

November 2, 2023

To,National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra (E)
Mumbai -400 051

Trading Symbol: "SOLARINDS EQ"

Through NEAPS

To,
BSE Limited
Floor no. 25, PJ Towers
Dalal Street
Mumbai - 400 001
Scrip Code: 532725

Through BSE Listing Center

<u>Sub: Fact Sheet - Presentation on Unaudited Financial Results for the quarter and half</u> year ended on September 30, 2023.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations & Disclosure requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation to analysts/investors on Unaudited Financial Results of the Company for the quarter and half year ended on September 30, 2023.

The above information is also available on the website of the Company i.e. www.solargroup.com

This is for your information and record.

Kindly acknowledge the receipt of the same.

Yours truly,

For Solar Industries India Limited

Khushboo Pasari Company Secretary & Compliance Officer

Solar Industries India Limited



Q2FY24 & HYFY24 Présentation

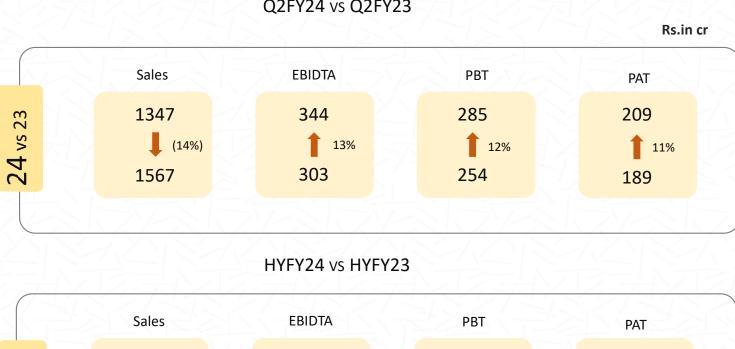
Solar Industries India Ltd

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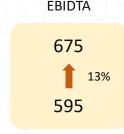
Snapshot Q2FY24 vs Q2FY23

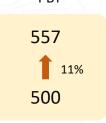




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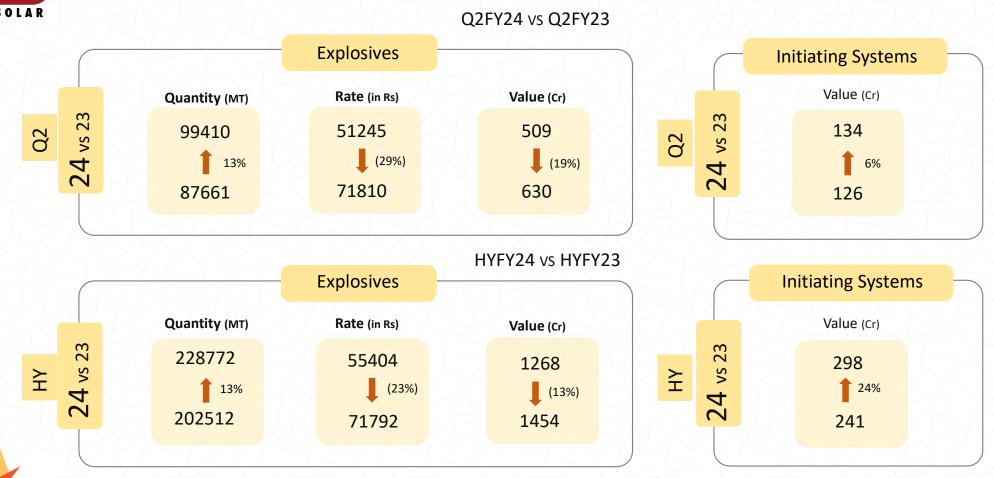








Domestic Quantity & Realizations





Quarterly Results

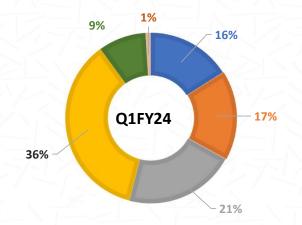


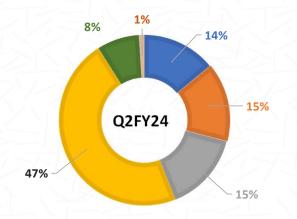
Rs.in cr					% of Net Sales			
	Q1FY24	Q2FY24	Q2FY23	% Change	Q1FY24	Q2FY24	Q2FY23	Change
Net Sales	1682.21	1347.46	1566.60	(14%)				
Material Consumed	962.36	652.72	933.33	(30%)	57.21%	48.44%	59.58%	(11.14)
Employee Cost	100.10	103.34	86.50	19%	5.95%	7.67%	5.52%	2.15
Other Expenses	296.63	255.25	247.79	3%	17.63%	18.94%	15.82%	3.12
EBIDTA	331.31	343.87	303.34	13%	19.69%	25.52%	19.36%	6.16
Depreciation	34.10	33.67	30.35	11%	2.03%	2.50%	1.94%	0.56
Interest/Fin	24.67	24.89	19.41	28%	1.47%	1.85%	1.24%	0.61
РВТ	272.44	284.53	253.51	12%	16.20%	21.12%	16.18%	4.94
TAX	70.85	75.54	64.89	16%		-		
PAT	201.59	208.99	188.62	11%	11.98%	15.51%	12.04%	3.47

