

एनएमडीसी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.
नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No. 18(1)/2020- Sectt

6th February 2020

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2019-20 (9M) - Reg

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; Security ID: NMDC

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2019-20 (9M) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you

Yours faithfully,
For **NMDC Limited**


A S Pardha Saradhi
Company Secretary

Encl: As above



NMDC Limited

Investor Presentation - FY'20 (9M)

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FY20 (9M) financial scorecard

Strong Performance despite non operation of DIOM

Volumes Production 220.15 LT ↑ 1% from CPLY of 217.74 LT Sales 228.95 LT ↑ 3% from CPLY of 221.87 LT	Revenue Rs. 8512 cr @ Avg. Realisation of Rs. 3670 per ton for iron ore Similar to CPLY of Rs. 8509 crore, @ Avg. Realisation of Rs. 3792 per ton	Profitability PBT Rs. 4640 cr ↓ 7% from CPLY of Rs. 5001 cr PAT Rs. 3259 cr ↑ 2% from CPLY of Rs. 3188 cr
EBITDA Rs. 4898 cr Margin of 58% ↓ 6% from CPLY of Rs. 5230 crore Margin of 61%	Value Creation Rs. 10.64 (Rs. 10.08) Earning Per Share* Rs. 95.4 (Rs. 87.2) Book Value Per Share	ROCE & ROE 33% (32%) Return on Capital Employed* 11% (12%) Return on Equity*

(*) Not Annualised

Financial results FY 20 (9M)
06 February 2019

Performance of 9M (FY 20) on 9M (FY 19)

Particulars	2019-20 (9M)	2018-19 (9M)	Variance	(%)
Iron Ore Production (LT)	220.15	217.74	2.41	1
Iron Ore Sales (LT)	228.95	221.87	7.08	3
Average Domestic Realisation (Rs./Ton)	3,425	3,776	(351)	(9)
Average Sales Realisation (Rs./Ton)	3,670	3,792	(122)	(3)
Financials (Rs. Crore)				
Iron ore Sales	8,402	8,413	(11)	-
Revenue from Operations	8,512	8,509	3	-
Interest Income	267	305	(38)	(12)
Other Income	113	87	26	30
Total Income	8,892	8,901	9	-
Total Expenses	4,252	3,900	352	9
EBITDA	4,898	5,230	(332)	(6)
EBITDA Margin (%)	58%	61%		
Profit Before Tax	4,640	5,001	(361)	(7)
Profit After Tax	3,259	3,188	71	2

Performance of Q3 (FY 20) on Q3 (FY 19)

