TUBE INVESTMENTS OF INDIA LIMITED

Corporate Presentation Q2 FY 24

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Group Overview

Group Companies – Listed & Unlisted





Other Group Companies & JVs



















ALGAVISTA







X2 fuels

MoShine Electronics Pvt Ltd

The Philosophy We Cherish



Group Philosophy

murugappa

"The fundamental principle of economic activity is that no man you transact with will lose, then you shall not."

> - An excerpt from Arthashastra



About TII

TII in Nutshell



- o Largest manufacturer of cold drawn welded steel tubes in India
- Market leader of transmission chains in India & 2nd largest manufacturer of cycles transmission chains in India
- \circ 35+ Manufacturing locations





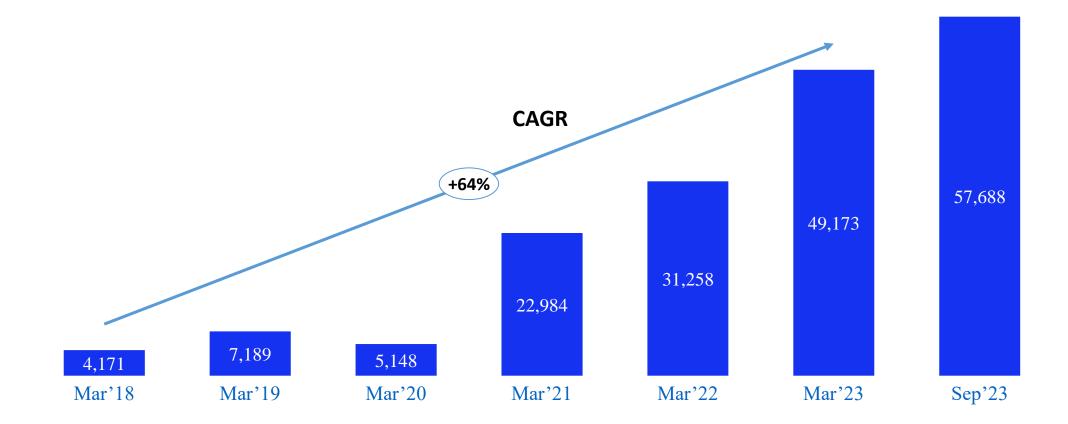
France

(SGL)

Market Capitalisation



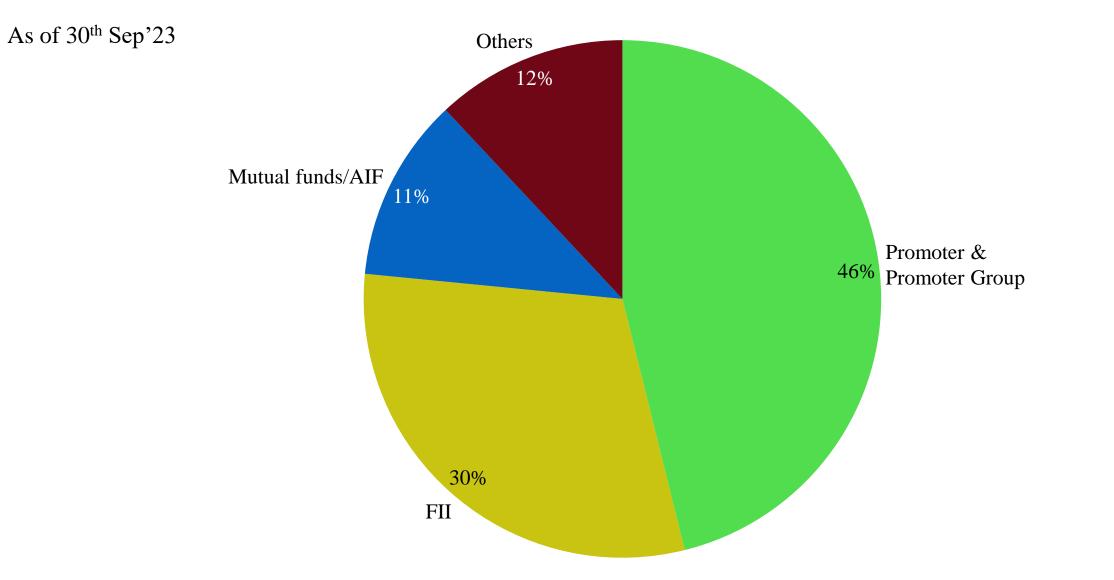
INR Crores



Share Price as at period end	₹222	₹383	₹274	₹1,192	₹1,620	₹2,547	₹2,985
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Shareholding Pattern



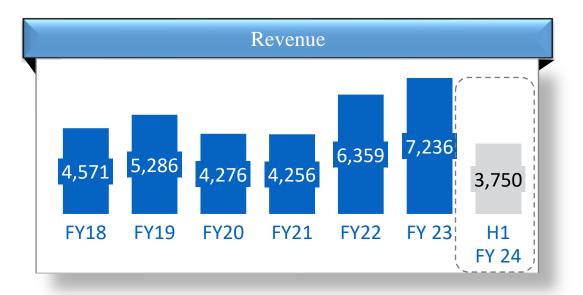


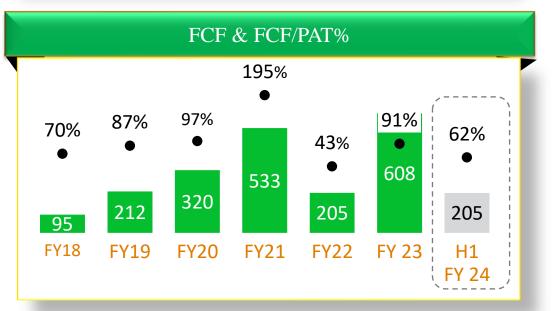
Promoter Shareholding of 46% includes Ambadi Investment Limited 36% and Others 10%

