



Safety • Quality • Reliability

January 29, 2022

To,
The Executive Director
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E)
Mumbai

Symbol: "SOLARINDS"

To,
The Executive Director
Listing Department
BSE Limited
Floor No. 25, PJ Towers
Dalal Street
Mumbai

Scrip Code: 532725

Sub: Fact Sheet - Presentation on Unaudited Financial Results for the Quarter and Nine Months ended on December 31, 2021.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter and nine months ended on December 31, 2021.


The above information is also available on the website of the Company i.e. www.solargroup.com.

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar Industries India Limited


Khushboo Pasari
Company Secretary &
Compliance Officer



Solar Industries India Limited

Regd. Office : "Solar" House, 14, Kachimet, Amravati Road, Nagpur - 440 023, INDIA

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CIN : L74999MH1995PLC085878 🌐 www.solargroup.com



नया सवेरा नई उमंग

Q3FY22 & 9MFY22

Solar Industries India Ltd



Consolidated Snapshot

Q3FY22 V/S Q3FY21

SALES

1018 Cr.
↑ 58 %
646 Cr.

EBIDTA

185 Cr.
↑ 28 %
145 Cr.

PBT

144 Cr.
↑ 31 %
110 Cr.

PAT

105 Cr.
↑ 30 %
81 Cr.

9MFY22 V/S 9MFY21

SALES

2631 Cr.
↑ 53 %
1724 Cr.

EBIDTA

503 Cr.
↑ 36 %
369 Cr.

PBT

388 Cr.
↑ 48 %
263 Cr.

PAT

281 Cr.
↑ 46 %
193 Cr.



Domestic Q3FY22 v/s Q3FY21



Quantity (MT)
Explosives

Rate
Explosives

Value (Cr)
Explosives

Value (Cr)
Accessories

104717
↑ 21%
86265

49004
↑ 52%
32304

513
↑ 84%
279

101
↑ 10%
92

9MFY22 v/s 9MFY21

Quantity (MT)
Explosives

Rate
Explosives

Value (Cr)
Explosives

Value (Cr)
Accessories

286841
↑ 27%
226141

43951
↑ 34%
32850

1261
↑ 70%
743

280
↑ 30%
216



Consolidated Quarterly Results

	Rs. In Crores				% of Net Sales			
	Q2FY22	Q3FY22	Q3FY21	% Change	Q2FY22	Q3FY22	Q3FY21	Change
Net Sales	787.66	1017.87	645.85	58%				
Material Consumed	441.88	599.77	351.64	71%	56.10%	58.92%	54.45%	4.47
Employee Cost	65.53	67.39	59.48	13%	8.32%	6.62%	9.21%	(2.59)
Other Expenses	148.50	172.74	102.49	69%	18.85%	16.97%	15.87%	1.10
EBIDTA	142.77	185.04	145.47	27%	18.13%	18.18%	22.52%	(4.34)
Depreciation	27.25	27.19	24.36	12%	3.46%	2.67%	3.77%	(1.1)
Interest/ Fin	11.80	13.41	10.94	23%	1.50%	1.32%	1.69%	(0.37)
PBT	103.72	144.44	110.17	31%	13.17%	14.19%	17.06%	(2.87)
TAX	28.95	39.38	28.74	37%	27.91%	27.26%	26.09%	1.17
PAT	74.77	105.06	81.43	29%	9.49%	10.32%	12.61%	(2.29)



