

No. RITES/SECY/NSE

Date: July 28, 2022

To Listing Department, National Stock Exchange of India Limited, 'Exchange Plaza', C-1, Block G, Bandra - Kurla Complex, Bandra (E), Mumbai - 400 051	To Corporate Relationship Department, BSE Limited, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai - 400 001
Scrip Code- RITES	Scrip Code- 541556

Sub: : Investor Presentation on Un-Audited Financial Results (Standalone and Consolidated) for the quarter ended on 30th June, 2022

Dear Sir/ Madam,

Please find enclosed herewith a copy of Presentation on Un-Audited Financial Results (Standalone and Consolidated) for the quarter ended on 30th June 2022.

This is for your information and records.

Thanking You,

Yours faithfully,
For RITES Limited



Joshit Ranjan Sikidar
Company Secretary & Compliance Officer
Membership No.: A32442



Investor Presentation

Financial Results: Q1FY23

28th July, 2022

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Round-Up Q1 FY23

Q1FY23 at Glance

1 >

Consolidated Revenue up by 68.8%

2 >

Consolidated Profits after Tax up by 85.8%

3 >

Interim dividend of ₹4 per share

4 >

Order book stands at ₹5,206 crore as on 30th June 2022

5 >

Secured PMC for Railway work in Ghana and Highway work in Guyana

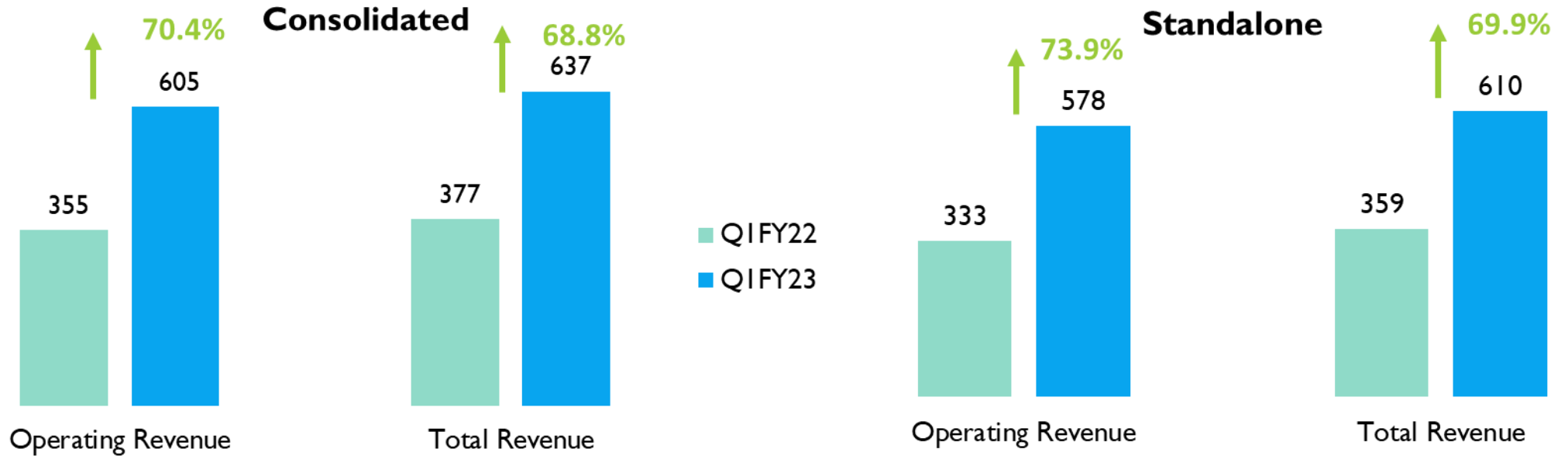




Financial Performance Q1 FY23

Performance During Q1FY23

₹ in Crore



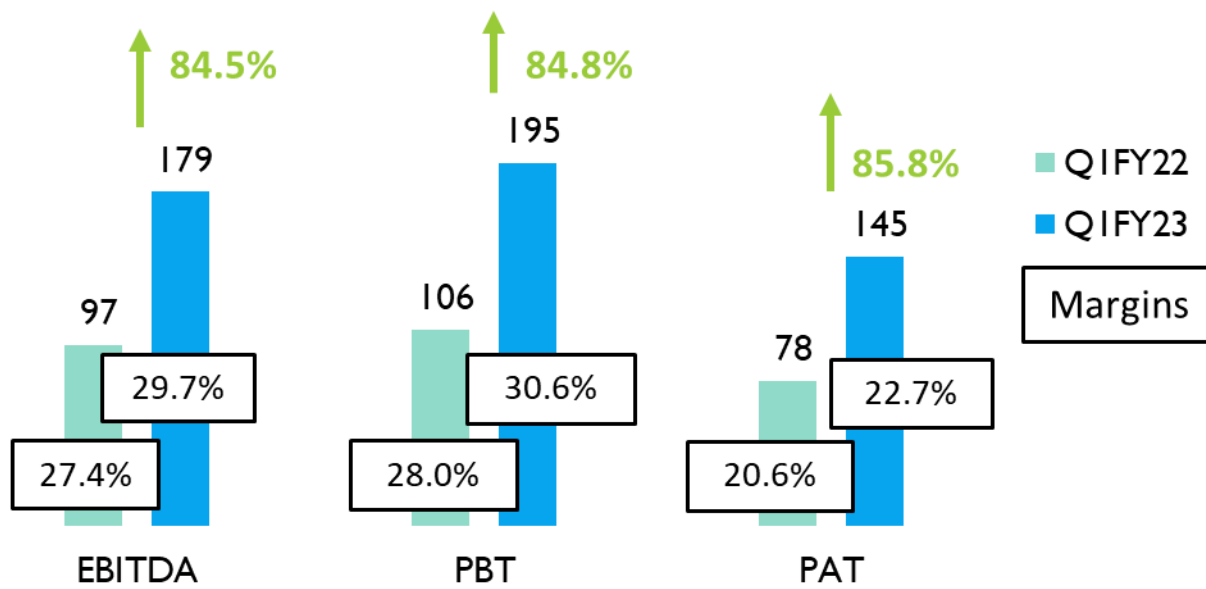
Growth in all segments resulted into increase in revenue

