

Ref: UTI/AMC/CS/SE/2021-22/067

Date: 29th April, 2021

National Stock Exchange of India Limited

Exchange Plaza Plot No. C/1
G Block Bandra-Kurla Complex
Bandra (East) Mumbai – 400 051
Scrip Symbol: UTIAMC

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code/Symbol: 543238/UTIAMC

Sub: Investors Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investors Presentation.

We request you to kindly take the aforesaid information on record and disseminate the same on your respective websites.

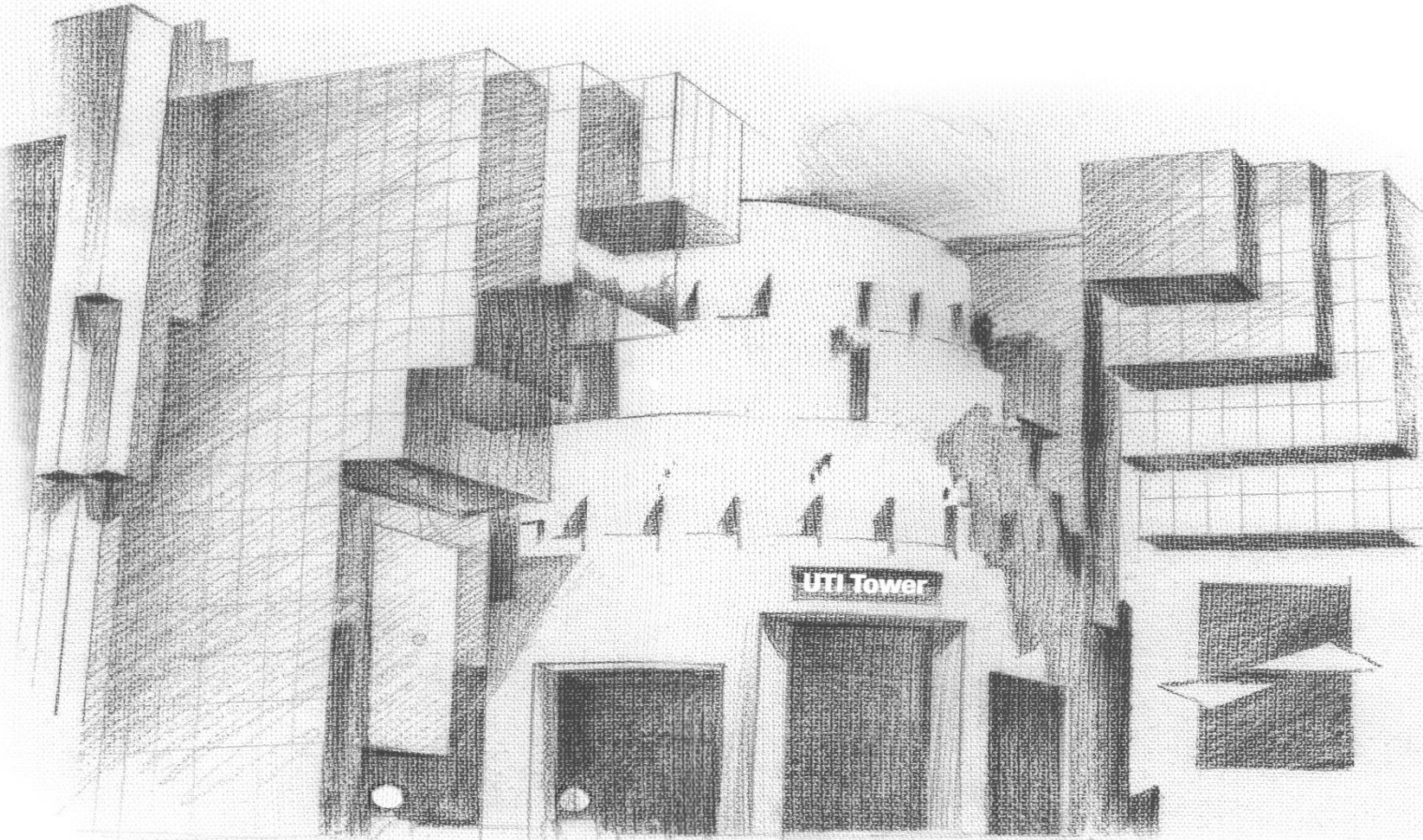
Thanking you,

For UTI Asset Management Company Limited

Arvind Patkar
Company Secretary and Compliance Officer



Encl.: As above



UTI Q4 & FY21 Investor Presentation

UTI Mutual Fund | Private and Confidential | April 2021



Haq, ek behtar zindagi ka.

UTI AMC at a glance

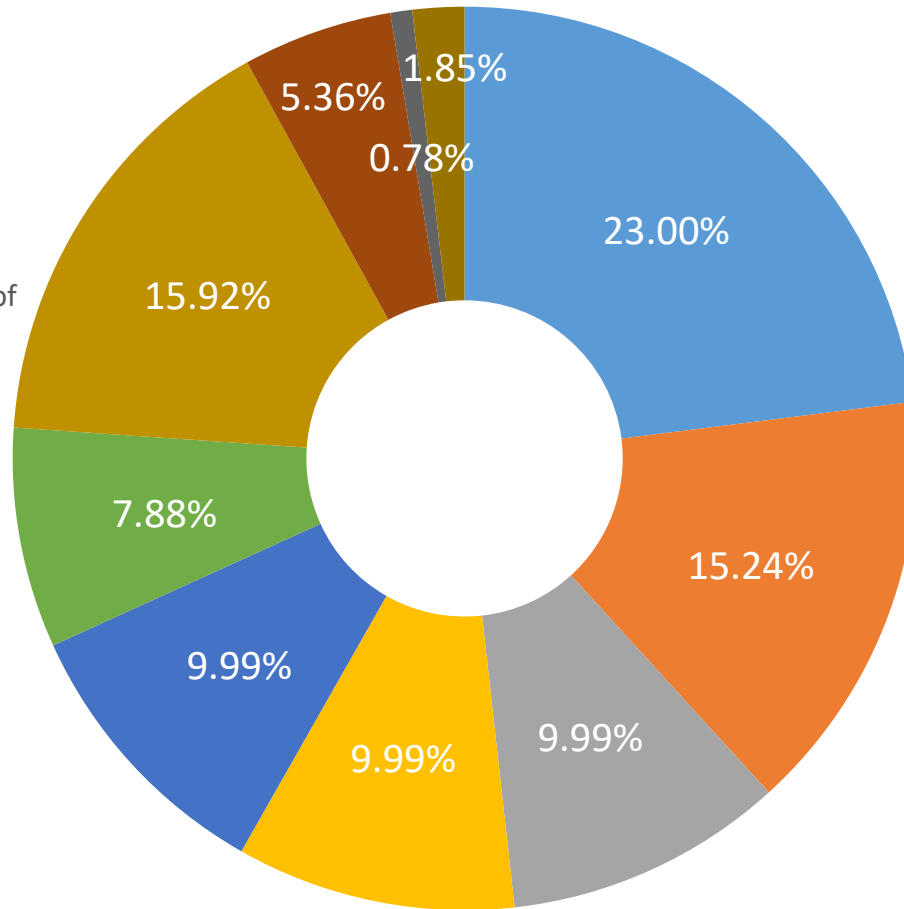
- ▶ One of the largest AMCs in India by Total AUM*. Total AUM of INR 11,61,256 Crores
- ▶ Presence across all AUM segments - Mutual Funds, Alternate Investment Funds (AIFs), Retirement Business and Portfolio Management Services
- ▶ Indian AMC with International footprint
- ▶ Established position in International business and retirement solutions
- ▶ Wide distribution network in India, well spread presence through Mutual Fund Distributors, Banks, Distributors and Fin-tech Firms, which gives access to investors located in 694 out of the 722 districts
- ▶ Strong Penetration in B30 cities with high share, BDA network in existence for nearly 3 decades.
- ▶ Professionally managed listed company with no identifiable promoters
- ▶ 2/3rd of Board members are independent directors (6 out of 9).



Haq, ek behtar zindagi ka.

Healthy Mix of Shareholders

- T. Rowe Price International Ltd.
- Punjab National Bank
- State Bank of India
- Life Insurance Corporation of India
- Bank of Baroda
- Retail Shareholders
- Mutual Funds
- Foreign Portfolio Investors
- Alternate Investment Funds
- Others



- ▶ UTI AMC is a professionally managed company with no identifiable promoters
- ▶ T. Rowe Price International Ltd. – a global investment management firm is the largest shareholder
- ▶ State Bank of India, Bank of Baroda and Life Insurance Corporation of India divested their stake to below 10% and now hold no special rights
- ▶ Punjab National Bank, which has no other AMC business, has a 15.24% holding

Key Performance Indicators

Assets Under Management

Total AUM*
INR 11,61,256 Crs

MF QAAUM
INR 1,82,853 Crs

Other AUM^
INR 9,78,403 Crs

Market Share

NPS AUM
28.75%

MF AUM
5.69%

Equity AUM
5.41%

Profitability

Revenue
37% YoY growth

EBITDA
77% YoY growth

PAT
82% YoY growth

Flows & Folios

Gross Sales
INR 6,99,908 Crs

SIP Gross Sales
INR 3,192 Crs

Live folios
INR 1.1 Crs



Haq, ek behtar zindagi ka.

