

#### एन एम डी सी लिमिटेड NMDC Limited



(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028. Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028. नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674

No. 18(11)/2022- Sectt

14th November 2022

- The BSE Limited
   Phiroze Jeejeebhoy Towers,
   Dalal Street, Mumbai- 400001
- National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
- The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2022-23 (H1) - Reg

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015; BSE Equity Scrip ID: 526371; NSE Security ID: NMDC

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2022-23 (H1) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Hyderaha

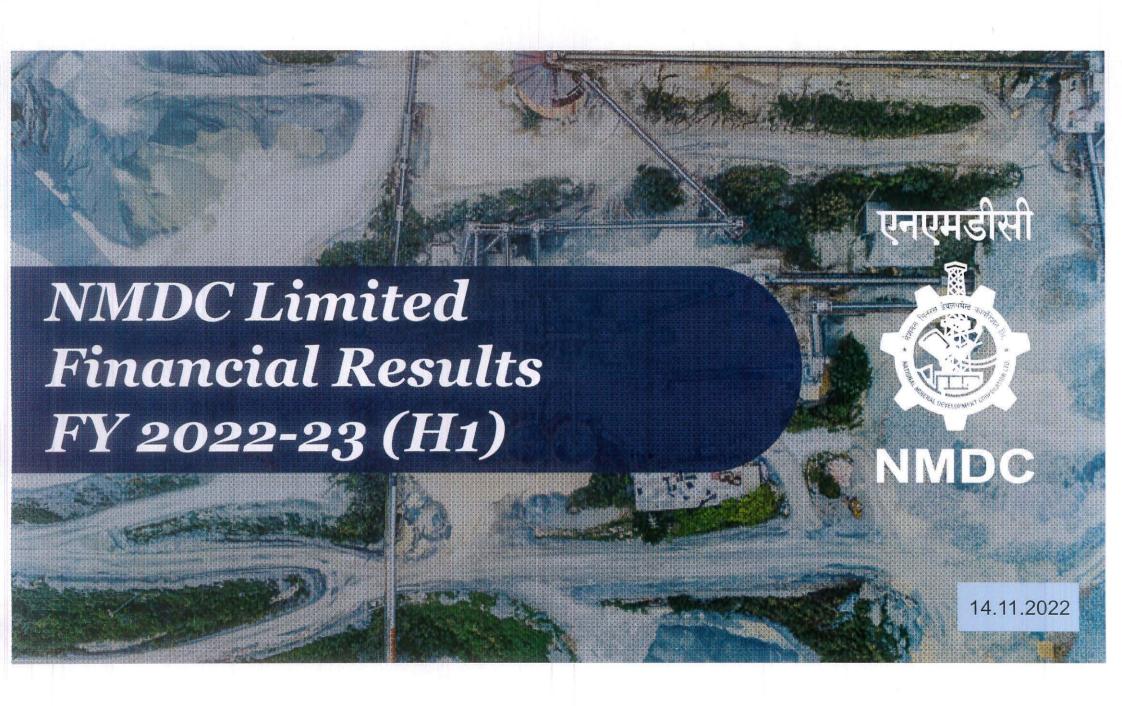
Please take note of the above information.

Thanking you

Yours faithfully, For NMDC Limited

A S Pardha Saradhi ED (Company Secretary)

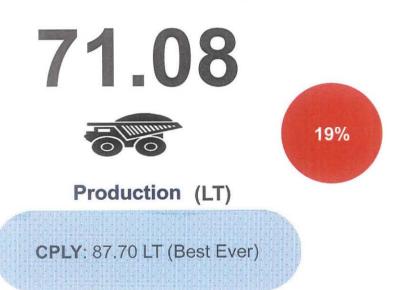
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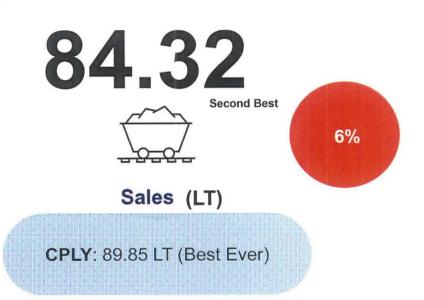


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### Physical Performance in FY23 (Q2 v/s Q2 CPLY)





### Financial Performance in FY23 (Q2 v/s Q2 CPLY)

3,328 INR Cr

(CPLY: 6,794 INR Cr- Best Ever)

**Revenue from Operations** 

Second Best: 3,328 INR Cr in Q2 FY'23

1,280 INR Cr

(CPLY: 3,203 INR Cr - Best Ever)

