

**Date: 02<sup>nd</sup> August 2023**

<b>National Stock Exchange of India Limited,</b> Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C-1, G Block, Bandra- Kurla Complex, Bandra (East), Mumbai – 400051, Maharashtra, India <b>NSE Scrip Code – SKFINDIA</b>	<b>BSE Limited,</b> Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai – 400001, Maharashtra, India  <b>BSE Scrip Code -500472</b>
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**Subject: Regulation 30 – Business Presentation at 62<sup>nd</sup> Annual General Meeting held 02<sup>nd</sup> August 2023**

Pursuant to Regulation 30 read with Clause 15, Para A, Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI LODR”), we are submitting herewith Business Presentation shared during the 62<sup>nd</sup> Annual General Meeting held on 02<sup>nd</sup> August 2023 by Mr. Manish Bhatnagar, Managing Director as **Annexure A**.

We request you to take the above information on record and disseminate the same on your respective websites.

**Yours faithfully,  
For SKF India Limited**

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**Ranjan Kumar**  
**Company Secretary & Compliance Officer**

**SKF India Limited**

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CIN: L29130PN1961PLC213113



# SKF India Limited 62<sup>nd</sup> Annual General Meeting

Manish Bhatnagar, Managing Director

Wednesday, August 2, 2023



## 100 Years of SKF Group in India

In 1923, SKF Group set up a trading outpost in Calcutta.

With a strong commitment to innovation, we are ready to enable the transition to a cleaner world and shape a better tomorrow.



# Agenda

1

This is SKF

2

FY 2022-23 and Q1 FY23-24 results

3

Towards an intelligent and clean future

4

Summary



This is SKF

# Together, we re-imagine rotation for a better tomorrow

By creating intelligent and clean solutions for people and the planet



Growth areas

Growth enablers

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# Performance FY 2022-2023

+17.5%

organic growth

+258 bps (16.8%)

profit before tax margin

+83%

cashflow from operations



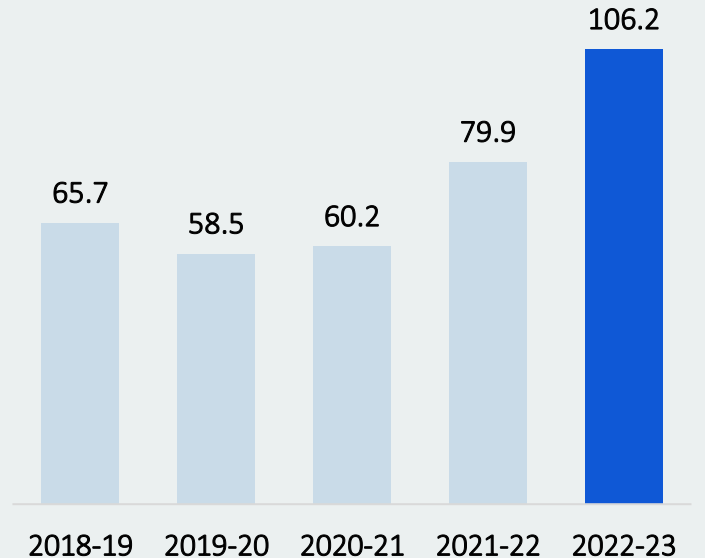
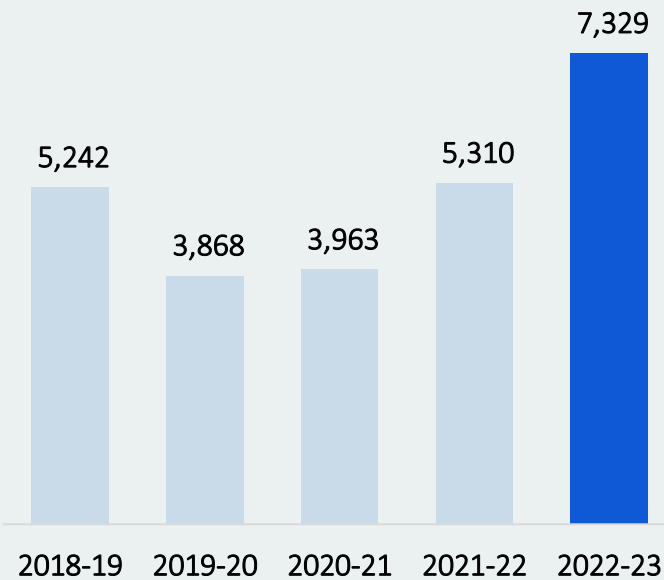
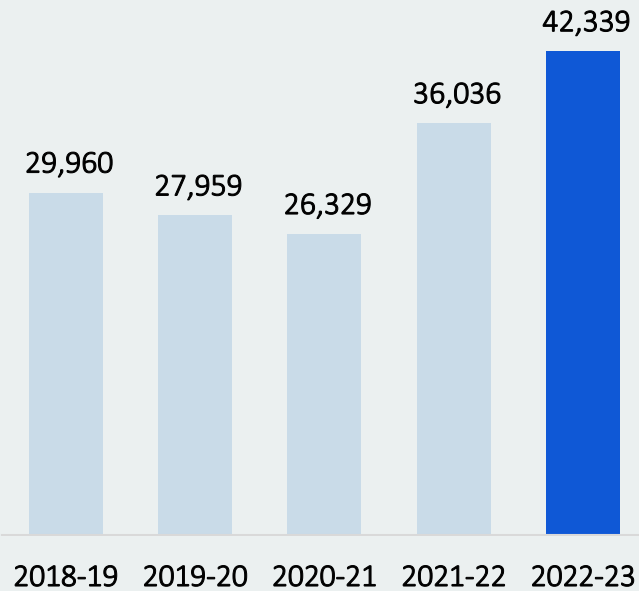


