

एनएमडीसी



NMDC

# एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.  
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.  
नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674



No. 18(1)/2022- Sectt

8<sup>th</sup> February 2022

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

**Sub: Corporate Investors Presentation on Company's Performance in the FY 2021-22 (9M) - Reg**

**Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC; BSE NCD Scrip ID: 959957**

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2021-22 (9M) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

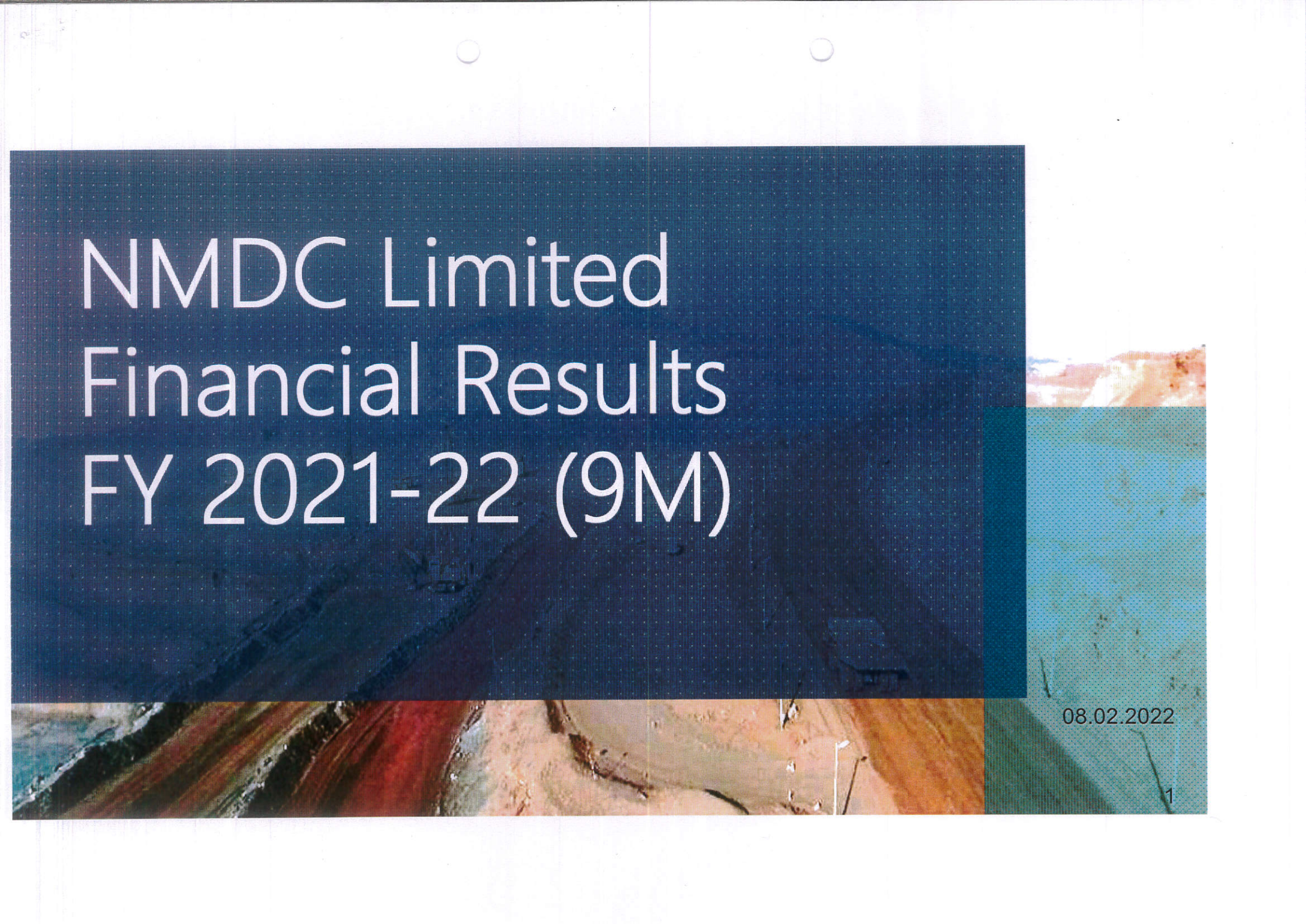
Thanking you

Yours faithfully,  
For **NMDC Limited**



*A S Pardha Saradhi*  
**A S Pardha Saradhi**  
Company Secretary

Encl: As above



# NMDC Limited Financial Results FY 2021-22 (9M)

08.02.2022

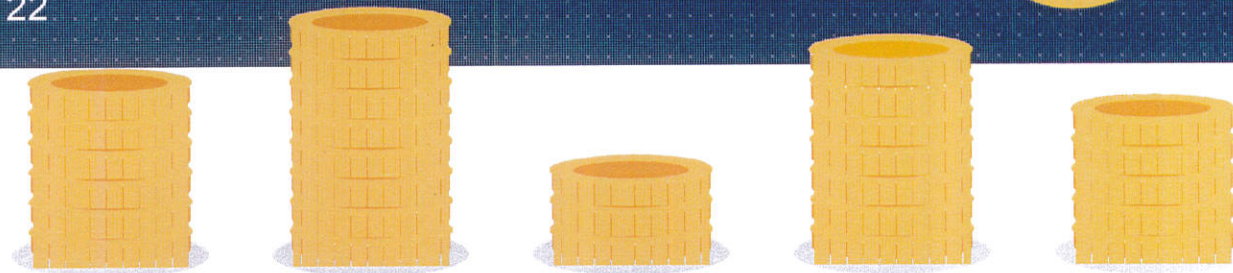
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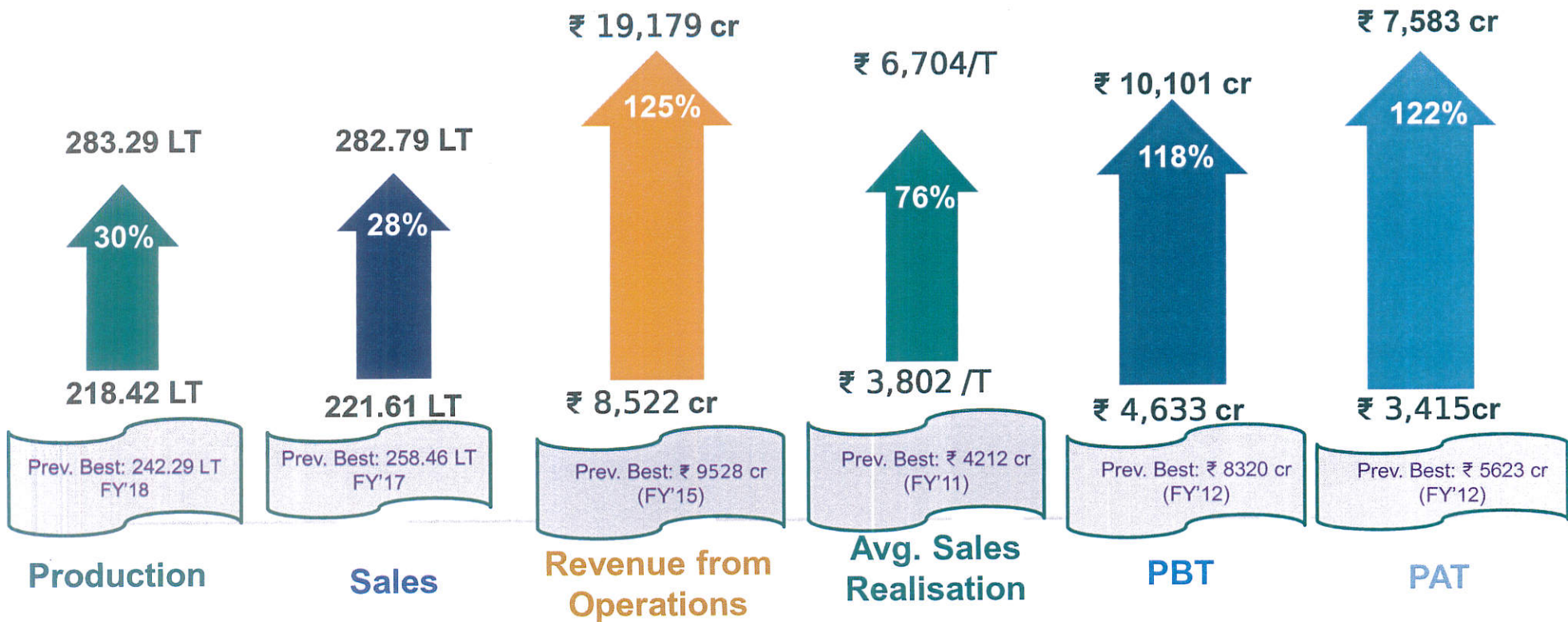
# Best Ever 9 Months Performance

