

एन एम डी सी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.

Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.

नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No. 18(1)/2021- Sectt

8th February 2021

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

**Sub: Corporate Investors Presentation on Company's Performance in the FY 2020-21 (9M) - Reg
Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015;
Security ID: NMDC**

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2020-21 (9M) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you

Yours faithfully,
For NMDC Limited


A S Pardha Saradhi
Company Secretary

Encl: As above

NMDC Limited Financial Results 2020-21 (9M)



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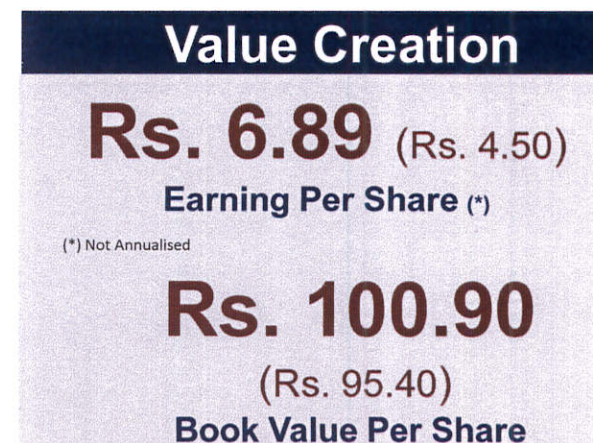
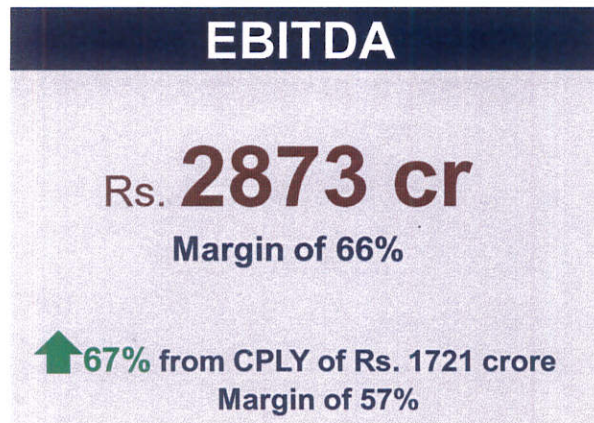
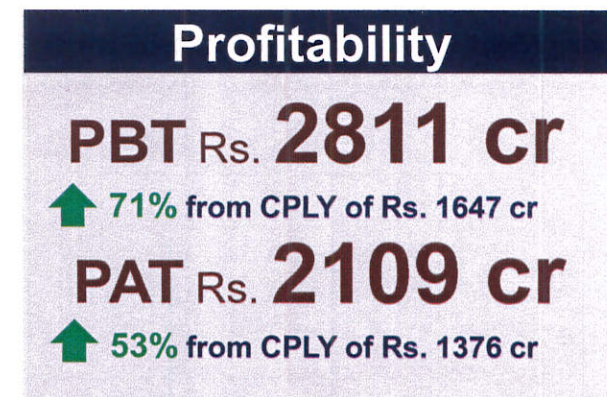
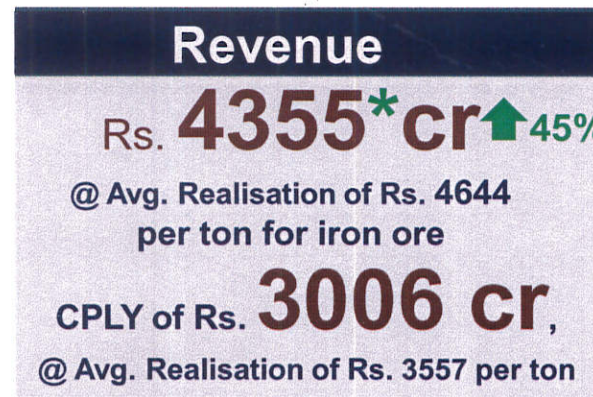
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FY21 (Q3) : Financial Snapshot

