

ISSUE OPENS ON: [•]



#### VISAMAN GLOBAL SALES LIMITED

CIN: U24311GJ2019PLC108862

Registered Office	Corporate Office	Contact Person	Email and Telephone	Website
C/o., Jain Traders, 8,	N.A.	Ms. Rawal Ankita		
Sorathiawadi Near		Harsh	Email:cs@visamansales.com	https://visamanglobalsales.com
Narmada, 80 Feet Road,		Company		
Rajkot- 360002, Gujarat,		Secretary and	<b>Telephone:</b> +91 90237 30627	
India.		Compliance		
		Officer		

### THE PROMOTERS OF OUR COMPANY ARE MR. MITULKUMAR SURESHCHANDRA VASA, MR. SURESHCHANDRA GULABCHAND VASA, MS. AVNI M. VASA, MS. ILABEN SURESHCHANDRA VASA AND MR. KULAR BRIJESH N.

	DETAILS OF ISSUE TO PUBLIC, PROMOTERS/SELLING SHAREHOLDERS			
TYPE	FRESH ISSUE SIZE	OFS TOTAL ISSUE ELIGIBILITY 229(1) / 229(2) & SHARE RESERVATION		
		SIZE	SIZE	AMONG NII & RII
Fresh Issue	Up to 37,32,000 Equity	N.A.	Up to 37,32,000	The Issue is being made pursuant to Regulation 229(2) of SEBI
	Shares aggregating to ₹		Equity Shares	ICDR Regulations as the Company's post issue face value capital
	[●] Lakhs.		aggregating to ₹	exceeds ₹ 10.00 Crores but does not exceed ₹ 25.00 Crores.
			[•] Lakhs	

### DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION – NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES

#### RISKS IN RELATION TO THE FIRST ISSUE

This being the first public issue of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹ 10/- each and the Issue Price is [•] times of the face value of the Equity Shares. The Issue Price (determined and justified by our Company in consultation with the Lead Manager as stated in "Basis for Issue Price" on page 96 of this Draft Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### **GENERAL RISKS**

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 27 of this Draft Prospectus.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

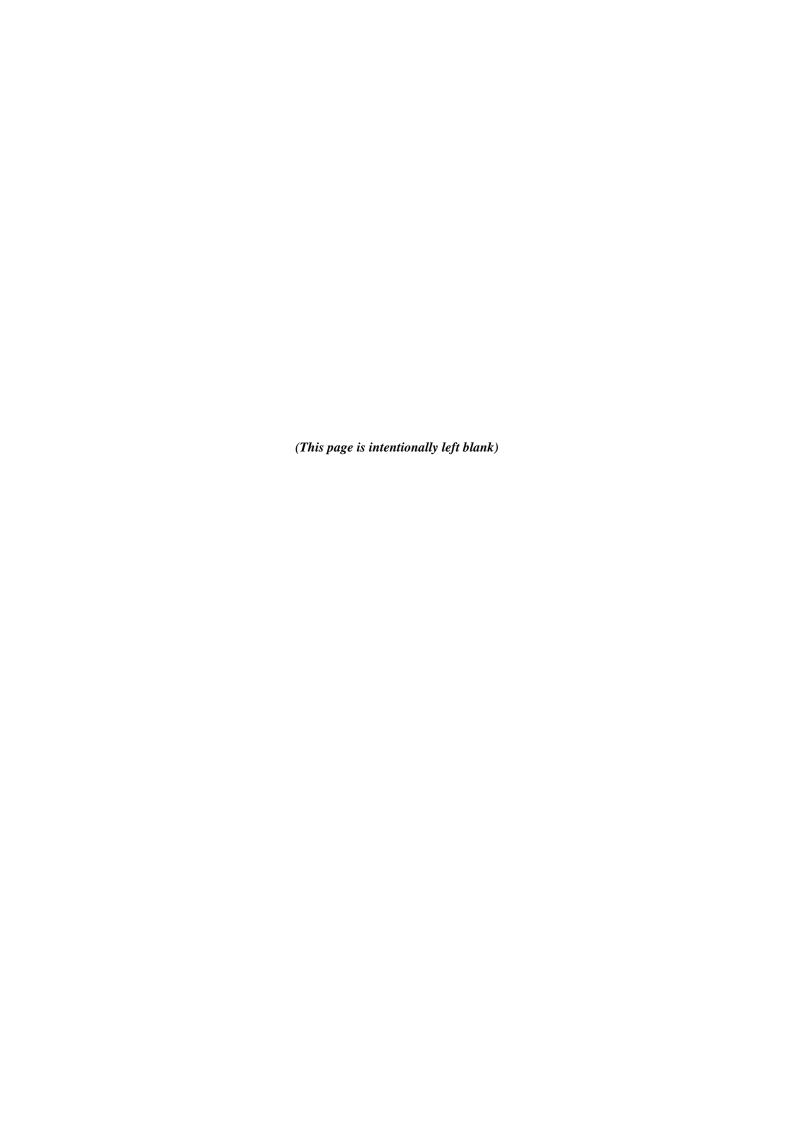
Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares Issued through this Draft Prospectus are proposed to be listed on Emerge Platform of NSE ("NSE EMERGE"). Our Company has received "In-Principle" approval from the NSE Emerge for using its name in the offer document for the listing of the Equity Shares, pursuant to letter dated [•]. For the purpose of the Issue, the Designated Stock Exchange shall be NSE.

LEAD MANAGER TO THE ISSUE		
Name and Logo	<b>Contact Person</b>	Email & Telephone
SHRENI SHARES LIMITED (Formerly Known as Shreni Shares Private Limited)	Ms. Tanya Goyal	E-mail: shrenishares@gmail.com Telephone: 022- 2089 7022
	REGISTRAR TO THE ISSU	JE
Name and Logo	Contact Person	Email & Telephone
LINK INTIME INDIA PRIVATE	Ms. Shanti Gopalkrishnan	E-mail: visamanglobal.smeipo@linkintime.co.in  Telephone: +91 8108114949
LIMITED	ISSUE PROGRAMME	

ISSUE CLOSES ON: [•]





#### VISAMAN GLOBAL SALES LIMITED

Our Company was originally incorporated on June 27, 2019 under the name "Visaman Global Sales Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre having our registered office at C/o. Jain Traders, 8, Sorathiawadi near Narmada, 80 Feet Road, Rajkot, Gujarat - 360002, India. The Corporate Identification Number of our Company is U24311GJ2019PLC108862.

> Registered Office: C/o., Jain Traders, 8, Sorathiawadi Near Narmada, 80 Feet Road, Rajkot- 360002, Gujarat, India. Tel: +91 90237 30627; E-mail: cs@visamansales.com Website: https://visamanglobalsales.com// Contact Person: Ms. Rawal Ankita Harsh, Company Secretary and Compliance Officer;

#### OUR PROMOTERS: MR. MITULKUMAR SURESHCHANDRA VASA, MR. SURESHCHANDRA GULABCHAND VASA, MS. AVNI M. VASA, MS. ILABEN SURESHCHANDRA VASA AND MR. KULAR BRIJESH N.

INITIAL PUBLIC OFFERING OF UP TO 37,32,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH ("EQUITY SHARES") OF VISAMAN GLOBAL SALES LIMITED ("VGSL" OR "OUR COMPANY" OR "THE ISSUER") FOR CASH AT A PRICE OF ₹ [●] PÈR EQUITY SHARE (ÍNCLUDING A PREMIUM OF ₹ [●] PER EQUITY SHARE) ("ISSUE PRICE") AGGREGATING TO ₹ [●] LAKHS ("THE ISSUE") OF WHICH [●] EQUITY SHARES AGGREGATING TO ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. NET ISSUE OF [●] EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE AGGREGATING TO ₹ [•] LAKHS ("**NET ISSUE**"). THE ISSUE AND THE NET ISSUE WILL CONSTITUTE [•]% AND [•]% OF THE POST ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, PLEASE REFER TO CHAPTER TITLED "TERMS OF THE ISSUE" BEGINNING ON PAGE 261 OF THIS DRAFT PROSPECTUS.

#### THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10/- EACH AND THE ISSUE PRICE IS [•] TIMES OF THE FACE VALUE

In terms of Rule 19(2)(b)(i) of the SCRR this Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. This Issue is being made through Fixed Price process in accordance and compliance with Chapter IX and other applicable provisions of SEBI ICDR Regulations wherein a minimum 50% of the Net Issue is allocated for Retail Individual Investors and the balance shall be offered to individual applicants other than Retail Individual Investors and other investors including corporate bodies or institutions, QIBs and Non-Institutional Investors. However, if the aggregate demand from the Retail Individual Investors is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion offered to the remaining investors including QIBs and NIIs and vice versa subject to valid applications being received from them at or above the Issue Price. Additionally, if the Retail Individual Investors category is entitled to more than 50% on proportionate basis, the Retail Individual Investors shall be allocated that higher percentage. All potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process including through UPI mode (as applicable) by providing details of the respective bank accounts and or UPI IDs, in case of UPI Applicants, if applicable, which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to "Issue Procedure" beginning on page 271 of this Draft Prospectus. A copy will be filed with the Registrar of Companies as required under Section 26 of the Companies Act, 2013.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first public Issue of our Company, there has been no formal market for the securities of our Company. The face value of the Equity Shares of our Company is ₹ 10/- each and the Issue Price is [•] times of face value per Equity Share. The Issue Price (determined and justified by our Company in consultation with the Lead Manager, as stated under chapter titled "Basis for Issue Price" beginning on page 96 of this Draft Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### **GENERAL RISKS**

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Draft Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 27 of this Draft Prospectus.

ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares Issued through this Draft Prospectus are proposed to be listed on Emerge Platform of the NSE ("NSE EMERGE"). Our Company has received "In-Principle" approval from the NSE Emerge for using its name in the offer document for the listing of the Equity Shares, pursuant to letter dated [•]. For the purpose of the Issue, the Designated Stock Exchange shall be NSE.

#### LEAD MANAGER TO THE ISSUE



#### SHRENI SHARES LIMITED

(Formerly Known as Shreni Shares Private Limited)

Office No. 217, Hive 67 Icon, Poisar Gymkhana Road Lokmanya Tilak Nagar Poisar, Near Raghuleela Mall, Kandivali West, Mumbai - 400067, Maharashtra,

**Telephone:** 022 - 20897022E-mail: shrenishares@gmail.com

Investors Grievance e-mail: info@shreni.in

Contact Person: Ms. Tanya Goyal

Website: www.shreni.in

ISSUE OPENS ON: [•]

SEBI Registration Number: INM000012759

#### REGISTRAR TO THE ISSUE



#### LINK INTIME INDIA PRIVATE LIMITED

C-101, 247 Park, L B S Marg, Vikhroli (West),

Mumbai - 400 083, Maharashtra, India

**Tel:** +91 8108114949

E-mail: visamanglobal.smeipo@linkintime.co.in

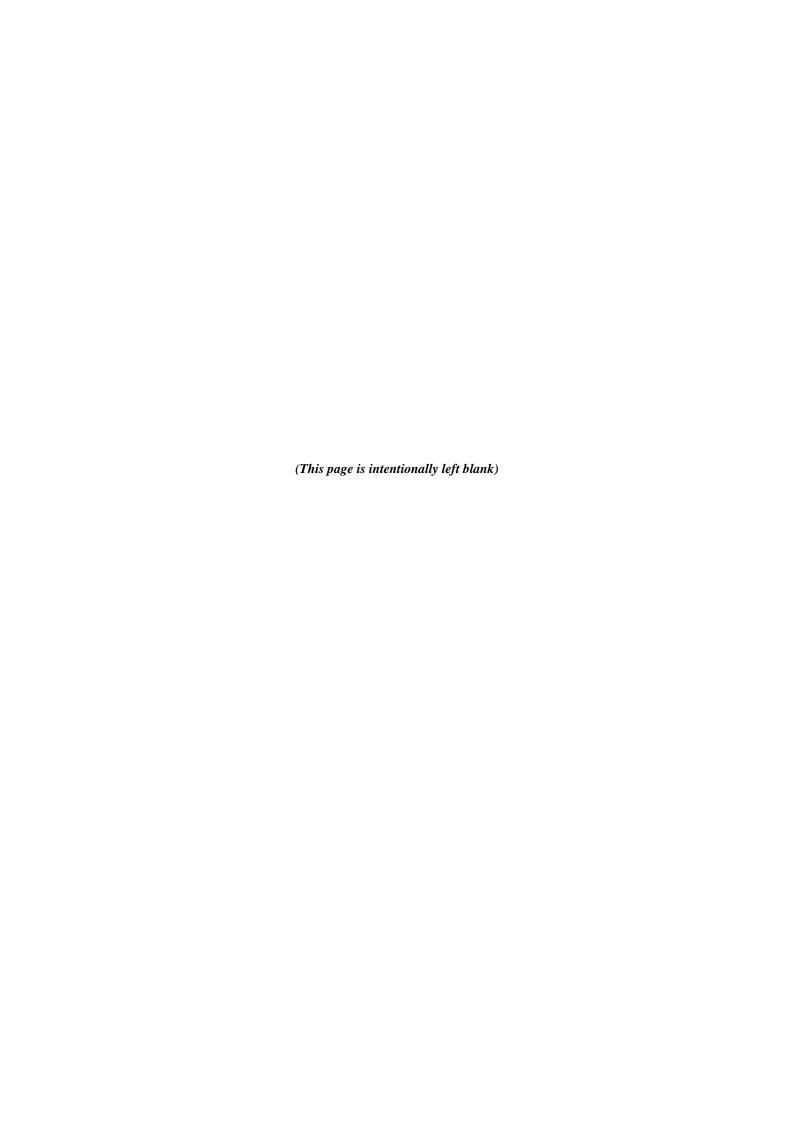
Investor grievance e-mail: visamanglobal.smeipo@linkintime.co.in

Website: www.linkintime.co.in

Contact Person: Ms. Shanti Gopalkrishnan SEBI Registration No.: INR000004058

#### SSUE PROGRAMME

ISSUE CLOSES ON: [•]



#### Table of Contents

SECTION I - GENERAL	2
DEFINITIONS AND ABBREVIATIONS	2
PRESENTATION OF FINANCIAL INDUSTRY AND MARKET DATA	16
FORWARD LOOKING STATEMENTS	18
SECTION II – SUMMARY OF OFFER DOCUMENT	20
SECTION III - RISK FACTORS	27
SECTION IV - INTRODUCTION	55
THE ISSUE	55
SUMMARY OF FINANCIAL INFORMATION	56
GENERAL INFORMATION	59
CAPITAL STRUCTURE	69
SECTION V - PARTICULARS OF THE ISSUE	82
OBJECTS OF THE ISSUE	82
BASIS FOR ISSUE PRICE	96
STATEMENT OF POSSIBLE TAX BENEFITS	103
SECTION VI – ABOUT THE COMPANY	107
INDUSTRY OVERVIEW	107
OUR BUSINESS	124
KEY INDUSTRY REGULATIONS AND POLICIES	142
HISTORY AND CERTAIN CORPORATE MATTERS	150
OUR MANAGEMENT	155
OUR PROMOTERS AND PROMOTER GROUP	170
OUR GROUP COMPANIES	177
DIVIDEND POLICY	179
SECTION VII - FINANCIAL INFORMATION	180
RESTATED FINANCIAL STATEMENTS	180
OTHER FINANCIAL INFORMATION	223
CAPITALISATION STATEMENT	224
FINANCIAL INDEBTEDNESS	225
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	227
SECTION VIII - LEGAL AND OTHER INFORMATION	237
OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	237
GOVERNMENT AND OTHER STATUTORY APPROVALS	244
OTHER REGULATORY AND STATUTORY DISCLOSURES	249
SECTION IX – ISSUE INFORMATION	261
TERMS OF THE ISSUE	261
ISSUE STRUCTURE	268
ISSUE PROCEDURE	271
RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES	295
SECTION X - MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION	296
SECTION XI - OTHER INFORMATION	372
MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION	372
DECLARATION	374

#### SECTION I - GENERAL

#### **DEFINITIONS AND ABBREVIATIONS**

This Draft Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies or unless otherwise specified, shall have the meaning as provided below. References to any legislation, act, regulations, rules, guidelines or policies shall be to such legislation, act, regulations, rules, guidelines or policies as amended, supplemented, or re-enacted from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Draft Prospectus, but not defined herein shall have, to the extent applicable, the meaning ascribed to such terms under SEBI ICDR Regulations, the Companies Act, the SCRA, the Depositories Act, and the rules and regulations made thereunder.

Notwithstanding the foregoing, the terms not defined but used in the chapters titled "Statement of Possible Tax Benefits", "Restated Financial Statements", "Outstanding Litigations and Material Developments", "Key Industry Regulations and Policies" and section titled "Main Provisions of the Articles of Association" on page 103, 180, 237, 142 and 296 respectively of this Draft Prospectus, shall have the meanings ascribed to such terms in the respective sections.

#### **GENERAL TERMS**

Term	Description
Visaman/ VGSL/ The	
Company / Our	Visaman Global Sales Limited, a company incorporated in India under the Companies
Company / The Issuer /	Act, 2013 having its Registered Office at C/o., Jain Traders, 8, Sorathiawadi Near
Visaman Global Sales	Narmada, 80 Feet Road, Rajkot-360002, Gujarat, India.
Limited	
We / us / our	Unless the context otherwise indicates or implies, refers to our Company
you / your / yours	Prospective Investors in this Issue

#### **COMPANY RELATED TERMS**

Term	Description
AoA / Articles / Articles of Association	The articles of association of our Company, as amended from time to time
Audit Committee	The audit committee of our Company, constituted on March 04, 2021 and was last reconstituted on March 26, 2024 in accordance with Section 177 of the Companies Act, 2013, as described in " <i>Our Management</i> " beginning on page 155 of this Draft Prospectus
Auditors/ Statutory Auditors	The statutory auditors of our Company, currently being M/s D. K. Kalyani & Associates Chartered Accountants, having its office located at Office No. 124/125, J. P. Tower, Tagore Road, Rajkot- 360002, Gujarat, India.
Bankers to our Company	Axis Bank Limited
Board of Directors /	The Board of Directors of Visaman Global Sales Limited, including all duly constituted
Board / Directors (s)	Committees thereof as the context may refer to
Chairman / Chairperson	The Chairman / Chairperson of Board of Directors of our Company being Mr. Mitulkumar Sureshchandra Vasa
Chief Financial Officer / CFO	The Chief Financial Officer of our Company is Mr. Kular Brijesh N.
Company Secretary and Compliance Officer	The Company Secretary and Compliance officer of our Company is Ms. Rawal Ankita Harsh

Term	Description
Corporate Identification Number / CIN	U24311GJ2019PLC108862
Equity Shares	Equity Shares of our Company of Face Value of ₹ 10/- each fully paid-up
Equity Shareholders / Shareholders	Persons / entities holding Equity Share of our Company
Executive Directors	Executive Directors are the Managing Director & Whole Time Directors of our Company
Group Companies	In terms of SEBI ICDR Regulations, the term "Group Companies" includes companies (other than our Promoter and Subsidiaries) with which there were related party transactions as disclosed in the Restated Financial Statements as covered under the applicable accounting standards, any other companies as considered material by our Board, in accordance with the Materiality Policy and as disclosed in chapter titled "Our Group Companies" beginning on page 177 of this Draft Prospectus
Independent Director(s)	Independent directors on the Board, and eligible to be appointed as an independent director under the provisions of Companies Act and SEBI LODR Regulations. For details of the Independent Directors, please refer to chapter titled "Our Management" beginning on page 155 of this Draft Prospectus
ISIN	International Securities Identification Number. In this case being INE0BHK01012.
Key Management Personnel / KMP	Key managerial personnel of our Company in terms of Regulation 2(1)(bb) of the SEBI ICDR Regulations, together with the Key Managerial Personnel of our Company in terms of Section 2(51) of the Companies Act, 2013 and as disclosed in the chapter titled "Our Management" beginning on page 155 of this Draft Prospectus
Materiality Policy	The policy adopted by our Board on March 26, 2024 for identification of Group Companies, material outstanding litigation and outstanding dues to material creditors, in accordance with the disclosure requirements under the SEBI ICDR Regulations
Managing Director	The Managing Director of our Company being Mr. Mitulkumar Sureshchandra Vasa
MOA / Memorandum / Memorandum of Association	The Memorandum of Association of our Company, as amended from time to time
Nomination and Remuneration Committee	The Nomination and Remuneration Committee of our Company, constituted on March 04, 2021 and was last reconstituted on March 26, 2024 in accordance with Section 178 of the Companies Act, 2013, the details of which are provided in "Our Management" beginning on page 155 of this Draft Prospectus
Non-Executive Director	A Director not being an Executive Director or is an Independent Director
Peer Reviewed Auditors	The peer review auditors of our Company, being M/s Vinay Bhushan & Associates, Chartered Accountants, having its office located at 726, 7th Floor, D- Wing, Neelkanth Business Park, Near Bus Depot, Vidyavihar (West), Mumbai- 400086 Maharashtra, India
Promoters	The Promoters of Our Company are Mr. Mitulkumar Sureshchandra Vasa, Mr. Sureshchandra Gulabchand Vasa, Ms. Avni M. Vasa, Ms. Ilaben Sureshchandra Vasa and Mr. Kular Brijesh N.
Promoter Group	Such persons, entities and companies constituting our promoter group pursuant to Regulation 2(1) (pp) of the SEBI ICDR Regulations as disclosed in the Chapter titled "Our Promoter and Promoter Group" beginning on page 170 of this Draft Prospectus
Registered Office	The Registered Office of Our Company Situated At C/o., Jain Traders, 8, Sorathiawadi Near Narmada, 80 Feet Road, Rajkot- 360002, Gujarat, India.
Registrar of Companies / RoC	Registrar of Companies, Ahmedabad, situated at ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India.
Restated Financial Statements	Restated Financial Statements of our Company as at and for the period ended December 31, 2023 and financial years ended on March 31, 2023, March 31, 2022 and March 31, 2021(prepared in accordance with the Indian GAAP read with Section 133 of the

Term	Description	
	Companies Act, 2013 and restated in accordance with requirements of Companies Act	
	2013, as amended, the SEBI ICDR Regulations as amended and Guidance Note on	
	"Reports in Company Prospectuses (Revised 2019) issued by ICAI, as amended)which	
	comprises the restated summary statement of assets & liabilities, the restated summary	
	statement of profit and loss and restated summary statement of cash flows along with	
	all the schedules and notes thereto	
	Senior Management of our Company in terms of Regulation 2(1)(bbbb) of the SEBI	
Senior Management	ICDR Regulations and as disclosed in the chapter titled "Our Management" beginning	
	on page 155 of this Draft Prospectus	
	The Stakeholders' Relationship Committee of our Company, constituted on March 04,	
Stakeholders'	2021 and was last reconstituted on March 26, 2024 in accordance with Section 178 of	
Relationship Committee	the Companies Act, 2013, the details of which are provided in "Our Management"	
	beginning on page 155 of this Draft Prospectus.	
Whole Time Director	The Whole Time Director of our company are Mr. Kular Brijesh N.	

#### FINANCIAL AND OPERATIONAL KEY PERFORMANCE INDICATORS

Key Financial	Explanations
Performance	
Revenue from	Revenue from Operations is used by the management to track the revenue profile of the
Operations	business and in turn helps to assess the overall financial performance of the Company
	and volume of the business
EBITDA	EBITDA provides information regarding the operational efficiency of the business
EBITDA Margin	EBITDA Margin (%) is an indicator of the operational profitability and financial
	performance of our business
PAT	Profit after tax provides information regarding the overall profitability of the business
PAT Margin	PAT Margin (%) is an indicator of the overall profitability and financial performance
	of the business
Return on Equity	Return on equity provides how efficiently our Company generates profits from
	shareholders' funds
Debt-Equity Ratio	Debt / Equity Ratio is used to measure the financial leverage of the Company and
	provides comparison benchmark against peers
Current Ratio	The current ratio is a liquidity ratio that measures our company's ability to pay short-
	term obligations or those due within one year

#### ISSUE RELATED TERMS

Term	Description
Abridged	Abridged Prospectus to be issued under SEBI ICDR Regulations and appended to the
Prospectus	Application Forms
Acknowledgement	The slip or document issued by the Designated Intermediary to an Applicant as proof of
Slip	registration of the Application Form
Allot / Allotment / Allotted / Allotment of Equity shares	Unless the context otherwise requires, the allotment of the Equity Shares pursuant to the Issue to the successful applicants, including transfer of the Equity Shares pursuant to the Issue for Sale to the successful applicants
Allotment Advice	A note or advice or intimation of Allotment sent to the Applicants who have been or are to be Allotted the Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange
Allotment Date	Date on which the Allotment is made
Allottees	The successful applicant to whom the Equity Shares are being / have been allotted

Term	Description
Applicant /	Any prospective investor who makes an application pursuant to the terms of the Draft
Investor	Prospectus. All the applicants should make application through ASBA only.
Application lot	[•] Equity Shares and in multiples thereof
Application	The amount at which the prospective investors shall apply for Equity Shares of our Company
Amount	in terms of this Draft Prospectus
Application Form	The form in terms of which the Applicant shall make an Application, including ASBA Form, and which shall be considered as the application for the Allotment pursuant to the terms of this Draft Prospectus.
Application Supported by Blocked Amount / ASBA	An application, whether physical or electronic, used by ASBA Applicant to make an application authorizing an SCSB to block the Application Amount in the specified Bank Account maintained with such SCSB and will include applications made by UPI applicants using the UPI Mechanism, where the Application Amount shall be blocked upon acceptance of UPI Mandate Request by UPI applicants using UPI Mechanism
ASBA Account	A bank account maintained by ASBA Applicant with an SCSB and specified in the ASBA Form submitted by such ASBA Applicant in which funds will be blocked by such SCSB to the extent of the amount specified in the ASBA Form submitted by such ASBA Applicant and includes a bank account maintained by a UPI Applicant linked to a UPI ID, which will be blocked by the SCSB upon acceptance of the UPI Mandate Request in relation to an Application by a UPI Applicant
ASBA Applicant(s)	Any prospective investors in the Issue who intend to submit the Application through the ASBA process
ASBA Application / Application	An application form, whether physical or electronic, used by ASBA Applicants which will be considered as the application for Allotment in terms of the Prospectus
ASBA Form	An application form (with and without the use of UPI, as may be applicable), whether physical or electronic, used by the ASBA Applicants and which will be considered as an application for Allotment in terms of the Prospectus
Banker(s) to the Issue	Collectively, being the Public Issue Bank and Sponsor Bank and in this case being [●]
Banker(s) to the Issue and Sponsor Bank Agreement	Agreement dated [•], entered into between our Company, Lead Manager, the Registrar to the Issue, Banker to the Issue and Sponsor Bank for collection of the Application Amount on the terms and conditions thereof
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful Applicants under the Issue and which is described in the chapter titled "Issue Procedure" beginning on page 271 of this Draft Prospectus
Bidding Centres	The centres at which the Designated Intermediaries shall accept the ASBA Forms, i.e., Designated Branches for SCSBs, Specified Locations for the Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs
Broker Centres	Broker centres notified by the Stock Exchanges where Applicants can submit the ASBA Forms to a Registered Broker. The details of such Broker Centres, along with the names and contact details of the Registered Broker are available on the respective websites of the Stock Exchange. ( <a href="www.nseindia.com">www.nseindia.com</a> )
CAN / Confirmation of Allocation Note	The note or advice or intimation sent to each successful Applicant indicating the Equity Shares which will be Allotted, after approval of Basis of Allotment by the Designated Stock Exchange
Client ID	Client identification number maintained with one of the Depositories in relation to Demat account
Collecting Depository	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular No. GR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI as

Term	Description
Participant(s) or	per the list available on the respective website of the Stock Exchange, as updated from time
CDP(s)	to time
Demographic	The demographic details of the Applicants such as their Address, PAN, Occupation, Bank
Details	Account details and UPI ID (if applicable)
	Such locations of the CDPs where Applicants can submit the ASBA Forms and in case of
Designated CDP	UPI applicants only ASBA Forms with UPI. The details of such Designated CDP Locations,
Locations	along with names and contact details of the Collecting Depository Participants eligible to
	accept ASBA Forms are available on the website of the Stock Exchange ( <u>www.nseindia.com</u> )
	The date on which relevant amounts are transferred from the ASBA Accounts to the Public
	Issue Account or the Refund Account, as the case may be, and the instructions are issued to
Designated Date	the SCSBs (in case of UPI applicants using UPI Mechanism, instruction issued through the
	Sponsor Bank) for the transfer of amounts blocked by the SCSBs in the ASBA Accounts to
	the Public Issue Account or the Refund Account, as the case may be, in Equity Shares will be
	Allotted in the Issue.
	In relation to ASBA Forms submitted by RIIs authorising an SCSB to block the Application
	<u>e</u>
Designated	
Intermediaries /	
Collecting Agent	· · · · · · · · · · · · · · · · · · ·
	· · · · · · · · · · · · · · · · · · ·
Designated Market	
Maker	
	Such locations of the RTAs where Applicants can submit the Application Forms to RTAs.
Designated RTA	The details of such Designated RTA Locations, along with names and contact details of the
Locations	RTAs eligible to accept Application Forms are available on the websites of the Stock
	Exchange ( <u>www.nseindia.com</u> )
Branches	
D 1 . C 1	such other website as may be prescribed by SEBI from time to time
	Emerge Platform of National Stock Exchange of India Limited. (NSE EMERGE)
Exchange	This Droft Prospectus issued in accordance with the SERLICEP Pagulations which does not
Draft Prospectus	±
Diant i Tospectus	
Eligible FPI(s)	
	NRI(s) eligible to invest under Schedule 3 and Schedule 4 of the FEMA Rules, from
Elizikia NDI(c)	jurisdictions outside India where it is not unlawful to make an offer or invitation under the
Eligible INKI(S)	Issue and in relation to whom the Application Form and the Prospectus will constitute an
	invitation to purchase the Equity Shares
Intermediaries / Collecting Agent  Designated Market Maker  Designated RTA	The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the websites of the Stock Exchange (www.nseindia.com)  Such branches of the SCSBs which shall collect the ASBA Forms (other than ASBA Forms submitted by UPI applicants where the Application Amount will be blocked upon acceptance of UPI Mandate Request by such UPI applicants using the UPI Mechanism), a list of which is available on the website of SEBI at www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes Intermediaries or at such other website as may be prescribed by SEBI from time to time  Emerge Platform of National Stock Exchange of India Limited. (NSE EMERGE)  This Draft Prospectus issued in accordance with the SEBI ICDR Regulations which does not contain complete particulars of the price at which the Equity Shares will be Allotted and the size of the Issue, including any addenda or corrigenda thereto.  FPI(s) that are eligible to participate in the Issue in terms of applicable law and from such jurisdictions outside India where it is not unlawful to make an offer / invitation under the Issue and in relation to whom the Application Form and the Prospectus constitutes an invitation to purchase the Equity Shares  NRI(s) eligible to invest under Schedule 3 and Schedule 4 of the FEMA Rules, from jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Application Form and the Prospectus will constitute an

Term	Description		
	Applicant whose name shall be mentioned in the Application Form or the Revision Form and		
First Applicant	in case of joint Applications, whose name shall also appear as the first holder of the		
	beneficiary account held in joint names		
The General Information Document for investing in public issues prepared			
General	accordance with the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17,		
Information 2020 and the LIPI Circulars, as amended from time to time issued. The General I			
Document or GID	Document is available on the websites of the Stock Exchange and the LM		
Issue	This Initial Public Offer of up to 37,32,000 Equity Shares for cash at an Issue Price of ₹ [•]		
Issue	per Equity Share aggregating to ₹ [•] Lakhs		
Issua Agraamant	The agreement dated March 28, 2024 entered amongst our Company and the Lead Manager,		
Issue Agreement	pursuant to which certain arrangements are agreed to in relation to the Issue		
Issue Closing date	The date on which the Issue closes for subscription being [●]		
Issue Opening date	The date on which the Issue opens for subscription being [●]		
	The period between the Issue Opening Date and the Issue Closing Date inclusive of both days		
	and during which prospective Applicants can submit their applications inclusive of any		
	revision thereof. Provided however that the applications shall be kept open for a minimum of		
Issue Period	three (3) Working Days for all categories of applicants. Our Company, in consultation with		
	the Lead Manager, may decide to close applications by QIBs one (1) day prior to the Issue		
	Closing Date which shall also be notified in an advertisement in same newspapers in which		
	the Issue Opening Date was published		
	The final price at which Equity Shares will be Allotted to the successful Applicants, as		
Issue Price	determined in accordance with the Fixed Price Method and determined by our Company, in		
	consultation with the LM, in this case being ₹ [•] per Equity Share		
	The gross proceeds of the Issue which shall be available to our Company, based on the total		
Issue Proceeds	number of Equity Shares Allotted at the Issue Price. For further information about use of the		
issue i rocceus	Issue Proceeds, see "Objects of the Issue" beginning on page 82 of this Draft Prospectus		
LM / Lead	Lead Manager to the Issue, in this case being Shreni Shares Limited (Formerly known as		
Manager	Shreni Shares Private Limited)		
Winnager	Unless the context specifies otherwise, this means the Equity Listing Agreement to be signed		
Listing Agreement	between our Company and NSE		
	The Market lot and Trading lot for the Equity Share is [•] and in multiples of [•] thereafter;		
Lot Size	subject to a minimum allotment of [•] Equity Shares to the successful applicants		
Market Maker	subject to a minimum another of [4] Equity shares to the successful applicants		
Reservation	The Reserved portion of up to [•] Equity shares of ₹ 10/- each at an Issue Price of ₹ [•]		
Portion	aggregating to ₹ [•] Lakhs for Designated Market Maker in the Public Issue of our Company		
Market Making	The Agreement among the Market Maker, the Lead Manager and our Company dated March		
Agreement	28, 2024.		
Agreement			
	The mobile applications listed on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40		
	or such other website as may be updated from time to time, which may be used by UPI		
Mobile App(s)			
Mobile App(s)	applicants to submit Applications using the UPI Mechanism. The mobile applications which		
	may be used by UPI applicants to submit Applications using the UPI Mechanism as provided		
	under 'Annexure A' for the SEBI number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July		
	26, 2019		
Mutual Fund	A Mutual Fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as		
	amended CTL NY Y COLUMN AND A STATE OF THE S		
Net Issue	The Net Issue (excluding Market maker portion) of up to [•] Equity Shares of ₹10/- each at		
	price of ₹ [•] per Equity Shares aggregating to ₹ [•] Lakhs		
	The Gross Proceeds from the Issue less the Issue related expenses. For further details		
Net Proceeds	regarding the use of the Net Proceeds and the Issue expenses, see "Objects of the Issue"		
	beginning on page 82 of this Draft Prospectus		

Term	Description		
Non – Institutional	All Investors including FPIs that are not Qualified Institutional Buyers or Retail Individual		
Investor (NIIs)	Investors and who have Applied for Equity Shares for a cumulative amount more than ₹		
investor (Mis)	200,000 (but not including NRIs other than Eligible NRIs)		
Non-Resident /			
NR	registered with SEBI and FVCIs registered with SEBI		
NSE Emerge	Emerge Platform of National Stock Exchange of India Limited		
OCB / Overseas Corporate Body	eligible to undertake transactions pursuant to the general permission granted under the Regulations. OCBs are not allowed to invest in this Issue. (A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRI including overseas trusts in which not less than 60% of the beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date was eligible to undertake transactions pursuant to the general		
	permission granted to OCBs under the FEMA. OCBs are not allowed to invest in the Issue.)		
Person / Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, Company, partnership, limited liability Company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires		
	The draft prospectus dated April 06, 2021 filed by our Company with BSE SME, with an		
Previous Draft Prospectus ("DP")	objective of offering its equity shares to public and listing on the stock exchanges. Our Company has received "In-Principle" approval from the BSE for using its name in the offer document for the listing of the Equity Shares, pursuant to letter dated May 10, 2021.		
	The Previous DP stands replaced in its entirety by the Draft Prospectus dated April 5, 2024.		
Prospectus	The Prospectus to be filed with the RoC in accordance with Section 26 of the Companies Act, 2013 containing, inter alia, the Issue opening and closing dates and other information		
	The 'no-lien' and 'non-interest bearing' account to be opened, in accordance with Section		
Public Account  Issue Account  Issue Account  Issue Account  Issue Account  In the 'no-lien' and 'non-interest bearing' account to be opened, in accordance 40(3) of the Companies Act, with the Public Issue Bank to receive monies from Accounts on the Designated Date			
Public Issue Bank	The banks which are a clearing member and registered with SEBI as a banker to an issue, and with whom the Public Issue Account for collection of Application Amounts from ASBA Accounts will be opened, in this case being [●]		
Qualified Institutional Buyers / QIBs	Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI ICDR Regulations		
Registered Brokers	Stock brokers registered with SEBI under the Securities and Exchange Board of India (Stock Brokers and Sub Brokers) Regulations, 1992 and the stock exchanges having nationwide terminals, other than the Members of the Syndicate eligible to procure Bids in terms of Circular No. CIR/CFD/14/2012 dated October 04, 2012 issued by SEBI		
Registrar	The agreement dated March 28, 2024 among our Company and the Registrar to the Issue in		
Agreement	relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue.		
Registrar and			
Share Transfer Agents/RTAs	Transfer Applications at the Designated RTA Locations in terms of circular N		
Registrar / Registrar to the Issue	Registrar to the Issue being Link Intime India Private Limited.		

Term	Description			
Retail Individual Investors / RIIs	Individual Applicants or minors applying through their natural guardians (including HUFs, in the name of Karta and Eligible NRIs) who apply for the Equity Shares of a value of not more than ₹ 2,00,000 in this Issue			
Revision Form	Form used by the Applicants to modify the quantity of the Equity Shares or the Applicant Amount in any of their ASBA Form(s) or any previous Revision Form(s). QIB Applicants and Non - Institutional Investors are not allowed to withdraw or lower their applications (in terms of quantity of Equity Shares or the Application Amount) at any stage. Retail Individual Investors can revise their application during the Issue Period or withdraw their applications until Issue Closing Date			
Self-Certified Syndicate Bank(s) / SCSBs	The banks registered with SEBI, offering services, in relation to ASBA where the Application Amount will be blocked by authorising an SCSB, a list of which is available on the website of SEBI www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34 or such other website as updated from time to time, and in relation to UPI applicants using the UPI Mechanism, a list of which is available on the website of SEBI a <a href="https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=34</a> or such other website as updated from time to time. In accordance with SEBI Circular No SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI Circular No SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Retail Individual Investors using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI ( <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a> And ( <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=43">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=43</a> respectively, as updated from time to time			
Specified	Centres where the Syndicate shall accept ASBA Forms from Applicants and in case of RIIs			
Locations  Sponsor Bank	only ASBA Forms with UPI  A Banker to the Issue which is registered with SEBI and is eligible to act as a Sponsor Bank in a public Issue in terms of applicable SEBI requirements and has been appointed by the Company, in consultation with the LM to act as a conduit between the Stock Exchanges and NPCI to push the UPI Mandate Request in respect of UPI applicants as per the UPI Mechanism, in this case being [●].			
Systemically Important Non- Banking Financial Company	Systemically important non-banking financial company as defined under Regulation 2(1)(iii)			
TRS / Transaction Registration Slip	The slip or document issued by a member of the Syndicate or an SCSB (only on demand), as the case may be, to the Applicant, as proof of registration of the Application			
Underwriters	The Underwriters in this case are Shreni Shares Limited (Formerly known as Shreni Shares Private Limited)			
Underwriting Agreement	The Agreement among the Underwriters and our Company dated March 28, 2024.			
Unified Payments Interface / UPI	The instant payment system developed by the National Payments Corporation of India			
UPI Applicants	Collectively, individual investors applying as (i) Retail Individual Investors in the Retain Portion, and (ii) Non-Institutional Investors with an application size of up to ₹ 5.00 lakhs of in the Non-Institutional Portion, and applying under the UPI Mechanism through ASBA Form(s) submitted with Syndicate Members, Registered Brokers, Collecting Depositor Participants and Registrar and Share Transfer Agents. Pursuant to Circular not SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022 issued by SEBI, all individual investors applying in public issues where the application amount is up to ₹ 5.00 lakhs million.			

Term	Description				
	using UPI Mechanism, shall provide their UPI ID in the application form submitted with: (i)				
	a syndicate member, (ii) a stock broker registered with a recognized stock exchange (whose name is mentioned on the website of the stock exchange as eligible for such activity), (iii) a depository participant (whose name is mentioned on the website of the stock exchange as				
	eligible for such activity), and (iv) a registrar to an issue and share transfer agent (whose name				
	is mentioned on the website of the stock exchange as eligible for such activity)				
	SEBI circular no. CFD/DIL2/CIR/P/2018/22 dated February 15, 2018, SEBI circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018, SEBI circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 SEBI circular no.				
	SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI Circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, SEBI Circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no.				
UPI Circulars	SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI circular no.				
	SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, SEBI circular no.				
	SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI circular number				
	SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, along with the circular issued by				
	the National Stock Exchange of India Limited having reference no. 25/2022 dated August 3,				
	2022 and the circular issued by BSE Limited having reference no. 20220803-40 dated August				
	3, 2022 and any subsequent circulars or notifications issued by SEBI in this regard.				
	ID created on Unified Payment Interface (UPI) for single-window mobile payment system				
UPI ID	developed by the National Payments Corporation of India (NPCI)				
	A request (intimating the UPI applicant by way of a notification on the UPI application and				
	by way of a SMS directing the UPI applicant to such UPI application) to the UPI applicant				
	initiated by the Sponsor Bank to authorise blocking of funds on the UPI application equivalent				
UPI Mandate	to Application Amount and subsequent debit of funds in case of Allotment. In accordance				
Request	with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI				
	Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 da ted July 26, 2019, Retail Individual				
	Investors, Using the UPI Mechanism may apply through the SCSBs and mobile applications				
	whose names appears on the website of the SEBI				
	(https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmid=40)				
	and				
	(https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=43)				
	respectively, as updated from time to time				
******	The Application mechanism that may be used by an UPI applicant to make an application in				
UPI mechanism	the Issue in accordance the UPI Circulars to make an ASBA Applicant in the Issue				
UPI PIN	Password to authenticate UPI transaction				
U.S. Securities Act	U.S. Securities Act of 1933, as amended				
	Any day, other than the second and fourth Saturdays of each calendar month, Sundays and				
	public holidays, on which commercial banks in Mumbai are open for business; provided				
	however, with reference to (i) announcement of Price; and (ii) Issue Period, "Working Day"				
	shall mean any day, excluding all Saturdays, Sundays and public holidays, on which				
	commercial banks in Mumbai are open for business; and with reference to (iii) the time period				
Working Day	between the Issue Closing Date and the listing of the Equity Shares on the Stock Exchanges,				
	"Working Day" shall mean all trading days of the Stock Exchanges, excluding Sundays and				
	bank holidays, as per the SEBI circular number SEBI/HO/CFD/DIL/CIR/P/2016/26 dated				
	January 21, 2016 and the SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated				
	November 1, 2018, including the UPI Circulars				
L	1.0. cmoor 1, 2010, including the Off Cheuluis				

#### INDUSTRY/BUSINESS RELATED TERMS

Term	Description
B2B	Business to Business
B2C	Business to Consumer
B2CH	Business to Channel
CPI	Consumer Price Index
CRGO	Cold Rolled Grain Oriented Steel
FPI	Foreign Portfolio Investment
GDP	Gross Domestic Product
GII	Global Innovation Index
GST	Goods and Services Tax
HFIs	High-Frequency Indicators
ISA	Indian Steel Association
LMT	Lakh Metric Tonnes
MoSPI	Ministry of Statistics & Programme Implementation
MOU	Memorandum of Understanding
PBI	Press Information Bureau
PLI	Production Linked Incentive
SAIL	Steel Authority of India Limited
WEO	World Economic Outlook
WTO	World Trade Organization

### CONVENTIONAL TERMS / ABBREVIATIONS

Term	Description	
A/c	Account	
ACS	Associate Company Secretary	
AGM	Annual General Meeting	
AIF	Alternative Investment Fund as defined in and registered with SEBI under the SEBI AIF Regulations	
AS / Accounting Standards	Accounting Standards as issued by the Institute of Chartered Accountants of India	
ASBA	Applications Supported by Blocked Amount	
AY	Assessment Year	
Banking Regulation Act	Banking Regulation Act, 1949	
BN	Billion	
BSE	BSE Limited	
CAGR	Compound Annual Growth Rate	
CARO	Companies (Auditor's Report) Order, 2016, as amended	
Category I foreign portfolio investor(s) / Category I FPIs	FPIs who are registered as "Category I foreign portfolio investors" under the SEBI FPI Regulations	
Category II foreign portfolio investor(s) / Category II FPIs		
Category III foreign portfolio investor(s) / Category III FPIs	I HPIC who are registered as "Category III foreign nortfolio investors" linder the NHRI HP	
CDSL	Central Depository Services (India) Limited	

Term	Description		
CFPI	Consumer Food Price Index		
CFO	Chief Financial Officer		
CGST Act	Central Goods and Services Tax Act, 2017		
CIBIL	Credit Information Bureau (India) Limited		
CIN	Company Identification Number		
CIT	Commissioner of Income Tax		
Client ID	Client identification number of the Applicant's beneficiary account		
Companies Act	Unless specified otherwise, this would imply to the provisions of the Companies Act, 2013 (to the extent notified) and/or Provisions of Companies Act, 1956 w.r.t. the sections which have not yet been replaced by the Companies Act, 2013 through any official notification		
Companies Act, 1956	The Companies Act, 1956, as amended from time to time		
Companies Act, 2013	The Companies Act, 2013 published on August 29, 2013 and applicable to the extent notified by MCA till date		
CSR	Corporate Social Responsibility		
CST	Central Sales Tax		
COVID – 19	A public health emergency of international concern as declared by the World Health Organization on January 30, 2020 and a pandemic on March 11, 2020		
CPI	Consumer Price Index		
CY	Calendar Year		
Depositories	A depository registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, CDSL and NSDL		
DPIIT	Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India		
Depositories Act	Depositories Act, 1996		
DIN	Director Identification Number		
DP	Depository Participant, as defined under the Depositories Act 1996		
DP ID	Depository Participant's identification		
EBITDA	Earnings before Interest, Taxes, Depreciation and Amortization		
ECS	Electronic Clearing System		
EGM/ EoGM	Extra-ordinary General Meeting		
EMDEs	Emerging Markets and Developing Economies		
EPS	Earnings Per Share		
EPFO	Employees' Provident Fund Organization		
EPF Act	The Employees' Provident Funds and Miscellaneous Provisions Act, 1952		
ESIC	Employee State Insurance Corporation		
ESOP	Employee Stock Option Plan		
ESPS	Employee Stock Purchase Scheme		
FCNR Account	Foreign Currency Non-Resident Account		
FDI	Foreign Direct Investment		
FEMA	Foreign Exchange Management Act, 1999, read with rules and regulations thereunder		
FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017		
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2017) registered with SEBI under applicable laws in India		
FIPB	Foreign Investment Promotion Board		
FPIs	Foreign Portfolio Investors as defined under the SEBI FPI Regulations		
FTP	Foreign Trade Policy		

Term	Description		
Fugitive Economic	-		
Offender	Fugitive Economic Offenders Act, 2018		
FVCI	Foreign Venture Capital Investors as defined and registered under the SEBI FVCI		
rvci	Regulations		
FY / Fiscal / Financial	Period of twelve months ended March 31 of that particular year, unless otherwise stated		
Year	1 criod of twerve months ended water 31 of that particular year, timess otherwise stated		
GDP	Gross Domestic Product		
GoI / Government	Government of India		
GST	Goods & Services Tax		
HNIs	High Net worth Individuals		
HUF	Hindu Undivided Family		
I.T. Act	Income Tax Act, 1961, as amended from time to time		
IAS Rules	Indian Accounting Standards, Rules 2015		
ICAI	The Institute of Chartered Accountants of India		
ICSI	Institute of Company Secretaries of India		
IFRS	International Financial Reporting Standards		
IGST Act	Integrated Goods and Services Tax Act, 2017		
IMF	International Monetary Fund		
Indian GAAP	Generally Accepted Accounting Principles in India		
Ind AS	Indian Accounting Standards prescribed under section 133 of the Companies Act, 2013,		
	as notified under the Companies (Indian Accounting Standard) Rules, 2015		
IPO	Initial Public Offer		
IRDAI Investment	Insurance Regulatory and Development Authority (Investment) Regulations, 2016		
Regulations			
ISO	International Organization for Standardization		
IST	Indian Standard Time		
KM / Km / km	Kilo Meter		
KMP	Key Managerial Personnel		
KPI	Key Performance Indicators		
Ltd	Limited		
MCA	Ministry of Corporate Affairs, Government of India		
Merchant Banker	Merchant Banker as defined under the Securities and Exchange Board of India (Merchant		
МЕ	Bankers) Regulations, 1992, as amended		
MoF	Ministry of Finance, Government of India		
MICR	Magnetic Ink Character Recognition		
MOU	Memorandum of Understanding		
NA / N. A.	Not Applicable		
NACH	National Automated Clearing House  Net Asset Value		
NAV NBFC	Non-Banking Financial Company		
NECS			
NEFT	National Electronic Clearing Service National Electronic Fund Transfer		
NOC			
NPCI	No Objection Certificate  National Payments Corporation of India		
NRE Account			
NRO Account	Non-Resident Ordinary Account		
NECS	National Electronic Clearing Service		
NSDL	National Securities Depository Limited		
NSE	National Stock Exchange of India Limited		
NSE	Ivational Stock Exchange of mula limited		

Term	Description	
p.a.	per annum	
P/E Ratio	Price/Earnings Ratio	
PAC	Persons Acting in Concert	
PAN	Permanent Account Number	
PAT	Profit After Tax	
PLR	Prime Lending Rate	
PMI	Purchasing Managers' Index	
PPP	Purchasing power parity	
RBI	Reserve Bank of India	
Regulation S	Regulation S under the U.S. Securities Act	
RoC	Registrar of Companies	
ROE	Return on Equity	
RONW	Return on Net Worth	
Rupees / Rs. / ₹	Rupees, the official currency of the Republic of India	
RTGS	Real Time Gross Settlement	
SCRA	Securities Contract (Regulation) Act, 1956, as amended from time to time	
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time	
SEBI	Securities and Exchange Board of India	
SEBI Act	Securities and Exchange Board of India Act, 1992	
	Securities and Exchange Board of India (Alternative Investments Funds) Regulations,	
SEBI AIF Regulations	2012, as amended	
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995	
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019, as amended	
SEBI FVCI	Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations,	
Regulations	2000, as amended	
SEBI ICDR	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements)	
Regulations	Regulations, 2018, as amended	
SEBI LODR	Securities and Exchange Board of India (Listing Obligations and Disclosure	
Regulations	Requirements) Regulations, 2015, as amended	
SEBI MB Regulations Securities and Exchange Board of India (Merchant Bankers) Regulation amended		
SEBI PIT Regulations	Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as amended	
SEBI SAST	Securities and Exchange Board of India (Substantial Acquisition of Shares and	
Regulations	Takeovers) Regulations, 2011, as amended	
SEBI VCF Regulations Securities and Exchange Board of India (Venture Capital Fund) Regulations, repealed by the SEBI AIF Regulations, as amended		
Sec.	Section	
Securities Act	U.S. Securities Act of 1933, as amended	
SGST Act	State Goods and Services Tax Act, 2017	
SICA Sick Industrial Companies (Special Provisions) Act, 1985		
STT	Securities Transaction Tax	
TIN Taxpayers Identification Number		
TDS Tax Deducted at Source		
UGST Act	Union Territory Goods and Services Tax Act, 2017	
2 3 3 2 1 100	Unified Payments Interface, a payment mechanism that allows instant transfer of money	
UPI	between any two persons bank account using a payment address which uniquely	
	identifies a person's bank account.	

Term	Description		
US/ United States	United States of America		
USD/ US\$/ \$	United States Dollar, the official currency of the Unites States of America		
VAT	Value Added Tax		
VC	Venture Capital		
VCF / Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws in India		
WIP	Work in process		
Wilful Defaulter(s) or Fraudulent Borrower	Wilful defaulter or Fraudulent Borrower as defined under Regulation 2(1)(lll) of the SEBI ICDR Regulations		
WHO	World Health Organization		
WEO	World Economic Outlook		
YoY	Year on Year		

#### PRESENTATION OF FINANCIAL INDUSTRY AND MARKET DATA

#### **CERTAIN CONVENTIONS**

All references in this Draft Prospectus to 'India' are to the Republic of India and its territories and possessions and all references herein to the 'Government', 'Indian Government', 'GoI', 'Central Government' or the 'State Government' are to the GoI, central or state, as applicable.

Unless otherwise specified, any time mentioned in this Draft Prospectus is in Indian Standard Time ("IST").

Unless indicated otherwise, all references to a year in this Draft Prospectus are to a calendar year.

Unless stated otherwise, all references to page numbers in this Draft Prospectus are to the page numbers of this Draft Prospectus. In this Draft Prospectus, our Company has presented numerical information in "lakhs" units. One lakh represents 1,00,000.

#### FINANCIAL DATA

Unless stated otherwise, the financial statements in this Draft Prospectus are derived from our Restated Financial Statements. The Restated Financial Statements as at and for the period December 31, 2023 and the financial years ended on March 31, 2023, March 31, 2022 and March 31,2021 has been prepared in accordance with Indian GAAP and in terms of the requirements of the Companies Act, SEBI ICDR Regulations and the Guidance Note on "Reports in Company Prospectuses (Revised 2019) issued by ICAI as amended from time to time. For further information, see please refer section titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

In this Draft Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures in decimals have been rounded off to the second decimal and all percentage figures have been rounded off to two decimal places.

Our Company's financial year commences on April 1 and ends on March 31 of the next year. Accordingly, all references to a particular financial year, unless stated otherwise, are to the 12-month period ended on March 31 of that year. Unless stated otherwise, or the context requires otherwise, all references to a "year" in this Draft Prospectus are to a calendar year.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly, to what extent, the Restated Financial Statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian Accounting Practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited.

Unless the context otherwise indicates, any percentage amounts, as set forth in "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 27, 124 and 227 respectively, of this Draft Prospectus, and elsewhere in this Draft Prospectus have been calculated on the basis of the "Restated Financial statements" of our Company as beginning on page 180 of this Draft Prospectus.

#### **CURRENCY AND UNITS OF PRESENTATION**

All references to "Rupees", "Rs." Or "₹" are to Indian Rupees, the official currency of the Republic of India. All references to "US\$" or "US Dollars" or "USD" are to United States Dollars, the official currency of the United States of America, EURO or "€" are Euro currency.

All references to the word 'Lakh' or 'Lac', means 'One hundred thousand' and the word 'Million' means 'Ten Lakhs' and the word 'Crore' means 'Ten Million' and the word 'Billion' means 'One thousand Million'.

In this Draft Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures derived from our Restated Financial Statements in decimals have been rounded off to the second decimal and all percentage figures have been rounded off to two decimal places.

This Draft Prospectus may contain conversions of certain US Dollar and other currency amounts into Indian Rupees that have been presented solely to comply with the requirements of the SEBI Regulations. These conversions should not be construed as a representation that those US Dollar or other currency amounts could have been, or can be converted into Indian Rupees, at any particular rate.

#### **DEFINITIONS**

For definitions, please refer the chapter titled "Definitions and Abbreviations" beginning on page 2 of this Draft Prospectus. In the section titled "Main Provisions of the Articles of Association" beginning on page 296 of this Draft Prospectus, defined terms have the meaning given to such terms in the Articles of Association.

#### INDUSTRY AND MARKET DATA

Unless stated otherwise, the industry and market data and forecasts used throughout this Draft Prospectus has been obtained from industry sources as well as Government Publications. Industry sources as well as Government Publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Further, the extent to which the industry and market data presented in this Draft Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.

#### FORWARD LOOKING STATEMENTS

All statements contained in this Draft Prospectus that are not statements of historical fact constitute forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements with respect to our business strategy, our revenue and profitability, our projects and other matters discussed in this Draft Prospectus regarding matters that are not historical facts. Investors can generally identify forward-looking statements by the use of terminology such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "may", "will", "will continue", "will pursue", "contemplate", "future", "goal", "propose", "will likely result", "will seek to" or other words or phrases of similar import. All forward looking statements (whether made by us or any third party) are predictions and are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement.

Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect.

Further the actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, regulatory changes pertaining to the industries in India in which our Company operates and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India and overseas which have an impact on our business activities or investments, the monetary and fiscal policies of India and other jurisdictions in which we operate, inflation, deflation, unanticipated volatility in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes, changes in competition in our industry and incidence of any natural calamities and/or acts of violence. Other important factors that could cause actual results to differ materially from our expectations include, but are not limited to, the following:

- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Our ability to successfully implement our growth strategy and expansion plans;
- Our ability to meet our further capital expenditure requirements;
- Our ability to attract and retain personnel;
- Conflict of Interest with affiliated companies, the promoter group and other related parties;
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies:
- Changes in government policies and regulatory actions that apply to or affect our business;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries:
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The occurrence of natural disasters or calamities;
- Our inability to maintain or enhance our brand recognition;
- Other factors beyond our control; and

• Our ability to manage risks that arise from these factors.

For further discussions of factors that could cause our actual results to differ, please refer the section titled "Risk Factors" and chapter titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 27, 124 and 227 of this Draft Prospectus, respectively.

By their nature, certain market risk disclosures are only estimating and could be materially different from what actually occurs in the future. As a result, actual gains or losses could materially differ from those that have been estimated.

Forward-looking statements reflect the current views as of the date of this Draft Prospectus and are not a guarantee of future performance.

Neither our Company, our Directors, our Promoters, the Lead Manager nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company will ensure that investors in India are informed of material developments from the date of this Draft Prospectus until the time of the grant of listing and trading permission by the Stock Exchange.

#### SECTION II - SUMMARY OF OFFER DOCUMENT

#### SUMMARY OF OUR BUSINESS

Our Company is engaged in the business of supply of round pipes, square pipes, rectangle pipes, various specification of structural steels, BGL coils, GP(GI) coils, HR coils, CR coils, colour coated coils, MS sheets, GP and GC sheets, CR sheets, HR sheets and plates, colour coated sheets, roofing PUF panel, wall PUF panel etc. Further, we also provide the credit facility to our existing customers as value added service. In addition, we provide the facility of customization to meet the specific requirement of our customers. We outsource the process of modification and alteration to the third party. Additionally, we facilitate onsite delivery of our products to the customers. We are one of the dealers of APL Apollo Tubes Limited.

For more details, please refer chapter titled "Our Business" beginning on page 124 of this Draft Prospectus.

#### SUMMARY OF OUR INDUSTRY

We operate in Steel Industry. For more details, please refer chapter titled "Industry Overview" beginning on page 107 of this Draft Prospectus.

#### **OUR PROMOTERS**

The promoters of our company are Mr. Mitulkumar Sureshchandra Vasa, Mr. Sureshchandra Gulabchand Vasa, Ms. Avni M. Vasa, Ms. Ilaben Sureshchandra and Mr. Kular Brijesh N.

#### SIZE OF ISSUE

<b>Present Issue of Equity Shares by</b>	Up to 37,32,000 Equity shares of face value of ₹10/- each for cash at a	
our Company	price of ₹ [•] per Equity shares aggregating to ₹ [•] Lakhs	
Of which:		
<b>Issue Reserved for the Market</b> Up to [•] Equity shares of face value of ₹10/- each for cash at a price		
Maker [●] per Equity shares aggregating to ₹ [●] Lakhs		
Net Issue	Up to [●] Equity shares of face value of ₹10/- each for cash at a price of ₹	
	[•] per Equity shares aggregating to ₹ [•] Lakhs	

For further details, please refer to chapter titled "Terms of the Issue" beginning on page 261 of this Draft Prospectus.

#### **OBJECTS OF THE ISSUE**

Our Company intends to utilize the Net Proceeds for the following objects ("Objects of the Issue"):

(₹ in Lakhs)

Sr.	Particulars	Amount
No.		
1.	Funding of capital expenditure requirements of our Company	721.89
	towards setting up of a manufacturing facility at Rajkot, Gujarat,	
	India	
2.	Funding Working Capital Requirements of our Company	700.00
3.	General corporate purposes#	[•]
	Total	[•]

#The amount utilized for general corporate purpose shall not exceed 25% of the gross proceeds of the Issue.

For further details, please refer to chapter titled "Objects of the Issue" beginning on page 82 of this Draft Prospectus.

PRE-ISSUE SHAREHOLDING OF OUR PROMOTERS AND PROMOTER GROUP AS A PERCENTAGE OF THE PAID-UP SHARE CAPITAL OF OUR COMPANY

The aggregate pre-Issue shareholding of Promoters and Promoter Group as on the date of this Draft Prospectus is set out below. Additionally, as on the date of this Draft Prospectus, none of the members of our Promoter Group hold any Equity Shares in our Company.

Cotogowy of Duomotou	Pre-Issue		
Category of Promoter	No. of Shares	% of Pre-Issue Capital	
Promoters			
Mr. Mitulkumar Sureshchandra Vasa	36,28,800	36.00%	
Mr. Sureshchandra Gulabchand Vasa	51,40,800	51.00%	
Ms. Avni M. Vasa	6,04,800	6.00%	
Ms. Ilaben Sureshchandra Vasa	7,05,392	7.00%	
Mr. Kular Brijesh N	69	Negligible	
Total	1,00,79,861	100.00%	

#### SUMMARY OF RESTATED FINANCIAL STATEMENTS

The details are as follows:

(₹ in lakhs other than share data)

Particulars	For the	For the year	ar ended Ma	rch 31
	period	2023	2022	2021
	ended			
	December			
	31, 2023			
Share Capital	700.00	700.00	480.00	480.00
Net worth#	1,095.31	993.70	660.38	565.72
Total Revenue\$	20,691.39	37,605.01	32,407.29	13,636.19
Profit after Tax	101.61	113.33	94.66	33.47
Earnings per share (Basic & diluted) (₹) (Post Bonus) <sup>®</sup>	1.45	1.78	1.97	0.70
Net Asset Value per Equity Share (₹) (Post Bonus)*	10.87	9.86	8.38	7.18
Total borrowings^	5,690.85	4,345.69	1,386.10	710.34

<sup>#</sup>Net Worth = Restated Equity Share Capital plus Reserves and Surplus

#### Notes:

Our Board of Directors pursuant to a resolution dated March 26, 2024 and shareholders pursuant to a special resolution dated March 28, 2024 have approved the issuance of 30,79,999 bonus Equity Shares in the ratio of Eleven Equity Shares for every Twenty Five existing fully paid-up Equity Shares held.

#### **QUALIFICATIONS OF AUDITORS**

The Restated Financial Statements do not contain any qualifications which have not been given effect in the restated financial statements.

#### SUMMARY OF OUTSTANDING LITIGATIONS & MATERIAL DEVELOPMENTS

A summary of pending legal proceedings and other material litigations involving our Company, Directors, Promoters, Subsidiaries and Group Companies is provided below:

<sup>\$</sup>Total Revenue = Restated Revenue from operations plus Restated Other Income

<sup>@</sup> Earnings per share (Basic & diluted) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year

<sup>\*</sup>Net Asset Value per Equity Share = Restated Net Worth as at the end of the year/Total Number of Equity Shares outstanding during the year

<sup>^</sup>Total Borrowings = Restated Long-Term Borrowings Plus Restated Short-Term Borrowings

(₹ in Lakhs)

Name of Entity	Criminal Proceedings	Tax Proceedings	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchanges against our Promoters	Material Civil Litigations	Aggregate amount involved (Rs in Lakhs)
Company						
By the Company	NA	NA	NA	NA	1	14.47
Against the Company	NA	NA	NA	NA	NA	NA
Directors						
By our Directors	NA	NA	NA	NA	NA	NA
Against the Directors	NA	NA	NA	NA	NA	NA
Promoters*						
By Promoters	NA	NA	NA	NA	NA	NA
Against Promoters	NA	1	NA	NA	NA	0.01
Subsidiaries						
By Subsidiaries	NA	NA	NA	NA	NA	NA
Against Subsidiaries	NA	NA	NA	NA	NA	NA
<b>Group Companies</b>						
By Group Companies	NA	NA	NA	NA	1	16.46
Against Group Companies	NA	NA	NA	NA	NA	NA

<sup>\*</sup>Our Promoters are also the directors of our Company. Hence litigation against him has not been included under the heading of directors to avoid repetition.

#### Brief details of top 5 Criminal Case against our Promoters:

(₹ in Lakhs)

Sr. No.	Particulars	Litigation filed by	Current status	Amount involved
1.	NA	NA	NA	NA

For further details, please refer chapter titled "Outstanding Litigations and Material Developments" beginning on page 237 of this Draft Prospectus.

#### **RISK FACTORS**

For details relating to risk factors, please refer section titled "Risk Factors" beginning on page 27 of this Draft Prospectus.

#### SUMMARY OF CONTINGENT LIABILITIES OF OUR COMPANY

As per Restated Financial Statements, no contingent liability exists for the period ended on December 31, 2023 and for financial years ended on March 31, 2023, 2022 and 2021.

For details, please refer to Section titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

#### SUMMARY OF RELATED PARTY TRANSACTIONS

<sup>#</sup>amount in respect of other litigation is unascertained.

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

A DETAILS OF RELATED F	PARTIES TRANSACTIONS AS RESTATED				
(a) Key Managerial Personnel (KMP):					
Mr. Mitulkumar Vasa	Managing Director				
Mr. Sureschandra Vasa	Director (Resigned w.e.f. 20th February, 2024)				
Mrs. Avniben Vasa	Director				
Mr. Brijesh Kular	Director				
(b) Promoters & their Relatives having control	:				
Mrs. Illaben Vasa	Relative of Director				
(c) Relatives of Promoters who are under the e	mployment of the company:				
Mrs. Jignaben Kular					
(d) Companies over which Directors have signi	ficant influence or control:				
Visaman Sales Private Limited					
Visaman Infra Projects Private Limited					
VSG Mart Limited					
Devika Fincap Private Limited					
(e) Other entities over which there is significan	t control:				
Mitulkumar Vasa - HUF	HUF of Director				
Sureshchandra Vasa - HUF	HUF of Director				
Visaman Sales	Proprietorship of Director				
Pipe Junction	Partnership of Director				
Steel Sales	Proprietorship of Director's Relative				

B. Details of related party transactions during the year:

		Volume of Transactions during the year				
Name of Party	Relation	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021	
Director's Remuneration	<u>on</u>					
- Mr. Mitulkumar Vasa	Director	13.50	18.00	11.97	12.88	
- Mr. Sureschandra Vasa	Director	16.50	18.00	11.97	12.88	
- Mrs. Avniben Vasa	Director	6.30	8.40	5.97	6.08	
- Mr. Brijesh Kular	Director	5.87	6.47			
Interest Expense						
- Mr. Mitulkumar Vasa	Director	10.23	18.01			
- Mrs. Avniben Vasa	Director	3.20	4.56			
Commission Expense						
- Mr. Mitulkumar Vasa	Director	-	4.00	7.20	10.64	
- Mr. Sureschandra Vasa	Director	-	3.00	11.60	6.10	
- Mrs. Avniben Vasa	Director	-	1.25	5.70	2.20	

- Mrs. Illaben Vasa	Relative of Director	-	6.00	5.70	4.18
- Mitulkumar Vasa - HUF	Relative of Director	-	8.00	6.65	7.60
- Sureshchandra Vasa - HUF	Relative of Director	-	8.00	6.65	5.89
<b>Unsecured Loans</b>					
- Mr. Mitulkumar Vasa	Director	-		12.04	46.32
- Mr. Sureschandra Vasa	Director				
Loans Repaid					
- Mr. Mitulkumar Vasa	Director	-		67.13	16.05
- Mr. Sureschandra Vasa	Director			18.76	0.66
Rent Expense					
- Mr. Mitulkumar Vasa	Director	1.09	1.45		
- Mr. Sureschandra Vasa	Director	2.47	6.97		
- Mrs. Avniben Vasa	Director	1.09	1.45		
Salary Expenses					
- Mrs. Illaben Vasa	Relative of Director	4.52	3.51		
- Mrs. Jignaben Kular	Relative of Director	5.87	6.47		
- Mrs. Jignaben Kular	Relative of Director	-	1.49		
Purchase of Goods					
- Mrs. Illaben Vasa	Relative of Director			224.95	762.05
- Visaman Sales Pvt Ltd	Group Company	2,057.59	616.29	1,367.01	408.06
- Pipe Junction	Partnership of Director	-	-	-	3.77
- Steel Sales	Proprietorship of Director's Relative	-	-	190.64	645.40
- Visaman Infraprojects Pvt Ltd	Group Company	972.24	-	-	-
Sale of Goods					
- Steel Sales	Proprietorship of Director's Relative			33.64	603.14
- Visaman Sales Pvt Ltd	Group Company	140.55	1,021.24	68.30	101.57
- Visaman Infraprojects Pvt Ltd	Group Company	3,299.77	466.32		
Bonus					
- Mr. Brijesh Kular	Director	-	0.13	-	-

For details, please refer to Section titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

#### FINANCING ARRANGEMENTS

There have been no financing arrangements whereby our Promoters, members of the Promoter Group, our directors and their relatives have financed the purchase by any other person of securities of our Company (other than in the

normal course of business of the relevant financing entity) during a period of six (6) months immediately preceding the date of this Draft Prospectus.

#### WEIGHTED AVERAGE PRICE OF EQUITY SHARES ACQUIRED BY OUR PROMOTERS

The weighted average cost of acquisition of Equity Shares by our Promoters in the last One (1) year preceding the date of this Draft Prospectus set forth in the table below

Sr N o.	Name of the Promoters	Number of Equity Shares acquired in the one year preceding the date of this Draft Prospectus	Number of Equity Shares Held	Weighted Average cost of Acquisition (in ₹)*
1.	Mr. Mitulkumar Sureshchandra	11,08,800	36,28,800	NIL
	Vasa			
2.	Mr. Sureshchandra Gulabchand	15,70,800	51,40,800	NIL
	Vasa			
3.	Ms. Avni M. Vasa	1,84,800	6,04,800	NIL
4.	Ms. Ilaben Sureshchandra Vasa	2,15,536	7,05,392	NIL
5.	Mr. Kular Brijesh N	21	69	NIL

The weighted average cost of acquisition of Equity Shares by our Promoters have been calculated by taking into account the amount paid by them to acquire and Shares allotted to them divided by number of shares acquired in last one (1) year.

#### AVERAGE COST OF ACQUISITION OF PROMOTERS

The average cost of acquisition of Equity Shares by our Promoters is set forth in the table below:

Sr. No.	Name of the Promoters	No of Equity Shares	Average cost of Acquisition
		held	(in ₹) *
1.	Mr. Mitulkumar Sureshchandra Vasa	36,28,800	7.29
2.	Mr. Sureshchandra Gulabchand Vasa	51,40,800	7.29
3.	Ms. Avni M. Vasa	6,04,800	7.29
4.	Ms. Ilaben Sureshchandra Vasa	7,05,392	7.29
5.	Mr. Kular Brijesh N	69	7.46

The average cost of acquisition of Equity Shares by our Promoters have been calculated by taking into account the amount paid by them to acquire and Shares allotted to them as reduced by amount received on sell of shares i.e., net of sale consideration is divided by net quantity of shares acquired.

#### DETAILS OF PRE-IPO PLACEMENT

Our Company does not contemplate any issuance or placement of Equity Shares from the date of this Draft Prospectus till the listing of the Equity Shares.

### ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE (1) YEAR

Except as disclosed below, we have not issued any Equity Shares for consideration other than cash within last one year from the date of this Draft Prospectus:

<sup>\*</sup> As certified by M/s D. K. Kalyani & Associates, Chartered Accountants through their certificate dated April 5, 2024.

<sup>\*</sup>As certified by M/s D. K. Kalyani & Associates, Chartered Accountants through their certificate dated April 5, 2024.

Date of	No. of	Face	Issue	Reasons of	Benefits	Allottees	No. of
Allotment	Equity	Value	Price	Allotment	accrued to		Shares
	Shares	(₹)	(₹)		company		Allotted
						Mr. Sureshchandra	15,70,800
						Gulabchand Vasa	
						Mr. Mitulkumar	11,08,800
						Sureshchandra Vasa	
Monah 22					Comitalization	Ms. Avni M Vasa	1,84,800
March 22, 2024	30,79,999	10/-	Nil	Bonus Issue	Capitalization	Ms. Ilaben	2,15,536
2024					of Surplus	Sureshchandra Vasa	
						Mr. Kular Brijesh N	21
						Mr. Talsaniya Bhavesh	
						D	21
						Mr. Kaushik Shah	21

#### SPLIT / CONSOLIDATION OF EQUITY SHARES IN THE LAST ONE YEAR

Our Company has not undertaken a split or consolidation of the Equity Shares in the one (1) year preceding the date of this Draft Prospectus.

## EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY SEBI

Our company has not applied or received any exemption from complying with any provisions of securities laws by SEBI.

#### SECTION III - RISK FACTORS

An investment in Equity Shares involves a high degree of financial risk. Investors should carefully consider all information in this Draft Prospectus, including the risks described below, before making an investment in our Equity Shares. If any of the following risks, or other risks that are not currently known or are now deemed immaterial. actually occur, our business, results of operations, cash flows and financial condition could suffer, the price of the Equity Shares could decline, and you may lose all or part of your investment. In making an investment decision, prospective investors must rely on their own examination of us and the terms of the Issue including the merits and risks involved. Investors should consult their tax, financial and legal advisors about particular consequences to them of an investment in the Issue. The risk factors set forth below do not purport to be complete or comprehensive in terms of all the risk factors that may arise in connection with our business or any decision to purchase, own or dispose of the Equity Shares. This section addresses general risks associated with the industry in which we operate and specific risks associated with our Company. However, there are certain risk factors where the financial impact is not quantifiable and, therefore, such financial impact cannot be disclosed in such risk factors. Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Any of the following risks, as well as the other risks and uncertainties discussed in this Draft Prospectus, could have a material adverse effect on our business and could cause the trading price of our Equity Shares to decline and you may lose all or part of your investment.

This Draft Prospectus also contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Prospectus. See chapter titled "Forward Looking Statements" beginning on page 16 of this Draft Prospectus.

To obtain a better understanding of our business, you should read this chapter in conjunction with other chapters of this Draft Prospectus, including the chapters titled "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Industry Overview" and "Restated Financial Statements" on page 180, 227, 107 and 180 respectively of this Draft Prospectus, together with all other Restated Financial Statements contained in this Draft Prospectus. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Prospectus.

Unless otherwise stated, the financial data in this chapter is derived from our Restated Financial Statements for the periods ended December 31, 2023 and for the financial years ended March 31, 2023, 2022 and 2021 as included in "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

#### **MATERIALITY**

The Risk factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality.

- Some events may have material impact quantitatively;
- Some events may have material impact qualitatively instead of quantitatively.
- Some events may not be material individually but may be found material collectively.
- Some events may not be material at present but may be having material impact in future.

#### **BUSINESS RELATED RISKS**

1. We have certain outstanding litigation against us, an adverse outcome of which may adversely affect our business, reputation and results of operations.

A summary of outstanding matters set out below includes details of civil and criminal proceedings, tax proceedings, statutory and regulatory actions and other material pending litigation involving us, our Directors, our Promoters and our Group companies, as at the date of this Draft Prospectus:

Cases By our Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints	1	
Statutory/ Regulatory Authorities		
Taxation Matters		
Other Litigation	1	14.48

Cases against our Director and / or Promoters

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints	1	ł
Statutory/ Regulatory Authorities	-	-
Taxation Matters	1	0.01
Other Litigation	1	ŀ

Cases against our Group Companies and / or Subsidiaries

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)		
Criminal Complaints	1	ł		
Statutory/ Regulatory Authorities	1	ŀ		
Taxation Matters	3	0.01		
Other Litigation	1	1		

Cases By our Group Companies and / or Subsidiaries

Nature of Cases	No of Outstanding Cases	Amount involved (Rs. In Lakhs)		
Criminal Complaints				
Statutory/ Regulatory Authorities				
Taxation Matters				
Other Litigation	1	16.46		

The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and severally. If any new developments arise, such as a change in Indian law or rulings against us by appellate courts or tribunals, we may need to make provisions in our financial statements that could increase our expenses and current liabilities.

We cannot assure you that any of the outstanding litigation matters will be settled in our favour or that no additional liabilities will arise out of these proceedings. In addition to the above, we could also be adversely affected by complaints, claims or legal actions brought by persons, including before consumer forums or sector-specific or other regulatory authorities in the ordinary course of business or otherwise, in relation to our business operations, our intellectual property, our branding or marketing efforts or campaigns or our policies. We may also be subject to legal action by our employees and/or former employees in relation to alleged grievances, such as termination of employment. We cannot assure you that such complaints, claims or requests for information will not result in investigations, enquiries or legal actions by any regulatory authority or third persons against us.

For further details of certain material legal proceedings involving our Company, our Promoters, our directors and our Group Companies, see "Outstanding Litigations and Material Developments" beginning on page 237 of this Draft Prospectus.

2. We could become liable to customers, suffer adverse publicity and incur substantial costs as a result of defects in our products, which in turn could adversely affect our business operations and our sales could be diminished if we are associated with negative publicity.

Any failure or defect in our products could result in a claim against us for damages, regardless of our responsibility for such a failure or defect. Although we attempt to maintain quality standards, we cannot assure that all our products would be of uniform quality, which in turn could adversely affect our business operations and our sales could be diminished if we are associated with negative publicity. Also, our business is dependent on the trust our customers

have in the quality of our products. Any negative publicity regarding our Company, brand, or products or any other unforeseen events could affect our reputation and our results from operations. However, no such instances occurred in the past.

 The demand and pricing in the steel industry is volatile and are sensitive to the cyclical nature of the industries it serves. A decrease in steel prices may have adverse effect on our business, results of operations margins and financial condition.

Steel prices fluctuate based on a number of factors, such as the availability and cost of raw material inputs, fluctuations in domestic and international demand and supply of steel and steel products, worldwide production and capacity, fluctuation in the volume of steel imports, transportation costs, protective trade measures and various social and political factors. When downturn occur in these economies /sectors, we may experience decreased demand for our products, which may lead to a decrease in steel prices and in turn, have an adverse effect on our revenue, margins, financial condition and prospects. In addition, substantial decreases in steel prices during period of economic weakness have not always been balanced by commensurate price increases during periods of economic strength. Any sustained price recovery will most likely require a broad economic recovery, in order to underpin an increase in real demand for steel products by end users.

4. We generate a substantial portion of revenue from the region of Gujarat. Any adverse developments affecting our operations in Gujarat region could have an adverse impact on our revenue and results of operations.

Our Revenue are majorly dependent on the one State i.e., Gujarat. We generate almost 90.33%, 83.50%, 82.04% and 91.94% of the total revenue from operation generated for the stub period ended December 31, 2023 and for the financial year ended March 31, 2023, 2022 and 2021 respectively. Such geographical concentration of our business in the Gujarat region heightens our exposure to adverse developments related to competition, as well as economic and demographic changes in these regions which may adversely affect our business prospects, financial conditions and results of operations. Factors such as competition, culture, regulatory regimes, business practices and customs, industry needs, transportation, in other markets where we may expand our operations may differ from those in Gujarat region, and our experience in Gujarat region may not be applicable to other markets. In addition, as we enter new markets and geographical areas, we are likely to compete not only with national players, but also local players who might have an established local presence, are more familiar with local regulations, business practices and industry needs, relevant government authorities or are in a stronger financial position than us, all of which may give them a competitive advantage over us. Our inability to expand into areas outside Gujarat market may adversely affect our business prospects, financial conditions and results of operations. While our management believes that the Company has requisite expertise and vision to grow and mark its presence in other markets going forward, investors should consider our business and prospects in light of the risks, losses and challenges that we may face and should not rely on our results of operations for any prior periods as an indication of our future performance.

5. Our Revenue supply of Pipes contribute significantly to our revenue from operation. Any loss of business from such products may adversely affect our revenues and profitability.

Our Revenue from supply of Pipes, contributes 72.23%,77.39%, 82.97% and 82.42% of our total revenue from operations for the stub period ended December 31, 2023 and for the financial year ended March 31, 2023, 2022 and 2021, respectively. Any decline in our quality standards, growing competition and any change in the demand for the product may adversely affect our ability to retain clients from these sectors. We cannot assure that we shall generate the same quantum of business, or any business at all, from this segment, and loss of business from any one or both sectors may adversely affect our revenues and profitability. However, the composition and revenue generated from this segment might change as we continue to add new clients in normal course of business. We intend to retain our customers by offering solutions to address specific needs in a proactive, cost effective and time efficient manner. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

6. The Restated Financial Statements have been provided by Peer Reviewed Chartered Accountants who is not Statutory Auditor of our Company.

Our Statutory Auditors do not hold Peer Review Certificate issued by The Institute of Chartered Accounts of India, consequently our Company has appointed Peer Review Auditor, M/s. Vinay Bhushan & Associates, Chartered Accountants for providing restated financial statements. Accordingly, the Restated Financial Statements of our Company for the period ended on December 31, 2023 and for the financial years ended March 31 2023, 2022, 2021 and has been provided by a Peer Reviewed Chartered Accountant, M/s. Vinay Bhushan & Associates, Chartered Accountants who is not Statutory Auditor of our Company. The Financial Statement of our Company for the period ended on December 31, 2023 and for the financial year ended on March 31, 2023 has been audited by M/s. D. K. Kalyani & Associates, Chartered Accountants being the Statutory Auditors of our Company and from the financial year ended March 31, 2022 and 2021 has been audited by M/s. K. M. Chauhan & Associates, Chartered Accountants and M/s. A. V. Anjaria & Co., Chartered Accountants respectively.

#### 7. Our business is a High Volume-Low Margin Business.

Our inability to regularly grow our turnover and effectively execute our key business processes could lead to lower profitability and hence adversely affect our operating results, debt service capabilities and financial conditions. Due to the nature of the products, we sell, we may not be able to charge higher margins on our products. Hence, our business model is heavily reliant on our ability to effectively grow our turnover and manage our key processes including procurement of finished goods from suppliers, timely sales/ order execution and continuous cost control of core as well as non-core activities. The table below gives details of our Operating Margins and Net Profit margin based on restated financials.

### 8. Our Company had negative cash flows in the past years, details of which are given below. Sustained negative cash flow could impact our growth and business.

As per our Restated Financial Statements, our cash flows from operating, investing and financing activities are as set out below:

(₹ in Lakhs)

Particulars	For the period ended	For the Financial Year ended on		
raruculars	December 31, 2023	2023	2022	2021
Net Cash Generated/(Used) from Operating	(864.45)	(2,727.44)	(455.15)	(236.72)
Activities				
Net Cash Generated/(Used) from Investing	(60.73)	(13.41)	(125.57)	(39.29)
Activities				
Net Cash Generated/(Used) from Financing	925.20	2,729.73	532.44	343.62
Activities				

For further details and reasons of such negative cash flow, please see chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 227 of this Draft Prospectus.

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If our Company is not able to generate sufficient cash flows, it may adversely affect our business and financial operations.

9. We depend on the success of our relationships with our customers. Our top ten customers contribute majority of our revenues from operations. If one or more of such customers choose not to source their requirements from us, our business, financial condition and results of operations may be adversely affected.

At present, we derive majority of our revenues from the sale of products from limited number of customers. Any decline in the quality standards of our products, growing competition and any change in the demand for our products by these customers may adversely affect our ability to retain them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability. However, the composition and revenue generated from these clients might change as we continue to add new clients in normal course of business. We intend to retain our customers by offering them quality products on timely basis. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

# 10. We are heavily dependent on one of our suppliers, M/s. APL Apollo Tubes Limited for whom we are distributors for procurement and sale of our traded goods. Any disruption of supply from such entities may affect our business operations.

We procure majority our traded goods from M/s. APL Apollo Tubes Limited. We believe that the quality of steel products supplied, the transparent pricing, locational advantage, etc. are some of the major reasons, our Company prefers to procure our traded goods from M/s. APL Apollo Tubes Limited. However, we have not entered into any formal agreement with M/s. APL Apollo Tubes Limited. Also, the fact that we are so heavily dependent on M/s. APL Apollo Tubes Limited exposes us indirectly to the risks that M/s. APL Apollo Tubes Limited faces. Any failure of the M/s. APL Apollo Tubes Limited to deliver these traded goods in the necessary quantities or to adhere to delivery schedules or specified quality standards and technical specifications would adversely affect our business operations and our ability to deliver orders on time and at the desired level of quality. As a result, we may lose customers and incur liabilities for failure to execute orders, which could have a material adverse effect on our business, financial condition and results of operations.

### 11. Our Company has entered into related party transactions in the past and may continue to enter into related party transactions in the future, which may potentially involve conflicts of interest with the equity shareholders.

Our Company has entered into certain related party transactions with our Promoters, Directors, Key Management Personnel, Promoter Group and Group Companies in the past which are in compliance with applicable provisions of the Companies Act, 2013 and all other applicable laws. For details, please see "Annexure XXVIII of Restated Financial Statements" under the chapter titled "Restated Financial Statements" beginning on page 227 of this Draft Prospectus. Following are details of transactions during the year with related parties of the company as defined in AS 18:

A. DETAILS OF RELATED F	PARTIES TRANSACTIONS AS RESTATED
(a) Key Managerial Personnel (KMP):	
Mr. Mitulkumar Vasa	Managing Director
Mr. Sureschandra Vasa	Director (Resigned w.e.f. 20th February, 2024)
Mrs. Avniben Vasa	Director
Mr. Brijesh Kular	Director
(b) Promoters & their Relatives having control	:
Mrs. Illaben Vasa	Relative of Director
(c) Relatives of Promoters who are under the e	mployment of the company:
Mrs. Jignaben Kular	
(d) Companies over which Directors have signi	ficant influence or control:
Visaman Sales Private Limited	
Visaman Infra Projects Private Limited	
VSG Mart Limited	
Devika Fincap Private Limited	
(e) Other entities over which there is significan	t control:
Mitulkumar Vasa - HUF	HUF of Director
Sureshchandra Vasa - HUF	HUF of Director
Visaman Sales	Proprietorship of Director
Pipe Junction	Partnership of Director
Steel Sales	Proprietorship of Director's Relative

B. Details of related party transactions during the year:

	transactions during the year:		Volume of Transactions during the year			
Name of Party	Relation	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021	
Director's Remuneration	<u>on</u>					
- Mr. Mitulkumar Vasa	Director	13.50	18.00	11.97	12.88	
- Mr. Sureschandra Vasa	Director	16.50	18.00	11.97	12.88	
- Mrs. Avniben Vasa	Director	6.30	8.40	5.97	6.08	
- Mr. Brijesh Kular	Director	5.87	6.47			
Interest Expense						
- Mr. Mitulkumar Vasa	Director	10.23	18.01			
- Mrs. Avniben Vasa	Director	3.20	4.56			
Commission Expense						
- Mr. Mitulkumar Vasa	Director	-	4.00	7.20	10.64	
- Mr. Sureschandra Vasa	Director	-	3.00	11.60	6.10	
- Mrs. Avniben Vasa	Director	-	1.25	5.70	2.20	
- Mrs. Illaben Vasa	Relative of Director	-	6.00	5.70	4.18	
- Mitulkumar Vasa - HUF	Relative of Director	-	8.00	6.65	7.60	
- Sureshchandra Vasa - HUF	Relative of Director	-	8.00	6.65	5.89	
<b>Unsecured Loans</b>						
- Mr. Mitulkumar Vasa	Director	-		12.04	46.32	
- Mr. Sureschandra Vasa	Director					
Loans Repaid						
- Mr. Mitulkumar Vasa	Director	-		67.13	16.05	
- Mr. Sureschandra Vasa	Director			18.76	0.66	
Rent Expense						
- Mr. Mitulkumar Vasa	Director	1.09	1.45			
- Mr. Sureschandra Vasa	Director	2.47	6.97			
- Mrs. Avniben Vasa	Director	1.09	1.45			
Salary Expenses						
- Mrs. Illaben Vasa	Relative of Director	4.52	3.51			
- Mrs. Jignaben Kular	Relative of Director	5.87	6.47			
- Mrs. Jignaben Kular	Relative of Director	-	1.49	_		
Purchase of Goods						
- Mrs. Illaben Vasa	Relative of Director			224.95	762.05	
- Visaman Sales Pvt Ltd	Group Company	2,057.59	616.29	1,367.01	408.06	
- Pipe Junction	Partnership of Director	-	-	-	3.77	

- Steel Sales	Proprietorship Director's Relative	of	-	-	190.64	645.40
- Visaman Infraprojects Pvt Ltd	Group Company		972.24	1	-	-
Sale of Goods						
- Steel Sales	Proprietorship Director's Relative	of			33.64	603.14
- Visaman Sales Pvt Ltd	Group Company		140.55	1,021.24	68.30	101.57
- Visaman Infraprojects Pvt Ltd	Group Company		3,299.77	466.32		
Bonus		·				
- Mr. Brijesh Kular	Director		-	0.13	-	-

While our Company believes that all such transactions have been conducted on the arm's length basis, there can be no assurance that it could not have been achieved on more favorable terms had such transactions not been entered into with unrelated parties. Further, it is likely that we may enter into related party transactions in the future and such transactions may potentially involve conflicts of interest. In terms of the Companies Act, 2013 and SEBI LODR Regulations, we are required to adhere to various compliance requirements such as obtaining prior approvals from our Audit Committee, Board and Shareholders for certain related party transactions and we undertake that such related party transactions shall not be done against the interests of the Company and its shareholders as prescribed in the SEBI LODR Regulations. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of operations.

#### 12. Failure to manage our stocks could have an adverse effect on our net sales, profitability, cash flow and liquidity.

The results of operations of our business are dependent on our ability to effectively manage our inventory and stocks. To effectively manage our inventory, we must be able to accurately estimate customer demand and supply requirement accordingly. If our management has misjudged expected customer demand it could adversely impact the results by causing either a shortage of supply or an accumulation of excess inventory. The excess stocks will need storage space and block our liquidity resulting in to loss.

# 13. If we fail to maintain an effective system of internal controls, we may not be able to successfully manage, or accurately report, our financial risks. Despite our internal control systems, we may be exposed to operational risks, including fraud, petty theft and embezzlement, which may adversely affect our reputation, business, financial condition, results of operations and cash flows.

Effective internal controls are necessary for us to prepare reliable financial reports and effectively avoid fraud. Moreover, any internal controls that we may implement, or our level of compliance with such controls, may deteriorate over time, due to evolving business conditions. We cannot assure you that deficiencies in our internal controls will not arise in the future, or that we will be able to implement, and continue to maintain, adequate measures to rectify or mitigate any such deficiencies in our internal controls. Any inability on our part to adequately detect, rectify or mitigate any such deficiencies in our internal controls may affect ability to accurately report, or successfully manage, our financial risks, and to avoid fraud, which may in turn adversely affect our business, financial condition or results of operations.

Further, given the high volume of transactions we process on a daily basis, notwithstanding the internal controls that we have in place, we may be exposed to the risk of fraud or other misconduct by employees, contractors, or customers. Fraud and other misconduct can be difficult to detect and deter. Certain instances of fraud and misconduct may go unnoticed or may only be discovered and successfully rectified after substantial delays. Even when we discover such instances of fraud or theft and pursue them to the full extent of the law or with our insurance carriers, there can be no assurance that we will recover any of the amounts involved in these cases. In addition, our dependence upon automated systems to record and process transactions may further increase the risk that technical system flaws or employee

tampering or manipulation of those systems will result in losses that are difficult to detect, which may adversely affect our reputation, business, financial condition, results of operations and cash flows

#### 14. Delays or defaults in client payments could result in a reduction of our profits.

We may be subject to working capital risks due to delays or defaults in payment by clients. In addition, any delay or failure on our part to supply the required quantity or quality of products, within the time stipulated, to our customers may in turn cause delay in payment or refusal of payment by customers. We typically extend credit terms to few of our customers. Such defaults/delays by our customers in meeting their payment obligations to us may have a material effect on our business, financial condition and results of operations. However, no such instances have occurred in the past.

## 15. Our Company has higher debt-equity ratio which requires significant cash flows to service our debts obligations, and this, together with the conditions and restrictions imposed by our financing arrangements, fluctuations in the interest rates may limit our ability to operate freely and grow our business.

The table below sets forth the details of our total outstanding borrowings and debt to equity ratio as of December 31, 2023 and for fiscals March 31, 2023, 2022 and 2021:

Particulars	As of December 31, 2023	As of March 31, 2023	As of March 31, 2022	As of March 31, 2021
Total borrowings (₹ in lakhs) (1)	5,690.85	4,345.69	1,386.10	710.34
Debt-Equity Ratio (times) (2)	5.20	4.37	2.10	1.26

- (1) Total Borrowings = Restated Long-Term Borrowings plus Restated Short-Term Borrowings.
- (2) Debt to Equity ratio is calculated as Total Debt divided by equity.

Our ability to meet our debt service obligations and repay our outstanding borrowings will depend primarily on the cash generated from our business, which depends on the timely repayment by our customers. Our financing agreements and instruments contain certain restrictive covenants that limit our ability to undertake fund raising activities, any of which could adversely affect our business, results of operations and financial condition.

If our future cash flows from operations and other capital resources become insufficient to pay our debt obligations or our contractual obligations, or to fund our other liquidity needs, we may be forced to sell assets or attempt to restructure or refinance our existing indebtedness. Our ability to restructure or refinance our debt will depend on the condition of the capital markets, our financial condition at such time and the terms of our other outstanding debt instruments. Any refinancing of our debt could be at higher interest rates and may require us to comply with more onerous covenants, which could further restrict our business operations. The terms of existing or future debt instruments may restrict us from adopting some of these alternatives. In addition, any failure to make payments of interest or principal on our outstanding indebtedness on a timely basis would likely result in a reduction of our creditworthiness or credit rating, which could harm our ability to incur additional indebtedness on acceptable terms.

# 16. Our Registered Office, godowns, stock yards, and proposed manufacturing unit are not owned by us are taken on rental basis. If we are unable to renew existing rental agreements or relocate our operations on commercially reasonable terms, there may be a material adverse effect on our business, financial condition, results of operations and cash flows could be adversely affected.

Our registered office, godowns, stock yards, and proposed manufacturing unit are not owned by us are taken on rental basis. For further details, see "Our Business" beginning on page 89 of this Draft Prospectus. If we are unable to renew certain or all of these rental agreements on commercially reasonable terms or at all and we cannot relocate our offices and manufacturing facility in a timely manner, we may suffer a disruption in our operations, and our results of operations, financial condition and cash flows may be materially and adversely affected. Further, we cannot assure you that we will be able to continue the above arrangement on commercially acceptable / favourable terms in future. If we are required to vacate the current premises, we would be required to make alternative arrangements for new

offices and other infrastructure, and we cannot assure that the new arrangements will be on commercially acceptable/favourable terms. If we are required to relocate our business operations during this period, we may suffer a disruption in our operations or have to pay higher charges, which could have an adverse effect on our business, prospects, results of operations and financial condition.

#### 17. Our trading activities are exposed to fluctuations in the prices of traded goods.

Our Company is dependent on third party suppliers for procuring the traded goods. We are exposed to fluctuations in the prices of these traded goods as well as their unavailability. We may be unable to control the factors affecting the price at which we procure the materials. We also face the risks associated with compensating for or passing on such increase in our cost of trades on account of such fluctuations in prices to our customers. Upward fluctuations in the prices of traded goods may thereby affect our margins and profitability, resulting in a material adverse effect on our business, financial condition and results of operations.

18. We have not yet placed orders in relation to the funding Capital Expenditure towards construction of factory building and purchase of plant and machineries which is proposed to be financed from the Issue proceeds of the IPO. In the event of any delay in placing the orders, or in the event the vendors are not able to provide the equipment in a timely manner, or at all, may result in time and cost over-runs and our business, prospects and results of operations may be adversely affected. Our proposed capacity plans via our proposed manufacturing facilities are subject to the risk of unanticipated delays in implementation due to factors including delays in construction, obtaining regulatory approvals in timely manner and cost overruns.

We intend to use a part of the Net Proceeds for Funding Capital Expenditure towards setting up of a manufacturing facility at Rajkot, Gujarat, India ("Proposed Facility") which includes construction of factory building, civil work, and purchase of machineries at our proposed manufacturing facility to set up the in-house facility for HR Coils slitting and cutting process.

Total estimated cost as per certificate dated April 05, 2024 issued by the Independent Chartered Engineer in respect of funding capital expenditure towards construction and civil work of manufacturing facility at Rajkot, Gujarat is Rs. 277.59 lakhs. GST and additional costs including freight, installation and commissioning costs, transportation costs, packaging and forwarding costs, insurance, customs, duties and other government levies, as applicable will be paid by our Company out of internal accruals. We are yet to place orders for the capital expenditure for the Proposed Facility. We have not entered into any definitive agreements to utilize the Net Proceeds for this object of the Issue and have relied on the quotations received from third parties for estimation of the cost. While we have obtained the quotations from various vendors in relation to such capital expenditure, most of these quotations are valid for a certain period of time and may be subject to revisions, and other commercial and technical factors. Additionally, in the event of any delay in placement of such orders, the proposed schedule implementation and deployment of the Net Proceeds may be extended or may vary accordingly. We cannot assure you that we will be able to undertake such capital expenditure within the cost indicated by such quotations or that there will not be cost escalations.

Our Proposed Facility may be subject to potential problems and uncertainties that construction projects face including cost overruns or delays. Problems that could adversely affect our expansion plans include labour shortages, increased costs of equipment or manpower, delays in completion, defects in design or construction, the possibility of unanticipated future regulatory restrictions, delays in receiving governmental, statutory, environmental and other regulatory approvals, incremental pre-operating expenses, taxes and duties, interest and finance charges, working capital margin, environment and ecology costs and other external factors which may not be within the control of our management. Further, there can be no assurance that our budgeted costs may be sufficient to meet our proposed capital expenditure requirements. If our actual capital expenditures significantly exceed our budgets, or even if our budgets were sufficient to cover these projects, we may not be able to achieve the intended economic benefits of these projects, which in turn may materially and adversely affect our financial condition, results of operations, cash flows, and prospects. There can be no assurance that we will be able to complete the aforementioned in accordance with the proposed schedule of implementation and any delay could have an adverse impact on our growth, prospects, cash flows and financial condition.

The Proposed Facility will require us to obtain various approvals, which are routine in nature. For further details, see "Objects of the Issue" on page 85. In addition to such pending approvals, we will also need to apply for certain

additional approvals required for the Proposed Facility. There can be no assurance that we will be able to obtain these registrations and approvals including approvals in relations to power and water procurement in a timely manner or at all. Further, in the event of any unanticipated delay in receipt of such approvals, the proposed schedule implementation and deployment of the Net Proceeds may be extended or may vary accordingly. For details, see "Objects of the Issue" on page 85 of this Draft Prospectus.

19. We require working capital for our smooth day-to-day operations of business and any discontinuance or our inability to acquire adequate working capital timely and on favourable terms may have an adverse effect on our operations, profitability and growth prospects.

Our business demands on working capital requirements. In case there are insufficient cash flows to meet our working capital requirement or we are unable to arrange the same from other sources or there are delays in disbursement of arranged funds, or we are unable to procure funds on favourable terms, it may result into our inability to finance our working capital needs on a timely basis which may have an adverse effect on our operations, profitability and growth prospects. We intend to continue growing by expanding our business operations. This may result in increase in the quantum of our current assets. Our inability to maintain sufficient cash flow, credit facility and other sources of fund, in a timely manner, or at all, to meet the requirement of working capital could adversely affect our financial condition and result of our operations. For further details regarding working capital requirement, please refer to the chapter titled "Objects of the Issue" beginning on page 85 of this Draft Prospectus

20. Failure or disruption of our information technology systems may adversely affect our business, financial condition, results of operations, cash flows and prospects.

We have implemented various information technology solutions to cover key areas of our operations including sourcing, planning, accounting and data security. However, these systems are potentially vulnerable to damage or interruption from a variety of sources, which could result in a material adverse effect on our operations. Our ability to keep our business operating depends on the proper and efficient operation and functioning of the information technology systems, which are susceptible to malfunctions and interruptions (including those due to equipment damage, power outages, computer viruses and a range of other hardware, software and network problems). Such malfunction or disruptions could interrupt our business operations and result in economic losses. Any failure of our information technology systems could also cause damage to our reputation which could harm our business. Any of these developments, alone or in combination, could have a material adverse effect on our business, financial condition, results of operations and cash flows.

There is no assurance that we will not experience disruption in our information technology systems in the future and we will be able to remedy such disruption in timely manner, or at all. Any such disruption of our information technology systems could have a material adverse effect on our business, results of operation and financial condition.

Any failure in overhauling or updating our information technology systems in a timely manner could cause our operations to be vulnerable to external attacks and inefficient. Hence, any failure or disruption in the operation of these systems or the loss of data due to such failure or disruption (including due to human error or sabotage) may affect our ability to conduct our normal business operations, which may materially adversely affect our business, financial condition, results of operations, cash flows and prospects. In addition, technological advances from time to time may result in our systems, methods or processing facilities becoming obsolete.

21. We are highly dependent on our promoters and directors for our business. The loss of or our inability to attract or retain such persons could have a material adverse effect on our business performance, results of operations, financial condition and cash flows.

Our success depends heavily upon the continuing services of Promoters and Directors who are the natural person in control of our Company. Our Promoters have experience in the field of trading in Steel products. They have established cordial relations with various customers and suppliers over the past several years, which have immensely benefitted our Company's current customer and supplier relations. We believe that our relation with our Promoters, who have rich experience in trading in steel industry, managing customers and handling overall businesses, has enabled us to experience growth and profitability. We benefit from our relationship with our Promoters and our success depends upon the continuing services of our Promoters who have been responsible for the growth of our business and are

closely involved in the overall strategy, direction and management of our business. Further, our Promoters are also part of certain other firms / ventures and may continue to do so. If they divert their attention to such other concerns, we may not be able to function as efficiently and profitably as before. We may have to incur additional costs to replace the services of our Promoters or we may not be able to do so at all, which could adversely affect our business operations and affect our ability to continue to manage and expand our business. Further, we also depend significantly on our Directors for executing their day-to-day activities. If our Promoters / Directors is unable or unwilling to continue in his present position, we may not be able to replace him easily or at all, and our business, financial condition, results of operations and prospects may be materially and adversely affected. In addition, we depend on our Directors / Promoters in availing certain bank loans and for the extension of unsecured loans and advances from time to time. We rely on our Directors and Promoters, in relation to our bank loans for which they have granted certain security and personal guarantees. For details, see chapter titled "Financial Indebtedness" beginning on page 221 of this Draft Prospectus. We cannot assure you that any future financing we obtain without guarantees from our Directors / Promoters or from unrelated third-parties will be on terms which are equal to or more favourable than the terms of our past financings.

## 22. Our Company has availed unsecured loans from our directors, their relatives and non-banking financial companies which may be recalled on demand.

As on December 31, 2023, we have outstanding unsecured loan from our directors, their relatives and non-banking financial companies which are repayable on demand to them. For further details of our unsecured loans, please refer the chapter titled "Financial Indebtedness" beginning on page 221 of this Draft Prospectus. These loans may not be repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lender at any time. In such cases, we may be required to repay the entirety of the unsecured loans together with accrued interest. We may not be able to generate sufficient funds at short notice to be able to repay such loans and may resort to refinancing such loans at a higher rate of interest and on terms not favorable to it. Failure to repay unsecured loans in a timely manner may have a material adverse effect on our business, results of operation financial condition and cash flow.

## 23. Our Company has not entered into any long-term contracts with its customers and we typically operate on the basis of orders received on hand. Inability to maintain regular order flow would adversely impact our revenues and profitability.