“since inception”

9M of FY 22

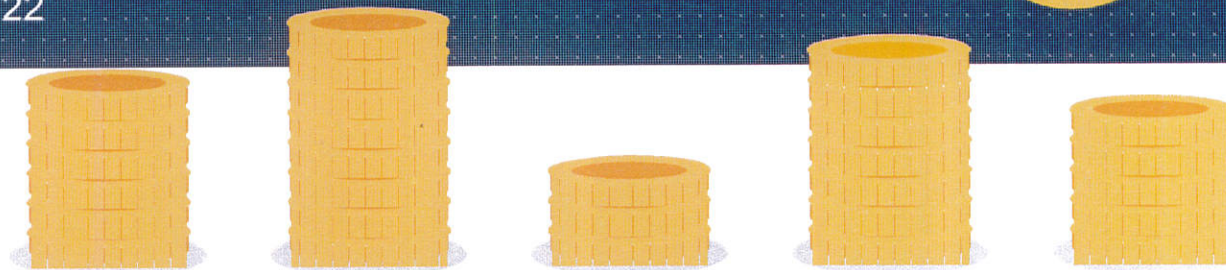


# Robust Growth FY'22 9M on FY'21 9M



# Q3 Physical Performance

Q3 of FY 22



# Historic Physical Performance in FY 22 (Q3 Vs Q3 CPLY)

**98.45**<sub>LT</sub>

6%  (CPLY: 92.84 LT)

*Best Ever: 100.55 LT {FY'17 (Q3)}*

**Sales**



**106.49**<sub>LT</sub>

11%  (CPLY: 96.00 LT)

*Previous best: 97.07 LT {FY'17 (Q3)}*

**Production**

**Best ever**

# Financial Performance in FY 22 (Q3 vs Q3 CPLY)

Best ever

Revenue from Operations



35%

₹ 5,874 cr  
(₹ 4,355 cr)

@ Avg. Realisation  
₹ 5,914/T  
(CPLY: ₹ 4,644/T)

₹ 4,355 cr.

**Prev. Best  
FY'21 (Q3)**

EBITDA

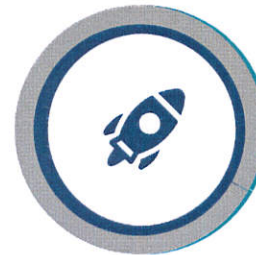


(4%)

₹ 2,765 cr  
(₹ 2,873 cr)

₹ 2,873 cr.

PBT

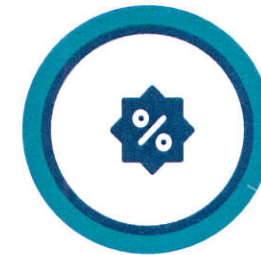


(4%)

₹ 2,695 cr  
(₹ 2,811 cr)

₹ 2,811 cr

PAT



(3%)

₹ 2,050 cr  
(₹ 2,109 cr)