Consolidated 9Monthly Results

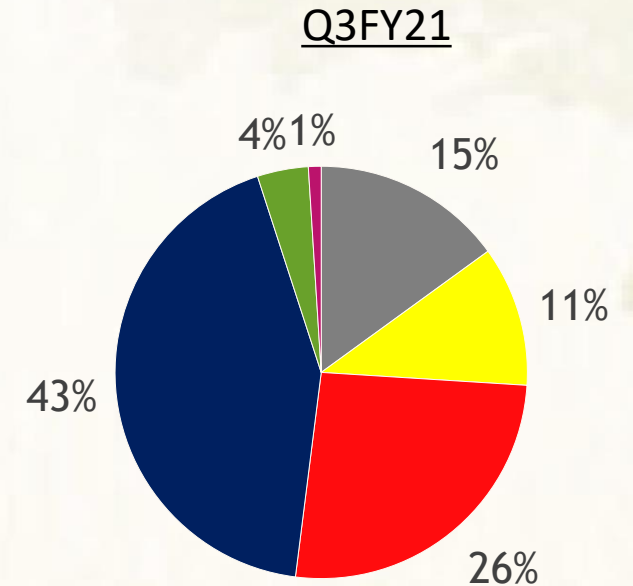
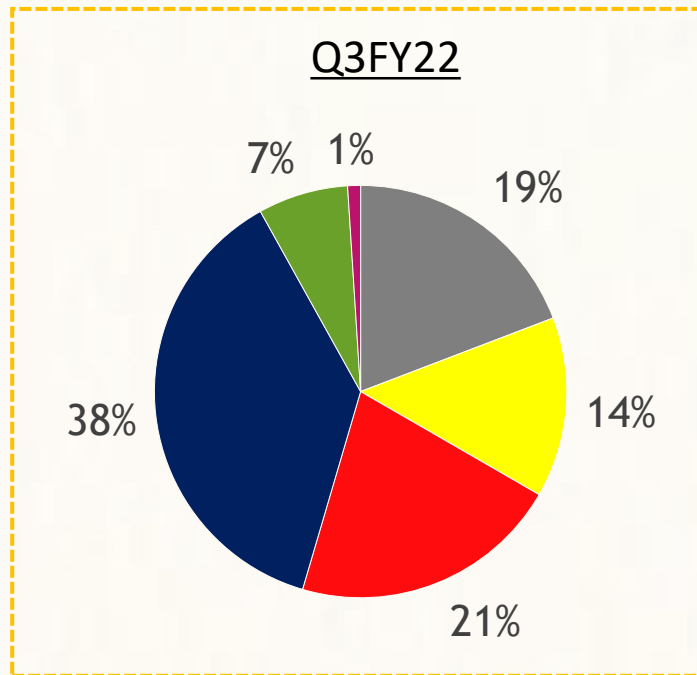
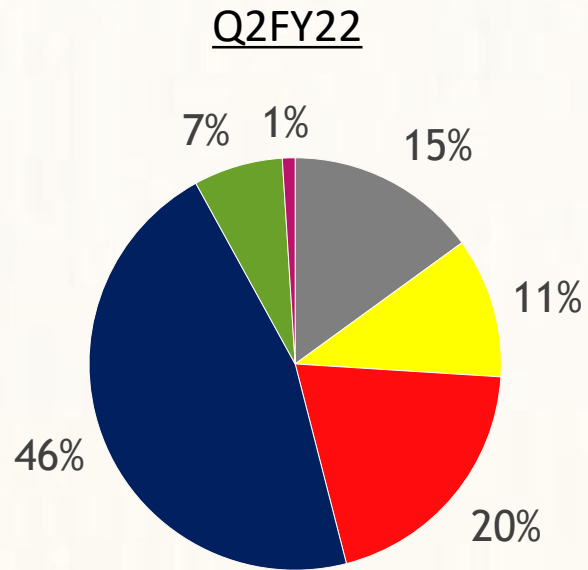


Rs. In Crores						
	9MFY22	9MFY21	% Change	9MFY22	9MFY21	Change
Net Sales	2630.76	1724.24	53%			
Material Consumed	1511.11	910.09	66%	57.44%	52.78%	4.66
Employee Cost	200.90	164.36	22%	7.64%	9.53%	(1.89)
Other Expenses	434.31	299.74	45%	16.51%	17.38%	(0.87)
EBIDTA	503.33	369.03	36%	19.13%	21.40%	(2.27)
Depreciation	79.62	71.00	12%	3.03%	4.12%	(1.09)
Interest/ Fin	35.47	34.91	2%	1.35%	2.02%	(0.67)
PBT	388.24	263.12	48%	14.76%	15.26%	(0.50)
TAX	107.56	70.09	53%	27.70%	26.64%	1.06
PAT	280.68	193.03	45%	10.67%	11.20%	(0.53)