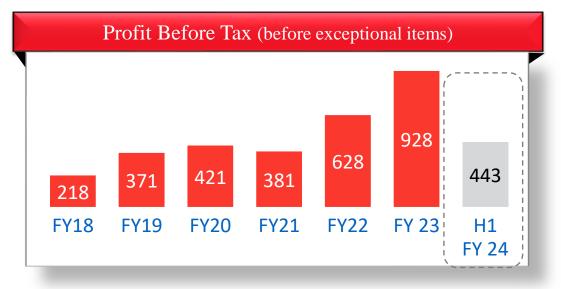
TII Performance Trends

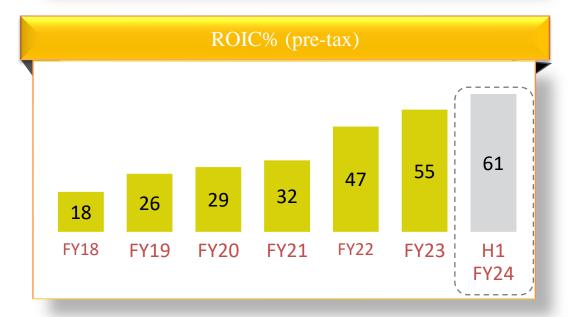


INR Crores

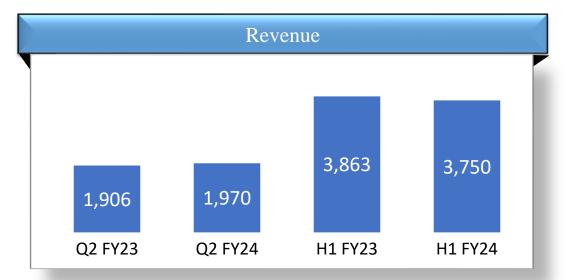


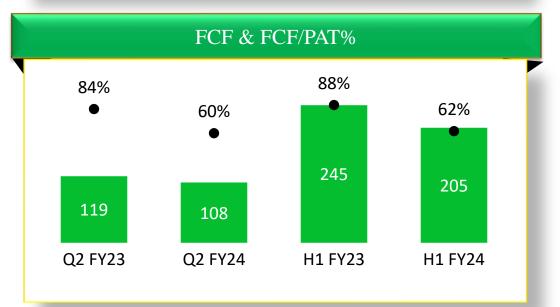


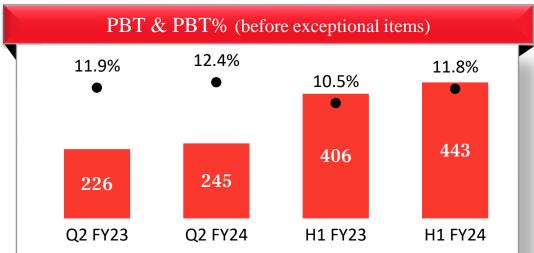


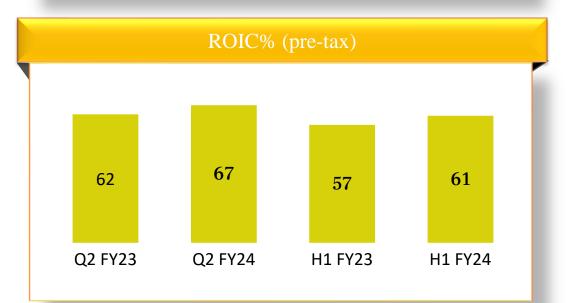


TII Standalone Performance



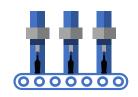








Business Segments



Engineering Business

Tube Products of India (TPI) - Most preferred supplier of precision tubes, ERW and CDW to major automotive companies in India & abroad.



TI Cycles was the first bicycle company to change the cycle retail landscape, both in urban and rural areas.





TI Metal Forming is pioneer in Sheet Metal Formed Products, Fine Blanked Components, Industrial Chains, Motor Casings, etc.



Major Subsidiaries

CG Power – Manufacturer of Industrial and Power segment products

Shanthi Gears – Manufacturer of power transmission products

Sedis – Manufacturer of Industrial & Engineering class chains in France

TICMPL – Engaged in manufacturing of EV (3W, Tractor, M&H CV and SCV).

TI Medical – Manufacturer of medical and surgical consumables

3XPER Innoventure – CDMO and API business



Engineering Division

One of the World's Largest manufacturer of Cold Drawn Welded Precision Tubes

One of the leading precision tube manufacturer for the automotive industries

□ Specially designed tubes for the hydraulic and pneumatic applications

Precisely develop products based on the needs of every industry

Products, Location & Strengths



Key Strengths

- Market leader and preferred Indian supplier in CDW Tubes.
- Major manufacturer with the engineering expertise to offer customized, application specific CRSS and tubular products.
- State-of-the-art manufacturing facilities proximately located to customers in key geographies.



