



# PNC Infratech Limited

An ISO 9001 : 2015 Certified Company

Ref No: PNC/SE/81/21-22

Date: 17.02.2022

To,  
The Manager  
The Department of Corporate Services  
BSE Limited  
Floor 25, P.J. Towers,  
Dalal Street, Mumbai-400 001  
Scrip code:539150

To,  
The Manager  
The Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai-400 051  
Scrip code: PNCINFRA

Dear Sir,

**Sub: Result Update Presentation on the financial results of the Company for the 3<sup>rd</sup> quarter and nine months ended December 31, 2021 (Q3 & 9M FY 22)**

We send herewith a copy of Result Update Presentation on Financial Performance for the 3<sup>rd</sup> quarter and nine months ended December 31, 2021 (Q3 & 9M FY 22).

This information is submitted pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We request you to take note of the same.

Thanking you,

**For PNC Infratech Limited**

*Tapas*

**Tapas Jain**  
**Company Secretary & Compliance Officer**  
**ICSI M. No.: A22603**



Encl: as above



DNV

**Corporate Office** : PNC Tower,  
3/22-D, Civil Lines, Bypass Road,  
NH-2, Agra-282002

Tel. : 91-562-4054400 (30 Lines)  
91-562-4070000 (30 Lines)

Fax : 91-562-4070011

Email : ho@pncinfratech.com

**Regd. Office** : NBCC Plaza, Tower II,  
4th Floor, Pushp Vihar, Sector-V, Saket  
New Delhi--110017 (India)

Tel. : 91-11-29574800 (10 Lines)  
91-11-29566511, 64724122

Fax : +91-11-29563844

Email : delhioffice@pncinfratech.com  
Web. : www.pncinfratech.com  
CIN : L45201DL1999PLC195937



Driving Value Through  
Passion  
n  
Commitment



**PNC INFRA TECH LIMITED**

Result Update Presentation

**Q3 & 9M FY22**



This presentation and the accompanying slides (the “Presentation”), which have been prepared by PNC Infratech Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward-looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.

# Key Highlights & Financials



# Key Highlights for Q3 FY22



## Revenue

**15%** ▲

Revenue of Rs. 1,522 crore in Q3 FY22 as compared to Rs. 1,332 crore in Q3 FY21

## EBITDA\*

**15%** ▲

EBITDA\* of Rs. 205 crore in Q3 FY22 compared to Rs. 179 crore in Q3 FY21

EBITDA Margin\* of 13.5% in Q3 FY22

## PAT\*

**17%** ▲

PAT\* of Rs. 120 crore in Q3 FY22 compared to Rs. 103 crore in Q3 FY21

PAT Margin\* of 7.9% in Q3 FY22

\* Adjusted for impairment of Rs. 39 crores related to Ghaziabad Aligarh Road Project

# Key Highlights for 9M FY22



## Revenue

**34%** ▲

Revenue of Rs. 4,388 crore in 9M FY22 as compared to Rs. 3,281 crore in 9M FY21

## EBITDA\*

**37%** ▲

EBITDA\* of Rs. 602 crores in 9M FY22 compared to Rs. 440 crore in 9M FY21

EBITDA Margin\* of 13.7% in 9M FY22

## PAT

**50%** ▲

PAT\* of Rs. 349 crore in 9M FY22 compared to Rs. 233 crore in 9M FY21

PAT Margin\* of 8.0% in 9M FY22

## Orderbook

**Rs. 12,055 crores**

Remaining value of contracts under execution as on Dec. 31, 2021 (after considering 1 EPC Water projects which is not yet included in orderbook, total orderbook is over Rs. 14,390 crore)

## Net Working Capital

**96 Days**

Net Working Capital of 96 days and Debtors of 96 days as on 31<sup>st</sup> December 2021

\* Adjusted for impairment of Rs. 39 crores related to Ghaziabad Aligarh Road Project

# Status of HAM Projects



Status	Bid Project Cost	Projects
Received COD / PCOD	Rs. 881 crore*	2 laning with paved shoulders of Dausa- Lalsot- Kauthun section of NH-11 A (Extension) in the state of Rajasthan under NHDP IV
	Rs. 1,197 crore*	4 laning of Aligarh-Kanpur section of NH - 91 in the state of Uttar Pradesh under NHDP Phase-IV
	Rs. 1,310 crore*	4 laning Jhansi-Khajuraho section of NH 75/76 (Package II) from km 76.30 to km 161.70 in the states of UP & MP under NHDP III
	Rs. 1,434 crore*	6 laning Chitradurga - Davanagere including Chitradurga bypass, in the state of Karnataka under NHDP V
	Rs. 1,410 crore	4 laning Jhansi -Khajuraho section of NH 75/76 (Package I) from km 0.00 to km 76.30 in the states of UP & MP under NHDP III
Currently Under Construction	Rs. 2,159 crore	6 laning of Chakeri to Allahabad section of NH - 2 in the state of Uttar Pradesh under NHDP Phase-V
	Rs. 1,157 crore	4 laning of Challakere to Hariyur section of NH – 150 A in the state of Karnataka under Bharatmala Pariyojana
	Rs. 2,052 crore	4 laning of Mitrasen to Kanpur Pkg-V from km 356.00 to km 414.00 of NH-91 in the state of Uttar Pradesh under Bharatmala Pariyojana
	Rs. 1,602 crore	4 laning of Unnao Lalganj section of NH 232 A from km 0.00 to km 70.00 in the state of Uttar Pradesh under NHDP IVB
	Rs. 1,530 crore	4 laning of Jagdishpur Faizabad section from km 47.93 to km 107.68 in the state of Uttar Pradesh under Bharatmala Pariyojana
	Rs. 1,412 crore	4 laning of Meerut Nazibabad section of NH-119 (New NH-34) in the state of Uttar Pradesh under Bharatmala Pariyojana