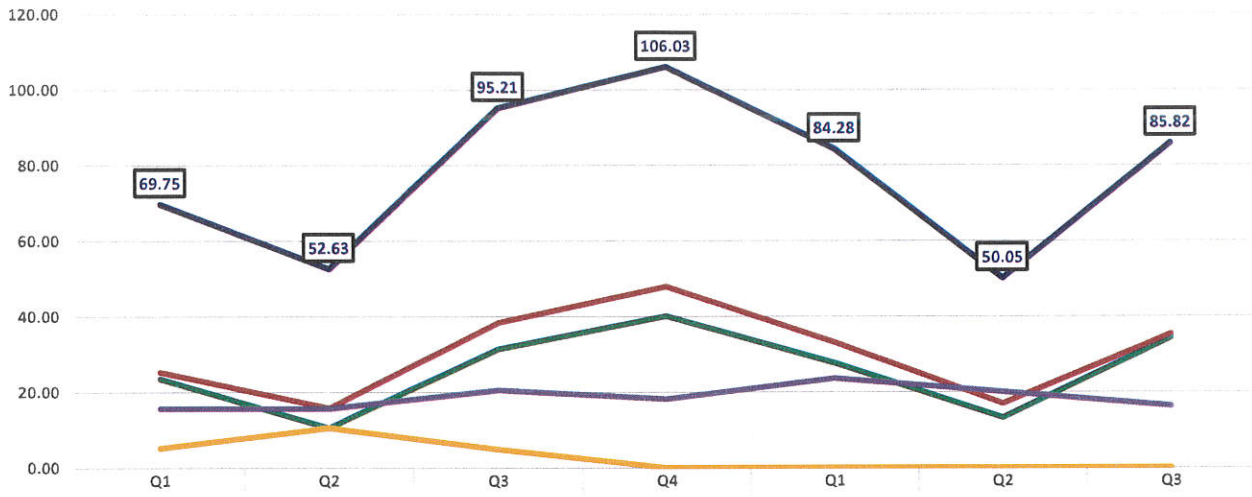
Particulars	2019-20 (Q3)	2018-19 (Q3)	Variance	(%)
Iron Ore Production (LT)	85.82	95.36	(9.54)	(10)
Iron Ore Sales (LT)	84.10	87.03	(2.93)	(3)
Average Domestic Realisation (Rs./Ton)	3,253	4,146	(893)	(22)
Average Sales Realisation (Rs./Ton)	3,557	4,157	(600)	(14)
Financials (Rs. Crore)				
Iron ore Sales	2,992	3,618	(626)	(17)
Revenue from Operations	3,006	3,649	(643)	(18)
Interest Income	90	107	(17)	(16)
Other Income	40	29	11	38
Total Income	3,136	3,785	(649)	(17)
Total Expenses	1,489	1,574	(85)	(5)
EBITDA	1,721	2,290	(569)	(25)
EBITDA Margin (%)	(57%)	(63%)		
Profit Before Tax	1,647	2,211	(564)	(26)
Profit After Tax	1,376	1,577	(201)	(13)

Performance of Q3 (FY 20) on Q2 (FY 20)

Particulars	2019-20 (Q3)	2019-20 (Q2)	Variance	(%)
Iron Ore Production (LT)	85.82	50.05	35.77	71
Iron Ore Sales (LT)	84.10	58.16	25.94	45
Average Domestic Realisation (Rs./Ton)	3,253	3,518	(265)	(8)
Average Sales Realisation (Rs./Ton)	3,557	3,780	(223)	(6)
Financials (Rs. Crore)				
Iron ore Sales	2,992	2,198	794	36
Revenue from Operations	3,006	2,242	764	34
Interest Income	90	92	(2)	(2)
Other Income	40	35	5	14
Total Income	3,136	2,369	767	32
Total Expenses	1,489	1,289	200	16
EBITDA	1,721	1,188	533	45
EBITDA Margin (%)	(57%)	(53%)		
Profit Before Tax	1,647	1,080	567	53
Profit After Tax	1,376	703	673	96