Manufacturing Locations

Tamil Nadu - Avadi and Tiruttani **Maharashtra** – Shirwal and Nashik **Punjab** - Mohali and Rajpura



Products



Electric Resistant Welded Tubes

Cold Drawn Welded Tubes



Tubular Components

Cold Rolled Steel Strips



Large Diameter Tubes

Glimpse of Customer Awards





Award from M/s Durosox for "Best Supplier Raw Material Tubes in QCD" Sales Volumes : 1327 MTs in Year 22-23

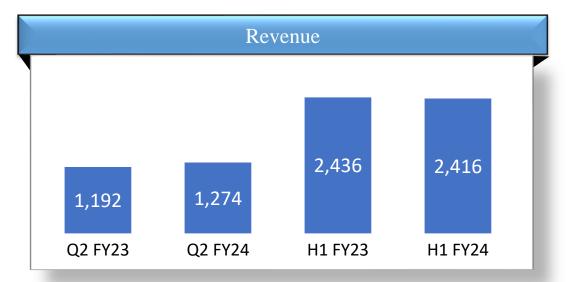


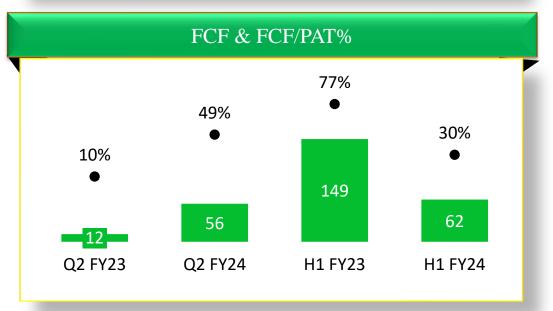
Best Overseas supplier award received from Kayaba Malaysia Sales Volumes : 1811 MTs in Year 2022.

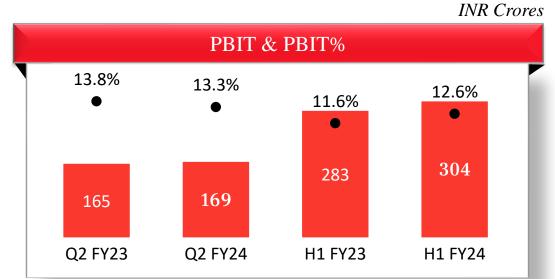
Gabriel India Ltd., have given appreciation memento for achieving more than 90% compliance to EHS requirement of Gabriel

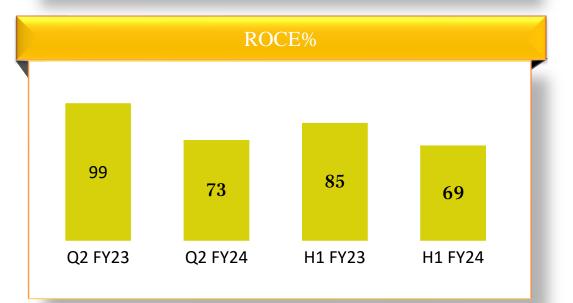
Engineering Division Performance











Metal Formed Products



Metal Formed Products

- Specialized in manufacturing Cold roll formed sections and components
- Preferred supplier of Auto OEMs in various segments. Leader in manufacturing of car doorframes in India, servicing major OEMs in India.
- Has diversified product segments like Auto components (Chains, Kits, etc.,), Doorframes, Railways (Coach parts), Fine Blanking.



Products, Location & Strengths



Key Strengths

- Market leader in automotive drive and cam chains.
- Preferred supplier for roll formed car doorframes in India.
- Capability to offer just-in-time service and last mile connectivity to customers.
- World class high speed presses and process capabilities for manufacturing high quality, fine blanked products of very close tolerance.
- Global manufacturer of repute for safety critical components for the Automotive industry.
- Robotic automation and high precision fabrication capabilities for the Railway sector.



Manufacturing Locations

Tamil Nadu - Chennai, Kakkalur, Hosur Haryana – Bawal; Uttrakhand - Laksar Gujarat – Sanand Andhra – Medak Maharastra - Aurangabad