We have not entered into any fixed contracts with our customers and we cater to them on an order-by-order basis. As a result, our customers can terminate their relationships with us without any notice and, without consequence, which could materially and adversely impact our business. Consequently, our revenue may be subject to variability because of fluctuations in demand for our products. Our Company's customers have no obligation to place order with us and may either cancel, reduce or delay orders. The orders placed by our Company's customers are dependent on factors such as the customer satisfaction with the level of service that our Company provides, quality consistency, fluctuation in demand for our Company's products and customer's inventory management. Although we place a strong emphasis on quality, pricing and timely delivery of our products and after sales service such as feedback on the trends in their market, personal interaction by the top management with the customers, etc., in the absence of contracts, any sudden change in the buying pattern of buyers could adversely affect the business and the profitability of our Company

## 24. We operate in a highly competitive industry. Any inability to compete effectively may lead to a lower market share or reduced operating margins.

We operate in a highly competitive industry with a number of other distributors that deals in competing products. As a result, to remain competitive in the market we must continuously strive to reduce our distribution costs and improve our operating efficiencies and expand our products offering. If we fail to do so, it may have an adverse effect on our market share and results of operations.

Many of our competitors may be larger than us and may benefit large distribution network and operating efficiencies. There can be no assurance that we can continue to effectively compete with such distributors in the future, and failure to compete effectively may have an adverse effect on our business, financial condition and results of operations. Moreover, the competitive nature of the distribution industry in steel prices may result in lower prices for our products and decreased profit margins, which may materially adversely affect our revenue and profitability

## 25. Our Company has limited storage capacity which can result in stock out cost and loss of customer adversely affecting our business and results of operations.

Large warehousing capacity is the key growth driver in steel trading business. Large warehousing ensures a regular supply of goods into the marketplace by being able to procure goods in bulk quantities and then releasing them to various customers in the varied quantities required by them timely. Maintaining consistent stock levels helps prices to stay stable, making it easier for businesses to forecast profit and loss. Large warehousing facility also helps in attracting a variety of customers by providing them with a wide range of products and meeting their order requirements in a timely manner. Though our Company has a several godowns and stock yard, where currently our entire stock is comfortably stored, we cannot guarantee that this space will be sufficient to store our future procurements. Inability to meet customer demand due to inadequate storage may adversely affect our Company's reputation, business and results of operation.

26. We are dependent on third party transportation providers for the delivery of our products. Accordingly, continuing increases in transportation costs or unavailability of transportation services for them, as well the extent and reliability of Indian infrastructure may have an adverse effect on our business, financial condition, results of operations and prospects.

We depend on transportation services to deliver our products to our customers. We outsource the delivery of our products to either third-party logistics companies or as mutually agreed shipment terms as decided with the customers. Transportation strikes could have an adverse effect on our ability to deliver our products to our customers. In addition, transportation costs in India have been steadily increasing over the past several years. Continuing increases in transportation costs or unavailability of transportation services for our products may have an adverse effect on our business, financial condition, results of operations and prospects. In addition, India's physical infrastructure is less developed than that of many developed nations, and problems with its road networks, electricity grid, communication systems or any other public facility could disrupt our normal business activity, including the delivery of our products to customers by third-party transportation providers. Any deterioration of India's physical infrastructure would harm the national economy, disrupt the transportation of goods and supplies, and add costs to doing business in India. These problems could interrupt our business operations, which could have a material adverse effect on our results of operations and financial condition.

27. The average cost of acquisition of Equity Shares by our Promoters is lower than the Issue price determined in consultation with Lead Manager in accordance with the SEBI ICDR Regulations.

Our Promoters' average cost of acquisition of Equity Shares in our Company is lower than the Price decided by the Company in consultation with the Lead Manager. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer chapter title "Capital Structure" beginning on page 69 of this Draft Prospectus.

28. Within the parameters as mentioned in the chapter titled "Objects of the Issue" beginning on page 82 of this Draft Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

We intend to use the Net Proceeds for the purposes described in the section titled "Objects of the Issue" on page 82 of this Draft Prospectus. The Objects of the Issue comprise of funding of capital expenditure requirements of our Company towards towards setting up of a manufacturing facility at Rajkot, Gujarat, working capital requirements and general corporate purposes. We intend to deploy the Net Proceeds in financial year 2024-2025, such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the Issue may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc., For further details on the use of the Net Proceeds, please refer chapter titled "Objects of the Issue" beginning on page 82 of this Draft Prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment are based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled "Objects of the

Issue" beginning on page 82 of this Draft Prospectus, the Management will have significant flexibility in applying the proceeds received by our Company from the Issue. Our Board of Directors will monitor the proceeds of this Issue. However, Audit Committee will monitor the utilization of the proceeds of this Issue and prepare the statement for utilization of the proceeds of this Issue. However, in accordance with Section 27 of the Companies Act, 2013, and relevant provisions of SEBI ICDR Regulations, 2018, a company shall not vary the objects of the Issue without our Company being authorize to do so by our shareholders by way of special resolution and other compliances in this regard. Our Promoters and controlling shareholders shall provide exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

29. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. Further we have not identified any alternate source of financing the Objects of the Issue. Any shortfall in raising / meeting the same could adversely affect our growth plans, business operations and financial condition.

As on date of this Draft Prospectus, we have not made any alternate arrangements for meeting our capital requirements for objects of the issue. We meet our capital requirements through, owned funds, debt and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the net issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 82 of this Draft Prospectus.

30. The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

Since, the Proceeds from the Issue is less than Rs.10,000 lakh, there is no mandatory requirement of appointing an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Issue. The deployment of these funds raised through this Issue, is hence, at the discretion of the management and the Board of Directors of our Company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials. However, as per the Section 177 of the Companies Act, 2013 and applicable laws, the Audit Committee of our Company would be monitoring the utilization of the Issue Proceeds.

31. There are certain discrepancies/errors noticed in some of our corporate records relating to forms filed with the Registrar of Companies and other provisions of Companies Act, 2013. Some of our corporate records are not traceable. Any penalty or action taken by any regulatory authorities in future, for non-compliance with provisions of corporate and other law could impact the reputation and financial position of the Company to that extent.

Our company has not complied with certain statutory provisions in the past including but not limited to the details as mentioned in this risk factor. There are few discrepancies noticed in some of our corporate records relating to e-forms filed with the Registrar of Companies. In the past, there have been some instances of delays/ non-filing/ non-compliance with certain statutory authorities with certain provision of statutory regulations applicable to us such as:

- Delay in filing of Financial Statements for the FY 2021-22 and 2022-23 with requisite additional fees.
- Delay in filing of Annual Return for FY 2021- 22 and 2022-23 with requisite additional fees.
- Delay in filing of Form ADT-1 for re- appointment of M/s A.V.Anjaria & Co. as statutory auditor on December 30, 2020 with requisite additional fees.
- Delay in filling of Form DIR-12 for appointment and change in designation of December 30, 2020 with requisite
  additional fees.
- Delay in filling of Form CHG-4 for satisfaction of charge having charge ID No. 100294645 with requisite additional fees.

- While incorporating a company Mr. Sureshchandra Gulabchand Vasa is appointed as an Executive Director but our Company has missed to file form for change in designation from Executive Director to Non-Executive Director.
- Half Yearly PAS-6 not filed for the period 01/04/2022 to 30/09/2022.
- Half Yearly MSME forms not filed for nil data.

While no legal proceedings or regulatory action has been initiated against our Company in relation to such non-compliance or instances of non-filings or incorrect filings or delays in filing statutory forms with the RoC as of the date of this Draft Prospectus, we cannot assure you that such legal proceedings or regulatory actions will not be initiated against our Company in future and we cannot assure you that we will not be subject to penalties imposed by concerned regulatory authorities in this respect. Therefore, if the authorities impose monetary penalties on us or take certain punitive actions against our Company in relation to the same, our business, financial condition and results of operations could be adversely affected.

## 32. Industry information included in this Draft Prospectus has been derived from industry reports. There can be no assurance that such third-party statistical, financial and other industry information is either complete or accurate.

We have relied on the reports of certain independent third party for purposes of inclusion of such information in this Draft Prospectus. These reports are subject to various limitations and based upon certain assumptions that are subjective in nature. We have not independently verified data from such industry reports and other sources. Although we believe that the data may be considered to be reliable, their accuracy, completeness and underlying assumptions are not guaranteed and their dependability cannot be assured. While we have taken reasonable care in the reproduction of the information, the information has not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore, we make no representation or warranty, express or implied, as to the accuracy or completeness of such facts and statistics. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced for other economies and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere. Statements from third parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this Draft Prospectus.

## 33. There are certain discrepancies and non-compliances noticed in some of our financial reporting and/or records relating to filing of returns and deposit of statutory dues with the taxation and other statutory authorities.

In the past, our company has at several instances, delayed in filing our TDS and Income Tax returns, GST returns, EPF returns and deposit of statutory dues, as a result of which, we have been required to pay the late filing fees along with interest on delayed deposit of due taxes and statutory dues. Although the late filing fees levied are small but if we continue this practice, the accumulated amounts of each delay may adversely affect our cash flows. Further no-show cause notice has been issued against our Company till date, in respect of above. In the event of any cognizance being taken by the concerned authorities in respect of above, actions may be taken against our Company and our directors, in which event the financials of our Company and our directors may be affected.

For further details of certain material legal proceedings involving our Company, our Promoters, our directors, see "Financial Information" beginning on page 182 of this Draft Prospectus.

## 34. The recent outbreak of the novel coronavirus could have a significant effect on our results of operations, and could negatively impact our business, revenues, financial condition and results of operations.

An outbreak of COVID-19 was recognized as a pandemic by the WHO on March 11, 2020. In response to the COVID-19 outbreak, the governments of many countries, including India, have taken preventive or protective actions such as imposing country-wide lockdowns, as well as restrictions on travel and business operations. Since May 2020 many of these measures our operations and to build confidence in the safety protocols deployed at our office. If we do not respond appropriately to the pandemic, or if customers do not perceive our response to be adequate, we could suffer damage to our reputation and our brand, which could adversely affect our business in the future. Further, the lockdown

was again imposed by the government in some parts of India during April 2021, which was partially relaxed in June 2021, during this lockdown although we have continued with our business, the execution of our business operations was delayed by few weeks. We cannot predict the degree to, or the time period over, which our business will be affected by the COVID-19 outbreak. For example, this pandemic could necessitate further lockdowns, resulting in significant additional effects on our revenue, financial condition and results of operations. There are numerous uncertainties associated with the COVID-19 outbreak, including the number of individuals who will become infected, availability of a vaccine or a cure that mitigates the effect of the virus, the extent of the protective and preventative measures imposed by governments and whether the virus' impact will be seasonal, among others. Consequently, there may be adverse effects of this pandemic on our short-term business operations and our financial results may be impacted.

## 35. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including termination of our contracts, regulatory sanctions and serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and other professionals, agents and / or technicians may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition and results of operations could be adversely affected.

### 36. Our Promoters have interest in entities, which are in businesses similar to ours and this may result in conflict of interest with us.

Our Promoters have interest in our Group Companies, namely Visaman Sales Private Limited and Visaman Infra Projects Private Limited, and any other business by virtue of their shareholding which are engaged in the same line of business as ours. As these entities are in similar lines of business to our Company, there can be no assurance that conflicts of interest will not occur between our business and the businesses of such entities, which could have an adverse effect on our business, financial condition and results of operations.

## 37. In addition to normal remuneration, other benefits and reimbursement of expenses some of our directors (including our Promoters) are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our directors including our Promoters are interested in our Company to the extent of their shareholding and dividend entitlement in our Company, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our directors would always exercise their rights as shareholders to the benefit and best interest of our Company. For further information, see the chapters titled "Our Management" and "Our Promoters and Promoter Group" beginning on page 155 and 170 respectively of this Draft Prospectus and the section titled "Financial Information" beginning on page 180 of this Draft Prospectus.

## 38. We depend on skilled personnel and if we are unable to recruit and retain skilled personnel, our ability to operate or grow our business could be affected.

Our business operation required skilled and creative manpower intensive and we engage a considerable number of skilled personnel every year to sustain our growth. Further, we spend significant time and resources in training the manpower we hire. Our success is substantially dependent on our ability to recruit, train and retain skilled manpower. High attrition and competition for manpower may limit our ability to attract and retain the skilled manpower necessary for our future growth requirements. We cannot assure you that skilled manpower will continue to be available in sufficient numbers suitable to our requirements or that we will be able to grow our workforce in a manner consistent with our growth objectives, which may affect our business, financial condition, results of operations and prospects.

## 39. If we are unable to manage our growth effectively and further expand into new markets our business, future financial performance and results of operations could be materially and adversely affected.

The success of our business will depend on our ability to effectively implement our business and growth strategy. As part of our growth strategy, we aim to, among other things, continue to grow our businesses as and when opportunities exist including by continuing to strengthen our existing product portfolio with attractive growth and profitability prospects, to strive for cost efficiency, attracting and retaining talented employees and focusing on consistently meeting quality standards. As we continue to grow our business and expand into newer markets, we may face several challenges, including • acquiring new customers; • identifying customer requirements and preferences in such markets; • obtaining approvals and certifications for our products in such jurisdictions; • making accurate assessments of the resources we will require; • preserving a uniform culture, values and work environment; • developing and improving our internal administrative infrastructure, particularly our financial, operational, communications, internal control and other internal systems; • recruiting, training and retaining sufficient skilled management, technical and marketing personnel; • maintaining high levels of customer satisfaction; and • adhering to expected performance and quality standards. In pursuing our growth strategy, we will require additional capital investments and cash outlays, which may have a material impact on our cash flows and results of operations. Our operating expenses and capital requirements may increase significantly pursuant to our expansion plans. Our ability to manage our growth effectively requires us to forecast accurately our sales, growth and to expend funds to improve our operational, financial and management controls, reporting systems and procedures. An inability to implement our future business plan, manage our growth effectively, further expand into new markets or failure to secure the required funding on favourable terms or at all could have a material and adverse effect on our business, future financial performance and results of operations.

#### 40. We may not be fully insured for all losses we may incur.

Although we attempt to limit and mitigate our liability for damages arising from negligent acts, errors or omissions through contractual provisions, limitations of liability set forth in our contracts may not be enforceable in all instances or may not otherwise protect us from liability for damages. In addition, certain liabilities, such as claims of third parties for which we may be required to indemnify our clients, are generally not limited under those agreements. We have taken insurance policies, details of which are mentioned in the section titled, "Insurance" under the chapter titled, "Our Business" on page 124 of this Draft Prospectus. Although we believe we have adequate insurance coverage but that coverage may not continue to be available on reasonable terms or to be available in sufficient amounts to cover one or more large claims, and our insurers may disclaim coverage as to any future claim. Insurance coverage may be an inadequate remedy where the loss suffered is not easily quantifiable, for example, in the event of severe damage to our reputation. The successful assertion of one or more large claims against us that exceed available insurance coverage, or changes in our insurance policies (including premium increases or the imposition of large deductible or co-insurance requirements), could have a material adverse effect on our business, reputation, results of operations, financial condition and cash flows.

# 41. We are subject to various laws and extensive government regulations and if we fail to obtain, maintain or renew our statutory and regulatory licenses, permits and approvals required in the ordinary course of our business, including environmental, health and safety laws and other regulations, our business financial condition, results of operations and cash flows may be adversely affected.

We are required to comply with Indian laws, among other things, relating to occupational health and safety (including laws regulating the generation, storage, handling, use and transportation of waste materials, the emission and discharge of hazardous waste materials into soil, air or water, and the health and safety of employees) and mandatory certification requirements for our facilities and products. For regulations and policies applicable to our Company, see "Key Industry Regulations and Policies" beginning on page 142 of this Draft Prospectus. There can be no assurance that we will be in compliance at all times with such laws, regulations and the terms and conditions of any such consents or permits. If we violate or fail to comply adequately with these requirements, we could be fined or otherwise sanctioned by the relevant regulators.

Our business and operations are subject to a number of approvals, licenses, registrations and permissions for construction and operation of our manufacturing facilities, in addition to extensive government regulations for the protection of the environment and occupational health and safety. We have either made or are in the process of making an application or renewal for obtaining necessary approvals that are not in place or have expired. Further, we may also need to apply for additional approvals including the renewal of approvals which may expire from time to time, in the ordinary course of business. We cannot assure you that these approvals will be granted by the relevant authorities. In

the event these approvals are not granted, we will have to make alternate arrangements, which may adversely impact our business, financial condition, results of operations, cash flows and prospects. For further details of pending renewals and pending material approvals, see "Government and Other Statutory Approvals" on page 244 of this Draft Prospectus. If we fail to retain, renew or receive any of such approvals, licenses, registrations, permissions or renewals, in a timely manner or at all, our business, financial condition, results of operations, cash flows and prospects may be adversely affected.

Further, our government approvals and licenses are onerous and require us to make substantial compliance-related expenditure. If we fail to comply or a regulator claims that we have not complied and orders closure of our offices where it is found to be non-compliant with the applicable norm our business, prospects, financial condition, results of operations and cash flows may be adversely affected.

In addition, we may be subject to additional laws, regulations and rules with respect to environment protection, health and safety in the jurisdiction we currently operate. Our inability to control the costs involved in complying with these and other relevant laws and regulations could have an adverse effect on our business, financial condition, results of operations and cash flows.

## 42. If we fail to keep our technical knowledge and process know-how confidential, we may suffer a loss of our competitive advantage.

We possess extensive technical knowledge about our products and such technical knowledge has been developed through our own experiences. Our technical knowledge is an independent asset of ours, which may not be adequately protected by intellectual property rights. Some of our technical knowledge is protected only by secrecy. As a result, we cannot be certain that our technical knowledge will remain confidential in the long run. Certain proprietary knowledge may be leaked (either inadvertently or wilfully), at various stages of the business process. A significant number of our employees have access to confidential information and there can be no assurance that this information will remain confidential. Moreover, certain of our employees may leave us and join our various competitors. In the event that the confidential technical information in respect of our products or business becomes available to third parties or to the general public, any competitive advantage we may have over other companies in our sector could be compromised. If a competitor is able to reproduce or otherwise capitalise on our technology, it may be difficult, expensive or impossible for us to obtain necessary legal protection. Consequently, any leakage of confidential technical information could have an adverse effect on our business, results of operations, financial condition and future prospects.

## 43. Pricing pressure from customers may adversely affect our gross margin, profitability and ability to increase our prices.

Our customers often pursue price reduction initiatives and objectives with their suppliers including us. Adopting cost cutting measures while maintaining stringent quality standards may lead to a decrease in our margins, which may have a material adverse effect on our business, financial condition, results of operations and future prospects. Our customers typically negotiate for larger discounts in price as the volume of their orders increases. If we are unable to efficiently generate sufficient cost savings in the future to offset price reductions or if there is any reduction in consumer demand for consumer goods, our sales, gross margin and profitability may reduce, which may have a material adverse effect on our business, financial condition, results of operations and future prospects.

# 44. Our Promoters cum Directors have provided personal guarantees for loan facilities obtained by our Company, and any failure or default by our Company to repay such loans in accordance with the terms and conditions of the financing documents could trigger repayment obligations on them, which may impact their ability to effectively service their obligations as our Promoters/Directors and thereby, impact our business and operations.

Personal property of our promoters has been provided as collateral securities along with they have extended personal guarantee towards loan facilities taken by our Company. Any default or failure by us to repay the loans in a timely manner, or at all could trigger repayment obligations of our guarantors in respect of such loans, which in turn, could have an impact on their ability to effectively service their obligations as Promoters of our Company, thereby having an effect on our business, results of operation and financial condition. Furthermore, in the event that these individuals withdraw or terminate their guarantees, our lenders for such facilities may ask for alternate guarantees, repayment of

amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantees satisfactory to the lenders, and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could affect our financial condition and cash flows. For further details, please refer the chapter titled "*Financial Indebtedness*" beginning on page 225 of this Draft Prospectus.

45. We are subject to strict quality requirements and any product defect issues or failure by us or our suppliers to comply with quality standards may lead to the cancellation of existing and future orders, recalls and exposure to potential product liability claims.

We face an inherent business risk of exposure to product defects and subsequent liability claims if the use of any of our products results in personal injury or property damage. We may not be able to meet regulatory relevant quality standards in India, or the quality standards imposed by our customers which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

If any of our products do not meet regulatory standards or are defective, we may be, inter alia, (i) responsible for damages relating to any defective products, (ii) required to replace, recall or redesign such products or (iii) incur significant costs to defend any such claims. The failure by us or any of our suppliers to achieve or maintain compliance with regulatory requirements or quality standards may disrupt our ability to supply products sufficient to meet demand until compliance is achieved or, until a new supplier has been identified and evaluated. There is no assurance that our products will always meet the satisfaction of our customers' quality standards. Our failure to comply with applicable regulations could cause adverse consequences to be imposed on us, including fines, injunctions, civil penalties, the refusal of regulatory authorities to grant approvals or renewal, delays, suspensions or withdrawal of approvals, license revocation, seizures or recalls of products, operating restrictions and criminal prosecutions, all of which could harm our business. There can be no assurance that if we need to engage new suppliers to satisfy our business requirement, we will be able locate new suppliers in compliance with regulatory requirements in a timely manner, or at all. Failure to do so could lead to the cancellation of existing and future orders and have a material adverse effect on our business and revenue. However, no such instances occurred in the past.

46. The logo " wisher" has been registered under the name of our company. Any failure to protect our intellectual property could have a material adverse effect on our business. We are, and may also in the future be, subject to intellectual property infringement claims, which may be expensive to defend and may disrupt our business.

As on date of this Draft Prospectus, the logo " "has been registered under Class 35 of the Trade Mark Act, 1999 which is valid up to November 03, 2030. The said trademark belongs to our brand, if Company withdraws it or terminates this arrangement or do not renew it, we will not be able to make use of the said trademark, name or logo in connection with our business and consequently, we may be required to invest significant resources in changing our logo which may adversely affect our reputation and business. We have been conducting our business using our logo and our customers associate our logo with our Company and its operations. Our ability to compete effectively depends in part upon our ability to protect our rights in trademarks and other intellectual property that we have been registered. We seek to protect our logos, brand names and websites' domain names by relying on trademarks and domain name registrations. However, our efforts to protect our intellectual property may not be adequate. The use of our name and logo is vital to our competitiveness and success and for us to attract and retain our customers and business partners. Further, we cannot assure you that the measures we have taken will be sufficient to prevent any misappropriation or infringement of our intellectual property.

47. Our financing agreements contain covenants that limit our flexibility in operating our business. If we are not in compliance with certain of these covenants and are unable to obtain waivers from the respective lenders, our lenders may accelerate the repayment schedules, and enforce their respective security interests, leading to a material adverse effect on our business and financial condition.

A portion of borrowings is secured by mortgage of immovable properties, hypothecation of current assets (both present and future) and personal guarantees given by our Promoters and Directors. Our existing financing arrangements contain a number of restrictive covenants that impose significant operating and financial restrictions on us and may limit our ability to, without prior consents from the lenders, engage in acts that may be in our long-term best interest, including restrictions on our ability to, among other matters, make regular inspections and audits.

If we are not in compliance with certain of these covenants and are unable to obtain waivers from the respective lenders or if any events of default occur, our lenders may accelerate the repayment schedules or terminate our credit facilities.

Further, certain of our subsisting loans may be recalled at any time at the option of the lender. There can be no assurance that the lenders will not recall such borrowings or if we will be able to repay loans advanced to us in a timely manner or at all. Subsequently, if we are unable to pay our debt, affected lenders could also proceed against any collateral granted to them to secure such indebtedness. Further, such covenant defaults could result in cross-defaults in our other debt financing agreements. In the event our lenders accelerate the repayment of our borrowings, there can be no assurance that we will have sufficient assets to repay our indebtedness.

If our future cash flows from operations and other capital resources become insufficient to pay our debt obligations or our contractual obligations, or to fund our other liquidity needs, we may be forced to sell assets or attempt to restructure or refinance our existing indebtedness. Our ability to restructure or refinance our debt will depend on the condition of the capital markets, our financial condition at such time and the terms of our other outstanding debt instruments. Any refinancing of our debt could be at higher interest rates and may require us to comply with more onerous covenants, which could further restrict our business operations. The terms of existing or future debt instruments may restrict us from adopting some of these alternatives. In addition, any failure to make payments of interest or principal on our outstanding indebtedness on a timely basis would likely result in a reduction of our creditworthiness or credit rating, which could harm our ability to incur additional indebtedness on acceptable terms.

## 48. We might infringe upon the intellectual property rights of others and may be susceptible to claims from third parties, affecting our operations and financial condition

While we take care to ensure that we comply with the intellectual property rights of others, we cannot determine with certainty as to whether we are infringing on any existing third-party intellectual property rights, which may require us to alter our technologies, obtain licenses or cease some of our operations. We may also be susceptible to claims from third parties asserting infringement and other related claims. If such claims are raised, those claims could: (a) adversely affect our relationships with current or future customers: (b) result in costly litigation; (c) cause product shipment delays or stoppages; (d) divert management's attention and resources; (e) subject us to significant liabilities; (f) require us to enter into potentially expensive royalty or licensing agreements and (g) require us to cease certain activities. While in the last three financial years we have not been involved in litigation or incurred litigation expenses in connection with third party intellectual property rights, in the case of an infringement claim made by a third party, we may be required to defend such claims at our own cost and liability and may need to indemnify and hold harmless our customers. Furthermore, necessary licenses may not be available to us on satisfactory terms, if at all. In addition, we may decide to settle a claim or action against us, which settlement could be costly. We may also be liable for any past infringement that we are not aware of. Any of the foregoing could adversely affect our business, financial condition and results of operations.

## 49. Any increase in interest rates would have an adverse effect on our results of operations and will expose our Company to interest rate risks.

We are dependent upon the availability of equity, cash balances and debt financing to fund our operations and growth. Any fluctuations in interest rates may directly impact the interest costs of such loans and, in particular, any increase in interest rates could adversely affect our results of operations. Furthermore, our indebtedness means that a material portion of our expected cash flow may be required to be dedicated to the payment of interest on our indebtedness, thereby reducing the funds available to us for use in our general business operations. If interest rates increase, our interest payments will increase and our ability to obtain additional debt and non-fund-based facilities could be adversely affected with a concurrent adverse effect on our business, financial condition and results of operations. For further details, please refer chapter titled "Financial Indebtedness" beginning on page 225 of this Draft Prospectus.

## 50. We are exposed to counterparty credit risk and any delay in receiving payments or non-receipt of payments may adversely impact our results of operations.

We are subject to counterparty credit risk and a significant delay in receiving large payments or non-receipt of large payments may adversely impact our results of operations. Our operations involve extending credit to our customers in respect of sale of our products and consequently, we face the risk of the uncertainty regarding the receipt of these outstanding amounts. Consequently, we face the risk of the uncertainty regarding the receipt of these outstanding amounts. As a result of such industry conditions, we have and may continue to have high levels of outstanding receivables. There is no assurance that we will accurately assess the creditworthiness of our customers. Further, macroeconomic conditions which are beyond our control, such as a potential credit crisis in the global financial system, could also result in financial difficulties for our customers, including limited access to the credit markets, insolvency or bankruptcy. Such conditions could cause our customers to delay payment, request modifications of their payment terms, or default on their payment obligations to us, all of which could increase our receivables. Timely collection of dues from customers also depends on our ability to complete our contractual commitments and subsequently bill for and collect from our clients. While we have not faced such incidents in the past, if we are unable to meet our contractual obligations, we may experience delays in the collection of, or be unable to collect, our customer balances, which could adversely affect our results of operations and cash flows.

## 51. Our Promoters and Promoter Group will continue to retain a majority shareholding in our Company after the Issue, which will allow them to exercise significant influence over us.

After the completion of the Issue, our Promoters and Promoter Group is expected to hold [•]% of the Post Issue Equity Share Capital. Further, the involvement of our Promoters in our operations, including through strategy, direction and customer relationships have been integral to our development and business and the loss of any of our Promoters may have a material adverse effect on our business and prospects.

Accordingly, our Promoters and Promoter Group will continue to exercise significant influence over our business and all matters requiring shareholders' approval, including the composition of our Board of Directors, the adoption of amendments to our constitutional documents, the approval of mergers, strategic acquisitions or joint ventures or the sales of substantially all of our assets, and the policies for dividends, investments and capital expenditures. This concentration of ownership may also delay, defer or even prevent a change in control of our Company and may make some transactions more difficult or impossible without the support of our Promoters and Promoter Group. Further, the Promoters' shareholding may limit the ability of a third party to acquire control. The interests of our Promoters and Promoter Group, as our Company's controlling shareholder, could conflict with our Company's interests, your interests or the interests of our other shareholders. There is no assurance that our Promoters and Promoter Group will act to resolve any conflicts of interest in our Company's or in investor favor.

## 52. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see "Dividend Policy" beginning on page 179 of this Draft Prospectus

## 53. The determination of the Issue Price is based on various factors and assumptions and the Issue Price of the Equity Shares may not be indicative of the market price of the Equity Shares upon listing on the Stock Exchange.

The determination of the Price is based on various factors and assumptions, and is determined by our Company in consultation with the Lead Manager. These are based on numerous factors, including those described under "Basis for Issue Price" on page 96 of this Draft Prospectus, and may not be indicative of the market price of the Equity Shares upon listing on the Stock Exchange. The price of our Equity Shares upon listing on the Stock Exchange will be determined by the market and may be influenced by many factors outside of our control.

## 54. Significant differences exist between Indian GAAP and other accounting principles, such as US GAAP and IFRS, which may be material to investors assessments of Our Company's financial condition. Our failure to successfully

adopt IFRS may have an adverse effect on the price of our Equity Shares. The proposed adoption of IFRS could result in our financial condition and results of operations appearing materially different than under Indian GAAP.

Our restated financial statements, including the financial statements provided in this Draft Prospectus, are prepared in accordance with Indian GAAP. We have not attempted to quantify the impact of IFRS or U.S. GAAP on the financial data included in this Draft Prospectus, nor do we provide a reconciliation of our financial statements to those of U.S. GAAP or IFRS. U.S. GAAP and IFRS differ in significant respects from Indian GAAP. For details, refer chapter titled "Presentation of Financial Industry and Market Data" beginning on Page 16 of this Draft Prospectus.

Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited. India has decided to adopt the "Convergence of its existing standards with IFRS" and not the "International Financial Reporting Standards" ("IFRS"), which was announced by the MCA, through the press note dated January 22, 2010. These "IFRS based / synchronized Accounting Standards" are referred to in India as IND (AS). Public companies in India, including our Company, may be required to prepare annual and interim financial statements under IND (AS). The MCA, through a press release dated February 25, 2011, announced that it will implement the converged accounting standards in a phased manner after various issues, including tax related issues, are resolved. Further, MCA Notification dated February 16, 2015, has provided an exemption to the Companies proposing to list their shares on the SME Exchange as per Chapter IX of the SEBI ICDR Regulations and hence the adoption of IND (AS) by a SME exchange listed Company is voluntary. Accordingly, we have made no attempt to quantify or identify the impact of the differences between Indian GAAP and IFRS or to quantify the impact of the difference between Indian GAAP and IFRS as applied to its financial statements. There can be no assurance that the adoption of IND-AS will not affect our reported results of operations or financial condition. Any failure to successfully adopt IND-AS may have an adverse effect on the trading price of our Equity Shares. Currently, it is not possible to quantify whether our financial results will vary significantly due to the convergence to IND (AS), given that the accounting principles laid down in the IND (AS) are to be applied to transactions and balances carried in books of accounts as on the date of the applicability of the converged standards, i.e., IND (AS) and for future periods.

Moreover, if we volunteer for transition to IND (AS) reporting, the same may be hampered by increasing competition and increased costs for the relatively small number of IND (AS)-experienced accounting personnel available as more Indian companies begin to prepare IND (AS) financial statements. Any of these factors relating to the use of converged Indian Accounting Standards may adversely affect our financial condition.

#### **EXTERNAL RISKS**

55. An investment in the Equity Shares is subject to general risk related to investments in Indian Companies.

Our Company is incorporated in India and all of our assets and employees are located in India. Consequently, our business, results of operations, financial condition and the market price of the Equity Shares will be affected by changes in interest rates in India, policies of the Government of India, including taxation policies along with policies relating to industry, political, social and economic developments affecting India.

56. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the Issue Price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares has been determined by fixed price method. The price is based on numerous factors (For further information, please refer chapter titled "Basis for Issue Price" beginning on page 90 of this Draft Prospectus) and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price include without limitation. The following:

i. quarterly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;

- ii. changes in revenue or earnings estimates or publication of research reports by analysts;
- iii. results of operations that vary from those of our competitors;
- iv. speculation in the press or investment community;
- v. new laws and governmental regulations applicable to our industry;
- vi. future sales of the Equity Shares by our shareholders;
- vii. general market conditions; and
- viii. domestic and international economic, legal and regulatory factors unrelated to our performance
- 57. We have issued Equity Shares during the last one year at a price below the Issue Price.

Our Company had issued equity shares pursuant to Bonus shares of 30,79,999 equity shares on March 22, 2024 in the ratio of 11:25 i.e., 11 Bonus Equity Shares for every 25 Equity Shares held, in the last 12 months which is lower than the Issue Price. The Equity Shares allotted to shareholders pursuant to this Issue may be priced significantly higher due to various reasons including better performance by the Company, better economic conditions and passage of time. For further details, see "Capital Structure" on page 64 of this Draft Prospectus. The prices at which Equity Shares have been issued by us in last one year should not be taken to be indicative of the Issue Price and the trading price of our Equity Shares after listing.

58. The Equity Shares have never been publicly traded, and, after the Issue, the Equity Shares may experience price and volume fluctuations, and an active trading market for the Equity Shares may not develop. Further, the price of the Equity Shares may be volatile, and you may be unable to resell the Equity Shares at or above the Issue Price, or at all.

Prior to the Issue, there has been no public market for the Equity Shares, and an active trading market on the Stock Exchanges may not develop or be sustained after the Issue. Listing and quotation do not guarantee that a market for the Equity Shares will develop, or if developed, the liquidity of such market for the Equity Shares. The Issue Price of the Equity Shares is proposed to be determined in consultation with Lead Manager in accordance with the SEBI ICDR Regulations and may not be indicative of the market price of the Equity Shares at the time of commencement of trading of the Equity Shares or at any time thereafter. The market price of the Equity Shares may be subject to significant fluctuations in response to, among other factors, variations in our operating results of our Company, market conditions specific to the industry we operate in, developments relating to India, volatility in securities markets in jurisdictions other than India, variations in the growth rate of financial indicators, variations in revenue or earnings estimates by research publications, and changes in economic, legal and other regulatory factors.

59. There is no guarantee that the Equity Shares issued pursuant to the Issue will be listed on the NSE Emerge Platform in a timely manner or at all.

In accordance with Indian law and practice, permission for listing and trading of the Equity Shares issued pursuant to the Issue will not be granted until after the Equity Shares have been issued and allotted. Approval for listing and trading will require all relevant documents authorizing the issuing of Equity Shares to be submitted. There could be a failure or delay in listing the Equity Shares on the NSE Emerge. Any failure or delay in obtaining the approval would restrict your ability to dispose of your Equity Shares.

60. Any future issuance of Equity Shares may dilute your shareholding and sale of our Equity Shares by our Promoters or other shareholders may adversely affect the trading price of the Equity Shares.

Any future equity issuances by us, including in a primary offering, may lead to the dilution of investors' shareholdings in our Company. Any future equity issuances by us or sales of our Equity Shares by our Promoters or other major shareholders may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Equity Shares.

61. There are restrictions on daily weekly monthly movement in the price of the equity shares, which may adversely affect the shareholder's ability to sell for the price at which it can sell, equity shares at a particular point in time.

Once listed, we would be subject to circuit breakers imposed by the stock exchange, which does not allow transactions beyond specified increases or decreases in the price of the Equity Shares. This circuit breaker operates independently

of the index- based market-wide circuit breakers generally imposed by SEBI. The percentage limit on circuit breakers is said by the stock exchange based on the historical volatility in the price and trading volume of the Equity Shares. The stock exchange does not inform us of the percentage limit of the circuit breaker in effect from time to time, and may change it without our knowledge. This circuit breaker limits the upward and downward movements in the price of the Equity Shares. As a result of the circuit breaker, no assurance may be given regarding your ability to sell your Equity Shares or the price at which you may be able to sell your Equity Shares at any particular time.

#### 62. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws and regulations, unless specifically exempted, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. A securities transaction tax ("STT") is levied on and collected by an Indian stock exchange on which equity shares are sold. Any capital gain exceeding ₹100,000, realized on the sale of equity shares held for more than 12 months immediately preceding the date of transfer, which are sold using any other platform other than on a recognized stock exchange and on which no STT has been paid, are subject to long-term capital gains tax in India.

The Finance Act, 2019 amended the Indian Stamp Act, 1899 with effect from July 1, 2020 and clarified that, in the absence of a specific provision under an agreement, the liability to pay stamp duty in case of sale of securities through stock exchanges will be on the buyer, while in other cases of transfer for consideration through a depository, the onus will be on the transferor. The stamp duty for transfer of securities other than debentures on a delivery basis is specified at 0.015% and on a non-delivery basis is specified at 0.003% of the consideration amount. The Finance Act, 2020, has, among others things, provided a number of amendments to the direct and indirect tax regime, including, without limitation, a simplified alternate direct tax regime and that dividend distribution tax will not be payable in respect of dividends declared, distributed or paid by a domestic company after March 31, 2020, and accordingly, that such dividends not be exempt in the hands of the shareholders, both resident as well as non-resident, and that such dividends likely be subject to tax deduction at source.

The Company may or may not grant the benefit of a tax treaty (where applicable) to a non-resident shareholder for the purposes of deducting tax at source from such dividend. Investors should consult their own tax advisors about the consequences of investing or trading in the Equity Shares.

Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short-term capital gains tax in India. In cases where the seller is a non-resident, capital gains arising from the sale of the equity shares will be partially or wholly exempt from taxation in India in cases where the exemption from taxation in India is provided under a treaty between India and the country of which the seller is resident. Historically, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on a gain upon the sale of the equity shares.

Further, we cannot predict whether any tax laws or other regulations impacting it will be enacted, or predict the nature and impact of any such laws or regulations or whether, if at all, any laws or regulations would have a material adverse effect on our business, financial condition, results of operations and cash flows. The Government of India had announced the union budget for financial year 2024 and the Finance Act, 2023 received assent from the President of India on March 31, 2023. There is no certainty on the impact that the Finance Act, 2023 may have on our business and operations or in the industry we operate in.

#### 63. The price of our Equity Shares may be volatile, or an active trading market for our Equity Shares may not develop.

Prior to this Issue, there has been no public market for our Equity Shares. Our Company and the Lead Manager have appointed Market Maker for the equity shares of our Company. However, the trading price of our Equity Shares may fluctuate after this Issue due to a variety of factors, including our results of operations and the performance of our business, competitive conditions, general economic, political and social factors, the performance of the Indian and global economy and significant developments in India's fiscal regime, volatility in the Indian and global securities market, performance of our competitors, the Indian Capital Markets and Finance industry, changes in the estimates of our performance or recommendations by financial analysts and announcements by us or others regarding contracts, acquisitions, strategic partnership, joint ventures, or capital commitments.

64. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the exchange control regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain restrictions) if they comply with the pricing guidelines and reporting requirements specified by the Reserve Bank of India. If the transfer of shares is not in compliance with such pricing guidelines or reporting requirements or falls under any of the exceptions referred to above, then the approval of the Reserve Bank of India will be required for such transaction to be valid.

Additionally, shareholders who seek to convert Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India require a no-objection or a tax clearance certificate from the Indian income tax authorities. Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly known as Department of Industrial Policy and Promotion) and the Foreign Exchange Management (Nondebt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares a land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, will require prior approval of the Government of India, as prescribed in the Consolidated FDI Policy and the FEMA Rules. These investment restrictions shall also apply to subscribers of offshore derivative instruments. Neither the Consolidated FDI Policy nor the FEMA Rules provide a definition of the term "beneficial owner". The interpretation of "beneficial owner" and enforcement of this regulatory change may differ in practice, which may have an adverse effect on our ability to raise foreign capital. We cannot assure you that any required approval from the Reserve Bank of India or any other governmental agency can be obtained on any particular terms or at all.

65. Natural calamities, climate change and health epidemics could adversely affect the Indian economy and our business, financial condition, and results of operations. In addition, hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect our business, financial condition and results of operations.

Our operations including our offices may be damaged or disrupted as a result of natural calamities. Such events may lead to the disruption of information systems and telecommunication services for sustained periods. They also may make it difficult or impossible for employees to reach our business locations. Damage or destruction that interrupts our provision of services could adversely affect our reputation, our relationships with our customers, our management team's ability to administer and supervise our business or it may cause us to incur substantial additional expenditure to repair or replace damaged equipment or rebuild parts of our offices. Any of the above factors may adversely affect our business, financial condition and results of operations. India has from time-to-time experienced instances of social, religious and civil unrest and hostilities between neighbouring countries. Military activity or terrorist attacks in the future could influence the Indian economy by disrupting communications and making travel more difficult and such political tensions could create a greater perception that investments in Indian companies involve higher degrees of risk. Events of this nature in the future, as well as social and civil unrest within other countries in Asia, could influence the Indian economy and could have a material adverse effect on the market for securities of Indian companies.

66. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

67. Changing laws, rules and regulations and legal uncertainties, including adverse application or interpretation of corporate and tax laws, may adversely affect our business, prospects and results of operations.

The regulatory and policy environment in which we operate is evolving and subject to change. Our business and financial performance could be adversely affected by unfavourable changes in or interpretations of existing, or the promulgation of new, laws, rules and regulations applicable to us and our business. In such instances, and including the instances mentioned below, our business, results of operations and prospects may be adversely impacted, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy. Any political instability in India, such as corruption, scandals and protests against certain economic reforms, which have occurred in the past, could slow the pace of liberalization and deregulation. The rate of economic liberalization could change, and specific laws and policies affecting foreign investment, currency exchange rates and other matters affecting investment in India could change as well.

Additionally, the Government of India has introduced (a) the Code on Wages, 2019; (b) the Code on Social Security, 2020; (c) the Occupational Safety, Health and Working Conditions Code, 2020; and (d) the Industrial Relations Code, 2020 which consolidate, subsume and replace numerous existing central labour legislations. While the rules for implementation under these codes have not been notified, the implementation of such laws could increase our employee and labour costs, thereby adversely impacting our results of operations, cash flows, business and financial performance.

The application of various Indian tax laws, rules and regulations to our business, currently or in the future, is subject to interpretation by the applicable taxation authorities. For instance, companies can voluntarily opt in favour of a concessional tax regime (subject to no other special benefits/exemptions being claimed), which reduces the rate of income tax payable to 22% subject to compliance with conditions prescribed, from the erstwhile 25% or 30% depending upon the total turnover or gross receipt in the relevant period. Any such future amendments may affect our other benefits such as exemption for income earned by way of dividend from investments in other domestic companies and units of mutual funds, exemption for interest received in respect of tax-free bonds, and long-term capital gains on equity shares if withdrawn by the statute in the future, and the same may no longer be available to us. Any adverse order passed by the appellate authorities/ tribunals/ courts would have an effect on our profitability.

Further, the GoI has announced the union budget for Fiscal 2024, pursuant to which the Finance Bill, 2023 ("Finance Bill"), has introduced various amendments. The Finance Bill has received assent from the President of India on March 31, 2023, and has been enacted as the Finance Act, 2023. We cannot predict whether any amendments made pursuant to the Finance Act, 2023 would have an adverse effect on our business, financial condition and results of operations. Furthermore, changes in capital gains tax or tax on capital market transactions or the sale of shares could affect investor returns. As a result, any such changes or interpretations could have an adverse effect on our business and financial performance.

There can be no assurance that the GoI will not implement new regulations and policies requiring us to obtain approvals and licenses from the GoI or other regulatory bodies, or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the applicability, interpretation and implementation of any amendment or change to governing laws, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent in the jurisdictions in which we operate may be time consuming as well as costly for us to resolve and may impact the viability of our current business or restrict our ability to grow our business in the future. It may also have a material adverse effect on our business, financial condition, cash flows and results of operations. In addition, we may have to incur expenditures to comply with the requirements of any new regulations, which could materially harm our results of operations or cash flows. Any unfavourable changes to the laws and regulations applicable to us could also subject us to additional liabilities.

We are unable to determine the impact of any changes in or interpretations of existing, or the promulgation of, new, laws, rules and regulations applicable to us and our business. If that was to occur it could result in us, our business, operations or group structure being deemed to be in contravention of such laws and/or may require us to apply for additional approvals. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current business or restrict our ability to grow our business in the future.

#### 68. Regulation of greenhouse gas emissions and climate change issues may adversely affect our operations.

Many governments are moving to enact climate change legislation and treaties at the international, national, state, provincial and local levels. Where legislation already exists, regulations relating to emission levels and energy efficiency are generally becoming more stringent. Some of the costs associated with meeting more stringent regulations can be offset by increased energy efficiency and technological innovation. However, if the current regulatory trend continues, meeting more stringent regulations is anticipated to result in increased costs, and this may have a material adverse impact on our financial condition and results of operations. Further, India and many other nations are signatories to international agreements related to climate change including the 1992 United Nations Framework Convention on Climate Change, which is intended to limit or capture emissions of greenhouse gas, such as carbon dioxide and the 2016 Paris Agreement, which extended the potentially binding set of emissions targets to all nations. Our compliance with any new environmental laws or regulations, particularly relating to greenhouse gas emissions, may require significant capital expenditure or result in the incurrence of fees and other penalties in the event of non-compliance. We cannot guarantee that future legislative, regulatory, international law, industry, trade or other developments will not negatively impact our operations and the demand for the products we sell. If any of the foregoing were to occur, our business, financial condition and results of operations may be adversely affected.

## 69. Our business is substantially affected by prevailing economic, political and other conditions political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

We are incorporated in and all our operations are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations and cash flows are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations and cash flows, may include:

- any increase in Indian interest rates or inflation;
- any exchange rate fluctuations;
- any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- prevailing income conditions among Indian consumers and Indian corporates;
- volatility in, and actual or perceived trends in trading activity on India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighboring countries;
- occurrence of natural or man-made disasters:
- prevailing regional or global economic conditions, including in India's principal export markets;
- any downgrading of India's debt rating by a domestic or international rating agency;
- financial instability in financial markets; and
- other significant regulatory or economic developments in or affecting India or its manufacturing sector.

On February 24, 2022, Russian military forces invaded Ukraine. Although the length, impact and outcome of the ongoing military conflict in Ukraine is highly unpredictable, this conflict and responses from international communities could lead to significant market and other disruptions, including significant volatility in commodity prices and supply of energy resources, instability in financial markets, supply chain interruptions, political and social instability, changes in consumer or purchaser preferences as well as increase in cyberattacks and espionage.

To date, we have not experienced any material interruptions in our supply chain and distribution network in connection with these conflicts. We have no way to predict the progress or outcome of the conflict in Ukraine as the conflict, and any resulting government reactions, are rapidly developing and beyond our control. The extent and duration of the military action, sanctions and resulting market disruptions could be significant and could potentially have a substantial impact on the global economy and our business for an unknown period of time. Any of the abovementioned factors could affect our business, financial condition and results of operations.

In addition, any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy, could adversely affect our business, results of operations, cash flows and financial condition and the price of the Equity Shares.

### 70. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

#### 71. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

#### 72. The ability of Indian companies to raise foreign capital may be constrained by Indian law.

As an Indian Company, we are subject to exchange controls that regulate borrowing in foreign currencies, including those specified under FEMA. Such regulatory restrictions limit our financing sources for our projects under development and hence could constrain our ability to obtain financing on competitive terms and refinance existing indebtedness. In addition, we cannot assure you that the required approvals will be granted to us without onerous conditions, or at all. Limitations on foreign debt may adversely affect our business growth, results of operations and financial condition

#### 73. Changing regulations in India could lead to new compliance requirements that are uncertain.

The regulatory and policy environment in which we operate is evolving and is subject to change. The GoI may implement new laws or other regulations and policies that could affect our business in general, which could lead to new compliance requirements, including requiring us to obtain approvals and licenses from the Government and other regulatory bodies, or impose onerous requirements. The regulatory and policy environment in which we operate is evolving and is subject to change. The GoI may implement new laws or other regulations and policies that could affect our business in general, which could lead to new compliance requirements, including requiring us to obtain approvals and licenses from the Government and other regulatory bodies, or impose onerous requirements.

Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy in the jurisdictions in which we operate, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current business or restrict our ability to grow our business in the future. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, financial condition, results of operations and prospects.

#### 74. Inflation in India could have an adverse effect on our profitability and if significant, on our financial condition.

In recent months, consumer and wholesale prices in India have exhibited increased inflationary trends, as the result of an increase in crude oil prices, higher international commodity prices, and higher domestic consumer and supplier prices. The Consumer Price Index increased from 3.4% (average) in Fiscal 2019 to 4.8% (average) in Fiscal 2020 to an estimated 6.2% (average) in Fiscal 2021 although the RBI has enacted certain policy measures designed to curb inflation, these policies may not be successful. In February 2022, hostilities between Russia and the Ukraine commenced. The market price of oil has risen sharply since the commencement of these hostilities which could have an inflationary effect in India. Continued high rates of inflation may increase our expenses related to salaries or wages

payable to our employees, raw materials and other expenses. There can be no assurance that we will be able to pass on any additional expenses to our customers or that our revenue will increase proportionately corresponding to such inflation. Accordingly, high rates of inflation in India could have an adverse effect on our business, financial condition and results of operations.

## 75. A third-party could be prevented from acquiring control of us post this Issue, because of anti-takeover provisions under Indian Law.

As a listed Indian entity, there are provisions in Indian law that may delay, deter or prevent a future takeover or change in control of our Company. Under the SEBI SAST Regulations, an acquirer has been defined as any person who, directly or indirectly, acquires or agrees to acquire shares or voting rights or control over a company, whether individually or acting in concert with others. Although these provisions have been formulated to ensure that interests of investors/shareholders are protected, these provisions may also discourage a third party from attempting to take control of our Company subsequent to completion of the Issue. Consequently, even if a potential takeover of our Company would result in the purchase of the Equity Shares at a premium to their market price or would otherwise be beneficial to our shareholders, such a takeover may not be attempted or consummated because of SEBI SAST Regulations.

#### 76. Financial instability in other countries may cause increased volatility in Indian financial markets.

The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the United States and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have an adverse effect on the securities of companies in other countries, including India. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any global financial instability, including further deterioration of credit conditions in the U.S. market, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our results of operations and financial condition. The Indian economy is also influenced by economic and market conditions in other countries. This includes, but is not limited to, the conditions in the United States, Europe and certain economies in Asia. Financial turmoil in Asia and elsewhere in the world in recent years has affected the Indian economy. Any worldwide financial instability may cause increased volatility in the Indian financial markets and, directly or indirectly, adversely affect the Indian economy and financial sector and its business. Although economic conditions vary across markets, loss of investor confidence in one emerging economy may cause increased volatility across other economies, including India. Financial instability in other parts of the world could have a global influence and thereby impact the Indian economy, Financial disruptions in the future could adversely affect our business, prospects, financial condition and results of operations. The global credit and equity markets have in the past experienced substantial dislocations, liquidity disruptions and market corrections.

## 77. Non-Institutional Investors are not permitted to withdraw or lower their applications (in terms of quantity of Equity Shares or the Application Amount) at any stage after submitting an application, and Retail Individual Investors are not permitted to withdraw their Applications after Application/Issue Closing Date.

Pursuant to the SEBI ICDR Regulations, Non-Institutional Investors are required to pay the Application Amount on submission of the Application and are not permitted to withdraw or lower their application (in terms of quantity of Equity Shares or the Application Amount) at any stage after submitting an application. Similarly, Retail Individual Investors can revise or withdraw their applications at any time during the Application/Issue Period and until the Application/Issue Closing Date, but not thereafter. Therefore, Non-Institutional Investors will not be able to withdraw or lower their applications following adverse developments in international or national monetary policy, financial, political or economic conditions, our business, results of operations or otherwise at any stage after the submission of their applications

#### SECTION IV - INTRODUCTION

#### THE ISSUE

Equity Shares Issued (1):	Up to 37,32,000 Equity Shares of face value of ₹ 10/- each fully	
Present Issue of Equity Shares by our	paid for cash at a price of ₹ [•] per Equity Share aggregating ₹	
Company: (2)	[●] Lakhs	
Of which:		
Issue Deserved for the Morket Moken	[●] Equity Shares of face value of ₹ 10/- each fully paid up for	
Issue Reserved for the Market Maker	cash at a price of ₹ [•] per Equity Share aggregating ₹ [•] Lakhs	
	Of which (3):	
	[•] Equity Shares of having face value of ₹ 10/- each fully paid-	
	up for cash at a price of ₹ [•] per Equity Share will be available	
Net Issue to Public	for allocation for Investors of ₹ 2.00 Lakhs	
	[•] Equity Shares of having face value of ₹ 10/- each fully paid-	
	up for cash at a price of ₹ [•] per Equity Share will be available	
	for allocation for Investors of above ₹ 2.00 Lakhs	
Equity shapes outstanding prior to the Issue	1,00,79,999 Equity Shares of face value of ₹ 10/- each fully	
Equity shares outstanding prior to the Issue	paid-up	
Equity shows sutstanding often the Issue	Up to 1,38,11,999 Equity Shares of face value of ₹ 10/- each	
Equity shares outstanding after the Issue	fully paid-up	
Uga of Not Duogoods	Please refer to the chapter titled "Objects of the Issue"	
Use of Net Proceeds	beginning on page 82 of this Draft Prospectus	

#### Notes:

- (1) This Issue is being made in terms of Chapter IX of the SEBI ICDR Regulations. For further details, please see the chapter titled "Issue Structure" beginning on page 268 of this Draft Prospectus.
- (2) The present Issue has been authorized pursuant to a resolution of our Board dated March 26, 2024 and by Special Resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of our shareholders held on March 28, 2024.
- (3) Since present issue is a Fixed Price Issue, the allocation in the Net Issue to the public category in terms of Regulation 253 of the SEBI ICDR Regulations shall be made as follows:
  - a) Minimum fifty percent to Retail Individual Investors; and
  - b) Remaining to
    - (i) individual applicants other than Retail Individual Investors; and
    - (ii) Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
  - c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the Retail individual investor category is entitled to more than fifty per cent. of the issue size on a proportionate basis, the retail individual investors shall be allocated that higher percentage.

For details, including in relation to grounds for rejection of Applications, refer to "Issue Structure" and "Issue Procedure" beginning on 268 and 271, of this Draft Prospectus respectively. For details of the terms of the Issue, see "Terms of the Issue" beginning on page 261 of this Draft Prospectus.

#### SUMMARY OF FINANCIAL INFORMATION

#### ANNEXURE – I: RESTATED STATEMENT OF ASSETS AND LIABILITIES

(₹ in Lakhs)

					(₹ in Lakhs)
Particulars	Annexure	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
EQUITY AND LIABILITIES		,			
Shareholders' funds					
(a) Share capital	V	700.00	700.00	480.00	480.00
(b) Reserves and surplus	VI	395.31	293.70	180.38	85.72
		1,095.31	993.70	660.38	565.72
Non-current liabilities					
(a) Long-term Borrowings	VIIA	922.38	678.61	244.89	41.50
(b) Deferred tax liabilities (net)	XIII	-	-	-	-
(c) Long term provisions	VIII	14.57	11.39	7.56	3.63
		936.95	690.00	252.45	45.13
Current liabilities					
(a) Short term borrowings	VIIA	4,768.47	3,667.08	1,141.21	668.84
(b) Trade payables	IX				
(i) total outstanding dues of micro					
and small enterprises		-	-	-	-
(ii) total outstanding dues of					
creditors other than micro and		1,102.00	283.48	1,782.73	1,330.91
small enterprises					
(c) Other current liabilities	X	91.77	226.70	144.22	115.81
(d) Short-term provisions	XI	7.19	2.99	1.43	0.79
		5,969.43	4,180.25	3,069.59	2,116.35
TOTAL		8,001.69	5,863.95	3,982.42	2,727.20
ASSETS					
Non-current assets					
(a) Property, plant and equipment	XII	135.44	104.72	141.53	23.94
(b) Intangibles	XII	4.53	5.06	5.77	5.93
(c) Deferred tax assets (net)	XIII	10.86	3.03	1.66	1.55
(d) Long-term loans and advances	XIV	8.59	7.59	6.04	6.21
(e) Non-Current Investments		-	-	-	-
		159.42	120.40	155.00	37.63
Current assets					
(a) Inventories	XV	2,833.65	2,038.11	934.72	526.99
(b) Trade receivables	XVI	3,695.81	2,964.07	2,576.65	1,395.02
(c) Cash and bank balance	XVII	17.08	17.06	28.18	76.46
(d) Short-term loans and advances	XVIII	1,295.73	724.31	287.87	691.10
(e) Other Current Assets	XIX				
		7,842.27	5,743.55	3,827.42	2,689.57
TOTAL		8,001.69	5,863.95	3,982.42	2,727.20

ANNEXURE – II: RESTATED STATEMENT OF PROFIT AND LOSS

(₹ in Lakhs)

					(R in Lakns)
		For the	For the	For the	For the
		year	year	year	year
<b>Particulars</b>	Annexure	ended	ended	ended	ended
		December	March 31,	March 31,	March 31,
		31, 2023	2023	2022	2021
Income					
Revenue from operations	XX	21,343.48	40,767.31	34,926.76	13,806.35
Other income	XXI	0.42	1.55	3.33	ı
TOTAL INCOME		21,343.92	40,768.86	34,930.09	13,806.35
Expenses					
(a) Cost of Material Consumed	XXII	21,159.34	40,582.82	34,445.93	13,458.26
(b) Increase/Decrease in Stock in trade	XXIII	(795.54)	(1,103.39)	(407.73)	(194.90)
(c) Employee benefits expense	XXIV	175.14	241.79	250.87	158.25
(d) Finance costs	XXV	420.38	451.41	143.32	91.48
(e) Depreciation and amortisation expense	XII	29.62	49.22	11.65	4.20
(f) Other expenses	XXVI	231.19	388.26	358.39	232.30
TOTAL EXPENSES		21,220.13	40,610.11	34,802.43	13,749.59
Profit / (Loss) before tax		123.78	158.75	127.66	56.76
Prior Period Items		-	-	-	6.48
Tax expenses:					
(a) Current tax expense		30.00	48.32	33.11	17.32
(b) Earlier year Tax		-	(1.53)	ı	-
(c) Deferred tax expense / (benefit)		(7.83)	(1.37)	(0.11)	(0.51)
Net tax expense/(benefit)		22.17	45.42	33.00	16.81
Profit / (Loss) for the year		101.61	113.33	94.66	33.47
Earnings per share (of Rs. 10 each)					
(a) Basic & Diluted		1.45	1.78	1.97	0.70

#### ANNEXURE – III: RESTATED STATEMENT OF CASH FLOWS

(₹ in Lakhs)

		1		(₹ in L	.akhs)
			As	at	
Pai	Particulars		March 31, 2023	March 31, 2022	March 31, 2021
A	Cash flow from operating activities:				
	Net profit before tax	123.78	158.75	127.66	56.76
	Adjustments:				
	Depreciation & Amortisation	29.62	49.22	11.65	4.20
	Interest Income	(0.42)	(1.55)	(3.33)	-
	Provision for Gratuity	5.44	5.38	4.57	4.42
	Finance cost	420.38	451.41	143.32	91.48
		455.02	504.46	156.21	100.10
	Operating cash flow before working capital changes	578.80	663.21	283.87	156.86
	Movement in working capital				
	I. Adjustments for (Increase)/decrease in operating assets:				
	Trade receivables	(731.74)	(387.42)	(1,181.63)	(691.86)
	Inventories	(795.54)	(1,103.39)	(407.73)	(194.90)
	Short-term loans & advance	(571.42)	(436.44)	403.23	(466.82)
	Other Current Assets	-	-	-	59.24
	Long term loans & advance	-	-	-	-
	II. Adjustments for (Increase)/decrease in operating liabilities:				
	Trade payables	818.52	(1,499.25)	451.82	856.50
	Other current liabilities	(134.93)	82.48	28.41	73.86
	Provisions				(5.81)
		(1,415.11)	(3,344.02)	(705.90)	(369.79)
	Cash generated from operations	(836.31)	(2,680.81)	(422.03)	(212.93)
	Net income taxes paid	(28.14)	(46.63)	(33.12)	(23.79)
	Net cash (used in) / provided by operating activities (A)	(864.45)	(2,727.44)	(455.15)	(236.72)
В	Cash flows from investing activities:	, ,	,	`	, ,
	Purchase of fixed assets & including intangible assets	(59.73)	(11.86)	(129.07)	(33.08)
	Purchase of Investments	-	-	-	` /
	Sale of Investments	_			
	Long term loans & advance	(1.00)	(1.55)	0.17	(6.21)
	Interest Received	-	-	3.33	-
	Net cash provided by / (used in) investing activities (B)	(60.73)	(13.41)	(125.57)	(39.29)
С	Cash flows from Financing activities:	Ì	, , ,	Ì	, , ,
	Proceeds from Long Term Borrowings	243.77	433.72	203.39	29.61
	Proceeds from/(Repayment) of Short-Term Borrowings	1,101.39	2,525.87	472.37	50.61
	Proceeds from issue of Equity Share Capital	=	220.00		354.88
	Interest Income	0.42	1.55	-	-
	Interest paid	(420.38)	(451.41)	(143.32)	(91.48)
	Net cash flow from/ (used in) financing activities (C)	925.20	2,729.73	532.44	343.62
	Net increase / (decrease) in cash & cash equivalents (A+B+C)	0.02	(11.12)	(48.28)	67.61
	Cash & cash equivalents as at the beginning of the year	17.06	28.18	76.46	8.85
	Cash & cash equivalents as at the end of the year	17.08	17.06	28.18	76.46
	Notes to Cash Flow Statement				1 21 2
1	Component of cash and cash equivalent:				
	- Cash in hand	7.51	11.61	15.53	16.72
	- Balance with Bank	9.57	5.45	12.65	59.74
		17.08	17.06	28.18	76.46

#### **GENERAL INFORMATION**

#### REGISTERED OFFICE

#### **Visaman Global Sales Limited**

C/o., Jain Traders, 8,

Sorathiawadi Near Narmada,

80 Feet Road, Rajkot- 360002, Gujarat, India.

Tel No.: +91 90237 30627 Email: cs@visamansales.com

Website: <a href="https://visamanglobalsales.com/">https://visamanglobalsales.com/</a>

Corporate Identity Number: U24311GJ2019PLC108862

**Registration Number:** 108862

For further details regarding changes in the registered office of our Company, please refer to the chapter titled "History and Certain Corporate Matters" beginning on page 150 of this Draft Prospectus

#### CORPORATE OFFICE OF OUR COMPANY

N.A.

#### REGISTRAR OF COMPANIES

#### Registrar of Companies, Ahmedabad

Ministry of Corporate Affairs,

ROC Bhavan, Opp. Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India.

**Tel No**.: 079-27438531

Email.: roc.ahmedabad@mca.gov.in

Website: www.mca.gov.in

#### DESIGNATED STOCK EXCHANGE

#### **NSE Emerge**

#### National Stock Exchange of India Limited

Exchange Plaza, Plot no. C/1, G Block

Bandra – Kurla Complex Bandra (E) Mumbai – 400 051

Maharashtra, India

**Tel No.:** 022 – 2659 8100/ 8114 **Website:** <u>www.nseindia.com</u>

#### **BOARD OF DIRECTORS**

As on the date of this Draft Prospectus, the Board of Directors of our Company comprises of the following:

Name	Designation	DIN	Residential Address
Mr. Mitulkumar Sureshchandra Vasa	Chairman & Managing Director	07789750	201, Sun City Grand, Balaji Hall Street, Nana mava Road, Off Dholakiya School, Rajkot -360005, Gujarat, India.
Mr. Kular Brijesh N	Wholetime Director	09648254	483-A, 5 Narayannagar, Dhebar Road South, Near Relve Crosing, Rajkot- 360002, Gujarat, India.
Ms. Avni M Vasa	Non-Executive Non-Independent Director	08494957	201, Grand Sun City, 150 Feet Ring Road, Near Balaji Hall, K G Dholakiya School Saame, Rajkot-360005, Gujarat, India.

Name	Designation	DIN	Residential Address
Mr. Thumar Bharat	Non-Executive		Grand Sun City, Block No. 304, Opp. Dholakiya
Maganlal	Independent	08957139	School, Balaji Hall, 150 Ft Ring Road, Nana Mova,
Magainai	Director		Rajkot- 360005, Gujarat, India.
Mr. Paras Fulabhai	Non-Executive		1003, Grand Sun City 10 <sup>th</sup> , Opp. Dholakiya School,
Shingala	Independent	03518750	Street of Balaji Hall, 150 Feet Ring Road, Rajkot-
Simigaia	Director		360005, Gujarat, India.
Mr. Rathod Abhishek	Non-Executive		Pitru Krupa, Brahmania Para, Sheri 8, Govind Bag
Ranjitbhai	Independent	10519845	Main Road, Rajkot- 360003, Gujarat, India.
Kanjitonai	Director		Wani Koad, Kajkot- 300003, Gujarat, India.

For detailed profile of our Board of Directors, please see chapter titled "Our Management" beginning on page 155 of this Draft Prospectus.

#### COMPANY SECRETARY AND COMPLIANCE OFFICER

Ms. Rawal Ankita Harsh is our Company Secretary and Compliance Officer. Her contact details are as follows;

#### Ms. Rawal Ankita Harsh

C/o., Jain Traders,

8, Sorathiawadi Near Narmada,

80 Feet Road, Rajkot- 360002, Gujarat, India.

Tel No.: +91 90237 30627 Email: cs@visamansales.com

Website: <a href="https://visamanglobalsales.com/">https://visamanglobalsales.com/</a>

#### **CHIEF FINANCIAL OFFICER**

#### Mr. Kular Brijesh N.

C/o., Jain Traders,

8, Sorathiawadi Near Narmada,

80 Feet Road, Rajkot- 360002, Gujarat, India

Tel No.: +91 90237 30627 Email: cs@visamansales.com

Website: https://visamanglobalsales.com/

#### LEAD MANAGER TO THE ISSUE

#### **Shreni Shares Limited**

(Formerly known as Shreni Shares Private Limited)
Office No. 217, Hive 67 Icon, Poisar Gymkhana Road
Lokmanya Tilak Nagar Poisar, Near Raghuleela Mall,
Kandivali West, Mumbai - 400067, Maharashtra, India

**Tel No:** 022 - 2089 7022

Email: <a href="mailto:shrenishares@gmail.com">shrenishares@gmail.com</a>

Website: www.shreni.in

Investor Grievance E-mail: info@shreni.in

Contact Person: Ms. Tanya Goyal

**SEBI Registration Number:** INM000012759

#### REGISTRAR TO THE ISSUE

#### **Link Intime India Private Limited**

C-101, 247 Park, L B S Marg, Vikhroli (West), Mumbai - 400 083, Maharashtra, India **Tel No:** +91 8108114949 **Fax No:** +91 22 49186195

Email: visamanglobal.smeipo@linkintime.co.in

Investor Grievance E-mail: visamanglobal.smeipo@linkintime.co.in

Website: www.linkintime.co.in

**Contact Person:** Ms. Shanti Gopalkrishnan **SEBI Registration Number:** INR000004058

#### LEGAL ADVISOR TO THE ISSUE

#### M/s. Asha Agarwal & Associates

118, Shila Vihar, Gokulpura, Kalwar Road, Jhotwara,

Jaipur – 302 012, Rajasthan, India.

**Tel:** +91 99509 33137

E-mail: ashaagarwalassociates@gmail.com Contact Person: Ms. Nisha Agarwal

#### BANKERS TO THE ISSUE / REFUND BANK / SPONSOR BANK

 $[\bullet]$ 

#### BANKERS TO THE COMPANY

#### **Axis Bank Limited**

Axis House, 6<sup>th</sup> Floor, C-2, Wadia International Centre, Padurang Budhkar Marg, Worli, Mumbai – 400025, Maharashtra, India. Email: vishal.lade@axisbank.com Website: www.axisbank.com Contact No.: 022 24253672

Contact Person: Mr. Vishal Lade

SEBI Registration Number: INBI00000017

#### STATUTORY AUDITORS OF OUR COMPANY

#### D. K. Kalyani & Associates,

**Chartered Accountants,** 

Office No. 124/125, J. P. Towers,

Tagore Road, Rajkot- 360002, Gujarat, India.

**Tel No.:** 9624600011

Email: <a href="mailto:cadipesh.kalyani@gmail.com">cadipesh.kalyani@gmail.com</a>
Contact Person: CA Dipesh K Kalyani
Firm Registration No.: 133089W

Membership No: 124173

#### PEER REVIEW AUDITORS OF OUR COMPANY

#### M/s. Vinay Bhushan & Associates,

726, 7th Floor, D- Wing, Neelkanth Business Park,

Near Bus Depot, Vidyavihar (West), Mumbai- 400086

Maharashtra, India

Tel No.: +91 9769134554 Email: info@vbaconsult.com Contact Person: CA Vinay Bhushan Firm Registration No.: 130529W

Peer Review No: 015503

#### STATEMENT OF INTER-SE ALLOCATION OF RESPONSIBILITIES

Shreni Shares Limited (*Formerly known as Shreni Shares Private Limited*) is the sole Lead Manager to this Issue and all the responsibilities relating to co-ordination and other activities in relation to the Issue shall be performed by them and hence a statement of inter-se allocation of responsibilities is not required.

#### SELF-CERTIFIED SYNDICATE BANKS ("SCSBs")

The list of SCSBs notified by SEBI for the ASBA process is available at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> on the SEBI website, or at such other website as may be prescribed by SEBI from time to time. A list of the Designated Branches of the SCSBs with which an ASBA Applicant (other than an UPI Applicants using the UPI mechanism), not

applying through Syndicate/Sub Syndicate or through a Registered Broker, may submit the ASBA Forms is available at <a href="www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34">www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34</a> on the SEBI website, and at such other websites as may be prescribed by SEBI from time to time. Further, the branches of the SCSBs where the Designated Intermediaries could submit the ASBA Form(s) of Applicants (other than UPI Applicants) is provided on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35</a> which may be updated from time to time or at such other website as may be prescribed by SEBI from time to time.

## SELF-CERTIFIED SYNDICATE BANKS ELIGIBLE AS ISSUER BANKS FOR UPI MECHANISM AND MOBILE APPLICATIONS ENABLED FOR UPI MECHANISM

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019. and SEBI Circular SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, UPI Applicants using the UPI mechanism may only apply through the SCSBs and mobile applications (apps) using the UPI handles whose name appears on the SEBI website. A list of SCSBs and mobile application, which, are live for applying in public issues using UPI mechanism is provided as Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019. A list of SCSBs and mobile applications, which are live for applying public issues using UPI mechanism is available on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40 www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=43, respectively and updated from time to time and at such other websites as may be prescribed by SEBI from time to time.

#### SYNDICATE SCSB BRANCHES

In relation to Applicants (other than Applications by Anchor Investors and RIIs) submitted under the ASBA process to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of Application Forms from the Members of the Syndicate is available on the website of the SEBI at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35</a>, which may be updated from time to time or any such other website as may be prescribed by SEBI from time to time. For more information on such branches collecting Application Forms from the Syndicate at Specified Locations, see the website of the SEBI at <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35</a> or any such other website as may be prescribed by SEBI from time to time.

#### INVESTORS BANKS OR ISSUER BANKS FOR UPI

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Investors Bank or Issuer Bank for UPI mechanism are provide on the website of SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40</a>. For details on Designated Branches of SCSBs collecting the Application Forms, please refer to the above-mentioned SEBI link.

#### REGISTERED BROKERS

Bidders can submit ASBA Forms in the Issue using the stock broker network of the stock exchange, i.e., through the Registered Brokers at the Broker Centers. The list of the Registered Brokers eligible to accept ASBA forms, including details such as postal address, telephone number and e-mail address, is provided on the websites of the Stock Exchanges at <a href="www.bseindia.com/Markets/PublicIssues/brokercentres new.aspx">www.bseindia.com/Markets/PublicIssues/brokercentres new.aspx</a>?and <a href="www.nseindia.com/products/content/equities/ipos/ipo\_mem\_terminal.htm">www.nseindia.com/products/content/equities/ipos/ipo\_mem\_terminal.htm</a>, respectively, as updated from time to time.

#### REGISTRAR TO THE ISSUE AND SHARE TRANSFER AGENTS ("RTA")

In terms of SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, the list of the RTAs eligible to accept Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of the SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>), and updated from time to time. For details on RTA, please refer <a href="http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>.

#### **COLLECTING DEPOSITORY PARTICIPANTS ("CDP")**

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as their name and contact details, is provided on the websites of the Stock Exchanges at <a href="https://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx">www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx</a>?

and <a href="https://www.nseindia.com/products/content/equities/ipos/asba\_procedures.htm">www.nseindia.com/products/content/equities/ipos/asba\_procedures.htm</a>, or such other websites as updated from time to time.

#### **CREDIT RATING**

This being an Issue of Equity Shares, credit rating is not required.

#### **IPO GRADING**

Since the Issue is being made in terms of Chapter IX of the SEBI ICDR Regulations, there is no requirement of appointing an IPO Grading agency.

#### **DEBENTURE TRUSTEES**

Since this is not a debenture issue, appointment of debenture trustee in not required.

#### MONITORING AGENCY

Since our Issue size does not exceed ₹ 10,000 Lakhs, we are not required to appoint monitoring agency for monitoring the utilization of Net Proceeds in accordance with Regulation 262(1) of SEBI ICDR Regulations. Our Company has not appointed any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

#### FILING OF THE DRAFT PROSPECTUS/ PROSPECTUS

The Draft Prospectus and Prospectus shall be filed on NSE Emerge at Exchange Plaza, Plot no. C/1, G Block Bandra – Kurla Complex, Bandra (E) Mumbai – 400 051, Maharashtra, India.

Pursuant to Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Amendment) Regulations, 2022, Draft Prospectus has not been submitted to SEBI, however, soft copy of Prospectus shall be submitted to SEBI pursuant to SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>. SEBI will not issue any observation on the issue document in term of Regulation 246(2) of the SEBI ICDR Regulations.

A copy of the Prospectus along with the material contracts and documents referred elsewhere in the Prospectus required to be filed under Section 26 of the Companies Act, 2013 will be delivered to the Registrar of Companies,

Ahmedabad situated at ROC Bhavan, Opp. Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India at least (3) three working days prior from the date of opening of the Issue.

#### APPRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue.

#### TYPE OF ISSUE

The present Issue is considered to be 100% Fixed Price Issue.

#### **GREEN SHOE OPTION**

No green shoe option is contemplated under the Issue.

#### **EXPERT OPINION**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received a written consent dated March 28, 2024 from the Peer Reviewed Auditors, namely M/s. Vinay Bhushan & Associates, Chartered Accountants, who hold a valid peer review certificate from ICAI, to include their name as required under section 26(5) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Prospectus, and as an "expert" as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as Peer Reviewed Auditor, and in respect of their (a) examination report dated April 04, 2024, on the Restated Financial Statements, and (b) report dated April 04, 2024 on the statement of special tax benefits.

Our Company has received written consent dated April 5, 2024 from M/s. Jay Pujara & Associates, Independent Chartered Engineer, to include their name as required under Section 26(5) of the Companies Act read with SEBI ICDR Regulations, in this Draft Prospectus and as an "expert", as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as an Independent Chartered Engineer, in relation to the certificates dated April 5, 2024 and April 5, 2024 certifying, inter alia, necessary approvals as required for our proposed manufacturing facilities and the proposed capacity details, respectively.

However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

#### CHANGES IN AUDITORS

Except as disclosed below, there has been no change in the statutory auditors during the three years immediately preceding the date of this Prospectus:

Details of Previous Auditor	Details of New Auditor	Date of Change	Reason
M/s. A. V. Anjaria & Co.,	M/s. K. M. Chauhan &	July 05, 2022	Due to merger
<b>Chartered Accountants</b>	Associates, Chartered		of erstwhile
101, Vishvakarma Building, Nr.	Accountants		firm name M/s.
Shital Honda, Vasi Talav, Mahuva-	204, Krishna Con-Arch, Near		A. V. Anjaria
364290, Gujarat, India.	Post Office, University Road,		& Co. with
<b>Tel No.:</b> +91 90337 22499	Rajkot- 360005, Gujarat, India.		new firm name
E-mail: anjariaca@gmail.com	<b>Tel No.:</b> +91 90337 22499		M/s. K. M.
Contact Person: CA Anand V.	E-mail:		Chauhan &
Anjaria	cak sinh@rediffmail.com		Associates.
Membership No: 167638	Contact Person: Mr. Kishorsinh		
Firm Registration No.:	M. Chauhan		
0142767W	Membership No: 118326		
	Firm Registration No.:		
	125924W		

M/s. K. M. Chauhan & Associates	M/s. D. K. Kalyani &	May 23, 2023	Appointment
Chartered Accountants	Associates	-	as the
204, Krishna Con-Arch, Near Post	Chartered Accountants		Statutory
Office, University Road, Rajkot-	124/125, J P Towers, Tagore		Auditor to fill
360005, Gujarat, India.	Road, Nr Atual Motors		up casual
<b>Tel No.:</b> +91 90337 22499	Showroom, Rajkot- 360002,		vacancy
E-mail: cak_sinh@rediffmail.com	Gujarat, India.		
Contact Person: Mr. Kishorsinh	<b>Tel No.:</b> 0281 2483111		
M. Chauhan	E-mail:		
Membership No: 118326	cadipesh.kalyani@gmail.com		
Firm Registration No.: 125924W	Contact Person: CA Dipesh K.		
	Kalyani		
	Membership No: 124173		
	Firm Registration No.:		
	133089W		

#### **UNDERWRITING AGREEMENT**

This Issue is 100% Underwritten by Shreni Shares Limited (Formerly known as Shreni Shares Private Limited) in the capacity of Underwriter to the Issue.

Pursuant to the terms of the Underwriting Agreement dated March 28, 2024, the obligations of the Underwriters are several and are subject to certain conditions specified therein. The Underwriters have indicated their intention to underwrite the following number of specified securities being offered through this Issue:

Details of the Underwriter	No. of Equity Shares Underwritten	Amount Underwritten	% of total Issue size underwritten
Shreni Shares Limited			
(Formerly known as Shreni Shares Private Limited)			
Address: Office No. 217, Hive 67 Icon, Poisar Gymkhana Road Lokmanya Tilak Nagar Poisar,			
Near Raghuleela Mall, Kandivali West, Mumbai - 400067, Maharashtra, India	Up to 37,32,000	[•]	100.00%
Tel No.: 022 - 2089 7022 Email: shrenishares@gmail.com Website: www.shreni.in			
Investor Grievance E-mail: info@shreni.in  SEBI Registration Number: INM000012759			
Contact Person: Ms. Tanya Goyal			
Total	Up to 37,32,000	[•]	100.00%

<sup>\*</sup>Includes up to [•] Equity Shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in order to claim compliance with the requirements of Regulation 261 of the SEBI ICDR Regulations, as amended.

In accordance with Regulation 260(2) of the SEBI ICDR Regulations, this Issue has been 100% underwritten and shall not restrict to the minimum subscription level. Our Company shall ensure that the Lead Manager to the Issue have underwritten at least 15% of the total Issue Size. In the opinion of the Board of our Directors of our company, the resources of the Underwriters are sufficient to enable them to discharge their respective underwriting obligations in full.

#### MARKET MAKER

#### **Shreni Shares Limited**

(Formerly known as Shreni Shares Private Limited)

Office No. 217, Hive 67 Icon, Poisar Gymkhana Road Lokmanya Tilak Nagar Poisar, Near Raghuleela Mall, Kandivali West, Mumbai - 400067, Maharashtra, India

Tel: 022 - 2089 7022

Email: shrenisharespvtltd@yahoo.in

Website: www.shreni.in

**Contact Person:** Mr. Hitesh Punjani **SEBI Registration No.:** INZ000268538

**NSE Clearing Number**: 14109

#### DETAILS OF THE MARKET MAKING AGREEMENT

In accordance with Regulation 261 of the SEBI ICDR Regulations, we have entered into an agreement with the Lead Manager and the Market Maker (duly registered with NSE to fulfil the obligations of Market Making) dated March 28, 2024 to ensure compulsory Market Making for a minimum period of three years from the date of listing of equity shares offered in this Issue.

Shreni Shares Limited (Formerly known as Shreni Shares Private Limited), registered with NSE Emerge will act as the Market Maker and has agreed to receive or deliver of the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI ICDR Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. The spread (difference between the sell and buy quote) shall not be more than 10% or as specified by the Stock Exchange from time to time Further, the Market Maker shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker.
- 2. The prices quoted by the Market Maker shall be in compliance with the Market Maker Spread requirements and other particulars as specified or as per the requirements of NSE Emerge and SEBI from time to time.
- 3. The minimum depth of the quote shall be ₹1,00,000. However, the investors with holdings of value less than ₹1,00,000 shall be allowed to issue their holding to the Market Maker in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker. Based on the IPO price of ₹ [•] per share the minimum lot size is [•] Equity Shares thus minimum depth of the quote shall be [•] until the same, would be revised by NSE.
- 4. After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Equity Shares of market maker in our Company reaches to 25%. Or upper limit (Including the 5% of Equity Shares ought to be allotted under this Issue). Any Equity Shares allotted to Market Maker under this Issue over and above 25% equity shares would not be taken into consideration of computing the threshold of 25%. As soon as the Shares of market maker in our Company reduce to 24%, the market maker will resume providing 2-way quotes.
- 5. There shall be no exemption/threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- 6. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction. The securities of the company will be placed in Special Pre-Open Session (SPOS) and would remain in Trade for Trade settlement for 10 days from the date of listing of Equity shares on the Stock Exchange.

- 7. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non- controllable reasons would be final.
- 8. The Inventory Management and Buying/Selling Quotations and its mechanism shall be as per the relevant circulars issued by SEBI and NSE Emerge from time to time.
- 9. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker, for the quotes given by him.
- 10. There would not be more than five Market Makers for the Company's Equity Shares at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- 11. The shares of the company will be traded in continuous trading session from the time and day the company gets listed on NSE Emerge Platform and market maker will remain present as per the guidelines mentioned under NSE and SEBI circulars.
- 12. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily / fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 13. The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- 14. The Market Maker shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Company, who shall then be responsible to appoint a replacement Market Maker.
- 15. In case of termination of the abovementioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Company to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of Regulation 261 of the SEBI ICDR Regulations. Further the Company reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particular point of time.
- 16. Risk containment measures and monitoring for Market Maker: NSE Emerge Platform will have all margins which are applicable on the Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 17. **Punitive Action in case of default by Market Maker:** NSE Emerge will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and / or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (issuing two-way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct / manipulation / other irregularities by the Market Maker from time to time.
- 18. **Price Band and Spreads:** SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for Issue size up to ₹250 Crores, the applicable price bands for the first day shall be:

- In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
- In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the Issue price.

Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.

19. The following spread will be applicable on the NSE Emerge:

Sr. No.	Market Price Slab (in ₹)	Proposed spread (in % to sale price)
1.	Up to 50	9
2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

20. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Market Maker during market making process has been made applicable, based on the issue size and as follows:

	Buy quote exemption threshold	Re-Entry threshold for buy quote
Issue Size	(Including mandatory initial	(Including mandatory initial inventory of
	inventory of 5% of the Issue Size)	5% of the Issue Size)
Up to ₹20 Crore	25%	24%
₹20 Crore to ₹50 Crore	20%	19%
₹50 Crore to ₹80 Crore	15%	14%
Above ₹80 Crore	12%	11%

- 21. The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and / or norms issued by SEBI/ NSE from time to time.
- 22. All the above-mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

On the first day of listing, there will be a pre-open session (call auction) and there after trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction. The securities of the Company will be placed in SPOS and would remain in Trade for Trade settlement for 10 days from the date of listing of Equity Shares on the Stock Exchange.

# **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on the date of this Draft Prospectus and after giving effect to this Issue, is set forth below:

(₹ in lakhs except share data)

		(₹ in lakhs except share data)						
Sr. No.	Particulars	Aggregate Value at Face Value	Aggregate Value at Issue Price <sup>(3)</sup>					
A.	Authorized Share Capital							
	1,50,00,000 Equity Shares of face value of ₹10/- each	1500.00	-					
В.	Issued, Subscribed and Paid-Up Equity Capital before the Issue							
	1,00,79,999 Equity Shares of face value of ₹10/- each	1008.00	-					
C.	Present Issue in Terms of this Draft Prospectus							
	Issue of up to 37,32,000 Equity Shares of face value of ₹10/- each (1)	373.20	[•]					
	Of which:							
	Up to [•] Equity Shares of face value of ₹10/- each at a price of ₹ [•] per Equity Share reserved as Market Maker Portion	[•]	[•]					
	Net Issue to Public of up to [•] Equity Shares of ₹10/- each at a price of ₹ [•] per Equity Share to the Public	[•]	[•]					
	Of which: (2)							
	Allocation to Retail Individual Investors of up to [●] Equity Shares	[•]	[•]					
	Allocation to other than Retail Individual Investors of up to [●] Equity Shares	[•]	[•]					
D.	Paid-up Equity Capital after the Issue	1201 20						
	Up to 1,38,11,999 Equity Shares of face value of ₹10/- each	1381.20	-					
Е.	Securities Premium Account							
	Before the Issue	Nil						
	After the Issue	[•]						

<sup>(1)</sup> The present Issue has been authorized by our Board pursuant to a resolution passed at its meeting held on March 26, 2024 and by our Shareholders pursuant to a Special Resolution passed at the Extra Ordinary General meeting held on March 28, 2024.

- (2) Allocation to all categories shall be made on a proportionate basis subject to valid Applications received at or above the Issue Size. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- (3) To be finalized upon determination of the Issue Price.

#### **CLASS OF SHARES**

As on the date of Draft Prospectus, our Company has only one class of share capital i.e., Equity Shares of ₹10/- each. All Equity Shares issued are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Prospectus.

### NOTES TO THE CAPITAL STRUCTURE

1. Changes in Authorized Share Capital

Since incorporation, the capital structure of our Company has been altered in the following manner:

- a) The initial authorized share capital of ₹10,00,000 /- divided into 1,00,000 Equity Shares of ₹10/- each.
- b) The Authorized Share Capital was increased from ₹ 10,00,000 /- divided into 1,00,000 Equity Shares of ₹ 10/- each to ₹ 2,50,00,000 /- divided into 25,00,000 Equity Shares of ₹10/- each vide Shareholders' Resolution dated July 30, 2019.
- c) The Authorized Share Capital was increased from ₹ 2,50,00,000 /- divided into 25,00,000 Equity Shares of ₹ 10/- each to ₹ 3,20,00,000 /- divided into 32,00,000 Equity Shares of ₹10/- each vide Shareholders' Resolution dated December 02, 2019.
- d) The Authorized Share Capital was increased from ₹ 3,20,00,000 /- divided into 32,00,000 Equity Shares of ₹ 10/- each to ₹ 6,40,00,000 /- divided into 64,00,000 Equity Shares of ₹10/- each vide Shareholders' Resolution dated September 03, 2020.
- e) The Authorized Share Capital was increased from ₹ 6,40,00,000 /- divided into 64,00,000 Equity Shares of ₹ 10/- each to ₹ 7,00,00,000 /- divided into 70,00,000 Equity Shares of ₹10/- each vide Shareholders' Resolution dated March 09, 2021.
- f) The Authorized Share Capital was increased from ₹ 7,00,00,000 /- divided into 70,00,000 Equity Shares of ₹ 10/- each to ₹ 15,00,00,000 /- divided into 1,50,00,000 Equity Shares of ₹10/- each vide Shareholders' Resolution dated March 06, 2024.

#### 2. Equity Share Capital History of our Company

The following table sets forth details of the history of the Equity Share capital of our Company:

Date of Allotment	No. of Equity Shares allotted	Face Valu e (₹)	Issue Price (₹)	Nature of Consider ation	Nature of Allotment	Cumulati ve No. of Equity Shares	Cumulative Paid-Up Equity Shares Capital (₹)	Cumulative Share Premium (₹)	
Upon Incorporation	1,00,000	10/-	10/-	Cash	Subscription to MOA (i)	1,00,000	10,00,000	Nil	
October 01, 2019	15,00,000	10/-	10/-	Cash	Rights Issue <sup>(ii)</sup>	16,00,000	25,00,000	Nil	
January 13, 2021	32,00,000	10/-	11.09/	Cash	Rights Issue <sup>(iii)</sup>	48,00,000	4,80,00,00 0	34,88,000	
July 14, 2022	22,00,000	10/-	10/-	Cash	Rights Issue <sup>(iv)</sup>	70,00,000	7,00,00,00 0	34,88,000	
March 22, 2024	30,79,999	10/-	Nil	Other than cash	Bonus Issue <sup>(v)</sup>	1,00,79,9 99	10,07,99,9 90	Nil	

(i) Initial Subscribers to the Memorandum of Association of our company:

Sr No	Name	No of Equity Shares	
1.	Sureshchandra Gulabchand Vasa	51,000	
2.	Mitulkumar Sureshchandra Vasa	36,000	
3.	Avni M Vasa	6,000	
4.	Ilaben Sureshchandra Vasa	6,997	
5.	Kular Brijesh N	1	
6.	Talsaniya Bhavesh D	1	
7.	Kaushik Shah	1	

Total	1,00,000

(ii) Rights Issue of 15,00,000 Equity Shares of face value of ₹10/- each fully paid at Issue Price of Rs. 10/- each in proportion of existing equity shares held. The details of Equity Shares Offered, Received, Renounced and Subscribed by the Existing shareholders is as under:

Sr. No	Name	Equity Shares I Shares Received of Offered /(Renounced I		Net Balance of Equity Shares	Equity Shares Subscribed/Rec eived by Renunciation	Lapse of Equity Shares
1.	Sureshchandra Gulabchand Vasa	7,65,000	0	7,65,000	7,65,000	0
2.	Mitulkumar Sureshchandra Vasa	5,40,000	0	5,40,000	5,40,000	0
3.	Avni M Vasa	90,000	0	90,000	90,000	0
4.	Ilaben Sureshchandra Vasa	1,04,955	0	1,04,955	1,04,955	0
5.	Kular Brijesh N	15	0	15	15	0
6.	Talsaniya Bhavesh D	15	0	15	15	0
7.	Kaushik Shah	15	0	15	15	0
	Total	15,00,00 0	-	15,00,000	15,00,000	-

(iii) Right Issue of 32,00,000 Equity Shares of face value of Rs. 10/- each fully paid at Issue Price of Rs. 11.09/- each in proportion of existing equity shares held. The details of Equity Shares Offered, Received, Renounced and Subscribed by the Existing shareholders is as under:

Sr. No	Name	Equity Shares Offered	Equity Shares Received /(Renounced	Net Balance of Equity Shares	Equity Shares Subscribed/Rec eived by Renunciation	Lapse of Equity Shares
1.	Sureshchandra Gulabchand Vasa	16,32,00 0	0	16,32,000	16,32,000	0
2.	Mitulkumar Sureshchandra Vasa	11,52,00 0	0	11,52,000	11,52,000	0
3.	Avni M Vasa	1,92,000	0	1,92,000	1,92,000	0
4.	Ilaben Sureshchandra Vasa	2,23,904	0	2,23,904	2,23,904	0
5.	Kular Brijesh N	32	0	32	32	0
6.	Talsaniya Bhavesh D	32	0	32	32	0
7.	Kaushik Shah	32	0	32	32	0
	Total	32,00,00 0	-	32,00,000	32,00,000	-

(iv) Right Issue of 22,00,000 Equity Shares of face value of Rs. 10/- each fully paid at Issue Price of Rs. 10/- each in proportion of existing equity shares held. The details of Equity Shares Offered, Received, Renounced and Subscribed by the Existing shareholders is as under:

Sr.	Name	Equity	Equity	Net	<b>Equity Shares</b>	Lapse
No		Shares	Shares	Balance	Subscribed/Received	of
		Offered	Received	of	by Renunciation	Equity
			/(Renounced)	Equity		Shares

				Shares		
1.	Sureshchandra	11,22,000	0	11,22,000	11,22,000	0
	Gulabchand Vasa					
2.	Mitulkumar	7,92,000	0	7,92,000	7,92,000	0
	Sureshchandra Vasa					
3.	Avni M Vasa	1,32,000	0	1,32,000	1,32,000	0
4.	Ilaben Sureshchandra	1,53,934	66	1,54,000	1,54,000	0
	Vasa					
5.	Kular Brijesh N	22	(22)	0	0	0
6.	Talsaniya Bhavesh D	22	(22)	0	0	0
7.	Kaushik Shah	22	(22)	0	0	0
	Total	22,00,000	-	22,00,000	22,00,000	-

(v) Bonus Issue of 30,79,999 Equity Shares of face value of Rs. 10/- each in the ratio of 11:25 i.e., 11 Bonus Equity Shares for every 25 Equity Shares held: allotted on March 22, 2024.

Sr. No	Name	No. of Equity Shares
1.	Sureshchandra Gulabchand Vasa	15,70,800
2.	Mitulkumar Sureshchandra Vasa	11,08,800
3.	Avni M Vasa	1,84,800
4.	Ilaben Sureshchandra Vasa	2,15,536
5.	Kular Brijesh N	21
6.	Talsaniya Bhavesh D	21
7.	Kaushik Shah	21
	Total	30,79,999

3. Except as disclosed below, we have not issued any Equity Shares for consideration other than cash, at any point of time since Incorporation:

Date of Allotment	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons of Allotment	Benefits accrued to company	Allottees	No. of Shares Allotted
March 22, 2024	30,79,999	10/-	Nil	Bonus Issue	Capitalization of Surplus	Sureshchandra Gulabchand Vasa Mitulkumar Sureshchandra Vasa Avni M Vasa Ilaben Sureshchandra Vasa Kular Brijesh N Talsaniya Bhavesh D Kaushik Shah	15,70,800 11,08,800 1,84,800 2,15,536 21 21 21

- 4. No equity shares have been allotted in terms of any scheme approved under sections 230-234 of the Companies Act, 2013.
- 5. Our Company has not issued any shares pursuant to an Employee Stock Option Scheme/ Employee Stock Purchase Scheme for our employees.
- 6. We have not re-valued our assets since inception and have not issued any equity shares (including bonus shares) by capitalizing any revaluation reserves.

7. Except as disclosed below, we have not issued any Equity Shares at price below Issue price within last one year from the date of this Draft Prospectus:

Date of Allotment	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons of Allotment	Benefits accrued to company	Allottees	No. of Shares Allotted
March 22, 2024	30,79,999	10/-	Nil	Bonus Issue	Capitalization of Surplus	Sureshchandra Gulabchand Vasa Mitulkumar Sureshchandra Vasa Avni M Vasa Ilaben Sureshchandra	15,70,800 11,08,800 1,84,800 2,15,536
						Vasa Kular Brijesh N	21
						Talsaniya Bhavesh D	21
						Kaushik Shah	21

# 8. Shareholding Pattern of our Company

The table below presents the current shareholding pattern of our Company as per Regulation 31 of SEBI LODR Regulations as on the date of this Draft Prospectus:

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held $(VII) = (IV) + (V) + (VI)$	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held	in each class of securities (IX)		No. of Underlying Outstanding	Shareholding as a % assuming full convertible securities (as a	percentage of diluted share capital) (XI)= (VII)+(X) As a	Number of Locked in shares	(ХП)	Number of Shares pledged or	otherwise encumbered (XIII)	Number of equity shares held in dematerialized form (XIV)
C	Category	Nos. of s	ully paid-1	artly paid	es underly	Total n (VII) =	as a % of R, 1957) (	Jo oN	Voting Pights	Singar	Jo %				Shares		Shares	quity shar
			No. of fi	No. of P	No. of shar		Shareholding per SCR	Class-Equity	Class	Total	Total as a % of	(A+B+C)		No (a)	As a % of total Shares	No (a)	As a % of total Shares	Number of e
A	Promot er & Promot er Group	5	1,00,79, 861	-	-	1,00, 79,8 61	100. 00	1,00,7 9,861	-	100. 00	100 00		100. 00	-	-	-	-	1,00,7 9,861

Category (I)	Category of shareholder (II)	Nos. of shareholders (III)	No. of fully paid-up equity shares held (IV)	No. of Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	Total nos. shares held $(VII) = (IV) + (V) + (VI)$	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held			No. of Underlying Outstanding	full convertible securities (as a	percentage of diluted share capital) $(XI)=(VII)+(X)$ As a	Number of Locked in shares	(XII)	Number of Shares pledged or	otherwise encumbered (XIII)	Number of equity shares held in dematerialized form (XIV)
C	Category	Nos. of	fully paid	Partly paid	res underl	Total (VII)	g as a % of RR, 1957)	Jo oN	Voting	SIII.8	Jo % 1			1)	al Shares	(1	al Shares	equity sha
			No. of	No. of	No. of sha		Shareholding per SCI	Class-Equity	Class	Total	Total as a % of	+ <b>Q</b> + <b>D</b> +		No (a)	As a % of total Shares	No (a)	As a % of total Shares	Number of
В	Public	2	138	-	-	138	Negli gible	138	1	Negl igibl e	Neg ligib le	-	Negl igibl e	1	ı	1	1	138
С	Non - Promot er Non - Public	1	-	1	-	-	-	-	-	-	-	-	-	1	-	1	-	-
C1	Shares underl ying DRs	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-
C2	Shares held by Emplo yee Trusts	-	-	1	-	-	-	-	-	-	-	-	-	1	-	1	-	-
	Total	7	1,00,79, 999	-	-	1,00,7 9,999	100.0	1,00,79, 999	-	100.0	100.0	) -	100. 00	-	-	-	1	1,00,79, 999

9. Set forth below is a list of Shareholders holding 1% or more of the paid-up Share Capital of our Company as on the date of this Draft Prospectus:

Sr. No.	Name of the Shareholder	Number of Equity shares	Percentage of the pre- Issue Equity Share Capital (%)
1.	Sureshchandra Gulabchand Vasa	51,40,800	51.00%
2.	Mitulkumar Sureshchandra Vasa	36,28,800	36.00%
3.	Avni M Vasa	6,04,800	6.00%
4.	Ilaben Sureshchandra Vasa	7,05,392	7.00%
	Total	1,00,79,792	100.00%

10. List of Shareholders holding 1% or more of the paid-up Share Capital of our Company two years prior to this Draft Prospectus:

Sr. No.	Name of the Shareholder	Number of Equity shares	Percentage of the pre- Issue Equity Share Capital (%)		
1.	Sureshchandra Gulabchand Vasa	24,48,000	51.00%		
2.	Mitulkumar Sureshchandra Vasa	17,28,000	36.00%		
3.	Avni M Vasa	2,88,000	6.00%		
4.	Ilaben Sureshchandra Vasa	3,35,856	7.00%		
	Total	47,99,856	100.00%		

11. List of Shareholders holding 1% or more of the paid-up Share Capital of our Company as of one year prior to the date of this Draft Prospectus:

Sr. No.	Name of the Shareholder	Number of Equity shares	Percentage of the pre- Issue Equity Share Capital (%)
1.	Sureshchandra Gulabchand Vasa	35,70,000	51.00%
2.	Mitulkumar Sureshchandra Vasa	25,20,000	36.00%
3.	Avni M Vasa	4,20,000	6.00%
4.	Ilaben Sureshchandra Vasa	4,89,856	7.00%
	Total	69,99,856	100.00%

12. Set forth below is a list of Shareholders holding 1% or more of the paid-up Share Capital of our Company as of 10 days prior to the date of this Draft Prospectus:

Sr. No.	Name of the Shareholder	Number of Equity shares	Percentage of the pre- Issue Equity Share Capital (%)		
1.	Sureshchandra Gulabchand Vasa	51,40,800	51.00%		
2.	Mitulkumar Sureshchandra Vasa	36,28,800	36.00%		
3.	Avni M Vasa	6,04,800	6.00%		
4.	Ilaben Sureshchandra Vasa	7,05,392	7.00%		
	Total	1,00,79,792	100.00%		

- 13. Our Company has not made any public Issue (including any rights issue to the public) since its incorporation.
- 14. Our Company does not have any intention or proposal to alter our capital structure within a period of six (6) months from the date of opening of the issue by way of split/consolidation of the denomination of Equity Shares or further Issue of Equity Shares (including issue of securities convertible into exchangeable, directly or indirectly, for our Equity Shares) whether preferential or bonus, rights, further public issue or qualified institutions placement or otherwise., except that if our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.

#### 15. Shareholding of our Promoters

As on the date of this Draft Prospectus, our Promoters hold 100.00 % of the pre-Issue, subscribed and paid-up Equity Share capital of our Company.

Build-up of the shareholding of our Promoters in our Company since incorporation:

Date of Allotment / Transfer	Nature of Issue / Transaction	Natur e of Consi derati on	No. of Equity Shares	Cumulati ve No. of Equity Shares	FV (₹)	Acqui sition / Transf er Price (₹)	% of Pre- Issue Equity Share Capital	% of Post Issue Equity Share Capital	Pledg e
	ra Gulabchand	Vasa	1	<u> </u>	1	1	<u> </u>	1	1
Upon Incorporatio n	Subscription to MOA	Cash	51,000	51,000	10/-	10/-	0.51%	[ <b>●</b> ]%	No
October 01, 2019	Rights Issue	Cash	7,65,000	8,16,000	10/-	10/-	7.59%	[•]%	No
January 13, 2021	Rights Issue	Cash	16,32,00 0	24,48,000	10/-	11.09/-	16.19%	[•]%	No
July 14, 2022	Rights Issue	Cash	11,22,00 0	35,70,000	10/-	10/-	11.13%	[•]%	No
March 22, 2024	Bonus Issue	Other than Cash	15,70,80 0	51,40,800	10/-	-	15.58%	[•]%	No
Total			51,40,80 0				51.00%	[•]%	
	Sureshchandra	Vasa	1	T	1	_	T	T	
Upon Incorporatio n	Subscription to MOA	Cash	36,000	36,000	10/-	10/-	0.36%	[•]%	No
October 01, 2019	Rights Issue	Cash	5,40,000	5,76,000	10/-	10/-	5.36%	[•]%	No
January 13, 2021	Rights Issue	Cash	11,52,00 0	17,28,000	10/-	11.09/-	11.43%	[•]%	No
July 14, 2022	Rights Issue	Cash	7,92,000	25,20,000	10/-	10/-	7.86%	[•]%	No
March 22, 2024	Bonus Issue	Other than Cash	11,08,80 0	36,28,800	10/-	-	11.00%	[•]%	No
Total			36,28,80 0				36.00%	[•]%	
Avni M Vasa	<b>l</b>	1	T	1	ı		T	ı	1
Upon Incorporatio n	Subscription to MOA	Cash	6,000	6,000	10/-	10/-	0.06%	[•]%	No
October 01, 2019	Rights Issue	Cash	90,000	96,000	10/-	10/-	0.89%	[•]%	No
January 13, 2021	Rights Issue	Cash	1,92,000	2,88,000	10/-	11.09/-	1.90%	[•]%	No
July 14, 2022	Rights Issue	Cash	1,32,000	4,20,000	10/-	10/-	1.31%	[•]%	No
March 22, 2024	Bonus Issue	Other than Cash	1,84,800	6,04,800	10/-	-	1.83%	[•]%	No
Total			6,04,800				6.00%	[•]%	
	hchandra Vasa	1	1	I	I	1	T	I	
Upon Incorporatio n	Subscription to MOA	Cash	6,997	6,997	10/-	10/-	0.07%	[•]%	No

Date of Allotment / Transfer	Nature of Issue / Transaction	Natur e of Consi derati on	No. of Equity Shares	Cumulati ve No. of Equity Shares	FV (₹)	Acqui sition / Transf er Price (₹)	% of Pre- Issue Equity Share Capital	% of Post Issue Equity Share Capital	Pledg e
October 01, 2019	Rights Issue	Cash	1,04,955	1,11,952	10/-	10/-	1.04%	[•]%	No
January 13, 2021	Rights Issue	Cash	2,23,904	3,35,856	10/-	11.09/-	2.22%	[•]%	No
July 14, 2022	Rights Issue	Cash	1,54,000	4,89,856	10/-	10/-	1.53%	[•]%	No
March 22, 2024	Bonus Issue	Other than Cash	2,15,536	7,05,392	10/-	-	2.14%	[•]%	No
Total			7,05,392				7.00%	[•]%	
Kular Brijes	h N								
Upon Incorporatio n	Subscription to MOA	Cash	1	1	10/-	10/-	Negligibl e	[•]%	No
October 01, 2019	Rights Issue	Cash	15	16	10/-	10/-	Negligibl e	[•]%	No
January 13, 2021	Rights Issue	Cash	32	48	10/-	11.09/-	Negligibl e	[•]%	No
March 22, 2024	Bonus Issue	Other than Cash	21	69	10/-	-	Negligibl e	[•]%	No
Total			69				Negligibl e		

16. Pre-Issue and Post-Issue Shareholding of our Promoters and Promoter Group

	Pre-Issue		Post-Issue							
Category of Promoter	No. of Shares	% of Pre- Issue Equity Share Capital	No. of Shares	% of Post- Issue Capital						
Promoters										
Sureshchandra Gulabchand Vasa	51,40,800	51.00%	51,40,800	[•]%						
Mitulkumar Sureshchandra Vasa	36,28,800	36.00%	36,28,800	[•]%						
Avni M Vasa	6,04,800	6.00%	6,04,800	[•]%						
Ilaben Sureshchandra Vasa	7,05,392	7.00%	7,05,392	[•]%						
Kular Brijesh N	69	Negligible	69	[•]%						
Total	1,00,79,861	100.00%	1,00,79,861	[•]%						

17. None of our Directors or Key Managerial Personnel or senior management hold any Equity Shares other than as set out below:

Name	Designation	No. of Equity Shares held	% of Pre-Issue Equity Share Capital	% of Post Issue Equity Share Capital
Mitulkumar Sureshchandra Vasa	Chairman and Managing Director	36,28,800	36.00%	[•]%
Kular Brijesh N	Whole Time Director	69	Negligible	[●]%

Name	Designation	No. of Equity Shares held	% of Pre-Issue Equity Share Capital	% of Post Issue Equity Share Capital
Avni M Vasa	Non-Executive Non- Independent Director	6,04,800	6.00%	[●]%

18. Except as disclosed below, there were no equity shares purchased/sold by the Promoter(s) and Promoter Group, Directors of our Company and their relatives during last six months from the date of this Draft Prospectus.

