

Investor Presentation Q2 FY24

Prestige Estates Projects Ltd

www.prestigeconstructions.com



Agenda

Key Highlights

- About us
- Scale of Operations
- Key Highlights
- Operational Highlights
- Financial Highlights
- Debt Profile

Segment Analysis

- Residential
- Commercial
- Retail
- Hospitality
- Property Management

Mumbai Presence

- Residential
- Commercial

Management

- Board of Directors
- Leadership Team



Mulberry Shades Bengaluru Nandi Hills, A Tribute Portfolio Resort
Shot at Location

Q2 | H1 FY24

About us

RESIDENTIAL | COMMERCIAL

RETAIL | HOSPITALITY

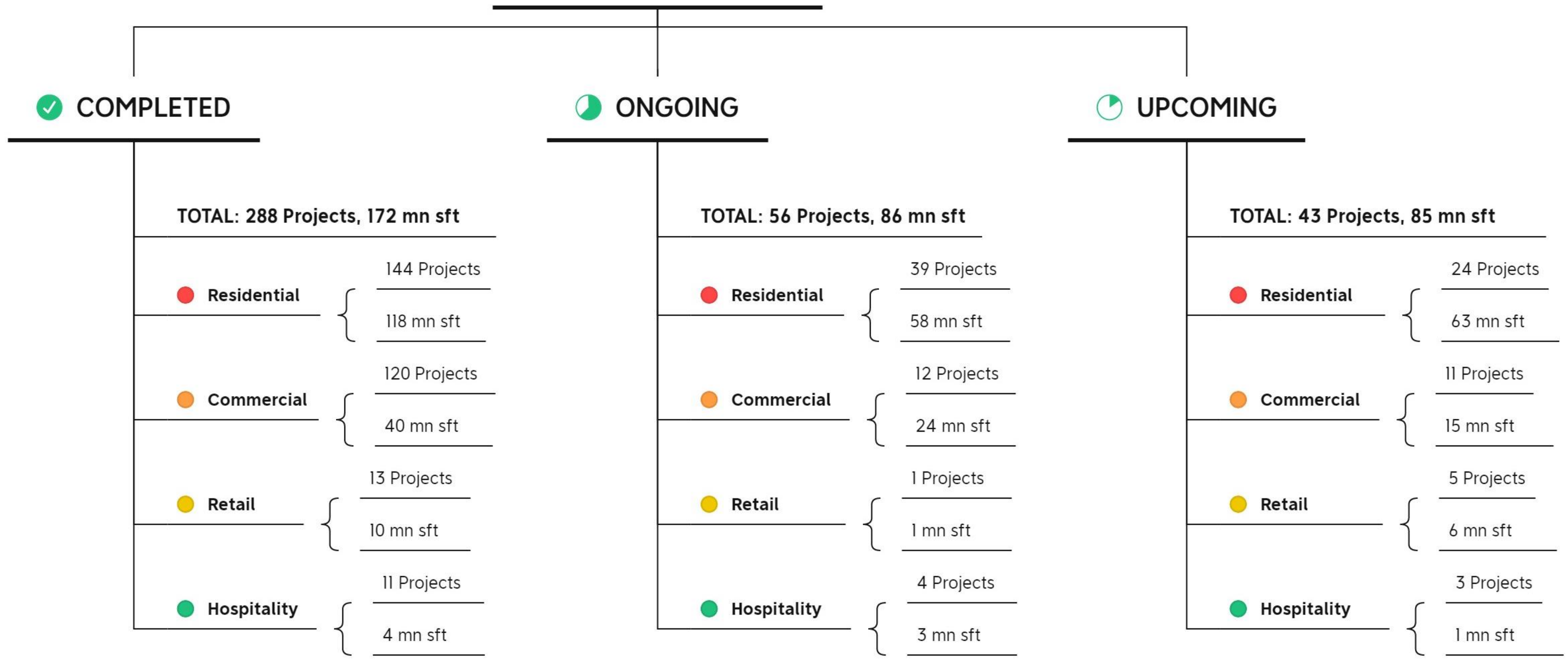
PROPERTY MANAGEMENT



- 37 Years of Legacy
- 13 Cities
- DA1+ CRISIL Grading
- ICRA A+ Stable Rating

Scale of Operations

Prestige Group



Our Strengths



Brand - Trust & Credibility



Strong Execution Capabilities
& Track Record



Diversified Portfolio

Fiscal Discipline



Prestige UB City, Bengaluru
Shot at Location

Key Highlights

Q2 | H1 FY24



Prestige Sri Hari Khoday – Centre for Performing Arts
Shot at Location

1

Highest ever H1 Sales
₹11,007 Cr (69% YOY)

2

Highest ever Quarterly Sales
₹7,092 Cr (102% YOY);
3659 Units Sold @40 Units /
Day

3

Q2 Avg Realization ₹10,369
psf (29% YoY)

4

Q2 Area Sold: 6.84 Mn sft
(50% YoY)
H1 Area Sold: 10.67 Mn sft
(31% YoY)

5

Launch of ‘Prestige Park
Grove’ Contributed ~₹4600+
Cr of Sales in Q2

6

Completed 8.11 Mn sft of area
in H1 over 7 projects in 3 cities

7

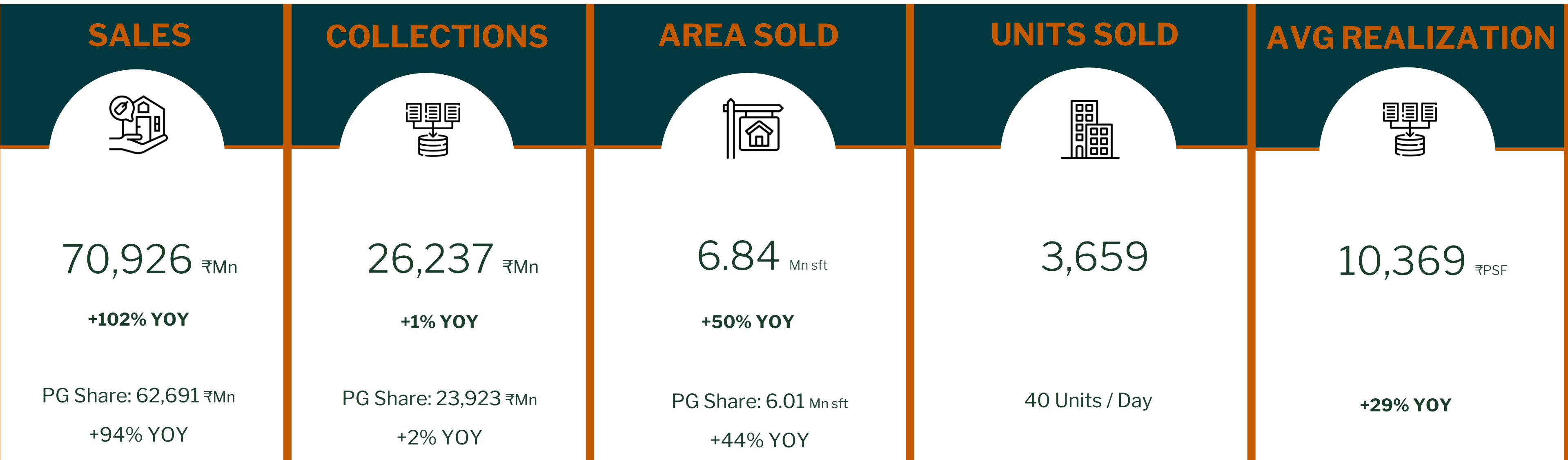
Acquired 24 acres land in
Hyderabad with development
potential of 8 Mn sft and sales
potential of ~₹6500 Cr

8

Inaugurated Forum Thomsun
Mall in Kochi (1.02 Mn sft)

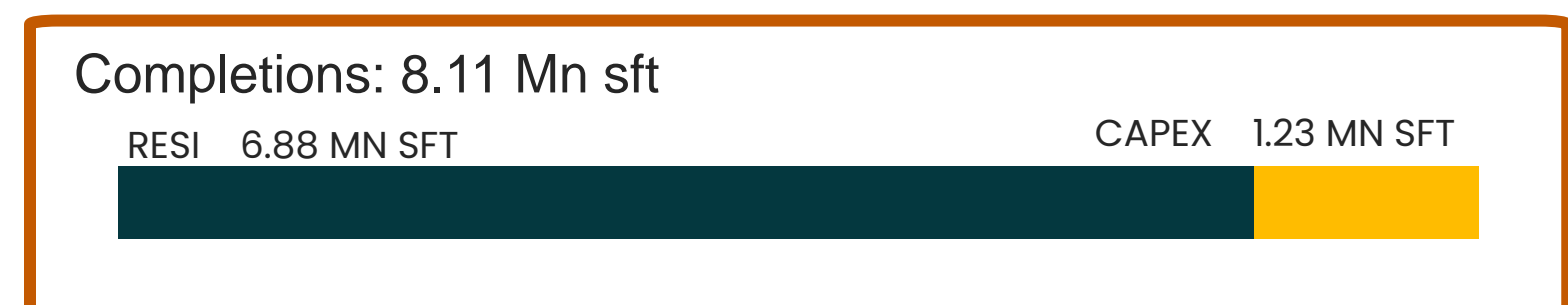
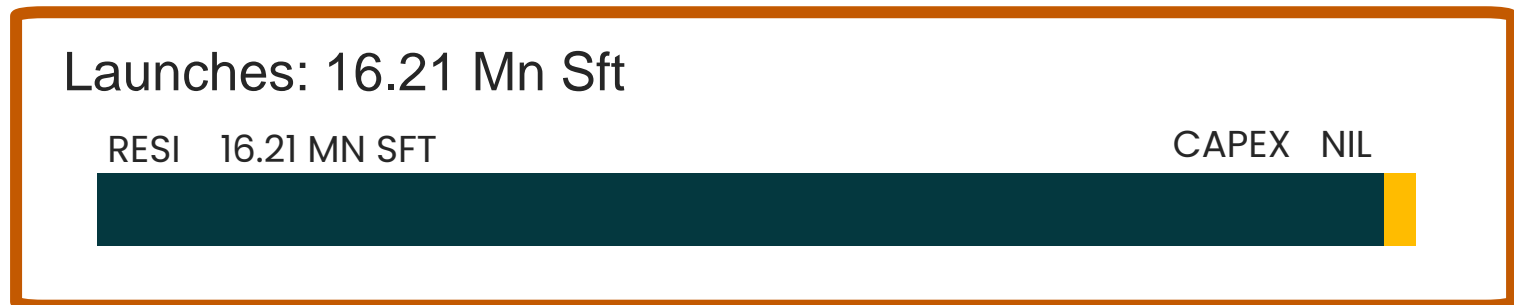
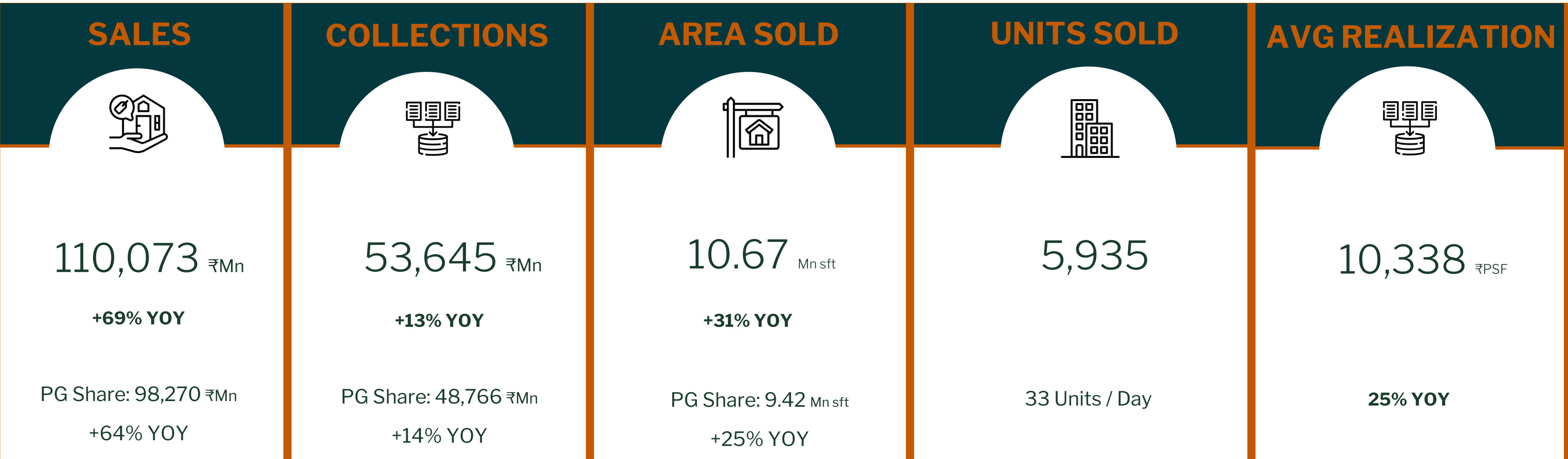
Operational Performance