# Order Book Details



# Robust Order Book over Rs. 12,000 crores



- Remaining value of contracts under execution of Rs. 12,055 crore as on 31<sup>st</sup> December 2021
- **The below orders are not included in order book as on 31<sup>st</sup> December 2021:**
  - ✓ 3 New Rural Drinking Water Supply Project of Rs. 2,337 Crores from State Water Supply & Sanitation Mission, Namami Gange & Rural Water Supply Department, Government of Uttar Pradesh to be executed on EPC basis
    - PNC Infratech's share in Joint Venture is 90%
    - Projects are to be constructed in 12 months upon signing of the agreements and operated for 10 years post-commissioning

After considering the EPC value of above projects contract under execution is over Rs. 14,390 crore which is over 2.5 times of FY21 revenue

Key EPC Projects Under Construction	Awarding Authority	Remaining Value (Rs. Crores)
Aligarh-Kanpur Pkg-V	NHAI	1,186
Unnao-Lalganj	NHAI	1,179
Jagdishpur Faizabad	NHAI	1,009
Meerut Nazibabad	NHAI	909
Lucknow Ringroad	NHAI	706
Challakere to Hariyur	NHAI	658
<b>Top 6 projects</b>		<b>5,647</b>
Other Projects		6,408
<b>Total Order Book</b>		<b>12,055</b>
Top 6 projects as % to Total Order Book		47%

**Road EPC projects constitute 66% of order-book**

An aerial photograph of a massive construction site, likely a large-scale urban development project. The image shows several large, multi-story buildings under construction, with extensive scaffolding and structural elements visible. The ground is a mix of dirt, concrete, and construction materials. The overall scene is one of intense activity and large-scale infrastructure development.

# Portfolio of Development Projects on PPP Mode

# Sizeable Project Portfolio: Operational Projects



Project	% Stake	Authority	State / Stretch	Type	JV Partners	Kms / Lanes	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Grant (Rs. Crs)	Total Debt (Rs. Crs)	Debt as on 31 <sup>st</sup> Dec. '21 (Rs. Crs)
Ghaziabad Aligarh	35%*	NHAI	UP / NH-91	Toll	SREI, Galfar	125 / 4	2,019.0	194.0	67.9	311.0	1,514.0	543
Kanpur Kabrai	100%	NHAI	UP / NH-86	Toll	-	123 / 2	458.5	67.5	67.5	123.0	268.0	119
Gwalior Bhind	100%	MPRDC	MP / NH-92	Toll	-	107.68 / 2	340.3	78.3	78.3	27.0	235.0	97
Bareilly Almora	100%	UPSHA	UP / SH-37	Toll	-	54 / 4	604.5	74.6	74.6	70.0	460.0	330
Rae Bareli Jaunpur	100%	NHAI	UP / NH-231	Annuity	-	166.40 / 2	837.4	139.6	139.6	0.0	697.8	474
Narela Industrial Area	100%	DSIIDC	Delhi / NA	Annuity	-	33 / -	175.0	35.0	35.0	0.0	140.0	36
Kanpur Ayodhya	100%	NHAI	UP / NH-28	OMT	-	217 / 4	-	0.1	0.1	-	-	-
Eastern Peripheral Expressway	100%	NHAI	Haryana & UP / NE II	OMT	-	135 / 6	-	0.0	0.0	-	-	-
							<b>4,434.7</b>	<b>589.1</b>	<b>463.0</b>	<b>531.0</b>	<b>3,314.8</b>	<b>1,599</b>

**All Projects are Operational**

## ■ Ghaziabad Aligarh Road Project

- ✓ The Company, along with its wholly owned subsidiary, PNC Infra Holdings Limited and other partners/promoters, on 1<sup>st</sup> April, 21, has entered into 'Share Purchase Agreement' and other related transaction documents inter alia for sale its entire stake of 35% (which includes 19.88% stake held by PNC Infra Holdings Ltd., a Wholly Owned Subsidiary of Company) in Ghaziabad Aligarh Expressway Private Limited, an "Associate" of the Company to Cube Highways and Infrastructure Pte Ltd ("Cube Highways"). During the quarter ended December 31, 2021, Company has assessed the impairment of Rs. 39 Crore & has provided the same in other expenses. This transaction is subject to receipt of applicable regulatory and other approvals and complying with the conditions precedent, more specifically laid down in the share Purchase Agreement.

**Proposed disinvestment is expected to augment financial resources for funding present and future projects**



# Sizeable Project Portfolio: HAM Projects



Project	% Stake	Authority	State / Stretch	Kms / Lanes	Status	TPC (Rs. Crs)	Invested Equity (Rs. Crs)	PNC Share of Invested Amount (Rs. Crs)	Total Debt (Rs. Crs)	Debt as on 31 <sup>st</sup> Dec. '21 (Rs. Crs)
Dausa-Lalsot	100%	NHAI	Raj/ NH11A	83.45/ 4/2	COD	820	65	65	371	319
Aligarh-Kanpur	100%	NHAI	UP / NH-91	45 / 4	PCOD	1,104	131	131	500	499
Jhansi-Khajuraho (Package II)	100%	NHAI	UP & MP / NH 75/76	85.4 / 4	PCOD	1,262	104	104	590	552
Chitradurga – Davanagere	100%	NHAI	Karnataka / NH 48	72.7/6	PCOD	1,338	107	107	606	566
Jhansi-Khajuraho (Package I)	100%	NHAI	UP & MP / NH 75/76	76.3 / 4	PCOD	1,342	108	108	604	565
Chakeri-Allahabad	100%	NHAI	UP / NH 2	145.1 / 6	UC	2,018	143	143	873	610
Challakere-Hariyur	100%	NHAI	Karnataka / NH 150 A	55.7 / 4	UC	1,013	8	8	440	-
Jagdishpur-Faizabad	100%	NHAI	UP / NH-330 A	60.2 / 4	UC	1,311	10	10	559	-
Mitrasen to Kanpur	100%	NHAI	UP / NH-91	60.6 / 4	UC	1,790	53	53	775	-
Unnao-Lalganj	100%	NHAI	UP / NH-232 A	70.0 / 4	UC	1,491	10	10	631	-
Meerut - Nazibabad	100%	NHAI	UP / NH-119	53.9 / 4	UC	1,256	10	10	514	-
						<b>14,745</b>	<b>749</b>	<b>749</b>	<b>6,463</b>	<b>3,111</b>