Sr. No.	Name of Shareholder	Date of Transaction	Promoter/ Promoter Group/ Director	Number of Equity Shares Subscribed to/ Acquired	Number of Equity Shares Sold	Subscribed/ Acquired/ Transferred
1.	Sureshchandra Gulabchand Vasa	March 22, 2024	Promoter	15,70,800	-	Bonus Issue
2.	Mitulkumar Sureshchandra Vasa	March 22, 2024	Promoter, Chairman and Managing Director	11,08,800	-	Bonus Issue
3.	Avni M Vasa	March 22, 2024	Promoter and Non-Executive Non- Independent Director	1,84,800	-	Bonus Issue
4.	Ilaben Sureshchandra Vasa	March 22, 2024	Promoter	2,15,536	-	Bonus Issue
5.	Kular Brijesh N	March 22, 2024	Promoter and Whole Time Director	21	-	Bonus Issue

19. None of our Promoters, Promoter Group, Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of this Draft Prospectus.

# 20. Promoters' Contribution and Lock-in details

#### Details of Promoter's Contribution locked-in for three (3) years

Pursuant to the Regulation 236 and 238 of SEBI ICDR Regulations, an aggregate of at least 20% of the post Issue Equity Share capital of our Company held by our Promoters shall be locked-in for a period of three years from the date of Allotment in this Issue. As on date of this Draft Prospectus, our Promoters hold 1,00,79,861 Equity Shares constituting [●]% of the Post Issue Issued, Subscribed and Paid-up Equity Share Capital of our Company, which are eligible for Promoter's Contribution.

Our Promoters have granted consent to include such number of Equity Shares held by them as may constitute of the post issue Equity Share capital of our Company as Promoters' Contribution and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters' Contribution from the date of filing of this Draft Prospectus until the commencement of the lock-in period specified below.

Details of the Equity Shares forming part of Promoters' Contribution and their lock-in details are as follows:

Name of Promoter	Date of Allotment/Acquisition & when made fully paid up	No of Equity shares locked in	Face Value (in ₹)	Issue Price (in ₹)	Nature of Allotment	% of Pre- Issue Paid- up Capital	% of Post- Issue Paid- up Capital	Lock- in Period
Sureshchandra Gulabchand Vasa	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%
Mitulkumar Sureshchandra Vasa	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%
Avni M Vasa	[●]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%
Ilaben Sureshchandra Vasa	[●]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%	[•]%

The Equity Shares that are being locked-in are not, and will not be, ineligible for computation of Promoters' Contribution under Regulation 237 of the SEBI ICDR Regulations. In this computation, as per Regulation 237 of the SEBI ICDR Regulations, our Company confirms that the Equity Shares locked-in do not, and shall not, consist of:

- Equity Shares acquired three years preceding the date of this Draft Prospectus for consideration other than cash and out of revaluation of assets or capitalization of intangible assets or bonus shares out of revaluation reserves or reserves without accrual of cash resources or unrealized profits or against equity shares which are otherwise ineligible for computation of Promoters' Contribution.
- The Equity Shares acquired during the year preceding the date of this Draft Prospectus, at a price lower than the price at which the Equity Shares are being issued to the public in this issue is not part of the minimum promoter's contribution.
- The Equity Shares held by the Promoters and issued for minimum 20% Promoter's Contribution are not subject to any pledge or any other form of encumbrances.
- Specific written consent has been obtained from the Promoters for inclusion of [●] Equity Shares for ensuring lock-in of three years to the extent of minimum [●]% of post issue Paid-up Equity Share Capital from the date of allotment in the public Issue.
- The minimum Promoters' Contribution has been brought to the extent of not less than the specified minimum lot and from the persons defined as Promoters under the SEBI ICDR Regulations.
- We further confirm that our Promoters' Contribution of minimum 20% of the Post Issue Equity does not include
  any contribution from Alternative Investment Funds or FVCI or Scheduled Commercial Banks or Public
  Financial Institutions or Insurance Companies registered with Insurance Regulatory and Development Authority
  of India.

#### Equity Shares locked-in for one year other than Minimum Promoters' Contribution

Pursuant to Regulation 238(b) and 239 of the SEBI ICDR Regulations, other than the Equity Shares held by our Promoters, which will be locked-in as minimum Promoters' contribution for three years, all pre-issue [●] Equity Shares shall be subject to lock-in for a period of one year from the date of Allotment in this Issue.

#### Inscription or recording of non-transferability

In terms of Regulation 241 of the SEBI ICDR Regulations, our Company confirms that certificates of Equity Shares which are subject to lock in shall contain the inscription "Non-Transferable" and specify the lock - in period and in case such equity shares are dematerialized, the Company shall ensure that the lock - in is recorded by the Depository.

#### Pledge of Locked in Equity Shares

Pursuant to Regulation 242 of the SEBI ICDR Regulations, the locked-in Equity Shares held by our Promoters can be pledged with any scheduled commercial bank or public financial institution or systematically important non-banking finance company or a housing finance company as collateral security for loans granted by them, provided that:

- (a) if the equity shares are locked-in in terms of clause (a) of Regulation 238, the loan has been granted to the company or its subsidiary(ies) for the purpose of financing one or more of the objects of the Issue and pledge of equity shares is one of the terms of sanction of the loan;
- (b) if the specified securities are locked-in in terms of clause (b) of Regulation 238 and the pledge of specified securities is one of the terms of sanction of the loan.

Provided that such lock-in shall continue pursuant to the invocation of the pledge and such transferee shall not be eligible to transfer the equity shares till the lock-in period stipulated in these regulations has expired.

# Transferability of Locked in Equity Shares

- (a) Pursuant to Regulation 243 of the SEBI ICDR Regulations, Equity Shares held by our Promoters, which are locked in as per Regulation 238 of the SEBI ICDR Regulations, may be transferred to and amongst our Promoters/ Promoter Group or to a new promoter or persons in control of our Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI SAST Regulations as applicable.
- (b) Pursuant to Regulation 243 of the SEBI ICDR Regulations, Equity Shares held by shareholders other than our Promoters, which are locked-in as per Regulation 239 of the SEBI ICDR Regulations, may be transferred to any other person holding shares, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI SAST Regulations as applicable.
- 21. Neither the Company, nor it's Promoters, Directors or the Lead Manager have entered into any buyback and/or standby arrangements for purchase of Equity Shares of the Company from any person.
- 22. All Equity Shares issued pursuant to the Issue shall be fully paid-up at the time of Allotment and there are no partly paid-up Equity Shares as on the date of this Draft Prospectus. Further, since the entire money in respect of the Issue is being called on application, all the successful Applicants will be issued fully paid-up Equity Shares.
- 23. As on the date of this Draft Prospectus, the Lead Manager and their respective associates ((as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992) do not hold any Equity Shares of our Company. The Lead Manager and their affiliates may engage in the transactions with and perform services for our Company in the ordinary course of business or may in the future engage in commercial banking and investment banking transactions with our Company for which they may in the future receive customary compensation.
- 24. As on date of this Draft Prospectus, there are no outstanding ESOP's, warrants, options or rights to convert debentures, loans or other instruments convertible into the Equity Shares, nor has the company ever allotted any equity shares pursuant to conversion of ESOPs till date. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021.
- 25. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed under "Basis of Allotment" in the chapter titled "Issue Procedure" beginning on page 271 of this Draft Prospectus. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 253 (2) of SEBI ICDR Regulations, as amended from time to time.

- 26. An over-subscription to the extent of 10% of the Net Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Net Issue, as a result of which, the post Issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 27. Subject to valid applications being received at or above the Issue Price, under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such interse spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- 28. Prior to this Initial Public Offer, our Company has not made any public issue or right issue to public at large.
- 29. We have 7 (Seven) Shareholders as on the date of filing of this Draft Prospectus.
- 30. As per RBI regulations, OCBs are not allowed to participate in this Issue.
- 31. Our Company has not raised any bridge loans.
- 32. There shall be only one denomination of Equity Shares of our Company unless otherwise permitted by law. Our Company shall comply with disclosure and accounting norms as may be specified by SEBI from time to time.
- 33. No payment, direct, indirect in the nature of discount, commission, and allowance, or otherwise shall be made either by us or by our Promoters to the persons who receive allotments, if any, in this Issue.
- 34. Our Company shall ensure that transactions in the Equity Shares by our Promoters and our Promoter Group between the date of this Draft Prospectus and the Issue Closing Date shall be reported to the Stock Exchange within 24 hours of such transaction.
- 35. Our Promoters and Promoter Group will not participate in the Issue.
- 36. There are no safety net arrangements for this Public Issue.

# SECTION V - PARTICULARS OF THE ISSUE

#### **OBJECTS OF THE ISSUE**

# REQUIREMENT OF FUNDS

The Issue comprises of fresh issue of up to 37,32,000 Equity Shares by our Company aggregating to ₹ [•] Lakhs.

Our Company proposes to utilize the Net Proceeds from the Issue towards funding the following objects:

- 1. Funding of capital expenditure requirements of our Company towards setting up of a manufacturing facility at Rajkot, Gujarat, India ("Proposed Facility");
- 2. Funding Working Capital Requirements of our Company; and
- 3. General corporate purposes.

(Collectively, referred to herein as the "Objects of the Issue")

The main objects and objects incidental and ancillary to the main objects, as set out in our Memorandum of Association, enable our Company to undertake our existing business activities and the activities for which funds are being raised by us through the Issue. In addition, our Company expects to receive the benefits of listing of Equity Shares on the NSE Emerge including enhancing our visibility and our brand image among our existing and potential customers and creating a public market for our Equity Shares in India.

#### ISSUE PROCEEDS

The details of the proceeds of the Issue are set forth in the table below:

(₹ in Lakhs)

Particulars	Amount*
Gross Proceeds of the Issue	[•]
Less: Issue related Expenses (1)	[•]
Net Proceeds of the Issue	[•]

<sup>\*</sup> To be finalized upon determination of the Issue Price and updated in the Prospectus prior to filing with the RoC.

# UTILISATION OF NET PROCEEDS

The Net Proceeds are proposed to be utilised in the manner set out in the following table:

Sr. No	Particulars	Estimated Amount	% Of Gross	% Of Net
		(₹ in Lakhs) *	Proceed s	Proceed s
1.	Funding of capital expenditure requirements of our Company towards setting up of a manufacturing facility at Rajkot, Gujarat, India	721.89	[•]%	[•]
2.	Funding Working Capital Requirements of our Company	700.00	[•]%	[•]
3.	General corporate purposes#	[•]	[•]	[•]
	Total	[•]	[•]	[•]

<sup>#</sup>The amount utilized for general corporate purpose shall not exceed 25% of the gross proceeds of the Issue.

#### PROPOSED SCHEDULE OF IMPLEMENTATION AND DEPLOYMENT OF THE NET PROCEEDS

The Net Proceeds of the Issue ("Net Proceeds") are currently expected to be deployed in accordance with the schedule as stated below:

<sup>(1)</sup> The Issue related expenses shall be determined at the time of filing Prospectus with RoC.

<sup>\*</sup>To be updated in the Prospectus prior to filing with RoC.

(₹ in lakhs)

Sr.	Object	Estimated	Estimated utilization
No.		Amount to be	of Net Proceeds in F.
		financed from	Y. 2024-25
		Net Proceeds*	
	Funding of capital expenditure requirements of our	721.89	721.89
1.	Company towards setting up of a manufacturing facility		
	at Rajkot, Gujarat, India		
2.	Funding Working Capital Requirements of our	700.00	700.00
۷.	Company		
3.	General corporate purposes#	[•]	[•]
	Total	[•]	[•]

#The amount utilized for general corporate purpose shall not exceed 25% of the gross proceeds of the issue. \*To be updated in the Prospectus prior to filing with RoC.

The fund requirements, the deployment of funds and the intended use of the Net Proceeds as described herein are based on our current business plan and circumstances, management estimates, prevailing market conditions and other external commercial and technical factors including interest rates, exchange rate fluctuations and other charges, which are subject to change from time to time. However, such fund requirements and deployment of funds have not been verified or appraised by any bank, financial institution, or any other external agency or party. We may have to revise our funding requirements and deployment schedule on account of a variety of factors such as our financial and market condition, business and strategy, competition, contractual terms and conditions and negotiation with lenders, variation in cost estimates and other external factors such as changes in the business environment and interest or exchange rate fluctuations, which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of our management, subject to compliance with applicable laws. For details in relation to the discretion available to our management in respect of use of the Net Proceeds. For further details on the risks involved in our proposed fund utilization as well as executing our business strategies, please refer the section titled "Risk Factors" on page 27 of this Draft Prospectus.

Our Company proposes to deploy the entire Net Proceeds towards the aforementioned Objects during the Fiscal 2024-25. In the event that the estimated utilization of the Net Proceeds in scheduled fiscal year is not completely met, due to the reasons stated above, the same shall be utilized in the next fiscal year, as may be determined by the Board, in accordance with applicable laws. If the actual utilization towards any of the Objects is lower than the proposed deployment, such balance will be used towards general corporate purposes, to the extent that the total amount to be utilized towards general corporate purposes is within the permissible limits in accordance with the SEBI ICDR Regulations. In case of a shortfall in raising requisite capital from the Net Proceeds or an increase in the total estimated cost of the Objects, business considerations may require us to explore a range of options including utilising our internal accruals and seeking debt lenders. In furtherance, that such alternate arrangements would be available to fund any such shortfalls. Further, in case of variations in the actual utilization of funds earmarked for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in the Issue, subject to compliance with applicable laws.

All quotations mentioned in this section are valid as on the date of this Draft Prospectus. However, we have not entered into any definitive agreements with any of these vendors and there can be no assurance that the same vendor would be engaged to eventually supply the plant and machineries at the same costs. We are yet to place orders for any of the components of the Proposed Objects. The Proposed Objects may be subject to the risk of unanticipated delays in implementation, cost overruns and other risks and uncertainties. Further, the Objects of the Issue includes orders for purchase of plant and machineries which have not yet been placed. There can be no assurance that we would be able to procure plant and machineries at the estimated costs. If we engage someone other than the vendors from whom we have obtained quotations or if the quotations obtained expire, such vendor's estimates and actual costs for the services may differ from the current estimates. Some of the quotations mentioned above do not include cost of freight, insurance, goods and services tax (wherever applicable) and other applicable taxes as these can be determined only at the time of placing of orders. Such additional costs shall be funded from the Net Proceeds allocated towards general corporate purposes or through contingencies, if required. In case of increase in the estimated costs, such additional

costs shall be incurred from our internal accruals. For further details, see "Risk Factors" on page 27 of this Draft Prospectus

#### MEANS OF FINANCE

The fund requirements set out for the aforesaid Objects are proposed to be met entirely from the Net Proceeds, internal accruals, net worth and existing debt financing. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised through the Net Proceeds and existing identifiable internal accruals as required under the SEBI ICDR Regulations.

#### DETAILS OF THE OBJECTS OF THE ISSUE

The details of the Objects of the Issue are set out below:

1. Funding of capital expenditure requirements of our Company towards setting up of a manufacturing facility at Rajkot, Gujarat, India ("Proposed Facility")

Our Company proposes to utilize ₹721.89 Lakhs for capital expenditure towards setting up of a manufacturing facility at Revenue Survey No. 238, Paiki 2, Open Industrial Plot No. 2 of Village: Jiyana, District: Rajkot, Gujarat, India ("Proposed Facility"). The said land is non-agricultural land and is taken on rental basis from one of our Promoters, Ms. Avni Mitulbhai Vasa wide rent agreement dated February 14, 2024. This strategic step is driven by our objective of maximizing operational efficiency and reaping various economies of scale. At the proposed facility, we plan to setup a slitting and cutting machine for customization of steel strips/coils which will then be utilized by our customers in different industries including manufacturing, infrastructure, PEB projects, agriculture, telecommunication, automobile, etc.

Presently our Company is engaged in the supply of various specifications and sizes of steel pipes, structural steel, steel coils and sheets. We also provide modification and alteration of these products as per customer requirements. Presently, this modification and alteration process is outsourced to third parties. Thus, to achieve higher efficiency, reduced lead times, ensuring product quality and cater to the growing demand of our products from our existing customers and to meet requirements of new customers, we intend to set up the proposed in-house facility for HR Coils slitting and cutting process. The setting up of a dedicated slitting line for HR coil sheet manufacturing grants us a significant backward integration advantage. This streamlined process enhances operational efficiency and ensures a seamless supply chain. By producing HR Coil sheet through the slitting line, we intend to unlock various economies of scale including bulk purchasing of raw materials and entering into production processes which will contribute in cost-effectiveness and enhancing the overall efficiency of our Company, eventually improvise bottom line of our Company.

Our Board in its meeting dated April 08, 2024 took note that an amount of ₹ 721.89 Lakhs is proposed to be utilized towards setting up of proposed facility.

Objectives of Capital Expenditure towards setting up of a manufacturing facility:

- > Expansion of our operational capacity: To cater to the growing demand from our existing customers and to meet requirements of new customers, we intend to enter into manufacturing activities for existing products that we presently outsource.
- ➤ Widen our product portfolio: Our Company aims to expand and diversify our product portfolio by increasing its product base and introducing new range of product lines. We plan to enter into manufacturing activities in order to capture future growth trends. We intend to explore opportunities to expand our operations by developing new products and services within our existing lines of business. Further expanding our service offerings will help us to build on existing diversification of our business. We believe that maintaining a variety in range of products in our business provides us with an opportunity to cater to diverse needs of different customer segment.

- ➤ Centralize Manufacturing activities: This proposed manufacturing facility would enable us to achieve greater efficiency in reducing time taken for and the cost of manufacturing our products, from design to commercial production and, in our in-house testing and quality assurance processes, resulting in higher profit margins.
- ➤ Backward Integration: In line with our focus to provide diversified products solutions and to develop better control on our supply chain and improve our margins, this proposed manufacturing facility lead to backward integration at our operations. This will help us to improve our cost efficiency, reduce dependency on third party suppliers and provide better control on delivery period and quality of components used in the manufacturing of products.

### **Capacity and Schedule of Implementation**

The installed capacity of the proposed facility is proposed to be an aggregate of 50,100 Metric tons per annum for slitting and cutting of HR Coil sheets as per the certificate dated April 05, 2024 issued by M/s. Jay Pujara & Associates, Independent Chartered Engineer and is expected to commence production by first quarter of financial year 2025-2026. The schedule of implementation for the proposed facility is as follows:

Sr.	Particulars	Particulars Expected commencement			
No.		period	period		
1.	Land procurement	February,	2024*		
2.	Site development, Civil and structural	June, 2024	January, 2025		
۷.	works				
3.	Planning and procurement of	March, 2024	January, 2025		
3.	equipments				
4.	Installation of equipments	January, 2025	February, 2025		
5	Trial run and commencement of	March, 2025	April, 2025		
5.	commercial production				

<sup>\*</sup>Land taken on rent basis wide rent agreement dated February 14, 2024. For further details of the agreement, please see "Our Business" on page 124 of this Draft Prospectus.

The detailed break-up of the estimated cost of establishing the Proposed Facility is set forth below^:

a. Building construction and Civil work

Sr. No.	Particulars	Total estimated cost (Rs. In lakhs)	Amount proposed to be funded from the Net proceeds (Rs. In lakhs)	Name of Supplier / Vendor	Date of Quotation	Validity of Quotatio n
1.	For Civil Work	163.59	163.59	M/s. Piyush P.	March 07,	7 Month
				Gadhiya	2024	
2.	Design, and Supply	114.00	114.00	Smith	March 27,	180 days
	of Proposed PEB			Structures India	2024	
	(Pre-engineered			Private Limited		
	Building) and Pre					
	Engineered Building					
	Erection					
	Total	277.59	277.59			

<sup>^</sup>The entire amount is proposed to be funded from the Net Proceeds.

<sup>(1)</sup> Total estimated cost as per the Certificate dated April 05, 2024 as certified by the M/s Jay Pujara & Associates, Chartered Engineer.

<sup>(2)</sup> Layout and building plans are approved by the Jiyana Gram Panchayat, Rajkot, Gujarat on March 15, 2024.

- (3) The estimated cost of project is summarized with all expected expenditures based on certain reasonable assumptions.
- (4) The above estimate is based on prevailing market rates of material and labour of local region.
- (5) The above estimates are based on quotations which are valid as on date of this Draft Prospectus.
- (6) Subject to applicable taxes, to the extent not included in the estimated cost.

We have not entered into definitive agreements with any of these vendors and there can be no assurance that the same vendors would be engaged. All quotations received from the vendors mentioned above are valid as on the date of this Draft Prospectus.

# b. Purchase of Machinery

Our Company has intended to purchase and install the below mentioned machineries at the said proposed facility. The details of the same are as follows:

Descrip		Quantity*	Total estimated Costs (₹ in Lakhs)	Amount to be funded from the Net Proceeds (₹ in Lakhs)	Total estimated costs (₹ in Lakhs ) for which orders are yet to be placed	Percentage of total estimate d costs for which orders are yet to be placed	Name of Supplier /Vendor	Date of Quotation	Validity of Quotation
Cutting (3-13m) Cut to Slitting Line (R Type) **	litting and Machine m, 2200mm Length and Combination tefurbishment	1	105.02@	0.00	0.00	0.00%	Foshan Yatatong Trading Co., Ltd	February 08, 2024	August 31, 2024
2. Crane	10 Ton Crane -10 Ton Wirerope Hoist -6 MTR Height -16 MTR Span -All Motion Vfd Panel	2	61.25	61.25	61.25	100.00%	Heben Technovation Private Limited	February 21, 2024	180 days
	35 Ton Crane -35 Ton Wirerope Hoist -6 MTR Height	1	107.18	107.18	107.18	100.00%	Heben Technovation Private Limited	February 21, 2024	180 days

Description*^	Quantity*	Total estimated Costs (₹ in Lakhs)	Amount to be funded from the Net Proceeds (₹ in Lakhs)	Total estimated costs (₹ in Lakhs ) for which orders are yet to be placed	Percentage of total estimate d costs for which orders are yet to be placed	Name of Supplier /Vendor	Date of Quotation	Validity of Quotation
-16 MTR Span -All Motion Vfd Panel								
Farhana 23 Ton Crane -4 Part Boom -4 Wheel Drive -Safe Load Indicator	1	45.96	45.96	45.96	100.00%	M/s. Orion Equipment	February 28, 2024	180 days
3. 1000 KVA Distribution Transformer	1	24.85	24.85	24.85	100.00%	Vidyut Transformers Private Limited	February 29, 2024	180 days
4. Electrical panel	1	21.11	21.11	21.11	100.00%	M/s. Hightech Electricals	February 28, 2024	August 31, 2024
5. Electric cables (Core aluminium armoured cables of different square millimetres)	Approx. 6,600 metres	25.49	25.49	25.49	100.00%	M/s. Axle Enterprise	February 28, 2024	August 31, 2024
6. Steel Structure (HR Plate, Channel, I Beam & MS Pipe)	HR Plate: Approx.75 mt. Channel: Approx.38 mt.	127.93	127.93	127.93	100.00%	M/s. Venus Steel Supplier	March 01, 2024	180 days

Description*^	Quantity	·*	Total estimated Costs (₹ in Lakhs)	Amount to be funded from the Net Proceeds (₹ in Lakhs)	Total estimated costs (₹ in Lakhs ) for whice orders are yet to be placed		Percentage of total estimate d costs for which orders are yet to be placed		Name Supplier /Vendor	of	Date of Quotation	Validity of Quotation
	mt.	Approx.36 : Approx.										
7. TMT Bars	Approx.	41,500 kg.	21.63	21.63	21	1.63	100	.00%	S. K. St Corporatio Gondal	teel on -	March 27, 2024	30 days
8. Weighbridge (100000 kg. Capacity)		1	8.90	8.90	8	.90	100.00%		Matrix Weighing Systems Private Limited		March 07, 2024	180 days
	Total	549.32	444.30	444.30	80.88%					I		1

<sup>\*</sup> KVA: Kilo-volt-amperes, mt: Metric ton, kg:Kilogram.

#### Notes:

- (a) Except as stated above, we have considered the above quotations for the budgetary estimate purpose and have not placed orders for them. The actual cost of procurement and actual supplier/dealer may vary.
- (b) Quotation received from the vendor mentioned above is valid as on the date of this Draft Prospectus. However, except as stated above, we have not entered into any definitive agreements with any of the vendor and there can be no assurance that the same vendor would be engaged to eventually supply the machineries or at the same costs.

<sup>^</sup>Excluding GST. GST payable on such machineries will be paid from our internal accruals. Certain quotations are subject to additional costs including freight, installation and commissioning costs, transportation costs, packaging and forwarding costs, insurance, customs, duties and other government levies, as applicable shall be paid out of Internal Accruals.

<sup>@</sup> Our Company has made payment of ₹34.54 lakhs from internal accruals towards purchase of Slitting and Cutting Machine and the remaining payment of the machine shall be paid from the internal accruals of the Company. As certified by Our Statutory Auditors, by way of their certificate dated April 05, 2024.

<sup>\*\*</sup>The quotation has been received in USD, which have been converted to  $\ref{thm:eq}$  as on March 22, 2024, being 1 USD =  $\ref{thm:eq:t$ 

- (c) The machinery models and quantity to be purchased are based on the present estimates of our management. The Management shall have the flexibility to revise such estimates (including but not limited to change of vendor or any modification/addition/deletion of machineries) at the time of actual placement of the order. In such case, the Management can utilize the surplus of proceeds, if any, arising at the time of actual placement of the order, to meet the cost of such other machinery, equipment or utilities, as required. Furthermore, if any surplus from the proceeds remains after meeting the total cost of machineries, equipment and utilities for the aforesaid purpose, the same will be used for our general corporate purposes, subject to limit of 25% of the amount raised by our Company through this Issue. (d) We are not acquiring any second-hand machinery.
- (e) The quotations relied upon by us in arriving at the above cost are valid for a specific period of time and may lapse after the expiry of the said period. Consequent upon which, there could be a possible escalation in the cost of machineries proposed to be acquired by us at the actual time of purchase, resulting in increase in the estimated cost.

### **Description of Machinery**

<b>Description o</b>	f the Machine	Usage			
1. Slitting and Cutting Machine		To produce coils and sheets in custom widths and lengths based on customer requirements,			
(3-13mm, 220	00mm Cut to Length and Slitting Combination	reducing the need for additional processing.			
Line (Refurbis	shment Type)				
2. Crane	10 Ton Crane	For loading and unloading of materials inside shed			
	35 Ton Crane	For loading and unloading of higher weight materials inside shed			
	Farhana 23 Ton Crane	For loading and unloading of material outside shed			
3. 1000 KVA	Distribution Transformer	To convert alternating current electricity into direct current electricity			
4. Electrical pa	anel	Electric panel to control mechanical functions of machines			
5. Electric cab	les (Core aluminium armoured cables of different	For electricity connection			
square millime	etres)				
6. Steel Struct	ure	For pre-engineering steel building structure related to foundation and installation of			
		machinery			
7. TMT Bars		For foundation and installation of machinery			
8. Weighbridg	ge (100000 kg. Capacity)	For weighment of all materials and to verify quantity			

# **Government Approvals**

In relation to the Proposed Facility, we are required to obtain certain approvals, which are routine in nature, from certain governmental or local authorities, the status of which is provided below as per Chartered Engineer certificate dated April 5, 2024 issued by M/s. Jay Pujara & Associates, Independent Chartered Engineer.

Sr.	List of Approvals	Stages when it is required	Status
No.			
1.	Factory Plan approval for	We have received layout and building plans approval	Received
	construction	from Jiyana Gram Panchayat, Rajkot, Gujarat on March	
		15, 2024.	

Sr.	List of Approvals	Stages when it is required	Status
No.			
2.	Permission under Electricity Act/ Load Sanction	Post receipt of building approval, Application for electric connection will be made.	Yet to Apply
3.	Stability Certification/ Building Usage Permission for Factory	Post completion of building construction. Building Stability certificate / Building Usage permission for factory will be received.	Yet to Apply
4.	Factory License	Post receipt of electricity connection from Paschim Gujarat Vij Co. Ltd ('PGVCL'), factory license application will be made	Yet to Apply
5.	Gujarat Pollution Control Board	Post-Trial Run, Gujarat Pollution Control Board NOC to be applied	Yet to Apply

# 3. Funding working capital requirements of our Company

Our business is working capital intensive. We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals and financing from banks. As on December 31, 2023, the aggregate amount sanctioned by the banks to our Company under the fund-based cash credit facilities amounted to ₹ 4,180.00 Lakhs. For details of facilities availed by us, see chapter titled "*Financial Indebtedness*" beginning on page 225 of this Draft Prospectus. We propose to utilise ₹ 700.00 Lakhs from the Net Proceeds to fund the working capital requirements of our Company in Fiscal Year 2025.

The details of our Company's working capital as at March 31, 2021, March 31, 2022, March 31, 2023 and period ended December 31, 2023 derived from Restated Financial Statements and source of funding of the same are provided in the table below:

(₹ In Lakhs)

S.	Particulars	Actual	Actual	Actual	Actual		
No		December	March 31,	March 31,	March 31,		
		31, 2023	2023	2022	2021		
I	Current Assets						
	Inventories	2,833.65	2,038.11	934.72	526.99		
	Trade receivables	3,695.81	2,964.07	2,576.65	1,395.02		
	Short term loan & Advances	1,295.73	724.31	287.87	691.10		
	Total(A)	7,825.19	5,726.49	3,799.24	2,613.11		
II	Current Liabilities						
	Trade payables	1,102.00	283.48	1,782.73	1,330.91		
	Other Current Liabilities	91.77	226.70	144.22	115.81		
	Short Term Provisions	7.19	2.99	1.43	0.79		
	Total (B)	1,200.96	513.17	1,928.38	1,447.51		
III	Total Working Capital Gap (A-B)	6,624.23	5,213.32	1,870.86	1,165.60		
IV	Funding Pattern						
	Internal Accruals and Borrowings	6,624.23	5,213.32	1,870.86	1,165.60		

On the basis of the existing working capital requirements, the Board of Directors of the company pursuant to its resolution dated April 5, 2024 has approved the estimated and projected working capital requirements for Fiscal 2024 and 2025 as set forth below:

(₹ In Lakhs)

S.	Particulars	Estimated	Projected	
No		March 31, 2024	March 31, 2025	
I	Current Assets			
	Inventories	2,890.72	3,600.00	
	Trade receivables	3,260.50	4,841.90	
	Short term loan & Advances	1,142.54	1,178.83	
	Total(A)	7,293.76	9,620.73	
II	<b>Current Liabilities</b>			
	Trade payables	250.46	325.00	
	Other Current Liabilities	218.95	320.00	
	Short Term Provisions	60.57	82.30	
	Total (B)	529.98	727.30	
III	Total Working Capital Gap (A-B)	6,763.78	8,893.43	
IV	Funding Pattern			
	Internal Accruals and Borrowings	6,763.78	8,193.43	
	IPO Proceeds	Nil	700.00	

As certified by Statutory Auditors of our Company, pursuant to their certificate dated April 05, 2024.

# Key assumptions for working capital projections made by our Company:

To cater to the growing demand from our existing customers and to meet requirements of new customers, we intend to expand and upgrade our operations nationwide and to establish its presence in new regions. We intend to establish

manufacturing unit by entering into segment of processing of slitting and processing of Hot Rolled (HR) coils. We believe our investment in this plant and machineries will add on to our operations, thus, enabling us to cater to the growing demand from our customers and add new products in our existing product portfolio. This shall help us cater to expand our customer base and increase our revenue from operations. We plan to continue expanding our operations in order to capture future growth trends. Further expanding our product offerings will help us to build on existing diversification of our business. We believe that maintaining a variety in range of products in our business provides us with an opportunity to cater to diverse needs of different customer segment.

# The table below sets forth the details of holding levels (in days) for Fiscal 2021, Fiscal 2022, Fiscal 2023, period ended December 31, 2023 as well as projections for Fiscal 2024 and Fiscal 2025:

	Actual	Actual	Actual	Actual	Estimated	Projected
Particulars	March 31,	March 31,	March 31,	December	March 31,	March 31,
	2021	2022	2023	31, 2023	2024	2025
Debtor Holding Days	28	22	27	49	38	38
Creditor Holding Days	25	18	10	15	3	3
Inventory Holding Days	12	8	15	40	31	35

Justification for "Holding Period" levels derived from our Restated Financial Statements

Particulars	Justification						
Inventory	Inventory includes Stock in trade. The company had inventory days of around 15 days in Fiscal 2023						
days	and is expecting them to increase to 30 days and 35 days in Fiscal 2024 and Fiscal 2025, respectively.						
•	This increase is primarily attributed to the company's plan to expand its operation nationwide and to						
	establish its presence in new regions. Thus, the company will require stock in trade to fulfil the						
	additional demand. The company is also planning to enter into processing business. This will require						
	the company to hold additional raw material to utilize the same for production						
Trade	Average receivable days in Fiscal year 2021,2022 and 2023 were 22-28 days. From 2024 onwards, the						
Receivables	average receivable days would be around 38 days. As the company is expanding its operations						
	nationwide and penetrating in different areas, it is extending credit period to its customers. This would						
	help the company to build relationships with its new customers.						
Trade	Average payable days in Fiscal year 2021,2022 and 2023 were 25, 18 and 10 respectively. However,						
Payables	as the company is expanding its operations, the company has now revised the payment terms and						
	reduced the payable days to 3 from fiscal year 2023-2024 onwards. Due to the same, trade payables						
	has reduced from 1,102 lakhs from December 2023 to 250.46 lakhs for the year ending 2024. This will						
	increase profitability margin. Making a payment early will help to get better price from vendors. This						
	in turn would contribute to our bottom -line growth						
Short Term	Short term loans and advances includes advances paid to vendors and balances with the statutory						
Loan &	authorities. Since company is expanding its business, there will be need to make advance payments to						
Advances	enhance cost efficiency of products. Thus, there will be increase in advances made to the vendors.						
	Making an advance payment to the vendors, helps the company to source the materials to fulfil the						
GI . T	demand for its products						
Short Term	Short term provisions mainly include provision for taxation. These provisions are expected to increase						
Provisions	due to increase in profitability of the company.						
Other Current	Other current liabilities include salaries and statutory dues payable, advances from customers. The						
Liabilities	company has received large orders which are expected to materialize in the coming financial years.						
	For this, the company has accepted advances from its customers which has increased other current						
	liabilities to 218.95 lakhs in March 2024 from 91.77 lakhs in December 2023.						

As certified by Statutory Auditors of our Company, pursuant to their certificate dated April 05, 2024.

#### 4. General Corporate Purpose

Our management will have flexibility to deploy the balance Net Proceeds of the Issue towards general corporate purposes, to be deployed towards including but not restricted to strategic initiatives, partnerships, joint ventures and acquisitions, meeting exigencies which our Company may face in the ordinary course of business, to renovate and refurbish certain of our existing Company owned/leased and operated facilities or premises, towards brand promotion activities or repayment of liabilities (on demand) if any or any other purposes as may be approved by our Board, subject to compliance with the necessary provisions of the Companies Act.

The quantum of utilization of funds towards any of the above purposes will be determined based on the amount actually available under this head and the business requirements of our Company, from time to time. This may also include rescheduling the proposed utilization of Net Proceeds. Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. In the event that we are unable to utilize the entire amount that we have currently estimated for use out of Net Proceeds in a Fiscal, we will utilize such unutilized amount in the subsequent Fiscals.

We further confirm that in terms of the SEBI ICDR Regulations, the extent of the Net Proceeds proposed to be utilized for general corporate purposes shall not exceed 25.00% of the gross proceeds of the Issue.

#### ESTIMATED ISSUE RELATED EXPENSES

The details of the estimated issue related expenses are tabulated below:

Activity	Amount	As a % of Estimates	As a % of
	(₹ in Lakhs)	Issue Expenses	Issue Size
Lead manager(s) fees including underwriting commission	[•]	[•]	[•]
Brokerage, selling commission and upload fees	[•]	[•]	[•]
Registrar to the Issue	[•]	[•]	[•]
Legal Advisors	[•]	[•]	[•]
Advertising and marketing expenses	[•]	[•]	[•]
Regulators including stock exchanges	[•]	[•]	[•]
Printing and distribution of offer stationary	[•]	[•]	[•]
Others, if any (market making, depositories, marketing fees,	[•]	[•]	[•]
secretarial, consultancy, advisors, peer review auditors, etc.)			
<b>Total Estimated Issue Expenses</b>	[•]	[•]	[•]

The fund deployed out of internal accruals up to  $[\bullet]$  is  $\nearrow [\bullet]$  Lakhs towards issue expenses vide certificate dated  $[\bullet]$  having UDIN:  $[\bullet]$  received from M/s  $[\bullet]$  and the same will be recouped out of issue expenses.

Structure for commission and brokerage payment to the SCSBs Syndicate, RTAs, CDPs and SCSBs:

- 1) SCSBs will be entitled to a processing fee of ₹10/- per Application Form for processing of the Application Forms only for the Successful Allotments procured by other Application Collecting Intermediary and submitted to them.
- 2) Selling commission payable to Registered broker, SCSBs, RTAs, CDPs on the portion directly procured from Retail Individual Investors and Non-Institutional Investors, would be 0.01% on the Allotment Amount.
- 3) No additional uploading/processing charges shall be payable to the SCSBs on the applications directly procured by them.
- 4) The commission and processing fees shall be released only after the SCSBs provide a written confirmation to the Lead Manager not later than 30 days from the finalization of Basis of Allotment by Registrar to the Issue in compliance with SEBI Circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 and SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022.
- 5) Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price.

# **BRIDGE LOANS**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Draft Prospectus, which are proposed to be repaid from the Net Proceeds of the Issue.

#### APPRAISING ENTITY

The objects of the Issue for which the Net Proceeds will be utilized have not been appraised.

#### MONITORING OF UTILIZATION OF FUNDS

As this is a Fresh Issue for less than ₹10,000 lakhs, we are not required to appoint a monitoring agency for the purpose of the Issue in terms of the SEBI ICDR Regulations.

Our Board and Audit committee shall monitor the utilization of the net proceeds of the Issue. Our Company will disclose the utilization of the Net Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. Our Company will indicate investments, if any, of unutilized Net Proceeds in the balance sheet of our Company for the relevant financial years subsequent to the completion of the Issue.

Pursuant to SEBI LODR Regulations, our Company shall disclose to the Audit Committee of the Board of Directors the uses and applications of the Net Proceeds. Our Company shall prepare a statement of funds utilized for purposes other than those stated in this Draft Prospectus and place it before the Audit Committee of the Board of Directors, as required under applicable law. Such disclosure shall be made only until such time that all the Net Proceeds have been utilized in full. The statement shall be certified by the statutory auditor of our Company. Furthermore, in accordance with the Regulation 32 of the SEBI LODR Regulations, our Company shall furnish to the Stock Exchange on a half yearly basis, a statement indicating (i) deviations, if any, in the utilization of the proceeds of the Issue from the Objects; and (ii) details of category wise variations in the utilization of the proceeds from the Issue from the Objects. This information will also be published in newspapers simultaneously with the interim or annual financial results, after placing the same before the Audit Committee of the Board of Directors.

#### INTERIM USE OF FUNDS

Pending utilization of the Net Proceeds for the purposes described above, our Company will deposit the Net Proceeds only with scheduled commercial banks included in the Second Schedule of the Reserve Bank of India Act, 1934, as amended, as may be approved by our Board. In accordance with Section 27 of the Companies Act, 2013, our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any other listed company or for any investment in the equity markets.

#### **VARIATION IN OBJECTS**

In accordance with Sections 13(8) and 27 of the Companies Act and applicable rules, our Company shall not vary the Objects without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the "Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where our Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.

# OTHER CONFIRMATIONS / PAYMENT TO PROMOTERS AND PROMOTER'S GROUP FROM THE IPO PROCEEDS

There is no proposal whereby any portion of the Net Proceeds will be paid to our Promoters, Promoter Group, Directors and Key Managerial Personnel, Group Companies, except in the ordinary course of business. Further, there are no existing or anticipated transactions in relation to the utilisation of the Net Proceeds entered into or to be entered into by our Company with Our Promoters, Promoter Group, Directors, Group Companies, and/or Key Managerial Personnel.

#### **BASIS FOR ISSUE PRICE**

The Issue Price will be determined by our Company in consultation with the LM on the basis of an assessment of market demand for the Equity Shares issued through the fixed price method and on the basis of the qualitative and quantitative factors as described below. The face value of the Equity Shares of our Company is ₹10/- each and the Issue Price is  $[\bullet]$  times of the face value.

Investors should read the following basis with the section titled "Risk Factors" and chapters titled "Restated Financial Statements", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Our Business" beginning on page 27, 180, 227 and 124 respectively, of this Draft Prospectus to get a more informed view before making any investment decisions. The trading price of the Equity Shares of our Company could decline due to these risk factors and you may lose all or part of your investments.

#### **QUALITATIVE FACTORS**

Some of the qualitative factors and our strengths which form the basis for the Issue price are:

- Strong Customer Base;
- ➤ Wide range of our products;
- Leveraging the experience of our Promoters and Management Team;
- Comprehensive solution for logistics requirement;
- Existing Supplier Relationship;
- ➤ Location Advantage;
- ➤ ISO Certified Organization;
- > In depth understanding of customers' requirements;

For further details regarding some of the qualitative factors, which form the basis for computing the Issue Price, please see chapter titled "Our Business" beginning on page 124 of this Draft Prospectus.

#### **QUANTITATIVE FACTORS**

The information presented in this chapter is derived from Company's Restated Financial Statements as at and for the period ended December 31, 2023 and financial years ended on March 31, 2023, March 31, 2022 and March 31, 2021, has been prepared in accordance with Indian GAAP and in terms of the requirements of the Companies Act, SEBI ICDR Regulations and the Guidance Note on "Reports in Company Prospectuses (Revised 2019)" issued by ICAI as amended from time to time. For more details on financial information, investors please refer the chapter titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

Investors should evaluate our Company taking into consideration its niche business segment and other qualitative factors in addition to the quantitative factors. Some of the quantitative factors which may form the basis for computing the price are as follows:

Some of the quantitative factors which may form the basis for computing the Issue Price are as follows:

#### 1. Basic and Diluted Earnings / (Loss) Per Share ("EPS") as per AS 20

#### As per Restated Financial Statements - Post Bonus

Particulars	Basic & Diluted EPS (in ₹)	Weights
March 31, 2023	1.12	3
March 31, 2022	1.20	2

March 31, 2021	0.42	1
Weighted Average	1.03	
For the period ended December 31, 2023 (Not annualised)	1.01	

# Notes:

- 1. Weighted average = Aggregate of year-wise weighted EPS divided by the aggregate of weights i.e. (EPS x Weight) for each year/Total of weights.
- 2. Earnings per Equity Share = Profit for the year / Weighted average number of equity shares outstanding during the year.
- 3. Basic and diluted Earnings per Equity Share are computed in accordance with Accounting Standard 20.
- 4. The basic and diluted Earnings per Equity Share for the current year and previous year presented have been calculated/restated after considering the bonus issue subsequent to March 31, 2023.
- 5. The face value of each Equity Share is ₹10/-.

# 2. Price Earnings Ratio ("P/E") in relation to the Issue Price of ₹ [•] per Equity share of ₹ 10/- each fully paid-up

Particulars	P/E (number of times) *
Based on Restated Financial Statements- Post Bonus	
P/E ratio based on the Basic & Diluted EPS, as restated for FY 2022-23	[•]
P/E ratio based on the Weighted Average Basic & Diluted EPS	[•]

Note: P/E ratio has been computed dividing the price per share by Earnings per Equity Share.

# 3. Industry P/E ratio

Particulars	P/E Ratio
Highest	45.34
Lowest	3.03
Average	22.10

#### Notes:

- (1) The industry high and low has been considered from the industry peer set provided later in this section. The industry average has been calculated as the arithmetic average P/E of the industry peer set provided later in this section.
- (2) The industry P / E ratio mentioned above is for the financial year ended March 31, 2023.
- (3) All the financial information for listed industry peers mentioned above is sourced from the audited financial results of the relevant companies for Fiscal 2023, as available on the website of the Stock Exchanges at <a href="https://www.nseindia.com">www.nseindia.com</a> and <a href="https://www.nseindia.com">www.nseindia.com</a>.

# 4. Return on Net worth (RoNW)

#### As per Restated Financial Statements

Particulars	RONW (%)	Weights
March 31, 2023	11.40%	3
March 31, 2022	14.33%	2
March 31, 2021	5.92%	1
Weighted Average	11.46%	
For the period ended December 31, 2023 (Not annualised)	9.28%	

Note: Return on Net Worth (%) = Profit for the year / Net Worth at the end of the year.

#### 5. Net Asset Value (NAV) of face value of ₹10/- each

#### As per Restated Financial Statements - Post Bonus

Financial Year	NAV (₹)
March 31, 2023	9.86
March 31, 2022	8.38
March 31, 2021	7.18
For the period ended December 31, 2023 (Not annualised)	10.87
Net Asset Value per Equity Share after the Issue at Issue Price	[•]
Issue Price	[•]

<sup>\*</sup>Issue Price shall be updated in the Prospectus prior to opening the issue.

Note: Net Asset Value per Equity Share (in  $\mathfrak{F}$ ) = Net Worth at the end of the year / Weighted number of equity shares outstanding at the end of the year.

#### 6. Comparison of Accounting Ratios with listed Industry Peer

Name of Company	CMP (₹)	Face Value (₹)	Basic EPS (₹)	PE Ratio (times)	RoNW (%)	NAV per Share (₹)
Visaman Global Sales Limited	[•]	10.00	1.12	[•]	11.40%	14.20
Peer Group						
Shree Marutinandan Tubes Limited	274.00	10.00	90.36	3.03	65.71%	137.50
Swastik Pipe Limited	81.15	10.00	4.53	17.91	4.35%	89.67
Hi-Tech Pipes Limited	138.75	1.00	3.06	45.34	9.04%	32.71

Source: www.nseindia.com and www.bseindia.com

Notes:

- (1) The figures for our company are based on Restated Financial Statements for the year ended March 31, 2023 after taking effect of the Bonus Shares allotted on March 22, 2024.
- (2) The figures for the Peer Group are based on the Standalone Financial Statements except for Hi-Tech Pipes Limited filed for the financial year ended March 31, 2023.
- (3) P/E Ratio has been computed based on their respective closing market price on April 04, 2024 as divided by the Basic EPS as on March 31, 2023.
- (4) CMP is the closing prices or the last traded price of respective scripts as on April 04, 2024.
- (5) The Issue Price determined by our Company in consultation with the Lead Manager is justified by our Company in consultation with the Lead Manager on the basis of the above parameters.

# 7. Key Performance Indicators ("KPIs")

The KPIs disclosed below have been used historically by our Company to understand and analyse the business performance, which in result, help us in analysing the growth of various verticals in comparison to our peers. The KPIs disclosed below have been approved by a resolution of our Audit Committee dated April 04, 2024 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Draft Prospectus. Further, the KPIs herein have been certified by M/s Vinay Bhushan & Associates, Chartered Accountants by their certificate dated April 04, 2024.

The KPIs of our Company have been disclosed in the chapters titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Performance Indicators" on pages 124 and 227 of this Draft Prospectus, respectively. We have described and defined the KPIs, as applicable, in "Definitions and Abbreviations" on page 2 of this Draft Prospectus.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilisation of the proceeds of the Issue as per the disclosure made in the chapter titled "Objects of the Issue", whichever is later or for such other duration as may be required under the SEBI ICDR Regulations. Further, the ongoing KPIs will continue to be certified by a member of an expert body as required under the SEBI ICDR Regulations.

#### a) Key Performance Indicators of our Company.

# As per Restated Financial Statements

(₹ in Lakhs, otherwise mentioned)

Key Financial Performance For the period ended For the Financial Year ended					
Key Financial Lefformance	_				
	<b>December 31, 2023</b>	March 31,	March 31,	March 31,	
		2023	2022	2021	
Revenue from Operations (1)	20,690.95	37,603.46	32,403.96	13,636.19	
EBITDA (2)	573.36	657.83	279.30	145.96	
EBITDA Margin (%) <sup>(3)</sup>	2.77%	1.75%	0.86%	1.07%	
PAT	101.61	113.33	94.66	33.47	
PAT Margin (%) <sup>(4)</sup>	0.49%	0.30%	0.29%	0.25%	
Return on Equity (%) <sup>(5)</sup>	9.28%*	13.70%	15.44%	9.01%	
Debt to Equity Ratio (times) (6)	5.20	4.37	2.10	1.26	
Current Ratio (times) (7)	1.31	1.37	1.25	1.27	

Notes: M/s Vinay Bhushan & Associates, Chartered Accountants by their certificate dated April 04, 2024.

#### Explanation of KPIs:

- (1) Revenue from operations means the revenue from operations as appearing in the restated financial information.
- (2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses-Other Income.
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations.
- (4) PAT Margin is calculated as PAT for the year divided by revenue from operations.
- (5) Return on Equity is calculated by comparing the proportion of net income against the amount of average shareholder equity.
- \*For December 31, 2023, closing shareholder equity has been considered.
- (6) Debt to Equity ratio is calculated as Total Debt divided by equity.
- (7) Current Ratio is calculated by dividing Current Assets to Current Liabilities.

# b) Description on the historic use of the KPIs by our Company to analyse, track or monitor the operational and/or financial performance of our Company

In evaluating our business, we consider and use certain KPIs, as presented above, as a supplemental measure to review and assess our financial and operating performance. The presentation of these KPIs is not intended to be considered in isolation or as a substitute for the Financial Information. We use these KPIs to evaluate our performance. Some of these KPIs are not defined under applicable Accounting Standards and are not presented in accordance with applicable Accounting Standards. These KPIs have limitations as analytical tools. Further, these KPIs may differ from the similar information used by other companies and hence their comparability may be limited. Although these KPIs are not a measure of performance calculated in accordance with applicable accounting standards, our Company's management believes that it provides an additional tool for investors to use in evaluating our ongoing results, when taken collectively with financial measures prepared in accordance with applicable Accounting Standards.

# Explanations for the certain financial data based on Restated Financial Statements

<b>Key Financial Performance</b>	Explanations			
Revenue from Operations	Revenue from Operations is used by the management to track the revenue profile of			
	the business and in turn helps to assess the overall financial performance of th			
	Company and volume of the business			
EBITDA	EBITDA provides information regarding the operational efficiency of the business			
EBITDA Margin	EBITDA Margin (%) is an indicator of the operational profitability and financial			
	performance of our business			
PAT	Profit after tax provides information regarding the overall profitability of the business			
PAT Margin	PAT Margin (%) is an indicator of the overall profitability and financial performance			
	of the business			
Return on Equity	Return on equity provides how efficiently our Company generates profits from			
	shareholders' funds			
Debt-Equity Ratio	Debt / Equity Ratio is used to measure the financial leverage of the Company and			
	provides comparison benchmark against peers			
Current Ratio	The current ratio is a liquidity ratio that measures our company's ability to pay short-			
	term obligations or those due within one year			

# c) Comparison with Listed Industry Peers

# As on March 31, 2023:

(₹ in Lakhs, otherwise mentioned)

(Vin Lawis, otherwise mentionea)				
Key Financial Performance	Visaman Global	Shree	Swastik Pipe	Hi-Tech Pipes
	Sales Limited	Marutinandan	Limited	Limited
		<b>Tubes Limited</b>		
Revenue from Operations (1)	37,603.46	4,716.96	71,131.59	238,584.74
EBITDA (2)	657.83	348.04	2,729.28	9,669.54
EBITDA Margin (%) <sup>(3)</sup>	1.75%	7.38%	3.84%	4.05%
PAT	113.33	201.76	906.31	3,768.14
PAT Margin (%) <sup>(4)</sup>	0.30%	4.28%	1.27%	1.58%
Return on Equity (%) <sup>(5)</sup>	13.70%	120.92%	5.18%	11.14%
Debt to Equity Ratio (times) (6)	4.37	2.68	0.53	0.66
Current Ratio (times) (7)	1.37	1.40	2.27	1.46

# As on March 31, 2022:

(₹ in Lakhs, otherwise mentioned)

<b>Key Financial Performance</b>	Visaman Global	Shree	Swastik Pipe	Hi-Tech Pipes
	Sales Limited	Marutinandan	Limited	Limited
		<b>Tubes Limited</b>		
Revenue from Operations (1)	32,403.96	4,714.07	60,870.86	187,884.73
EBITDA (2)	279.30	76.78	4,141.22	10,051.83
EBITDA Margin (%) <sup>(3)</sup>	0.86%	1.63%	6.80%	5.35%
PAT	94.66	6.01	2,793.56	4,032.62
PAT Margin (%) <sup>(4)</sup>	0.29%	0.13%	4.59%	2.15%
Return on Equity (%) <sup>(5)</sup>	15.44%	9.54%	25.06%	17.39%
Debt to Equity Ratio (times)	2.10	9.74	0.80	1.42
(6)				
Current Ratio (times) (7)	1.25	1.33	1.63	1.43

# As on March 31, 2021:

(₹ in Lakhs, otherwise mentioned)

<b>Key Financial Performance</b>	Visaman Global	Shree	Swastik Pipe	Hi-Tech Pipes
	Sales Limited	Marutinandan	Limited	Limited
		<b>Tubes Limited</b>		
Revenue from Operations (1)	13,636.19	3,563.60	52,217.04	134,063.35
EBITDA (2)	145.96	63.48	2,768.29	7,080.34
EBITDA Margin (%) <sup>(3)</sup>	1.07%	1.78%	5.30%	5.28%
PAT	33.47	13.30	144.58	2,280.29
PAT Margin (%) <sup>(4)</sup>	0.25%	0.37%	0.28%	1.70%
Return on Equity (%) <sup>(5)</sup>	9.01%	22.17%	1.78%	12.04%
Debt to Equity Ratio (times) (6)	1.26	12.9	2.41	1.45
Current Ratio (times) (7)	1.27	1.37	1.48	1.37

# Explanation of KPIs:

- (1) Revenue from operations means the revenue from operations as appearing in the restated financial information.
- (2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses-Other Income.
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations.
- (4) PAT Margin is calculated as PAT for the year divided by revenue from operations.
- (5) Return on Equity is calculated by comparing the proportion of net income against the amount of average shareholder equity.
- (6) Debt to Equity ratio is calculated as Total Debt divided by equity.
- (7) Current Ratio is calculated by dividing Current Assets to Current Liabilities.
- 8. Justification for Basis for Issue price
- a) The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities), excluding shares issued under ESOP/ESOS and issuance of bonus shares

There has been no issuance of Equity Shares (excluding shares issued under ESOP/ESOS and issuance of bonus shares) during the 18 months preceding the date of this Draft Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

# b) The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)

There have been no secondary sale/acquisitions of Equity Shares or any convertible securities, where our Promoters or the members of our Promoter Group are a party to a transaction, during the 18 months preceding the date of this Draft Prospectus, where either acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

c) Since there are no such transaction to report to under (a) and (b), the following are the details basis the last five primary and secondary transactions (secondary transactions where promoters, promoter group, selling shareholders or shareholder(s) having the right to nominate director(s) on our Board, are a party to the transaction), not older than three years prior to the date of this Draft Prospectus irrespective of the size of transactions:

Last 5 Primary Issuances / secondary transactions:

Date of Allotment	No. of Equity Shares allotted	Face Value (₹)	Issue Price (₹)	Nature of Consideration	Nature of Allotment	Total Consideration (₹ in lakhs)
July 14, 2022	22,00,000	10/-	10/-	Cash	Rights Issue	220.00
March 22, 2024	30,79,999	10/-	-	Other Than Cash	Bonus Issue	N.A.
Weighted average cost of acquisition (WACA) Primary issuances (in ₹ per Equity Share) *					₹4.17/-	

<sup>\*</sup>As certified by Statutory Auditors of our Company, by way of their certificate dated April 05, 2024.

# d) Weighted average cost of acquisition, Issue Price

Based on the disclosures in (c) above, the weighted average cost of acquisition of Equity Shares as compared with the Issue Price is set forth below:

Types of transactions	Weighted average cost of acquisition (₹ per Equity Share)	Issue Price (₹ [•]) *
Weighted average cost of acquisition of primary issuances	N.A.	N.A.
Weighted average cost of acquisition for secondary transactions	N.A.	N.A.
Weighted average cost of acquisition for past 5 primary issuances / secondary transactions, as disclosed above	₹4.17/-	[●] Times

<sup>\*</sup>To be updated in the Prospectus prior to filing with RoC

Explanation for Issue Price being [•] times of weighted average cost of acquisition of secondary sale price of Equity Shares (set out in 8(d) above) along with our Company's key performance indicators and financial ratios for the period ended on December 31, 2023 and for the financial years ended on March 31, 2023, March 31, 2022 and March 31, 2021 and in view of the external factors which may have influenced the pricing of the issue, if any.

# e) The Issue Price is [●] times of the face value of the equity shares

The face value of our equity share is  $\stackrel{?}{\stackrel{?}{?}}$  10/- per share and the Issue Price is of  $\stackrel{?}{\stackrel{?}{?}}$  [ $\stackrel{\bullet}{\stackrel{}{$}}$ ] per share i.e., [ $\stackrel{\bullet}{\stackrel{}{$}}$ ] times of the face value. Our Company in consultation with the Lead Manager believes that the Issue Price of  $\stackrel{?}{\stackrel{?}{$}}$  [ $\stackrel{\bullet}{\stackrel{}{$}}$ ] per share for the Public Issue is justified in view of the above quantitative and qualitative parameters. Investor should read the above-mentioned information along with the section titled "Risk Factors" beginning on page 27 of this Draft Prospectus and the financials of our Company including important profitability and return ratios, as set out in the chapter titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

<sup>#</sup>As certified by Statutory Auditors of our Company, by way of their certificate dated [ullet].

#### STATEMENT OF POSSIBLE TAX BENEFITS

To, The Board of Directors, Visaman Global Sales Limited C/O Jain Traders, 8, Sorathiawadi Near Narmada, 80 Feet Road, Rajkot-360002, Gujarat, India.

Dear Sir/Ma'am,

Subject - Statement of possible tax benefits ("the statement") available to Visaman Global Sales Limited ("the company") and its shareholder prepared in accordance with the requirement in Point No. 9 (L) of Part A of Schedule VI to the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations, 2018.

#### Reference - Initial Public Offer of Equity Shares by Visaman Global Sales Limited

We hereby confirm that the attached Annexure 1 and 2 (together "the Annexures"), prepared by the Visaman Global Sales Limited ('the Company'), provides the possible tax benefits available to the Company and to the shareholders of the Company under the Income-tax Act, 1961 ('the Act') as amended by the Finance Act 2023, Circulars and Notifications issued thereunder from time to time, as applicable for the Financial Year 2023-24 relevant to the Assessment Year 2024-25, the Central Goods and Services Tax Act, 2017/ the Integrated Goods and Services Tax Act, 2017 ("GST Act"), as amended by the Finance Act 2023, Circulars and Notifications issued from time to time, as applicable for the Financial Year 2023-24, presently in force in India (together, the "Tax Laws").

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Tax Laws. Hence, the ability of the Company and/ or its shareholders to derive the tax benefits is dependent upon their fulfilling such conditions which, based on business imperatives the Company faces in the future, the Company or its shareholders may or may not choose to fulfil.

- 1. The benefits discussed in the attached Annexures are not exhaustive and the preparation of the contents stated is the responsibility of the management of the Company. We are informed that these Annexures are only intended to provide information to the investors and are neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering.
- 2. We do not express any opinion or provide any assurance as to whether:
  - i) the Company or its shareholders will continue to obtain these benefits in future;
  - ii) the conditions prescribed for availing the benefits have been/would be met with; and
  - iii) the Revenue Authorities/Courts will concur with the views expressed herein.
- 3. The contents of the attached Annexures are based on information, explanations and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.
- 4. We do not give any assurance that the Revenue Authorities/ Courts will concur with the view expressed herein. Our views are solely based on existing provisions of law being force in India and implementation of such laws, which are subject to change from time to time. We do not assume any responsibility to updates the views consequent to such changes.

- 5. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.
- 6. This certificate is provided solely for the purpose of assisting the addressee Company in discharging its responsibility under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 for inclusion in the Draft Prospectus/ Prospectus in connection with the proposed issue of equity shares and is not be used, referred to or distributed for any other purpose without our written consent.

For M/s. Vinay Bhushan & Associates Chartered Accountants Firm's Reg No. 130529W

Sd/-

CA. Vinay Bhushan Partner Membership No. 502632

Place: Mumbai Date: April 04, 2024

UDIN: 24502632BKCKXJ3951

### ANNEXURE 1 TO THE STATEMENT OF TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Income Tax Act presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

## A. SPECIAL TAX BENEFITS TO THE COMPANY

The Company is not entitled to any special tax benefits under the Act.

## B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER

The Shareholders of the Company are not entitled to any special tax benefits under the Act

#### Note:

- 1. All the above benefits are as per the current Tax Laws and will be available only to the sole/ first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant Direct Tax Law benefits and does not cover any Indirect Tax Law benefits or benefit under any other law.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Prospectus/ Prospectus.

### ANNEXURE 2 TO THE STATEMENT OF TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Goods and Service Tax Act (hereinafter referred to as 'GST Act') presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

### A. SPECIAL TAX BENEFITS TO THE COMPANY

The Company is not entitled to any special tax benefits under the GST Act.

### B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER

The Shareholders of the Company are not entitled to any special tax benefits under the GST Act.

### Note:

- 1. All the above benefits are as per the current Tax Laws and will be available only to the sole/ first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant Indirect Tax Law benefits and does not cover any Direct Tax Law benefits or benefit under any other law.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Prospectus/ Prospectus.

## SECTION VI - ABOUT THE COMPANY

### **INDUSTRY OVERVIEW**

The information in this chapter has been extracted from the websites of and publicly available documents from various sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with this Offer has independently verified the information provided in this chapter. Industry sources and publications, referred to in this chapter, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information.

# GLOBAL ECONOMIC OVERVIEW

# Moderating Inflation and Steady Growth Open Path to Soft Landing

- Global growth is projected at 3.1 percent in 2024 and 3.2 percent in 2025, with the 2024 forecast 0.2 percentage point higher than that in the October 2023 World Economic Outlook (WEO) on account of greater-than expected resilience in the United States and several large emerging market and developing economies, as well as fiscal support in China. The forecast for 2024–25 is, however, below the historical (2000–19) average of 3.8 percent, with elevated central bank policy rates to fight inflation, a withdrawal of fiscal support amid high debt weighing on economic activity, and low underlying productivity growth. Inflation is falling faster than expected in most regions, in the midst of unwinding supply-side issues and restrictive monetary policy. Global headline inflation is expected to fall to 5.8 percent in 2024 and to 4.4 percent in 2025, with the 2025 forecast revised down.
- With disinflation and steady growth, the likelihood of a hard landing has receded, and risks to global growth are broadly balanced. On the upside, faster disinflation could lead to further easing of financial conditions. Looser fiscal policy than necessary and then assumed in the projections could imply temporarily higher growth, but at the risk of a more costly adjustment later on. Stronger structural reform momentum could bolster productivity with positive cross-border spillovers. On the downside, new commodity price spikes from geopolitical shocks—including continued attacks in the Red Sea—and supply disruptions or more persistent underlying inflation could prolong tight monetary conditions. Deepening property sector woes in China or, elsewhere, a disruptive turn to tax hikes and spending cuts could also cause growth disappointments.
- Policymakers' near-term challenge is to successfully manage the final descent of inflation to target, calibrating monetary policy in response to underlying inflation dynamics and—where wage and price pressures are clearly dissipating—adjusting to a less restrictive stance. At the same time, in many cases, with inflation declining and economies better able to absorb effects of fiscal tightening, a renewed focus on fiscal consolidation to rebuild budgetary capacity to deal with future shocks, raise revenue for new spending priorities, and curb the rise of public debt is needed. Targeted and carefully sequenced structural reforms would reinforce productivity growth and debt sustainability and accelerate convergence toward higher income levels. More efficient multilateral coordination is needed for, among other things, debt resolution, to avoid debt distress and create space for necessary investments, as well as to mitigate the effects of climate change.

# **Forces Shaping the Outlook**

The global economic recovery from the COVID-19 pandemic, Russia's invasion of Ukraine, and the cost-of-living crisis is proving surprisingly resilient. Inflation is falling faster than expected from its 2022 peak, with a smaller-than-expected toll on employment and activity, reflecting favourable supply side developments and tightening by central banks, which has kept inflation expectations anchored. At the same time, high interest rates aimed at fighting inflation and a withdrawal of fiscal support amid high debt are expected to weigh on growth in 2024. Growth resilient in major economies. Economic growth is estimated to have been stronger than expected in the second half of 2023 in the United States, and several major emerging market and developing economies. In several cases, government and private spending contributed to the upswing, with real disposable income gains supporting consumption amid still-tight—though easing—labor markets and households drawing down on their accumulated pandemic-era savings. A supply-side expansion also took hold, with a broad-based

increase in labour force participation, resolution of pandemic-era supply chain problems, and declining delivery times. The rising momentum was not felt everywhere, with notably subdued growth in the euro area, reflecting weak consumer sentiment, the lingering effects of high energy prices, and weakness in interest-rate-sensitive manufacturing and business investment.

## WORLD ECONOMIC OUTLOOK UPDATE, JANUARY 2024

Table 1. Overview of the World Economic Outlook Projections

			Ye	ar over Ye	ar				
					Difference from Oct	ober 2023	Q4	over Q4 2/	
		Estimate	Projecti	ons	WEO Projectio	ns 1/	Estimate	Projecti	ons
	2022	2023	2024	2025	2024	2025	2023	2024	2025
World Output	3.5	3.1	3.1	3.2	0.2	0.0	3.1	3.1	3.1
Advanced Economies	2.6	1.6	1.5	1.8	0.1	0.0	1.6	1.6	1.7
United States	1.9	2.5	2.1	1.7	0.6	-0.1	2.9	1.5	1.9
Euro Area	3.4	0.5	0.9	1.7	-0.3	-0.1	0.2	1.5	1.6
Germany	1.8	-0.3	0.5	1.6	-0.4	-0.4	-0.1	1.1	1.9
France	2.5	0.8	1.0	1.7	-0.3	-0.1	0.6	1.4	1.8
Italy	3.7	0.7	0.7	1.1	0.0	0.1	0.2	1.3	1.0
Spain	5.8	2.4	1.5	2.1	-0.2	0.0	1.5	1.8	2.1
Japan	1.0	1.9	0.9	0.8	-0.1	0.2	1.4	1.6	0.5
United Kingdom	4.3	0.5	0.6	1.6	0.0	-0.4	0.9	0.6	1.8
Canada	3.8	1.1	1.4	2.3	-0.2	-0.1	1.1	1.9	2.2
Other Advanced Economies 3/	2.7	1.7	2.1	2.5	-0.1	0.2	1.5	2.6	2.0
Emerging Market and Developing Economies	4.1	4.1	4.1	4.2	0.1	0.1	4.3	4.3	4.1
Emerging and Developing Asia	4.5	5.4	5.2	4.8	0.4	-0.1	5.2	5.5	4.7
China	3.0	5.2	4.6	4.1	0.4	0.0	5.4	4.4	4.0
India 4/	7.2	6.7	6.5	6.5	0.2	0.2	5.0	7.8	6.7
Emerging and Developing Europe	1.2	2.7	2.8	2.5	0.6	0.0	4.1	2.0	2.9
Russia	-1.2	3.0	2.6	1.1	1.5	0.1	4.4	1.4	1.0
Latin America and the Caribbean	4.2	2.5	1.9	2.5	-0.4	0.1	2.2	1.7	2.6
Brazil	3.0	3.1	1.7	1.9	0.2	0.0	2.3	2.6	1.4
Mexico	3.9	3.4	2.7	1.5	0.6	0.0	3.4	1.9	1.4
Middle East and Central Asia	5.5	2.0	2.9	4.2	-0.5	0.3			
Saudi Arabia	8.7	-1.1	2.7	5.5	-1.3	1.3	-4.5	2.8	5.4
Sub-Saharan Africa	4.0	3.3	3.8	4.1	-0.2	0.0			
Nigeria	3.3	2.8	3.0	3.1	-0.1	0.0	2.7	3.3	2.9
South Africa	1.9	0.6	1.0	1.3	-0.8	-0.3	1.0	1.2	1.3
Memorandum									
World Growth Based on Market Exchange Rates	3.0	2.7	2.6	2.7	0.2	0.0	2.7	2.5	2.6
European Union	3.6	0.6	1.2	1.9	-0.3	-0.2	0.7	1.4	2.3
ASEAN-5 5/	5.5	4.2	4.7	4.4	0.2	-0.1	4.1	5.2	3.5
Middle East and North Africa	5.6	2.0	2.9	4.2	-0.5	0.3			
Emerging Market and Middle-Income Economies	4.0	4.2	4.0	4.0	0.1	0.0	4.3	4.3	4.1
Low-Income Developing Countries	5.2	4.0	5.0	5.6	-0.1	0.0			
World Trade Volume (goods and services) 6/	5.2	0.4	3.3	3.6	-0.2	-0.1			
Advanced Economies	6.1	0.3	2.6	3.2	-0.4	-0.1			
Emerging Market and Developing Economies	3.7	0.6	4.5	4.4	0.2	0.0			
Commodity Prices									
Oil 7/	39.2	-16.0	-2.3	-4.8	-1.6	0.1	-2.8	-6.1	-4.9
Nonfuel (average based on world commodity import	7.9	-6.1	-0.9	-0.4	1.8	-0.3	-2.0	1.5	0.2
World Consumer Prices 8/	8.7	6.8	5.8	4.4	0.0	-0.2	6.0	5.3	3.8
Advanced Economies 9/	7.3	4.6	2.6	2.0	-0.4	-0.2	3.1	2.3	2.0
Emerging Market and Developing Economies 8/	9.8	8.4	8.1	6.0	0.3	-0.2	8.4	7.7	5.2

## **The Forecast**

# **Growth Outlook: Resilient but Slow**

Global growth, estimated at 3.1 percent in 2023, is projected to remain at 3.1 percent in 2024 before rising modestly to 3.2 percent in 2025. Compared with that in the October 2023 WEO, the forecast for 2024 is about 0.2 percentage point higher, reflecting upgrades for China, the United States, and large emerging market and developing economies. Nevertheless, the

projection for global growth in 2024 and 2025 is below the historical (2000–19) annual average of 3.8 percent, reflecting restrictive monetary policies and withdrawal of fiscal support, as well as low underlying productivity growth. Advanced economies are expected to see growth decline slightly in 2024 before rising in 2025, with a recovery in the euro area from low growth in 2023 and a moderation of growth in the United States. Emerging market and developing economies are expected to experience stable growth through 2024 and 2025, with regional differences. World trade growth is projected at 3.3 percent in 2024 and 3.6 percent in 2025, below its historical average growth rate of 4.9 percent. Rising trade distortions and geoeconomics fragmentation are expected to continue to weigh on the level of global trade. Countries imposed about 3,200 new restrictions on trade in 2022 and about 3,000 in 2023, up from about 1,100 in 2019, according to Global Trade Alert data.

These forecasts are based on assumptions that fuel and nonfuel commodity prices will decline in 2024 and 2025 and that interest rates will decline in major economies. Annual average oil prices are projected to fall by about 2.3 percent in 2024, whereas nonfuel commodity prices are expected to fall by 0.9 percent. IMF staff projections are for policy rates to remain at current levels for the Federal Reserve, the European Central Bank, and the Bank of England until the second half of 2024, before gradually declining as inflation moves closer to targets. The Bank of Japan is projected to maintain an overall accommodative stance. For advanced economies, growth is projected to decline slightly from 1.6 percent in 2023 to 1.5 percent in 2024 before rising to 1.8 percent in 2025. An upward revision of 0.1 percentage point for 2024 reflects stronger-than-expected US growth, partly offset by weaker-than-expected growth in the euro area.

- In the United States, growth is projected to fall from 2.5 percent in 2023 to 2.1 percent in 2024 and 1.7 percent in 2025, with the lagged effects of monetary policy tightening, gradual fiscal tightening, and a softening in labor markets slowing aggregate demand. For 2024, an upward revision of 0.6 percentage point since the October 2023 WEO largely reflects statistical carryover effects from the stronger-than-expected growth outcome for 2023.
- Growth in the euro area is projected to recover from its low rate of an estimated 0.5 percent in 2023, which reflected relatively high exposure to the war in Ukraine, to 0.9 percent in 2024 and 1.7 percent in 2025. Stronger household consumption as the effects of the shock to energy.
- In Latin America and the Caribbean, growth is projected to decline from an estimated 2.5 percent in 2023 to 1.9 percent in 2024 before rising to 2.5 percent in 2025, with a downward revision for 2024 of 0.4 percentage point compared with the October 2023 WEO projection. The forecast revision for 2024 reflects negative growth in Argentina in the context of a significant policy adjustment to restore macroeconomic stability. Among other major economies in the region, there are upgrades of 0.2 percentage point for Brazil and 0.6 percentage point for Mexico, largely due to carryover effects from stronger-than-expected domestic demand and higher-than-expected growth in large trading-partner economies in 2023.

## **Inflation Outlook: Steady Decline to Target**

Global headline inflation is expected to fall from an estimated 6.8 percent in 2023 (annual average) to 5.8 percent in 2024 and 4.4 percent in 2025. The global forecast is unrevised for 2024 compared with October 2023 projections and revised down by 0.2 percentage point for 2025. Advanced economies are expected to see faster disinflation, with inflation falling by 2.0 percentage points in 2024 to 2.6 percent, than are emerging market and developing economies, where inflation is projected to decline by just 0.3 percentage point to 8.1 percent. The forecast is revised down for both 2024 and 2025 for advanced economies, while it is revised up for 2024 for emerging market and developing economies, mainly on account of Argentina where the realignment of relative prices and elimination of legacy price controls, past currency depreciation, and the related pass-through into prices is expected to increase inflation in the near term. The drivers of declining inflation differ by country but generally reflect lower core inflation as a result of still-tight monetary policies, a related softening in labour markets, and pass-through effects from earlier and ongoing declines in relative energy prices.

Overall, about 80 percent of the world's economies are expected to see lower annual average headline and core inflation in 2024. Among economies with an inflation target, headline inflation is projected to be 0.6 percentage point above target for the median economy by the fourth quarter of 2024, down from an estimated gap of 1.7 percentage points at the end of 2023. Most of these economies are expected to reach their targets (or target range midpoints) by 2025. In several major economies,

the downward revision to the projected path of inflation, combined with a modest upgrade to economic activity, implies a softer-than-expected landing.

## Risks to the Outlook

With the likelihood of a hard landing receding as adverse supply shocks unwind, risks to the global outlook is broadly balanced. There is scope for further upside surprises to global growth, although other potential factors pull the distribution of risks in the opposite direction. Upside risks. Stronger global growth than expected could arise from several sources:

- Faster disinflation: In the near term, the risk that inflation will fall faster than expected could again 9become a reality, with stronger-than-expected pass-through from lower fuel prices, further downward shifts in the ratio of vacancies to unemployed persons, and a compression of profit margins to absorb past cost increases. Combined with a decline in inflation expectations, such developments could allow central banks to move forward with their policy-easing plans and could also contribute to improving business, consumer, and financial market sentiment, as well as raising growth.
- Slower-than-assumed withdrawal of fiscal support: Governments in major economies might withdraw fiscal policy support more slowly than necessary and then assumed during 2024–25, implying higher-than-projected global growth in the near term. However, such delays could in some cases exacerbate inflation and, with elevated public debt, result in higher borrowing costs and a more disruptive policy adjustment, with a negative impact on global growth later on.
- Faster economic recovery in China: Additional property sector—related reforms—including faster restructuring of insolvent property developers while protecting home buyers' interests—or larger than-expected fiscal support could boost consumer confidence, bolster private demand, and generate positive cross-border growth spillovers.
- Artificial intelligence and supply-side reforms: Over the medium term, artificial intelligence could boost workers' productivity and incomes, although this would depend on countries' harnessing the potential of artificial intelligence. Advanced economies may experience benefits from artificial intelligence sooner than emerging market and developing economies, largely because them employment structures are more focused on cognitive-intensive roles. 2 For emerging market and developing economies with constrained policy environments, faster progress on implementing supply-enhancing reforms could result in greater-than-expected domestic and foreign investment and productivity and faster convergence to higher income levels.

## Downside risks. Several adverse risks to global growth remain plausible:

Commodity price spikes amid geopolitical and weather shocks: The conflict in Gaza and Israel could escalate further into the wider region, which produces about 35 percent of the world's oil exports and 14 percent of its gas exports. Continued attacks in the Red Sea—through which 11 percent of global trade flows—and the ongoing war in Ukraine risk generating fresh adverse supply shocks to the global recovery, with spikes in food, energy, and transportation costs. Container shipping costs have already sharply increased, and the situation in the Middle East remains volatile. Further geoeconomics fragmentation could also constrain the cross-border flow of commodities, causing additional price volatility. More extreme weather shocks, including floods and drought, could, together with the El Niño phenomenon, also cause food price spikes, exacerbate food insecurity, and jeopardize the global disinflation process.

## **Policy Priorities**

As inflation declines toward target levels across regions, the near-term priority for central banks is to deliver a smooth landing, neither lowering rates prematurely nor delaying such lowering too much. With inflation drivers and dynamics differing across economies, policy needs for ensuring price stability are increasingly differentiated. At the same time, in many cases, amid rising debt and limited budgetary room to maneuver, and with inflation declining and economies better able to absorb effects of fiscal tightening, a renewed focus on fiscal consolidation is needed. Intensifying supply enhancing reforms would facilitate both inflation and debt reduction and enable a durable rise in living standards.

### Managing the final descent of inflation

The faster-than-expected fall in inflation is allowing an increasing number of central banks to move from raising policy rates to adjusting to a less restrictive stance. In this context, ensuring that wage and price pressures are clearly dissipating and avoiding the appearance of prematurely "declaring victory" will guard against later having to backpedal in the event of upside surprises to inflation. At the same time, where measures of underlying inflation and expectations are clearly moving toward target-consistent levels, adjusting rates to more neutral levels—while signaling continued commitment to price stability—may be necessary (considering long transmission lags) to avoid protracted economic weakness and target undershoots. In some emerging market economies, in which the monetary tightening cycle paved the way for earlier rate reductions, continuing to calibrate the pace of monetary adjustments based on a broad array of wage and price pressure gauges is appropriate. With borrowing costs still high, careful monitoring of financing conditions and readiness to deploy financial stability tools will remain vital for avoiding financial sector strains.

Pre pandemic levels and higher debt-service costs, fiscal consolidation based on credible medium-term plans, with the pace of adjustment depending upon country-specific circumstances, is warranted to restore room for budgetary maneuver. Increasing fiscal balances over a sustained period, while protecting priority investments and support to the vulnerable, is needed in many cases. Well-calibrated plans can support fiscal policy credibility, allow the pace of consolidation to be adjusted as a function of the strength of private demand, and avert disruptive front-loaded adjustments. Mobilizing domestic revenue, addressing spending rigidities, and reinforcing institutional fiscal frameworks are likely to support adjustment efforts, both in economies with sizable spending needs and in others as well. For countries in or at high risk of debt distress, orderly debt restructuring may also be necessary. Faster and more efficient coordination on debt resolution, through the Group of Twenty Common Framework and the Global Sovereign Debt Roundtable, would help mitigate the risk of debt distress spreading.

### **Enabling durable medium-term growth**

Targeted and carefully sequenced structural reforms can reinforce productivity growth and reverse declining medium-term growth prospects despite constrained policy space. Bundling reforms that alleviate the most binding constraints to economic activity can front-load the resulting output gains, even in the short term, and secure public buy-in. 3 Industrial policies can be pursued where clearly identifiable externalities or important market failures are well established and other more effective policy options are unavailable, but the policies need to be consistent with World Trade Organization (WTO) rules. Such policies are more likely to be successful if complemented with appropriate economy-wide reforms and good governance frameworks. Carbon pricing, subsidies for green investments, reducing energy subsidies, and carbon border-adjustment mechanisms can speed the green transition but must be designed to support consistency with WTO rules. Investments in climate adaptation activities and infrastructure are also needed to support resilience.

### Strengthening resilience through multilateral cooperation

Intensified cooperation in areas of common interest is vital for mitigating the costs of the separation of the world economy into blocs. In addition to coordination on debt resolution, cooperation is required to mitigate the effects of climate change and facilitate the green energy transition, building on recent agreements at the 2023 Conference of the Parties to the UN Framework Convention on Climate Change (COP28). Safeguarding the transportation of critical minerals, restoring the WTO's ability to settle trade disputes, and ensuring the responsible use of potentially disruptive new technologies such as artificial intelligence by, among other things, upgrading domestic regulatory frameworks and harmonizing global principles are further priorities. The IMF Board of Governors' conclusion of the 16th Review of Quotas is a welcome step that needs now to be followed by members' providing their consent to their respective quota increases.

Source: https://www.imf.org/en/Publications/WEO/Issues/2024/01/30/world-economic-outlook-update-january-2024)

# INDIAN ECONOMY OVERVIEW

### **Introduction**

Strong economic growth in the first quarter of FY23 helped India overcome the UK to become the fifth-largest economy after it recovered from the COVID-19 pandemic shock. Real GDP at constant prices in the second quarter of 2022–23 is estimated at US\$ 1.94 trillion (Rs. 160.06 trillion), showing a growth of 7.2% as compared to the First Revised Estimates of GDP for the year 2021-22 of US\$ 1.81 trillion (Rs. 149.26 trillion), indicating a strong start for India's recovery from

the pandemic. Given the release of pent-up demand and the widespread vaccination coverage, the contact-intensive services sector will probably be the main driver of development in 2022–2023. In FY22, India's service exports stood at US\$ 254.4 billion. Furthermore, India's overall exports (services and merchandise) was estimated at US\$ 770.18 billion in FY23. Rising employment and substantially increasing private consumption, supported by rising consumer sentiment, will support GDP growth in the coming months.

Future capital spending of the government in the economy is expected to be supported by factors such as tax buoyancy, the streamlined tax system with low rates, a thorough assessment and rationalisation of the tariff structure, and the digitization of tax filing. In the medium run, increased capital spending on infrastructure and asset-building projects is set to increase growth multipliers, and with the revival in monsoon and the Kharif sowing, agriculture is also picking up momentum. The contact-based services sector has largely demonstrated promise to boost growth by unleashing the pent-up demand over the period of April-December 2022. The sector's success is being captured by a number of HFIs (High-Frequency Indicators) that are performing well, indicating the beginnings of a comeback.

India has emerged as the fastest-growing major economy in the world and is expected to be one of the top three economic powers in the world over the next 10-15 years, backed by its robust democracy and strong partnerships.

India's appeal as a destination for investments has grown stronger and more sustainable as a result of the current period of global unpredictability and volatility, and the record amounts of money raised by India-focused funds in 2022 are evidence of investor faith in the "Invest in India" narrative.

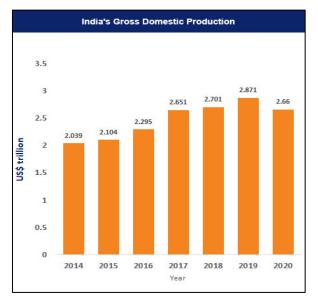
## **Market Size**

India's nominal gross domestic product (GDP) at current prices is estimated to be at US\$ 3.31 trillion (Rs. 272.41 trillion) in FY22. Additionally, the Nominal GDP at current prices in Q3 of 2022-23 was US\$ 874.84 billion (Rs. 71.82 trillion), as against US\$ 792.3 billion (Rs. 65.05 trillion) in 2021-22, estimating a growth of 10.4%. With 115 unicorns valued at more than US\$ 350 billion, as of February 2023, India presently has the third-largest unicorn base in the world. The government is also focusing on renewable sources by achieving 40% of its energy from non-fossil sources by 2030. India is committed

to achieving the country's by 2070 through a five-Moreover, India ranked 3rd in attractive index.

According to the McKinsey boost its rate of employment non-farm jobs between 2023 productivity and economic rate needs to grow by 1.5% achieve 8-8.5% GDP growth current account deficit increase in the trade deficit, of GDP in the fourth quarter of

Exports fared remarkably well recovery when all other steam in terms of their forward, the contribution of as several of India's trade



ambition of Net Zero Emissions pronged strategy, 'Panchamrit'. the renewable energy country

Global Institute, India needs to growth and create 90 million and 2030 in order to increase growth. The net employment per annum from 2023 to 2030 to between 2023 and 2030. India's (CAD), primarily driven by an stood at US\$ 1.3 billion, 0.2% FY23.

during the pandemic and aided growth engines were losing contribution to GDP. Going merchandise exports may waver partners witness an economic

slowdown. According to Mr. Piyush Goyal, Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, Indian exports are expected to reach US\$ 1 trillion by 2030.

# **Recent Developments**

India is primarily a domestic demand-driven economy, with consumption and investments contributing to 70% of the economic activity. With an improvement in the economic scenario and the Indian economy recovering from the Covid-19 pandemic shock, several investments and developments have been made across various sectors of the economy. According

to World Bank, India must continue to prioritise lowering inequality while also putting growth-oriented policies into place to boost the economy. In view of this, there have been some developments that have taken place in the recent past. Some of them are mentioned below.

- As of January 6, 2023, India's foreign exchange reserves stood at US\$ 561,583 million.
- 1,261 deals were recorded of more than US\$ 46 billion of Private Equity (PE) Venture Capitalist (VC) investments in 2022. 111 mega transactions (rounds of US\$ 100 million or more) totalling US\$ 31 billion were completed in 2022.
- Merchandise exports in March 2023 stood at US\$ 38.38 billion, with total merchandise export of US\$ 447.46 billion during the period of April-March 2023. The overall exports (merchandise and service exports) in 2022-23 was estimated at US\$ 770.18, exhibiting a positive growth of 13.84%.
- India ranks 3rd position in the global number of scientific publications further improving India's Global Innovation Index (GII) rank from 81st in 2014 to 40th in 2022.
- PMI Services remained comfortably in the expansionary zone at 57.8 in the month of June 2023.
- In June 2023, the gross Goods and Services Tax (GST) revenue collection stood at US\$ 19.63 billion (Rs.1,61,497 crore), of which CGST is US\$ 3.77 billion (Rs. 31,013 crore), SGST is US\$ 4.65 billion (Rs. 38,292 crore), IGST is US\$ 9.76 billion (Rs. 80,292 crore).
- Between April 2000 March 2023, cumulative FDI equity inflows to India stood at US\$ 9919.63 billion.
- In May 2023, the overall IIP (Index of Industrial Production) stood at 145. The Indices of Industrial Production for the mining, manufacturing and electricity sectors stood at 128.1, 142.3 and 201.6, respectively, in May 2023.
- According to data released by the Ministry of Statistics & Programme Implementation (MoSPI), India's Consumer Price Index (CPI) based retail inflation reached 4.81% in June 2023.
- In FY23, the Foreign Portfolio Investment (FPI) outflows stood at US\$ 14.81 billion (Rs. 1.21 trillion). As per depository data, Foreign Portfolio Investors (FPIs) invested Rs. 22,000 crore (US\$ 2.67 billion) in India during the first week of July 2023.
- The wheat procurement during RMS 2022-23 was estimated to be 262 lakh metric tonnes and the rice procured in KMS 2022-23 was 624.18 lakh metric tonnes (518 LMT for Kharif crop and 106.18 LMT for Rabi crop). Moreover, in the budget 2022-23, direct payment of (Maximum Selling Price) MSP was launched that estimated to be US\$ 31.74 billion (Rs. 2.37 trillion) in order to boost farmers' income.

### **Government Initiatives**

Over the years, the Indian government has introduced many initiatives to strengthen the nation's economy. The Indian government has been effective in developing policies and programmes that are not only beneficial for citizens to improve their financial stability but also for the overall growth of the economy. Over recent decades, India's rapid economic growth has led to a substantial increase in its demand for exports. Besides this, a number of the government's flagship programmes, including Make in India, Start-up India, Digital India, the Smart City Mission, and the Atal Mission for Rejuvenation and Urban Transformation, is aimed at creating immense opportunities in India. In this regard, some of the initiatives taken by the government to improve the economic condition of the country are mentioned below:

- From April 1st, 2023, Foreign Trade Policy 2023 was unveiled to create an enabling ecosystem to support the philosophy of 'AtmaNirbhar Bharat' and 'Local goes Global'.
- In order to enhance India's manufacturing capabilities by increasing investment and production in the sector, the government of India has introduced the Production Linked Incentive Scheme (PLI) for Pharmaceuticals.

- Prime Minister's Development Initiative for North-East Region (PM-DevINE) was announced in the Union Budget 2022-23 with a financial outlay of US\$ 182.35 million (Rs. 1,500 crore).
- Prime Minister Mr Narendra Modi has inaugurated a new food security scheme for providing free food grains to Antodaya Ann Yojna (AAY) & Primary Household (PHH) beneficiaries, called Pradhan Mantri Garib Kalyan Ann Yojana (PMGKAY) from 1st January 2023.
- The Amrit Bharat Station scheme for Indian Railways envisages the development of stations on a continuous basis with a long-term vision, formulated on 29th December 2022 by the Ministry of Railways.
- On 7th October 2022, the Department for Promotion of Industry and Internal Trade (DPIIT) launched Credit Guarantee Scheme for Start-ups (CGSS) aiming to provide credit guarantees up to a specified limit by start-ups, facilitated by Scheduled Commercial Banks, Non-Banking Financial Companies and Securities and Exchange Board of India (SEBI) registered Alternative Investment Funds (AIFs).
- Telecom Technology Development Fund (TTDF) Scheme was launched in October 2022 by the Universal Service
  Obligation Fund (USOF), a body under the Department of Telecommunications. The objective is to fund R&D in ruralspecific communication technology applications and form synergies among academia, start-ups, research institutes,
  and the industry to build and develop the telecom ecosystem.
- Home & Cooperation Minister Mr. Amit Shah laid the foundation stone and performed Bhoomi Pujan of Tanot Mandir Complex Project under Border Tourism Development Programme in Jaisalmer in September 2022.
- In August 2022, Mr. Narendra Singh Tomar, Minister of Agriculture and Farmers Welfare inaugurated four new facilities at the Central Arid Zone Research Institute (CAZRI), which has been rendering excellent services for more than 60 years under the Indian Council of Agricultural Research (ICAR).
- In August 2022, a Special Food Processing Fund of US\$ 242.72 million (Rs. 2,000 crore) was set up with National Bank for Agriculture and Rural Development (NABARD) to provide affordable credit for investments in setting up Mega Food Parks (MFP) as well as processing units in the MFPs.
- In July 2022, Deendayal Port Authority (DPA) announced plans to develop two Mega Cargo Handling Terminals on a Build-Operate-Transfer (BOT) basis under Public-Private Partnership (PPP) Mode at an estimated cost of Rs. 5,963 crore (US\$ 747.64 million).
- In July 2022, the Union Cabinet chaired by Prime Minister Mr. Narendra Modi, approved the signing of the Memorandum of Understanding (MoU) between India & Maldives. This MoU will provide a platform to tap the benefits of information technology for court digitization and can be a potential growth area for IT companies and startups in both countries.
- India and Namibia entered a Memorandum of Understanding (MoU) on wildlife conservation and sustainable biodiversity utilization on July 20, 2022, for establishing the cheetah into the historical range in India.
- In July 2022, the Reserve Bank of India (RBI) approved international trade settlements in Indian rupees (INR) in order to promote the growth of global trade with emphasis on exports from India and to support the increasing interest of the global trading community.
- The Agnipath Scheme aims to develop a young and skilled armed force backed by an advanced warfare technology scheme by providing youth with an opportunity to serve Indian Army for a 4-year period. It is introduced by the Government of India on 14 June 2022.
- In June 2022, Prime Minister Mr. Narendra Modi inaugurated and laid the foundation stone of development projects worth Rs. 21,000 crore (US\$ 2.63 billion) at Gujarat Gaurav Abhiyan at Vadodara.

- Mr. Rajnath Singh, Minister of Defence, launched 75 newly developed Artificial Intelligence (AI) products/technologies during the first-ever 'AI in Defence' (AIDef) symposium and exhibition organized by the Ministry of Defence in New Delhi on 11 July 2022.
- In June 2022, Prime Minister Mr. Narendra Modi laid the foundation stone of 1,406 projects worth more than Rs. 80,000 crore (US\$ 10.01 billion) at the ground-breaking ceremony of the UP Investors Summit in Lucknow. The Projects encompass diverse sectors like Agriculture and Allied industries, IT and Electronics, MSME, Manufacturing, Renewable Energy, Pharma, Tourism, Defence & Aerospace, and Handloom & Textiles.
- The Indian Institute of Spices Research (IISR) under the Indian Council for Agricultural Research (ICAR) inked a Memorandum of Understanding (MoU) with Lysterra LLC, a Russia-based company for the commercialization of bio capsule, an encapsulation technology for bio-fertilization on 30 June 2022.
- As of April 2022, India signed 13 Free Trade Agreements (FTAs) with its trading partners including major trade
  agreements like the India-UAE Comprehensive Partnership Agreement (CEPA) and the India-Australia Economic
  Cooperation and Trade Agreement (IndAus ECTA).
- 'Mission Shakti' was applicable with effect from 1st April 2022, aimed at strengthening interventions for women's safety, security and empowerment.
- The Union Budget of 2022-23 was presented on February 1, 2022, by the Minister for Finance & Corporate Affairs, Ms. Nirmala Sitharaman. The budget had four priorities PM GatiShakti, Inclusive Development, Productivity Enhancement and Investment, and Financing of Investments. In the Union Budget 2022-23, effective capital expenditure is expected to increase by 27% at US\$ 142.93 billion (Rs. 10.68 trillion) to boost the economy. This will be 4.1% of the total Gross Domestic Production (GDP).
- Strengthening of Pharmaceutical Industry (SPI) was launched in March 2022 by the Ministry of Chemicals & Fertilisers to provide credit linked capital and interest subsidy for Technology Upgradation of MSME units in pharmaceutical sector, as well as support of up to Rs. 20 crore (US\$ 2.4 million) each for common facilities including Research centre, testing labs and ETPs (Effluent Treatment Plant) in Pharma Clusters, to enhance the role of MSMEs.
- Under PM GatiShakti Master Plan, the National Highway Network will develop 25,000 km of new highways network, which will be worth Rs. 20,000 crore (US\$ 2.67 billion). In 2022-23. Increased government expenditure is expected to attract private investments, with a production-linked incentive scheme providing excellent opportunities. Consistently proactive, graded, and measured policy support is anticipated to boost the Indian economy.
- In February 2022, The Ministry of Social Justice & Empowerment launched the Scheme for Economic Empowerment of Denotified/Nomadic/SemiNomadic tribal communities (DNTs) (SEED) to provide basic facilities like good quality coaching, and health insurance. livelihoods initiative at a community level and financial assistance for the construction of houses.
- In February 2022, Minister for Finance and Corporate Affairs Ms. Nirmala Sitharaman said that productivity linked incentive (PLI) schemes would be extended to 14 sectors to achieve the mission of AtmaNirbhar Bharat and create 60 lakh jobs with an additional production capacity of Rs. 30 trillion (US\$ 401.49 billion) in the next five years.
- In the Union Budget of 2022-23, the government announced funding for the production-linked incentive (PLI) scheme for domestic solar cells and module manufacturing of Rs. 24,000 crore (US\$ 3.21 billion).
- In the Union Budget of 2022-23, the government announced a production-linked incentive (PLI) scheme for Bulk Drugs which was an investment of Rs. 2,500 crore (US\$ 334.60 million).
- In the Union Budget of 2022, Minister for Finance & Corporate Affairs Ms. Nirmala Sitharaman announced that a scheme for design-led manufacturing in 5G would be launched as part of the PLI scheme.

- In September 2021, Union Cabinet approved major reforms in the telecom sector, which are expected to boost employment, growth, competition, and consumer interests. Key reforms include rationalization of adjusted gross revenue, rationalization of bank guarantees (BGs), and encouragement of spectrum sharing.
- In the Union Budget of 2022-23, the government has allocated Rs. 44,720 crore (US\$ 5.98 billion) to Bharat Sanchar Nigam Limited (BSNL) for capital investments in the 4G spectrum.
- Minister for Finance & Corporate Affairs Ms. Nirmala Sitharaman allocated Rs. 650 crore (US\$ 86.69 million) for the Deep Ocean mission that seeks to explore vast marine living and non-living resources. Department of Space (DoS) has got Rs. 13,700 crore (US\$ 1.83 billion) in 2022-23 for several key space missions like Gaganyaan, Chandrayaan-3, and Aditya L-1 (sun).
- In May 2021, the government approved the production-linked incentive (PLI) scheme for manufacturing advanced chemistry cell (ACC) batteries at an estimated outlay of Rs. 18,100 crore (US\$ 2.44 billion); this move is expected to attract domestic and foreign investments worth Rs. 45,000 crore (US\$ 6.07 billion).
- Minister for Finance & Corporate Affairs Ms Nirmala Sitharaman announced in the Union Budget of 2022-23 that the Reserve Bank of India (RBI) would issue Digital Rupee using blockchain and other technologies.
- In the Union Budget of 2022-23, Railway got an investment of Rs. 2.38 trillion (US\$ 31.88 billion) and over 400 new high-speed trains were announced. The concept of "One Station, One Product" was also introduced.
- To boost competitiveness, Budget 2022-23 has announced reforming the 16-year-old Special Economic Zone (SEZ)
- In June 2021, the RBI (Reserve Bank of India) announced that the investment limit for FPI (foreign portfolio investors) in the State Development Loans (SDLs) and government securities (G-secs) would persist unaffected at 2% and 6%, respectively, in FY22.
- In November 2020, the Government of India announced Rs. 2.65 trillion (US\$ 36 billion) stimulus package to generate job opportunities and provide liquidity support to various sectors such as tourism, aviation, construction, and housing. Also, India's cabinet approved the production-linked incentives (PLI) scheme to provide ~Rs. 2 trillion (US\$ 27 billion) over five years to create jobs and boost production in the country.
- Numerous foreign companies are setting up their facilities in India on account of various Government initiatives like Make in India and Digital India. Prime Minister of India Mr. Narendra Modi launched the Make in India initiative with an aim to boost the country's manufacturing sector and increase the purchasing power of the average Indian consumer, which would further drive demand and spur development, thus benefiting investors. The Government of India, under its Make in India initiative, is trying to boost the contribution made by the manufacturing sector with an aim to take it to 25% of the GDP from the current 17%. Besides, the government has also come up with the Digital India initiative, which focuses on three core components: the creation of digital infrastructure, delivering services digitally, and increasing digital literacy.
- On January 29, 2022, the National Asset Reconstruction Company Ltd (NARCL) will acquire bad loans worth up to Rs. 50,000 crore (US\$ 6.69 billion) about 15 accounts by March 31, 2022. India Debt Resolution Co. Ltd (IDRCL) will control the resolution process. This will clean up India's financial system and help fuel liquidity and boost the Indian economy.
- National Bank for Financing Infrastructure and Development (NaBFID) is a bank that will provide non-recourse infrastructure financing and is expected to support projects from the first quarter of FY23; it is expected to raise Rs. 4 trillion (US\$ 53.58 billion) in the next three years.

- By November 1, 2021, India and the United Kingdom hope to begin negotiations on a free trade agreement. The proposed FTA between these two countries is likely to unlock business opportunities and generate jobs. Both sides have renewed their commitment to boost trade in a manner that benefits all.
- In August 2021, Prime Minister Mr. Narendra Modi announced an initiative to start a national mission to reach the US\$ 400 billion merchandise export target by FY22.
- In August 2021, Prime Minister Mr. Narendra Modi launched a digital payment solution, e-RUPI, a contactless and cashless instrument for digital payments.
- In April 2021, Dr. Ahmed Abdul Rahman AlBanna, Ambassador of the UAE to India and Founding Patron of IFIICC, stated that trilateral trade between India, the UAE and Israel is expected to reach US\$ 110 billion by 2030.
- India is expected to attract investment of around US\$ 100 billion in developing the oil and gas infrastructure during 2019-23.
- The Government of India is expected to increase public health spending to 2.5% of the GDP by 2025.

### Road Ahead

In the second quarter of FY23, the growth momentum of the first quarter was sustained, and high-frequency indicators (HFIs) performed well in July and August of 2022. India's comparatively strong position in the external sector reflects the country's generally positive outlook for economic growth and rising employment rates. India ranked fifth in foreign direct investment inflows among the developed and developing nations listed for the first quarter of 2022.

India's economic story during the first half of the current financial year highlighted the unwavering support the government gave to its capital expenditure, which, in FY23 (until August 2022), stood 46.8% higher than the same period last year. The ratio of revenue expenditure to capital outlay decreased from 6.4 in the previous year to 4.5 in the current year, signalling a clear change in favour of higher-quality spending. Stronger revenue generation because of improved tax compliance, increased profitability of the company, and increasing economic activity also contributed to rising capital spending levels. Since India's resilient growth despite the global pandemic, India's exports climbed at the second-highest rate with a year-over-year (YoY) growth of 8.39% in merchandise exports and a 29.82% growth in service exports till April 2023. With a reduction in port congestion, supply networks are being restored. The CPI-C inflation reduction from June 2022 already reflects the impact. In June 2023 (Provisional), CPI-C inflation was 4.81%, down from 7.01% in June 2022. With a proactive set of administrative actions by the government, flexible monetary policy, and a softening of global commodity prices and supply-chain bottlenecks, inflationary pressures in India look to be on the decline overall.

(Source: https://www.ibef.org/economy/indian-economy-overview)

# GLOBAL STEEL INDUSTRY

World crude steel production for the 71 countries reporting to the World Steel Association (worldsteel) was 148.1 million tonnes (Mt) in January 2024, a 1.6% decrease compared to January 2023.