*Total AUM – QAAUM for UTI MF. Closing AUM as of March 31, 2021 for all other business

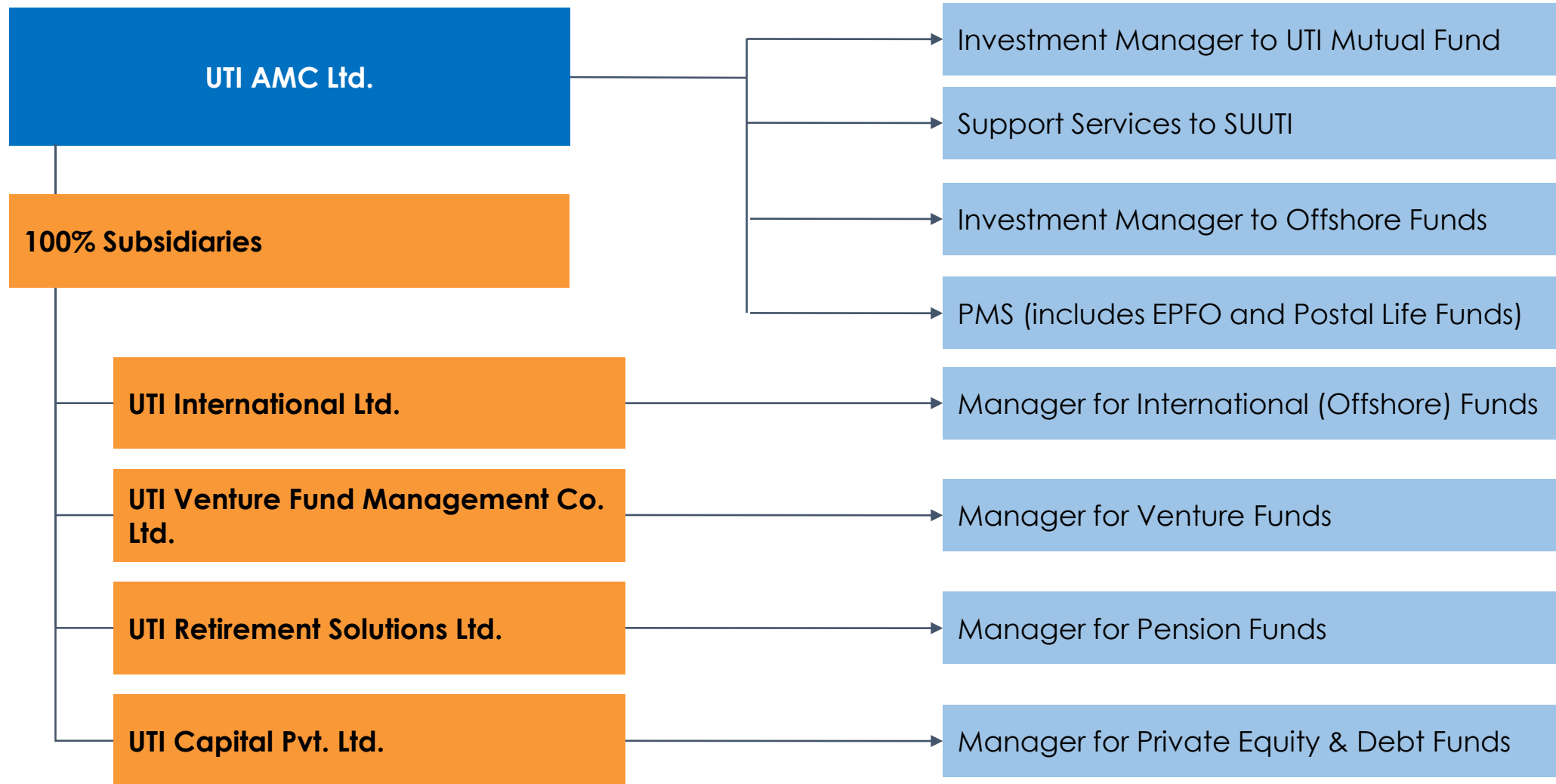
^Other AUM: total Closing AUM as of March 31, 2021, for all other business except Mutual Funds

UTI Group

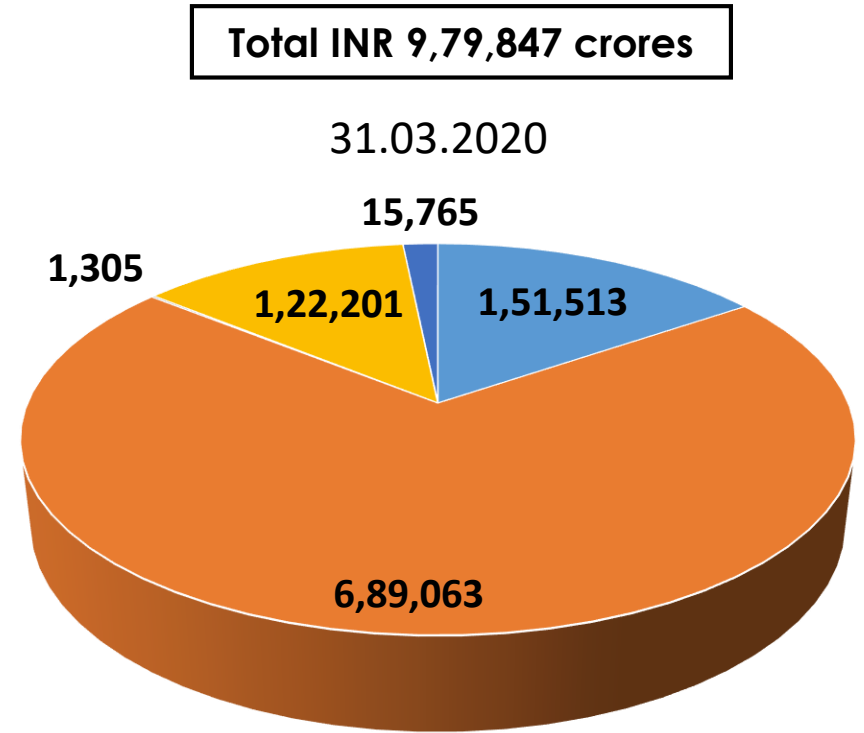
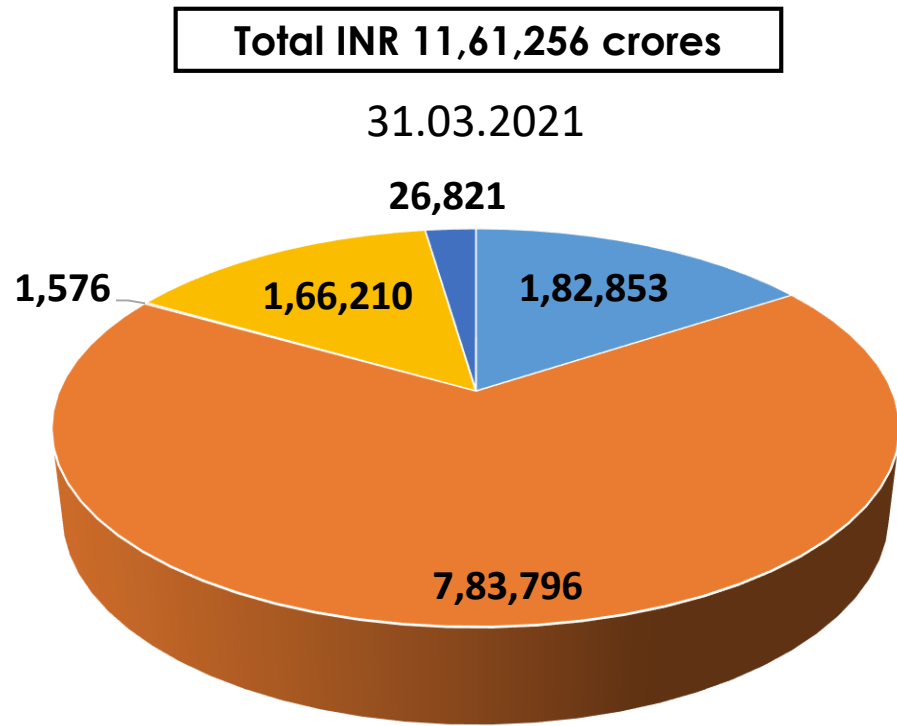


Haq, ek behtar zindagi ka.

UTI AMC Structure



Group Assets Under Management have increased by 19% during the FY



■ UTI MF ■ PMS ■ UTI Capital ■ UTI RSL ■ UTI International Ltd. ■ UTI MF ■ PMS ■ UTI Capital ■ UTI RSL ■ UTI International Ltd.

Domestic MF Business as on 31st March 2021: Equity INR 50,751 Crs, Hybrid INR 22,367 Crs, ETFs & Index INR 42,581 Crs, Income INR 24,092 Crs and Liquid INR 43,062 Crs (Total MF AUM: INR 1,82,853 Crs)



Haq, ek behtar zindagi ka.

*Domestic MF Equity includes Equity + Hybrid+ ETFs and Index Funds

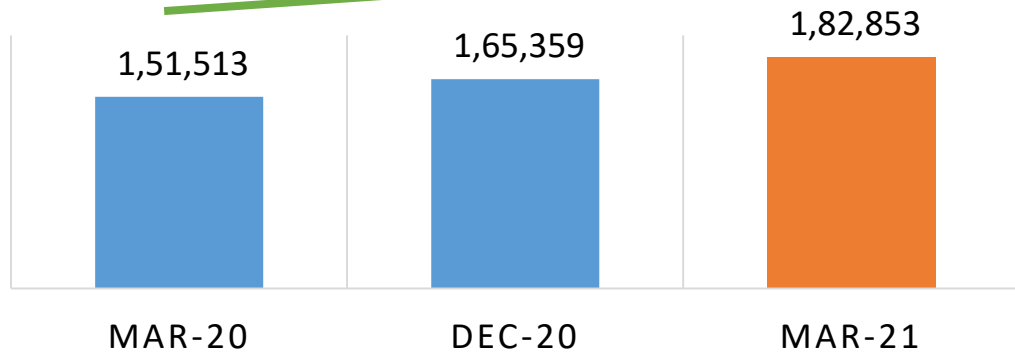
**Domestic MF Debt includes Income and Liquid Funds