Products





Auto Kits (Rombo & Diamond Brand) Auto Chains





Doorframes

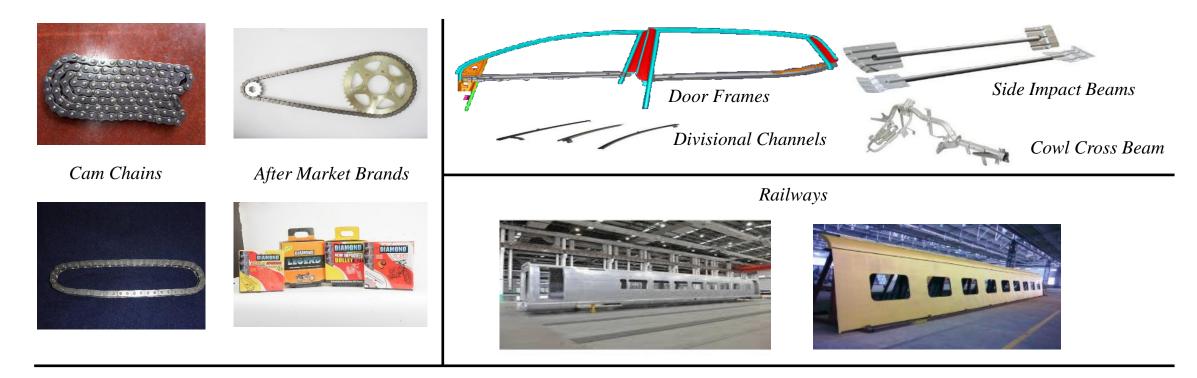
Fine Blanking



Railway Coach Parts

Products



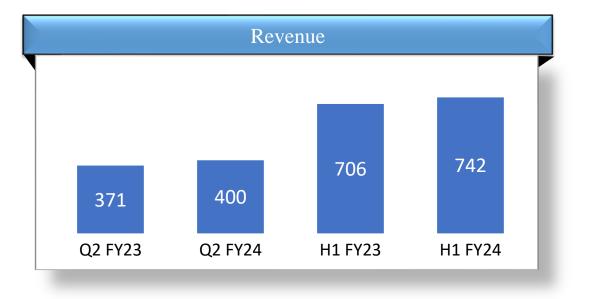


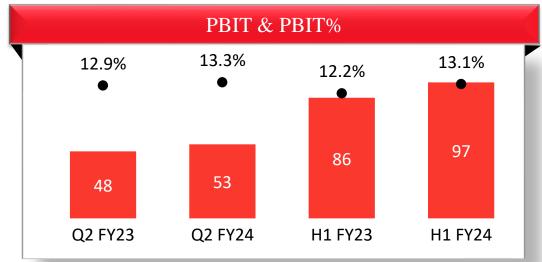


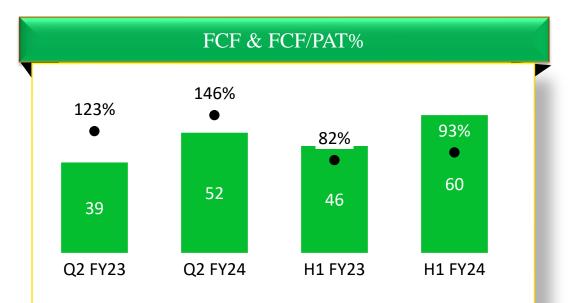
Fine Blanked Products

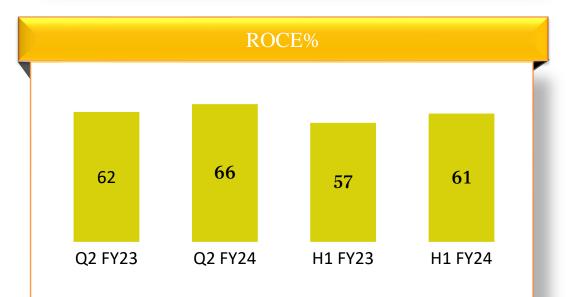
Metal Formed Products Division Performance











INR Crores

Mobility Division



Bicycles Business

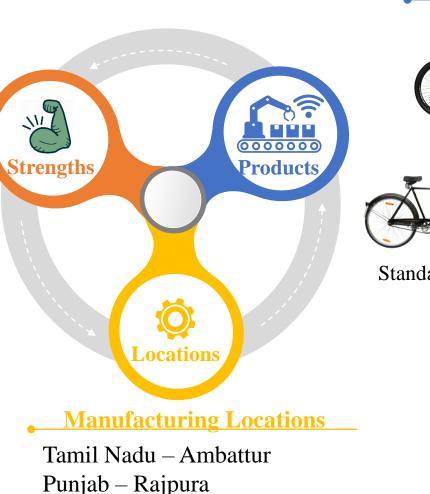
- □ Manufactures a wide range of Bicycles and accessories from Standard to Premium bicycles, including Performance bicycles for the fitness and adventure space
 - Special bicycles catering to all ages and customer profiles: kids, adolescent boys & girls, urban adults and performance cyclists.
 - Standard bicycles for rural and semi-urban commuters.
 - Premium Cycling Group caters to the performance cyclists through an array of prestigious home grown and international brands
- □ First bicycle company to change the cycle retail landscape, both in urban and rural areas.

Products, Location & Strengths



Key Strengths

- Pioneer in Retail format of experiential stores - Track & Trail Urban, Track & Trail Sport and BSA Hercules Rural outlets.
- Omni-channel presence with unified online and instore experience and renowned online market places
- BSA Workouts cater to the fitness needs through a range of offerings.





Retail – Track & Trail

Track & Trail Experience

Transfer 2.55

HICKATRA

TRACK TRAIL

mongoose

Bianch

cannondale

Glimpse of Brand Award

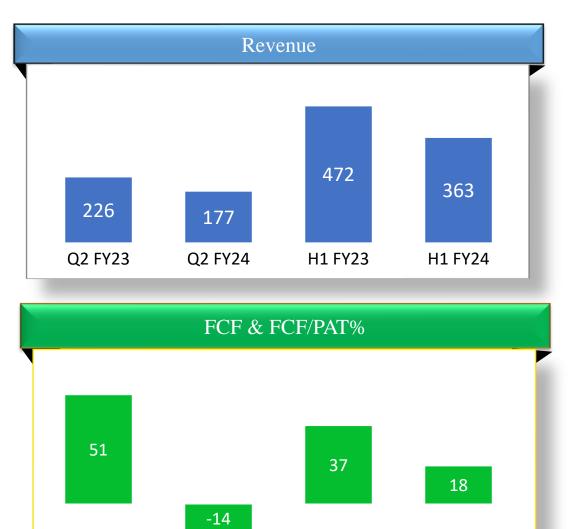


Hercules & BSA won the Super Brands for the year 2023

Mobility Division Performance

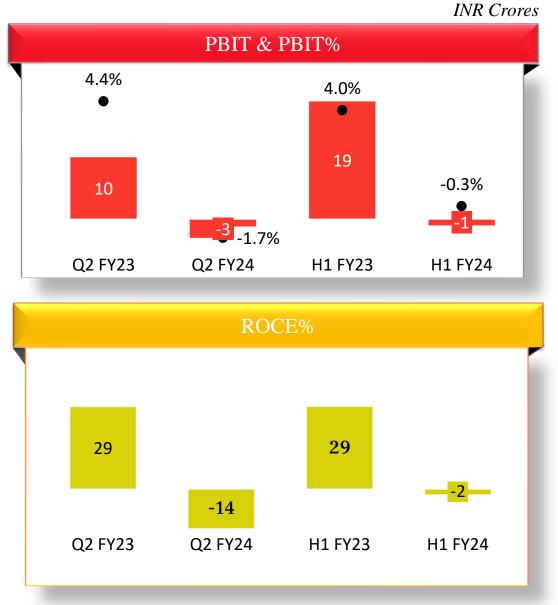
Q2 FY23

Q2 FY24



H1 FY23

H1 FY24





Others

Industrial Chains

- Manufacturer of Various classes of Industrial Chains – Roller Chains, Extended pitch chains, Rubber top chains, Hollow pin chains, Leaf chains, Attachment chains, Extended pin chains, Stainless steel chains, Accumulator chains
- Used for various applications Material handling, Construction, Agriculture, Textile, Food industry, Oil Field etc.
- □ Has diversified product segments OE and Dealer segments.