Quarterly Customers

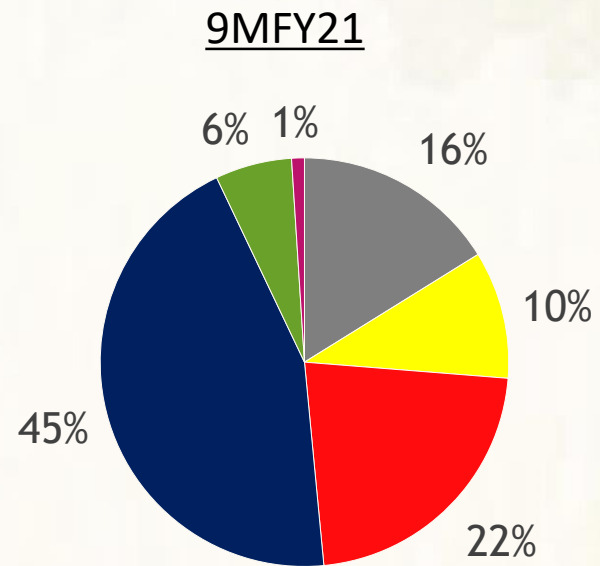
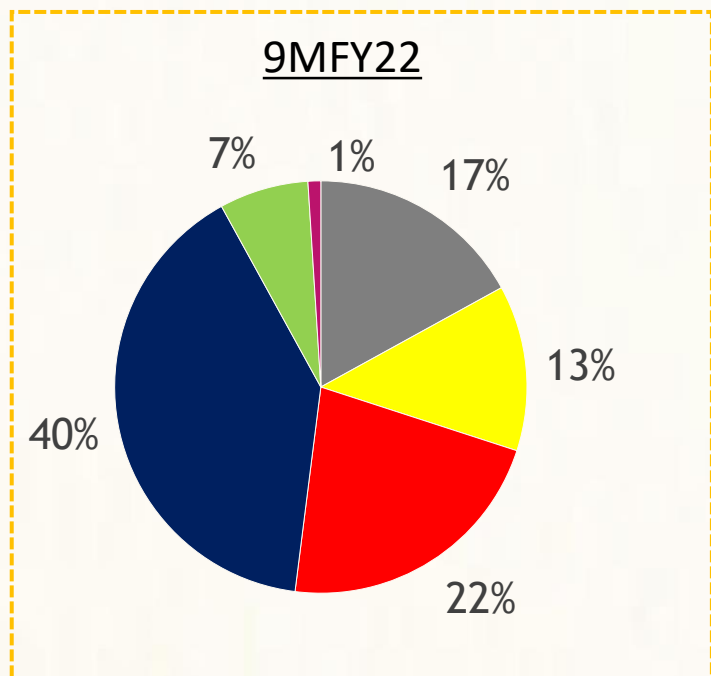
Customer	Q2FY22	% of Sales	Q3FY22	% of Sales	Q3FY21	% of sales	Change YoY
CIL	118.16	15%	191.84	19%	97.89	15%	96%
Non CIL & Institutional	88.61	11%	147.36	14%	73.13	11%	102%
Housing & Infra	155.46	20%	214.6	21%	166.05	26%	29%
Exports & Overseas	357.64	46%	377.27	37%	280.42	43%	35%
Defence	57.17	7%	72.8	7%	22.92	4%	218%
Others	10.62	1%	14.00	1%	5.44	1%	157%
Total	787.66		1017.87		645.85		58%





9Monthly Customers

Customer	9MFY22	% of Sales	9MFY21	% of Sales	Change YoY
CIL	452.66	17%	283.01	16%	60%
Non CIL & Institutional	339.09	13%	174.81	10%	94%
Housing & Infra	586.92	22%	384.86	22%	53%
Exports & Overseas	1046.63	40%	753.62	44%	39%
Defence	176.68	7%	103.32	6%	71%
Others	28.78	1%	24.62	1%	17%
Total	2630.76		1724.24		53%



Loan Position (Rs in Crs)

Q3FY22

Working Capital Loan	₹ 256.57
Term Loan	₹ 672.50

Total Debt	₹ 929.07
Net Debt	₹ 821.22

FY 20-21

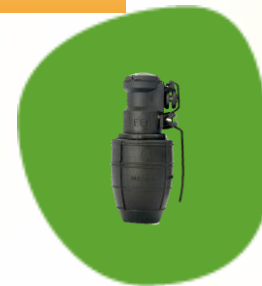
Working Capital Loan	₹ 194.22
Term Loan	₹ 593.91

