



Registered & Corporate Office
Redington Limited
(Formerly Redington (India) Limited)
Block3, Plathin, Redington Tower, Inner Ring
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Email: investors@redingtongroup.com
CIN: L52599TN1961PLC028758
www.redingtongroup.com
044 4224 3363

February 6, 2024

**The National Stock Exchange of
India Limited, Exchange Plaza,
Bandra-Kurla Complex,
Bandra (E), Mumbai – 400051.**

**BSE Limited
Floor 25, Phiroze Jeejeebhoy
Towers, Dalal Street,
Mumbai — 400 001**

Symbol: REDINGTON

Scrip: 532805

Subject: - Presentation to the Investor/ Analyst Conference call

This is further to our announcement dated January 31, 2024, on the unaudited financial results for the quarter and nine months ended December 31, 2023, we enclose herewith a copy of the Earnings and Corporate Presentations.

The same will also be uploaded on the website of the Company at <https://redingtongroup.com/financial-reports/>.

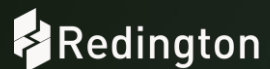
We request you to kindly take the above information on record.

Thanking you

For Redington Limited

**K Vijayshyam Acharya
Company Secretary**

Encl: a/a



EARNINGS PRESENTATION

Q3FY24



This presentation contains “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Redington Limited’s future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

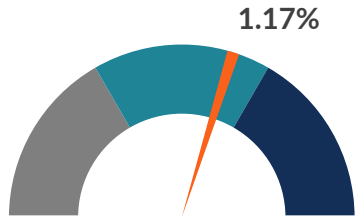
Redington Limited undertakes no obligation to periodically revise any forward looking statements to reflect future / likely events or circumstances.

“Highest ever Revenue in any Quarter”

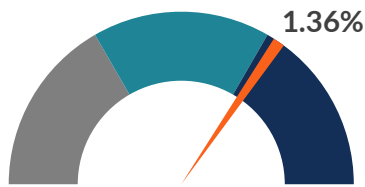


“Sequential growth in PAT as a % of Revenue”

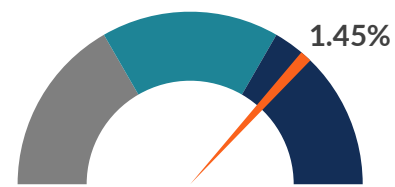
Q1FY24



Q2FY24



Q3FY24



“Highest ever Quarter Revenue”

- **Q3FY24** – On a Global basis, Revenue grew by **8%**, GM grew by **7%**, EBITDA degrew by **10%** and PAT degrew by **10%**
 - **SISA** – Revenue grew by **16%**, GM grew by **10%**, EBITDA grew by **13%** and PAT grew by **8%**
 - **ROW** – Revenue grew by **2%**, GM grew by **5%**, EBITDA degrew by **25%** and PAT degrew by **22%**
- **9mFY24** – On a Global basis, Revenue grew by **16%**, GM grew by **11%**, EBITDA degrew by **4%** and PAT degrew by **18%**
 - **SISA** – Revenue grew by **17%**, GM grew by **14%**, EBITDA grew by **14%** and PAT grew by **2%**
 - **ROW** – Revenue grew by **16%**, GM grew by **10%**, EBITDA degrew by **19%** and PAT degrew by **33%**
- **Key Metrics - Global**
 - **WC days** for Q3FY24 is 36 days **up by 1 day** from Q2FY24
 - For the quarter, ROCE was **22%** and ROE was **19%**
 - Net Debt to Equity was at **0.3x**
 - Strong growth in CSG by **43%**

SISA BUSINESS

ROCE was at **23%** and ROE at **21%** for 9mFY24

9mFY24 Revenue grew by **17%**, GM grew by **14%**, EBITDA grew by **14%** and PAT grew by **2%**

WC days stood at **41** days

India Distribution

- Strong double digit Revenue growth trend continues
- 9mFY24: Revenue grew by **22%**, GM grew by **22%**, EBITDA grew by **20%** and PAT grew by **5%**
- Strong growth in **MSG** by **61%**.

ProConnect India grew 9mFYF24 revenues by **4%** YoY and EBITDA grew by **21%**

ROW BUSINESS

9mFY24 Revenue grew by **16%**, GM grew by **10%**, EBITDA degrew by 19% and PAT degrew by 33%

Arena Revenue grew by **16%** YoY

During the quarter,

- Revenue grew by **2%**, GM grew by **5%**, EBITDA degrew by 25% and PAT degrew by 22%
- Upside compared to Q2FY24 despite geo-political pressures -
 - Revenue grew by **1%**, EBITDA grew by **8%** and PAT grew by **40%**
- WC days stood at **34** days
- ROCE was at **24%** and ROE at **19%**

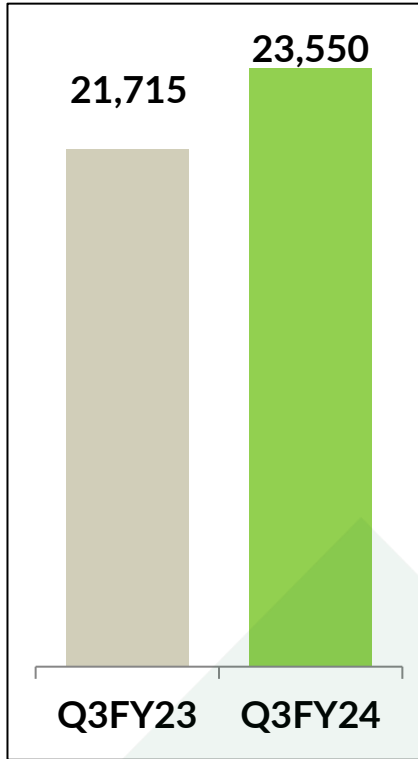
Q3FY24 Performance



Q3FY24 Redington Global Performance

REVENUE

8%



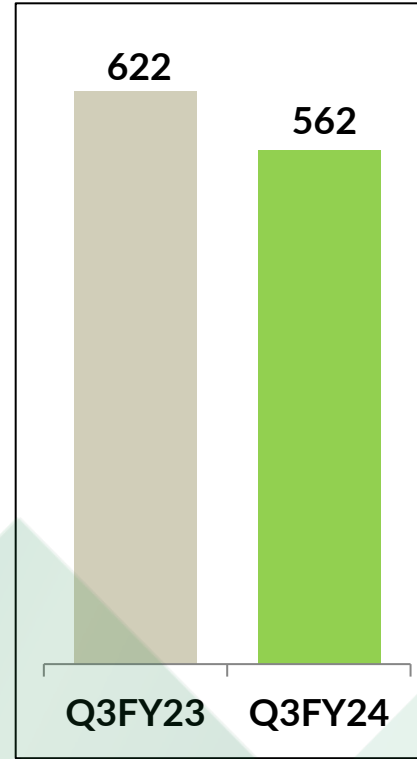
GM

7%



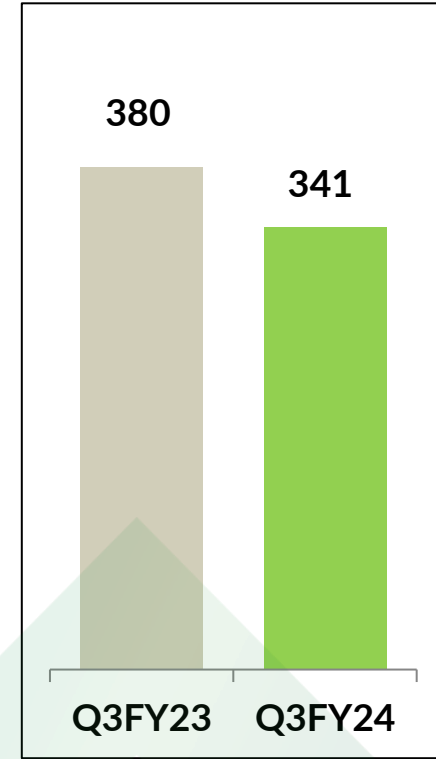
EBITDA

10%

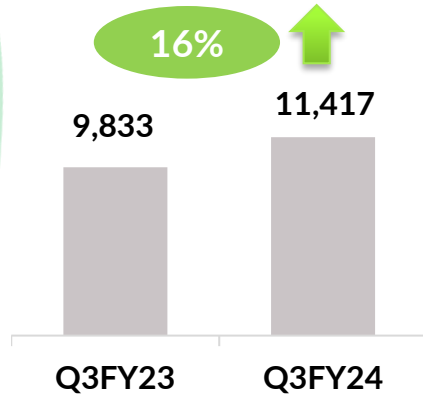
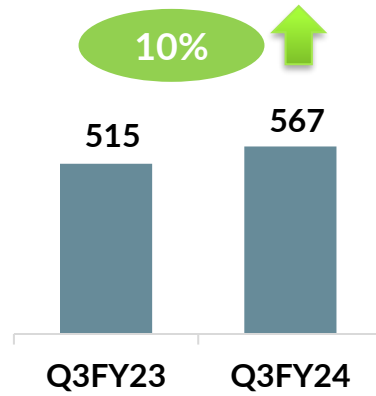
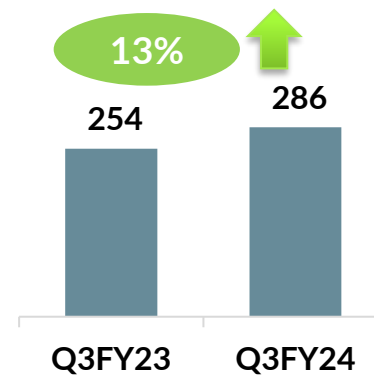
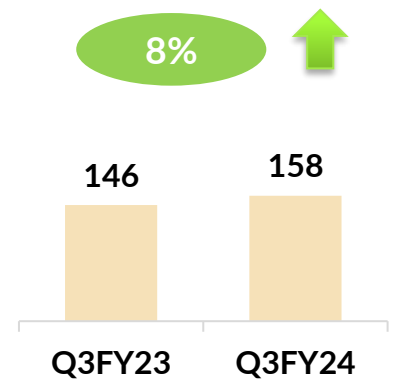
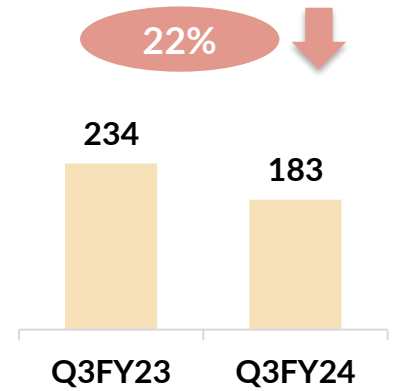
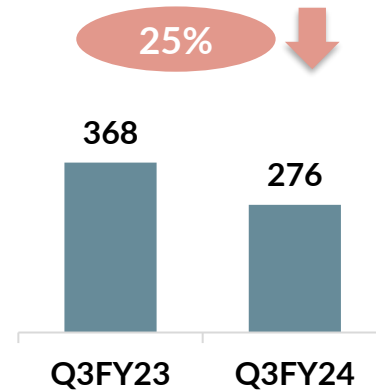
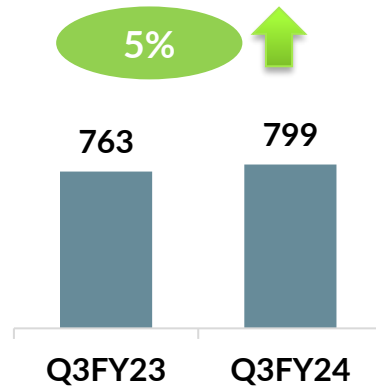
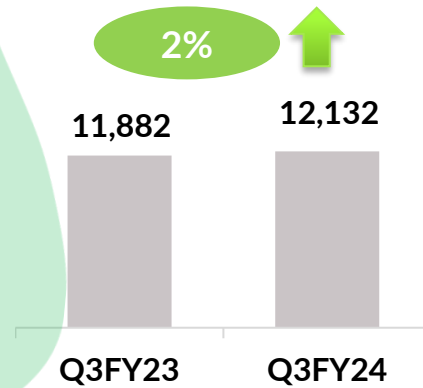