# 5-year financial highlights

Net sales  
42,339 MINR

PBT  
7,329 MINR

EPS  
106.2



# Q1 (FY23-24) summary

## Strong revenue growth

Price/Mix realization

### Revenue

▲ 9.2% YoY  
11.3 BINR

## Profitability

Improved mix, lower cost level & portfolio management

### PBT %

▲ 135 bps YoY  
18.4%

## Cashflow

Past dues, RDD & Inventory

### NWC %

▼ 3.5% YoY  
18.1%

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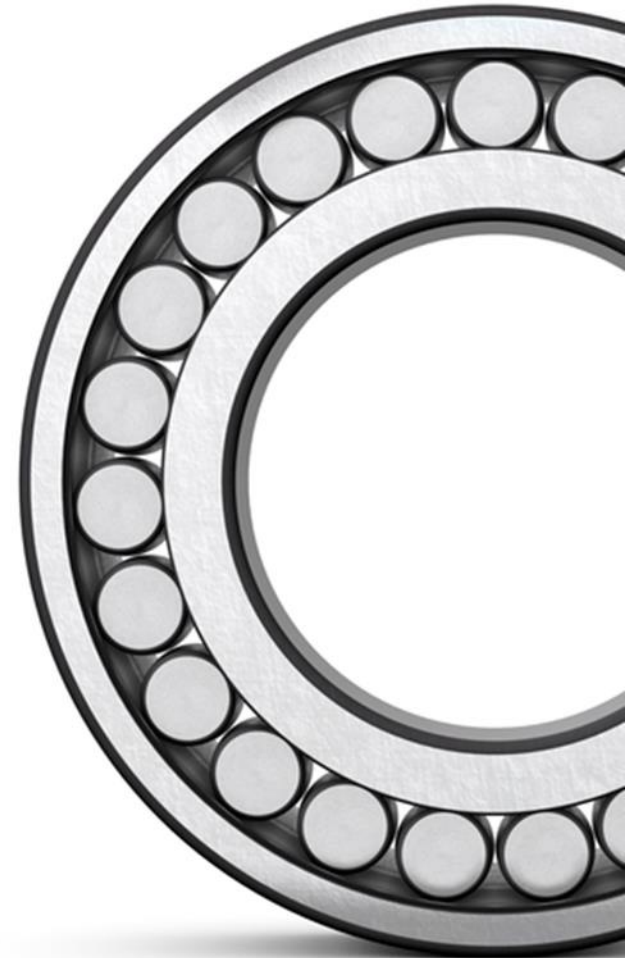
FY 2022-23 and Q1 FY23-24 results

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Towards an intelligent and clean future

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Summary



# Towards an intelligent and clean future

- › Enabling growth within Automotive
- › Embracing localization within Industrial
- › Creating value for our employees, the environment and our communities



## Enabling growth within Automotive

- › Developed application specific solution.
- › Proposed low-friction energy-efficient TRBs for Scorpio N, Bolero Neo, Thar.
- › Improved vehicle fuel economy by reducing drivetrain power losses.



## Embracing localization within Industrial

- › Leveraged our local manufacturing capabilities.
- › Addressed cost and availability challenges.
- › Met market prices and reduced our lead times for timely delivery of products to KHD Humboldt.



## Creating value for our employees

- › Continued investment in employees to help them acquire new skills.
- › Committed to creating a workplace that supports all our employees' safety, health, and well-being.

## Working towards climate goals

- › Decarbonize our operations by 2030
- › Net-zero in our supply chain by 2050



## Scope 1 & 2

3.4%

improvement in energy efficiency, representing a reduction of 5.3 GWh

41%

share of renewable energy in total electricity consumed

## Scope 3

8

steel mills monitored for CO<sub>2</sub> emissions

100

critical direct and indirect material suppliers mapped for ESG & Scope 3 assessment

~109 MINR  
CSR fund spent in  
FY 2022-23



4 projects

11 states/UTs

Committed to  
make a positive  
impact on  
society

~20000  
beneficiaries

873 employee volunteers

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## Summary

- › Committed to our purpose.
- › Accelerating our “intelligent & clean” strategy.
- › Investing in our future and delivering attractive returns to our shareholders.



**SKF®**