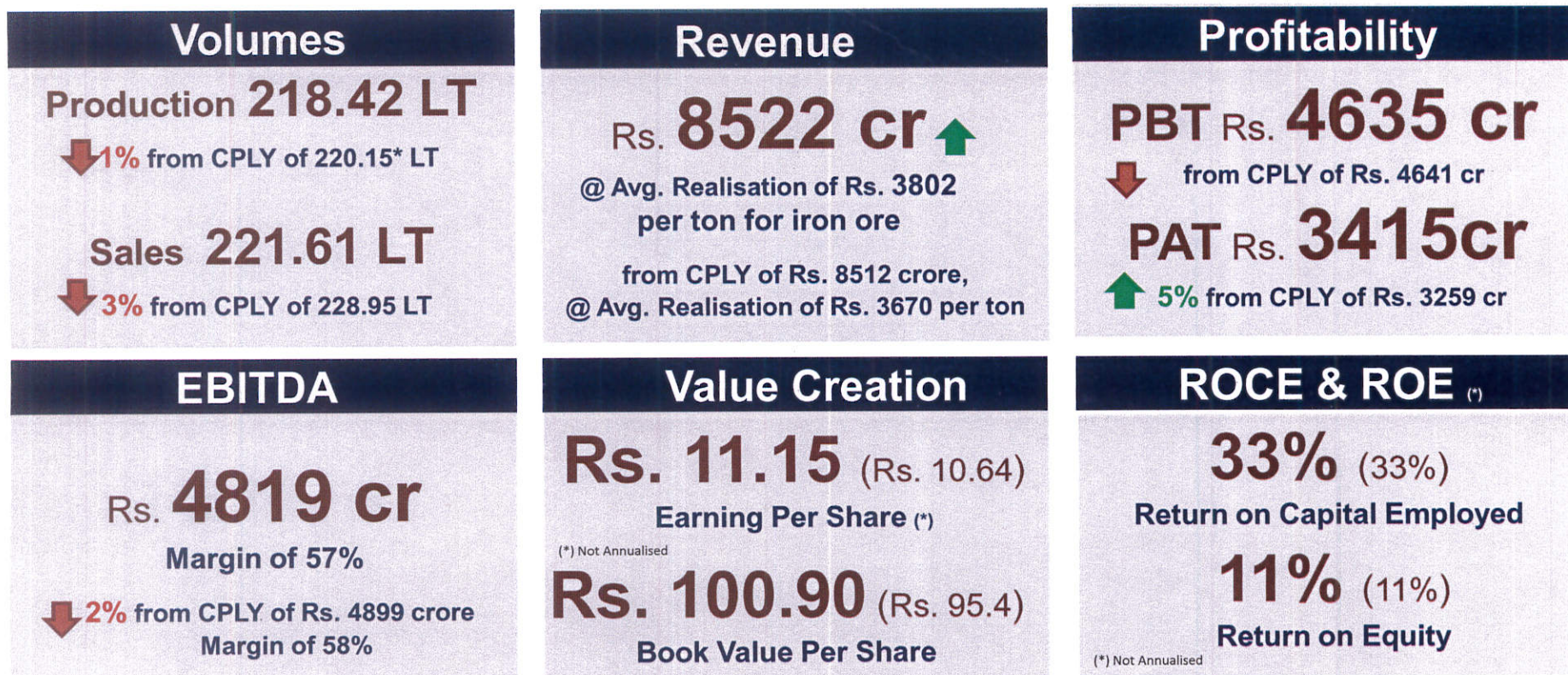
“Robust Performance in Q3...!!”



*Best ever Turnover since inception. Previous best is Rs 3649 cr (2018-19 Q3) and Rs 3884 cr (2013-14 Q4)

*CPLY Production quantity excludes 2.74 LT of retrieved quantity.

FY21 (9M) : Financial Snapshot



*CPLY Production quantity excludes 5.68 LT of retrieved quantity.

