
PAT (IN RS. CRORE)



COMMODITY DERIVATIVES



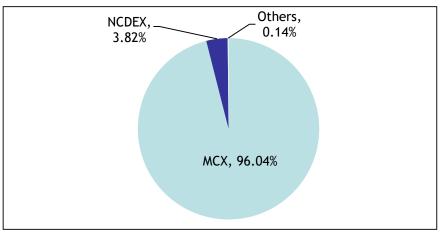
INDIAN COMMODITIES MARKET IN TERMS OF VALUE OF FUTURES TRADED (INR TN)



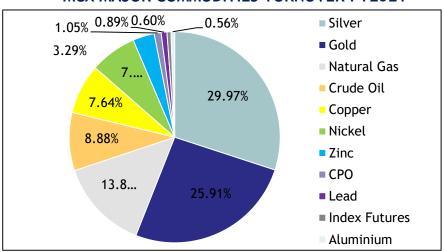
MCX: MARKET SHARE IN KEY SEGMENTS FOR FY2021

Commodity Segment	MCX Market Share in Indian Commodity Futures space	Proportion of MCX's turnover
Precious Metals & Stones	99.97%	56.39%
Energy	100%	22.74%
Base Metals	100%	19.61%
Agri- Commodities	23.49%	1.26%

COMMODITY DERIVATIVES MARKET SHARE FY2021



MCX MAJOR COMMODITIES TURNOVER FY2021

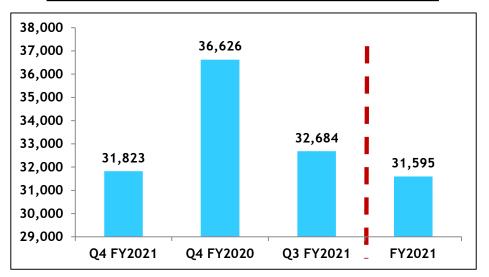


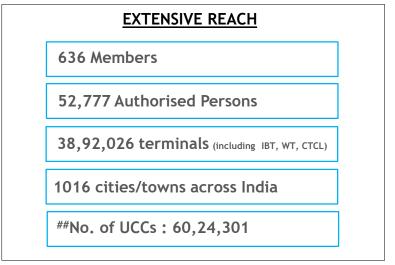
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OPERATIONAL HIGHLIGHTS



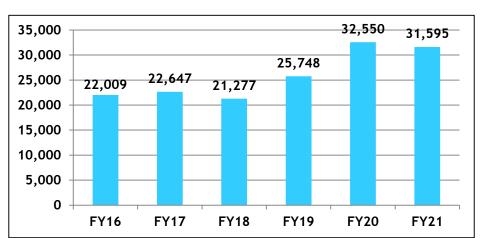
AVERAGE DAILY TURNOVER - Single Side (INR Crore)*



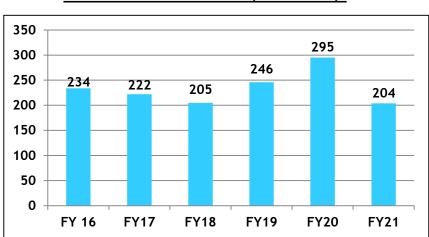


^{##} Unique Client Code, all data as on March 31, 2021

AVERAGE DAILY TURNOVER - Single Side (INR Crore)*



VOLUME OF CONTRACTS (Lots in MN)*



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DELIVERABLE METAL CONTRACTS



- All base metal contracts were successfully converted into delivery based contracts during FY2019-20.
- Deliveries have been witnessed across base metal contracts
- Witnessed deliveries of over 134,000 tonnes of base metals since their transition into compulsory delivery contracts
- Has designated warehouses in Thane, Raipur and Chennai
- Delivery details:-

Commodities	FY2021 (in MT)	FY2020 (in MT)
Aluminum	9,619	25,487
Copper	9,935	18,875
Lead	8,912	5,080
Nickel	6,181.50	1,141.5
Zinc	25,200	24,442
Total	59,847.5	75,025.5

Note: All base metal contracts were converted into delivery-based settlement contracts from March 2019 onwards in a phased manner. Starting with Aluminium in March, followed by Zinc in April, Lead and Nickel in June, and finally Copper in July 2019.

