

एन एम डी सी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.

Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.

नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No. 18(1)/2021- Sectt

11th November 2021

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2021-22 (H1) - Reg

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC; BSE NCD Scrip ID: 959957

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2021-22 (H1) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you

Yours faithfully,
For **NMDC Limited**

A S Pardha Saradhi
Company Secretary

Encl: As above

NMDC Limited Best Ever Financial Results FY 2021-22 (H1)

11.11.2021

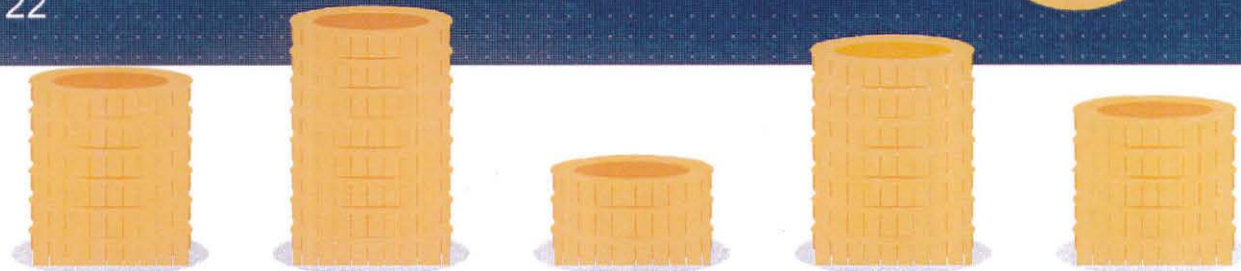
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Best Ever Q2 Quarter Performance

“since inception”

Q2 of FY 22



Historic Physical Performance in FY 22 (Q2 Vs Q2 CPLY)

89.85_{LT}

36% ↑ (CPLY: 66.02 LT)

Previous best: 83.36 LT {FY'18 (Q2)}

Sales



87.70_{LT}

56% ↑ (CPLY: 56.37 LT)

Previous best: 76.76 LT {FY'12 (Q2)}

Production

Spectacular Financial Performance in FY 22 (Q2 vs Q2 CPLY)

Revenue from Operations



205%

₹ 6794 cr
(2230 cr)

@ Avg. Realisation
₹ 7443/T
(CPLY: ₹ 3320/T)

₹ 3107 cr.

Prev. Best - FY'15 (Q2)

EBITDA



187%

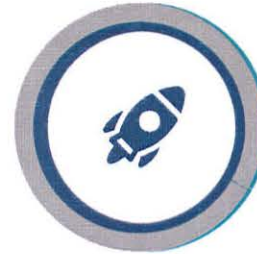
₹ 3203 cr
(1118 cr)

₹ 3565/Ton of Sales
(CPLY: ₹ 1693/T)

₹ 2937 cr.

Prev. Best - FY'12 (Q2)

PBT

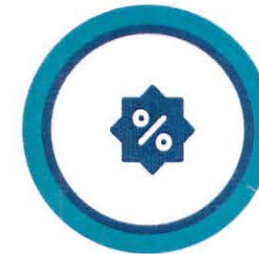


196%

₹ 3142 cr
(1063 cr)

₹ 2906 cr

PAT



202%

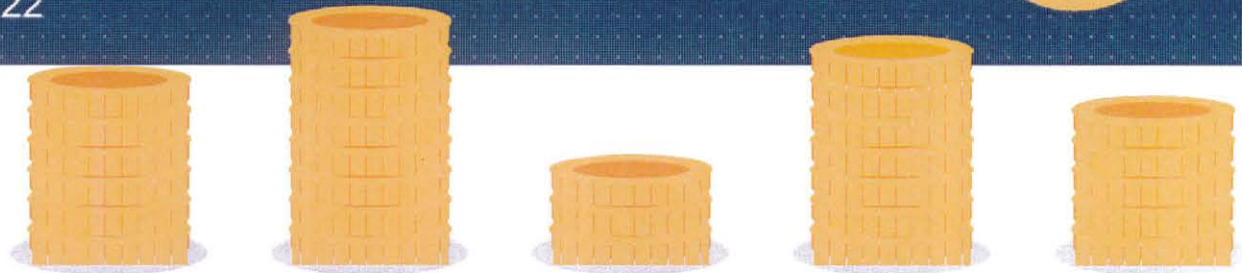
₹ 2341 cr
(774 cr)