Q2 FY 24



Operational Performance

H1 FY 24



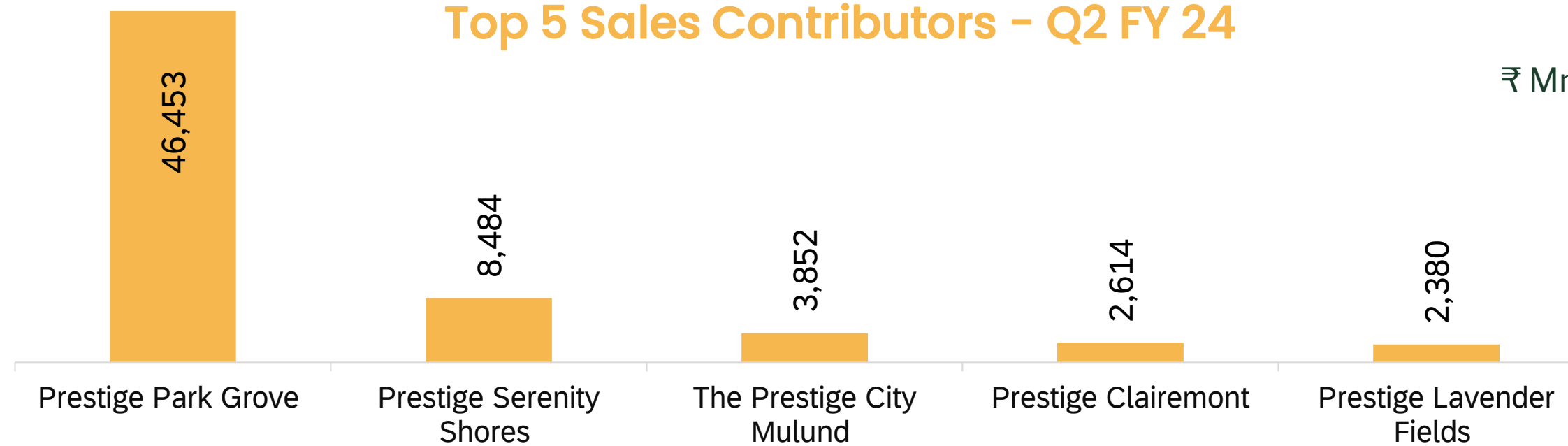
Sales Analysis - Q2 FY24



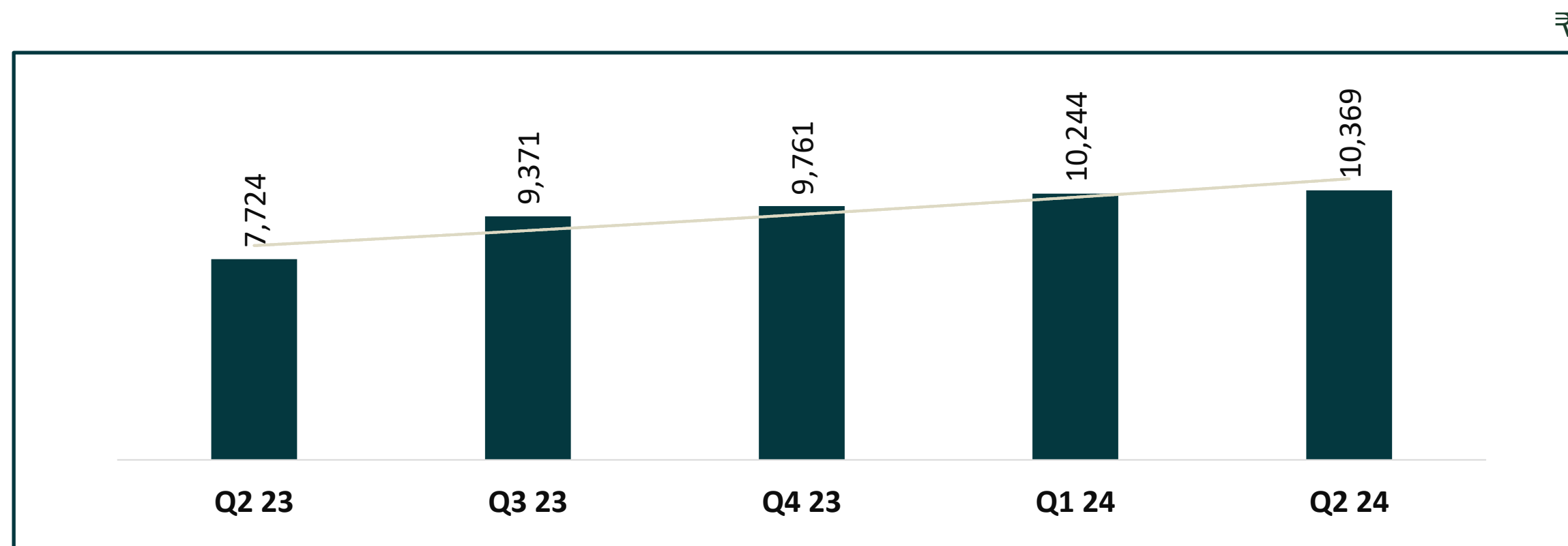
Top 5 Sales Contributors

▶ **Sales**
Q2 FY24

Top 5 Sales Contributors - Q2 FY 24



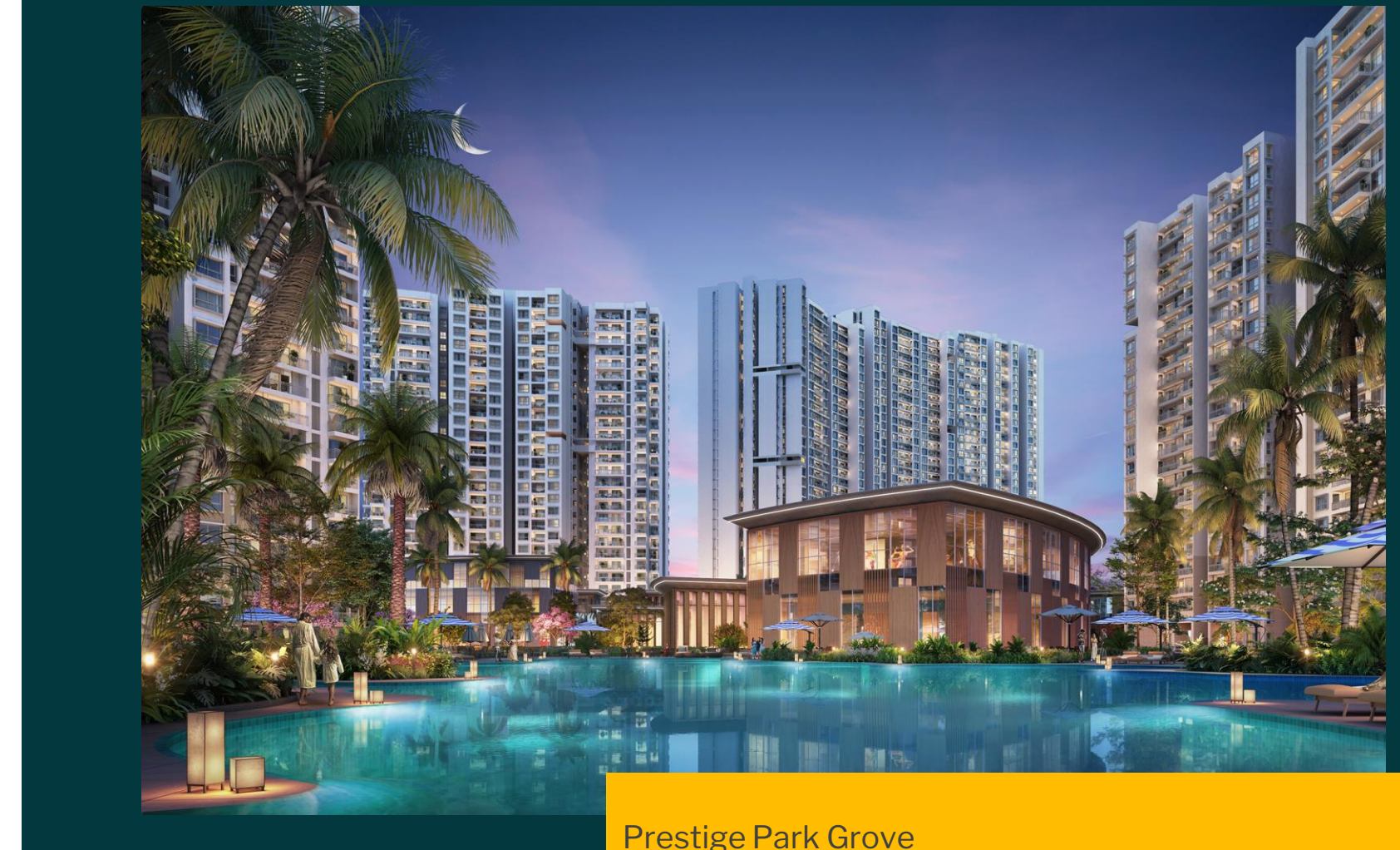
▶ Avg Realization psf (QoQ)
(Aptt, Villas, Comm Sales)



Launches

H1 FY24: 16.21 Mn sft

- Residential: 16.21 Mn sft
- Capex Projects: Nil



Prestige Park Grove
Artist's Impression

Q2

S.No	Projects Launched	Location	Segment	Developable Area (Mnsf)
1	Prestige Park Grove - Apartments	Bengaluru	Residential	9.28
2	Prestige Park Grove - Villas	Bengaluru	Residential	0.34
3	Prestige Serenity Shores	Bengaluru	Residential	1.57
4	The Prestige City @Hyd - Villas	Hyderabad	Residential	0.81
5	Prestige Vaishnai Rainbow Waters	Hyderabad	Residential	1.11
Total				13.10

Q1

S.No	Projects Launched	Location	Segment	Developable Area (Mnsf)
1	Prestige Lavender Fields	Bengaluru	Residential	3.11
Total				3.11

Completions

H1 FY24: 8.11 Mn sft

- Residential: 6.88 Mn sft
- Capex Projects : 1.23 Mn sft

Q2

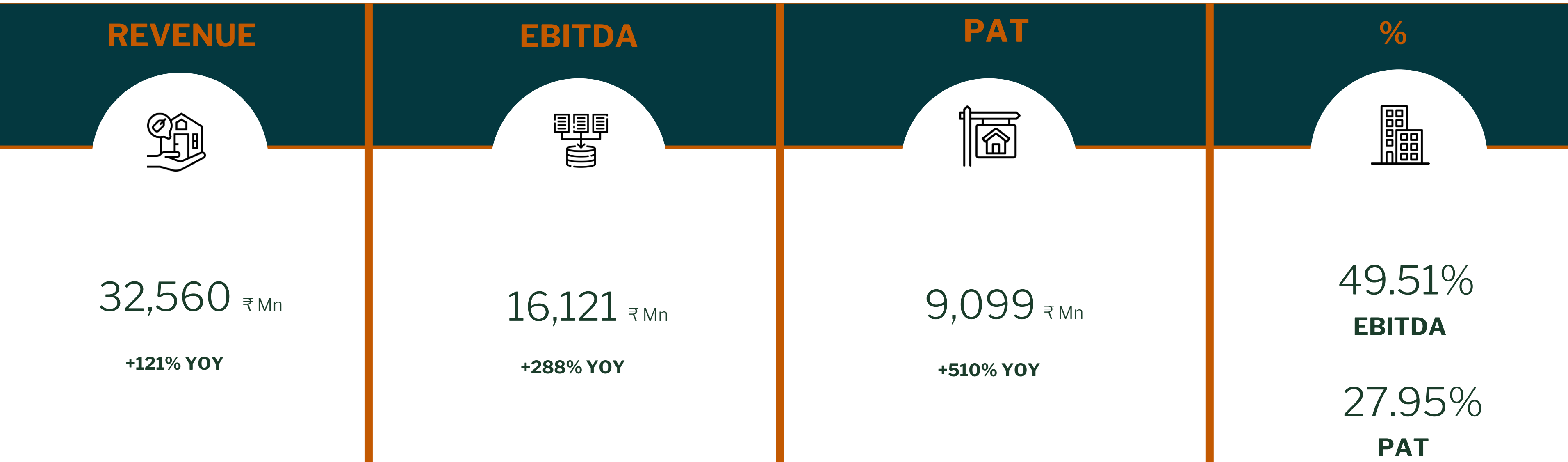
S.No	Projects Completed	Location	Segment	Developable Area (Mnsf)
1	Forum Thomsun	Kochi	Retail	1.02
2	The Artiste	Kochi	Hospitality	0.08
3	Prestige Orchards	Hyderabad	Residential	1.11
Total				2.21

Q1

1	Prestige Great Acres @TPC	Bengaluru	Residential	3.49
2	Prestige Marigold	Bengaluru	Residential	1.17
3	Prestige Elysian	Bengaluru	Residential	1.11
4	Mulberry Shades Bengaluru Nandi Hills	Bengaluru	Hospitality	0.13
Total				5.90