KEY GROWTH DRIVERS



Distribution

- Banks sponsored broking entities are allowed to provide services in commodity derivatives market
- Banks are allowed to serve as Professional Clearing Members (PCM)
- Integration of brokers: fungibility enabled at members level, resulting in ease of doing businesses at client level
- SEBI allowed participation of institutional investors such as Mutual Funds & Portfolio Managers (PMS)
 - MFs can participate in exchange-traded commodity derivatives except those on 'Sensitive Commodities' as clients through following schemes:-
 - Hybrid schemes & multi asset schemes, and Gold ETFs
 - PMS can participate in Exchange Traded Commodity Derivatives

Participation

Indices & Options

Spot Initiatives

Other Initiatives

- Launched MCX iComdex Bullion and MCX iComdex base metal index futures
- Eligibility criteria, "to be amongst the top five futures contracts", for selection of commodity futures as underlying for options removed
- Spot trading platforms for Bullion, Coal, etc.
- Empanelment of domestic brands for MCX good delivery e.g. Gold, Lead
- Electricity Derivatives

KEY MILESTONES



- Licensing agreement with LME
- Commenced operations on November 10, 2003
- Incorporated in 2002

- Sign MoU with CME Group
- Change in Top Management and Board
- Became India's first listed exchange

- Going live with new version of trading software, enabling trade in negative prices
- Launched trading in BULLDEX and METLDEX index futures
- Empaneled domestic refiners for good delivery of gold

2002 - 2005

2006 - 2008

2012 - 2015

2017 - 2019

2020 - 2021



- Product licensing agreement with NYMEX (CME Group)
- Became a member of the International Organisation of Securities Commissions (IOSCO)

- Launched first-ever Options on Gold futures in India
- MCXCCL has commenced operations from September 03, 2018
- Conversion of base metal futures contracts into compulsory deliverable contracts
- Launch new series of iComdex commodity indices

NVESTMENT CRITERIA

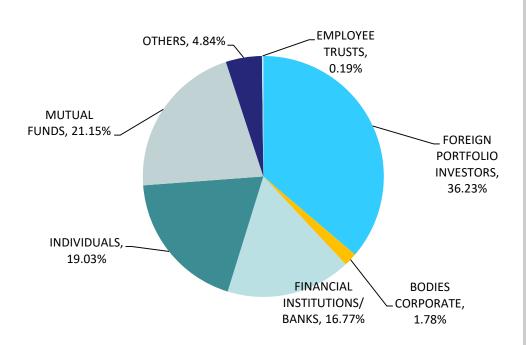


- Ensure that all shareholders are 'fit and proper'
- Shareholders who acquire above two per cent would have to seek approval from SEBI within 15 days of acquisition by submitting the application to the Exchange
- Shareholders who intend to acquire beyond five per cent would have to take a prior approval from SEBI
- Exchange to ensure 51 per cent of shareholding is held by the public at all times
- Aggregate Shareholding of trading members, their associates or agents should not exceed 49% paid-up capital at any point of time
- Foreign entity (like Exchanges, Depository, Banking & Insurance) can acquire or hold upto 15 per cent of the paid-up equity share capital

SHAREHOLDING HIGHLIGHTS



SHAREHOLDING STRUCTURE AS ON MARCH 31, 2021



Stock Info:-

No. of Shares Outstanding (In MN) - 50.998

BSE - MCX - 52 Week - H -Rs. 1808.05 / L - Rs. 987.35 (per share)

NSE - MCX - 52 Week - H -Rs. 1805.85 / L - Rs. 986.90 (per share)

As per BSE Market Capitalisation (In Rs. Bn) - 77.14#

MAJOR SHAREHOLDERS SHAREHOLDING MORE THAN 1%

Sr. No.	Name of Shareholders ^{##}	%
1	Kotak Mahindra Bank Ltd	15.00
2	Smallcap World Fund, Inc	4.98
3	WF Asian Smaller Companies Fund Limited	4.95
4	Jhunjhunwala Rakesh Radheshyam	4.90
5	PPFAS Mutual Fund*	4.89
6	Kontiki Master Fund	3.75
7	J P Morgan Funds	1.67
8	L & T Mutual Fund*	1.54
9	IDFC Flexi Cap Fund*	1.39
10	SBI Long Term Equity Fund*	1.18
11	ICICI Prudential Life Insurance Co. Ltd.	1.10
12	HDFC Bank Ltd	1.03
13	Stichting Depositary APG Emerging Markets Equity P	1.02

Based on PAN

EXPERIENCED BOARD OF DIRECTORS#



SAURABH CHANDRA, IAS (Retd.), Chairman

- Former Secretary to the Ministry of Petroleum and Natural Gas, Gol, & in the Department of Industrial Policy and Promotion (DIPP)
- Has over 40 years of experience in various assignments, with State & Central Govt; in the Ministry of Finance, Ministry of Commerce and Industry, Ministry of Chemicals & Fertilizers, in the Govt. of India