₹ 1963 cr

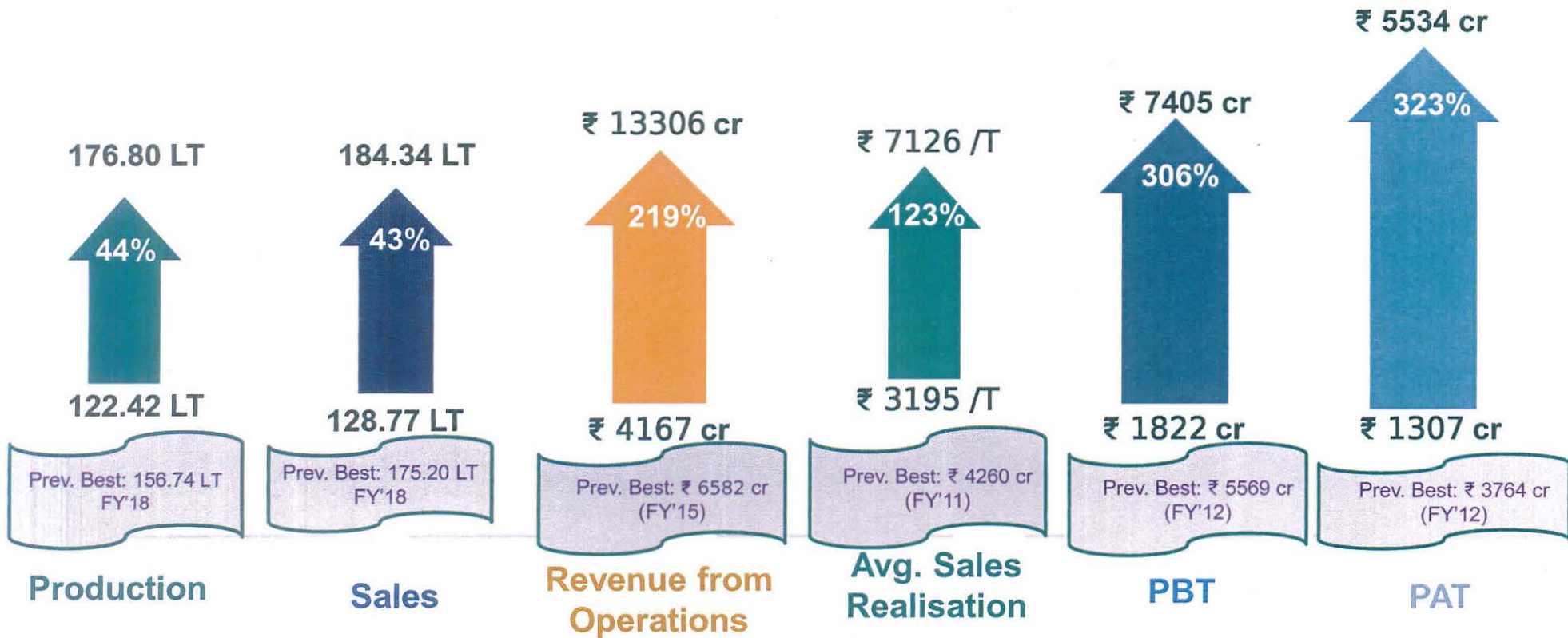
Best Ever Half Yearly Performance

“since inception”

H1 of FY 22



Robust Growth FY'22 H1 on FY'21 H1



Key Financial Indicators (Fy 22 H1 vs Fy 21 H1)