Performance of FY 21 (9M) on FY 20 (9M)

Particulars	2020-21 (9M)	2019-20 (9M)	Variance	(%)
Iron Ore Production (LT)	218.42	220.15	(1.73)	(1)
Iron Ore Sales (LT)	221.61	228.95	(7.34)	(3)
- Export Sales (LT)	14.73	17.71	(2.98)	(17)
- Domestic Sales (LT)	206.88	211.24	(4.36)	(2)
Average Domestic Realisation (Rs./Ton)	3,568	3,425	143	4
Average Sales Realisation (Rs./Ton)	3,802	3,670	132	4
Financials (Rs. Crore)				
Iron ore Sales	8,426	8,402	24	-
Revenue from Operations	8,522	8,512	10	-
Interest Income	129	267	(138)	(52)
Other Income	136	113	23	20
Total Income	8,787	8,892	(105)	(1)
Total Expenses	4,152	4,251	(99)	(2)
EBITDA	4,819	4,899	(80)	(2)
EBITDA Margin (%)	57%	58%		
Profit Before Tax	4,635	4,641	(6)	-
Profit After Tax	3,415	3,259	156	5

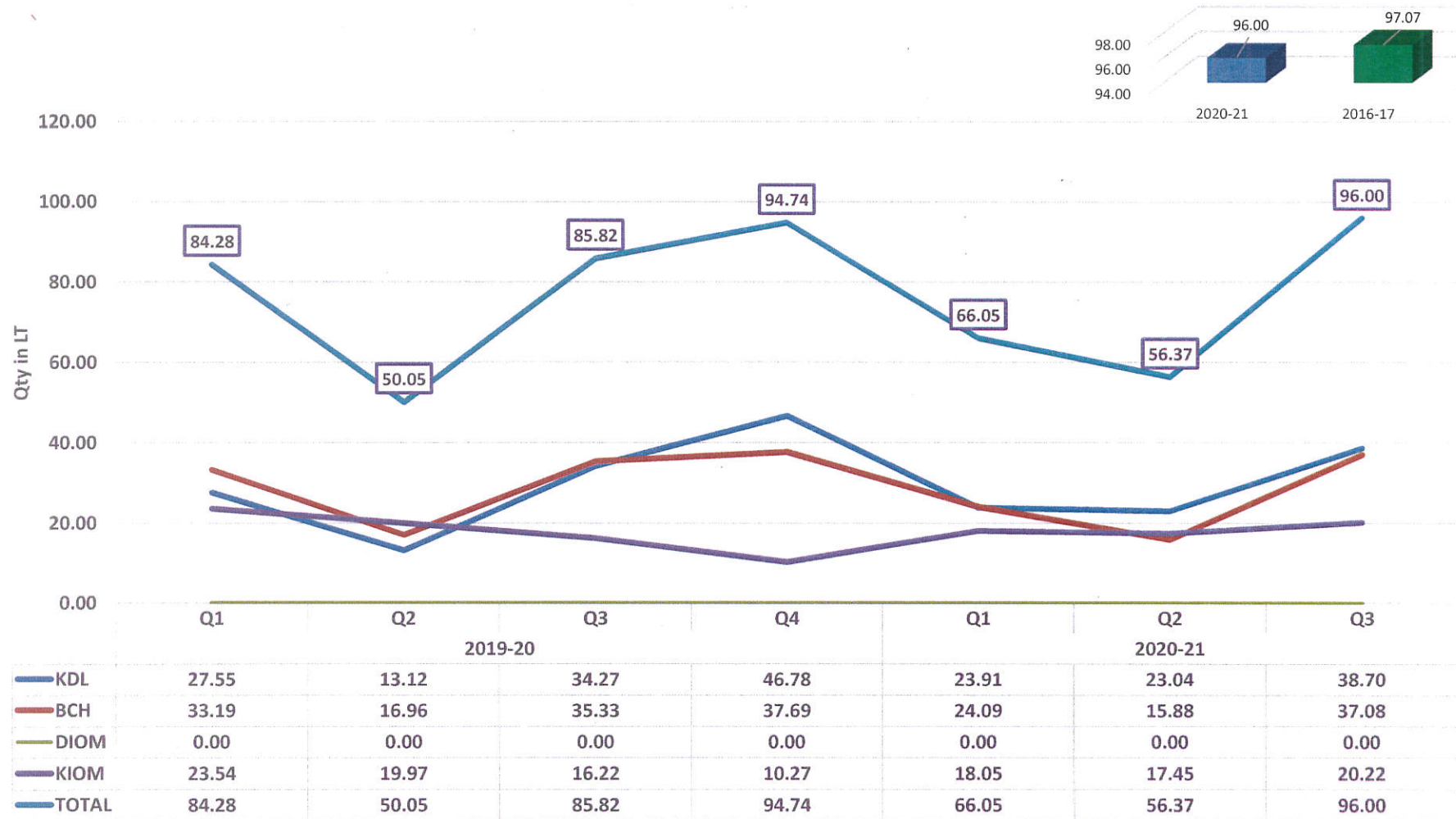
Performance of FY 21 (Q3) on FY 20 (Q3)