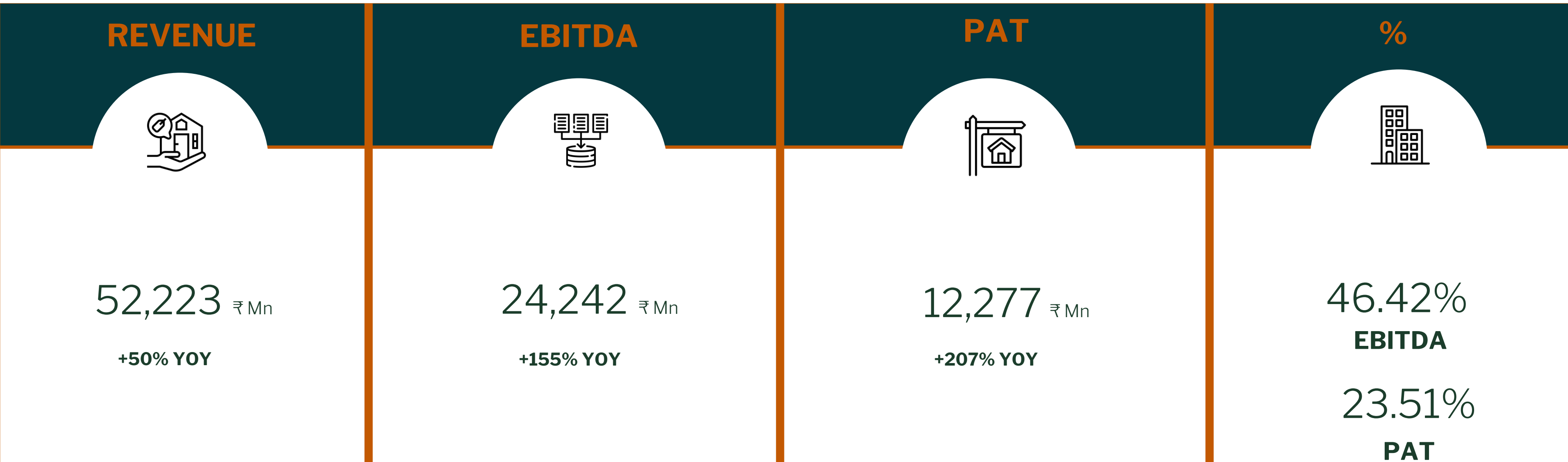
Financial Performance

Q2 FY 24



Financial Performance

H1 FY 24



Segment Wise Results & Capital Employed

(in ₹ Mn)

H1 FY 2023-24		Office	Retail	Hospitality	Services	Residential	Others (Note 1)	Total
Revenue		1,499	1,121	3,407	4,451	26,385	2,310	39,173
EBITDA (excluding other income)		1,197	637	1,136	599	5,313	2,310	11,192
EBITDA %		80%	57%	33%	13%	20%	100%	29%
Depreciation		368	328	801	72	191	1,636	3,396
EBIT (excluding other income)		830	309	335	527	5,122	673	7,796
EBIT %		55%	28%	10%	12%	19%	29%	20%
Interest Expenses (net of interest income)		(69)	296	397	(4)	2,648	845	4,113
Other Income		(7)	(1)	(11)	(27)	(33)	(12,064)	(12,142)
PBT before JV Share of loss / profit		905	14	(51)	558	2,507	11,892	15,825
PBT %		60%	1%	-1%	13%	10%	515%	40%
Joint Venture share of loss / profit		-	-	-	-	-	-	117
PBT after Joint Venture share of loss / profit		905	14	(51)	558	2,507	11,892	15,708
Exceptional Items		-	-	-	-	-	-	-
PBT after Exceptional Items		905	14	(51)	558	2,507	11,892	15,708
Tax		264	3	(13)	195	935	2043	3,427
PAT		641	11	(38)	363	1,572	9,849	12,281

Note 1 : OTHERS includes

a. Impact of IND AS 116 and

b. Fair value gain recognized on Retail REITs ₹3,552 mn

c. ₹8,512 mn gain recognised on acquisition of Prestige (BKC) Realtors Pvt Ltd & Turf Estate Joint Venture LLP

Segment Wise Results & Capital Employed

(in ₹ Mn)

H1 FY 2023-24		Office	Retail	Hospitality	Services	Residential	Others	Total
Capital Employed								
Equity	A	51,194	13,946	22,688	887	21,611	-	110,326
Debt (including ongoing capex)	B	21,131	8,818	9,169	2	50,203	-	89,323
Debt taken for ongoing capex project	C	16,625	-	-	-	-	-	16,625
Debt (excluding ongoing capex)	D=(B-C)	4,506	8,818	9,169	2	50,203	-	72,698
Capital Employed	E=(A+B)	72,325	22,764	31,857	889	71,814	-	199,649
Capital employed on Ongoing capex projects and investments	F	63,540	11,360	7,242	-1	-130	-	82,012
Capital Employed (excluding ongoing capex projects)	G=E-F	8,785	11,404	24,615	890	71,944	-	117,637
Debt (excluding ongoing capex)	D	4,506	8,818	9,169	2	50,203	-	72,698
Equity	H=G-D	4,278	2,586	15,446	888	21,741	-	44,939
ROCE (ANNUALISED)		27.26%	11.17%	9.23%	134.61%	14.77%	-	19.03%
ROE (ANNUALISED)		59.51%	26.43%	9.71%	141.89%	24.82%	-	85.54%

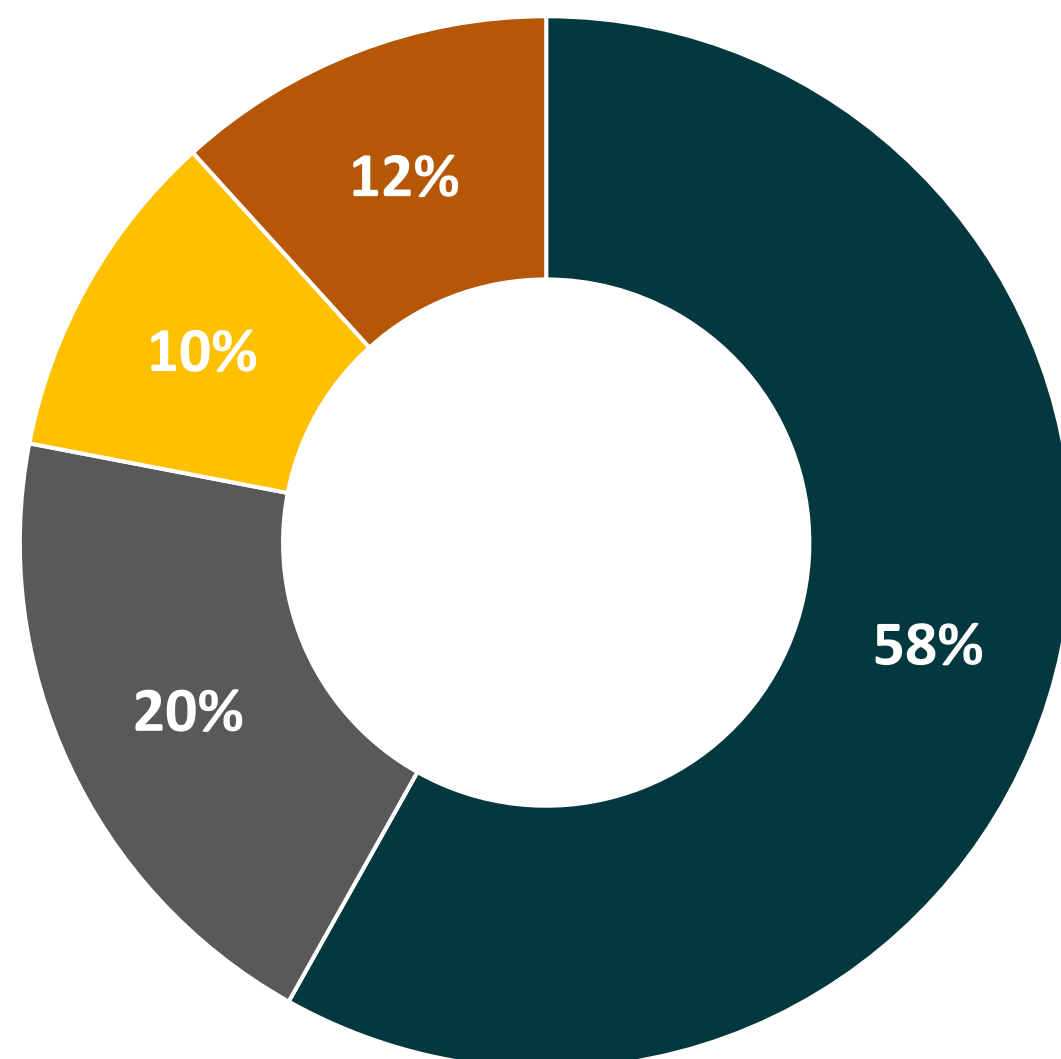
1. ROCE - EBIDTA/ CAPITAL EMPLOYED (G)

2. ROE - PBT +DEPRECIATION/ EQUITY (H)

Debt Profile Q2 FY24

As on September 30, 2023

- Project Debt - Residential & Commercial for sales
- Office Space
- Hospitality
- Lease Rental Discounting



0.61

DEBT EQUITY RATIO



₹69,610 mn

NET DEBT



10.36%

AVERAGE BORROWING
COST

#	Particulars	Q2 FY24	Q1 FY24	Q2 FY23
1	Debt Equity	0.61	0.61	0.41
2	Net Debt ₹ mn	69,610	64,804	40,470
3	Avg. Borrowing Cost %	10.36%	10.24%	9.56%

Business Segments



Residential

Commercial

Retail

Hospitality

Property
Management

Residential

Apartments

Villas

Plotted Developments

Integrated Townships

Prestige City



Prestige Ocean Pearl, Kozhikode
Artist's Impression

RESIDENTIAL PORTFOLIO

- COMPLETED**

 - 144 PROJECTS
 - 118 MN SFT
- ONGOING**

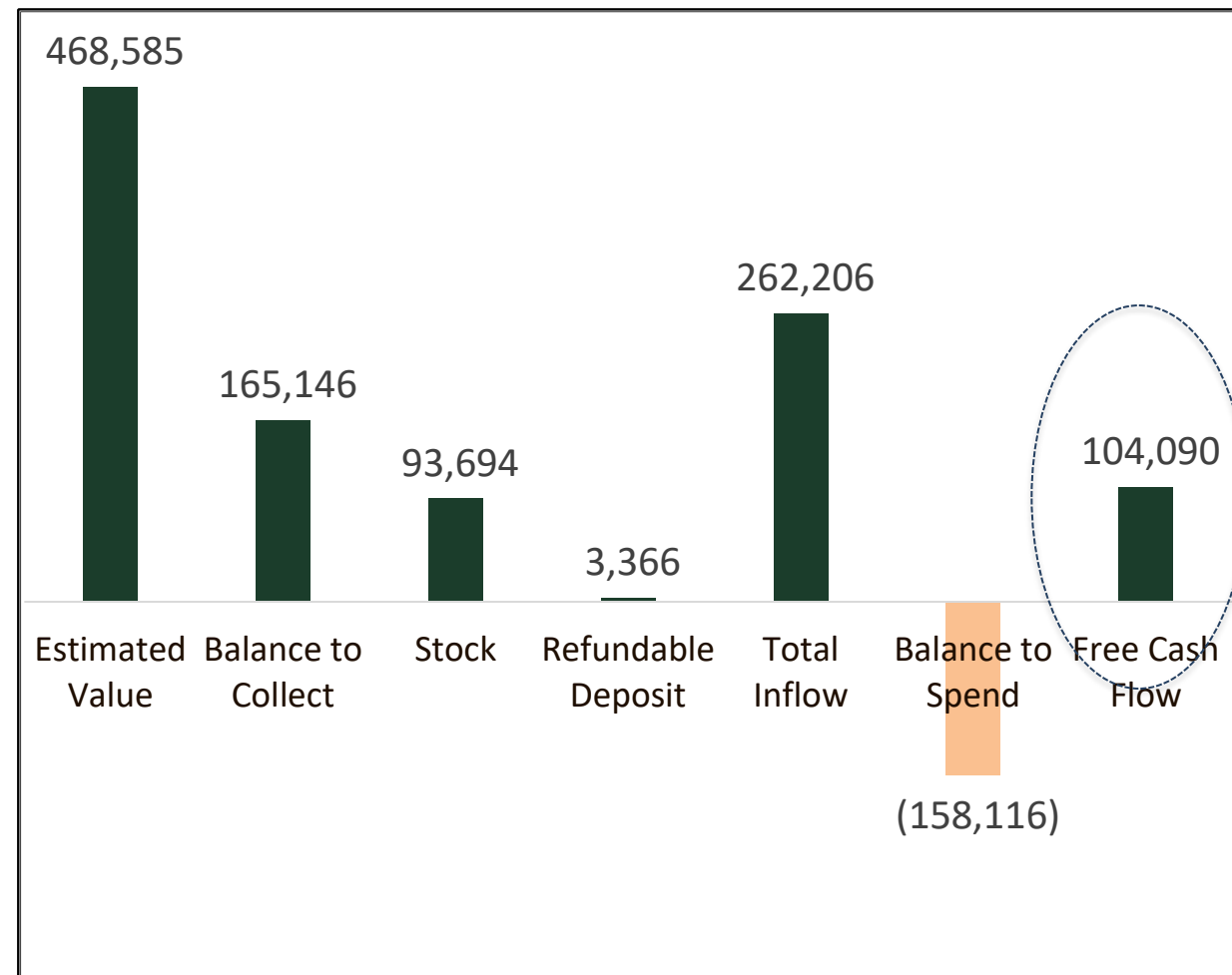
 - 39 PROJECTS
 - 58 MN SFT
- UPCOMING**