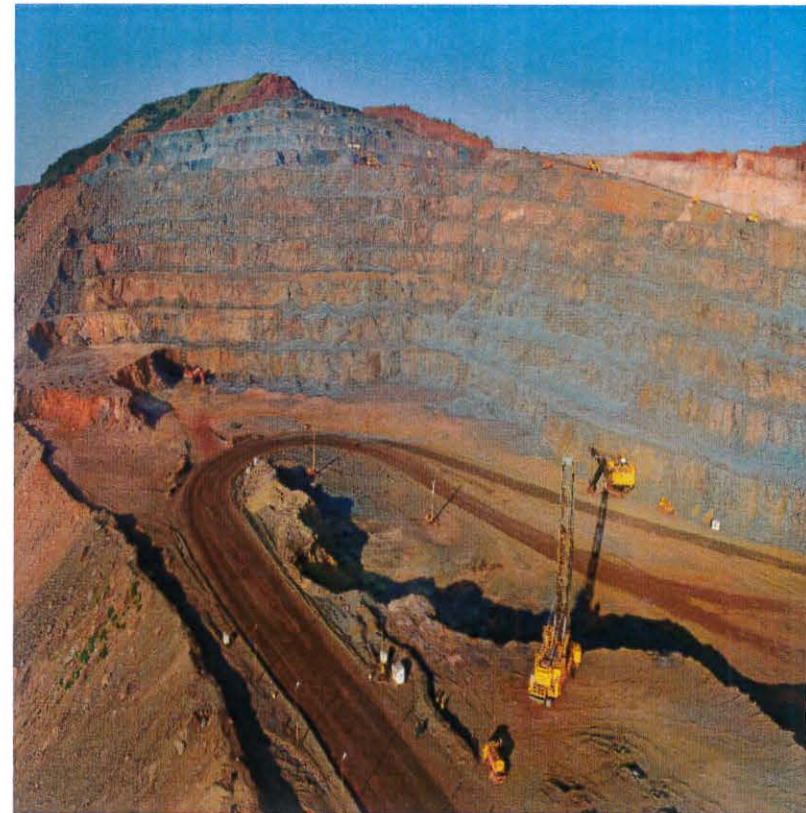
EPS: ₹ 18.88* (4.27)

BVPS: ₹ 120 (94)

EBITDA Margin: 57% (47%)

ROCE: 41 % * (15%)

RONW: 16 % * (5%)



* Not Annualised

Performance of Fy 22 (H1) on Fy 21 (H1)

Particulars	2021-22 (H1)	2020-21(H1)	Variance	(%)
Iron Ore Production (LT)	176.80	122.42	54.38	44
Iron Ore Sales (LT)	184.34	128.77	55.57	43
- Export Sales (LT)	-	7.33	(7.33)	(100)
- Domestic Sales (LT)	184.34	121.44	62.9	52
Average Domestic Realisation (Rs./T)	7,120	2,982	4138	139
Average Sales Realisation (Rs./T)	7,126	3,195	3930	123
Financials (Rs. Crore)				
Iron ore Sales	13,135	4,115	9020	219
Revenue from Operations	13,306	4,167	9139	219
Interest Income	138	77	61	79
Other Income	95	83	12	14
Total Income	13,539	4,327	9212	213
Operational Expenses	1,357	1,703	(346)	(20)
Royalty and other Levy	2,383	801	1582	198
Additional/Premium Royalty	2,393	-	2393	100
Total Expenses	6,133	2,504	3629	145
EBITDA & Margin (%)	7,525 (57%)	1,944 (47%)	5581	287
Profit Before Tax	7,405	1,822	5583	306
Profit After Tax	5,534	1,307	4227	323