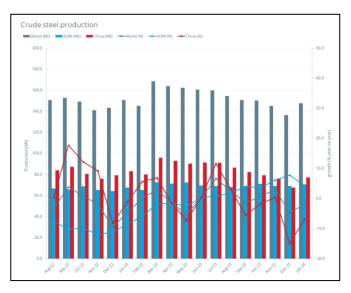
# Crude steel production by region

Africa produced 2.0 Mt in January 2024, up 16.3% on January 2023. Asia and Oceania produced 107.6 Mt, down 3.6%. The EU (27) produced 10.2 Mt, down 1.8%. Europe, Other produced 3.9 Mt, up 22.5%. The Middle East produced 4.7 Mt, up 23.1%. North America produced 9.2 Mt, down 2.1%. Russia & other CIS + Ukraine produced 7.2 Mt, up 4.0%. South America produced 3.4 Mt.

The 71 countries included in this table accounted for approximately 98% of total world crude steel production in 2023. Regions and countries covered by the table:

	million tonnes		million tonnes	
	January	% change	Jan - Jan	% change
	2024	Jan-24/23	2024	Jan - Jan 24/23
Africa	2.0	16.3	2.0	16.3
Asia and Oceania	107.6	-3.6	107.6	-3.6
EU (27)	10.2	-1.8	10.2	-1.8
Europe, Other	3.9	22.5	3.9	22.5
Middle East	4.7	23.1	4.7	23.1
North America	9.2	-2.1	9.2	-2.1
Russia & other CIS + Ukraine	7.2	4.0	7.2	4.0
South America	3.4	-6.3	3.4	-6.3
Total 71 countries	148.1	-1.6	148.1	-1.6

Africa: Algeria, Egypt, Libya, Morocco, South Africa, Tunisia Asia and Oceania: Australia, China, India, Japan, Mongolia, New Zealand, Pakistan, South Korea, Taiwan (China), Thailand, Viet Nam



European Union (27): Austria, Belgium, Bulgaria, Croatia, Czechia, Finland, France, Germany, Greece, Hungary, Italy, Luxembourg, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden Europe, Other: Macedonia, Norway, Serbia, Türkiye, United Kingdom

Middle East: Bahrain, Iran, Iraq, Jordan, Kuwait, Oman, Qatar, Saudi Arabia, United Arab Emirates, Yemen North America: Canada, Cuba, El Salvador, Guatemala, Mexico, United StatesRussia & other CIS + Ukraine: Belarus, Kazakhstan, Russia, Ukraine South America: Argentina, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru, Uruguay, Venezuela.

# Top 10 steel producing countries

China is estimated to have produced 77.2 Mt in January 2024, down 6.9% on January 2023. India produced 12.5 Mt, up 7.3%. Japan produced 7.3 Mt, up 0.6%. The United States produced 6.8 Mt, down 0.3%. Russia is estimated to have produced 6.2 Mt, up 1.2%. South Korea produced 5.7 Mt, up 1.5%. Türkiye produced 3.2 Mt, up 24.7%. Germany is estimated to have produced 2.9 Mt, down 0.9%. Iran produced 2.6 Mt, up 39.3%. Brazil is estimated to have produced 2.5 Mt, down 7.2%

### INDIAN STEEL INDUSTRY

### Introduction

One of the primary forces behind industrialization has been the use of metals. Steel has traditionally occupied a top spot among metals. Steel production and consumption are frequently seen as measures of a country's economic development because it is both a raw material and an intermediary product. Therefore, it would not be an exaggeration to argue that the steel sector has always been at the forefront of industrial progress and that it is the foundation of any economy. The Indian steel industry is classified into three categories - major producers, main producers and secondary producers.

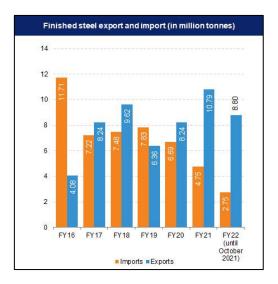
India is the world's second-largest producer of crude steel, with an output of 125.32 MT of crude steel and finished steel production of 121.29 MT in FY23.

India's steel production is estimated to grow 4-7% to 123-127 MT in FY24.

The growth in the Indian steel sector has been driven by the domestic availability of raw materials such as iron ore and cost-effective labour. Consequently, the steel sector has been a major contributor to India's manufacturing output. The Indian steel industry is modern, with state-of-the-art steel mills. It has always strived for continuous modernisation of older plants and up-gradation to higher energy efficiency levels.

### **Market Size**

In the past 10–12 years, India's steel sector has expanded significantly. Production has increased by 75% since 2008, while domestic steel demand has increased by almost 80%. The capacity for producing steel has grown concurrently, and the rise has been largely organic.



In FY23, the production of crude steel and finished steel stood at 125.32 MT and 121.29 MT respectively.

In FY24 (until November 2023), the production of crude steel and finished steel stood at 94.01 MT and 88.81 MT respectively.

In FY23, crude and finished steel production stood at 125.32 MT and 121.29 MT respectively. In July 2023, crude steel production in India stood at 11.52 MT. In July 2023, finished steel production stood at 10.53 MT.

In FY24 (until November 2023), the consumption of finished steel stood at 86.97 MT.

The per-capita consumption of steel stood at 86.7 kgs in FY23.

In FY22, the production of crude steel and finished steel stood at 133.596 MT and 120.01 MT, respectively. The consumption of finished steel stood at 105.751 MT in FY22. In FY23, the consumption of finished steel stood at 119.17 MT. In April-July 2022, the production of crude steel and finished steel stood at 40.95 MT and 38.55 MT respectively. In FY23, exports and imports of finished steel stood at 6.7 MT and 6.02 MT, respectively. In FY22, India exported 11.14 MT of finished steel. In November 2023 exports of finished steel stood at 2.34 lakh metric tonnes (LMT), while imports stood at 7.82 LMT.In FY24 (until November 2023), the exports and imports of finished steel stood at 4.03 MT and 4.25 MT, respectively.

The annual production of steel is anticipated to exceed 300 million tonnes by 2030-31. By 2030-31, crude steel production is projected to reach 255 million tonnes at 85% capacity utilisation achieving 230 million tonnes of finished steel production, assuming a 10% yield loss or a 90% conversion ratio for the conversion of raw steel to finished steel. With net exports of 24 million tonnes, consumption is expected to reach 206 million tonnes by the years 2030–1931. As a result, it is anticipated that per-person steel consumption will grow to 160 kg.

### **Investments**

The steel industry and its associated mining and metallurgy sectors have seen major investments and developments in the recent past.

According to the data released by the Department for Promotion of Industry and Internal Trade (DPIIT), between April 2000-September 2023, Indian metallurgical industries attracted FDI inflows of US\$ 17.40 billion.

In FY22, demand for steel was expected to increase by 17% to 110 million tonnes, driven by rising construction activities.

Some of the major investments in the Indian steel industry are as follows:

- In November 2023, Steel Secretary Mr. Nagendra Nath Sinha said that India's steel capacity has crossed 161 million tonnes (MT) and the industry is poised for continuous growth.
- In October 2023, Government e-Marketplace, the national public procurement platform, signed a memorandum of understanding (MOU) with the Indian Steel Association (ISA). This partnership intends to bring all ISA members onto the GeM platform as sellers, promoting a diverse business environment regardless of their size.
- In July 2023, Union Minister Mr. Jyotiraditya Scindia announced that Japan is eager to invest ¥ 5 trillion (US\$ 36 billion), in various sectors in India, including steel.
- As announced in May 2023, INOX Air Products will invest Rs. 1,300 crore (US\$ 157.5 million) to set up two air separation units having a capacity of 1,800 tonnes a day each at Tata Steel's plant in Dhenkanal, Odisha.
- In May 2023, the industry body Indian Steel Association (ISA) announced signing an agreement with the ASEAN Iron and Steel Council (AISC) to unlock new avenues of growth and sustainability in the steel sector.
- Mr. Jyotiraditya M. Scindia, the Union Minister of Steel, and Mr. Nishimura Yasutoshi, the Minister of Economy, Trade, and Industry of Japan, held a bilateral meeting on July 20, 2023, in New Delhi to discuss collaboration in the steel sector and issues relating to decarbonisation.
- AMNS India is planning to spend US\$ 7.4 billion on expanding capacity and increasing its value-added investments in both its upstream and downstream capacities and enhancing its iron ore capabilities.

- In May 2023, JSW Steel and JFE Steel, signed an agreement to set up a JV company to manufacture the entire range of cold rolled grain-oriented electrical steel (CRGO) products at Vijaynagar in Karnataka.
- In April 2023, AMNS India, a joint venture between ArcelorMittal and Nippon Steel, received approval from India's regulatory body (NCLT) to acquire Indian Steel Corporation.
- Tata Steel in April 2023, informed that it has signed an agreement with A&B Global Mining to harness new business development opportunities and deliver mine technical services. The steel major will closely work with ABGM India which will interface with their South African entity to explore business opportunities in India and abroad besides utilising each other's technical and strategic strengths to deliver projects across the mining and metals, including the steel value chain.
- 67 applications from 30 companies have been selected under the Production Linked Incentive (PLI) Scheme for Specialty Steel. This will attract committed investment of Rs. 42,500 crore (US\$ 5.19 billion) with a downstream capacity addition of 26 million tonnes and employment generation potential of 70,000.
- In September 2022, Steel Authority of India Limited (SAIL), a Maharatna PSU, supplied 30,000 tonnes of the entire DMR grade specialty steel for the nation's first indigenously built Aircraft Carrier INS Vikrant.
- In August 2022, Tata Steel signed an MoU with Punjab Government to set up a steel scrap based electric arc furnace steel plant.
- In May 2022, Tata Steel announced a CAPEX of Rs. 12,000 crore (US\$ 1.50 billion).
- In October 2021, Tata Steel was planning to set up more scrap-based facilities that will have a capacity of at least a billion tonnes by 2025.
- In October 2021, JSW Steel invested Rs. 150 billion (US\$ 19.9 million) to build a steel plant in Jammu and Kashmir and boost manufacturing in the region.
- In October 2021, ArcelorMittal and Nippon Steel Corp.'s joint venture steel firm in India, announced a plan to expand its operations in the country by investing ~Rs. 1 trillion (US\$ 13.34 billion) over 10 years.
- In August 2021, Tata Steel announced to invest Rs. 8,000 crore (US\$ 1.08 billion) in capital expenditure to develop operations in India in FY22.
- In August 2021, ArcelorMittal announced to invest Rs. 1 lakh crore (US\$ 13.48 billion) in Gujarat for capacity expansion.
- In August 2021, Tata Steel announced to invest Rs. 3,000 crore (US\$ 404.46 million) in Jharkhand to expand capacities over the next three years.
- In August 2021, Jindal Steel & Power Ltd. announced plans to invest US\$ 2.4 billion to increase capacity over the next six years to meet the rising demand from customers.
- In the next three years from June 2021, JSW Steel is planning to invest Rs. 47,457 crore (US\$ 6.36 billion) to increase Vijayanagar's steel plant capacity by 5 MTPA and establish a mining infrastructure in Odisha.

## **Government Initiatives**

Some of the other recent Government initiatives in this sector are as follows:

- In October 2021, the government announced guidelines for the approved specialty steel production-linked incentive (PLI) scheme.
- In October 2021, India and Russia signed an MoU to carry out R&D in the steel sector and produce coking coal (used in steel making).
- In July 2021, the Union Cabinet approved the production-linked incentive (PLI) scheme for specialty steel. The scheme is expected to attract investment worth ~Rs. 400 billion (US\$ 5.37 billion) and expand specialty steel capacity by 25 million tonnes (MT), to 42 MT in FY27, from 18 MT in FY21.
- In June 2021, Minister of Steel & Petroleum & Natural Gas, Mr. Dharmendra Pradhan addressed the webinar on 'Making Eastern India a manufacturing hub with respect to metallurgical industries', organised by the Indian Institute of Metals. In 2020, 'Mission Purvodaya' was launched to accelerate the development of the eastern states of India (Odisha, Jharkhand, Chhattisgarh, West Bengal and the northern part of Andhra Pradesh) through the establishment of an integrated steel hub in Kolkata, West Bengal. Eastern India has the potential to add >75% of the country's incremental steel capacity. It is expected that of the 300 MT capacity by 2030-31, >200 MT can come from this region alone.
- In June 2021, JSW Steel, CSIR-National Chemical Lab (NCL), Scottish Development International (SDI) and India H2 Alliance (IH2A) joined forces to commercialise hydrogen in the steel and cement sectors.
- Under the Union Budget 2023-24, the government allocated Rs. 70.15 crore (US\$ 8.6 million) to the Ministry of Steel.
- In addition, an investment of Rs. 75,000 crore (US\$ 9.15 billion) (including Rs. 15,000 crore (US\$ 1.83 billion) from private sources) has been allocated for 100 critical transport infrastructure projects for last and first mile connectivity for various sectors such as ports, coal, and steel.
- In January 2021, the Ministry of Steel, Government of India, signed a Memorandum of Cooperation (MoC) with the Ministry of Economy, Trade and Industry, Government of Japan, to boost the steel sector through joint activities under the framework of India–Japan Steel Dialogue.
- The Union Cabinet, Government of India approved the National Steel Policy (NSP) 2017, as it intends to create a globally competitive steel industry in India. NSP 2017 envisage 300 million tonnes (MT) steel-making capacity and 160 kgs per capita steel consumption by 2030-31.
- The Ministry of Steel is facilitating the setting up of an industry driven Steel Research and Technology Mission of India (SRTMI) in association with the public and private sector steel companies to spearhead research and development activities in the iron and steel industry at an initial corpus of Rs. 200 crore (US\$ 30 million).
- The Government of India raised import duty on most steel items twice, each time by 2.5% and imposed measures including anti-dumping and safeguard duties on iron and steel items.

## Road Ahead

The steel industry has emerged as a major focus area given the dependence of a diverse range of sectors on its output as India works to become a manufacturing powerhouse through policy initiatives like Make in India. With the industry accounting for about 2% of the nation's GDP, India ranks as the world's second-largest producer of steel and is poised to overtake China as the world's second-largest consumer of steel. Both the industry and the nation's export manufacturing capacity have the potential to help India regain its favourable steel trade balance.



The National Steel Policy, 2017 envisage 300 million tonnes of production capacity by 2030-31. The per capita consumption of steel has increased from 57.6 kgs to 74.1 kgs during the last five years. The government has a fixed objective of increasing rural consumption of steel from the current 19.6 kg/per capita to 38 kg/per capita by 2030-31. As per Indian Steel Association (ISA), steel demand will grow by 7.2% in 2019-20 and 2020-21.

Huge scope for growth is offered by India's comparatively low per capita steel consumption and the expected rise in consumption due to increased infrastructure construction and the thriving automobile and railways sectors.

(Source: <a href="https://www.ibef.org/industry/steel">https://www.ibef.org/industry/steel</a>)

### **OUR BUSINESS**

This chapter should be read in conjunction with, and is qualified in its entirety by, the more detailed information about our Company and its financial statements, including the notes thereto, in the section titled "Risk Factors" and chapters titled "Restated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 27, 180 and 227 respectively, of this Draft Prospectus.

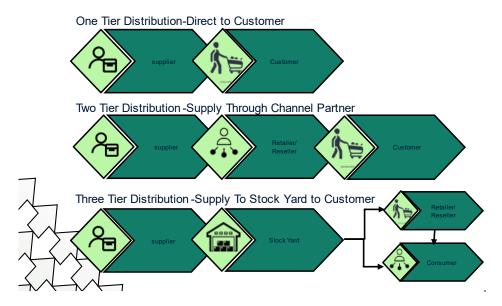
Unless otherwise indicated, the financial information included herein is based on our Restated Financial Statements for the period ended on December 31, 2023 and for the Financial Years ended on March 31, 2023, 2022 and 2021 included in this Draft Prospectus. For further information, see "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

## **OVERVIEW**

Our Company was originally incorporated on June 27, 2019 under the name "Visaman Global Sales Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre having our registered office at C/o. Jain Traders, 8, Sorathiawadi near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India. The Corporate Identification Number of our Company is U24311GJ2019PLC108862.

Our Company is engaged in the business of supply of round pipes, square pipes, rectangle pipes, various specification of structural steels, BGL coils, GP(GI) coils, HR coils, CR coils, colour coated coils, MS sheets, GP and GC sheets, CR sheets, HR sheets and plates, colour coated sheets, roofing PUF panel, wall PUF panel etc. Further, we also provide the credit facility to our existing customers as value added service. In addition, we provide the facility of customization to meet the specific requirement of our customers. We outsource the process of modification and alteration to the third party. Additionally, we facilitate onsite delivery of our products to the customers. We are one of the dealers of APL Apollo Tubes Limited.

# **❖ DISTRIBUTION CHANNELS**



We sell our products through a diversified sales & distribution mix viz. Business-to-Consumer (B to C), Business-to-Channel (B to CH) and Business-to-Business (B to B). Our capabilities as a Company includes strict quality assurance system and established marketing and distribution relationships. We strive to deliver customized products and provide quality services.

Our Company was originally promoted by Mr. Sureshchandra Gulabchand Vasa, Ms. Ilaben Sureshchandra Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M Vasa and Mr. Kular Brijesh N. The promoters play crucial role in expansion of our Company and prosperity. Because of their experience, we are able to manage and expand our operations, foresee and respond to market developments, and uphold and capitalise on customer relationships. Our Company is guided by expertise management team which provides technical, marketing & sales guidance to our Company. For further details of our promoters, please see chapter titled "Our Promoters and Promoter Group" on page 170 of this Draft Prospectus.

Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M. Vasa, Ms. Ilaben Sureshchandra Vasa, Mr. Kular Brijesh N., Mr. Talsaniya Bhavesh D. and Mr. Kaushik Shah were the initial subscriber to the Memorandum of Association of our Company. Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M Vasa, Ms. Ilaben Sureshchandra Vasa and Mr. Kular Brijesh N. are current promoters of the company. For further details of our promoters please refer the chapter titled "Our Promoters and Promoter Group" beginning on page 170 of this Draft Prospectus.

Our Promoters and Directors have vast knowledge of industry. They are well versed in quality systems, adept at providing guidance, leadership and support in the operations. They ensure that all activities conform to applicable norms as well as follow company standards and requirements. They always make sure operations adhere to goals, objectives and mission of our Company.

### **Key Performance Indicators of our Company**

(₹ in Lakhs, otherwise mentioned)

<b>Key Financial Performance</b>	For the period ended	d For the Financial Year ended				
	<b>December 31, 2023</b>	March 31, 2023	March 31, 2022	March 31, 2021		
Revenue from Operations (1)	20,690.95	37,603.46	32,403.96	13,636.19		
EBITDA (2)	573.36	657.83	279.30	145.96		
EBITDA Margin (%) <sup>(3)</sup>	2.77%	1.75%	0.86%	1.07%		
PAT	101.61	113.33	94.66	33.47		
PAT Margin (%) <sup>(4)</sup>	0.49%	0.30%	0.29%	0.25%		
Return on Equity (%) <sup>(5)</sup>	9.28%*	13.70%	15.44%	9.01%		
Debt to Equity Ratio (times) (6)	5.20	4.37	2.10	1.26		
Current Ratio (times) (7)	1.31	1.37	1.25	1.27		

Notes: M/s Vinay Bhushan & Associates, Chartered Accountants by their certificate dated April 04, 2024.

### Explanation of KPIs:

- (1) Revenue from operations means the revenue from operations as appearing in the restated financial information.
- (2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses-other Income..
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations.
- (4) PAT Margin is calculated as PAT for the year divided by revenue from operations.
- (5) Return on Equity is calculated by comparing the proportion of net income against the amount of average shareholder equity.
- \*For December 31, 2023, closing shareholder equity has been considered.
- (6) Debt to Equity ratio is calculated as Total Debt divided by equity.
- (7) Current Ratio is calculated by dividing Current Assets to Current Liabilities.

## **OUR SPECTRUM OF PRODUCTS**

We offer a gamut of products, which is divided into following categories i.e., pipes, structural steel, coils, sheets, brief description of our Products is provided as under:

PIPES									
Name of Product and Product Photo	Specifications	Application	<b>Surface Protection</b>						
Round Tubes (MS/GI)	Outside Diameter: 21.3mm-355.6mm Thickness Range: 0.7mm-8.0mm Length: 3.0 meter - 12.0 meter	<ul> <li>Liquid Transmission</li> <li>Idlers</li> <li>Mechanical &amp; General Engineering</li> <li>Structural</li> <li>Water and Sewage</li> <li>Water Wells</li> <li>Fire Protection</li> <li>Fencing &amp; many more</li> </ul>	<ul> <li>Black (Self Coloured/ Uncoated)</li> <li>Outside Protective Coating-oil/ Varnish</li> <li>Hot Dip Galvanized</li> <li>Pre-Galvanized</li> </ul>						
Square Pipe	Size: RHS 40X10 to 400X200 SHS 12X12 to 300X300 Thickness Range: 0.8mm-12mm Length: 3.0 meter - 12.0 meter	<ul> <li>Construction</li> <li>Machinery</li> <li>Automotive</li> <li>Furniture</li> <li>Storage System</li> <li>Transmission Tower</li> </ul>	<ul> <li>Black (Self Coloured/ Uncoated)</li> <li>Varnish/Coating- oil</li> <li>Hot Dip Galvanized</li> <li>Pre-Galvanized</li> </ul>						
Rectangle Pipe (MS)	Size: 26X13 to 400X200  Thickness Range:0.8 to 12 mm  Weight/pc:2.83 to 657	<ul> <li>Stud Framing</li> <li>Structure Frame</li> <li>Garden Shed</li> <li>Glass Curtain Walls Frame</li> <li>Scaffolding</li> <li>Furniture Support</li> <li>Roof Support System</li> <li>Constructing Fences</li> <li>Telecom Towers</li> </ul>							

STRUCTURAL STEEL						
Name of Product and Product Photo	Specifications					
MS Angle	Size: 20X20X3 mm to 200X200X20 mm					
	Weight kg/feet: 0.27 to 18.29					

STRUCTURAL	STEEL
Name of Product and Product Photo	Specifications
MS Channel	Size: 70X35 mm to 400X10 mm
	Weight kg/feet: 1.3 to 15.27
MS Beam	Size: 100X50 mm to 600X210 mm
	Weight kg/feet: 2.43 to 37.37
MS Plate	Size: 4 mm to 25mm
	Weight kg/feet: 3 to 18.75
MS Chequered Plate	Size: 4 mm to 6mm
	Weight kg/feet: 3.1 to 4.75
MS Flats	Size: 12X3 mm to 300X12 mm
	Weight kg/feet: 0.09 to 8.67
MS Round Bar	Size: 6 mm to 100 mm
	Weight kg/feet: 0.07 to 18.79

STRUCTURAL STEEL							
Name of Product and Product Photo	Specifications						
MS TMT Bar	Size: 6 mm to 32 mm						
	Weight kg/feet: 0.07 to 1.93						
MS Square Bar	Size: 9X9 mm to 100X100 mm						
	Weight kg/feet: 0.2 to 23.92						
MS Rails	Size: 30 mm to 105 mm						
	Weight kg/feet: 4.54 to 15.8						
MS T Bar	Size: 1" T angle to 3" T angle						
	Weight kg/feet: 0.35 to 2.8						

COILS	
Name of Product and Product Photo	Description
BGL Coils (Bare Galvalume Coils)	We have AZ 30, AZ 40, AZ50, AZ70, AZ100 and AZ150. We can also customize up to AZ 275 based on requirements of our customers.  Thickness: 0.20mm up to 2mm Material: metal, steel Surface Treatment: Aluminium Zinc Technique: Hot Dip
GP (GI) Coils (Galvanized Plain & Iron Coils)	Galvanized Steel Coil which is essentially nonmagnetic as annealed and become lightly magnetic when cold worked. It is a great choice for the applications that face issues to the heat. This Galvanized Steel Coil is available in various thicknesses to meet the varied needs of the customers. The applications of Galvanised Steel Coils are numerous, especially in fabrication and manufacturing environments. Construction workers mostly use Galvanised Coils for Roofing applications. They are also used as sheet metal brakes in buildings.
HR Coils (Hot Rolled Coils)	HR Coils are made by continuous rolling of steel at high temperature, generally over 1,000 degrees Fahrenheit. The process involves passing metal sheets, produced from billets, through rollers above the metal's (steel) recrystallization temperature.
CR Coils (Cold Rolled Coils)	We are instrumental in offering our clients a comprehensive range of CR coil form in varied specifications. They are available in various sizes & dimension range and can be customized as per the demand of the client. CR coils steel usually has a fine surface finish, tight size tolerance, and machinability.
Colour Coated Coils	PPGI coils (Pre-Painted Galvanized Iron Steel): PPGI Coils are used mainly in the Automobile and Construction industry. It is commonly used for making building material such as roofing sheets, roofing tiles, sandwich panels etc.  PPGL coils (Pre-Painted Galvalume Steel): The Usage of PPGL Coil spans the Construction and Home Appliance Manufacturing Industries. PPGL is used as a

COILS				
Name of Product and Product Photo	Description			
	great alternative for wood owing to benefits such as avoidance of discoloration, and weather tolerance. It also does not undergo			
	powdering in storage.			

### **SHEETS**

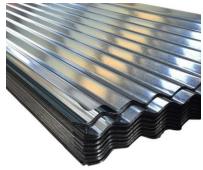
# Name of Product, Photo and Description

MS Sheet



We offer wide range of MS Sheet ranging from thickness: 0.40/28G to 3.15/10G and weight kg/feet: 0.29 to 2.3.

GP & GC Sheets



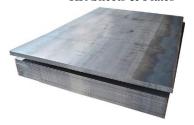
We offer a comprehensive range of GP and GC Sheets, Galvanized Sheets and Galvanized Steel Coils, Hot Dip Galvanized Coils, Galvanized Steel Sheets, Plain Steel Sheets, Corrugated Steel Sheets. GP and GC Sheets comes with zinc coating thickness of 120gsm.

CR Sheets



We are offering our clients a comprehensive range of CR sheets in varied specifications. These plates are light in weight and are highly easy to use. Available in various sizes.

HR Sheets & Plates



We offer a wide range of Hot Rolled Steel Sheets that is available in different width and thickness. Hot Rolled Coils are primarily used for making pipes and have many direct industrial and manufacturing applications, including the construction of tanks, railway cars, bicycle frames, ships, engineering and military equipment and automobile and truck wheels, frames and body parts. Hot Rolled Coils are also used as feedstock for cold rolling mills where they undergo further processing.

## **SHEETS**

### Name of Product, Photo and Description

Roofing PUF Panel



Roof Sandwich Panels with inner and outer metal coating and an insulated center are highly preferred sandwich panels for roofing. Insulated Roof Panels can be used in any type of construction



It provides dimensional accuracy, corrosion resistance in nature, has high strength and longer working life.

### Wall PUF Panel



We offer wide range of PUF Insulated Wall Panels for the various applications. The density of Poly Urethane Foam (PUF) sandwiched between two fascias is 40 + 2 Kg/M3.

We also offer products of APL Apollo Tubes Limited such as ERW steel pipes and sections including galvanized pipes, black pipes.

### **End Use Industries**



Aviation





Bridge



**Bus Stand** 

Fire Protection



Statues



**Towers** 



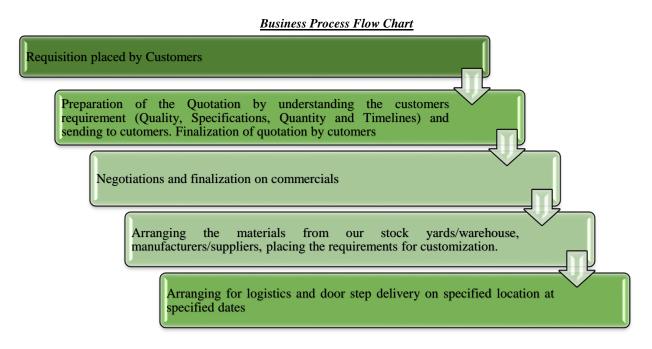
Wind Farms

## **OUR BUSINESS PROCESS**

The key to the business process of our Company is timely delivery, customization, credit and logistic. Our portfolio of products currently being supplied by our Company includes various specifications and sizes of steel pipes, structural steel, steel coils and sheets. We operate as an intermediary between Manufacturer/supplier and end customers for providing different types of steel pipes, structural steel, steel coils and sheets, customizes them on the basis of requirements of our customers, delivers the products on the door steps of our customers. We also provide credit facility to our customers. We procure our material from manufacturers/suppliers and procure orders from our customers/dealers/OEM and accordingly supply the material to them if those are available in our stock yards and if any customization required, we share those specifications to our vendors and they customized accordingly.

Our customers send their requisitions to us. Based on the customers' requirement, quotation is prepared covering specifications of product, quantity, size, price etc. Customers confirm those quotations, modifies if requires. Based on mutual discussions, a final quotation is drawn up covering the commercials.

Thereafter the customer sends the schedule of the orders, based on which, material requirement is assessed and planning for placement of orders with vendors is done if any specific customization requisitions is received. The processing activity then starts based on the schedule provided by the customer. The processing activity may change subject to change in the schedule of the activities of the customer. After the processing is done, we source for logistics companies considering the customers' specified locations post that the products are dispatched to the customers' specified locations on the schedule dates.



## **REVENUE BREAK-UP**

a) Following is our revenue bifurcation on the basis of our products category for the period ended December 31, 2023 and for the FY ending March 31, 2023 and the preceding two fiscals:

(₹ in lakhs)

Particulars	For the period ended on December 31, 2023		•		FY 2021-2022		FY 2020-21	
	Revenue from Operations	%	Revenue from Operations	%	Revenue from Operations	%	Revenue from Operations	%
Pipes	14,492.72	72.23%	28,321.30	77.39%	26,368.21	82.97%	11,033.85	82.42%
Structural Steel	979.73	4.88%	2,300.19	6.29%	3,538.95	11.14%	21.09	0.16%
Coils	4,588.92	22.87%	4,495.28	12.28%	1,838.69	5.79%	1,299.93	9.71%
Sheets	2.37	0.01%	1,476.75	4.04%	33.11	0.10%	1,032.71	7.71%
Total*	20,063.74	100.00%	36,593.52	100.00%	31,778.96	100.00%	13,387.58	100.00%

b) Following is our detailed revenue breakup for the period ended December 31, 2023 and for the FY ending March 31, 2023 and the preceding two fiscals:

Country	For the period ended on December 31, 2023		FY 202	22-23	FY 2021-2022		FY 2020-21	
	Revenue from Operations	%	Revenue % from Operations		Revenue from Operations	%	Revenue from Operations	%
Domestic	20,063.74	100.00%	36,593.52	100.00%	31,778.96	100.00%	13,387.57	100.00%
Exports	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00	0.00%
Total*	20,063.74	100.00%	36,593.52	100.00%	31,778.96	100.00%	13,387.57	100.00%

c) Our state-wise revenue break up for the period ended December 31, 2023 and for the FY ending March 31, 2023 and the preceding two fiscals:

(₹ in lakhs)

State	For the period ended on December 31, 2023		FY 202	22-23	FY 2021-2022		FY 2020-21		
	Revenue from Operation s	%	Revenue from Operation s	%	Revenue from Operation s	%	Revenue from Operation s	%	
Gujarat	18,124.02	90.33%	30,553.98	83.50%	26,070.09	82.04%	12,308.90	91.94%	
Madhya Pradesh	1,415.91	7.06%	2,876.11	7.86%	2,434.03	7.66%	787.57	5.88%	
Maharashtra	482.93	2.41%	3,093.18	8.45%	2,786.10	8.77%	203.34	1.52%	
Dadra and Nagar Haveli and Daman and Diu	0.00	0.00%	0.82	0.00%	201.87	0.64%	49.31	0.37%	
Daman and Diu	0.00	0.00%	0.00	0.00%	0.00	0.00%	12.18	0.09%	
Tamil Nadu	0.00	0.00%	0.00	0.00%	6.17	0.02%	12.08	0.09%	
Uttar Pradesh	0.00	0.00%	6.53	0.02%	29.78	0.09%	10.65	0.08%	
Rajasthan	2.19	0.01%	5.21	0.01%	5.88	0.02%	1.69	0.01%	
West Bengal	0.00	0.00%	0.00	0.00%	0.00	0.00%	1.55	0.01%	
Delhi	38.69	0.19%	25.45	0.07%	73.62	0.23%	0.46	0.00%	
Haryana	0.00	0.00%	0.00	0.00%	168.34	0.53%	0.00	0.00%	
Karnataka	0.00	0.00%	0.00	0.00%	2.18	0.01%	0.00	0.00%	
Bihar	0.00	0.00%	0.00	0.00%	1.23	0.00%	0.00	0.00%	
Chhattisgar h	0.00	0.00%	32.24	0.09%	0.00	0.00%	0.00	0.00%	
Total*	20,063.74	100.00 %	36,593.52	100.00 %	31,778.96	100.00 %	13,387.58	100.00 %	

d) Following is our revenue bifurcation on the basis of industry of our customers for the period ended December 31, 2023 and for the FY ending March 31, 2023 and the preceding two fiscals:

(₹ in lakhs)

Industry For the period on December					FY 2021-2022		FY 2020-21	
Segment	Revenue from Operation s	%	Revenue from Operation s	%	Revenue from Operation s	%	Revenue from Operation s	%
Aerospace	537.59	2.68%	409.63	1.12%	322.55	1.01%	264.70	1.98%
Agriculture	104.07	0.52%	1,274.15	3.48%	261.95	0.82%	307.04	2.29%
Automobile Engineering	33.22	0.17%	156.19	0.43%	147.67	0.46%	70.52	0.53%
Casting Industry	360.50	1.80%	875.33	2.39%	60.77	0.19%	77.07	0.58%
Ceramic Industry	35.80	0.18%	68.41	0.19%	204.95	0.64%	94.90	0.71%
Cold Storage	2.74	0.01%	693.48	1.90%	66.95	0.21%	29.34	0.22%
Cotton Industry	165.25	0.82%	56.52	0.15%	0.00	0.00%	42.79	0.32%
Defence Industry	130.19	0.65%	229.39	0.63%	161.27	0.51%	353.11	2.64%
Engineering	3,803.41	18.96%	5,607.96	15.32%	4,276.58	13.46%	2,023.55	15.12%
Fire And Safety	110.15	0.55%	611.81	1.67%	269.35	0.85%	79.72	0.60%
FMCG	227.16	1.13%	143.02	0.39%	334.93	1.05%	437.41	3.27%
Forging	5.75	0.03%	9.86	0.03%	0.00	0.00%	0.96	0.01%
Galvanizers	0.00	0.00%	0.00	0.00%	0.58	0.00%	7.09	0.05%
General Engineering	0.00	0.00%	0.00	0.00%	241.91	0.76%	220.58	1.65%
Information Technology	0.00	0.00%	0.00	0.00%	6.63	0.02%	8.97	0.07%
Infrastructur e	879.53	4.38%	3,438.95	9.40%	2,793.68	8.79%	1,519.88	11.35%
Oil And Gas Industry	71.22	0.35%	41.98	0.11%	0.00	0.00%	0.00	0.00%
Logistics	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.64	0.00%
Mobile Eng Industry	0.00	0.00%	0.00	0.00%	80.64	0.25%	44.12	0.33%
Pharma	34.00	0.17%	13.50	0.04%	44.22	0.14%	13.24	0.10%
Plastic Industries	400.58	2.00%	476.77	1.30%	231.24	0.73%	163.91	1.22%
Power	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.77	0.01%
Rubber Industries	0.70	0.00%	0.99	0.00%	0.41	0.00%	0.97	0.01%
Scaffolding	0.00	0.00%	7.04	0.02%	10.06	0.03%	0.81	0.01%
Solar Industry	152.75	0.76%	160.35	0.44%	185.82	0.58%	105.88	0.79%
Water And Irrigation	2.68	0.01%	51.50	0.14%	0.03	0.00%	9.59	0.07%
Others (Trading)	13,006.46	64.83%	22,266.69	60.85%	22,076.78	69.47%	7,510.02	56.10%

Total*	20,063.74	100.00	36,593.52	100.00	31,778.96	100.00	13,387.58	100.00	
--------	-----------	--------	-----------	--------	-----------	--------	-----------	--------	--

e) Following is our revenue bifurcation on the basis of mode of sales for the period ended December 31, 2023 and for the FY ending March 31, 2023 and the preceding two fiscals:

Transactio n Segment	For the perion Decembe		FY 202	22-23	FY 2021-2022		FY 2020-21	
	Revenue from Operation s	%	Revenue from Operation s	%	Revenue from Operation s	%	Revenue from Operation s	%
B2B	5,818.68	29.00%	10,954.20	29.93%	6,785.23	21.35%	4,205.06	31.41%
B2C	1,254.68	6.25%	3,476.30	9.50%	2,918.67	9.18%	1,674.53	12.51%
B2CH	12,990.38	64.75%	22,163.02	60.57%	22,075.06	69.46%	7,507.99	56.08%
Total*	20063.74	100.00	36593.52	100.00	31778.96	100.00 %	13387.58	100.00

<sup>\*</sup>Difference in total revenue from sales as disclosed above and as disclosed in the restaed fianncial is due to freight income.

### **OUR STRENGTHS**

We believe that the following competitive strengths have contributed to our business growth and will continue to drive our success.

## 1. Strong Customer Base

Our long-standing relationship with our customers has been one of the most significant factors contributing to our growth. Our commitments to timely delivery, quality, door step delivery have been strong contributing factors to our robust customer relations. Over the years, we have steadily developed a robust base of customers. Even though we do not have any long-term supply agreements with them, we have continually received repeat business from many of our customers. This indicates their level of confidence in our ability to deliver our products. This has helped us to maintain a long-term working relationship with our customers and improve our customer retention strategy. We believe that our existing relationship with our clients represents a competitive advantage in gaining new clients and increasing our business. Further, because of the trust of our customers, we have been able to attain orders from a diverse range of client base.

## 2. Wide range of our products

Our Company offers a wide range of steel products used in various industries. We believe that maintaining a variety of products provides us with an opportunity to cater to diverse needs of different customer segment. Our product portfolio includes different specification of steel pipes, structural steel, coils, sheets, plates. We also provide facility of customization w.r.t specific size, length, breadth, thickness etc., by arranging from our vendors. We believe our comprehensive range of products and this facility of customization enable us to capitalize on growth opportunities and demand in our industry.

## 3. Leveraging the experience of our Promoters and management team

We are led by qualified and experienced Promoters, Board of Directors and Key Managerial Personnel, who we believe have knowledge and understanding of the steel industry and have the expertise and vision to scale up our business. Our Promoters have played a key role in guiding, developing, and growing our business, our one of the Promoters Mr. Sureshchandra Gulabchand Vasa has a work experience of more than 18 years in the field of steel and steel products trading industry and has been instrumental in our Company's growth and development. For details, relating to the experience of our management team and promoters, please see the chapters titled, "Our Management" and "Our Promoter and Promoter

*Group*" on page 166 and 181 of this Draft Prospectus. The knowledge and experience of our Promoters and Management, and their continued engagement with clients, provides us with a significant competitive advantage as we grow our businesses. Furthermore, the industry expertise of our Management allows the long-term strategic direction of our business to be updated with the latest trends.

## 4. Comprehensive solution for logistics requirement

We are providing comprehensive third-party logistics services, end-to-end customized logistics solutions to our clients. Our Company focuses on attaining highest level of customer satisfaction. Our logistics facility helps to provide smooth delivery of products at door step of our customers.

## 5. Existing Supplier Relationship

Our existing supplier relationship protects the business with terms of supply and pricing of the products, the quality of the products offered etc. We, being a small and medium size organization, rely on personal relationships with our suppliers. Our Company enjoys existing relationship with our suppliers. Further we also leverage the past experience of our promoters and management in maintaining effective supplier relationship.

### 6. Location Advantage

Reducing cost of operation is something which our Company has been focusing on since its inception. We sell our products in different geographies. As a cost-effective measure, we operate from our registered office at Rajkot in the state of Gujarat and stock yards at Gujarat and Godowns in the state of Gujarat and Madhya Pradesh which are strategically located and is well connected by roads with the rest of the country. Hence reducing the cost of transportation substantially without compromising on the quality of the material procured. It also ensures us a continuous supply of products.

### 7. ISO Certified Organization

We are an ISO 9001:2015 certified organization. ISO 9001:2015 specifies requirements for a quality management system of an organization. Having obtained the certification, it ensures the quality management system followed in our Company is of satisfying level.

# 8. In depth understanding of customers' requirements

Our strength lies in understanding the requirement of the customer and our execution capabilities to provide the product as per the client requirements. This involves understanding the technical requirements like the tensile strength of the bars, following the bar bending schedules, permitted levels of tolerances as well the schedule of requirement of the client. We act as reinforcement partners of the client and make the product available of the right quality at the right time to meet their construction cycle requirements. This also helps the clients to plan in advance and use the manpower resources available on site to get the optimal output.

# **OUR STRATEGIES**

The following are the key strategies of our Company for our business:

### 1. Reduction of operational costs and improving operational efficiencies

Apart from expanding business and revenues we have to look for areas to reduce costs and achieve efficiencies in order to remain a cost competitive company. Since we have stock yard in the state of Gujarat and Godowns in the state of Gujarat and Madhya Pradesh which are linked with roads and highways. This helps to reduce the operational cost. Efficiency is key to maintaining a competitive edge. We intend to implement process improvements across our organization, streamlining internal operations, optimizing inventory management, and enhancing logistics and distribution networks. These improvements will not only strengthen our financial performance but also attract investors seeking companies with robust operational frameworks.

### 2. Focus on cordial relationship

We believe that developing and maintaining long term sustainable relationships with our suppliers, customers and employees will help us in achieving the organizational goals, increasing sales and entering into new markets. Our dedicated, focused approach, efficient and timely delivery of products have helped us to build strong relationships over a number of years.

### 3. Strengthen our brand value

We are in supply chain management of structural steel pipes/tubes, steel sheets, steel coils and bars since approximately four years whereas our peer group industry players/competitors have the benefit of longer operating history in comparison with ours, and therefore, our brand development is at a relatively nascent stage. Considering our current market presence with our customers in diversified sectors and geographies in order to further penetrate the market, we intend to make

consistent efforts to strengthen our brand " and enhance our brand visibility for attaining parity with our industry peers. Towards this end, we intend to undertake various marketing initiatives which includes digital marketing. We believe that such initiatives shall improve our brand positioning, overall brand recall value and support us in our growth strategy.

## 4. Focus on increase in volume of sales

As part of our growth strategy, we intend to focus on increase in volume of sales. As a trading company we want to focus on larger volume of sales and further addition of new products in our portfolio to achieve our targeted sales by leveraging our marketing skills and relationships and enhancing customer satisfaction.

### 5. Entering into manufacturing activities

Our Company intends to expand its business operations by entering into segment of processing of slitting and processing of Hot Rolled (HR) coils. Presently our Company is engaged in the supply of various specifications and sizes of steel pipes, structural steel, steel coils and sheets. We also provide products to our customers post modification and alteration of steel strips/coils into various customized sizes/ shapes as per their requirements. Presently, this process is outsourced to third parties. Thus, to achieve higher efficiency, reduced lead times and ensuring product quality, we intend to set up the proposed in-house facility for HR coils slitting and cutting process. This will grant us advantages of backward integration and will also improve the bottom line of our Company.

### PLANT AND MACHINERY

Our Company does not have any plant and machinery since our business is not in the nature of a manufacturing concern as on the date of this Draft Prospectus.

## **CAPACITY UTILIZATION**

As on the date of this Draft Prospectus, our Company is into trading business, hence the same is not applicable on us.

# **RAW MATERIALS**

As on the date of this Draft Prospectus, we are not engaged in manufacturing business so we don't procure any raw materials from suppliers.

### LOGISTICS

We outsource inward logistics. We also outsource the delivery of our products to either third-party logistics companies or as mutually agreed shipment terms as decided with the customers.

### **UTILITIES**

Our registered office is situated in the state of Gujarat. We also have stock yard situated in the state of Gujarat and Godowns in the state of Gujarat and Madhya Pradesh. The registered office is well equipped with computer systems, internet connectivity, other communication equipment and other facilities which are required for our business operations to function smoothly. It is well equipped with requisite utilities and facilities including the following:

#### Water

Our registered office has adequate water supply arrangements for human consumption and commercial purpose which is procured from local authorities.

### **Power**

The requirement of power for our operations, at our registered office is met through state electricity boards.

## INFORMATION TECHNOLOGY

We believe that an appropriate information technology infrastructure is important in order to support the growth of our business. Our IT infrastructure enables us to track government levies, procurement of materials and sale of products, payments to suppliers and receivables from customers, we also have SAP for our accounting related work.

### **ENVIRONMENT, HEALTH & SAFETY**

We continue to ensure compliance with applicable health and safety regulations and other requirements in our operations. We have complied, and will continue to comply, with all applicable environmental and associated laws, rules and regulations. We have obtained, or are in the process of obtaining or renewing, all material environmental consents and licenses from the relevant governmental agencies that are necessary for us to carry on our business. For further information, please see the chapters titled "Key Industry Regulations and Policies" and "Government and other Statutory Approvals" beginning on page 142 & 244 of this Draft Prospectus.

### **HUMAN RESOURCE**

We believe that a well-trained, motivated and satisfied employee base is key to our competitive advantage. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for our kind of business. Our manpower is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth.

As on March 15, 2024, we have employed 41 personnel at our offices and stock yards. All these personnel are permanent employees of the Company. The breakdown of our Company's permanent employees in different functionalities as on March 15, 2024, has been provided below:

Department/Function	No. of Personnel
Accounts & Finance Department	9
Administration, General and Human Resource Department	8
Sales & Marketing Department	10
Purchase & Procurement Department	4
Operation Department	4
Recovery and collection Department	4
Legal and Compliance Department	1
IT Technician	1
Total	41

### SALES & MARKETING STRATEGY

Our Company believes that the quality of the products is up to the mark and that's the major reason for being awarded with the orders. Our Sales and Marketing strategy focuses on enhancing revenue streams by leveraging established relationships and building competitive advantage through quality product offerings. Further, our marketing strategy is structured around a customer-centric approach to business development that is strongly oriented to the customer's specifications and satisfaction. Our success lies in the strength of our relationship with our customers and suppliers who have been associated with our Company for a long period. Our team through their experience and rapport with customers, owing to timely and quality delivery of products, plays an instrumental role in creating and expanding a work platform for our Company. Based on our recognitions awarded to us by our valued existing customers, we approach new customers for business. Our management has flexibility to accept customers' specific requirements. We have in-house team which looks after the sales and marketing of our products. Our in-house team work closely with our existing and prospective customers to understand their technical needs and specifications, evolving preferences and meet their requirements.

### **COMPETITION**

We operate in a competitive atmosphere. Some of our competitors may have greater resources than those available to us. While product quality, brand value, distribution network, etc are key factors in client decisions among competitors, however, reliability and competitive pricing is the deciding factor in most cases. We face fair competition from both organized and unorganized players in the market. We believe that our experience, and reliability record with our customers will be key to overcome competition posed by such organized and unorganized players. Although, a competitive market, there are not enough number of competitors offering services similar to us. We believe that we are able to compete effectively in the market with our quality of services and our reputation. We believe that the principal factors affecting competition in our business include client relationships, reputation, and the relative quality and price of the services. We foresee this competition to continue to grow as the demand for our products increases. We intend to continue competing vigorously to capture more market share and manage our growth in an optimal way. Further we believe that our competition also depends on several factors which include changing business framework, competitive price, established relationship with suppliers and customers, brand recognition etc.

### EXPORT AND EXPORT OBLIGATIONS

As on the date of this draft prospectus, our Company does not have any export obligation.

## **COLLABORATION**

As on this Draft Prospectus, our Company has not entered into any technical or financial collaboration agreements.

### **INSURANCE**

Our Company has insurance coverage which we consider reasonably sufficient to cover all normal risks associated with our operations and which we believe is in accordance with industry standards. At present our insurance policies provide for standard coverage against risks including fire, earthquake, volcanic eruption, or other convulsions of nature, storm, cyclone, typhoon, tempest, hurricane, tornado, tsunami, flood and inundation, etc. The details of insurance policies are as stated below:

Sr.	Name of the	Type of Policy	Validity	Policy No.	Sum Insured (₹	Premium
No.	Insurance		Period		in Lakhs)	p.a. (₹ in
	Company					Lakhs)
1.	ICICI Lombard	ICICI Lombard	From	1021/321011617/00/000	2,500.00	1.02
	General	MSME	December			
	Insurance	Suraksha	20, 2023 to			
	Company	Kavach	December			
	Limited	(Complete Fire	19, 2024			
		Insurance)				
		Policy				

# **PROPERTIES**

The details of the immovable properties owned by our Company are given here below:

Sr.	Name of the	Address of the	Area of	Date of Sale	Considera	Purpose
No.	Sellers	Property	the Property	Deed	tion (Rs. in	
			Troperty		Lakhs)	
1.	M/s. Wings	Office No. 1110 and 1111 Wings	Carpet	August 10,	45.00	Investme
	Projects LLP	Business Bay, Revenus Survey No.	Area of	2023		nt
		92, Mavdi, Paiki 2 Paiki, Near Fortune	97.56 Sq.			
		Hotel, 150 Feet Ring Road, Rajkot,	meters			
		Gujarat, India.				

The details of the immovable properties taken on lease / license/ sub lease etc., basis by our Company is given here below:

Sr. No	Address	Name of Owner	Area of the Propert y	Period of Agreement	Rent details (Rs. in Lakhs)	Purpose
1.	C/o Jain Traders, 8 – Sorthiawadi, Near Narmada, 80 Feet Road, Rajkot – 360002, Gujarat, India.	Mr. Sureshchandra Gulabchand Vasa	222.91 Sq. meters	From March 01, 2024 to January 31, 2025	0.00	Registered Office
2.	Survey No. 210, Non-agricultural Plot No.1, Ankit Industrial Estate, Kothariya, Rajkot, Gujarat, India.	Mrs. Chandrikaben Chandreshbhai Kathiriya	637-61 Sq. meters	From January 01, 2024 to November 30, 2024	1.20	Godown
3.	"Rameshwar Coil Cutter LLP" L S no. 541&543, Near Canal, Kubadthal, Pasunj Road, Pasunj, Daskroi, Ahmedabad – 382 433, Gujarat, India.	M/s. Rameshwar Coil Cutter LLP	NA	From January 01, 2024 to November 30, 2024.	Rs. 250/M T for materia l handlin g charges & Rs. 350/M T for cutting & handlin g charges when materia l will be	Stock Yard

Sr. No	Address	Name of Owner	Area of the Propert	Period of Agreement	Rent details (Rs. in Lakhs)	Purpose
			<b>y</b>		outwar d	
4.	New Loha Mandi, 25-B, Dewas Naka, Niranjanpur Nai Basti, Indore, Madhya Pradesh, 453771	Mr. Anand Khandelwal	1,800 Sq. feet	From July 01, 2023 to May 31, 2024	3.05	Godown
5.	Revenue Survey No. 238, Paiki 2, Open Industrial plot No. 2, Jiyana, Rajkot, Gujarat, India.	Ms. Avni Mitulkumar Vasa	2,170.49 Sq. meters	From February 01, 2024 to December 31, 2024	0.00	Proposed Manufacturing Unit

# INTELLECTUAL PROPERTY

Trademarks registered/objected/opposed/abandoned in the name of our Company:

S. No	Brand Name/Logo Trademark	Class	Nature of Trademark and registration number	Ownership and Acquisition details	Date of Application	Authority	Current Status A Validity
1.	Build Your Ideal world  Global Sales Ltd.	35	4730670	M/s. Visaman Global Sales Limited	November 03, 2020	Registrar of Trademarks, Ahmedabad	Valid til November 30 2030

# DOMAIN DETAILS

Domain Name and ID	Sponsoring Registrar and ID	Registrant	Registration	Registry
		Name, ID and	Date	Expiry Date
		Address		
https://visamanglobalsales.com/	Registry Domain ID:	GoDaddy.com,	March 04,	March 04,
	2595564705_DOMAIN_COM-	LLC	2021	2025
	VRSN	Registrar		
		IANA ID: 146		

#### KEY INDUSTRY REGULATIONS AND POLICIES

The following description is a summary of the relevant regulations and policies as prescribed by the GoI and other regulatory bodies that are applicable to our business. The information detailed below has been obtained from various legislations, including rules and regulations promulgated by regulatory bodies, and the bye laws of the respective local authorities that are available in the public domain. The regulations set out below may not be exhaustive and are merely intended to provide general information to the shareholders and neither designed, nor intended to substitute for professional legal advice. For details of government approvals obtained by us, see the section titled "Government and Other Approvals" on page 244 of this Draft Prospectus.

## THECOMPANIES ACT

The consolidation and amendment in the law relating to the Companies Act, 1956 made way to the enactment of the Companies Act, 2013 and rules made thereunder.

The Companies Act primarily regulates the formation, financing, functioning and restructuring of Companies as separate legal entities. The Act provides regulatory and compliance mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. The provisions of the Act state the eligibility, procedure and execution for various functions of the company, the relation and action of the management and that of the shareholders. The law laid down transparency, corporate governance and protection of shareholders & creditors. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

#### **SEBI REGULATIONS**

Securities And Exchange Board of India is the regulatory body for securities market transactions including regulation of listing and delisting of securities. It forms various rules and regulations for the regulation of listed entities, transactions of securities, exchange platforms, securities market and intermediaries thereto. Apart from the SEBI Act, 1992, SCRA 1956, SCRR 1957 and other rules and regulations, listed entities are mainly regulated by SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 2011 and SEBI (Prohibition of Insider Trading) Regulations, 2015.

#### TAX RELATED REGULATIONS

#### **Income Tax Act, 1961**

Income Tax Act, 1961 is applicable to every Domestic / Foreign Company whose income is taxable under the provisions of this Act or Rules made under it depending upon its "Residential Status" and "Type of Income" involved. U/s 139(1) every Company is required to file its Income tax return for every Previous Year by 31st October of the Assessment Year. Other compliances like those relating to Tax Deduction at Source, Advance Tax, Minimum Alternative Tax and like are also required to be complied by every Company.

#### Goods and Service Tax Act, 2017

The Central Goods and Services Tax Act, 2017 is an Act to make a provision for levy and collection of tax on intra-State supply of goods or services or both by the Central Government and for matters connected therewith or incidental thereto. In line with CGST Act, each state Governments has enacted State Goods and Service Tax Act for respective states. Goods and Services Tax (GST) is a comprehensive indirect tax on manufacture, sale and consumption of goods and services throughout India to replace taxes levied by the central and state governments on goods as services. This method allows GST-registered businesses to claim tax credit to the value of GST they paid on purchase of goods or services or both as part of their normal commercial activity. The mechanism provides for two level taxation of interstate and intra state transactions. When the supply of goods or services happens within a state called as intra-state transactions, then both the CGST and SGST will be collected. Whereas if the supply of goods or services happens between the states called as inter-

state transactions and IGST will be collected. Exports are considered as zero-rated supply and imports are levied the same taxes as domestic goods and services adhering to the destination based taxation principle in addition to the Customs Duty which has not been subsumed in the GST.

#### Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code) in terms of provisions of the Foreign Trade Development and Regulation Act, 1992. Imported goods in India attract basic customs duty, additional customs duty and cesses in terms of the provisions of the Customs Act, 1962, Customs Tariff Act, 1975 and the relevant provisions made thereunder. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the asseesable value of the goods. Customs duties are administrated by Central Board of Indirect Taxes and Customs under the Ministry of Finance

#### State Tax on Profession, Trades, Callings and Employment Rules, 1975

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional tax is classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner.

#### REGULATIONS RELATED TO FOREIGN TRADE AND INVESTMENT

#### **The Foreign Direct Investment**

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry, Government of India makes policy pronouncements on FDI through Consolidated FDI Policy Circular/Press Notes/Press Releases which are notified by the Department of Economic Affairs (DEA), Ministry of Finance, Government of India as amendments to the Foreign Exchange Management (Non-Debt Instruments) Rules, 2019 under the Foreign Exchange Management Act, 1999 (42 of 1999) (FEMA). DPIIT has issued consolidated FDI Policy Circular of 2020 ("FDI Policy 2020"), which with effect from October 15, 2020, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2020 will be valid until an updated circular is issued.

The reporting requirements for any investment in India by a person resident outside India under Foreign Exchange Management (Non-Debt Instruments) Rules, 2019 are specified by the RBI. Regulation 4 of the Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 vide notification No. FEMA. 395/2019-RB dated 17.10.2019 issued by the RBI stipulates the reporting requirement for any investment in India by a person resident outside India. All the reporting is required to be done through the Single Master Form (SMF) available on the Foreign Investment Reporting and Management System (FIRMS) platform at https://firms.rbi.org.in.

Under the current FDI Policy of 2020, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations.

#### Foreign Exchange Management Act, 1999 ("FEMA") and Regulations framed thereunder

Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Promotion of Industry and Internal Trade, Ministry of Commerce & Industry, Government of India. As laid down by the FEMA

Regulations no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the 'automatic route' within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIF and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India and Foreign Exchange Management (Export of Goods and Services) Regulations, 2015 for regulation on exports of goods and services.

### Ownership restrictions of FIIs

Under the portfolio investment scheme, the total holding of all FIIs together with their sub-accounts in an Indian company is subject to a cap of 24% of the paid-up capital of a company, which may be increased up to the percentage of sectoral cap on FDI in respect of the said company pursuant to a resolution of the board of directors of the company and the approval of the shareholders of the company by a special resolution in a general meeting. The total holding by each FII, or in case an FII is investing on behalf of its sub-account, each sub-account should not exceed 10% of the total paid-up capital of a company.

### Laws related to Overseas Investment by Indian Entities

Overseas investment by Indian Entities are governed under Foreign Exchange Management Act, 1999 under which the central Government of India have notified Foreign Exchange Management (Overseas Investment) Rules, 2022 in suppression of Foreign Exchange Management (Transfer or Issue of Any Foreign Security) Regulations, 2004 and the Foreign Exchange Management (Acquisition and Transfer of Immovable Property Outside India) Regulations, 2015. Followed by the rules, RBI has vide notification no. RBI/2022-2023/110, A.P. (DIR Series) Circular No.12 dated August 22, 2022 have issued Foreign Exchange Management (Overseas Investment) Directions, 2022 and Foreign Exchange Management (Overseas Investment) Regulations, 2022. These legislations frame the investment fields, mode and cap for various sectors and regions, by any person resident in India and the reporting requirements.

#### BUSINESS/TRADE RELATED LAWS/REGULATIONS

#### National Steel Policy, 2017 ("NSP 2017")

The NSP 2017, notified on May 8, 2017, seeks to enhance domestic steel consumption, ensure high quality steel production, and create a technologically advanced and globally competitive steel industry in India. As per the NSP 2017, the Ministry of Steel will facilitate research and development in the sector, through the establishment of Steel Research and Technology Mission of India (SRTMI). The initiative is aimed to spearhead research and development of national importance in the iron and steel sector, by utilizing tripartite synergy amongst industry, national research and development laboratories and academic institutes. The NSP 2017 covers, inter alia, steel demand, steel capacity, raw materials, including iron ore, iron ore pellets, manganese ore, chromite ore, ferro-alloys, land, water, power, infrastructure and logistics, and environmental management. Through policy measures the Ministry of Steel will ensure availability of raw materials such as iron ore, coking coal, natural gas, etc. at competitive rates. The NSP 2017 envisions that in the steel industry, an environment will be created to promote domestic steel and thereby create a scenario where production meets the anticipated pace of growth in consumption, through a technologically advanced and globally competitive steel industry.

## Steel and Steel Products (Quality Control) Orders

The Steel and Steel Products (Quality Control) Second Orders are passed in exercise of Section 16 of the Bureau of Indian Standards Act. The Quality Control Second Order provides that no person shall sell, manufacture, distribute or store steel products specified in the schedule thereto unless the products contain a certification mark of the Bureau of Indian Standards by obtaining a certification marks license and conforming to the specified standards. However, this does not apply to steel products manufactured for export which conform to the specifications of the foreign buyer. The Quality Control Second Orders specifies quality specifications for steel for various categories of steel products. All manufacturers of steel and steel products are required to apply to the Bureau of Indian Standards for certification and ensure compliance with the Quality Control Orders, the latest in force being Steel and Steel Products (Quality Control) Order, 2020.

## **Steel Scrap Recycling Policy 2019**

The Ministry of Steel, Government of India has introduced the Steel Scrap Recycling Policy, 2019 ("Policy") which envisages a framework to facilitate and promote establishment of metal scrapping centers in India. The policy aims to ensure scientific processing & recycling of ferrous scrap generated from various sources and a variety of products. The policy framework provides standard guidelines for collection, dismantling and shredding activities in an organized, safe and environmentally sound manner. The policy aims to achieve the following objectives – (i) to promote circular economy in the steel sector, (ii) to promote a formal and scientific collection, dismantling and processing activities for end of life products that are sources of recyclable (ferrous, non-ferrous and other non-metallic) scraps which will lead to resource conservation and energy savings and setting up of an environmentally sound management system for handling ferrous scrap; (iii) processing and recycling of products in an organized, safe and environment friendly manner; (iv) to evolve a responsive ecosystem by involving all stakeholders; (v) to produce high quality ferrous scrap for quality steel production thus minimizing the dependency on imports; (vi) To decongest the Indian cities from ELVs and reuse of ferrous scrap; (vii) to create a mechanism for treating waste streams and residues produced from dismantling and shredding facilities in compliance to Hazardous & Other Wastes (Management & Transboundary Movement ) Rules , 2016 issued by MoEF & CC; and (viii) to promote 6Rs principles of reduce, reuse, recycle, recover, redesign and remanufacture through scientific handling, processing and disposal of all types of recyclable scraps including nonferrous scraps, through authorized centers / facility.

#### Laws relating to sale of goods

The Sale of Goods Act, 1930 (the "Sale of Goods Act") governs contracts relating to sale of goods in India. The Contracts for sale of goods are subject to the general principles of the law relating to contracts. A contract of sale may be an absolute one or based on certain conditions. The Sale of Goods Act contains provisions in relation to the essential aspects of such contracts, including the transfer of ownership of the goods, delivery of goods, rights and duties of the buyer and seller, remedies for breach of contract and the conditions and warranties implied under a contract for sale of goods.

#### Legal Metrology Act, 2009 ("Legal Metrology Act")

The Legal Metrology Act, 2009 came into effect on January 14, 2010 and has repealed and replaced the Standard of Weights and Measures Act, 1976 and the Standards of weights and Measures (Enforcement) Act, 1985. The Legal Metrology Act seeks to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and for matters incidental thereto. The Legal Metrology Act, inter alia, provides for: (a) approval of model of weight or measure; (b) verification of prescribed weight or measure by Government approved Test Centre; (c) exempting regulation of weight or measure or other goods meant for export; (d) nomination of a Director by a company who will be responsible for complying with the provisions of the enactment; (e) empowering the Central Government to make rules for enforcing the provisions of the enactment; and (f) penalty for offences and compounding of offences.

## Bureau of Indian Standards Act, 2016 (the "BIS Act")

BIS Act was notified on March 22, 2016 and came into effect from October 12, 2017. The BIS Act establishes the Bureau of Indian Standards (BIS) as the National Standards Body of India. It has broadened BIS's ambit and allows Central Government to make it mandatory for certain notified goods, articles, processes etc. to carry standard mark.

Prevention of Black Marketing and Maintenance of Supplies Act, 1980: Prevention of Black Marketing and Maintenance of Supplies Act, 1980. It is an Act for detention in certain cases or the purpose of prevention of black marketing and maintenance of supplies of commodities essential to the community and for matters concerned therewith.

## LAWS RELATED TO ENVIRONMENTAL LAWS

National Environmental Policy, 2006

The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource.

# The Public Liability Insurance Act, 1991 (the "PLI Act") and the Public Liability Insurance Rules, 1991(the "PLI Rules")

The PLI Act imposes liability on the owner or controller of hazardous substances for any damage arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the legislation has been enumerated by the government by way of a notification. Under the PLI Act, the owner or handler is also required to take out an insurance policy insuring against liability. The PLI Act also provides for the establishment of the Environmental Relief Fund, which shall be utilized towards payment of relief granted under the Public Liability Act. The PLI Rules mandate the employer to contribute a sum equal to the premium paid on the insurance policies towards the Environmental Relief Fund.

#### LAWS RELATING TO INTELLECTUAL PROPERTY

#### Trademarks Act, 1999

Under the Trademarks Act, 1999 ("Trademarks Act"), a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. A 'mark' may consist of a device, brand, heading, label, ticket, name signature, word, letter, numeral, shape of goods, packaging or combination of colours or any combination thereof.

#### Designs Act, 2000

The Designs Act, 2000 along with the Design Rules, 2001 ("Design Laws") govern design protection in India. The Design Laws were enacted to protect new or original designs from getting misappropriated. A design can only be registered under one specific class. The registered proprietor of the design shall have a copyright in the design for ten years which is extendable for another five years. The Design Laws permit the proprietor to file asuit for recovery of damage and as well as an injunction in the event of piracy of a registered design.

## LAWS RELATED TO EMPLOYMENT OF MANPOWER:

#### Code on Wages, 2019

The Code on Wages, 2019 regulates and amalgamates wage and bonus payments and subsumes four existing laws namely – the Payment of Wages Act, 1936, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965 and the Equal Remuneration Act, 1976 received the assent of the President of India on August 8, 2019. It regulates, inter alia, the minimum wages payable to employees, the manner of payment and calculation of wages and the payment of bonus to employees. Only few sections of the Code has yet been notified vide notification no. S.O. 4604(E) dated December 18, 2020.

#### The Occupational Safety, Health and Working Conditions Code, 2020

The Occupational Safety, Health and Working Conditions Code, 2020 received the assent of the President of India on September 28, 2020 and proposes to subsume certain existing legislations, including the Factories Act, 1948, the Contract Labour (Regulation and Abolition) Act, 1970, the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979 and the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996. The provisions of this code will be brought into force on a date to be notified by the Central Government. The Central Government has issued the draft rules under the Occupational Safety, Health and Working Conditions Code, 2020. The draft rules provide for operationalization of provisions in the Occupational Safety, Health and Working Conditions Code, 2020 relating to safety, health and working conditions of the dock workers, building or other construction workers, mines workers, inter-state migrant workers, contract labour, journalists, audio-visual workers and sales promotion employees.

#### The Industrial Relations Code, 2020

The Industrial Relations Code, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume three existing legislations, namely, the Industrial Disputes Act, 1947, the Trade Unions Act, 1926 and the Industrial Employment (Standing Orders) Act, 1946. The provisions of this code will be brought into force on a date to be notified by the Central Government.

#### The Code on Social Security, 2020

The Code on Social Security, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume certain existing legislations including the Employee's Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Building and Other Construction Workers' Welfare Cess Act, 1996 and the Unorganized Workers' Social Security Act, 2008. The provisions of this code will be brought into force on a date to be notified by the Central Government. The Central Government has issued the draft rules under the Code on Social Security, 2020. The draft rules provide for operationalization of provisions in the Code on Social Security, 2020 relating to employees' provident fund, employees' state insurance corporation, gratuity, maternity benefit, social security and cess in respect of building and other construction workers, social security for unorganized workers, gig workers and platform workers.

In addition to above, we are subject to wide variety of generally applicable labour laws concerning condition of working, benefit and welfare of our laborers and employees such as the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and the Employees (Provident Fund and Miscellaneous Provision) Act, 1952.

\*The Code on Wages, 2019, The Code on Social Security, 2020, (enacted by the Parliament of India and assented to by the President of India) will come into force as may be notified in the Official Gazette by the Central Government of India, different dates may be appointed for different provisions of the Codes.

## Employees Provident Fund and Miscellaneous Provisions Act, 1952

Under the Employees' Provident Funds and Miscellaneous Provisions Act, 1952 (EPF Act), compulsory provident fund, family pension fund and deposit linked insurance are payable to employees in factories and other establishments. The legislation provides that an establishment employing more than 20 (twenty) persons, either directly or indirectly, in any capacity whatsoever, is either required to constitute its own provident fund or subscribe to the statutory employee's provident fund. The employer of such establishment is required to make a monthly contribution to the provident fund equivalent to the amount of the employee's contribution to the provident fund. There is also a requirement to maintain prescribed records and registers and filing of forms with the concerned authorities. The EPF Act also prescribes penalties for avoiding payments required to be made under the abovementioned schemes.

## Employees State Insurance Act, 1948, as amended (the "ESIC Act")

The ESI Act, provides for certain benefits to employees in case of sickness, maternity and employment injury. All employees in establishments covered by the ESI Act are required to be insured, with an obligation imposed on the employer to make certain contributions in relation thereto. In addition, the employer is also required to register itself under the ESI Act and maintain prescribed records and registers.

## Payment of Gratuity Act, 1972, as amended (the "Gratuity Act")

The Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in every factory, mine, oil field, plantation, port and railway company, every shop or establishment in which ten or more persons are employed or were employed on any day of the preceding twelve months and in such other establishments in which ten or more employees are employed or were employed on any day of the preceding twelve months, as notified by the Central Government from time to time. Penalties are prescribed for non-compliance with statutory provisions.

Under the Gratuity Act, an employee who has been in continuous service for a period of five years will be eligible for gratuity upon his retirement, resignation, superannuation, death or disablement due to accident or disease. However, the

entitlement to gratuity in the event of death or disablement will not be contingent upon an employee having completed five years of continuous service. The maximum amount of gratuity payable may not exceed 1 million.

Certain other laws and regulations that may be applicable to our Company in India include the following:

- Minimum Wages Act, 1948 and Maharashtra Minimum Wages Rules, 1963 ("MWA Rules")
- Public Liability Insurance Act, 1991 ("PLI Act")
- Industrial (Development and Regulation) Act, 1951 ("IDRA")
- Industrial Disputes Act, 1947 ("ID Act")
- Payment of Bonus Act, 1965 ("POB Act")
- Child Labour (Prohibition and Regulation) Act, 1986
- Inter-State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979
- Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act")
- Equal Remuneration Act, 1976 ("ER Act")
- Contract Labour Regulation and Abolition) Act, 1970 (CLRA) and Contract Labour (Regulation and Abolition)
   Central Rules, 1971 (Contract Labour Rules)
- Workmen Compensation Act, 1923 ("WCA")
- Maternity Benefit Act, 1961 ("Maternity Act")
- Industrial Employment Standing Orders Act, 1946
- Apprentice Act, 1961 read with The National Policy of Skill Development and Entrepreneurship 2015,

#### OTHER GENERAL REGULATIONS

#### **State Laws**

We operate in various states. Accordingly, legislations passed by the state governments are applicable to us in those states. These include legislations relating to, among others, Shops and Establishment Act, classification of fire prevention and safety measures and other local licensing. Further, we require several approvals from local authorities such as municipal bodies. The approvals required may vary depending on the state and the local area.

## **Municipality Laws**

Pursuant to the Constitution (Seventy-Fourth Amendment) Act, 1992, the respective state legislatures in India have power to endow the municipalities with power to implement schemes and perform functions in relation to matters listed in the Twelfth Schedule to the Constitution of India. The respective states of India have enacted laws empowering the municipalities to issue trade license for operating eating outlets and implementation of regulations relating to such license along with prescribing penalties for non-compliance.

## **Approvals from Local Authorities**

Setting up of a factory or manufacturing / housing unit entails the requisite planning approvals to be obtained from the relevant Local Panchayat(s) outside the city limits and appropriate Metropolitan Development Authority within the city limits. Consents are also required from the state pollution control board(s), the relevant state electricity board(s), the state excise authorities, sales tax, among others, are required to be obtained before commencing the building of a factory or the start of manufacturing operations.

## Other regulations

Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, The Information Technology Act, 2000, Sale of

Goods Act 1930 and Consumer Protection Act 1986, The Arbitration & Conciliation Act, 1996 are also applicable to the company.

## PROPERTY RELATED LAWS

The Company is required to comply with central and state laws in respect of property. Central Laws that may be applicable to our Company's operations include the Land Acquisition Act, 1894, the Transfer of Property Act, 1882, Registration Act, 1908, Indian Stamp Act, 1899, and Indian Easements Act, 1882.

#### HISTORY AND CERTAIN CORPORATE MATTERS

#### BRIEF HISTORY OF OUR COMPANY

Our Company was originally incorporated on June 27, 2019 under the name "Visaman Global Sales Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre having our registered office at C/o. Jain Traders, 8, Sorathiawadi near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India. The Corporate Identification Number of our Company is U24311GJ2019PLC108862.

Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M. Vasa, Ms. Ilaben Sureshchandra Vasa, Mr. Kular Brijesh N., Mr. Talsaniya Bhavesh D. and Mr. Kaushik Shah were the initial subscriber to the Memorandum of Association of our Company. Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M Vasa, Ms. Ilaben Sureshchandra Vasa and Mr. Kular Brijesh N. are current promoters of the company. For further details of our promoters please refer the chapter titled "Our Promoters and Promoter Group" beginning on page 170 of this Draft Prospectus.

Our Company is engaged in the business of supply of round pipes, square pipes, rectangle pipes, various specification of structural steels, BGL coils, GP(GI) coils, HR coils, CR coils, colour coated coils, MS sheets, GP and GC sheets, CR sheets, HR sheets and plates, colour coated sheets, roofing PUF panel, wall PUF panel etc. Further, we also provide the credit facility to our existing customers as value added service. In addition, we provide the facility of customization to meet the specific requirement of our customers. We outsource the process of modification and alteration to the third party. Additionally, we facilitate onsite delivery of our products to the customers. We are one of the dealers of APL Apollo Tubes Limited.

For information on our Company's profile, activities, products, market, growth, managerial competence, standing with reference to prominent competitors, major vendors and suppliers, please refer the chapter titled "Our Business", "Industry Overview", "Our Management", "Restated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages, 124, 107, 155, 180 and 227 respectively of this Draft Prospectus.

Our Company has 7 (Seven) shareholders as on the date of filing of this Draft Prospectus.

### CHANGES IN THE REGISTERED OFFICE OF OUR COMPANY

There has been no change in the address of the registered office of our Company since the date of incorporation.

## MAJOR EVENTS IN THE HISTORY OF OUR COMPANY

Year	Key Events/Milestones/Achievements
2019	Incorporation of our company under the name "Visaman Global Sales Limited"
2021	Awarded with the International Business Leadership Awards, India 5000 Women Achiever Awards, Indian Achievers Award for young Entrepreneur, Brand Impact Award and India 5000 Best MSME Awards
2022	Awarded with Fastest Growing Indian Company Excellence Award and Leading Emerging Entrepreneur Award
2022	Registration of our logo "
2024	ISO 9001: 2015 for our Quality Management System

#### MAIN OBJECTS OF OUR COMPANY

The main objects of our Company as set forth in the Memorandum of Association of our Company are as follows:

- 1. To carry on the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, dealing in any manner· whatsoever in all type of goods all kinds of goods finished, semi finished, raw material items, articles, merchandise, products such as agricultural, industrial, chemical or marine, stones, pieces of arts, antiques, handicrafts, machinery, equipments, capital goods and any other item and to be appointed as agents and / or distributors on commission, allowance, retainer ship, incentive basis on retail as well as on wholesale basis in India or elsewhere. Further to act as broker, trader, agent, C & F agent, shipper, commission agent, distributor, representative, franchiser, consultant, collaborator, stockist, liasioner, Job worker, export house of goods, merchandise and services of all grades, specifications, descriptions, applications, modalities, fashions, including by-products, spares or accessories thereof, To act as an Import and Export house and to perform all the functions and undertake all activities connected therewith including obtaining and dealing in licenses, Quotas, certificates and other rights.
- 1A. To carry on in India or elsewhere the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, manufacturing, producing, prepare, extrude, roll, mould, reroll, draw, blend, cost, insulate, manipulate, alteration, modification, pack, repack, grade, import, export, buy, sale, resale, repair and to act as agent, broker, contractor, job worker, supplier, provider, collaborator, consignor, consultant, stockiest, distributor, trade, C and F agent, del credre agent, or to deal in all kinds of Structural Steel, Steel products, TMT steel, ERW Tubes, ERW M.S Black & GI steel pipes & hollow sections, all structural steel, plates, TMT solutions, Iron & Steel's Vivid Products, Flat Steel Products, Round Structural Steels, Round Tubes (MS/GI), Square Pipes, Rectangle Pipe, square hollow section, circular hollow section, rectangular hollow section Special ERW Product, Mild steel sales and manufacturing and processing of Mild steel and other steel products required in various industries, steel sheets, HR sheets & plates, CR sheets, GP&GC sheets, color coated sheets, roofing puf panel, wall puf panel and other kind of sheets alloy steel, steel converts, rolled steel marks, pig iron, sponge iron, wrought iron, miners, smelters, engineers, founders in all or any of their respective branches, Ferro silicon, Ferro chrome, alloy steels, Ferro alloys and other ferrous substances and metal of every description and grades, to set up Casting and Rolling Mill plant for producing ingots, billets and all kinds of all sizes of re-rolled sections in flats, angles, rounds, squares, rails, joints, channels, stripes, sheets, plates, deformed bars, plain and cold twisted articles, tubes and seamless tubes, shafting, and structural, metallurgical prospectors, TMT coils, Debars, TOR steel, Round bars, Wire Rods, and Processors of cutting, Bending, Meshing, Welding Binding, Drawing, Stretching of TMT coils, TMT Rebars, TOR steel, Round bars, Wire Rods, Welded steel fabrics and cold drawn welded steel fabrics explorers, contractors, agents, and to market, buy, sell, import, export, trade or otherwise deal in any or all of the above.
- 2. To takeover running business of any proprietorship firm, company or any form of body corporate along with its rights, including intellectual property rights, privileges, goodwill, license, assets and liabilities whereupon the said concern shall stand dissolved.

# AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION OF OUR COMPANY SINCE INCORPORATION

The following changes have been made in the Memorandum of Association of our Company since Incorporation:

Date of	Type	Nature of Amendment
Meeting		
July 30, 2019 EOGM		Alteration in Capital Clause:
		The authorised share capital of our Company increased from ₹ 10.00 Lakh divided into 1,00,000 Equity Shares of ₹10/- each to ₹ 250.00 Lakh divided into 25,00,000 Equity Shares of ₹ 10/- each.
November 01, 2019	EOGM	Alteration in Objects Clause:  Clause III (A) of our Memorandum of Association was amended and following clause is inserted as clause no. 2 immediate after the existing sub clause no. 1:  2. To takeover running business of any proprietorship firm, company or any form of
		body corporate along with its rights, including intellectual property rights,

		privileges, goodwill, license, assets and liabilities whereupon the said concern shall stand dissolved.
		Further, all the clauses specified in clause III (B) from sub clause 1 to 48 are amended in the Objects clause pursuant to correspondence of amendment in Clause III (A):
December 02, 2019	EOGM	Alteration in Capital Clause:
2017		The authorised share capital of our Company increased from ₹ 250.00 Lakh divided into 25,00,000 Equity Shares of ₹10/- each to ₹ 320.00 Lakh divided into 32,00,000 Equity Shares of ₹ 10/- each.
September 03, 2020	EOGM	Alteration in Capital Clause:
2020		The authorised share capital of our Company increased from ₹ 320.00 Lakh divided into 32,00,000 Equity Shares of ₹10/- each to ₹ 640.00 Lakh divided into 64,00,000 Equity Shares of ₹ 10/- each.
March 09, 2021	EOGM	Alteration in Capital Clause:
		The authorised share capital of our Company increased from ₹ 640.00 Lakh divided into 64,00,000 Equity Shares of ₹10/- each to ₹ 700.00 Lakh divided into 70,00,000 Equity Shares of ₹ 10/- each.
March 06, 2024	EOGM	Alteration in Objects Clause:
		Clause III (A) of our Memorandum of Association was amended and following clause is inserted as clause no. 1A immediate after the existing sub clause no. 1:
		IA. To carry on in India or elsewhere the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, manufacturing, producing, prepare, extrude, roll, mould, reroll, draw, blend, cost, insulate, manipulate, alteration, modification, pack, repack, grade, import, export, buy, sale, resale, repair and to act as agent, broker, contractor, job worker, supplier, provider, collaborator, consignor, consultant, stockiest, distributor, trade, C and F agent, del credre agent, or to deal in all kinds of Structural Steel, Steel products, TMT steel, ERW Tubes, ERW M.S Black & GI steel pipes & hollow sections, all structural steel, plates, TMT solutions, Iron & Steel's Vivid Products, Flat Steel Products, Round Structural Steels, Round Tubes (MS/GI), Square Pipes, Rectangle Pipe, square hollow section, circular hollow section, rectangular hollow section Special ERW Product, Mild steel sales and manufacturing and processing of Mild steel and other steel products required in various industries, steel sheets, HR sheets & plates, CR sheets, GP&GC sheets, color coated sheets, roofing puf panel, wall puf panel and other kind of sheets alloy steel, steel converts, rolled steel marks, pig iron, sponge iron, wrought iron, miners, smelters, engineers, founders in all or any of their respective branches, Ferro silicon, Ferro chrome, alloy steels, Ferro alloys and other ferrous substances and metal of every description and grades, to set up Casting and Rolling Mill plant for producing ingots, billets and all kinds of all sizes of re-rolled sections in flats, angles, rounds, squares, rails, joints, channels, stripes, sheets, plates, deformed bars, plain and cold twisted articles, tubes and seamless tubes, shafting, and
		structural, metallurgical prospectors, TMT coils, Debars, TOR steel, Round bars, Wire Rods, and Processors of cutting, Bending, Meshing, Welding Binding, Drawing, Stretching of TMT coils, TMT Rebars, TOR steel, Round bars, Wire Rods, Welded steel fabrics and cold drawn welded steel fabrics explorers, contractors,

agents, and to market, buy, sell, import, export, trade or otherwise deal in any or all of the above.
Alteration in Capital Clause:
The authorised share capital of our Company increased from ₹ 700.00 Lakh divided into 70,00,000 Equity Shares of ₹10/- each to ₹ 1,500.00 Lakh divided into 1,50,00,000 Equity Shares of ₹ 10/- each.

#### **OUR HOLDING COMPANY**

As on the date of this Draft Prospectus, our Company does not have any Holding Company.

#### **OUR SUBSIDIARY COMPANY**

As on the date of this Draft Prospectus, our Company does not have any Subsidiary Company.

## **OUR ASSOCIATE COMPANY**

As on the date of this Draft Prospectus, our Company does not have any Associate Company.

# ACQUISITION OF BUSINESSES/UNDERTAKINGS, MERGER, AMALGAMATION OR REVALUATION OF ASSETS IN LAST 10 YEARS

Our Company has not made any material acquisitions or divestments of any business or undertaking, and has not undertaken any mergers, amalgamation or revaluation of assets in the last ten years except as mentioned under the Major Events table forming part of this chapter.

#### SIGNIFICANT FINANCIAL OR STRATEGIC PARTNERSHIPS

We do not have any financial or strategic partnerships as on the date of this Draft Prospectus.

## CAPACITY/FACILITY CREATION, LOCATION OF PLANTS

For details with respect to our capacity/facility creation, location of plants, see "Our Business" on page 124 of this Draft Prospectus.

### SHAREHOLDERS AGREEMENT

Our Company has not entered into any Shareholders Agreement as on the date of this Draft Prospectus.

## LOCK OUTS AND STRIKES

There have been no lock outs or strikes at any of the location of our Company as on the date of this Draft Prospectus.

## TIME/COST OVERRUN IN SETTING UP PROJECTS

There has been no time and cost overruns in the Company as on date of this Draft Prospectus.

## LAUNCH OF KEY PRODUCTS OR SERVICES, ENTRY OR EXIT IN NEW GEOGRAPHIES

For details of launch of key products or services, entry in new geographies or exit from existing markets, capacity or facility creation and the locations, please see chapter titled "Our Business" beginning on page 124 of this Draft Prospectus.

#### CHANGES IN THE ACTIVITIES OF OUR COMPANY DURING THE LAST FIVE YEARS

There have been no changes in the activities of our Company during the last five years which may have had a material effect on the profits and loss account of our Company, including discontinuance of lines of business, loss of agencies or markets and similar factors except as mentioned in Material development in chapter titled "Management's discussion and analysis of financial conditions & results of operations" beginning on page 227 of this Draft Prospectus.

#### DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS/BANKS

Our Company has not made any defaults / re-scheduling of its borrowings as on date of this Draft Prospectus.

#### **JOINT VENTURES**

As on the date of this Draft Prospectus, there are no joint ventures of our Company.

# AGREEMENTS WITH KEY MANAGERIAL PERSONNEL, SENIOR MANAGEMENT, DIRECTOR, PROMOTER OR ANY OTHER EMPLOYEE

Neither our Promoters, nor any of the Key Managerial Personnel, Senior Management, Directors or employees of our Company have entered into an agreement, either by themselves or on behalf of any other person, with any Shareholder or any other third party with regard to compensation or profit sharing in connection with the dealings of the securities of our Company.

#### **GUARANTEES GIVEN BY OUR PROMOTERS**

As on the date of this Draft Prospectus, the residential properties and commercial properties of our Promoters, Mr. Mitulkumar Sureshchandra Vasa, Mr. Sureshchandra Gulabchand Vasa, Ms. Avni M. Vasa and Ms. Ilaben Sureshchandra vasa have been provided as collateral securities.

Our promoters have also extended personally guarantee towards loan facilities availed by our Company. For further details, please see chapter titled "*Restated Financial Statements*" beginning on page no 180 of this Draft Prospectus.

## **CAPITAL RAISING (DEBT/EQUITY)**

Except as set out in the Sections titled "Capital Structure" and "Financial Indebtedness" beginning on page no 69 and 225 respectively of this Draft Prospectus, our Company has not raised any capital in the form of Equity Shares or debentures.

#### MATERIAL AGREEMENTS

Except the contracts / agreements entered in the ordinary course of the business carried on or intended to be carried on by our Company, we have not entered into any material agreement / contract as on the date of this Draft Prospectus.

## STRATEGIC PARTNERS

As of the date of this Draft Prospectus, our Company does not have any Strategic Partners.

### FINANCIAL PARTNERS

As on the date of this Draft Prospectus, our Company does not have any other financial partners.

## **OUR MANAGEMENT**

# **BOARD OF DIRECTORS**

Under Articles of Association of our Company, the number of directors shall not be less than 3 (three) and not be more than 15 (Fifteen), subject to the applicable provisions of the Companies Act, 2013.

As of the date of this Draft Prospectus, our Company has 6 (Six) Directors on the Board, 1 (One) as Chairman & Managing Director, 1 (One) as Wholetime Director, 1 (One) as Non-Executive Non-Independent Woman Director and 3 (Three) as Independent Directors.

The details of the Directors are as mentioned in the below table:

Name, Father's Name, Age, DOB, Designation, Address,	Date of Appointment / Re	Other Directorships
Occupation, Nationality, Term and DIN  Name: Mr. Mitulkumar Sureshchandra Vasa	appointment Originally appointed on the	2
Name: Mr. Mituikumar Suresnchandra Vasa	Originally appointed on the Board as an Executive	<ul> <li>Devika Fincap</li> <li>Private Limited</li> </ul>
Father's Name: Mr. Sureshchandra Gulabchandra Vasa	Director w.e.f. June 27, 2019.	VSG Mart Limited
Tatilet 51 taillet 1411. Butestiellandra Galabertandra vasa	Breetor Wien. Bune 27, 2013.	Visaman Sales
Age: 43 years	Change in Designation as	Private Limited
	Managing Director w.e.f.	• Visaman Infra
<b>Date of Birth:</b> November 30, 1980	December 30, 2020 for a	Projects Private
D	period of 5 years.	Limited
<b>Designation:</b> Chairman and Managing Director	De decimented on Chairman	
Residential Address: 201, Sun City Grand, Balaji Hall	Re-designated as Chairman w.e.f. March 26, 2024.	
Street, Nana mava Road, Off Dholakiya School, Rajkot -	w.c.i. March 20, 2024.	
360005, Gujarat, India.		
Occupation: Salaried		
Nationality: Indian		
Torms 5 (five) vecus with effect from December 20, 2020		
<b>Term:</b> 5 (five) years with effect from December 30, 2020.		
<b>DIN:</b> 07789750		
Name: Ms. Avni M Vasa	Originally appointed on the	Nil
	Board as an Executive	
Father's Name: Mr. Kishorbhai Kantilal Vora	Director w.e.f. June 27, 2019.	
Agos 41 years	Change in Designation of	
Age: 41 years	Change in Designation as Non-Executive Non-	
<b>Date of Birth:</b> September 08, 1982	Independent Director w.e.f.	
2440 01 24444 800000000000000000000000000000000	March 28, 2024.	
<b>Designation:</b> Non-Executive Non-Independent Director	, .	
Residential Address: 201, Grand Sun City, 150 Feet Ring		
Road, Near Balaji Hall, K G Dholakiya School Saame,		
Rajkot- 360005, Gujarat, India.		
Occupation: Salaried		
Occupation, buttined		
Nationality: Indian		
·		

Name, Father's Name, Age, DOB, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment / Re appointment	Other Directorships
Term: Liable to retire by rotation.		
<b>DIN:</b> 08494957		
Name: Mr. Kular Brijesh N	Originally appointed on the	Devika Fincap
Father's Name: Mr. Narendrabhai Kapurchand Kular	Board as Director w.e.f. July 05, 2022.	Private Limited  VSG Mart Limited
Age: 43 years	Change in Designation as Wholetime Director w.e.f.	
Date of Birth: October 26, 1980	March 28, 2024 for a period of 5 years.	
<b>Designation:</b> Wholetime Director		
<b>Residential Address:</b> 483-a, 5 Narayannagar, Dhebar Road South, near Relve Crosing, Rajkot- 360002, Gujarat, India.		
Occupation: Salaried		
Nationality: Indian		
<b>Term:</b> 5 (five) years with effect from March 28, 2024		
<b>DIN:</b> 09648254		
Name: Mr. Thumar Bharat Maganlal	Appointed as Non-Executive	Nil
Father's Name: Mr. Maganlal Ravjibhai Thumar	Independent Director w.e.f. December 30, 2020 for a period of 5 consecutive	
Age: 48 years	years.	
Date of Birth: June 24, 1975		
<b>Designation:</b> Non-Executive Independent Director		
<b>Residential Address:</b> Grand Sun City, Block No. 304, opp. Dholakiya School, Balaji Hall, 150 Ft Ring Road, Nana Mova, Rajkot- 360005, Gujarat, India.		
Occupation: Salaried		
Nationality: Indian		
<b>Term:</b> 5 (Five) consecutive years w.e.f. December 30, 2020.		
<b>DIN:</b> 08957139		
Name: Mr. Paras Fulabhai Shingala	Appointed as Non-Executive Independent Director w.e.f.	• Fabtech Cables Private Limited
Father's Name: Mr. Fulabhai Premjibhai Shingala	December 30, 2020 for a period of 5 consecutive	Tivac Limed
Age: 41 years	years.	
Date of Birth: August 13, 1982		
	<u> </u>	

Name, Father's Name, Age, DOB, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment / Re appointment	Other Directorships
<b>Designation:</b> Non-Executive Independent Director		
<b>Residential Address:</b> 1003, Grand Sun City 10 <sup>th</sup> , Opp. Dholakiya School, Street of Balaji Hall, 150 Feet Ring Road, Rajkot- 360005, Gujarat, India.		
Occupation: Salaried		
Nationality: Indian		
<b>Term:</b> 5 (Five) consecutive years w.e.f. December 30, 2020.		
<b>DIN:</b> 03518750		
Name: Mr. Rathod Abhishek Ranjitbhai	Appointed as Non-Executive	Nil
Father's Name: Mr. Ranjitbhai Kanjibhai Rathod	Independent Director w.e.f. March 06, 2024 for a period of 5 consecutive years.	
Age: 36 years	of 5 consecutive years.	
Date of Birth: October 08, 1987		
<b>Designation:</b> Non-Executive Independent Director		
<b>Residential Address:</b> Pitru Krupa, Brahmania Para, Sheri 8, Govind bag main Road, Rajkot- 360003, Gujarat, India.		
Occupation: Professional		
Nationality: Indian		
<b>Term:</b> 5 (Five) consecutive years w.e.f. March 06, 2024		
<b>DIN:</b> 10519845		

## BRIEF PROFILE OF OUR DIRECTORS

Mr. Mitulkumar Sureshchandra Vasa, aged 43 years is one of the Promoters, Chairman and Managing Director of our Company. He has completed his Bachelor of Business Administration. (B.B.A.) degree from Saurashtra University, Gujarat in the year 2000. He has completed Doctor of Philosophy (Ph.D.h.c.) in Business Management in the year 2020 from University of Swahili. He is currently a director on the board of Devika Fincap Private Limited, VSG Mart Limited, Visaman Sales Private Limited and Visaman Infra Projects Private Limited, as well. He has been associated with our Company since incorporation and was redesignated a Managing Director w.e.f. December 30, 2020 for a period of 5 years. He has a work experience of more than 6 years in the field of steel and steel products trading industry. He has been instrumental in taking major policy decision of our Company. He is playing vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. He has been conferred with the Fastest Growing Indian Company Excellence Award on the occasion of 15<sup>th</sup> International Business Conclave on "Global Business Opportunities", leading emerging entrepreneur award by Indian Economic Development & Research Association (IEDRA), International Business Leadership Awards 2021 under "Youngest Business Leader of the Year" and Indian Achievers Award for young entrepreneur.

**Ms. Avni M Vasa**, aged 41 years is one of the Promoters and Non-Executive Non-Independent Director of our Company. She has completed her Bachelor of Commerce (B.com.) from Saurashtra University, Gujarat in the year 2003. She has been

associated with our Company since incorporation and has working experience of more than 4 years in our Company. She is responsible for looking overall administration of our Company.

Mr. Kular Brijesh N, aged 43 years is one of the Promoters and Wholetime Director and Chief Financial Officer of our Company. He has completed his Bachelor of Commerce (B.com.) from Saurashtra University, Gujarat in the year 2003 and Bachelor of Laws from Saurashtra University, Gujarat in the year 2009. In his previous stint, he was associated with M/s Tulsi Submersible Pumps- manufacturer since 2013. He has been associated with our Company since incorporation as sales manager, appointed as Chief Financial Officer w.e.f. June 14, 2021 and since July 2022 appointed as director on the Board of our Company, has a work experience of more than 10 years in the field of manufacturing of Submersible Pumps and steel and steel products trading industry He is responsible for overseeing our company's accounting and finance affairs of our Company.

**Mr. Thumar Bharat Maganlal**, aged 48 years, is the Non-Executive Independent Director of our Company w.e.f. December 30, 2020. He is an undergraduate. He has working experience of more than 3 years in our Company.

**Mr. Paras Fulabhai Shingala,** aged 41 years, is the Non-Executive Independent Director of our Company w.e.f. December 30, 2020. He possesses diploma degree in the field of mechanical engineering, 2004 and have experience of more than 12 years in the field of Manufacturing, sales and marketing. He is currently a director on the board of Fabtech Cables Private Limited since 2011, which is associated with the business of wires and cables.

**Mr. Rathod Abhishek Ranjitbhai,** aged 36 years, is the Non-Executive Independent Director of our Company w.e.f. March 06, 2024. He has completed Bachelor of Commerce from the Maharaja Sayajirao University of Baroda in year 2008. He is a Chartered Accountant by professional and is an Associate member of the Institute of Chartered Accountants of India. He is a proprietor in M/s. A.R. Rathod & Co., Chartered Accountants. He is a Practicing Chartered Accountant and possess more than 7 years of experience in the field of Accounting, Auditing, GST, TDS, Income Tax, Banking Finance and Loan Services, Business Consultancy Services and other related services.

#### **CONFIRMATIONS**

As on the date of this Draft Prospectus:

- Except as disclosed below, none of the Directors of our Company are related to each other as per Section 2(77) of the Companies Act, 2013.
  - Mr. Mitulkumar Sureshchandra Vasa and Ms. Avni M Vasa are related to each other as Husband and Wife:
- There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors were selected as a director or member of senior management.
- The directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- None of the Directors are categorized as a wilful defaulter or fraudulent borrower, as defined under Regulation 2(1)(Ill) of SEBI ICDR Regulations.
- None of our Directors are or were directors of any listed Company whose shares have been/were suspended from trading by any of the stock exchange(s) during his/her tenure in that Company in the last five years or delisted from the stock exchange(s) during the term of their directorship in such companies.
- None of our Directors have been declared as fugitive economic offenders as defined in Regulation 2(1)(p) of the SEBI ICDR Regulations, nor have been declared as a 'fugitive economic offender' under Section 12 of the Fugitive Economic Offenders Act, 2018.

- None of the Promoters or Directors has been or is involved as a Promoter or Director of any other Company which is
  debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory
  authority.
- No consideration, either in cash or shares or in any other form have been paid or agreed to be paid to any of our
  directors or to the firms, trusts or companies in which they have an interest in, by any person, either to induce him to
  become or to help him qualify as a director, or otherwise for services rendered by him or by the firm, trust or company
  in which he is interested, in connection with the promotion or formation of our Company.

#### **DETAILS OF BORROWING POWERS**

Pursuant to a special resolution passed at an Extra Ordinary General Meeting of our Company held on August 25, 2023 and pursuant to provisions of Section 180(1)(c) and other applicable provisions, if any, of the Companies Act, 2013 and rules made thereunder, the Board of Directors of the Company be and are hereby authorized to borrow monies from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company may exceed in the aggregate, its paid up capital and free reserves and security premium (apart from temporary loans obtained / to be obtained from bankers in the ordinary course of business), provided that the outstanding principal amount of such borrowing at any point of time shall not exceed in the aggregate of ₹ 200 Crores.

#### REMUNERATION OF OUR DIRECTORS

The compensation package payable to the Managing Director and/or Whole time Directors w.e.f. March 28, 2024 as resolved in the Extra Ordinary General Meeting held on March 28, 2024 is stated hereunder:

#### Mr. Mitulkumar Sureshchandra Vasa

The total remuneration payable to Mr. Mitulkumar Sureshchandra Vasa, Chairman and Managing Director, shall be a sum of up to ₹ 60 Lakhs per annum (inclusive of all salary, perquisites, benefits, incentives, commission and allowances).

## Mr. Kular Brijesh N.

The total remuneration payable to Mr. Kular Brijesh N, Wholetime Director, shall be a sum of up to ₹ 16 Lakhs per annum (inclusive of all salary, perquisites, benefits, incentives, commission and allowances).

The compensation payable to our Directors will be governed as per the terms of their appointment and shall be subject to the provisions of Section 2(54), Section 2(94), Section 188, Section 196, Section 197, Section 198 and Section 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, for the time being in force). The Remuneration / Sitting Fees paid to the Directors during the last F.Y. 2022 - 23 is as follows:

Sr. No.	Name	Designation	Remuneration paid (₹ in Lakhs)
1.	Mr. Mitulkumar Sureshchandra Vasa	Chairman & Managing Director	22.00
2.	Ms. Avni M Vasa	Non-Executive Non-Independent Director	9.65
3.	Mr. Kular Brijesh N.	Wholetime Director	6.60
4.	Mr. Thumar Bharat Maganlal	Non-Executive Independent Director	Nil
5.	Mr. Paras Fulabhai Shingala	Non-Executive Independent Director	Nil
6.	Mr. Rathod Abhishek Ranjitbhai	Non-Executive Independent Director	Nil

### SITTING FEES

Pursuant to the resolution passed by the Board of Directors of our Company on March 26, 2024 the Independent Directors and Non-Executive Non-Independent Director of our Company would be entitled to a sitting fee of ₹ 1,000/- for attending every meeting of Board.

#### REMUNERATION PAID OR PAYABLE TO OUR DIRECTORS BY OUR SUBSIDIARIES OR ASSOCIATES

As on the date of this Draft Prospectus, we do not have any subsidiaries or associates.

## PAYMENT OF BENEFITS (NON-SALARY RELATED)

Except as disclosed above, no amount or benefit has been paid or given within the two (2) years preceding the date of filing of this Draft Prospectus or is intended to be paid or given to any of our directors except the remuneration for services rendered and/or sitting fees as Directors.

## CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO DIRECTORS

There is no contingent or deferred compensation payable to our directors, which does not form part of their remuneration.

#### BONUS OR PROFIT-SHARING PLAN FOR THE DIRECTORS

None of the Directors are party to any bonus or profit-sharing plan of our Company.

#### SHAREHOLDING OF OUR DIRECTORS

Our Articles of Association do not require our directors to hold any qualification shares.

The details of the shareholding of our directors as on the date of this Draft Prospectus are as follows:

Name	Designation	No. of Equity	% of pre issue	% of post issue
		Shares held	paid up capital	paid up capital
Mr. Mitulkumar	Chairman and Managing	36,28,800	36.00 %	[•]
Sureshchandra Vasa	Director			
Ms. Avni M Vasa	Non-Executive Non-	6,04,800	6.00 %	[•]
	Independent Director			
Mr. Kular Brijesh N.	Wholetime Director	69	Negligible	[•]

### INTEREST OF OUR DIRECTORS

All our Independent Directors may be deemed to be interested to the extent of sitting fees, if any, payable to them for attending meetings of the Board or a Committee thereof as well as to the extent and reimbursement of expenses payable to them and also to other Non-Executive Director under the Articles of Association. Further our directors may be deemed to be interested to the extent shareholding held by them, their relatives, the companies, firms and trusts, in which they are interested as directors, members, partners, trustees, beneficiaries and promoters and in any dividend distribution which may be made by our Company in the future.

Our directors deemed to be interested to the extent of remuneration payable to them pursuant to Articles of the Company and resolution approved by the Board of Directors/ Members of our Company, as the case may be, time to time for services rendered as an officer or employee of our Company.

Except mentioned in the Restated Financial Statements, no loans have been availed by our directors or the Key Managerial Personnel from our Company. Our directors' may also be deemed to be interested to the extent of guarantees given by them for secured loans availed by our Company.

No sum has been paid or agreed to be paid to our directors or to firms or companies in which they may be members, in cash or shares or otherwise by any person either to induce them to become, or to qualify them as, a director, or otherwise for services rendered by them by such firm or company, in connection with the promotion or formation of our Company.

For the shareholding of our directors, please refer chapter titled "Our Management" on page 155 of this Draft Prospectus.

### Interest in the property of the Company

Except as stated in the heading titled "*Properties*" under the chapter titled "*Our Business*", beginning on page 124 of this Draft Prospectus, none of our directors have interest in any property acquired or proposed to be acquired by our Company.

### Interest in Business of the Company

Except as stated in the chapter titled "Our Business" and "Restated Financial Statements" beginning on page 124 and 180 respectively and to the extent of shareholding in our Company, if any, our directors do not have any other business interest in our Company.

### Interest in promotion of the Company

Except for Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M Vasa and Mr. Kular Brijesh N who are the Promoters of our Company, none of the other Directors are interested in the promotion of our Company.

#### CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Sr. No.	Name of the Director	Date of Appointment /Cessation/Change in designation	Reason for Change
1.	Mr. Mitulkumar Sureshchandra Vasa	March 26, 2024	Appointed as a Chairman
2.	Ms. Avni M Vasa	March 28, 2024	Change in designation to Non-Executive Non-Independent Director
3.	Mr. Kular Brijesh N	March 28, 2024	Change in designation to Wholetime Director
4.	Mr. Rathod Abhishek Ranjitbhai	March 06, 2024	Appointed as Non-Executive Independent Director
5.	Mr. Sureshchandra Gulabchand Vasa	February 20, 2024	Cessation of Director
6.	Mr. Jigneshbhai Damjibhai Sorathiya	July 14, 2022	Cessation of Non-Executive Independent Director
7.	Mr. Kular Brijesh N.	July 05, 2022	Appointed as Director

## CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act with respect to corporate governance, provisions of SEBI LODR Regulations to the extent applicable to the entity whose shares are listed on Stock Exchange and shall be applicable to us immediately upon the listing of our Equity Shares with the Stock Exchange. We are in compliance with the requirements of the applicable regulations, including SEBI LODR Regulations, SEBI ICDR Regulations and the Companies Act in respect of corporate governance including constitution of the Board and committees thereof.