₹ 2,109 cr

**Best Ever - FY'21 (Q3)**



# Key Financial Indicators (Fy 22 9M vs Fy 21 9M)

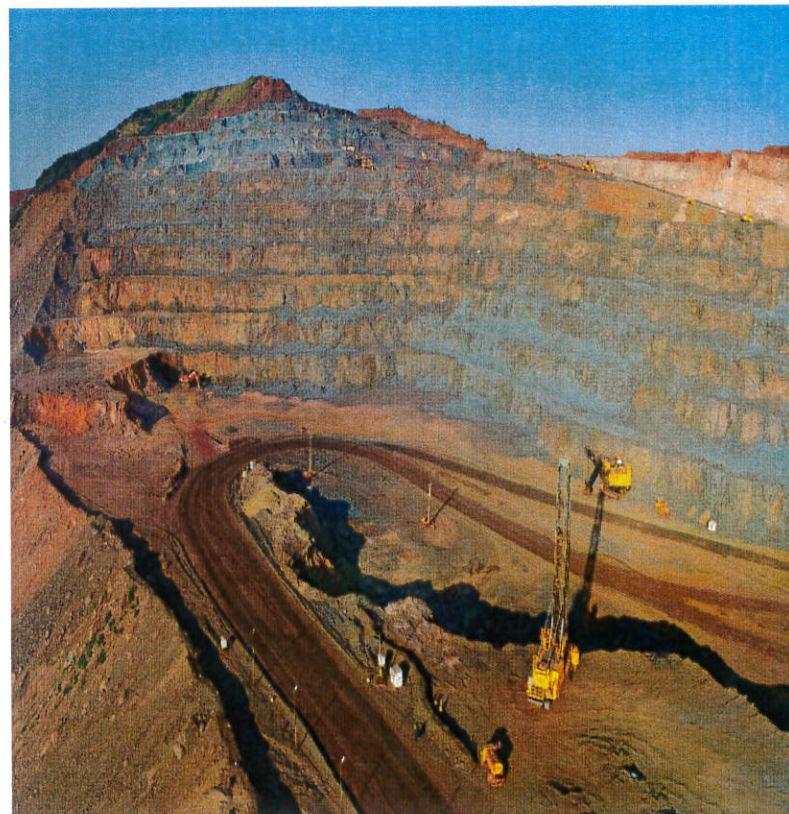
EPS: ₹ 25.88\* (11.15)

BVPS: ₹ 118 (101)

EBITDA Margin: 54% (57%)

ROCE: 63%\* (33%)

RONW: 22%\* (11%)



\* Not Annualised

## Performance of Fy 22 (9M) on Fy 21 (9M)

Particulars	2021-22(9M)	2020-21(9M)	Variance	(%)
Iron Ore Production (LT)	283.29	218.42	64.87	30
Iron Ore Sales (LT)	282.79	221.61	61.18	28
- Export Sales (LT)	-	14.73	(14.73)	(100)
- Domestic Sales (LT)	282.79	206.88	75.91	37
Average Domestic Realisation (Rs./T)	6,701	3,568	3,133	88
Average Sales Realisation (Rs./T)	6,704	3,802	2,902	76
<b>Financials (Rs. Crore)</b>				
Iron ore Sales	18,958	8,426	10,532	125
<b>Revenue from Operations</b>	<b>19,179</b>	<b>8,522</b>	<b>10,657</b>	<b>125</b>
Interest Income	227	129	98	76
Other Income	159	136	23	17
<b>Total Income</b>	<b>19,565</b>	<b>8,787</b>	<b>10,778</b>	<b>123</b>
Operational Expenses	2,179	2,731	(552)	(20)
Royalty and other Levy	3,585	1,423	2,162	152
Additional/Premium Royalty	3,700	-	3,700	100
<b>Total Expenses</b>	<b>9,464</b>	<b>4,154</b>	<b>5,310</b>	<b>128</b>
EBITDA & Margin (%)	10,290(54%)	4,817 (57%)	5473	114
<b>Profit Before Tax</b>	<b>10,101</b>	<b>4,633</b>	<b>5,468</b>	<b>118</b>
<b>Profit After Tax</b>	<b>7,583</b>	<b>3,415</b>	<b>4,168</b>	<b>122</b>