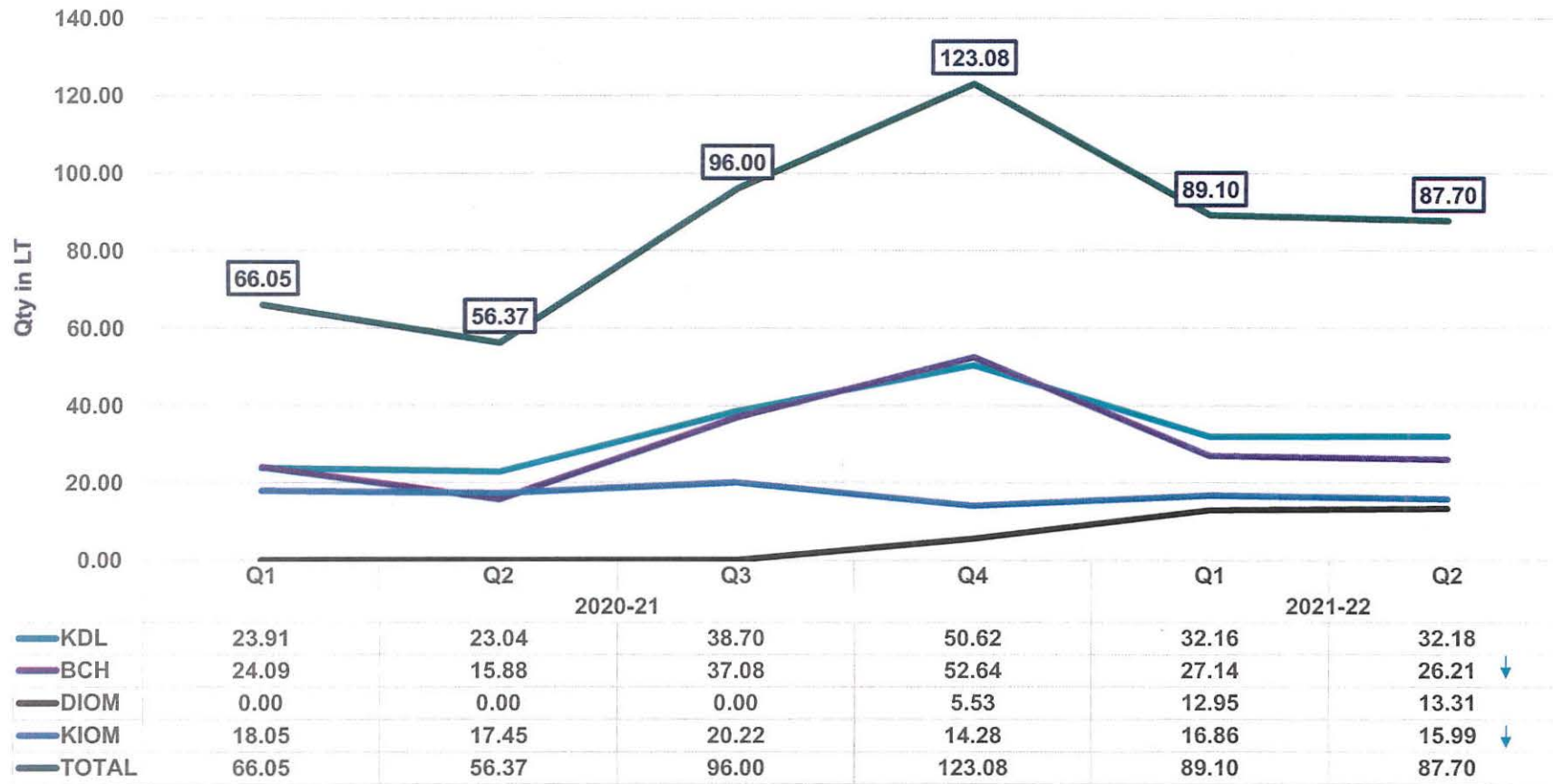
Performance of Fy 22 (Q2) on Fy 21 (Q2)

Particulars	2021-22 (Q2)	2020-21 (Q2)	Variance	(%)
Iron Ore Production (LT)	87.70	56.37	31.33	56
Iron Ore Sales (LT)	89.85	66.02	23.83	36
- Export Sales (LT)	-	4.33	(4.33)	(100)
- Domestic Sales (LT)	89.85	61.69	28.16	46
Average Domestic Realisation (Rs./T)	7,444	3,114	4330	139
Average Sales Realisation (Rs./T)	7,443	3,320	4123	124
Financials (Rs. Crore)				
Iron ore Sales	6,688	2,192	4496	205
Revenue from Operations	6,794	2,230	4564	205
Interest Income	50	40	10	25
Other Income	38	48	(10)	21
Total Income	6,882	2,318	4564	197
Operational Expenses	980	875	105	12
Royalty and other Levy	1,363	380	983	259
Additional/Premium Royalty	1,398	-	1398	100
Total Expenses	3,741	1,255	2486	198
EBITDA & Margin (%)	3,203 (47%)	1,118 (50%)	2085	186
Profit Before Tax	3,142	1,063	2079	196
Profit After Tax	2,341	774	1567	202