Our Board has been constituted in compliance with the Companies Act and SEBI LODR Regulations. The Board functions either as a full board or through various committees constituted to oversee specific functions.

Our Company stands committed to good Corporate Governance practices based on the principles such as accountability, transparency in dealing with our stakeholders, emphasis on communication and transparent report.

Our Board functions either as a full Board or through the various committees constituted to oversee specific operational areas. As of the date of this Draft Prospectus, our Company has 6 (Six) Directors on the Board, 1 (One) as Chairman & Managing Director, 1 (One) as Wholetime Director, 1 (One) as Non-Executive Non-Independent Woman Director and 3 (Three) as Non-Executive Independent Directors.

#### COMMITTEES OF THE BOARD OF DIRECTORS

Our Board of Directors presently has three (3) committees which have been constituted in accordance with the relevant provisions of the Companies Act and SEBI LODR Regulations: (i) Audit Committee, (ii) Stakeholders' Relationship Committee and (iii) Nomination and Remuneration Committee.

#### **Audit Committee**

Our Board has constituted the Audit Committee vide Board Resolution dated March 04, 2021 and was last reconstituted by our Board pursuant to a resolution dated March 26, 2024 which was in accordance with Section 177 of the Companies Act, 2013.

The audit committee comprises of:

Name of the Directors	Nature of Directorship	<b>Designation in Committee</b>
Mr. Rathod Abhishek Ranjitbhai	Non-Executive Independent Director	Chairman
Mr. Thumar Bharat Maganlal	Non-Executive Independent Director	Member
Mr. Kular Brijesh N	Wholetime Director	Member

The Company Secretary & Compliance Officer of the Company will act as the Secretary of the Committee.

The scope of Audit Committee shall include but shall not be restricted to the following:

- 1. Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees;
- 3. Approving payments to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - i) Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013;
  - ii) Changes, if any, in accounting policies and practices and reasons for the same;
  - iii) Major accounting entries involving estimates based on the exercise of judgment by management;
  - iv) Significant adjustments made in the financial statements arising out of audit findings;
  - v) Compliance with listing and other legal requirements relating to financial statements;
  - vi) Disclosure of any related party transactions;
  - vii) Qualifications in the draft audit report.

- 5. Reviewing, with the management, the half yearly financial statements before submission to the board for approval;
- 6. Reviewing, with the management, the statement of uses/application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the issue document/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 7. Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 8. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 9. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 10. Discussion with internal auditors any significant findings and follow up there on;
- 11. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 12. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 13. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 14. To review the functioning of the Whistle Blower mechanism;
- 15. Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate;
- 16. Approval or any subsequent modification of transactions of the Company with related parties;
- 17. Scrutiny of inter-corporate loans and investments;
- 18. Valuation of undertakings or assets of the Company, wherever it is necessary;
- 19. Evaluation of internal financial controls and risk management systems;
- 20. Review of management discussion and analysis report, management letters issued by the statutory auditors, etc;
- 21. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee;

Explanation (i): The term "related party transactions" shall have the same meaning as contained in the Accounting Standard 18, Related Party Transactions, issued by The Institute of Chartered Accountants of India.

Explanation (ii): If the Issuer has set up an audit committee pursuant to provision of the Companies Act, the said audit committee shall have such additional functions / features as is contained in this clause.

The Audit Committee enjoys following powers:

i) To investigate any activity within its terms of reference.

- ii) To seek information from any employee.
- iii) To obtain outside legal or other professional advice.
- iv) To secure attendance of outsiders with relevant expertise if it considers necessary.

The Audit Committee shall mandatorily review the following information:

- i) Management discussion and analysis of financial condition and results of operations;
- ii) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- iii) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- iv) Internal audit reports relating to internal control weaknesses; and
- The appointment, removal and terms of remuneration of the Chief internal auditor shall be subject to review by the Audit Committee.
- vi) statement of deviations: (a) half yearly statement of deviation(s) submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI ICDR Regulations. (b) annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI ICDR Regulations.
- 22. The recommendations of the Audit Committee on any matter relating to financial management, including the audit report, are binding on the Board. If the Board is not in agreement with the recommendations of the Committee, reasons for disagreement shall have to be incorporated in the minutes of the Board Meeting and the same has to be communicated to the shareholders. The Chairman of the committee has to attend the Annual General Meetings of the Company to provide clarifications on matters relating to the audit.

#### Meeting of Audit Committee and Relevant Quorum

The audit committee shall meet at least four times in a year and not more than one hundred and twenty days shall elapse between two meetings. The quorum for audit committee meeting shall either be two members or one third of the members of the audit committee, whichever is greater, with at least two independent directors.

#### Stakeholders' Relationship Committee

Our Board has constituted the Stakeholders' Relationship Committee vide Board Resolution dated March 04, 2021 and was last reconstituted by our Board pursuant to a resolution dated March 26, 2024 pursuant to section 178 of the Companies Act, 2013.

The Stakeholders' Relationship Committee comprises of:

Name of the Directors	Nature of Directorship	<b>Designation in Committee</b>
Mr. Paras Fulabhai Shingala	Non-Executive Independent Director	Chairman
Mr. Mitulkumar Sureshchandra Vasa	Chairman and Managing Director	Member
Mr. Kular Brijesh N	Wholetime Director	Member

The Company Secretary of the Company will act as the Secretary of the Committee.

This committee will address all grievances of Shareholders/Investors and its terms of reference include the following:

- 1. resolving the grievances of the security holders of the Company, including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc.
- 2. review of measures taken for effective exercise of voting rights by shareholders;
- review of adherence to the service standards adopted by the Company in respect of various services rendered by the registrar and share transfer agent;
- review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends
  and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company;
- 5. Formulate procedures in line with the statutory guidelines to ensure speedy disposal of various requests received from shareholders from time to time;
- 6. approve, register, refuse to register transfer or transmission of shares and other securities;
- 7. sub-divide, consolidate and or replace any share or other securities certificate(s) of the Company;
- 8. allotment and listing of shares;
- 9. authorise affixation of common seal of the Company;
- 10. issue duplicate share or other security(ies) certificate(s) in lieu of the original share/security(ies) certificate(s) of the Company;
- 11. approve the transmission of shares or other securities arising as a result of death of the sole/any joint shareholder;
- 12. dematerialize or rematerialize the issued shares;
- 13. ensure proper and timely attendance and redressal of investor queries and grievances;
- 14. carry out any other functions contained in the Companies Act, 2013 (including Section 178) and/or equity listing agreements (if applicable), as and when amended from time to time; and
- 15. further delegate all or any of the power to any other employee(s), officer(s), representative(s), consultant(s), professional(s), or agent(s).

# Meeting of Stakeholders' Relationship Committee and Relevant Quorum

The stakeholders' Relationship committee shall meet once in a year. The quorum for a meeting of the Stakeholder's Relationship Committee shall be two members present.

#### Nomination and Remuneration Committee

Our Board has constituted the Nomination and Remuneration Committee vide Board Resolution dated March 04, 2021 and was last reconstituted by our Board pursuant to a resolution dated March 26, 2024 pursuant to section 178 of the Companies Act, 2013.

The Nomination and Remuneration Committee comprises of:

Name of the Directors	Nature of Directorship	<b>Designation in Committee</b>
Mr. Thumar Bharat Maganlal	Non-Executive Independent Director	Chairman

Name of the Directors	Nature of Directorship	<b>Designation in Committee</b>	
Mr. Rathod Abhishek Ranjitbhai	Non-Executive Independent Director	Member	
Mr. Paras Fulabhai Shingala	Non-Executive Independent Director	Member	

The Company Secretary of our Company acts as the Secretary to the Committee.

The scope of Nomination and Remuneration Committee shall include but shall not be restricted to the following:

- 1. formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees;
- 2. for every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - i) use the services of an external agencies, if required;
  - ii) consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - iii) consider the time commitments of the candidates.
- 3. formulation of criteria for evaluation of Independent Directors and the Board;
- 4. devising a policy on Board diversity;
- 5. identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal;
- 6. whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- 7. recommend to the board, all remuneration, in whatever form, payable to senior management.

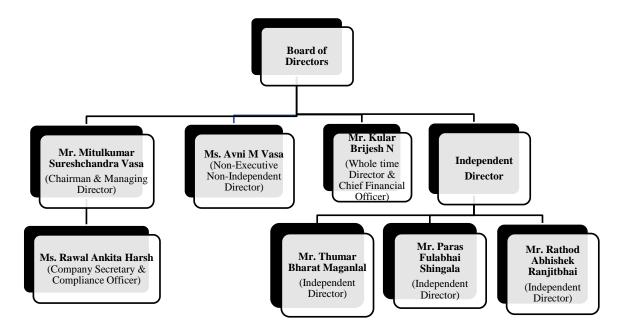
## Meeting of Nomination and Remuneration Committee and Relevant Quorum

The quorum necessary for a meeting of the Nomination and Remuneration Committee shall be two members or one third of the members, whichever is greater. The Committee is required to meet at least once a year.

#### POLICY ON DISCLOSURES AND INTERNAL PROCEDURE FOR PREVENTION OF INSIDER TRADING

The provisions of Regulation 9(1) of the SEBI PIT Regulations will be applicable to our Company immediately upon the listing of its Equity Shares on the NSE Emerge. We shall comply with the requirements of the SEBI PIT Regulations on listing of Equity Shares on stock exchanges. Further, Board of Directors have formulated and adopted the code of conduct to regulate, monitor and report trading by its employees and other connected persons. The Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the board.

### ORGANIZATIONAL STRUCTURE



### KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

Our Company is managed by our Board of Directors, assisted by qualified and experienced professionals, who are permanent employees of our Company. Below are the details of the Key Managerial Personnel and senior management of our Company:

## Key Managerial Personnel of our Company:

**Mr. Mitulkumar Sureshchandra Vasa,** is the Chairman and Managing Director of our Company. For detailed profile, see para, "Brief Profile of our Directors" on page 157 of this Draft Prospectus.

**Mr. Kular Brijesh N**, is the Wholetime Director and Chief Financial officer of our Company. For detailed profile, see para, "Brief Profile of our Directors" on page 157 of this Draft Prospectus.

Ms. Rawal Ankita Harsh, aged 35 years, is the Company Secretary of our Company with effect from February 27, 2021 and redesignated also as Compliance Officer of our Company with effect from March 26, 2024. She has completed her Bachelor of Business Administration from Saurashtra University, Gujarat and is an Associate member of the Institute of Company Secretaries of India. She is responsible for the Secretarial, Legal and Compliance division of our Company. She has more than three years of experience in secretarial and compliance division of our Company. The remuneration paid to her in Fiscal 2023 was ₹ 1.30 Lacs.

#### Senior Management Personnel of our Company:

Except as disclosed in "- Key Management Personnel" mentioned above, there are no other senior management personnel in terms of the SEBI ICDR Regulations in our Company as on the date of this Draft Prospectus.

#### STATUS OF OUR KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

All our Key Managerial Personnel and Senior Management are permanent employees of our Company.

# RELATIONSHIP BETWEEN OUR DIRECTORS AND KEY MANAGERIAL PERSONNEL OR/AND SENIOR MANAGEMENT

Except for that Mr. Mitulkumar Sureshchandra Vasa and Ms. Avni M Vasa are Husband and Wife, none of our other directors are related to each other or to our Key Managerial Personnel or to our Senior Management.

#### SHAREHOLDING OF THE KEY MANAGEMENT PERSONNEL AND SENIOR MANAGEMENT

None of our Key Managerial Personnel and Senior Management holds any shares of our Company as on the date of this Draft Prospectus except as stated in the below table:

Name		Designation	No. of Equity Shares held	% of pre issue paid up capital	% of post issue paid up capital
Mr.	Mitulkumar	Chairman and Managing	36,28,800	36.00 %	[•]
Sureshchandra Vasa		Director			
Mr. Kular Brijesh N		Wholetime Director and Chief Financial Officer	69	Negligible	[•]

For further details please see chapter titled "Capital Structure" on page 69 of this Draft Prospectus.

#### SERVICE CONTRACTS WITH KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

Except for the terms set forth in the appointment letters, the Key Managerial Personnel and senior management have not entered into any other contractual arrangements with our Company for provision of benefits or payments of any amount upon termination of employment.

#### INTEREST OF KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

None of our Key Management Personnel and Senior Management has any interest in our Company except to the extent of their remuneration, benefits, reimbursement of expenses incurred by them in the ordinary course of business. Our Key Managerial Personnel and Senior Management may also be deemed to be interest to the extent of any dividend payable to them and other distributions in respect of Equity Shares.

## ARRANGEMENT OR UNDERSTANDING WITH MAJOR SHAREHOLDERS/ CUSTOMERS/ SUPPLIERS

There is no arrangement or understanding with major shareholders, customers, suppliers or others, pursuant to which any of our Key Managerial Personnel and Senior Management have been selected as the Key Managerial Personnel and Senior Management of our Company.

# BONUS OR PROFIT-SHARING PLAN OF KEY MANAGEMENT PERSONNEL AND SENIOR MANAGEMENT

There is no profit-sharing plan for the Key Managerial Personnel and Senior Management. However, our Company provides performance linked bonus payments, in accordance with their terms of appointment.

# LOANS GIVEN/AVAILED BY DIRECTORS / KEY MANAGERIAL PERSONNEL / SENIOR MANAGEMENT OF OUR COMPANY

For details of unsecured loan taken from or given to our Directors/KMPs/ Senior Management and for details of transaction entered by them in the past please refer to "Restated Financial Statements - Annexure XXVIII – Related Party Disclosures" on page 180 of this Draft Prospectus.

# CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

There is no contingent or deferred compensation payable to our Directors, Key Managerial Personnel and Senior Management, which does not form part of their remuneration.

## EMPLOYEE SHARE PURCHASE AND EMPLOYEE STOCK OPTION PLAN

Our Company does not have an employee stock option scheme as on the date of this Draft Prospectus.

#### PAYMENT OR BENEFIT TO OUR KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

No non salary related amount or benefit has been paid or given to key managerial personnel and senior management of our Company within the two years preceding the date of filing of this Draft Prospectus or is intended to be paid or given, other than in the ordinary course of their employment.

# CHANGES IN OUR KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT IN THE LAST THREE YEARS FROM THE DATE OF FILING OF THIS DRAFT PROSPECTUS

The changes in our Key Managerial Personnel and Senior Management during the three years immediately preceding the date of filing of this Draft Prospectus are set forth below:

Name	Date of Appointment/ Change in designation	Reason for Change
Mr. Kular Brijesh N	March 28, 2024	Redesignated as Wholetime Director
Ms. Rawal Ankita Harsh	March 26, 2024	Appointed as Compliance Officer
Mr. Kumar Chhotubhai Anjaria	June 20, 2022	Cessation as Chief Executive Officer
Mr. Vishvas Sureshbhai Bhimjiyani	June 14, 2021	Cessation as Chief Financial Officer
Mr. Kular Brijesh N	June 14, 2021	Appointed as Chief Financial Officer

## ATTRITION OF KEY MANAGERIAL PERSONNEL AND SENIOR MANAGEMENT

The attrition of Key Managerial Personnel and senior management is not high in our Company compared to the industry.

#### OUR PROMOTERS AND PROMOTER GROUP

As on the date of this Draft Prospectus, our Promoters and Promoter Group hold 1,00,79,861 Equity Shares, representing 100% of the pre-issued, subscribed and paid-up Equity Share capital of our Company. For details of the build-up of our Promoters' shareholding in our Company, please see "Capital Structure" beginning on page 69 of this Draft Prospectus.

The details of our Promoters are as under:

#### (i) Mr. Mitulkumar Sureshchandra Vasa



**Mr. Mitulkumar Sureshchandra Vasa,** aged 43 years, is one of the Promoters, Chairman and Managing Director of our Company. For his complete profile along with the details of his educational qualifications, professional experience, position/posts held in the past, directorships held, other ventures, special achievements and business and financial activities, see "Our Management" on page 162 of this Draft Prospectus

Date of Birth: November 30, 1980

Nationality: Indian

PAN: ABWPV1573E

**Residential Address:** 201, Sun City Grand, Balaji Hall Street, Nana mava Road, Off Dholakiya School, Rajkot -360005, Gujarat, India.

## (ii) Mr. Sureshchandra Gulabchand Vasa



Mr. Sureshchandra Gulabchand Vasa, aged 69 years, is one of the Promoters of our Company. He has completed his SSC from Gujarat Secondary School Certificate Examination Board, Baroda in the year 1974. He has more than 18 years of experience in Steel industry. In the past, he is in the business of trading of steel items through his Proprietorship concern, M/s. Visaman Sales since 2005. He is currently a director on the board of Devika Fincap Private Limited, VSG Mart Limited, Visaman Sales Private Limited and Visaman Infra Projects Private Limited, as well. He was associated with our Company as a director since incorporation till February 20, 2024.

Date of Birth: October 26, 1954

Nationality: Indian

PAN: ABYPV6153C

**Residential Address:** 201, Sun City Grand, Balaji Hall Street, Opp. Dholakiya School, Nana Mava Road, Rajkot -360005, Gujarat, India.

(iii) Ms. Avni M. Vasa



**Ms. Avni M. Vasa,** aged 41 years is one of the Promoters and Wholetime Director of our Company. For her complete profile along with the details of her educational qualifications, professional experience, position/posts held in the past, directorships held, other ventures, special achievements and business and financial activities, see "*Our Management*" on page 162 of this Draft Prospectus

Date of Birth: September 08, 1982

Nationality: Indian

PAN: ADVPV9804H

**Residential Address:** 201, Grand Sun City, 150 Feet Ring Road, Near Balaji Hall, K G Dholakiya School Saame, Rajkot-360005, Gujarat, India.

(iv) Ms. Ilaben Sureshchandra Vasa



**Ms. Ilaben Sureshchandra Vasa,** aged 68 years is one of the Promoters of our Company. She does not have a formal education degree, however she has around 6 years of experience in the field steel industry in her sole proprietorship firm, i.e., M/s. Steel Sales and also with our Company.

Date of Birth: April 23, 1955

Nationality: Indian

PAN: ACSPV1758J

**Residential Address:** 201, Grand Sun City, 150 feet Ring Road, Opp. Dholakiya School, Near Balaji Hall, Rajkot -360005, Gujarat, India.

(v) Mr. Kular Brijesh N.



**Mr. Kular Brijesh N,** aged 43 years is one of the Promoters, Wholetime Director and Chief Financial Officer of our Company. For his complete profile along with the details of his educational qualifications, professional experience, position/posts held in the past, directorships held, other ventures, special achievements and business and financial activities, see "Our Management" on page 162 of this Draft Prospectus.

Date of Birth: October 26, 1980

Nationality: Indian

PAN: ARPPK0195G

Residential Address: 483-a, 5 Narayannagar, Dhebar Road South, near

Relve Crosing, Rajkot- 360002, Gujarat, India.

## OTHER VENTURES OF OUR PROMOTERS

Other than as disclosed in "- Promoter Group" and "Our Management" on pages 173 and 158, respectively, our Promoters are not involved in any other venture.

#### **DECLARATION**

- 1. We confirm that the Permanent Account Number, Bank Account number(s), Passport number, Aadhaar card number and Driving License Number of our Promoters will be submitted to the Stock Exchange at the time of filing of the Draft Prospectus with the Stock Exchange. One of our Promoter, Mr. Sureshchandra Gulabchand Vasa' driving license is expired and has confirmed that he has not renewed his Driving License as on the date of this Draft Prospectus and one of our Promoter, Ms. Ilaben Sureshchandra Vasa has confirmed that she neither has nor applied for Driving License as on the date of this Draft Prospectus.
- 2. Our Promoters and the members of our Promoter Group have confirmed that they have not been identified as wilful defaulters or fraudulent borrowers by the RBI or any other governmental authority.
- 3. Our Promoters have not been declared as a fugitive economic offender under the provisions of Section 12 of the Fugitive Economic Offenders Act, 2018.
- 4. No violations of securities law have been committed by our Promoters or members of our Promoter Group or any Group Companies in the past or is currently pending against them. None of (i) our Promoters and members of our Promoter Group or persons in control of or on the boards of bodies corporate forming part of our Group Companies (ii) the Companies with which any of our Promoters are or were associated as a promoters, director or person in control, are debarred or prohibited from accessing the capital markets or restrained from buying, selling, or dealing in securities under any order or directions passed for any reasons by the SEBI or any other authority or refused listing of any of the securities issued by any such entity by any stock exchange in India or abroad.

#### CHANGE IN CONTROL OF OUR COMPANY

There has not been any change in the control of our Company in the five years immediately preceding the date of this Draft Prospectus.

#### EXPERIENCE OF OUR PROMOTERS IN THE BUSINESS OF OUR COMPANY

For details in relation to experience of our Promoters in the business of our Company, please refer above.

### INTEREST OF OUR PROMOTERS

Our Promoters do not have any interest in our Company except to the extent of compensation payable / paid, commission, perquisites and compensation paid to or their relatives or them and fees, if any, payable to them for attending meetings of the Board or a committee thereof as well as to the extent of expenses payable to them as the directors of our Company, rents on properties owned by them or their relatives but used by our Company and reimbursement of expenses (if applicable) and to the extent of any equity shares held by them or their relatives and associates or held by the companies, firms and trusts in which they are interested as director, member, partner, and / or trustee, and to the extent of benefits arising out of such shareholding. For further details please see the chapters titled "Capital Structure", "Restated Financial Statements" and "Our Management" beginning on pages 69, 180 and 155 of this Draft Prospectus.

Except as stated otherwise in this Draft Prospectus, we have not entered into any contract, agreements or arrangements in which our Promoters are directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them including the properties purchased by our Company and development rights entered into by our Company other than in the normal course of business. For further details, please see chapter titled "*Restated Financial Statements*" beginning on page 180 of this Draft Prospectus.

## Interest of Promoters in the Promotion of our Company

Our Company is currently promoted by the Promoters in order to carry on its present business. Our Promoters are interested in our Company to the extent of their shareholding and directorship in our Company and the dividend declared, if any, by our Company. Our Promoters may also be deemed to be interested to the extent of Equity Shares held by them and their immediate relatives in our Company and also to the extent of any dividend payable to them and other distributions in respect

of the said Equity Shares in our Company. For details regarding the shareholding of our Promoters in our Company, see the chapter titled 'Capital Structure' on page 69 of this Draft Prospectus.

#### Interest of Promoters in the Property of our Company

Further, other than as mentioned in the chapter titled "Our Business" beginning on page 124 of this Draft Prospectus Our Promoters do not have any interest in any land or property acquired by our Company in the three years preceding the date of this Draft Prospectus or proposed to be acquired by our Company or in any transaction with respect to the acquisition of land, construction of building or supply of machinery or any other contract, agreement or arrangement entered into by our Company and no payments have been made or are proposed to be made in respect of these contracts, agreements or arrangements.

## Interest in our Company arising out of being a member of a firm or company

Our Promoters are not interested as member of a firm or company, and no sum has been paid or agreed to be paid to them or to such firm or company in cash or shares or otherwise by any person either to induce such person to become, or qualify them as a director, or otherwise for services rendered by them or by such firm or company in connection with the promotion or formation of our Company.

#### Interest in our Company other than as Promoters

Except as mentioned in this chapter and chapters titled "Our Business", "History and Certain Corporate Matters", "Our Management" and "Restated Financial Statements" beginning on pages 89, 105, 109 and 128, respectively, our Promoters do not have any other interest in our Company.

#### COMMON PURSUITS OF OUR PROMOTERS

Except for our Group Companies and as disclosed above, our Promoters are not involved with any ventures which are in the same line of activity or business as that of our Company.

#### **BUSINESS INTERESTS**

Our Promoters are not interested as a member of a firm or company, and no sum has been paid or agreed to be paid to our Promoters or to such firm or company in cash or shares or otherwise by any person for services rendered by it or by such firm or company in connection with the promotion or formation of our Company.

Our Company has not entered into any contract, agreements or arrangements during the preceding two years from the date of filing of this Draft Prospectus or proposes to enter into any such contract in which our Promoters are directly or indirectly interested and no payments have been made to it in respect of the contracts, agreements or arrangements which are proposed to be made with it.

# PAYMENTS OF AMOUNTS OR BENEFITS TO THE PROMOTERS OR PROMOTER GROUP DURING THE LAST TWO YEARS

Except as stated in the chapter titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus, there has been no payment of benefits to our Promoters or Promoter Group during the two years preceding the date of this Draft Prospectus.

### **MATERIAL GUARANTEES**

Except as stated in the chapter titled "History and Certain Corporate Matters" and "Restated Financial Statements" beginning on pages 150 and 180 of this Draft Prospectus, our Promoters have not given any material guarantee to any third party with respect to the Equity Shares as on the date of this Draft Prospectus.

Further, our Promoters have given personal properties as a mortgage and have given personal guarantee for the borrowings availed by our Company.

# **OUR PROMOTER GROUP**

Apart from our Promoters, as per Regulation 2(1)(pp) of the SEBI ICDR Regulations, the following individuals and entities shall form part of our Promoter Group:

## A. Natural Persons who are Part of the Promoter Group

As per Regulation 2(1)(pp)(ii) of the SEBI ICDR Regulations, the following individuals form part of our Promoter Group:

Name of the Promoters	Name of the Relative	Relationship with the Promoters	
	Mr. Sureshchandra Gulabchand Vasa	Father	
	Ms. Ilaben Sureshchandra Vasa	Mother	
	Ms. Avni M Vasa	Spouse	
	-	Brother	
3.6% 11	Ms. Meghaben Dhrumilbhai Parekh	Sister	
Mr. Mitulkumar Sureshchandra Vasa	Mr. Dhairya Mitulkumar Vasa#	Son	
Suresiiciiaiiura vasa	Ms. Hetvi Mitulkumar Vasa#	Daughter	
	Mr. Vora Kishorbhai	Spouse's Father	
	Ms. Vora Shobhnaben	Spouse's Mother	
	Mr. Vora Sagar Kishor	Spouse's Brother(s)	
	Ms. Sheth Riddhi Chirag	Spouse's Sister(s)	
	Late Gulabchand Hemchand Vasa	Father	
	Late Nirmalaben Gulabchand Vasa	Mother	
	Ms. Ilaben Sureshchandra Vasa	Spouse	
	Late Bipinbhai Gulabchand Vasa		
Mr. Sureshchandra	Late Vijaybhai Gulabchand Vasa	Brother	
Gulabchand Vasa	Mr. Rameshbhai G. vasa		
	Ms. Mehta Harshaben V.	G:	
	Ms. Vora Ushaben Lalitbhai	Sister	
	Mr. Mitulkumar Sureshchandra vasa	Son	
	Ms. Meghaben Dhrumilbhai Parekh	Daughter	
	Late Vanechand Jechand Doshi	Spouse's Father	
	Late Jasumatiben Vanechand Doshi	Spouse's Mother	
	Mr. Mahendra V. Doshi		
	Mr. Dilip Vanechand Doshi	Spouse's Brother(s)	
	Mr. Parimal Vanechandbhai Doshi		
	Late Rekhaben Abhayabhai Dhami		
	Ms. Artiben Jasminkumar Shah	Spouse's Sister(s)	
Ms. Sheth Rid Late Gulabcha Late Nirmalab Ms. Ilaben Sur Late Bipinbha Late Vijaybha Mr. Rameshbh Ms. Mehta Ha Ms. Vora Usha Mr. Mitulkum Ms. Meghaber Late Vanechar Late Jasumatih Mr. Dilip Van Mr. Parimal V Late Rekhaber Ms. Artiben Ja Ms. Pratibhaba Mr. Vora Kish Ms. Vora Shol	Ms. Pratibhaben Manharlal Shah		
	Mr. Vora Kishorbhai	Father	
	Ms. Vora Shobhnaben	Mother	
	Mr. Mitulkumar Sureshchandra Vasa	Spouse	
	Mr. Vora Sagar Kishor	Brother	
Ms. Avni M. Vasa	Ms. Sheth Riddhi Chirag	Sister	
	Mr. Dhairya Mitulkumar Vasa#	Son	
	Ms. Hetvi Mitulkumar Vasa#	17.7	
		Daughter	
	Mr. Sureshchandra Gulabchand Vasa	Spouse's Father	

Name of the Promoters	Name of the Relative	Relationship with the Promoters
	Ms. Ilaben Sureshchandra Vasa	Spouse's Mother
-	-	Spouse's Brother(s)
	Ms. Meghaben Dhrumilbhai Parekh	Spouse's Sister(s)
	Late Vanechand Jechand Doshi	Father
	Late Jasumatiben Vanechand Doshi	Mother
	Mr. Sureshchandra Gulabchand Vasa	Spouse
	Mr. Mahendra V. Doshi	
	Mr. Dilip Vanechand Doshi Brother	
	Mr. Parimal Vanechandbhai Doshi	
	Late Rekhaben Abhayabhai Dhami	
	Ms. Artiben Jasminkumar Shah	Sister
Ms. Ilaben Sureshchandra	Ms. Pratibhaben Manharlal Shah	
vasa	Mr. Mitulkumar Sureshchandra Vasa	Son
	Ms. Meghaben Dhrumilbhai Parekh	Daughter
	Late Gulabchand HemchandVasa	Spouse's Father
	Late Nirmalaben Gulabchand Vasa	Spouse's Mother
	Late Bipinbhai Gulabchand Vasa	
	Late Vijaybhai Gulabchand Vasa	Spouse's Brother(s)
	Mr. Rameshbhai G. vasa	
	Ms. Mehta Harshaben V.  Spouse's Sister(s)	
	Ms. Vora Ushaben Lalitbhai	Spouse's dister(s)
3	Late Narendrabhai Kapurchandbhai	Father
	Kular	
	Late Purnimaben Narendrabhai Kular	Mother
	Ms. Kular Jignaben Brijeshbhai	Spouse
	Mr. Mayur Narendrabhai Kular	Brother
_	-	Sister
	Mr. Jash Brijeshbhai Kular#	Son
-	-	Daughter
	Late Navinchandra Chhotalal Mandviya	Spouse's Father
	Late Jyotsnaben N Mandaviya	Spouse's Mother
	Mr. Hitesh Navinchand Mandviya	Spouse's Brother(s)

<sup>#</sup> Mr. Dhairya Mitulkumar Vasa, Ms. Hetvi Mitulkumar Vasa and Mr. Jash Brijeshbhai Kular are not holding PAN card.

# B. Companies / Corporate Entities Forming Part of the Promoter Group

As per Regulation 2(1)(pp)(iv) of the SEBI ICDR Regulations, the following Companies/Trusts/ Partnership firms/HUFs or Sole Proprietorships are forming part of our Promoter Group:

Sr. No.	Name of Promoter Group Entity/Company
1.	Devika Fincap Private Limited
2.	VSG Mart Limited
3.	Visaman Sales Private Limited
4.	Visaman Infra Projects Private Limited
5.	M/s. Pipe Junction (Partnership Firm of Mr. Mitulkumar Sureshchandra Vasa and Ms. Avni M Vasa)
6.	Vasa Mitul Sureshchandra HUF
7.	Vasa Sureshchandra Gulabchand HUF

Sr. No.	Name of Promoter Group Entity/Company
8.	M/s. Visaman Sales (Proprietorship Firm of Mr. Sureshchandra Gulabchand Vasa)
9.	M/s. Steel Sales (Proprietorship Firm of Ms. Ilaben Sureshchandra Vasa)
10.	M/s. Vivek Chemist (Partnership Firm of Mr. Vora Kishorbhai)
11.	M/s. Punatar Medical Store (Partnership Firm of Mr. Vora Sagar Kishor)
12.	M/s. Dhanish Medical Store (Partnership Firm of Mr. Vora Sagar Kishor)

## SHAREHOLDING OF THE PROMOTER GROUP IN OUR COMPANY

For details of shareholding of members of our Promoter Group as on the date of this Draft Prospectus, please see the chapter titled "Capital Structure" beginning on page 69 of this Draft Prospectus.

## COMPANIES WITH WHICH THE PROMOTERS HAVE DISASSOCIATED IN THE LAST THREE YEARS

Except as stated below, our Promoters have not disassociated themselves from any of the companies, firms or other entities during the last three years preceding the date of this Draft Prospectus:

Name of Promoters  Name of company or firm from which Promoters have Disassociated		Date of Disassociation	Reason disassociation	for		
Mr. Sureshchandra	Visaman	Global	Sales	February 20, 2024	Pre-occupation	
Gulabchand Vasa	Limited					

## **OUTSTANDING LITIGATIONS**

There is no other outstanding litigation against our Promoters except as disclosed in the section titled "Risk Factors" and chapter titled "Outstanding Litigations and Material Developments" beginning on pages 27 and 237 respectively of this Draft Prospectus.

#### **OUR GROUP COMPANIES**

The definition of 'Group Companies' as per the SEBI ICDR Regulations, shall include such companies (other than promoter(s) and subsidiary/subsidiaries) with which there were related party transactions, during the period for which Financial Statements is disclosed, as covered under the applicable accounting standards, and also other companies as considered material by the board.

In terms of the SEBI ICDR Regulations and in terms of the policy of materiality defined by the Board pursuant to its resolution dated March 26, 2024 our Group Companies includes:

- (i) Those companies disclosed as related parties in accordance with Accounting Standard ("AS 18") issued by the Institute of Chartered Accountants of India, during the period for which Financial Information is disclosed.
- (ii) All such companies which are deemed to be material by the Board of Directors.

Accordingly, based on the parameters outlined above, as on the date of this Draft Prospectus, our Board has identified followings as Group Companies of our Company ("Group Companies"):

- 1. Visaman Sales Private Limited
- 2. Visaman Infra Projects Private Limited

# **DETAILS OF OUR GROUP COMPANIES**

The details of our Group Companies are as provided below:

#### 1. VISAMAN SALES PRIVATE LIMITED

Visaman Sales Private Limited is incorporated on April 17, 2017, CIN is U51909GJ2017PTC096871 and Registered Office is situated at 202/A, Synergy Tower, Corporate Road Prahlad Nagar, off. S. G. Highway, Ahmedabad- 380015, Gujarat, India.

Visaman Sales Private Limited is engaged in the business of supply of round pipes, square pipes, rectangle pipes, various specification of structural steels, BGL coils, GP(GI) coils, HR coils, CR coils, colour coated coils, MS sheets GP and GC sheets, CR sheets, HR sheets and plates, colour coated sheet.

# Financial Performance

As required under the SEBI ICDR Regulations, Visaman Sales Private Limited's financial information based on the audited financial statements for Fiscals 2023, 2022 and 2021 is available on the website of our Company at <a href="https://visamanglobalsales.com/">https://visamanglobalsales.com/</a>.

#### 2. VISAMAN INFRA PROJECTS PRIVATE LIMITED

Visaman Infra Projects Private Limited is incorporated on June 22, 2022, CIN is U27209GJ2022PTC133170 and Registered Office is situated at C/o. Jain Traders, 8 Sorathiawadi, Nr. Narmada, Rajkot-360002, Gujarat, India.

Visaman Infra Projects Private Limited is engaged in the business of manufacturing and installation services of Pre-Engineered Buildings and Manufacturing of ERW structural Steel Pipes of HR and GP and Structural Steel projects.

# Financial Performance

As required under the SEBI ICDR Regulations, Visaman Infra Projects Private Limited's financial information based on the audited financial statements for Fiscals 2023 is available on the website of our Company at <a href="https://visamanglobalsales.com/">https://visamanglobalsales.com/</a> -financials.

#### LITIGATION

Other than as disclosed in "Outstanding Litigations and Material Developments" on page 149 of this Draft Prospectus, our Group Companies are not party to any litigation which may have material impact on our Company.

#### NATURE AND EXTENT OF INTEREST OF GROUP COMPANIES

Our Group Companies do not have any interest in the promotion of our Company. Our Group Companies are not interested in any properties acquired by our Company in the three years preceding the filing of this Draft Prospectus or proposed to be acquired by our Company. Our Group Companies are not interested in any transactions for acquisition of land, construction of building or supply of machinery.

### COMMON PURSUITS BETWEEN OUR GROUP COMPANIES AND OUR COMPANY

Our Company will adopt the necessary procedures and practices as permitted by law to address any conflict situations as and when it arises. Further, we have not entered into any non-compete or similar arrangement with Group Companies or otherwise with our Promoters. Accordingly, there can be no assurance that this Group Companies will not in future engage in any competing business activity or acquire interests in competing ventures. In addition, some of our directors are also directors on the boards of our group companies. These overlapping directorships could create conflicts of interest between us and the Promoters.

# RELATED BUSINESS TRANSACTIONS WITHIN THE GROUP AND SIGNIFICANCE ON THE FINANCIAL PERFORMANCE OF OUR COMPANY

Other than the transactions disclosed in "Annexure XXVIII- Restated Financial Statements" beginning on page 130 there are no other business transactions between our Company and the Group Companies which are significant to the financial performance of our Company.

#### BUSINESS INTERESTS OR OTHER INTERESTS

Except as disclosed in "Annexure XXVIII - Restated Financial Statements" beginning on page 130 our Group Companies do not have any business interest in our Company.

# **OTHER CONFIRMATIONS**

None of our Group Companies have its equity shares listed on stock exchanges. Further, our Group Companies have not made any public or rights issue (as defined under the SEBI ICDR Regulations) of securities in the three years preceding the date of this Draft Prospectus.

# DIVIDEND POLICY

Under the Companies Act, 2013, our Company can pay dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders. The shareholders of our Company have the right to decrease, not to increase the amount of dividend recommended by the Board of Directors. The dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both. The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends.

There are no dividends declared by our Company since incorporation.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion.

# SECTION VII – FINANCIAL INFORMATION RESTATED FINANCIAL STATEMENTS

[THE REMAINDER OF THIS PAGE HAS INTENTIONALLY BEEN LEFT BLANK]



# VINAY BHUSHAN & ASSOCIATES CHARTERED ACCOUNTANTS

726, 7<sup>th</sup> Floor, D – Wing, Neelkanth Business Park Near Bus Depot, Vidyavihar (West), Mumbai – 400086, Maharashtra (INDIA),

+91 – 22 – 2513 8323 Email Id: - info@vbaconsult.com GSTIN No: 27AAPFV6885P1ZS

PAN No: AAPFV6885P

# RESTATED FINANCIAL STATEMENTS

Independent Auditor's Report on Restated Financial Information of Visaman Global Sales Limited. (As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To, The Board of Directors Visaman Global Sales Limited C/O Jain Traders, 8, Sorathiawadi Near Narmada, 80 Feet Road, Rajkot-360002, Gujarat, India.

# Dear Sir / Ma'am,

- 1. We have examined the attached Restated Financial Information of Visaman Global Sales Limited) (hereinafter referred as "the Company" or the "Issuer") comprising the Restated Statement of Assets and Liabilities of the Company as at December 31, 2023, March 31, 2023, March 31, 2022, and March 31, 2021, the Restated Statements of Profit and Loss of the company, the Restated Cash Flow Statement of the company for the period ended on December 31, 2023, March 31, 2023, March 31, 2022, and March 31, 2021, the Summary Statement of Significant Accounting Policies adopted by the company and notes to the restated financial information (collectively hereinafter referred as "Restated Financial Statement" or "Restated Financial Information"), as approved by the Board of Directors of the Company at their meeting held on April 4, 2024 for the purpose of inclusion in the Offer Document prepared by the Company in connection with its proposed SME Initial Public Offer of equity shares ("SME IPO") at SME Platform of NSE Limited ("NSE Emerge").
- 2. These restated Summary Statement have been prepared in terms of the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act");
  - b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("ICDR Regulations"); and
  - c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").
- 3. The Company's Board of Directors is responsible for the preparation of the Restated Financial Information for the purpose of inclusion in the Offer Document to be filed with Securities and Exchange Board of India ("SEBI"), the relevant Stock Exchange ("NSE Emerge") and Registrar of Companies, Ahmedabad ("ROC") in connection with the

proposed SME IPO. The Restated Financial Information of the company have been extracted and prepared by the management of the Company on the basis of preparation stated in Annexure IV to the Restated Financial Information. The Board of Directors of the Company responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Financial Information. The Board of Directors are also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.

- 4. We have examined such Restated Financial Information taking into consideration:
  - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 27<sup>th</sup> March, 2024 in connection with the proposed IPO of equity shares of the Issuer;
  - b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and
  - d) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.
- 5. This Restated Financial Information have been compiled by the management from:
  - a) Audited financial statements of the Company as at and for the period ended December 31, 2023, March 31, 2023, March 31, 2022, and March 31, 2021, prepared in accordance with the Indian Accounting Standards ("Indian GAAP") which have been approved by the Board of Directors at their meeting held on 5<sup>th</sup> March, 2024, 19<sup>th</sup> September, 2023, 4<sup>th</sup> August, 2022 and 2<sup>nd</sup> August, 2021 respectively.
- 6. For the purpose of our examination, we have relied on:
  - b) Auditors' Report issued by M/s. D.K. Kalyani & Associates dated 5<sup>th</sup> March, 2024, 19<sup>th</sup> September, 2023, by M/s. K M Chauhan & Associates dated 4<sup>th</sup> August, 2022 and by M/s. A.V. Anjaria & Co. dated 2<sup>nd</sup> August, 2021 on the financial statements of the company as at and for the period ended December 31, 2023, March 31, 2023, March 31, 2022 and March 31, 2021 respectively, as referred in Paragraph 5(a) above.

Reliance has been placed on the restated statement of assets and liabilities and the restated statements of profit and loss and cash flow statements, the Summary Statement of Significant Accounting Policies adopted by the company and notes to the restated financial information (collectively hereinafter referred as "Restated Financial Statement" or "Restated Financial Information") examined by us for the said years.

- 7. Based on our examination and according to the information and explanations given to us, we report that:
- a) The "Restated Summary Statement of Assets and Liabilities" as set out in **Annexure I** to this report, of the Company as at and for period ended on December 31, 2023, March 31, 2023, March 31, 2022 and March 31, 2021 are prepared by the Company and approved by the Board of Directors. These Restated summary Statement of Assets and Liabilities have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described

in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV to this Report.

- b) The "Restated Summary Statement of Profit and Loss" as set out in **Annexure II** to this report, of the Company as at and for the period ended December 31, 2023, March 31, 2023, March 31, 2023 and March 31, 2021 are prepared by the Company and approved by the Board of Directors. These Restated summary Statement of Profit and Loss have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV to this Report.
- c) The "Restated Summary Statement of Cash Flow" as set out in **Annexure III** to this report, of the Company as at and for the period ended December 31, 2023, March 31, 2023, March 31, 2023 and March 31, 2021 are prepared by the Company and approved by the Board of Directors. These Restated summary Statement of Cash Flow have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV to this Report.
- d) The Restated Standalone Summary Statement have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note.
- e) The Restated Summary Statements have been made after incorporating adjustments for prior period and other material amounts in the respective financial years to which they relate, if any and there are no qualifications which require adjustments;
- f) Extra-ordinary items that need to be disclosed separately in the accounts has been disclosed wherever required;
- g) There were no qualifications in the Audit Reports issued by the Statutory Auditors as at and for the period ended December 31, 2023, March 31, 2023 and March 31, 2022, March 31, 2021.
- h) Profits and losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in Annexure IV to this report;
- i) Adjustments in Restated Summary Statements have been made in accordance with the correct accounting policies, which includes the impact of adjustments for Deferred Tax Assets/Liabilities made basis in the Restated Summary Statements;
- j) There are no revaluation reserves, which need to be disclosed separately in the Restated Financial Statements;
- k) The company has not proposed any dividend in past effective for the said period.
- 8. We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company as at and for the period ended

December 31, 2023, March 31, 2023 March 31, 2022 and March 31, 2021 proposed to be included in the Offer Document.

Annexure No.	Particulars
I	Restated Statement of Assets & Liabilities
II	Restated Statement of Profit & Loss
III	Restated Cash Flow Statement
IV (A)	Statement of Significant Accounting Policies & Notes
IV (B)	Reconciliation of Restated Profit
IV (C)	Reconciliation of Restated Equity/ Net Worth
V	Restated Statement of Share Capital
VI	Restated Statement of Reserves & Surplus
VII	Restated Statement of Long/Short -Term Borrowings
VIII	Restated Statement of Long-Term Provisions
VII (B)	Nature of security & terms of repayment for long / short term
, ,	borrowings including current maturities
IX	Restated Statement of Trade Payable
X	Restated Statement of Other Current Liabilities
XI	Restated Statement of Short-Term Provisions
XII	Restated Statement of Tangible Assets
XIII	Restated Statement of Deferred tax Liabilities/ Assets
XIV	Restated Statement of Long-Term Loans and Advances
XV	Restated Statement of Inventories
XVI	Restated Statement of Trade Receivable
XVII	Restated Statement of Cash & Cash Equivalents
XVIII	Restated Statement of Short-Term Loans and Advances
XIX	Restated Statement of Other Current Assets
XX	Restated Statement of Revenue from operations
XXI	Restated Statement of Other Income
XXII	Restated Statement of Cost of Material Consumed
XXIII	Restated Statement of Changes in Inventories
XXIV	Restated Statement of Employees Benefit Expenses
XXV	Restated Statement of Financial Cost
XXVI	Restated Statement of Other Expenses
XXVII	Restated Standalone Statement of Financial Ratio
XXVIII	Restated Statement of Related Parties Transactions
XXIX	Statement of Capitalization, As Restated
XXX	Statement of Tax Shelter, As Restated
XXXI	Statement of Contingent Liabilities & Commitments, As Restated
XXXII	Statement of Other Financial Information, As Restated
XXXIII	Notes to Standalone Restated Financial Statement

- 9. We, M/s. Vinay Bhushan & Associates, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI which is valid till 30<sup>th</sup> June, 2026.
- 10. The Restated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the special purpose interim financial statements and audited financial statements mentioned in paragraph 5 above.
- 11. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by the Auditor, nor should this report be construed as a new opinion on any of the financial statements referred to herein.

- 12. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 13. Our report is intended solely for use of the Board of Directors for inclusion in the Offer Document to be filed with Securities and Exchange Board of India ("SEBI"), the relevant stock exchange ("NSE Emerge") and Registrar of Companies, Ahmedabad ("ROC") in connection with the proposed SME IPO. Our report should not be used, referred to, or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For M/s. Vinay Bhushan & AssociatesChartered Accountants Firm's Reg No. 130529W

CA. Vinay Bhushan Partner Membership No. 502632

Place: Mumbai Date: April 4, 2024

UDIN:24502632BKCKXL8602

\*\*\*\*

# VISAMAN GLOBAL SALES LIMITED

#### ANNEXURE – I

# RESTATED STATEMENT OF ASSETS AND LIABILITIES

Particulars	Annexure	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021	
		(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	
EQUITY AND LIABILITIES						
Shareholders' funds						
(a) Share capital	V	700.00	700.00	480.00	480.00	
(b) Reserves and surplus	VI	395.31	293.70	180.38	85.72	
		1,095.31	993.70	660.38	565.72	
Non-current liabilities						
(a) Long-term Borrowings	VIIA	922.38	678.61	244.89	41.50	
(b) Deferred tax liabilities (net)	XIII	-	-	-	-	
(c) Long term provisions	VIII	14.57	11.39	7.56	3.63	
		936.95	690.00	252.45	45.13	
Current liabilities						
(a) Short term borrowings	VIIA	4,768.47	3,667.08	1,141.21	668.84	
(b) Trade payables	IX					
(i) total outstanding dues of micro and small enterprises		-	-	-	-	
(ii) total outstanding dues of creditors other than micro and small enterprises		1,102.00	283.48	1,782.73	1,330.91	
(c) Other current liabilities	X	91.77	226.70	144.22	115.81	
(d) Short-term provisions	XI	7.19	2.99	1.43	0.79	
		5,969.43	4,180.25	3,069.59	2,116.35	
TOTAL		8,001.69	5,863.95	3,982.42	2,727.20	
ASSETS						
Non-current assets						
(a) Property, plant and equipment	XII	135.44	104.72	141.53	23.94	
(b) Intangibles	XII	4.53	5.06	5.77	5.93	
(c) Deferred tax assets (net)	XIII	10.86	3.03	1.66	1.55	
(d) Long-term loans and advances	XIV	8.59	7.59	6.04	6.21	
(e) Non Current Investments		-	=	-	=	
Current assets		159.42	120.40	155.00	37.63	
(a) Inventories	XV	2,833.65	2,038.11	934.72	526.99	
(b) Trade receivables	XVI	3,695.81	2,964.07	2,576.65	1,395.02	
(c) Cash and bank balance	XVII	17.08	17.06	28.18	76.46	
(d) Short-term loans and advances	XVIII	1,295.73	724.31	287.87	691.10	
(e) Other Current Assets	XIX	1,2,5,75	.21.51	207.07	-	
(-)		7,842.27	5,743.55	3,827.42	2,689.57	
TOTAL		8,001.69	5,863.95	3,982.42	2,727.20	
			,	, , , , , ,	,	

As per our report of even date attached

For Vinay Bhushan & Associates Chartered Accountants FRN: 130529W For and on behalf of the Board of Directors of Visaman Global Sales Limited

CA Vinay Bhushan Partner

 $Membership\ No:502632$ 

Mitulkumar S. Vasa DIN: 07789750 Managing Director Brijesh N. Kular DIN: 09648254 Director & Chief Financial Officer

Ankita A. Jain Company Secretary

Place: Mumbai Date: April 04, 2024

UDIN: 24502632BKCKXL8602

Place: Mumbai Date: April 04, 2024

# VISAMAN GLOBAL SALES LIMITED

#### ANNEXURE- II

#### RESTATED STATEMENT OF PROFIT AND LOSS

Particulars	Annexure	For the year ended December 31, 2023	For the year ended March 31, 2023	For the year ended March 31, 2022	For the year ended March 31, 2021
		(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Income					
Revenue from operations	XX	20,690.95	37,603.46	32,403.96	13,636.19
Other income	XXI	0.42	1.55	3.33	-
TOTAL INCOME		20,691.39	37,605.01	32,407.29	13,636.19
Expenses					
(a) Cost of Material Consumed	XXII	20,506.81	37,418.97	31,923.13	13,288.10
(b) Increase/Decrease in Stock in trade	XXIII	(795.54)	(1,103.39)	(407.73)	(194.90)
(c) Employee benefits expense	XXIV	175.14	241.79	250.87	158.25
(d) Finance costs	XXV	420.38	451.41	143.32	91.48
(e) Depreciation and amortisation expense	XII	29.62	49.22	11.65	4.20
(f) Other expenses	XXVI	231.19	388.26	358.39	232.30
TOTAL EXPENSES		20,567.60	37,446.26	32,279.63	13,579.43
Profit / (Loss) before tax		123.78	158.75	127.66	56.76
Prior Period Items		-	-	-	6.48
Tax expenses:					
(a) Current tax expense		30.00	48.32	33.11	17.32
(b) Earlier year Tax		-	(1.53)	-	-
(c) Deferred tax expense / (benefit)		(7.83)	(1.37)	(0.11)	(0.51)
Net tax expense/(benefit)		22.17	45.42	33.00	16.81
Profit / (Loss) for the year		101.61	113.33	94.66	33.47
Farnings per share (of Ps. 10 and)					
Earnings per share (of Rs. 10 each) (a) Basic & Diluted		1.45	1.78	1.97	0.70

As per our report of even date attached

For Vinay Bhushan & Associates Chartered Accountants

FRN: 130529W

For and on behalf of the Board of Directors of Visaman Global Sales Limited

CA Vinay Bhushan

Partner

Membership No: 502632

Mitulkumar S. Vasa DIN: 07789750 Managing Director Brijesh N. Kular DIN: 09648254 Director & Chief Financial Officer

Ankita A. Jain Company Secretary

Place: Mumbai Date: April 04, 2024

UDIN:24502632BKCKXL8602

Place: Mumbai Date: April 04, 2024

#### VISAMAN GLOBAL SALES LIMITED

#### ANNEXURE- III

#### RESTATED CASH FLOW STATEMENT

Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
A Cash flow from operating activities:	,	,	,	,
Net profit before tax	123.78	158.75	127.66	56.76
Adjustments:				
Depreciation & Amortisation	29.62	49.22	11.65	4.20
Interest Income	(0.42)	(1.55)	(3.33)	-
Provision for Gratuity	5.44	5.38	4.57	4.42
Finance cost	420.38	451.41	143.32	91.48
	455.02	504.46	156.21	100.10
Operating cash flow before working capital changes  Movement in working capital	578.80	663.21	283.87	156.86
I. Adjustments for (Increase)/decrease in operating assets:				
Trade receivables	(731.74)	(387.42)	(1,181.63)	(691.86)
Inventories	(795.54)	(1,103.39)	(407.73)	(194.90)
Short-term loans & advance	(571.42)	(436.44)	403.23	(466.82)
Other Current Assets	-	-	-	59.24
Long term loans & advance	=	-	=	-
II. Adjustments for (Increase)/decrease in operating liabilities:				
Trade payables	818.52	(1,499.25)	451.82	856.50
Other current liabilities	(134.93)	82.48	28.41	73.86
Provisions				(5.81)
	(1,415.11)	(3,344.02)	(705.90)	(369.79)
Cash generated from operations	(836.31)	(2,680.81)	(422.03)	(212.93)
Net income taxes paid	(28.14)	(46.63)	(33.12)	(23.79)
Net cash (used in) / provided by oprating activities (A)	(864.45)	(2,727.44)	(455.15)	(236.72)
B Cash flows from investing activities:		,	,	,
Purchase of fixed assets & including intangible assets	(59.73)	(11.86)	(129.07)	(33.08)
Purchase of Investments	(37.13)	(11.00)	(125.07)	(55.00)
Sale of Investments	_			
Long term loans & advance	(1.00)	(1.55)	0.17	(6.21)
Interest Received	- ′	-	3.33	- '
	(60.73)	(13.41)	(125.57)	(39.29)
Net cash provided by / (used in) investing activities (B)				
C. Ct. flam. Grant Files and a set initial				
C Cash flows from Financing activities: Proceeds from Long Term Borrowings	243.77	433.72	203.39	29.61
Proceeds from/(Repayment) of Short Term Borrowings	1,101.39	2,525.87	472.37	50.61
Proceeds from issue of Equity Share Capital	1,101.57	220.00	7/2.5/	354.88
Interest Income	0.42	1.55	=	-
Interest paid	(420.38)	(451.41)	(143.32)	(91.48)
Net cash flow from/ (used in) financing activities (C)	925.20	2,729.73	532.44	343.62
, , , , , , , , , , , , , , , , , , , ,				
Net increase / (decrease) in cash & cash equivalents (A+B+C)	0.02	(11.12)	(48.28)	67.61
Cash & cash equivalents as at the beginning of the year	17.06	28.18	76.46	8.85
Cash & cash equivalents as at the end of the year	17.08	17.06	28.18	76.46
Notes to Cash Flow Statement				
1 Component of cash and cash equivalent :	_			
- Cash in hand	7.51	11.61	15.53	16.72
- Balance with Bank	9.57	5.45	12.65	59.74
	17.08	17.06	28.18	76.46

As per our report of even date attached

For Vinay Bhushan & Associates Chartered Accountants

FRN: 130529W

For and on behalf of the Board of Directors of Visaman Global Sales Limited

CA Vinay Bhushan

Partner

Membership No: 502632

Mitulkumar S. Vasa DIN: 07789750 Managing Director Brijesh N. Kular DIN: 09648254 Director & Chief Financial Officer

Ankita A. Jain Company Secretary

Place: Mumbai Date: April 04, 2024 UDIN: 24502632BKCKXL8602 Place: Mumbai Date: April 04, 2024

# ANNEXURE IV (A)

# STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES & NOTES TO RESTATED FINANCIAL STATEMENTS

#### 1 COMPANY INFORMATION

Visaman Global Sales Limited was incorporated on 27th June, 2019 and having its registered office at C/O Jain Traders, 8, Sorathiawadi Near Narmada, 80 Feet Road, Rajkot-360002. The Company is primarily engaged in the business of supply of ERW Mild Steel (Ms), Galvanised (Gi), Pre Galvanised (p) & CRC-square, Rectangle & Round Hollow Tubes, Boiler Tube, Spiral Pipe, TMT, Hot Rolled (Hr) Plate, CRC Coils & Sheets, Colour Coated Coils & Sheets, Pre Galvanised (GP) Coils & Sheets and total structural steel solutions. The CIN is U24311GJ2019PLC108862.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

### a) Basis of Preparation

The Restated Summary Statement of Assets and Liabilities of the Company as at December 31, 2023, March 31, 2023, March 31, 2022 and March 31, 2021 and the related Restated Summary Statement of Profit and Losses and Cash Flows Statement for the period ended December 31, 2023, March 31, 2023, March 31, 2022 and March 31, 2021 have been complied by management from the financial statements of the company for the period ended on December 31, 2023, March 31, 2023, March 31, 2023 and March 31, 2021.

These financial statements have been prepared and presented under the historical cost convention on the accrual basis of accounting and comply with the Accounting Standards specified to in section 133 of the Companies Act 2013, read with rule 7 of the Companies (Account) Rules, 2014, the relevant provisions of the Companies Act, 2013, pronouncements of the Institute of Chartered Accountants of India and other accounting principles generally accepted in India, to the extent applicable. The financial statements are presented as per schedule III to Companies Act, 2013

#### b) Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities on the date of the financial statements and the results of operations during the reporting periods. Although these estimates are based upon management's knowledge of current events and actions, actual results could differ from those estimates and revisions, if any, are recognised in the current and future periods.

# c) Revenue Recognition

The Company follows the accrual method of accounting and all claims, receivable and liabilities are provided on that basis. All revenue is recogniszed on accrual basis except non-recruting income is accounted otherwise.

#### Sale of goods

Sales are recognised, net of returns and trade discounts, on transfer of significant risks and rewards of ownership to the buyer. Sales excludes Goods & Service Tax

Revenue from sale of services is recognized net of goods and service tax and as and when the services are rendered. Interest incomes/expenses are recognised using the time proportion method based on the rates implict in the trabscation

# d) Propert, Plant and Equipment

**Property, plant and equipment** are carried at cost less accumulated depreciation / amortisation and impairment losses, if any. The cost of Property, Plant and Equipment comprises its purchase price net of any trade discounts and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use, other incidental expenses.

#### e) Depreciation

### i. Property, Plant & Equipment

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value.

Depreciation on tangible fixed assets has been provided on the written down value method as per the useful lives as prescribed in Schedule II to the Companies Act, 2013.

Assets	Estimated uselives
Plant & Machinery	15 Years
Furniture & Fixtures	10 Years
Factory Premises (Owned)	30 Years
Office Equipment	5 Years
Computers	
End User Eq. (Laptop, PC)	3 Years
Server & Network	6 Years
Motor Vehicles	8 Years

#### ii. Intangible Assets

Intangible Assets are stated at acquisition cost, net of accumulated amortization and accumulated impairment losses, if any. Intangible Assets are amortized on straight line basis over a period of five years being the estimated useful life.

Intangible asset are recognised as per Accounting Standard 26 Intangible Asset.

An intangible asset is recognised if and only if

- (a) it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise; and
- (b) the cost of the asset can be measured reliably.

# f) Inventories

Inventories are valued at the lower of cost and the net realisable value after providing for obsolescence and other losses, where considered necessary. Cost is generally determined on weighted average basis except for inventory segregated for a specific order / project, in which case it is valued at their specific costs of purchase. Cost includes all charges in bringing the goods to the point of sale, including octroi and other levies, transit insurance and receiving charges.

#### g) Foreign currency transactions

#### Initial recognition:

Transactions in foreign currencies entered into by the Company are accounted at the exchange rates prevailing on the date of the transaction or at rates that closely approximate the rate at the date of the transaction.

#### Measurement at the balance sheet date:

Foreign currency monetary items (other than derivative contracts) of the Company, outstanding at the balance sheet date are restated at the year-end rates. Non-monetary items of the Company are carried at historical cost.

#### Treatment of exchange differences:

Exchange differences arising on settlement / restatement of foreign currency monetary assets and liabilities of the Company are recognised as income or expense in the Statement of Profit and Loss.

### h) Employee benefits

### Short-term employee benefits

All employee benefits payable within twelve months of rendering the service are classified as short term benefits. Such benefits include salaries, wages, leave encashment, incentives etc. and the same are recognised in the period in which the employee renders the related service.

# **Defined contribution plans**

The Company's contribution to provident fund is considered as defined contribution plans and are charged as an expense based on the amount of contribution required to be made and when services are rendered by the employees.

### Defined benefit plans

For defined benefit plans in the form of gratuity (unfunded), the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

#### i) Taxation

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws.

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognised as an asset in the Balance Sheet when it is highly probable that future economic benefit associated with it will flow to the Company.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there are unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each balance sheet date for their realisability.

# j) Provisions and contingencies

A provision is recognised when the Company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed in the Notes. Contingent assets are not recognised in the financial statements.

# k) Borrowing costs

Costs in connection with the borrowing of funds to the extent not directly related to the acquisition of qualifying assets are charged to the Statement of Profit and Loss over the tenure of the loan.

#### 1) Earnings per Share

Basic earnings per share is computed by dividing the profit/(loss) after tax (including the post tax effect of extra ordinary items, if any) by the weighted average number of equity shares outstanding during the year.

Diluted earnings per share is computed using the weighted average number of equity shares that could have been issued on the conversion of all dilutive potential equity shares, if any.

#### m) Impairment of assets

The carrying values of assets/ cash generating units at each balance sheet date are reviewed for impairment. If any indication of impairment exists, the recoverable amount of such assets is estimated and impairment is recognised, if the carrying amount of these assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived at by discounting the future cash flows to their present value based on an appropriate discount factor.

# n) Operating Cycle:

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. Based on the nature of products / activities of the Company and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current. As a result, current assets comprise elements that are expected to be realised within 12 months after the reporting date and current liabilities comprise elements that are due for settlement within 12 months after the reporting date.

# o) Changes in Accounting Policies in the Periods/ Years Covered in the Restated Financials

There is only change in Significant Accounting Policies which needs to be adjusted in the Restated Summary Statements includes the impact of provision of gratuity made on actuarial valuation basis report.

# **ANNEXURE-IV (B)**

#### RECONCILIATION OF RESTATED PROFIT

Particulars	As at	As at	As at	As at	
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021	
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	
Net Profit/ (loss) after tax as per audited statement	130.80	123.75	98.86	38.53	
Adjustments for:					
(Increase)/ Decrease in Expenses	(0.53)	(0.70)	(0.69)	(0.66)	
Excess/ (Short) Provision for Tax		-	-	-	
Excess/ (Short) Provision for Gratuity	(5.44)	(5.38)	(4.57)	(4.42)	
Deferred Tax (Liability)/ Assets Adjustment	(23.21)	(4.33)	1.06	0.02	
Net Profit/ (loss) after tax as Restated	101.61	113.33	94.66	33.47	

Explanatory Notes to the above restatements made in Audited Financial Statements of the Company for the respective periods.

# To give Explanatory Notes regarding Adjustments

Appropriate adjustment have been made in the restated financial statements, wherever required, by reclassification of the corresponding items of income, expenses, assets & liabilities, in order to bring them in line with the groupings as per the audited financials of the Company for all the years & the requirements of the Securities & Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018.

#### **ANNEXURE-IV (C)**

#### RECONCILIATION OF RESTATED EQUITY/ NETWORTH

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Equity/Networth as per audited financial	1,144.20	1,013.40	669.65	570.79
Statements				
Adjustments for:				
to Restated Effect for the period covered in Restated				
Financials	(68.70)	(19.70)	(9.27)	(5.06)
Equity/Networth as Restated	1,095.32	993.70	660.38	565.72

Explanatory Notes to the above restatements made in Audited Financial Statements of the Company for the respective periods.

# To give Explanatory Notes regarding Adjustments

Appropriate adjustment have been made in the restated financial statements, wherever required, by reclassification of the corresponding items of income, expenses, assets & liabilities, in order to bring them in line with the groupings as per the audited financials of the Company for all the years & the requirements of the Securities & Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018.

#### NOTES TO THE RESTATED FINANCIAL INFORMATION

# ANNEXURE- V

# DETAILS OF SHARE CAPITAL AS RESTATED

# 1. Statement of Share Capital:

Particulars	As at		As at		As at		As at	
	December 31, 2023		March 31, 2023		March 31, 2022		March 31, 2021	
	Number of shares	(Rs. in lakhs)	Number of	(Rs. in lakhs)	Number of	(Rs. in lakhs)	Number of	(Rs. in lakhs)
			shares		shares		shares	
Authorised Capital								
Equity shares of Rs.10/- each with voting rights	70,00,000	700	70,00,000	700	70,00,000	700	70,00,000	700
Total	70,00,000	700	70,00,000	700	70,00,000	700	70,00,000	700
Issued, Subscribed and fully paid up								
Equity shares of Rs.10/- each with voting rights	70,00,000	700	70,00,000	700	48,00,000	480	48,00,000	480
Total	70,00,000	700	70,00,000	700	48,00,000	480	48,00,000	480

# Terms/rights attached to equity share:

1. As on date of report the company has only one class of equity shares.

# 2. Reconciliation of the number of Shares outstanding at the beginning and at the end of the Period

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
At the beginning of the Period	70,00,000	48,00,000	48,00,000	48,00,000
Additional Shares due to change in Face Value	-	-	-	-
Issued during the year	-	22,00,000	-	
Redeemed or brought back during the year	-	-	-	-
Total	70,00,000	70,00,000	48,00,000	48,00,000

#### 3. Details of shareholders hoding more than 5% shares in the Company (in terms of No. of Shares)

	Period ending on December 31, 2023		Year ended on March 31, 2023		Year ended on March 31, 2022		Year ended on March 31, 2021	
Class of shares / Name of shareholder	Number of shares	% holding in	Number of	% holding in	Number of	% holding in	Number of	% holding in
	held	that class of	shares held	that class of	shares held	that class of	shares held	that class of
		shares		shares		shares		shares
Equity shares with voting rights								
Mrs. Avniben Vasa	4,20,000	6.00%	4,20,000	6.00%	2,88,000	6.00%	2,88,000	6.00%
Mrs. Illaben Vasa	4,89,856	7.00%	4,89,856	7.00%	3,35,856	7.00%	3,35,856	7.00%
Mr. Sureshchandra G. Vasa	35,70,000	51.00%	35,70,000	51.00%	24,48,000	51.00%	24,48,000	51.00%
Mr. Mitulkumar Vasa	25,20,000	36.00%	25,20,000	36.00%	17,28,000	36.00%	17,28,000	36.00%
Total	69,99,856	100.00%	69,99,856	100.00%	47,99,856	100.00%	47,99,856	100.00%

#### 4. Shares held by promoters at the end of the period 31st December 2023

Name of promoters	Year Endin	g on December 3	1, 2023	Year Ending on March 31, 2023			
	No. of Share	% of Total Share	% Change during the	No. of Share	% of Total Share	% Change during the year	
Equity shares with voting rights							
Mr. Sureshchandra G. Vasa	35,70,000	51.00%	-	35,70,000	51.00%	=	
Mr. Mitulkumar Vasa	25,20,000	36.00%	-	25,20,000	36.00%	-	

#### 5. Shares held by promoters at the end of the year 31st March 2022

Name of promoters	1	ing on March 31,	2022	Year Ending on March 31, 2021			
•	No. of Share	% of Total Share	% Change during the	No. of Share	% of Total Share	% Change during the year	
		33333	year			g	
Equity shares with voting rights							
Mr. Sureshchandra G. Vasa	24,48,000	51.00%	-	24,48,000	51.00%	-	
Mr. Mitulkumar Vasa	17,28,000	36.00%	-	17,28,000	36.00%	-	

#### Terms & Rights attached to Equity Shares

The Company has issued one class of equity shares having a face value of Rs. 10/- per share. Each shareholder is eligible for one vote per share held. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### ANNEXURE- VI

#### **DETAILS OF RESERVES & SURPLUS AS RESTATED**

Particulars	As at	As at	As at	As at
	December 31,	March 31, 2023	March 31, 2022	March 31, 2021
	2023			
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Surplus / (Deficit) in Statement of Profit and Loss				
Balance at the beginning of the period	258.82	145.50	50.84	17.38
Add: Profit / (Loss) of the period	101.61	113.32	94.66	33.46
Net surplus in the statement of profit and loss (a)	360.43	258.82	145.50	50.84
Securities Premium				
Balance at the beginning of the period	34.88	34.88	34.88	
Additions during the year	-	-	-	34.88
Balance at the end of the period (b)	34.88	34.88	34.88	34.88
Total (a+b)	395.31	293.70	180.38	85.72

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-VIIA**

# DETAILS OF LONG/ SHORT TERM BORROWINGS AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
LONG TERM BORROWINGS				
Secured Loans				
Term loans				
From Banks	150.44	212.21	121.52	-
From Financial Institutions	-	7.95	82.27	-
Unsecured Loan				
From Financial Institutions (Others)	135.55	-	-	-
From Banks	-	-	34.06	-
From Directors	636.39	458.45	7.04	41.50
Total	922.38	678.61	244.89	41.50
SHORT TERM BORROWINGS				
Cash credit from banks (Secured)	4,618.44	3,558.30	977.61	668.84
Current Maturities of Long Term Liabilites	150.03	108.78	163.60	-
Total	4,768.47	3,667.08	1,141.21	668.84

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilites, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-VIII**

# **DETAILS OF LONG TERM PROVISIONS AS RESTATED**

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Provision for employee benefits:				
- Gratuity	14.57	11.39	7.56	3.63
Total	14.57	11.39	7.56	3.63

- 1. The Provisioning for Gratuity has been taken into account based on the Actuarial Valuer Report.
- 2. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 3. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### ANNEXURE- VIIB

#### NATURE OF SECURITY & TERMS OF REPAYMENT FOR LONG/ SHORT TERM BORROWINGS INCLUDING CURRENT MATURITIES

(Rs. in lakhs)

								(Rs. in lakhs)
					Amount			
					Outstanding as at			
			Nature of	Loan(Rs.	December 31,		Repayment	
S No	Lender	Type	Facility	in lakhs)	,	Rate of Interest	Terms	Security/Principal Terms & Condition
3.140.	Echder	Турс		III Iakiis)	2023		Tellis	* *
l .			Inventory			Repo+2.5%=9.00	40.75	Primary: 1)For INF Facility: Nil
1	Axis Bank	Short Term	Funding	500.00	498.86	% p.a. at present	12 Months	
						Repo+2.5%=9.00		2)For SEG Facility: Extension of exclusive charge by way of hypothection on entire current assets and fixed assets of
2	Axis Bank	Short Term	Cash Credit**	4180.00	4,119.58	% p.a. at present	12 Months	the company, both present and future, other than financed by other bank.
								Collateral:
						Repo+2.5%=9.00		1)For INF Facility: Nil
3	Axis Bank	Short Term	CAOCS	1.00	_	% p.a. at present	12 Months	2)For SEG Facility: Extension of EM of the following properties on exclusive basis:
			Term Loan			Repo+2.5%=9.00	As per residual	A) Residential Property located at flat no. 201, second floor "GRAND SUN CITY", plot no.1 of survey no. 22, Paiki
l 4	Axis Bank	Long Term		47.00	21 51	% p.a. at present	tenor	5/A-B: Village Nana Mava, Dist: Rajkot-360005 owned by Ms. Illaben Sureshchandra Vasa.
-	TAIS DallK	Long Term	LCLOS	47.00	21.31	70 p.a. at present	tenor	B)Resindential Property located at Flat No. 101, first floor, "Monali Apartment Aghat", lakh no. 12. milpara, opp.
								Kanta Vikas gruh, Off Dhebhar Road, Rajkot 360002 owned by Ms. Illaben Sureshchandra Vasa.
								C)Commercial Property located at plot no. 2, Revenue Survey 285 Paiki of Sanad no.58, City Survey Ward no.11,
								Rajkot 360002 owned by Mr. Sureshchandra Vasa.
								D) Commercial Shop No. 5, Ground Floor, Krupa nidhan, plot no. 290, Bhaktinagar Station Plot Street no. 4/10
								corner, Opp Jivan Commercial Bank, Rajkot 360002 owned by Ms. Illaben Sureshchandra Vasa.
								E) Residential Property located at Flat no. E/7/64, Sixth Floor, "Orchid Heaven", in Applewoods Township, Op.
								Orchid Heights, Ahmedabad owned by Mr. Mitulkumar Vasa and Ms, Avni Mitulkumar Vasa.
								F) Commercial property located at office no. 202/A, Second Floor, "Synergy Tower", near Vodafone House, behind
								YMCA Club, Corporate road, Makarba, Vejalpur Ahmedabad owned by Mr. Mitulkumar Vasa and Ms. Avni
								Mitulkumar Vasa.
								G) Residential open plot located at CitySurvey ward no. 15/2, City survey no. 2918, Gujarat housing board, Opp.
								BAPS Swaminarayan temple, Kalawad road, Rajkot owned by Mr. Mitul Vasa and Ms. Avni Mitul Vasa.
								F) Open plot located at Village Giyana, RS No. 238 Paikee 2, Dist: Rajkot owned by Ms. Avni Miyul Vasa.
			Term Loan					
			ECLGS-			Repo+2.5%=9.00	As per residual	
5	Axis Bank	Long Term	EXTENSION	151.00	151.00	% p.a. at present	tenor	
	11110 121111	Long Term	Auto Premium	101.00	101.00	, v promon process	Repayable in 60	
						Et allatanes	1 /	
l ,	IIDEC D. I		Loan( Mercedes		45.40	Fixed Interest	Monthly	W. J. C. CM. WILL N. Clondings
6	HDFC Bank	Long Term		64.00	45.13	rate at 7.10%	installments	Hypothecation of Motor Vehicle No.GJ03MH4851
			Auto Premium				Repayable in 60	
			Loan(Tata			fixed Interest rate	Monthly	
7	HDFC Bank	Long Term	Harrier)	17.00	12.00	at 7.25%	installments	Hypothecation of Motor Vehicle No.GJ03MH4854
							Repayable in 12	Gurantee:
	Tata Capital Financial						Monthly	Irrevocable & unconditional Personal Guarantee of Mr. Mitul Suresh Chandra Vasa, Mrs. Ilaben Sureshchandra
8	Services	Short Term	Channel Finance	500.00	195.66	10 40%	installments	Vasa, Mrs. Avni Mitulkumar Shah and Mr. Sureshchandra Gulabchand
<u> </u>	, , , , , , , , , , , , , , , , , , , ,	Short Telli	Similier I mariec	300.00	175.00	10.4070	<b> </b>	Tank Tank Tank Tank Tank Tank Tank Tank
	E 11 1 E: 110 :						Repayable in 36	
	Fedbank Financial Services						Monthly	
	Limited		Business Loan	30.00	10.72	16.00%	installments	Unsecured Business Loan
	Mitulkumar S. Vasa	Long Term	Unsecured Loan*			9.00%	-	-
11	Sureshchandra G. Vasa	Long Term	Unsecured Loan*			9.00%	-	-
12	Avni M. Vasa	Long Term	Unsecured Loan*			9.00%	-	-
12	1	20118 1 (11111	C.n.ccurca Loan		1	1 2.0076	1	<u>-</u>

<sup>\*</sup>The formal terms of repayment in realtion to the unsecured loans mentioned above, have been not defined as the loans taken from the related parties. Also, maturity profile has not been disclosed. Further, the loans are quasi-equity in nature for the long term business purposes.

<sup>\*\*</sup> The sanction limits of aforesaid loans from Axis Bank have been amended pursuant to the Amendatory Sanction Letter dated 29th May, 2023 of the Axis Bank.

# ANNEXURE- IX

# DETAILS OF TRADE PAYABLES AS RESTATED

Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Other than Acceptances				
total outstanding dues of micro and small enterprises	-	-	-	-
total outstanding dues of creditors other than micro and small enterprises	1,102.00	285.86	1,784.00	1,331.19
Total	1,102.00	285.86	1,784.00	1,331.19

# a. Unbilled

Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021	
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	
Unbilled - Other (Provision)	2.00	2.38	1.27	0.28	
	2.00	2.38	1.27	0.28	

# Trade payable Ageing as Outstanding for following period from due date of payment 31st December, 2023

(Rs. in lakhs)

Particulars	Less than 1 Year	1 - 2 Year	2 - 3 Year	More than 3 Year	Total
	1 Teal			1 Cai	
- Micro, small and medium enterprises (MSME)		-	-	-	-
- Other	1,098.62	0.01	1.37	-	1,100.00
- Disputed Dues - MSME	-	-	-	-	-
- Disputed Dues - Other	-	-	-	-	-
Total	1,098.62	0.01	1.37	-	1,100.00

31st March, 2023 (Rs. in lakhs)

(Rot in initial)					
Particulars	Less than	1 - 2 Year	2 - 3 Year	More than 3	Total
	1 Year			Year	
- Micro, small and medium enterprises (MSME)		-	-	-	-
- Other	279.73	1.37	-	-	281.10
- Disputed Dues - MSME	-	-	-	-	-
- Disputed Dues - Other	-	-	=	-	-
Tota	1 279.73	1.37	•	-	281.10

# 31st March, 2022 (Rs. in lakhs)

Particulars	Less than	1 - 2 Year	2 - 3 Year	More than 3	Total
	1 Year			Year	
- Micro and small enterprises (MSME)	-	-	-	-	-
- Other	1,780.00	1.45	-	-	1,781.46
- Disputed Dues - MSME	-	-	-	-	-
- Disputed Dues - Other	-	-	-	-	-
Total	19780.00	1.45	-	-	1,781.46

31st March, 2021 (Rs. in lakhs)

Particulars	Less than	1 - 2 Year	2 - 3 Year	More than 3	Total
	1 Year			Year	
- Micro and small enterprises (MSME)		-	-	-	-
- Other	1,330.64		-	-	1,330.64
- Disputed Dues - MSME	-	-	-	-	-
- Disputed Dues - Other	-	-	-	-	-
Total	1,330.64	-	-	•	1,330.64

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

ANNEXURE- X

DETAILS OF OTHER CURRENT LIABILITIES AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Statutory Dues:				
TDS Payable	3.92	16.26	8.20	4.05
TCS Payable	-	-	-	0.86
GST Payable	1.71	3.26	-	2.69
Salary Payable	21.93	14.71	16.34	14.55
Provident Fund Payable	0.72	0.49	0.32	0.25
ESIC Payable	0.10	0.11	0.03	0.02
Professional Tax Payable	0.08	0.08	1.04	0.08
Interest and Commission Expense	0.65	8.96	-	48.60
Advances from Customers	15.55	132.59	73.21	44.71
Deposits and Other Payables	47.11	50.24	45.08	-
Total	91.77	226.70	144.22	115.81

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilites, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-XI**

# DETAILS OF SHORT TERM PROVISIONS AS RESTATED

Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Provision for Taxation	1.94	-	-	-
Gratuity	5.25	2.99	1.43	0.79
Total	7.19	2.99	1.43	0.79

- 1. Provision for Income Tax have been adjusted against the Advance Tax, TDS & TCS Receivables, if any.
- 2. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 3. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# ANNEXURE- XII

# RECONCILIATION OF RESTATED TANGIBLE ASSETS

As at December 31, 2023

(Rs. in lakhs)

		Gros	s block			Accumulated	depreciation		Net block	Net block
	Balance as at	Additions	Disposals	Balance	Balance as at	Depreciation/	Eliminated on	Balance	Balance	Balance
Particulars	April 1, 2023			as at	April 1, 2023	amortisation	disposal of	as at	as at	as at
				December 31,		expense for the	assets	December 31,	December 31,	March 31, 2023
				2023		year		2023	2023	
(a) Furniture & Fixtures	20.60	6.95	-	27.55	9.23	3.14	-	12.37	15.18	11.59
(b) Office Equipment	20.31	3.81	-	24.12	14.00	3.13	-	17.13	6.99	6.13
(c) Plant and Equipment	2.51	1.25	-	3.76	0.92	0.43	-	1.35	2.41	1.50
(d) Vehicles	124.92	-	-	124.92	39.40	20.03	-	59.43	65.49	85.50
(e) Building	-	47.72	-	47.72	-	2.36	-	2.36	45.37	-
Total	168.34	59.73	-	228.07	63.55	29.09	-	92.64	135.44	104.72

Intangibles (Rs. in lakhs)

mangibles										(IXS. III IAKIIS)
		Gros	s block			Accumulated	l depreciation		Net block	Net block
Particulars	Balance as at April 1, 2023	Additions	Disposals	Balance as at December 31, 2023	Balance as at April 1, 2023	Depreciation/ amortisation expense for the year	Balance as at December 31, 2023	Balance as at March 31, 2023		
(a) Computer Software	7.11	-	-	7.11	2.06	0.53	-	2.59	4.53	7.11
Total	7.11	-	-	7.11	2.06	0.53	-	2.59	4.53	7.11
Grand Total	175.45	175.45 59.73 - 235.18 65.61 29.62 - 95.23								111.83

As at March 31, 2023 (Rs. in lakhs)

Particulars		Gros	s block			Accumulated		Net block	Net block	
Particulars	Balance as at April 1, 2022	Additions	Disposals	Balance as at March 31, 2023	Balance as at April 1, 2022	Depreciation/ amortisation expense for the year	Eliminated on disposal of assets	Balance as at March 31, 2023	Balance as at March 31, 2023	Balance as at March 31, 2022
(a) Furniture & Fixtures	20.19	0.78	-	20.97	5.47	3.88	-	9.37	11.59	14.71
(b) Office Equipment	17.51	2.50	-	20.01	8.24	5.55	-	13.82	6.13	9.26
(c) Plant and Equipment	2.28	0.11	ı	2.39	0.57	0.30	-	0.90	1.50	1.71
(d) Vehicles	116.43	8.47	-	124.90	0.59	38.78	-	39.39	85.50	115.85
Total	156.41	11.86	-	168.27	14.87	48.51	-	63.48	104.72	141.53

Intangibles (Rs. in lakhs)

intangibles										(Ito: III Iuiliio)
B	Gross block					Accumulated		Net block	Net block	
Particulars	Balance as at April 1, 2022	Additions	Disposals	Balance as at March 31, 2023	Balance as at April 1, 2022	Depreciation/ amortisation expense for the year	Balance as at March 31, 2023	Balance as at March 31, 2022		
(a) Computer Software	7.11	-	-	7.11	1.34	0.71	-	2.06	5.06	5.77
Total	7.11	-	-	7.11	1.34	0.71	-	2.06	5.06	5.77
Grand Total	163.52	11.86	-	175.38	16.21	49.22	-	65.54	109.78	147.30

As at March 31, 2022 (Rs. in lakhs)

Particulars		Gros	s block			Accumulated		Net block	Net block	
	Balance as at April 1, 2021	Additions	Disposals	Balance as at	Balance as at April 1, 2021	Depreciation/ amortisation	Eliminated on disposal of	Balance as at	Balance as at	Balance as at
	110111 1, 2021			March 31, 2022	11pin 1, 2021	expense for the	March 31, 2022	March 31, 2022	March 31, 2021	
						year				-
(a) Furniture & Fixtures	16.01	4.18	-	20.19	0.84	4.65	-	5.48	14.71	15.17
(b) Office Equipment	9.61	7.92	ı	17.53	2.93	5.34	-	8.27	9.26	6.68
(c) Plant and Equipment	2.30	-	-	2.30	0.21	0.38	-	0.59	1.71	2.09
(d) Vehicles	-	- 116.45 - 116.45 - 0.60 - 0						0.60	115.85	-
Total	27.92	128.55	-	156.47	3.98	10.97	-	14.94	141.53	23.94

(Rs. in lakhs)

Particulars	Gross block					Accumulated		Net block	Net block	
	Balance as at	Additions	Disposals		Balance as at	_	Eliminated on		Balance	Balance
	April 1, 2021			as at	April 1, 2021	amortisation	disposal of	as at	as at	as at
				March 31, 2022		expense for the	assets	March 31, 2022	March 31, 2022	March 31, 2021
						year				
(a) Computer Software	6.59	0.52	-	7.11	0.66	0.69	-	1.34	5.77	5.93
Total	6.59	0.52	-	7.11	0.66	0.69	-	1.34	5.77	5.93
		·	·							
Grand Total	34.51	129.07	-	163.58	4.64	11.66	-	16.28	147.30	29.87

#### **ANNEXURE-XIII**

# DETAILS OF DEFERRED TAX LIABILITIES (NET) AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Tax effect of items constituting Deferred tax liabilities				
On difference between book balance and tax balance of property, plant and				
equipment	-	-	-	-
	-	-	-	-
Tax effects of items Constituting Deferred Tax Asset				
Deferred Tax Assets	10.86	3.03	1.66	1.55
	10.86	3.03	1.66	1.55
Net deferred tax asset / (liability)	10.86	3.03	1.66	1.55

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-XIV**

#### DETAILS OF LONG TERM LOANS AND ADVANCES AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Rent Deposits	7.29	7.29	5.74	5.91
Deposit with Authorities	1.30	0.30	0.30	0.30
Total	7.29	7.29	5.74	5.91

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# **ANNEXURE- XV**

# DETAILS OF INVENTORIES AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Steel Pipes - Finished Goods	2,833.65	1,914.49	820.58	386.85
Structural Steels - Finished Goods	-	123.62	114.14	140.14
Total	2,833.65	2,038.11	934.72	526.99

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# **ANNEXURE- XVI**

# DETAILS OF TRADE RECEIVABLES AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
(Unsecured, considered good unless otherwise stated)				
(a) Trade receivables outstanding for a period exceeding six months from the date they were due for payment				
Considered good Considered doubtful	3,695.81	71.14	110.45	-
	3,695.81	71.14	110.45	-
Less: Provision for doubtful trade receivables	-	-	-	-
	3,695.81	71.14	110.45	-
(b) Other Trade receivables	-	2,892.93	2,466.20	1,395.02
Total	3,695.81	2,964.07	2,576.65	1,395.02

Notes: Trade Receivable Ageing Schedule

Particulars	Less than 6 Months	6 Months to 1 year	1 - 2 Year	2 - 3 Year	More than 3 Year	Total
31st December, 2023						
(a) Undisputed Trade receivables-						
Considered good	3,408.09	165.98	93.11	28.63	-	3,695.81
Considered doubtful	-	-	-	-	-	-
(b) Disputed Trade receivables-						-
Considered good	-	-	-	-	-	-
Considered doubtful	-	-	-	-	-	-
Total	3,408.09	165.98	93.11	28.63		3,695.81
31st March,2023						
(a) Undisputed Trade receivables-						
Considered good	2,892.91	47.90	23.24	-	-	2,964.05
Considered doubtful	-	-	-	-	-	-
(b) Disputed Trade receivables-						-
Considered good	-	-	-	-	-	-
Considered doubtful	-	-	-	-	-	-
Total	2,892.91	47.90	23.24	-		2,964.05
31st March,2022						
(a) Undisputed Trade receivables-						
Considered good	2,466.20	66.22	44.23	-	-	2,576.65
Considered doubtful	-	-	-	-	-	-
	2,466.20	66.22	44.23	-		2,576.65
(b) Disputed Trade receivables-	·					
Considered good	-	-	-	-	-	-
Considered doubtful	-	-	-	-	-	-
	-	-	-	-	-	-
Total	2,466.20	66.22	44.23	-	-	2,576.65
31st March,2021						
(a) Undisputed Trade receivables-						
Considered good	1,395.02	-	-	-	-	1,395.02
Considered doubtful	-	-	-	-	-	-
	1,395.02	-	-	-		1,395.02
(b) Disputed Trade receivables-						
Considered good	-	-	-	-	-	-
Considered doubtful	-	-	-	-	-	-
Total	1,395.02	-	-	-	-	1,395.02

0.02

#### Notes:

- 1. As per the view of the management of the company there is no doubtful debt & hence provision for doubtful debt has not been made.
- 2. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 3. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-XVII**

# DETAILS OF CASH & CASH EQUIVALENTS AS RESTATED

Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
A. Cash and cash equivalents	(Hor III Idillio)	(110) III Iuiliio)	(110. III Iuilio)	(110) III Iuiliio)
(a) Cash on hand	7.51	11.61	15.53	16.72
(b) Balances with banks				
(i) In current accounts	9.57	5.45	12.65	59.74
Total - Cash and cash equivalents (A)	17.08	17.06	28.18	76.46
B. Other bank balances				
(i) In other deposit accounts				
- original maturity more than 3 months	-	-	-	-
Total - Other bank balances (B)	-	-	-	-
Total	17.08	17.06	28.18	76.46

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE- XVIII**

#### DETAILS OF SHORT TERM LOANS AND ADVANCES AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
(Unsecured, considered good unless otherwise stated)				
Advance to Related Parties	-	119.50	60.40	-
Advance to Suppliers	921.53	239.01	77.06	-
GST Receivable	348.95	330.93	122.39	75.80
IT Refund Receivable	0.34	11.83	23.42	10.08
Prepaid Expenses	3.56	10.67	1.81	1.70
Advance to others	21.35	12.37	2.79	603.52
Total	1,295.73	724.31	287.87	691.10

#### Notes:

- 1. No Securities have been taken by the company against the advances given to the suppliers.
- 2. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 3. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-XIX**

#### DETAILS OF OTHER CURRENT ASSETS AS RESTATED

Particulars	As at	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Others	-	-	-	-
Total	-	-	-	-

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### ANNEXURE- XX

#### DETAILS OF REVENUE FROM OPERATIONS AS RESTATED

Particulars	Period End December 31, 2023	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Revenue from Sale of products	20,035.17	36,549.43	31,726.69	13,356.07
Other Operating Revenue				
Discount Income	626.72	1,009.96	624.69	248.47
Freight Income	28.57	44.07	52.27	31.51
Misc. Income	0.49	-	0.31	0.14
Total	20,690.95	37,603.46	32,403.96	13,636.19

# Revenue from Sale of products

Particulars	Period End	Year ended	Year ended	Year ended
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Domestic Sales	20,690.95	37,603.46	31,726.69	13,356.07
Foreign Sales			-	-
Total	20,690.95	37,603.46	31,726.69	13,356.07

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# **ANNEXURE-XXI**

# DETAILS OF OTHER INCOME AS RESTATED

Particulars	Period End December 31, 2023	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Interest Income	0.42	1.55	3.33	-
Total	0.42	1.55	3.33	-

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilites, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-XXII**

#### DETAILS OF COST OF MATERIAL CONSUMED AS RESTATED

Particulars	Period End December 31, 2023	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Purchases	20,506.81	37,418.97	31,923.08	13,288.10
Cost of material Consumed	20,506.81	37,418.97	31,923.08	13,288.10

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### **ANNEXURE-XXIII**

# DETAILS OF CHANGE IN INVENTORIES OF WIP & FINISHED GOODS AS RESTATED

Particulars	Period End December 31, 2023	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Inventories at the end of the year				
- Finished Goods	2,833.65	2,038.11	934.72	526.99
	2,833.65	2,038.11	934.72	526.99
Inventories at the beginning of the year				
- Finished Goods	2,038.11	934.72	526.99	332.09
	2,038.11	934.72	526.99	332.09
Net (increase)/decrease	-795.54	-1,103.39	-407.73	-194.90

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# ANNEXURE- XXIV DETAILS OF EMPLOYEE BENEFIT EXPENSES AS RESTATED

Particulars	Year ended December 31, 2023	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Salaries and wages	128.11	169.96	202.64	110.86
Managerial Remuneration	40.82	47.91	32.64	31.84
Gratuity Expenses	5.44	5.38	4.57	4.42
Staff welfare expenses	0.77	18.54	11.02	11.14
Total	175.14	241.79	250.87	158.26

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### ANNEXURE- XXV

#### DETAILS OF FINANCE COST AS RESTATED

Particulars	Year ended December 31, 2023	Year ended March 31, 2023	Year ended March 31, 2022	Year ended March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Bank Charges	29.71	54.22	24.91	24.40
Interest expense on:				-
- Borrowings	376.95	357.56	103.33	64.05
- Unsecured Loans	13.43	39.63	14.79	2.66
- Statutory Dues	0.29	-	0.29	0.37
Total	420.38	451.41	143.32	91.48

#### Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilites, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

#### ANNEXURE- XXVI DETAILS OF OTHER EXPENSES AS RESTATED

Particulars	Year ended	Year ended	Year ended	Year ended
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)	(Rs. in lakhs)
Godown & Office Rent	16.64	33.70	36.31	16.91
GST Expenses	-	0.17	2.79	2.65
Job Work Expense	-	-	8.73	4.61
Labour Charges	16.86	30.36	24.69	15.77
Transportation Expenses	146.62	213.57	176.14	114.42
Commission and Brokerage Expenses	3.46	40.71	51.10	38.71
Vehicle Running & Maintenance Expenses	2.20	3.76	-	-
Insurance	0.48	0.51	0.93	0.56
Electricity Expense	2.73	2.91	2.14	1.29
Donation	1.49	2.41	2.12	0.85
Repairs and Maintenance Expenses	9.06	2.83	2.18	2.81
Advertisement & Sales Promotion	7.55	5.13	12.08	2.32
Travelling and conveyance	4.59	4.93	3.06	2.02
Internet and Communication costs	1.72	3.09	3.49	2.06
Printing & Stationery	1.21	2.44	1.74	1.66
Postage & Courier	0.60	0.49	1.05	0.38
Discount Allowed	2.36	-	0.30	0.58
Recruitment Expense	-	-	-	-
Software Expense	-	3.48	7.20	1.20
Membership & Subscription	-	-	-	0.08
Website Expenses	-	0.63	0.80	0.18
Trademark Charges	-	3.96	-	-
ROC and Legal Expenses	0.14	0.14	0.08	0.31
Office Expenses	2.28	1.97	7.76	4.54
Rates & Taxes	0.54	0.55	0.64	0.21
Legal and professional fees	2.80	22.33	10.85	4.98
Payment to auditor	0.25	2.32	1.00	0.28
Balances Written off	7.59	1.33	-	8.92
Fines and Penalties	-	-	-	0.49
Miscellaneous expenses	0.02	4.54	1.21	3.52
-	Total 231.19	388.26	358.39	232.31

- 1. The figures disclosed above are based on the restated summary statement of assets & liabilities of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilites, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# ANNEXURE- XXVII

# RESTATED STANDALONE STATEMENT OF FINANCIAL RATIO

Sr. No.	Ratios	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021			
	Current Assets	7,842.27	5,743.55	3,827.42	2,689.57			
	Current Liabilities	5,969.43	4,180.25	3,069.59	2,116.35			
1	Current Ratio	1.31	1.37	1.25	1.27			
	Variation	-4.38%	10.19%	-1.89%				
	Reason	Change is less than 25°	%					
	Total Debt: Borrowings	5,690.85	4,345.69	1,386.10	710.34			
	Equity	1,095.31	993.70	660.38	565.72			
2	Debt-Equity Ratio	5.20	4.37	2.10	1.26			
	Variance	18.81%	108.35%	67.16%				
	Reason	Due to increase in Bor			<u> </u>			
	Earnings Available for Debt Service	551.61	613.96	249.63	129.15			
	Debt Service	6,111.23	4,797.10	1,529.42	801.82			
3	Debt Service Coverage Ratio	0.09	0.13	0.16	0.16			
	Variance	-29.48%	-21.59%	1.33%				
	Reason	Change is less than 25°	%					
	Net Profit After taxes	101.61	113.33	94.66	33.47			
	Average Shareholders Equity	1,095.31	827.04	613.05	371.55			
4	Return on Equity (ROE)*	9.28%	13.70%	15.44%	9.01%			
	Variance	-32.30%	-11.25%	71.41%				
	Reason	Due to increase in Net Profit after taxes and consequent increase in shareholders equity.						
	Cost of Goods Sold	19,711.27	36,315.58	31,515.40	13,093.20			
	Average Inventory	2,833.65	1,486.42	730.86	429.54			
5	Inventory Turnover Ratio*	6.96	24.43	43.12	30.48			
	Variation	-71.53%	-43.34%	41.47%				
	Reason	Due to Increase in Inv Goods sold.	Due to Increase in Inventory for the period and also increase in Cost of Goods sold.					
	Net Sales	20,690.95	37,603.46	32,403.96	13,636.19			
6	Average Accounts Receivable	3,695.81	2,770.36	1,985.84	1,049.09			
0	Trade Receivables Turnover Ratio*	5.60	13.57	16.32	13.00			
	Variation	-58.75%	-16.82%	25.54%				
	Reason	Due to increase in Net	sales and correspon	nding increase in Acc	ounts			
	Cost of Materials Consumed	20,506.81	37,418.97	31,923.13	13,288.10			
	Average Accounts Payables	1,102.00	1,033.11	1,556.82	902.66			
7	Trade Payables Turnover Ratio*	18.61	36.22	20.51	14.72			
	Variation	-48.62%	76.64%	39.29%				
	Reason	Due to decrease in Cos						
	Revenue	20,691.39	37,605.01	32,407.29	13,636.19			
	Working capital	1,872.84	1,563.30	757.83	573.22			
8	Net Capital Turnover Ratio	11.05	24.05	42.76	23.79			
	Variation	-54.07%	-43.75%	79.76%				
	Reason	Due to increase in wor	rking capital as com	pared to the previous	period.			

	Profit After Tax	101.61	113.33	94.66	33.47
	Revenue	20,690.95	37,603.46	32,403.96	13,636.19
9	Net Profit Ratio	0%	0%	0%	0%
	Variation	62.94%	3.17%	19.02%	
	Reason	Change is less than 25°	%		
	Profit before interest and tax	544.16	610.16	270.98	148.24
	Average Capital Employed	6,786.16	5,339.39	2,046.48	1,276.06
10	Return on Capital employed (ROCE)	8%	11%	13%	12%
	Variation	-29.83%	-13.70%	13.98%	
	Reason	Due to increase in Cap	oital Employed as co	ompared to the previous	ous period.
	Share of Profits/ Return on Investment	-	-	-	-
	Investment in Companies	-	-	-	-
11	Return on investment	-	-	-	-
	Variation	-	-	-	-
	Reason		•	· · · · · · · · · · · · · · · · · · ·	

Note: Variation for December 31, 2023 and March 31, 2023 has not been calculated since both the data are not comparable.

\*The Ratios for the Stub-Period have been calculated by taking the balances as at December 31, 2023 instead of Average Balances for the period.

### The definitions of ratio / formulas used for actual computation are as follows:

- 1 Current Ratio = Current Assets/Current Liabilities
- 2 Debt Equity Ratio = Total Debt / Shareholders Equity
- 3 Debt Service Coverage Ratio = Earning available for Debt Service / Debt Service
- 4 Return on Equity (ROE) = Net Profit after taxes / Average Shareholders Equity
- 5 Inventory Turnover Ratio = Cost of goods sold / Average Inventory
- 6 Trade Receivables Turnover Ratio = Revenue from Operation / Average account receivable
- 7 Trade Payables Turnover Ratio = Cost of Material Consumed/ Average Trade Payables
- 8 Net Capital Turnover Ratio = Revenue from Operations / Working capital
- 9 Net Profit Ratio = Profit After Tax / Revenue from Operation
- 10 Return on Capital employed (ROCE) = Profit before interest and tax /(Networth+ Total Debt + Deferred tax liability)
- 11 Return on Investment = Net Gain on Sale of Investment / Cost of Investment

#### ANNEXURE- XXVIII

# DETAILS OF RELATED PARTIES TRANSACTIONS AS RESTATED

#### (a) Key Managerial Personnel (KMP):

Mr. Mitulkumar Vasa Managing Director

Mr. Sureschandra Vasa Director (Resigned w.e.f. 20th February, 2024)

Mrs. Avniben Vasa Director Mr. Brijesh Kular Director

#### (b) Promoters & their Relatives having control:

Mrs. Illaben Vasa Relative of Director

#### (c) Relatives of Promoters who are under the employment of the company:

Mrs. Jignaben Kular

#### (d) Companies over which Directors have significant influence or control:

Visaman Sales Private Limited

Visaman Infra Projects Private Limited

VSG Mart Limited

Devika Fincap Private Limited

# (e) Other entities over which there is significant control:

Mitulkumar Vasa- HUF HUF of Director Sureshchandra Vasa- HUF HUF of Director

Visaman Sales Proprietorship of Director Pipe Junction Partnership of Director

Steel Sales Proprietorship of Director's Relative

#### B. Details of related party transactions during the year:

Sr Name of Party	Relation	Vol	ume of Transaction	ns during the year	
No.		December 31, 2023 (Rs. in lakhs)	March 31, 2023 (Rs. in lakhs)	March 31, 2022 (Rs. in lakhs)	March 31, 2021 (Rs. in lakhs)
Director's Remuneration					
- Mr. Mitulkumar Vasa	Director	13.50	18.00	11.97	12.88
- Mr. Sureschandra Vasa	Director	16.50	18.00	11.97	12.88
- Mrs. Avniben Vasa	Director	6.30	8.40	5.97	6.08
- Mr. Brijesh Kular	Director	5.87	6.47		
Interest Expense					
- Mr. Mitulkumar Vasa	Director	10.23	18.01		
- Mrs. Avniben Vasa	Director	3.20	4.56		
Commission Expense					
- Mr. Mitulkumar Vasa	Director	-	4.00	7.20	10.64
- Mr. Sureschandra Vasa	Director	-	3.00	11.60	6.10
- Mrs. Avniben Vasa	Director	-	1.25	5.70	2.20
- Mrs. Illaben Vasa	Relative of Director	-	6.00	5.70	4.18
- Mitulkumar Vasa - HUF	Relative of Director	-	8.00	6.65	7.60

- Sureshchandra Vasa - HUF	Relative of Director	-	8.00	6.65	5.89
Unsecured Loans					
- Mr. Mitulkumar Vasa	Director	-		12.04	46.32
- Mr. Sureschandra Vasa	Director				
Loans Repaid					
- Mr. Mitulkumar Vasa	Director	-		67.13	16.05
- Mr. Sureschandra Vasa	Director			18.76	0.66
Rent Expense					
- Mr. Mitulkumar Vasa	Director	1.09	1.45		
- Mr. Sureschandra Vasa	Director	2.47	6.97		
- Mrs. Avniben Vasa	Director	1.09	1.45		
Salary Expenses					
- Mrs. Illaben Vasa	Relative of Director	4.52	3.51		
- Mrs. Jignaben Kular	Relative of Director	5.87	6.47		
- Mrs. Jignaben Kular	Relative of Director	-	1.49		
Purchase of Goods					
- Visaman Sales Pvt Ltd	Group Company	2,057.59	616.29	1,367.01	408.06
- Pipe Junction	Partnership of Director	-	-	-	3.77
- Steel Sales	Proprietorship of Director's Relative	-	-	190.64	645.40
- Visaman Infraprojects Pvt Ltd	Group Company	972.24	-	=	-
Sale of Goods					
- Steel Sales	Proprietorship of Director's Relative			33.64	603.14
- Visaman Sales Pvt Ltd	Group Company	140.55	1,021.24	68.30	101.57
- Visaman Infraprojects Pvt Ltd	Group Company	3,299.77	466.32		
<u>Bonus</u>					
- Mr. Brijesh Kular	Director	-	0.13	-	-

#### **ANNEXURE-XXIX**

# RESTATED STATEMENT OF CAPITALIZATION AS AT DECEMBER 31, 2023

(Rs. in lakhs)

Particulars	Pre Issue	Post Issue
Borrowings		
Short-Term Borrowings (A)	4768.47	(*)
Long-Term Borrowings (B)	922.38	(*)
Total Borrowings (C)	5690.85	(*)
Shareholder's Fund (Equity)		
Share Capital	700.00	(*)
Reserve & Surplus	395.31	(*)
Total Shareholder's Fund (D)	1095.31	(*)
Long-Term Borrowings/ Equity (B/D)	0.84	(*)
Total Borrowings/ Equity (C/D)	5.20	(*)

<sup>\*</sup>The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

# Notes:

- 1. The figures disclosed above are based on the restated summary of Profit & Losss of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively.

