

11th November, 2020

To,
The Executive Director
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E)
Mumbai

Symbol: "SOLARINDS"

To,
The Executive Director
Listing Department
BSE Limited
Floor No. 25, PJ Towers
Dalal Street
Mumbai: 400001.

Scrip Code: 532725

Sub: Fact Sheet- Presentation on Unaudited Financial Results for the Quarter and Half Year ended on 30<sup>th</sup> September, 2020.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter and half year ended on 30<sup>th</sup> September, 2020.

The above information is also available on the website of the Company i.e.www.solargroup.com.

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar Industries India Limited

Khushboo Pasari Company Secretary & Compliance Officer



Encl.: As above

## Solar Industries India Limited

Regd. Office: "**Solar**" House, 14, Kachimet, Amravati Road, Nagpur-440 023, INDIA **(**+91)712-6634555/567 ☐ (+91)712-2500200-201 **s** solar@solargroup.com CIN: L74999MH1995PLC085878 ⊕ www.solargroup.com









## Consolidated Snapshot



 SALES
 EBIDTA
 PBT
 PAT

 587 Cr.
 126 Cr.
 92 Cr.
 68 Cr.

 16 %
 18 %
 - 22 %

 507 Cr.
 107 Cr.
 78 Cr.
 87 Cr.



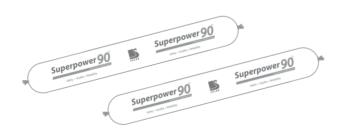






# Q2FY21 v/s Q2FY20









Value (Cr) Explosives

222

3 %

216

Explosives
69194
9 %

63611

Quantity (MT)

Rate Explosives

32074 - 6 % 34015 Value (Cr)
Accessories





# Consolidated Quarterly Results



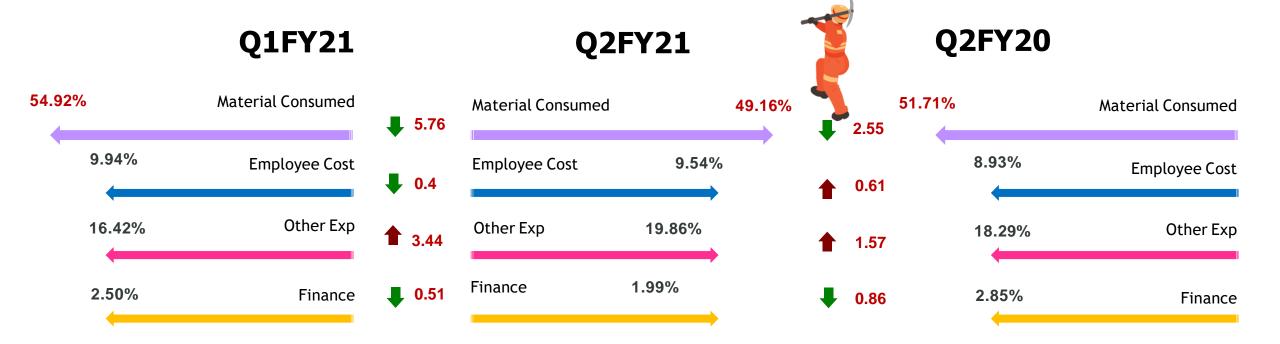
	Rs. In Crores			% of Net Sales				
	Q1FY21	Q2FY21	Q2FY20	% Change	Q1FY21	Q2FY21	Q2FY20	Change
Net Sales	491.14	587.25	506.56	15.93%				
EBIDTA	91.93	125.88	106.73	17.94%	18.72%	21.44%	21.07%	0.37
Interest/ Fin	12.30	11.67	14.42	(19.07)%	2.50%	1.99%	2.85%	(0.86)
Depreciation	22.79	23.85	20.85	14.39%	4.64%	4.06%	4.12%	(0.06)
PBT	60.72	92.23	77.52	18.98%	12.36%	15.71%	15.30%	0.41
Тах	16.75	24.60	(9.09)	(371)%	27.59%	26.67%	(11.73)%	38.40
MI	1.87	2.44	2.25	8.44%	-	-	-	-
PAT After MI	42.10	65.19	84.36	(22.72)%	8.57%	11.10%	16.65%	(5.55)