Better than industry AUM growth leads to higher market share

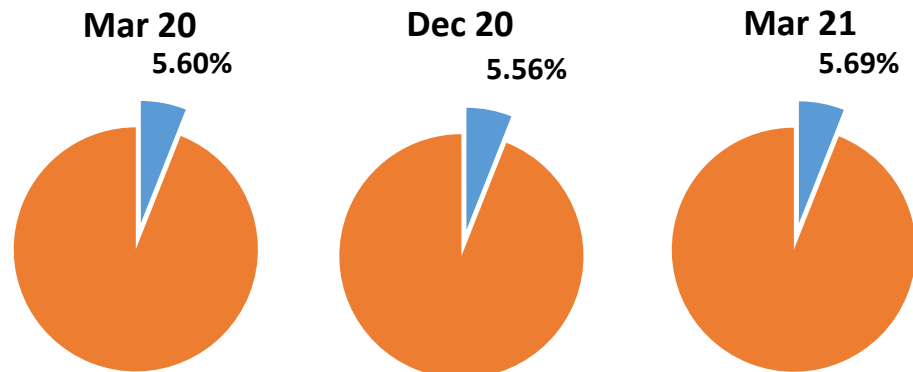
QUARTERLY AVERAGE AUM

INR Crores

YoY 20.7%



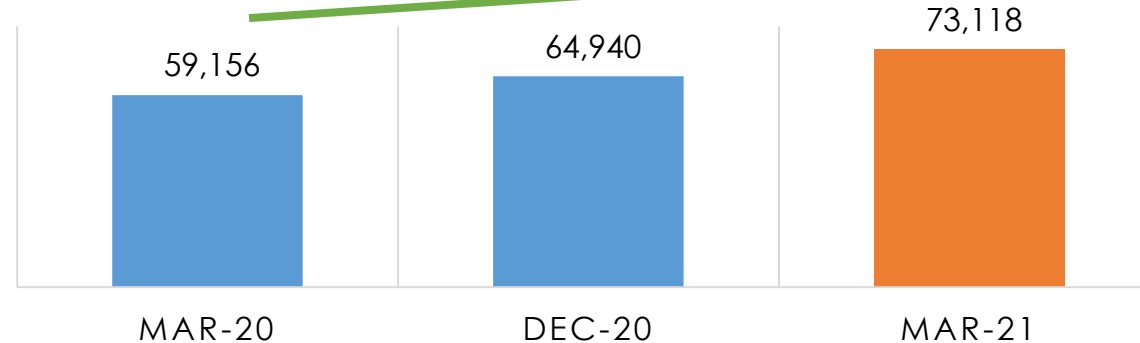
Market Share - Quarterly Average AUM



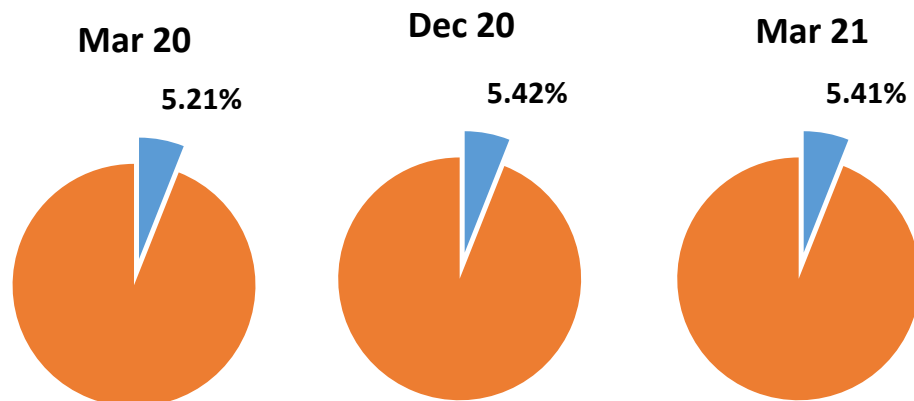
EQUITY + HYBRID QAAUM

INR Crores

YoY 23.6%



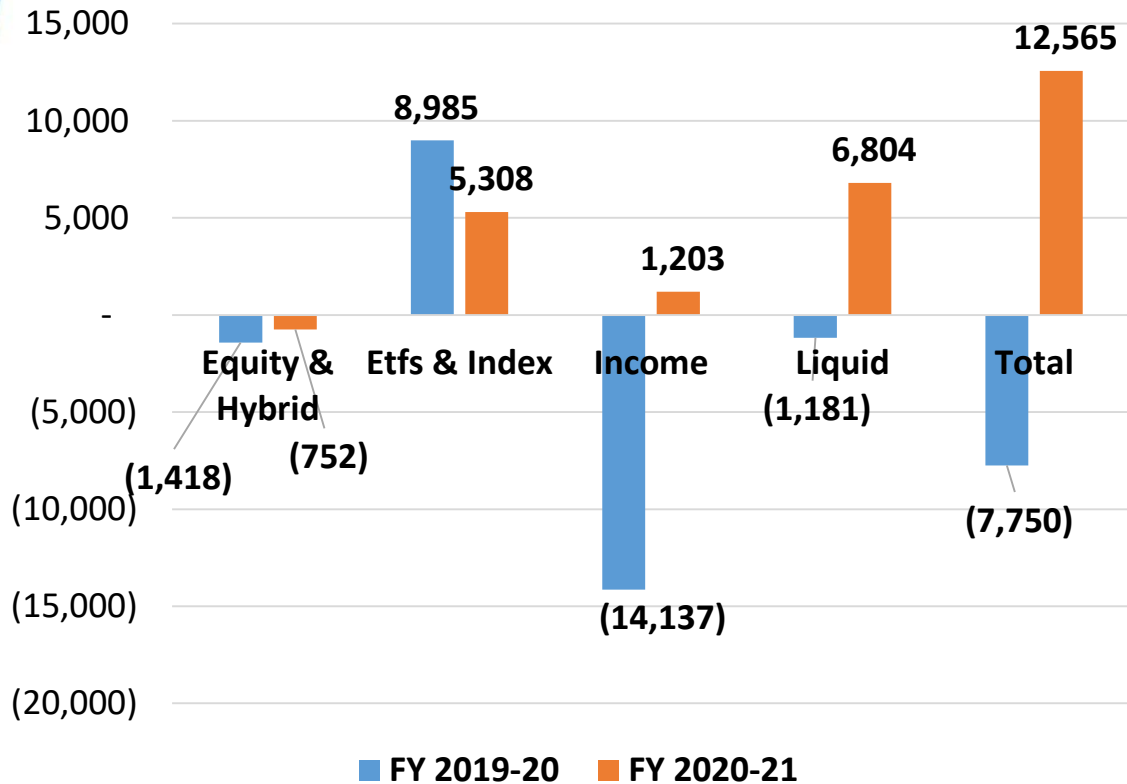
Market Share - Equity & Hybrid QAAUM



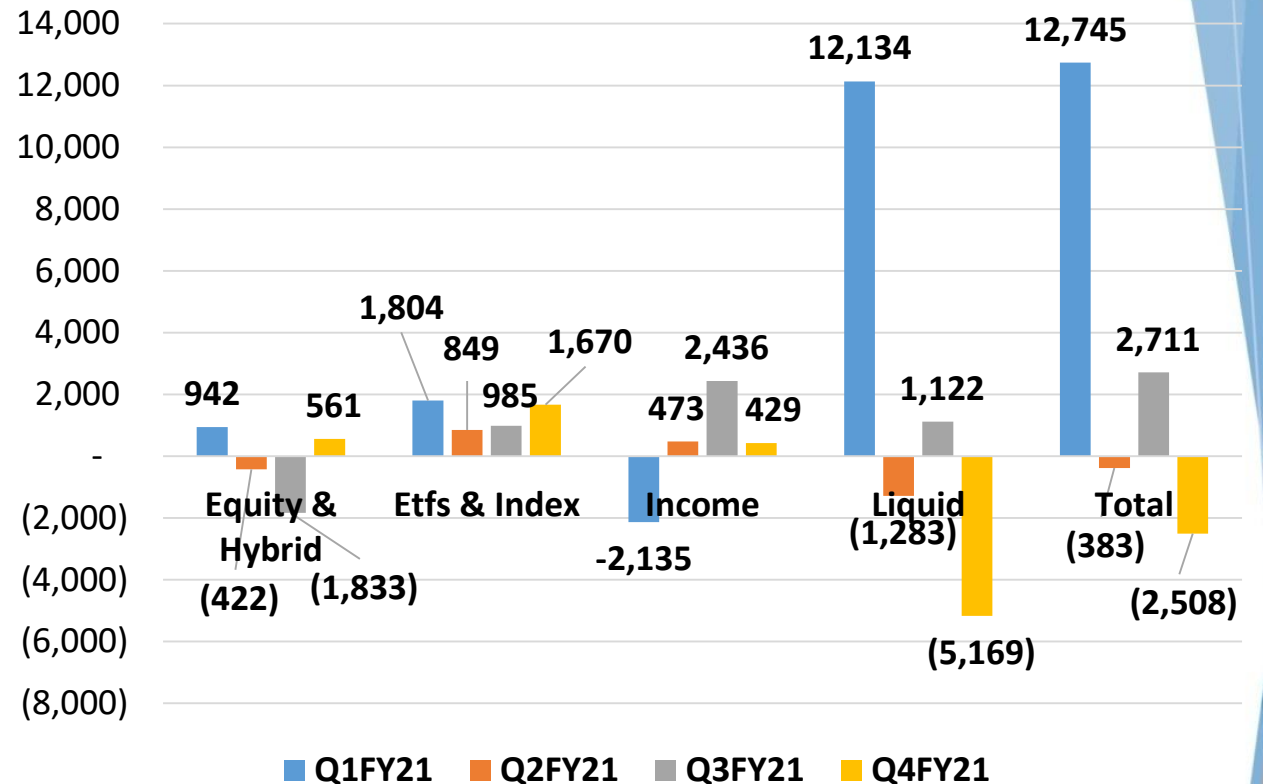
Trend in Net Sales

INR Crores

Yearly Net Sales



Quarterly Net Sales



Source: Internal



UTI Asset Management Company Limited
Haq, ek behtar zindagi ka.