## Performance of Fy 22 (Q3) on Fy 21 (Q3)

Particulars	2021-22 (Q3)	2020-21 (Q3)	Variance	(%)
Iron Ore Production (LT)	106.49	96.00	10.49	11
Iron Ore Sales (LT)	98.45	92.84	5.61	6
- Export Sales (LT)	-	7.40	(7.40)	(100)
- Domestic Sales (LT)	98.45	85.44	13.01	15
Average Domestic Realisation (Rs./T)	5,914	4,402	1,512	34
Average Sales Realisation (Rs./T)	5,914	4,644	1,270	27
<b>Financials (Rs. Crore)</b>				
Iron ore Sales	5,822	4,311	1,511	35
<b>Revenue from Operations</b>	<b>5,874</b>	<b>4,355</b>	<b>1,519</b>	<b>35</b>
Interest Income	89	51	38	75
Other Income	64	54	10	19
<b>Total Income</b>	<b>6,027</b>	<b>4,460</b>	<b>1,567</b>	<b>35</b>
Operational Expenses	822	1,027	(205)	(20)
Royalty and other Levy	1,202	622	580	93
Additional/Premium Royalty	1,307	-	1307	100
<b>Total Expenses</b>	<b>3,331</b>	<b>1,649</b>	<b>1,682</b>	<b>102</b>
EBITDA & Margin (%)	2,765 (47%)	2,873 (66%)	(108)	(4)
<b>Profit Before Tax</b>	<b>2,695</b>	<b>2,811</b>	<b>(116)</b>	<b>(4)</b>
<b>Profit After Tax</b>	<b>2,050</b>	<b>2,109</b>	<b>(59)</b>	<b>(3)</b>

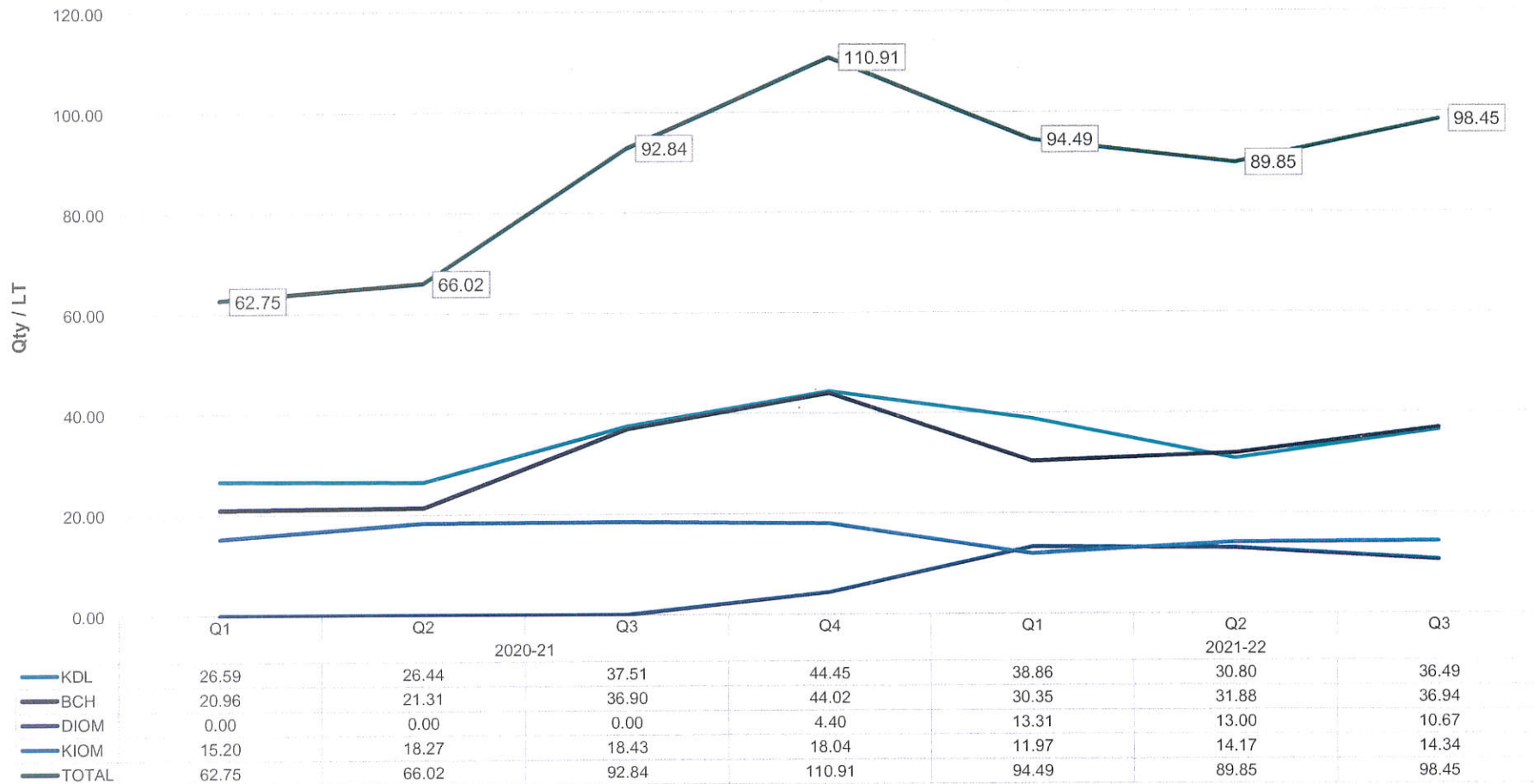
## Performance of Fy 22 (Q3) on Fy 22 (Q2)