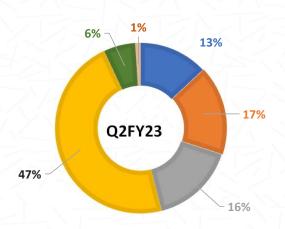


Quarterly Customers

Q1FY24	% of Sales	Q2FY24	% of Sales	Q2FY23	% of sales	Change YoY
268	16%	185	14%	198	13%	(6%)
294	17%	204	15%	267	17%	(24%)
349	21%	204	15%	241	15%	(15%)
605	36%	639	47%	739	47%	(14%)
155	9%	106	8%	111	7%	(4%)
11	1%	9	1%	11	1%	(18%)
1682		1347		1567		(14%)
	268 294 349 605 155	268 16% 294 17% 349 21% 605 36% 155 9% 11 1%	268 16% 185 294 17% 204 349 21% 204 605 36% 639 155 9% 106 11 1% 9	268 16% 185 14% 294 17% 204 15% 349 21% 204 15% 605 36% 639 47% 155 9% 106 8% 11 1% 9 1%	268 16% 185 14% 198 294 17% 204 15% 267 349 21% 204 15% 241 605 36% 639 47% 739 155 9% 106 8% 111 11 1% 9 1% 11	268 16% 185 14% 198 13% 294 17% 204 15% 267 17% 349 21% 204 15% 241 15% 605 36% 639 47% 739 47% 155 9% 106 8% 111 7% 11 1% 9 1% 11 1%







Rs.in cr



Half Yearly Results

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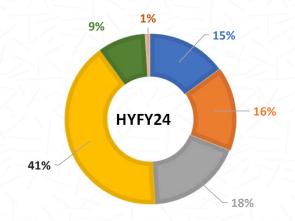
		Rs.in	cr			(/2
	HYFY24	HYFY23	% Change	HYFY24	HYFY23	Change
Net Sales	3029.67	3182.24	(5%)			
Material Consumed	1615.08	2000.23	(19%)	53.31%	62.86%	(9.55)
Employee Cost	203.44	161.74	26%	6.71%	5.08%	1.63
Other Expenses	552.03	438.32	26%	18.22%	13.77%	4.45
EBIDTA	675.18	594.89	13%	22.29%	18.69%	3.60
Depreciation	67.77	60.89	11%	2.24%	1.91%	0.33
Interest/Fin	49.56	33.68	47%	1.64%	1.06%	0.58
РВТ	556.97	500.23	11%	18.38%	15.72%	2.66
TAX	146.39	128.98	14%	-		
PAT	410.58	371.25	11%	13.55%	11.67%	1.88

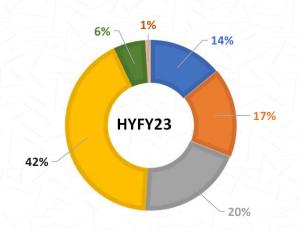


Half Yearly Customers

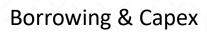
Rs.in cr

	Customer	HYFY24	% of Sales	HYFY23	% of sales	Change YoY
CIL		453	15%	449	14%	1%
Non CIL & In	stitutional	497	16%	557	17%	(11%)
Housing & Ir	nfra	553	18%	638	20%	(13%)
Exports & O	verseas	1245	41%	1331	42%	(6%)
Defence		261	9%	175	6%	49%
Others		21	1%	32	1%	(34%)
Total		3030		3182		(5%)











	HYFY24	FY23
Working Capital Loan (in cr)	239	333
Term Loan (in cr)	796	842
Total Debt (in cr)	1035	1175
Net Debt (in cr)	789	910
Working Capital Days	83	95
Net Debt/ Equity Ratio	0.29	0.35
Net Debt/EBIDTA Ratio	0.58	0.69
Capex (in cr)	238	471



Order Book Status

Rs. 3912 cr

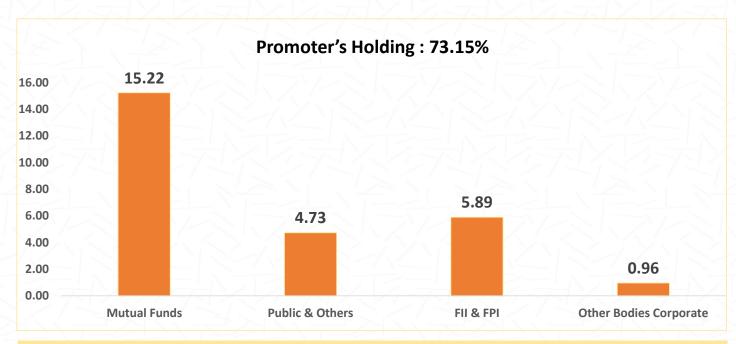








Shareholding as on 30.09.23



Mutual Funds & Alternate Invest Funds

SBI-MF (6.21), Kotak Fund (4.66), HDFC (1.99), Others (2.36)

FII

Fidelity, Fiam & Variable group (2.76), Vanguard (0.99), Ishares (0.49) DFA Investments (0.29), Others (1.36)



Thank You! Solar Industries India Limited