PAT

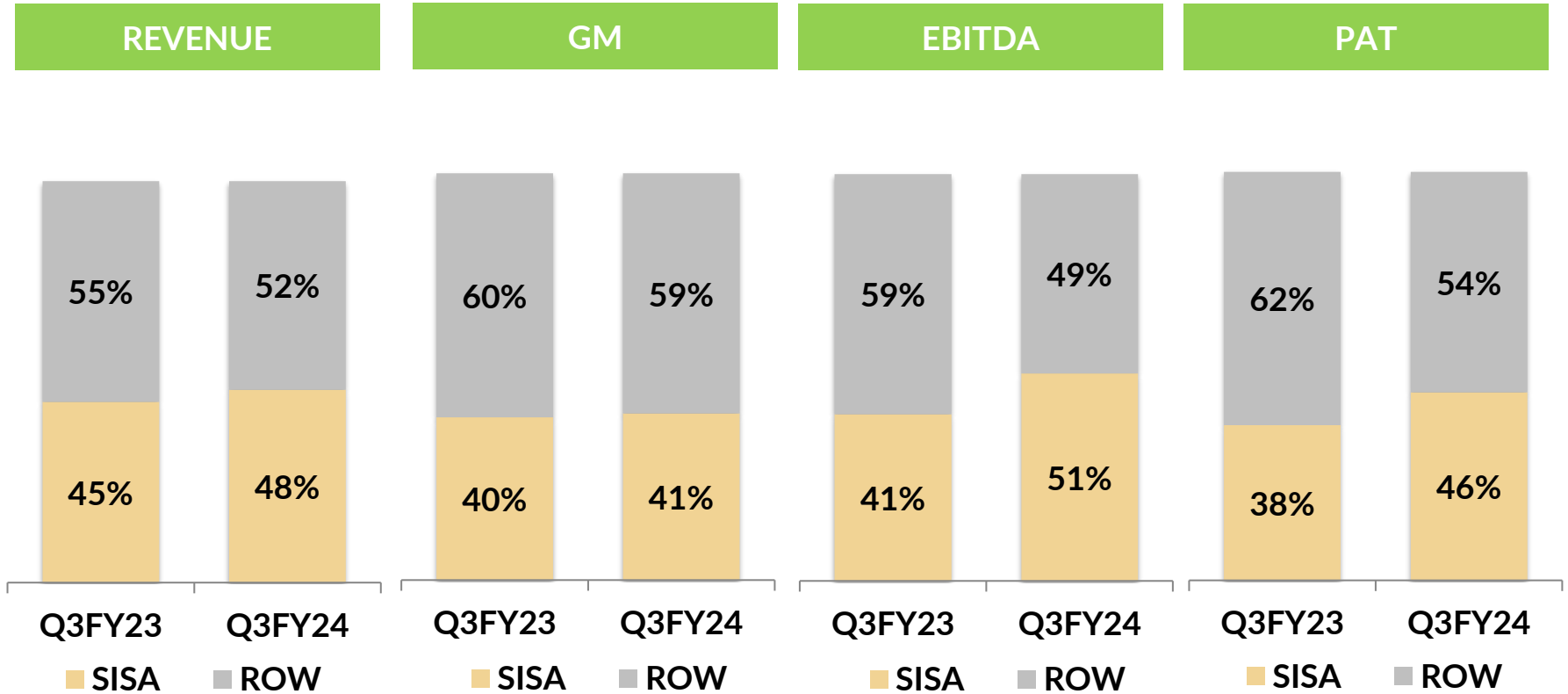
10%



Q3FY24 Performance by Market

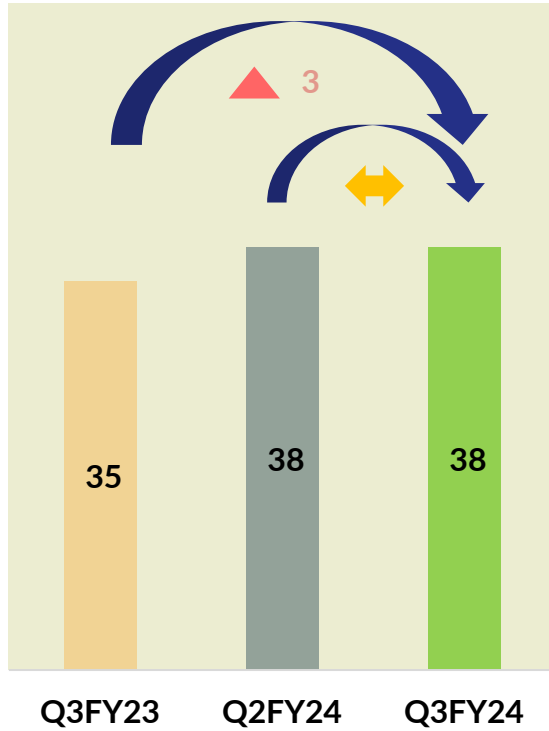
SISA
REVENUE

GM

EBITDA

PAT

ROW


Q3FY24 Contribution by Market

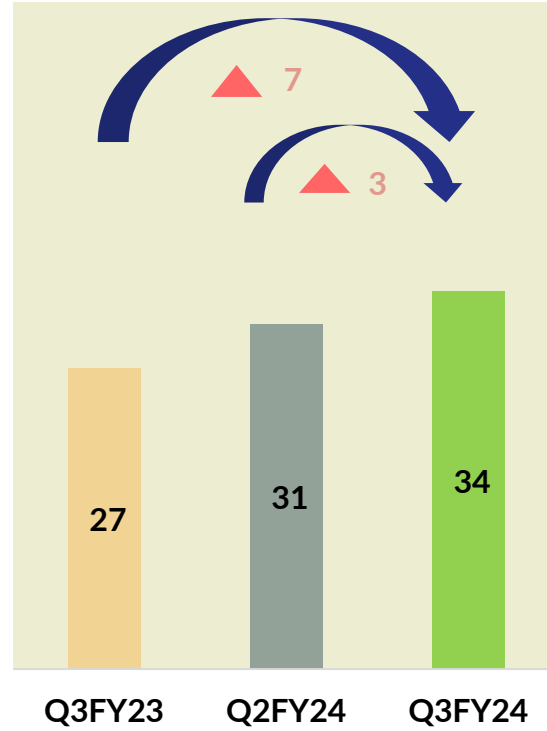


Q3FY24 Working Capital Days

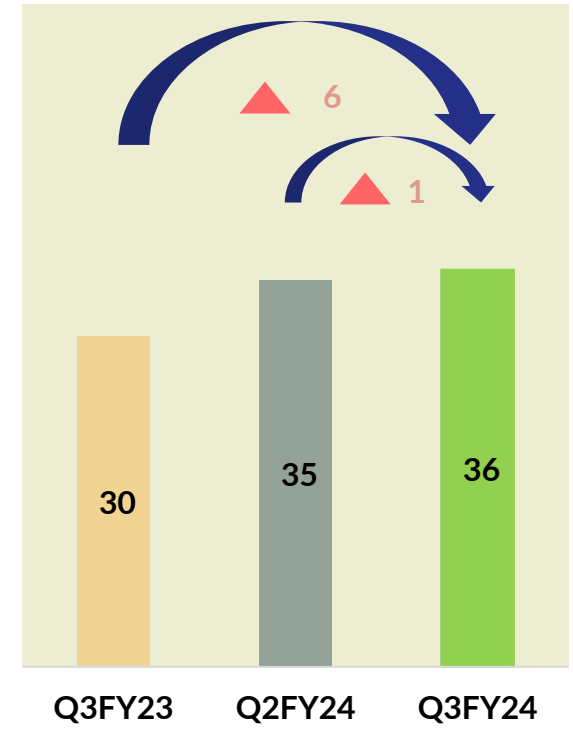
SISA



ROW

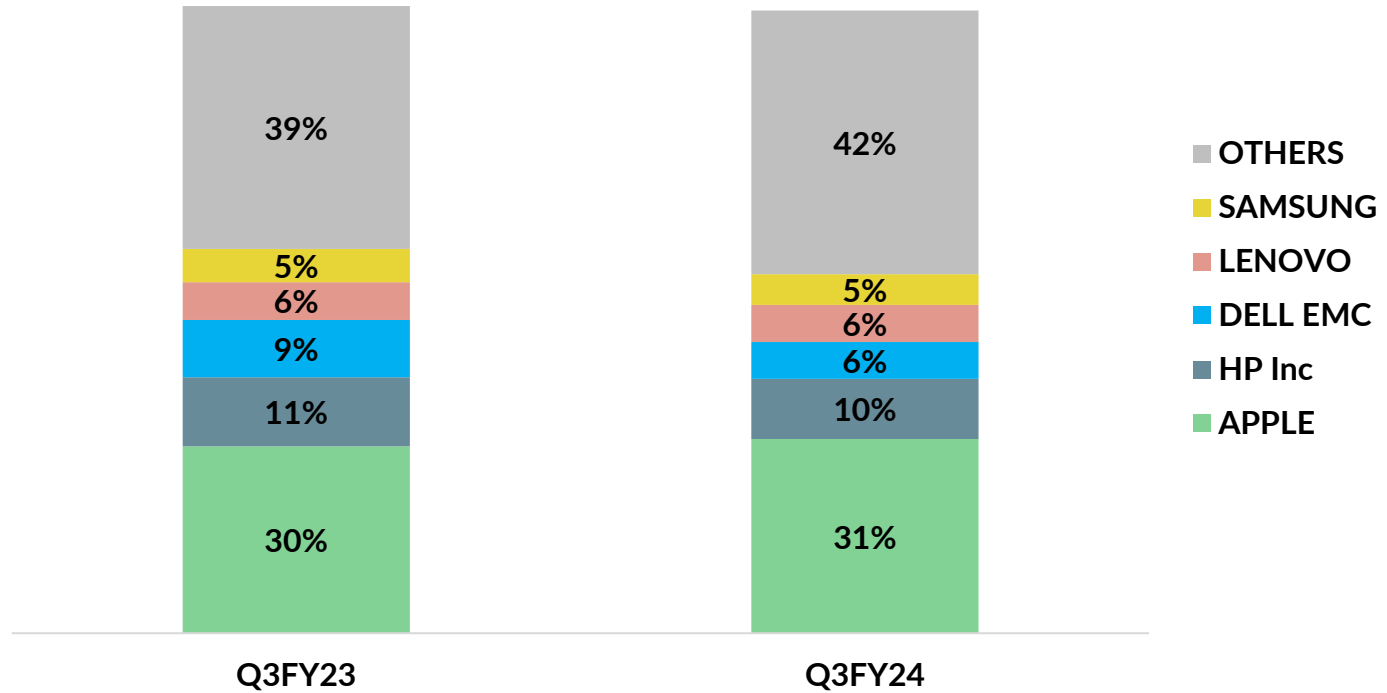


GLOBAL



Q3FY24 Top 5 Vendors

REVENUE



Q3FY24 Verticals Revenue

Verticals	SISA			ROW			GLOBAL		
	Q3FY23	Q3FY24	YoY	Q3FY23	Q3FY24	YoY	Q3FY23	Q3FY24	YoY
ESG	3,345	3,200	-4%	4,178	3,891	-7%	7,522	7,091	-6%
TSG	3,432	3,424	0%	2,897	2,766	-5%	6,329	6,190	-2%
MSG	2,653	4,207	59%	4,227	4,781	13%	6,880	8,988	31%
CSG	257	367	43%	287	413	44%	544	780	43%
Renewable energy	51	114	125%	61	0	-100%	112	114	2%
Logistics	125	140	12%	84	73	-14%	210	212	1%
Other Services	8	19	155%	149	237	60%	156	256	64%

Logistics & Other Services Revenue includes captive revenue
 Amounts may not add due to rounding

₹ in Cr

Q3FY24 Free Cash Flow Statement

Particulars (₹ in Cr)	Q3FY23	Q4FY23	Q3FY24
Profit Before Taxation	494	455	434
Non-cash items	29	61	45
Finance Cost	73	70	53
Changes in Working Capital	(1,576)	(537)	(610)
Direct Tax Paid	(64)	(106)	(105)
Net Cash Flow from Operations	(1,044)	(57)	(183)
Capex	(23)	(86)	(56)
Outflow of Finance Cost	(68)	(69)	(33)
Free Cash Flow	(1,136)	(213)	(273)

FCF = NCFO - Capex - Finance cost

Amounts may not add due to rounding

SISA (₹ in Cr)	Q3FY23	Q3FY24
Revenue	9,833	11,417
GM	515	567
EBITDA	254	286
PAT	146	158

GLOBAL (₹ in Cr)	Q3FY23	Q3FY24
Revenue	21,715	23,550
GM	1,278	1,366
EBITDA	622	562
PAT	380	341

ROW (₹ in Cr)	Q3FY23	Q3FY24
Revenue	11,882	12,132
GM	763	799
EBITDA	368	276
PAT	234	183