 - 24 PROJECTS
 - 63 MN SFT

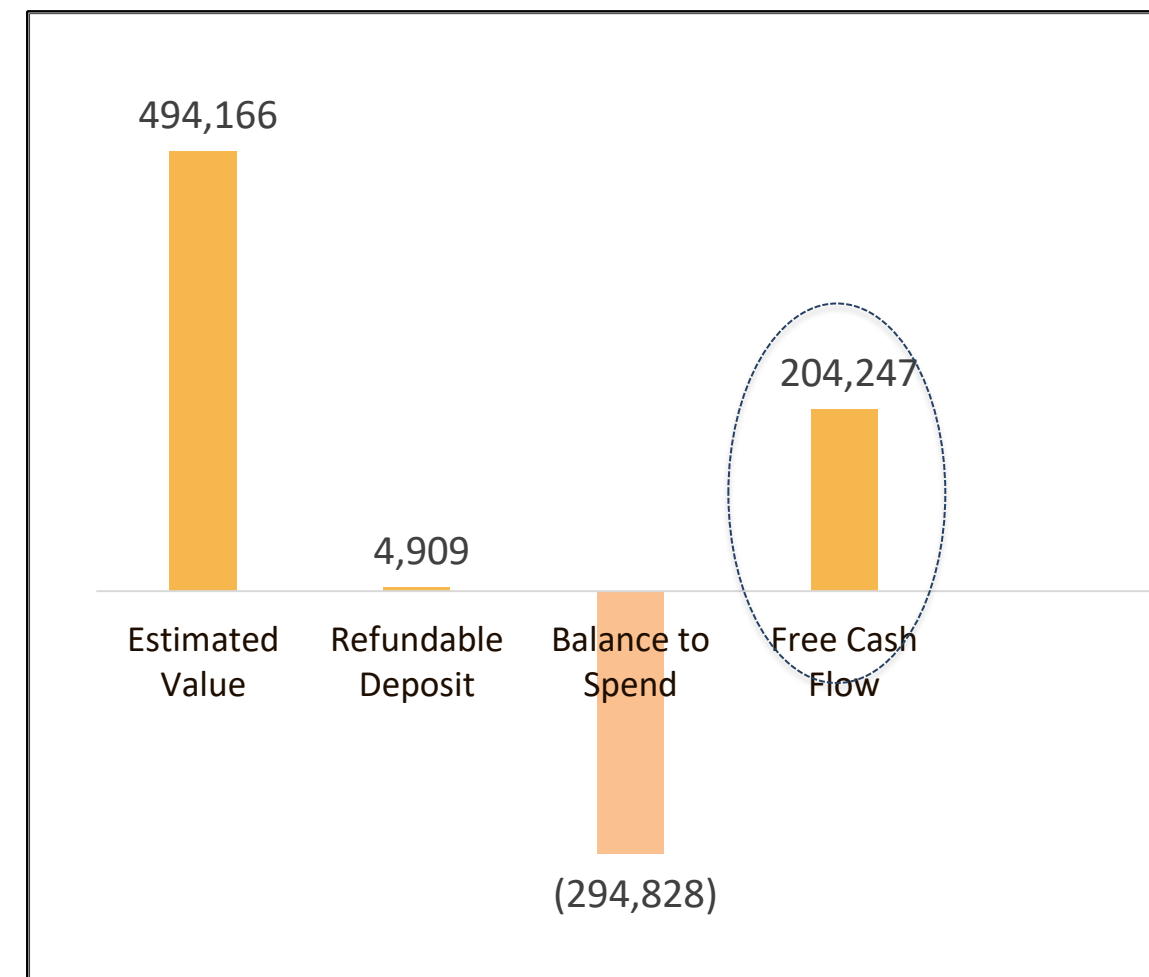
STOCK BREAKUP

Category	Area (Mn Sft)	Value(Mn)
Ongoing-Premium & Luxury Projects	2.261	37,732
Ongoing-Mid Income Projects	5.071	51,961
Ongoing Commercial Projects	0.084	844
Completed Projects	0.403	3,156
Total	7.819	93,694

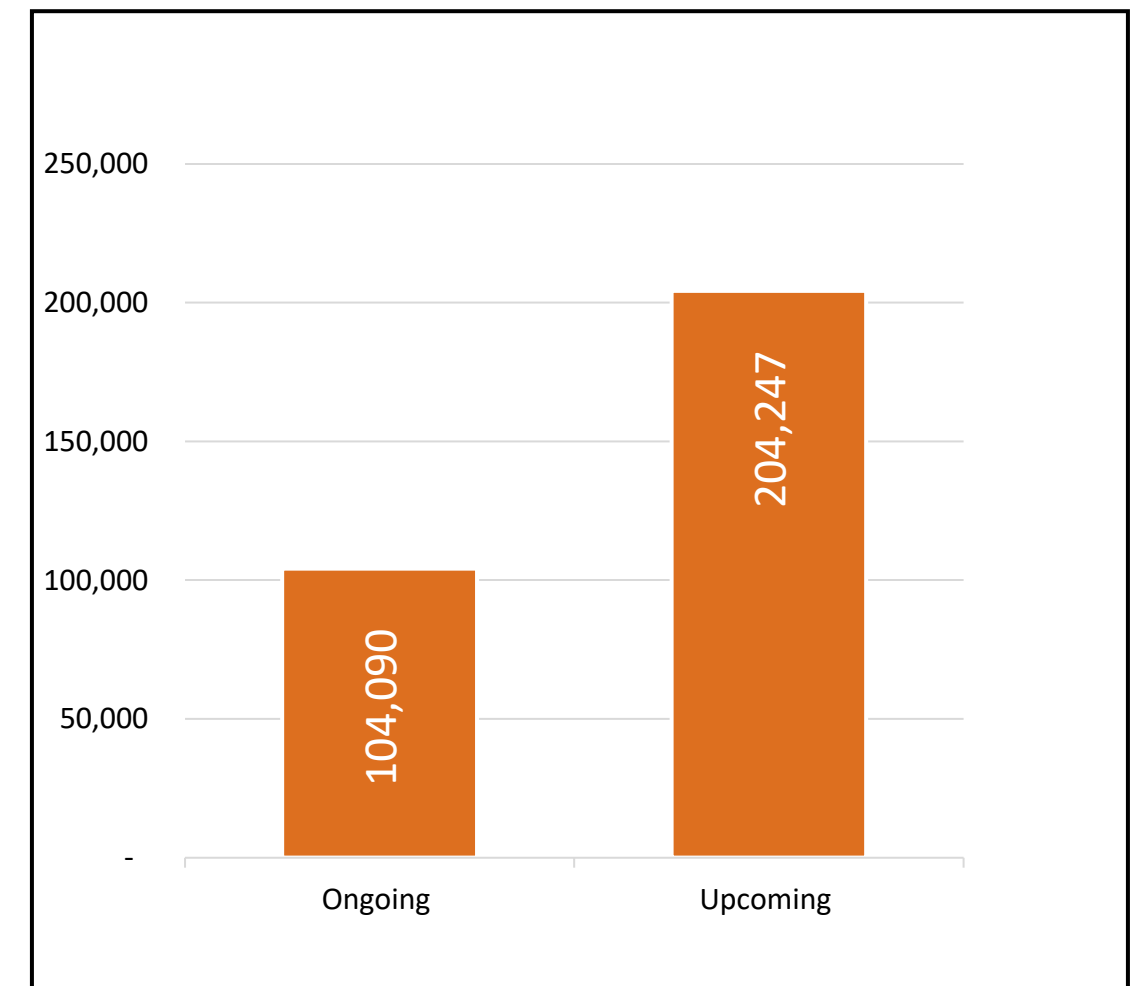
CASH FLOW (₹ mn) : ONGOING + COMPLETED PROJECTS



CASH FLOW (₹ mn) : UPCOMING PROJECTS

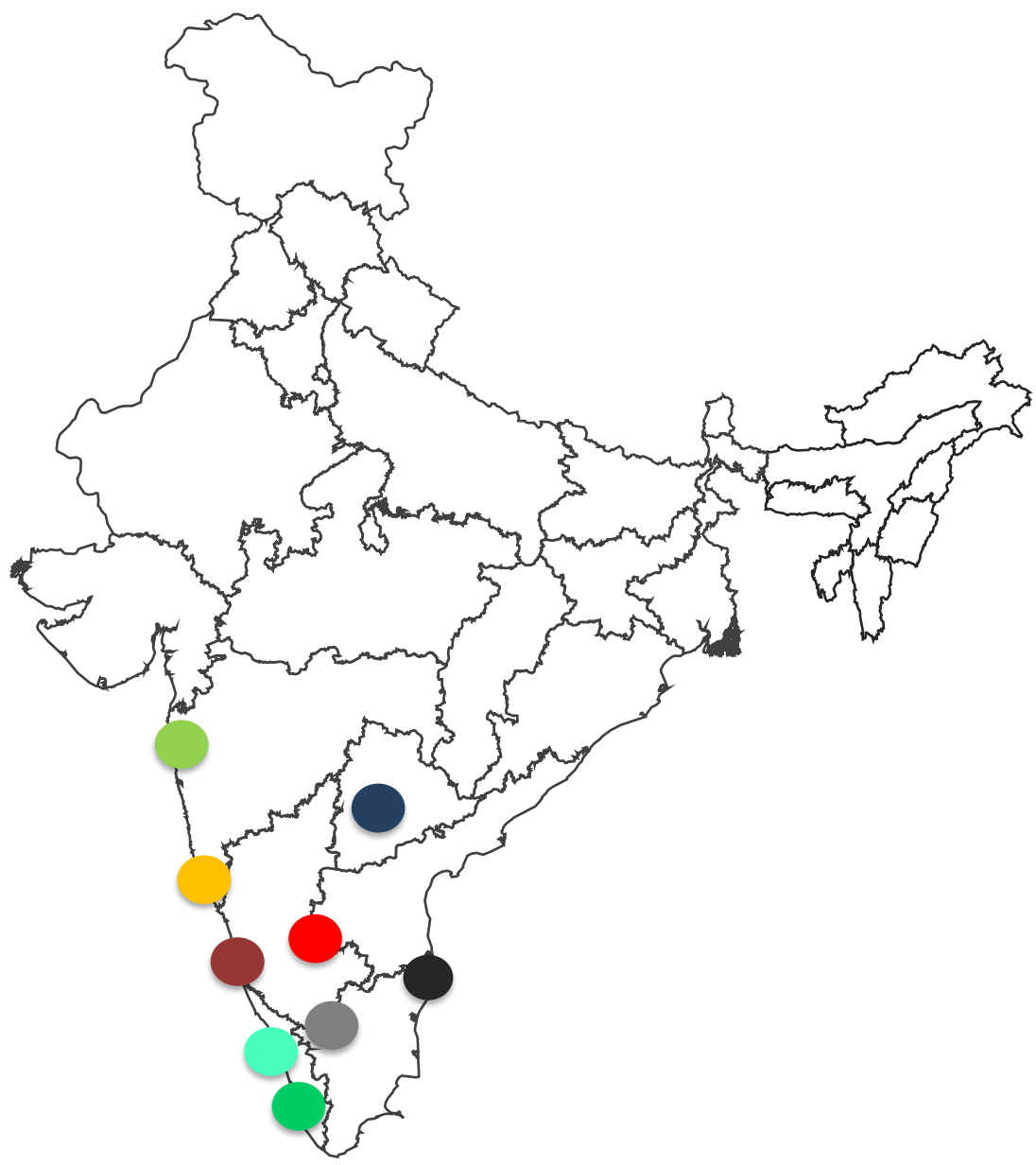


FREE CASH FLOWS (₹ mn) : 3,08,337



Ongoing Residential

39 Projects **58** mn sft



● Bengaluru

1	Prestige White Meadows T3	0.50	100%	0.50	FY 24
2	Prestige Fairfield	0.51	27%	0.14	FY 24
3	Prestige Finsbury Park- Regent	1.81	60%	1.09	FY 24
4	Prestige Finsbury Park- Hyde	2.77	60%	1.66	FY 24
5	Prestige Primrose Hills	2.00	68%	1.36	FY 25
6	Prestige Waterford	1.75	60%	1.05	FY 24
7	Aspen Greens @ TPC	0.50	60%	0.30	FY 25
8	Avalon Park @ TPC	2.03	60%	1.22	FY 25
9	Eden Park @ TPC	2.69	60%	1.61	FY 26
10	Meridian Park Phase I @ TPC	1.82	60%	1.09	FY 26
11	Meridian Park Phase II @ TPC	2.34	60%	1.40	FY 26
12	Meridian Park Phase III @ TPC	1.81	60%	1.09	FY 26
13	Aston Park @ TPC	1.35	60%	0.81	FY 27
14	Prestige Green Gables	0.71	62%	0.44	FY 26
15	Prestige Sanctuary	0.43	100%	0.43	FY 26
16	Prestige Elm Park	0.57	65%	0.37	FY 27
17	Prestige Dew Drops	0.12	100%	0.12	FY 27
18	Prestige Lavender Fields	3.11	90%	2.81	FY 27
19	Prestige Park Grove - Apartments	9.28	50%	4.63	FY 27
20	Prestige Park Grove-Villas	0.34	55%	0.19	FY 27
21	Prestige Serenity Shores	1.57	80%	1.25	FY 27
Total		38.01		23.55	

● Mumbai

1	Prestige Jasdan Classic	0.78	100%	0.78	FY 26
2	Bellanza PH I @ TPC Mulund	1.70	100%	1.70	FY 27
3	Bellanza Ph II @ TPC Mulund	1.69	100%	1.69	FY 28
4	Siesta @ TPC Mulund	1.37	100%	1.37	FY 25
5	Prestige Daffodils	0.26	64%	0.16	FY 27
Total		5.80		5.70	

● Goa

1	Prestige Ocean Crest	0.30	50%	0.15	FY 24
Total		0.30		0.15	

● Hyderabad

1	Prestige Tranquil	2.24	73%	1.64	FY 24
2	Prestige Beverly Hills	2.30	73%	1.68	FY 26
3	Prestige Clairemont	3.29	100%	3.29	FY 27
4	Prestige Vaishnai Rainbow Waters	1.11	37%	0.40	FY 27
5	The Prestige City @ Hyd - Villa	0.81	30%	0.24	FY 27
Total		9.75		7.25	