Particulars	2020-21 (Q3)	2019-20 (Q3)	Variance	(%)
Iron Ore Production (LT)	96.00	85.82	10.18	12
Iron Ore Sales (LT)	92.84	84.10	8.74	10
- Export Sales (LT)	7.40	6.52	0.88	13
- Domestic Sales (LT)	85.44	77.58	7.86	10
Average Domestic Realisation (Rs./Ton)	4,402	3,253	1149	35
Average Sales Realisation (Rs./Ton)	4,644	3,557	1087	31
Financials (Rs. Crore)				
Iron ore Sales	4,311	2,992	1319	44
Revenue from Operations	4,355	3,006	1349	45
Interest Income	51	90	(39)	(43)
Other Income	54	40	14	35
Total Income	4,460	3,137	1323	42
Total Expenses	1,649	1,489	160	11
EBITDA	2,873	1,721	1152	67
EBITDA Margin (%)	66%	57%		
Profit Before Tax	2,811	1,647	1164	71
Profit After Tax	2109	1376	733	53

Performance of FY 21 (Q3) on FY 21 (Q2)

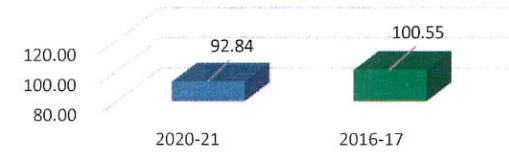
Particulars	2020-21 (Q3)	2020-21 (Q2)	Variance	(%)
Iron Ore Production (LT)	96.00	56.37	39.63	70
Iron Ore Sales (LT)	92.84	66.02	26.82	41
- Export Sales (LT)	7.40	4.33	3.07	71
- Domestic Sales (LT)	85.44	61.69	23.75	38
Average Domestic Realisation (Rs./Ton)	4,402	3,114	1288	41
Average Sales Realisation (Rs./Ton)	4,644	3,320	1324	40
Financials (Rs. Crore)				
Iron ore Sales	4,311	2,192	2119	97
Revenue from Operations	4,355	2,230	2125	95
Interest Income	51	40	11	28
Other Income	54	48	6	13
Total Income	4,460	2,318	2,142	92
Total Expenses	1,649	1,255	394	31
EBITDA	2,873	1,119	1,754	157
EBITDA Margin (%)	66%	50%		
Profit Before Tax	2,811	1,063	1,748	165
Profit After Tax	2109	774	1335	173