Working Capital Days	Q3FY23	Q3FY24
SISA	35	38
ROW	27	34
Global	30	36

Amounts may not add due to rounding

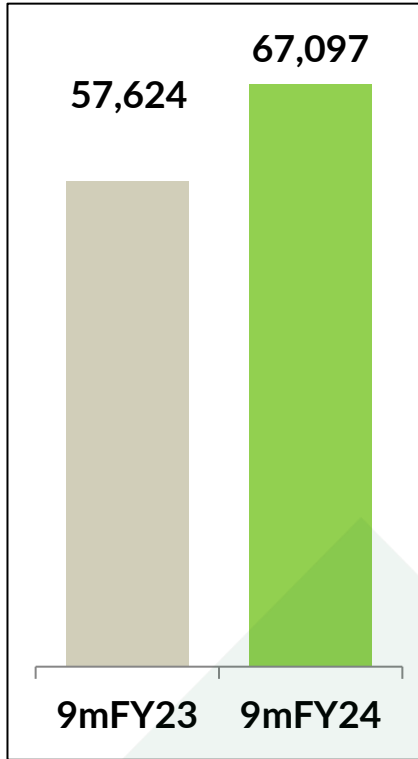
9mFY24 Performance



9mFY24 Redington Global Performance

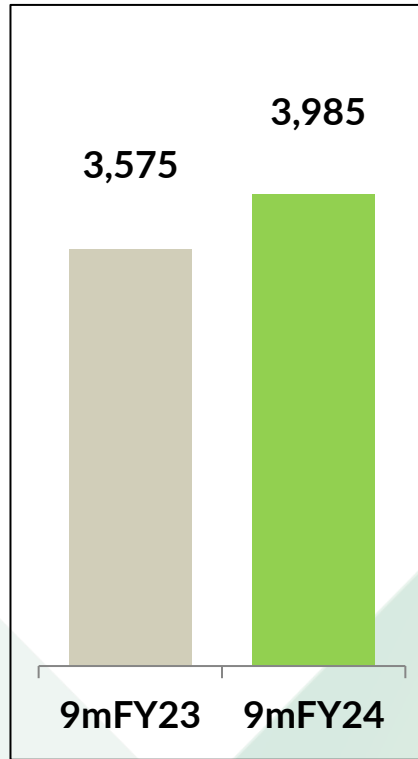
REVENUE

16% ▲



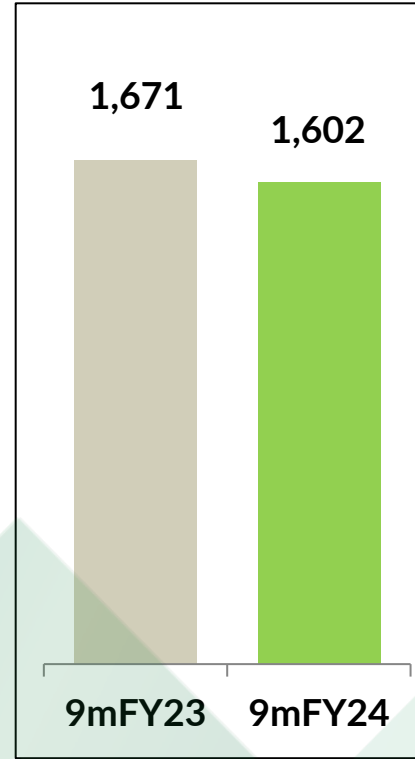
GM

11% ▲



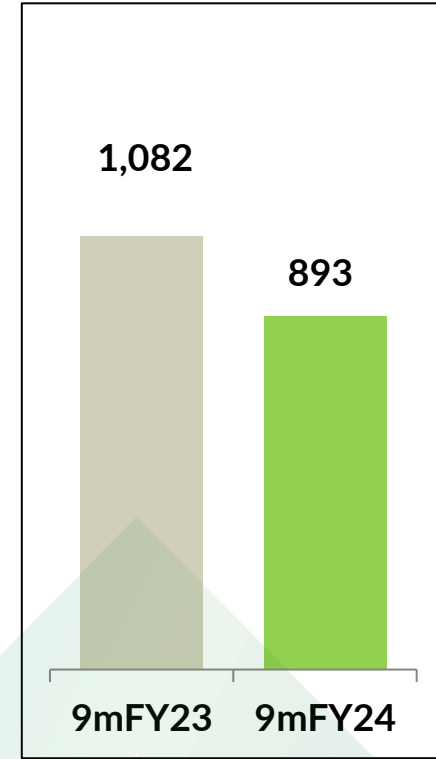
EBITDA

4% ▼

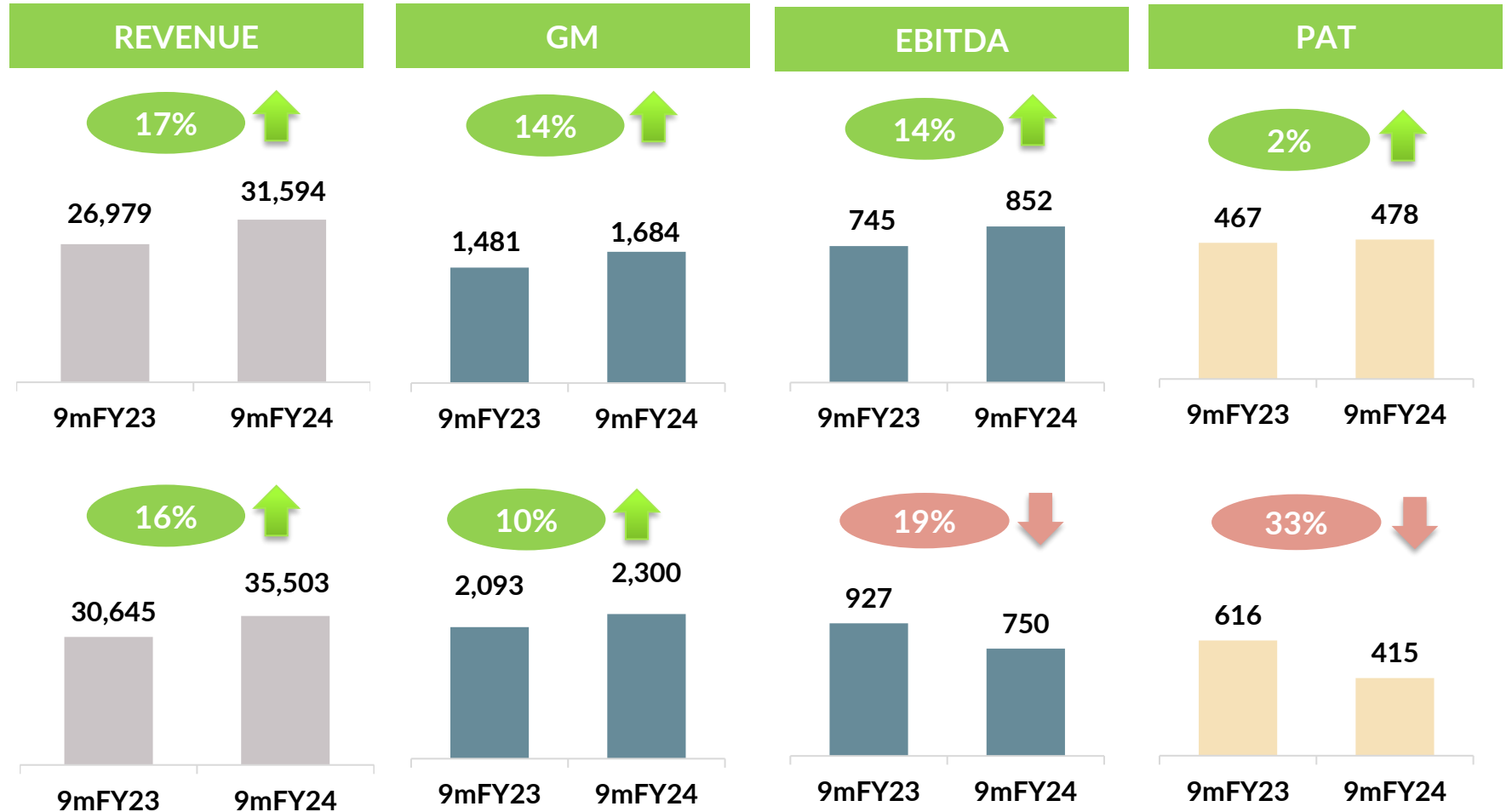


PAT

18% ▼

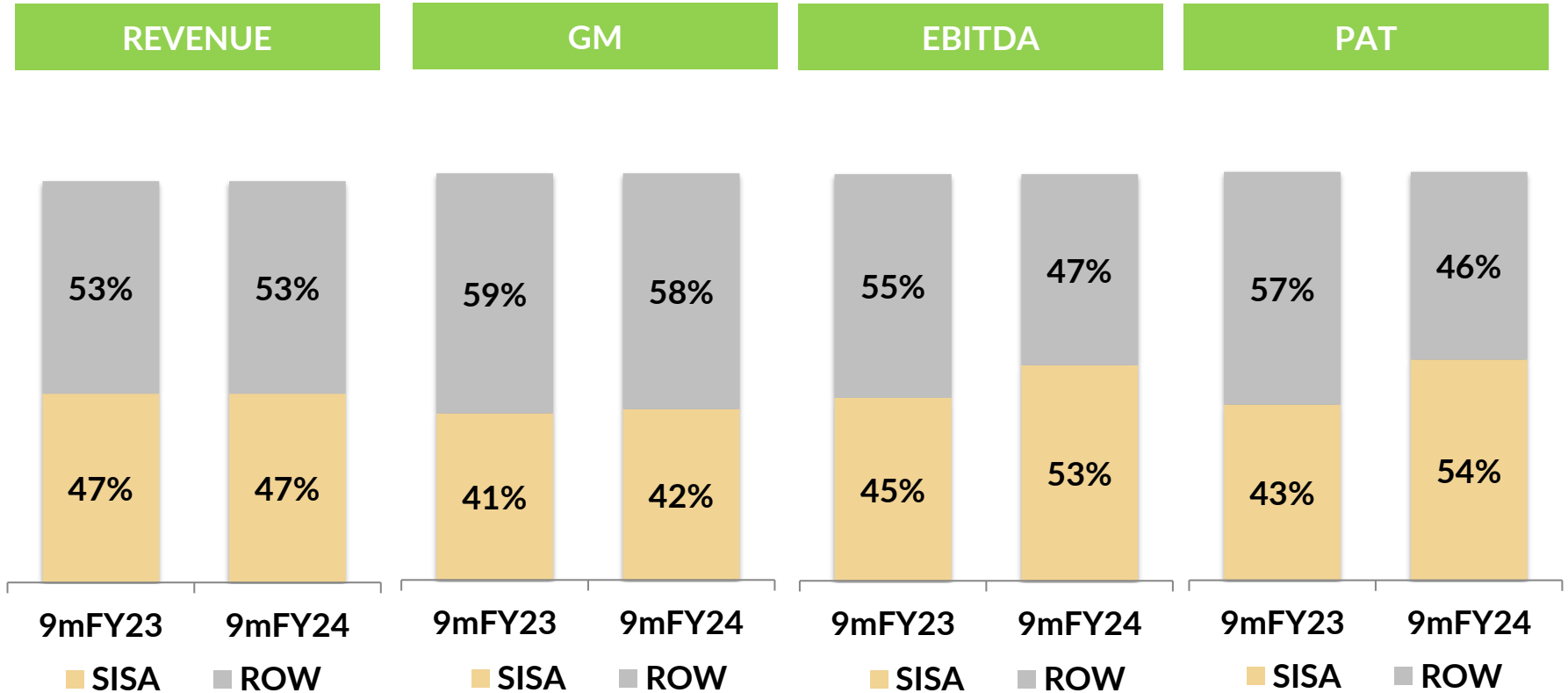


9mFY24 Performance by Market



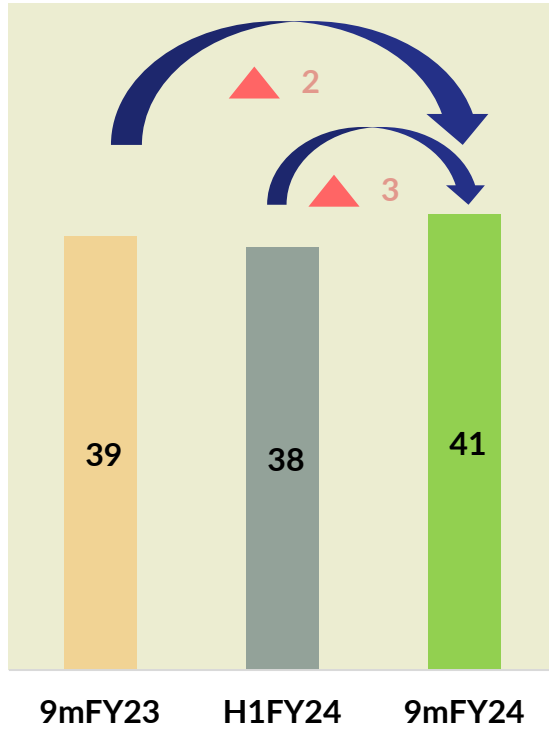
₹ in Cr

9mFY24 Contribution by Market

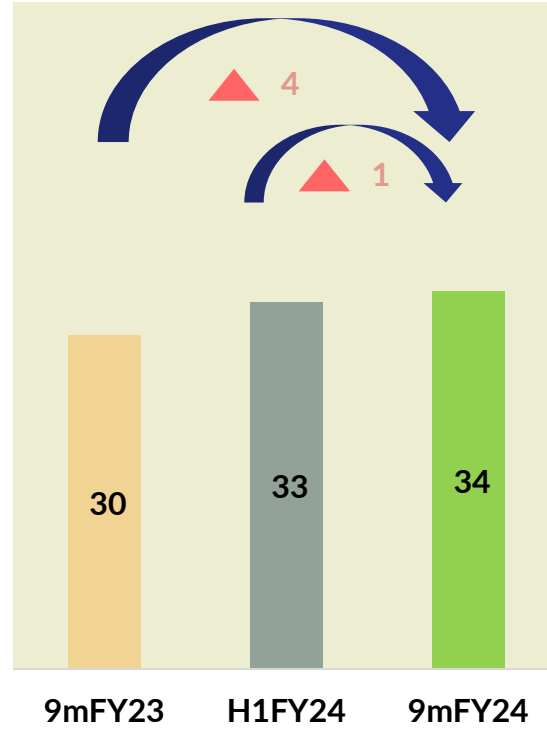


9mFY24 Working Capital Days

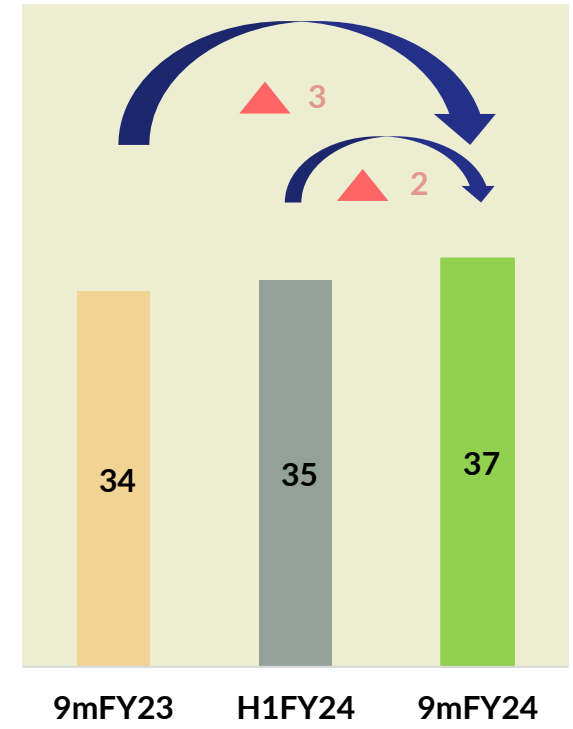
SISA



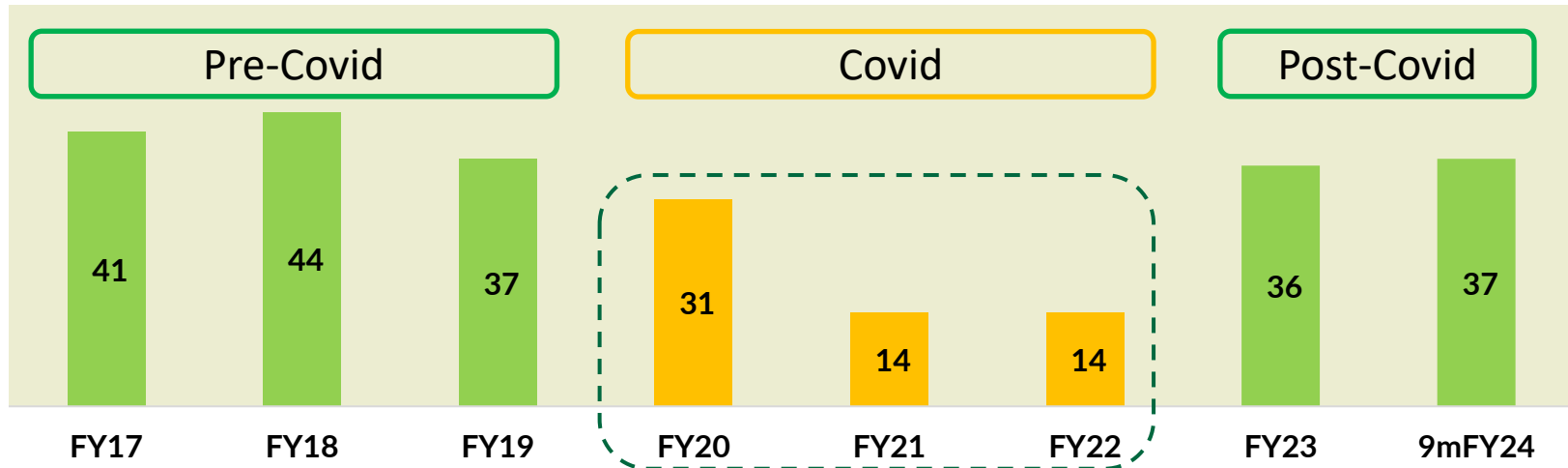
ROW



GLOBAL



GLOBAL

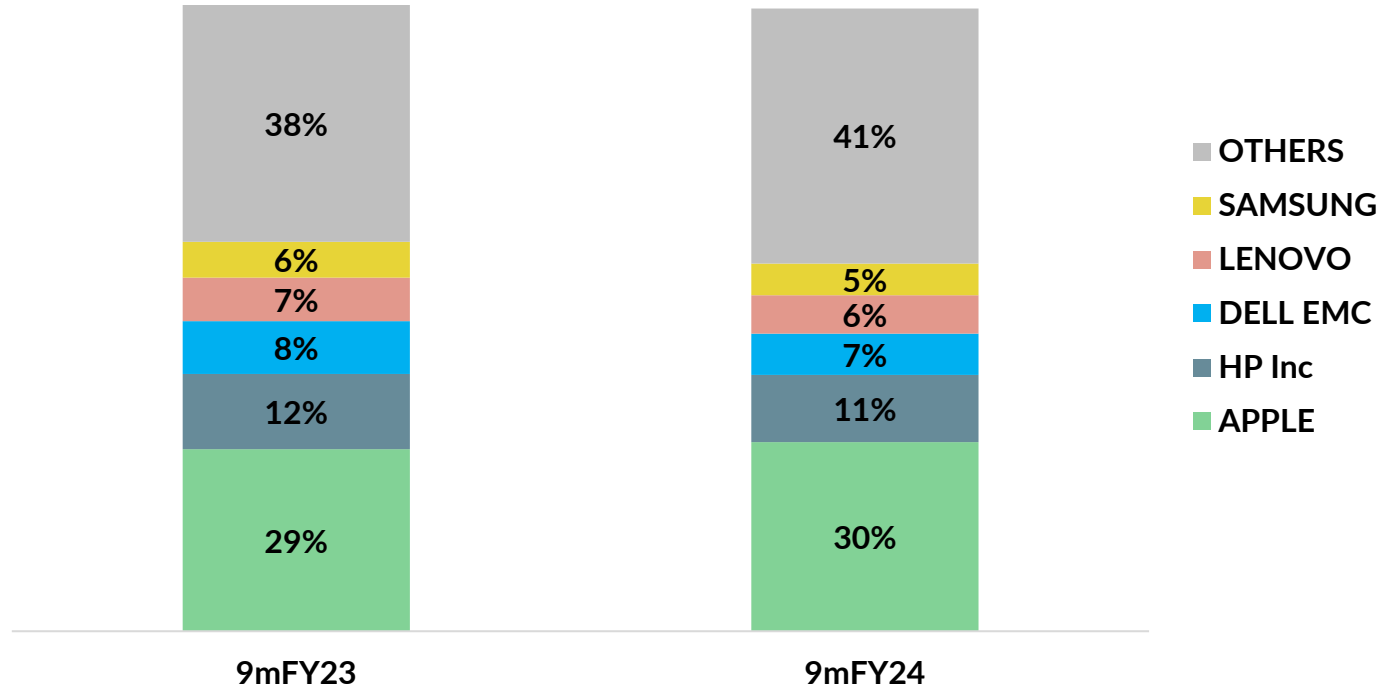


WC levels were severely low during the Covid period as a result of demand supply situation during that time. However, WC has returned to normalized levels now.

Also, We recommend viewing WC on an annual basis to reflect the correct trend. Current plotting on 9mFY24 is only for visualization purposes.

9mFY24 Top 5 Vendors

REVENUE



9mFY24 Verticals Revenue

Verticals	SISA			ROW			GLOBAL		
	9mFY23	9mFY24	YoY	9mFY23	9mFY24	YoY	9mFY23	9mFY24	YoY
ESG	10,885	10,072	-7%	10,991	12,066	10%	21,877	22,138	1%
TSG	8,540	9,918	16%	6,640	7,749	17%	15,180	17,667	16%
MSG	6,167	9,934	61%	11,396	13,828	21%	17,562	23,762	35%
CSG	703	997	42%	818	1,086	33%	1,522	2,083	37%
Renewable energy	373	358	-4%	172	56	-68%	545	414	-24%
Logistics	394	412	4%	260	227	-13%	654	639	-2%
Other Services	18	57	216%	368	581	58%	386	639	66%

Logistics & Other Services Revenue includes captive revenue
 Amounts may not add due to rounding

₹ in Cr

Particulars (₹ in Cr)	9mFY23	FY23	9mFY24
Profit Before Taxation	1,379	1,833	1,194
Non-cash items	132	192	125
Finance Cost	144	215	200
Changes in Working Capital	(4,615)	(5,153)	(1,340)
Direct Tax Paid	(229)	(335)	(331)
Net Cash Flow from Operations	(3,190)	(3,247)	(152)
Capex	(76)	(162)	(100)
Outflow of Finance Cost	(138)	(208)	(177)
Free Cash Flow	(3,404)	(3,617)	(429)

FCF = NCFO - Capex - Finance cost

Amounts may not add due to rounding

SISA (₹ in Cr)	9mFY23	9mFY24
Revenue	26,979	31,594
GM	1,481	1,684
EBITDA	745	852
PAT	467	478

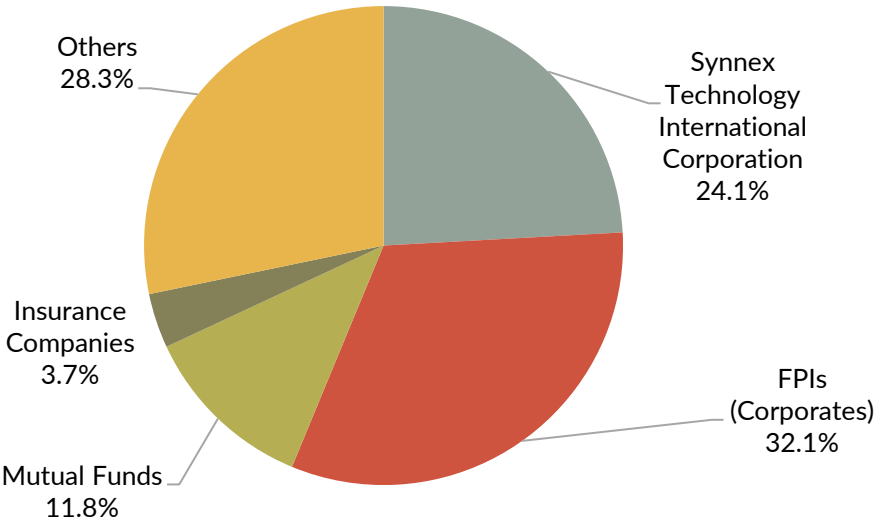
GLOBAL (₹ in Cr)	9mFY23	9mFY24
Revenue	57,624	67,097
GM	3,575	3,985
EBITDA	1,671	1,602
PAT	1,082	893