□ Sizeable portion constitutes exports



Power transmission and Conveying Chains



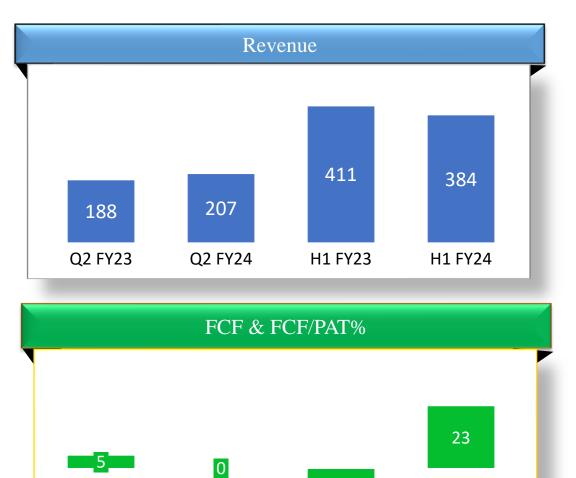
Engineering Class Chains



Agri Chains

Others Performance (including Industrial Chains)





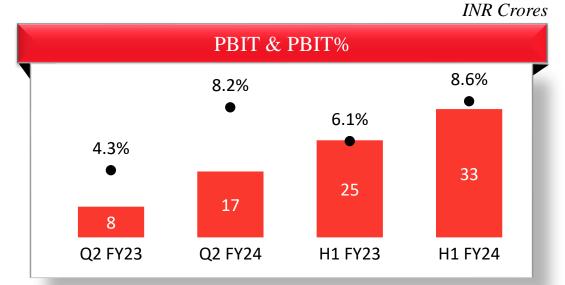
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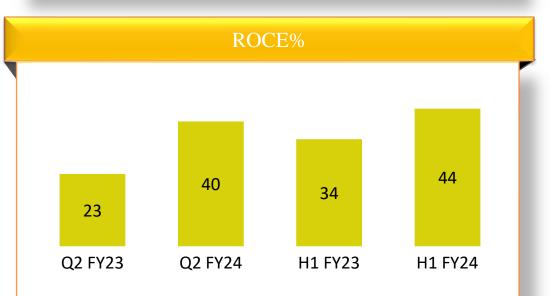
H1 FY23