Total Debt	₹ 788.13
Net Debt	₹ 618.20



Orderbook

The total domestic Order book stands at
2733Cr



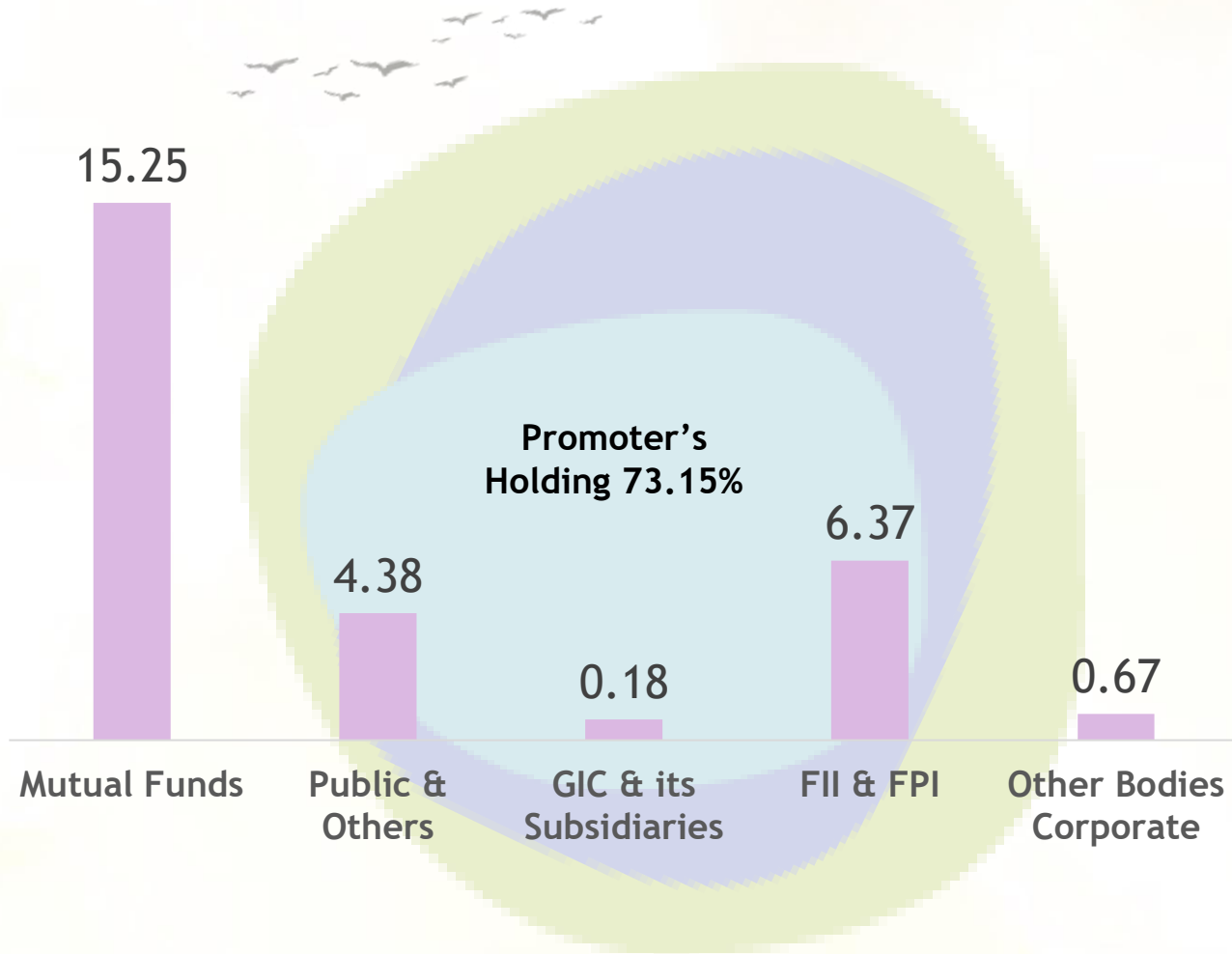


Capex till 31.12.2021 : 214 Crs





Shareholding as on 31.12.21



Mutual Funds

SBI-MF (7.05), Kotak Fund (4.79), HDFC (2.03), DSP Rock (0.70), Others (0.68)