ROW (₹ in Cr)	9mFY23	9mFY24
Revenue	30,645	35,503
GM	2,093	2,300
EBITDA	927	750
PAT	616	415

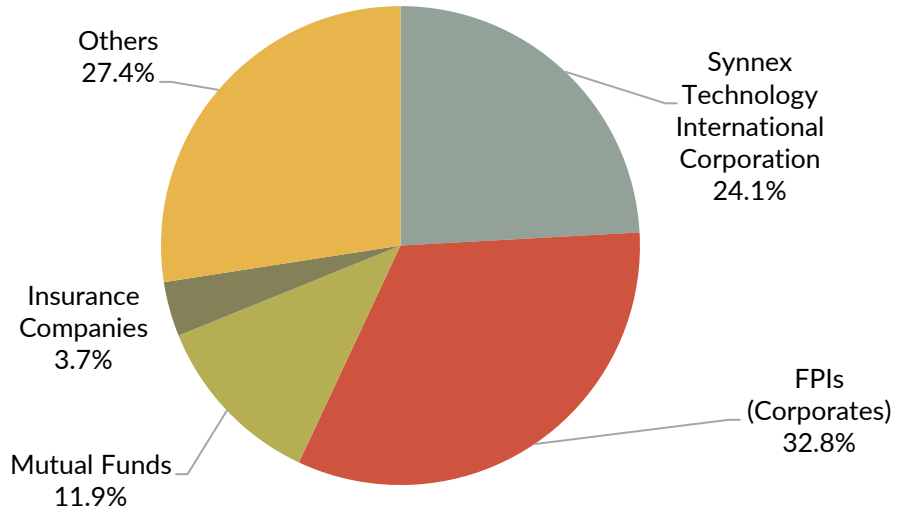
Working Capital Days	9mFY23	9mFY24
SISA	39	41
ROW	30	34
Global	34	37

Amounts may not add due to rounding

Shareholding Pattern



Sep-2023



Dec-2023



Investor Contacts

Vijayshyam Acharya K
Compliance Officer

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Block 3, Plathin, Redington Tower,
Inner Ring Road, Saraswathy Nagar West, 4th Street,
Puzhuthivakkam,
Chennai - 600 091

<https://www.redingtongroup.com>

CIN - L52599TN1961PLC028758



CORPORATE PRESENTATION

Q3FY24



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About Redington



Products , Service & Solutions Company

- An Emerging Markets Multinational with presence across 38 markets
- Distributor → entire gamut of IT products, Smartphones, Solar, etc.
- Service & Solutions → Managed, Cloud, Logistics, BPM, BPO, 3D Printing services



Expansive Network & Strong Relationships

- Over 400+ brands associations and servicing 50,000+ channel partners
- 5,000+ Redingtonians creating a culture of inclusion, creativity, and innovation



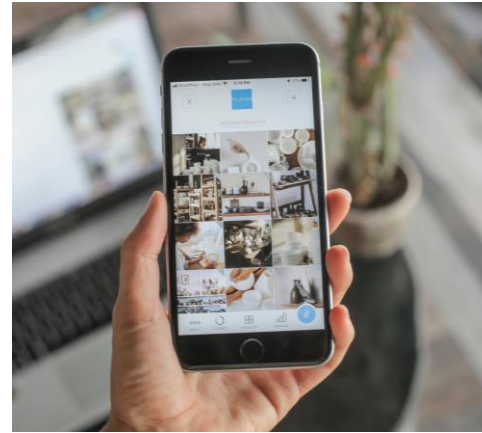
Professionally managed, Board-governed

- A listed entity with no promoter, Chairman is Independent Director
- AA+/Stable long term rating by ICRA/CRISIL
- Experienced executive Leadership team
- 'A' ESG Rating from MSCI



Outstanding Financial Performance

- \$9.9bn+ company with a strong double digit-CAGR for 17 years
- ROE at 22% and ROCE at 37% in FY23



PCs, desktops, laptops, iPads and MacBooks

Printers, consumables and accessories

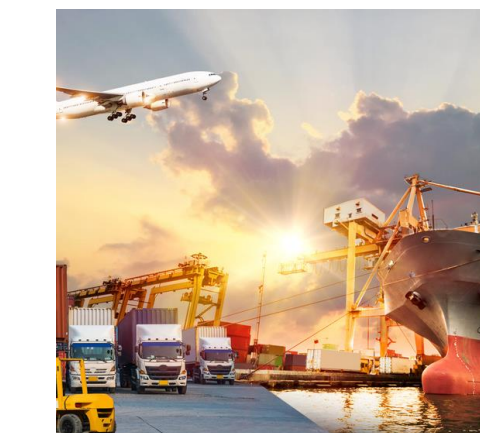
Smartphones

Networking – switching, routing to SDN's

Software - productivity and Application

Server and Storage – building optimal data strategy

Licensing & Subscription services



Enterprise security solutions

Cloud resell, managed services

Digital printing, Industry 4.0

Logistics, Warehousing, Transportation & VAS

Warranty services, Infrastructure Managed Services

Solar green energy products & services

BPM and BPO services

Our Presence

Enviably "In country" presence in 30 countries and serving 38 markets

No.1 or No.2 position across all markets

"High potential" markets

Presence across product categories

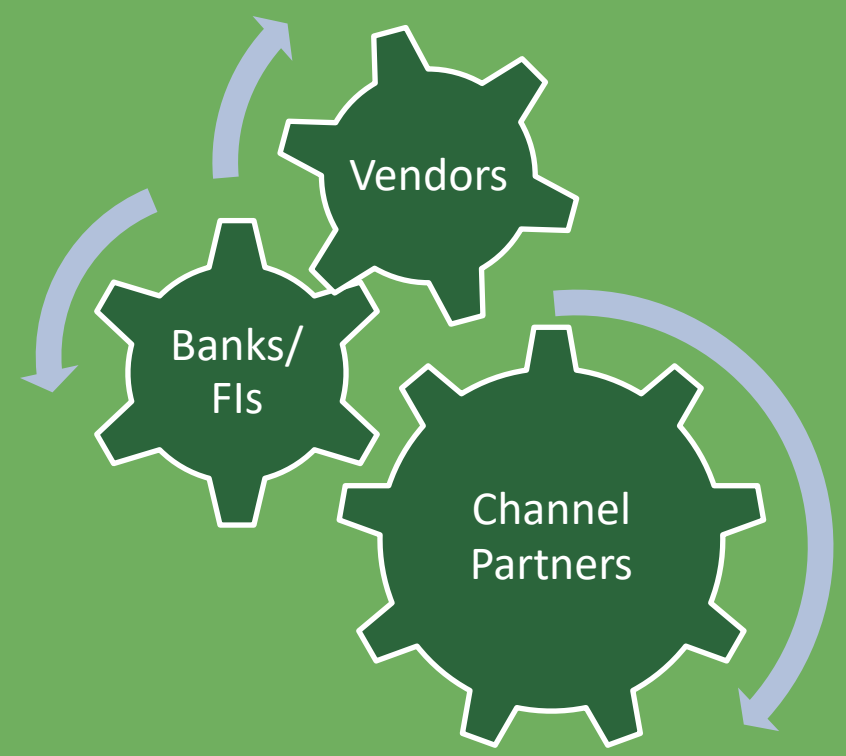
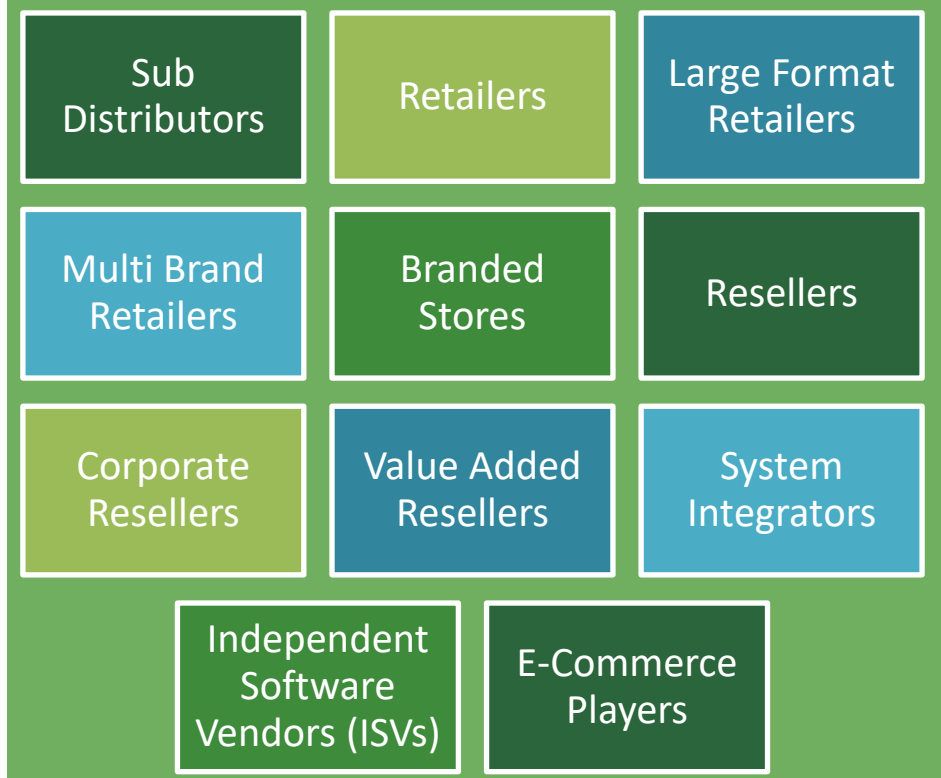
Portfolio of Marquee brands