● Chennai

1	Prestige Windsor Park	0.91	69%	0.63	FY 24
Total		0.91		0.63	

● Kochi

1	Prestige Cityscape	0.30	50%	0.15	FY 25
2	Prestige Panorama	0.29	50%	0.15	FY 25
3	Prestige Eden Garden	0.30	100%	0.30	FY 26
Total		0.89		0.59	

● Calicut

1	Prestige Ocean Pearl	1.50	72%	1.08	FY 27
Total		1.50		1.08	

● Mangaluru

1	Prestige Palm Residences	0.35	75%	0.26	FY 24
Total		0.35		0.26	

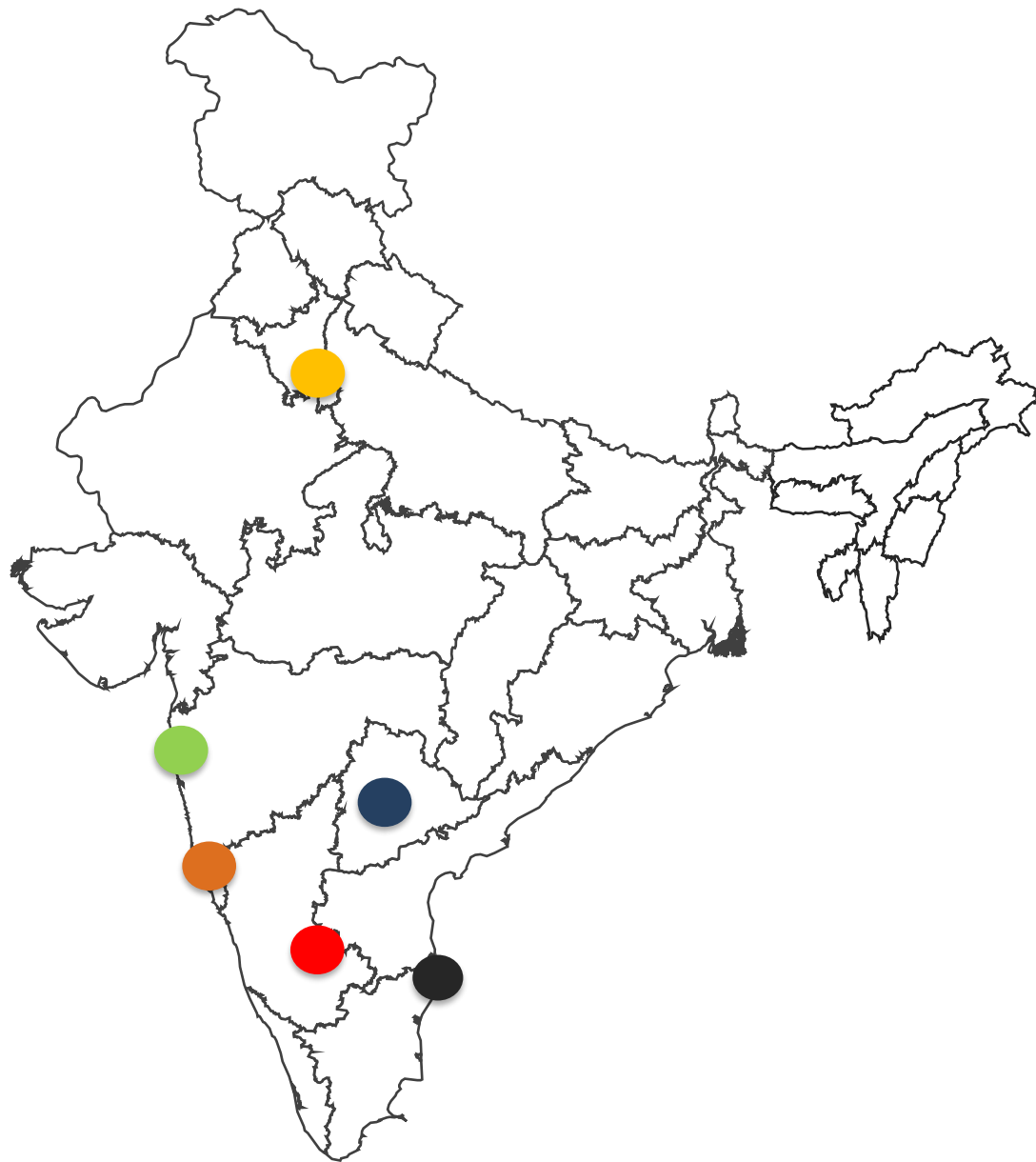
● Ooty

1	Prestige Hillcrest	0.11	50%	0.05	FY 24
Total		0.11		0.05	

Table Header	Developable Area (Mn sft)	Economic Interest (%)	Prestige Share (Mn sft)	Completion (Yr)
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Upcoming Residential

24 Projects 63 mn sft



● Bengaluru

1	Prestige Glenbrook	0.66	100%	0.66	FY 24
2	Prestige Misty Waters- Phase III	0.20	32%	0.06	FY 24
3	Prestige Countydale	0.21	100%	0.21	FY 24
4	Prestige Southern Star	7.77	48%	3.73	FY 24
5	Prestige Park Ridge	2.43	69%	1.67	FY 24
6	Prestige Raintree Park	4.60	100%	4.60	FY 24
7	Prestige Pine Forest	1.15	60%	0.69	FY 24
8	Prestige Falcon City Ph II	3.45	60%	2.07	FY 24
9	Prestige Somerville	0.87	64%	0.56	FY 25
10	Prestige Greenmoor	0.65	26%	0.17	FY 25
11	Prestige Camden	0.37	66%	0.24	FY 25
12	Prestige Marigold Ph II	1.47	51%	0.75	FY 24
13	Prestige King's County	1.50	41%	0.62	FY 24
14	Prestige Sunset Park	0.79	26%	0.21	FY 24
Total		26.13		16.23	

● Mumbai

1	Jijamata Nagar	4.98	26%	1.27	FY 25
2	Prestige Ocean Towers	1.35	60%	0.81	FY 24
3	Prestige Nautilus	2.75	40%	1.10	FY 24
4	Prestige Forest Hills Mulund	4.23	100%	4.23	FY 25
Total		13.31		7.41	

● Hyderabad

1	Prestige Rock Cliff	0.68	55%	0.37	FY 24
2	The Prestige City @ Hyd - Apt	12.61	30%	3.78	FY 24
Total		13.29		4.16	

● Chennai

1	Prestige Pallava Gardens	4.56	78%	3.56	FY 24
2	Prestige Palm Court	1.74	69%	1.20	FY 24
Total		6.31		4.76	

● Noida

1	Prestige Bougainvillea Gardens	3.10	72%	2.23	FY 24
Total		3.10		2.23	

● Goa

1	Prestige Biosphere	0.90	78%	0.70	FY 25
Total		0.90		0.70	

Table Header

Developable Area (Mn sft)	Economic Interest (%)	Prestige Share (Mn sft)	Launch (Yr)
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Commercial

IT Parks | Corporate Offices | SEZs



Prestige BKC 101, Mumbai
Artist's Impression

Commercial Segment

COMPLETED

- 120 PROJECTS
- 40 MN SFT

ONGOING

- 12 PROJECTS
- 24 MN SFT

UPCOMING

- 11 PROJECTS
- 15 MN SFT

TENANTS

- 400+

WORKFORCE

- 450,000

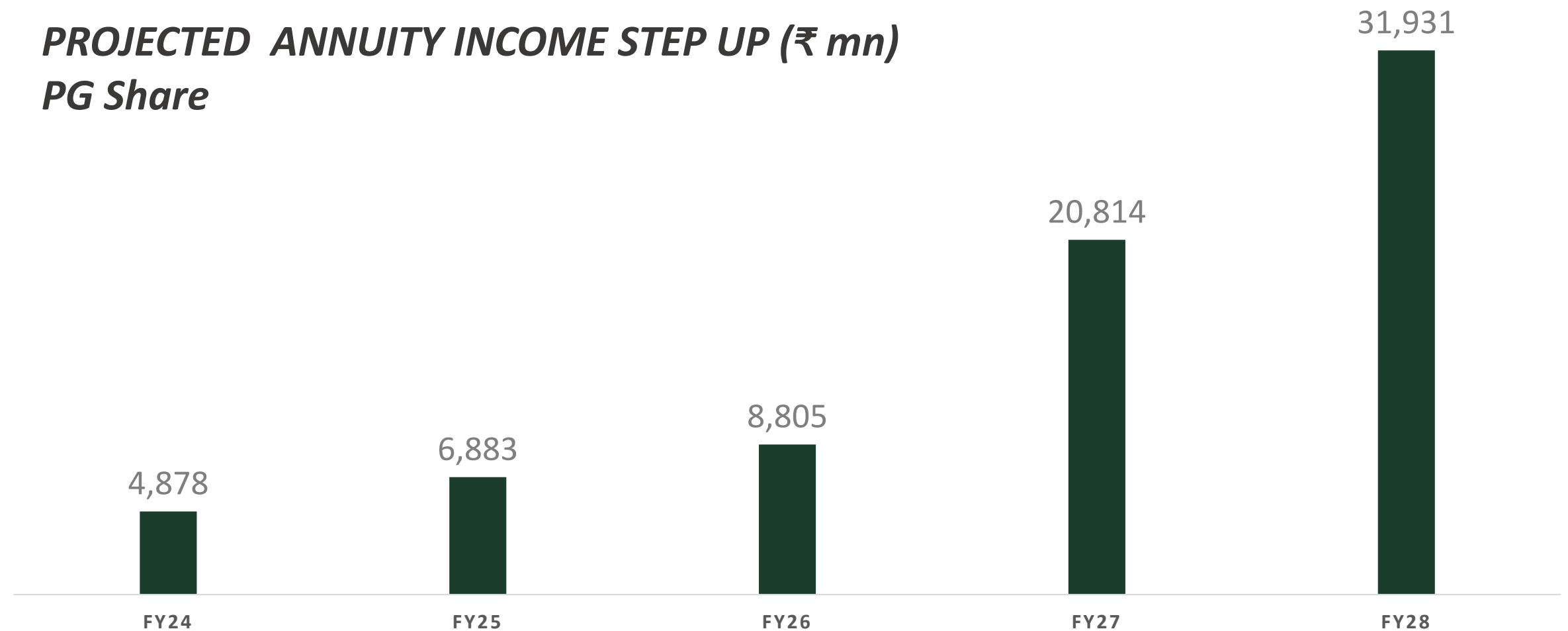
EXIT RENTALS

₹2,114 mn

ANNUITY INCOME FY28

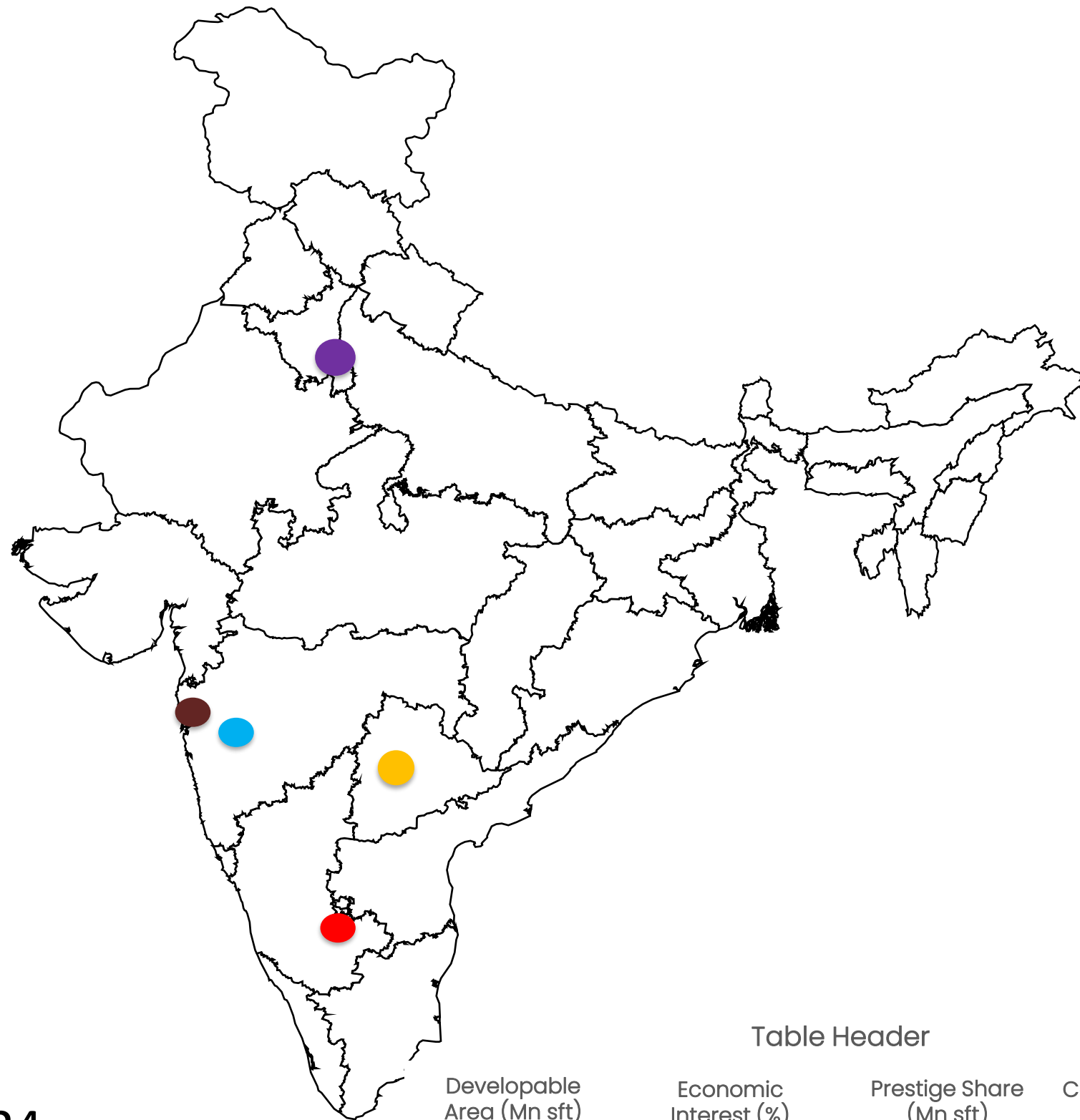
₹ 31,931 mn

PROJECTED ANNUITY INCOME STEP UP (₹ mn) PG Share



Ongoing Commercial

12 Projects 24 mn sft



Bengaluru

1	Prestige Tech Cloud	2.10	86%	1.81	FY 24
2	Prestige Tech Hub	1.33	60%	0.80	FY 26
3	Prestige Tech Pacific Park	1.65	66%	1.09	FY 24
4	Prestige Tech park IV Block 3	0.16	50%	0.08	FY 24
5	Prestige Lake Shore Drive Ph I	4.02	40%	1.61	FY 25
6	Prestige Tech Forest	3.73	68%	2.54	FY 26
7	Prestige Waterfront	0.54	60%	0.32	FY 26
8	13° North Commercial	0.14	100%	0.14	FY 26
Total		13.67		8.38	