Key Business Focus

Prudent Investment Management Policies

Geographical Reach Across the Country

Focus on SIP Growth

Leveraging Digital Adoption

Growth of International, Retirement and Alternate Business

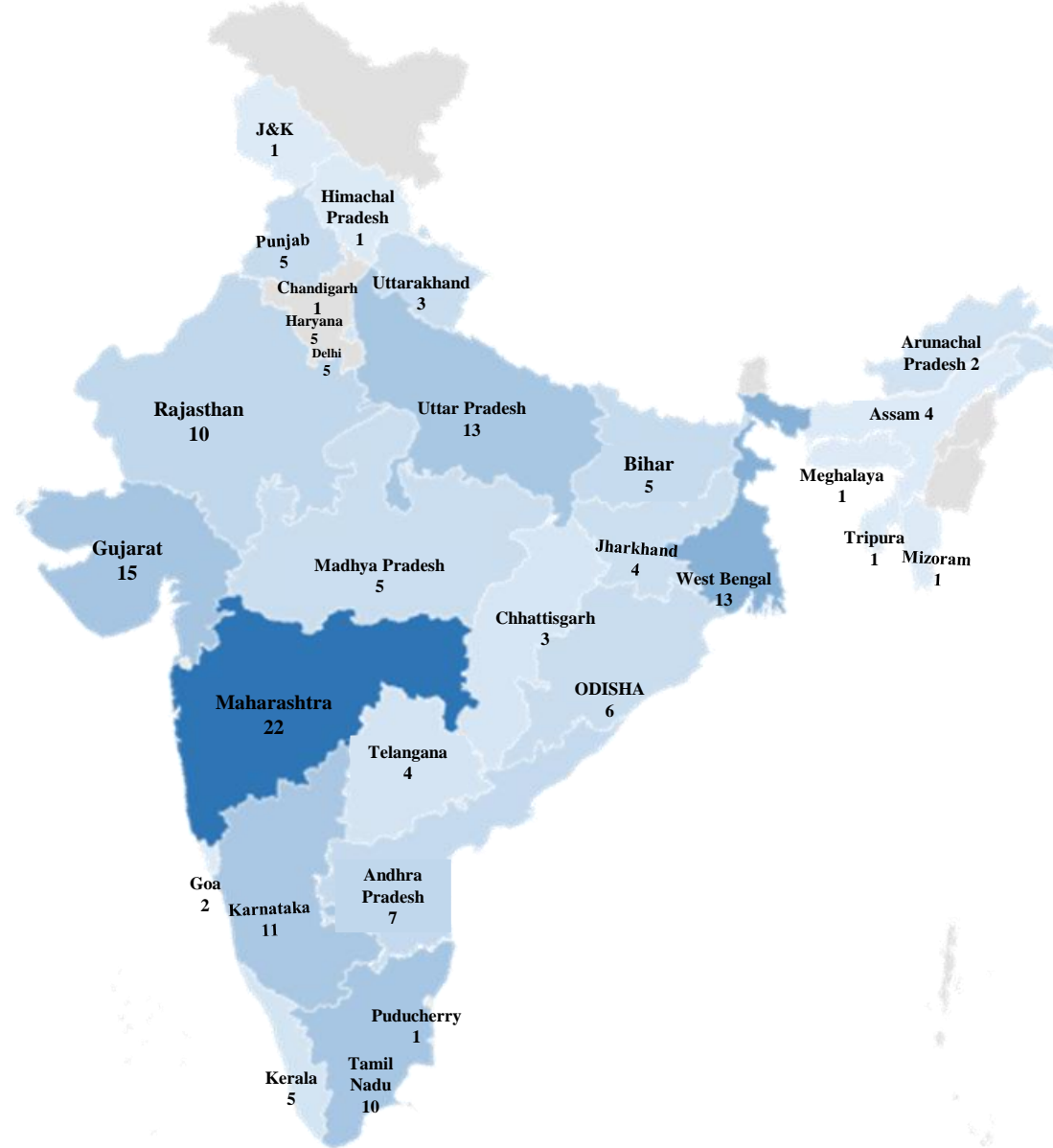
Strong Financial and Operating metrics

Prudent Investment Management Policies



Geographical Reach Across the Country

UFC Presence



163
UFCs

1,441
Employees

776
Sales Team

56,600
Mutual Fund
Distributors

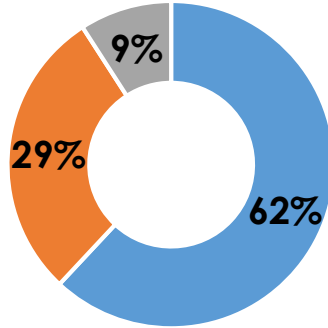
272
BDAs/CAs



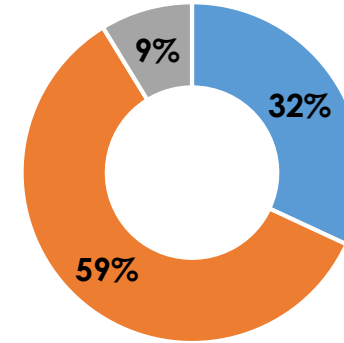
Haq, ek behtar zindagi ka.

Multi-channel distribution network brings stability of flows

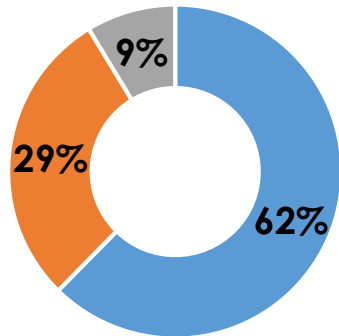
Total QAAUM (Mar'21)



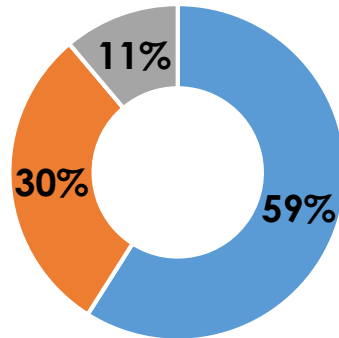
Equity + Hybrid QAAUM (Mar'21)



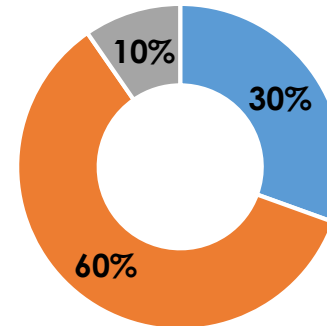
Total QAAUM (Dec'20)



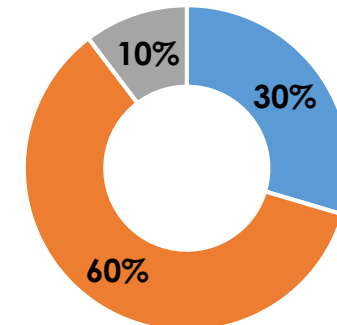
Total QAAUM (Mar'20)



Equity + Hybrid QAAUM (Dec'20)



Equity + Hybrid QAAUM (Mar'20)



■ Direct ■ MFD ■ Banks & Distributors

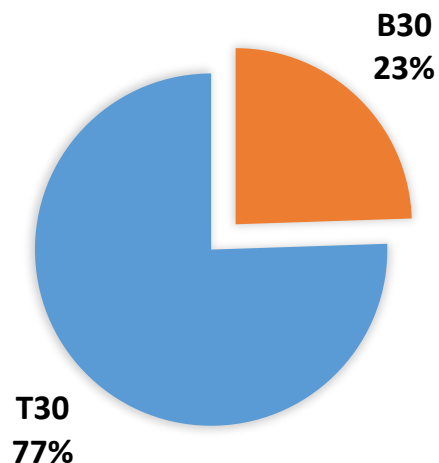


Haq, ek behtar zindagi ka.

Outpacing the Industry in B30 cities

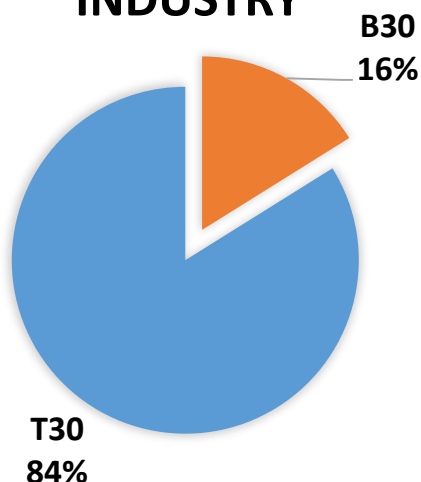
UTI MUTUAL FUND

MAAUM
Mar 21



INDUSTRY

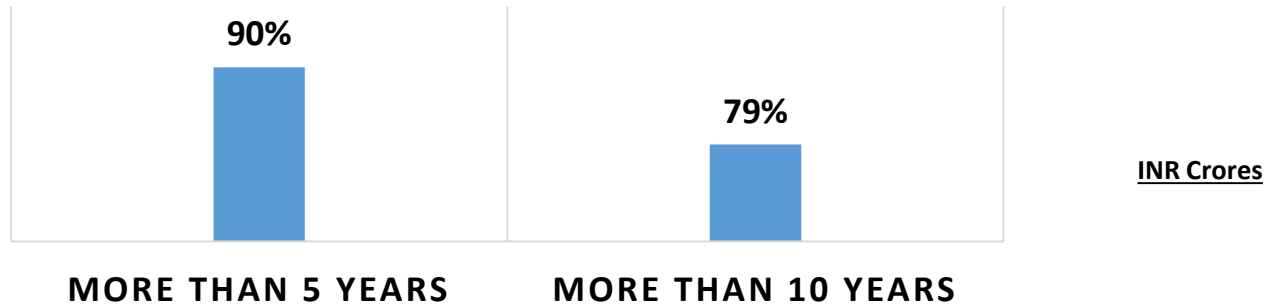
MAAUM
Mar 21



- Improved awareness about investing in financial products vis a vis traditional investment.
- Our established presence in B30 cities has enabled us to attract new clients and positions us to capitalize on future growth in those underpenetrated cities.
- Network of **163** branches with **106** branches located in B-30 cities as of Mar 31, 2021.
- Our size and broad distribution network, particularly in B30 cities, provides us with economies of scale, particularly in distribution, marketing, and back-office activities.
- Our broad client base also provides us with a number of opportunities, including cross-selling different funds.
- B30 AUM aids our overall margins as these are stickier in nature and offer comparatively higher margins.

