

MCX/SEC/2441 October 19, 2024

The Dy. General Manager

Corporate Relations & Service Dept.

BSE Limited,

P.J. Towers, Dalal Street,

Mumbai - 400001

Scrip code: 534091, Scrip ID: MCX

Subject: Investor Presentation for quarter and half year ended September 30, 2024

Dear Sir/Madam,

Please find enclosed herewith investor presentation for quarter and half year ended September 30, 2024.

The same will be uploaded on the website of the Company at https://www.mcxindia.com/

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Multi Commodity Exchange of India Limited

Manisha Thakur Company Secretary

Encl: as above



### CONSOLIDATED HIGHLIGHTS Q2 FY24-25



OPERATING REVENUE

Rs.285.58 Cr. 

(Rs.165.11 Cr.)

TOTAL REVENUE
Rs.310.82 Cr. 69%
(Rs.184.02 Cr.)

PAT
Rs.153.62 Cr. ↑<sub>906%</sub>
(Rs.(19.07) Cr.)

EBIDTA

Rs.204.68 Cr.

(Rs.(9.79) Cr.)

SGF Rs.859.70 Cr.\* (Rs.685.98 Cr.)

IPF Rs.232.86 Cr.\* (Rs.223.75 Cr.) BOOK VALUE PER SHARE
Rs.311
(Rs.261)

AVERAGE REALISATION Rs.2.07 Per lakh (Rs.2.11)

### CONSOLIDATED HIGHLIGHTS HY FY24-25



OPERATING REVENUE
Rs.519.95 Cr. 67%
(Rs.310.88 Cr.)

TOTAL REVENUE

Rs.564.01 Cr. 61%

(Rs.350.23 Cr.)

PAT
Rs.264.54 Cr. | 44737%
(Rs.0.59 Cr.)

EBIDTA
Rs.356.06 Cr.
(Rs.21.34 Cr.)

SGF Rs.859.70Cr.\* (Rs.685.98 Cr.)

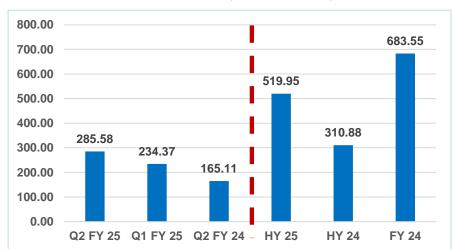
IPF Rs.232.86 Cr.\* (Rs.223.75 Cr.) BOOK VALUE PER SHARE
Rs.311
(Rs.261)

AVERAGE REALISATION Rs.2.11 Per lakh (Rs.2.11)

### CONSOLIDATED KEY FINANCIALS



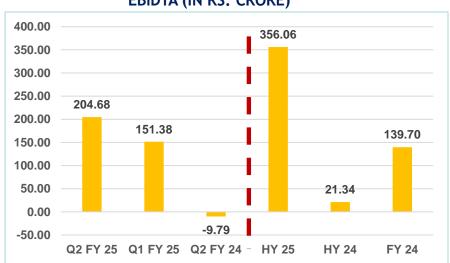
#### **OPERATING REVENUE (IN RS. CRORE)**



### **TOTAL REVENUE (IN RS. CRORE)**



#### **EBIDTA (IN RS. CRORE)**



#### PAT (IN RS. CRORE)



### COMMODITY FUTURES MARKET



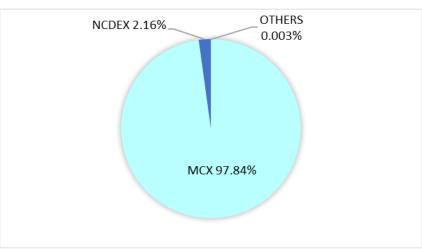
# INDIAN COMMODITIES MARKET IN TERMS OF VALUE OF FUTURES & OPTIONS TRADED (INR TN)



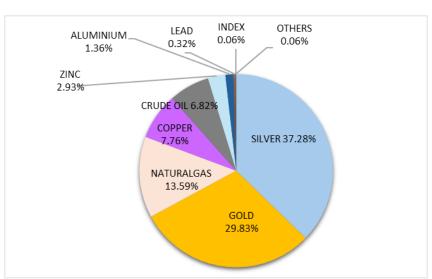
#### MARKET SHARE IN KEY SEGMENTS FOR H1 FY24-25