H1 FY24

Q2 FY23

Q2 FY24

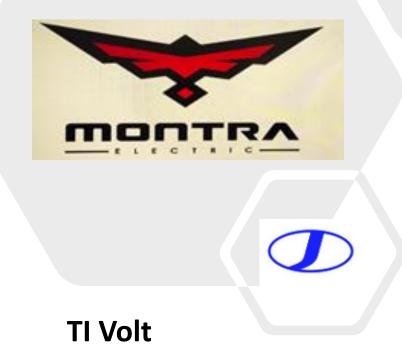




Subsidiaries and Associates

NNNN





TI Clean Mobility Private Limited

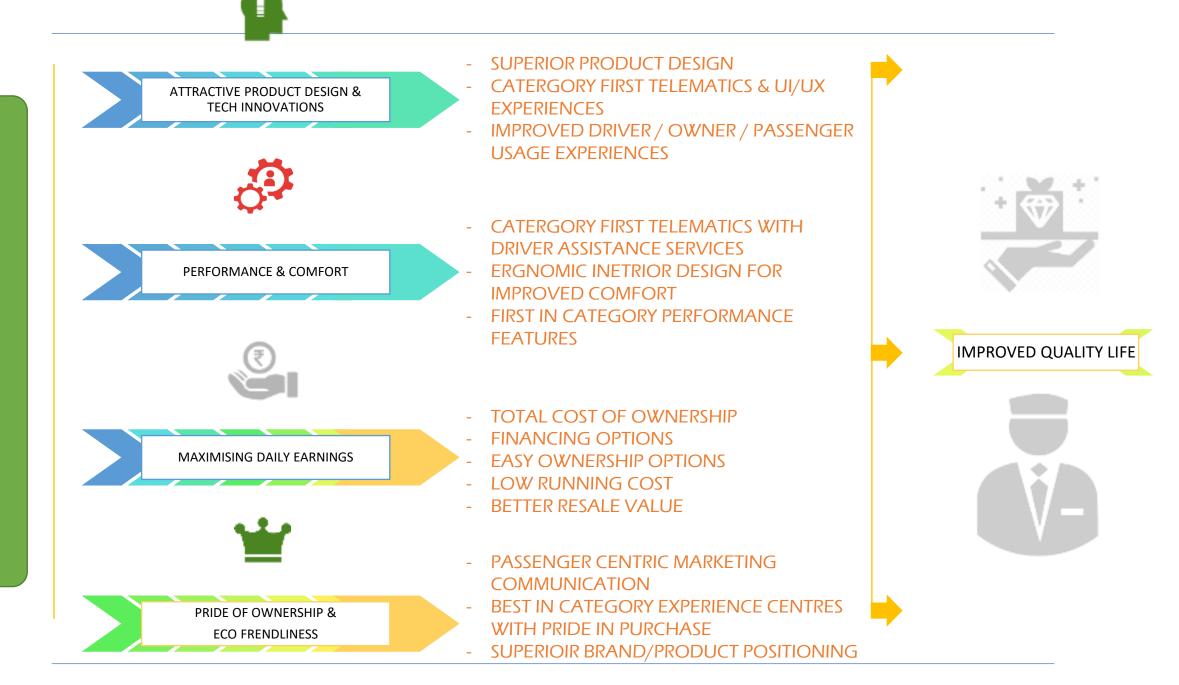


Product Segment

- ✓ Electric 3W Auto (manufactured by TICMPL)
- ✓ Electric M & HCV (through its Subsidiary IPLTech Electric Pvt Ltd)
- ✓ Electric Tractors (through its Subsidiary Cellestial)
- ✓ Electric SCV (through its Subsidiary TIVolt Electric Vehicles Pvt Ltd)

Funding

- ✓ TII has invested Rs. 250 Cr. in to TICMPL as Equity and Rs. 500 Cr. as Compulsorily Convertible Preference Shares (CCPS)
- ✓ Multiples Private Equity along with their Co-Investors invested Rs. 1200 Cr. in to TICMPL as CCPS.
- ✓ Raised funds of Rs. 1950 Cr. so far.



Product Launch



Glimpse of Design Award





Montra Electric has won the prestigious International Red Dot Design Award in the "Design Concept" category held in Singapore. The accolade was bestowed upon Montra Electric for its revolutionary Three Wheeler Super Auto, recognized as an "Innovative Last Mile Mobility Electric Passenger Vehicle."

Cellestial

INDIA'S 1ST ELECTRIC TRACTOR

Cellestial eMobility is India's first manufacturer of Electric Tractors. Our goal is to revolutionize eMobility in India by producing innovative automobiles that address sustainability and efficiency.

Cellestial e-Tractors are cost effective, pollution free, maintenance and noise free.



IPL Tech Electric Pvt Ltd (IPLT)



IPLT is a manufacturer of electric heavy commercial vehicles, which launched India's first electric truck – RHINO 5536.

TI Clean Mobility Pvt Ltd (TICMPL) acquired 65.2% equity and became a subsidiary of TICMPL.

TIVOLT ELECTRIC VEHICLES PRIVATE LIMITED

- TICMPL, a subsidiary of the TII, on 3rd July 2023 entered into an **agreement with Mr. Anand Jayachandran** for pursuing electric small commercial vehicle business ("e-SCV') through a subsidiary to be incorporated by TICMPL.
- On 25th July 2023, TICMPL has incorporated a subsidiary company , viz., **TIVOLT ELECTRIC VEHICLES PRIVATE LIMITED,** to carryout e-SCV business.
- During this quarter TICMPL has invested Rs. 120 Cr. and Mr. J. Anand has invested Rs. 30 Cr.

Jayem Automotives

- On 24th August 2023, TICMPL acquired 50% stake during the quarter with Primary Investment of Rs. 30 Cr. and Secondary Investment of Rs. 176 Cr,
- Jayem is an automotive research & development company engaged in design, development, testing and manufacturing of a wide range of automotive components, systems and prototypes

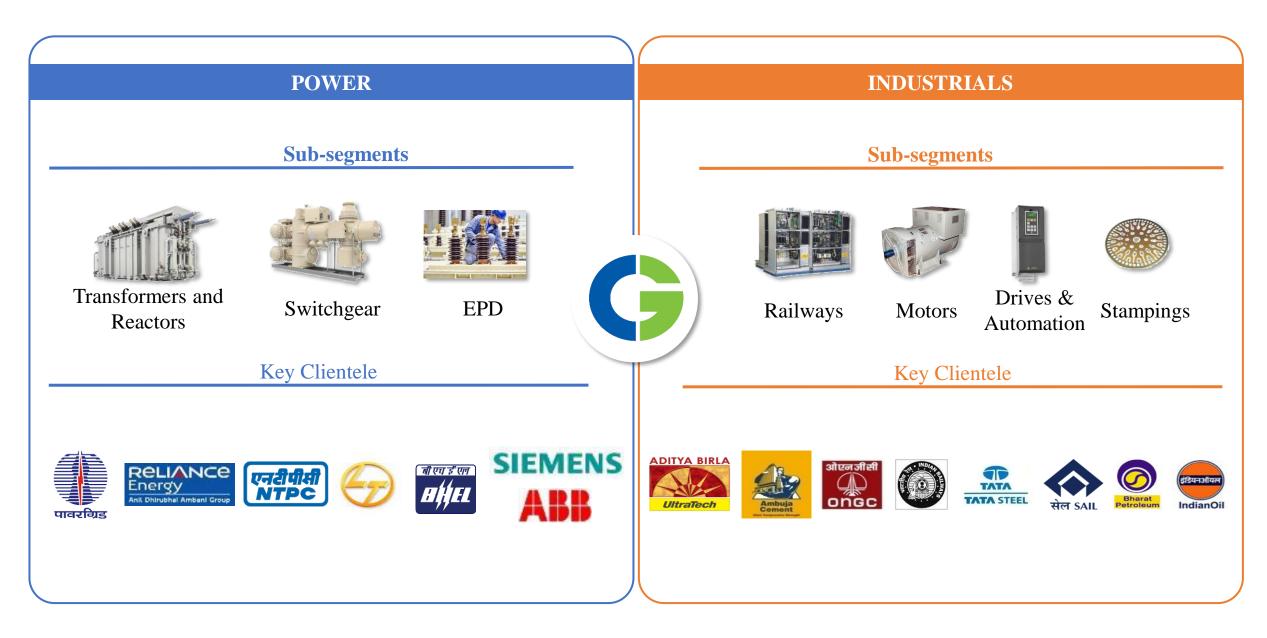
CG Power

- □ 85 Years of presence in India
- □ One of top 10 World's Transformer Manufacturer
- □ #1 motors manufacturer in India
- One of the largest manufacturers of Transformers & Switchgears in India