**EBITDA** 

60%

3,890

(CPLY: 7,443 INR/T - Best Ever)

**Average Sales Realization** 

48%

1,188 INR Cr

(CPLY: 3,142 INR Cr - Best Ever)

PBT

62%

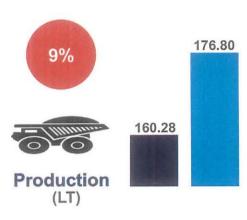
889

(CPLY: 2,342 INR Cr - Best Ever)

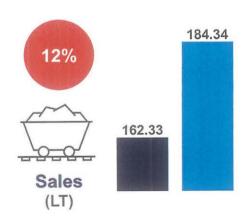
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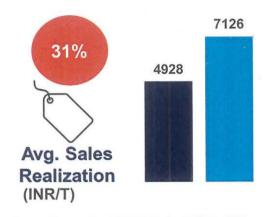
62%

#### Performance in FY23 (H1 v/s H1 CPLY)

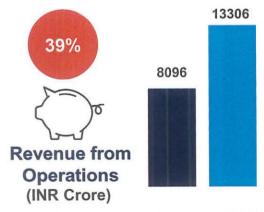


Best Ever: 176.80 LT in FY'22 (H1) Second Best: 160.28 LT in FY'23 (H1)

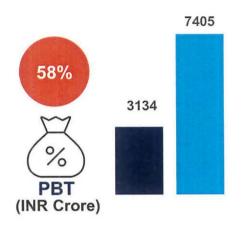


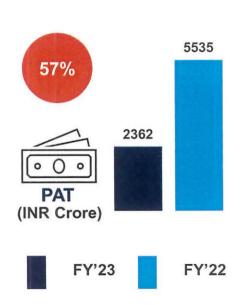


Best Ever : 7,126 INR/T in FY'22 (H1) Second Best : 4,928 INR/T in FY'23 (H1)



Best Ever: 13,306 INR Cr in FY'22 (H1) Second Best: 8,096 INR Cr in FY'23 (H1)





Performance of FY23 (H1) v/s FY22 (H1)

Particulars	2022-23 (H1)	2021-22 (H1) (Re-stated)	Variance	(%)
Iron Ore Production (LT)	160.28	176.80	(16.52)	(9)
Iron Ore Sales (LT)	162.33	184.34	(22.01)	(12)
- Export Sales (LT) - Domestic Sales (LT)	162.33	- 184.34	(22.01)	- (12)
Average Domestic Realisation (Rs./T) Average Sales Realisation (Rs./T)	4,928 4,928	7,121 7,126	(2,193) (2,198)	(31) (31)
Iron ore Sales	8,000	13,135	(5,135)	(39)
Revenue from Operations	8,096	13,306	(5,210)	(39)
Interest Income	186	138	48	35
Other Income*	385	95	290	305
Total Income	8,667	13,539	(4,872)	(36)
Royalty & Other Levy	1,621	2,383	(762)	(32)
Additional Royalty	1,611	2,393	(782)	(33)
Operational Expenses	2,081	1,966	115	6
Stock Adjustment #	220	(608)	828	(136)
Total Expenses	5,533	6,134	(601)	(10)
EBITDA & Margin (%)	3,326 (41%)	7,525 (57%)	(4,199)	(56)
Profit Before Tax	3,134	7,405	(4,271)	(58)
Profit After Tax	2,362	5,535	(3,174)	(57)

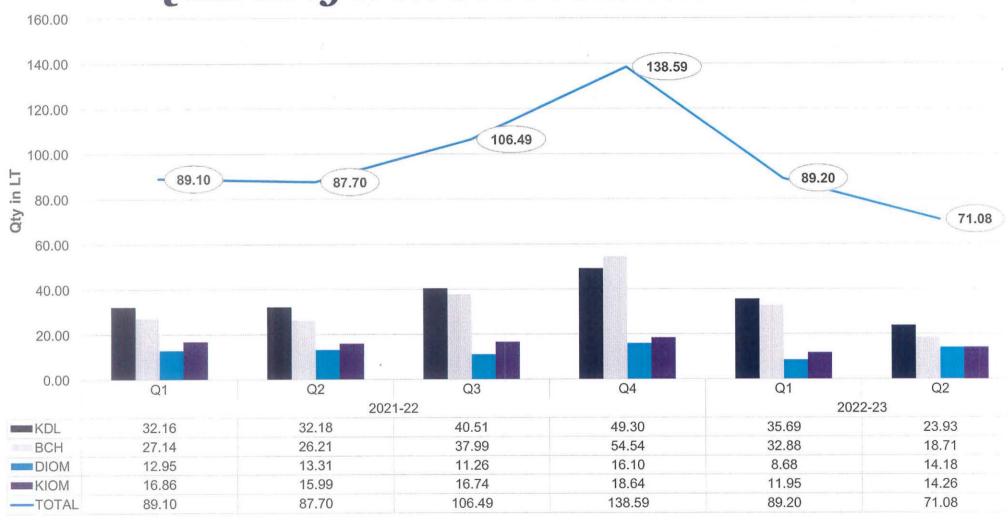
# Performance of FY23 (Q2) v/s FY22 (Q2)