Commodity Segment	MCX Market Share in Indian Commodity Futures	Proportion of MCX's turnover
Precious Metals & Stones	100%	67.11%
Energy	99.99%	20.41%
Base Metals	100%	12.36%
Agri Commodities	2.48%	0.06%
Index Futures	100%	0.06%

### COMMODITY FUTURES MARKET SHARE H1 FY24-25



#### MCX COMMODITIES FUTURES TURNOVER % H1 FY24-25

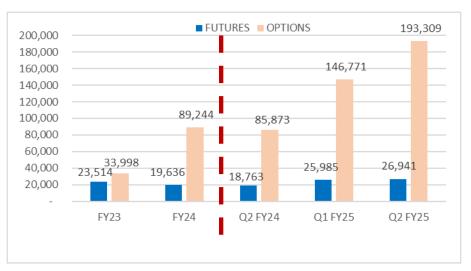


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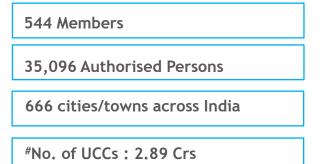
### OPERATIONAL HIGHLIGHTS



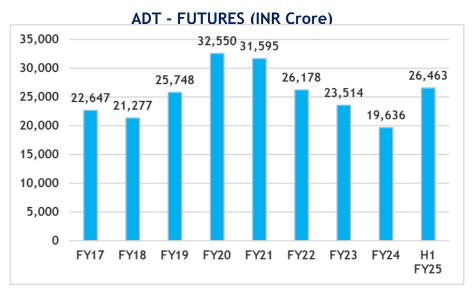
### AVERAGE DAILY TURNOVER (ADT)\* (INR Crore)



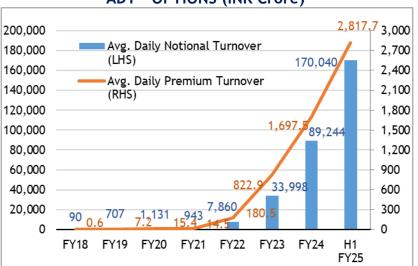
#### **EXTENSIVE REACH**



All data as on September 30, 2024; # Unique Client Code







## OPERATIONAL HIGHLIGHTS



Average Daily Turnover (Rs. in Cr.)*						
FUT & OPT	FY22-23	FY23-24	Q2 FY23-24	Q1 FY24-25	Q2 FY24-25	
BULLION	13,094	21,385	19,724	39,985	42,864	
ENERGY	40,549	85,531	82,758	1,29,463	1,73,831	
BASE METALS	3,699	1,910	2,098	3,270	3,531	
AGRI	84	22	23	16	15	
INDEX	88	32	33	23	9	
TOTAL	57,512	1,08,880	1,04,636	1,72,757	2,20,249	

	Average Daily Turnover (Rs. in Cr.)*					
FUTURES	FY22-23	FY23-24	Q2 FY23-24	Q1 FY24-25	Q2 FY24-25	
BULLION	10,972	12,249	11,162	17,800	17,721	
ENERGY	8,676	5,442	5,465	4,957	5,845	
BASE METALS	3,696	1,891	2,079	3,190	3,351	
AGRI	84	22	23	16	15	
INDEX	88	32	33	23	9	
TOTAL	23,514	19,636	18,763	25,985	26,941	

Options Average Daily Turnover (Rs. in Cr.)*										
	FY 2	22-23	FY 23-24 Q2 FY23-24		Q1 FY 23-24		Q2 FY24-25			
	Notional	Premium	Notional	Premium	Notional	Premium	Notional	Premium	Notional	Premium
BULLION	2,122	16	9,136	76	8,562	58	22,185	198	25,143	208
ENERGY	31,874	807	80,089	1,621	77,293	1,522	1,24,506	2,172	1,67,985	3,054
BASE METALS	2	0.03	18	0.15	18	0.16	80	1	180	2.4
TOTAL	33,998	823	89,244	1698	85,873	1,580	1,46,771	2,371	1,93,309	3,264