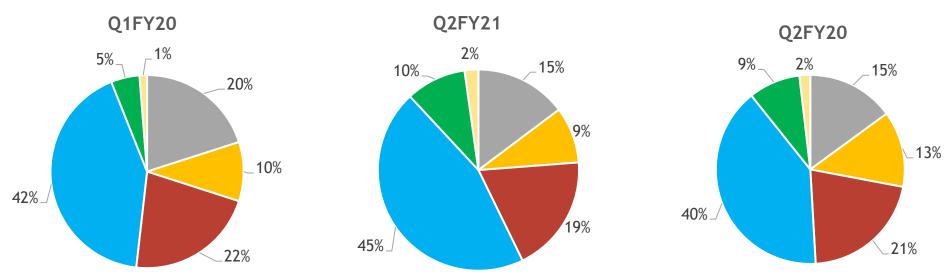




## Customers



Particulars	Q1FY20	% of Sales	Q2FY21	% of Sales	Q2FY20	% of Sales	Y-o-Y
CIL	98.48	20%	86.64	15%	75.30	15%	15%
Non Cil & Institutional	48.65	10%	53.03	<b>9</b> %	65.52	13%	-1 <b>9</b> %
Housing & Infra	107.28	22%	111.53	1 <b>9</b> %	109.41	21%	2%
Exports & Overseas	207.08	42%	266.11	45%	202.34	40%	32%
Defence	23.46	5%	56.94	10%	44.67	<b>9</b> %	27%
Others	6.19	1%	13.00	2%	9.32	<b>2</b> %	<b>39</b> %
Total	491.14		587.25	_	506.56		16%







## Consolidated Snapshot



SALES EBIDTA PBT PAT

1078 Cr.

218 Cr.

153 Cr.

112 Cr.

-4 %

1127 Cr.

176 Cr.

160 Cr.



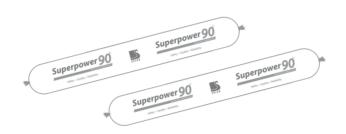




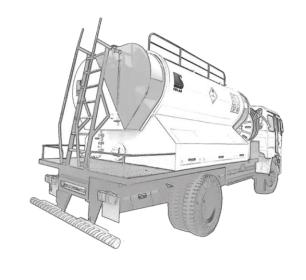


## 1HFY21 v/s 1HFY20









Value (Cr) Explosives

463

- 17 %

558

139481

Quantity (MT)

Explosives

156142

139481 33164

35766

- 7 %

Rate

**Explosives** 

Value (Cr)

Accessories

122 -18 % 149



# Consolidated Half Yearly Results



Rs. In Crores				% of Net Sales			
	1HFY21	1HFY20	% Change	1HFY21	1HFY20	Change	
Net Sales	1078.39	1126.59	(4.28%)				
EBIDTA	217.81	231.28	(5.82%)	20.20%	20.53%	(0.33)	
Interest/Fin	23.97	26.51	(9.58%)	2.22%	2.35%	(0.13)	
Depreciation	46.64	40.36	15.56%	4.32%	3.58%	0.74	
РВТ	152.95	176.20	(13.20%)	14.18%	15.64%	(1.46)	
Тах	41.35	15.76	162.37%	27.03%	8.94%	18.09	
MI	4.31	4.95	(12.93%)	-	-	-	
PAT After MI	107.29	155.49	(31.00%)	9.95%	13.80%	(3.85)	



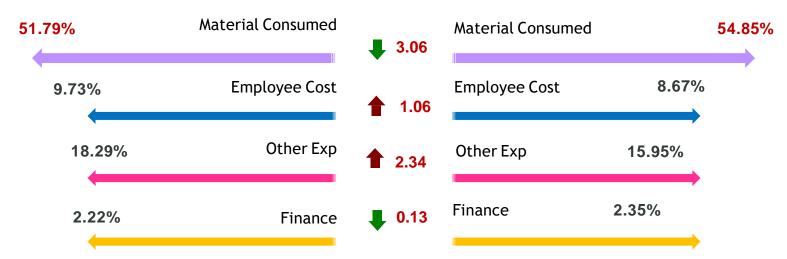












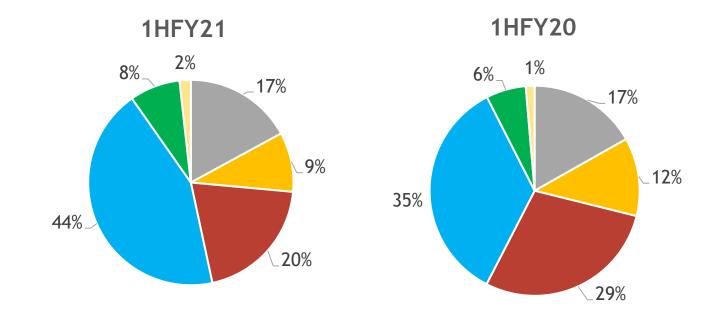








	1HFY21	% of Sales	1HFY20	% of Sales	Change
CIL	185.12	17%	185.21	17%	0%
Non Cil & Institutional	101.68	<b>9</b> %	137.32	12%	-26%
Housing & Infra	218.81	20%	320.88	<b>29</b> %	-32%
Exports & Overseas	473.19	44%	397.79	35%	<b>19</b> %
Defence	80.4	<b>8</b> %	69.91	<b>6</b> %	15%
Others	19.19	<b>2</b> %	15.48	1%	24%
	1078.39		1126.59		-4%