BASANT SETH, Public Interest Director

- Currently on the Board of State Bank of India, Roto Pumps Ltd. and Accountscore India Pvt. Ltd.
- Former Central Information Commissioner
- Over 39 years of experience in finance & banking, management & administrative matters

DR. BHARTENDU KUMAR GAIROLA, Public Interest Director

- Founding member of National Informatics Centre (NIC) and has served in various capacities at NIC
- Helping the State Government of Chattisgarh in setting up an International Institute of Information Technology at Naya Raipur (IIITNR), as member of the Board of Governors

MS. PRAVIN TRIPATHI, Public Interest Director

- Former Deputy Comptroller & Auditor General of India & Chairperson Audit Board
- Was the member of Airport Economic Regulatory Authority Appellate and also the member of Competition Appellate Tribunal
- Director on the Boards of various companies in different sectors

DR. DEEPALI PANT JOSHI. Public Interest Director

- Former Executive Director of Reserve Bank of India (RBI)
- Former Chief Appellate Authority under the Right to information Act and head of the RBI Legal Department
- Over 38 years of experience; held several senior positions with RBI

SHANKAR AGGARWAL, Public Interest Director

- Former Secretary to the Ministry of Labour and Employment, Gol
- Former Secretary to the Ministry of Urban Development, Gol
- Prior to working with the Central Government, he held diverse and important portfolios in the UP Government

AMIT GOELA, Shareholder Director

- Former AVP (Private Equity) Reliance Capital and CEO at Alchemy Share & Stock Brokers
- Over 24 years of experience in Capital Market

C. JAYARAM, Shareholder Director

- Former Joint Managing Director of Kotak Mahindra Bank Limited
- Currently on the board of Kotak Mahindra Bank Ltd., as a Non-Executive and Non-Independent Director
- Over 41 years of diverse experience in Financial Sector & related businesses

HEMANG RAJA, Shareholder Director

- Former, Country Advisor India to Asia Growth Capital Advisors (AGCA) for managing India Investments
- Former MD and Head India at Ritchie Capital
- Over 36 year of experience in Financial Industry

P. S. REDDY, MD and CEO

- Former MD & CEO of Central Depository Services (India) Limited (CDSL)
- Over 31 years of diverse experience in Indian Capital Market, especially in Stock Exchange, Clearing Corporation and its ecosystem businesses

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EXPERIENCED MANAGEMENT LEADERSHIP



AJAY PURI, Company Secretary

- Ex-President Atherstone Capital,
- Over 39 years of experience in the field of Company Law, Legal, Secretarial & taxation functions with organisations such as Bharti Telecom, Weston Electronik, Crowne

MANAV JAIN, Chief Technology Officer

- Previously worked with G4S
- Previously worked with Bank of America
- Over 22 years of experience in Information Technology Sector

RUCHI SHUKLA, Head - Energy

- Previously worked with Forward Markets Commission (FMC), MCX-SX, ICICI Bank and other financial institutions
- Over 17 year of experience in capital markets and banking

SATYAJEET BOLAR, Chief Financial Officer

- Former Chief Operating Officer of a group company of BSE Ltd.
- Over 28 years of experience in Capital Markets

CHITTARANJAN REGE, Head - Base Metals

- Previously with E&Y, Hindalco & Mecklai Financial
- Over 21 years of experience in financial and commodity risk management

PRAVEEN DG, Head - Corporate Office and Projects, Risk Officer

- Previously worked with MCX-SX & ICFAI -(Research Wing)
- Over 20 years of experience in financial markets

SAMBIT PATNAIK, Vice President - Business Development - Financial Institutional Marketing

- Previously worked with TickerPlant Limited and Refinitiv
- Over 21 years of experience in Marketing and Business Development

SHIVANSHU MEHTA, Head - Bullion

- Previously worked with Aditya Birla Group (Hindalco and Grasim)
- Previously worked with NCDEX
- Over 20 years of experience in physical and financial markets of precious and base metals

DHANANJAY ROKDE, Chief Information Security Officer (CISO)

- Previously worked with D'Decor Home Fabrics, Cox & Kings Group and Integreon Managed Solutions.
- Over 15 years of experience in Technology, Security & Risk Management

RISHI NATHANY, Head - Business Development & Marketing

- Former Chief- Financial Segment at NCDEX and CEO and COO of various broking companies
- Over 22 years of experience across the Financial Services domain