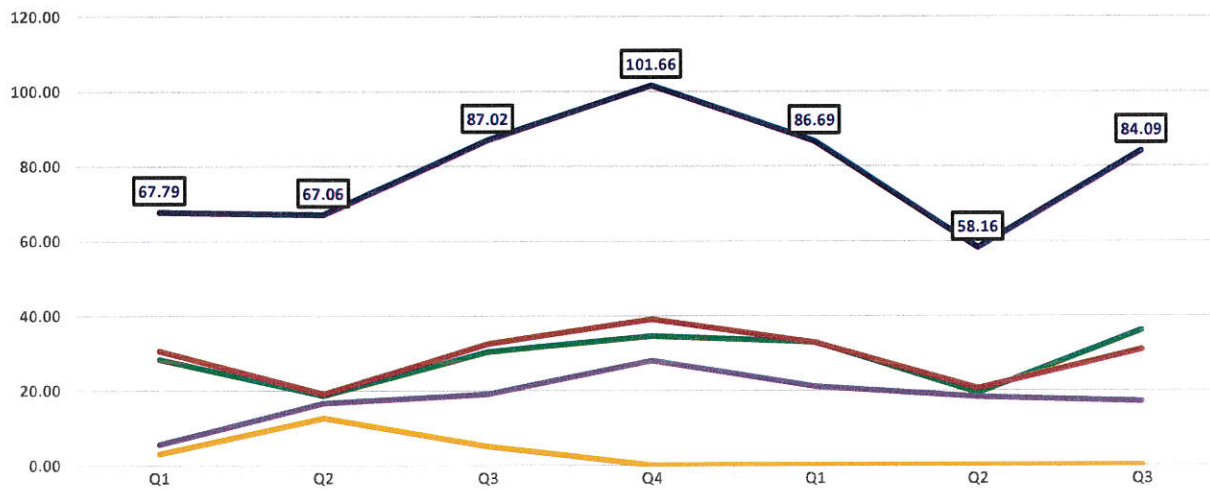
Iron Ore Production Trend

STY IN LT

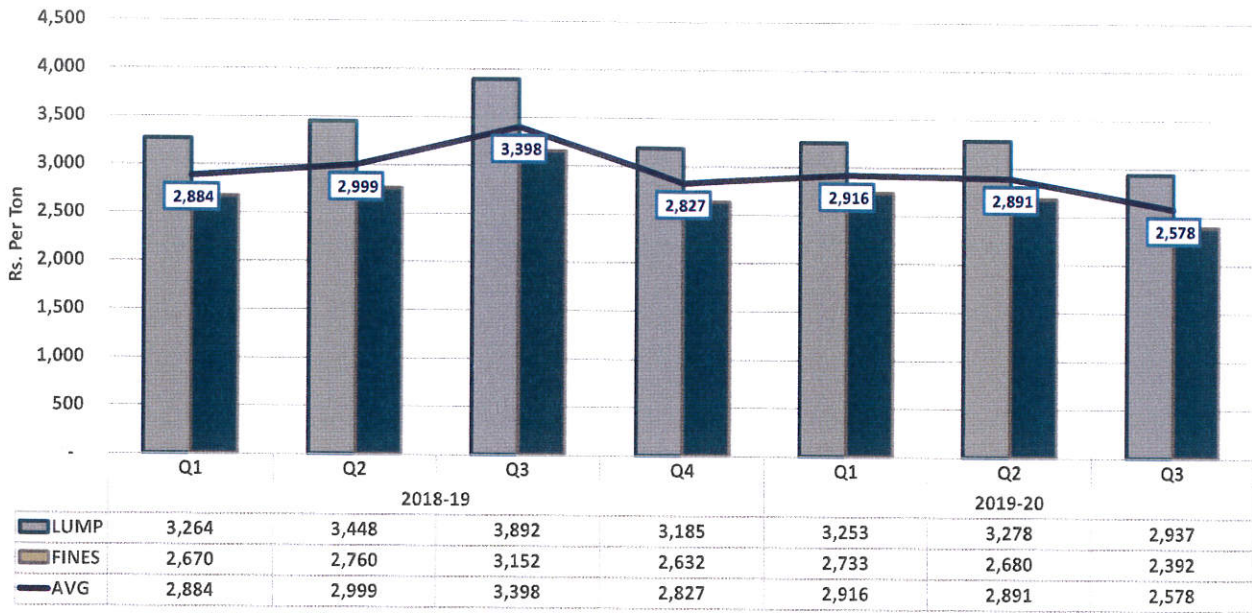


Iron Ore Sales Trend

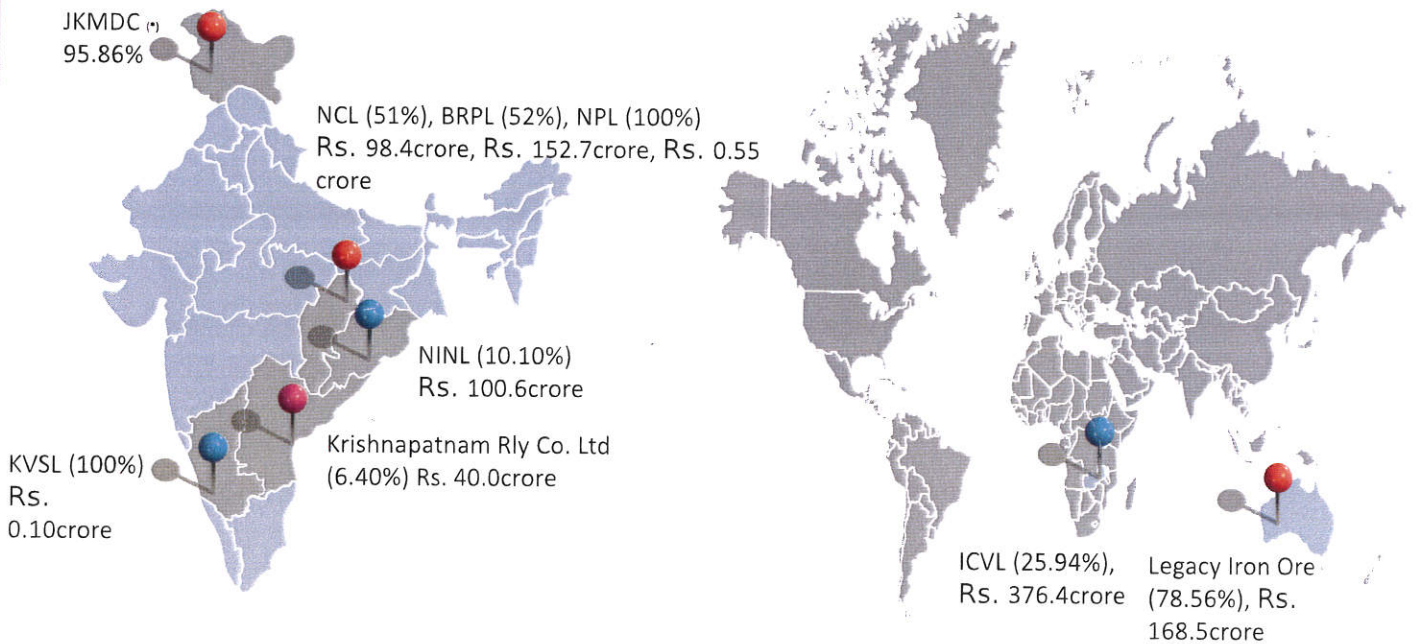
STY IN LT



Average Basic Domestic Price of Iron Ore



Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 939.40 crore

(*) Investment derated

Details of Top 25 Shareholders as on 24-01-2020

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	2213035712	72.28
2	LIFE INSURANCE CORPORATION OF INDIA	394591074	12.89
3	EDGBASTON ASIAN EQUITY TRUST	21544099	0.70
4	LIC OF INDIA MARKET PLUS NON UNIT FUND	20294358	0.66
5	CITIBANK N.A.	16919491	0.55
6	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	12244901	0.40
7	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE NIFTY NEXT 50 ETF	11935905	0.39
8	STATE BANK OF INDIA	11756245	0.38
9	VANGUARD EMERGING MARKETS STOCK INDEX FUND,SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	11305586	0.37
10	CANARA BANK-MUMBAI	10772388	0.35
11	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED	10544014	0.34
12	THE NEW INDIA ASSURANCE COMPANY LIMITED	8266508	0.27
13	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.27
14	RELIANCE CAPITAL TRUSTEE CO LTD-A/C NIPPON INDIA QUANT FUND	7543389	0.25
15	NPS TRUST- A/C SBI PENSION FUND SCHEME - STATE GOVT	7457001	0.24
16	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	6741489	0.22
17	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.21
18	STANDARD CHARTERED BANK	6237276	0.20
19	BNP PARIBAS	5496000	0.18
20	PGGM WORLD EQUITY B. V.	5259154	0.17
21	SEB EMERGING MARKETSFOND	5004109	0.16
22	ROBECO CAPITAL GROWTH FUNDS - ROBECO QI EMERGING CONSERVATIVE EQUITIES	4898753	0.16
23	BANK OF INDIA	4898396	0.16
24	STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY POOL	4475236	0.15
25	GOLDMAN SACHS INDIA LIMITED	4452193	0.15
	TOTAL	2820423610	92.10