Our Brands & Channel Partners



CHANNEL PARTNERS



Enviably Partnerships with over 400+ brands



HDFC Mutual Fund



Fidelity Management & Research (FMR)



ICICI Pru Life Insurance



Franklin Templeton Investments



Massachusetts Institute Of Technology
Investment Management Company



The Vanguard Group

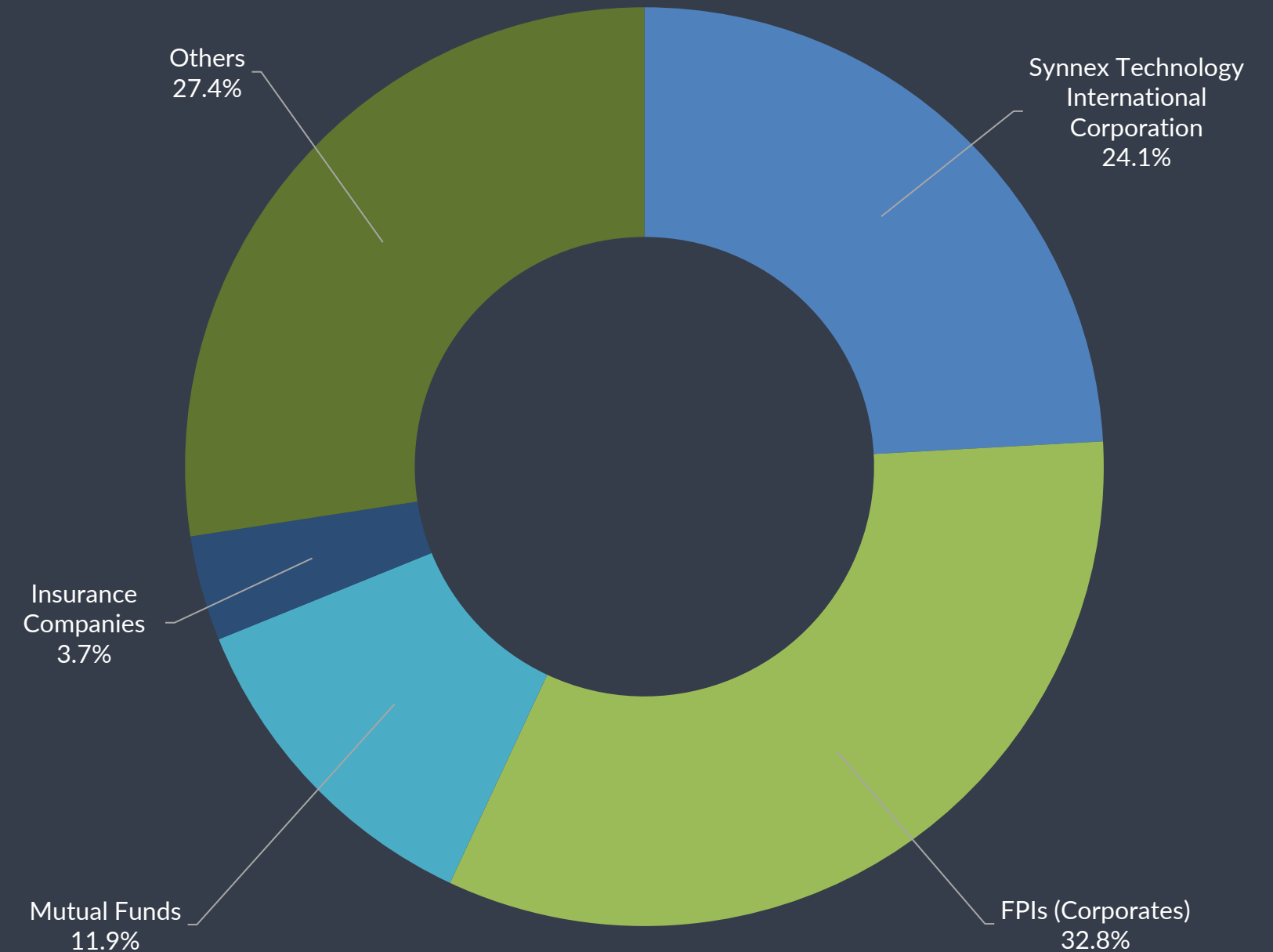


Tata MF



Ruane, Cunniff & GoldFarb

Our Shareholders



Our Board of Directors



Independent Directors



Prof. Ramachandran
Retd. Professor, Corporate
Policy & Strategy
IIM, Bengaluru



Keith WF Bradley
Ex. President,
Ingram Micro,
North America



B Ramaratnam
Professional
Director



Anita P Belani
Sr. Business & Human Capital
Leader

Non-Executive Directors



Tu, Shu-Chyuan
VP, Group Business
Strategy &
Development
Synnex Tech, Taiwan



Chen, Yi-Ju
Vice Director, Finance
Planning & Mgmt
Synnex Tech, Taiwan

Executive Director



S V Krishnan
Finance Director

Our Global Leadership Team



V. S. Hariharan
Group Chief
Executive Officer



Ramesh Natarajan
Chief Executive Officer
- Redington SISA



Viswanath Pallasena
Chief Executive Officer -
Redington MEA



Serkan Celik
Chief Executive Officer -
Arena



Cem Borhan
Chief Executive Officer -
Redington Turkey



Deepak Puligadda
Chief Executive Officer -
Redserv Global Solutions



S V Krishnan
Finance Director



Sriram Ganeshan
Global Chief
Commercial Officer



Serkan Kutlu
Global Chief
Strategy Officer



Soumitra Kumar Das
Global Chief
HR Officer



Our Strategy

Bringing innovation faster to market

Cloud, 3D printing, Metaverse, Quantum Computing, AR/VR, 5G, Borderless Network, Smart Analytics, Blockchain and cyber-security...



Business Model Re-invention

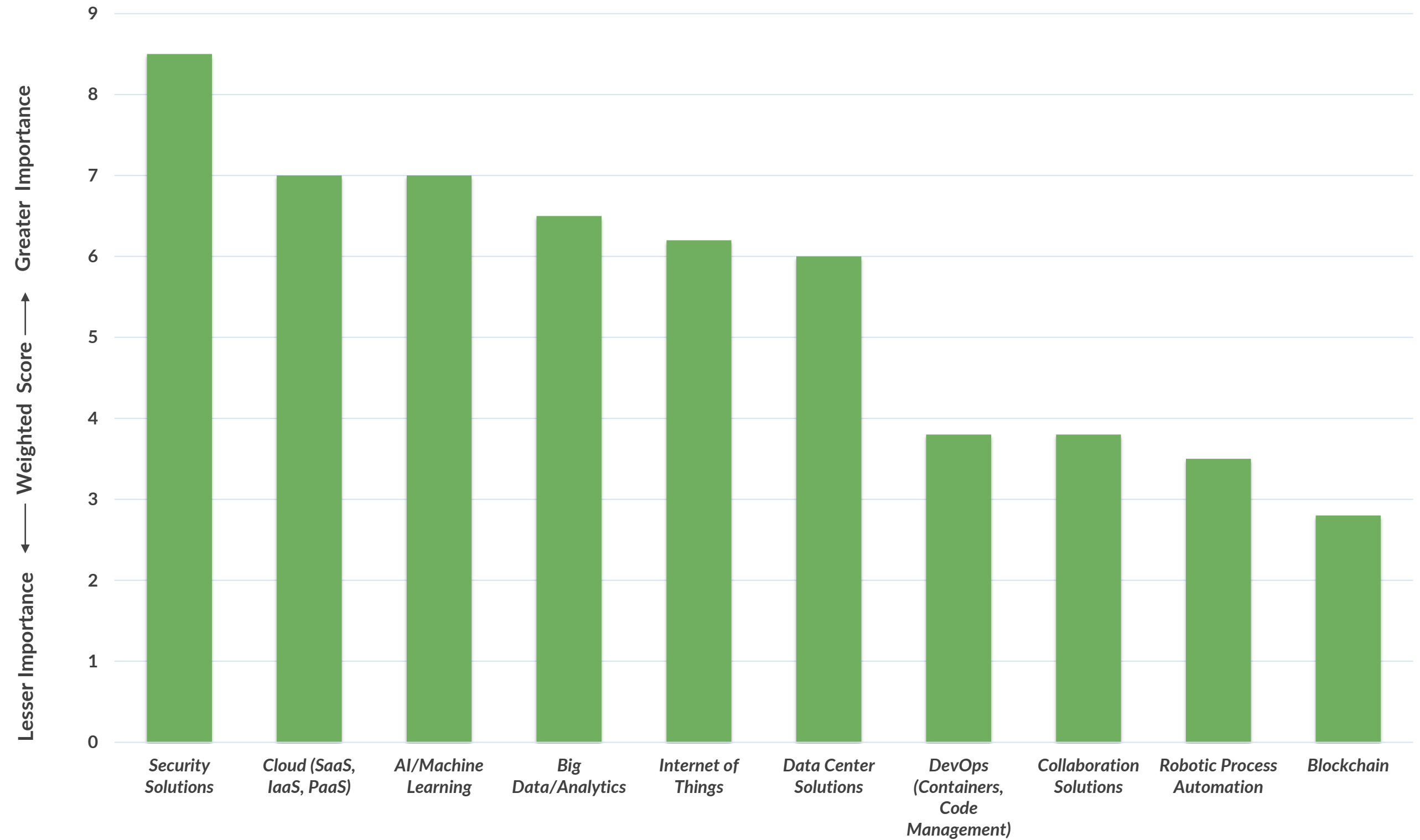
- From brick & mortar to Omni-channel
- From Products to Services
- Moving towards XaaS revolution
- Continuous innovation

Value added technology service provider

Tech Practices - Shared services, Marketing services, Business process services, GTM partnership, Partner development & management.



Technology Trends in the Future







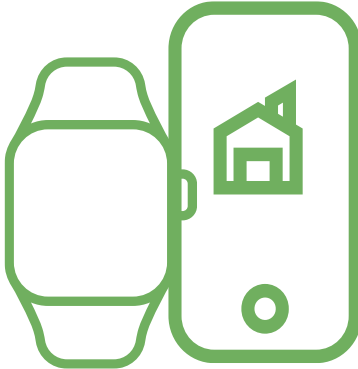
Note: GTDC commissioned Vation Ventures who surveyed and interviewed key constituents from distributors and their OEM vendor partners. The majority of study participants – nearly 69% – possess greater than a decade of experience working with technology distributors. Those new to distribution also represented a sizable 10% of the respondents, and approximately 21% indicated between 5-10 yrs. of distribution-related experience

Source: GTDC, Redington



Key Technology Trends

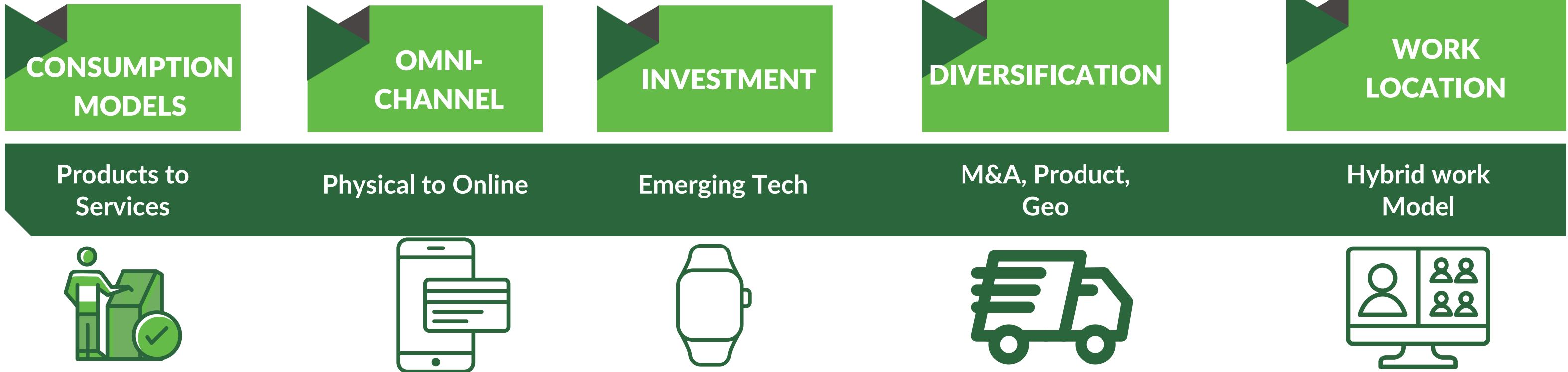
In 2022 : Global ICT spend growth at 5%, India \$111Bn @ 6% and MENA \$170Bn @ 3%.