Iron Ore Production Trend

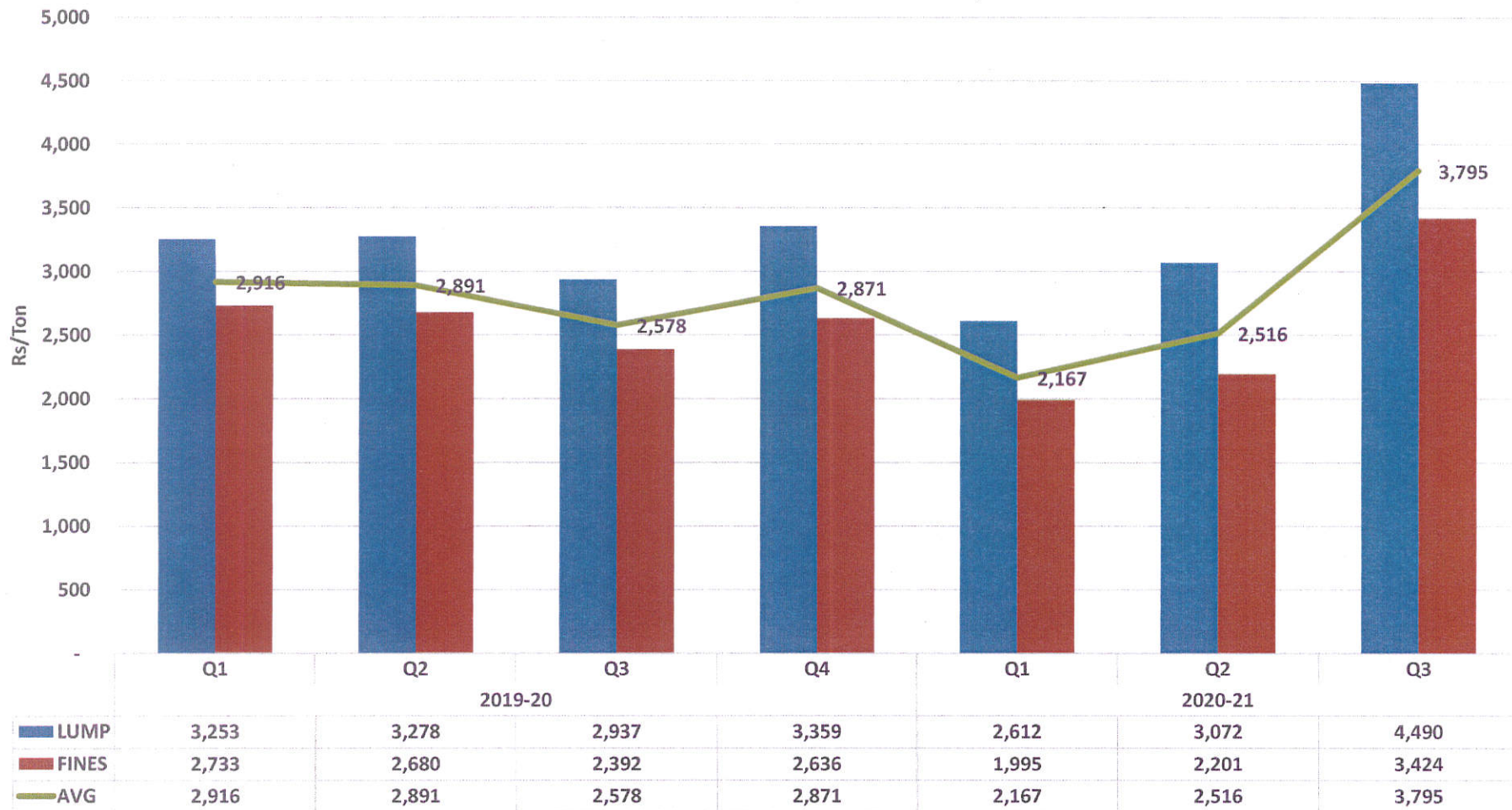


Iron Ore Sales Trend

Best Ever Q3



Average Basic Domestic Price of Iron Ore



Corporate Social Responsibility (“CSR”) initiatives

Propagating Healthcare



Providing medical facilities at interior regions through “Hospital on Wheels” initiative.