Q1FY23 revenue is highest-ever among all Q1s

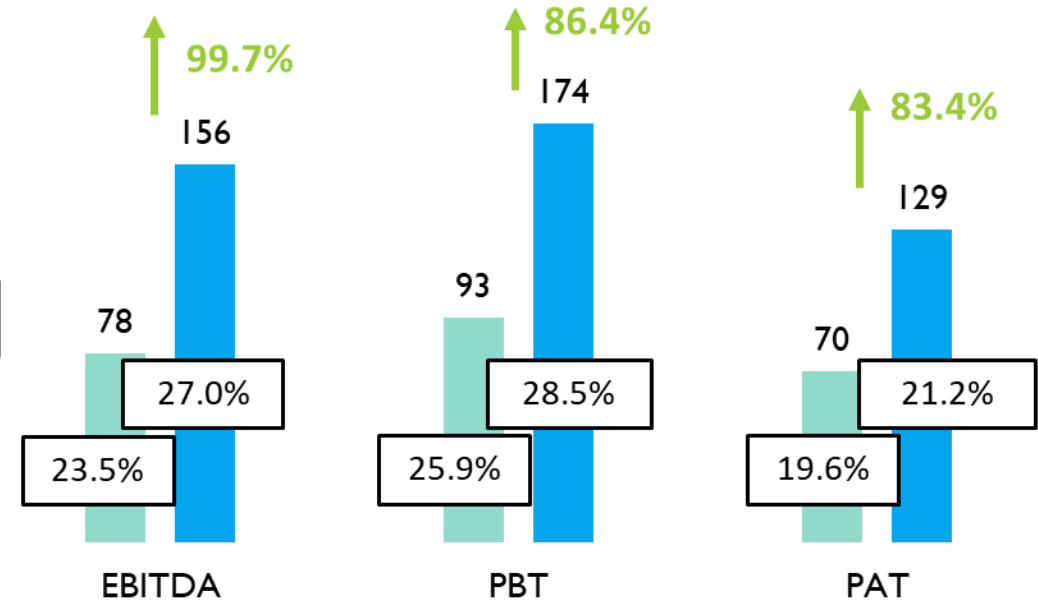
Profits for Q1FY23

₹ in Crore

Consolidated



Standalone



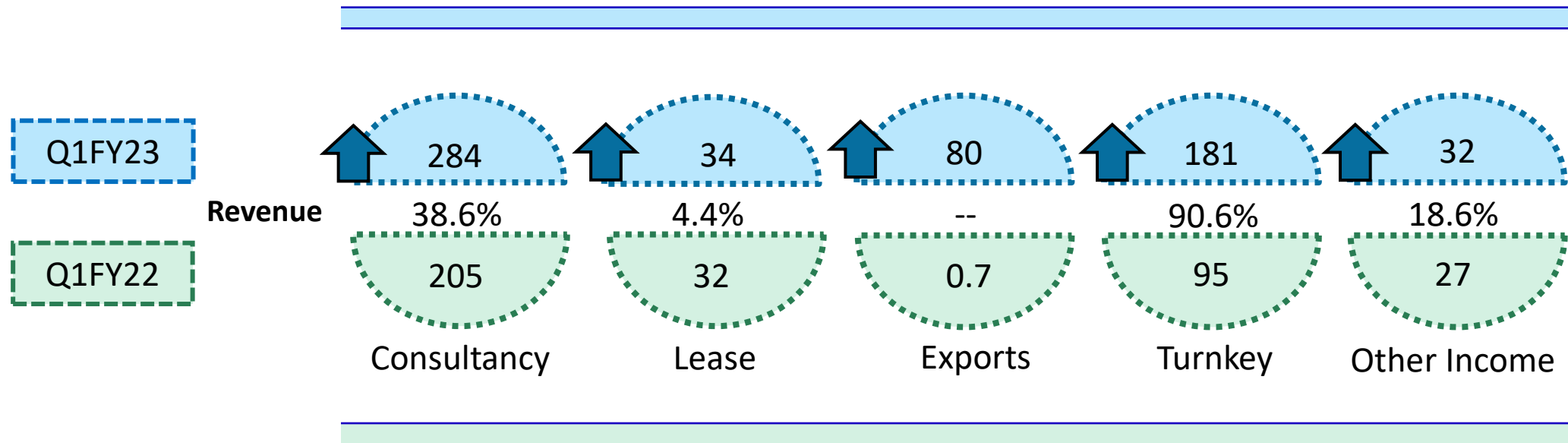
Profits increased with better margins on account of increase in revenue in all segments

Q1FY23 profits are highest-ever among all Q1s

*EBITDA = PBT + Interest + Depreciation + Amortization – Other Income

Segmental Growth (Standalone)