TECHNOLOGY TRENDS	 HYBRID CLOUD	 5G	 CYBER SECURITY	 DIGITAL ECONOMY	 EMERGING TECH
TECH GROWTH CAGR % (2021-26)	IND: 25.0% META: 17.2%	META: 10.4 M Subs (2021 Est.)	IND: 20.0% META: 7.9%	IND: 26.0% META: 15.3%	IND: 20.2% META: 25.0%
WHAT DOES IT MEAN FOR REDINGTON	<ul style="list-style-type: none"> • Capability creation – competency and digital - required for high growth • Focus on alliances, partnerships, ISV's and service delivery 	<ul style="list-style-type: none"> • Tech Refresh projects to suit 5G environment • Telecom, media & entertainment. • Healthcare focus • Increased device demand 	<ul style="list-style-type: none"> • High growth in Security products & solutions • Opportunity to scale Managed Security Services Practice (MSSP) 	<ul style="list-style-type: none"> • Digital platform and Digital Payment Solutions • Assess leverage of Turkey product Paynet for quick roll out 	<ul style="list-style-type: none"> • Adopt Emerging Tech for internal Automation • Product distribution opportunities • Solutions & Services offerings



Biz Model Trends

BUSINESS MODEL Trends



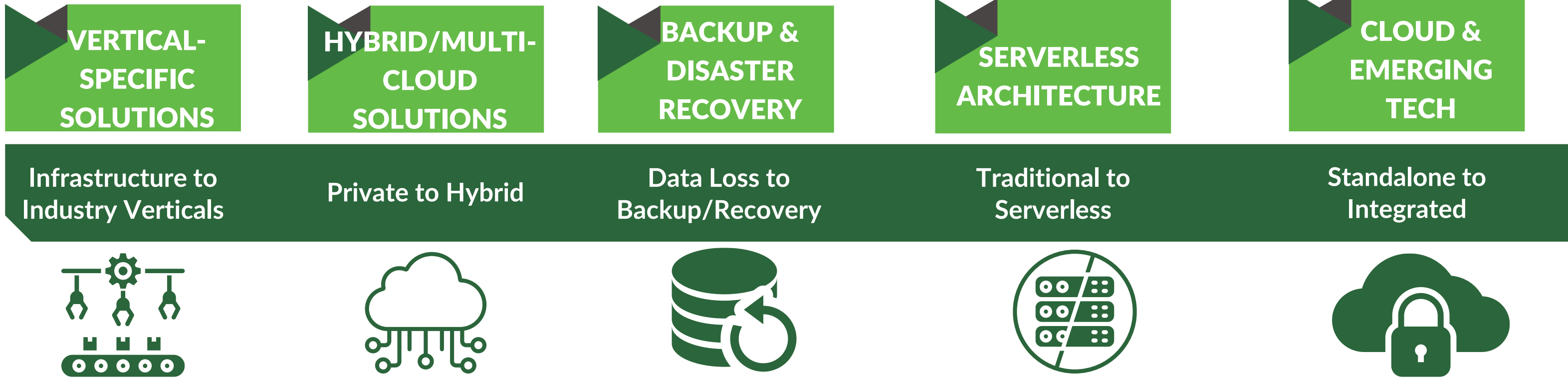
WHAT DOES IT MEAN FOR REDINGTON

- Build capability to transition to XaaS
- Create subscription portfolio
- Develop a strong end-to-end Digital Business Model
- Exploit Marketplace opportunity
- Innovate, invest on new/future tech
- Organic and/or inorganic
- Strengthen presence in high growth markets
- Biz diversification
- Automation products and solutions for a changed workstyle and lifestyle



Cloud Trends

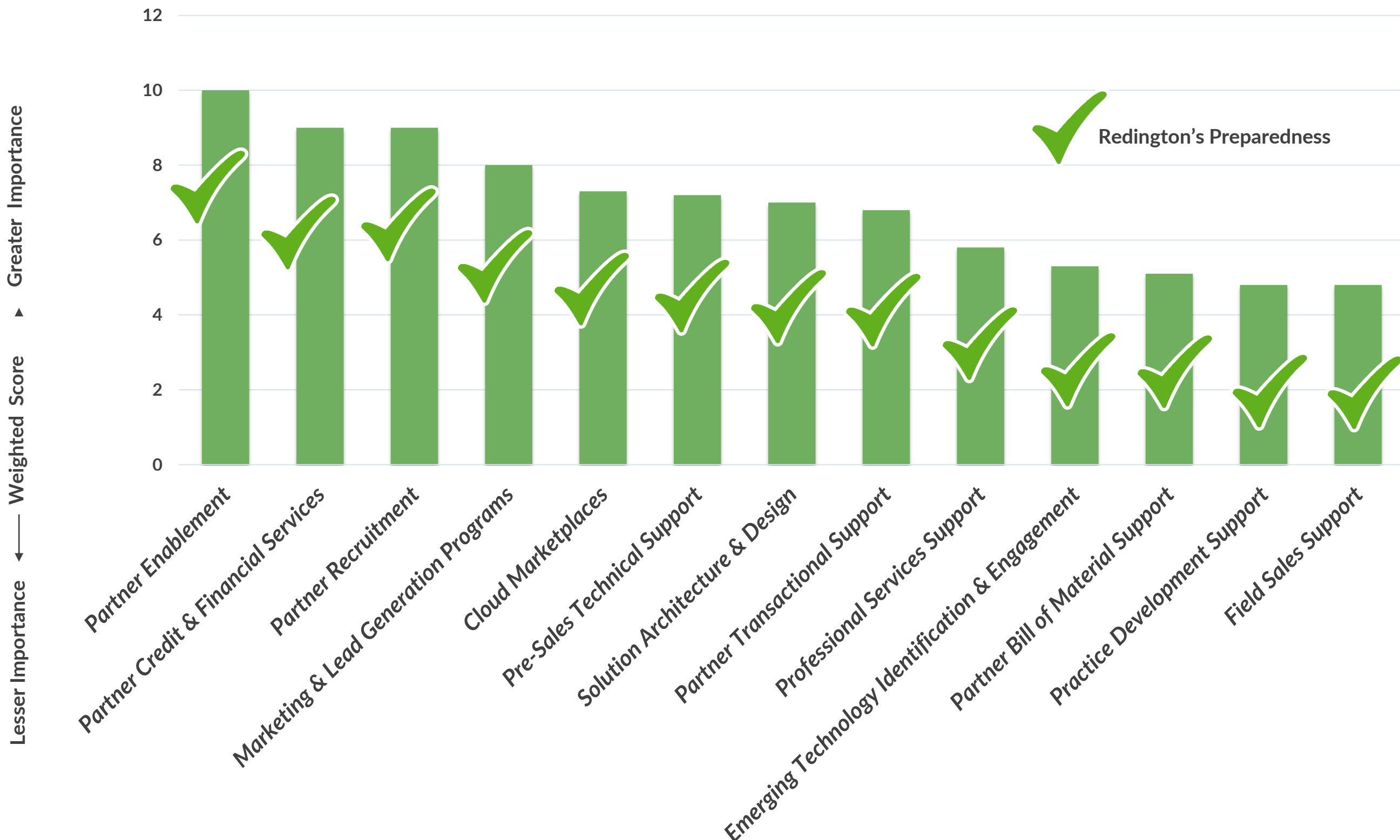
CLOUD Trends



WHAT DOES IT MEAN FOR REDINGTON

- Build a strong end-to-end cloud solutions framework and capability across – assessment, planning, design, implementation, maintenance and support, migration, consulting and managed services
- Collaborate with key cloud vendors and ecosystem partners (Data centre, Servers, Storage, AI, IoT, Cybersecurity, Analytics, Collaboration & Edge Computing)
- Offer standalone as well as packaged, integrated B2B solutions; and XaaS

Changing Distribution Needs & our Preparedness



Note: GTDC commissioned Vation Ventures who surveyed and interviewed key constituents from distributors and their OEM vendor partners. The majority of study participants – nearly 69% – possess greater than a decade of experience working with technology distributors. Those new to distribution also represented a sizable 10% of the respondents, and approximately 21% indicated between 5-10 yrs. of distribution-related experience

Source: GTDC, Redington



Our Objectives

- Aggressive share gain across Products, Brands & Markets
- Customer choice, Omni-Channel presence
- Increase Digital adoption, provide everything “As a Service”
- Lead in ESG
- Be the most admired organisation

Our approach toward ESG

Our Purpose

Be the largest private sector catalyst in our industry to build & operate sustainable supply chains

Our Strategic Pillars

Resilient Operations

Build sustainable low risk and diverse supply chain for our vendors & customers

Reimagined Workplace

Build an inclusive workplace focused on wellbeing, safety & development

Responsible Business Practices

Adopt policies, practices reflecting commitment to business ethics

Redefined Value Chain Engagement

Strive to create the best experiences for our stakeholders

Our Implementation Framework

Our Business Model

Presence in clean energy & refurbishment business; inclusive development focused GTM's

Our Business Ops

Adoption of ESG best practices within our operations

Our Giving

Support our community through efforts in Skill development, Education & WASH

TARGETS

- Materiality assessment completed
- Material topics identified
- Targets being formalized

OPERATIONS

- Roadmap developed for progress against targets
- Monitored through Group & Regional Leadership Committee on Sustainability

GOVERNANCE

- Board Oversight through CSR & ESG Committee of the board

COMMUNICATION

- ESG Section on Website
- ESG section on Annual Report & BRSR
- Social media updates

MEASUREMENT

- Upgrades in Rating : MSCI rating upgraded to "A" from "BBB"
- Progress against periodic target milestones

Our approach toward CSR

Won "Rural Development and Infrastructure Award" by Dalmia Bharat CSRBOX

CSR aligned to business values & vision



Inclusive Skills Development programme – TamilNadu

1

Flagship

Project themes

Focus on skill development in related industries

- 3PL: Logistics / SCM
- Tech: IT/ITes
- Skills training for employment in Solar sector

1

- Logistics skills training provided to 1500+ unemployed Youth
- Well rounded focus across regions ; Pan India coverage



Toilets Constructed in Schools- West Bengal & Haryana

2

Strategic

Projects aligned to UN SDG goals

- Education
- Environment
- Health

2

Efforts in projects focused on UN SDG goals benefitting 5000+ families & 16000+ students

- Biogas & Pond restoration
- Roof Water harvesting
- Solar Lights
- Toilet Construction
- Digital Literacy
- Tutoring