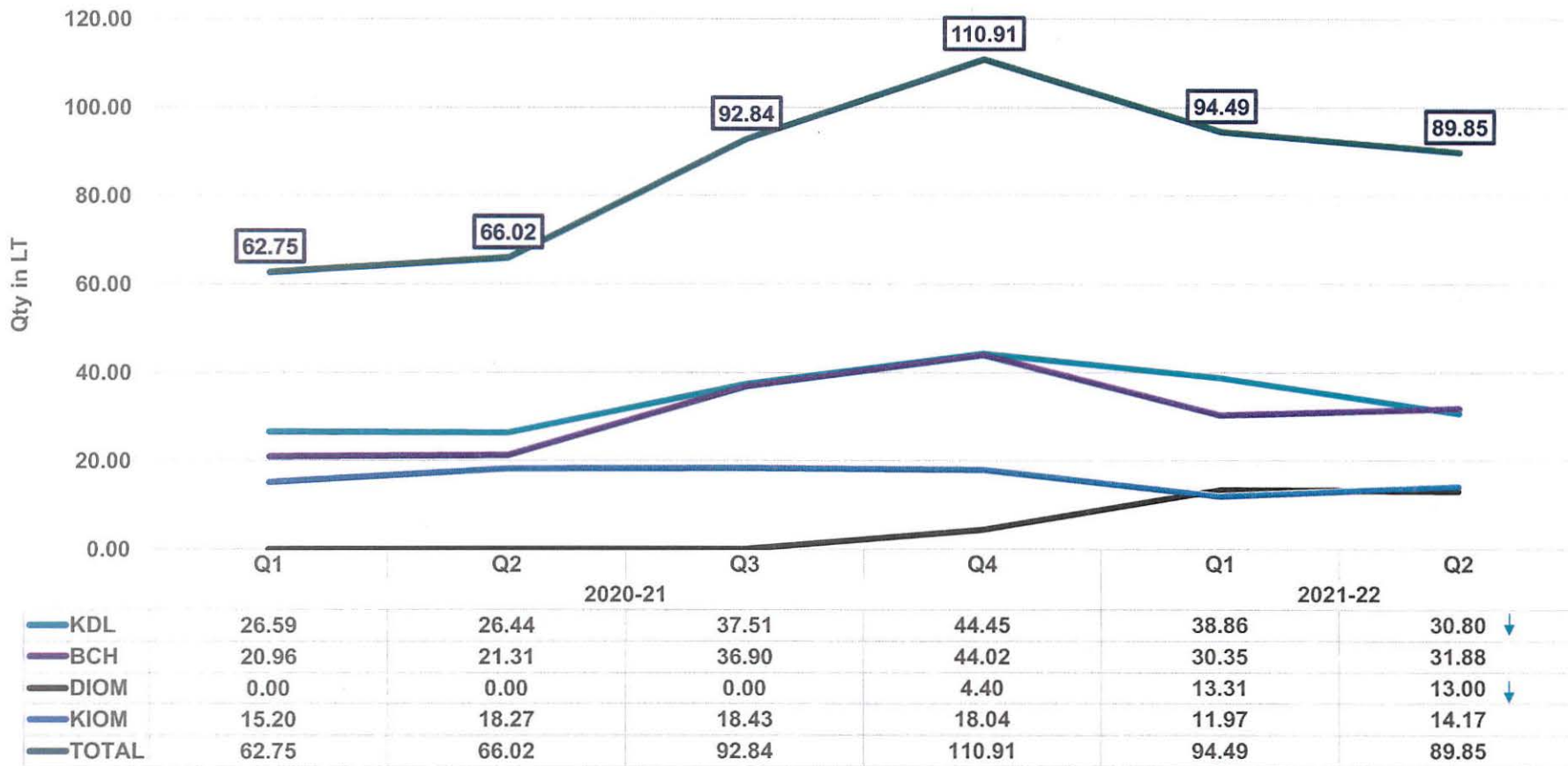
Performance of Fy 22 (Q2) on Fy 22 (Q1)

Particulars	2021-22 (Q2)	2021-22 (Q1)	Variance	(%)
Iron Ore Production (LT)	87.70	89.10	(1.4)	(2)
Iron Ore Sales (LT)	89.85	94.49	(4.64)	(5)
- Export Sales (LT)	-	-	-	-
- Domestic Sales (LT)	89.85	94.49	(4.64)	(5)
Average Domestic Realisation (Rs./T)	7,444	6,813	631	9
Average Sales Realisation (Rs./T)	7,443	6,823	620	9
Financials (Rs. Crore)				
Iron ore Sales	6,688	6,447	241	4
Revenue from Operations	6,794	6,512	282	4
Interest Income	50	87	(37)	(43)
Other Income	38	57	(19)	(33)
Total Income	6,882	6,656	226	3
Operational Expenses	980	377	603	160
Royalty and other Levy	1,363	1,021	342	33
Additional/Premium Royalty	1,398	995	403	41
Total Expenses	3,741	2,393	1348	56
EBITDA & Margin (%)	3,203 (47%)	4,322 (66%)	(1119)	(26)
Profit Before Tax	3,142	4,263	(1121)	(26)
Profit After Tax	2,341	3,193	(852)	(27)