₹ in Crore

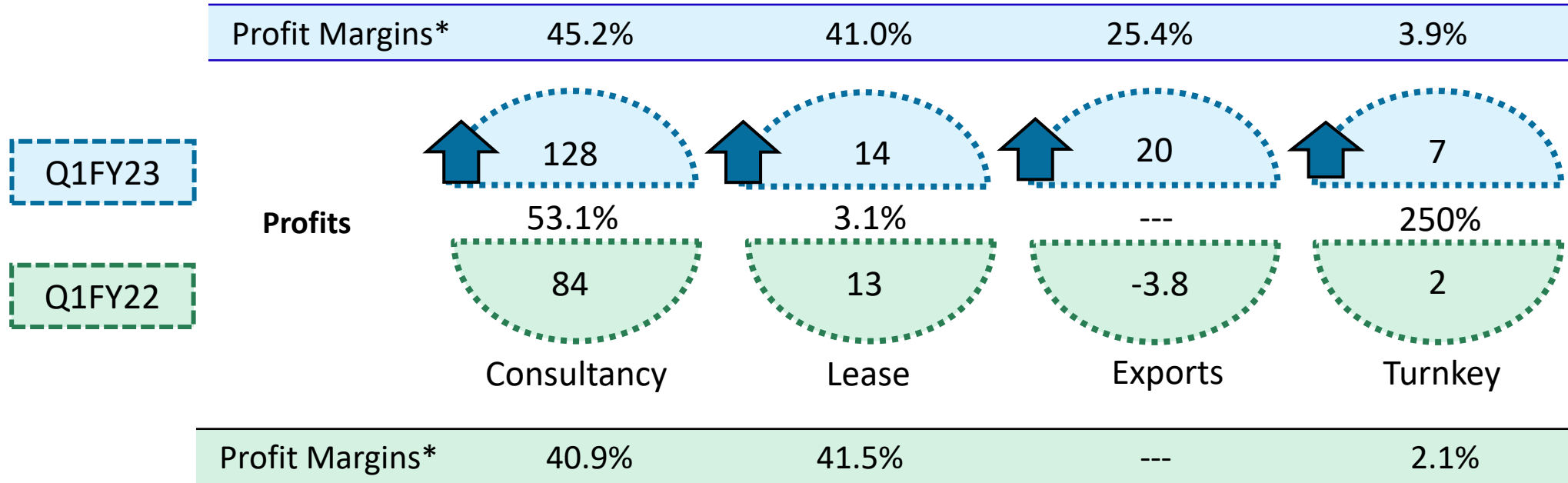


Consultancy and Turnkey have shown growth on account of pick-up in execution

Execution of phase-2 turnkey projects has began

Segmental Growth (Standalone)

₹ in Crore



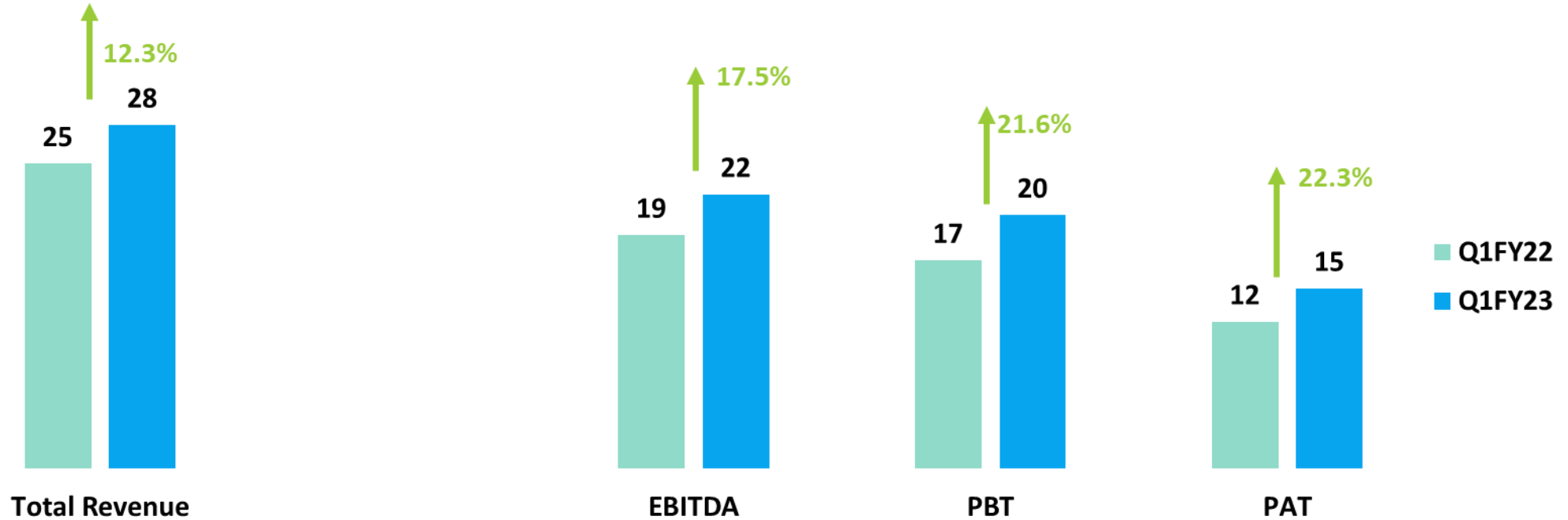
All segments have shown growth in profits on account of increase in revenue