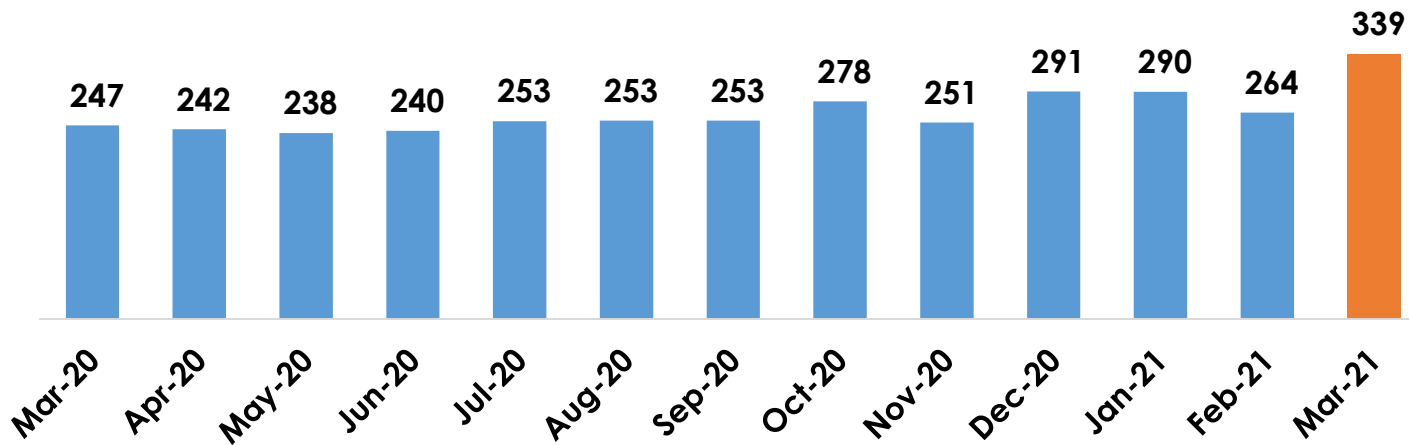
SIP to remain the cornerstone for AUM performance

LONG TENURE SIP BOOK⁽¹⁾



□ Our SIP AUM increased by Rs. 5,930 Crores, or 75.4%, from Rs. 7,861 Crores as of March 31, 2020 to Rs. 13,791⁽²⁾ Crores as of March 31, 2021.

Monthly Gross SIP Inflow (Rs. Crores)



□ Increasing the number of SIP-selling mutual fund distributors and their share of wallet is a particular priority for the sales engagement strategy.

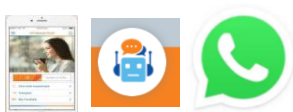


Haq, ek behtar zindagi ka.

Source: RTA Data. (1) As of March 31, 2021

(2) SIP folios with four consecutive SIP failure has been excluded.

Enabling Business Digitally



24x7 Digital Channels

- Access at your convenience anytime anywhere
- **Website** utimf.com & **Mobile App** for Investing, Enquiry and servicing
- Conversational Investing, Enquiry & Assistance through **chatbot UNO** & **WhatsApp** Interface
- **'Quick Invest'** (Invest without Login) feature in Website for SIP & Lumpsum purchase.



Simplifying Life

- **e-OTM**- One-click Investment
- **uSAVE**- Liquid Account with Insta Redemption feature
- **Digital KYC**- Paperless and Contactless KYC process
- **Missed Call services**- Folio Enquiry, Call back
- **Flexi Savings Plan**- Schedule transactions
- **'Quick Pay'** feature launched for failed or missed SIP and Lumpsum transactions



Assisted Journeys integrated

- Customer service for Product & Investment enquiry- Inbound, Outbound & Email support
- 24*7 available in 6 languages
- **'Chat with Agent'** service for investors through Chatbot & WhatsApp
- **Call-back** to customers for on-demand Assistance & for failed transactions
- **Outbound Voice Bot** for reminding customers for pending actions



Partner Enablement

- **UTI Buddy**- Office-on-the-go App and web interface for MFDs.
- Online empanelment of MFDs
- Initiate transactions for investors to reduce sales cycle. Track AUM, Folio and Market updates
- API integrations with Partners and Aggregators.



Building Community

- Active engagement on multiple touch points across Social Media channels
- **UTI Swatantra**- Investor Education Initiative <https://utiswatantra.utimf.com/>
- **Content distribution**- Infographics, blog post, videos, eBooks, GIF, surveys chatbot, FAQs etc.
- Launched 2 Investor Education campaigns- ELSS (Tax Saving) & Women Investors (Equal Right Equal Responsibilities).



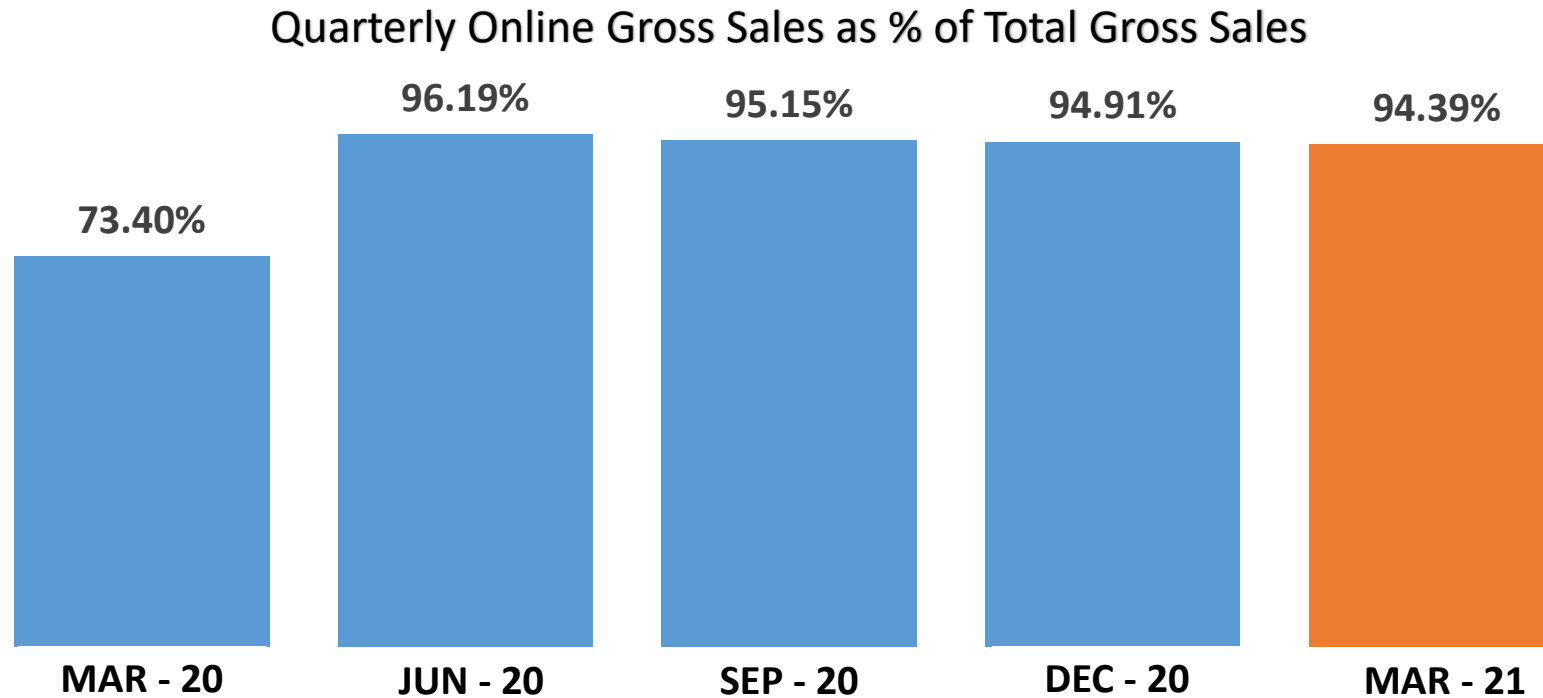
Personalized and Contextual Journey

- Multi-media marketing platform for Email, SMS, Push Notifications etc.
- Delivers **relevant content** through preferred channel
- **Consistency** in customer experience with personalized touch.
- **Progressive profiling** campaigns started for customer segmentation.



Haq, ek behtar zindagi ka.

Acceptance of digitization reflected in growing online transactions



- Number of purchase transactions through Digital grew by **82.4%** in Q4FY21 as compared to Q4FY20.
- Number of digital SIP transactions grew by **167.3%** in Q4FY21 as compared to Q4FY20.
- ~**52%** of total gross sales of Equity & Hybrid funds were mobilized through digital platforms.
- We envisage using analytical tools and our digital marketing platform to identify and capitalize on cross – selling and upselling opportunities.

Steps to increase digital presence are paying off

For Customers

- Seamless accessibility through app
- Complete digitally-enabled KYC process

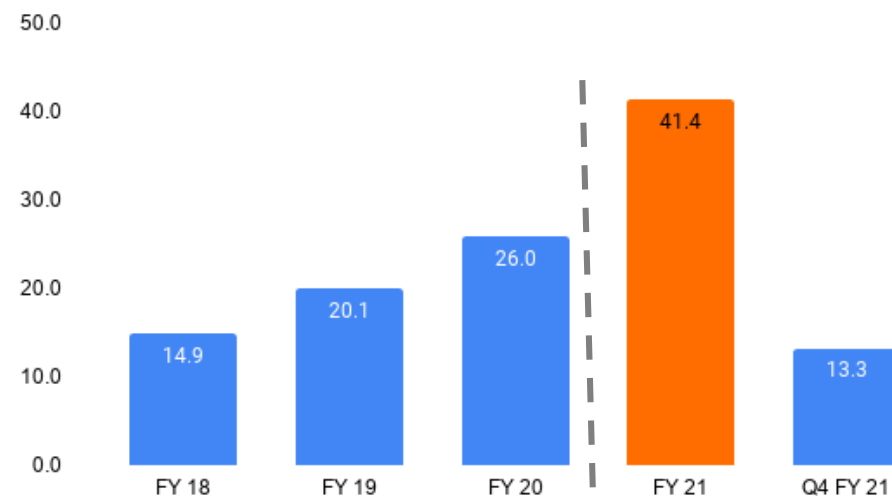
For Distributors

- “UTI Buddy” – Mobile app for distributors
- Introducing new digital training initiatives to develop new mutual fund distributors, including a program to train recruits throughout India and ensure that they are business-ready.