Particulars	2021-22 (Q3)	2021-22 (Q2)	Variance	(%)
Iron Ore Production (LT)	106.49	87.70	18.79	21
Iron Ore Sales (LT)	98.45	89.85	8.60	10
- Export Sales (LT)	-	-	-	-
- Domestic Sales (LT)	98.45	89.85	8.60	10
Average Domestic Realisation (Rs./T)	5,914	7,444	(1,530)	(21)
Average Sales Realisation (Rs./T)	5,914	7,443	(1,529)	(21)
<b>Financials (Rs. Crore)</b>				
Iron ore Sales	5,822	6,688	(866)	(13)
<b>Revenue from Operations</b>	<b>5,874</b>	<b>6,794</b>	<b>(920)</b>	<b>(14)</b>
Interest Income	89	50	39	78
Other Income	64	38	26	68
<b>Total Income</b>	<b>6,027</b>	<b>6,882</b>	<b>(855)</b>	<b>(12)</b>
Operational Expenses	822	980	(158)	(16)
Royalty and other Levy	1,202	1,363	(161)	(12)
Additional/Premium Royalty	1,307	1,398	(91)	(7)
<b>Total Expenses</b>	<b>3,331</b>	<b>3,741</b>	<b>(410)</b>	<b>(11)</b>
EBITDA & Margin (%)	2,765 (47%)	3,203 (47%)	(438)	(14)
<b>Profit Before Tax</b>	<b>2,695</b>	<b>3,142</b>	<b>(447)</b>	<b>(14)</b>
<b>Profit After Tax</b>	<b>2,050</b>	<b>2,341</b>	<b>(291)</b>	<b>(12)</b>