# OPERATIONAL HIGHLIGHTS ... (contd) UMGOL



Participation	Q2 FY23-24		Q1 FY24-25		Q2 FY24-25	
details	Futures	Options**	Futures	Options**	Futures	Options**
CLIENT TRADING %	52.56	46.96	52.36	44.23	51.96	43.39

Traded Clients (in Lakh)	FY21-22	FY22-23	FY23-24	Q2 FY23-24	Q1 FY24-25	Q2 FY24-25
FUTURES	3.9	3.7	4.0	1.9	2.2	2.5
OPTIONS	1.7	4.0	7.3	3.3	4.3	5.4
TOTAL	4.7	6.2	9.3	4.4	5.7	6.8

Cumulative Delivery Details# (Since Inception)					
Commodities	Start Year	Units	Quantity		
GOLD	2004	MT	73		
GOLDGUINEA	2008	MT	2.1		
GOLDM	2005	MT	69.6		
GOLDPETAL	2011	MT	0.6		
GOLD ALL		MT	145.4		
SILVER	2004	MT	5,015.6		
SILVERM	2020	MT	248.6		
SILVERMIC	2020	MT	164.7		
SILVER ALL		MT	5,434		

Cumulative Delivery Details# (Since Inception)					
Commodities	Start Year	Units	Quantity		
ALUMINIUM	2019	MT	1,48,457		
COPPER	2019	MT	1,01,842.5		
LEAD	2019	MT	51,231		
NICKEL	2019	MT	11,409		
ZINC	2019	MT	1,18,256		
COTTON	2011	000'BALES	2,103.25		
COTTONCNDY	2023	CANDY	40,656		
MENTHAOIL	2005	MT	46,603.6		
RUBBER	2005	MT	2,598		

CPO Futures suspended w.e.f. Dec 20, 2021

### DELIVERABLE METAL CONTRACTS



- Witnessed deliveries of around 4 lakh tonnes of metals since their transition into compulsory delivery contracts
- Has designated warehouses in Thane, Raipur, Chennai, Kolkata, Durgapur and National Capital Region (NCR)
- Delivery (all variants) details:-

(in tonnes)

Base Metals	FY 22-23	FY 23-24	Q2 FY23-24	Q1 FY24-25	Q2 FY24-25
Aluminium	36,561	29,863	5,317	3,135	5,519
Copper	20,868	23,317	2,410	4,000	11,517.5
Lead	8,378	10,894	832	915	1,437
Nickel	132	0	0	0	0
Zinc	17,808	29,962	8,762	5,174	3,868
Total	83,747	94,036	17,321	13,224	22,341.5

Note: All base metal contracts were converted into delivery-based settlement contracts from March 2019 onwards in a phased manner. Starting with Aluminium in March, followed by Zinc in April, Lead and Nickel in June, and finally Copper in July 2019.



#### **Distribution**

- Banks sponsored broking entities are allowed to provide services in commodity derivatives market
- Banks are allowed to serve as Professional Clearing Members (PCM)
- Integration of brokers: fungibility enabled at members level, resulting in ease of doing businesses at client level

### **Participation**

- Institutional Participation
  - a. Mutual Funds (MFs) can participate in exchange-traded commodity derivatives except those on 'Sensitive Commodities' as clients through hybrid & multi asset schemes, and Gold & Silver ETFs
  - b. Portfolio Managers (PMS) can participate in Exchange Traded Commodity Derivatives (ETCDs)
  - c. Registered Foreign Portfolio Investors (FPIs) are allowed to trade in Exchange Traded cash settled non-agricultural commodity derivatives and indices comprising such contracts
  - d. SEBI allowed Exchanges to extend DMA facility to FPIs for participation in ETCDs

### **Indices & Options**

Trading in commodity index options are allowed

### Other Initiatives

- · Trading platforms for Coal, etc.
- Empanelment of domestic brands for MCX good delivery e.g. Gold, Lead
- Electricity Derivatives

### KEY MILESTONES



- Licensing agreement with LME
- Commenced operations on November 10, 2003
- Incorporated in 2002