Key Business Verticals





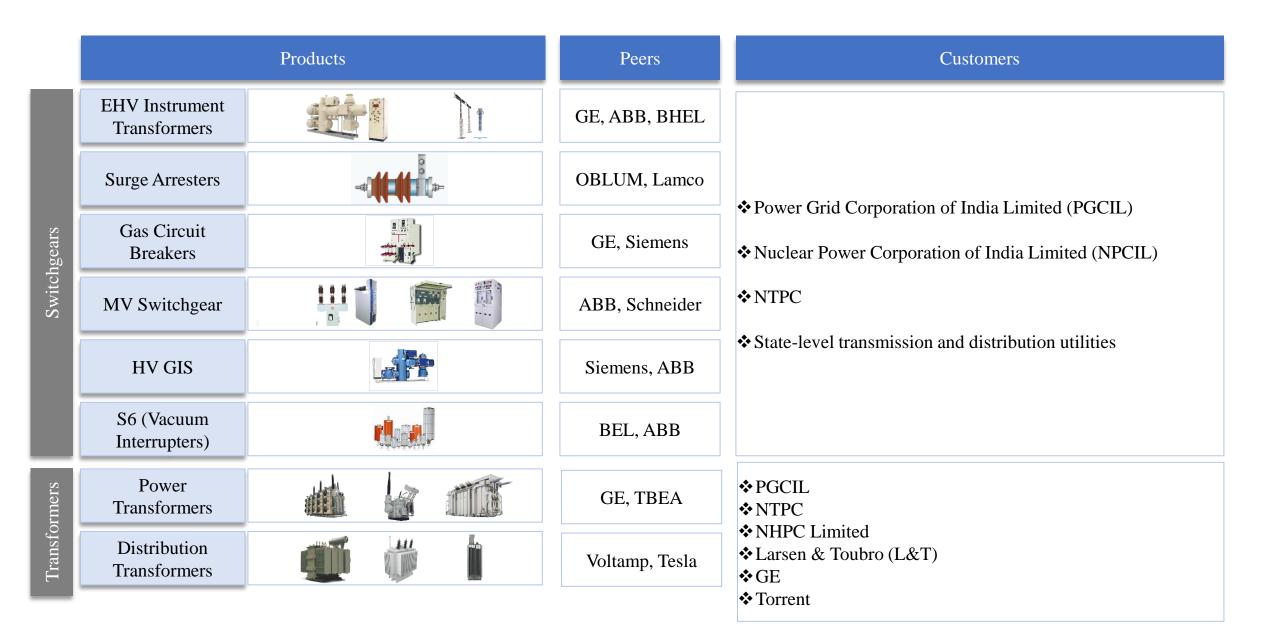
Industrials: Consistently among the top players



	Products		Peers	Customers		
	LT Motors	یں جی چی	ABB, Siemens			
Motors	Large Motors		Bhel, ABB	OEMs of Pumps, Compressors, Gear Box and Construction Equipment and industries such as power, transmission, oil and gas, cement, metals & mining and in railways transportation		
	FHP Motors	in in in item item item item item item item item	Marathon, Lawkim	gas, cement, metals & mining and m ranways transportation		
	AC Traction Motor TM 6068		Bhel, Saini			
	Propulsion Electrics		Bhel			
6	IGBT Propulsion System		Image: Constraint of the second s	 Integral Coach Factory (ICF) Chitteening Learner (CLUE) 		
Railways	Loco Transformer		ABB, Bhel	 Chittaranjan Locomotive Works (CLW) Diesel Locomotive Works (DLW) and 		
H	Relay		AEW	♦ Diesel-Loco Modernisation Works (DMW)		
	Point Machine	21	VossIoh			
	Carriage Fan (BLDC)		Kanwar			

Power: Consistently among the top players







Particulars		Standalone				
i ui ticului 5	Q2 FY 23	Q2 FY 24	H1 FY 23	H1 FY 24		
Revenue	1,588	1,900	3,147	3,666		
PBIT	241	294	411	550		
Interest	4	0	9	1		
PBT (before exceptional)	237	293	401	549		
Exceptional Item	1	142	2	142		
PBT (after exceptional)	238	436	404	691		
PAT	178	355	302	547		



Particulars		Consolidated				
	Q2 FY 23	Q2 FY 24	H1 FY 23	H1 FY 24		
Revenue	1,675	2,002	3,317	3,876		
PBIT	241	303	413	566		
Interest	5	0	10	1		
PBT (before exceptional)	237	303	403	565		
Exceptional Item	1	27	2	28		
PBT (after exceptional)	238	330	406	593		
PBT from discontinued operations	4	(1)	9	5		
PAT	179	242	309	446		

Shanthi Gears

- □ Pioneer in gear manufacturing and ranks amongst India's top gear manufacturers.
- □ Offers a comprehensive range of products and services cutting edge gear solutions for a wide range of applications and specialized gear reconditioning services
- □ Has been the preferred name for gear and gear box solutions for some of the biggest names in the industry.

Gear Business



Helical; Gears & Pinions; Worm Gear Box; Worm Spares; Products for Textiles & Foundry

David Brown Bharath Forge; GE; BHEL; Caterpillar, Siemens; TATA; Indian Railways; Areva; ELGI; Kone Cranes; Cummins; UniGear; Clean Energy; L&T; Voith etc...