NMDC: Eco Friendly Miner



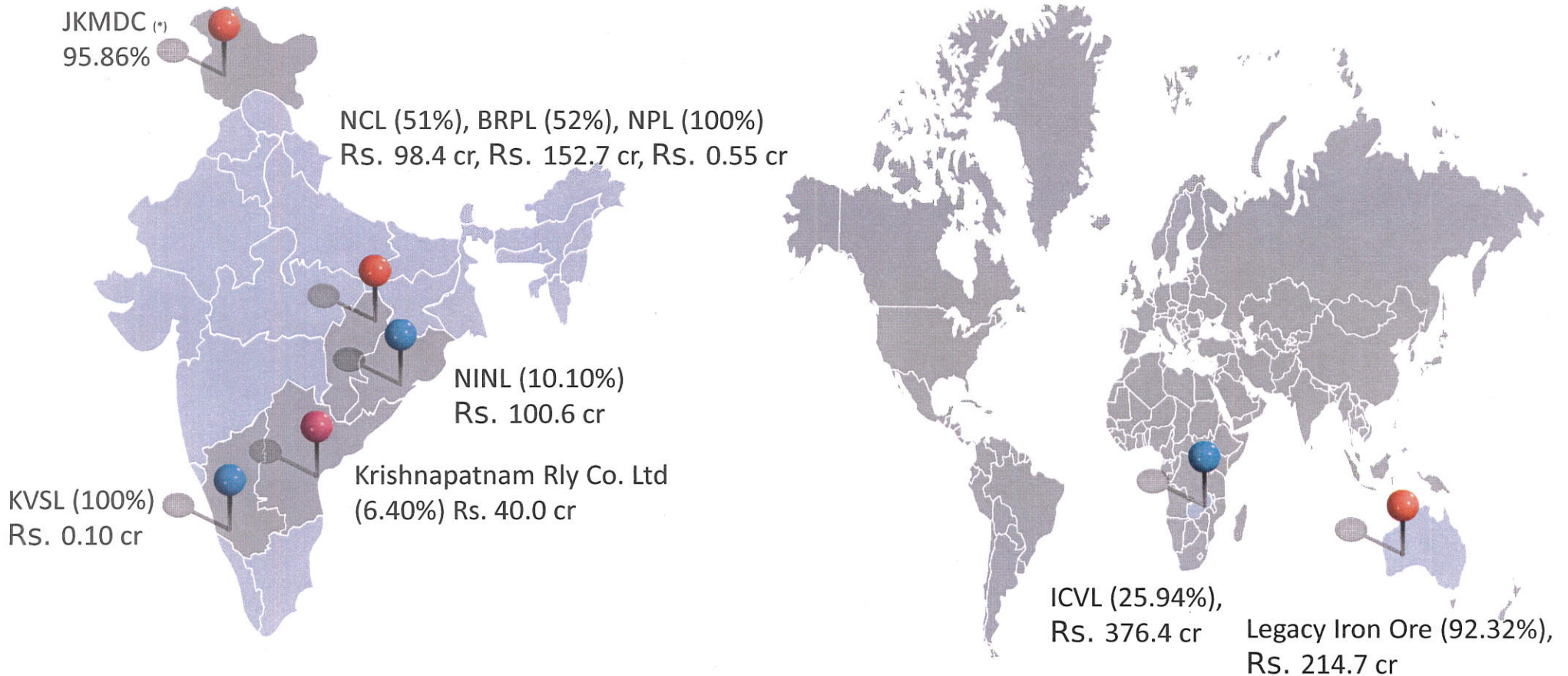
Five Mines of NMDC have received 5-Star rating w.r.t. Sustainability from Govt. of India

Women Empowerment



Empowering through Education, Healthcare & Skill Development

Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 985.6 crore

(*) Investment derated

Details of Top 25 Shareholders as on 04-02-2021


Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	2001283891	68.29
2	LIFE INSURANCE CORPORATION OF INDIA	394591074	13.46
3	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA ARBITRAGE FUND	68293852	2.33
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE NIFTY NEXT 50 ETF	25634331	0.87
5	LIC OF INDIA MARKET PLUS NON UNIT FUND	20287358	0.69
6	STATE BANK OF INDIA	11630466	0.40
7	CANARA BANK-MUMBAI	11069767	0.38
8	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	10873143	0.37
9	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	10574117	0.36
10	EDGBASTON ASIAN EQUITY TRUST	8219191	0.28
11	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
12	NPS TRUST- A/C SBI PENSION FUND SCHEME - CENTRAL GOVT	8173958	0.28
13	THE NEW INDIA ASSURANCE COMPANY LIMITED	7766508	0.27
14	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.22
15	SOCIETE GENERALE - ODI	5883691	0.20
16	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	5686539	0.19
17	MORGAN STANLEY ASIA (SINGAPORE) PTE.	5470163	0.19
18	KOTAK EQUITY ARBITRAGE FUND	5400200	0.18
19	SBI ARBITRAGE OPPORTUNITIES FUND	5240860	0.18
20	BANK OF INDIA	4898396	0.17
21	STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY POOL	4608119	0.16
22	HSBC POOLED INVESTMENT FUND - HSBC POOLED VC ASIA PACIFIC EX JAPAN EQUITY FUND	4598168	0.16
23	THE ORIENTAL INSURANCE COMPANY LIMITED	4533769	0.15
24	NATIONAL INSURANCE COMPANY LTD	4200721	0.14
25	RADHAKISHAN SHIVKISHAN DAMANI	3400000	0.12
	TOTAL	2647068615	90.32



NMDC committed to Support the Nation in Aatma-Nirbhar Bharat Mission

Thank You

Harr ek Kaam Desh ke Naam!

 /nmdclimited