Well Restoration – Kalvarayan * Jawadhu Hills

3

Contingency

Other projects

- Relief funds/ donations
- Other donations

3

Global CSR efforts including

- Turkey relief fund
- Scholarships/ Donations

Performance Since Listing

Surpassed Rs. 795 Bn Revenue



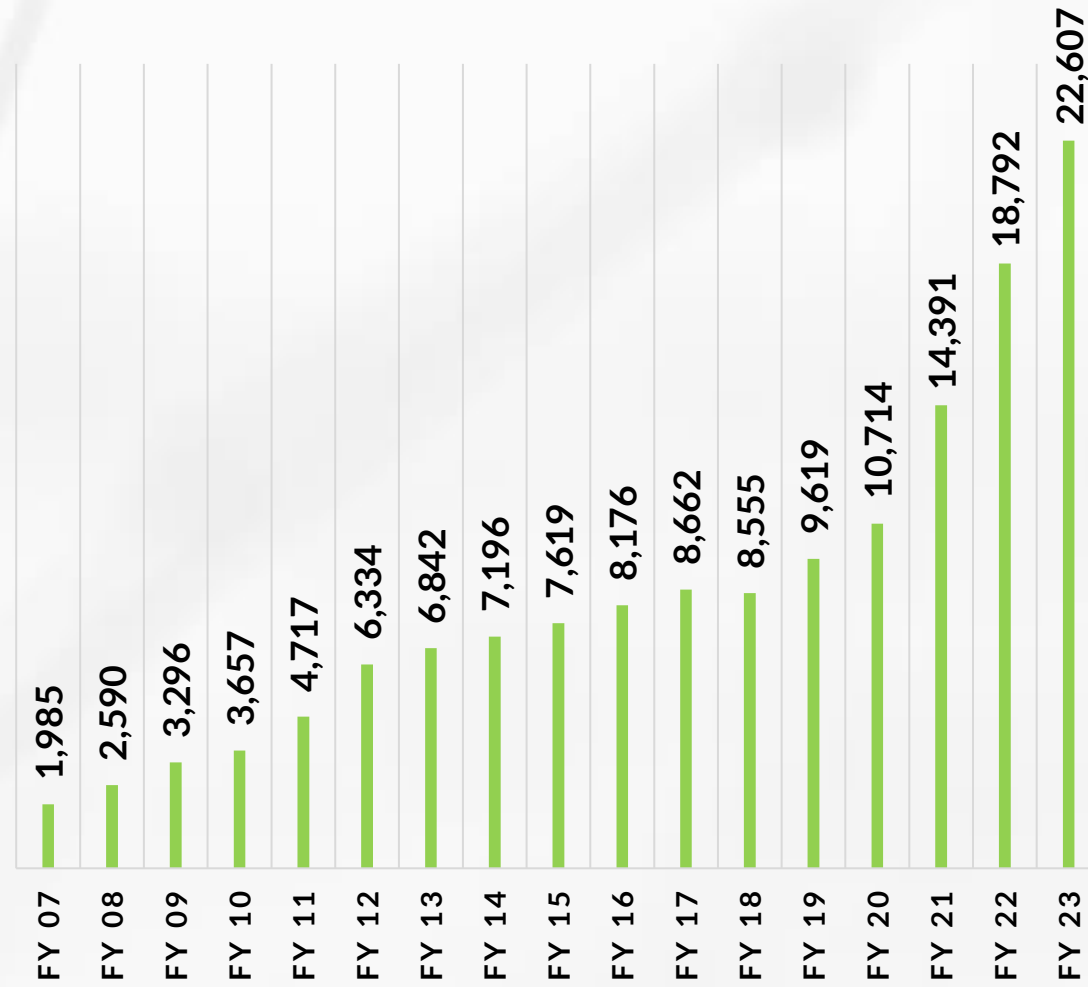
Revenue
CAGR : 15%

₹ in Mn



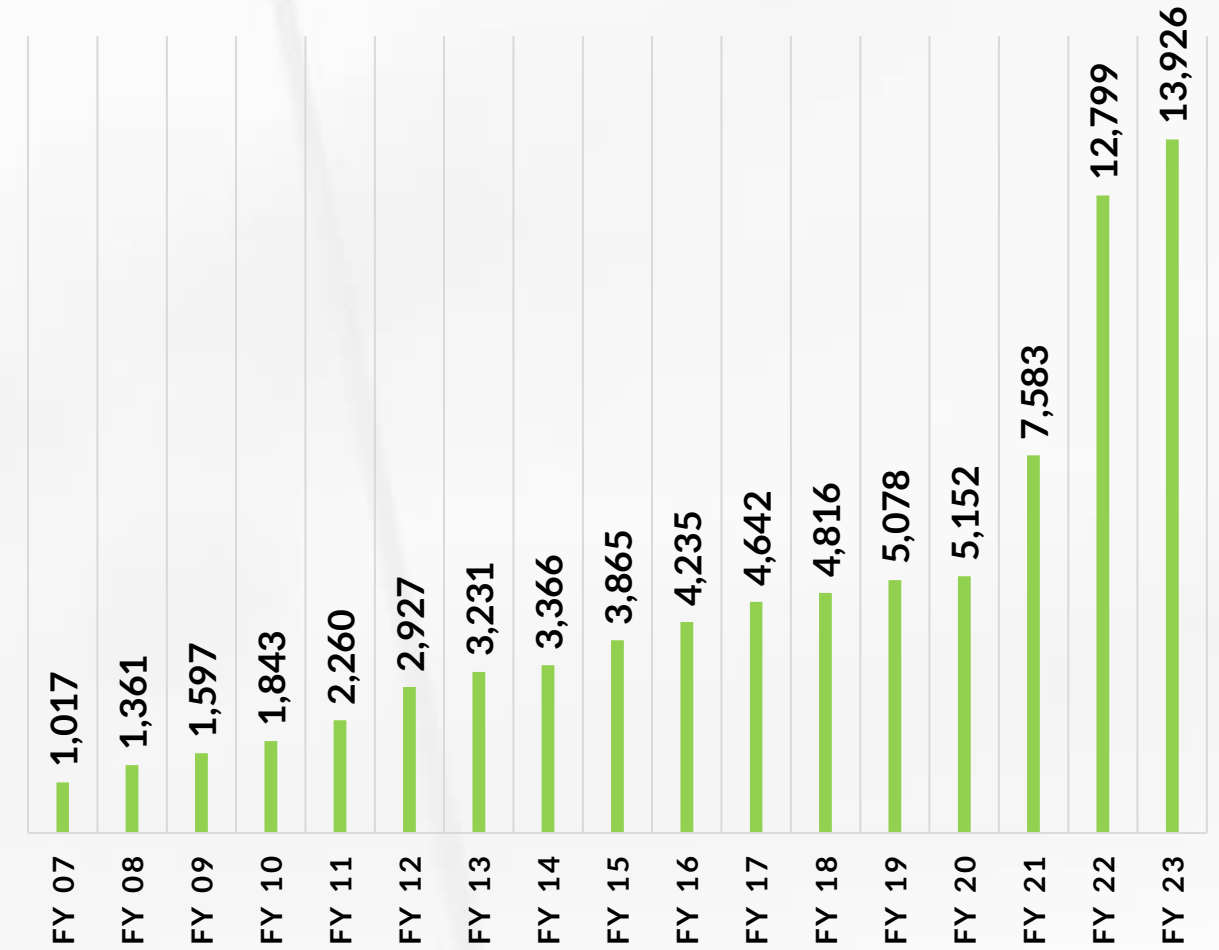
EBITDA
CAGR : 16%

₹ in Mn



PAT
CAGR : 18%

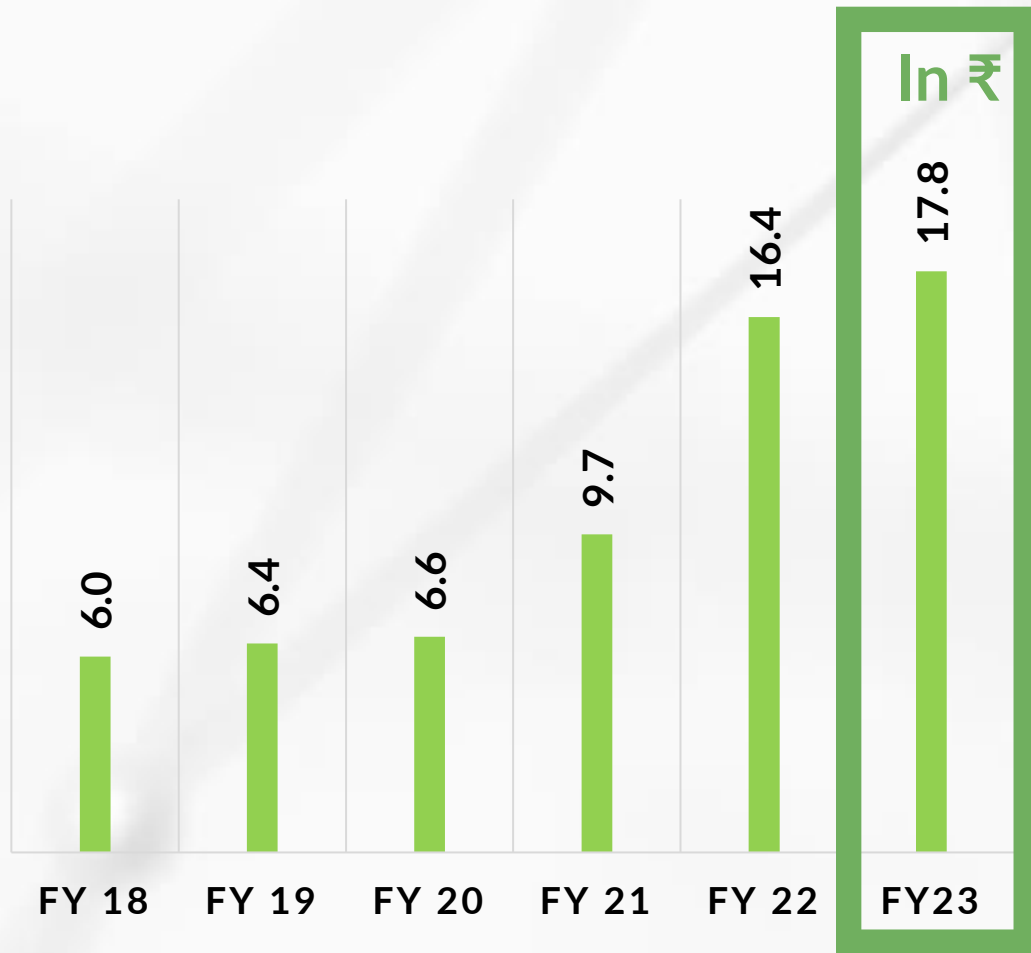
₹ in Mn



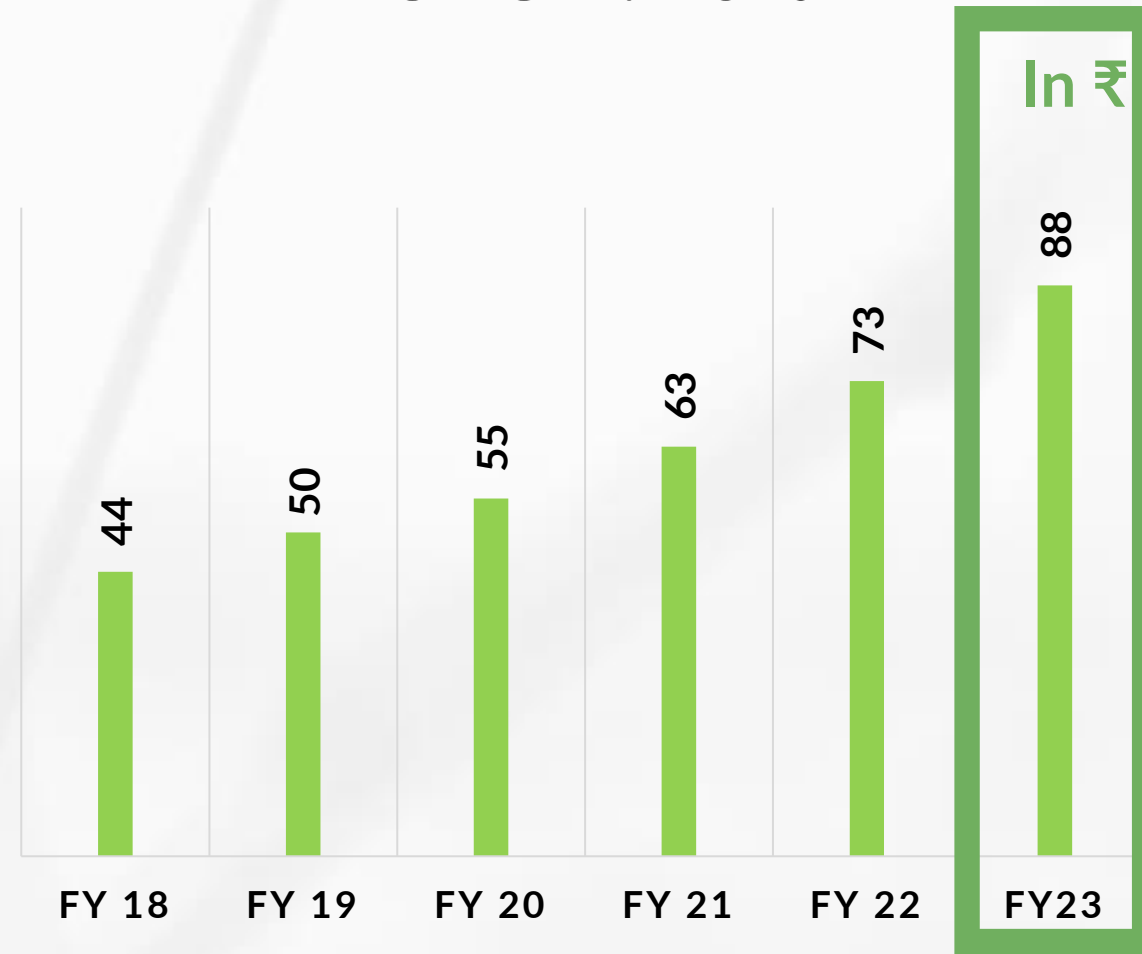
Shareholder Value Creation



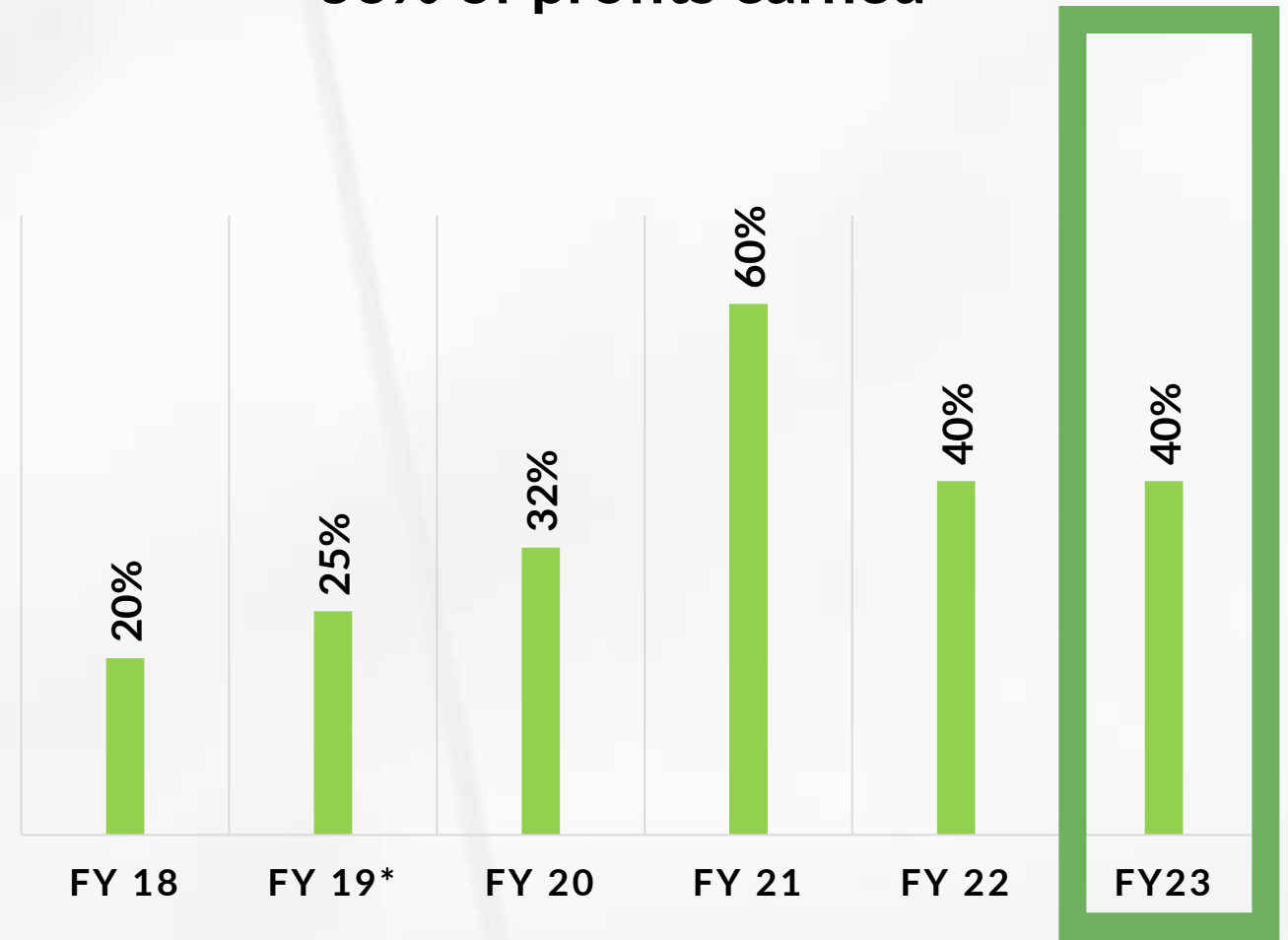
EPS
CAGR : 24%



Book Value/Share
CAGR : 15%

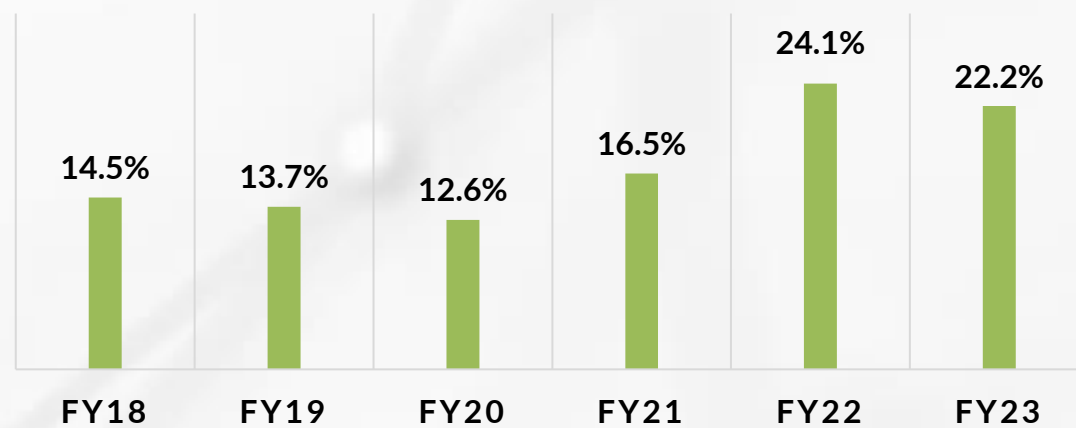


Shareholder Payout*
~36% of profits earned

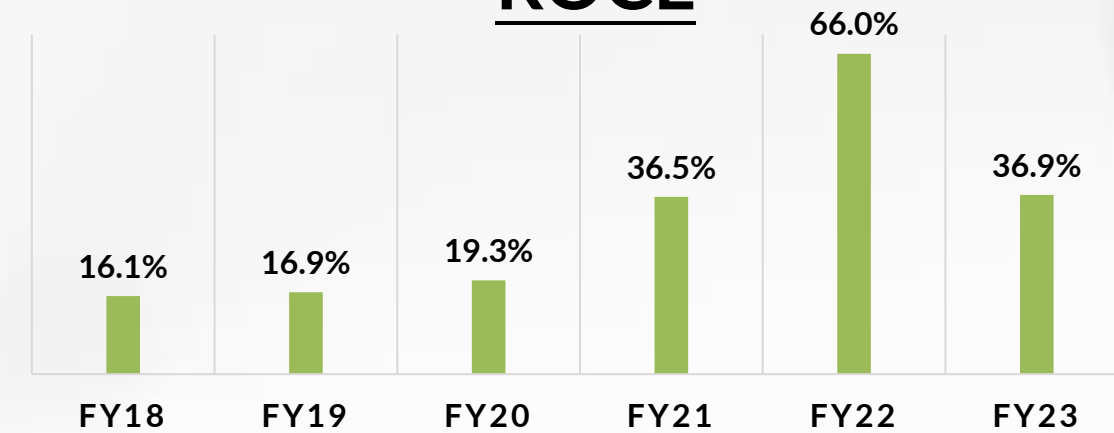


*Including Buyback

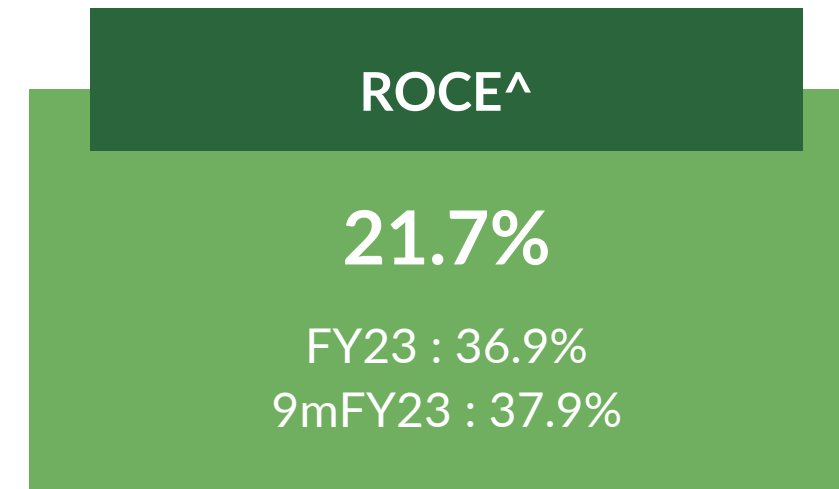
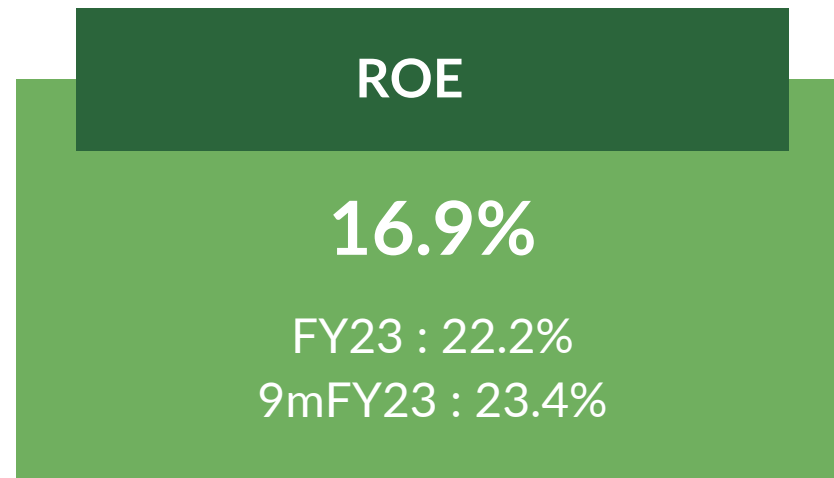
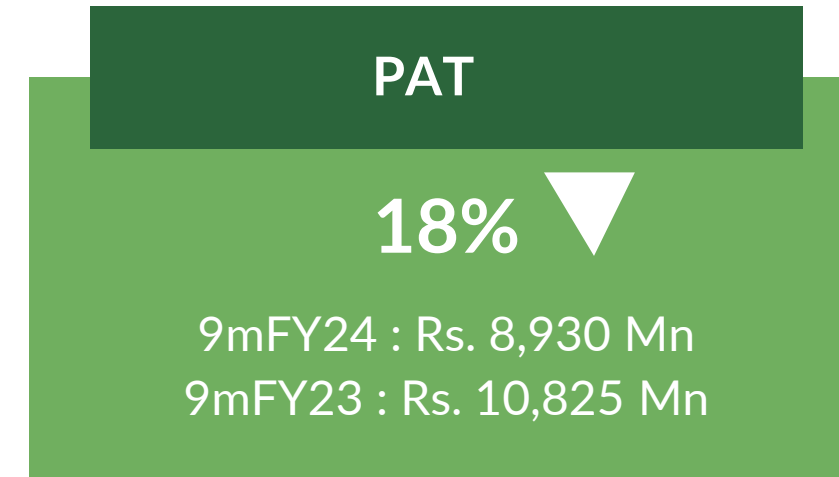
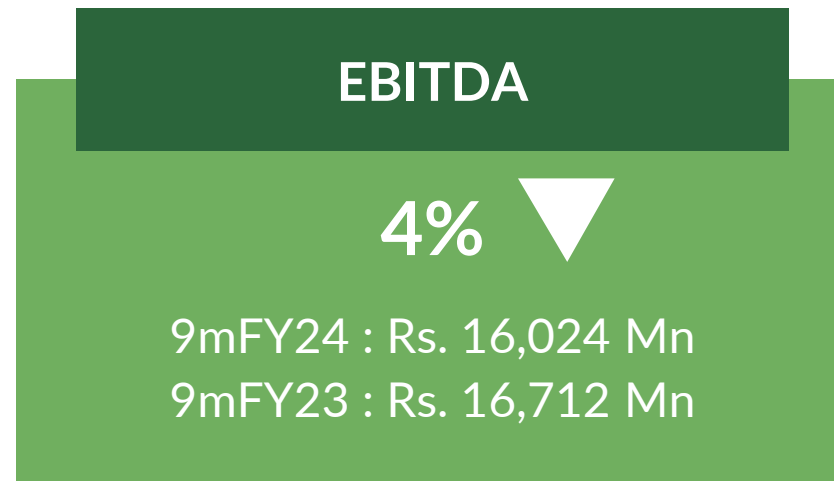
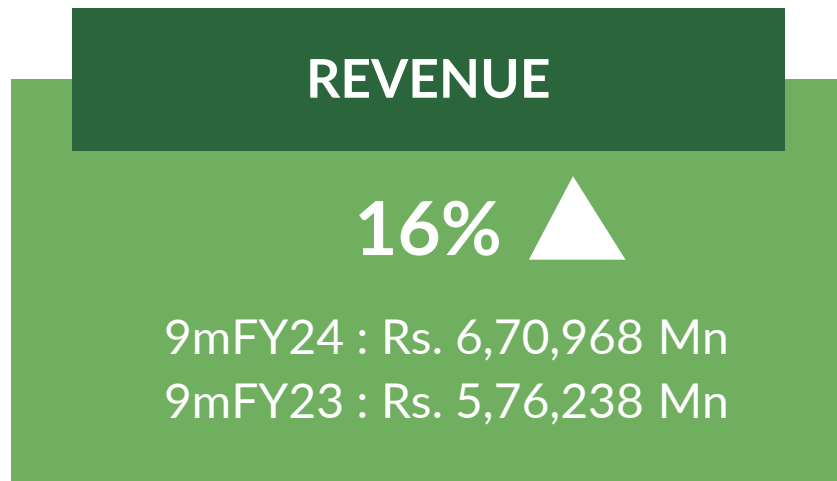
ROE



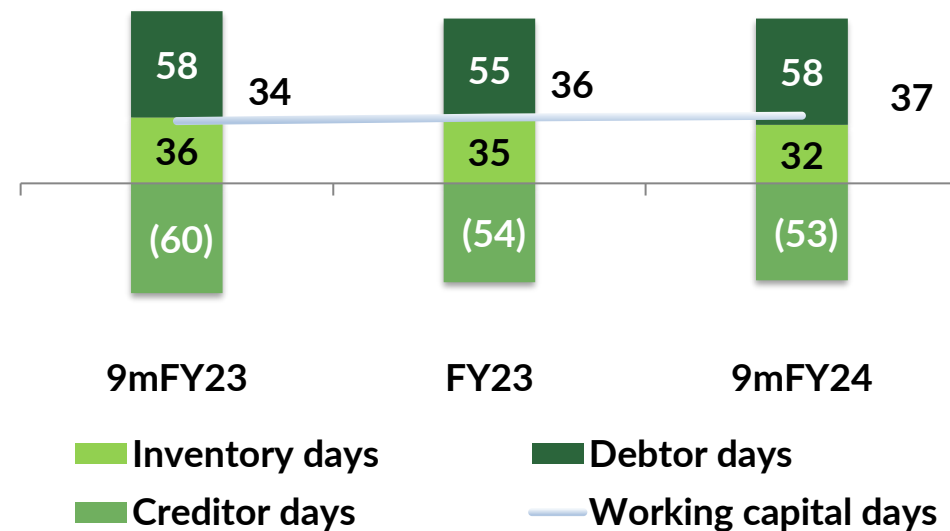
ROCE



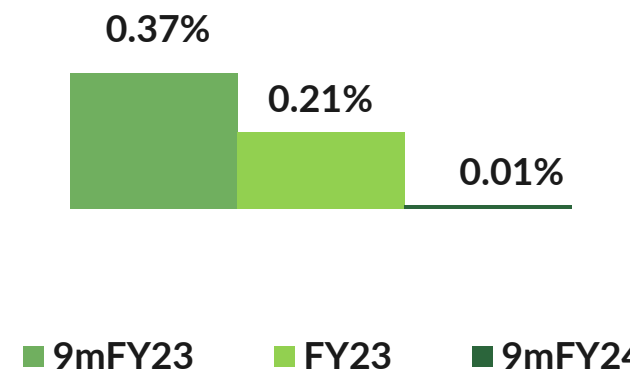
9mFY24 Performance Snapshot



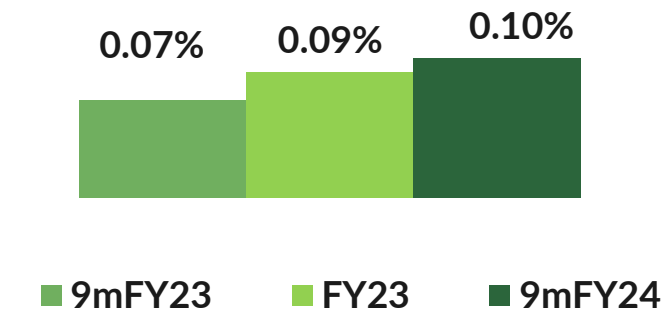
WC Components



Inventory Charge % of Sales



AR Provision % of Sales



[^]ROCE is calculated net of cash and on average capital employed

Redington : Awards 2023

MEA

- HP Computing Distributor of the Year for UAE
- HP Computing Distributor of the Year for HP PSG business in GCC
- Distributor of the Year award by Epson
- Platinum Distributor of the Year Award by MSI
- Lenovo Consumer & Commercial Distributor for Gulf Award FY 2023
- Veritas Sustainable Growth Distributor for Africa FY 2023
- HP Print & Supplies Distributor of the Year Award KSA
- HP Computing Distributor of the Year Award KSA
- Lenovo Consumer Distributor Award for Egypt
- Great Place to Work Certified- UAE, KSA, Qatar & Kuwait)
- Consumer Distributor of the Year Award for KSA By Lenovo
- Commercial Distributor of the Year Award for KSA by Lenovo
- Sales Champion 2023 KSA by Huawei

30 Awards

- VMWare Hyperscaler Pioneer of the Year Award (Gitex 2023)
- Value-Added Distributor of the Year (Edge Technology Leadership Awards) by ITP Media Group
- Top Distributor for Digital Transformation 2023 by GEC
- Best Cloud Distributor of the Year 2023 (Future Enterprise Awards 2023) by CPI Media Group