3 manufacturing units in Coimbatore



Products





Spur/ Helical

Gear



Pinion Shaft



Internal Gear



Worm and Wheel



Straight Bevel



Spiral Bevel





Worm Gearboxes- Adaptable



Worm Gearboxes- Standard





Worm Gearboxes- Special



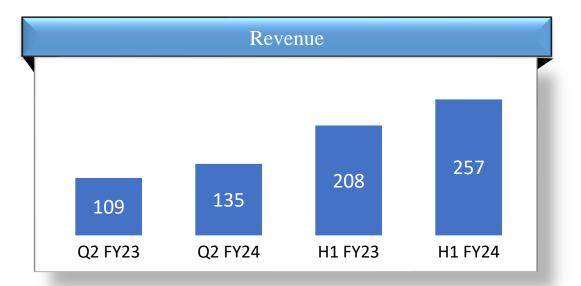
Helical Gearboxes

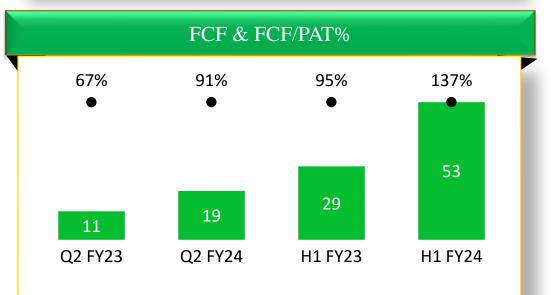


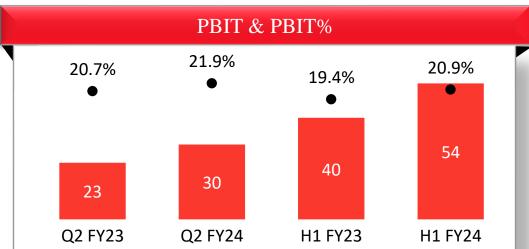


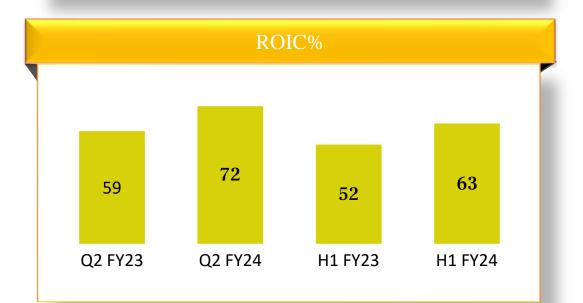
Bevel Helical Gearboxes

Shanthi Gears Limited Performance









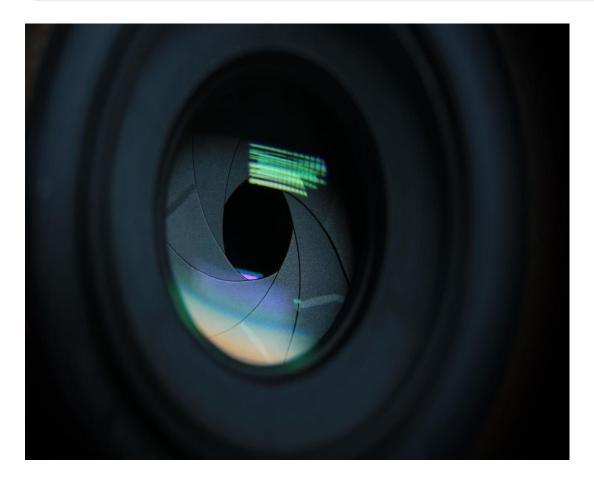




SEDIS

- Specialized in designing chains for transmission, agricultural, lifting, adapted and conveyor.
- □ With more than 500 technical distribution points in France, Sedis currently has the Number One distribution network for French industrial chains.

Moshine Electronics Pvt Ltd (MEPL)



Moshine Electronics is a manufacturer of camera modules for mobile phones.

Tube Investments of India Ltd (TII) acquired 76% equity stake in MEPL and became a subsidiary of TII.

X2 Fuels – Waste to Fuel and Energy

• TII acquired 50% stake in X2Fuels and Energy Private Limited ("X2Fuels"), a start-up company engaged in energy/waste management, developing processes to convert waste to liquid/solid fuels.

Major Projects

- Processing of commercial business complex wastes into biocrude by hydrothermal liquefaction process to produce power and bio-degradable plastic blends.
- Processing of Municipal Solid Waste via Hydrothermal Liquefaction to Produce Crude.



Medical Business

- TI Medical Private Limited (*Previously known as LOTUS Surgicals Private Limited*) is an established company engaged in the business of manufacturing and supply of medical and surgical consumables.
- TII Invested Rs. 233 Cr. to acquire 67% of equity share capital of TI Medical and balance 33% was acquired by Premji Invest.





CDMO Business

- TII entered into an agreement with Mr. N Govindarajan (NG) and incorporated a subsidiary named "3xper Innoventure Limited"
- Company will engage in Contract Development and Manufacturing Operation (CDMO) and active pharmaceutical ingredients business
- TII will be investing Rs. 285 Crores and NG will be investing Rs. 15 Crores in the subsidiary.
- Till date, TI invested 0.95 Cr. in Equity and Rs. 42.52 Cr. in CCPS and N Govindarajan invested Rs. 0.05 Cr. in Equity and Rs. 7.48 Cr. in CCPS

The Spirit of the Murugappa Group

These **five lights** guide us as we navigate through professional and personal decisions. The light of INCEGRITY that gives us the courage to always do the right thing



that gives us the humility to think about the world around us PASSION that provides us with the desire to win

The light of

The light of The SPECT that inspires people around us to perform

The light of

which makes us dream of excellence



Contact us



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