Particulars	2022-23 2021-22(Q2) (Q2) (Re-stated)		Variance	(%)	
Iron Ore Production (LT)	71.08	87.70	(16.62)	(19)	
Iron Ore Sales (LT)	84.32	89.85	(5.53)	(6)	
- Export Sales (LT) - Domestic Sales (LT)	- 84.32	- 89.85	(5.53)	- (6)	
Average Domestic Realisation (Rs./T) Average Sales Realisation (Rs./T)	3,890 3,890	7,444 7,443	(3,554) (3,553)	(48) (48)	
Iron ore Sales	3,280	6,688	(3,408)	(51)	
Revenue from Operations	3,328	6,794	(3,466)	(51)	
Interest Income	105	50	55	110	
Other Income	321	38	283	745	
Total Income	3,754	6,882	(3,128)	(45)	
Royalty & Other Levy	486	1,362	(876)	(64)	
Additional Royalty	383	1,398	(1,015)	(73)	
Operational Expenses	1,096	1,052	44	4	
Stock Adjustment	601	(72)	673	935	
Total Expenses	2,566	3,740	(1,174)	(31)	
EBITDA & Margin (%)	1,280 (38%)	3,203 (47%)	(1,923)	(60)	
Profit Before Tax	1,188	3,142	(1,954)	(62)	
Profit After Tax	889	2,342	(1,453)	(62)	

# Performance of FY23 (Q2) v/s FY23 (Q1)

Particulars	2022-23 (Q2)	2022-23 (Q1) (Re-stated)	Variance	(%)
Iron Ore Production (LT)	71.08	89.20	(18.12)	(20)
Iron Ore Sales (LT)	84.32	78.01	6.31	8
- Export Sales (LT) - Domestic Sales (LT)	- 84.32	- 78.01	- 6.31	- 8
Average Domestic Realisation (Rs./T) Average Sales Realisation (Rs./T)	3,890 3,890	6,050 6,050	(2,160) (2,160)	(36) (36)
Iron ore Sales	3,280	4,720	(1,440)	(31)
Revenue from Operations	3,328	4,767	(1,439)	(30)
Interest Income	105	81	24	30
Other Income	321	65	256	394
Total Income	3,754	4,913	(1,159)	(24)
Royalty & Other Levy	486	1,134	(648)	(57)
Additional Royalty	383	1,228	(845)	(69)
Operational Expenses	1,096	986	110	11
Stock Adjustment	601	(381)	982	258
Total Expenses	2,566	2,967	(401)	(14)
EBITDA & Margin (%)	1,280 (38%)	2,046 (43%)	(766)	(37)
Profit Before Tax	1,188	1,946	(758)	(39)
Profit After Tax	889	1,473	(584)	(40)