**Equity Requirement over the next 2-3 years of approximately Rs. 719 Crs for all HAM projects**

COD = Commercial Operation Date, PCOD = Provisional Commercial Operation Date, UC = Under Construction



# Annexure – I

# Summary Financials

# Standalone Profitability Statement – Q3 & 9M



Rs. Crores	Q3 FY22	Q3 FY21	YoY Growth (%)	9M FY22	9M FY21	YoY Growth (%)
<b>REVENUE</b>	<b>1,521.99</b>	<b>1,322.42</b>	<b>15%</b>	<b>4,388.19</b>	<b>3,281.14</b>	<b>34%</b>
<b>EBITDA*</b>	<b>204.88</b>	<b>178.53</b>	<b>15%</b>	<b>601.94</b>	<b>440.39</b>	<b>37%</b>
<b>EBITDA margin*</b>	<b>13.5%</b>	<b>13.5%</b>		<b>13.7%</b>	<b>13.4%</b>	
Other Income	10.55	24.26		45.74	58.18	
Depreciation	33.55	28.16		97.84	82.40	
Financial Expenses	20.82	15.25		63.15	62.33	
<b>Profit Before Tax*</b>	<b>161.06</b>	<b>159.37</b>	<b>1%</b>	<b>486.69</b>	<b>353.84</b>	<b>38%</b>
Total Tax Expenses	40.71	56.20		137.68	121.27	
Current Tax	42.35	53.20		128.07	126.43	
Taxation in respect of earlier years	0.00	0.00		0.00	0.00	
Deferred Tax	-1.64	2.99		9.60	-5.16	
<b>Profit After Tax*</b>	<b>120.35</b>	<b>103.17</b>	<b>17%</b>	<b>349.0</b>	<b>232.56</b>	<b>50%</b>
<b>PAT Margin*</b>	<b>7.9%</b>	<b>7.8%</b>		<b>8.0%</b>	<b>7.1%</b>	
Total Other Comprehensive Income, net of tax	-0.02	0.51		-0.06	1.52	
<b>Total Comprehensive income*</b>	<b>120.33</b>	<b>103.68</b>	<b>16%</b>	<b>348.95</b>	<b>234.08</b>	<b>49%</b>

\* Adjusted for impairment of Rs. 39 crores related to Ghaziabad Aligarh Road Project