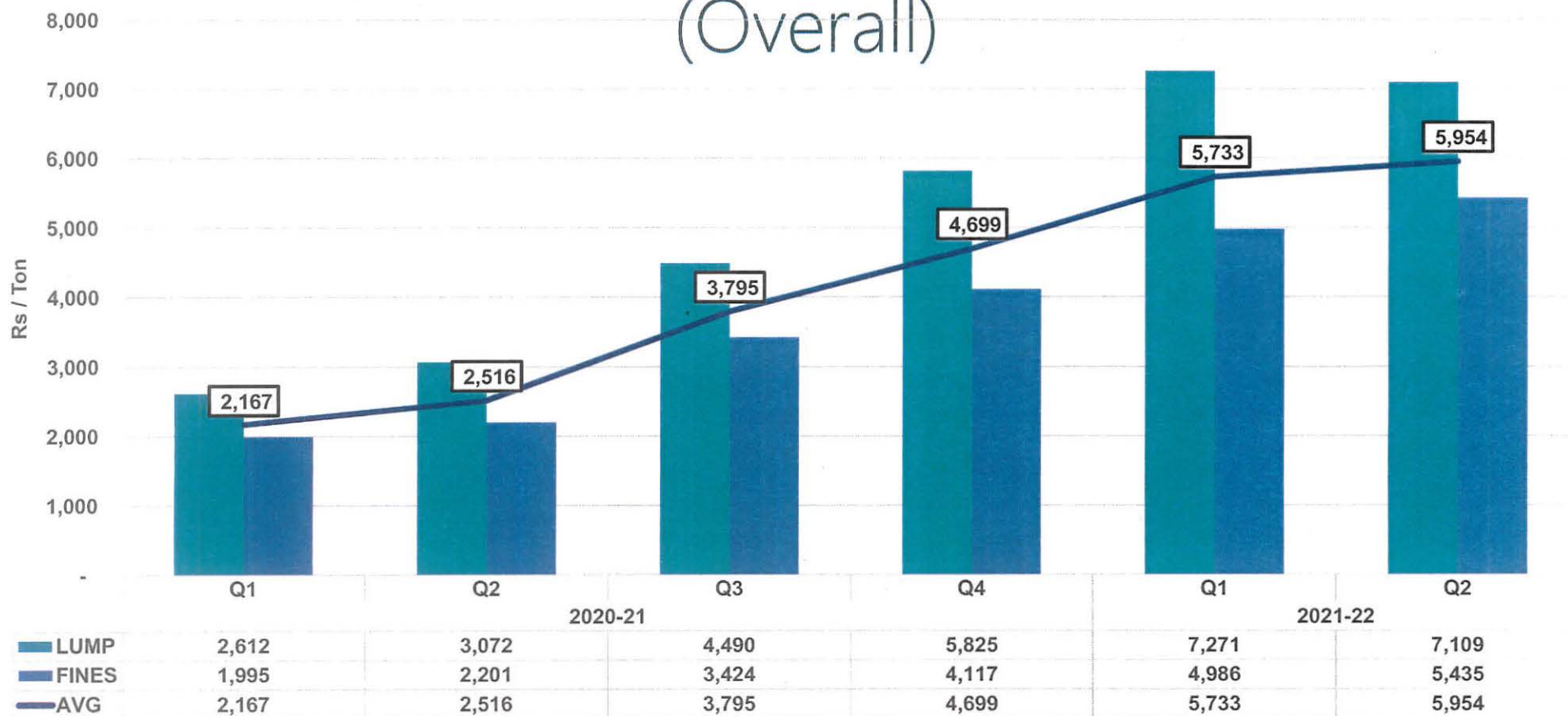
Iron Ore Production Trend



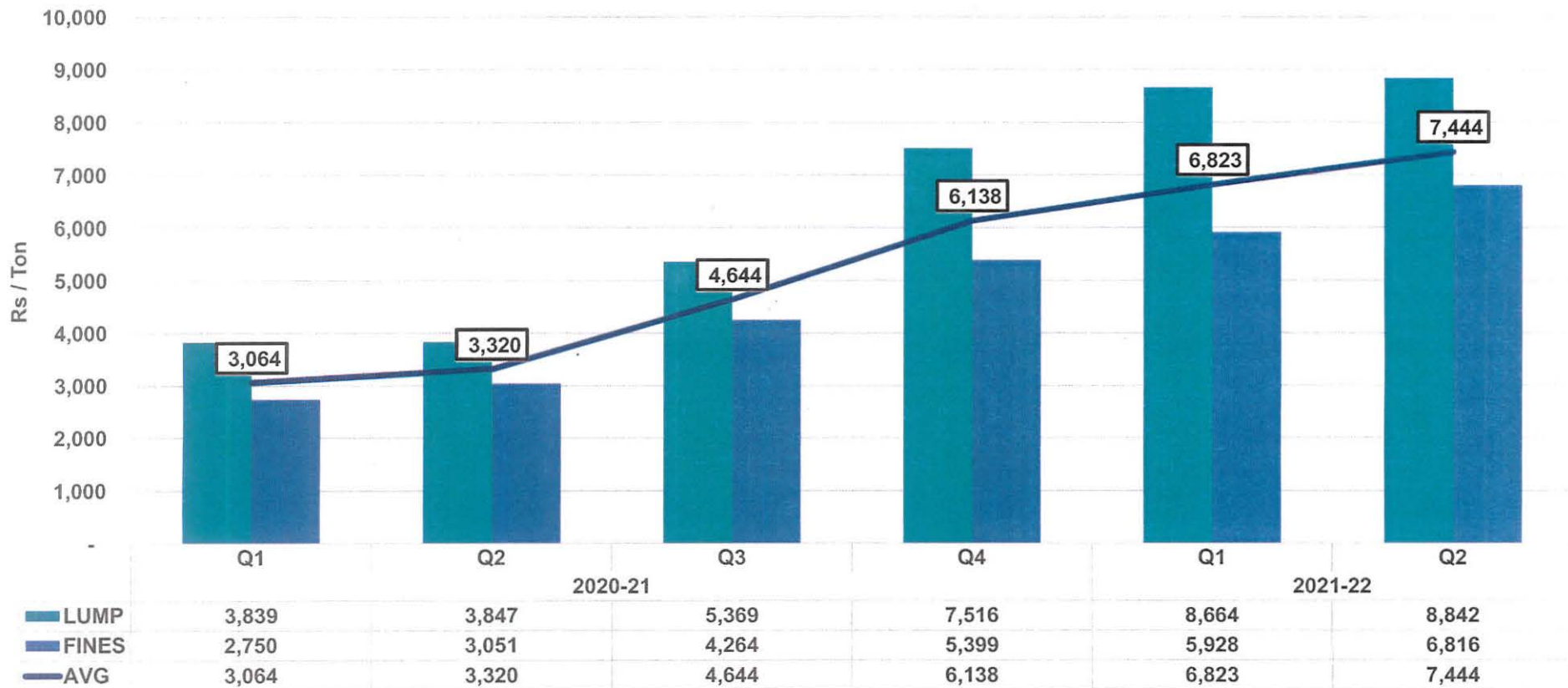
Iron Ore Sales Trend



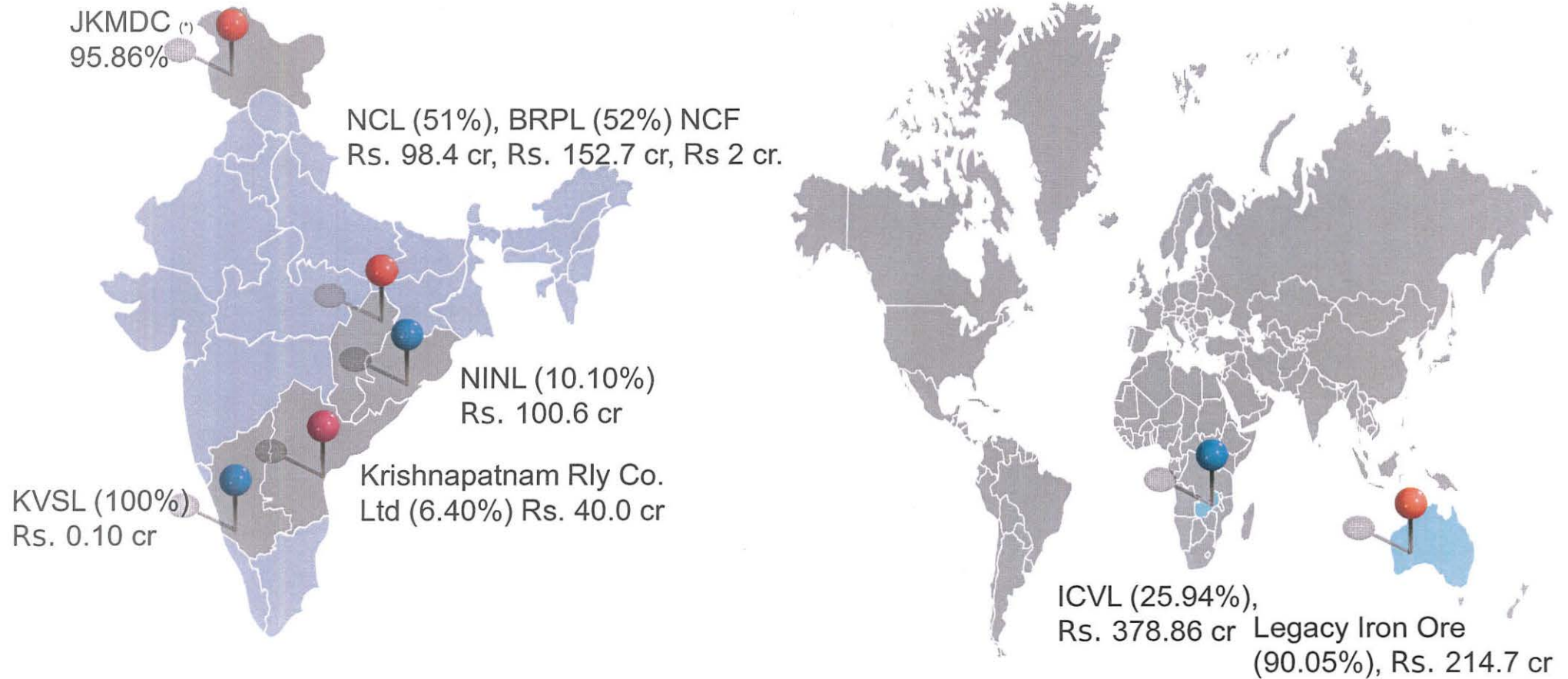
Average Basic Domestic Price of Iron Ore (Overall)



Average Sales Realisation of Iron Ore (Overall)



Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 987.43crore

(*) Investment derated

Details of Top 25 Shareholders as on 05-11-2021


Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LICI HEALTH PLUS NON UNIT FUND	414885432	14.16
3	CPSE EXCHANGE TRADED SCHEME (CPSE ETF)	73985039	2.52
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE BALANCED ADVANTAGE FUND	29170486	1.00
5	KOTAK MAHINDRA TRUSTEE CO LTD A/C KOTAK NIFTY NEXT 50 INDEX FUND	20576815	0.70
