How to Buy Safe Refurbished Medical Equipment for Ghana

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As you begin your search for a safe provider of refurbished medical equipment, you need to keep one key point in mind: *Not all refurbishing companies are created equal.* There are some companies that sell high quality refurbished medical equipment at a fair price. Unfortunately, there are also many companies that sell devices that are dirty or broken to unsuspecting clients overseas. The best way to sourcing <u>safe medical equipment for Ghana</u> is to carefully evaluate a company before you send money for equipment.

How is Refurbished Equipment Different from Used Equipment?

Doctors and surgeons are often unaware that there is a major difference between used medical equipment and <u>professionally refurbished equipment in Ghana</u>. Some companies are untruthful when they say that they provide refurbished equipment. In reality, the devices they sell are used, untested, dirty, and unsafe. Below is a guide to help you tell the difference between professionally refurbished equipment and used equipment.

Professionally Refurbished Equipment	Used Equipment - Be Careful!
Biomedically tested and certified	May not work; often untested
Cleaned and professionally painted	Often unclean and unsafe
New accessories are included	May arrive without accessories
Includes a warranty (often up to one year)	Often sold without a warranty
Securely packaged for protection	Might not be safely packaged
Arrives patient ready with owner's manual	Usually not patient ready
Price is much lower	Price seems too good to be true

The Solution to Finding Refurbished Medical Equipment in Ghana

The key to sourcing affordable medical equipment for Ghana is to find a trusted refurbishing company with many years of experience testing pre-owned equipment. Experienced refurbishing companies are often located in the United States, so it is important to ensure that a company has experience shipping equipment to Ghana. As you review refurbishing companies, you should request items on the checklist below:

- Photos of the company's facility and warehouse
- A copy of the company's FDA registration
- Photos of the pieces of equipment you want to buy
- Three references from customers in Ghana
- The company's total number of years in business

Asking about the items on this checklist will help you separate the best refurbishing companies from those that are unsafe. Most important, you can make sure that you buy the highest quality medical equipment from a trustworthy company.

How is Refurbished Equipment Different from Used Equipment?

If possible, plan to visit some of the best refurbishing companies in the United States. A <u>face to face visit</u> is the best way to find out if a company and its employees are trustworthy. If you are unable to make a visit, you should check the company's references in Ghana. Also be sure to request photos of the company's offices, staff, and warehouse.



By evaluating a refurbishing company with care, you can make sure that you are buying safe medical equipment for your clinic or hospital in Ghana. Whether you are caring for patients in Accra, Kumasi, Tamale, or a rural region of Ghana, you can save money and improve patient care with professionally refurbished operating theatre equipment. We invite you to contact us to learn how our new and refurbished medical equipment will help you improve quality of care for your patients. We look forward to providing you with safe, affordable medical equipment!

Visit us online at **dremed.com/ghana** for more information about affordable medical equipment.