# Consolidated Profitability Statement – Q3 & 9M

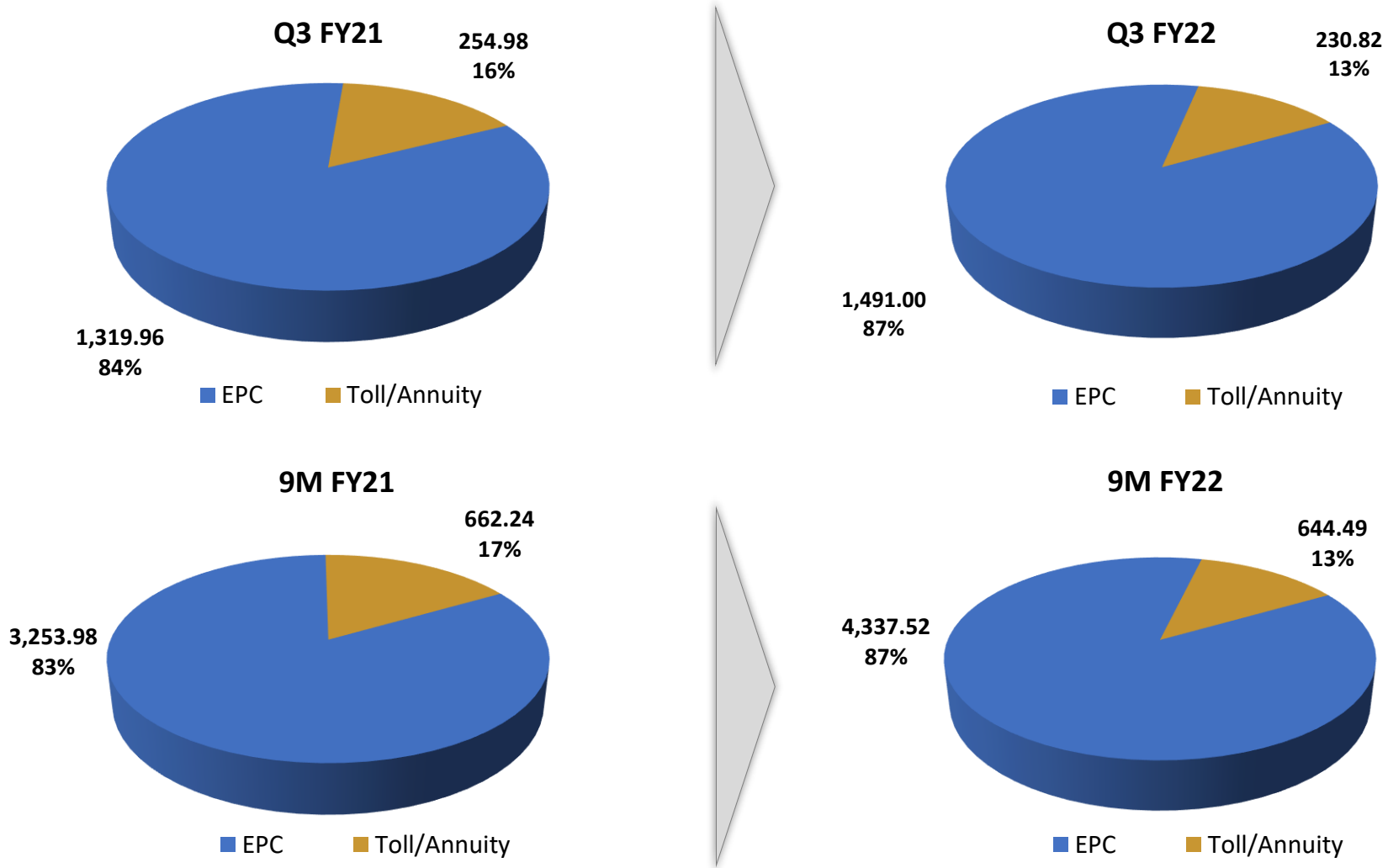


Rs. Crores	Q3 FY22	Q3 FY21	YoY Growth (%)	9M FY22	9M FY21	YoY Growth (%)
<b>REVENUE</b>	<b>1,721.82</b>	<b>1,582.02</b>	<b>9%</b>	<b>4,982.02</b>	<b>3,923.30</b>	<b>27%</b>
<b>Adjusted EBITDA*</b>	<b>364.76</b>	<b>407.12</b>		<b>1,093.49</b>	<b>997.95</b>	<b>10%</b>
<b>Adjusted EBITDA margin*</b>	<b>21.2%</b>	<b>25.7%</b>		<b>21.9%</b>	<b>25.4%</b>	
Other Income	17.58	34.91		67.67	87.77	
Depreciation	115.60	107.55		310.71	274.58	
Interest	103.11	97.61		313.78	324.37	
<b>Profit Before Tax*</b>	<b>163.63</b>	<b>236.87</b>		<b>536.67</b>	<b>486.77</b>	<b>10%</b>
Total Tax Expenses	46.44	68.97		174.57	146.29	
Current Tax	48.59	65.91		151.28	152.66	
Taxation in respect of earlier years	0.00	0.05		0.00	0.05	
Deferred Tax	-2.15	3.01		23.29	-6.41	
<b>Profit After Tax*</b>	<b>117.19</b>	<b>167.90</b>		<b>362.11</b>	<b>340.48</b>	<b>6%</b>
<b>PAT Margin*</b>	<b>6.8%</b>	<b>10.6%</b>		<b>7.3%</b>	<b>8.7%</b>	
Share in Profit/ (Loss) of Associates accounted for using equity method	5.18	8.24		10.52	6.07	
<b>Profit After Tax*</b>	<b>122.37</b>	<b>176.14</b>		<b>372.63</b>	<b>346.55</b>	<b>8%</b>
<b>PAT Margin*</b>	<b>7.1%</b>	<b>11.1%</b>		<b>7.5%</b>	<b>8.8%</b>	
Total Other Comprehensive Income, net of tax	-0.06	0.64		-0.18	1.94	
<b>Total Comprehensive income*</b>	<b>122.31</b>	<b>176.79</b>		<b>372.45</b>	<b>348.48</b>	<b>7%</b>

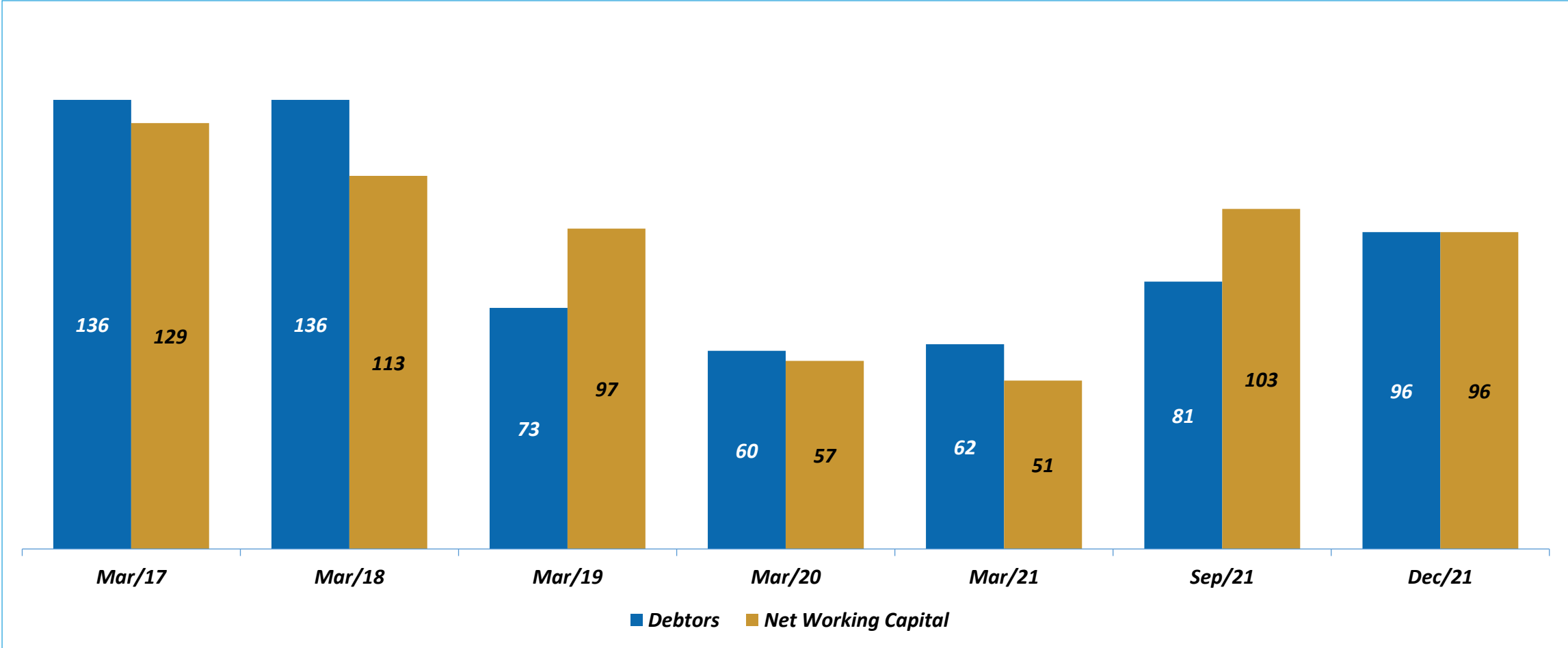
\* Adjusted for impairment of Rs. 39 crores related to Ghaziabad Aligarh Road Project