- Sign MoU with CME Group
- Change in Top Management and Board
- Became India's first listed exchange

- Go Live of new Commodity Derivatives Platform on Oct 16, 2023
- Launch of Mini Base Metal and Energy Products (Deliverable)
- Launched trading in iCOMDEX Sectoral Index futures
- Empaneled domestic refiners for good delivery of gold & Lead
- MCX joined other MIIs to set up IIBX at GIFT City
- Licensing agreement with Indian Energy Exchange (IEX)
- Signed consultancy agreement with CSE to establish Bangladesh's first Commodity Exchange

2002 - 2005

2006 - 2008

2012 - 2015

2017 - 2019

2020 - 2024



- Product licensing agreement with NYMEX (CME Group)
- Became a member of the International Organisation of Securities Commissions (IOSCO)

- Launched first-ever Options on Gold futures in India
- MCXCCL commenced operations from Sept 03, 2018
- Conversion of base metal futures contracts into compulsory deliverable contracts
- Launched new series of iComdex commodity indices

### INVESTMENT CRITERIA

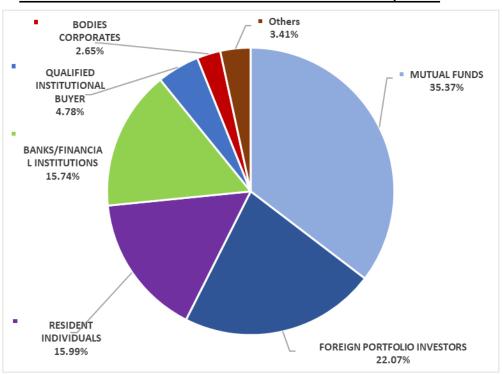


- Ensure that all shareholders are 'fit and proper'
- Shareholders who intend to acquire beyond five per cent would have to take a prior approval from SEBI
- Exchange to ensure 51 per cent of shareholding is held by the public at all times
- Aggregate Shareholding of trading members, their associates or agents should not exceed 49% paid-up capital at any point of time
- Foreign entity (like Exchanges, Depository, Banking & Insurance) can acquire or hold upto 15 per cent of the paid-up equity share capital

### SHAREHOLDING HIGHLIGHTS



#### SHAREHOLDING STRUCTURE AS ON SEPTEMBER 30, 2024



### Stock Info:-

No. of Shares Outstanding (In MN) - 50.998

BSE - MCX - 52 Week - H -Rs. 6037.05 / L - Rs. 1913.3 (per share)

NSE - MCX - 52 Week - H -Rs. 6035.45 / L - Rs. 1913.15(per share)

As per BSE Market Capitalisation (In Rs. Bn) - 288.90#

#### MAJOR SHAREHOLDERS HOLDING > 1%

Sr. No.	Name of the shareholder	%
1	Kotak Mahindra Bank Ltd	14.99%
2	HSBC Mutual Fund*	4.96%
3	Tata AIA Life Insurance Mutual Fund*	4.26%
4	Nippon Life India Mutual Fund*	4.03%
5	PPFAS Mutual Fund*	3.77%
6	Axis Mutual Fund*	3.41%
7	Government Pension Fund Global	3.03%
8	WF Asian Smaller Companies Fund Limited	2.80%
9	Canara Robeco Mutual Fund*	1.99%
10	ICICI Prudential Mutual Fund*	1.93%
11	Sundaram Mutual Fund*	1.53%
12	HDFC Mutual Fund*	1.52%
13	Invesco India Mutual Fund*	1.51%
14	Mirae Mutual Fund*	1.51%
15	Edelweiss Mutual Fund*	1.50%
16	Motilal Oswal Mutual Fund*	1.44%
17	HSBC Global Investment Funds - Indian Equity	1.31%
18	Franklin India Mutual Fund*	1.07%
19	PGIM India Trustee Mutual Fund*	1.06%