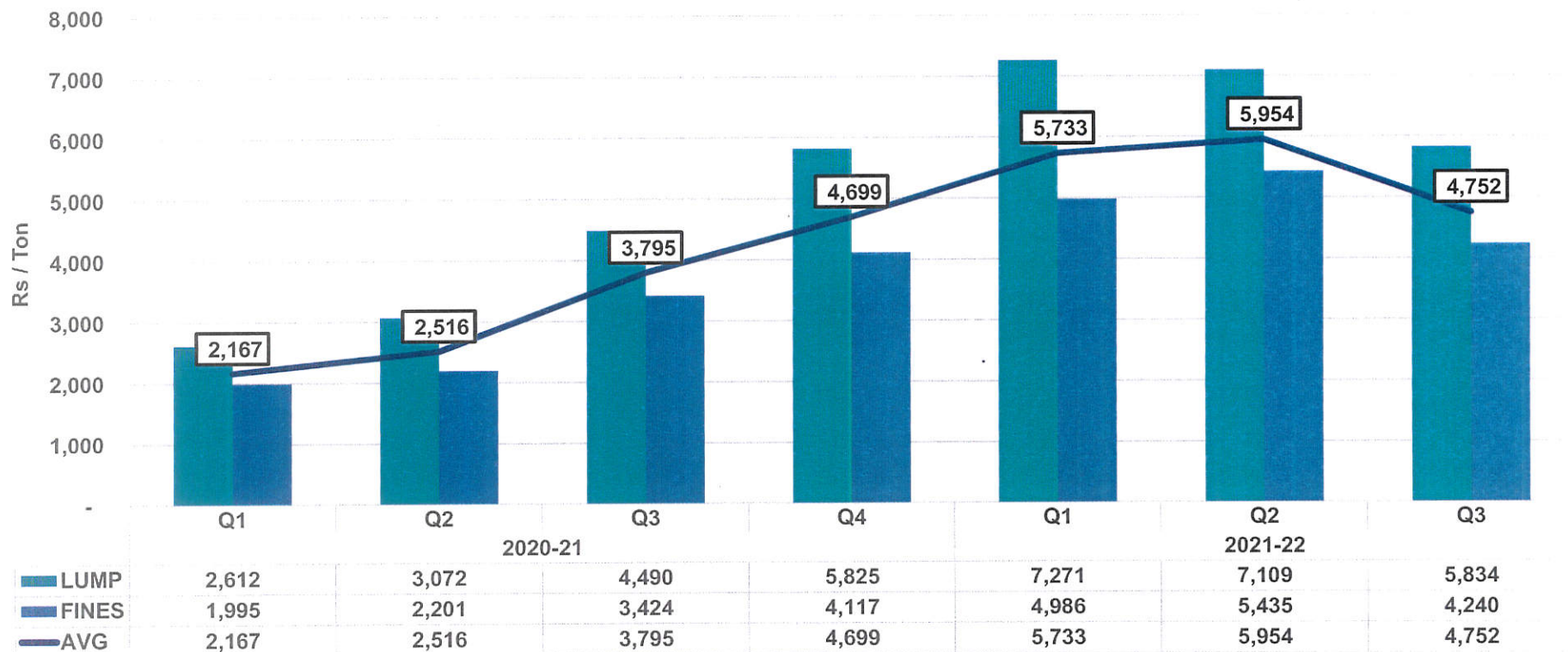
# Iron Ore Production Trend



# Iron Ore Sales Trend



# Average Basic Domestic Price of Iron Ore (Overall)

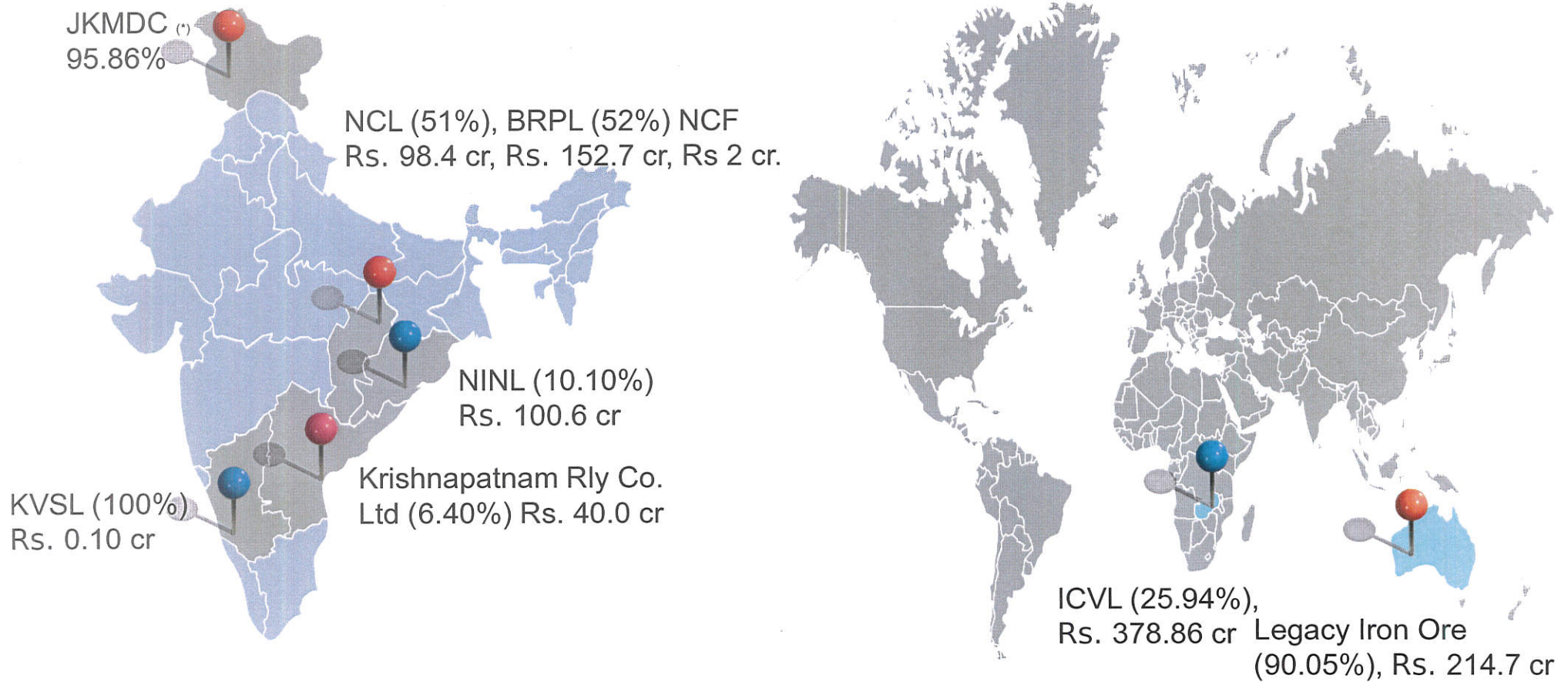


# Details of Top 25 Shareholders as on 03-02-2022

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LICI HEALTH PLUS NON UNIT FUND	414885432	14.16
3	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA ARBITRAGE FUND	79119968	2.70
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE NIFTY NEXT 50 ETF	30090016	1.03
5	KOTAK EQUITY ARBITRAGE FUND	20398045	0.70
6	CANARA BANK-MUMBAI	11069767	0.38
7	PRINCIPAL FUNDS, INC. - ORIGIN EMERGING MARKETS FUND	10767000	0.37
8	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	10637736	0.36
9	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	10139193	0.35
10	NPS TRUST - A/C LIC PENSION FUND SCHEME - ATAL PENSION YOJANA (APY)	8487716	0.29
11	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
12	SBI ARBITRAGE OPPORTUNITIES FUND	8068596	0.28