FII

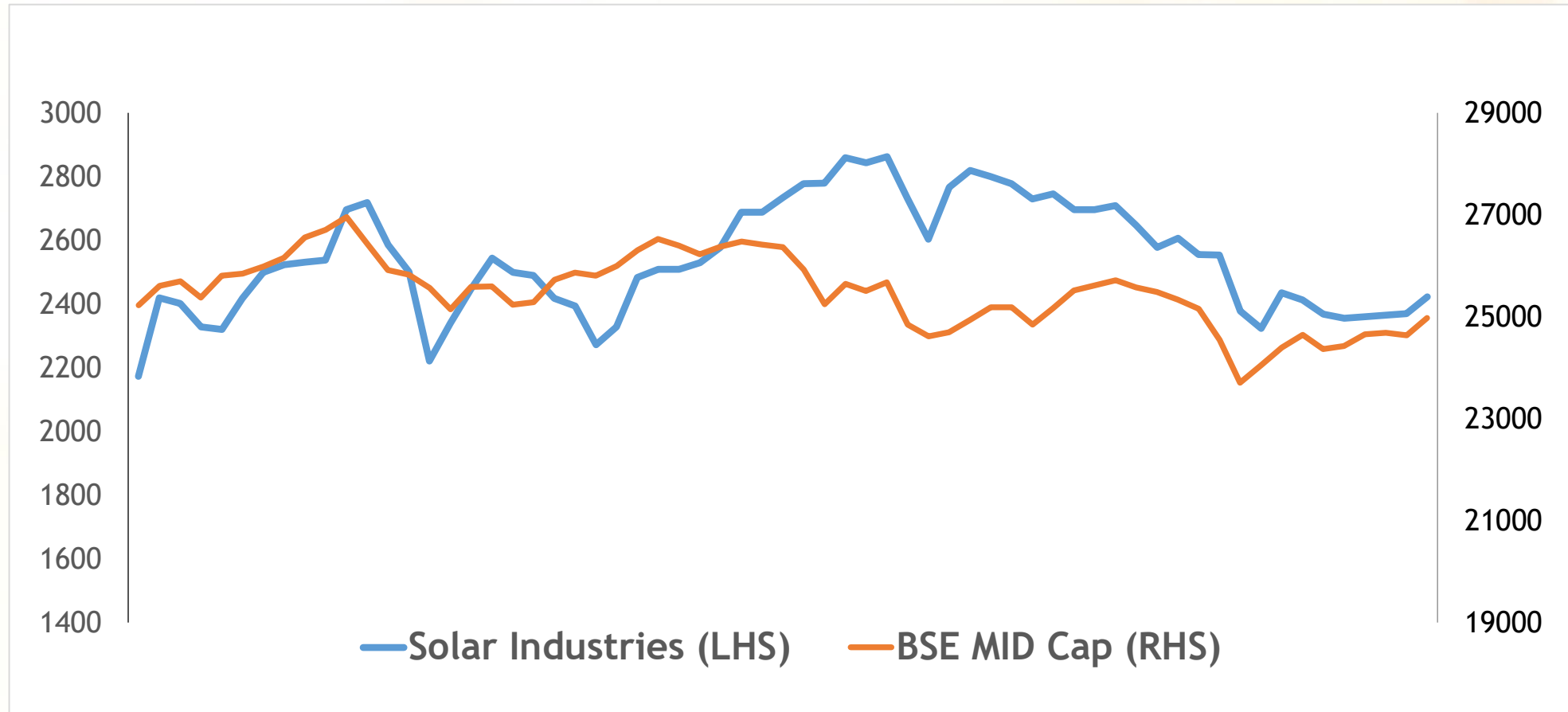
Fidelity & Fiam group (3.97), Vanguard (0.84), DFA Investments (0.31), I shares (0.37), Others (0.88)

Others

ICICI Prudential Life Insurance (0.18)



Solar v/s BSE Mid Cap (Q3FY22)



Return: 12% -1%



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Thank You!
Solar Industries India Limited

Let's Rise again...