Pune

1	Prestige Alpha Tech	1.17	82%	0.96	FY 24
Total		1.17		0.96	

Mumbai

1	The Prestige (Liberty Towers)	4.25	90%	3.83	FY 27
Total		4.25		3.83	

Hyderabad

1	Prestige Sky Tech	3.64	67%	2.44	FY 24
Total		3.64		2.44	

Delhi

1	Trade Center DIAL (Aerocity)	0.80	50%	0.40	FY 25
Total		0.80		0.40	

Upcoming Commercial

11 Projects **15**mn sft

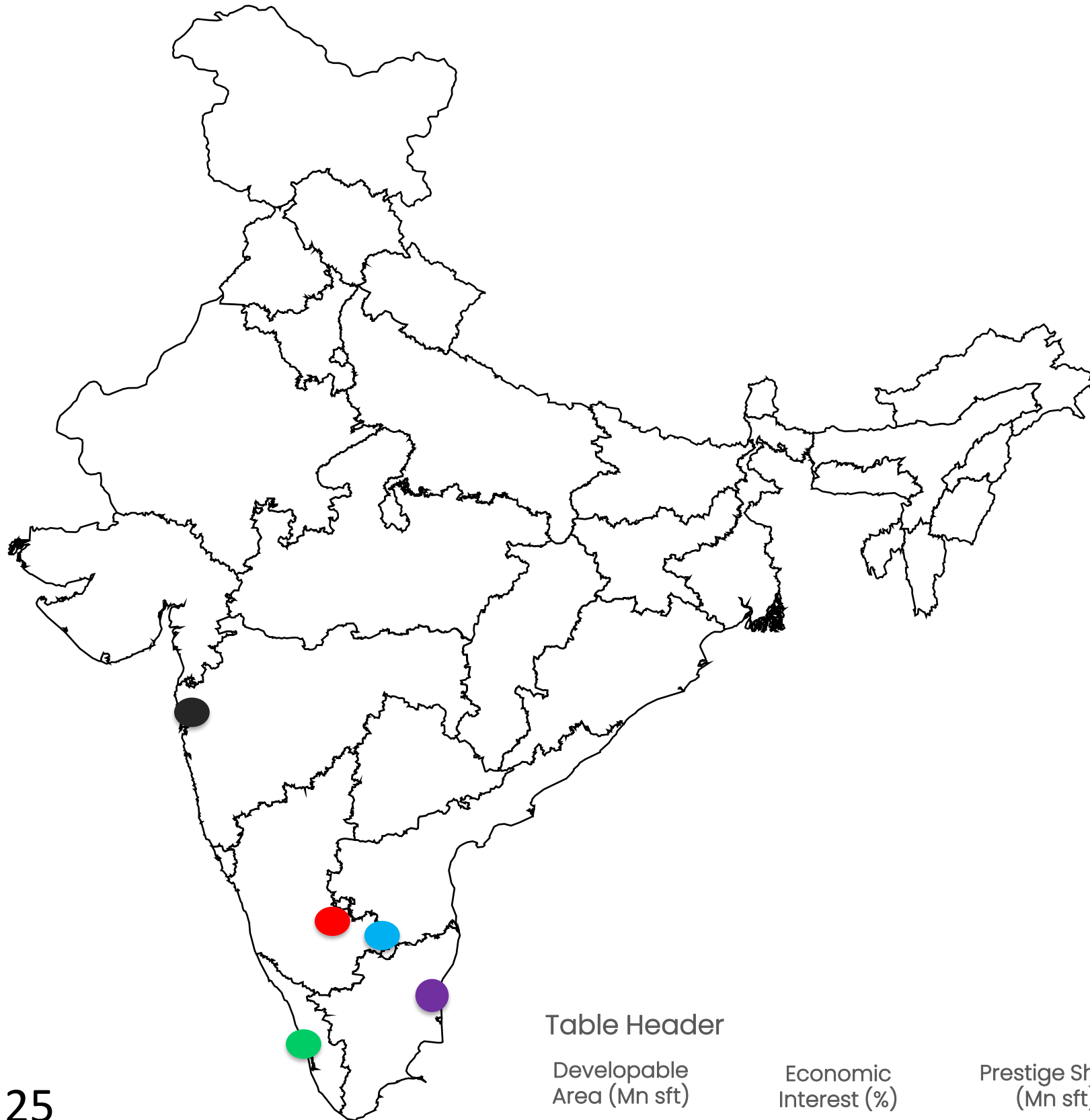


Table Header

Developable Area (Mn sft)

Economic Interest (%)

Prestige Share (Mn sft)

Completion (Yr)

● Bengaluru

1	Prestige Techzone	1.78	67%	1.19	FY 27
2	Prestige Tech park 5	0.13	100%	0.13	FY 27
3	Prestige Landmark	2.93	50%	1.46	FY 28
4	Prestige Capital Square	0.12	100%	0.12	FY 28
5	Prestige Tech Habitat	1.04	60%	0.63	FY 27
Total		6.00		3.54	

● Mumbai

1	Prestige 101 (1)	2.95	100%	2.95	FY 28
2	Prestige 101 (2)	1.82	50%	0.91	FY 28
Total		4.77		3.86	

● Kolar

1	Shipco	2.12	70%	1.49	FY 27
Total		2.12		1.49	

● Kochi

1	Prestige Cyber Green- Phase II	0.62	100%	0.62	FY 27
2	Prestige Vantage Point	0.26	60%	0.16	FY 27
Total		0.88		0.78	

● Chennai

1	WS Industries	1.29	64%	0.83	FY27
Total		1.29		0.83	

Commercial Capex and Balance to Spend

BALANCE TO SPEND (PG SHARE)	PARTICULARS	Total COC	COC (PG)	Balance COC	Balance COC (PG)
ONGOING COMMERCIAL					
₹55,373_{mn}	Ongoing Commercial Capex	87,181	77,252	61,253	55,373
UPCOMING COMMERCIAL					
₹66,235_{mn}	Upcoming Commercial Capex	71,449	70,175	67,494	66,235
TOTAL	Total Capex (Ongoing & Upcoming)	1,58,630	1,47,427	1,28,747	1,21,608

Value in ₹ mn

Retail

Shopping Malls | Multiplexes | High Street |
Luxury Retail | Centre for Performing Arts



