

Shattering the Myth of OEM Superiority

Important Benefit	OSI	OEM	Ordinary Independent
99% Uptime Guarantee	✓	-	-
Multi-brand coverage	✓	-	-
Certified tested pre-owned parts	✓	-	-
Cost effective pricing	✓	-	?
Precision Certified refurbished equipment	✓	-	?
Scale and support 50+ FSE's	✓	✓	-
Services more than 200 machines	✓	✓	-
Ongoing hands-on factory training	✓	✓	-
OEM factory training	✓	✓	?
Ongoing FSE education and testing	✓	✓	-
Problem escalation resources	✓	✓	-
Regulatory compliance	✓	✓	?
New OEM parts	✓	✓	✓
25 + Years of experience	✓	✓	?
Pre-installation equipment testing	✓	✓	-

Did you know OSI has:
Industry leading guarantees; up to 99%
Experience with Varian, Elekta, Siemens
Thousands of certified and tested parts
Value leadership
Cost effective options for new equipment
Largest independent service organization; 50+ engineers
Coast to coast coverage
Only independent with its own test/training bunker
Many factory trained FSE's and years of experience
OSI Academy including online and hands on training
Depth of resources and brand experts
Voluntarily ISO 9001 Certified since 2009
Same day/Next day delivery from parts distribution center
OSI founded 1985
Only independent with factory test bunker

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