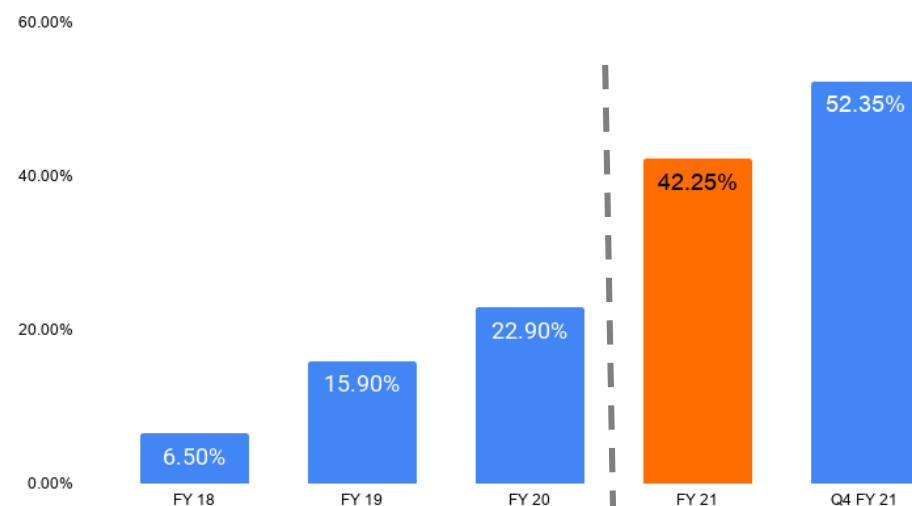
Marketing

- Data driven digital marketing – through email and SMS.
- We intend to continue our investments in digital marketing and other customer- and distributor-facing digital initiatives.

Number of Digital Purchase Transactions (in Lakhs)



Sales Through Digital Platforms (as a % of Equity & hybrid MF Gross Sales)



UTI International Ltd. - Stellar performance during the year

- Assets under management increased by 70% from INR 15,965 Crs as of 31st March 2020 to INR 26,822 Crs as of 31st March 2021.
- Three Office Locations – Singapore, Dubai and London with a total of 26 staff.
- Regulated by Monetary Authority of Singapore, DIFC in Dubai and FCA, UK
- Fund structures in Ireland, Singapore, Cayman Islands, Dubai and Mauritius
- Clients spread across 35 countries with top 5 being Japan, Switzerland, France, UK, Israel and are primarily Institutions – Pensions, Insurance, Banks and Asset Managers
- Indian Equity fund domiciled in Ireland is one of the largest India fund among UCITS funds, with AUM of USD 823 million and has won multiple awards in Singapore, Japan & Switzerland
- The J Safra Sarasin Responsible India fund, Europe's first ESG compliant India fund, Raised USD 125 Million in 6 Months.



Haq, ek behtar zindagi ka.

UTI Retirement Solutions Ltd. – Leading from the front

- 100% subsidiary
- PFRDA licensed for managing Pension funds
- Managing Government and non-Government NPS corpus
- UTI Retirement Solutions has shown AUM growth of 36% from INR 122,202 Crs as on 31st March 2020 to INR 166,210 Crs as on 31st March 2021
- UTI RSL manages 28.75% of Industry AUM as on 31st March 2021



Haq, ek behtar zindagi ka.

UTI Capital – Expanding the Business Portfolio

- 100% subsidiary of UTI AMC Ltd. mandated to manage and grow the private capital investment business
- Currently manages 2 active private debt funds with and AUM of INR 1,142 Crs.¹
- UTI Structured Debt Opportunities Fund I – Launched in August 2017. Fund closed in May 2019. AUM of Rs. INR 695 crores. Currently Investing
- UTI Structured Debt Opportunities Fund II – Launched in September 2020. AUM of Rs. INR 447 crores. Currently Fund Raising as well as Investing
- The firm is also pursuing a comprehensive ESG strategy across its current and future fund offerings

Data as of 31st March 2021

¹ Additionally, UTI Capital advises a 2015 vintage private equity fund called Pragati India Fund and is also in divesting stage of a 2010 vintage infrastructure PE fund called India Infrastructure Development Fund

ESG Initiatives

- Initiated **ESG framework development** exercise for integrating essential ESG aspects into business operations
- Framework to be based on international standards and help in strengthening existing management systems
- Working towards developing first GRI Standards based sustainability report to enable improving overall ESG performance



- UTI AMC Group is a signatory to United Nations – Principles of Responsible Investing framework
- Adopted paperless office system, smart e-approval systems



- Strong CSR programme focusing on health and education
- The Company believes in the philosophy of compassionate care, generosity and compassion, characterized by a willingness to build a society that works for everyone.
- The total amount invested towards CSR for the FY ended March 31,2020 is INR 5.5 Crs.



- Corporate governance factors have always been an integral component of our investment philosophy and company selection process.
- As on March 31, 2021, 2/3rd of Board members are independent directors (6 out of 9) and 2 independent women directors.



Haq, ek behtar zindagi ka.

Financial Snapshot



Haq, ek behtar zindagi ka.

Consolidated Statement of Profit & Loss – Year End Earnings

INR Crores

Particulars	FY21	FY20	%(+/-)
Total Revenue from Operations	1169	854	37%
Other Income	30	36	(16%)
Total Income	1199	890	35%
Fee & Commission exp.	3	3	--
Employee benefit expense	379	340	12%
Depreciation & Amortization expenses	36	34	7%
Other Expense	170	163	4%
Finance cost	8	9	{14%}
Total Expenses	596	549	9%
PBT	603	341	77%
PAT	494	271	82%
PAT Margins (PAT Margin = PAT / Total Income)	41%	30%	

{ } indicates reduction in Expenses

Total Revenue from Operations	FY21	FY20	%(+/-)
Sale of Service	807	788	2%
MTM gain on Investments	280	(9)	3332%
Net Gain from sale of Investments	55	50	9%
Interest & Dividend Income	17	17	--
Rental Income	10	8	36%
Total Revenue from Operation	1,169	854	37%



Haq, ek behtar zindagi ka.

Consolidated Statement of Profit & Loss – Quarterly Earnings

INR Crores

Particulars	Q4FY21	Q4FY20	%(+/-)
Total Revenue from Operations	289	136	112%
Other Income	4	10	(61%)
Total Income	293	146	101%
Fee & Commission exp.	1	1	--
Employee benefit expense	74	110	{33%}
Depreciation & Amortization expenses	9	10	{10%}
Other Expense	55	36	52%
Finance cost	2	4	{39%}
Total Expenses	141	161	(12%)
PBT	152	(15)	(1113%)
PAT	134	(25)	(626%)
PAT Margins (PAT Margin = PAT / Total Income)	46%	(17%)	

{ } indicates reduction in Expenses

Total Revenue from Operations	Q4FY21	Q4FY20	%(+/-)
Sale of Service	236	183	29%
MTM gain on Investments	15	(69)	122%
Net Gain from sale of Investments	30	15	97%
Interest & Dividend Income	5	5	--
Rental Income	3	2	30%
Total Revenue from Operation	289	136	112%



Haq, ek behtar zindagi ka.

Consolidated Profit & Loss – Sequential Quarterly Earnings

INR Crores

Particulars	Q4FY21	Q3FY21	%(+/-)
Total Revenue from Operations	289	342	(15%)
Other Income	4	6	(41%)
Total Income	293	348	(16%)
Fee & Commission exp.	1	1	--
Employee benefit expense	74	116	{36%}
Depreciation & Amortization expenses	9	10	{5%}
Other Expense	55	39	39%
Finance cost	2	2	--
Total Expenses	141	168	(16%)
PBT	152	180	(16%)
PAT	134	140	(5%)
PAT Margins (PAT Margin = PAT / Total Income)	46%	40%	

{ } indicates reduction in Expenses

Total Revenue from Operations	Q4FY21	Q3FY21	%(+/-)
Sale of Service	236	212	11%
MTM gain on Investments	15	116	(87%)
Net Gain from sale of Investments	30	9	251%
Interest & Dividend Income	6	3	100%
Rental Income	2	2	--
Total Revenue from Operation	289	342	(15%)



Haq, ek behtar zindagi ka.

Standalone Statement of Profit & Loss – Year End Earnings

INR Crores

Particulars	FY21	FY20	%(+/-)
Total Revenue from Operations	941	832	13%
Other Income	27	30	(9%)
Total Income	968	862	12%
Fee & Commission exp.	6	6	--
Employee benefit expense	342	309	11%
Depreciation & Amortization expenses	34	33	2%
Other Expense	120	120	--
Finance cost	8	9	{14%}
Impairment of financial instruments	0	9	{100%}
Total Expenses	510	486	5%
PBT	458	376	22%
PAT	352	309	14%
PAT Margins (PAT Margin = PAT / Total Income)	36%	36%	

{ } indicates reduction in Expenses

Total Revenue from Operations	FY21	FY20	%(+/-)
Sale of Service	726	718	1%
MTM gain on Investments	158	48	228%
Net Gain from sale of Investments	25	41	(38%)
Interest & Dividend Income	20	16	25%
Rental Income	12	9	28%
Total Revenue from Operation	941	832	13%



Haq, ek behtar zindagi ka.

Standalone Statement of Profit & Loss – Quarterly Earnings

INR Crores

Particulars	Q4FY21	Q4FY20	%(+/-)
Total Revenue from Operations	244	180	36%
Other Income	4	5	(30%)
Total Income	248	185	34%
Fee & Commission exp.	2	1	33%
Employee benefit expense	63	101	{38%}
Depreciation & Amortization expenses	9	10	{13%}
Other Expense	41	26	61%
Finance cost	2	4	{39%}
Impairment of financial instruments	0	0	{100%}
Total Expenses	117	142	{18%}
PBT	131	43	207%
PAT	113	31	270%
PAT Margins (PAT Margin = PAT / Total Income)	46%	17%	

{ } indicates reduction in Expenses

Total Revenue from Operations	Q4FY21	Q4FY20	%(+/-)
Sale of Service	211	164	28%
MTM gain on Investments	20	(1)	1488%
Net Gain from sale of Investments	5	9	(47%)
Interest & Dividend Income	5	6	(17%)
Rental Income	3	2	22%
Total Revenue from Operation	244	180	36%



Haq, ek behtar zindagi ka.

Standalone Profit & Loss – Sequential Quarterly Earnings

INR Crores

Particulars	Q4FY21	Q3FY21	%(+/-)
Total Revenue from Operations	244	260	(6%)
Other Income	4	6	(43%)
Total Income	248	266	(7%)
Fee & Commission exp.	2	1	16%
Employee benefit expense	63	108	{42%}
Depreciation & Amortization expenses	9	9	{5%}
Other Expense	42	26	62%
Finance cost	2	2	--
Total Expenses	117	146	(20%)
PBT	131	120	9%
PAT	113	81	41%
PAT Margins (PAT Margin = PAT / Total Income)	46%	30%	

{ } indicates reduction in Expenses

Total Revenue from Operations	Q4FY21	Q3FY21	%(+/-)
Sale of Service	211	191	10%
MTM gain on Investments	20	55	(63%)
Net Gain from sale of Investments	5	8	(39%)
Interest & Dividend Income	5	3	73%
Rental Income	3	3	--
Total Revenue from Operation	244	260	(6%)



Haq, ek behtar zindagi ka.