SANJAY GOLECHA, Chief Regulatory officer

- Previously with MSEI Ltd and BSE Ltd
- Over 31 years of diverse experience in Capital Markets

MULTI COMMODITY EXCHANGE CLEARING CORPORATION LIMITED

(MCXCCL) - India's First Clearing Corporation in Commodity Derivatives Market



- 100% subsidiary of MCX
- Commenced operations on September 03, 2018
- Settlement Guarantee Fund (SGF) corpus is Rs. 469.21 cr as on March 31, 2021
- ❖ Has a paid-up share capital of Rs. 240 cr as on March 31, 2021
- 10 clearing banks empanelled for funds settlement
- Central counterparty for all trades executed on MCX
- 193 Clearing Members
- Granted recognition by European Securities & Markets Authority (ESMA) as a "third-country CCP"
- * Became a member of Asia-Pacific Central Securities Depository Group (ACG) and Primary member of CCP12.
- Accorded with ISO 27001:2013 & 9001:2015 certifications for its Information Security Management System (ISMS) & Quality Management System (QMS) respectively
- * Risk Management and Clearing & Settlement functions:-
 - State of the art risk management system using SPAN based value-at-risk margining model
 - o Collection of margin from the members, effect pay-in and payout of funds and commodities
 - Electronic Warehouse Receipts System
 - Commodity accounting and receipts tracking system (Non-Agri)



> Agri Commodities settled through CDSL Commodity Repository Ltd. (CCRL)







FINANCIAL OVERVIEW

FINANCIAL HIGHLIGHTS - Q4 FY2021



INCOME STATEMENT (CONSOLIDATED)

	INR in	Crore, except for pe	er share amounts
	Q4 FY2021	Q4 FY2020	Q3 FY2021
	(Audited)	(Audited)	(Unaudited)
Revenue from Operations	96.97	112.19	100.90
Other Income	11.49	22.75	24.77
Total Revenue	108.46	134.94	125.67
Employee Cost	17.68	21.29	19.48
Other Operating Expenditure	35.05	43.30	32.74
Total Operating Expenditure	52.73	64.59	52.22
EBITDA	55.73	70.35	73.45
Depreciation and Finance cost	6.19	5.74	5.93
Exceptional items	-	-	-
Share of Profit of Associate	(0.07)	(0.04)	0.07
Profit Before tax	49.47	64.58	67.59
Provision for tax	11.03	0.92	4.21
Profit After tax	38.44	65.50	71.80
Basic EPS* (INR) (Quarterly figures not Annualised)	7.55	12.87	14.10

FINANCIAL HIGHLIGHTS - FY 2021



INCOME STATEMENT (CONSOLIDATED)

	INR in Crore, except	t for per share amounts
	FY2021	FY2020
	(Audited)	(Audited)
Revenue from Operations	390.56	397.84
Other Income	103.78	105.27
Total Revenue	494.34	503.11
Employee Cost	75.16	77.33
Other Operating Expenditure	130.27	142.15
Total Operating Expenditure	205.43	219.48
EBITDA	288.91	283.63
Depreciation and Finance cost	22.25	18.30
Exceptional items	-	-
Share of Profit of Associate	0.09	0.04
Profit Before tax	266.75	265.37
Provision for tax	41.53	28.87
Profit After tax	225.22	236.50
Basic EPS* (INR) (Quarterly figures not Annualised)	44.25	46.48

BALANCE SHEET (CONSOLIDATED)



		Rs. In Crore
Particular	As on Mar 21	As on Mar 20
Assets		
Fixed Assets	186	182
Non Current Investment & Loan and advances	1188	1050
Current Assets	1128	1503
Cash & Bank balance included in Current Assets	426	759
TOTAL Assets	2503	2735
Equity and Liabilities		
Shareholder's Fund		
Share Capital	51	51
Reserve and Surplus	1367	1308
Settlement Guarantee Fund	469	410
Non Current Liabilities	58	55
Current Liabilities	557	911
TOTAL Equity and Liabilities	2503	2735
Networth of Rs. 1418 Crores (excluding SGF) as on March 31, 2021		

DISCLAIMER



Certain statements in this presentation contain forward-looking information about Multi Commodity Exchange of India Limited and its subsidiary companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, uncertainties, and assumptions, etc. about the Company, economic factors and the industry in general. The Company's actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulations.

The material mentioned in this presentation is general background information about the Company's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete, is subject to change without notice and its accuracy is not guaranteed. This presentation (including any information contained herein and any information, whether or not in writing, supplied in connection herewith) is strictly confidential.

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