# EXPERIENCED BOARD OF DIRECTORSUM GOLD



		Trade with Trust
<ul> <li>DR. HARSH KUMAR BHANWALA, Chairman &amp; Public Interest Director</li> <li>Independent Director of HDFC Bank, Microfinance Institutions Network (MFIN-an SRO by RBI)</li> <li>Member of Governing Board of IIM Rohtak</li> <li>Former ED and later Chairman cum MD of IIFCL.</li> <li>Former Exec. Chairman of Capital India Finance Ltd.</li> <li>Former Chairman of NABARD.</li> <li>Has over 39 years of experience in Development Finance, Organisational Transformation and Solving Rural Problems, enhancing farmer's income and promoting sustainable agriculture.</li> </ul>	<ul> <li>MR. CHANDRA SHEKHAR VERMA, Public Interest Director</li> <li>Former Chairman &amp; Managing Director of Steel Authority of India Limited (SAIL).</li> <li>Has held the additional charge of Chairman &amp; Managing Director of National Mineral Development Corporation (NMDC).</li> </ul>	<ul> <li>MR. ASHUTOSH VAIDYA, Public Interest Director</li> <li>Former Chief Delivery and Operations Officer, Dell Services Worldwide and Director at Dell International Services India Pvt Ltd.</li> <li>Was member of NASSCOM Executive Council.</li> <li>Has over 35 years of experience in the Global IT industry.</li> </ul>
<ul> <li>MS. SONU BHASIN, Public Interest Director</li> <li>Currently Independent Director in well known and reputed domestic and multinational companies.</li> <li>Former President of Axis Bank.</li> <li>Also worked with Tata Capital, Yes Bank, ING Vysya Bank and Tata Administrative Service in senior leadership positions.</li> </ul>	<ul> <li>Dr. NAVRANG SAINI, Public Interest Director</li> <li>Former Chairperson of the Insolvency and Bankruptcy Board of India.</li> <li>Former Director General, Ministry of Corporate Affairs, Government of India.</li> <li>Has served in the Territorial Army as a commissioned officer.</li> </ul>	<ul> <li>MR. ARVIND KATHPALIA, Non-Independent Director</li> <li>Former Group Chief Risk Officer, Group Head Operations, Technology &amp; Finance of Kotak Mahindra Bank Ltd.</li> <li>Has held several leadership position both in India and overseas with ANZ Grindlays and Standard Chartered Bank.</li> <li>Has over 40 yrs of experience in Banking industry.</li> </ul>
<ul> <li>MR. MOHAN NARAYAN SHENOI, Non-Independent Director</li> <li>Retired as a President &amp; Chief Operating Officer of Kotak Mahindra Bank in April 2018</li> <li>Participated in setting up of commercial banks -ICICI Bank (1994) and Kotak Mahindra Bank (2003)</li> <li>Has over 43 years of wide ranging experience in the Banking industry.</li> </ul>		