Details of Consolidated Sale of Services

INR Crores

Particulars	Q4FY21	Q4FY20	%(+/-)	FY21	FY20	YoY%
MF Fees	201	158	27%	693	692	0%
PMS Fees	7	4	63%	21	15	45%
SUUTI Support Service Fees	3	2	43%	10	10	--
POP Fees & others	1	0	18%	2	2	--
Sale of Service - UTI AMC Standalone	211	164	28%	726	718	1%
UTI International	22	14	49%	65	56	16%
UTI RSL	4	3	33%	15	11	33%
UTI Capital & UTI Venture	2	2	--	7	7	--
Elimination	(2)	(1)	85%	(7)	(5)	41%
Sale of Service - UTI AMC Consolidated	236	183	29%	807	788	2%

Standalone Balance Sheet

INR Crores

Particulars	As on Mar 31, 2021	As on Mar 31, 2020	YoY%
Assets:			
Financial Assets	2820	2501	13%
Non-financial Assets	437	430	2%
Total Assets	3257	2931	11%
Equity & Liabilities:			
Equity	2881	2595	11%
Financial Liabilities	246	224	10%
Non-financial Liabilities	130	112	16%
Total Equity & Liabilities	3257	2931	11%



Haq, ek behtar zindagi ka.

Consolidated Balance Sheet

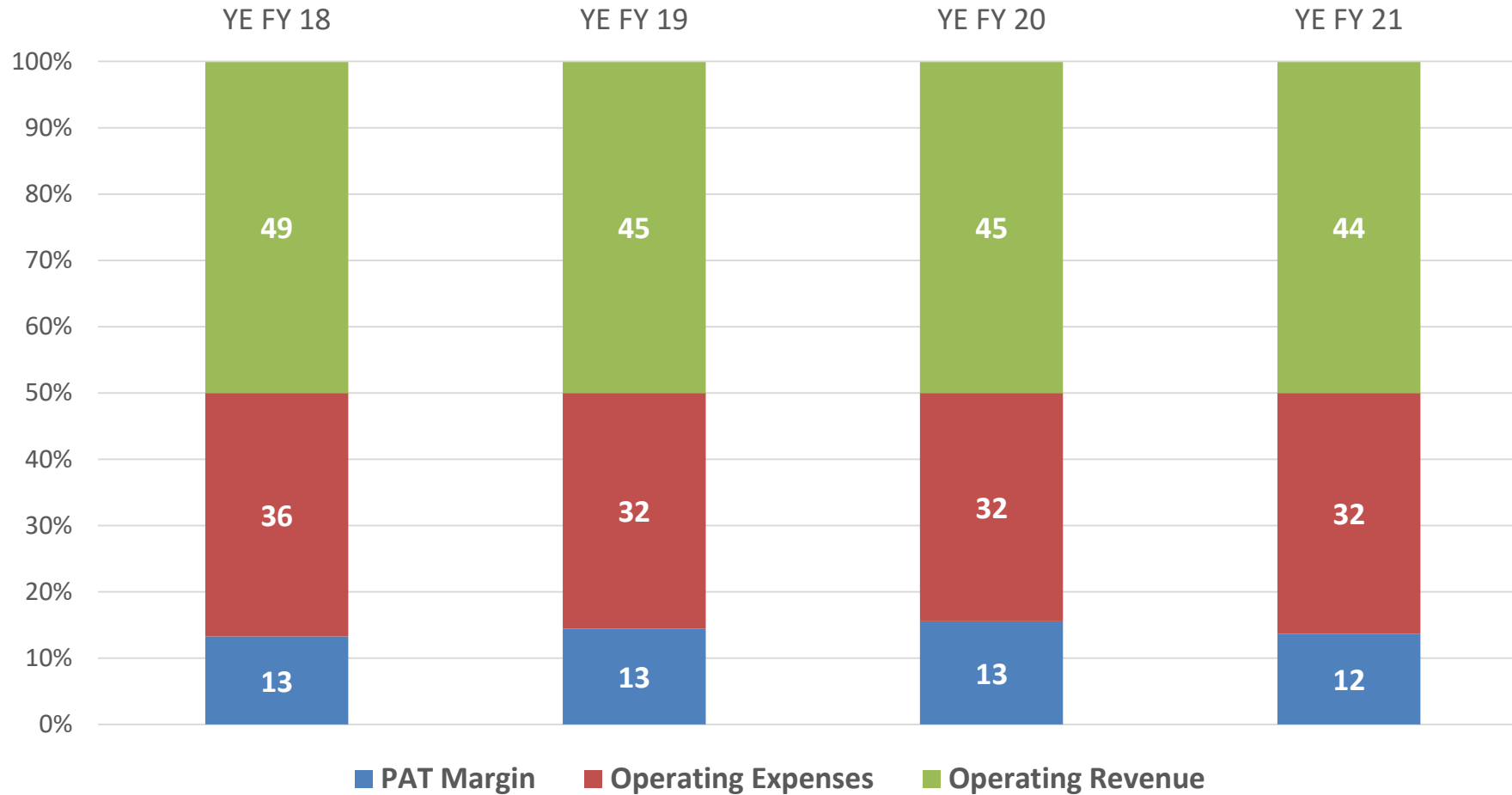
INR Crores

Particulars	As on Mar 31, 2021	As on Mar 31, 2020	YoY%
Assets:			
Financial Assets	3217	2722	18%
Non-financial Assets	448	443	1%
Total Assets	3665	3165	16%
Equity & Liabilities:			
Equity	3237	2783	16%
Financial Liabilities	265	239	11%
Non-financial Liabilities	163	143	14%
Total Equity & Liabilities	3665	3165	16%



Haq, ek behtar zindagi ka.

Operating Profit Margin (bps of AAUM)



UTI International Ltd. – Consolidated Statement

INR Crores

Particulars	For the Year ended on March 31, 2021		For the Year ended on March 31, 2020	
	(GBP in '000)	Rs. in Crore	(GBP in '000)	Rs. in Crore
AUM	26,56,885	26,821	16,93,818	15,765
Sale of Service	6,669	65	6,201	56
M2M gain from Investment	12,525	122	(6087)	(55)
Other Income	3340	32	1194	11
Total Income	22,534	219	1,308	12
Employee Cost	3,032	29	2686	24
Admin & other Exp	4,788	47	4,325	39
Total Expenses	7,820	76	7011	63
Profit before Tax	14,714	143	(5,703)	(51)
Profit after Tax	14,649	142	(5,769)	(52)
Paid up Share Capital	6,758	68	6,758	68
Net Worth	49,165	494	35,023	326



Haq, ek behtar zindagi ka.

Other Subsidiaries Financial highlights

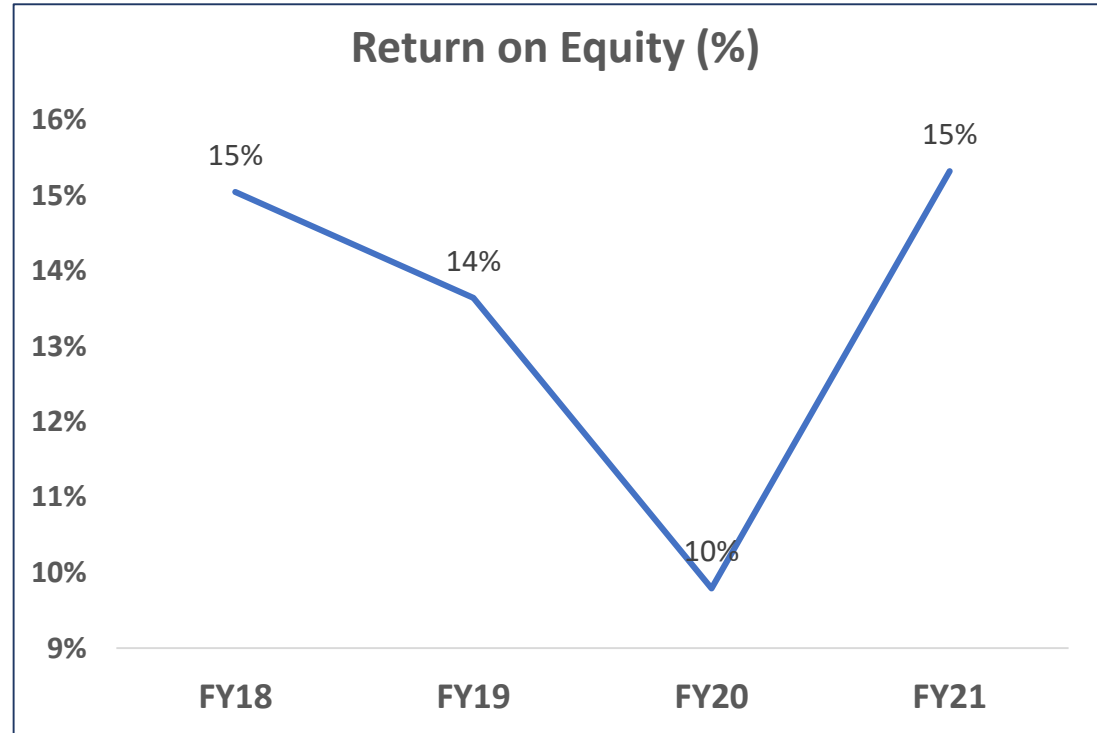
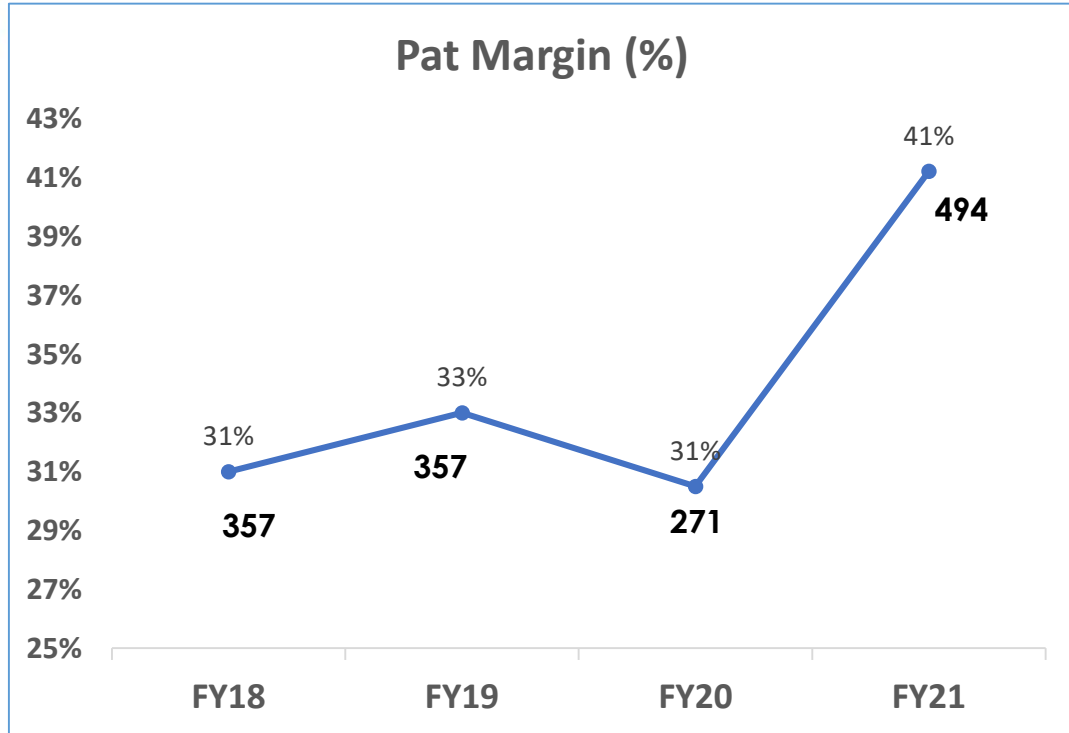
INR Crores