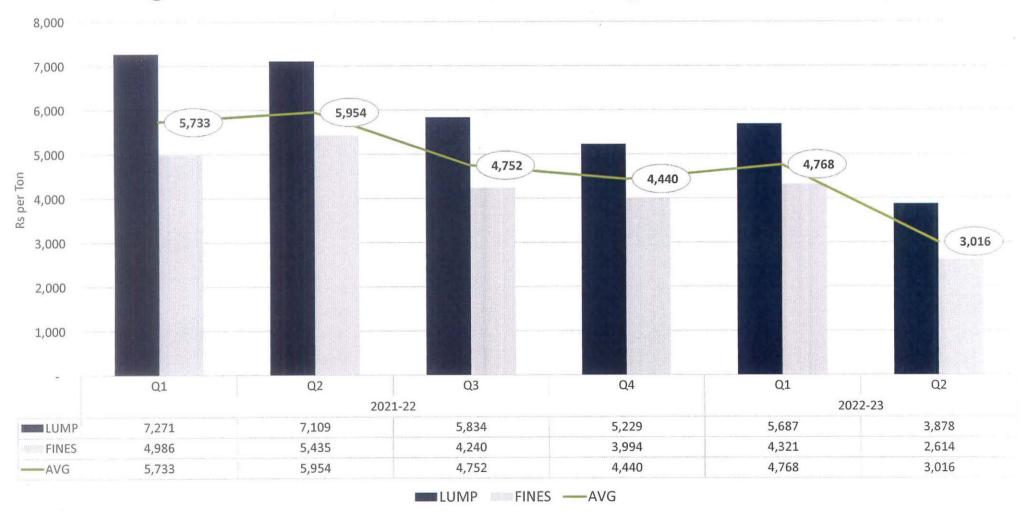
# Quarterly Iron Ore Production Trend



# Quarterly Iron Ore Sales Trend



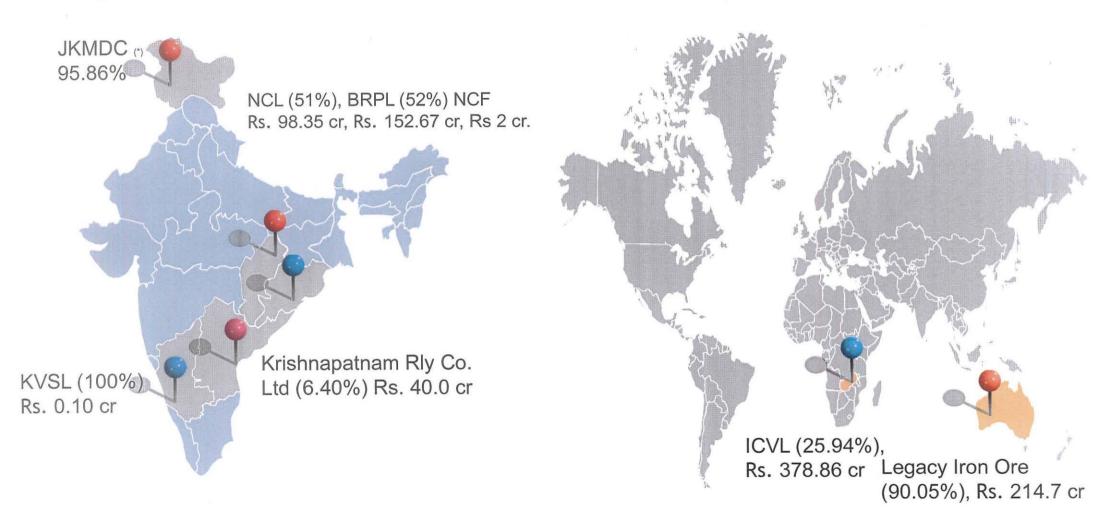
# Average Basic Domestic Price of Iron Ore (Overall)



# Details of Top 25 Shareholders

SI. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LIFE INSURANCE CORPORATION OF INDIA	414885432	14.16
3	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE DIVIDEND YIELD FUND	28782018	0.98
4	PARAG PARIKH FLEXI CAP FUND	26127255	0.89
5	ICICI PRUDENTIAL COMMODITIES FUND	17755110	0.61
6	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA FLEXI CAP FUND	17300000	0.59
7	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	15142139	0.52
8	SBI LARGE & MIDCAP FUND	14954072	0.51
9	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	13872583	0.47
10	CANARA BANK-MUMBAI	11069767	0.38
11	KOTAK EQUITY ARBITRAGE FUND	10579300	0.36
12	NPS TRUST- A/C LIC PENSION FUND SCHEME - CENTRAL GOVT	9065210	0.31
13	THE NEW INDIA ASSURANCE COMPANY LIMITED	8418144	0.29
14	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
15	INDIAN BANK	7975863	0.27
16	VANGUARD FIDUCIARY TRUST COMPANY INSTITUTIONAL TOTAL INTERNATIONAL STOCK MARKET INDEX TRUST II	6777031	0.23
17	EDELWEISS TRUSTEESHIP CO LTD AC- EDELWEISS MF AC-EDELWEISS BALANCED ADVANTAGE FUND	6708281	0.23
18	EDGBASTON ASIAN EQUITY TRUST	6704001	0.23
19	UNITED INDIA INSURANCE COMPANY LIMITED	6541033	0.22
20	DREAM DUO LLP	5785450	0.2
21	SOCIETE GENERALE	5291916	0.18
22	BANK OF INDIA	4898396	0.17
23	BOFA SECURITIES EUROPE SA	4830242	0.16
24	TATA ARBITRAGE FUND	4328200	0.15
25	THE COLLECTIVE LSV INTERNATIONAL (ACWI EX US) VALUE EQUITY FUND OF THE NORTHERN TRUST COMPANY SUB-ADVISED COLLECTIVE FUN	4226000	0.14
	TOTAL	2441835314	83.32

### Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 886.72 crore