- PNY Star Performer Components for Middle East
- Huawei Gold Distribution Partner KSA
- Huawei Top Performer Award KSA
- Volume Distributor of the Year
- Zoom Up Rising Distributor Partner of the Year
- Technology Integration Recognition
- Best B2B E-Commerce Platform
- Success SMB Channel Award
- VMware's Distributor of the Year for East Africa in FY2
- Distributor Partner of the Year EMEA
- Distributor of the Year in ME
- Red Hat Distributor CY 23 Award
- Huawei Distributor Award for CY 23



43 Awards

- Top Distributor Software by IBM
- Best Distribution Partner by Fortinet
- Best Pre-Sales Distributor SE - West India by Palo Alto
- Best Pre-Sales Distributor SE - North/East India by Palo Alto
- Marketing Excellence Award by Aruba
- Power Performer in Schneider's Ace Power Performance
- Most Admired Company of the year (IT Industry) by ET Ascent
- Best VAD Award
- Mid-market Champion distribution Award for Veritas
- Excellence Award by Dell Technologies
- HPE Best Distribution Performance
- Nutanix APJ Distributor of the year
- Schneider Progressive Distributor
- Best Organization for Women by ET Edge
- Distributor of the year by Veeam
- Coverage Distributor of the year By HPE
- HPC & AI Distributor of the year by HP
- Distributor of the year by HP
- Most Valuable Partner by ESRI
- Most Trusted Company 2023 -VAR India
- Most Trusted and Innovative Tech Aggregator by VAR India

INDIA & SSA

- Top Lenovo 360 Distributor
- Company of the Year by Outlook
- CXO Cloud Innovation Award f
- HPE Distributor of the Year by HPE
- APJ Partner of the Year by Dell
- Distributor of the Year- Sophos
- Best Distributor' for Excellence in Operations by AMD
- AMD Achievers Club Award by AMD
- India Partner of the Year - SMB by Microsoft
- Top Distributor Award by IBM
- Best Distributor Partner by Fortinet
- Rural Development and Infrastructure Award by Dalmia Bharat CSRBOX
- Best Distributor by Freshworks
- SMB GWS Rising Star (2023) by Google WS
- Value Added Distributor of the Year - FY23
- AMD Achievers
- Marksmen- Most Preferred Workplace 2023
- APJ Distribution Partner of the Year 2023
- Global Marketing Excellence Award by World Marketing Congress
- No.1 IT Distributor in India -VARINDIA
- Global Distributor Award- Cisco
- Best Distributor Partner - Fort



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