# ANNEXURE- XXX

# STATEMENT OF TAX SHELTER AS RESTATED

(Rs. in lakhs)

Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Profit before tax, as restated (A)	123.78	158.75	127.66	56.76
Normal Corporate Tax Rate (%)	27.82%	27.82%	27.82%	27.82%
Minimum Alternate Tax Rate (%)	16.69%	16.69%	16.69%	16.69%
As per Section 115BAA Rate (%)	25.17%	25.17%	25.17%	25.17%
Adjustments:				
Permanent Differences				
Expenses disallowed under Income Tax Act, 1961				
Gratuity Provision	5.44	5.38	4.57	4.42
Other disallowance including u/s 36 & 37	1.49	2.91	0.70	0.85
Total Permanent Differences (B)	6.93	8.29	5.28	5.28
Income considered separately (C)		-1.55	-3.33	-15.40
Timing Differences				
Depreciation as per Books	29.62	49.22	11.65	4.20
Depreciation as per Income Tax Act	26.32	24.36	16.58	
Other disallowances including under section 43B		-	-	-
Total Timing Differences (D)	3.30	24.86	-4.93	4.20
Net adjustments (E) = $(B+C+D)$	10.23	31.60	-2.98	-5.92
Tax expenses/(saving) thereon on net adjustment	2.58	7.95	-0.75	-1.49
Income from other sources (F)	-	1.55	3.33	15.40
Exempt Income/ Non-Taxable (G)	-	-	-	-
Income/ (Loss) (A+E+F-G)	134.01	191.90	128.01	66.24
Brought Forward Loss Set Off				
- Ordinary Business Loss & Unabsored Depreciation				
Taxable income/(loss)	134.01	191.90	128.01	66.23
Tax as per Normal Provisions	37.28	53.39	35.61	18.42
Tax as per Section 115BAA	33.73	48.30	32.22	16.67
Income as per MAT	123.78	158.75	127.66	56.76
Taxable Income/(Loss) as per MAT	123.78	158.75	127.66	56.76
Tax as per MAT	20.66	26.50	21.31	9.47
Tax Paid as per-	Section 115BAA	Section 115BAA	Section 115BAA	Section 115BAA

#### **ANNEXURE-XXXI**

#### DETAILS OF CONTINGENT LIABILITIES & COMMITMENTS AS RESTATED

(Rs. in lakhs)

	Particulars	As at December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
a.	Contingent liabilities	NIL	NIL	NIL	NIL

#### **ANNEXURE-XXXII**

#### OTHER FINANCIAL INFORMATION AS RESTATED

(Rs. in lakhs)

Particulars	Period ending	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Restated PAT as per statement of Profit & Loss (For Basic EPS Purpose) (A)	101.61	113.33	94.66	33.47
Add: Depreciation	29.62	49.22	11.65	4.20
Add: Finance Cost	420.38	451.41	143.32	91.48
Add: Income Tax/ Deferred Tax	22.17	45.42	33.00	16.81
Less: Other Income	0.42	1.55	3.33	-
Restated Earnings Before Interest, Tax, Depreciation & Amortization	573.36	657.83	279.30	145.96
EBITDA Margin (%)	2.77%	1.75%	0.86%	1.07%
Number of Equity Shares at the end of the period (B)	70,00,000	70,00,000	48,00,000	48,00,000
Number of Equity Shares considering Bonus Impact (C)	70,00,000	70,00,000	48,00,000	48,00,000
(Post Bonus after restated period with retrospective effect)				
Net Worth, as restated (D)	1,095.31	993.70	660.38	565.72
Earnings per Share				
Restated Basic EPS (Before Bonus) (A/B)	1.45	1.62	1.97	0.70
Restated Basic EPS (After Bonus) (A/C)	1.45	1.62	1.97	0.70
Return on Net Worth (%) (A/D)	9.28%	11.40%	14.33%	5.92%
Net Assets value per Equity Share (Before Bonus) (D/B)	15.65	14.20	13.76	11.79
Net Assets value per Equity Share (After Bonus) (D/C)	15.65	14.20	13.76	11.79

#### The definitions of ratio / formulas used for actual computation are as follows:

- 1. Restated EBITDA=Restated PAT+Depereciation+Finance cost+Income tax-other income
- 2. EBITDA Margin=EBITDA/REVENUE FROM OPERATION
- 3. Restated Basic EPS (Before Bonus) (A/B)=Restated PAT/No of shares at the end of period
- 4. Restated Basic EPS (After Bonus) (A/C)=Restated PAT/No of shares after bonus
- 5. Return on Net Worth (%) (A/D)=Restated PAT/No of shares after bonus
- 6. Net Assets value per Equity Share (Before Bonus) (D/B)=Net worth restated/No of equity shares at the end of the Period
- 7. Net Assets value per Equity Share (After Bonus) (D/C)=Net worth restated/No of equity shares after Bonus Impact

#### **ANNEXURE-XXXIII**

# Notes to the Standalone Restated Financial Statements:

# I. Long Term Employee Benefits [AS-15]- Defined Benefits Plans:

Accounting Standard (AS)- 15 issued by ICAI is mandatory. The Company has accounted for Long Term employee benefits based on Acturial Valuation report.

# Assumption used by Actuarial for Gratuity Provision

Particulars	For the pe	For the period ended on			
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021	
Discount Rate	7.25% per annum	7.50% per annum	7.50% per annum	7.50% per annum	
Salary Growth Rate	5% per annum	5% per annum	5% per annum	5% per annum	
Mortality	IALM 2012-14	IALM 2012-14	IALM 2012-14	IALM 2012-14	
Expected rate of return	-	-	-	-	
Withdrawal rate	10% per annum	10% per annum	10% per annum	10% per annum	
Normal Retirement Age	60 Years	60 Years	60 Years	60 Years	
Salary	Last drawn qualifying	Last drawn qualifying	Last drawn qualifying	Last drawn qualifying salary	
Saraty	salary	salary	salary	Last drawn quantynig salary	
Vesting Period	5 Years of service	5 Years of service	5 Years of service	5 Years of service	
Benefits on Normal Retirement	15/26*Salary*Past Service	15/26*Salary*Past	15/26*Salary*Past Service	15/26*Salary*Past Service	
Deficits on Normal Retirement	(Yr.)	Service (Yr.)	(Yr.)	(Yr.)	
Donalit on early orit due to death and disability	As above except that no	As above except that no	As above except that no	As above except that no	
Benefit on early exit due to death and disability	vesting conditions apply	vesting conditions apply	vesting conditions apply	vesting conditions apply	
Limit	20,00,000	20,00,000	20,00,000	20,00,000	

(Source: Based on Valuation report Mr. Ashok Kumar Garg (Fellow Member of Institute of Actuaries of India -00057))

#### ANNEXURE- XXXIII

# II. Details on derivative instruments and unhedged foreign currency exposures

(Rs. in lakhs)

Particulars	Period ending	As at	As at	As at
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
The year-end foreign currency exposures that have been hedged by a derivative instrument	NIL	NIL	NIL	NIL
The year-end foreign currency exposures that have not been hedged by a derivative instrument or otherwise	NIL	NIL	NIL	NIL

# III. Income and Expenditure in Foreign Currency

#### i Income earned in foreign currency (accrual basis)

(Rs. in lakhs)

Particulars	Period ending December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Sales of Products	-	-	-	-
Total	-	-	-	-

# ii Expenditure incurred in foreign currency (accrual basis)

(Rs. in lakhs)

Particulars	Period ending December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Purchases of Raw Material and Traded Goods	-	-	-	-
Total	-	-	-	-

#### IV. Segment Information

The Company operates in a single reportable segment which is governed by same set of risks and returns, thus the reporting requirements under Accounting Standard 17 'Operating Segments' have not been presented in the financial statements.

# V. Restated Standalone Statement of Earnings per Equity Share

Particulars	Period ending December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Before Exceptional Items	December 51, 2025	1,121011 31, 2023	Water 31, 2022	1141011 31, 2021
1.Net Profit after tax as per Statement of Profit and Loss attributable to Equity Shareholders (Rs. in Lakhs)	101.61	113.33	94.66	33.47
2. Weighted Average number of equity shares used as denominator for calculating EPS (Pre-Bonus)	70,00,000	70,00,000	48,00,000	48,00,000
3. Weighted Average number of equity shares used as denominator for calculating EPS (Post-Bonus)	70,00,000	70,00,000	48,00,000	48,00,000
4. Basic and Diluted Earning per Share (On Face value of Rs. 10/per share) (Pre-Bonus)	1.45	1.62	1.97	0.70
5. Basic and Diluted Earning per Share (On Face value of Rs. 10/per share) (Post-Bonus)	1.45	1.62	1.97	0.70

# VI. Details of CSR (Rs. in lakhs)

Particulars		For the period ended on						
Fatteulais	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021				
1. Amount Required to be spent during the year	NA	NA	NA	NA				
2. Amount of expenditure incurred	NA	NA	NA	NA				
3. Shortfall at the end of the year	NA	NA	NA	NA				
4. Total of previous years shortfall	NA	NA	NA	NA				
5. Reasons for shortfall	NA	NA	NA	NA				
6. Nature of CSR Activities	NA	NA	NA	NA				

#### VII. Additional regulatory information

#### (a) Relationship with struck off companies

The Company does not have any transactions with the companies struck off under section 248 of the Companies Act, 2013 or section 560 of the Companies Act, 1956 during the period ended on December 31, 2023 and for the year ended March 31, 2023, 2022 & 2021.

#### (b) Compliance with approved scheme of arrangements

The Company is not engaged in any scheme of arrangements.

#### (c) Details of crypto currency or virtual currency

The Company has neither traded nor invested in Crypto currency or Virtual Currency during the period ended on December 31, 2023 and for the year ended March 31, 2023, 2022 & 2021. Further, the Company has also not received any deposits or advances from any person for the purpose of trading or investing in Crypto Currency or Virtual Currency.

#### (d) Undisclosed income

During the Periods, the Company has not surrendered or disclosed as income any transactions not recorded in the books of accounts in the course of tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).

#### (e) Compliance with numbers of layers of companies

The Company is in compliance with the number of layers of companies in accordance with clause 87 of Section 2 of the Act read with the Companies (Restriction on number of Layers) Rules, 2017 during the period ended on December 31, 2023 and for the year ended March 31, 2023, 2022 & 2021.

#### (f) Whistleblower Complaint

The Company has not received any whistleblower complaint during the year. No frauds had been noticed by or reported to the Company.

#### (g) Utilisation of borrowed funds and share premium

During the year, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries") with the understanding, whether recorded in writing or otherwise, that the Intermediary shall lend or invest in party identified by or on behalf of the Company (Ultimate Beneficiaries). The Company has not received any fund from any party(s) (Funding Party) with the understanding that the Company shall whether, directly or indirectly lend or invest in other persons or entities identified by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries."

- (h) There are no proceedings initiated or pending against the Company for holding any Benami Property under the Benami Transactions (Prohibition) Act,1988 and rules made thereunder.
- (i) The Company has not been declared Willful Defaulter by any bank or financial institution or government or any government authority.

#### VI. Material Regroupings:

Appropriate adjustments have been made in the restated summary statements of Assets and Liabilities Profits and Losses and Cash flows wherever required by reclassification of the corresponding items of income expenses assets and liabilities in order to bring them in line with the requirements of the SEBI Regulations.

#### VIII. Details of dues to Micro and Small Enterprises as defined under the MSMED Act, 2006

Based on the information available with the Company in respect of MSME (as defined in the Micro, Small and Medium Enterprises Development Act, 2006) and as confirmed to us there are no delays in payment of dues to such enterprise during the year.

The identification of Micro, Small and Medium Enterprises Suppliers as defined under "The Micro, Small and Medium Enterprises Development Act, 2006" is based on the information available with the management. As certified by the management, the amounts overdue as on December 31, 2023 and for the year ended March 31, 2023, 2022 & 2021 to Micro, Small and Medium Enterprises on account of principal amount together with interest, aggregate to Rs. Nil.

#### IX. Trade Receivables, Trade Payables, Borrowings, Loans & Advances and Deposits

Balances of Trade Receivables, Trade Payables, Borrowings and Loans & Advances and Deposits are subject to confirmation.

# X. Re-grouping/re-classification of amounts

The figures have been grouped and classified wherever they were necessary.

#### XI. Deferred Tax Asset / Liability: [AS-22]

The company has created Deferred Tax Asset / Liability as required by Accounting Standard (AS)-22.

# OTHER FINANCIAL INFORMATION

The information required under Clause 11 of Part A of Schedule VI of the SEBI ICDR Regulations are given below:

(₹ in Lakhs except no of shares & percentage data)

(Rs. in lakhs)

Particulars	Period ending December 31, 2023	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Restated PAT as per statement of Profit & Loss (For Basic EPS Purpose) (A)	101.61	113.33	94.66	33.47
Add: Depreciation	29.62	49.22	11.65	4.20
Add: Finance Cost	420.38	451.41	143.32	91.48
Add: Income Tax/ Deferred Tax	22.17	45.42	33.00	16.81
Less: Other Income	0.42	1.55	3.33	-
Restated Earnings Before Interest, Tax, Depreciation & Amortization (EBITDA)	573.36	657.83	279.30	145.96
EBITDA Margin (%)	2.77%	1.75%	0.86%	1.07%
Number of Equity Shares at the end of the period (B)	70,00,000	70,00,000	48,00,000	48,00,000
Number of Equity Shares considering Bonus Impact (C)	1,00,79,999	1,00,79,999	78,79,999	78,79,999
(Post Bonus after restated period with retrospective effect)				
Net Worth, as restated (D)	1,095.31	993.70	660.38	565.72
Earnings per Share				
Restated Basic EPS (Before Bonus) (A/B)	1.45	1.62	1.97	0.70
Restated Basic EPS (After Bonus) (A/C)	1.01	1.12	1.20	0.42
Return on Net Worth (%) (A/D)	9.28%	11.40%	14.33%	5.92%
Net Assets value per Equity Share (Before Bonus) (D/B)	15.65	14.20	13.76	11.79
Net Assets value per Equity Share (After Bonus) (D/C)	10.87	9.86	8.38	7.18

#### The definitions of ratio / formulas used for actual computation are as follows:

- 1. Restated EBITDA=Restated PAT + Depreciation + Finance cost + Income tax other income
- 2. EBITDA Margin = EBITDA/Revenue from operation
- 3. Restated Basic EPS (Before Bonus) (A/B) = Restated PAT/No of shares at the end of period
- 4. Restated Basic EPS (After Bonus) (A/C) = Restated PAT/No of shares after bonus
- 5. Return on Net Worth (%) (A/D) = Restated PAT/No of shares after bonus
- 6. Net Assets value per Equity Share (Before Bonus) (D/B) = Net worth restated/No of equity shares at the end of the Period
- 7. Net Assets value per Equity Share (After Bonus) (D/C) = Net worth restated/No of equity shares after Bonus Impact

# CAPITALISATION STATEMENT

# RESTATED STATEMENT OF CAPITALISATION AS AT DECEMBER 31, 2023

(Rs. in lakhs)

Particulars	Pre-Issue	Post Issue
Borrowings		
Short-Term Borrowings (A)	4768.47	(*)
Long-Term Borrowings (B)	922.38	(*)
Total Borrowings (C)	5690.85	(*)
Shareholder's Fund (Equity)		
Share Capital	700.00	(*)
Reserve & Surplus	395.31	(*)
Total Shareholder's Fund (D)	1095.31	(*)
Long-Term Borrowings/ Equity (B/D)	0.84	(*)
Total Borrowings/ Equity (C/D)	5.20	(*)

<sup>\*</sup>The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

#### Notes:

- 1. The figures disclosed above are based on the restated summary of Profit & Loss of the Company.
- 2. The above statement should be read with the notes to restated summary statements of assets & liabilities, profit & losses, cash flows & significant accounting policies and notes appearing in Annexure I, II, III & IV respectively

# FINANCIAL INDEBTEDNESS

Our Company has availed borrowings in the ordinary course of our business. Set forth below is a brief summary of our aggregate outstanding borrowings as on December 31, 2023:

(₹ in lakhs)

Nature of Borrowing	Amount
Secured Borrowing	4,918.91
Unsecured Borrowings	771.94
Total	5,690.85

# **Details of Secured Borrowings:**

(₹ in lakhs)

				(₹ in lakhs)
				Security/Princ
	Outstanding			ipal Terms
	as at			and
	December 31,		Repaym	Conditions
e of Loan (	2023 (Rs. in	Rate of	ent	
ty in lakh	lakhs)	Interest	Terms	
		Repo+2.5%=9.		Note No. 1
tory 500.0			12	
ng 0	498.86	present	Months	
		Repo+2.5%=9.		
4180.		00% p.a. at	12	
00	4,119.58	present	Months	
		Repo+2.5%=9.		
		00% p.a. at	12	
CS 1.00	-	present	Months	
		Repo+2.5%=9.	As per	
Loan		00% p.a. at	residual	
3S 47.00	21.51	present	tenor	
Loan				
SS-		Repo+2.5%=9.	As per	
ENSI 151.0		00% p.a. at	residual	
0	151.00	present	tenor	
				Note No. 2
			Repayabl	
um			e in 60	
			Monthly	
edes		Fixed Interest	installme	
64.00	45.13	rate at 7.10%	nts	
				Note No. 3
			Repayabl	
			e in 60	
um			Monthly	
Tata		fixed Interest	installme	
er) 17.00	12.00	rate at 7.25%	nts	
				Note No. 4
			Repayabl	
nel 500.0			e in 12	
ce 0	195.66	10.40%	Monthly	
	tory 500.0 on description of the state of th	Loan (I ity   December 31, 2023 (Rs. in in lakhs)   1480.   4180.   4,119.58   151.0   151.00   151.00   160.	Counting   Counting	Comparison of the first of th

S.					Amount Outstanding as at December 31,		Repaym	Security/Princ ipal Terms and Conditions
N			Nature of	Loan (I	2023 (Rs. in	Rate of	ent	
0.	Lender	Type	Facility	in lakhs	,	Interest	Terms	
							installme	
							nts	

# Note:

#### 1. Primary:

1)For INF Facility: Nil

2) For SEG Facility: Extension of exclusive charge by way of hypothection on entire current assets and fixed assets of the company, both present and future, other than financed by other bank. Collateral:

1)For INF Facility: Nil

2)For SEG Facility: Extension of EM of the following properties on exclusive basis:

A) Residential Property located at flat no. 201, second floor "GRAND SUN CITY", plot no.1 of survey no. 22, Paiki 5/A-B: Village Nana Mava, Dist: Rajkot-360005 owned by Ms. Illaben Sureshchandra Vasa.

B)Resindential Property located at Flat No. 101, first floor, "Monali Apartment Aghat", lakh no. 12. milpara, opp. Kanta Vikas gruh, Off Dhebhar Road, Rajkot 360002 owned by Ms. Illaben Sureshchandra Vasa.

C)Commercial Property located at plot no. 2, Revenue Survey 285 Paiki of Sanad no.58, City Survey Ward no.11, Rajkot 360002 owned by Mr. Sureshchandra Vasa.

- D) Commercial Shop No. 5, Ground Floor, Krupa nidhan, plot no. 290, Bhaktinagar Station Plot Street no. 4/10 corner, Opp Jivan Commercial Bank, Rajkot 360002 owned by Ms. Illaben Sureshchandra Vasa.
- E) Residential Property located at Flat no. E/7/64, Sixth Floor, "Orchid Heaven", in Applewoods Township, Op. Orchid Heights, Ahmedabad owned by Mr. Mitulkumar Vasa and Ms, Avni Mitulkumar Vasa.
- F) Commercial property located at ofiice no. 202/A, Second Floor, "Synergy Tower", near Vodafone House, behind YMCA Club, Corporate road, Makarba, Vejalpur Ahmedabad owned by Mr. Mitulkumar Vasa and Ms. Avni Mitulkumar Vasa.
- G) Residential open plot located at CitySurvey ward no. 15/2, City survey no. 2918, Gujarat housing board, Opp. BAPS Swaminarayan temple, Kalawad road, Rajkot owned by Mr. Mitul Vasa and Ms. Avni Mitul Vasa.
- F) Open plot located at Village Giyana, RS No. 238 Paikee 2, Dist: Rajkot owned by Ms. Avni Miyul Vasa.
- 2. Hypothecation of Motor Vehicle No.GJ03MH4851
- 3. Hypothecation of Motor Vehicle No.GJ03MH4854
- **4.** Gurantee: Irrevocable & unconditional Personal Guarantee of Mr. Mitul Suresh Chandra Vasa, Mrs. Ilaben Sureshchandra Vasa, Mrs. Avni Mitulkumar Shah and Mr. Sureshchandra Gulabchand.

#### **Details of Unsecured Borrowings:**

(₹ in lakhs)

Name of Lender	Purpose	Securities offered	Rate of Interest	Repayment Schedule	Outstanding amount as on (as per Books) 31-12-2023
Loan from Directors	Business	NIL	9%	On Demand	₹ 636.39 lakhs
Loan from Financial Institutions (Tata)	Business	NIL	10.75%	36 months	₹ 135.55 lakhs

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations for the period ended December 31, 2023 and financial years ended on 2023, 2022 and 2021 is based on, and should be read in conjunction with, our Restated Financial Statements, including the schedules, notes and significant accounting policies thereto, included in the chapter titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus. Our Restated Financial Statements have been derived from our audited financial statements and restated in accordance with the SEBI ICDR Regulations and the ICAI Guidance Note.

You should read the following discussion of our financial condition and results of operations together with our restated financial statements included in this Draft Prospectus. You should also read the section titled "Risk Factors" beginning on page 27 of this Draft Prospectus, which discusses a number of factors, risks and contingencies that could affect our financial condition and results of operations. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal year are to the twelve-month period ended March 31 of that year.

In this section, unless the context otherwise requires, any reference to "we", "us" or "our" refers to Visaman Global Sales Limited, our Company. Unless otherwise indicated, financial information included herein are based on our "Restated Financial Statements" for the period ended December 31, 2023 and financial years ended on 2023, 2022 and 2021 included in this Draft Prospectus beginning on page 180 of this Draft Prospectus.

Note: Statement in the Management Discussion and Analysis Report describing our objectives, outlook, estimates, expectations or prediction may be "Forward Looking Statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to our operations include, among others, economic conditions affecting demand/supply and price conditions in domestic and overseas market in which we operate, changes in Government Regulations, Tax Laws and other Statutes and incidental factors.

#### Overview

Our Company was originally incorporated on June 27, 2019 under the name "Visaman Global Sales Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre having our registered office at C/o. Jain Traders, 8, Sorathiawadi near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India. The Corporate Identification Number of our Company is U24311GJ2019PLC108862.

Our Company is engaged in the business of supply of round pipes, square pipes, rectangle pipes, various specification of structural steels, BGL coils, GP(GI) coils, HR coils, CR coils, colour coated coils, MS sheets, GP and GC sheets, CR sheets, HR sheets and plates, colour coated sheets, roofing PUF panel, wall PUF panel etc. Further, we also provide the credit facility to our existing customers as value added service. In addition, we provide the facility of customization to meet the specific requirement of our customers. We outsource the process of modification and alteration to the third party. Additionally, we facilitate onsite delivery of our products to the customers. We are one of the dealers of APL Apollo Tubes Limited. We are serving our products in different industries like manufacturing, infrastructure, PEB projects, agriculture, telecommunication, automobile, aerospace, defence, transportation etc.

We sell our products through a diversified sales & distribution mix viz. Business-to-Consumer (B to C), Business-to-Channel (B to CH) and Business-to-Business (B to B). Our capabilities as a Company includes strict quality assurance system and established marketing and distribution relationships. We strive to deliver customized products and provide quality services.

Our Company was originally promoted by Mr. Sureshchandra Gulabchand Vasa, Ms. Ilaben Sureshchandra Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M Vasa and Mr. Kular Brijesh N. The promoters play crucial role in expansion of our Company and prosperity. Because of their experience, we are able to manage and expand our operations, foresee and respond to market developments, and uphold and capitalise on customer relationships. Our Company is guided by expertise management team which provides technical, marketing & sales guidance to our Company. For further details of our promoters, please see chapter titled "Our Promoters and Promoter Group" on page 170 of this Draft Prospectus.

Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M. Vasa, Ms. Ilaben Sureshchandra Vasa, Mr. Kular Brijesh N., Mr. Talsaniya Bhavesh D. and Mr. Kaushik Shah were the initial subscriber to the Memorandum of Association of our Company. Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa, Ms. Avni M Vasa, Ms. Ilaben Sureshchandra Vasa and Mr. Kular Brijesh N. are current promoters of the company. For further details of our promoters please refer the chapter titled "Our Promoters and Promoter Group" beginning on page 170 of this Draft Prospectus.

Our Promoters and Directors have vast knowledge of industry. They are well versed in quality systems, adept at providing guidance, leadership and support in the operations. They ensure that all activities conform to applicable norms as well as follow company standards and requirements. They always make sure operations adhere to goals, objectives and mission of our Company.

#### Key Performance Indicators of our Company.

(₹ in Lakhs, otherwise mentioned)

<b>Key Financial Performance</b>	For the period ended	For the Financial Year ended		
	<b>December 31, 2023</b>	March 31, 2023	March 31, 2022	March 31, 2021
Revenue from Operations (1)	20,690.95	37,603.46	32,403.96	13,636.19
EBITDA (2)	573.36	657.83	279.30	145.96
EBITDA Margin (%) <sup>(3)</sup>	2.77%	1.75%	0.86%	1.07%
PAT	101.61	113.33	94.66	33.47
PAT Margin (%) <sup>(4)</sup>	0.49%	0.30%	0.29%	0.25%
Return on Equity (%) <sup>(5)</sup>	9.28%*	13.70%	15.44%	9.01%
Debt to Equity Ratio (times) (6)	5.20	4.37	2.10	1.26
Current Ratio (times) (7)	1.31	1.37	1.25	1.27

Notes: M/s Vinay Bhushan & Associates, Chartered Accountants by their certificate dated April 04, 2024.

#### Explanation of KPIs:

- (1) Revenue from operations means the revenue from operations as appearing in the restated financial information.
- (2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses.
- (3) EBITDA Margin is calculated as EBITDA divided by Revenue from Operations.
- (4) PAT Margin is calculated as PAT for the year divided by revenue from operations.
- (5) Return on Equity is calculated by comparing the proportion of net income against the amount of average shareholder equity.
- \*For December 31, 2023, closing shareholder equity has been considered.
- (6) Debt to Equity ratio is calculated as Total Debt divided by equity.
- (7) Current Ratio is calculated by dividing Current Assets to Current Liabilities.

#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

For details in respect of Statement of Significant Accounting Policies, please refer to the chapter titled "Restated Financial Statements" beginning on page 180 of this Draft Prospectus.

# **Factors Affecting our Results of Operations**

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factors" beginning on page 27 of this Draft Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- 1. Disruption in our manufacturing process.
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes.

- 3. Fail to attract, retain and manage the transition of our management team and other skilled & unskilled employees;
- 4. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 5. Ability to respond to technological changes;
- 6. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 7. General economic and business conditions in the markets in which we operate and in the local, regional and national economies:
- 8. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 9. Recession in the market;
- 10. Changes in laws and regulations relating to the industries in which we operate;
- 11. Effect of lack of infrastructure facilities on our business;
- 12. Our ability to meet our capital expenditure requirements;
- 13. Failure to adapt to the changing technology in our industry of operation may adversely affect our business and financial condition;
- 14. Failure to obtain any approvals, licenses, registrations and permits in a timely manner;
- 15. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 16. Occurrence of natural disasters or calamities affecting the areas in which we have operations;
- 17. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 18. The performance of the financial markets in India and globally;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Our ability to expand our geographical area of operation;
- 21. Concentration of ownership among our Promoters.

#### RESULTS OF OUR OPERATION

(₹ in lakhs)

For					For The Year Ended 31st March					
Particulars	the Period ended Decem ber 31, 2023	% of Total Reve nue	2023	% of Total Reve nue	2022	% of Total Reve nue	2021	% of Total Reve nue		
Revenue:										
Revenue from Operations	20,690. 95	100.0 0%	37,603 .46	100.0 0%	32,403 .96	100.0 0%	13,636 .18	100.0 0%		
Other income	0.42	0.00	1.55	0.00	3.33	0.00	-	0.00 %		
Total revenue	20,691. 39		37,605 .01		32,407 .29		13,636 .18			
Expenses:										
Cost of Material Consumed	20,506. 81	99.11 %	37,418 .97	99.51 %	31,923 .13	98.51 %	13,288 .09	97.45 %		
Change in inventory of Stock in Trade	(795.5 4)	3.84 %	(1,103. 39)	- 2.93 %	(407.7 3)	- 1.26 %	(194.9 0)	- 1.43 %		
Employee Benefits Expenses	175.14	0.85 %	241.79	0.64 %	250.87	0.77 %	158.25	1.16 %		
Finance costs	420.38	2.03	451.41	1.20 %	143.32	0.44 %	91.48	0.67 %		

For For The Year Ended 31st Marc						March		
Particulars	the Period ended Decem ber 31, 2023	% of Total Reve nue	2023	% of Total Reve nue	2022	% of Total Reve nue	2021	% of Total Reve nue
Depreciation and Amortization	29.62	0.14 %	49.22	0.13 %	11.65	0.04 %	4.20	0.03 %
Other expenses	231.19	1.12 %	388.26	1.03	358.39	1.11 %	232.30	1.70 %
Total Expenses	20,567. 60	99.40 %	37,446 .26	99.58 %	32,279 .63	99.61 %	13,579 .42	99.58 %
Profit/ (Loss) before Share of Profit/ (Loss) from Associate	123.78	0.60 %	157.20	0.42 %	124.33	0.38 %	56.76	0.42 %
Share of Profit/ (Loss) of Associate	-	-	-	-	-	-	-	-
Profit before exceptional and extraordinary items and tax	123.78	0.60 %	157.20	0.42 %	124.33	0.38 %	56.76	0.42 %
Exceptional Items	-	-	-	-	-	-	6.48	0.05 %
Profit before extraordinary items and tax	123.78	0.60 %	157.20	0.42 %	124.33	0.38 %	50.28	0.36 %
Extraordinary items	-	-	-	-	-	-	-	-
Profit before tax	123.78	0.60 %	157.20	0.42 %	124.33	0.38 %	50.28	0.36 %
Tax expense:								
Current tax	30.00	0.14 %	48.32	0.13 %	33.11	0.10 %	17.32	0.13 %
Earlier year Tax	-	0.00 %	(1.53)	0.00 %	-	0.00 %	-	0.00 %
Deferred Tax	(7.83)	- 0.04 %	(1.37)	0.00 %	(0.11)	0.00	(0.51)	0.00 %
Net Total Tax Expenses	22.17	0.11 %	45.42	0.12 %	33.00	0.10 %	16.81	0.12 %
Profit /(Loss) for the period from continuing operations	101.61	0.49 %	113.33	0.30 %	94.66	0.29	33.47	0.25 %

Review of Restated Financials,

# **Key Components of Company's Profit and Loss Statement**

**Revenue from operations:** Revenue from operations mainly consists from Sales of products.

Other Income: Other Income Consist of Interest Income, Discount Received & Other Misc. Incomes etc.

**Expenses:** Company's expenses consist of, Cost of Material Consumed, Changes in Inventories of Finished Goods & Stock in Trade, Depreciation Expenses, Employee Benefit Expenses, Finance Cost & Other Expenses.

**Cost of Material Consumed:** Cost of Material Consumed consist of Opening Stock, Purchase of Raw Material, Direct Expenses & Closing Stock.

Change in inventory of Stock in Trade: Change in inventory of Stock in Trade consist of difference between opening & closing Value of Stock.

**Employee Benefits Expense:** Employee benefit expenses includes Salaries and Wages, Directors Remuneration & Contribution to Statutory Funds, Gratuity Expenses etc.

Finance Cost: Finance Cost includes Interest paid on borrowings & Bank Charges.

**Depreciation and Amortization Expense:** We recognize Depreciation and Amortization expense on a SLM Basis as per the rates set forth in the Companies Act, 2013/ Companies Act, 1956, as applicable.

Other Expenses: Other expenses include Rent, Repair & Maintenance. Commission Expenses, Travelling & Conveyance etc.

#### Review of Operations for the period ended on December 31, 2023:

#### Revenue from Operation

Revenue from operations for the period ended on December 31, 2023 amounting to ₹ 20,690.95 lakhs represents 100% of Total Revenue.

#### Other Income

Other Income consisting of Interest Income amounting to ₹ 0.42 Lakhs.

#### Cost of Material Consumed

Cost of Material Consumed for the period ended on December 31, 2023 amounting to ₹ 20,506.81 lakhs represents 99.11% of Total Revenue.

# Change in inventory of Stock in Trade

Change in inventory of Stock in Trade amounting to ₹ (795.54) Lakhs represents (3.84) % of Total Revenue.

#### Employee Benefit Cost

Employee benefit expenses includes Salaries and Wages, Managerial Remuneration, Contribution to provident and other funds & Staff welfare expenses amounting to ₹ 175.14 Lakhs represents 0.85% of Total Revenue.

#### Finance Cost

Finance Cost includes Bank Charges, Interest on Borrowings & Delayed Payment of Statutory Dues amounting to ₹ 420.38 Lakhs represents 2.03% of Total Revenue.

# Depreciation and Amortization

Depreciation is charged on WDV method amounting to ₹ 29.62 Lakhs represents 0.14% of Total Revenue

# Other Expenses

#### Profit Before Tax

The Profit before tax for the period ended on December 31, 2023 was ₹ 123.78 Lakhs representing 0.60% of Total Revenue.

#### Tax Expenses

Tax Expenses consisting of Current Tax & Deferred Tax for the period ended on December 31, 2023 was ₹ 30.00 Lakhs and ₹ (7.83) Lakhs respectively, representing 0.14% and (0.04) % respectively of Total Revenue.

#### Profit After Tax

The Profit after tax for the period ended on December 31, 2023 was ₹ 101.61 Lakhs representing 0.49% of Total Revenue.

# Fiscal 2023 compared with Fiscal 2022

#### Revenue from Operation

Revenue from operations has increased by 16.05% from ₹ 32,403.96 lakhs in Fiscal 2022 to ₹ 37,603.46 lakhs in Fiscal 2023. This increase was due to increase in sales of products during the year. Since in the year 2023 company has increased its business promotion and marketing operations due to which the order book of the company has increased & in result the revenue of the company has also increased in year 2023 as compared to the fiscal year 2022.

#### Other Income

Other income which includes interest income has decreased from ₹ 3.33 lakhs in Fiscal 2022 to ₹ 1.55 lakhs in Fiscal 2023.

#### Cost of Material Consumed

Cost of Material Consumed had increased by 17.22% from ₹31,923.13 lakhs in Fiscal 2022 to ₹37,418.97 lakhs in Fiscal 2023. This increase was due to increase in sales during the year.

#### Change in inventory of Stock in trade

Change in inventory of Stock in trade had increased by 170.62% from ₹ (407.73) lakhs in Fiscal 2022 to ₹ (1,103.39) lakhs in Fiscal 2023. This increase was primarily due to higher closing inventories during the year. In the year 2023 we have a high order book which is scheduled to be delivered after March 31, 2023. Since delivery was due after March 31, 2023, our closing Inventories was increased thereby increasing changes in inventory.

#### Employee Benefit Expenses

Employee benefit expenses has decreased by 3.62% from ₹ 250.87 lakhs in Fiscal 2022 to ₹ 241.79 lakhs in Fiscal 2023. This marginal decrease was primarily due to staff attrition.

#### Finance Cost

Finance Cost has increased by 214.97% from ₹ 143.32 lakhs in Fiscal 2022 to ₹ 451.41 lakhs in Fiscal 2023. This increase was primarily due to increase in Interest on borrowings during the year.

# Depreciation and Amortization Expenses

Depreciation had increased by 322.49% from ₹ 11.65 lakhs in Fiscal 2022 to ₹ 49.22 lakhs in Fiscal 2023. Since in the year 2023 company has made capex of ₹ 11.86 Lakhs, due to which Depreciation has been increased significantly.

#### Other Expenses

Other expenses has increased by 8.33% from ₹ 358.39 lakhs in Fiscal 2022 to ₹ 388.26 lakhs in Fiscal 2023. The increase was primarily due to increase in Legal and Professional charges which increased by ₹ 11.48lakhs and Trademark charges of ₹ 3.96 lakhs

#### Tax Expenses

The Company's tax expenses has increased by ₹ 12.42 lakhs from ₹ 33.00 lakhs in the Fiscal 2022 to ₹ 45.42 lakhs in Fiscal 2023. This was primarily due to increase in current tax expenses during the year which increased from ₹ 33.11 Lakhs in the year 2022 to ₹ 48.32 lakhs in the year 2023 & decrease in Deferred Tax Expenses from ₹ (0.11) Lakhs in the year 2022 to ₹ (1.37) lakhs in the year 2023.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 113.33 lakhs in Fiscal 2023 as compared to a net profit of ₹ 94.66 lakhs in Fiscal 2022 which increased due to growth in companies operations.

#### Fiscal 2022 compared with Fiscal 2021

#### Revenue from Operation

Revenue from operations had increased by 137.63% from ₹ 13,636.18 lakhs in Fiscal 2021 to ₹ 32,403.96 lakhs in Fiscal 2022. This increase was due to increase in sales of products during the year. Since in the year 2022 company has increased its business promotion and marketing operations due to which the order book of the company has increased & in result the revenue of the company has also increased in year 2022 as compared to the fiscal year 2021.

#### Other Income

Other income had increased by 100% to ₹ 3.33 lakhs in Fiscal 2022 due to decrease in receipt of Interest Income.

#### Cost of Material Consumed

Cost of Material Consumed had increased by 140.24% from ₹ 13,288.09 Lakhs in the Fiscal 2021 to ₹ 31,923.13 Lakhs in Fiscal 2022. This was due to increase in level of operation by company during the year 2022.

# Changes in Inventories of Stock in trade

Changes in Inventories of Stock in Trade had increased by 109.20% from (₹ 194.90) lakhs in Fiscal 2021 to (₹ 407.73) lakhs in Fiscal 2022. This increase was primarily due to higher closing inventories during the yearIn the year 2022 we have higher order book which will scheduled to be delivered after March 31, 2022. Since delivery was due after March 31, 2022, our closing Inventories of Finished goods got increased & due to this our changes in Inventories of Finished goods increased.

# Employee Benefit Expenses

Employee benefit expenses had increased by 58.53% from ₹ 158.25 lakhs in Fiscal 2021 to ₹ 250.87 lakhs in Fiscal 2022. This increase was primarily due to increase in salary & wages from ₹ 110.86 Lakhs in year 2021 to ₹ 202.64 Lakhs in year 2022.

#### Finance Cost

Finance Cost had increased by 56.67% from ₹ 91.48 lakhs in Fiscal 2021 to ₹ 143.32 lakhs in Fiscal 2022. This increase was primarily due to increase in interest on borrowings.

#### Depreciation and Amortization Expenses

Depreciation had increased by 177.38% from ₹ 4.20 lakhs in Fiscal 2021 to ₹ 11.65 lakhs in Fiscal 2022.

#### Other Expenses

Other expenses had increased by 93.69% from ₹ 219.46 lakhs in Fiscal 2021 to ₹ 425.07 lakhs in Fiscal 2022. The increase was primarily due to increase in Power and fuel, Repair and Maintenance, Business Promotion Expenses, Carriage Outward, Travelling and conveyance, Printing charges etc. Further Repair and maintenance expenses has increased from ₹ 25.90 Lakhs in Fiscal 2021 to ₹ 84.50 lakhs, Printing Charges from ₹ 0.41 lakhs in Fiscal 2021 to ₹ 2.22 lakhs, Carriage Outward from ₹ 49.77 Lakhs in Fiscal 2021 to ₹ 61.61 Lakhs in Fiscal 2022, Travelling and conveyance from ₹ 30.45 Lakhs in Fiscal 2021 to ₹ 44.40 Lakhs in Fiscal 2022, Donation from ₹ 0.25 Lakhs in Fiscal 2021 to ₹ 10.08 Lakhs in Fiscal 2022 and Legal and Professional fees from ₹ 12.67 Lakhs in Fiscal 2021 to ₹ 23.39 Lakhs in Fiscal 2022.

#### Tax Expenses

The Company's tax expenses had increased by 54.28% from ₹ 232.30 lakhs in the Fiscal 2021 to ₹ 358.39 lakhs in Fiscal 2022. This was primarily due to increase in Legal and Professional charges, software expenses, etc.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 94.66 lakhs in Fiscal 2022 as compared to a net profit of ₹ 33.47 lakhs in Fiscal 2021. The company has made higher profit after tax in the fiscal 2022 due to higher revenue from operations during the year.

#### **Cash Flows**

(₹ in lakhs)

Particulars	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Net Cash from Operating Activities	(864.45)	(2,727.44)	(455.15)	(236.72)
Net Cash from Investing Activities	(60.73)	(13.41)	(125.57)	(39.29)
Net Cash from Financing Activities	925.20	2,729.73	532.44	343.62

#### Cash Flows from Operating Activities

Net cash from operating activities for period ended December 2023 was at (₹ 864.45) lakhs as compared to the Profit Before Tax at ₹ 123.78 lakhs. This was primarily due to adjustments against, changes in Working Capital & Income Tax Paid.

Net cash from operating activities for fiscal 2023 was at (₹ 2,727.44) lakhs as compared to the Profit Before Tax at ₹ 158.75 lakhs while for fiscal 2022 net cash from operating activities was at (₹ 455.15) lakhs as compared to the Profit Before Tax at ₹ 127.66 Lakhs. This was primarily due to adjustments against, changes in Working Capital & Income Tax Paid.

Net cash from operating activities for fiscal 2022 was at (₹ 455.15) lakhs as compared to the Profit Before Tax at ₹ 127.66 lakhs while for fiscal 2021 net cash from operating activities was at (₹ 236.72) lakhs as compared to the Profit Before Tax at ₹ 56.76 Lakhs. This was primarily due to adjustments against adjustments against, changes in Working Capital & Income Tax Paid.

#### Cash Flows from Investment Activities

For the period ended December 2023, the net cash invested in Investing Activities was ₹ (60.73) lakhs. This was mainly on account of Purchases of Fixed Assets.

In fiscal 2023, the net cash invested in Investing Activities was ₹ (13.41) lakhs. This was mainly on account of Purchases of Fixed Assets.

In fiscal 2022, the net cash invested in Investing Activities was ₹ (125.57) lakhs. This was mainly on account of Purchases of Fixed Assets.

In fiscal 2021, the net cash invested in Investing Activities was ₹ (39.29) lakhs. This was mainly on account of Purchases of Fixed Assets.

#### Cash Flows from Financing Activities

For the period ended December 2023, the net cash from financing activities was ₹ 952.2 lakhs. This was on account of proceeds from Long Term & Short-Term Borrowings.

In fiscal 2023, the net cash from financing activities was ₹ 2,729.73 lakhs. This was on account of proceeds from Long Term & Short-Term Borrowings.

In fiscal 2022, the net cash from financing activities was ₹ 532.44 lakhs. This was on account of proceeds from Long Term & Short-Term Borrowings.

In fiscal 2021, the net cash from financing activities was ₹ 343.62 lakhs. This was on account of proceeds from Long Term & Short-Term Borrowings.

#### Information required as per Item (II) (C) (iv) of Part A of Schedule VI to the SEBI Regulations:

#### An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

#### 1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. There are no Unusual or infrequent events or transactions in our Company. The transactions are as per usual business operations.

2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

Except for any change in economic policy affecting our industry in India, there are no other significant economic changes that may materially affect or likely to affect income from continuing operations.

3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "Risk Factors" beginning on page 27 in the Draft Red Herring Draft Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

# 4. Future changes in relationship between costs and revenues

Our Company's future costs and revenues will be determined by growth of industry in which we operate.

#### 5. Increases in net sales or revenue and Introduction of new products or increased sales prices

Increases in revenues are by and large linked to increases in volume of our business.

# 6. Status of any publicly announced New Products or Business Segment

Our Company has not announced any new Product.

# 7. Seasonality of business

Our Company's business is not seasonal.

#### 8. Dependence on few customers/clients

The percentage of contribution of our Company's Top Customers/Clients is as follows:

(Figures in percentages)

Particulars	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Top Ten Customers (% of	21.84%	16.95%	13.33%	19.65%
revenue from operations)				

#### 9. Competitive conditions

Competitive conditions are as described under the Chapters titled "Industry Overview" and "Our Business" beginning on pages 107 and 124, respectively of the Draft Prospectus.

#### 10. Details of material developments after the date of last balance sheet i.e. December 31, 2023

After the date of last Balance sheet i.e. December 31, 2023, the following material events have occurred after the last audited period.

- a. The Authorized Share Capital was increased to ₹15,00,00,000 /- divided into 150,00,000 Equity Shares of ₹10/- each vide Shareholders' Resolution dated March 06, 2024.
- b. The Company has allotted 30,79,999 equity shares via bonus issue in the Ratio of 11:25 having face value of Rs. 10 each, out of Reserves & Surplus, by way of passing Board Resolution for allotment of shares dated 22<sup>nd</sup> March, 2024.
- c. The Board of our Company has approved to raise funds through Initial Public Offering in the board meeting held on March 26, 2024.
- d. The members of our Company approved proposal of Board of Directors to raise funds through initial public offering in the EOGM held on March 28, 2024.

#### SECTION VIII - LEGAL AND OTHER INFORMATION

#### OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except as stated below there is no (i) pending criminal litigation involving our Company, Directors, Promoter or Group Companies; (ii) actions taken by statutory or regulatory authorities involving our Company, Directors, Promoter or Group Companies; (iii) outstanding claims involving our Company, Directors, Promoter or Group Companies for any direct and indirect tax liabilities; (iv) outstanding proceedings initiated against our Company for economic offences; (v) defaults or non-payment of statutory dues by our Company; (vi) material fraud against our Company in the last five years immediately preceding the year of this Draft Prospectus; (vii) inquiry, inspection or investigation initiated or conducted under the Companies Act 2013 or any previous companies law against our Company during the last five years immediately preceding the year of this Draft Prospectus and if there were prosecutions filed (whether pending or not); (viii) fines imposed or compounding of offences for our Company in the last five years immediately preceding the year of this Draft Prospectus; (ix) litigation or legal action against our Promoter by any ministry or Government department or statutory authority during the last five years immediately preceding the year of this Draft Prospectus; (x) pending litigations involving our Company, Directors, Promoter, Group Companies or any other person, as determined to be material by the Company's Board of Directors in accordance with the SEBI (ICDR) Regulations; or (xi) outstanding dues to creditors of our Company as determined to be material by our Company's Board of Directors in accordance with the SEBI (ICDR) Regulations and dues to small scale undertakings and other creditors.

For the purpose of material litigation in (x) above, our Board has considered and adopted the following policy on materiality with regard to outstanding litigations to be disclosed by our Company in this Draft Prospectus:

- a) All criminal proceedings, statutory or regulatory actions and taxation matters, involving our Company, Promoters, Directors, or Group Companies, as the case may be shall be deemed to be material;
- b) All pending litigation involving our Company, Promoters, Directors, or Group Companies as the case may be, other than criminal proceedings, statutory or regulatory actions and taxation matters, would be considered 'material' (a) the monetary amount of claim by or against the entity or person in any such pending matter(s) is in excess of 10% of the net profits after tax of the Company for the most recent audited fiscal period; or (b) where the monetary liability is not quantifiable, each such case involving our Company, Promoters, Directors, or Group Companies, whose outcome would have a bearing on the business operations, prospects or reputation of our Company and as required under the SEBI Regulations have been disclosed on our website at <a href="https://visamanglobalsales.com/">https://visamanglobalsales.com/</a>.
- c) Notices received by our Company, Promoter, Directors, or Group Companies, as the case may be, from third parties (excluding statutory/regulatory authorities or notices threatening criminal action) shall, in any event, not be evaluated for materiality until such time that the Company / Directors / Promoter / Group Companies, as the case may be, are impleaded as parties in proceedings before any judicial forum.

Our Company, our Promoter and/or our Directors, have not been declared as wilful defaulters by the RBI or any governmental authority, have not been debarred from dealing in securities and/or accessing capital markets by the SEBI and no disciplinary action has been taken by the SEBI or any stock exchanges against our Company, our Promoter or our Directors, that may have a material adverse effect on our business or financial position, nor, so far as we are aware, are there any such proceedings pending or threatened.

# <u>OUTSTANDING TAXATION MATTERS INVOLVING OUR COMPANY, DIRECTORS, PROMOTER AND SUBSIDIARIES:</u>

PART 1: LITIGATION RELATING TO OUR COMPANY

A. FILED AGAINST OUR COMPANY

1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Disciplinary Actions by Authorities
	NIL
4)	Litigation involving Tax Liability
	Indirect Tax: NIL
	Direct Tax: NIL
5)	Other Pending Litigation based on Materiality Policy of our Company
	NIL
В.	CASES FILED BY OUR COMPANY
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Disciplinary Actions by Authorities
	NIL
4)	Litigation involving Tax Liability
	Indirect Tax: NIL Direct Tax: NIL
5)	Other Pending Litigation based on Materiality Policy of our Company
	M/s. Visaman Global Sales Limited through Mr. Brijesh Narendrabhai Kular (Petitioner) V/s. Vijay Pratap Singh, proprietor of Vision Auto India (Respondent)
	(Criminal case No. 25880/2021 dated July 26, 2021 filed u/s. 138 & 142 of the Negotiable Instruments Act, 1881 with the Judicial Magistrate, Civil Court, Rajkot)

As alleged, Mr. Singh Pratap Singh (purchased pipes from Visaman Global Sales Limited for a total amount of Rs. 19,63,540/- on three separate dates in February 2021. In an attempt to settle the due amount the respondent have allegedly issued a cheque of Rs. 19,47,185/- drawn on Central Bank of India, promising its realization upon presentation. However, the cheque was returned dishonored on February 20, 2021 and again on representation on March 30, 2021. Although out of the above liability of Rs. 19,63,540/- an amount of Rs. 5,00,000/- is said to have been received, the balance of Rs. 14,47,185/- remains payable to Visaman Global Sales Limited. Accordingly, the instant petition was filed u/s. 138 & 142 of the Negotiable Instruments Act, 1881 with the Judicial Magistrate, Civil Court, Rajkot for recovery of the aforementioned balance amount of Rs. 14,47,185/- and the same is pending.

#### PART 2: LITIGATION RELATING TO OUR DIRECTORS AND PROMOTER OF THE COMPANY

#### A. LITIGATION AGAINST OUR DIRECTORS AND PROMOTER

1) Litigation involving Criminal Laws

**NIL** 

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Disciplinary Actions by Authorities

**NIL** 

4) Litigation involving Tax Liability

**Indirect Tax**: NIL

Direct Tax: NIL

- 1. ILABEN SURESHCHANDRA VASA (Promoter)
- a. A.Y. 2022-23:

As per details available on the website of the Income Tax Department M/s. **ILABEN SURESHCHANDRA VASA** (hereinafter referred to as the "Assessee") have been issued with a demand notice bearing no. **2022202237153480060T** dated March 16, 2023 passed u/s. 143(1) (a) of the Income Tax Act, 1961, raising a demand of Rs. 450/- in addition to an interest of Rs. 48/- is pending to be paid by the assessee. For A.Y. 2022-23 and the same has been disputed by the assessee and is pending

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

#### B. LITIGATION FILED BY OUR DIRECTORS AND PROMOTER

1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Disciplinary Actions by Authorities

NIL

4) Litigation involving Tax Liability

Indirect Tax: NIL Direct Tax: NIL

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

# PART 3: LITIGATION RELATING TO OUR SUBSIDIARIES AND/OR GROUP COMPANIES

# A. LITIGATION AGAINST OUR SUBSIDIARIES AND /OR GROUP COMPANIES

1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Disciplinary Actions by Authorities

NIL

4) Litigation involving Tax Liability

#### **Indirect Tax:**

Sr.	<b>Entity and GSTIN</b>	Notice /Demand			Amount in
No		Order Id & Period	Description	Notice	Dispute (Rs.)
1.	M/s. Visaman Sales Private Limited	ADT010001425	Notice issued u/s. 65 for conducting audit	December 26,2022	Unascertained
	24AAFCV8772J1ZS	Period: 2020-22			

# **Direct Tax:**

# **DEVIKA FINCAP PRIVATE LIMITED (Group Company)**

1. Pending Liability in TDS:

As per details available on the TRACES an aggregate outstanding amount of Rs. **5,800**/- is determined to be paid from Previous years till 2023-24 against M/s. **Devika Fincap Private Limited** (hereinafter referred to as the "Assessee") as default on account of short payment and short deduction of TDS and late filing fees u/s 234E Interest u/s 220 and 221 of the Income Tax Act. Although no action in respect of recovery of same has been taken by the department till date, except for issue of communication notices, the department may at any time issue recovery notices in which event the same shall become payable.

#### 2. VASA SURESHCHANDRA GULABCHAND- HUF (HUF of Promoter)

#### **Pending Liability in TDS:**

As per details available on the TRACES an aggregate outstanding amount of Rs. **291**/- is determined to be paid from Previous years till 2023-24 against M/s. **Vasa Sureshchandra Gulabchand** – **HUF** (hereinafter referred to as the "Assessee") as default on account of short payment and short deduction of TDS and late filing fees u/s 234E Interest u/s 220 and 221 of the Income Tax Act. Although no action in respect of recovery of same has been taken by the department till date, except for issue of communication notices, the department may at any time issue recovery notices in which event the same shall become payable.

5) Other Pending Litigation based on Materiality Policy of our Company NIL

#### B. LITIGATION FILED BY OUR SUBSIDIARIES AND/ OR GROUP COMPANIES

1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Disciplinary Actions by Authorities

NIL

4) Litigation involving Tax Liability

Indirect Tax: NIL Direct Tax: NIL

5) Other Pending Litigation based on Materiality Policy of our Company

M/s. Visaman Sales Private Limited through Mr. Brijesh Narendrabhai Kular (Petitioner) V/s. Piyush Kumar Patel of Patidar Pipe and Steel (Respondent)

(Criminal case No. 17827/2019 dated December 07, 2019 filed u/s. 138 & 142 of the Negotiable Instruments Act, 1881 with the Judicial Magistrate, Civil Court, Rajkot)

The complainant herein have allegedly supplied Erw Tubes to the respondent herein for an aggregate amount of Rs. 16,45,924/- in first week of July 2019 and the payment is respect of same is pending. In order to discharge his liability, the respondent herein allegedly issued a cheque for an amount of Rs. 16,45,924/- dated July 22, 2019, which however

upon presentation for payment by the Petitioner herein, returned dishonoured on July 25, 2019 with remarks "Payment Stopped by Drawer" and for a second time on October 22, 2019 with similar remarks, upon re-presentation at the assurance of the respondent. Aggrieved by the same, the petitioner herein filed the instant petition for the recovery of the aforementioned amount, after service of legal notice dated November 02, 2019. The petition is pending with the concerned court of law.

# <u>DISCIPLINARY ACTION INCLUDING PENALTY IMPOSED BY SEBI OR STOCK EXCHANGES AGAINST</u> <u>THE PROMOTER, DIRECTORS, GROUP COMPANIES AND PROMOTOR GROUP DURING THE LAST 5</u> FINANCIAL YEARS

There are no disciplinary actions including penalty imposed by SEBI or Stock Exchanges against the Promoters, Directors or Group Companies during the last 5 financial years including outstanding actions except as disclosed above.

#### PAST INQUIRIES, INSPECTIONS OR INVESTIGATIONS

There have been no inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous company law in the last five years immediately preceding the year of this Draft Prospectus in the case of our Company, Promoter, Directors. Other than as described above, there have been no prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last five years immediately preceding the year of the Draft Prospectus.

# $\frac{OUTSTANDING\ LITIGATION\ AGAINST\ OTHER\ PERSONS\ AND\ COMPANIES\ WHOSE\ OUTCOMECOULD}{HAVE\ AN\ ADVERSE\ EFFECT\ ON\ OUR\ COMPANY}$

As on the date of the Draft Prospectus, there is no outstanding litigation against other persons and companies whose outcome could have a material adverse effect on our Company.

#### PROCEEDINGS INITIATED AGAINST OUR COMPANY FOR ECONOMIC OFFENCES

There are no proceedings initiated against our Company for any economic offences.

#### NON-PAYMENT OF STATUTORY DUES

As on the date of the Draft Prospectus there have been no (i) instances of non-payment or defaults in payment of statutory dues by our Company, (ii) over dues to companies or financial institutions by our Company, (iii) defaults against companies or financial institutions by our Company, or (iv)contingent liabilities not paid for.

# MATERIAL FRAUDS AGAINST OUR COMPANY

There have been no material frauds committed against our Company in the five years preceding the year of this Draft Prospectus.

#### DISCLOSURES PERTAINING TO WILFUL DEFAULTERS

Neither our Company, nor our Promoters, nor Group Companies and nor Directors have been categorized or identified as wilful defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

# DISCLOSURES PERTAINING TO FRAUDULENT BORROWER

Our Company or any of our Promoters or Group Companies or Directors are not declared as 'Fraudulent Borrower' by the lending banks or financial institution or consortium, in terms of RBI master circular dated July 01, 2016.

# MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE

Except as disclosed in Chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of Operations" beginning on page 227 there have been no material developments that have occurred after the Last Balance Sheet Date.

#### **OUTSTANDING DUES TO CREDITORS**

There are no disputes with such entities in relation to payments to be made to our Creditors. The details pertaining to amounts due towards such creditors are available on the website of our Company.

Below are the details of the Creditors where outstanding amount as on December 31, 2023: -

Name	Balance as on December 31, 2023 (Rs. in Lacs)
Total Outstanding dues to Micro and Small & Medium Enterprises	Nil
Total Outstanding dues to Creditors other than Micro and Small & Medium Enterprises	1,102.00

#### GOVERNMENT AND OTHER STATUTORY APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business (as applicable on date of this Draft Prospectus) and except as mentioned below, no further approvals are required for carrying on our present business.

In view of the approvals listed below, we can undertake this Issue and our current/proposed business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the Issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this DRHP.

The main objects clause of the Memorandum of Association and objects incidental to the main objects enable our Company to carry out its activities. The following are the details of licenses, permissions and approvals obtained by the Company under various Central and State Laws for carrying out its business:

#### Approvals In Relation to Our Company's incorporation

1. Certificate of Incorporation dated June 27, 2019 from the Registrar of Companies, Central Registration Centre, (on behalf of Jurisdictional Registrar of Companies), under the Companies Act, 2013 as "VISAMAN GLOBAL SALES LIMITED" (Corporate Identification No. U51909GJ2019PLC108862).

#### Approvals in relation to the Issue

#### Corporate Approvals

- 1. Our Board of Directors has, pursuant to resolutions passed at its meeting held on March 26, 2024authorized the Issue, subject to the approval by the shareholders of our Company under section 62(1)(c) of the Companies Act, 2013.
- 2. Our shareholders have, pursuant to a resolution dated March 28, 2024 under Section 62(1)(c) of the Companies Act, 2013, authorized the Issue.
- 3. Our Board of Directors has, pursuant to a resolution dated April 08, 2024 and [●] authorized our Company to take necessary action for filing the Draft Prospectus and Prospectus respectively with NSE EMERGE.

#### Approvals from Stock Exchange

1. Our Company has received in- principle listing approval from the NSE EMERGE dated [●] for listing of Equity Shares issued pursuant to the issue.

#### Other Approvals

- 1. The Company has entered into a tripartite agreement dated November 27, 2019 with the Central Depository Services (India) Limited (CDSL) and the Registrar and Transfer Agent, who in this case is Link Intime India Private Limited, for the dematerialization of its shares.
- 2. The Company has entered into an agreement dated November 27, 2019 with the National Securities Depository Limited (NSDL) and the Registrar and Transfer Agent, who in this case is Link Intime India Private Limited, for the dematerialization of its shares.

# APPROVALS / LICENSES / PERMISSIONS IN RELATION TO OUR BUSINESS:

# Tax Related Approvals

S.No	Description	Address of Place of	Registration	Issuing	Date of	Date of
5.110	Description	<b>Business / Premises</b>	Premises Number Authority		issue	Expiry
	Permanent		AAGCV9984R	Income Tax	June27,2019	Valid till
1.	Account			Department		Cancelled
	Number (PAN)					
	Tax Deduction	M/S. Visaman	RKTV03740C	Income Tax	June 28,	Valid till
	Account	Global Sales Limited		Department	2019	Cancelled
	Number (TAN)	C/O., Jain Traders, 8,		_		
2		Sorathiawadi Near				
۷.		Narmada, 80 Feet				
		Road, Rajkot,				
		Rajkot-360002,				
		Gujarat				
3.	Professional Tax	M/S. Visaman	PEC04127423	Government of	August 29,	Valid till
	Enrolment	Global Sales Limited		Gujarat	2022	Cancelled
	Certificate	3/8-Sorathiya wadi,		Commercial		
	(P.T.E.C)	80 Feet Road,		Taxes		
		Rajkot-360002,		Department		
		Gujarat		_		
4.	Professional Tax	M/S. Visaman	PRC04013756	Government of	August 29,	Valid till
	Registration	Global Sales Limited		Gujarat	2022	Cancelled
	Certificate	3/8-Sorathiya wadi,		Commercial		
	P.T.R.C	80 Feet Road,		Taxes		
		Rajkot-360002,		Department		
		Gujarat		-		

# GST Registrations issued in the name of the Company:

S.No	Description	Principal Place of	Additional Places of Business	Registration	Valid
•	•	Business		Number	From
	GST	M/S. Visaman Global	1- Block No.453, ., Navapura, Sanand,	24AAGCV9	Validity
	Registration	Sales Limited	Ahmedabad, Gujarat, 382210	984R1Z3	Date July
	Certificate	C/o., Jain Traders., 8	2- Plot No.1, Survey No.210, Ankit		02, 2019
	(Gujarat)	Sorathiawadi, Near	Industrial Estate, Kothariya, Rajkot,		
		Narmada, 80 Feet	Gujarat, 360022		Certificate
		Road,Rajkot, Rajkot,	7- Kubadthal, L S No - 541 & 543,		date
1.		Gujarat, 360002	Rameshwar Coil Cutter Llp, Pasunj		March 19,
			Road, Taluka Daskroi, Near Canal,		2024
			Pasunj, Ahmedabad, Gujarat,382430		
			8- Revenue Survey No.238 Paiki 2,		
			Industrial Plot No.2, Jhiyana, Rajkot,		
			Gujarat, 360023		

2.	GST Registration Certificate (Madhya Pradesh)	M/S. Visaman Global Sales Limited, New Loha Mandi, B-25, Dewas Naka, Niranjanpur NaiBasti, Indore, Indore- 453771, Madhya Pradesh	 23AAGCV9 984R1Z5	Valid from October 01, 2020 Certificate dated August 27, 2021
3.	GST Registration Certificate (Maharashtra)	M/S. Visaman Global Sales Limited, A Wing, Flat No 503, Green Park Apartment, Hingna Road, Wanadongri, Nagpur, Nagpur- 441110, Maharashtra	 27AAGCV9 984R1ZX	Valid from June 08, 2021 Certificate dated June 08, 2021

# Registrations related to Labour Laws:

S.No.	Description	Address of Premises	Registration Number	Issuing Authority	Date of issue	Date of Expiry
1.	Registration under Gujarat Shops and Establishments Act, 2019	M/S. Visaman Global Sales Limited C/o., Jain Traders., 8 Sorathiawadi, Near Narmada, 80 Feet Road,Rajkot, Rajkot, Gujarat, 360002	2023- 2024/SR/000353	Rajkot Municipal Corporation	February 29, 2024	February 28 , 2029
2.	Registration under the Employees Provident fund (EPF)	M/S. Visaman Global Sales Limited Aaradhana Chawk 8 Sorathiyawadi 80 Feet Road, Bhaktinagar Rajkot- 360002, Gujarat	Code No. GJRAJ2195001000	Employees Provident Fund	September 22, 2020	Valid till cancelled
3.	Registration under Employees State Insurance Act (ESIC)	M/S. Visaman Global Sales Limited Aaradhana Chawk 8 Sorathiyawadi 80 Feet Road, Bhaktinagar- 360002, Gujarat	37001190830000999	Regional Office, Employee's State Insurance Corporation,	September 22, 2020	Valid till cancelled

# **Business Related Approvals:**

S.No.	Description	Address of Premises	Registration Number	Issuing Authority	Date of issue	Date of Expiry
1.	Udyam Registration Certificate	M/S. Visaman Global Sales Limited C/o. Jain Traders, 80 Feet Road, Near Narmada, Rajkot, Rajkot-360002, Gujarat	UDYAM-GJ- 20-0007173	Ministry Of Micro Small & Medium Enterprises	October 28, 2020	Valid till cancelled
2.	Quality Management System ISO: 9001:2015	M/s. Visaman Global Sales Limited, Aaradhana Chawk,8, Sorthiyawadi, Bhakti Nagar, Rajkot- 360002 Gujarat	Certificate No. 24DQMT05	ROHS Certification Pvt. LTd.	January 29, 2024	January 28, 2027
3.	IEC (Import Export code)	M/s. Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiyawadi, Nr., Narmada, 80 Feet Road, RAJKOT, RAJKOT, GUJARAT, 360002	AAGCV9984R	Ministry of Commerce and Industry, Director General of Foreign Trade	February 10, 2024	Valid till cancelled
	Approval Site Plan	Revenue Survey no. 238 Paiki 2, Jiyana Rajkot, Gujarat		Shree Jiyana Gram Panchayat, Rajkot	March 15, 2024	March 14, 2025

# **Intellectual Property**

# Trademarks registered/Objected/Abandoned in the name of our company

S. No	Brand Name/Logo Trademark	Class	Nature of Trademark and registration number	Ownership and Acquisition details	Date of Application	Authority	Current Status / Validity
1.	Build Your Ideal world  VISTAMEN  Global Sales Ltd.	35	4730670	M/s. Visaman Global Sales Limited	November 03, 2020	Registrar of Trademarks, Ahmedabad	Valid till November 30, 2030

# **Domain Name**

S.No	Domain Name and ID	Sponsoring Registrar and ID		Registrant Name, ID and Address	Creation Date	Registry Expiry Date	
1.	https://visamanglobalsales.com/	Registry	Domain	ID:	GoDaddy.com,	March	March
		2595564705	_DOMAIN_CC	)M-	LLC	04, 2021	04, 2025
		VRSN			Registrar		
					IANA ID: 146		

In addition to above licenses and approvals and except as stated in this chapter, it is hereby mentioned that no application has been made for license / approvals required by the Company and no approval is pending in respect of any such application made with any of the authorities except that for change of address of the Company with certain authorities.

#### OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **AUTHORITY FOR THE ISSUE**

Our Board of Directors have *vide* resolution dated March 26, 2024 authorized the Issue, subject to the approval by the shareholders of our Company under Section 62(1)(c) of the Companies Act, 2013.

The shareholders have authorized the Issue, by passing a Special Resolution at the Extra Ordinary General Meeting held on March 28, 2024 in accordance with the provisions of Section 62(1)(c) of the Companies Act, 2013.

The Company has obtained approval from NSE vide letter dated [●] to use the name of NSE in this Offer Document for listing of equity shares on the NSE Emerge. NSE is the designated stock exchange.

## PROHIBITION BY SEBI OR OTHER GOVERNMENTAL AUTHORITIES

Further, our Company, promoters, members of the promoter group, directors, are not debarred or prohibited from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by the Board or any securities market regulator in any other jurisdiction or any other authority/court as on the date of this Draft Prospectus.

The listing of any securities of our Company has never been refused at any time by any of the stock exchanges in India.

#### PROHIBITION BY RBI

Neither our Company nor any of our Promoters or Directors has been declared as wilful defaulter(s) or fraudulent borrowers by the RBI or any other governmental authority.

#### DIRECTORS ASSOCIATED WITH THE SECURITIES MARKET

None of our Directors are associated with the securities market and there has been no outstanding action initiated by SEBI against them in the five years preceding the date of this Draft Prospectus.

## COMPLIANCE WITH THE COMPANIES (SIGNIFICANT BENEFICIAL OWNERSHIP) RULES, 2018

Our Company, our Promoters and Promoter Group is in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 ("SBO Rules"), to the extent applicable, as on the date of this Draft Prospectus.

## **ELIGIBILITY FOR THE ISSUE**

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offer" in terms of the SEBI ICDR Regulations.

This Issue is being made in terms of Regulation 229(2) of Chapter IX of the SEBI ICDR Regulations, as amended from time to time, whereby, an issuer whose post Issue face value capital is more than ten crores rupees and up to twenty-five crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the NSE Emerge).

As per Regulation 229 (3) of the SEBI ICDR Regulations, our Company satisfies track record and/or other eligibility conditions of NSE Emerge in accordance with the Restated Financial Statements, prepared in accordance with the Companies Act and restated in accordance with the SEBI ICDR Regulations as below:

- a) Our Company was incorporated on June 27, 2019 under the provisions of Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Hence, our Company is in existence for a period of 4 years as on the date of filing this Draft Prospectus with NSE.
- b) As on the date of this Draft Prospectus, our Company has a total paid-up capital (face value) of ₹ 1,007.99 Lakhs comprising 1,00,79,999 Equity Shares of ₹ 10/- each and the Post Issue paid-up Capital (face value) will be ₹ [•] Lakhs comprising [•] Equity Shares which shall be below ₹ 25 crores.
- c) Our Company confirms that it has track record of more than 3 years.
- d) As per the Restated Financial Statements, our Company has operating profit (earnings before interest, depreciation and tax excluding other income) from operations of ₹ 573.36 Lakhs in December 31, 2023, ₹ 657.83 Lakhs in Fiscal 2023, ₹ 279.30 Lakhs in Fiscal 2022 and ₹ 145.96 lakhs in Fiscal 2021 i.e., in all the 3 financial years and for the nine months ended December 31, 2023 preceding the date of this Draft Prospectus and Net-worth (excluding revaluation reserves) of our Company is ₹ 1,095.31 lakhs as on December 31, 2023 and hence is positive. (The Net worth as on December 31, 2023 based on the Restated Financial Statements was calculated as the sum of share capital and reserves & surplus).
- e) Our Company has not been referred to Board for Industrial and Financial Reconstruction (BIFR) or no proceedings have been admitted under Insolvency and Bankruptcy Code against our Company and promoting companies.
- f) There is no winding up petition against our company, which has been admitted by NCLT/ Court of competent jurisdiction or a liquidator has not been appointed.
- g) No material regulatory or disciplinary action has been taken by a stock exchange or regulatory authority in the past three years against our Company.
- h) There is none of the Lead Manager involved in the Issue have instances of any of their IPO draft offer document filed with the Exchange being returned in the past 6 months from the date of filing of this Draft Prospectus.
- i) Other Disclosures:
  - We have disclosed all material regulatory or disciplinary action by a stock exchange or regulatory authority in the
    past one year in respect of promoters/promoting company(ies), group companies, companies promoted by the
    promoter/promoting company(ies) of our company in the Draft Prospectus.
  - There are no defaults in respect of payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by our company, promoters/promoting company(ies), group companies, companies promoted by the promoter/promoting company(ies) during the past three years except as mentioned in the Draft Prospectus.
  - We have disclosed the details of our company, promoters/promoting company(ies), group companies, companies promoted by the promoter/promoting company(ies) litigation record, the nature of litigation, and status of litigation. For details, please refer the chapter "Outstanding Litigations and Material Developments" on page 237 of this Draft Prospectus.
  - We have disclosed all details of the track record of the directors, the status of criminal cases filed or nature of the investigation being undertaken with regard to alleged commission of any offence by any of its directors and its effect on the business of the company, where all or any of the directors of issuer have or has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc. For Details, refer the chapter "Outstanding Litigations and Material Developments" on page 237 of this Draft Prospectus.
  - The application of our Company has not been rejected by the Exchange in last 6 complete months from the date
    of filing of this Draft Prospectus.

As per Regulation 230 (1) of the SEBI ICDR Regulations, our Company has ensured that:

- a) The Draft Prospectus has been filed with NSE and our Company has made an application to NSE for listing of its Equity Shares on the Emerge platform of NSE. NSE is the Designated Stock Exchange.
- b) Our Company has entered into an agreement dated November 27, 2019 with NSDL and agreement dated November 27, 2019 with CDSL for dematerialisation of its Equity Shares already issued and proposed to be issued.
- c) The entire pre-Issue capital of our Company has fully paid-up Equity Shares and the Equity Shares proposed to be issued pursuant to this IPO are fully paid-up.
- d) The entire Equity Shares held by the Promoters are in dematerialization form.
- e) The fund requirements set out for the Objects of the Issue are proposed to be met entirely from the Net Proceeds. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Issue as required under the SEBI ICDR Regulations. For details, please refer the chapter "Objects of the Issue" on page 82 of this Draft Prospectus.

Our Company confirms that it will ensure compliance with the conditions specified in Regulation 230 (2) of the SEBI ICDR Regulations, to the extent applicable.

Further, our Company confirms that it is not ineligible to make the Issue in terms of Regulation 228 of the SEBI ICDR Regulations, to the extent applicable. The details of our compliance with Regulation 228 of the SEBI ICDR Regulations are as follows:

- (a) Neither our Company nor our Promoters, members of our Promoter Group or our Directors are debarred from accessing the capital markets by the SEBI.
- (b) None of our Promoters or Directors are promoters or directors of companies which are debarred from accessing the capital markets by the SEBI.
- (c) Neither our Company nor our Promoters or Directors is a wilful defaulter or fraudulent borrower.
- (d) None of our Promoters or Directors is a fugitive economic offender.

We further confirm that we shall be complying with all other requirements as laid down for such issue under Chapter IX of SEBI ICDR Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

## We further confirm that:

- 1. In accordance with Regulation 246 of the SEBI ICDR Regulations, the lead manager shall ensure that the issuer shall file copy of the Prospectus with SEBI along with relevant documents as required at the time of filing the Prospectus to SEBI.
- 2. In accordance with Regulation 260 of the SEBI ICDR Regulations, this Issue has been one hundred percent (100%) underwritten and shall not restrict to the minimum subscription level. The LM shall underwrite at least 15% of the total Issue Size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 59 of this Draft Prospectus.
- 3. In accordance with Regulation 268 of the SEBI ICDR Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty (50), otherwise, the entire application money will be unblocked or refunded forthwith. If such money is not unblocked or repaid within four days from the date our company becomes liable to unblock or repay it, then our company and every officer in default shall, on and from expiry of fourth day,

be liable to unblock or repay such application money, with interest as prescribed under SEBI ICDR Regulations, the Companies Act, 2013 and applicable laws.

## COMPLIANCE WITH PART A OF SCHEDULE VI OF THE SEBI ICDR REGULATIONS

Our Company is in compliance with the provisions specified in Part A of Schedule VI of the SEBI ICDR Regulations. No exemption from eligibility norms has been sought under Regulation 300 of the SEBI ICDR Regulations, with respect to the Issue.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF OFFER DOCUMENT TO SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MERCHANT BANKER, HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS OFFER DOCUMENT, THE LEAD MERCHANT BANKER ARE EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER, SHRENI SHARES LIMITED (FORMERLY KNOWN AS SHRENI SHARES PRIVATE LIMITED) HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED [•] IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.

THE FILING OF THE OFFER DOCUMENT DOES NOT, HOWEVER, ABSOLVE THE ISSUER FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THIS OFFER DOCUMENT.

**Note:** All legal requirements pertaining to the Issue will be complied with at the time of filing of the Prospectus with the RoC in terms of section 26 of the Companies Act, 2013.

## DISCLAIMER FROM OUR COMPANY AND THE LEAD MANAGER

Our Company and the Lead Manager accept no responsibility for statements made otherwise than in this Draft Prospectus or in the advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information, including our Company's website, <a href="https://visamanglobalsales.com/">https://visamanglobalsales.com/</a> or the website of any affiliate of our Company, would be doing so at his or her own risk.

The Lead Manager accept no responsibility, save to the limited extent as provided in the Issue Agreement and the Underwriting Agreement to be entered into between the Underwriter and our Company and Market Maker Agreement entered into among Market Maker and our Company.

All information shall be made available by our Company and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres etc.

The Lead Manager and its associates and affiliates may engage in transactions with and perform services for, our Company and associates of our Company in the ordinary course of business and may in future engage in the provision of services for which they may in future receive compensation. Shreni Shares Limited (Formerly known as Shreni Shares Private Limited) is not an associate of the Company and is eligible to be appointed as the Lead Manager in this Issue, under SEBI MB Regulations.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not issue, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

Neither our Company nor Lead Manager is liable for any failure in (i) uploading the Applications due to faults in any software/ hardware system or otherwise, or (ii) the blocking of the Application Amount in the ASBA Account on receipt of instructions from the Sponsor Bank on the account of any errors, omissions or non-compliance by various parties involved, or any other fault, malfunctioning, breakdown or otherwise, in the UPI Mechanism.

#### DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India including Indian nationals resident in India (who are not minors, except through their legal guardian), Hindu Undivided Families (HUFs), companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Mutual Funds, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), Trusts registered under the Societies Registration Act, 1860, as amended from time to time, or any other trust law and who are authorised under their constitution to hold and invest in shares, permitted insurance companies and pension funds and to non-residents including NRIs and FIIs. This Draft Prospectus does not, however, constitute an offer to sell or an invitation to subscribe to Equity Shares offered hereby in any other jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession the Draft Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai only.

No action has been or will be taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented thereby may not be issued or sold, directly or indirectly, and the Draft Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of the Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been any change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

#### **Eligibility and Transfer Restrictions**

The Equity Shares offered in the Issue have not been, and will not be, registered under the U.S. Securities Act and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and accordingly, the Equity Shares are being offered and sold (i) within the United States solely to persons who are reasonably believed to be "qualified institutional buyers" (as defined in Rule 144A under the U.S. Securities Act) in transactions exempt from the registration requirements of the U.S. Securities Act, and (ii) outside the United States in "offshore transactions" as defined in and in reliance on Regulations under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Applicants are advised to ensure that any application from them does not exceed investment limits or maximum number of Equity Shares that can be held by them under applicable law.

#### DISCLAIMER CLAUSE OF THE NSE

As required, a copy of the Draft Prospectus shall be submitted to the NSE EMERGE. The Disclaimer Clause as intimated by the NSE EMERGE to us, post scrutiny of the Draft Prospectus, shall be included in the Prospectus prior to the filing with RoC.

#### **LISTING**

The Equity Shares issued through the Prospectus are proposed to be listed on NSE EMERGE. Application have been made to NSE EMERGE for obtaining permission for listing of the Equity Shares being issued and sold in the Issue on its NSE EMERGE after the allotment in the Issue. NSE is the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue.

Our company has obtained In-principle approval from NSE vide letter dated [•] to use name of NSE in the Prospectus for listing of equity shares on NSE EMERGE.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the NSE EMERGE the Company shall unblock, without interest, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE EMERGE mentioned above are taken within three (3) Working Days of the Issue Closing Date.

## **CONSENTS**

Consents in writing of: (a) The Directors, the Promoters, the Chief Financial Officer, the Company Secretary & Compliance Officer, the Statutory and Peer Review Auditors, the Independent Chartered Engineer; ; and (b) the Lead Manager, the Registrar to the Issue, the Legal Advisors to the Issue, Advisors to the Issue, Bankers to the Issue (1), Bankers to the Company, Market Maker and Underwriters to act in their respective capacities, have been obtained and shall be filed along with a copy of the Prospectus with the RoC, as required under Section 26 of the Companies Act, 2013.

(1) The aforesaid will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

#### **EXPERT OPINION**

Except as disclosed below, our Company has not obtained any expert opinions in connection with this Draft Prospectus:

Our Company has received a written consent dated March 28, 2024 from the Peer Reviewed Auditors, namely M/s. Vinay Bhushan & Associates, Chartered Accountants, who hold a valid peer review certificate from ICAI, to include their name as required under section 26(5) of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Prospectus, and as an "expert" as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as Peer Reviewed Auditor, and in respect of their (a) examination report dated April 04, 2024, on the Restated Financial Statements, and (b) report dated April 04, 2024 on the statement of special tax benefits.

Our Company has received written consent dated April 5, 2024 from M/s. Jay Pujara & Associates, Independent Chartered Engineer, to include their name as required under Section 26(5) of the Companies Act read with SEBI ICDR Regulations, in this Draft Prospectus and as an "expert", as defined under Section 2(38) of the Companies Act, 2013 to the extent and in their capacity as an Independent Chartered Engineer, in relation to the certificates dated April 5, 2024 and April 5, 2024 certifying, inter alia, necessary approvals as required for our proposed manufacturing facilities and the proposed capacity details, respectively.

Such consents have not been withdrawn as on the date of this Draft Prospectus. However, the term "expert" and "consent" shall not be construed to mean an "expert" and "consent" as defined under the U.S. Securities Act.

#### PREVIOUS PUBLIC OR RIGHTS ISSUES DURING THE LAST FIVE YEARS

We have not made any rights to the public and public issues in the past, and we are an "Unlisted Company" in terms of the SEBI ICDR Regulations and this Issue is an "Initial Public Offer" in terms of the SEBI ICDR Regulations.

# COMMISSION AND BROKERAGE PAID ON PREVIOUS ISSUES OF OUR EQUITY SHARES IN LAST FIVE YEARS

Since this is an Initial Public Offer of our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of the Equity Shares since inception of our Company.

# CAPITAL ISSUES DURING THE LAST THREE YEARS BY OUR COMPANY, LISTED GROUP COMPANIES, SUBSIDIARIES & ASSOCIATES OF OUR COMPANY

Except as disclosed in Chapter titled "Capital Structure" on page 69 of this Draft Prospectus, our Company has not made any capital issue during the previous three years.

For details in relation to our Group Companies, please see chapter titled "Our Group Companies" on page 148 of this Draft Prospectus.

## PERFORMANCE VIS-À-VIS OBJECTS

Except as stated in the chapter titled "Capital Structure" beginning on page 69 of this Draft Prospectus, we have not made any previous rights and / or public issues during the last five (5) years and are an "Unlisted Issuer" in terms of SEBI ICDR Regulations and this Issue is an "Initial Public Offer" in terms of the SEBI ICDR Regulations, the relevant data regarding performance vis-à-vis objects is not available with the Company.

Visaman Sales Private Limited and Visaman Infra Projects Private Limited are our group companies. We do not have any Subsidiary or Associate company as on date of this Draft Prospectus. For details in relation to our Group Companies, please see chapter titled "Our Group Companies" on page 148 of this Draft Prospectus.

## PRICE INFORMATION OF THE PAST ISSUES HANDLED BY THE LEAD MANAGER

Sr.	Issuer name	Issue	Issue	Listing	Opening	+/- % change in	+/- % change in	+/- % change in
No.		size	price	Date	price on	closing	closing	closing price,
		(₹	( <b>Rs.</b> )		Listing	price, [+/- %	price, [+/- %	[+/- % change in
		Crores)			Date	change in	change in	closing
					(in Rs.)	closing	closing	benchmark] -
						benchmark] -	benchmark] -	180 <sup>th</sup> calendar
						30 <sup>th</sup> calendar	90 <sup>th</sup> calendar	days from listing

						days from listing	days from listing			
	Mainboard IPO Issues									
-	-	-	-	-	-	-	-	-		
	SME IPO Issues									
1.	C P S Shapers Limited	11.10	185.00	September 07, 2023	450.00	+138.92% [- 0.37%]	+149.86% [+5.72%]	+76.95% [+13.58%]		
2.	Meson Valves India Limited	31.09	102.00	September 21, 2023	193.80	+203.87% [- 1.26%]	+360.39% [+7.86%]	+473.73% [+9.84%]		
3.	Marco Cables & Conductors Limited	18.73	36.00	September 28, 2023	38.70	+45.83% [- 2.44%]	+46.25% [+9.82%]	+20.00% [+13.18%]		
4.	KK Shah Hospitals Limited <sup>^</sup>	8.78	45.00	November 06, 2023	56.10	+84.00% [+6.68%]	+56.67% [+10.97%]	-		
5.	Swasthik Plascon Limited	40.76	86.00	December 05, 2023	120.10	+20.00% [+2.97%]	+2.33% [+6.42%]	-		
6.	Net Avenue Technologies Limited	10.25	18.00	December 08, 2023	42.00	+75.28% [+3.54%]	+10.56% [+7.18%]	-		
7.	AIK Pipes and Polymers Limited	15.02	89.00	January 02, 2024	100.00	+33.34% [- 0.20%]	+29.21% [+2.45%]	-		
8.	Delaplex Limited	46.08	192.00	February 02, 2024	309.00	+43.36% [+2.22%]	-	-		
9.	Gabriel Pet Straps Limited	8.06	101.00	February 07, 2024	115.00	+32.67% [+2.73%]	-	-		
10.	Yash Optics & Lens Limited	53.15	81.00	April 08, 2024	90.00	-	-	-		

Source: www.bseindia.com / www.nseindia.com

#### Notes:

- 1. The BSE SENSEX and CNX NIFTY are considered as the Benchmark Index.
- 2. Price on BSE/NSE are considered for all the above calculations.
- 3. In case 30th, 90th and 180th day is not a trading day, closing price of the previous trading day has been considered.
- 4. In case 30th, 90th and 180th day, scripts are not traded then the last trading price has been considered.
- 5. Designated Stock Exchange as disclosed by the respective Issuer at the time of the issue has been considered for disclosing the price information.

As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the Lead Manager. Hence, disclosure pertaining to recent 10 issues handled by the lead manager are provided.

# Summary statement of price information of past issues handled by Shreni Shares Limited (Formerly known as Shreni Shares Private Limited):

Financi	Tota	Total	Nos. of IPOs		Nos. of IPOs		Nos. of IPOs		Nos. of IPOs trading		ding			
al	l no.	funds	trading at discount		trading at		trading at discount		at premium as on		on			
Year	of	raised	on as on 30 <sup>th</sup>		premium on as on		as on 180 <sup>th</sup>		180 <sup>th</sup> calendar days		days			
	IPOs	(₹	calendar days from		30 <sup>th</sup> calendar days		calendar days from		from listing date		ate			
		Crores	listing date		from listing date		listing date							
		)	Over	Between	Less	Over	Between	Less	Over	Between	Less	Over	Between	Less
			50%		than	50%		than	50%		than	50%		than

				25% -	25%		25%-	25%		25%-	25%		25%-	25%
				50%			50%			50%			50%	
2024-	1&	53.15	-	-	-	-	-	-	-	-	-	-	-	-
2025\$														
2023-	13**	260.6	-	-	-	6	6	1	-	-	-	6	-	1
2024 <sup>@</sup>	*	7												
2022-	10**	156.2	-	-	-	5	2	3	-	-	1	5	-	4
2023		9												

<sup>\*\*</sup>The script of Fidel Softech Limited, SKP Bearing Industries Limited, Olatech Solutions Limited, Ameya Precision Engineers Limited, DAPS Advertising Limited, Amiable Logistics (India) Limited, PNGS Gargi Fashion Jewellery Limited, Arihant Academy Limited, Srivasavi Adhesive Tapes Limited and Bright Outdoor Media Limited were listed on June 10, 2022, July 13, 2022, August 29, 2022, September 08, 2022, November 14, 2022, November 16, 2022, December 20, 2022, December 29, 2022, March 09, 2023 and March 24, 2023 respectively.

Note: Rights Issues lead managed by Shreni Shares Limited (Formerly known as Shreni Shares Private Limited) have not been included in the abovementioned Summary Statement of Disclosure as the disclosure is limited to IPOs only.

#### TRACK RECORD OF PAST ISSUES HANDLED BY LEAD MANAGER

For details regarding track record of the Lead Manager to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the Lead Manager at: <a href="https://www.shreni.in">www.shreni.in</a>.

## STOCK MARKET DATA OF EQUITY SHARES

This being an initial public offer of the Equity Shares of our Company, the Equity Shares are not listed on any stock exchange and accordingly, no stock market data is available for the Equity Shares.

### MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Registrar Agreement provides for retention of records with the Registrar to the Issue for a period of three years from the date of listing and commencement of trading of the Equity Shares to enable the applicants to approach the Registrar to the Issue for redressal of their grievances. The Registrar to the Issue shall obtain the required information from the SCSBs for addressing any clarifications or grievances of ASBA Applicants.

<sup>\*\*\*</sup>The script of Sancode Technologies Limited, Veefin Solutions Limited, Global Pet Industries Limited, AccelerateBS India Limited, C P S Shapers Limited, Meson Valves India Limited, Marco Cables & Conductors Limited, KK Shah Hospitals Limited, Swasthik Plascon Limited, Net Avenue Technologies Limited, AIK Pipes and Polymers Limited, Delaplex Limited and Gabriel Pet Straps Limited were listed on April 18, 2023, July 05,2023, July 10, 2023, July 19, 2023, September 07, 2023, September 21, 2023, September 28, 2023, November 06, 2023, December 05, 2023, December 08, 2023, January 02, 2024, February 02, 2024 and February 07, 2024 respectively.

<sup>&</sup>lt;sup>®</sup> The script of KK Shah Hospitals Limited, Swasthik Plascon Limited, Net Avenue Technologies Limited, AIK Pipes and Polymers Limited, Delaplex Limited and Gabriel Pet Straps Limited have not completed 180 days from the date of listing.

<sup>\$</sup>The script of Yash Optics & Lens Limited has not completed 180 days from the date of listing.

<sup>&</sup>amp; The script of Yash Optics & Lens Limited was listed on April 08, 2024.

<sup>^</sup> In compliance with the proviso to Regulation 21A(1) of the Securities and Exchange Board of India (Merchant Bankers) Regulations, 1992, as amended, read with proviso to Regulation 244(3) of the SEBI ICDR Regulations, Shreni Shares Limited being associate of KK Shah Hospitals Limited and its role was limited to marketing of the Issue.

All grievances may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, giving full details such as name of the sole or First Applicant, ASBA Form number, Applicant's DP ID, Client ID, PAN, address of Applicant, number of Equity Shares applied for, ASBA Account number in which the amount equivalent to the Application Amount was blocked or the UPI ID (for UPI Applicants who make the payment of Application Amount through the UPI Mechanism), date of ASBA Form and the name and address of the relevant Designated Intermediary where the Application was submitted. Further, the Application shall enclose the Acknowledgment Slip or the application number from the Designated Intermediary in addition to the documents or information mentioned hereinabove. All grievances relating to Applications submitted through Registered Brokers may be addressed to the Stock Exchange with a copy to the Registrar to the Issue.

In case of any delay in unblocking of amounts in the ASBA Accounts exceeding four Working Days from the Issue Closing Date, the applicant shall be compensated at a uniform rate of ₹ 100 per day for the entire duration of delay exceeding four Working Days from the Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The LM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking.

In terms of SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2018/22 dated February 15, 2018, SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and subject to applicable law, any ASBA Applicant whose Application has not been considered for Allotment, due to failure on the part of any SCSB, shall have the option to seek redressal of the same by the concerned SCSB within three months of the date of listing of the Equity Shares. SCSBs are required to resolve these complaints within 15 days, failing which the concerned SCSB would have to pay interest at the rate of 15% per annum for any delay beyond this period of 15 days. The following compensation mechanism has become applicable for investor grievances in relation to applications made through the UPI Mechanism for public issues opening on or after May 1, 2021, for which the relevant SCSBs shall be liable to compensate the investor:

Scenario	Compensation amount	Compensation period
Delayed unblock for cancelled /	₹100 per day or 15% per annum of the	From the date on which the request for
withdrawn / deleted applications	Application Amount, whichever is	cancellation / withdrawal / deletion is
	higher	placed on the bidding platform of the
		Stock Exchange till the date of actual
		unblock
Blocking of multiple amounts for the	1. Instantly revoke the blocked funds	From the date on which multiple
same Bid made through the UPI	other than the original application	amounts were blocked till the date of
Mechanism	amount and	actual unblock
	2. ₹100 per day or 15% per annum of	
	the total cumulative blocked amount	
	except the original Bid Amount,	
	whichever is higher	
Blocking more amount than the Bid	1. Instantly revoke the difference	From the date on which the funds to
Amount	amount, i.e., the blocked amount less	the excess of the Application Amount
	the Application Amount and	were blocked till the date of actual
	2. ₹100 per day or 15% per annum of	unblock
	the difference amount, whichever is	
	higher	
Delayed unblock for non – Allotted /	₹100 per day or 15% per annum of the	From the Working Day subsequent to
partially Allotted applications	Application Amount, whichever is	the finalisation of the Basis of
	higher	Allotment till the date of actual
		unblock

Further, in the event there are any delays in resolving the investor grievance beyond the date of receipt of the complaint from the investor, for each day delayed, the Lead Manager shall be liable to compensate the investor ₹ 100 per day or 15%

per annum of the Application Amount, whichever is higher. The compensation shall be payable for the period ranging from the day on which the investor grievance is received till the date of actual unblock.

Our Company, the LM and the Registrar to the Issue accept no responsibility for errors, omissions, commission or any acts of SCSBs including any defaults in complying with its obligations under applicable SEBI ICDR Regulations.

For helpline details of the Lead Manager pursuant to the SEBI/HO/CFD/DIL-2/OW/P/2021/2481/1/M dated March 16, 2021, see "General Information – Lead Manager" on page 59 of this Draft Prospectus.

The Registrar to the Issue shall obtain the required information from the SCSBs and Sponsor Bank for addressing any clarifications or grievances of ASBA Applicants. Applicants can contact our Company Secretary and Compliance officer or the Registrar to the Issue in case of any pre-issue or post-issue related problems such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund intimations and non-receipt of funds by electronic mode.

Our Company has also appointed Ms. Rawal Ankita Harsh, Company Secretary and Compliance officer. For details, see "General Information" beginning on page 59 of this Draft Prospectus.

#### STATUS OF INVESTOR COMPLAINTS

We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Prospectus and hence there are no pending investor complaints as on the date of this Draft Prospectus.

## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company estimates that the average time required by our Company or the Registrar to the Issue or the relevant Designated Intermediary, for the redressal of routine investor grievances shall be 7 (seven) days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints within 30 days of receipt of complaint or upon receipt of satisfactory documents.

Our Company shall, after filing of this Draft Prospectus, obtain authentication on the SCORES in terms of the SEBI circular bearing number CIR/OIAE/1/2013 dated April 17, 2013 read with SEBI circular bearing number SEBI/HO/OIAE/IGRD/CIR/P/2021/642 dated October 14, 2021 and shall comply with SEBI circular bearing number CIR/OIAE/1/2014 dated December 18, 2014 in relation to redressal of investor grievances through SCORES.

Further, our Board by a resolution on March 26, 2024 has also re-constituted a Stakeholders' Relationship Committee. The composition of the Stakeholders' Relationship Committee is as follows:

Name of the Directors	Nature of Directorship	Designation in Committee		
Mr. Paras Fulabhai Shingala	Non-Executive Independent Director	Chairman		
Mr. Mitulkumar Sureshchandra Vasa	Chairman and Managing Director	Member		
Mr. Kular Brijesh N	Wholetime Director	Member		

For further details, please see the chapter titled "Our Management" beginning on page 155 of this Draft Prospectus.

Our Company has also appointed Ms. Rawal Ankita Harsh, as the Company Secretary and Compliance Officer for the Issue and he may be contacted at the Registered Office of our Company.

#### Ms. Rawal Ankita Harsh

C/o., Jain Traders, 8, Sorathiawadi Near Narmada, 80 Feet Road, Rajkot- 360002, Gujarat, India. Tel No.: 0281-2235787 Email: cs@visamansales.com

Website: https://visamanglobalsales.com

# EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY SEBI

Our company has not applied or received any exemption from complying with any provisions of securities laws by SEBI.

### SECTION IX - ISSUE INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being issued are subject to the provisions of the Companies Act, SEBI ICDR Regulations, SCRA, SCRR, our Memorandum and Articles of Association, SEBI LODR Regulations, the terms of this Draft Prospectus, the Application Form, the Revision Form, the Confirmation of Allocation Note and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of this Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, rules, notifications and regulations relating to the Issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the NSE EMERGE, the RBI, the FIPB, ROC and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by the SEBI, the Government of India, the Stock Exchange, the RoC and/or any other authorities while granting its approval for the Issue.

#### THE ISSUE

The Issue comprises of a Fresh Issue of Equity shares.

#### RANKING OF EQUITY SHARES

The Equity Shares being issued shall be subject to the provisions of the Companies Act 2013, our Memorandum of Associations and Articles of Association shall rank pari passu in all respects with the existing Equity Shares including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please see the section titled "Main Provisions of the Articles of Association" beginning on page 296 of this Draft Prospectus.

#### MODE OF PAYMENT OF DIVIDEND

Our Company shall pay dividends, if declared, to the Shareholders in accordance with the provisions of the Companies Act, the Memorandum and Articles of Association and provisions of the SEBI LODR Regulations and any other guidelines or directions which may be issued by the Government in this regard. Dividends, if any, declared by our Company after the date of Allotment will be payable to the Applicants who have been Allotted Equity Shares in the Issue, for the entire year, in accordance with applicable laws. For further details, in relation to dividends, see "Dividend Policy" and "Main Provisions of the Articles of Association" beginning on page 179 and 296, respectively of this Draft Prospectus.

## FACE VALUE AND ISSUE PRICE

The Equity Shares having a face value of ₹10/- each are being issued in terms of this Draft Prospectus at the price of ₹ [•] per Equity Share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the chapter titled "Basis for Issue Price" beginning on page 96 of this Draft Prospectus.

At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### COMPLIANCE WITH DISCLOSURE AND ACCOUNTING NORMS

Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

## RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, rules, regulations and guidelines and our Articles of Association, our Shareholders shall have the following rights:

1. Right to receive dividends, if declared;

- 2. Right to receive Annual Reports and notices to members;
- 3. Right to attend general meetings and exercise voting rights, unless prohibited by law;
- 4. Right to vote on a poll either in person or by proxy and e-voting, in accordance with the provisions of the Companies Act;
- 5. Right to receive offers for rights shares and be allotted bonus shares, if announced;
- 6. Right to receive surplus on liquidation, subject to any statutory and preferential claim being satisfied;
- Right of free transferability of the Equity Shares, subject to applicable laws including any RBI rules and regulations;
- 8. Such other rights, as may be available to a shareholder of a listed public company under the Companies Act, the SEBI LODR Regulations, and our Memorandum of Association and Articles of Association.

For a detailed description of the main provisions of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/or consolidation or splitting, see "Main Provisions of the Articles of Association" beginning on page 296 of this Draft Prospectus.

#### ALLOTMENT ONLY IN DEMATERIALISED FORM

Pursuant to Section 29 of the Companies Act and the SEBI ICDR Regulations, the Equity Shares shall be Allotted only in dematerialized form. As per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialized form. In this context, two agreements have been signed amongst our Company, the respective Depositories and the Registrar to the Issue:

- 1. Tripartite agreement dated November 27, 2019 amongst our Company, CDSL and Registrar to the Issue.
- 2. Tripartite agreement dated November 27, 2019 between our Company, NSDL and Registrar to the Issue.

#### MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

Trading of the Equity Shares will happen in the minimum contract size of [●] Equity Shares in terms of the SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012 and the same may be modified by NSE EMERGE from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of [●] Equity Share subject to a minimum allotment of [●] Equity Shares to the successful Applicants.

Further, in accordance with SEBI ICDR Regulations the minimum application size in terms of number of specified securities shall not be less than ₹1.00 Lakh per application.

## **JOINT HOLDERS**

Subject to the provisions contained in our Articles of Association, where two or more persons are registered as the holders of the Equity Shares, they will be deemed to hold such Equity Shares as joint tenants with benefits of survivorship.

## **JURISDICTION**

The courts of Mumbai, Maharashtra, India will have exclusive jurisdiction in relation to this Issue.

## NOMINATION FACILITY TO INVESTORS

In accordance with Section 72 (1) & 72 (2) of the Companies Act, 2013, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 (3) of the Companies Act, 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in accordance to Section 72 (4) of the Companies Act, 2013, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the

prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Articles of Association of the Company, any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013, shall upon the production of such evidence as may be required by the Board, elect either:

- 1. to register himself or herself as the holder of the Equity Shares; or
- 2. to make such transfer of the Equity Shares, as the deceased holder could have made

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialized mode there is no need to make a separate nomination with our Company. Nominations registered with respective Depository Participant of the Applicant would prevail. If the Applicant wants to change the nomination, they are requested to inform their respective Depository Participant.

#### OPTION TO RECEIVE EQUITY SHARES IN DEMATERIALIZED FORM

Allotment of Equity Shares to successful Applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only in the dematerialized segment of the Stock Exchange.

#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the Lead Manager, reserve the right to not to proceed with the Issue after the Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-issue advertisements were published, within two (2) days of the Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Lead Manager through, the Registrar to the Issue, shall notify the SCSBs or the Sponsor Bank to unblock the bank accounts of the ASBA Applicants within one (1) working day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchange on which Equity Shares are proposed to be listed. If the Issue is withdrawn after the designated Date, amounts that have been credited to the Public Issue Account shall be transferred to the Refund Account.

Notwithstanding the foregoing, this Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment, and (ii) the final ROC approval of the Prospectus after it is filed with the ROC. If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an Issue, our Company shall file a fresh Prospectus.

#### ISSUE PROGRAM

An indicative timetable in respect of the Issue is set out below:

Issue Opens on	[•]
Issue Closes on	[•]
Finalization of Basis of Allotment with the Designated Stock Exchange	On or before [●]
Initiation of Refunds / unblocking of funds from ASBA Account*	On or before [●]
Credit of Equity Shares to demat account of the Allottees	On or before [●]
Commencement of trading of the Equity Shares on the Stock Exchanges	On or before [●]

1. Our Company shall, in consultation with the Lead Manager, consider closing the Issue Period for QIBs, one Working Day prior to the Issue Closing Date in accordance with the SEBI ICDR Regulations.

## 2. UPI mandate end time and date shall be at 5.00 p.m. on Issue Closing Date.

\*In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) Two (2) Working Days from the Issue Closing Date, the applicant shall be compensated in accordance with applicable law. Further, investors shall be entitled to compensation in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, in case of delays in resolving investor grievances in relation to blocking/unblocking of funds, shall be deemed to be incorporated in the agreements entered into by and between our Company and the relevant intermediaries, to the extent applicable.

The above timetable is indicative and does not constitute any obligation or liability on our Company or the Lead Manager.

Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within such time as prescribed by SEBI, the timetable may change due to various factors, such as extension of the Issue Period by our Company in consultation with the Lead Manager, or any delays in receiving the final listing and trading approval from the Stock Exchange or delay in receipt of final certificates from SCSBs, etc. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Applications and any revision to the same shall be accepted **only between 10.00 a.m. and 5.00 p.m.** (IST) during the Issue Period (except for the Issue Closing Date). On the Issue Closing Date, the Applications and any revision to the same shall be accepted between **10.00 a.m. and 3.00 p.m.** (IST) or such extended time as permitted by the Stock Exchanges, in case of Applications by Retail Individual Investors after taking into account the total number of applications received up to the closure of timings and reported by the Lead Manager to the Stock Exchanges. It is clarified that Applications not uploaded on the electronic system would be rejected. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

Due to limitation of time available for uploading the Applications on the Issue Closing Date, the Applicants are advised to submit their applications one day prior to the Issue Closing Date and, in any case, no later than 3.00 p.m. (IST) on the Issue Closing Date. All times mentioned in this Draft Prospectus are Indian Standard Times. Applicants are cautioned that in the event a large number of Applications are received on the Issue Closing Date, as is typically experienced in public offerings, some Applications may not get uploaded due to lack of sufficient time. Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Applications will be accepted only on Business Days. Neither our Company nor the Lead Manager is liable for any failure in uploading the Applications due to faults in any software/hardware system or otherwise.

In terms of the UPI Circulars, in relation to the Issue, the Lead Manager will submit reports of compliance with T+3 listing timelines and activities, identifying non-adherence to timelines and processes and an analysis of entities responsible for the delay and the reasons associated with it. In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding Two (2) Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹100/- per day for the entire duration of delay exceeding Two (2) Working Days from the Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The Lead Manager shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. SEBI is in the process of streamlining and reducing the post issue timeline for IPOs. Any circulars or notifications from SEBI after the date of this Draft Prospectus may result in changes to the above-mentioned timelines. Further, the issue procedure is subject to change basis any revised SEBI circulars to this effect.