# Segmental Revenue Break-up



# Net Working Capital Days - Standalone



# Annexure – II

# Company Overview



# Introduction

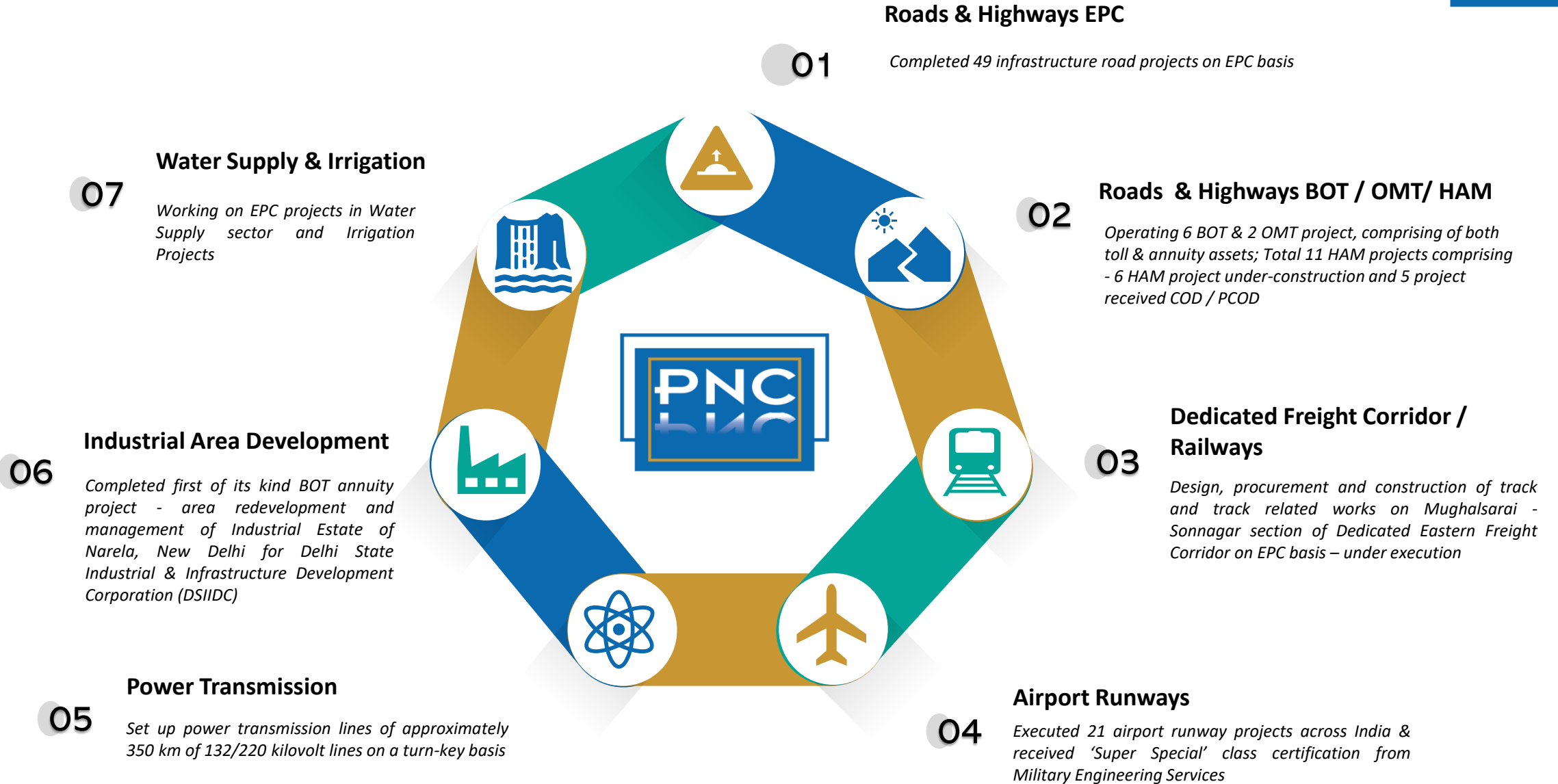


## Established track record of timely/early completion of projects

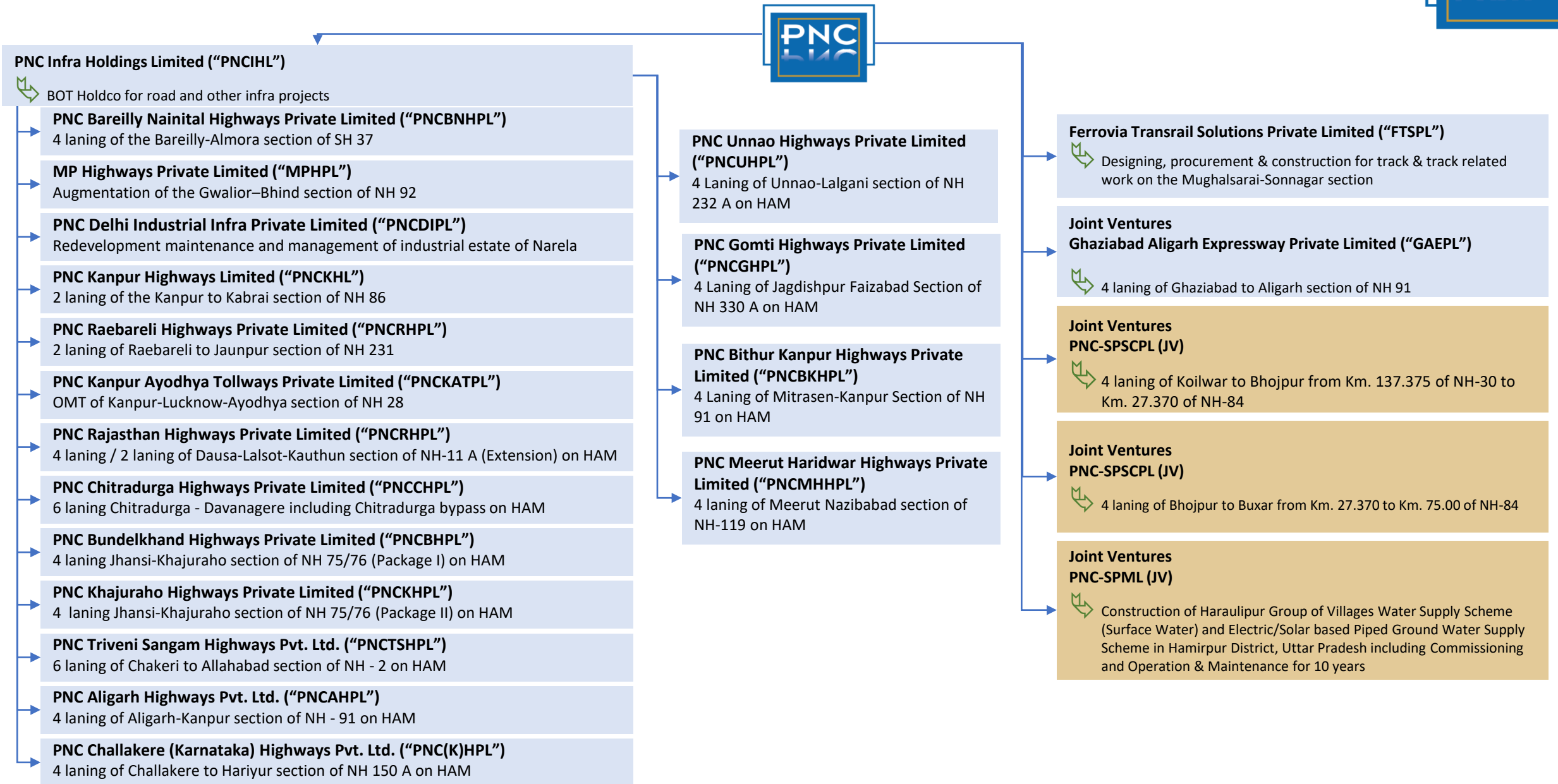
- Infrastructure construction, development and management company; expertise in execution of projects including highways, bridges, flyovers, airport runways, industrial areas and transmission lines
- Executed 73 major infrastructure projects spread across 13 states, of which 49 are road EPC projects; currently executing 26 projects
- Large fleet of sophisticated equipment and professionally qualified & experienced employee base
- Operating 6 BOT & 2 OMT project, comprising of both toll & annuity assets; Total 11 HAM projects comprising - 6 HAM project under-construction and 5 project received COD / PCOD