Retail Segment

COMPLETED

- 13 PROJECTS
- 10 MN SFT

ONGOING

- 1 PROJECT
- 1 MN SFT

UPCOMING

- 5 PROJECTS
- 6 MN SFT

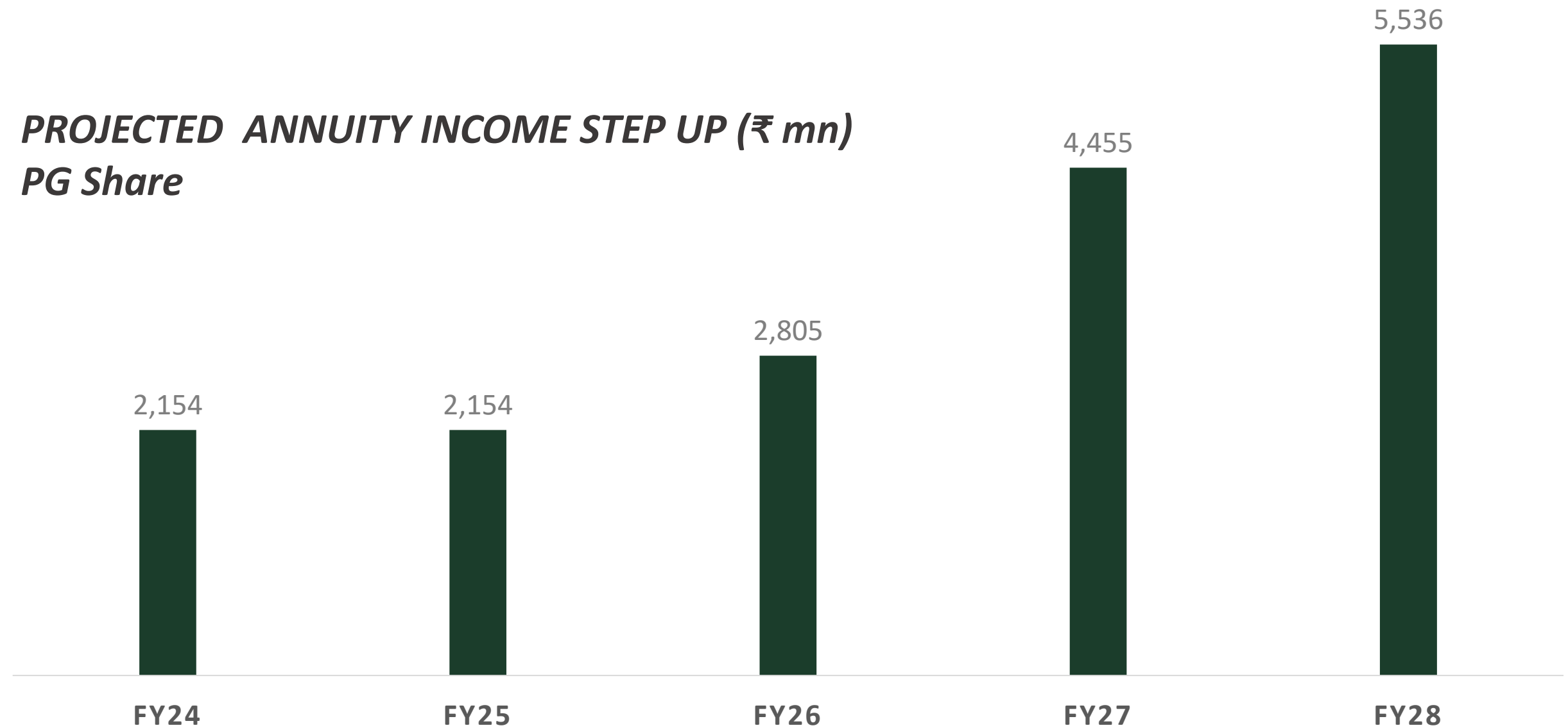
EXIT RENTALS

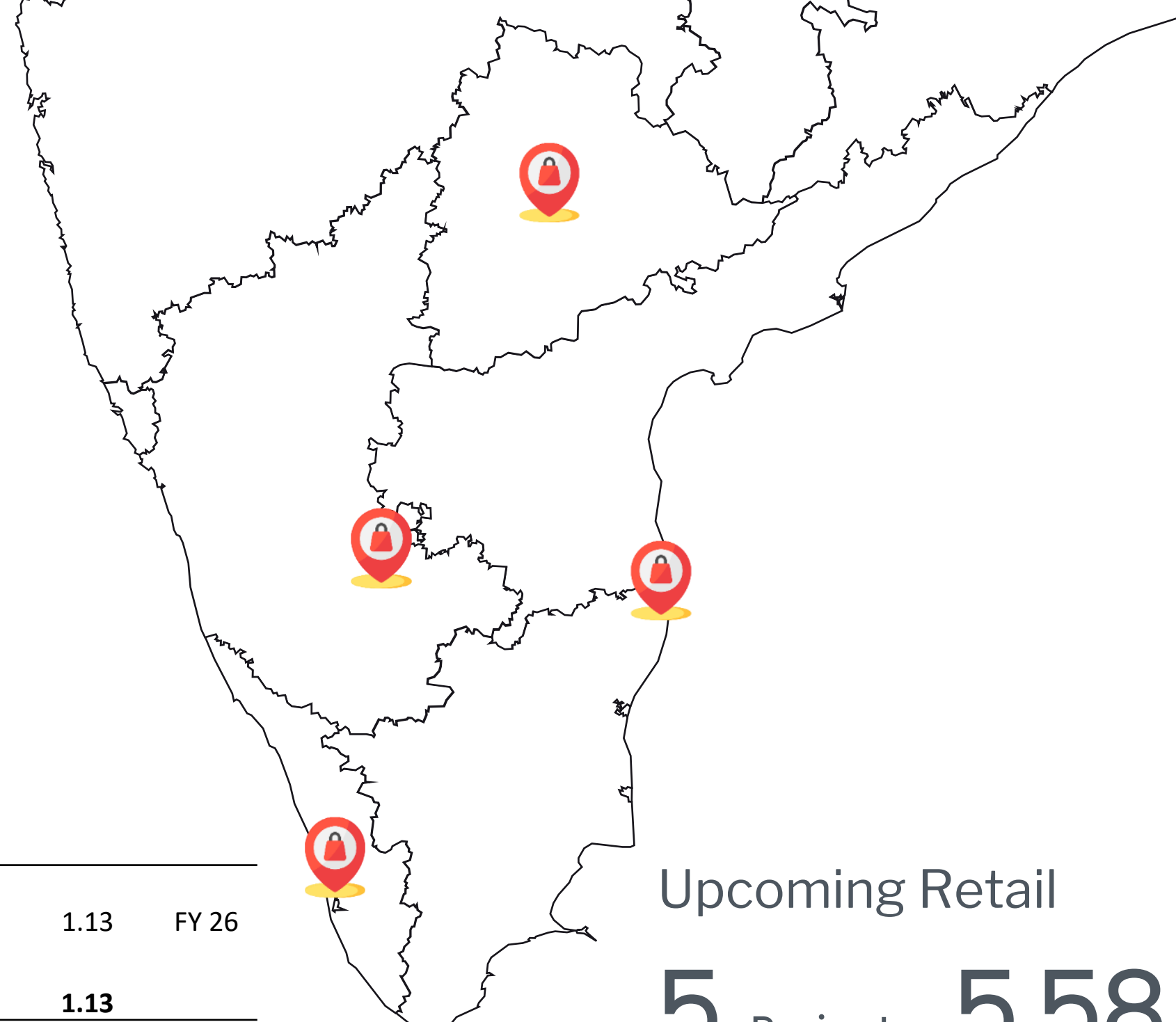
₹2,154 mn

ANNUITY INCOME FY28

₹ 5,536 mn

PROJECTED ANNUITY INCOME STEP UP (₹ mn) PG Share





Ongoing Retail

1 Project **1.13** mn sft

Bengaluru

1	Forum 13o North	1.13	100%	1.13	FY 26
Total		1.13		1.13	

Upcoming Retail

5 Projects **5.58** mn sft

Bengaluru | Hyderabad | Chennai | Kochi

1	Forum One OMR	1.79	85%	1.52	FY 28
2	Forum Neighbourhood Mall	0.69	100%	0.69	FY 27
3	Forum TPC Bengaluru	1.27	60%	0.76	FY 27
4	Forum @ The Prestige City(Hyd)	1.29	30%	0.39	FY 27
5	Forum Park Grove	0.55	60%	0.33	FY 27
Total		5.58		3.68	

Table Header

Developable
Area (Mn sft)

Economic
Interest (%)

Prestige Share
(Mn sft)

Completion (Yr)

Retail Capex & Balance to Spend

BALANCE TO SPEND (PG SHARE)	PARTICULARS	Total COC	COC (PG)	Balance COC	Balance COC (PG)
ONGOING RETAIL	Ongoing Retail Capex	3,619	3,619	3,072	3,072
₹3,072_{mn}					
UPCOMING RETAIL	Upcoming Retail Capex	18,716	12,732	18,569	12,629
₹12,629_{mn}					
TOTAL	Total Capex (Ongoing & Upcoming)	22,335	16,351	21,641	15,701
₹15,701_{mn}					

Value in ₹ mn

Hospitality

Resorts | Business Hotels | Service Apartments |
Convention Centers



JW Marriott Bengaluru Prestige Golfshire
Resort & Spa
Shot at Location

Hospitality Portfolio (2931 Keys)

▶ OPERATING

- 9 PROJECTS
- 1361 KEYS

▶ ONGOING

- 4 PROJECTS
- 1083 KEYS

▶ UPCOMING

- 3 PROJECTS
- 487 KEYS



JW MARRIOTT
301 KEYS, BENGALURU



CONRAD
HOTELS & RESORTS™
285 KEYS, BENGALURU



ST REGIS
189 KEYS, NEW DELHI



MARRIOTT
MARQUIS
590 KEYS, NEW DELHI



EDIFICA
200 KEYS, MUMBAI (BKC)



SHERATON
GRAND
Bengaluru Whitefield
Hotel & Convention Center
360 KEYS, BENGALURU



ANGSANA
Hotels & Resorts
79 KEYS, BENGALURU



MOXY
HOTELS
128 KEYS, BENGALURU



W
HOTELS
WORLDWIDE
176 KEYS BENGALURU



MOXY
HOTELS
153 KEYS, CHENNAI



Oakwood
PREMIER
178 KEYS, BENGALURU

TRIBUTE
PORTFOLIO
102 KEYS | 32 KEYS,
BENGALURU | KOCHI



JW MARRIOTT
134 KEYS, SAKLESHPUR

Hospitality Capex and Balance to Spend

BALANCE TO SPEND (PG SHARE)	PARTICULARS	Total COC	coc (PG)	Balance COC	Balance COC (PG)
ONGOING HOSPITALITY ₹8,550_{mn}	Ongoing Hospitality Capex	21,469	12,419	14,387	8,550
UPCOMING HOSPITALITY ₹7,625_{mn}	Upcoming Hospitality Capex	8,822	7,636	8,799	7,625
TOTAL ₹16,175_{mn}	Total Capex (Ongoing & Upcoming)	30,290	20,055	23,186	16,175

Value in ₹ mn

Hospitality Revenue Potential (2931 Keys)

▶ OPERATING

- 9 PROJECTS
- 1361 KEYS

▶ ONGOING

- 4 PROJECTS
- 1083 KEYS

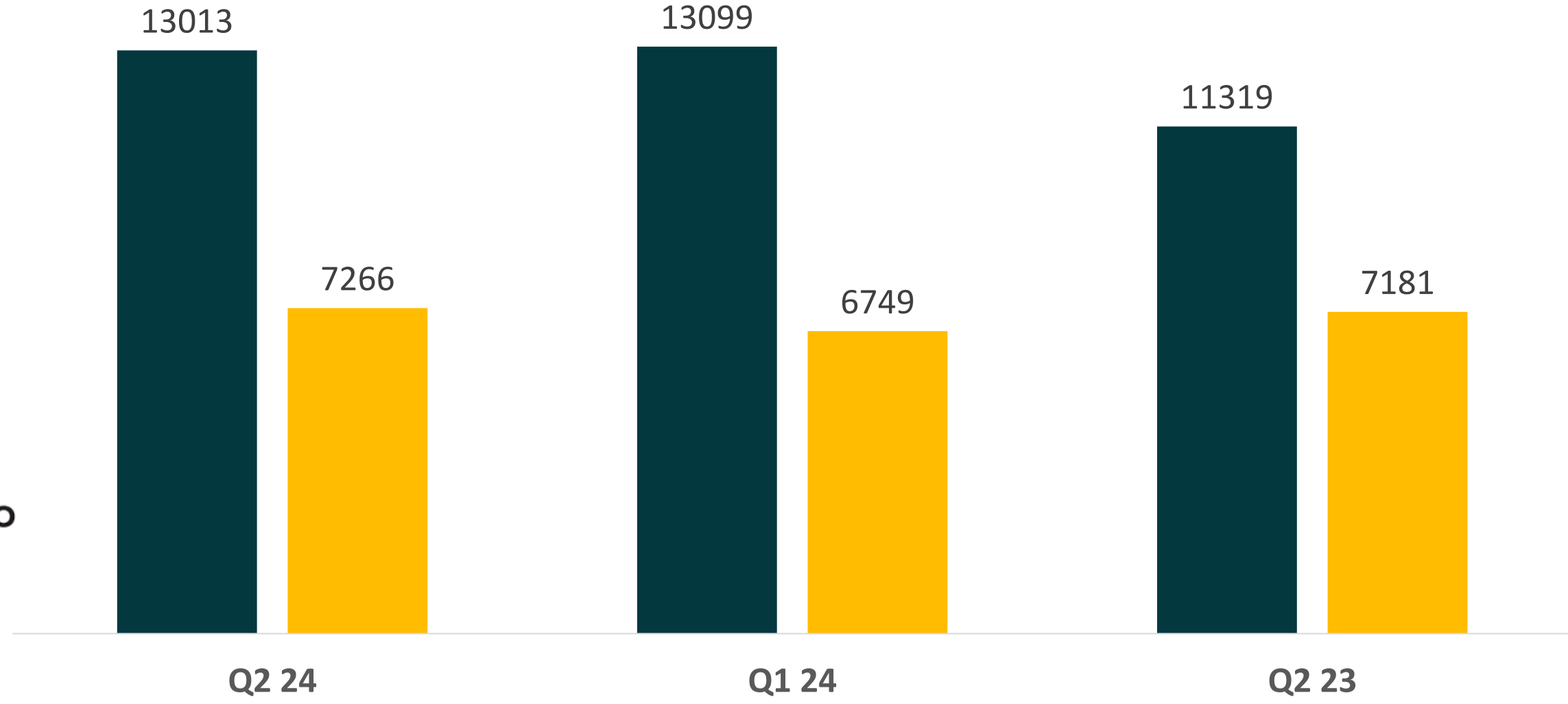
▶ UPCOMING

- 3 PROJECTS
- 487 KEYS

	OPERATING	UNDER CONSTRUCTION	UPCOMING	TOTAL
Total Keys	1,361	1,083	487	2,931
Keys (PG Share)	1,311	694	397	2,401
Total Revenue p.a.	9,085	8,462	4,765	22,312
<u>Revenue P.A (PG Share)</u>	8,898	5,282	3,929	18,109

Value (in ₹ Mn)

Operating Hotel Performance



■ ARR ₹
■ RevPAR ₹

Cashflows Q2 & H1 FY24

₹ in Mn

	Q2 FY24	H1 FY24
<u>OPERATIONAL ACTIVITIES</u>		
<u>Inflow</u>		
Residential Collection/ Commercial & Retail Rentals / Property Maintenance / Mall Operations/ Others	30,253	60,934
<u>Outflow</u>		
Construction Cost- Development Business	11,861	23,679
LO Payments /Sales/ Marketing / Admin Overheads & Taxes	7,350	15,659
Sub Total	19,210	39,338
Net Cashflow from Operations	11,042	21,596
<u>INVESTMENTS</u>		
<u>Outflow</u>		
Construction Cost (Retail/Commercial/Hospitality)	5,400	11,323
Investment in Land/TDR/Refundable Deposit/buyback of stakes	8,571	21,580
Total Investments	-13,971	-32,903
<u>FINANCING ACTIVITY</u>		
Debt Drawn Net	16,664	19,626
Finance Cost	-2,646	-4,916
Others	-4,480	-3,390
Net Cash flow from Financing Activities	9,537	11,320