6	CANARA BANK-MUMBAI	11069767	0.38
7	PRINCIPAL FUNDS, INC. - ORIGIN EMERGING MARKETS FUND	10767000	0.37
8	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	10672142	0.36
9	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	10139193	0.35
10	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
11	INDIAN BANK	7975863	0.27
12	NPS TRUST - A/C LIC PENSION FUND SCHEME - ATAL PENSION YOJANA (APY)	7487716	0.26
13	SOCIETE GENERALE - ODI	7298918	0.25
14	THE NEW INDIA ASSURANCE COMPANY LIMITED	7218144	0.25
15	GOLDMAN SACHS FUNDS - GOLDMAN SACHS EMERGING MARKETS CORE (R) EQUITY PORTFOLIO	7150945	0.24
16	SBI ARBITRAGE OPPORTUNITIES FUND	7060748	0.24
17	UNITED INDIA INSURANCE COMPANY LIMITED	6541033	0.22
18	GOLDMAN SACHS TRUST - GOLDMAN SACHS EMERGING MARKETS EQUITY INSIGHTS FUND	4952323	0.17
19	BANK OF INDIA	4898396	0.17
20	BOFA SECURITIES EUROPE SA	4414020	0.15
21	EDGBASTON ASIAN EQUITY TRUST	4331599	0.15
22	INTEGRATED CORE STRATEGIES ASIA PTE LTD	4296253	0.15
23	THE COLLECTIVE LSV INTERNATIONAL (ACWI EX US) VALUE EQUITY FUND OF THE NORTHERN TRUST COMPANY SUB-AD	4226000	0.14
24	PACE STOCK BROKING SERVICES PVT LTD	4110790	0.14
25	IDFC ARBITRAGE FUND	4060200	0.14
	TOTAL	2457106693	83.35

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THANKS!

NMDC Mines
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Harr ek Kaam Desh Ke Naam!

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