**Strong credit rating of CARE AA for Long Term Loans  
CARE A1+ for Short Term Loans  
“Stable” outlook**





# Corporate Structure



# Integrated Business Model



- Ownership of a fleet of modern equipment enables quick mobilization besides ensuring continuous availability of critical equipment
- Reduces costs and facilitates timely completion of projects through enhanced control

*Equipment Bank*




*Own Quarries / Raw Material Sourcing*



- Own / Leasing of Quarries helps in securing of raw material and project completion within scheduled time & budget

- Controls the entire process from conceptualization to commissioning of a given project which helps in providing customized solutions as per clients' specific requirements

*In-house Design & Engineering*



*In-house Construction*



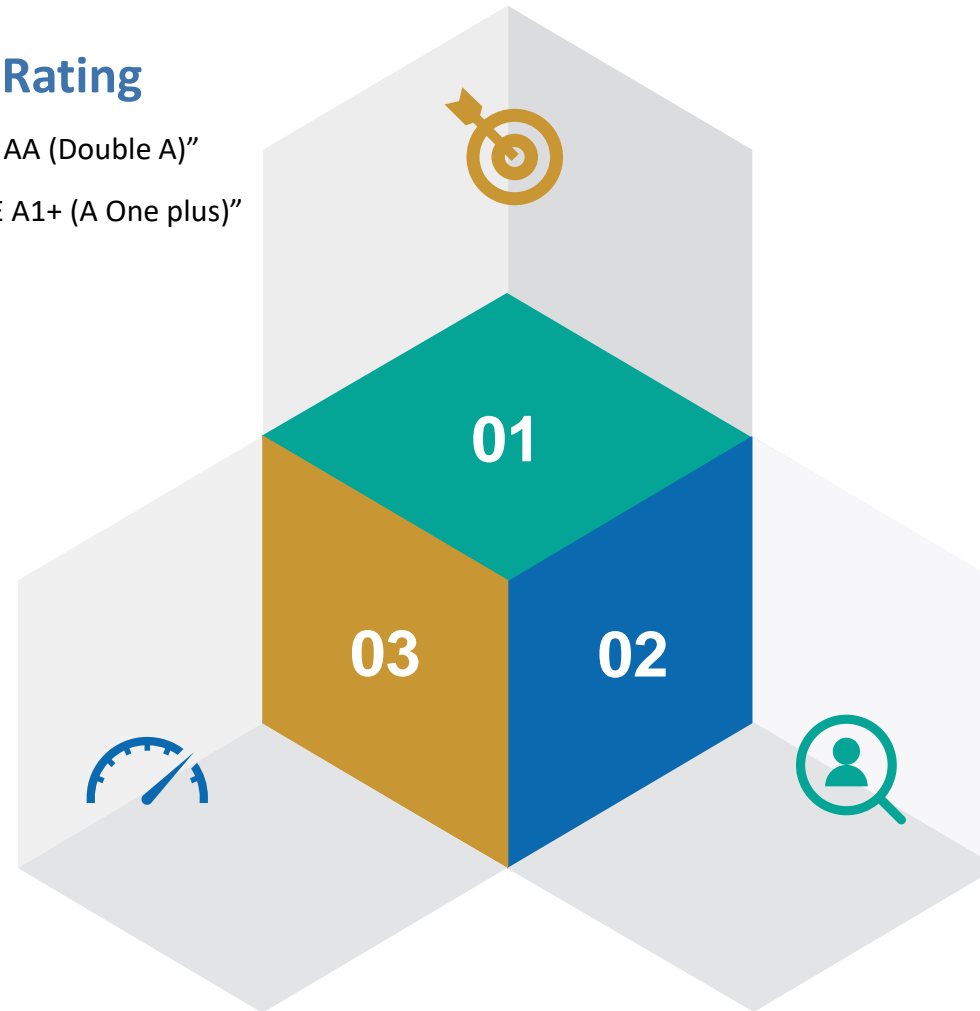
- Ensuring timely completion of projects, reducing reliance on third parties and lowering costs