13	INDIAN BANK	7975863	0.27
14	BNP PARIBAS ARBITRAGE	7557195	0.26
15	THE NEW INDIA ASSURANCE COMPANY LIMITED	7218144	0.25
16	EDELWEISS LARGE & MIDCAP INDEX FUND	6859156	0.23
17	UNITED INDIA INSURANCE COMPANY LIMITED	6541033	0.22
18	STANDARD CHARTERED BANK	5922800	0.20
19	GOLDMAN SACHS FUNDS - GOLDMAN SACHS EMERGING MARKETS CORE (R) EQUITY PORTFOLIO	4898572	0.17
20	BANK OF INDIA	4898396	0.17
21	EDGBASTON ASIAN EQUITY TRUST	4331599	0.15
22	THE COLLECTIVE LSV INTERNATIONAL (ACWI EX US) VALUE EQUITY FUND OF THE NORTHERN TRUST COMPANY SUB-AD	4226000	0.14
23	PGGM WORLD EQUITY B. V.	3959165	0.14
24	GOLDMAN SACHS TRUST - GOLDMAN SACHS EMERGING MARKETS EQUITY INSIGHTS FUND	3932600	0.13
25	UTI NIFTY NEXT 50 INDEX FUND	3890897	0.13
	<b>TOTAL</b>	<b>2465692760</b>	<b>84.15</b>



## Major Investment in Subsidiaries, JVs & Associates



**Total Investments - Rs. 987.43crore**


(\*) Investment derated

#Ispati Irada

THANKS!

NMDC Mines  
India Shines

Harr ek Kaam Desh Ke Naam!

 /nmdclimited