Prestige Leela Residences, Bengaluru
Shot at Location

Property Management

Housekeeping
Security
Training
Safety
Landscaping
Property Upkeep
Community



180

Projects Under Maintenance
115 mn sft



98

Projects in Pipeline.
155 mn sft



₹1,680 mn

Q2 FY24 Gross Revenue

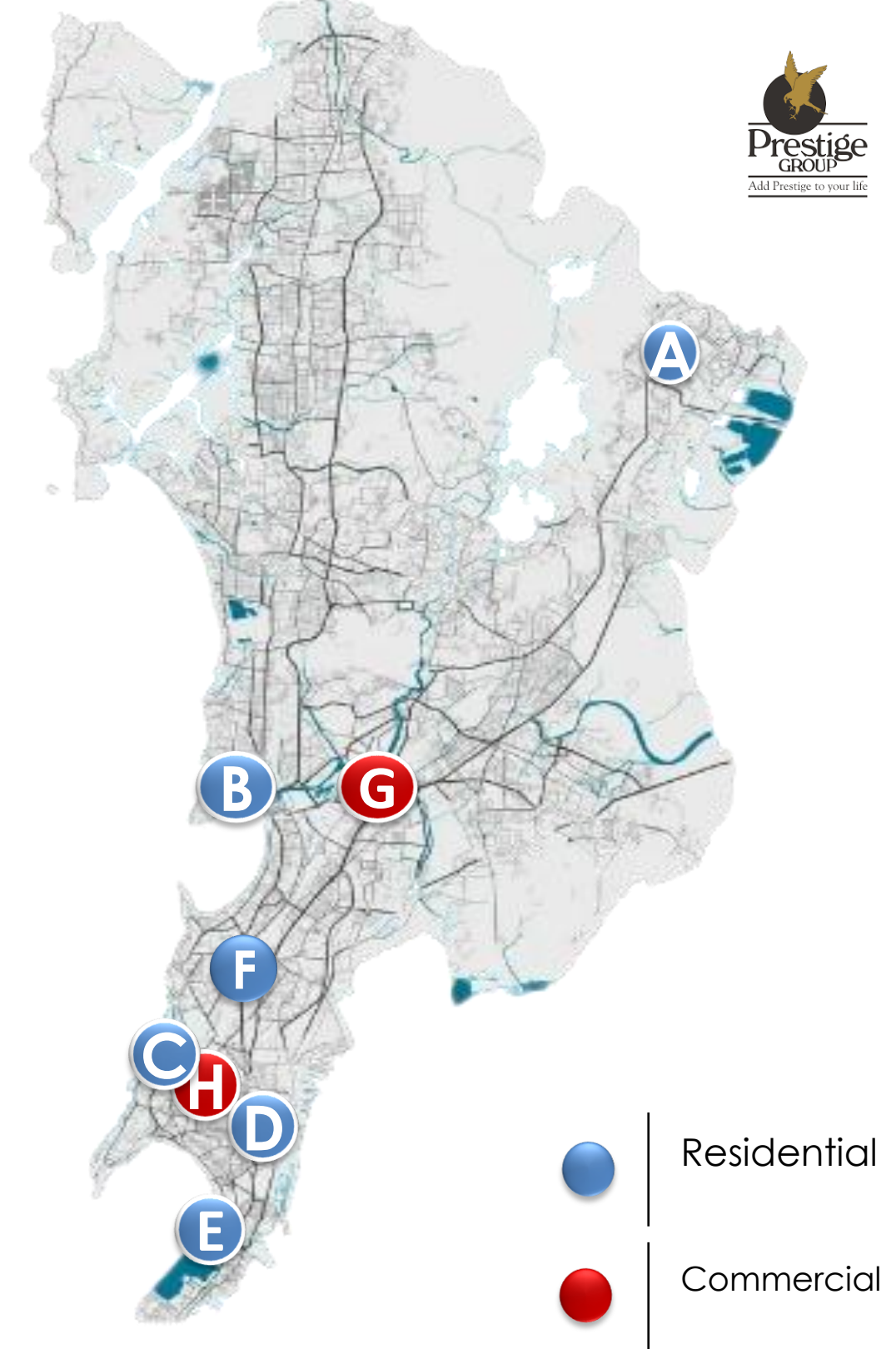


₹10,000 mn

Future Potential P.A



- A** THE PRESTIGE CITY MULUND
Mulund
- B** PRESTIGE DAFFODILS
Pali Hill
- C** JIJAMATA NAGAR
Worli
- D** PRESTIGE JASDAN CLASSIC
Mahalaxmi
- E** PRESTIGE OCEAN TOWERS
Marine Lines
- F** PRESTIGE NAUTILUS
Worli
- G** PRESTIGE 101 BKC
BKC
- H** THE PRESTIGE (LIBERTY TOWERS)
Mahalaxmi



MUMBAI PORTFOLIO

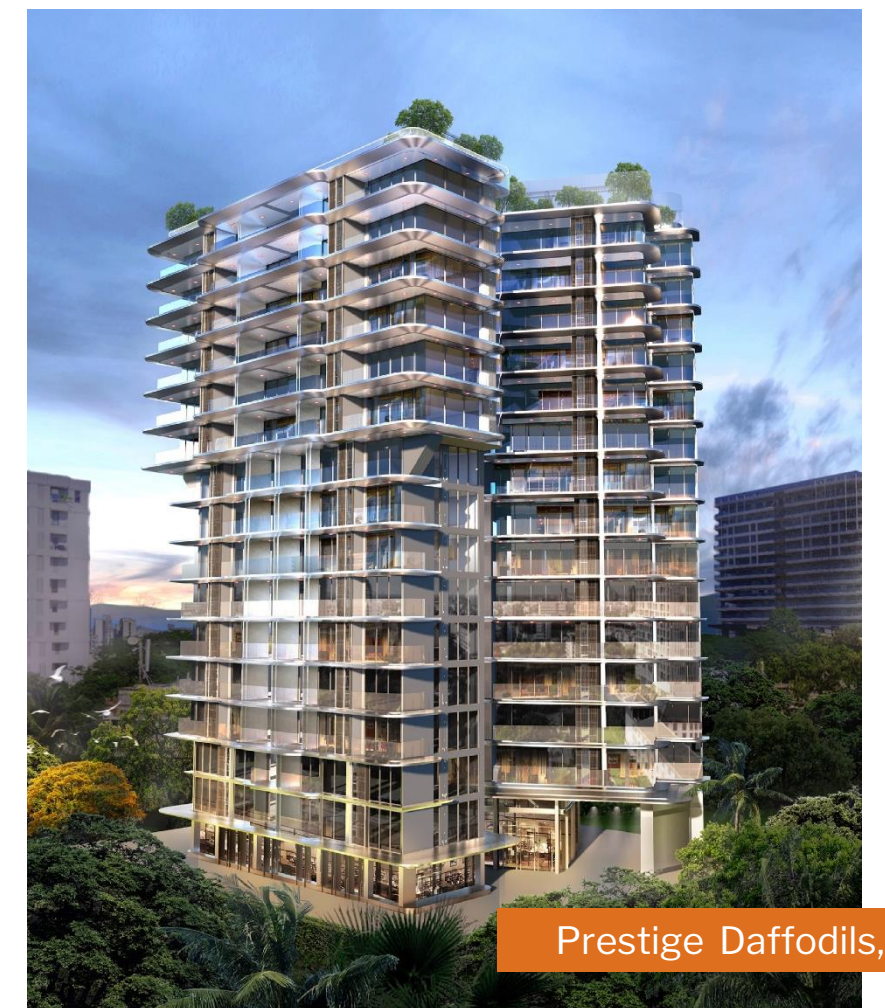
Prestige Mumbai Residential Portfolio



The Prestige City Mulund



Prestige Nautilus, Worli



Prestige Daffodils, Pali Hill



Prestige Jasdan Classic, Mahalakshmi



Prestige Ocean Towers, Marine Lines

Residential – Mumbai

#	Project	Carpet Area Mn sf	Expected Selling Price	Total Sale value In ₹ Mn	PG %	PEPL Share of Sales Value In ₹ Mn
Ongoing Residential						
1	Prestige Jasdan Classic	0.33	45,100	14,662	100	14,662
2	The Prestige City Mulund Bellanza & Siesta	2.13	23,000	49,027	100	49,027
3	Prestige Daffodils	0.12	105,500	12,715	64	8,074
Upcoming Residential						
4	The Prestige City Forest Hills Mulund	2.01	26,000	52,153	100	52,153
5	Prestige Ocean Towers	0.46	75,000	34,710	60	20,826
6	Prestige Nautilus	0.81	75,000	61,032	40	24,413
7	Jijamata Nagar	3.05	65,000	198,250	26	50,554
	Total	8.91		422,549		219,709

All pictures are Artist's Impression

Prestige Mumbai Commercial Portfolio



Prestige BKC 101



The Prestige, Mahalaksmi

Commercial – Mumbai

#	Project	Total Leasable Area Mn sf	Expected Selling Price	Total Sale value In Mn	PG %	PEPL Share of Sales Value In ₹ Mn	Projected PEPL Rent/Sf (in case of leasing)	Projected Rental PA In ₹ Mn
Ongoing Commercial								
1	The Prestige	3.00	45,882	137,440	90	123,696	325	10,514
Upcoming Commercial								
2	Prestige 101 (1)	2.14	45,882	98,087	100	98,087	325	8,337
3	Prestige 101 (2)	1.32	45,882	60,373	50	30,187	325	2,574
Total		6.45		295,900		251,970		21,425

8.5% Cap Rate applied on ₹325 psf rental

Land Bank

S.No.	Entity Name	Location	Land Area	Economic	Prestige
			(Acres)	Interest	Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi, Bengaluru	143	100%	143
2	Prestige Estates Projects Ltd	Perumbakam, Chennai	20	66%	13
3	The QS Company	Padil Mangaluru	17	100%	17
4	Prestige Warehousing And Cold Storage Services Pvt Ltd	Dobaspet, Bengaluru	50	100%	50
5	Prestige Sterling Infra Projects Pvt Ltd	ORR Bengaluru	30	90%	27
6	Prestige Estates Projects Ltd	Sonenahalli, Bengaluru	35	100%	35
7	Prestige Acres Pvt Ltd	Goa	224	51%	114
8	Prestige Whitefield Developers	Whitefield, Bengaluru	20	47%	9
9	Prestige Acres Pvt Ltd	Kannamangala, Bengaluru	48	51%	24
10	Prestige Estates Projects Ltd	Huyilalu, Mysuru	4	100%	4
11	Prestige Nottinghill Investments	Kanakapura Road, Bengaluru	9	31%	3
12	Prestige Estates Projects Ltd	Bannergatta Road, Bengaluru	104	80%	83
13	Prestige Projects Private Ltd	Buduvel, Hyderabad	24	60%	15
	Total		728		537

Board of Directors



Irfan Razack
Chairman and Managing Director



Dr. Rezwan Razack
Joint Managing Director



Noaman Razack
Whole-time Director



Uzma Irfan
Director



Dr. Pangal Ranganath Nayak
Independent Director



Jagdeesh K. Reddy
Independent Director



S.N. Nagendra
Independent Director



Neelam Chhiber
Independent Director



Dr. Ravindra M Mehta
Independent Director

Leadership Team



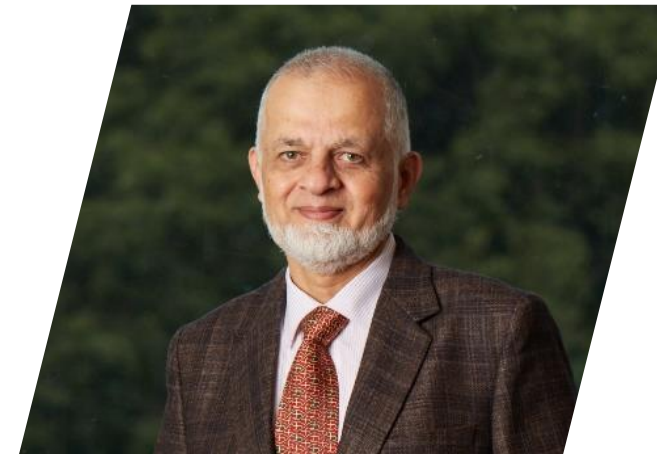
Venkat K. Narayana
CEO- Prestige Group



Nawabzada Omer Bin Jung
Executive Director- Hospitality



Anjum Jung
**Executive Director-
Interior Designs**



Zackria Hashim
Executive Director- Land Acquisition



Mohmed Zaid Sadiq
Executive Director- Liaison and Hospitality



Faiz Rezwan
**Executive Director-
Contracts and Projects**



Zayd Noaman
Executive Director- CMD's Office



Sana Rezwan
Executive Director



Nayeem Noor
**Executive Director-
Government Relations**



T. Arvind Pai
Executive Director- Legal

Leadership Team



V. Gopal
Executive Director- Projects and Planning



Swaroop Anish
Executive Director- Business Development



Suresh Singaravelu
Executive Director- Retail, Hospitality and Business Expansion



Jagdeep Singh Marwaha
CEO- Prestige Office Ventures



Lt Col. Milan Khurana (Retd.)
Executive Director- HR, IT and Admin



Tariq Ahmed
CEO-West India & ED-Corporate Development



Muhammed Ali
CEO- Retail



Manoj Krishna J.V
Company Secretary and Compliance Officer



Amit Mor
Chief Financial Officer

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Landmark - Trinity Metro Station



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Call us

ANNEXURES

EXIT RENTALS – COMMERCIAL

S.No.	Project Name	Total Leasable Area	Economic Interest (%)	Economic Interest (MnSf)	Rent P.A (Annualised) (Rs Mn)
1	Prestige Logistic Centre	0.39	100	0.39	85
2	Prestige Polygon	0.34	100	0.34	352
3	West Palm Developers Pvt Ltd	0.32	61	0.20	211
4	SKN Commercial	0.13	100	0.13	109
5	Presitge Estates Projects Ltd.	0.86	100	0.86	275
6	Prestige Cybertower	0.26	100	0.26	87
7	Prestige TMS Square	0.22	58	0.13	85
8	Prestige Central Street	0.13	46	0.06	64
9	Prestige Technopolis	0.10	100	0.10	74
10	Prestige Saleh Ahmed	0.06	50	0.03	43
11	Prestige Cube	0.03	100	0.03	35
12	Prestige Phoenix	0.05	50	0.02	16
13	Prestige Cosmopolitan	0.09	100	0.09	86
14	Prestige Metropolitan	0.31	45	0.14	152
15	Prestige D' Art	0.01	50	0.00	3
16	Prestige Tech Park IV	0.77	50	0.38	415
17	Prestige Summit	0.02	100	0.02	23
Total		4.09		3.19	2,114

RESIDENTIAL PROJECTS FREE CASHFLOWS

Ongoing + Completed Projects

Particulars	Area in Mn Sft	Value in ₹ Mn
Total Developable Area	87.31	
Car Park Area	23.16	
Total Saleable Area	64.14	
PG area share	54.70	
Estimated Value	-	4,68,585
Sold	46.89	3,74,892
Collections	-	2,09,745
Balance to collect	-	1,65,146
Stock	7.82	93,694
Recovery from Land Owner		-
Refundable Deposit		3,366
Projected Inflow-A		2,62,206
		-
Cost of Development		3,13,468
Cost Incurred		1,55,352
Balance to Spend-B		1,58,116
Free Cash flow (A-B)		1,04,090

Upcoming Projects

Particulars	Area in Mn Sft	Value in ₹ Mn
Total Developable Area	64.28	
Car Park Area	16.56	
Total Saleable Area	47.72	
PG area share	40.42	
Estimated Value-A		4,94,166
Cost of Development	-	3,35,988
Cost Incurred (Incl RD)	-	41,160
Balance to spend-B	-	2,94,828
Refundable Deposit -C	-	4,909
Free Cash flow (A-B+C)		2,04,247