# Enhanced Execution Capability



## Strong Credit Rating

- Long term bank facilities “CARE AA (Double A)”
- Short term bank facilities “CARE A1+ (A One plus)”
- “Stable” outlook



## Working Capital Limits

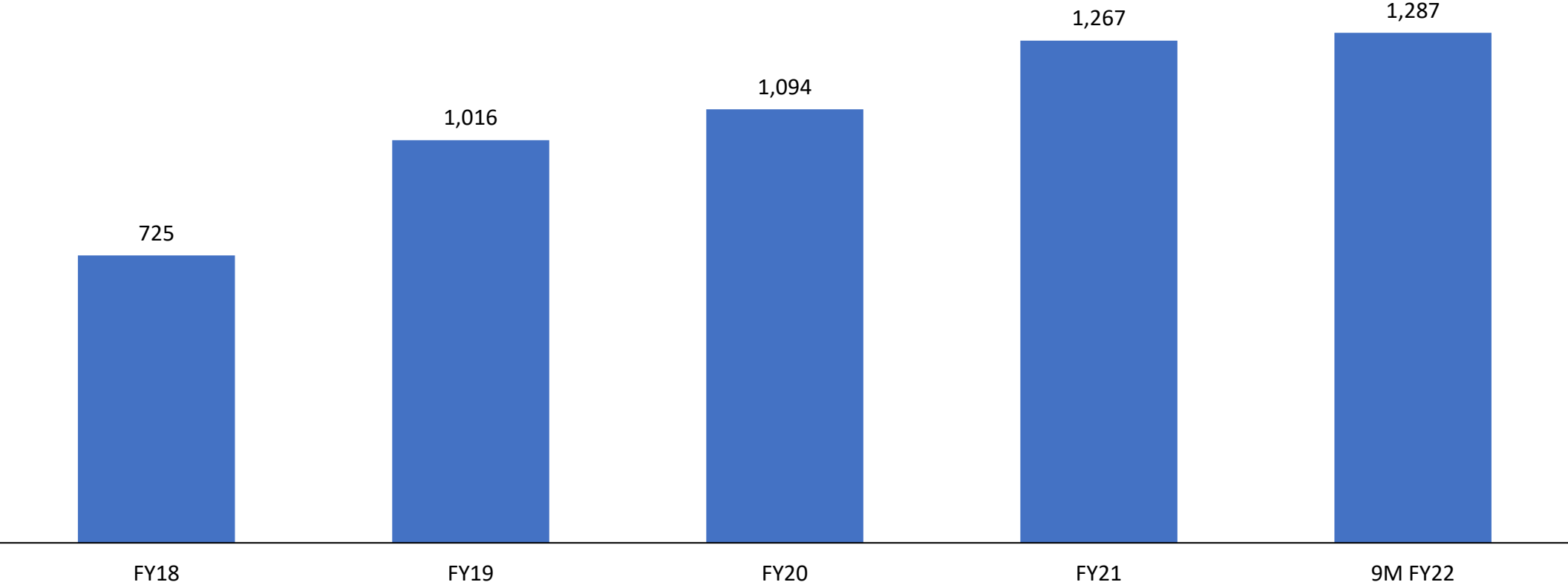
- Fund Based Limits of Rs. 1,000 crores which will enable us to execute projects without financial constraints
- Non-Fund Based Limits of Rs. 5,000 crores will enable to Bid for higher no. of projects which are larger in size

## Man and Machine added to execute more projects

- Strengthening of In-house execution team with induction of engineers with strong technical knowledge
- Investments in Machinery over the years to augment and upgrade the execution capabilities