In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled/ withdrawn/ deleted ASBA Forms, the Applicant shall be compensated at a uniform rate of ₹ 100/- per day or 15% per annum of the Application Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchange Applying platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI

Mechanism), the Applicant shall be compensated at a uniform rate ₹ 100/- per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Application Amount, the Applicant shall be compensated at a uniform rate of ₹ 100/- per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted/partially allotted Application, exceeding Two (2) Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹ 100/- per day or 15% per annum of the Application Amount, whichever is higher for the entire duration of delay exceeding Two (2) Working Days from the Issue Closing Date by the SCSB responsible for causing such delay in unblocking. The post issue LM shall be liable for compensating the Applicant at a uniform rate of ₹100/- per day or 15% per annum of the Application Amount, whichever is higher from the date of receipt of the Investor grievance until the date on which the blocked amounts are unblocked. For the avoidance of doubt, the provisions of the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI/HO/MIRSD/MIRSD\_RTAMB/P/CIR/2022/76 dated May 30, 2022 and SEBI circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023, shall be deemed to be incorporated in the deemed agreement of the Company with the SCSBs to the extent applicable. SEBI is in the process of streamlining and reducing the post issue timeline for IPOs. Any further notification from the SEBI after filing of this Draft Prospectus may result in changes in the timelines.

The Registrar to the Issue shall submit the details of cancelled/withdrawn/deleted applications to the SCSB's on daily basis within 60 minutes of the Issue closure time from the Issue Opening Date till the Issue Closing Date by obtaining the same from the Stock Exchanges. The SCSB's shall unblock such applications by the closing hours of the Working Day.

It is clarified that applications not uploaded on the electronic bidding system or in respect of which the full application Amount is not blocked by SCSBs or under the UPI Mechanism, as the case may be, would be rejected.

In case of force majeure, banking strike or similar circumstances, the issuer may, for reasons to be recorded in writing, extend the (Issue) period disclosed in the Prospectus, for a minimum period of three (3) working days, subject to the Issue Period not exceeding ten (10) working days.

In accordance with the SEBI ICDR Regulations, QIBs and Non-Institutional Investors are not allowed to withdraw or lower the size of their applications (in terms of the quantity of the Equity Shares or the Applications Amount) at any stage. Retail Individual Investors can revise or withdraw their Applications prior to the Issue Closing Date. Except Allocation to Retail Individual Investors, Allocation in the Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or the electronic Application Form, for a particular Applicant, the details as per the file received from the Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Application Form, for a particular ASBA Applicant, the Registrar to the Issue shall ask the relevant SCSB or the member of the Syndicate for rectified data.

#### MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten per Regulation 260(1) of SEBI ICDR Regulations.

As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the Issue through the Issue Document including devolvement of Underwriters, our Company shall forthwith refund the entire subscription amount received within 15 days from the closure of the issue, if there is a delay beyond such time, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest as prescribed under the SEBI ICDR Regulations, the Companies Act, 2013 and applicable laws.

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than fifty (50), no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within two (2) working days of closure of Issue.

In accordance with Regulation 260 (1) of the SEBI ICDR Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the Issue through this Draft Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267 (2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than ₹ 1,00,000 (Rupees One Lakh) per application.

The Equity Shares have not been and will not registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, expect in compliance with the application law of such jurisdiction.

#### ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of [●] shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the NSE EMERGE.

## RESTRICTIONS, IF ANY ON TRANSFER AND TRANSMISSION OF EQUITY SHARES

Except for the lock-in of the pre- issue capital of our Company as provided in "Capital Structure" beginning on page 69 of this Draft Prospectus and except as provided in our Articles of Association there are no restrictions on transfer of Equity Shares. Further, there are no restrictions on the transmission of shares/debentures and on their consolidation/splitting, except as provided in the Articles of Association. For details, see "Main Provisions of the Articles of Association" beginning on page 296 of this Draft Prospectus.

#### **NEW FINANCIAL INSTRUMENTS**

As on the date of this Draft Prospectus, there are no outstanding warrants, new financial instruments or any rights, which would entitle the shareholders of our Company, including our Promoter, to acquire or receive any Equity Shares after the Issue. Further, our Company is not issuing any new financial instruments through this Issue.

## AS PER THE EXTENT GUIDELINES OF THE GOVERNMENT OF INDIA, OCBS CANNOT PARTICIPATE IN THIS ISSUE

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors. The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

#### MIGRATION TO MAIN BOARD

SEBI vide Circular Nos. CIR/MRD/DSA/17/2010 dated May 18, 2010, has stipulated the requirements for migration from SME platform to main board. The migration policy of NSE was intimated vide circular Download Ref. No.: NSE/SME/26110 dated March 10, 2014, further revised vide circular Download Ref. No. NSE/SME/37551 dated April 18, 2018, NSE/SME/47077 dated January 21, 2021 and NSE/SME/56427 dated April 20, 2023. NSE has further reviewed and revised the migration policy effective from April 01, 2024 from NSE Emerge to NSE Main Board as follows:

- 1. The paid-up equity capital of the company shall not be less than ₹10 crores and the capitalisation of the company's equity shall not be less than ₹25 crores\*\*
  - \*\* Explanation for this purpose, capitalisation will be the product of the price (average of the weekly high and low of the closing prices of the related shares quoted on the stock exchange during 3 months preceding the application date) and the post offer number of equity shares
- 2. The company should have positive cash accruals (Earnings before Interest, Depreciation and Tax) from operations for each of the 3 financial years preceding the migration application and has positive PAT in the immediate Financial Year of making the migration application to Exchange.
- 3. The company should have been listed on SME platform of the Exchange for at least 3 years.
- 4. The Company has not referred to the Board of Industrial & Financial Reconstruction (BIFR) &/OR No proceedings have been admitted under Insolvency and Bankruptcy Code against the issuer and Promoting companies.
- 5. The company has not received any winding up petition admitted by a NCLT.
- 6. The net worth\* of the company should be at least ₹75 crores.
  - \*Net Worth as defined under SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018
- 7. Total number of public shareholders on the last day of preceding quarter from date of application should be at least 1000.
- 8. The company desirous of listing its securities on the main board of the Exchange should also satisfy the Exchange on the following:
  - a) The Company should have made disclosures for all material Litigation(s) / dispute(s) / regulatory action(s) to the stock exchanges where its shares are listed in adequate and timely manner.
  - b) Cooling period of two months from the date the security has come out of trade-to-trade category or any other surveillance action, by other exchanges where the security has been actively listed.
  - c) Redressal mechanism of Investor grievance.
  - d) PAN and DIN no. of Director(s) of the Company.
  - e) Change in Control of a Company/Utilisation of funds raised from public

## MARKET MAKING

The shares issued through this Issue are proposed to be listed on NSE EMERGE with compulsory market making through the registered Market Maker of the SME Exchange for a minimum period of three years or such other time as may be prescribed by the Stock Exchange, from the date of listing on NSE EMERGE. For further details of the market making arrangement please refer the chapter titled "General Information" beginning on page 59 of this Draft Prospectus.

#### ISSUE STRUCTURE

This Issue is being made in terms of Regulation 229 (2) of the Chapter IX of SEBI ICDR Regulations, as amended from time to time, whereby, our post Issue face value capital exceeds ten crore rupees but does not exceed twenty-five crore rupees. The Company shall Issue specified securities to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the NSE Emerge). For further details regarding the salient features and terms of such this Issue, please see the chapters titled "Terms of the Issue" and "Issue Procedure" beginning on page 261 and 271 respectively, of this Draft Prospectus.

## ISSUE STRUCTURE

This Issue comprised of Initial Public Issue of up to 37,32,000 Equity Shares for Cash at a Issue Price of  $\mathbb{Z}[\bullet]$  per Equity Share (including a Share Premium of  $\mathbb{Z}[\bullet]$  per Equity Share), aggregating to  $\mathbb{Z}[\bullet]$  Lakhs by our Company. The Issue comprises a reservation of up to  $[\bullet]$  Equity Shares of face value of 10-each for subscription by the designated Market Maker ("the Market Maker Reservation Portion") and Net Issue to Public of up to  $[\bullet]$  Equity Shares of face value of 10-each ("the Net Issue"). The Issue and the Net Issue will constitute  $[\bullet]$  % and  $[\bullet]$  %, respectively of the post Issue paid-up equity share capital of the Company. The Issue is being made through the Fixed Price Process.

Particulars	Net Issue to Public	Market Maker Reservation Portion			
Number of Equity Shares available for allocation (1)	[•] Equity Shares	[•] Equity Shares			
Percentage of Issue Size available for Allocation	[●] % of the Issue Size	[●] % of the Issue Size			
Basis of Allotment	Proportionate subject to minimum allotment of [•] Equity Shares and further allotment in multiples of [•] Equity Shares each (1)  For further details please refer section explaining the Basis of Allotment in the GID	Firm Allotment			
Mode of Application^					
Mode of Allotment	Compulsorily in dematerialised form				
Minimum Application Size	For Other than Retail Individual Investors:  Such number of Equity Shares in multiples of  [•] Equity Shares such that the Application  Value exceeds ₹ 2,00,000.  For Retail Individuals Investors:  Such number of Equity Shares in multiples of  [•] Equity Shares such that the Application  Value does not exceeds ₹ 2,00,000.	[•] Equity Shares			
Maximum Application Size	For Other than Retail Individual Investors:  Such number of Equity Shares in multiples of  [•] Equity Shares such that the Application Size not exceeding the size of the Issue, subject to applicable limits to the Applicant.  For Retail Individuals Investors:	[•] Equity Shares			

Particulars	Net Issue to Public	Market Maker Reservation Portion				
	Such number of Equity Shares in multiples of [●] Equity Shares such that the application value does not exceed ₹ 2,00,000.					
Trading Lot	[•] Equity Shares	[•] Equity Shares. However, the Market Maker may buy odd lots if any in the market as required under the SEBI ICDR Regulations.				
Who can Apply (2)	For Other than Retail Individual Investors:  Resident Indian individuals, Eligible NRIs, HUFs (in the name of the Karta), companies, corporate bodies, scientific institutions societies and trusts.  For Retail Individuals Investors:  Resident Indian individuals, HUFs (in the name of the Karta) and Eligible NRIs.	Market Maker				
Terms of Payment (3)	The entire Application Amount will be payable at the time of submission of the Application Form.					
Application Lot Size [●] Equity Share and in multiples of [●] Equity Shares thereafter						

<sup>&#</sup>x27;As specified in SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, all the ASBA applications in public issues shall be processed only after the application monies are blocked in the investor's bank accounts. Stock Exchange shall accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked. The circular shall be applicable for all categories of investors viz. Retail Individual Investors, QIBs, Non-Institutional Investors, and also for all modes through which the applications are processed.

- (a) Minimum fifty per cent to retail individual investors; and
- (b) Remaining to:
  - i) individual applicants other than retail individual investors; and
  - *ii)* other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

Provided that the unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

Explanation - For the purpose of sub-regulation (2), if the retail individual investor category is entitled to more than fifty per cent of the Issue size on a proportionate basis, the retail individual investors shall be allocated that higher percentage."

(2) In case of joint Applications, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders.

<sup>(1)</sup> Since present Issue is a fixed price Issue, the allocation in the net Issue to the public category in terms of Regulation 253(2) of the SEBI ICDR Regulations, shall be made as follows:

This Issue is being made in terms of Chapter IX of the SEBI ICDR Regulations. For further details, please refer chapter titled "Issue Procedure" beginning on page 271 of this Draft Prospectus.

<sup>&</sup>lt;sup>(3)</sup> In case of ASBA Applicants, the SCSB shall be authorised to block such funds in the bank account of the ASBA Applicant (including Retail Individual Investors applying through UPI mechanism) that are specified in the Application Form. SCSBs applying in the Issue must apply through an ASBA Account maintained with any other SCSB.

#### ISSUE PROCEDURE

All Applicants should read the General Information Document for Investing in Public Offer ("GID") prepared and issued in accordance with the SEBI circular no SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 & UPI Circulars which highlights the key rules, processes and procedures applicable to public offers in general in accordance with the provisions of the Companies Act, the SCRA, the SCRA and the SEBI ICDR Regulations. The General Information Document is available on the website of Stock Exchange(s), the Company and the Lead Manager. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue.

Additionally, all Applicants may refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Issue; (ii) maximum and minimum Application size; (iii) price discovery and allocation; (iv) payment Instructions for ASBA Applicants; (v) issuance of Confirmation of Allocation Note ("CAN") and Allotment in the Issue; (vi) price discovery and allocation; (vii) General Instructions (limited to instructions for completing the Application Form); (viii) designated date; (ix) disposal of applications; (x) submission of Application Form; (xi) other instructions (limited to joint applications in cases of individual, multiple applications and instances when an application would be rejected on technical grounds); (xii) applicable provisions of Companies Act, 2013 relating to punishment for fictitious applications; (xiii) mode of making refunds; and (xiv) interest in case of delay in Allotment or refund.

SEBI vide the UPI Circulars, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. SEBI vide the UPI Circulars, has introduced an alternate payment mechanism using UPI and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI mechanisms for RIIs applying through Designated Intermediaries have been made effective along with the existing process and existing timeline of T+6 days ("UPI Phase I"). The same was applicable until June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Applications by RIIs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applications with existing timeline of T+6 days will continue for a period of three months or launch of five main board public offers, whichever is later ("UPI Phase II"), Further pursuant to SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020 extended the timeline for implementation of UPI Phase II till further notice. However, given the prevailing uncertainty due to the COVID-19 pandemic, SEBI vide its circular no. The final reduced timeline of T+3 days be made effective using the UPI Mechanism for applications by RIIs ("UPI Phase III"), and modalities of the implementation of UPI Phase III was notified by SEBI vide its circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 and made effective on a voluntary basis for all issues opening on or after September 01, 2023 and on a mandatory basis for all issues opening on or after December 01, 2023.

Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2021/2480/1/M dated March 16, 2021 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 has introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances. This circular shall come into force for initial public offers opening on/or after May 01, 2021, except as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, and the provisions of this circular, are deemed to form part of the Prospectus. Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual applicants in initial public offerings (opening on or after May 1, 2022) whose application sizes are up to ₹500,000 shall use the UPI Mechanism.

Accordingly, the Issue will be made under UPI Phase III on a mandatory basis, subject to any circulars, clarification or notification issued by the SEBI from time to time.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding Two (2) Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹100 per day for the entire duration of delay exceeding Two (2) Working Days from the Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The LM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. Further, SEBI vide its circular no.

SEBI/HO/CFD/DIL1/CIR/P/2021/47dated March 31, 2021, has reduced the timelines for refund of Application money to four days.

Our Company and Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document and is not liable for any amendment, modification or change in the applicable law which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that their applications are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.

Further, the Company and the Lead Manager are not liable for any adverse occurrences' consequent to the implementation of the UPI Mechanism for application in this Issue.

Investors must ensure that their PAN is linked with Aadhar and are in compliance with the notification by the Central Board of Direct Taxes dated February 13, 2020 read with press release dated June 25, 2021 and September 17, 2021.

Bidders should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialized form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, PAN and UPI ID, for UPI Bidders using the UPI Mechanism, shall be treated as incomplete and will be rejected. However, they may get the Equity Share rematerialized subject to allotment of the equity shares in the Issue, subject to applicable laws.

#### PHASED IMPLEMENTATION OF UNIFIED PAYMENTS INTERFACE

SEBI has issued UPI Circulars in relation to streamlining the process of public Issue of equity shares and convertibles. Pursuant to the UPI Circulars, the UPI Mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIIs through intermediaries with the objective to reduce the time duration from public Issue closure to listing from six working days to up to three working days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI payment mechanism, the UPI Circular proposes to introduce and implement the UPI payment mechanism in three phases in the following manner:

**Phase I:** This phase has become applicable from January 1, 2019 and will continue till June 30, 2019. Under this phase, a Retail Individual Investor would also have the option to submit the Application Form with any of the intermediary and use his / her UPI ID for the purpose of blocking of funds. The time duration from public Issue closure to listing would continue to be six working days.

**Phase II:** This phase commenced on completion of Phase I, i.e., with effect from July 1, 2019 and was to be continued for a period of three months or launch of five main board public offers, whichever is later. Further, as per the SEBI circular SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, the UPI Phase II has been extended until March 31, 2020. Further still, as per SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, the current Phase II of Unified Payments Interface with Application Supported by Blocked Amount be continued till further notice. Under this phase, submission of the Application Form by a Retail Individual Investor through intermediaries to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI Mechanism. However, the time duration from public Issue closure to listing would continue to be six working days during this phase.

**Phase III:** This phase has become applicable on a voluntary basis for all issues opening on or after September 1, 2023 and on a mandatory basis for all issues opening on or after December 1, 2023, vide SEBI circular bearing number SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 ("T+3 Notification"). In this phase, the time duration from public issue closure to listing has been reduced to three Working Days. The Issue shall be undertaken pursuant to the processes and procedures as notified in the T+3 Notification as applicable, subject to any circulars, clarification or notification issued by the SEBI from time to time, including any circular, clarification or notification which may be issued by SEBI.

Pursuant to the UPI Circulars, SEBI has set out specific requirements for redressal of investor grievances for applications that have been made through the UPI Mechanism. The requirements of the UPI Circulars include, appointment of a nodal officer by the SCSB and submission of their details to SEBI, the requirement for SCSBs to send SMS alerts for the blocking and unblocking of UPI mandates, the requirement for the Registrar to submit details of cancelled, withdrawn or deleted applications, and the requirement for the bank accounts of unsuccessful applicants to be unblocked no later than one day from the date on which the Basis of Allotment is finalised. Failure to unblock the accounts within the timeline would result in the SCSBs being penalised under the relevant securities law. Additionally, if there is any delay in the redressal of investors' complaints, the relevant SCSB as well as the post – issue LM will be required to compensate the concerned investor.

Our Company will be required to appoint one or more of the SCSBs as a Sponsor Bank(s) to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the UPI Investors.

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the LM.

#### FIXED PRICE ISSUE PROCEDURE

The Issue is being made in compliance with the provisions of Chapter IX of SEBI ICDR Regulations through a Fixed Price Process wherein 50% of the Net Issue is allocated for Retail Individual Investors and the balance shall be issued to individual applicants other than Retail Individual Investors and other investors including Corporate Bodies or Institutions, QIBs and Non-Institutional Investors. However, if the aggregate demand from the Retail Individual Investors is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion issued to the remaining investors including QIBs and NIIs and vice-versa subject to valid Applications being received from them at or above the Issue Price.

Additionally, if the Retail Individual Investors category is entitled to more than 50% on proportionate basis, the Retail Individual Investors shall be allocated that higher percentage. However, the Application by an Applicant should not exceed the investment limits prescribed under the relevant regulations/statutory guidelines.

Subject to the valid Applications being received at the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Investors shall not be less than the minimum lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription if any, in any category, except in the QIB Portion, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the LM and the Stock Exchange.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialised form. The Application Forms which do not have the details of the Applicant's depository account including DP ID, PAN and Beneficiary Account Number/UPI ID (for UPI applicants using the UPI Mechanism), shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Application Form and entered into the electronic system of the stock exchanges, do not match with the DP ID, Client ID and PAN available in the depository database, the application is liable to be rejected. Applicants will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchange.

## AVAILABILITY OF DRAFT PROSPECTUS, PROSPECTUS AND APPLICATION FORMS

Copies of the Application Form and the Abridged Prospectus will be available at the offices of the LM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Application Form will also be available for download on the websites of the Stock Exchange(s), the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one (1) day prior to the Issue Opening Date.

All Applicants (other than Applicants using the UPI mechanism) shall mandatorily participate in the Issue only through the ASBA process. ASBA Applicants (other than Applicants using the UPI mechanism) must provide bank account details and authorisation to block funds in the relevant space provided in the Application Form and the Application Forms that do not

contain such details are liable to be rejected. Further Investors using UPI Mechanism for an application size of up to ₹ 5,00,000 may participate in the Issue through UPI by providing details in the relevant space provided in the Application Form and the Application Forms that do not contain the UPI ID are liable to be rejected. Retail Individual Investors may also apply through the SCSBs and mobile applications using the UPI handles as provided on the website of the SEBI.

Applicants shall ensure that the Applications are made on Application Forms bearing the stamp of the Designated Intermediary, submitted at the Collection Centres only (except in case of Electronic Application Forms) and the Application Forms not bearing such specified stamp are liable to be rejected.

The prescribed colour of the Application Form for various categories is as follows:

Category	Colour of Application Form
Resident Indians / Eligible NRIs applying on a non-repatriation basis (ASBA)	White*
Non-Residents and Eligible NRIs applying on a repatriation basis (ASBA)	Blue*

<sup>\*</sup>Excluding Electronic Application Form.

Designated Intermediaries (other than SCSBs) after accepting application form submitted by UPI applicants (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Application Forms to respective SCSBs where the Applicants has a bank account and shall not submit it to any non-SCSB Bank.

For UPI applicants using UPI mechanism, the Stock Exchanges shall share the bid details (including UPI ID) with Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to UPI applicants for blocking of funds. The Sponsor Bank shall initiate request for blocking of funds through NPCI to UPI applicants, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. The NPCI shall maintain an audit trail for every bid entered in the Stock Exchanges bidding platform, and the liability to compensate UPI applicants (using the UPI Mechanism) in case of failed transactions shall be with the concerned entity (i.e., the Sponsor Bank, NPCI or the Banker to the Issue) at whose end the lifecycle of the transaction has come to a halt. The NPCI shall share the audit trail of all disputed transactions/ investor complaints to the Sponsor Banks and the Bankers to an Issue. The Lead Manager shall also be required to obtain the audit trail from the Sponsor Banks and the Banker to the Issue for analysing the same and fixing liability. For ensuring timely information to investors, SCSBs shall send SMS alerts as specified in SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 2021 and SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022.

The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the website of the Stock Exchange shall bear a system generated unique application number. Applicants are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

Pursuant to SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 Dated November 10, 2015, an Investor, intending to subscribe to this Issue, shall submit a completed application form to any of the following intermediaries (Collectively called – Designated Intermediaries"):

- 1. An SCSB, with whom the bank account to be blocked, is maintained
- 2. A syndicate member (or sub-syndicate member)
- 3. A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
- 4. A Depository Participant ("DP") (whose name is mentioned on the website of the stock exchange as eligible for this activity)
- 5. A Registrar to an Issue and share transfer agent ("RTA") (whose name is mentioned on the website of the stock exchange as eligible for this activity)

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications submitted by Investors to SCSBs:	After accepting the form, SCSB shall capture and upload the relevant details in the electronic bidding system as specified by the stock exchange and may begin blocking funds available in the bank account specified in the form, to the extent of the application money specified.
For applications submitted by investors to intermediaries other than SCSBs:	After accepting the application form, respective Intermediary shall capture and upload the relevant details in the electronic bidding system of the stock exchange. Post uploading, they shall forward a schedule as per prescribed format along with the application forms to designated branches of the respective SCSBs for blocking of funds within one day of closure of Issue.
For applications submitted by investors to intermediaries other than SCSBs with use of UPI for payment:	After accepting the application form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of stock exchange. Stock exchange shall share application details including the UPI ID with sponsor bank on a continuous basis, to enable sponsor bank to initiate mandate request on investors for blocking of funds. Sponsor bank shall initiate request for blocking of funds through NPCI to investor. Investor to accept mandate request for blocking of funds, on his/her mobile application, associated with UPI ID linked bank account.

Stock exchange shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real-time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Application Form to Application Collecting intermediaries, the Applicants are deemed to have authorized our Company to make the necessary changes in the Prospectus, without prior or subsequent notice of such changes to the Applicants. Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorising blocking of funds that are available in the bank account specified in the Application Form used by ASBA Applicants. Designated Intermediaries (other than SCSBs) shall submit/deliver the ASBA Forms/ Application Forms to the respective SCSB, where the Applicant has a bank account and shall not submit it to any non-SCSB bank or any Escrow Collection Bank.

## Who Can Apply?

In addition to the category of Applicants set forth in the General Information Document, the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines:

- 1. Indian nationals' resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- 2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: —Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Applications by HUFs would be considered at par with those from individuals;

- 3. Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- 4. Mutual Funds registered with SEBI;
- 5. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- 6. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- 7. FIIs and sub-accounts of FIIs registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- 8. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- 9. Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the non-Institutional investor's category;
- 10. Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- 11. Foreign Venture Capital Investors registered with the SEBI;
- 12. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- 13. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- 14. Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- 15. Provident Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- 16. Pension Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- 17. National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- 18. Insurance funds set up and managed by army, navy or air force of the Union of India;
- 19. Multilateral and bilateral development financial institution;
- 20. Eligible QFIs;
- 21. Insurance funds set up and managed by army, navy or air force of the Union of India;
- 22. Insurance funds set up and managed by the Department of Posts, India;
- 23. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.
- 24. Applications not to be made by:

- (a) Minors (except through their Guardians)
- (b) Partnership firms or their nominations
- (c) Foreign Nationals (except NRIs)
- (d) Overseas Corporate Bodies

#### MAXIMUM AND MINIMUM APPLICATION SIZE

#### For Retail Individual Investors

The Application must be for a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter, so as to ensure that the Application Price payable by the Applicant does not exceed ₹2,00,000. In case of revision of Applications, the Retail Individual Investors have to ensure that the Application Price does not exceed ₹2,00,000.

#### For Other than Retail Individual Investors (Non-Institutional Investors and QIBs)

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds ₹2,00,000 and in multiples of [•] Equity Shares thereafter. An application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Investors, who are individuals, have to ensure that the Application Amount is greater than ₹2,00,000 for being considered for allocation in the Non-Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Prospectus.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

## BASIS OF ALLOTMENT

Allotment will be made in consultation with the Stock Exchange. In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e., the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category X number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e., Total number of Shares applied for into the inverse of the over subscription ratio). For applications where the proportionate allotment works out to less than [●] Equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted [•] Equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.

- 3. If the proportionate allotment to an applicant works out to a number that is not a multiple of [●] Equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of [●] Equity shares subject to a minimum allotment of [●] Equity shares.
- 4. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of [●] Equity shares, results in the actual allotment being higher than the shares issued, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the issue specified under the Capital Structure mentioned in this Draft Prospectus.
- 5. The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:
  - (a) As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - (b) The balance net issue of shares to the public shall be made available for allotment to:
    - i. Individual applicants other than retails individual investors; and
    - ii. Other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for.
  - (c) The unsubscribed portion of the net issue to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.
- 6. Retail Individual Investors' means an investor who applies for shares of value of not more than ₹2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with Stock Exchange. The Executive Director / Managing Director of Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI ICDR Regulations.

# PARTICIPATION BY ASSOCIATES/AFFILIATES OF LEAD MANAGER, PROMOTER, PROMOTER GROUP AND PERSONS RELATED TO PROMOTER/PROMOTER GROUP

The Lead Manager shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting obligations. However, associates and affiliates of the Lead Manager may subscribe to Equity Shares in the Issue, either in the QIB Portion and Non-Institutional Portion where the allotment is on a proportionate basis. The Promoters, Promoter Group, Lead Manager and any persons related to the Lead Manager (except Mutual Funds sponsored by entities related to the Lead Manager) cannot apply in the Issue.

## APPLICATION BY MUTUAL FUNDS

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company in consultation with Lead Manager, reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof. The Applications made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid-up share capital carrying voting rights.

#### APPLICATION BY HUFS

Applications by HUFs Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs may be considered at par with Applications from individuals.

#### APPLICATION BY ELIGIBLE NRIs

Eligible NRIs may obtain copies of Application Form from the Designated Intermediaries. Only Applications accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment. Eligible NRI Applicant applying on a repatriation basis by using the Non-Resident Forms should authorize their SCSB or should confirm/accept the UPI Mandate Request (in case of UPI applicants using the UPI Mechanism) to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Applicant applying on a non-repatriation basis by using Resident Forms should authorize their SCSB or should confirm/accept the UPI Mandate Request (in case of UPI applicants applying using the UPI Mechanism) to block their Non-Resident Ordinary ("NRO") accounts for the full Application Amount, at the time of the submission of the Application Form. However, NRIs applying in the Issue through the UPI Mechanism are advised to enquire with the relevant bank where their account is UPI linked prior to submitting their application.

Eligible NRIs applying on a repatriation basis are advised to use the Application Form meant for non-residents (blue in colour).

Eligible NRIs applying on non-repatriation basis are advised to use the Application Form for residents. (White in colour).

Participation by Eligible NRIs in the Issue shall be subject to the FEMA Non -Debt Instruments Rules. Only Applications accompanied by payment in Indian rupees or fully converted foreign exchange will be considered for Allotment.

In accordance with the FEMA Non-Debt Instruments Rules, the total holding by any individual NRI, on a repatriation basis, shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or shall not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrant. Provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

For further details, see "Restrictions on Foreign Ownership of Indian Securities" on page 295 of this Draft Prospectus.

## **APPLICATION BY FPIs AND FIIs**

In terms of the SEBI FPI Regulations, the investment in Equity Shares by a single FPI or an investor group (which means multiple entities registered as FPIs and directly or indirectly having common ownership of more than 50% or common control) must be below 10% of our post- Issue Equity Share capital. Further, in terms of the FEMA Non-Debt Instruments Rules, the total holding by each FPI or an investor group shall be below 10% of the total paid -up Equity Share capital of our Company and the total holdings of all FPIs put together with effect from April 1, 2020, can be up to the sectoral cap applicable to the sector in which our Company operates (i.e., up to 100%). In terms of the FEMA Non -Debt Instruments Rules, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

Additionally, the aggregate foreign portfolio investment up to 49% of the paid -up capital on a fully diluted basis or the sectoral / statutory cap, whichever is lower, does not require Government approval or compliance of sectoral conditions as

the case may be, if such investment does not result in transfer of ownership and control of the resident Indian company from resident Indian citizens or transfer of ownership or control to persons resident outside India. Other investments by a person resident outside India will be subject to conditions of Government approval and compliance with sectoral conditions as laid down in these regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued under the SEBI FPI Regulations is required to be attached to the Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

To ensure compliance with the above requirement, SEBI, pursuant to its circular dated July 13, 2018, has directed that at the time of finalisation of the Basis of Allotment, the Registrar shall (i) use the PAN issued by the Income Tax Department of India for checking compliance for a single FPI; and (ii) obtain validation from Depositories for the FPIs who have invested in the Issue to ensure there is no breach of the investment limit, within the timelines for Issue procedure, as prescribed by SEBI from time to time.

A FPI may purchase or sell equity shares of an Indian company which is listed or to be listed on a recognized stock exchange in India, and/ or may purchase or sell securities other than equity instruments FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only by persons registered as Category I FPIs; (ii) such offshore derivative instruments are issued only to persons eligible for registration as Category I FPIs; (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms; and (iv) such other conditions as may be specified by SEBI from time to time.

In case the total holding of an FPI increases beyond 10% of the total paid-up Equity Share capital, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants issued that may be issued by our Company, the total investment made by the FPI will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will be required to comply with applicable reporting requirements.

An FPI issuing offshore derivate instruments is also required to ensure that any transfer of offshore derivative instrument is made by, or on behalf of it subject to, inter alia, the following conditions:

- (a) each offshore derivative instruments are transferred to persons subject to fulfilment of SEBI FPI Regulations; and
- (b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre-approved by the FPI.

The FPIs who wish to participate in the Issue is advised to use the Application Form for non-residents.

Further, Bids received from FPIs bearing the same PAN will be treated as multiple Applications and are liable to be rejected, except for Bids from FPIs that utilize the multiple investment manager structure in accordance with the Operational Guidelines for Foreign Portfolio Investors and Designated Depository Participants which were issued in November 2019 to facilitate implementation of SEBI FPI Regulations (such structure "MIM Structure") provided such Bids have been made with different beneficiary account numbers, Client IDs and DP IDs. Accordingly, it should be noted that multiple Bids received from FPIs, who do not utilize the MIM Structure, and bear the same PAN, are liable to be rejected. In order to ensure valid Bids, FPIs making multiple Bids using the same PAN, and with different beneficiary account numbers, Client IDs and DP IDs, were required to provide a confirmation along with each of their Application Forms that the relevant FPIs making multiple Applications utilize the MIM Structure and indicate the names of their respective investment managers in such confirmation. In the absence of such confirmation from the relevant FPIs, such multiple Applications will be rejected.

## APPLICATION BY SEBI REGISTERED AIF, VCF AND FVCI

The SEBI VCF Regulations, the SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIFs.

The holding by any individual VCF or FVCI registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public issuing of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the Lead Manager will not be responsible for loss, if any, incurred by the Applicant on account of conversion of foreign currency.

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Applicants will be treated on the same basis with other categories for the purpose of allocation.

#### APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing which, the Company in consultation with the LM, reserves the right to reject any application, without assigning any reason thereof.

## APPLICATIONS BY INSURANCE COMPANIES

In case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our company in consultation with the Lead Manager reserves the right to reject any Application without assigning any reason thereof.

The exposure norms for insurers prescribed in Regulation 9 of the Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016 ("IRDAI Investment Regulations") are set forth below:

Equity shares of a company: the lower of  $10\%^{(1)}$  of the investee company's outstanding equity shares (face value) or 10% of the respective fund in case of a life insurer or 10% of investment assets in case of a general insurer or a reinsurer;

The entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or a reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and

The industry sector in which the investee company operates: not more than 15% of the respective fund of a life insurer or a reinsurer or health insurer or general insurance or 15% of the investment assets, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under points (i), (ii) or (iii) above, as the case may be.

(1) The above limit of 10% shall stand substituted as 15% of outstanding equity shares (face value) for insurance companies with investment assets of Rs.2,500,000 million or more and 12% of outstanding equity shares (face value) for insurers with investment assets of Rs.500,000 million or more but less than Rs.2,500,000 million.

Insurer companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars Issued by the IRDA from time to time to time including the Insurance Regulatory and Development Authority (Investment) Regulations, 2016 ("IRDA Investment Regulations").

#### APPLICATION BY PROVIDENT FUNDS / PENSION FUNDS

In case of applications made by provident funds/pension funds, subject to applicable laws, with minimum corpus of Rs. 25 Crores, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, the Company reserves the right to reject any application, without assigning any reason thereof.

#### APPLICATIONS BY BANKING COMPANIES

In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company consultation with the LM, reserve the right to reject any Application without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended ("Banking Regulation Act"), and the Reserve Bank of India ("Financial Services provided by Banks") Directions, 2016, as amended is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks 'interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require a prior approval of RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (ii) investment in a non-financial services company in excess of 10% of such investee company's paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016. Further, the aggregate investment by a banking company in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the investee company's paid-up share capital and reserves.

## APPLICATION BY SYSTEMICALLY IMPORTANT NON-BANKING FINANCIAL COMPANIES

In case of Applications made by systemically important non-banking financial companies registered with RBI, a certified copy of the certificate of registration issued by the RBI, a certified copy of its last audited financial statements on a standalone basis and a net worth certificate from its statutory auditor(s), must be attached to the Application Form. Failing this, our Company in consultation with the LM, reserves the right to reject any Application, without assigning any reason thereof. Systemically Important Non-Banking Financial Companies participating in the Issue shall comply with all applicable regulations, guidelines and circulars issued by RBI from time to time.

#### APPLICATIONS BY SCSBS

SCSBs participating in the Issue is required to comply with the terms of the SEBI circulars nos. CIR/CFD/DIL/12/2012 and CIR/CFD/DIL/1/2013 dated September 13, 2012 and January 2, 2013 respectively. Such SCSBs are required to ensure

that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

The information set out above is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes to applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that any single application from them does not exceed the applicable investment limits or maximum number of the Equity Shares that can be held by them under applicable law or regulations, or as specified in this Draft Prospectus and the Prospectus.

#### APPLICATION UNDER POWER OF ATTORNEY

In case of Applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, eligible FPIs, AIFs, Mutual Funds, insurance companies, insurance funds set up by the army, navy or air force of the Union of India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of Rs250 million (subject to applicable laws) and pension funds with a minimum corpus of Rs250 million (subject to applicable laws), a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws, as applicable, must be lodged along with the Application Form. Failing this, our Company in consultation with the LM, reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof. Our Company in consultation with the LM, in their absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form.

In accordance with RBI regulations, OCBs cannot participate in the Issue.

#### ISSUE PROCEDURE FOR APPLICATION SUPPORTED BY BLOCKED ACCOUNT (ASBA)

Applicants In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process. Our Company and the Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>. For details on designated branches of SCSB collecting the Application Form, please refer the above-mentioned SEBI link.

#### METHOD AND PROCESS OF APPLICATIONS

The Designated Intermediaries shall accept applications from the Applicants during the Issue Period.

The Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Issue Period may be extended, if required, by an additional three Working Days, subject to the total Issue Period not exceeding 10 Working Days.

During the Issue Period, Applicants who are interested in subscribing to the Equity Shares should approach the Designated Intermediaries to register their applications.

The Applicant cannot apply on another Application Form after applications on one Application Form have been submitted to the Designated Intermediaries. Submission of a second Application form to either the same or to another Designated Intermediaries will be treated as multiple applications and is liable to rejected either before entering the application into the electronic collecting system or at any point prior to the allocation or Allotment of Equity Shares in this Issue.

Designated Intermediaries accepting the application forms shall be responsible for uploading the application along with other relevant details in application forms on the electronic bidding system of stock exchange and submitting the form to

SCSBs for blocking of funds (except in case of SCSBs, where blocking of funds will be done by respective SCSBs only). All applications shall be stamped and thereby acknowledged by the Designated Intermediaries at the time of receipt.

The Designated Intermediaries will enter each application option into the electronic collecting system as a separate application and generate a TRS and give the same to the applicant.

Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Intermediaries shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such applications with the Stock Exchange.

If sufficient funds are not available in the ASBA Account, the Designated Intermediaries shall reject such applications and shall not upload such applications with the Stock Exchange.

If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each application option into the electronic collecting system as a separate application and generate a TRS for each price and demand option. The TRS shall be furnished to the Applicant on request.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdraw/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be. Once the Basis of Allotment if finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/ failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

#### TERMS OF PAYMENT

The entire Issue price of ₹ [•] per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Applicants. SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The applicants should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Applicants.

#### PAYMENT MECHANISM

The applicants shall specify the bank account number in their Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non-Retail Individual Investors shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Applicant, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI ICDR Regulations, all the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self-Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated

November 01, 2018, Retail Individual Investors applying in public issue have to use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

# **ELECTRONIC REGISTRATION OF APPLICATIONS**

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to, (i) the applications accepted by them, (ii) the applications uploaded by them (iii) the applications accepted but not uploaded by them or (iv) with respect to applications by Applicants, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Application form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.
- 4. Neither the Lead Manager nor our Company nor the Registrar to the Issue, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to, (i) The applications accepted by any Designated Intermediaries (ii) The applications uploaded by any Designated Intermediaries or (iii) The applications accepted but not uploaded by any Designated Intermediaries.
- 5. The Stock Exchange will issue an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediaries can also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Lead Manager on a regular basis.
- 6. With respect to applications by Applicants, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given along with the Application Forms to Designated Branches of the SCSBs for blocking of funds.
- 7. With respect to applications by Applicants, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Applicants into in the on-line system:
  - (a) Name of the Applicant;
  - (b) IPO Name:
  - (c) Application Form Number;
  - (d) Investor Category;
  - (e) PAN (of First Applicant, if more than one Applicant);
  - (f) DP ID of the demat account of the Applicant;
  - (g) Client Identification Number of the demat account of the Applicant;
  - (h) Number of Equity Shares Applied for;
  - (i) Bank Account details;
  - (j) Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account is maintained; and
  - (k) Bank account number
- 8. In case of submission of the Application by an Applicant through the Electronic Mode, the Applicant shall complete the above-mentioned details and mention the bank account number, except the Electronic ASBA Application Form number which shall be system generated.

- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non-Retail Individual Investors and Retail Individual Investors, applications would not be rejected except on the technical grounds as mentioned in the Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.
- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 1.00 p.m. on the next working day after the Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

# SIGNING OF UNDERWRITING AGREEMENT AND FILING OF PROSPECTUS WITH ROC

Our company has entered into an Underwriting Agreement dated March 28, 2024.

A copy of Prospectus will be filed with the ROC in terms of Section 26 of Companies Act, 2013.

# PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, our Company shall, after filing the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed under the SEBI ICDR Regulations, in all editions of an English national daily newspaper, all editions of a Hindi national daily newspaper and regional editions of a daily newspaper where our Registered Office is located, each with wide circulation. In the pre-Issue advertisement, we shall state the Issue Opening Date and the Issue Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, shall be in the format prescribed in Part A of Schedule X of the SEBI ICDR Regulations.

# ALLOTMENT ADVERTISEMENT

Our Company, the Lead Manager and the Registrar to the Issue shall publish an allotment advertisement before commencement of trading, disclosing the date of commencement of trading in all editions of an English national daily newspaper, all editions of a Hindi national daily newspaper and regional editions of a daily newspaper where our Registered Office is located, each with wide circulation.

# ISSUANCE OF CONFIRMATION ON ALLOCATION NOTE AND ALLOTMENT IN THE ISSUE

Upon approval of the basis of allotment by the Designated Stock Exchange, the Lead Manager or Registrar to the Issue shall send to the SCSBs a list of their Applicants who have been allocated Equity Shares in the Issue.

On the basis of approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the Issue. The Lead Manager or the Registrar to the Issue will dispatch an Allotment Advice to their Applicants who have been allocated Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Applicant.

Issuer will make the allotment of the Equity Shares and initiate corporate action for credit of shares to the successful applicants Depository Account within 2 working days of the Issue Closing date. The Issuer also ensures the credit of shares to the successful Applicants Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

# **DESIGNATED DATE**

On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue. The Company will issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 2 working days of the Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under relevant provisions of the Companies Act, 2013 or other applicable provisions, if any.

# **GENERAL INSTRUCTIONS**

# Do's:

- 1. Check if you are eligible to apply as per the terms of this Draft Prospectus and under applicable law, rules, regulations, guidelines and approvals; All Applicants should submit their bids through the ASBA process only;
- 2. Ensure that you have apply within the Price Band
- 3. Read all the instructions carefully and complete the Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID, Client ID and Bank Account Number (UPI ID, as applicable) are correct and the Applicants depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only;
- 5. Ensure that your Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre (except in case of electronic Bids) within the prescribed time. UPI Applicants using UPI Mechanism, may submit their ASBA Forms with Syndicate Members, Registered Brokers, RTA or Depository Participants;
- 6. Ensure that you (other than Anchor Investors) have mentioned the correct ASBA Account number and such ASBA account belongs to you and no one else if you are not an RII bidding using the UPI Mechanism in the Application Form (with maximum length of 45 characters) and if you are an RII using the UPI Mechanism ensure that you have mentioned the correct UPI ID in the Application Form;
- 7. Ensure that you have funds equal to the Application Amount in the ASBA Account maintained with the SCSB before submitting the ASBA Form to any of the Designated Intermediaries. Ensure that you use only your own bank account linked UPI ID (only for UPI Mechanism for an application size of up to ₹5,00,000 for UPI Applicants) to make an application in the Issue. Investors using the UPI Mechanism shall ensure that the bank with which they have their

- bank account where the funds equivalent to the Application Amount are available for blocking, is UPI 2.0 certified by NPCI;
- 8. If the first applicant is not the bank account holder, ensure that the Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Application Form (for all Applicants other than Retail Individual Investors, bidding using the UPI Mechanism);
- 9. All Applicants should submit their Applications through the ASBA process only;
- 10. Ensure that the signature of the First Applicant in case of joint Applications, is included in the Application Forms;
- 11. Retail Individual Investors submitting an Application Form using the UPI Mechanism, should ensure that: (a) the bank where the bank account linked to their UPI ID is maintained; and (b) the Mobile App and UPI handle being used for making the Application is listed on the website of SEBI at www.sebi.gov.in;
- 12. Ensure that the name(s) given in the Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Applications, the Application Form should contain only the name of the First Applicant whose name should also appear as the first holder of the beneficiary account held in joint names;
- 13. Ensure that you request for and receive a stamped acknowledgement of your application;
- 14. Investors using the UPI mechanism should ensure that the correct UPI ID (with maximum length of 45 characters including the handle) is mentioned in the Application Form;
- 15. Instruct your respective banks to release the funds blocked in accordance with the ASBA process;
- 16. Submit revised Applications to the same Designated Intermediary, through whom the original Application was placed and obtain a revised acknowledgment;
- 17. Except for Applications (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, (ii) submitted by investors who are exempt from the requirement of obtaining / specifying their PAN for transacting in the securities market including without limitation, multilateral/ bilateral institutions, and (iii) Applications by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Applicants should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 18. Ensure that the Demographic Details are updated, true and correct in all respects;
- 19. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal:
- 20. Ensure that the correct investor category and the investor status is indicated in the Application Form;
- 21. Ensure that in case of Applications under power of attorney or by limited companies, corporates, trust etc., relevant documents are submitted;
- 22. Ensure that Applications submitted by any person outside India should be in compliance with applicable foreign and Indian laws;

- 23. Ensure that you use only your own bank account linked UPI ID (only for Retail Individual Investors using the UPI Mechanism) to make an application in the Issue;
- 24. Applicants should note that in case the DP ID, Client ID and the PAN mentioned in their Application Form and entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Applications are liable to be rejected. Where the Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Application Form;
- 25. Applicants, other than Retail Individual Investors using the UPI Mechanism, shall ensure that they have funds equal to the Application Amount in the ASBA Account maintained with the SCSB before submitting the Application Form to the relevant Designated Intermediaries;
- 26. Ensure that the depository account is active, the correct DP ID, Client ID and the PAN are mentioned in their Application Form and that the name of the Applicant, the DP ID, Client ID and the PAN entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as applicable, matches with the name, DP ID, Client ID and PAN available in the Depository database;
- 27. In case of ASBA Applicants (other than Retail Individual Investors using UPI Mechanism), ensure that while Bidding through a Designated Intermediary, the ASBA Form is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in);
- 28. Once the Sponsor Bank Issues the UPI Mandate Request, the Retail Individual Investors would be required to proceed to authorise the blocking of funds by confirming or accepting the UPI Mandate Request;
- 29. Ensure that you have correctly signed the authorisation/undertaking box in the Application Form, or have otherwise provided an authorisation to the SCSB or the Sponsor Bank, as applicable, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form at the time of submission of the Application;
- 30. Retail Individual Investors who wish to revise their applications using the UPI Mechanism, should submit the revised Application with the Designated Intermediaries, pursuant to which Retail Individual Investors should ensure acceptance of the UPI Mandate Request received from the Sponsor Bank to authorise blocking of funds equivalent to the revised Application Amount in the Retail Individual Investors ASBA Account.
- 31. Investors using the UPI Mechanism shall ensure that details of the Application are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, a Investor shall be deemed to have verified the attachment containing the application details of the Investor in the UPI Mandate Request and have agreed to block the entire Application Amount and authorized the Sponsor Bank to block the Application Amount specified in the Application Form;
- 32. Investors applied using the UPI Mechanism should mention valid UPI ID of only the applicant (in case of single account) and of the first applicant (in case of joint account) in the Application Form;
- 33. Retail Individual Investors using the UPI Mechanism who have revised their applications subsequent to making the initial Application should also approve the revised UPI Mandate Request generated by the Sponsor Bank to authorize blocking of funds equivalent to the revised Application Amount and subsequent debit of funds in case of Allotment in a timely manner;
- 34. Ensure that the Application Forms are delivered by the Applicants within the time prescribed as per the Application Form and the Prospectus;

- 35. Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Application Form;
- 36. Investors shall ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 12:00 p.m. of the Working Day immediately after the Issue Closing Date.
- 37. The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.
- 38. UPI Applicants using UPI Mechanism through the SCSBs and mobile applications shall ensure that the name of the bank appears in the list of SCSBs which are live on UPI, as displayed on the SEBI website. UPI Applicants shall ensure that the name of the app and the UPI handle which is used for making the application appears in Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/COR/P/2019/85 dated July 26, 2019.

# Don'ts:

- 1. Do not apply for lower than the minimum Application size;
- 2. Do not apply at a Price different from the Price mentioned herein or in the Application Form;
- 3. Do not apply by another Application Form after submission of Application to the Designated Intermediary.
- 4. Do not pay the Application Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest or any mode other than blocked amounts in the bank account maintained with SCSB;
- 5. Do not send Application Forms by post; instead submit the same to the Designated Intermediary only;
- 6. Do not submit the Application Forms to any non-SCSB bank or our Company;
- 7. Do not apply on a physical Application Form that does not have the stamp of the relevant Designated Intermediary;
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not submit more than one Application Forms per ASBA Account;
- 10. Do not submit the Application Forms to any Designated Intermediary that is not authorised to collect the relevant Application Forms or to our Company;
- 11. Do not apply for an Application Amount exceeding Rs. 200,000 (for Applications by Retail Individual Investors);
- 12. Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of this Draft Prospectus;
- 13. Do not submit the General Index Register number instead of the PAN;
- 14. Do not submit incorrect details of the DP ID, Client ID and PAN or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- 15. Do not submit the Application without ensuring that funds equivalent to the entire Application Amount are blocked in the relevant ASBA Account;
- 16. If you are a Retail Individual Investor and are using UPI Mechanism, do not submit more than one Application Form for each UPI ID;

- 17. If you are a Retail Individual Investor and are using UPI Mechanism, do not make the ASBA application using third party bank account or using third party linked bank account UPI ID;
- 18. Do not submit Applications on plain paper or on incomplete or illegible Application Forms or on Application Forms in a colour prescribed for another category of Applicant;
- 19. Do not submit an application in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 20. Do not apply if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 21. Do not withdraw your application or lower the size of your application (in terms of quantity of the Equity Shares or the Application Amount) at any stage, if you are a QIB or a Non-Institutional Investor. Retail Individual Investors can revise their applications during the Issue Period and withdraw their Applicants on or before the Issue Closing Date;
- 22. Do not apply for shares more than specified by respective Stock Exchanges for each category;
- 23. Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Applications submitted by Investor using the UPI mechanism;
- 24. Do not submit incorrect UPI ID details, if you are a Investors applying through UPI Mechanism;
- 25. If you are a Non-Institutional Investor or Retail Individual Investor, do not submit your application after 3.00 p.m. on the Issue Closing Date;
- 26. Do not apply if you are an OCB.

The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

Further, in case of any pre-issue or post-issue related issues regarding share certificates/demat credit/refund orders/unblocking etc., investors shall reach out to the Company Secretary and Compliance Officer. For details of the Company Secretary and Compliance Officer, see "General Information" on page 59.

For helpline details of the Lead Manager pursuant to the SEBI circular no. SEBI/HO.CFD.DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, see "General Information – Lead Manager to the Issue" on page 59 of this Draft Prospectus.

# GROUNDS FOR TECHNICAL REJECTIONS

In addition to the grounds for rejection of Application on technical grounds as provided in the "General Information Document" Applicants are requested to note that Applications may be rejected on the following additional technical grounds.

- 1. Applications submitted without instruction to the SCSBs to block the entire Application Amount;
- 2. Applications submitted by Applicants which do not contain details of the Application Amount and the bank account details / UPI ID in the Application Form;
- 3. Applications submitted on a plain paper;
- Applications submitted by Retail Individual Investors using the UPI Mechanism through an SCSB and/or using a
  Mobile App or UPI handle, not listed on the website of SEBI at
  <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40</a>;

- 5. Applications submitted by Retail Individual Investors using third party bank accounts or using a third party linked bank account UPI ID;
- 6. Applications by HUFs not mentioned correctly as given in the sub-section "Who can Apply?" on page 275 of this Draft Prospectus;
- 7. Application Form submitted to a Designated Intermediary does not bear the stamp of the Designated Intermediary;
- 8. Application submitted without the signature of the First Applicant or sole Applicants;
- 9. Applications by person for whom PAN details have not been verified and whose beneficiary accounts are 'suspended for credit' in terms of SEBI circular (reference number: CIR/MRD/DP/ 22 /2010) dated July 29, 2010;
- 10. GIR number furnished instead of PAN;
- 11. Application by Retail Individual Investors with Application Amount for a value of more than Rs. 200,000;
- 12. Applications by person who are not eligible to acquire Equity Shares in terms of all applicable laws, rules, regulations, guidelines and approvals;
- 13. Applications by Applicants (who are not Anchor Investors) accompanied by cheques or demand drafts;
- 14. Applications accompanied by stock invest, money order, postal order or cash;
- 15. Application by OCB.

For further details of grounds for technical rejections of Application Form, please refer to the General Information Document and UPI Circulars.

For details of instruction in relation to the Application Form, please refer to the General Information Document and UPI Circulars.

# Names of entities responsible for finalising the basis of allotment in a fair and proper manner

The authorised employees of the Designated Stock Exchange, along with the Lead Manager and the Registrar to the Issue, shall ensure that the Basis of Allotment is finalised in a fair and proper manner in accordance with the procedure specified in SEBI ICDR Regulations.

# Method of allotment as may be prescribed by SEBI from time to time

Our Company will not make any Allotment in excess of the Equity Shares issued through the Issue through the Prospectus except in case of oversubscription for the purpose of rounding off to make Allotment, in consultation with the Designated Stock Exchange. Further, upon oversubscription, an Allotment of not more than 1% of the Issue to public may be made for the purpose of making Allotment in minimum lots. The allotment of Equity Shares to Applicants other than to the Retail Individual Investors, Non-Institutional Investors shall be on a proportionate basis within the respective investor categories and the number of securities allotted shall be rounded off to the nearest integer, subject to minimum allotment being equal to the minimum application size as determined and disclosed. The allotment of Equity Shares to each Retail Individual Investors shall not be less than the minimum lot, subject to the availability of shares in Retail Individual Investors Portion, and the remaining available shares, if any, shall be allotted on a proportionate basis. The allotment to each Non-Institutional Investors shall not be less than the Minimum NII Application Size, subject to the availability of Equity Shares in the Non-Institutional Portion, and the remaining Equity Shares, if any, shall be allotted on a proportionate basis.

# **INVESTOR GRIEVANCE**

In case of any pre- Issue or post- Issue related issues regarding share certificates/demat credit/refund orders/unblocking etc., investors shall reach out the Company Secretary and Compliance Officer. For details of the Company Secretary and Compliance Officer, please refer to the chapter titled "General Information" on page 59 of this Draft Prospectus.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding Two (2) Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹100/- per day for the entire duration of delay exceeding Two (2) Working Days from the Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The LM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking.

# **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, which is reproduced below:

"Any person who:

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, for fraud involving an amount of at least Rs 1 million or 1% of the turnover of the Company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years.) Further, where the fraud involves an amount less than Rs 1 million or one per cent of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to Rs 5 million or with both.

# **DEPOSITORY ARRANGEMENTS**

The Allotment of the Equity Shares in the Issue shall be only in a dematerialised form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). It is mandatory for the applicants to furnish the details of depository account and applications without depository account shall be treated as incomplete and rejected. Investors will not have the option of getting the allotment of specified securities in physical form. Specified securities, on allotment, shall be traded on stock exchanges in demat mode only in this context, tripartite agreements had been signed among our Company, the respective Depositories and the Registrar to the Issue:

In this context, tripartite agreements had been signed among our Company, the respective Depositories and the Registrar to the Issue:

- 1. Agreement dated November 27, 2019 among NSDL, our Company and the Registrar to the Issue.
- 2. Agreement dated November 27, 2019 among CDSL, our Company and Registrar to the Issue.

# UNDERTAKINGS BY OUR COMPANY

Our Company undertakes the following:

- 1. the complaints received in respect of the Issue shall be attended to by our Company expeditiously and satisfactorily;
- 2. all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed are taken within 3 (three) working days of the Issue Closing Date or within such other time period prescribed by SEBI will be taken;

- 3. the funds required for making refunds/unblocking (to the extent applicable) as per the mode(s) disclosed shall be made available to the Registrar to the Issue by our Company;
- 4. if Allotment is not made within the prescribed timelines under applicable laws, the entire subscription amount received will be refunded/unblocked within the time prescribed under applicable laws. If there is a delay beyond such prescribed time, our Company shall pay interest prescribed under the Companies Act, the SEBI ICDR Regulations and other applicable laws for the delayed period;
- 5. where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within time prescribed under applicable laws, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 6. that if our Company do not proceed with the Issue after the Issue Closing Date but prior to Allotment, the reason thereof shall be given as a public notice within two days of the Issue Closing Date. The public notice shall be issued in the same newspapers where the pre- Issue advertisements were published. The Stock Exchanges shall be informed promptly;
- 7. that if our Company withdraw the Issue after the Issue Closing Date, our Company shall be required to file a fresh issue document with SEBI/Stock Exchange, in the event our Company or subsequently decide to proceed with the Issue:
- 8. adequate arrangements shall be made to collect all Application Forms from Applicants.
- 9. the Promoters' contribution in full, wherever required, shall be brought in advance before the Issue opens for public subscription and the balance, if any, shall be brought on a pro rata basis before the calls are made on public.

The information set out above is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the prescribed limits under applicable laws or regulations.

# UTILISATION OF NET PROCEEDS

Our Board certifies that:

- 1. all monies received out of the Fresh issue shall be credited/transferred to a separate bank account other than the bank account referred to in sub-Section (3) of Section 40 of the Companies Act, 2013;
- 2. details of all monies utilised out of the Fresh issue shall be disclosed, and continue to be disclosed till the time any part of the Fresh issue proceeds remains unutilised, under an appropriate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised;
- 3. the utilisation of monies received under the Promoters' contribution shall be disclosed, and continue to be disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised; and

the details of all unutilised monies out of the funds received under the Promoters' contribution shall be disclosed under a separate head in the balance sheet of our Company indicating the form in which such unutilised monies have been invested.

# RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The RBI and the concerned ministries/departments are responsible for granting approval for foreign investment. The Government has from time to time made policy pronouncements on FDI through press notes and press releases. The DPIIT issued, issued the Consolidated FDI Policy Circular of 2020 ("FDI Policy"), which, with effect from October 15, 2020, subsumes and supersedes all press notes, press releases, clarifications, circulars issued by the DPIIT, which were in force as on October 15, 2020. The FDI Policy will be valid until the DPIIT issues an updated circular.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the RBI, provided that: (i) the activities of the investee company are under the automatic route under the foreign direct investment policy and transfer does not attract the provisions of the SEBI SAST Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI.

On October 17, 2019, Ministry of Finance, Department of Economic Affairs, had notified the FEMA Rules, which had replaced the Foreign Exchange Management (Transfer and Issue of Security by a Person Resident Outside India) Regulations 2017. Foreign investment in this Issue shall be on the basis of the FEMA Rules. Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Nondebt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, will require prior approval of the Government, as prescribed in the Consolidated FDI Policy and the FEMA Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/purview, such subsequent change in the beneficial ownership will also require approval of the Government. Pursuant to the Foreign Exchange Management (Non-debt Instruments) (Fourth Amendment) Rules, 2020 issued on December 8, 2020, a multilateral bank or fund, of which India is a member, shall not be treated as an entity of a particular country nor shall any country be treated as the beneficial owner of the investments of such bank of fund in India.

As per the FDI policy, the sector in which our Company operates, is permitted up to 100% of the paid-up share capital of such company under the automatic route.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue. For further details, see "Issue Procedure" on page 271 of this Draft Prospectus. Each Applicant should seek independent legal advice about its ability to participate in the issue. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Applicant shall intimate our Company and the Registrar in writing about such approval along with a copy thereof within the Issue Period.

The Equity Shares issued in the Issue have not been and will not be registered under the U.S. Securities Act or any state securities laws of the United States and, unless so registered, may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws of the United States. Accordingly, the Equity Shares are only being issued and sold only outside the United States in offshore transactions in compliance with Regulation S under the U.S. Securities Act and the applicable laws of the jurisdictions where those issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations, seek independent legal advice about its ability to participate in the issue and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# SECTION X – MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION

[THE REMAINDER OF THIS PAGE HAS INTENTIONALLY BEEN LEFT BLANK]

# THE COMPANIES ACT, 2013

# (COMPANY LIMITED BY SHARES)

# ARTICLES OF ASSOCIATIONOF

# **VISAMAN GLOBAL SALES LIMITED\*1**

1. Table F not to apply The regulations contained in Table F, in the first

Schedule, to the Companies Act, 2013 shall not apply to this Company, but the regulations for the management of the Company and for the observance of the members thereof and their representatives shall be as set out in the relevant provisions of the Companies Act, 2013 and subject to any exercise of the statutory powers of the Company in reference to the repeal or alternation of, or addition to, its regulations by Special Resolution, as prescribed by the said Companies Act, 2013 be such as are contained in these Articles unless the same are repugnant or contrary to the provisions of the Companies Act, 2013 or any amendment thereto.

2. Interpretation

In the interpretation of these Articles, the following words and expressions shall have the following meanings assigned there under, unless repugnant to the subject matter or content thereof.

- (a) "The Act" or "the said Act"
  - "The Act" means the Companies Act, 2013 or any statutory modification or re-enactmentthereof for the time being in force.
- (b) "These Articles"
  - "These Articles" means Articles of Association for the time being of the Company or the Articles of Association as altered from time to time by special resolution.
- (c) "Beneficial Owner"
  - "Beneficial Owner" shall have the meaning assigned thereto in clause (a) of sub-section (1) of Section 2 of the Depositories Act, 1996.
- (d) "The Company" or "this Company"
  - "The Company" or "this Company" means Visaman Global Sales Limited.

<sup>\*1</sup> New Set of Articles of Association has been adopted by passing a special resolution in Extra-OrdinaryGeneral Meeting held as on 01st November, 2019.

- (e) "The Directors"
  - "The Directors" means the Directors for the time being of the Company or as the case may be, the Directors assembled at a Board.
- (f) "Depository"

"Depository" shall have the meaning assigned thereto by Section 2 (1)(e) of the Depositories Act, 1996.

- (g) "Depositories Act 1996"
  - "Depositories Act 1996" includes any statutory modification or re- enactment thereof.
- (h) "The Board" or the "Board of Directors"

"The Board," or the "Board of Directors" means a meeting of the Directors duly called and constituted or as the case may be the Directors assembled at a Board, or the requisite number of Directors entitled to pass a circular resolution in accordance with the Act.

- (i) "The Chairman"
  - "The Chairman" means the Chairman of the Board of Directors for the time being of the Company.
- (j) "The Managing Director"

"The Managing Director" includes one or more persons appointed as such or any of such persons or Directors for the time being of the Company who may for the time being be the Managing Director of the Company.

- (k) "The Office"
  - "The Office" means the Registered Office for the time being of the Company.
- (l) "Capital"
  - "Capital" means the share capital for the time being raised or authorized to be raised, for the purpose of the Company.
- (m) "The Registrar"
  - "The Registrar" means the Registrar of Companies of the State in which the office of the Company is for the time being situated.
- (n) "Dividend"
  - "Dividend" includes Bonus.
- (0) "Month"
  - "Month" means the calendar month.
- (p) "Seal"
  - "Seal" means the Common Seal for the time being of the Company.
- (q) "In Writing and Written"
  - "In Writing and Written" include printing, lithography and other modes of representing orreproducing words in a visible form.

- (r) "Plural Number"Words importing the singular number also include the plural number and vice versa.
- (s) "Persons""Persons" include corporations and firms as well as individuals.
- (t) "Gender"Words importing the masculine gender also include the feminine gender.
- (u) "Securities & Exchange Board of India" "Securities & Exchange Board of India" or SEBI means the Securities & Exchange Board of India established under Section 3 of the Securities & Exchange Board of India Act, 1992.
- (v) "Year and Financial Year" "Year" means the Calendar year and "Financial Year" shall have the meaning assigned thereto by Section 2(41) of the Act.

Expression in the Act to bear same meaning in the Articles

Save as aforesaid, any words or expressions defined in the Act shall, except where the subject or context forbids, bear the same meaning in these Articles.

Marginal Notes

The marginal notes hereto shall not affect the construction of these Articles.

# COPIES OF MEMORANDUM AND ARTICLES TO FURNISHED BY THE COMPANY

- 3. Pursuant to Section 17 of the Act, Company shall, on being so required by a member, send to him within 7 (seven) days of the requirement and subject to the payment of a fee of Rs. 100/- or such other fee as may be specified in the Rules, a copy of each of the following documents, as in force for the time being:
  - (i) The Memorandum;
  - (ii) The Articles, if any;
  - (iii) Every other agreement and every resolution referred to in Section 117(1), of the Act, if and in so far as they have not been embodied in the Memorandum or Articles.

# **CAPITAL AND SHARES**

- 4. The Authorized Share Capital of the Company is as per clause V of the Memorandum of Association of the Company with all rights to the company to alter the same in any way it thinks fit.
- 5. The Board may, from time to time, with the sanction of the Company in a general meeting by ordinary resolution, increase the share capital by such sum to be divided into shares of such amounts as the resolution shall prescribe.

6. The shares capital shall be distinguished by its appropriate number provided that nothing in this clause shall apply to the shares held with a depository.

# SHARES AT THE DISPOSAL OF THE DIRECTORS

7. Subject to the provisions of Section 62 of the Act and these Articles, the shares capital of Company for the time being shall be under the control of the Directors who may issue, allotor otherwise dispose of the same or any of them to such persons, in proportion and on such terms and conditions and either at a premium or at par or at such time as they may from time to time think fit and with the sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any shares which may so be allotted may be issued as fully paid up shares and if so issued, shall be deemed to be fully paid shares.

# **FURTHER ISSUE OF SHARES**

- (1)Where at any time the company proposes to increase its subscribed capital by the issue offurther shares, such shares shall be offered -
  - (a) to persons who at the date of the offer are holders of equity shares of the company in proportion, as nearly as circumstances admit to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions, namely:-
    - (i) the offer shall be made by notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined;
    - (ii) unless the articles of the company otherwise provide, the offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favor of any other person; and the notice referred to in clause (i) shall contain a statement of this right;
    - (iii) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose them of in such manner which is not disadvantageous to the shareholders and the company;
  - (b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such conditions as may be determined by Central Government; or

- (c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation of a registered valuer subject to such conditions as may be determined by central government.
- (2) The notice referred to in sub-clause (i) of clause (1) (a) shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholdersat least three days before the opening of the issue.
- (3) Nothing in this as stated above in clause (1) and (2) shall apply to the increase of the subscribed capital of a company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company.

Provided the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the company in general meeting.

# POWER TO OFFER SHARES/OPTIONS TO ACQUIRE SHARES

- 9. (i) Without prejudice to the generality of the powers of the Board under any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified there under and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions asmay be required) to its employees, including Directors (whether whole-time or not), whether at par, or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.
  - (ii) In addition to the powers of the Board under Article 9(i), the Board may also allot the Shares referred to in Article 9(i) to any trust, whose principal objects would inter alia include further transferring such Shares to the Company's employees including by way of options, as referred to in Article9(i) in accordance with the directions of the Board orany Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.

The Board, or any Committee thereof duly authorized for this purpose, may do all suchacts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 9(i) and (ii) above.

# REDEEMABLE PREFERENCE SHARES

10. Subject to the provisions of Section 55 of the Act, the Company shall have the power to issue preference shares which are or at the option of the Company, are liable to be redeemed and the resolution authorizing such issues shall prescribe the manners, terms and conditions of redemption.

# PROVISIONS APPLICABLE IN CASE OF REDEEMABLESHARES

- 11. On the issue of redeemable preference shares under the provisions of Article 10 hereof, the following provisions shall take effect.
  - (a) No such shares shall be redeemed except out of the profits of the company which would otherwise be available for dividend or out of the proceeds of a fresh issue of shares made for the purposes of such redemption;
  - (b) No such shares shall be redeemed unless they are fully paid;
  - (c) where such shares are proposed to be redeemed out of the profits of the company, there shall, out of such profits, be transferred, a sum equal to the nominal amount of the shares to be redeemed, to a reserve, to be called the Capital Redemption Reserve Account and the provisions of this Act relating to reduction of share capital of a company shall apply as if the Capital Redemption Reserve Account were paid-up share capital of the company.

# NEW CAPITAL SAME AS ORIGINAL CAPITAL

12. Except so far as otherwise provided by the conditions of issue or by these Articles any capital raised by the creation of new shares shall be considered part of the initial capital and shall be subject to the provisions herein contained with reference to the payment of calls and installments; transfer and transmission, forfeiture, lien, surrender, voting and otherwise.

# RESTRICTIONS ON PURCHASE BY COMPANY OR GIVING OF LOANS BY IT FOR PURCHASE OF ITS SHARES

13. (1) The company shall not have power to buy its own shares unless the consequent reduction of share capital is effected in accordance with provisions of the Companies Act, 2013orother applicable provisions (if any) of the Act as applicable at the time of application.

This Article is not to delegate any power which the Company would have if it wereomitted.

- (2) The company shall not give, whether directly or indirectly and whether by means of a loan guarantee the provision of security or otherwise, any financial assistance for the purpose of, or in connection with, a purchase or subscription made or to be made, by any person or for any shares in the company or in its holding company.
- (3) Nothing in sub-clause (2) shall apply to
  - (a) the company in accordance with any scheme approved by company through special resolution and in accordance with such requirements as may be determined by Central Government, for the purchase of, or subscription for, fully paid up shares in the company or its holding company, if the purchase of, or the subscription for, the shares held by trustees for the benefit of the employees or such shares held by the employee of the company;
  - (b) the giving of loans by a company to persons in the employment of the company other than its directors or key managerial personnel, for an amount not exceeding their salary or wages for a period of six months with a view to enabling them to purchase or subscribe for fully paid-up shares in the company or its holding company to be held by them by way of beneficial ownership:

Provided that disclosures in respect of voting rights not exercised directly by the employees in respect of shares to which the scheme relates shall be made in the Board's report in such manner as may be determined by Central Government.

# REDUCTION OF CAPITAL

14. The Company may, subject to the provisions of the Companies Act, 2013 as applicable at the time of application from time to time by special resolution, reduce its capital and any capital redemption reserve account or any share premium account in any manner for the time being authorized by law and in particular, capital may be paid off on the footing that itmay be called up again or otherwise.

### CONSOLIDATION AND DIVISION OF CAPITAL

- 15. The Company may in general meeting alter the conditions of its Memorandum of Association as follows:
  - (a) Consolidate and divide all or any of its share capital into shares of a larger amount than its existing shares but no consolidation and division which results in changes in the voting percentage of shareholders shall take effect unless it is approved by the Tribunal on an application made in the prescribed manner;
  - (b) Sub-divide its shares, or any of them, into shares of smaller amount than is fixed by the memorandum, so, however, that in the sub- division the proportion between theamount paid and the amount, if any, unpaid on each reduced share shall be the same as it was in the case of the share from which the reduced share is derived;

(c) Cancel shares which at the date of the passing of the resolution in that behalf have not been taken or agreed to be taken by any person, and diminish the amount of its share capital by the amount of the shares so cancelled. The cancellation of shares in pursuance of this sub-clause shall not be deemed to be reduction of share capital within the meaning of the Act.

# SALE OF FRACTIONAL SHARES

16. If and whenever as a result of issue of new shares of any consolidation or sub-division of shares any share become held by members in fractions, the Board shall, subject to the provisions of the Act and the Articles and to the directions of the Company in General Meeting, if any, sell those shares which members hold in fractions for the best price reasonably obtainable and shall pay and distribute to and amongst the members entitled to such shares in due proportions the net proceeds of the sale thereof. For the purpose of giving effect to any such sale, the Board may authorize any person to transfer the shares and the purchaser shall not be bound to see to the application of the purchase money nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings with reference to the sale.

# MODIFICATION OF RIGHTS

17. Whenever the capital, by reason of the issue of Preference Shares or otherwise, is divided into classes of shares all or any of the rights and privileges attached to each class may subject to the provisions of the Companies Act, 2013 be modified, commuted, affected or abrogated, or dealt with by Agreement between the Company and any person purporting to contract on behalf of that class, provided such agreement is ratified in writing by holders of at least three-fourths in nominal value of the issued shares of the class or is confirmed by aSpecial Resolution passed at a separate general meeting of the holders of shares of the class.

# ISSUE OF FURTHER SHARES ON PARI PASSU BASIS

18. The rights conferred upon the holders of the Shares including Preference Share, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of shares of that class, be deemed not to be modified, commuted, affected, abrogated, dealt with or varied by the creation or issue of further sharesranking pari passu therewith.

# NO ISSUE WITH DISPROPORTIONATE RIGHTS

19. The Company shall not issue any shares (not being preference shares) which carry voting right or rights in the Company as to dividend, capital or otherwise which are disproportionate to the rights attached to the holders of other shares (not being preference shares).

# POWER OF COMPANY TO DEMATERIALIZE AND REMATERIALIZE

20(a) "Notwithstanding anything contained in these Articles, the Company shall be entitled to dematerialize its existing shares, debentures and other securities and rematerialize its such shares, debentures and other securities held by it with the Depository and/ or offer its freshshares and debentures and other securities in a dematerialized form pursuant to the Depositories Act, 1996 and the Rules framed there under if any".

# **DEMATERIALIZATION OFSECURITIES**

20(b) Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialized form, the Company shall enter into an agreement with the depository to enable the investor to dematerialize the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.

# INTIMATION TO DEPOSITORY

20(c) "Notwithstanding anything contained in this Article, where securities are dealt with in a Depository, the Company shall intimate the details of allotment of securities to Depository immediately on allotment of such Securities"

# **OPTION FOR INVESTORS**

20(d) "Every person subscribing to or holding securities of the Company shall have the option to receive security certificates or to hold the securities with a Depository. A beneficial owner of any security can at any time opt out of a Depository, if permitted by law, in the manner provided by the Depositories Act, 1996 and the Company shall, in the manner and within the time prescribed, issue to the beneficial owner the required certificates of securities."

# THE COMPANY TO RECOGNIZE UNDER DEPOSITORIESACT, INTEREST IN THE SECURITIES OTHER THAN THAT OF REGISTERED HOLDER

20(e) "The Company or the investor may exercise an option to issue, deal in, hold the securities (including shares) with Depository in electronic form and the certificates in respect thereof shall be, dematerialized in which event the rights and obligations of the parties concerned and matters connected therewith or incidental thereto shall be governed by the provisions of the Depositories Act, 1996."

# SECURITIES IN DEPOSITORIES AND BENEFICIAL OWNERS

20(f) "All Securities held by a Depository shall be dematerialized and be in fungible form. Nothing contained in Sections 89 of the Act shall apply to a Depository in respect of the securities held by it on behalf of the beneficial owners."

### RIGHTS OF DEPOSITORIES AND BENEFICIAL OWNERS

- 20(g) (i) Notwithstanding anything to the contrary contained in the Act or these Articles, a depository shall be deemed to be the registered owner for the purpose of effecting transfer of ownership of security on behalf of the beneficial owner.
  - (ii) Save as otherwise provided in (a) above, the depository as the registered owner of the securities shall not have any voting rights or any other rights in respect of the securities held by it.
  - (iii) Every person holding securities of the Company and whose name if entered as the beneficial owner in the records of the depository shall be deemed to be a member of the Company. The beneficial owner of securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of the securities which are held by a depository.

# DEPOSITORY TO FURNISH INFORMATION

20(h) Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner as may be specified by the bye-laws and the Company in that behalf.

# SHARES AND CERTIFICATES REGISTER AND INDEX OF MEMBERS

21. The Company shall cause to be kept at its Registered Office or at such other place as may be decided, Register and Index of Members in accordance with Sections 88 and other applicable provisions of the Act and the Depositories Act, 1996 with details of shares held in physical and dematerialized forms in any media as may be permitted by law including inany form of electronic media. The Register and Index of beneficial owners maintained by a Depository under Section 11 of the Depositories Act, 1996 shall also be deemed to be the Register and Index of Members for the purpose of this Act.

The Company shall have the power to keep in any state or country outside India, a Registerof Members for the residents in that state or country.

# SHARES TO BE NUMBEREDPROGRESSIVELY

22. The shares in the capital shall be numbered progressively according to their several denominations and except in the manner herein before mentioned, no share shall be sub- divided.

# DIRECTORS MAY ALLOT SHARES FULLY PAID-UP

23. Subject to the provisions of the Act and of these Articles, the Board may allot and issue shares in the capital of the Company as payment or part payment for any property sold or transferred, goods or machinery supplied or for services rendered to the company either in or about the formation or promotion of the Company or the conduct of its business and anyshares which may be so allotted may be issued as fully paid-up shares and if so issued shallbe deemed to be fully paid up shares.

### APPLICATION OF PREMIUM RECEIVED ON SHARES

- 24. (1) Where a company issues shares at a premium, whether for cash or otherwise, a sum equal to the aggregate amount of the premium received on those shares shall be transferred to a "securities premium account" and the provisions of this Act relating to reduction of share capital of a company shall, except as provided in this article, apply as if the securities premium account were the paid-up share capital of the company.
  - (2) Notwithstanding anything contained in clause(1), the securities premium account may be applied by the company -
    - (a) towards the issue of unissued shares of the company to the members of the company as fully paid bonus shares;
    - (b) in writing off the preliminary expenses of the company;
    - (c) in writing off the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the company;
    - (d) in providing for the premium payable on the redemption of any redeemablepreference shares or of any debentures of the company; or
    - (e) for the purchase of its own shares or other securities under section 68.

# ACCEPTANCE OF SHARES

25. Subject to the provisions of these Articles, any application signed by or on behalf of an applicant for shares in the Company followed by an allotment of any shares therein, shall be an acceptance of shares within the meaning of these articles and every person who thus or otherwise accept any shares and whose name is on the Register of Members shall, for the purposes of these Articles, be a member, provided that no share shall be applied for or allotted to a minor, insolvent or person of unsound mind.

# LIABILITY OF MEMBERS

26. Every member or his heir, executors or administrators shall pay to the Company the proportion of the capital represented by his share or shares which may, for the time being remain unpaid thereon in such amounts, at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's regulations require or fix for the payment thereof.

# LIMITATION OF TIME FOR ISSUE OF CERTIFICATE\*2

- 27. (i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided—
  - (a) One certificate for all his shares without payment of any charges; or
  - (b) Several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.

 $<sup>^{*2}</sup>$  Altered vide special resolution passed in Extra-Ordinary General Meeting held on  $9^{ ext{th}}$  March, 2021.

- (ii) The Company agrees to issue certificate within fifteen days of the date of lodgement of transfer, sub-division, consolidation, renewal, exchange or endorsement of calls/allotment monies or to issue within fifteen days of such lodgement for transfer, Pucca Transfer Receipts in denominations corresponding to the market units of trading autographically signed by a responsible official of the Company and bearing an endorsement that the transfer has been duly approved by the Directors or that no such approval is necessary;
- (iii) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.
- (iv) In respect of any share or shares held jointly by several persons, the company shall notbe bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.

# ISSUE OF NEW CERTIFICATE IN PLACE OFDEFACED, LOST OR DESTROYED

28. If any certificate be worn out, defaced mutilated or torn or if there be no further space on theback thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, being given, an a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Every Certificates under the Article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.20/- for each certificate) as the Directors shall prescribe. Provided that no fees shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.

Provided that notwithstanding what is stated above the Directors shall comply with such Rules or Regulation or requirements of any Stock Exchange or the Rules made under the Act or the rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, orrules applicable in this behalf.

The provisions of this Article shall mutatis mutandis apply to debentures of the Company.

# RIGHT TO OBTAIN COPIES OF AND INSPECT TRUST DEED

- 29. (i) A copy of any Trust Deed for securing any issue of debentures shall be forwarded to the holders of any such debentures or any member of the Company at his request and within seven days of the making thereof on payment not exceeding Rs.10/- (Rupees Ten) per page.
  - (ii) The Trust Deed referred to in item (i) above also be open to inspection by any member or debenture holder of the Company in the same manner, to the same extent, and on payment of these same fees, as if it were the Register of members of the Company.

 $<sup>^{*2}</sup>$  Altered vide special resolution passed in Extra-Ordinary General Meeting held on  $9^{ ext{th}}$  March, 2021.

# JOINT ALLOTTEES OF HOLDERS

30. Any two or more joint allottees or holders of shares shall, for the purpose of Articles, be treated as a single member and the certificate for any share, which may be the subject of joint ownership, may be delivered to any one of such joint owners on behalf of all of them.

# COMPANY NOT BOUND TO RECOGNISE ANY INTEREST IN SHARE OTHER THAN THAT OF REGISTERED HOLDER

- 31. (i) The Company shall not be bound to recognize any equitable, contingent, future or partial interest in any share or (except only as is by these presents, otherwise expresslyprovided) any right in respect of a share other than an absolute right there to, in accordance with these presents in the person from time to time registered as the holder thereof, but the Board shall be at liberty at its sole discretion to register any share in the joint names of two or more persons or survivors of them.
  - (ii) Save as herein otherwise provided, the Company shall be entitled to treat the person whose name appears on the Register of Members as the holder of any share as the absolute owner thereof and accordingly shall not (except as ordered by a court of competent jurisdiction or as by Law required) be bound to recognize any benami trustor equitable, contingent, future, partial or other claim or claims or right to or interest insuch share on the part of any other person whether or not it shall have express or implied notice thereof.

# WHO MAY HOLD SHARES

- 32. Shares may be registered in the name of an incorporated Company or other body corporatebut not in the name of a minor or in the name of a person of unsound mind.
- 33. The Directors shall have the power to offer, issue and allot Equity Shares in or Debentures (whether fully/partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees, Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust plan or proposal that may be formulated, created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.

# **SWEAT EQUITY**

34. The Company may exercise the powers of issuing sweat equity shares conferred by Section54 of the Act of a class of shares already issued subject to such conditions as may be specified in that sections and rules framed there under.

# DECLARATIONSIN RESPECT OF BENEFICIAL INTEREST IN ANY SHARES

- 35. (1) In pursuance of Section 89 of the Act, where the name of a person is entered in the register of members of a company as the holder of shares in that company but who does not hold the beneficial interest in such shares, such person shall make a declaration (within such time and in such form as may be determined by Central Govt.) to the company specifying the name and other particulars of the person who holds the beneficial interest in such shares.
  - (2) Every person who holds or acquires a beneficial interest in share of the company shall make a declaration to the company specifying the nature of his interest, particulars of the person in whose name the shares stand registered in the books of the company and such other particulars (as may be determined by Central Govt.)
  - (3) Where any change occurs in the beneficial interest in such shares, the person referred to in clause (1) and the beneficial owner specified in clause (2) shall, within a period of thirty days from the date of such change, make a declaration to the company in such form and containing such particulars (as may be determined by CentralGovt.)
  - (4) The Company shall be bound to follows the rules as may be made by the Central Government to provide for the manner of holding and
  - (5) Where any declaration under this article is made to a company, the company shall make a note of such declaration in the register concerned and shall file, within thirty daysfrom the date of receipt of declaration by it, a return in the prescribed form with the Registrar in respect of such declaration with such fees or additional fees as may be determined by Central Government, within the time specified under section 403.
  - (6) No right in relation to any share in respect of which a declaration is required to be made under this article but not made by the beneficial owner, shall be enforceable by him or by any person claiming through him.
  - (7) Nothing in this article shall be deemed to prejudice the obligation of a company to paydividend to its members under this Act and the said obligation shall, on such payment, stand discharged.

# FUNDS OF COMPANY NOT TO BE APPLIED IN PURCHASE OF SHARES OF THE COMPANY

36. No funds of the Company shall except as provided by Section 67 of the Act, be employed inthe purchase of its own shares, unless the consequent reduction of capital is effected and sanction in pursuance of provisions of the Companies Act, 2013 as may be applicable at the time of application and these Articles or in giving either directly or indirectly and whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.

# ISSUE OF SHARES WITHOUT VOTING RIGHTS

37. In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by law.

# **SECTION 45 OF ACT NOT TO APPLY**

- 38. Notwithstanding anything to the contrary contained in the Articles,
  - (i) Section 45 of the Act shall not apply to the Shares held with a Depository

### TRUST RECOGNIZED

39. Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.

Shares may be registered in the name of an incorporated Company or other body corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.

# REGISTRATION OF CHARGES

40. The provisions of the Act relating to registration of charges shall be complied with.

In case of a charge created out of India and comprising solely property situated outside India, the provisions of Section 77 of the Act shall also be complied with.

Where a charge is created in India but comprised property outside India, the instrument, creating or purporting to create the charge under Section 77 of the Act or a copy thereof verified in the prescribed manner, may be filed for registration, notwithstanding that further proceedings may be necessary to make the charge valid or effectual according to the law of the country in which the property is situated, as provided by Section 77 of the Act.

Where any charge on any property of the Company required to be registered under Section 77 of the Act has been so registered, any person acquiring such property or any part thereof or any share or interest therein shall be deemed to have notice of the charge as from the date of such registration.

Any creditors or member of the Company and any other person shall have the right to inspect copies of instruments creating charges and the Company's Register of Charges in accordance with and subject to the provisions of Section 85 of the Act.

# UNDERWRITING AND BROKERAGE COMMISSION MAY BE PAID

41. The Company may, subject to the provisions of Section 40 and other applicable provisions, if any, of the Act any time pay a commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) for any shares in or debentures of the Company. The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or debentures, or partly in the one way and partlyin the other subject to maximum of 5% of the share price or 2.5% in case of debenture, of the issued share or debenture price, as the case may be.

# **BROKERAGE MAY BE PAID**

42. The Company may pay a reasonable sum for brokerage on any issue of shares and debentures.

# CALLS ON SHARES DIRECTORS MAY MAKE CALLS

43. The Board of Directors may from time to time by a resolution passed at meeting of the Board (and not by circular resolution) make such call as it may think fit upon the members in respect of all moneys unpaid on the shares held by them respectively (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at a fixed time and each member shall pay the amount of every call so made on him to the persons and at the times and place appointed by the Board of Directors. A call may be made payable by installments.

# CALLS ON SHARES OF THE SAME CLASS TO BEMADE ON UNIFORM BASIS

44. Where any calls for further share capital are made on shares, such calls shall be made on auniform basis on all shares falling under the same class. For the purpose of this Article shares of the same nominal value on which different amounts have been paid up shall not bedeemed to fall under the same class.

# NOTICE OF CALLS

45. One month notice at least of every call payable otherwise than on allotment shall be given by the Company specifying the time and place of payment and to whom such call shall be paid.

# CALLS TO DATE FROM RESOLUTION

46. A call shall be deemed to have been made at the time when the resolution of the Board authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the members on the Register of Members on a subsequent date to be fixed by the Board.

# DIRECTORS MAY EXTEND TIME

47. The Board of Directors may, from time to time, at its discretion, extend the time fixed for the payment of any call and may extend such times as to all or any of the members, who from residence at a distance or other cause, the Board of Directors may deem fairly entitled to such extension save as a matter of grace and favor.

# CALL TO CARRY INTEREST AFTER DUE DATE

48. If any member fails to pay a call due from him on the day appointed for payment thereof or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall from time to time be fixed by the Board of Directors, but nothing in this Article shall render it compulsoryupon the Board of Directors to demand or recover any interest from any such member.

### PROOF ON TRIAL IN SUIT FOR MONEY DUE ON SHARES

49. Subject to the provisions of the Act and these Articles, on the trial or hearing of any action or suit brought by the Company against any member or his representatives for the recovery of any debt or money claimed to be due to the Company in respect of his shares, it shall be sufficient to prove that the name of the member in respect of whose shares the money is sought to be recovered, appears, entered on the register of members as the holder at or subsequent to the date at which the money sought to be recovered is alleged to have becomedue, of the shares in respect of which such money is sought to be received, that the resolution making the call is duly recorded in the minutes book and that notice of such callwas duly given to the member or his representatives sued in pursuance of these presents andit shall not be necessary to prove the appointment of the Directors who made such call, nor that a quorum was present at the Board at which any call was made, nor that the meeting atwhich any call was made was duly convened or constituted nor any other matters whatsoever, but the proof of the matters aforesaid shall be conclusive evidence of the debt.

# PAYMENT IN ANTICIPATION OF CALL MAY CARRYINTEREST

50. The Directors may, if they think fit, subject to the provisions of Section 50 of the Act, agreeto and receive from any member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon theamount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate not exceeding 12% unless the company ingeneral meeting shall otherwise direct, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right toparticipate in profits or dividend. The Directors may at any time repay the amount so advanced. The members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable. The provisions of these Articles shall mutatis mutandis apply to the calls on debenture of the Company.

# FORFEITURE, SURRENDER AND LIEN IF CALL ORINSTALLMENT NOT PAID, NOTICE MAY BE GIVEN

51. If any member fails to pay any call or installment of a call in respect of any shares on or before the day appointed for the payment of the same, the Board may at any time hereafterduring such time as the call or installment remains unpaid, serve a notice on such member or on the person (if any) entitled to the share by transmission requiring him to pay the same together with any interest that may have accrued and all expenses that may have beenincurred by the Company by reason of such non-payment.

# FORM OF NOTICE

52. The notice shall name a day (not being earlier than the expiry of fourteen days from the date of service of the notice) and a place or places on and at which such money, including the call or installment and such interest and expenses as aforesaid is to be paid. The notice shall also state that in the event of non-payment on or before the time and at the place appointed, the shares in respect of which the calls was made or installment was payable, will be liableto be forfeited.

# IN DEFAULT TO PAYMENT SHARES TO BE FORFEITED

53. If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may at any time thereafter, before all the calls or installments and interest and expenses due in respect thereof are paid, be forfeited by a resolution of the Board to that effect. Such forfeiture shall include all dividends and bonus declared in respect of the forfeited shares and not actually paid before forfeiture but provided that there shall be no forfeiture of unclaimed dividends before the claim becomesbarred by law.

# NOTICE OF FORFEITURE

54. When any share shall have been so forfeited, notice of the resolution shall be given to the member in whose name it stood immediately prior to the forfeiture and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members provided however that the failure to give the notice of the shares having been forfeited willnot in any way invalidate the forfeiture.

# FORFEITED SHARES TO BECOMEPROPERTY OF THE COMPANY

55. Any shares so forfeited shall be deemed to be the property of the Company and the Board may sell, reallot otherwise dispose of the same in such manner as it thinks fit.

# POWER TO ANNUL FORFEITURE

56. The Board may, at any time before any share so forfeited shall have been sold, re-allotted or otherwise disposed off, annul the forfeiture thereof as a matter of grace and favor but not asof right upon such terms and conditions as it may think fit.

# ARREARS TO BE PAID NOTWITHSTANDING FORFEITURE

57. Any member whose shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company all calls, installments, interest and expenses owing upon or in respect of such shares at the time of the forfeiture together with interest thereon from the time of forfeiture until payment at such rate not exceeding fifteen per centper annum as the Board may determine and the Board may enforce the payment of such moneys or any part thereof if it thinks fit, but shall not be under any obligation so to do.

# EFFECT OF FORFETURE

58. The forfeiture of a share shall involve the extinction of all interest in and also of all claims and demands against the Company, in respect of the share and all other rights, incidental to the share except only such of those rights as are by these Articles expressly saved.

# PROCEEDS HOW TO BE APPLIED

59. The net proceeds of any such sale shall be applied in or towards satisfaction of the said debts, liabilities or engagements and the residue (if any) paid to such member, his heirs, executors, administrators or assigns.

# DECLARATION OF FORFEITURE

- 60. (a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary of the Company, and that share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.
  - (b) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favorof the person to whom the Share is sold or disposed off.
  - (c) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.
  - (d) Any such purchaser or allottee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such purchase or before such allotment.
  - (e) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Share be effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the Shares.effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the Shares.

61. The Declaration as mentioned in Article 59(a) of these Articles shall be conclusive evidence of the Facts therein stated as against all persons claiming to be entitled to share.

# TITLE OF PURCHASER AND ALLOTTEE OF FORFEITED SHARES

62. The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposal thereof and may execute a transfer of the share in favor of theperson to whom the share is sold or disposed of and the person to whom such share is sold, re-allotted or disposed off may be registered as the holder of the share. Any such purchaser or allottee shall not (unless by express agreement to the contrary) be liable to pay any calls, amounts, installments, interest and expenses owing to the Company prior to such purchaseor allotment, nor shall he be entitled (unless by express agreement to contrary) to any of the dividends, interest or bonuses accrued or which might have accrued upon the share beforethe time of completing such purchase or before such allotment. Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any; nor shall his titleto the share be affected by any irregularity or invalidity in the proceedings with reference to the forfeiture, sale, reallotment or disposal of the share.

# PARTIAL PAYMENT NOT TO PRECLUDE FORFEITURE

63. Neither a judgment nor a decree in favor of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereof nor the receipt by the Company of a portion of any money which shall from time to time be due from any memberin respect of any shares either by way of principal or interest nor any indulgence granted by the Company in respect of payment of any such money shall preclude the Company from thereafter proceeding to enforce a forfeiture of such shares as herein provided.

# THE PROVISIONS OF THESE ARTICLES AS TOFORFEITURE TO APPLY IN CASE OF NON-PAYMENT OF ANY SUM

64. The provisions of these Articles as to forfeiture shall apply to the case of non-payment of any sum which by the terms of issue of a share becomes payable at a fixed time, whether on account of the nominal value of the Shares or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

# BOARD MAY ACCEPT SURRENDER OF SHARES

65. The Board may at any time, subject to the provisions of the Act, accept the surrender of anyshare from or by any member desirous of surrendering the same on such terms as the Boardmay think fit.

# COMPANY'S LIEN ON SHARE/DEBENTURES \*2

- 66. (i) The company shall have a first and paramount lien—
  - (a) on every share (not being a fully paid share), for all monies (whether presentlypayable or not) called, or payable at a fixed time, in respect of that share; and

<sup>\*2</sup> Altered vide special resolution passed in Extra-Ordinary General Meeting held on9th March, 2021.

(b) on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the company:

Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.

Every fully paid shares shall be free from all lien and that in the case of partly paid shares the Issuer's lien shall be restricted to moneys called or payable at fixed time in respect of such shares;

(ii) The company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.

# ENFORCING LIEN BY SALE

67. For the purpose of enforcing such lien, the Board may sell the shares subject thereto in suchmanner as it thinks fit but no sale shall be made until such time fixed as aforesaid shall havearrived and until notice in writing of the intention to sell, shall have been served on such member, his heirs, executors, administrators or other legal representatives as the case may be and default shall have been made by him or them in payment, fulfillment or discharged of such debts, liabilities or engagements for fourteen days after the date of such notice.

# APPLICATION OF PROCEEDS OF SALE

68. The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of the said debts, liabilities or engagements and the residue, if any, shall be paid to such member, his heirs, executors, administrators or other legal representatives, as the case may be.

# VALIDITY OF SALE IN EXERCISE OF LIEN ANDAFTER FORFEITURE

69. Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers herein before given, the Board of Directors may appoint some person to execute an instrument of transfer of the shares sold and cause the purchaser's name to be entered in theregister in respect of the shares sold and the purchaser shall not be bound to see to the regularity of the proceedings, nor to the application of the purchase money and after his name has been entered in the Register of members in respect of such shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.

# BOARD OF DIRECTORS MAY ISSUE NEW CERTIFICATES

70. Where any shares under the powers in that behalf herein contained are sold by the Board of Directors after forfeiture or for enforcing a lien, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall voluntarily or on demand by the Company, have been previously surrendered to the Company by the defaulting member) stand cancelled and become null and void and of no effect and the Board of Directors may issue a new certificate or certificates for such shares distinguishing it or themin such manner as it may think fit from the certificate or certificates previously issued in respect of the said shares.

# SUM PAYABLE ON ALLOTMENT TO BE DEEMED A CALL

71. For the purpose of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.

# TRANSFER AND TRANSMISSION OF SHARESREGISTER OF TRANSFER

72. The Company shall keep a book to be called the Register of Transfer and therein shall be fairly and distinctly entered the particulars of every transfer or transmission of any share.

# **EXECUTION OF TRANSFER**

73. Subject to the Provisions of the Act and these Articles, the transfer of shares in or debentures of the Company shall not be registered unless a proper instrument of transfer duly stamped and executed by or on behalf of the transferor or on behalf of the transferee and specifying the name, address and occupation, if any, of the transferee has been delivered to the Company along with the certificate if in existence or along with the letter of allotment of the shares or debentures. The transferor shall be deemed to remain the holder of such shares until the name of the transferee is entered in the register in respect thereof. Shares of different classes shall not be included in the same instrument of transfer.

# INSTRUMENT OF TRANSFER

74. Every such instrument of transfer shall be signed both by the Transferor and transferee andthe transferor shall be deemed to remain the holder of such share until the name of the transferee is entered in the Register of members in respect thereof.

# FORM OF TRANSFER

75. The instrument of transfer shall be in writing and all the provisions of Section 56 of the Actand of any statutory modification thereof for the time being shall be duly complied with inrespect of all transfers of shares and registration thereof. The Company shall use a commonform for transfer.

# NO TRANSFER TO A PERSON OF UNSOUND MIND, ETC

76. No transfer shall be made to a minor or a person of unsound mind.

# TRANSFER OF SHARES

- 77. (i) An application for the registration of a transfer of shares may be made either by the transferor or by the transferee.
  - (ii) Where the application is made by the transferor and relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.

(iii) For the purpose of clause (ii) hereof notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address given in the instruments of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.

# DIRECTORS MAY REFUSE TO REGISTER TRANSFER \*2

78. Subject to the Provisions of Section 58 and 59, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be giving reasons for such refusal. Provided however that the Company will not decline to register or acknowledge any transfer of shares on the ground of the transferorbeing either alone or jointly with any other person or persons indebted to the Company on any account whatsoever.

If the Company refuses to register the transfer of any share or transmission of right therein, the Company shall within one month from the date on which instrument of transfer or the intimation of transmission, as the case may be, was delivered to the Company, sends notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission as the case may be. Nothing in these Articles shall prejudice any power of the Company to register as shareholder any person to whom the right to any shares of the Company has been transmitted by operation of law.

# NO FEE ON TRANSFER OR TRANSMISSION

79. No fee shall be charged for registration of transfer, transmission, Probate, Succession, Certificate and Letters of administration, Certificate of Death or Marriage, Power of Attorney or similar other document.

# TRANSFER TO BE LEFT AT OFFICE AS EVIDENCE OF TITLE GIVEN

80. Every instruments of transfer duly executed and stamped shall be left at the office for registration accompanied by the certificate of the shares to be transferred and such other evidence as the Company may require to prove the title of the transfer or his right to transfer the shares.

<sup>\*2</sup> Altered vide special resolution passed in Extra-Ordinary General Meeting held on 9th March, 2021

# WHEN TRANSFER TO BE RETAINED

81. All instruments of transfer which are registered shall be retained by the Company but any instrument of transfer which the Board declines to register shall, on demand, be returned to the person depositing the same. The Board may cause to be destroyed all transfer deeds lying with the Company after such period not being less than eight years as it may determine.

# DEATH OF ONE OR MORE JOINT HOLDERS OF SHARES

82. In the case of death of any one or more of the persons named in Register of Members as joint shareholders of any share, the survivors shall be the only persons recognized by the Company as having any title to or interest in such shares, but nothing herein contained shall be taken to release the estate of a joint shareholder from any liability to the Company on shares held by him jointly with any other person.

# TITLE TO SHARES OF DECEASED HOLDER

83. Subject to Article 81, the heir, executor or administrator of a deceased shareholder shall be the only person recognized by the Company as having any title to his shares and the Company shall not be bound to recognize such heir, executor or administrator unless such heir, executor or administrator shall have first obtained probate, letters of administration or succession certificate.

# REGISTRATION OF PERSONS ENTITLED TOSHARE OTHERWISE THAN BY TRANSFER

84. Subject to the provisions of the Articles, any person becoming entitled to any share in consequence of the death, lunacy, bankruptcy or insolvency of any member or by any lawful means other than by a transfer in accordance with these present, may with the consent of the Directors (which they shall not be under any obligation to give) upon producing such evidence that sustains the character in respect of which he proposes to act under this Article or of such titles as the Directors shall think sufficient, either be registered himself as a member in respect of such shares or elect to have some person nominated by him and approved by the Directors registered as a member in respect of such shares. Provided nevertheless that if such person shall elect to have his nominee registered he shall testify his election by executing in favor of his nominee on instrument of transfer in accordance with the provisions herein contained and until he does so, he shall not be free from any liability in respect of such shares.

A transfer of the share or other interest in the Company of a deceased member thereof made by his legal representative shall although the legal representative is not himself a member, be as valid as if he had been a member at the time of the execution of the instrument of transfer.

### CLAIMANT TO BE ENTITLED TO SAME ADVANTAGE

85. The person entitled to a share by reason of the death lunacy, bankruptcy or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled as if he were registered holder of the shares except that he shall not before being registered as a member in respect of the share, be entitled in respect of it, to exercise any right conferred by membership in relation to the meeting of the Company provided that the Board may at any time give notice requiring any such persons to elect either to be registeredhimself or to transfer shares and if the notice is not complied within sixty days, the Board shall thereafter withhold payment of all dividends, interests, bonuses or other moneys payable in respect of the share until the requirements of the notice have been compelled with.

### TRANSMISSION OF SHARE

86. Subject to the provisions of the Act and these Articles, any person becoming entitled to a share in consequence of the death, bankruptcy or insolvency of any member or by any lawful means other than by a transfer in accordance with these presents, may with the consent of the Board (which it shall not be under any obligation to give) upon producing such evidence as the Board think sufficient, either be registered himself as the holder of theshare or elect to have some person nominated by him and approved by the Board registeredas such holder, provided nevertheless that if such person shall elect to have his nominee registered, he shall testify the election by executing to his nominee an instrument of transfer of the share in accordance with the provisions herein contained and until he does so he shall not be freed from any liability in respect of the share.

### **BOARD MAY REFUSE TO TRANSMIT**

87. The Board shall have the same right to refuse on legal grounds to register a person entitled by transmission to any share or his nominee, as if he were the transferee named in any ordinary transfer presented for registration.

### BOARD MAY REQUIRE EVIDENCE OF TRANSMISSION

88. Every transmission of share shall be verified in such manner as the Board may require and if the Board so desires, be accompanied by such evidence as may be thought necessary and the Company may refuse to register any such transmission until the same be verified on requisite evidence produced or until or unless an indemnity be given to the Company with regard to such registration which the Board at its absolute discretion shall consider sufficient, provided nevertheless, that there shall not be any obligation on the Company or the Board to accept any indemnity.

#### TRANSFER BY LEGAL REPRESENTATION

89. A transfer of a share in the Company of a deceased member thereof made by his legal representative shall, although the legal representative is not himself a member be as valid asif he had been a member at the time of the execution of instrument of transfer.

#### CERTIFICATE OF TRANSFER

90. The Certification by the Company of any instrument of transfer of shares in or debentures of the Company, shall be taken as a representation by the Company to any person acting on the faith of the certification that there have been produced to the Company such documents as on the face of them show a prime facie title to the shares or debentures in the transferor named in the instrument of transfer, but not as a representation that the transferor has any title to the shares or debentures.

# THE COMPANY NOT LIABLE FOR DISREGARD OF A NOTICE PROHIBITING REGISTRATION OF TRANSFER

91. The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer or transmission of shares made or purporting to be made by any apparent legal owner thereof as shown or appearing in the Register of Members to the prejudice of persons having or claiming any equitable right, title or interest or in the said shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer any may have entered such notice or referred thereto in any book of the Company and the Companyshall not be bound or required to regard or attend or give effect to any notice which may begiven to it of any equitable right, title or interest or be under any liability whatsoever forrefusing or neglecting so to do, though it may have been entered or referred to in somebooks of the Company but the Company shall nevertheless be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.

#### **NOMINATION**

- 92. (i) Every shareholder or debenture holder of the Company, may at any time, nominate a person to whom his shares or debentures shall vest in the event of his death in such manner as may be determined by Central Government under the Act.
  - (ii) Where the shares or debentures of the Company are held by more than one person jointly, joint holders may together nominate a person to whom all the rights in the shares or debentures, as the case may be shall vest in the event of death of all the joint holders in such manner as may be determined by Central Government under the act.
  - (iii) Notwithstanding anything contained in any other law for the time being in force or in any disposition, whether testamentary or otherwise, where a nomination made in the manner aforesaid purports to confer on any person the right to vest the shares of debentures, the nominee shall, on the death of the shareholders or debenture holder or, as the case may be on the death of the joint holders become entitled to all the rights insuch shares or debentures or, as the case may be, all the joint holders, in relation to such shares or debentures, to the exclusion of all other persons, unless the nominationis varied or cancelled in the manner as may be determined by Central Government under the Act.
  - (iv) Where the nominee is a minor, it shall be lawful for the holder of the shares or debentures, to make the nomination to appoint any person to become entitled to shares in, or debentures of, the Company in the manner prescribed under the Act, in the eventof his death, during the minority.