Profit margins remained range bound

*Profit Margins don't include un-allocable expenses

REMC Ltd Performance-Q1FY23

₹ in Crore



Healthy performance on account of both wind generation and energy management activities

Company has paid all the outstanding debt

*EBITDA = PBT + Interest + Depreciation + Amortization – Other Income

Employee Productivity

₹ in Crore



Continuous rationalization of manpower to improve productivity



Senior Management with an avg. experience of 30+ years



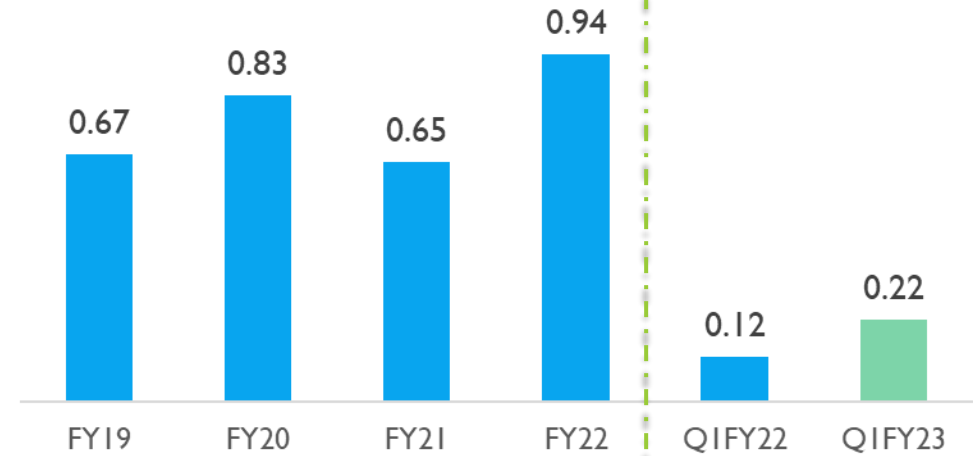
Experts in Engineering, Science, Finance, Economics etc. with a mix of regular, deputationists and contract employees



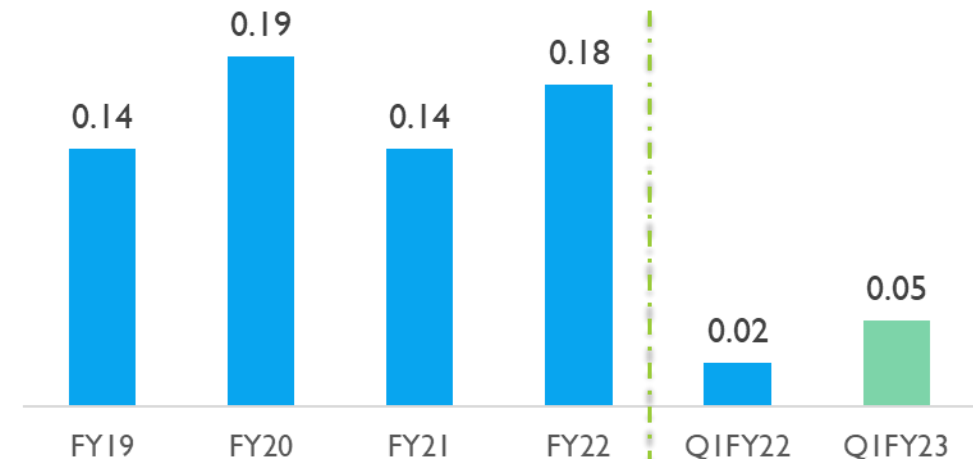
Approx 1,400 regular skilled engineers/professionals

Status	No. of Employees	
	30.06.2022	31.03.2022
Regular	1810	1845
Deputation	103	120
Contract	842	870
Total	2755	2835