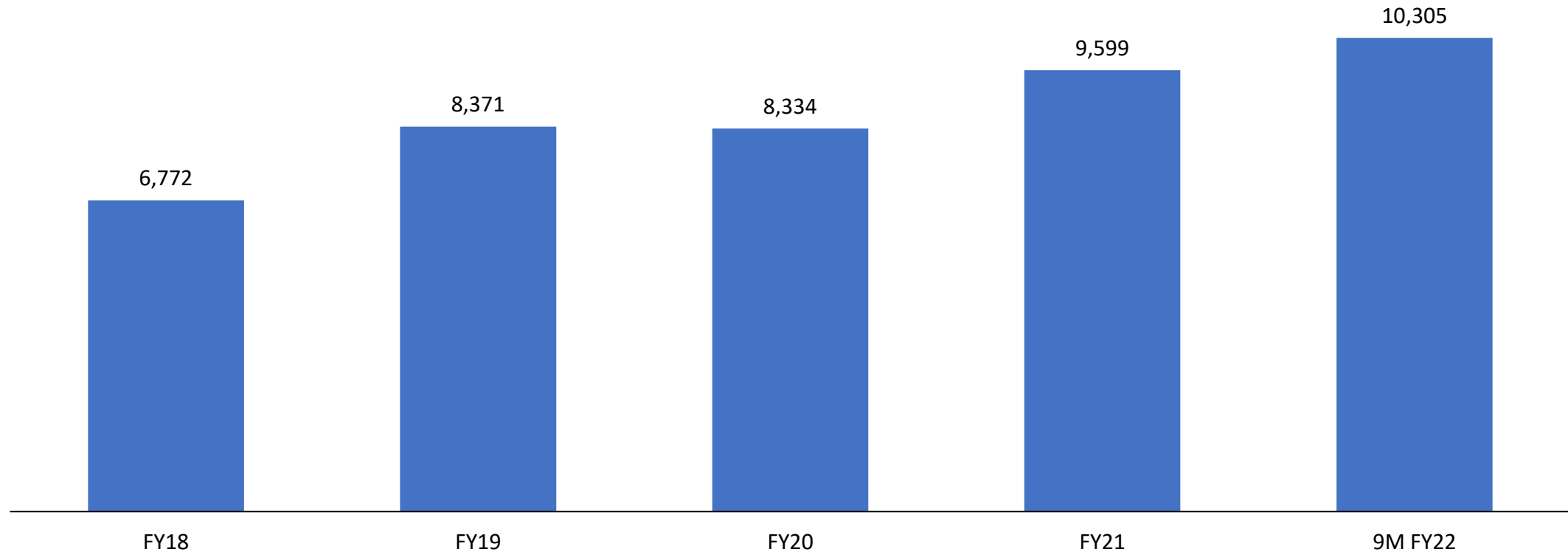


# Enhanced to Augment and upgrade the execution



**Present Capex will enable us to achieve a Turnover of Rs. 8,000-9,000 crores**

# Strengthening of in-house execution team



**Strengthening of In-house execution team with induction of engineers with strong technical knowledge**

# Strong Credit Rating



## Upgraded

- PNC Delhi Industrial Infra Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Bareilly Nainital Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE BBB+; Stable (Triple B; Outlook: Stable).
- PNC Rajasthan Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A+; Stable (Single A Plus; Outlook: Stable)
- PNC Kanpur Highways Limited
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Khajuraho Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Chitradurga Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Aligarh Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A+; Positive (Single A+; Outlook: Positive)

## Assigned

- PNC Rajasthan Highways Pvt. Ltd. (proposed NCDs)
  - ✓ Proposed NCDs at CARE AAA; Stable (Triple A; Outlook: Stable)
- PNC Unnao Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- PNC Meerut Haridwar Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- PNC Gomti Highways Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities
- PNC Bithur Kanpur Pvt. Ltd.
  - ✓ CARE A; Stable (Single A; Outlook: Stable) on long term bank facilities

## Reaffirmed

- PNC Infratech Ltd.
  - ✓ Long term bank facilities at CARE AA; Stable (Double A; Outlook: Stable)
  - ✓ Short term bank facilities at CARE A1+ (A One plus)
- PNC Triveni Sangam Highways Pvt. Ltd.
  - ✓ CARE A-; Stable (Single A Minus; Outlook: Stable on long term bank facilities
- PNC Challakere (Karnataka) Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Raebareli Highways Pvt. Ltd.
  - ✓ Long term bank facilities (Senior Debt) at CARE AA; Stable (Double AA; Outlook: Stable)
  - ✓ Long term bank facilities (Subordinate Debt) at CARE AA-; Stable (Double AA Minus; Outlook: Stable)
- MP Highways Pvt. Ltd.
  - ✓ Long term bank facilities at CARE A; Stable (Single A; Outlook: Stable)
- PNC Bundelkhand Highways Pvt. Ltd.
  - ✓ CARE A-; Stable (Single A Minus; Outlook: Stable) on long term bank facilities

# Experienced Promoters



**Mr. Pradeep Kumar Jain**

## **Chairman & Managing Director**

- Over 40 years of experience in the construction, infrastructure sector and allied areas
- Responsible for overall administration and supervision of projects and liaison with agencies



**Mr. Naveen Kumar Jain**

## **Promoter**

- Over 31 years of experience in industries such as construction, cold storage, transportation, machineries and transport organization



**Mr. Chakresh Kumar Jain**

## **Managing Director**

- Over 30 years of experience in development of infrastructure sector, such as construction of highways, airports, rail over-bridges among others
- Responsible for overall finance, project management & administration



**Mr. Yogesh Kumar Jain**

## **Managing Director**

- Over 25 years of experience in planning, execution, supervision of work starting from pre-qualification and tendering up to completion and handing over of sites
- Responsible for technical supervision of projects up to completion stage of such projects

# Board of Directors



**Mr. Pradeep Kumar Jain**  
*Chairman & Managing Director*



**Mr. Chakresh Kumar Jain**  
*Managing Director*



**Mr. Yogesh Kumar Jain**  
*Managing Director*



**Mr. Anil Kumar Rao**  
*Whole-time Director*



**Mr. Talluri Raghupati Rao**  
*Wholetime Director*



**Mr. Krishan Kumar Jalan (IAS)**  
*Independent Director*



**Mr. Gauri Shankar**  
*Independent Director*



**Mr. Subhash Chander Kalia**  
*Independent Director*



**Mr. Ashok Kumar Gupta**  
*Independent Director*



**Ms. Deepika Mittal**  
*Independent Director*



# Clientele



**State Water & Sanitation Mission**  
NAMAMI GANGE AND RURAL WATER SUPPLY DEPARTMENT  
Government of Uttar Pradesh



Uttar Pradesh Power Corporation Limited



## Diversification:

- Leveraging Strong Project Execution track record to diversify into new functional areas of infrastructure development
- Expand presence in development of industrial areas and dedicated freight corridor projects
- Diversify into waste management, water-related infrastructure projects such as river-connecting

## Focused Approach:

- Continue to focus on our Core EPC Strength & Regional Expertise
- Increase presence in BOT, OMT & HAM projects by leveraging our technical and financial credentials developed through our focus on core EPC projects



## Competitiveness:

- Improve performance and competitiveness of existing business through investments in technology, equipment and skilled manpower
- Investments in modern equipment will ensure cost effective execution

## Strong Relationships:

- Maintaining Strategic Alliances with companies whose Resources, Skills & Strategies for synergy
- Enter into project-specific JVs or sub-contracting relationships



**For further information, please contact:**

**Company :**

PNC Infratech Ltd  
CIN: L45201DL1999PLC195937

Mr. D. K. Maheshwari  
Vice President - Finance

[dkm@pncinfratech.com](mailto:dkm@pncinfratech.com)

[www.pncinfratech.com](http://www.pncinfratech.com)

**Investor Relations Advisors :**

Strategic Growth Advisors Pvt. Ltd.  
CIN: U74140MH2010PTC204285

Mr. Jigar Kavaiya  
Group Account Head  
+91-9920602034

[jigar.kavaiya@sgapl.net](mailto:jigar.kavaiya@sgapl.net)

[www.sgapl.net](http://www.sgapl.net)