As on September 30, 2024

## EXPERIENCED MANAGEMENT LEADERSHIP



		Trade with Trust
<ul> <li>MR. MANOJ JAIN, Chief Operating Officer (COO)</li> <li>Previously with Axis Bank, IL&amp;FS Sec. Ser. Ltd., NTT Data, Wipro, ICRA and SEBI.</li> <li>Over 25 years of domestic and global experience in Business Development, Product, Operations, IT Support and Relationship Management.</li> </ul>	<ul> <li>MR. SUNIL BATRA, Chief Technology Officer</li> <li>Previously worked with National Securities Depository Limited (NSDL) as CTO and prior to that he was working with TCS.</li> <li>Over 26 years of extensive experience in IT Domain.</li> </ul>	<ul> <li>MR. CHANDRESH SHAH, Chief Financial Officer</li> <li>Previously worked with National Securities Depository Limited (NSDL) and Care Ratings Ltd. as CFO. and prior to that he was working with CRISIL Ltd., TCS and Deloitte.</li> <li>Over 26 years of extensive experience.</li> </ul>
<ul> <li>DR. N RAJENDRAN, Chief Digital Officer</li> <li>Previously with Indian Financial Technology &amp; Allied Services, NPCI, Tata Communications, Banking Infra - Solutions Ltd., Institute For Development &amp; Research in Banking Technology.</li> <li>Over 20 years of experience in Technology</li> </ul>	<ul> <li>MR. RISHI NATHANY, Chief Business Officer</li> <li>Former Chief- Financial Segment at NCDEX and CEO and COO of various broking companies.</li> <li>Over 22 years of experience across the Financial Services domain.</li> </ul>	<ul> <li>MS. KAVITA RAVICHANDRAN, (Chief Regulatory Officer)</li> <li>Previously worked with BOB Capital Markets Ltd., Sharekhan Ltd., Centrum Broking Ltd., CIMB Securities (India) Pvt Ltd., Edelweiss Broking Ltd. and NSE etc.</li> <li>Over 19 year of experience in Regulatory Compliance, Internal Audit, Surveillance, AML etc.</li> </ul>
<ul> <li>MR. PRAVEEN DG, Chief Risk Officer#</li> <li>Previously worked with MCX-SX &amp; ICFAI - (Research Wing)</li> <li>Over 21 years of experience in financial markets.</li> </ul>	<ul> <li>MR. CHITTARANJAN REGE, Head of Department</li> <li>Base Metals</li> <li>Previously with E&amp;Y, Hindalco and Mecklai Financial.</li> <li>Over 21 years of experience in financial and commodity risk management.</li> </ul>	<ul> <li>MS. RUCHI SHUKLA, Head of Department - Energy</li> <li>Previously worked with Forward Markets Commission (FMC), MCX-SX, ICICI Bank and other financial institutions.</li> <li>Over 17 year of experience in capital markets and banking.</li> </ul>
<ul> <li>MR. SHIVANSHU MEHTA, Head of Department-Bullion</li> <li>Previously worked with Aditya Birla Group (Hindalco and Grasim)</li> <li>Previously worked with NCDEX.</li> <li>Over 21 years of experience in physical and financial markets of precious and base metals.</li> </ul>	<ul> <li>MR. SAMBIT PATNAIK, Head of Department - Financial Institutional Marketing</li> <li>Previously worked with TickerPlant Limited and Refinitiv.</li> <li>Over 21 years of experience in Marketing and Business Development</li> </ul>	<ul> <li>MS. MANISHA THAKUR, Company Secretary and Compliance Officer</li> <li>Previously worked with MSEI, ICCL, ISE Sec. &amp; Serv Ltd, DSP Merrill Lynch AMC, IL&amp;FS and Investsmart India Ltd.</li> <li>Over 25 years of experience in Secretarial, Legal and Compliance.</li> </ul>
<ul> <li>MR. HIMANSHU ASHAR, Head of Department- Market Operations</li> <li>Previously worked with MSEI, BSE, Mukesh Brokerage and Financial (I) Ltd, Dalal Street Communication Ltd.</li> <li>Over 25 years of experience in Capital Markets and Exchange.</li> </ul>	<ul> <li>MR. ABHISHEK GOVILKAR, Head of Department</li> <li>Agri</li> <li>Previously worked with Deepak Fertilizers &amp; Petrochemicals Limited, NCDEX, HDFC Bank &amp; other financial institutions.</li> <li>Over 19 year of experience in Capital Markets and Banking.</li> </ul>	<ul> <li>MS. RASHMI NIHALANI, Head of Department - Strategy &amp; Research Group</li> <li>Previously with Binani Industries, Zee Interactive Learning Systems</li> <li>Over 26 years of experience</li> </ul>

# Currently holding the interim charge of the Chief Information Security Officer Portfolio

As on Sept 30, 2024 15

# MULTI COMMODITY EXCHANGE CLEARING CORPORATION LIMITED

(MCXCCL) - India's First Clearing Corporation in Commodity Derivatives Market



- 100% subsidiary of MCX
- Commenced operations on September 03, 2018
- Settlement Guarantee Fund (SGF) corpus is Rs. 859.70 cr.
- ❖ Has a paid-up share capital of Rs. 239.99 cr.
- 10 clearing banks empanelled for funds settlement
- Central counterparty for all trades executed on MCX
- 217 Clearing Members
- Became a member of Asia-Pacific Central Securities Depository Group (ACG) and Primary member of CCP12.
- Accorded with ISO 27001:2022 and 9001:2015 certifications for its Information Security Management System
   (ISMS) and Quality Management System (QMS) respectively
- \* Risk Management and Clearing & Settlement functions:
  - o State of the art risk management system using SPAN based value-at-risk margining model
  - Collection of margin from the members, effect pay-in and payout of funds and commodities
  - Electronic Warehouse Receipts System
    - Commodity accounting and receipts tracking system (Non-Agri)