## Loan Position





Working Capital ₹ 310.97

Term Loan ₹ 517.11

Total Debt

₹ 828.08

Cash &

Investments ₹ 106.00

**Net Debt** 

₹ 722.08

## FY 2019-20

Working Capital ₹ 357.37

Long Term ₹ 350.80

**Total Debt** 

₹ 708.17

Cash &

Investments

₹ 92.58

**Net Debt** 

₹ 615.59





## Balance Sheet (Extract)



Particulars	1HFY21	FY20
Capital Employed	1856	1685
Net Worth	1417	1380
ROCE (%)	23.61%	23.19%
ROE (%)	21.16%	19.38%
Debtor Days	65	60
Inventory Days	77	99
Creditor Days	42	46
Working Capital Days	100	113
EPS (Face Value Rs. 2)	11.86	29.55



## Order Book Status



(As on 31st Oct 2020)





Coal India's Order Book

**Approx Rs.601 Crs** 





SCCL's Order Book







**Defence Order Book** 

Approx Rs. 702 Crs.







Capex till 30.09.2020 is Rs.112.82crs
Planned Capex for the Year is 210 Crs



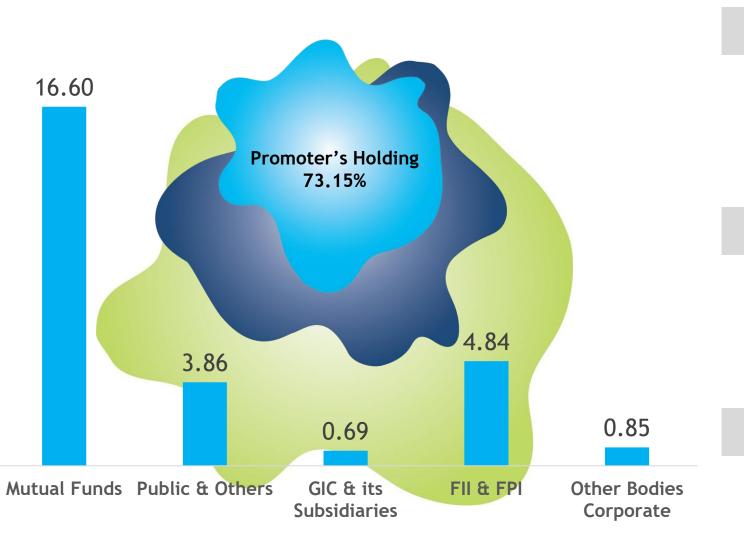






## Shareholding as on 30.09.20





### **Mutual Funds**

SBI (6.32), Kotak Fund (4.29), HDFC (3.08), DSP (2.37), Others (0.54)

#### FII & FPI

Fidelity (2.74), India Midcap Mauritius (0.72), DFA Investments (0.32), Others (1.06)

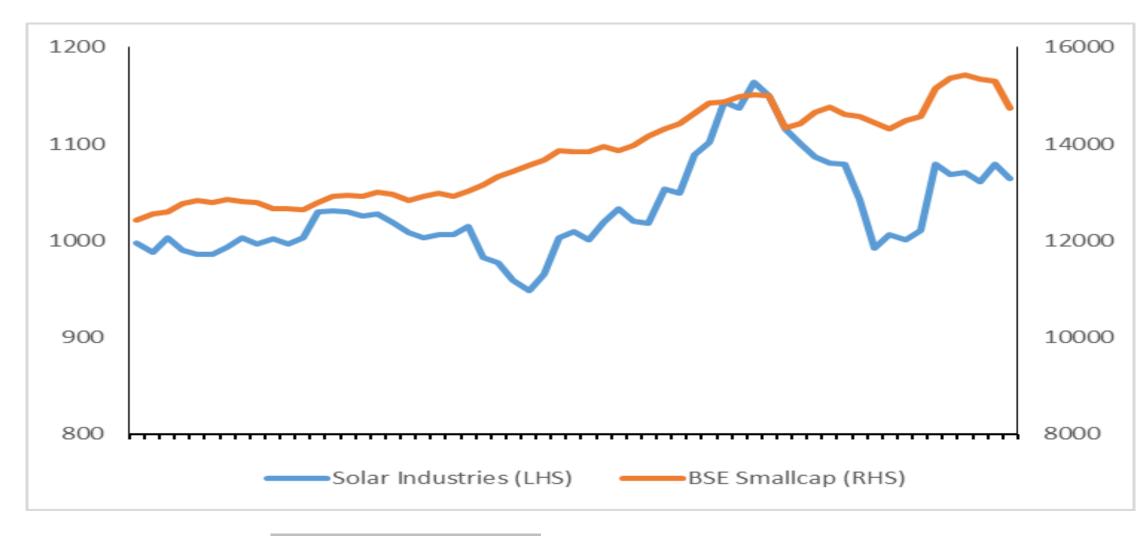
#### GIC & its Subsidiaries

ICICI Prudential Life Insurance (0.69)



## Solar v/s BSE Small Cap











# Thank You! **Solar Industries India Limited**