Particulars	UTI Retirement Solutions Ltd.		UTI Capital Pvt. Ltd.		UTI Venture Funds Mgmt. Co. Pvt. Ltd.	
	FY 20-21	FY 19-20	FY 20-21	FY 19-20	FY 20-21	FY 19-20
AUM	166210	122201	1576	1305	--	--
Sale of Services	14.9	11.2	7.3	7.4	--	--
M2M Gain on Investment	(3.1)	(0.5)	1.4	(0.9)	1.8	(0.1)
Other Income	4.7	3.1	0.4	0.6	0.4	0.8
Total Income	16.5	13.8	9.1	7.1	2.2	0.7
Employee Benefit Expenses	2.6	1.5	5.8	5.1	--	0.1
Depreciation Expenses	0.3	0.3	0.1	0.5	--	--
Administration Expenses	9.3	6.8	3.1	3.6	0.4	1.1
Total Expenses	12.2	8.6	9	9.2	0.4	1.2
PBT	4.3	5.2	0.1	(2.1)	1.8	(0.5)
PAT	3.8	4.4	0.2	(1.4)	1.3	(0.5)
Networth	44.12	39.89	29.7	28.7	11.28	13.98



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Consolidated Ratios

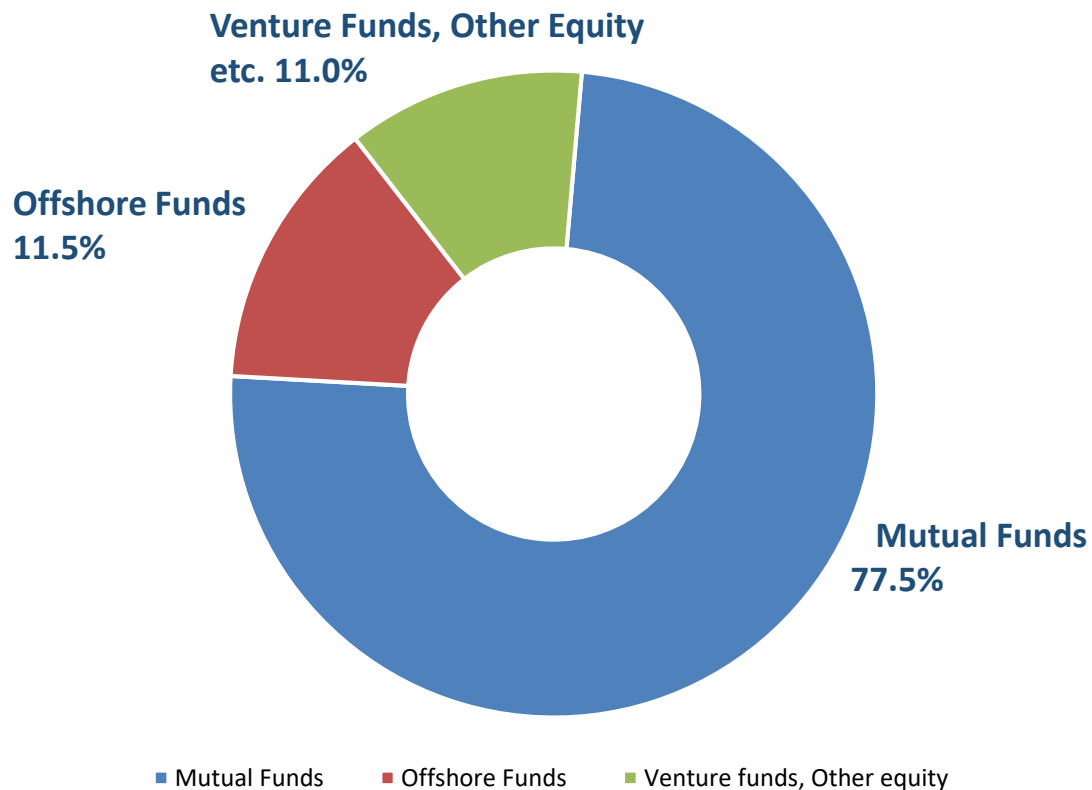


Annexures

Breakup of Consolidated Investments

Total Investments: Rs. 2,747 crore

Breakdown of Total Investment



#Note : Investment in equity includes investment as per regulatory mandate

As on Mar 31, 2021	INR crore
Investment in UTI MF Schemes	2,130
Equity	48
Arbitrage	685
Liquid & Debt	1,397
Offshore Funds	316
Equity	333
Debt / Hybrid	24
Venture Funds, Other Equity etc.#	301
Total	2,747

#Note : Investment in Venture Funds & Other Equity Includes:

- Inv. In Ascent India III : 151 Crore
- Inv. In SODF I & II: 126 Crore



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Experienced and Independent AMC Board



Mr. Dinesh Kumar Mehrotra

Independent Director & Chairman of the Company
Retired Chairman and Managing Director of LIC
Directorship in Computer Age Management Services Limited, SBI Card and Payments Services Limited, Tata AIA Life Insurance Company Limited, Metropolitan Stock Exchange of India Limited, etc.



Mr. Edward Cage Bernard

Associate Director
Senior Advisor, T. Rowe Price Group Inc
Was the Vice Chairman, TRP Group and Director, T Rowe Price Group Inc. U.S.A.



Mr. Flemming Madsen

Associate Director
Vice President at T Rowe Price Group
Prior experience in the financial industry includes capital markets transactions, Investment Banking and Asset Management.



Mr. N Seshadri

Independent Director
Retired Executive Director of Bank of India
Certificated associate of Indian Institute of Bankers
Directorship in Medreich Ltd., Adcock Ingram Ltd. and IDFC First Bharat Ltd.



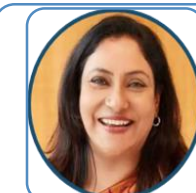
Mr. Deepak Chatterjee

Independent Director
Retired MD & CEO of SBI Funds Management Ltd.
Past Association with IIFCL Projects Ltd. as CEO and IIFCL AMC as Director, and with SBI Capital Markets Ltd. as General Manager



Mr. Rajeev Kakar

Independent Director
Over 3 decades of experience in banking and financial Institutions
Previously, associated with Citibank NA as MD and division head for Turkey, Middle East and Africa region, and Fullerton Financial Holdings Pte. Ltd. He was also the founder of Dunia Finance LLC in UAE, where he operated as its MD & CEO.
Directorship in Eurobank Ergasias SA (Greece), Gulf International Bank (Bahrain and Kingdom of Saudi Arabia) and Commercial International Bank (Egypt).



Ms. Jaya Vaidhyanathan

Independent Director
President – Banking & Financial Services Institutions at Bahwan Cybertek Pvt. Ltd.
Previously associated with Scope International Pvt. Ltd. and Accenture Services Pvt. Ltd



Ms. Dipali Sheth

Independent Director
Previously, associated with RBS Business Services Pvt. Ltd. as Country Head – Human Resources and with Standard Chartered Bank, Procter & Gamble Distribution Company Ltd, DCM Ltd. and Ashoka University
Directorship in Centrum Financial Services Ltd. and DFM Foods Ltd.



Mr. Imtaiyazur Rahman

CEO and Whole Time Director
Associated with UTI Group since 1998 and with UTI AMC since 2003
Over 30 years of experience in Management, Business Leadership and forming strategic alliance
He is on the Board of UTI International Ltd, UTI Capital Pvt. Ltd., UTI RSL, Indian Oil tanking Ltd.



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Definitions

AUM refers to Assets Under Management as on end of any given month/period

MAAUM refers to a given month's average Assets Under Management

QAAUM refers to a given quarter's average Assets Under Management

AAAUM refers to a given year's average Assets Under Management Unless otherwise stated, the above definitions are used for Mutual Fund Assets under management

Total AUM refers to the total Assets Under Management of UTI Asset Management Company Limited

Other AUM refers to the AUM Under Management other than Mutual Fund AUM



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Thank You

REGISTERED OFFICE:

Registered Office: UTI Tower, 'Gn' Block, Bandra Kurla Complex, Bandra (E), Mumbai - 400051. Phone: 022 – 66786666.

UTI Asset Management Company Ltd. (Investment Manager for UTI Mutual Fund) E-mail: invest@uti.co.in

Mutual Fund investments are subject to market risks, read all scheme related documents carefully before investing



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