Agri Commodities settled through CDSL Commodity Repository Ltd. (CCRL)



As on Sept 30, 2024 16





## FINANCIAL OVERVIEW

# FINANCIAL HIGHLIGHTS - Q2 FY2025MGOLL



## **INCOME STATEMENT (CONSOLIDATED)**

INR in Crore, except for per share amounts				
	Q2 FY2025	Q1 FY2025	Q2 FY2024	
	(Unaudited)	(Unaudited)	(Unaudited)	
Revenue from Operations	285.58	234.37	165.11	
Other Income	25.24	18.82	18.91	
Total Revenue	310.82	253.19	184.02	
Employee Cost	32.66	32.09	27.37	
Other Operating Expenditure	73.47	69.72	166.44	
Total Operating Expenditure	106.13	101.81	193.81	
EBITDA	204.68	151.38	-9.79	
Depreciation and Finance cost	14.13	13.48	6.63	
Share of profit / loss of Associate	0.44	0.35	-1.02	
Profit / (loss) Before tax	190.99	138.25	-17.44	
Provision for tax	37.37	27.33	1.63	
Profit / (loss) After tax	153.62	110.92	-19.07	
Basic EPS* (INR) (Quarterly figures not Annualised)	30.12	21.75	-3.74	



## INCOME STATEMENT (CONSOLIDATED)

INR in Crore, except for per share amounts				
	HY 2025	HY 2024		
	(Unaudited)	(Unaudited)		
Revenue from Operations	519.95	310.88		
Other Income	44.06	39.35		
Total Revenue	564.01	350.23		
Employee Cost	64.75	52.64		
Other Operating Expenditure	143.20	276.24		
Total Operating Expenditure	207.95	328.88		
EBITDA	356.06	21.35		
Depreciation and Finance cost	27.61	11.06		
Share of loss of Associate	0.79	-2.28		
Profit Before tax	329.24	8.00		
Provision for tax	64.70	7.41		
Profit After tax	264.54	0.59		
Basic EPS* (INR) (Half yearly figures not Annualised)	51.87	0.12		

# BALANCE SHEET (CONSOLIDATED)



	Rs. In Crore	
Particular	As on September 30, 2024	As on March 31, 2024
Assets		
Fixed Assets	427.71	395.28
Non Current Investment & Loan and advances	1,292.86	1,563.14
Current Assets	714.95	484.74
Cash & Bank balance included in Current Assets	1,971.04	965.63
TOTAL Assets	4,406.56	3,408.79
Equity and Liabilities		
Shareholder's Fund		
Share Capital	51.00	51.00
Reserve and Surplus	1,533.64	1,327.47
Settlement Guarantee Fund	859.70	780.56
Non Current Liabilities	76.00	65.61
Current Liabilities	1,886.22	1,184.14
TOTAL Equity and Liabilities	4,406.56	3,408.79
Networth of Rs.1584.83 Crores (excluding SGF) as of	MARAMAS 12	

### DISCLAIMER



Certain statements in this presentation contain forward-looking information about Multi Commodity Exchange of India Limited and its subsidiary companies, including their business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or concern future financial performance (including revenues, earnings or growth rates), possible future plans and action of the company. Forward-looking statements are based on current expectations and understanding about future events.

They are inherently subject to, risks, uncertainties, and assumptions, etc. about the Company, economic factors and the industry in general. The Company's actual performance and events could materially differ from those expressed or implied by forward-looking statements made by the company due to, but not limited to, important factors such as general economic, political and market factors in India and internationally, competition, technological change, and changes in the government regulations.

The material mentioned in this presentation is general background information about the Company's activities current at the date of the presentation. It is information given in summary form and does not purport to be complete, is subject to change without notice and its accuracy is not guaranteed. This presentation (including any information contained herein and any information, whether or not in writing, supplied in connection herewith) is strictly confidential.

**INVESTOR RELATIONS CONTACT:** 

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