#### **OPTION OF NOMINEE**

93. (i) A nominee upon production of such evidence as may be required by the Board and subject as hereinafter provided, elect, either-(a) to register himself as holder of the share or debenture, as the case may be; (b) or to make such transfer of the shares and/or debentures, as the deceased shareholder or debenture holder, as the case may be, could have made.

If the nominee elects to be registered as holder of the shares or debentures, himself, asthe case may be, he shall deliver or send to the Company, notice in writing signed by him stating that he so elects and such notice shall be accompanied with death certificate of the deceased shareholder or debenture holder, as the case may be.

(ii) A nominee shall be entitled to the share dividend/interest and other advantages to whichhe would be entitled if he were the registered holder of the shares or debentures, provided that he shall not, before being registered as a member, be entitled to exercise any right conferred by membership in relation to the meeting of the Company.

Provided further that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the shares or debentures, and if the notice is not complied within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the shares or debentures, until the requirements of the notice have been complied with.

#### TRUST NOT RECOGNISED

94. Save as herein otherwise provided, the Company shall be entitled to treat the person whose names appears on the Register of Members/Debentures as the holder of any Shares/Debentures in the records of the Company and/or in the records of the Depository as the absolute owner thereof and accordingly shall not (except as may be ordered by a Courtof competent jurisdiction or as may be required by law) be bound to recognize any benami trust or equitable, contingent, future or other claim or interest or partial interest in any such shares/debentures on the part of any other person or (except only as is by these Articles otherwise expressly provided) any right in respect of a share other than an absolute right thereto on the part of any other person whether or not it shall have express or implied noticethereof, but the Board shall be at liberty and at its sole discretion decided to register any share/debenture in the joint names of any two or more persons or the survivor or survivorsof them.

### TRANSFER OF SECURITIES

95. Nothing contained in Section 56(1) of the Act or these Articles shall apply to a transfer of securities affected by a transferor and transferee both of whom are entered as beneficial owners in the records of depository.

### NOTICE OF APPLICATION WHEN TO BE GIVEN

96. Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Act.

### REFUSAL TO REGISTER NOMINEE

97. Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his nominee as if he were the transferee named in an ordinary transfer presented for registration.

# PERSON ENTITLED MAY RECEIVE DIVIDEND WITHOUT BEING REGISTERED AS A MEMBER

98. A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.

# BOARD MAY REFUSE TRANSFER TOMORE THAN THREE PERSONS

99. Subject to the provisions of the Act, the Board may refuse to transfer a share or shares in the joint names of more than three persons.

### JOINT HOLDERS

100. If any share stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and/or any other matter connected with the Company, except voting at meeting and the transfer of the share, be deemed the sole holder thereof, but the joint holders of a share be severally as well as jointly, liable for the payment of all installments and calls due in respectof such share and for all incidents thereof subject to the following and other provisions contained in these articles;

# JOINT AND SEVERAL LIABILITIES FOR ALL PAYMENTS IN RESPECT OF SHARES

(a) The joint holders of any share shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.

### TITLE OF SURVIVORS

(b) On the death of any such joint holder, the survivor or survivors shall be the only person or persons recognized by the Company as having any title to the share but the Board may require such evidence of death as it may deem fit and nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on shares held by him jointly with any other person.

#### EFFECTUAL RECEIPTS

(c) Any one of several persons who is registered as joint holder of any share may give effectual receipts for all dividends and payments on account of dividends in respect of such share.

# DELIVERY OF CERTIFICATE AND GIVINGOF NOTICE TO FIRST NAMED HOLDER

(d) Only the person whose name stands first in the Register of Members as one of the joint holders of any share shall be entitled to delivery of the certificates relating to such share or to receive documents (which expression shall be deemed to include all documents referred to in the Articles and documents served on or sent to such personshall be deemed service on all the joint holders).

### **VOTES OF JOINT HOLDERS**

(e) Any one or two or more joint holders may vote at any meeting either personally or byattorney or by proxy in respect of such shares as if he were solely entitled thereto andif more than one of such joint holders be present at any meeting personally or by proxy or by attorney than that one or such persons so present whose name stands first or higher (as the case may be) on the Register of Members in respect of such shares shall alone be entitled to vote in respect thereof but the others of the joint holders shallbe entitled to be present at the meeting; provided always that a joint holder present atany meeting personally shall be entitled to vote in preference to a joint holder presentby attorney or by proxy although the name of such joint holder present by an attorney or by proxy although the name of such joint holder present by an attorney or proxy stands first or higher (as the case may be) in the register in respect of such shares. Several executors or administrators of deceased members in whose (deceased member's) sole name any shares stand shall for the purpose of this Article, be deemedjoint holders.

# CONVERSION OF SHARES INTO STOCK SHARES MAY BE CONVERTED INTO STOCK

101. The Board may, pursuant to Section 61 with the sanction of a General Meeting, convert anypaid up share into stock and when any shares shall have been converted into stock, the several holders of such stock may henceforth, transfer their respective interests therein or any part of such interest in the same manner as and subject to the same regulations, under which fully paid up share in the capital of the Company may be transferred or as near thereto as circumstances will admit, but the Board may, from time to time if it thinks fit, fix the minimum amount of stock transferable and direct that fractions of a rupee shall not be dealt with, power nevertheless at their discretion to waive such rules in any particular case.

### RIGHTS OF STOCK-HOLDERS

102. The stock shall confer on the holders thereof respectively the same rights, privileges and advantages as regards participation in the profits and voting at meetings of the Company

and for other purposes as would have been conferred by shares of equal amount in the capital of the Company of the same class as the shares from which such stock was converted, but so that none of such privileges or advantages except participation in the profits of the Company or in the assets of the Company on a winding up, shall be conferred any such equivalent part of consolidated stock as would not, if existing in shares have conferred such privileges or advantages. No such conversion shall effect or prejudice any preference or other special privileges attached to the shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to shares. The Company may at any time reconvert any such stock into fully paid up shares of any denomination.

#### MEETING OF MEMBERS

- 103. (a) Subject to Section 96 of the Act, the Company shall in each year hold, in addition to any other meetings, a General Meeting as its Annual General Meeting and shall specify themeeting as such in the notices calling it and not more than fifteen months shall elapse between the date of the Annual General Meeting of the Company and that of the next, provided also that the Register may, for any special reason, extend the time within which any annual general meeting shall be held by a period not exceeding three months.
  - (b) Every Annual General Meeting shall be called for at a time during business hours that is between 9 a.m. and 6 p.m. on any day that is not a national holiday and shall be held either at the Registered Office of the Company or at some other place within the city or town or village in which the Registered Office of the Company is situated.
- 104. The Company shall in accordance with Section 92 of the Act, within 60 days from the day on which the Annual General Meeting is held, prepare and file with the Registrar an annual return together with the copy of the financial statements, including consolidated financial statement, if any, along with all the documents which are required to be or attached to such financial statements under this act, duly adopted at the Annual General Meeting of the company. A copy of the financial statements adopted at the Annual General Meeting shall be filed within 30 days of the annual general meeting in accordance with Section 137 of the Act.

# DISTINCTION BETWEEN ANNUAL GENERAL MEETINGAND EXTRA-ORDINARY GENERAL MEETING

105. The General Meeting referred to in Article 102 shall be called and styled as an Annual General Meeting and all meetings other than the Annual General Meeting shall be called Extra-ordinary General Meetings.

#### CALLING OF EXTRA-ORDINARY GENERAL MEETING

- 106. (1) The Board may, whenever it deems fit, call an extraordinary general meeting of the company.
  - (2) The Board shall, at the requisition made by such number of members who hold, on the date of the receipt of the requisition, not less than one-tenth of such of the paid-up share capital of the company as on that date carries the right of voting power of all themembers having on the said date a right to vote, call an extraordinary general meeting of the company within the period specified in clause (4).

- (3) The requisition made under clause (2) shall set out the matters for the consideration of which the meeting is to be called and shall be signed by the requisitionists and sent to the registered office of the company.
- (4) If the Board does not, within twenty-one days from the date of receipt of a valid requisition in regard to any matter, proceed to call a meeting for the consideration of that matter on a day not later than forty-five days from the date of receipt of such requisition, the meeting may be called and held by the requisitionists themselves within a period of three months from the date of the requisition.
- (5) A meeting under clause (4) by the requisitionists shall be called and held in the same manner in which the meeting is called and held by the Board.
- (6) Any reasonable expenses incurred by the requisitionists in calling a meeting under clause (4) shall be reimbursed to the requisitionists by the company and the sums so paid shall be deducted from any fee or other remuneration under section 197 payableto such of the directors who were in default in calling the meeting.

### LENGTH OF NOTICE FOR CALLING MEETING

107. (1) A general meeting of a company may be called by giving not less than clear twenty-onedays' notice either in writing or through electronic mode in such manner as may be determined by Central Government:

Provided that a general meeting may be called after giving a shorter notice if consentis given in writing or by electronic mode by not less than ninety-five per cent of the members entitled to vote at such meeting.

- (2) Every notice of a meeting shall specify the place, date, day and the hour of the meeting and shall contain a statement of the business to be transacted at such meeting.
- (3) The notice of every meeting of the company shall be given to
  - (a) every member of the company, legal representative of any deceased member or the assignee of an insolvent member;
  - (b) the auditor or auditors of the company; and
  - (c) every director of the company.
- (4) Any accidental omission to give notice to, or the non-receipt of such notice by, any member or other person who is entitled to such notice for any meeting shall not invalidate the proceedings of the meeting.

# EXPLANATORY STATEMENT TO BE ANNEXED TO NOTICE / SPECIAL BUSINESS

- 108. (1) Pursuant to section 102 a statement setting out the following material facts concerning each item of special business to be transacted at a general meeting, shall be annexed to the notice calling such meeting, namely: -
  - (a) the nature of concern or interest, financial or otherwise, if any, in respect of eachitems of—
    - (i) every director and the manager, if any;
    - (ii) every other key managerial personnel; and
    - (iii) relatives of the persons mentioned in sub-clauses (i) and (ii);
  - (b) any other information and facts that may enable members to understand the meaning, scope and implications of the items of business and to take decision thereon.

- 2) For the purposes of clause (1),—
  - (a) in the case of an annual general meeting, all business to be transacted thereat shall be deemed special, other than—
    - (i) the consideration of financial statements and the reports of the Board of Directors and auditors;
    - (ii) the declaration of any dividend;
    - (iii) the appointment of directors in place of those retiring;
    - (iv) the appointment of, and the fixing of the remuneration of, the auditors; And
  - (b) in the case of any other meeting, all business shall be deemed to be special: Provided that where any item of special business to be transacted at a meeting of the company relates to or affects any other company, the extent of shareholding interest in that other company of every promoter, director, manager, if any, and of every other key managerial personnel of the first mentioned company shall, if the extent of such shareholding is not less than two per cent of the paid-up sharecapital of that company, also be set out in the statement.
- (3) Where any item of business refers to any document, which is to be considered at the meeting, the time and place where such document can be inspected shall be specified in the statement under sub-clause (1).
- 109. No General Meeting, Annual or Extra-ordinary, shall be competent to enter upon, discuss ortransact any business which has not been specifically mentioned in the notice or notices upon which it is convened.

### QUORUM FOR GENERAL MEETING

- 110. (1) The quorum for a General Meeting of the Company shall be as under:
  - a. five members personally present if the number of members as on the date of meeting is not more than one thousand; or
  - b. fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand; or
  - c. thirty members personally present if the number of members as on the date of the meeting exceeds five thousand; shall be the quorum for a meeting of the company.
  - (2) If the quorum is not present within half-an-hour from the time appointed for holding ameeting of the company
    - (a) the meeting shall stand adjourned to the same day in the next week at the same time and place, or to such other date and such other time and place as the Board may determine; or
    - (b) the meeting, if called by requisitionists under section 100, shall stand cancelled:
      - Provided that in case of an adjourned meeting or of a change of day, time or placeof meeting under clause (a), the company shall give not less than three days' notice to the members either individually or by publishing an advertisement in the newspapers (one in English and one in vernacular language) which is in circulation at the place where the registered office of the company is situated.
  - (3) If at the adjourned meeting also, a quorum is not present within half-an-hour from the time appointed for holding meeting, the members present shall be the quorum.

### RESOLUTION PASSED AT ADJOURNED MEETING

- 111. Where a resolution is passed at an adjourned meeting of
  - (a) a company; or
  - (b) the holders of any class of shares in a company; or
  - (c) the Board of Directors of a company,

the resolution shall, for all purposes, be treated as having been passed on the date on whichit was in fact passed, and shall not be deemed to have been passed on any earlier date.

### REGISTRATION OF RESOLUTIONS AND AGREEMENTS

112. The Company shall comply with the provisions of Section 117 of the Act relating to registration of certain resolutions and agreements.

#### POWER OF ADJOURN GENERAL MEETING

- 113. (1) The Chairman of the General Meeting at which a quorum is present, and shall if so directed by the meeting, may adjourn the same from time to time and from place to place, but no business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.
  - (2) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.
  - (3) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned meeting.

#### CHAIRMAN OF GENERAL MEETING

114. The Chairman of the Board shall, if willing, preside as Chairman at every General Meeting, Annual or Extra-ordinary, if there be no such Chairman or if at any meeting he shall not be present within fifteen minutes after the time appointed for holding such meeting or being present declined to take the Chair, the Directors present may choose one of their members to be Chairman and in default of their doing so, the members present shall choose one of the Directors to be Chairman and if no Director present be willing to take the Chair, members shall, on a show of hands elect one of their numbers to be Chairman, of the meeting, if a poll is demanded on the election of the Chairman, it shall be taken forthwith in accordance with the provisions of the Act and these Articles and the Chairman elected on a show of hands shall exercise all the powers of the Chairman under the said provisions. If some other person is elected chairman as a result of the poll, he shall be the Chairman for the rest of themeeting.

# BUSINESS CONFINED TO ELECTION OF CHAIRMAN WHILE CHAIR VACANT

115. No business shall be discussed at any General Meeting except the election of a Chairman while the chair is vacant.

#### RESOLUTION MUST BE PROPOSED AND SECONDED

No resolution submitted to a meeting, unless proposed by the Chairman of the meeting shallbe discussed nor put to vote until the same has been proposed by a member present and entitled to vote at such meeting and seconded by another member present and entitled to vote at suchmeeting.

#### POSTAL BALLOT

- 117. (1) Notwithstanding anything contained in this Act, the company
  - shall, in respect of such items of business as the Central Government may, by notification, declare to be transacted only by means of postal ballot; and
  - (b) may, in respect of any item of business, other than ordinary business and any business in respect of which directors or auditors have a right to be heard at any meeting, transact by means of postal ballot, in such manner as may be determined by Central Government, instead of transacting such business at a general meeting.
  - (2) If a resolution is assented to by the requisite majority of the shareholders by means of postal ballot, it shall be deemed to have been duly passed at a general meeting convened in that behalf.

### DECLARATION OF CHAIRMAN TO BE CONCLUSIVE

118. A declaration by the Chairman that a resolution has or has not been carried either unanimously or by a particular majority and an entry to that effect in the books containing the minutes of the proceedings of the Company shall be conclusive evidence of the fact, without proof of the number of proportion of the votes cast in favor of or against such resolution.

#### CIRCULATION OF MEMBERS' RESOLUTION

- 119. (1) A company shall, on requisition in writing of such number of members, as required insection 100,—
  - (a) give notice to members of any resolution which may properly be moved and is intended to be moved at a meeting; and
  - (b) circulate to members any statement with respect to the matters referred to in proposed resolution or business to be dealt with at that meeting.
  - (2) A company shall not be bound under this section to give notice of any resolution or tocirculate any statement unless –
    - (a) a copy of the requisition signed by the requisitionists (or two or more copies which, between them, contain the signatures of all the requisitionists) is deposited at the registered office of the company,—
      - (i) in the case of a requisition requiring notice of a resolution, not less than six weeks before the meeting;
      - (ii) in the case of any other requisition, not less than two weeks before the meeting; and
    - (b) there is deposited or tendered with the requisition, a sum reasonably sufficient to meet the company's expenses in giving effect thereto:

Provided that if, after a copy of a requisition requiring notice of a resolution has been deposited at the registered office of the company, an annual general meeting is called on a date within six weeks after the copy has been deposited, the copy, although not deposited within the time required by this sub-section, shall be deemed to have been properly deposited for the purposes thereof.

- (3) The company shall not be bound to circulate any statement as required by clause(b) of sub-section (1), if on the application either of the company or of any other person who claims to be aggrieved, the Central Government, by order, declares that the rights conferred by this section are being abused to secure needless publicity for defamatorymatter.
- (4) An order made under sub-section (3) may also direct that the cost incurred by the company by virtue of this section shall be paid to the company by the requisitionists, notwithstanding that they are not parties to the application.

# VOTES OF MEMBERS VOTES MAY BE GIVEN BY PROXY OR ATTORNEY

120. Subject to the provisions of the Act and these Articles, votes may be given either personally or by an attorney or by proxy or in the case of a body corporate, also by a representative duly authorized under section 113 of the Act.

A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights

Provided that a member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shallnot act as proxy for any other person or shareholder.

#### VOTES OF MEMBERS

- 121. (1) Subject to the provisions of section 43 and sub-section (2) of section 50, -
  - (a) every member of a company limited by shares and holding equity share capital therein, shall have a right to vote on every resolution placed before the company; and
  - (b) his voting right on a poll shall be in proportion to his share in the paid-up equity share capital of the company.
  - (2) Every member of a company limited by shares and holding any preference sharecapital therein shall, in respect of such capital, have a right to vote only on resolutionsplaced before the company which directly affect the rights attached to his preferenceshares and, any resolution for the winding up of the company or for the repayment orreduction of its equity or preference share capital and his voting right on a poll shall bein proportion to his share in the paid-up preference share capital of the company: Provided that the proportion of the voting rights of equity shareholders to the votingrights of the preference shareholders shall be in the same proportion as the paid-upcapital in respect of the equity shares bears to the paid-up capital in respect of the preference shares:

Provided further that where the dividend in respect of a class of preference shares has not been paid for a period of two years or more, such class of preference shareholders shall have a right to vote on all the resolutions placed before the company.

### RIGHT OF MEMBER TO USE HIS VOTES DIFFERENTLY

On a poll being taken at meeting of the Company, a member entitled to more than one voteor his proxy or other person entitled to vote for him as the case may be need not, if he votes, use all his votes or cast in the same way all the votes he uses.

### REPRESENTATION OF BODY CORPORATE

123. Pursuant to section 113, a body corporate whether a Company within meaning of the Act ornot may, if it is a member or creditor of the Company including being a holder of debentures, may authorize such person by a resolution of its Board of Directors, as it thinks fit, to act as its representative at any meeting of members and creditors of the Company.

### REPRESENTATION OF THE PRESIDENT OF INDIA OR GOVERNORS

124. The President of India or the Governor of State if he is a member of the Company may appoint such person as he thinks fit to act, as his representative at any meeting of the Company or at any meeting of any class of members of the Company in accordance with provisions of Section 112 of the Act or any other statutory provision governing the same.

A person appointed to act as aforesaid shall for the purposes of the Act be deemed to be a member of such a Company and shall be entitled to exercise the same rights and powers (including the right to vote by proxy) as the Governor could exercise, as member of the Company.

# RESTRICTION ON EXERCISE OF VOTING RIGHT BY MEMBERS WHO HAVE NOT PAID CALLS

125. No member shall exercise any voting right in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has and/or has exercised its right of lien.

# RESTRICTION ON EXERCISE OF VOTING RIGHT IN OTHER CASES TO BE VOID

126. A member is not prohibited from exercising his voting right on the ground that he has not held his share or other interest in the Company for any specified period preceding the date on which the vote is taken, or on any other ground not being a ground set out in Article 124.

### HOW MEMBER NON-COMPOS MENTIS MAY VOTE

127. If any member be a lunatic or non-compos mentis, the vote in respect of his share or sharesshall be his committee or other legal guardian provided that such evidence of the authority of the person claimed to vote as shall be acceptable by the Board shall have been deposited the office of the Company not less than forty eight hours before the time of holding a meeting.

### INSTRUMENT OF PROXY

128. The instrument appointing a proxy shall be in writing and signed by the appointer or his attorney duly authorized in writing or if the appointer is a body corporate be under its seal or be signed by an office or attorney duly authorized by it.

#### INSTRUMENT OF PROXY TO BE DEPOSITED ATOFFICE

129. The instrument appointing a proxy and the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of that power of attorney or authority shall be deposited at the registered office of the Company not less than forty eight hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote and in default, the instrument of proxy shall not be treated as valid. No instrument of proxy shall be valid after the expiration of twelve months from the date of its execution.

### WHEN VOTE BY PROXY VALID THOUGH AUTHORITYREVOKED

130. A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed or the transfer of the share inrespect of which the vote is given. Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjournment meeting at which the proxy is used.

#### FORM OF PROXY

131. Every instrument of proxy, whether for specified meeting or otherwise shall, as nearly as circumstances will admit, be in the form Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014.

#### TIME FOR OBJECTION TO VOTE

132. No objection shall be made to the validity of any vote except at the meeting or poll at which such vote shall be so tendered and every vote whether given personally or by proxy and not disallowed at such meeting or poll shall be deemed valid for all purposes of such meeting or poll whatsoever.

# CHAIRMAN OF ANY MEETING TO BE THE JUDGE OF VALIDITY OF ANYVOTE

133. The Chairman of any meeting shall be sole judge of the validity of every vote tendered at such meeting. The Chairman present at the time of taking of a poll shall be the sole judge of the validity of every vote tendered at such poll.

# MEMBER PAYING MONEY IN ADVANCE NOT BE ENTITLED TO VOTE IN RESPECT THEREOF

134. A Member paying the whole or a part of the amount remaining unpaid on any Share held byhim although no part of that amount has been called up, shall not be entitled to any voting rights or participate in dividend or profits in respect of moneys so paid by him until the same would but for such payment become presently payable.

#### **DIRECTORS**

- 135. (1) Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Act, the number of Directors shall not be less than three and not more than fifteen. Provided that a company may appoint more than fifteen directors after passing a special resolution.
  - (2) The First Directors of the company are:-
    - (i) Sureshchandra Gulabchand Vasa
    - (ii) Mitulkumar Sureshchandra Vasa
    - (iii) Avni Mitulbhai Vasa

#### POWER OF DIRECTORS TO APPOINT ADDITIONAL DIRECTORS

136. The Board of Directors shall have the power to appoint any person, other than a person who fails to get appointed as a director in a general meeting, as an additional director at any timewho shall hold office up to the date of the next annual general meeting or the last date on which the annual general meeting should have been held, whichever is earlier.

### ALTERNATE DIRECTORS

137. The Board may appoint an Alternate Director to act for a Director (hereinafter called "The Original Director") during his absence for a period of not less than three months from India. An Alternate Director appointed under this Article shall not hold office for period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate office if and when the Original Director returns to India. If the term of Office of the Original Director is determined before he so returns to India, any provision in the Act or in these Articles for the automatic re-appointment of retiring Director in default of anotherappointment shall apply to the Original Director and not to the Alternate Director.

#### NOMINEE DIRECTORS

- (a) Subject to the provisions of the Companies Act, 2013 and notwithstanding anything tothe contrary contained in these Articles, the Board may appoint any person as a director nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement.
- (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directorsof the Company shall have no power to remove from office the Nominee Director/s soappointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as anyother Director of the Company is entitled.

- (c) If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors shall accrue to such financial institution and the same accordingly be paid by the Company to them. The Financial Institution shall be entitled to depute observer to attend the meetings of the Board or any other Committee constituted by the Board.
- (d) The Nominee Director/s shall, notwithstanding anything to the Contrary contained in these Articles, be at liberty to disclose any information obtained by him/them to the Financial Institution appointing him/them as such Director/s.

### DIRECTORS POWER TO FILL CASUAL VACANCIES

138. Subject to the provisions of the Act, the Board shall have power at any time and from time to appoint a Director, if the office of any director appointed by the company in general meeting is vacated before his term of office expires in the normal course, who shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if it had not been vacated by him.

### QUALIFICATION SHARES

139. A Director need not hold any qualification shares.

# MANAGING AND WHOLE- TIME DIRECTORS POWERS TO APPOINT MANAGING/ WHOLE TIME DIRECTORS

- (a) Subject to the provisions of the Act and of these Articles, the Directors may from time totime in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss himor them from office and appoint another or others in his or their place or places.
  - (b) The Managing Director or Managing Directors or whole time Director or whole-time Directors so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such re-appointment as such Director shall not be deemed to constitute a break inhis appointment as Managing Director or Whole-time Director.

# POWERS AND DUTIES OF MANAGING DIRECTOR OR WHOLE-TIME DIRECTOR

- 141. (1) Subject to control, direction and supervision of the Board of Directors, the day-today management of the company will be in the hands of the Managing Director or Whole time Director appointed in accordance with regulations of these Articles of Association with powers to the Directors to distribute such day-to-day management functions among such Directors and in any manner as may be directed by the Board.
  - (2) The Directors may from time to time entrust to and confer upon the Managing Director or Wholetime Director for the time being save as prohibited in the Act, suchof the powers exercisable under these presents by the Directors as they may think fit,

and may confer such objects and purposes, and upon such terms and conditions, and with such restrictions as they think expedient; and they may subject to the provisions of the Act and these Articles confer such powers, either collaterally with or to the exclusion of, and in substitution for, all or any of the powers of the Directors in that behalf, and may from time to time revoke, withdraw, alter or vary all or any such powers.

- (3) The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole time Director or Whole time Directors of the Company and may exercise all the powers referred to in these Articles.
- (4) The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.
- (5) Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.

#### REMUNERATION OF DIRECTORS

- 142. (1) The remuneration of a Managing Director or a Whole-time Director (subject to the provisions of the Act and of these Articles and of any contract between him and the Company) shall from time to time be fixed by the Directors, and may be, by way of fixed salary, or commission on profits of the Company, or by participation in any such profits, or by any, or all of these modes and a Director who is neither in the Whole- time employment not a Managing Director may be paid remuneration subject to and inaccordance with the provisions of the Act.
  - (2) The fees payable to Director (including a Managing or whole-time Director, if any) forattending a meeting of the Board or Committee shall be decided by the Board of Directors from time to time, however the amount thereof shall not exceed limit provided in the Companies Act, 2013 and rules, if any, framed there under.
  - (3) if any Director be called upon to perform extra services or special exertion or efforts (which expression shall include work done by a Director as member of any committee formed by the Directors), the Board may arrange with such Directors for such specialremuneration for such extra services or special exertions or either by a fixed sum or otherwise as may be determined by the Board and such remuneration may be either inaddition to or in substitution for his remuneration above provided subject to the provision of Section 197(4) of the Act.

# CERTAIN PERSONS NOT TO BE APPOINTEDAS MANAGING DIRECTORS

143. No company shall appoint or continue the employment of any person as Managing Director, Whole-time Director or Manager who –

- (a) is below the age of twenty-one years or has attained the age of seventy years: Provided that appointment of a person who has attained the age of seventy years may be made by passing a special resolution in which case the explanatory statement annexed to the notice for such motion shall indicate the justification for appointing such person;
- (b) is an undischarged insolvent or has at any time been adjudged as an insolvent;
- (c) has at any time suspended payment to his creditors or makes, or has at any time made, a composition with them; or
- (d) has at any time been convicted by a court of an offence and sentenced for a period of more than six months.
  - A person shall not be eligible for appointment as a director of a company if suchperson suffers any of the disqualifications provided under Section 164 of the Act.
- 144. The Company shall not appoint or employ at the same time more than one of the following categories of managerial personnel namely:
  - a) Managing Director and
  - b) Manager

and shall duly observe the provisions of Section 196 of the Act regarding prohibition of simultaneous appointment of different categories of managerial personnel therein referred to.

#### INCREASE IN REMUNERATION OF DIRECTORS

145. Any provision relating to the remuneration of any Director including the Managing Director or Joint Managing Director or whole time Director or executive Director whether contained in his original appointment or which purports to increase or has the effect of increasing whether directly or indirectly the amount of such remuneration and whether that provisions are contained in the articles or in any agreement entered into by the Board of Directors shall be subject to the provisions of Section 196, 197 and 203 of the Act and in accordance with the conditions specified in Schedule V and to the extent to which such appointment or any provisions for remuneration thereof is not in accordance with the aforementioned sections &Schedule V, the same shall not have any effect unless approved by the Central Government and shall be effective for such period and be subject to such conditions as may be stipulated by the Central Government and to the extent to which the same is not approved by the Central Government, the same shall become void and not enforceable against the Company.

# TRAVELLING EXPENSES INCURRED BY DIRECTOR ON COMPANY'S BUSINESS

146. The Board of Directors may subject to the limitations provided in the Act allow and pay to any Director who attends a meeting at a place other than his usual place of residence for the purpose of attending a meeting, such sum as the Board may consider fair, compensation fortravelling, hotel and other incidental expenses properly incurred by him, in addition to his fee for attending such meeting as above specified.

### DIRECTORS MAY ACT NOTWITHSTANDING ANY VACANCY

147. The continuing Directors may act notwithstanding any vacancy in the Board, but if and so long as the number is reduced below the quorum fixed by the Act or by these Articles for a

meeting of the Board, the continuing Directors or Director may act for the purpose of increasing the number of Directors to that fixed for the quorum or for summoning a General Meeting of the Company but for no other purpose.

# CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER

Board to appoint Chief Executive Officer/Manager/Company Secretary/ChiefFinancial Officer

- 148. (a) Subject to the provisions of the Act,—
  - (i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon suchconditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
  - (ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.
  - (b) A provision of the Act or these regulations requiring or authorizing a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.

### DISCLOSURE OF INTEREST OF DIRECTORS

- 149. (1) Every director shall at the first meeting of the Board in which he participates as a director and thereafter at the first meeting of the Board in every financial year or whenever there is any change in the disclosures already made, then at the first Board meeting held after such change, disclose his concern or interest in any company or companies or bodies corporate, firms, or other association of individuals which shall include the shareholding, in such manner as may be determined by central government.
  - (2) Every director of a company who is in any way, whether directly or indirectly, concerned or interested in a contract or arrangement or proposed contract or arrangement entered into or to be entered into—
    - (a) with a body corporate in which such director or such director in association with any other director, holds more than two per cent shareholding of that body corporate, or is a promoter, manager,
      - Chief Executive Officer of that body corporate; or
    - (b) with a firm or other entity in which, such director is a partner, owner or member, as the case may be, shall disclose the nature of his concern or interest at the meeting of the Board in which the contract or arrangement is discussed and shallnot participate in such meeting: Provided that where any director who is not so concerned or interested at the timeof entering into such contract or arrangement, he shall, if he becomes concerned or interested after the contract or arrangement is entered into, disclose his concern or interest forthwith when he becomes concerned or interested or at the first meeting of the Board held after he becomes so concerned or interested.

- (3) A contract or arrangement entered into by the company without disclosure under sub-section (2) or with participation by a director who is concerned or interested in any way, directly or indirectly, in the contract or arrangement, shall be voidable at the option of the company.
- (4) Nothing in this Article-
  - (a) shall be taken to prejudice the operation of any rule of law restricting a director of a company from having any concern or interest in any contract or arrangement with the company;
  - (b) shall apply to any contract or arrangement entered into or to be entered into between two companies where any of the directors of the one company or two ormore of them together holds or hold not more than two per cent. of the paid-up share capital in the other company.

# INTERESTED DIRECTOR NOT TO PARTICIPATE OR VOTE ON BOARD'S PROCEEDINGS

150. No Director of the Company shall, as Director, take any part in the discussion of or vote onany contract or arrangement entered into or to be entered into by or on behalf of the Company if he is in any way whether directly or indirectly, concerned or interested in the contract or arrangement, nor shall his presence count for the purpose of forming a quorum at the time of any such discussion or vote and if he does vote his vote shall be void, provided however that Directors may vote on any contract of indemnity against any loss which the Directors or any one or more of them may suffer by reason of becoming or beingsureties or surety for the Company.

# BOARD' S SANCTION TO BE REQUIRED FOR CERTAINCONTRACTS IN WHICH PARTICULAR DIRECTOR IS INTERESTED

- 151. (1) Except with the consent of the Board of Directors of the Company and of the Shareholders where applicable, the Company, shall not enter into any contract with a Related Party in contravention of Section 188 of the Act and the Rules made there under—
  - (i) for the sale, purchase or supply of any goods, materials or services; or
  - (ii) selling or otherwise disposing of, or buying, property of any kind;
  - (iii) leasing of property of any kind;
  - (iv) availing or rendering of any services;
  - (v) appointment of any agent for purchase or sale of goods, materials, services or property;
  - (vi) such Related Party's appointment to any office or place of profit in the Company, its subsidiary company or associate company;
  - (vii) underwriting the subscription of any securities or derivatives thereof, of the Company:
  - (2) Nothing contained in clause (1) shall affect any transactions entered into by the Company in its ordinary course of business other than transactions which are not onan arm's length basis.
  - (3) Notwithstanding anything contained in clauses (1) and (2) a Related Party may, in circumstances of urgent necessity enter, without obtaining the consent of the Board, into any contract with the Company; but in such a case the consent of the Board shall be obtained at a meeting within three months of the date of which the contract was entered into or such other period as may be prescribed under the Act. (S.188 (3))

- (4) Every consent of the Board required under this Article shall be accorded by a resolution of the Board and the consent required under Clause (1) shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the date on which it was entered into or such other period as may be prescribed under the Act.
- (5) If the consent is not accorded to any contract under this Article anything done in pursuance of the contract will be voidable at the option of the Board.

#### SPECIAL DIRECTOR

152. In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaborator" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification sharesto qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements orat any time thereafter.

The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be made in writing signed by such company or corporation or any partner or such person and shall be delivered to the Company at its registered office.

It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more than one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.

### **DIRECTORS' SITTING FEES**

153. The fees payable to a Director for attending each Board meeting shall be such Sum as may be fixed by the Board of Directors not exceeding such as may be determined by the CentralGovernment for each of the meetings of the Board or A committee thereof and adjournments thereto attended by him. The directors, Subject to the sanction of the CentralGovernment (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.

# DIRECTORS AND MANAGING DIRECTOR MAY CONTRACT WITH COMPANY

154. Subject to the provisions of the Act the Directors (including a Managing Director And whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or Otherwise, nor shall any such contract orany contracts or arrangement entered into by or on behalf of the Company with any Director

or with any company or Partnership of or in which any Director shall be a member orotherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of suchdirector holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as Provided by Section 188 of the Act and in this respect all the provisions of Section 179, 180, 184, 185, 186, 188, 189 and 196 of the Act shall be duly observed and complied with.

### DISQUALIFICATION OF THE DIRECTOR

- 155. (1) A person shall not be eligible for appointment as a director of a company, if -
  - (a) he is of unsound mind and stands so declared by a competent court;
  - (b) he is an undischarged insolvent;
  - (c) he has applied to be adjudicated as an insolvent and his application is pending;
  - (d) he has been convicted by a court of any offence, whether involving moral turpitude or otherwise, and sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed from the date of expiry of the sentence: Provided that if a person has been convicted of any offence and sentenced in respect thereof to imprisonment for a period of seven years or more, he shall not be eligible to be appointed as a director in any company;
  - (e) an order disqualifying him for appointment as a director has been passed by a Courtor Tribunal and the order is in force:
  - (f) he has not paid any calls in respect of any shares of the company held by him, whether alone or jointly with others, and six months have elapsed from the last day fixed for the payment of the call;
  - (g) he has been convicted of the offence dealing with related party transactions under section 188 at any time during the last preceding five years; or
  - (h) he has not complied with sub-section (3) of section 152.
  - (2) No person who is or has been a director of a company which -
    - (a) has not filed financial statements or annual returns for any continuous period of three financial years; or
    - (b) has failed to repay the deposits accepted by it or pay interest thereon or to redeem any debentures on the due date or pay interest due thereon or pay any dividend declared and such failure to pay or redeem continues for one year or more, shall be eligible to be re-appointed as a director of that company or appointed in other company for a period of five years from the date on which the said company fails to do so.

### DIRECTORS VACATING OFFICE

- 156. The office of a Director shall be vacated if:
  - (i) he is found to be of unsound mind by a Court of competent jurisdiction;
  - (ii) he applied to be adjudicated an insolvent;
  - (iii) he is adjudicated an insolvent;
  - (iv) he is convicted by a Court, of any offence involving moral turpitude or otherwise andsentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed from the expiry of the sentence; Provided that if a

- person has been convicted of any offence and sentenced in respect thereof to imprisonment for a period of seven years or more, he shall not be eligible to be appointed as a director in any company;
- (v) he fails to pay any call in respect of shares of the Company held by him, whether alone or jointly with others, within six months from the last date fixed for the payment of the call unless the Central Government by Notification in the Official Gazette removes the disqualification incurred by such failure;
- (vi) he absents himself from all the meetings of the Board of Directors held during a period of twelve months with or without seeking leave of absence of the Board;
- (vii) he is removed in pursuance of Section 169 of Act;
- (Viii) having been appointed a Director by virtue of his holding any office or other employment in the Company, he ceases to hold such office or other employment in the Company;
- (ix) he acts in contravention of the provisions of Section 184 of the Act relating to entering into contracts or arrangements in which he is directly or indirectly interested;
- (x) he fails to disclose his interest in any contract or arrangement in which he is directly or indirectly interested, in contravention of the provisions of section 184.

# DIRECTOR MAY BE DIRECTOR OF COMPANIES PROMOTED BY THE COMPANY

157. Subject to provisions of Section 203 of the Act, a Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or Shareholder of such company except in so far Section 197or Section 188 of the Act may be applicable.

### RETIREMENT OF DIRECTORS BY ROTATION

- 158. (1) (a) At every Annual General Meeting, not less than two-thirds of the total number of directors of a company shall -
  - (i) be persons whose period of office is liable to determination by retirement of directors by rotation; and
  - (ii) save as otherwise expressly provided in this Act, be appointed by the companyin general meeting.
  - (b) The remaining directors in the case of any such company shall, in default of, and subject to any regulations in the articles of the company, also be appointed by the company in general meeting.
  - (c) At the first annual general meeting of a public company held next after the date of the general meeting at which the first directors are appointed in accordance with clauses (a) and (b) and at every subsequent annual general meeting, one-third of such of the directors for the time being as are liable to retire by rotation, or if their number is neither three nor a multiple of three, then, the number nearest to one- third, shall retire from office.
  - (d) The directors to retire by rotation at every annual general meeting shall be those who have been longest in office since their last appointment, but as between persons who became directors on the same day, those who are to retire shall, in default of and subject to any agreement among themselves, be determined by lot.
  - (e) At the annual general meeting at which a director retires as aforesaid, the companymay fill up the vacancy by appointing the retiring director or some other person thereto.

- (2) (a) If the vacancy of the retiring director is not so filled-up and the meeting has not expressly resolved not to fill the vacancy, the meeting shall stand adjourned till thesame day in the next week, at the same time and place, or if that day is a national holiday, till the next succeeding day which is not a holiday, at the same time and place.
  - (b) If at the adjourned meeting also, the vacancy of the retiring director is not filled up and that meeting also has not expressly resolved not to fill the vacancy, the retiring director shall be deemed to have been re-appointed at the adjourned meeting, unless
    - i) at that meeting or at the previous meeting a resolution for the re-appointment of such director has been put to the meeting and lost;
    - (ii) the retiring director has, by a notice in writing addressed to the company or its Board of directors, expressed his unwillingness to be so re-appointed;
    - (iii) he is not qualified or is disqualified for appointment;
    - (iv) a resolution, whether special or ordinary, is required for his appointment or reappointment by virtue of any provisions of this Act; or
    - (v) section 162 is applicable to the case.

# APPOINTMENT OF DIRECTOR TO BE VOTE INDIVIDUALLY

- 159. (1) At a general meeting of a company, a motion for the appointment of two or more persons as directors of the company by a single resolution shall not be moved unless aproposal to move such a motion has first been agreed to at the meeting without any vote being cast against it.
  - (2) A resolution moved in contravention of sub-clause (1) shall be void, whether or not any objection was taken when it was moved.
  - (3) A motion for approving a person for appointment, or for nominating a person for appointment as a director, shall be treated as a motion for his appointment.
- 160. (1) A person who is not a retiring director in terms of section 152 shall, subject to the provisions of this Act, be eligible for appointment to the office of a director at any general meeting, if he, or some member intending to propose him as a director, has, notless than fourteen days before the meeting, left at the registered office of the company, a notice in writing under his hand signifying his candidature as a director or, as the case may be, the intention of such member to propose him as a candidate for that office, along with the deposit of one lakh rupees or such higher amount as may be determined by central government which shall be refunded to such person or, as the case may be, to the member, if the person proposed get selected as a director or gets more than twenty-five per cent. of total valid votes cast either on show of hands or on poll on such resolution.
  - (2) The company shall inform its members of the candidature of a person for the office of director under sub-clause (1) in such manner as may be determined by central government.

### RESIGNATION OF DIRECTOR

161. (1) A director may resign from his office by giving a notice in writing to the company and the Board shall on receipt of such notice take note of the same and the company shall intimate the Registrar in such manner, within such time and in such form as may be determined by central government and shall also place the fact of such resignation

- in the report of directors laid in the immediately following general meeting by the company: Provided that a director shall also forward a copy of his resignation along with detailedreasons for the resignation to the Registrar within thirty days of resignation in suchmanner as may be determined by Central Government.
- (2) The resignation of a director shall take effect from the date on which the notice is received by the company or the date, if any, specified by the director in the notice, whichever is later:

  Provided that the director who has resigned shall be liable even after his resignation forthe offences which occurred during his tenure.
- (3) Where all the directors of a company resign from their offices, or vacate their offices under Section 167 of the Act, the promoter or, in his absence, the Central Governmentshall appoint the required number of directors who shall hold office till the directors are appointed by the company in general meeting.

# REGISTER OF DIRECTORS AND KEY MANAGERIAL PERSONNEL AND NOTIFICATION OF CHANGES TO REGISTRAR

162. The Company shall keep at its registered office, a Register of Director, Managing Director, Manager and Secretary and key managerial personnel of the Company containing the particulars as required by Section 170 of the Act and shall send to the Registrar a return in the prescribed form containing the particulars specified in the said register and shall notify to the Registrar any change among its Directors, Managing Directors, Manager, Secretary and key managerial personnel or any of the particulars contained in the register as required by Section 170 of the Act.

### APPOINTMENT OF TECHNICAL DIRECTORS

163. The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.

#### REMOVAL OF DIRECTORS

- (1) In pursuance to the provisions of section 169, A company may, by ordinary resolution, remove a director, not being a director appointed by the Tribunal under section 242, before the expiry of the period of his office after giving him a reasonable opportunity of being heard:
  Provided that nothing contained in this sub-section shall apply where the company hasavailed itself of the option given to it under section 163 to appoint not less than two thirds of the total number of directors according to the principle of proportional representation.
  - (2) A special notice shall be required of any resolution, to remove a director under this section, or to appoint somebody in place of a director so removed, at the meeting at which he is removed.
  - (3) On receipt of notice of a resolution to remove a director under this section, the company shall forthwith send a copy thereof to the director concerned, and the director, whether or not he is a member of the company, shall be entitled to be heard on the resolution at the meeting.

- (4) Where notice has been given of a resolution to remove a director under this section and the director concerned makes with respect thereto representation in writing to the company and requests its notification to members of the company, the company shall, if the time permits it to do so,—
  - (a) in any notice of the resolution given to members of the company, state the fact of the representation having been made; and
  - (b) send a copy of the representation to every member of the company to whom notice of the meeting is sent (whether before or after receipt of the representation by the company), and if a copy of the representation is not sent as aforesaid due to insufficient time orfor the company's default, the director may without prejudice to his right to beheard orally require that the representation shall be read out at the meeting: Provided that copy of the representation need not be sent out and therepresentation need not be read out at the meeting if, on the application either ofthe company or of any other person who claims to be aggrieved, the Tribunal issatisfied that the rights conferred by this sub-section are being abused to secureneedless publicity for defamatory matter; and the Tribunal may order thecompany's costs on the application to be paid in whole or in part by the director notwithstanding that he is not a party to it.
- (5) A vacancy created by the removal of a director under this section may, if he had been appointed by the company in general meeting or by the Board, be filled by the appointment of another director in his place at the meeting at which he is removed, provided special notice of the intended appointment has been given under sub-section(2).
- (6) A director so appointed shall hold office till the date up to which his predecessor would have held office if he had not been removed.
- (7) If the vacancy is not filled under sub-section (5), it may be filled as a casual vacancy inaccordance with the provisions of this Act: Provided that the director who was removed from office shall not be re- appointed as adirector by the Board of Directors.
- (8) Nothing in this section shall be taken -
  - (a) as depriving a person removed under this section of any compensation or damages payable to him in respect of the termination of his appointment as director as per the terms of contract or terms of his appointment as director, or of any other appointment terminating with that as director; or
  - (b) as derogating from any power to remove a director under other provisions of this Act.

#### ELIGIBILITY FOR RE-ELECTION

165. A retiring Director shall be eligible for re-election.

# PROCEEDINGS OF DIRECTORS MEETINGS OF BOARD

166. (1) A minimum number of four meetings of its Board of Directors every year in such a manner that not more than one hundred and twenty days shall intervene between two consecutive meetings of the Board: Provided that the Central Government may, by notification, direct that the provisions of this sub-section shall not apply in relation to any class or description of companies or shall apply subject to such exceptions, modifications or conditions as may be specified in the notification.

- (2) The participation of directors in a meeting of the Board may be either in person or through video conferencing or other audio visual means, as may be determined by central government, which are capable of recording and recognizing the participation of the directors and of recording and storing the proceedings of such meetings along withdate and time:

  Provided that the Central Government may, by notification, specify such matters which shall not be dealt with in a meeting through video conferencing or other audio visual means.
- (3) A meeting of the Board shall be called by giving not less than seven days' notice in writing to every director at his address registered with the company and such notice shall be sent by hand delivery or by post or by electronic means:

Provided that a meeting of the Board may be called at shorter notice to transact urgent business subject to the condition that at least one independent director, if any, shall be present at the meeting:

Provided further that in case of absence of independent directors from such a meeting of the Board, decisions taken at such a meeting shall be circulated to all the directors and shall be final only on ratification thereof by at least one independent director, if any.

### QUORUM FOR BOARD MEETING

- 167. (1) The quorum for a meeting of the Board of Directors of a company shall be one third of its total strength or two directors, whichever is higher, and the participation of the directors by video conferencing or by other audio visual means shall also be counted for the purposes of quorum under this sub-section.
  - (2) The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company and for no other purpose.
  - (3) Where at any time the number of interested directors exceeds or is equal to two thirdsof the total strength of the Board of Directors, the number of directors who are not interested directors and present at the meeting, being not less than two, shall be the quorum during such time.
  - (4) Where a meeting of the Board could not be held for want of quorum, then, unless the articles of the company otherwise provide, the meeting shall automatically stand adjourned to the same day at the same time and place in the next week or if that day is anational holiday, till the next succeeding day, which is not a national holiday, at the same time and place.

### **DECISION OF QUESTIONS**

168. Subject to the provisions of the Act, question arising at any meeting of the Board shall be decided by a majority of votes and in case of an equality of votes, the Chairman shall have asceond or casting vote.

### BOARD MAY APPOINT CHAIRMAN, CO-CHAIRMAN AND VICE CHAIRMAN

169. The Board may elect a Chairman, a Co-Chairman and a Vice Chairman of their Meetings and of the Company and determine the period for which he is to hold office. The Chairman or in his absence the Co-Chairman or the Vice Chairman shall be entitled to take the Chair

at every General Meeting, whether Annual or Extraordinary, or if there be no such Chairman or Co-Chairman or Vice Chairman of the Board of Directors, or if at anyMeeting neither of these shall be present within fifteen minutes of the time appointed forholding such Meeting, the Directors present may choose one of their members to be the Chairman of the Meeting of their meetings and determine the period for which he is to holdoffice, but if no such Chairman is elected or if at any meeting the Chairman is not presentwithin ten minutes after the time appointed for holding the meeting, the Directors presentmay choose one of their members to be the Chairman of the Meeting.

#### POWER OF BOARD MEETING

- 170. A meeting of the Board at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act or the Articles are for the time being vested in or exercisable by the Board generally.
- 171. Subject to the restrictions contained in Section 179 of the Act, the Board may delegate any of its power to a Committee of the Board consisting of such member or members of its body or any other person as it thinks fit and it may from time to time revoke and discharge any such committee of the Board so formed, shall in the exercise of the power so delegated confirm to any regulations that may from time to time be imposed on it by the Board. All acts done by such Committee of the Board in conformity with such regulations and in fulfillment of the purposes of their appointment but not otherwise, shall have the like force and effect as if done by theBoard.

### MEETING OF THE COMMITTEE HOW TO BEGOVERNED

172. The meeting and proceedings of any such Committee of the Board consisting of two or more persons shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Board, so far as the same are applicable thereto and are not superseded by any regulations made by the Board under the last preceding Article.

### DEFECTS IN APPOINTMENT OF DIRECTORS NOT TO INVALIDATE ACTIONSTAKEN

173. No act done by a person as a director shall be deemed to be invalid, notwithstanding that it was subsequently noticed that his appointment was invalid by reason of any defect or disqualification or had terminated by virtue of any provision contained in this Act or in thearticles of the company:

Provided that nothing in this section shall be deemed to give validity to any act done by the director after his appointment has been noticed by the company to be invalid or to have terminated.

### PASSING OF RESOLUTION BY CIRCULATION

174. (1) No resolution shall be deemed to have been duly passed by the Board or by a committee thereof by circulation, unless the resolution has been circulated in draft, together with the necessary papers, if any, to all the directors, or members of the committee, as the case may be, at their addresses registered with the company in India

by hand delivery or by post or by courier, or through such electronic means as may be determined by Central Government and has been approved by a majority of the directors or members, who are entitled to vote on the resolution:

Provided that, where not less than one-third of the total number of directors of the company for the time being require that any resolution under circulation must be decided at a meeting, the Chairperson shall put the resolution to be decided at a meeting of the Board.

(2) A resolution under sub-clause (1) above shall be noted at a subsequent meeting of the Board or the committee thereof or in consonance with the Secretarial standards, as the case may be, and made part of the minutes of such meeting.

#### SPECIAL NOTICE

175. Where by any provision contained in the Act or in these Articles special notice is required for any resolution, notice of the intention to move the resolution shall be given to the Company by such number of members holding not less than one per cent of total voting power or holding shares on which such aggregate sum not exceeding five lakh rupees, as may be prescribed, has been paid-up, not less than fourteen days before the meeting at which it is to be moved exclusive of the day on which the notice is served or deemed to beserved and the day of the meeting.

The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its members notice of the resolution in the same manner as it gives notice of the meeting, or if that is not practicable, shall give them notice thereof either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the meeting.

### GENERAL POWERS OF THE BOARD

176. (1) The Board of Directors of a company shall be entitled to exercise all such powers, and todo all such acts and things, as the company is authorized to exercise and do:

Provided that in exercising such power or doing such act or thing, the Board shall be subject to the provisions contained in that behalf in this Act, or in the memorandum or articles, or in any regulations not inconsistent therewith and duly made there under, including regulations made by the company in general meeting:

Provided further that the Board shall not exercise any power or do any act or thing which is directed or required, whether under this Act or by the memorandum or articles of the company or otherwise, to be exercised or done by the company in general meeting.

(2) No regulation made by the company in general meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made.

# CERTAIN POWERS TO BE EXERCISED BY THE BOARD ONLY ATMEETINGS

- 177. The Board of Directors of a company shall exercise the following powers on behalf of the company by means of resolutions passed at meetings of the Board, namely: -
  - (a) to make calls on shareholders in respect of money unpaid on their shares;
  - (b) to authorize buy-back of securities under section 68;

- (c) to issue securities, including debentures, whether in or outside India;
- (d) to borrow monies;
- (e) to invest the funds of the company;
- (f) to grant loans or give guarantee or provide security in respect of loans;
- (g) to approve financial statement and the Board's report;
- (h) to diversify the business of the company;
- (i) to approve amalgamation, merger or reconstruction;
- (j) to take over a company or acquire a controlling or substantial stake in another company;
- (k) to make political contributions;
- (l) to appoint or remove key managerial personnel (KMP);
- (m) to take note of appointment(s) or removal(s) of one level below the Key ManagerialPersonnel;
- (n) to appoint internal auditors and secretarial auditor;
- (0) to take note of disclosure of director's interest and shareholding;
- (p) to buy, sell investments held by the company (other than trade investments) constituting five percent or more of the paid up share capital and free reserve of the investee company;
- (q) to invite and accept or renew public deposits and related matters;
- (r) to review or change the terms and conditions of public deposit;
- to approve quarterly, half yearly and annual financial statements or financial results as the case may be.

Provided that the Board may, by a resolution passed at a meeting, delegate to any committee of directors, the managing director, the manager or any other principal officer of the company or in the case of a branch office of the company, the principal officer of the branch office, the powers specified in clauses (d) to (f) on such conditions it may specify:

Nothing in this clause shall be deemed to affect the right of the company in general meeting to impose restrictions and conditions on the exercise by the Board of any of the powers specified in this section.

#### RESTRICTIONS ON POWERS OF BOARD

- 178. (1) The Board of Directors of a company shall exercise the following powers only with the consent of the company by a special resolution, namely:-
  - (a) to sell, lease or otherwise dispose of the whole or substantially the whole of the undertaking of the company or where the company owns more than one undertaking, of the whole or substantially the whole of any of such undertakings.
  - (b) to invest otherwise in trust securities the amount of compensation received by it as a result of any merger or amalgamation;
  - (c) to borrow money, where the money to be borrowed, together with the money already borrowed by the company will exceed aggregate of its paid-up share capital and free reserves, apart from temporary loans obtained from the company's bankers in the ordinary course of business:

Provided that the acceptance by a banking company, in the ordinary course of its business, of deposits of money from the public, repayable on demand or otherwise, and withdrawable by cheque, draft, order or otherwise, shall not be deemed to be a borrowing of monies by the banking company within the meaning of this clause.

- (d) to remit, or give time for the repayment of, any debt due from a director.
- (2) Every special resolution passed by the company in general meeting in relation to the exercise of the powers referred to in clause (c) of sub- section (1) shall specify the total amount up to which monies may be borrowed by the Board of Directors.
- (3) Nothing contained in clause (a) of sub-section (1) shall affect -
  - (a) the title of a buyer or other person who buys or takes on lease any property, investment or undertaking as is referred to in that clause, in good faith; or
  - (b) the sale or lease of any property of the company where the ordinary business of the company consists of, or comprises, such selling or leasing.
- (4) Any special resolution passed by the company consenting to the transaction as is referred to in clause (a) of sub-section (1) may stipulate such conditions as may be specified in such resolution, including conditions regarding the use, disposal or investment of the sale proceeds which may result from the transactions:
  - Provided that this sub-section shall not be deemed to authorize the company to effect any reduction in its capital except in accordance with the provisions contained in this Act.
- (5) No debt incurred by the company in excess of the limit imposed by clause (c) of sub-section (1) shall be valid or effectual, unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by that clause had been exceeded.

#### POWER TO BORROW

- 179. Subject to the provisions of the Act and these Articles, the Board may, from time to time atits discretion and by means of resolution passed at its meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures, or debenture stocks (perpetual or otherwise) or in any other manner, or from any person, firm, Company, co-operative society, any body corporate, bank, institution whether incorporated in India or abroad, government, or any authority or any other body forthe purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's banker in the ordinary course of business) shall not without the consent of the Company in general meeting exceed the aggregate of paid up capital of the Company and its free reserve that is to say reserves not set apart for any specified purpose.
- 180. All the provisions applicable to nomination facility available to shareholder(s) and debenture holder(s) enumerated in these Articles shall equally apply to deposit holder(s) and the provisions of Section 72 of the Act shall also apply.

# THE PAYMENT OR REPAYMENT OF MONEYS BORROWED

181. The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (andnot by circular resolution) by the issue of bonds, debentures or debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its un-called capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities betweenthe Company and the person to whom the same may be issued.

# BONDS, DEBENTURES, ETC. TO BE SUBJECT TO CONTROL OFDIRECTORS

182. Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider to be for the benefit of the Company.

Provided that bonds, debentures, debenture-stock or other securities so issued or to be issued by the Company with the right to allotment of or conversion into shares shall not be issued except with the sanction of the Company in general meeting.

# CONDITION ON WHICH MONEY MAY BE BORROWED

183. The Board may raise or secure the payment of such sum or sums in such manner and upon such terms and conditions in all respects as it thinks fit and in particular by the issue of bonds, perpetual or redeemable debenture-stock or any mortgage, charge or other security on the undertaking of the whole or any part of the Company (both present and future) including its uncalled capital for the time being. The Board shall exercise such power only by means of resolutions passed at its meetings and not by circular resolutions.

### TERMS OF ISSUE OF DEBENTURES

184. Subject to the provisions of the Act and these Articles, Any debentures, debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.

### DEBENTURES WITH VOTING RIGHTS NOT BE ISSUED

- 185. (1) A company may issue debentures with an option to convert such debentures into shares, either wholly or partly at the time of redemption:
  - Provided that the issue of debentures with an option to convert such debentures into shares, wholly or partly, shall be approved by a special resolution passed at a generalmeeting.
  - (2) No company shall issue any debentures carrying any voting rights.
  - (3) Secured debentures may be issued by a company subject to such terms and conditions as may be determined by central government.
  - (4) Where debentures are issued by a company under this section, the company shall create a debenture redemption reserve account out of the profits of the company available for payment of dividend and the amount credited to such account shall notbe utilized by the company except for the redemption of debentures.
  - No company shall issue a prospectus or make an offer or invitation to the public or to its members exceeding five hundred for the subscription of its debentures, unless the company has, before such issue or offer, appointed one or more debenture

- trustees and the conditions governing the appointment of such trustees shall be such as may be determined by Central Government.
- (6) A debenture trustee shall take steps to protect the interests of the debenture holders and redress their grievances in accordance with such rules as may be determined by Central Government.
- Any provision contained in a trust deed for securing the issue of debentures, or in any contract with the debenture-holders secured by a trust deed, shall be void in so far asit would have the effect of exempting a trustee thereof from, or indemnifying him against, any liability for breach of trust, where he fails to show the degree of care and due diligence required of him as a trustee, having regard to the provisions of the trustdeed conferring on him any power, authority or discretion: Provided that the liability of the debenture trustee shall be subject to such exemptions as may be agreed upon by a majority of debenture-holders holding not less than threefourths in value of the total debentures at a meeting held for the purpose.
- (8) A company shall pay interest and redeem the debentures in accordance with the terms and conditions of their issue.
- (9) Where at any time the debenture trustee comes to a conclusion that the assets of the company are insufficient or are likely to become insufficient to discharge the principal amount as and when it becomes due, the debenture trustee may file a petition before the Tribunal and the Tribunal may, after hearing the company and any other person interested in the matter, by order, impose such restrictions on the incurring of any further liabilities by the company as the Tribunal may consider necessary in the interests of the debenture-holders.
- (10) Where a company fails to redeem the debentures on the date of their maturity or fails to pay interest on the debentures when it is due, the Tribunal may, on the application of any or all of the debenture- holders, or debenture trustee and, after hearing the parties concerned, direct, by order, the company to redeem the debentures forthwithon payment of principal and interest due thereon.
- (11) If any default is made in complying with the order of the Tribunal under this section, every officer of the company who is in default shall be punishable with imprisonment for a term which may extend to three years or with fine which shall not be less than two lakh rupees but which may extend to five lakh rupees, or with both.
- (12) A contract with the company to take up and pay for any debentures of the company may be enforced by a decree for specific performance.
- (13) The Central Government may prescribe the procedure, for securing the issue of debentures, the form of debenture trust deed, the procedure for the debenture-holdersto inspect the trust deed and to obtain copies thereof, quantum of debenture redemption reserve required to be created and such other matters.

### **EXECUTION OF INDEMNITY**

186. If the Directors or any of them or any other persons shall become personally liable for the payment of any sum primarily due from the Company, the Board may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of theassets of the Company by way of indemnity against any loss which the Directors or any one or more of them may suffer by reason of becoming or being sureties or surety for the company.

### CERTAIN POWERS OF THE BOARD

- 187. Without prejudice to the general powers conferred by these Articles and so as not in any way to limit or restrict those powers, but subject however to the provisions of the Act, it is hereby expressly declared that the Board shall have the following powers:
  - (1) To pay the costs, charges and expenses preliminary and incidental to the promotion, formation, establishment, and registration of the Company.
  - (2) Subject to Sections 179 and 188 and other applicable provisions of the Act, to purchase or otherwise acquire for the Company any property, movable or immovable, rights or privileges which the Company is authorized to acquire at or forsuch price or consideration and generally on such terms and conditions as they maythink fit and in any such purchase or other acquisition to accept such title as the Board may believe or may be advised to be reasonably satisfactory.
  - (3) At its discretion and subject to the provisions of the Act, to pay for any property, rights, privileges acquired by or services rendered to the Company, either wholly orpartially in cash or in shares, bonds, debentures, mortgages or other securities of the Company and any such shares may be issued either as fully paid up or with such amount credited as fully paid up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charges upon allor any part of the property of the Company including its uncalled capital or not so charges.
  - (4) To secure the fulfillment of any contracts, agreements or engagements entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
  - (5) To appoint and at its discretion, remove or suspend, such managers, secretaries, officers, clerks, agents and employees for permanent, temporary or special services as it may from time to time think fit and to determine their power and duties and fixtheir salaries, emoluments remuneration and to require security in such instances and of such amounts as it may think fit.
  - (6) To accept from any member subject to the provisions of the Act, a surrender of hisshare or any part thereof on such terms and condition as shall be agreed.
  - (7) To appoint any person or persons (whether incorporated or not) to accept and hold in trust for the Company any property belonging to the Company or in which it is interested or for any other purpose and to execute and do all such deeds and things as may be required in relation to any such trust and to provide for the remuneration of such trustee or trustees.
  - (8) To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company and also to compound and allow time for payment or satisfaction of any debts due or any claims or demands by or against the Company and to refer any difference to arbitration and observe and perform the terms of any awards made therein either according to Indian Law or according to Foreign Law and either in India or abroad and observe and perform or challenge any award made therein.
  - (9) To refer any claims or demands by or against the Company or any difference to arbitration and observe and perform the awards.
  - (10) To act on behalf of the Company in all matters relating to bankruptcy and insolvency.

- (11) To make and give receipts, releases and other discharges for money payable to the Company and for the claims and demands of the Company.
- (12) To open and operate Bank Accounts, to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and togive the necessary authority for such purposes.
- (13) Subject to the provisions of the Act and these Articles from time to time to provide for the management of the affairs of the Company in or outside India in such manneras it may think fit and in particular to appoint any person to be the attorneys or agents of the Company with such person (including the power to sub-delegate) andupon such terms as may be though fit.
- (14) Subject to the provisions of Sections 179,180, 185 of Act and other applicable provisions of the Act and these Articles, to invest and deal with the moneys of the Company not immediately required for the purpose thereof in or upon such security (not being shares in this Company) or without security and in such manner as it may think fit and from time to time to vary or realize such investments save as provided in Section 187 of the Act, all investments shall be made and held in the Company'sown name.
- (15) To execute in the name and on behalf of the Company in favor of any Director or other person who may incur or be about to incur, any personal liability for the benefit of the Company, such mortgages of the Company's property (present and future) as it thinks fit and any such mortgage may contain a power of sale and such other powers, covenants and provisions as shall be agreed upon.
- (16) To distribute by way of bonus amongst the staff of the Company a share or shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of working expenses of the Company.
- (17) To provide for the welfare of employees or ex-employees of the Company and the wives and families or the dependents or connections of such persons by building or contributing to the building of houses, dwellings or chawls or by grants of money, pension, gratuity, annuities, allowances, bonuses or other payments or by creating and from time to time subscribing or contributing to, provident fund and other associations institutions, funds or trusts and by providing or subscribing or contributing towards places of instruction or recreations, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit.
- (18) To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions or objects which shall have any moral or other claim to support or aid by the Company either by reason of locality of operation or of public and general utility or otherwise.
- (19) Before recommending any dividend, to set aside, out of the profits of the Company, such sums as it may think proper for depreciation or to a depreciation fund or to an insurance fund or as a reserve fund or sinking fund or any special fund to meet contingencies to repay debentures or for debenture-stock or for special dividends or for equalizing dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purposes referred to in the last two preceding clauses) as the Board of Directors, may in its absolute discretion think conducive to the interest of the Company and subject to the provisions of the Act to invest the several sums so set aside or so much thereof as is required

to be invested, upon such investments (other than shares of this Company) as it may think fit and from time to time deal with and vary such investments and dispose off and apply andexpend all or any part the for the benefit of the Company, in such manner & for such purposes as the Board of Directors in its absolute discretion think conducive to the interest of the Company notwithstanding that the matters to which the Board of Directors applies or upon which it expends the same or any part thereof may be matters to or upon which the capital moneys of the Company might rightly be applied or expended and to divide the general reserve fund into such special funds as the Board of Directors may think fit with fullpower to transfer the whole or any portion of a reserve fund or division of reserve fund to another reserve fund and with full power to employ the asset constituting all or any of the above funds including the depreciation fund in the business of the Company or in the purchase or repayment of debentures or debenture-stock and that without being bound to keep the same separate from the other assets and without being bound to pay interest on thesame with power however to the Board of Directors at its discretion to pay or allow to the credit of such funds, interest at such rate as the Board of Directors may think proper.

- (20) To pay and charge to the capital account of the Company any commission or interest lawfully payable under the provisions of the Act and of the provision contained in these presents.
- (21) From time to time make, vary and repeal by-laws for regulation of the business of the Company, its officers and servants.
- (22) To redeem redeemable preference shares.
- (23) Subject to provisions of the Act, for or in relation to any of the matters aforesaid or otherwise for the purpose of the Company to enter in to all such negotiations and contracts and rescind and vary all such contracts and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
- (24) To undertake any branch or kind of business which the company is expressly or by implication authorized to undertake at such time or times as it shall think fit and to keep in abeyance any such branch or kind of business even though it may have been actually commenced or not, so long as the Board may deem it expedient not to commence or proceed with such branch or kind of business.

#### APPOINTMENT OF INDEPENDENT DIRECTOR

188. Pursuant to Section 149 and rules as may be applicable and subject to the provisions of Schedule IV the company shall appoint such number of independent directors from time to time as may be determined by the Central Government.

Every independent director shall at the first meeting of the Board in which he participates as a director and thereafter at the first meeting of the Board in every financial year or whenever there is any change in the circumstances which may affect his status as an independent director, give a declaration that he meets the criteria of independence.

Notwithstanding anything contained in any other provision of this Act, but subject to the provisions of sections 197 and 198, an independent director shall not be entitled to any stock option and may receive remuneration by way of fee provided under sub-section (5) of Section 197, reimbursement of expenses for participation in the Board and other meetings and profit related commission as may be approved by the members.

Subject to the provisions of section 152, an independent director shall hold office for a termup to five consecutive years on the Board of a company, but shall be eligible for reappointment on passing of a special resolution by the company and disclosure of such appointment in the Board's report.

No independent director shall hold office for more than two consecutive terms, but such independent director shall be eligible for appointment after the expiration of three years of ceasing to become an independent director:

Provided that an independent director shall not, during the said period of three years, be appointed in or be associated with the company in any other capacity, either directly or indirectly.

Notwithstanding anything contained in this Act -

- (i) an independent director;
- (ii) a non-executive director not being promoter or key managerial personnel, shall be heldliable, only in respect of such acts of omission or commission by a company which had occurred with his knowledge, attributable through Board processes, and with his consent or connivance or where he had not acted diligently.

The provisions of sub-sections (6) and (7) of section 152 in respect of retirement of directors by rotation shall not be applicable to appointment of independent directors.

#### THE SECRETARY

189. The Board may, from time to time, appoint and at its discretion, remove any individual (hereinafter called the Secretary) to perform any function which by the Act are to be performed by the Secretary and to execute any other ministerial or administrative duties which may from time to time be assigned to the Secretary by the Board. The Board may also at any time appoint some persons (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall conform to the provisions of Section 203 of the Act.

### THE SEAL, ITS CUSTODY AND USE

190. The Board of Directors shall provide a Common Seal for the purpose of the Company and shall have power from time to time to destroy the same and substitute a new Seal in lieu thereof and shall provide for the safe custody of the Seal for time being and the Seal of the Company shall not be affixed to any instrument except by the authority of a resolution of the Board of Directors and except in the presence of at least two Director or such other person as the Directors may appoint for the purpose and the Directors or other persons aforesaid shall sign every instrument to which the Seal of the Company is so affixed in their presence.

### **MINUTES**

- 191. (1) The Company shall cause minutes of all proceedings of every General Meeting and all proceedings of every meeting of its Board of /directors or of every Committee of the Board to be kept by making within thirty days of the conclusion of every such meeting concerned, entries thereof in books kept for that, their pages consecutively numbered.
  - (2) Each page of every such book shall be initialed or signed and the last Page of the record of proceedings of each meeting in such books shall be dated and signed.
    - (a) in the case of minutes of proceedings of a meeting of the Board or of a committee thereof, by the Chairman of the next succeeding meeting.
    - (b) In the case of minutes of proceedings of a General Meeting, by the Chairmanof the same meeting within the aforesaid period of thirty days or in the event

of the death or inability of that Chairman within that period, by a Directorduly authorized by the Board for the purpose.

- 192. Minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board kept in accordance with the provisions of Article 191 above, shall be evidence of the proceedings recorded therein.
- 193. Where minutes of the proceedings of every General Meeting of the Company or of any meeting of the Board or of a Committee of the Board have been kept in accordance with the provisions of Article 192 above then, until the contrary is proved the meeting shall be deemed to have been duly called and held and all proceedings thereat to have duly taken place and in particular all appointments of Directors or liquidators made at the meeting shallbe deemed to be valid.
- 194. (1) The books containing the minutes of the proceedings of any General Meeting of the Company shall be kept at the registered office of the Company and shall be open for inspection of members without charge between the hours 2 p.m. and 5 p.m. during business hours on each working day except Saturday.
  - (2) Any member of the Company shall be entitled to be furnished, within seven days afterhe has made a request in writing in that behalf to the Company, with a copy of any minutes referred above on payment of such sum not exceeding Ten Rupees for every page thereof required to be copied.
  - (3) In no case the minutes of proceedings of a meeting shall be attached to any such book as aforesaid by pasting or otherwise.
  - (4) The minutes of different meetings shall contain a fair and correct summary of proceedings thereat.
  - (5) All appointments of officers made at any of the meetings aforesaid shall be included in the minutes of the meeting.
  - (6) In the case of a meeting of the Board of Directors or of a committee of the Board, the minutes shall also contain -
    - (a) the names of the directors present at the meeting; and
    - (b) in the case of each resolution passed at the meeting, the names of the directors, if any, dissenting from, or not concurring with the resolution.
  - (7) Nothing contained in clauses (1) to (6) there shall not be included in the minutes, any matter which, in the opinion of the Chairman of the meeting -
    - (a) is or could reasonably be regarded as defamatory of any person; or
    - (b) is irrelevant or immaterial to the proceedings; or (c) is detrimental to the interests of the company.

The Chairman shall exercise an absolute discretion in regard to the inclusion or non-inclusion of any matters in the minutes on the grounds specified in this clause.

# PRESUMPTIONS TO BE DRAWN WHERE MINUTES DULY DRAWN AND SIGNED

195. Where minutes of the proceedings of any general meeting of the Company or of any meeting of its Board of Directors or a Committee of the Board have been kept in accordance with the provisions of Section 118 of the act then, until the contrary is proved, the meeting

shall be deemed to have been duly called and held, and all proceedings thereat to have dulytaken place and in particular all appointments of directors of Liquidators made at the meeting shall be deemed to be valid and the minutes shall be evidence of the proceedings recorded therein.

#### **DIVIDENDS**

- 196. (1) No dividend shall be declared or paid by a company for any financial year except -
  - (a) out of the profits of the company for that year arrived at after providing for depreciation or out of the profits of the company for any previous financial year or years arrived at after providing for depreciation in accordance with the provisions of that sub-section and remaining undistributed, or out of both; or
  - (b) out of money provided by the Central Government or a State Government for thepayment of dividend by the company in pursuance of a guarantee given by that Government: Provided that a company may, before the declaration of any dividend in any financial year, transfer such percentage of its profits for that financial year as it may consider appropriate to the reserves of the company:

Provided further that where, owing to inadequacy or absence of profits in any financial year, any company proposes to declare dividend out of the accumulated profits earned by it in previous years and transferred by the company to the reserves, such declaration of dividend shall not be made except in accordance with such rules as may be determined by Central Government in this behalf:

Provided also that no dividend shall be declared or paid by a company from its reserves other than free reserves.

- (2) The depreciation shall be provided in accordance with the provisions of Schedule II of the Act.
- (3) The Board of Directors of a company may declare interim dividend during any financial year out of the surplus in the profit and loss account and out of profits of the financial year in which such interim dividend is sought to be declared:
  Provided that in case the company has incurred loss during the current financial year upto the end of the quarter immediately preceding the date of declaration of interim dividend, such interim dividend shall not be declared at a rate higher than the averagedividends declared by the company during the immediately preceding three financial years.
- (4) The amount of the dividend, including interim dividend, shall be deposited in a scheduled bank in a separate account within five days from the date of declaration of such dividend.
- (5) No dividend shall be paid by a company in respect of any share therein except to the registered shareholder of such share or to his order or to his banker and shall not be payable except in cash: Provided that nothing in this sub-clause shall be deemed to prohibit the capitalization profits or reserves of a company for the purpose of issuing fully paid-up bonus shares or paying up any amount for the time being unpaid on any shares held by the members of the company: Provided further that any dividend payable in cash may bepaid by cheque or warrantor in any electronic mode to the shareholder entitled to thepayment of the dividend.
- (6) A company which fails to comply with the provisions of sections 73 and 74 shall not, so long as such failure continues, declare any dividend on its equity shares.

### DIVIDEND TO JOINT HOLDERS

- 197. Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.
- 198. Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid uponany of the shares in the company, dividends may be declared and paid according to the amounts of the shares.
  - No amount paid or credited as paid on a share in advance of calls shall be treated as paid upon the share.

#### APPORTIONMENT OF DIVIDENDS

199. All dividends shall be apportioned and paid proportionate to the amounts paid or credited aspaid on the shares, during any portion or portions of the period in respect of which the dividend is paid, but if any share is issued on terms providing that it shall rank for dividendas from a particular date such share shall rank for dividend accordingly.

#### DECLARATION OF DIVIDENDS

200. The Company in General Meeting may, subject to the provisions of Section 123 of the Act, declare a dividend to be paid to the members according to their right and interests in the profits and may fix the time for payment.

#### RESTRICTION ON AMOUNT OF DIVIDEND

201. No larger dividend shall be declared than is recommended by the Board, but the Company in General Meeting may declare a smaller dividend.

### DIVIDEND OUT OF PROFITS ONLY AND NOT TO CARRYINTEREST

- 202. (1) No dividend shall be payable except out of the profits of the Company arrived at as stated in Section 123 of the Act.
  - (2) The declaration of the Board as to the amount of the net profits of the Company shall beconclusive.

### INTERIM DIVIDENDS

203. The Board of Directors may from time to time pay the members such interim dividends as appears to it to be justified by the profits of the Company in accordance with Section 123 of the Act.

#### **DEBTS MAY BE DEDUCTED**

204. The Board may retain any dividends payable on shares on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which lien exists.

#### DIVIDEND AND CALL TOGETHER

205. Any General Meeting declaring a dividend may make a call on the members of such amount as the meeting fixes but so that the call on each members shall not exceed the dividend payable on him and so that the call may be made payable at the same time as the dividend and dividend may; if so arranged between the Company and the member, be set off against call.

### EFFECT OF TRANSFER

206. Right to dividend, right shares and bonus shares shall be held in abeyance pending registration of transfer of shares in conformity with the provision of Section 126 of the Act.

### RETENTION IN CERTAIN CASES

207. The Board may retain the dividends payable upon shares in respect of which any person is, under Articles entitled to become a Member, which any person under that Article is entitled to transfer, until such person shall become a member in respect of such shares or shall dulytransfer the same.

# NO MEMBER TO RECEIVE INTEREST OR DIVIDEND WHILSTINDEBTED TO THE COMPANY AND COMPANY'S RIGHT TO REIMBURSEMENT THERE OUT

208. No member shall be entitled to receive payment of an interest or dividend in respect of hisown share or shares whilst any money may be due or owing from him to the Company in respect of such share or shares otherwise howsoever either alone or jointly with any other person or persons and the Board may deduct from the interest or dividend payable to any shareholder all sums or money so due from him to the Company.

### PAYMENT BY POST

209. Any dividend payable in cash may be paid by cheque or warrant sent through the post directly to the registered address of the shareholder entitled to the payment of the dividend or in the case of joint shareholders to the registered address of that one whose name standsfirst on the Register of Members in respect of the joint shareholding or to such persons and to such address as the shareholders of the joint shareholders may in writing direct and every cheque or warrant so send shall be made payable to the order of the person to whom it is sent and the Company shall not be responsible or liable for any cheque or warrant lost in transit or for any dividend lost to the member or person entitled thereto by the forged endorsement of any cheque or warrant of the fraudulent recovery thereof by any other means. The Company may, if it thinks fit, call upon the shareholders when applying for dividends or bonus to produce their share certificates at the registered office or other placewhere the payment of dividend is to be made.

### DIVIDEND TO BE PAID WITHIN THIRTY DAYS

210. The Company shall pay dividend or send the warrant in respect thereof to the shareholder entitled to the payment of the dividend within Thirty days from the date of the declaration of the dividend unless:

- (a) the dividend could not be paid by reason of the operation of any law or
- (b) a shareholder has given directions to the Company regarding the payment of dividend and these directions cannot be complied with or
- (c) there is dispute, regarding the right to receive the dividend or
- (d) the dividend has been lawfully adjusted by the Company against any sum due to it from the shareholder or
- (e) for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.

#### UNPAID OR UNCLAIMED DIVIDEND

- 211. (1) Where a dividend has been declared by a company but has not been paid or claimed within thirty days from the date of the declaration to any shareholder entitled to the payment of the dividend, the company shall, within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed to a special account to be opened by the company in that behalf in any scheduled bank to be called the Unpaid Dividend Account.
  - (2) The company shall, within a period of ninety days of making any transfer of an amountunder subsection (1) to the Unpaid Dividend Account, prepare a statement containing the names, their last known addresses and the unpaid dividend to be paid to each personand place it on the website of the company, if any, and also on any other website approved by the Central Government for this purpose, in such form, manner and other particulars as may be determined by central government.
  - (3) If any default is made in transferring the total amount referred to in sub-section (1) or any part thereof to the Unpaid Dividend Account of the company, it shall pay, from the date of such default, interest on so much of the amount as has not been transferred to the said account, at the rate of twelve per cent per annum and the interest accruing on such amount shall endure to the benefit of the members of the company in proportion to the amount remaining unpaid to them.
  - (4) Any person claiming to be entitled to any money transferred under sub- section (1)to the Unpaid Dividend Account of the company may apply to the company for payment of the money claimed.
  - (5) Any money transferred to the Unpaid Dividend Account of a company in pursuance of this section which remains unpaid or unclaimed for a period of seven years from the date of such transfer shall be transferred by the company along with interest accrued, if any, thereon to the Fund established under sub-section (1) of section 125 and the company shall send a statement in the prescribed form of the details of such transfer to the authority which administers the said Fund and that authority shall issue a receipt to the company as evidence of such transfer.
  - (6) All shares in respect of which unpaid or unclaimed dividend has been transferred undersub-section (5) shall also be transferred by the company in the name of Investor Education and Protection Fund along with a statement containing such details as may be determined by central government and that there shall be no forfeiture of unclaimeddividends before the claim becomes barred by law: Provided that any claimant of shares transferred above shall be entitled to claim the transfer of shares from Investor Education and Protection Fund in accordance with such procedure and on submission of such documents as may be determined by CentralGovernment.

### CAPITALIZATION OF RESERVES

- 212. (a) Any General Meeting may, upon the recommendation of the Board resolve that any moneys, investments or other assets forming part of the undistributed profits of the Company standing to the credit of any of the profit and loss account or any capital redemption reserve fund or in hands of the Company and available for dividend or representing premium received on the issue of shares and standing to the credit of the share premium account be capitalized and distributed amongst such of the shareholders as would be entitled to receive the same if distributed by way of dividend and in the same proportions on the footing that they become entitled thereto as capital and that allor any part of such capitalized fund shall not be paid in cash but shall be applied subject to the provisions contained in clause (b) hereof on behalf of such shareholders in full or towards:
  - (1) Paying either at par or at such premium as the resolution may provide any unissued shares or debentures or debenture-stock of the Company which shall be allotted, distributed and credited as fully paid up to and amongst such members in the proportions aforesaid; or
  - (2) Paying up any amounts for the time being remaining unpaid on any shares or debentures or debenture-stock held by such members respectively; or
  - (3) Paying up partly in the way specified in sub-clause (1) and partly in that specified in sub-clause (2) and that such distribution or payment shall be accepted by such shareholders in full satisfaction of their interest in the said capitalized sum.
  - (b) (1) Any moneys, investments or other assets representing premium received on the issue of shares and standing to the credit of share premium account; and
    - (2) If the Company shall have redeemed any redeemable preference shares, all or any part of any capital redemption fund arising from the redemption of such shares may, by resolution of the Company be applied only in paying up unissued shares of the Company to be issued to members of the Company as fully paid bonus shares to be issued to such members of the Company as the General Meeting may resolve up to an amount equal to the nominal amount of the shares so issued.
  - (c) Any General Meeting may resolve that any surplus moneys arising from the realization of any capital assets of the Company or any investments representing the same or any other undistributed profits of the Company not subject to charge for income-tax be distributed amongst the members on the footing that they receive the same as capital.
  - (d) (1) Any moneys, investments or other assets representing premium received on the issue of shares and standing to the credit of share premium account; and
  - (2) If the Company shall have redeemed any redeemable preference shares, all or any part of any capital redemption fund arising from the redemption of such shares may, by resolution of the Company be applied only in paying up unissued shares of the Company tobe issued to members of the Company as fully paid bonus shares to be issued to such members of the Company as the General Meeting may resolve up to an amount equal to thenominal amount of the shares so issued.
  - (e) Any General Meeting may resolve that any surplus moneys arising from the realization of any capital assets of the Company or any investments representing the same orany other undistributed profits of the Company not subject to charge for income-tax be distributed amongst the members on the footing that they receive the same as capital.

- (f) For the purpose of giving effect to any such resolution, the Board may settle any difficulty which may arise in regard to the distribution of payment as aforesaid as it thinks expedient and in particular it may issue fractional certificates and may fix the value for distribution of any specific assets and may determine that cash payments be made to any members on the footing of the value so fixed and may vest any such cash, share, debentures, debenture-stock, bonds or other obligation in trustees upon such trust for the persons entitled thereto as may seem expedient to the Board and generally may make such arrangement for acceptance, allotment and sale of such shares, debentures, debenture-stock, bonds or other obligations and fractional certificates or otherwise as it may think fit.
- (g) If and whenever any share becomes held by any member in fraction, the Board may subject to the provisions of the Act and these Articles and to the directions of the Company in General Meeting, if any, sell the shares which members hold in fractions for the best price reasonably obtainable and shall pay and distribute to and amongst the members entitled to such shares in due proportion the net proceeds of the sale thereof, for the purpose of giving effect to any such sale, the Board may authorize any person to transfer the shares sold to the purchaser thereof, comprised in any such transfer and he shall not be bound to see to the application of the purchase money nor shall his title to the shares be affected by any irregularity or of invalidity in the proceedings with reference to the sale.
- (h) Where required; a proper contract shall be delivered to the Registrar for registration in accordance with Section 39 of the Companies Act 2013 and the Board may appoint any person to sign such contract on behalf of the persons entitled to the dividend orcapitalized fund and such appointment shall be effective.

#### FRACTIONAL CERTIFICATES

- 213. (1) Whenever such a resolution as aforesaid shall have been passed, the Board shall;
  - (a) make all appropriations and applications of the undivided profits resolved to be capitalized thereby and all allotments and issues of fully paid Shares and
  - (b) Generally do all acts and things required to give effect thereto.
  - (2) The Board shall have full power:
    - (a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also
    - (b) to authorize any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled uponsuch capitalization or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalized of the amounts remaining unpaid on their existingShares.
  - (3) Any agreement made under such authority shall be effective and binding on all such Members.
  - (4) that for the purpose of giving effect to any resolution, under the preceding paragraph of this Article,

Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

#### DIVIDEND IN CASH

- 214. No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalization of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.
- 215. The Board shall give effect to the resolution passed by the Company in pursuance of all the above Articles

# BOOKS OF ACCOUNTS BOOKS OF ACCOUNTS TO BE KEPT

- 216. The Company shall cause to be kept proper books of account with respect to:
  - (i) all sums of money received and expended by a company and matters in relation towhich the receipts and expenditure take place;
  - (ii) all sales and purchases of goods and services by the company;
  - (iii) the assets and liabilities of the company; and
  - (iv) the items of cost as may be determined by Central Government under section 148 in the case of a company which belongs to any class of companies specified under that section;

### BOOKS WHERE TO BE KEPT AND INSPECTION

- 217. (1) Every company shall prepare and keep at its registered office books of account and other relevant books and papers and financial statement for every financial year which give atrue and fair view of the state of the affairs of the company, including that of its branch office or offices, if any, and explain the transactions effected both at the registered office and its branches and such books shall be kept on accrual basis and according to the double entry system of accounting.
  - All or any of the books of account aforesaid and other relevant papers may be kept at such other place in India as the Board of Directors may decide and where such a decision is taken, the company shall, within seven days thereof, file with the Registrar anotice in writing giving the full address of that other place. The company may keep such books of account or other relevant papers in electronic mode in such manner as may be determined by Central Government.
  - (2) Where a company has a branch office in India or outside India, it shall be deemed to have complied with the provisions of sub-clause (1), if proper books of account relatingto the transactions effected at the branch office are kept at that office and proper summarized returns periodically are sent by the branch office to the company at its registered office or the other place referred to in subclause (1).

- (3) The books of account of every company relating to a period of not less than eight financial years immediately preceding a financial year, or where the company had been in existence for a period less than eight years, in respect of all the preceding years together with the vouchers relevant to any entry in such books of account shall be keptin good order.
- (4) The Company may keep such books of accounts or other relevant papers in electronic mode in such manner as may be prescribed.

#### INSPECTION BY MEMBERS

218. The Board of Directors shall, from time to time, determine whether and to what extent and at what times and places and under what conditions or regulations accounts the and books and the documents of the Company or any of them shall be open to the inspection of the members and no member (not being a Director) shall have any right of inspecting any account or book or document of the Company except as conferred statute or authorized by the Board of Directors or by a resolution of the Company in General Meeting.

# TRANSFER BOOKS AND REGISTER OF MEMBERS WHENCLOSED

219. The Board shall have power on giving not less than seven days' previous notice by advertisement in some newspaper circulating in the district in which the office of the Company is situated, to close the Transfer books, the Register of members or Register of debentureholders at such time or times and for such period or periods, not exceeding thirty days at a time and not exceeding in the aggregate forty-five days in each year.

If the transfer books have not been closed at any time during a year, the Company shall at least once a year, close the books at the time of its Annual General Meeting. The minimum gap between the two book closures and/or record dates would be at least 30 (thirty) days.

# STATEMENT OF ACCOUNTS TO BE LAID IN GENERAL MEETING

220. The Board of Directors shall from time to time, in accordance with Sections
129 and 134 of the Act, cause to be prepared and to be laid before the Company in General Meeting, such Balance Sheets, Profits & Loss Accounts and reports as are required by these Sections.

### FINANCIAL STATEMENT

221. Subject to the provisions of Section 129 of the Act, every Financial Statement of the Company shall be in the forms set out in Schedule II of the Act, or as near there to as circumstances admit. So long as the Company is a holding Company having a subsidiary the Company shall conform to Section 129 and other applicable provisions of the Act.

If in the opinion of the Board, any of the current assets of the Company have not a value onrealization in the ordinary course of business at least equal to the amount at which they are stated, the fact that the Board is of that option shall be stated.

# AUTHENTICATION OF FINANCIAL STATEMENT

222. The Financial Statements shall be signed in accordance with the provisions of Section 134 of the said Act. The Financial Statement, shall be approved by the Board of Directors beforethey are submitted to the auditors for report thereon. Profit and Loss Accounts to be Annexed and Auditors' Report to be attached to the Balance Sheet. The Profit and Loss Account shall be annexed to the Balance and the Auditors' Report including the Auditor's separate, special or supplementary report, if any, shall be attached thereon

# BOARD' SREPORT TO BE ATTACHED TO FINANCIAL STATEMENT

223. Every Financial Statement laid before the Company in General Meeting shall have attached to it a Report by the Board of Directors with respect to the State of the Company's affairs and such other matters as prescribed under Section 134 of the Act and the Rules made thereunder. The Report shall so far as it is material for the appreciation of the state of the Company's affairs by its members and will not in the Board's opinion be harmful to the business of the Company or of any of its subsidiaries deal with any changes which have occurred during the financial year in the nature of the Company or Company's business, or of the Company's subsidiaries or in the nature of the business in which the Company has an interest. The board shall also give the fullest information and explanation in its Report or incases falling under the proviso to Section 129 of the Act in an addendum to that Report, on every reservation, qualification or adverse remark contained in the Auditor's Report. The Board's Report and addendum (if any) thereto shall be signed by its Chairman if he is authorized in that behalf by the Board; and where he is not so authorized shall be signed by such number of Directors as are required to sign the Financial Statements of the Company by virtue of Article 229. Every Financial Statement of the Company when audited and approved and adopted by the members in the annual general meeting shall be conclusive except as regards in matters in respect of which modifications are made thereto as may from time to time be considered necessary by the Board of Directors and or considered proper by reason of any provisions of relevant applicable statutes and approved by the shareholders at a subsequent general meeting.

# RIGHT OF MEMBERS TO COPIES OF FINANCIAL STATEMENT AND AUDITOR'S REPORT

A copy of every Financial Statement and the auditor's report and every other documentrequired by law to be annexed or attached, as the case may be; to the balance sheet which is to be laid before the Company in General Meeting, shall be made available for inspection at the Registered Office of the Company during the working hours for a period of 21 days before the date of the meeting. A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid as may be permitted by Section 136 of the Act and as the Company may deem fit, will be sent to every member of the Company and to every Trustees for the holders of any debentures issued by the Company, not less than 21 days before the meeting as laid down in Section 136 of the Act.

Provided that it shall not be necessary to send copies of the documents aforesaid to:

(a) to a member or holder of the debenture of the Company who is not entitled to have

- the notice of general meeting of the Company sent to him and whose address the Company is unaware;
- (b) to more than one of the joint holder of any shares or debentures some of whom are and some of whom are not entitled to have such notice sent to them, by those who are not so entitled.

## A COPY OF THE FINANCIAL STATEMENT ETC. TO BE FILED WITH REGISTRAR

225. After the Financial Statements have been laid before the Company at the annual general Meeting, a copy of the Financial Statement duly signed as provided under Section 137 of the Act together with a copy of all documents which are required to be annexed there shall be filed with the Registrar so far as the same be applicable to the Company.

# RIGHT OF MEMBER TO COPIES OF AUDITED FINANCIAL STATEMENT

226. (1) Without prejudice to the provisions of Section 101, a copy of the financial statements, including consolidated financial statements, if any, auditor's report and every other document required by law to be annexed or attached to the financial statements, whichare to be laid before a company in its general meeting, shall be sent to every member of the company, to every trustee for the debenture-holder of any debentures issued by the company, and to all persons other than such member or trustee, being the person so entitled, not less than twenty- one days before the date of the meeting.

The provisions of this clause shall be deemed to be complied with, if the copies of the documents are made available for inspection at its registered office during working hours for a period of twenty-one days before the date of the meeting and a statement containing the salient features of such documents in the prescribed form or copies of the documents, as the company may deem fit, is sent to every member of the company and to every trustee for the holders of any debentures issued by the company not less than twenty-one days before the date of the meeting unless the shareholders ask for fullfinancial statements.

The Central Government may prescribe the manner of circulation of financial statements of companies having such net worth and turnover as may be determined by Central Government and company shall also place its financial statements including consolidated financial statements, if any, and all other documents required to be attached thereto, on its website, which is maintained by or on behalf of the company.

Provided also that every subsidiary or subsidiaries shall -

- (a) place separate audited accounts in respect of each of its subsidiary on its website, if any;
- (b) provide a copy of separate audited financial statements in respect of each of its subsidiary, to any shareholder of the company who asks for it.
- (2) A company shall allow every member or trustee of the holder of any debentures issued by the company to inspect the documents stated under sub-clause (1) at its registered office during business hours.

#### ACCOUNTS TO BE AUDITED

- 227. (1) Once at least in every year the accounts of the Company shall be examined by one or more Auditors who shall report to the shareholders as to whether the Balance Sheet reflects a true and fair view of the state of affairs of the Company as at that date and the Profit and Loss Account discloses a true and fair view of the profit and loss incurred bythe Company during the year under review.
  - (2) The appointment, remuneration, rights, powers & duties of the Company's Auditor shall be regulated in accordance with the provision of the Act.

### APPOINTMENT OF AUDITORS

- 228. (1) Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 139 to 143, 145 and 146 of the Act and rules made there under.
  - (2) The Company shall, at the first annual general meeting, appoint an individual or a firmas an auditor who shall hold office from the conclusion of that meeting till the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting and the manner and procedure of selection of auditors by the members of the company at such meeting shall be according to the provisions of the Act.

Provided that the company shall place the matter relating to such appointment for ratification by members at every annual general meeting.

Provided further that before such appointment is made, the written consent of the auditor to such appointment, and a certificate from him or it that the appointment, if made, shall be in accordance with the conditions as may be determined by central government, shall be obtained from the auditor:

Provided also that the certificate shall also indicate whether the auditor satisfies the criteria provided in Section 141:

Provided also that the company shall inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed.

- (3) At any Annual General Meeting a retiring Auditor by whatsoever authority appointed shall be reappointed unless:
  - (a) he is not disqualified for re-appointment;
  - (b) he has not given the company a notice in writing of his unwillingness to be re-appointed; and
  - (c) a special resolution has not been passed at that meeting appointing some other auditor or providing expressly that he shall not be re-appointed.
- (4) The company shall not appoint or reappoint -
  - (a) an individual as auditor for more than one term of five consecutive years; and
  - (b) an audit firm as auditor for more than two terms of five consecutive years:Provided that—
    - (i) an individual auditor who has completed his term under clause (a) shall not be eligible for re-appointment as auditor in the same company for five years from the completion of his term.

- (ii) an audit firm which has completed its term under clause (b), shall not be eligible for reappointment as auditor in the same company for five years from the completion of such term.
- (5) Where at any annual general meeting, no auditor is appointed or re- appointed, the existing auditor shall continue to be the auditor of the company.

# POWER OF BOARD TO MODIFY FINAL ACCOUNTS

229. Every Balance Sheet and Profit and Loss Account of the Company when audited and adopted by the Company in General Meeting shall be conclusive.

230.

# DOCUMENTS AND NOTICE SERVICES OF DOCUMENTS ON MEMBER BY COMPANY

231. Save as provided in this Act or the rules made there under for filing of documents with the Registrar in electronic mode, a document may be served on Registrar or any member by sending it to him by post or by registered post or by speed post or by courier or by delivering at his office or address, or by such electronic or other mode as may be determined by Central Government:

Provided that a member may request for delivery of any document through a particular mode, for which he shall pay such fees as may be determined by the company in its annualgeneral meeting.

### SERVICE OF DOCUMENTS ON COMPANY

232. A document may be served on a company or an officer thereof by sending it to the companyor the officer at the registered office of the company by registered post or by speed post or by courier service or by leaving it at its registered office or by means of such electronic or other mode as may be determined by central government:

Provided that where securities are held with a depository, the records of the beneficial ownership may be served by such depository on the company by means of electronic or other mode.

### SERVICE OF DOCUMENTS ON THE COMPANY

233. Where securities are held in a Depository, the records of the beneficial ownership may be served by such Depository on the Company by means of electronic mode or other mode inaccordance with the Act and rules made there under.

### AUTHENTICATION OF DOCUMENTS AND PROCEEDINGS

234. Save as otherwise expressly provided in the Act, the rules made there under and these Articles, a document or proceeding requiring authentication by a company; or contracts made by or on behalf of a company, may be signed by any key managerial personnel or anofficer of the company duly authorized by the Board in this behalf.

# REGISTERS AND DOCUMENTS REGISTERS AND DOCUMENTS TO BE MAINTAINED BY THE COMPANY

- 235. The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:
  - (a) Register of investments made by the Company but not held in its own name, as required by Section 187(3) of the Act.
  - (b) Register of mortgages and charges as required by Section85 of the Act.
  - (c) Register and index of Member and debenture holders as required by Section 88 of the Act. Register of contracts, with companies and firms in which Directors are interested as required by Section 189 of the Act.
  - (d) Register of Directors and key managerial personnel and their shareholding under Section170 of the Act.
  - (e) Register of loans, guarantee, security and acquisition made by the company under Section 186 (9) of the Act.
  - (f) Copies of annual returns prepared under Section 92 of the Act together with the copies of certificates and documents required to be annexed thereto.

## MAINTENANCE AND INSPECTION OF DOCUMENTS IN ELECTRONIC FORM

- 236. Without prejudice to any other provisions of this Act, any document, record, register, minutes, etc.,—
  - (a) required to be kept by a company; or
  - (b) allowed to be inspected or copies to be given to any person by a company under this Act, may be kept or inspected or copies given, as the case may be, in electronic formin such form and manner as may be determined by the Central Government.

### **INDEMNITY**

237. Every officer of the company shall be indemnified out of the assets of the company againstany liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favor or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.

### WINDING UP DISTRIBUTION OF ASSETS

- 238. (a) If the Company shall be wound up, whether voluntarily or otherwise, the Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the contributories or any of them, as the liquidator, with the like sanction, shall think fit.
  - (b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class maybe given preferential or special rights or may be excluded altogether or in part but in

case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination werea Special Resolution passed pursuant to Section 319 of the Act.

(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten daysafter the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicableact accordingly.

### RIGHT OF SHAREHOLDERS IN CASE OF SALE

239. A Special Resolution sanctioning a sale to any other Company duly passed pursuant to provisions of the Companies Act, 2013may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the Members subject tothe rights of dissent and consequential rights conferred by the said sanction

#### SECRECY CLAUSE

- 240. No member or other person (not being a Director) shall be entitled to visit or inspect any property or premises or works of the Company without the permission of the Board or to require discovery of or any information respecting any detail of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which may relate to the conduct of the business of the Companyand which in the opinion of the Board, it would be inexpedient in the interest of the Company to disclose Secrecy undertaking.
- 241. Every Director, Manager, Auditor, Treasurer, Trustee, Member of a Committee agents, officer, servant, accountant or other person employed in the business of the Company shall, when required, sign a declaration pledging himself to observe strict secrecy respecting all transactions of the Company with the customers and the state of accounts with individual and in matters relating thereto and shall by such declaration pledge himself not to reveal any of the matters which my come to his knowledge in the discharge of his duties, except when required so to do by the Board or by any meeting of the shareholders, if any or by a Court of Law the person to whom matters relate and except so far as may be necessary in order to comply with any of the provision in these present contained.

### KNOWLEDGE IMPLIED

242. Each member of the Company, present and future, is to be deemed to join the Company with full knowledge of all the contents of these presents.

### **SECTION XI – OTHER INFORMATION**

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts which have been entered or are to be entered into by our Company (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two years before the date of this Draft Prospectus) which are or may be deemed material will be attached to the copy of the Prospectus which will be delivered to the RoC for filing. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered Office between 10 a.m. and 5 p.m. on all Working Days (Monday to Friday) from the date of the Draft Prospectus until the Issue Closing Date.

Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time, if so required, in the interest of our Company or if required by the other parties, without reference to the Equity Shareholders, subject to compliance with applicable law.

### MATERIAL CONTRACTS

- 1. Issue Agreement dated March 28, 2024 between our Company and the Lead Manager.
- 2. Registrar Agreement dated March 28, 2024 between our Company and the Registrar to the Issue.
- 3. Market Making Agreement dated March 28, 2024 between our Company, the Lead Manager and Market Maker.
- 4. Underwriting Agreement dated March 28, 2024 between our Company, the Lead Manager and the Underwriter.
- 5. Banker(s) to the Issue Agreement dated [●] between our Company, the Lead Manager, Banker(s) to the Issue Agreement and the Registrar to the Issue.
- 6. Tripartite agreement between the CDSL, our Company and the Registrar to the Issue dated November 27, 2019.
- 7. Tripartite agreement between the NSDL, our Company and the Registrar to the Issue dated November 27, 2019.

### MATERIAL DOCUMENTS

- 1. Certified true copies of the Memorandum and Articles of Association of our Company, as amended from time to time.
- 2. Copy of Certificate of Incorporation dated June 27, 2019 issued under the name Visaman Global Sales Limited.
- 3. Resolution of the Board of Directors dated March 26, 2024 in relation to the Issue.
- 4. Resolution of the Shareholders of our Company, passed at the Extra Ordinary General Meeting held on March 28, 2024 in relation to the Issue.
- 5. Peer Reviewed Auditor's report for Restated Financial Statements dated April 04,2024 included in this Draft Prospectus.
- 6. The Statement of Possible Tax Benefits dated April 04,2024 from Peer Reviewed Auditors included in this Draft Prospectus.
- 7. Copies of Audited Financial Statements of our Company for the period ended on December 31, 2023 and for the financial years March 31, 2023, 2022 and 2021.

- 8. Consents of our Directors, Promoters, Company Secretary and Compliance Officer, Chief Financial Officer, Peer Review Auditors, Statutory Auditors, Banker(s) to the Company, Lead Manager, Legal Advisor to the Issue, Registrar to the Issue, Charted Engineer, Banker to the Issue, Underwriter and Market Maker to act in their respective capacities.
- 9. Certificate on KPI's issued by our Peer Reviewed Auditor Namely M/s Vinay Bhushan & Associates, Chartered Accountants dated April 04,2024.
- 10. Due Diligence Certificate dated [●] to SEBI by the Lead Manager.
- 11. Approval from NSE vide letter dated [●] to use the name of NSE in this Offer Document for listing of Equity Shares on the NSE Emerge.

Any of the contracts or documents mentioned in the Draft Prospectus may be amended or modified at any time if so, required in the interest of our Company or if required by the other parties, without the consent of shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

### **DECLARATION**

We hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government and / or the guidelines or regulations issued by the Securities and Exchange Board of India, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, each as Amended, or the rules made thereunder or Guidelines / Regulations issued, as the case may be. We further certify that all statements and disclosures made in this Draft Prospectus are true and correct.

### SIGNED BY THE DIRECTORS OF OUR COMPANY

Sd/-	Sd/-
Mr. Mitulkumar Sureshchandra Vasa	Ms. Avni M Vasa
Chairman and Managing Director	Non-Executive Non-Independent Director
<b>DIN:</b> 07789750	<b>DIN:</b> 08494957
Sd/-	Sd/-
Mr. Kular Brijesh N.	Mr. Thumar Bharatkumar Maganbhai
Wholetime Director	Non-Executive Independent Director
<b>DIN:</b> 09648254	<b>DIN:</b> 08957139
Sd/-	Sd/-
Su/-	Su/-
Mr. Paras Fulabhai Shingala	Mr. Rathod Abhishek Ranjitbhai
Non-Executive Independent Director	Non-Executive Independent Director
	<b>DIN:</b> 10519845

### SIGNED BY THE CFO AND CS OF OUR COMPANY

Sd/-	Sd/-
Mr. Kular Brijesh N. Chief Financial Officer	Ms. Rawal Ankita Harsh Company Secretary and Compliance Officer

**Date:** April 08, 2024 **Place:** Rajkot