Revenue per Employee



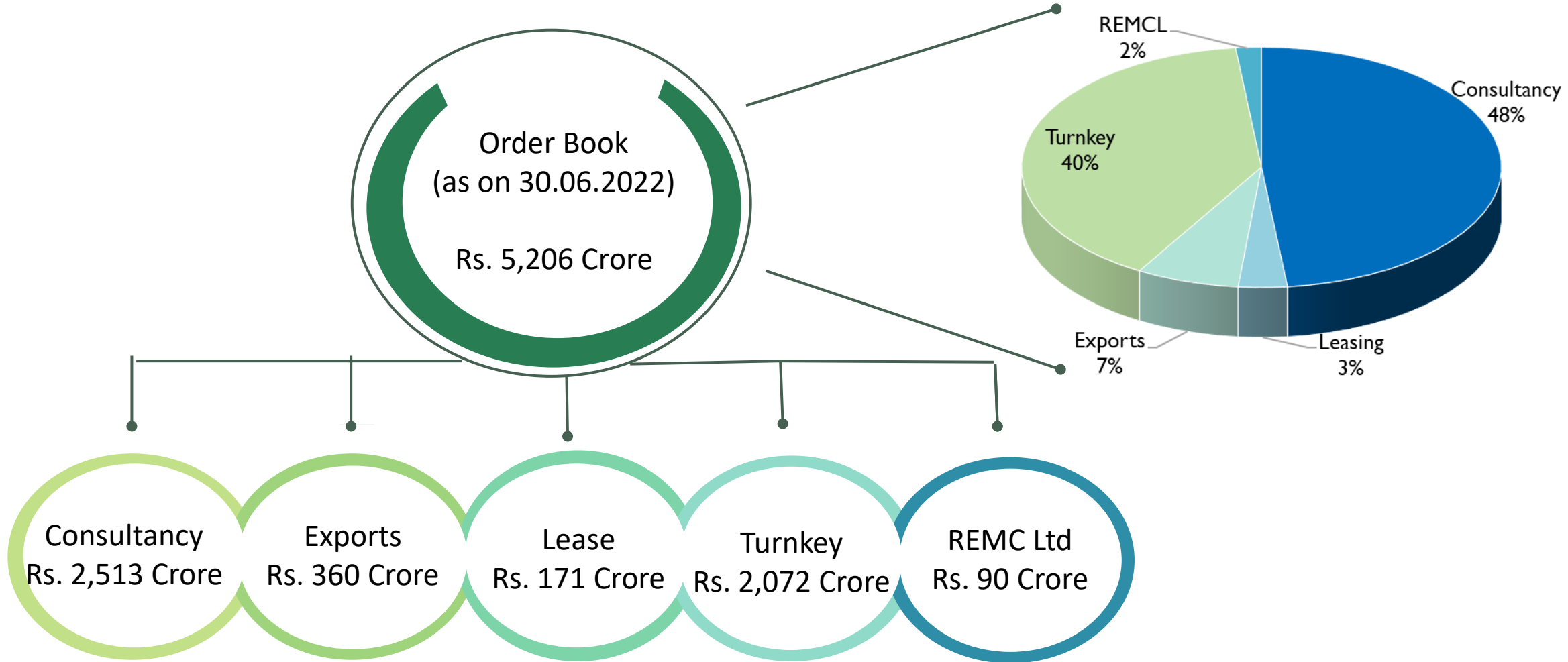
Profit after Tax per Employee





Order Book

Order Book



* REMCL's orders book is annualised based on the last quarter's procurement contracts and wind power generation

Major Projects Secured – Q1FY23

₹ in Crore

RITES secured more than 90 projects/contracts including extensions of more than ₹700 crore during Q1FY23.

	Project Scope	Amount	Client	Expected Completion Year
Consultancy	Operation & Maintenance of Rolling Stock	365	CONCOR	2032
	PMC for Ghana Eastern Railway Sections	97	Ministry of Railway Development, Ghana	2025
	Construction Supervision of Highway in Guyana	25	Ministry of Public Works, Guyana	2025
	DPR for Road/Tunnel	19	R&B Dept., Ladakh	2023
	PMC Rail Siding at Talcher	15	Mahanadi Coalfield	2023
Leasing	Leasing of 4 locomotives	41	Adani Port-DPCL	2027
	Leasing of 3 locomotives	14	Neyveli UP Power	2024



Future Ready

Not just more of the same; but much more of the New!

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